

EVA Precision Industrial Holdings Limited 億和精密工業控股有限公司 Stock code: 838 HK

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ANNUAL RESULTS PRESENTATION
MARCH 2025

BUSINESS HIGHLIGHTS

亿和欢迎您

We are one of the few high-end manufacturers in China capable of designing and manufacturing moulds and components with high precision and dimensional accuracies which are key to high quality office automation ("OA") equipment and automotive components.

Currently, we are operating 12 major production bases scattered across China (Shenzhen, Suzhou, Zhongshan, Chongqing, Sichuan, Wuhan and Weihai), Vietnam (Haiphong) and Mexico (San Luis Potosí). The Group has begun construction of the new plant in Quang Ninh Province, Vietnam, in 2024. • Our unique one-stop Design and **Electronic Manufacturing Service** ("D-EMS") covering a wide range of production processes, including product conceptualisation and design, development of moulds, production of components and parts, assembly of semi-products, and testing and quality control, provides strong incentives for customers to increase their procurements from us, as this can enable them to manufacture products with high customisation and effectively reduce the additional logistics costs and excess production lead time that arise from outsourcing different production processes to different suppliers.

In 2024, in the face of such a severe political and economic environment. the Group performed better than anticipated. For the year ended 31 December 2024, Group's the turnover increased by 1.8% year-onyear to HK\$6,296,926,000 HK\$6,182,658,000). (2023: growth was mainly The attributable to the increase in sales of OA equipment in Vietnam and southern China and the growth in the automotive component Wuhan and business in Mexico.

The stable turnover and the *increase* in *overall gross* profit margin by 0.9 percentage point to 21.8% (2023: 20.9%) were primarily the result of the Group's diversified business layout and its implementation of internal optimisation management strategies over the past decade or so. In addition, the *utilisation rate* of its industrial parks in *Vietnam, Shiyan in Shenzhen, Wuhan and Mexico* has also *increased*. By gradually reducing the proportion of lower-margin products in the existing customer base, the Group was able to enhance the overall added value of its product portfolio. The quality of customer orders also continued to improve, which further boosted overall gross profit.

During the year, the Group's *profit* attributable to equity holders *increased* by 2.7% year-on-year to *HK\$243,507,000* (2023: HK\$237,095,000). *Basic earnings per share rose* by 2.9% year-on-year to *HK14.0 cents* (2023: basic earnings per share of HK13.6 cents).

The overall *turnover* of *OA equipment increased* by *1.1%* year-on-year to *HK\$4,341,834,000* (2023: HK\$4,295,475,000), mainly attributable to the increase in sales of the Group's *two major OA customers*, namely, *Fujifilm* and *Kyocera* upon the completion of destocking in the industry. Total sales of these two major OA customers *grew* by *2.4%* year-on-year, driving an increase in orders from Shenzhen and Vietnam, which in turn led to an increase in turnover in the two locations.

During the year, the Group's automotive component segment continued to grow, and with the joint efforts of the segment's sales and production teams, turnover of the automotive component business increased by 3.6% to HK\$1,955,092,000 for the full year (2023: HK\$1,887,183,000). During the year, the OA equipment business segment recorded a profit of HK\$333,282,000 (2023: HK\$337,365,000) and a segment profit margin of 7.7% (2023: 7.9%). This is because the segment recognised a one-off gain in 2023 from the writeback of provisions arising from previous acquisitions, and another one-off gain related to the termination of the lease of a production base, while in 2024 the segment had no such gains.

During the year, utilisation rates at the Group's industrial parks in Wuhan and Mexico were increased. At the same time, the Group gradually reduced low-margin product items in its existing customer base to improve the overall added value of its products. However, in 2023, the majority of the net exchange gains recorded by the Group were derived from the appreciation of the Mexican peso against the US dollar, while in 2024, the Group recorded a net exchange loss due to the weakening of the Mexican peso. Therefore, the Group's segment profit for automotive components in 2024 was HK\$89,824,000 (2023: HK \$108,727,000) and the segment profit margin declined to 4.6% (2023: 5.8%).

CORPORATE OVERVIEW



• • COMPANY AT A GLANCE



Major Business

- A vertically-integrated precision metal and plastic mould and component manufacturing service provider capable of product design and development which offers high customisation products to our customers.
- Started off in 1993 in OA equipment market, which has been oligopolised by Japanese brand owners and requires very *high dimensional accuracy* standards to prevent paper jam and distorted images.
- Expansion into automotive component market in 2011.

Market Position

- Our ability to design and develop, precision engineering expertise and laser welding technology distinguish ourselves from other low end manufacturers.
- Well recognised by renowned Japanese brand owners, including Canon, Ricoh, Fujifilm, Kyocera, Epson and Konica Minolta etc, which are well known for their demanding quality and production management requirements.
- Successful track record in substituting Japanese suppliers in OA equipment market.
- Reputable customers in automotive component sector e.g. Great Wall Motors, Tesla, Forvia, Brose, Gestamp and ZF.

Business Scale

Twelve major production bases in operations: 3 in Shenzhen, 1 in Suzhou, 1 in Zhongshan, 1 in Chongqing, 1 in Sichuan, 1 in Wuhan, 2 in Weihai, 1 in Haiphong (Vietnam) and 1 in Mexico. The Group has begun construction of the new plant in *Quang Ninh Province, Vietnam*, in 2024.

Growth Drivers

- Market share gain in OA equipment market through vertically integrated one stop solution and an accelerating trend for the customers to concentrate more of their purchases on high quality suppliers like the Group.
- Utilised precision engineering expertise to capture the increasing demand for sophisticated moulds and components tailored for high quality vehicles, smart devices and high-end consumer electronics products.
- Geographical expansion into Vietnam and Mexico where our customers in OA equipment and automotive component markets had also established assembly plants.
- Expansion of production facilities in Weihai, China under the invitation of *Hewlett-Packard*.

• • VERTICALLY INTEGRATED ONE-STOP SERVICES

1. Mould design and production

- Joint co-development of moulds with customers during customers' product development stages.
- Production and testing of moulds by EVA.
- Upon completion of moulds, fees are charged to the customers for the design and production of moulds i.e. titles of moulds are transferred to customers. However, the completed moulds are consigned in EVA's industrial parks for the future mass production of components.

2. Component production using completed moulds

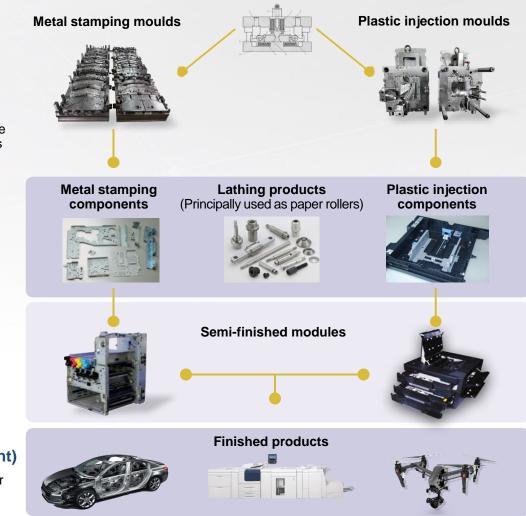
Mass production of components by using the completed moulds consigned at EVA's industrial parks.

3. Individual components assembled into semi-finished products

 Assembly of various components into semi-finished modules through high precision laser welding and other assembly processes.

4. Semi-finished products finally assembled into finished products (Office automation equipment)

 Assembly of finished products through high precision laser welding and other assembly processes.



• • INDUSTRY LEADING TECHNOLOGIES



Mould is the "Mother Tool" of manufacturing

- Products are replicated from moulds.
- Quality of a mould has a decisive impact on the quality of a product.
- A 1/1,000th mm defect in a mould will result in a 1/100th mm defect in the product.
- Demand very high level of engineering skills, sophistication and technology.



Shorten production lead time

- Essential for hi-tech and consumer electronics markets as product life cycle becomes shorter and shorter.
- High quality moulds eliminate the needs for subsequently fine-tuning or repairing products that would otherwise be required if low quality moulds are used.



In a different league from low end OEMs

EVA is one of the few hi-tech companies in China capable of producing moulds with precision and dimensional accuracies comparable to overseas peers such as Japanese or German manufacturers.



Production automation to improve efficiency

- EVA introduces innovative automation solutions to its production lines to streamline headcount and reduce costs.
- Remarkably improve efficiency and reduce product deficiency rate by eliminating manual errors.



Product Sophistication

High-precision metal stamping moulds of 0.005mm precision.

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- Deficiency rate of below 10 PPM (<10 defected outputs for every 1 million units of components produced).
- 30-45 days production leadtime for moulds (market average 90-120 days).

- Moulds for thin-walled plastic products with thickness of only 0.2mm.
- Moulds for high-precision plastic gears.
- Light-weight and high-precision plastic rollers for paper pickup and image forming.
- In-mould decoration (IMD) and environmental friendly hot runner technologies.

 High-precision shafts mainly used as paper rollers.

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- Diameter distortion less than 0.02mm.
- Efficient simultaneous processing of different lathing procedures.
- Capable of producing shafts from multiple materials including aluminum, plastic and steel.

Products

Laser welding

Computerised inspection device





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Product Sophistication

- Traditionally used in aviation and luxury sport car industries.
- Low temperate welding to minimise excessive melting and distortion during welding process, and thus eliminate the need for secondary processing.
- Concentrated laser beam with welding area of < 0.2mm i.e. small heat-affected zones suitable for handling highly precise components.

- Self-developed robotic systems to automate assembly process.
- Accelerate production lead time by 40% compared to manual assembly.
- Significantly reduce the cost of labour.
- Essential for producing high tensile structural parts for automobiles and precision equipment.

 Self-developed devices with builtin red ray systems for testing dimensional accuracies.

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- Capable of detecting defects of less than 0.01mm.
- Remarkably reduce product deficiency rate and eliminate manual inspection error.
- Accelerate product inspection time by 70% compared to manual inspection.

Leading position in the industry

- Customers include world-class OA equipment brand owners which are well known for their demanding quality requirements.
- Well established customer base covering all major brand owners which together dominate the market.

Increasing involvement in product design

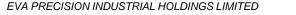
- Necessary for the customers to obtain production feasibility advices from the Group when they design new products.
- The Group has already set up a product development team to work closely with the customers' product design departments in Japan.
- Solidify business relationships with the customers through involvement at the early stage of product development.



Leading position in the industry

- The supplier base of OA equipment market is presently fragmented.
- Other suppliers in this market are highly specialised in product type i.e. they are unable to produce a wide range of components in OA equipment like EVA.
- Market share gain through vertically integrated one-stop solution.
- Major customers also have plans to gradually scale down their internal production lines in China and increase the purchases from reliable suppliers like EVA.
- Gradually expanding domestic market in China. Market size is estimated to reach RMB1.56 trillion by 2027.

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Geographical coverage

- In China, we have two industrial parks i.e. EVA Shenzhen (Shiyan) Electronic Industrial Park and EVA Suzhou Electronic Industrial Park to serve the major assembly plants of our OA equipment customers in Southern and Eastern China.
- We also have an industrial park in Haiphong, Vietnam which had commenced production in late 2016 to serve the assembly plants of OA equipment customers in Vietnam. Phase two of the Vietnam industrial park was completed in 2019. In 2023, we have purchased a leasehold land in Quang Ninh Province in Vietnam. Construction has commenced in 2024.
- In 2017, the Group was invited by HP to establish a new industrial park in Weihai, Shandong Province, China. The phase one industrial park in Weihai had already commenced full operation in 2021. Construction of phase two of the Weihai industrial park had been completed in 2024.

Market overview

In the midst of geopolitics and macro-economics, the Group is actively exploring new opportunities in the domestic market, in addition to developing its overseas markets via Vietnam, increasing its investment in the D-EMS complete machine manufacturing projects in mainland China. It is expected that the Group's first self-designed, developed, mass-produced and assembled complete product will commence mass production in 2025, mainly targeting the Chinese market where printers are gradually being manufactured locally. The markets for OA equipment in which the Group operates are also undergoing constant change, including the integration of procurement and production among certain OA equipment customers, namely Ricoh and Toshiba, and Fujifilm and Konica Minolta, which presents considerable development opportunities for the Group as a leader in the OA equipment market.



• • AUTOMOTIVE COMPONENTS





Digit Mexico (SLP) Automobile Industrial Park



Digit Zhongshan Automobile Industrial Park



Geographical coverage

- In China, we have four industrial parks, namely, Digit Chongqing Automobile Industrial Park, Digit Wuhan Automobile Industrial Park, EVA (Guangming) Precision Manufacturing Industrial Park and Digit Zhongshan Automobile Industrial Park serving the local automakers and the domestic market in China.
- We also have an industrial park in San Luis Potosí, Mexico, which had commenced production in late 2019 to serve the automakers and automotive component markets in North America. Construction of phase two of the Mexico industrial park was completed in 2022. The 1250T and 2500T presses, in which the Group invested during 2023, have already started operation in 2024 to meet increasing orders from customers.

Market overview

Although 2024 was full of challenges in various aspects, the global NEV market is still in a stage of rapid development, and demand continues to increase. The Group's automotive component business has achieved steady growth under a strong strategic layout and continuous investment in innovation. The China Association of Automobile Manufacturers pointed out that China's automobile market will maintain a steady and positive development trend in 2025. Sales volume is expected to have an increase of around 4.7% year-on-year. Among them, NEV sales are expected to be up 24.4% year-on-year. The penetration rate is expected to increase continuously, and the market will also continue to expand. These factors, in addition to the strong demand for China's NEVs in overseas markets, are conducive to the growth of the Group's automotive component business. In addition, with the integration of large domestic automakers, Dongfeng and Changan Automobile, the Group, as their automotive components supplier, has actively engaged in docking. Given the core technologies and talent it has accumulated over the years in the automotive component manufacturing sector, the Group is confident in the potential of the segment.

• • AUTOMOTIVE COMPONENTS (CONT'D)

Overview

- O Acquired in 2011 through the purchase of an automobile mould company.
- O To source orders from automobile makers in Chongging and adjacent cities such as Changan, SGMW, Webasto, Forvia and Great Wall Motors.
- 2,000T fully automated servo line and robotic welding lines capable of producing components for high tensile parts of automobiles, which require high safety and anticollision standards.





Automated Robotic Welding



Digit Chongqing Automobile Industrial Park



Digit Wuhan Automobile Industrial Park

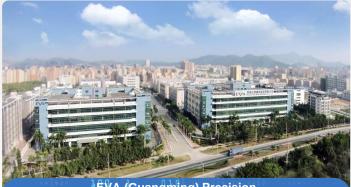
- Ocommenced commercial production in early 2014.
- Currently produces moulds and components and provides automated welding for high tensile auto body parts. Current existing and targeted customers include Great Wall Motors, Dongfeng, Honda, Topre, General Motors, Lucid and Stellantis, etc.
- It has now developed into the Group's body structure and chassis parts development centre as well as mould centre.





EVA (Guangming) Precision Manufacturing Industrial Park and Digit Zhongshan Automobile Industrial Park

- EVA (Guangming) Precision Manufacturing Industrial Park was purposely built in 2008 to extend the application of our precision moulds from just OA equipment to a wider range of applications such as automobiles. It is capable of producing moulds for various parts of automobiles including car seat frames, exhausted systems and high tensile parts. It now serves as the Group's mould R&D centre for automotive seat frames.
- Digit Zhongshan Automobile Industrial Park was merged into EVA's automobile business line in 2015, targeting at automobile components.
- These two industrial parks are set to serve the automobile market in Guangdong Province, in which reputable automakers and tier-one suppliers such as Forvia, Brose, Aisin, Yachiyo, Adient and Gestamp are located.



EVA (Guangming) Precision Manufacturing Industrial Park





• • AUTOMOTIVE COMPONENTS (CONT'D)

Digit Mexico (SLP) Automobile Industrial Park

- In 2017, we were invited by an existing automobile customer to establish a new industrial park in San Luis Potosí, Mexico.
- The development of the new Mexico industrial park is divided into phases. Construction of phase one was completed in 2019 and had commenced production. It is located at Parque Industrial Logistik, San Luis Potosí, Mexico.
- To source orders froam automakers and multi-national tier-one suppliers located at San Luis Potosí and its adjacent states, such as Tesla, BMW, Volkswagen, Audi, General Motors, Fiat Chrysler, Brose, Forvia and Gestamp.
- The Group had commenced in 2020 the construction of the second phase of the industrial park in order to cater to the high demand and low supply in Mexico. The new second phase of the industrial park will have a land area of approximately 34,000 square metres, which is significantly larger than the existing industrial park of approximately 16,000 square metres in its floor plan.
- The new second phase of the industrial park was completed in the first quarter in 2022 and production has been commenced.







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Manufacturing Advantages

• High degree of production automation and stable quality

Stamping (continuous mould and progressive mould) automation

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- Secondary processing automation
- Laser welding instead of traditional process
 - No riveting
 - No pop-rivet
 - Simplified structure and mould
- Full equipment assembly service



Bending machine



TruPunch punching machine



Full equipment assembly line



Stamping production line

• OUR COMPETITIVE STRENGTH





One of the few manufacturers in China capable of product design and development, producing moulds with high precision and dimensional accuracies

State-of-the-art technology and equipment

Strategic partnership with numerous universities for research and development



- Strong management and engineering team with more than 30 years of experience in industry
- Conservative financial management and efficient cash conversion cycle¹ over the years
- Dedicated to streamlining costs and headcount through production automation and other cost control measures

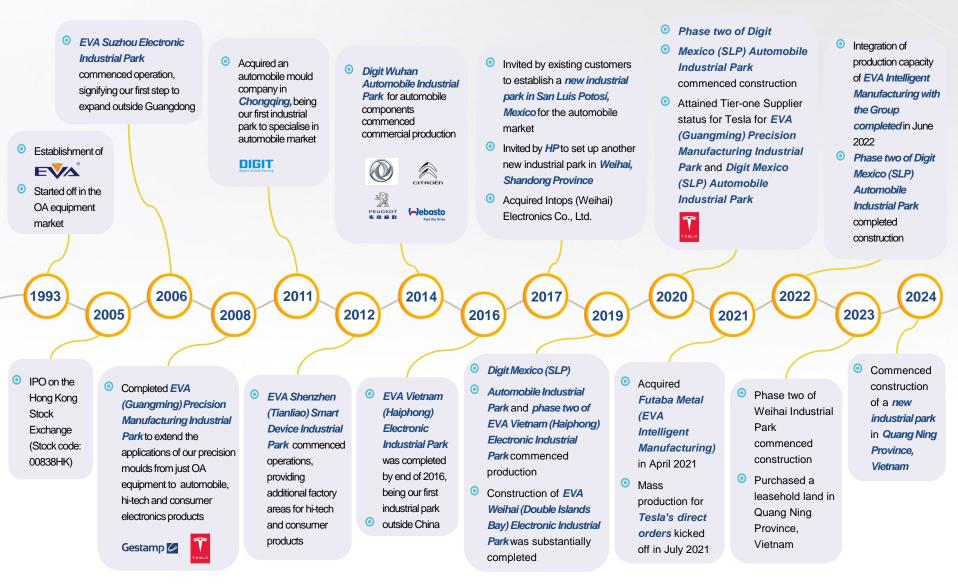


Solid track record in serving *world-class customers* such as *Canon, Fujifilm, Konica Minolta, Ricoh, HP, Dongfeng, Great Wall Motors, Forvia and Brose,* which are well known for their demanding quality requirements

Long-term partnership with renowned customers clearly demonstrated by their invitation of us to establish new industrial parks in Weihai, Vietnam and Mexico

Invited by major customers to set up a new product development team to work closely with the customers' product design departments in Japan Corporate Governance

- Constant dividend payouts of roughly 30% of net profits since IPO
- Repurchased 12.5 million shares from the market in 2019 and January 2020 as well as 8.5 million shares in 2022 to *enhance earnings and net asset value per share* for all existing shareholders
- Received numerous accolades for corporate social responsibilities and environmental protection



• • KEY MILESTONES





EVA (Guangming) Precision Manufacturing Industrial Park

GFA: 64 000 sq

Land area:

EVA Weihai (Intops) Electronic Industrial Park



At present, the Group has twelve major production bases in operation in China, Vietnam and Mexico.

EVA Shenzhen (Tianliao) Smart Device Industrial Park

GFA: 48,000 sq.m. **Land area:** 28,000 sq.m.



Digit Zhongshan Automobile Industrial Park



EVA Weihai (Double Islands Bay) Electronic Industrial Park



EVA Suzhou Electronic Industrial Park



Digit Wuhan Automobile Industrial Park

GFA: 104,000 sq.m. **Land area:** 343,000 sq.m.

Digit Mexico (SLP) Automobile Industrial Park



EVA Shenzhen (Shiyan) Electronic Industrial Park



Digit Chongqing Automobile Industrial Park



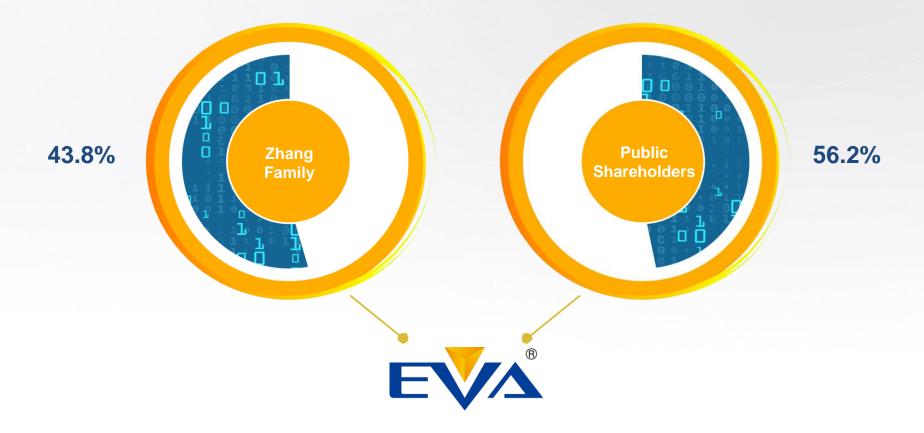
EVA Vietnam (Haiphong) Electronic Industrial Park



Digit (Chengyu) Automotive Industrial Park



• • SHAREHOLDING STRUCTURE



• Total number of shares in issue as at 28 March 2025 = 1,740,919,800 shares

• Outstanding share options of 19,200,000 options as at 28 March 2025

Hong Kong – Guangdong Cleaner Production Partner (Manufacturing)	 Department of Industry and Information Technology of Guangdong Province The Environment and Ecology Bureau of the HKSAR Government 	Grade AA	 Grade AA Harmonious Labour Relations Enterprise Chongqing Dadukou District Human Resources and Social Security Bureau Chongqing Dadukou District Federation of Trade Unions Chongqing Dadukou District Economy and Information Technology Commission Chongqing Dadukou District Commerce Commission Chongqing Dadukou District Federation of Industry and Commerce
2024 First Batch of Green Factories of Shenzhen	 Shenzhen Municipal Bureau of Industry and Information Technology 		
2023 Zero-Waste Factory of Wuhan	 Wuhan Municipal Bureau of Economy and Information Technology Wuhan Municipal Bureau of Ecology and Environment 	2024 Excellent Quality Cultivation Project of Guangming District	 Market Supervision Bureau of Guangming District
Specialised, refined, differentiated and innovated "Little Giant" Enterprise	China Municipal Bureau of Industry and Information Technology	Municipal Pilot "Happy Enterprise"	 Chongqing Federation of Trade Unions

• • MAJOR AWARDS AND ACCOLADES (CONT'D)

2024 Guangdong **Top 500 Enterprise**

- 2023 Guangdong **Top 500 Enterprise**
- Ouangdong Provincial Enterprises Confederation
- Output Guangdong Provincial Association of Entrepreneurs

2024 Shenzhen Top **500 Enterprise**

2023 Shenzhen Top **500 Enterprise**

Shenzhen Enterprise Confederation Shenzhen Entrepreneur Association









2023 and 2024 **Premiere Partner** • Fujifilm

Excellent Partner • Fujifilm

Excellent Procurement Partner Canon

• • MAJOR AWARDS AND ACCOLADES (CONT'D)



• • MAJOR AWARDS AND ACCOLADES (CONT'D)



Outstanding Contribution Collective for Voluntary Blood Donation



Advanced Group for Voluntary Blood Donation



Shenzhen Charity Organisation for Voluntary Blood Donation





Intellectual Property Great Enterprise



Management	Position	ר כי גרפל בי גרפי בי גר גרפי בי גרפי בי
Mr. ZHANG Hwo Jie	Chairman	 Co-founder of the Group More than 30 years of experience in marketing, strategic planning and corporate management in the precision moulding industry Responsible for the Group's overall strategic planning and marketing development Obtained "Young Industrialist Award of Hong Kong" in December 2008 President honoris causa of Hong Kong Young Industrialists Council
Mr. ZHANG Jian Hua	Vice Chairman	 Co-founder of the Group Substantial experience in organisational planning, production facilities management and business risk monitoring in the precision moulding industry Responsible for the Group's organisational structure, production facilities management and business risk monitoring Previously worked for the tax bureau in Shenzhen and accumulated extensive experience in tax regulations and communications with government departments in China
Mr. ZHANG Yaohua	CEO	 Co-founder of the Group More than 30 years of operational management experience in the precision moulding industry Responsible for the operation and management of the Group Chairman of Guangdong-Hong Kong-Macao Advanced Manufacturing Industry Alliance, first chairman of Shenzhen Advanced Manufacturing Technology Association, vice chairman of the 8th executive committee of Shenzhen Federation of Industry & Commerce, executive president of Shenzhen Machinery Association, vice president of Guangdong Die & Mould Industry Association and deputy head of Working Committee of Operation and Management of China Die & Mould Industry Association

• • OUTLOOK

• On the foundation of its core stamping and automated processing technologies, together with its laser welding techniques, the Group has been able to develop services for new customers in the Internet and information industries. It has offered renowned Internet customers services including development, production and assembly of moulds for server control box and server case components, setting the stage for further diversification and injecting new impetus into the Group for more sustainable development. Currently, the Group's server moulds development and production base is in Shenzhen.

• The Group has sufficient resources and production capacity at its Shenzhen Industrial Park for the new business, which is also a critical step for coping with the OA equipment business shifting to Southeast Asia. At present, the Group has developed 15 server-related projects, 13 of which are in production.

• The Group will maintain its dual focus on the development of OA equipment and automotive manufacturing technology to counter unpredictable market risks. We will seek to consolidate our leading position in the market to achieve sustained business growth and strive for the best returns for shareholders.

FINANCIAL INFORMATION

TITLES PERSONNEL PROFESSION

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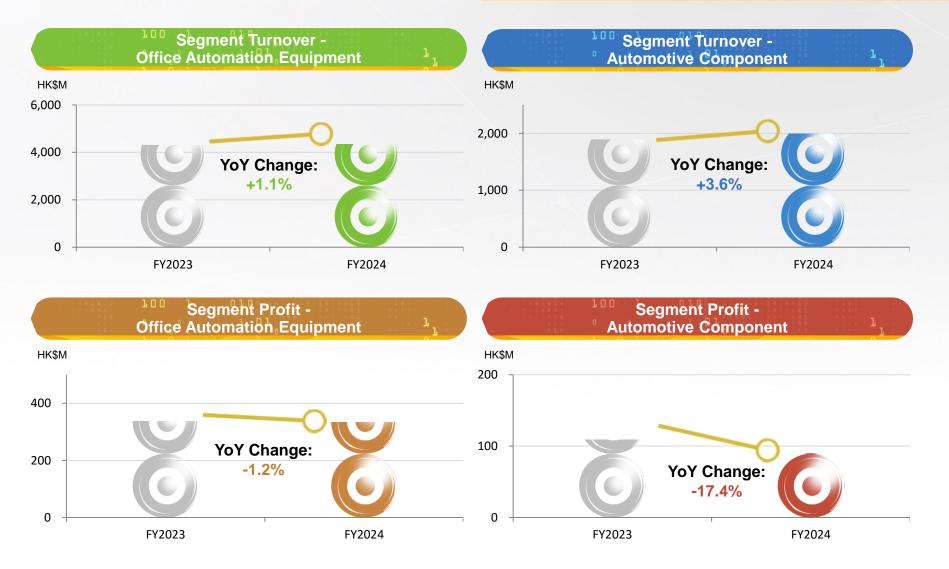
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Consolidated In	come Stat	ement	l L
			YoY
Expressed in HK\$'000	2024	2023	Chg
Revenue	6,296,926	6,182,658	2%
Cost of sales	(4,921,294)	(4,891,094)	1%
Gross profit	1,375,632	1,291,564	7%
Other income	42,206	49,187	-14%
Other (losses)/gains - net	(27,333)	37,067	-174%
Selling and marketing costs	(318,983)	(326,357)	-2%
General and administrative expenses	(692,696)	(660,670)	5%
Impairment losses on property, plant and equipment	(6,137)	0	N/A
Operating profit	372,689	390,791	-5%
Finance income	32,429	42,403	-24%
Finance costs	(121,139)	(128,905)	-6%
Share of losses of associates	(7,593)	(499)	1422%
Profit before income tax	276,386	303,790	-9%
Income tax expense	(32,879)	(66,695)	-51%
Profit attributable to equity holders of the Company	243,507	237,095	3%
Dividend	73,100	71,203	
Operating net cash flows	713,778	375,151	
Gross Margin	21.8%	20.9%	
Operating Margin	5.9%	6.3%	
Net Margin	3.9%	3.8%	
Dividend Payout Ratio	30.0%	30.0%	

Despite challenging external market conditions facing the Group, the Group's turnover increased slightly by 1.8% to HK\$6,296,926,000, which was primarily due to improved order momentum in both OA equipment and automotive component businesses during the year, as a result of the Group's efforts in strengthening relationships with existing customers and developing new customer orders.

During the year, gross profit margin increased to 21.8% (2023: 20.9%), which was mainly driven by our focuses on developing high value-added orders, enhanced operational efficiency, as well as higher utilisation in our production facilities in Shenzhen, Vietnam, Wuhan and Mexico due to stronger business performance in these industrial parks.

During the year, the Group recorded decreased operating profit, which was mainly because of decrease in OA equipment and automotive component segmental profits respectively. The decrease in OA equipment segment profit was mainly due to a one-off gain of HK\$14,585,000 related to the write-back of provisions from previous acquisition, and another one-off gain of HK\$10,624,000 on termination of its factory lease were recognised in 2023, but none of these were recognised during the year. The decrease in automotive component segment profit was mainly because of a net exchange loss of HK\$18,534,000 recorded in the segment during the year, as opposed to a net exchange gain of HK\$32,717,000 in 2023 primarily due to exchange rate fluctuation of Mexican Peso against the US dollar.

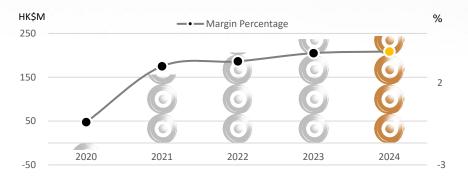
Nevertheless, the Group recorded a net profit up by 2.7% to HK\$243,507,000.

The Board declared a final dividend of HK2 cents per ordinary share, together with the interim dividends totaling HK\$73,100,000, for the year ended 31 December 2024.

• • FINANCIAL SUMMARY



Net Profit and Margin



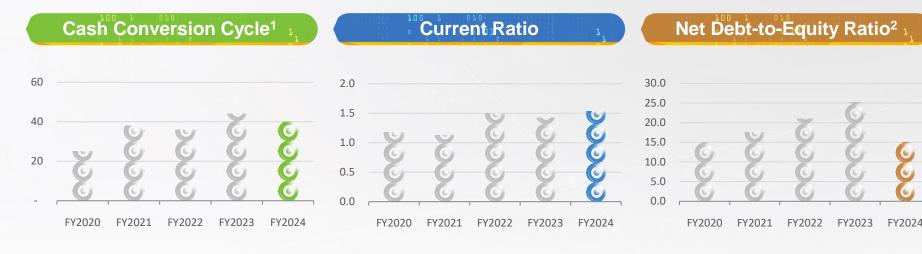
Gross Profit and Margin



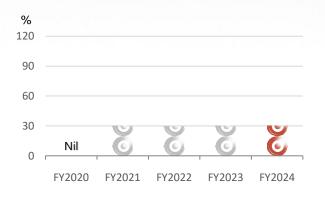
Net Assets







Dividend Payout Ratio



- Cash conversion cycle at 40 days.
- Net debt-to-equity was at 15.0% as at 31 December 2024.
- Normal dividend payout ratio at roughly 30% of net profit over the years except for 2020 due to net loss incurred.
- Note 1: Cash conversion cycle is defined as the total sum of inventory and debtors' turnover days less creditors' turnover days.
- Note 2: Net debt-to-equity ratio is calculated based on the total balance of bank borrowings and lease liabilities less cash and bank balances divided by shareholders' equity. Lease liabilities exclude the rentals for factory and office premises in future periods which have not yet been expensed but are deemed as lease liabilities under the Hong Kong Financial Reporting Standard 16 "Leases".





Whilst all the projections and estimates given in this presentation have been made with assumptions considered by the Group's management to be most realistic at the relevant time, neither the Group nor its management can guarantee their accuracies or completeness. This presentation is not an investment advice, nor an offer or solicitation for the purchase or sale of any financial instrument. Past performance is not indicative of future results. Investors should make their own investment decisions without totally relying on the information contained herein. Only investors with sufficient knowledge and experience in financial matters to evaluate merits and risks should consider an investment in the Group. Other persons should not take any action on the basis of this presentation.

For more information: **EVA Precision Industrial Holdings Limited** Joyce Lee Phone: +852 2620 6488 Email: joycelee@eva-group.com Fax: +852 2191 9978