

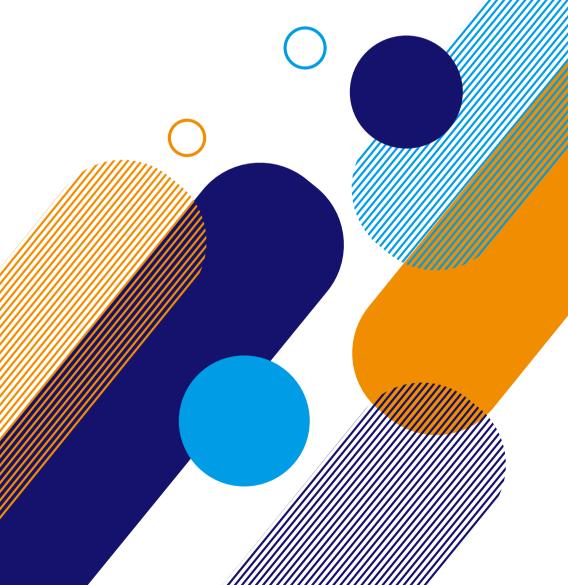
Convenience Retail Asia Limited 利亞零售有限公司

(Incorporated in the Cayman Islands with limited liability) Stock Code: 00831

ANNUAL 2022 REPORT









A Fung Retailing Company



Saint Honore celebrated its 50th anniversary in 2022. The first store opened in 1972 in Happy Valley, Hong Kong

Contents

Corporate Information	2
Highlights	3
Chairman's Statement	5
CEO's Statement	8
Management Discussion and Analysis	17
Corporate Governance Report	23
Directors and Senior Management Profile	46
Information for Investors	52
Directors' Report	53
Independent Auditor's Report	65
Consolidated Profit and Loss Account	71
Consolidated Statement of Comprehensive Income	72
Consolidated Balance Sheet	73
Consolidated Statement of Changes in Equity	75
Consolidated Cash Flow Statement	76
Notes to the Consolidated Financial Statements	77
Five-Year Financial Summary	132

Corporate Information

Executive Director

Richard YEUNG Lap Bun (Chief Executive Officer)

Non-executive Directors

William FUNG Kwok Lun ** (Chairman)
Godfrey Ernest SCOTCHBROOK *
Benedict CHANG Yew Teck *
Sabrina FUNG Wing Yee
Terence FUNG Yue Ming *

Independent Non-executive Directors

Anthony LO Kai Yiu **
Sarah Mary LIAO Sau Tung ***
Terrence TSANG Diao-Long ***

Group Chief Compliance and Risk Management Officer

Jason YEUNG Chi Wai

Company Secretary

CHAN Chor Fai

Registered Office

Third Floor, Century Yard Cricket Square, P.O. Box 902 Grand Cayman, KY1-1103 Cayman Islands

Head Office and Principal Place of Business

15th Floor, LiFung Centre 2 On Ping Street Siu Lek Yuen Shatin New Territories Hong Kong

Website

www.cr-asia.com

Legal Advisers

Mayer Brown (as to Hong Kong Law)

Conyers Dill & Pearman, Cayman (as to Cayman Islands Law)

Auditor

PricewaterhouseCoopers

Certified Public Accountants

Registered Public Interest Entity Auditor

Principal Banker

The Hongkong and Shanghai Banking Corporation Limited

- * Nomination Committee members
- * Remuneration Committee members
- * Audit Committee members

Highlights

Financial Highlights

	Change	2022 HK\$′000	2021 HK\$'000
Revenue	+7%	1,462,864	1,361,840
Core operating profit	-4%	83,758	87,663
Core operating profit (included interest expenses on lease liabilities)	-6%	76,843	81,627
Profit attributable to shareholders of the Company	0.07	07.705	74.000
Continuing Operations Included Discontinued Operations	-9% -16%	67,785 67,785	74,399 80,370
Basic earnings per share (HK cents)			
Continuing Operations	-9%	8.7	9.6
Included Discontinued Operations	-16%	8.7	10.4
Dividend per share (HK cents)			
Final	Nil	5	5
Full year	Nil	7	7

Operation Highlights

- 2022 was the most disruptive year for retailing since 2003. The fifth wave of COVID-19 in the first half of 2022 and continually weak consumer sentiment in Greater Bay Area (GBA) markets resulted in a modest increase in full-year sales
- Operating costs remained high due to inflation, shortage of labour and higher cross-boundary logistics costs
- The Group is cautiously optimistic about its 2023 outlook due to relaxations of anti-pandemic measures, gradual improvements in the local retail market, and the reopening of cross-boundary travel between Hong Kong and Mainland China
- New Three-Year Plan targets steady double-digit growth in both top and bottom lines plus further store network expansion across the Group's core market of Hong Kong and the wider GBA
- The Group maintained a healthy financial position with net cash of HK\$257 million and no bank borrowings
- The Board of Directors has resolved to declare a final dividend of 5 HK cents per share

Highlights (continued)

Number of Stores

	31 December 2022	31 December 2021
Saint Honore Cake Shops		
Hong Kong	115	100
Macau	12	10
Guangzhou	26	26
Subtotal	153	136
Pâtisserie Mon cher		
Hong Kong	7	4
Total number of stores under Bakery Group	160	140
Zoff Eyewear Stores		
Hong Kong	14	13
Total number of stores under Convenience Retail Asia	174	153

Chairman's Statement



Dr William FUNG Kwok Lun *Chairman*

The first half of 2022 presented considerable external challenges that ended up impacting the Group's sales and net profit targets for the full year. However, we feel a healthy degree of optimism regarding our fundamentals and prospects moving forward, especially given the developments that have taken place since those troublesome early months. The fifth wave of COVID-19 began to subside in May 2022, resulting in the removal of social distancing measures that, while necessary to ensure public health and safety, had weakened consumer sentiment and greatly reduced foot traffic at retail stores. A few months later, we saw the relaxation of testing and quarantine requirements for international arrivals in our core market of Hong Kong, a signal that the city was once again opening up for business. The resumption of cross-boundary traffic to and from Mainland China in 2023 is a move that is reopening the tap to retail growth in Hong Kong and Macau. Macroeconomic challenges such as inflation, geopolitical tensions and supply chain disruptions are still concerns, but our foundational strengths as well as the solid growth strategy behind our Three-Year Plan for 2023-2025 will enable us to capitalise on what could soon become a much more favourable operating environment.

Another Turbulent Time for Hong Kong Retail

The year began with hope following the modest recovery of 2021, but then the fifth wave of COVID-19 caused the Hong Kong economy and local retail sector to nosedive once again. While the market regained its footing somewhat in the latter half of the year as the crisis subsided and certain anti-pandemic measures were relaxed, these events were still not enough to offset the damage that had already been done. Overall, the value of Hong Kong retail sales for 2022 declined by 0.9% note. Sales in the bread, pastry, confectionery and biscuit segment (including Saint Honore and Mon cher) declined by 1.3%, while those for the optical shop segment (including Zoff) saw a 2.8% decrease note.

Note: Published by the Census and Statistics Department, the Government of the Hong Kong Special Administrative Region on 3
February 2023

Staying the Course

No matter the situation, we remain firmly committed to delivering growth and shareholder value. In 2022, we faced rising operational costs due to inflation, shortage of frontline labour and pandemic-related logistical challenges, but our fast implementation of measures to mitigate these factors enabled us to reasonably protect our bottom line. Prudent financial management and a strong balance sheet also allowed us to keep on track with our store network expansion plans, which will provide a strong foundation for future revenue growth once macroeconomic conditions improve. Meanwhile, the Group strove to remain an employer of choice by offering support to staff and their families as well as robust talent recruitment, development and retention schemes, and it continued to give back to the community through a variety of programmes focused on helping the underprivileged and protecting the environment.

Saint Honore's "Cake Easy" online-to-offline (O2O) customer relationship management (CRM) programme continued to grow during the year and now boasts more than 1.18 million members. Cake Easy has not only helped us weather the storm of the pandemic by enabling customers to order from the safety of home, but it also provides us with an exceptionally strong tools to reach customers directly with marketing initiatives and promotional offers. In 2022, we opened three new locations of our Japanese pâtisserie brand Mon cher, which continued to gain traction in the premium bakery segment. It was a particularly notable year for Zoff, our Japanese fast-fashion eyewear brand, which saw increased sales and a stronger bottom line while continuing to widen its footprint in Hong Kong.

Outlook

The past three years have been the most difficult in the history of Hong Kong's retail sector. However, I feel we can be proud of our accomplishments during this time and the way we have positioned the Group for future success. We have built virtually unrivalled track records in our segments of premium bakery products and fast-fashion eyewear. We are a pioneer in O2O CRM, which has enabled us to build a strong base of loyal customers that will provide rock-solid support for our future business growth. We continue to expand our store networks and bring our quality products and services to more corners of Hong Kong and the GBA. Importantly, we have streamlined the Group into an even nimbler outfit that can react quickly to market developments and deliver positive outcomes, even against unfavourable backdrops – something that has eluded many other companies operating in similar spaces.

As COVID-19 progresses toward endemic status, those retailers who are best equipped to adjust to constantly changing conditions through innovation, digitalisation, high product quality and a superior customer experience will benefit most. The coming year marks the first of our new Three-Year Plan, which lays out a strategic roadmap to help us achieve these aims. We intend to strengthen our core segments, markets and O2O CRM capabilities while seeking out adjacencies and M&A opportunities to expand our reach and diversify our revenue streams. We also plan on enhancing and modernising our facilities to fuel future growth while placing great attention on the development of our people – the bedrock of our sustained success – as well as the betterment of the communities where we operate. We will remain vigilant about rising costs, constantly revisit our price structures and category strategies, and adjust our product offerings as necessary.

Outlook (continued)

To my fellow Board members, the Group's management and our thousands of talented, dedicated staff, I am grateful for all your efforts to help us navigate an ever-changing world and bring us to the doorstep of what I believe will be an exciting new era. I look forward to working with you all in the coming months and years to realise the goals of our Three-Year Plan and further cement our leadership in specialty retailing in the Greater Bay Area.

Lastly, I would like to extend our sincerest thanks to our CEO Richard Yeung who will be retiring after 24 years at the helm of the Company. It was due to Richard's untiring efforts that have enabled the Company to report steady profitability years after years and have built the strong foundations for future growth. Richard will stay on as a Director of the Company to ensure a smooth transition of his responsibilities and we will continue to leverage from his experience and wisdom.

William FUNG Kwok Lun

Chairman

Hong Kong, 23 March 2023

CEO's Statement



Mr Richard YEUNG Lap Bun Chief Executive Officer

The year under review proved difficult as the emergence of the fifth wave of COVID-19 in February 2022 led to the reimposition of stringent anti-pandemic and social distancing measures, which resulted in lower store foot traffic and sales. To drive revenue in such a difficult retail environment, we continued to expand our store network, develop innovative new products, launch compelling marketing and promotional campaigns, and execute timely category management initiatives to capture seasonal and ad hoc demand. Powering many of these efforts was Saint Honore's online-to-offline (O2O) customer relationship management (CRM) programme "Cake Easy", which continued to grow throughout the year while offering consumers a safe and convenient way to shop and make purchases. To protect the Group's bottom line against rising inflation and logistics costs, we also continued to practise prudent fiscal management while enhancing the efficiency and productivity of our factories and facilities.

Operations Review - Saint Honore Cake Shop

As at 31 December 2022, the Group had opened 19 Saint Honore stores and closed 2 stores during the year across Hong Kong and Macau for a total of 127, representing an increase of 17 over the previous year. The number of stores in Guangzhou at year-end remained at 26.

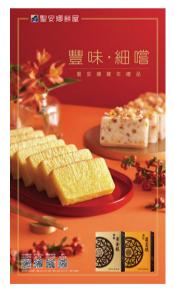
In 2022, Saint Honore recorded sales growth in the high single digits. This was mainly due to store network expansion, which helped offset the weakened consumer sentiment and lower footfall of the first half of the year that resulted from the reimposition of anti-pandemic measures. Comparable store sales saw a modest decline, although customers' average basket size increased to compensate for making fewer visits. The easing of anti-pandemic measures in May and the launch of the latest round of government consumption voucher schemes in Hong Kong and Macau in the second half of the year led to some improvement in comparable store sales, but consumer sentiment remained low due to inflationary pressures and higher interest rates. During the year, the Group's burgeoning B2B business continued to enjoy satisfactory growth. Currently, we supply bakery products to two leading retail chains, and new potential accounts are developing.

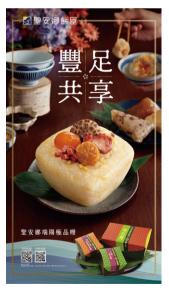
Operations Review – Saint Honore Cake Shop (continued)

In 2022, a year that marked the 50th anniversary of Saint Honore, the Group made a number of enhancements to Cake Easy, its popular O2O CRM programme. Initiatives included the launch of Cake Easy in Macau, where more than 80,000 members were quickly recruited, and the introduction of a tiered membership scheme in Hong Kong to deliver an even better, more targeted customer loyalty journey. Cake Easy now has well in excess of 1.18 million members in Hong Kong and Macau.

Despite the on-going closures of cross-boundary travel between Hong Kong and Mainland China, sales of festive products such as Mid-Autumn Festival mooncakes were satisfactory due to rising local consumption as well as successful online and offline marketing and promotional campaigns. Meanwhile, the Group continued to lean on its strong track records of product quality and innovation to launch compelling new items. New product launches during the year included our Boston Cream Pie collection, Okinawa Sweet Potato Cake, Japanese Shine Muscat Cake and Autumn Chestnut Cake as well as a Peppa Pig collection that proved very popular with families.

Pandemic-related transport disruptions between Hong Kong and Mainland China threatened product supplies in the first half of the year. Although we were able to act quickly to bring deliveries from our Shenzhen factory back on schedule, the added requirement to hire local drivers for the Mainland China leg of the journey resulted in a substantial increase in supply chain costs. The Hong Kong Government's Employment Support Scheme subsidies helped alleviate some of the tremendous cost pressures caused by inflation and the pandemic, as did the depreciation of the RMB.







Chinese festive delicacies from Saint Honore are popular for gifting as well as sharing with family and friends

Operations Review – Saint Honore Cake Shop (continued)

During the course of the pandemic, sales of packaged bread have risen due to their convenience and hygienic appeal. In late 2022, we boosted the production capacity for packaged bread at our Shenzhen factory by 50% – from 83,000 packs per day to 125,000 – to meet demand from customers and our B2B clients. In 2022, we also continued with our programmes to streamline production and increase efficiency at our various manufacturing facilities through lean manufacturing and floor space optimisation initiatives.

In 2022, Saint Honore was once again named a "Trusted E-shop" and "Top 10 Quality E-shop" by the Hong Kong Retail Management Association. Cake Easy also won the Silver award in the "Best Loyalty Programme – Food & Beverage" category of MARKETING-INTERACTIVE's Loyalty & Engagement Awards.

Saint Honore remains firmly committed to being a responsible corporate citizen. During the year, we partnered with Foodlink, Feeding Hong Kong, Bread Line, Green Hour Hong Kong and the Women's Service Association to collect unsold bread and festive products from our outlets and donate them to those in need. On 26 March 2022, Saint Honore stores once again supported WWF's Earth Hour event to raise awareness of climate change issues. We also continued to install LED lights, energy-efficient glass and dual-temperature refrigerators to save energy and contribute to environmental conservation.



Saint Honore's CRM programme received the "Best Loyalty Programme – Food & Beverage (Silver)" award from MARKETING-INTERACTIVE

Operations Review – Saint Honore Cake Shop (continued)

In Macau, store footfall and average basket size remained low due to a sluggish economy and weak consumer sentiment, which resulted in a single-digit drop in sales for the year. The situation was exacerbated by a sudden surge in confirmed local COVID-19 cases at the end of the second quarter and another spike towards the end of the year, the latter of which included a high percentage of Group staff and resulted in serious disruptions to store and factory operations.

In Guangzhou, sales remained sluggish due to weak overall consumer demand despite the relaxation of anti-pandemic and social distancing measures in late 2022. To drive sales, the Group rolled out digital marketing promotions on social media platforms such as TikTok and WeChat and partnered with leading food delivery services. Meanwhile, we opened our flagship store at Fortune Plaza and continued to revamp existing stores to boost Saint Honore's brand image in the market.

In August 2022, we completed our registration with the relevant authority to operate a franchise business in Guangdong province and are currently seeking potential franchisees.



Saint Honore opened its Guangzhou flagship store at Fortune Plaza in December 2022, further expanding the brand's market presence

Operations Review – Mon cher

Mon cher is a premium pâtisserie from Japan that enjoys high brand affinity among local consumers, particularly valuable younger demographics. The Group acquired the franchise licence for Hong Kong and Macau to add to its growing portfolio of premium brands with excellent potential for expansion in the GBA. Mon cher is famous for its signature "Dojima" cream rolls, which come in a variety of flavours, and the business offers the possibility for expansion both in physical and online formats.

Mon cher made a positive contribution to the Group's financial performance in 2022. During the year, the Group opened three new stores in Hong Kong, located at Tuen Mun Town Plaza, city'super at Times Square and Aeon in Kornhill, to bring the total to seven outlets throughout the territory. The Group will continue to seek high-traffic, high-end locations at prominent shopping malls and supermarkets to further expand Mon cher's network.



Patisserie Mon cher's seventh store opened at Kornhill, Quarry Bay in November 2022

Operations Review - Zoff

The Group's franchise of the popular Japanese fast-fashion eyewear brand Zoff enjoyed a strong year in 2022, posting healthy increases in sales and profit. Sales were driven in part by the relaxation of anti-pandemic social distancing measures and the launch of the latest round of the Hong Kong Government's Consumption Voucher Scheme (CVS). The depreciation of the Japanese yen further improved our products' gross margin. Following the November opening of another high-traffic location, at New Town Plaza in Shatin, Zoff now has a comprehensive network of 14 stores across Hong Kong. It remains the clear leader in its category in terms of both number of outlets and market share.

Zoff carries more than 1,400 SKUs across its stores, enabling the brand to differentiate itself from competitors while offering fashion-conscious customers the ability to refresh their styles with ease. The second half of 2022 alone saw the launches of several new lines, including collaborations with popular fashion brands, designs based on famous Disney and "Peanuts" characters, seasonal collections, and a new "Made in Japan" series featuring frames constructed with titanium and titanium alloys.



The "Disney Collection for Kids", one of Zoff's many collaborations with popular brands to bring fresh looks to customers

Operations Review – Zoff (continued)

To capture new customers and sales, and to take advantage of the latest rounds of the CVS introduced in August and October 2022, Zoff added PayMe and BOC Pay to its existing roster of payment gateway partners. We also leveraged digital and social media for a variety of marketing promotions during the year. An example was our partnership with media platform Ohpama to promote Zoff's children's products and professional services. Zoff Hong Kong also created its first brand video in celebration of its fifth anniversary, launching it on numerous social media platforms and marketing channels in order to further boost brand awareness. Another fifth anniversary celebration was a lucky draw promotion held in November and December 2022; prizes included iPhone 14s, Apple Watches, Airpod Pros, free Zoff frames and cash coupons.

Zoff also strives to be a contributing corporate member of society. Earlier in the year, Zoff Hong Kong sponsored Our Lady of Maryknoll Hospital's fundraising efforts for a redevelopment project. We are also supporting the Tung Wah Group of Hospitals' Charity Raffle, which commenced in mid-January 2023, to raise funds for "Accessible Transport Services Vouchers for People with Mobility Difficulties".



Zoff celebrated its 5th anniversary in Hong Kong in 2022



Zoff's 14th store opened at New Town Plaza, Shatin in November 2022

Future Prospects

Following yet another tumultuous year, the Group anticipates that 2023 could be less disruptive as COVID-19 moves towards endemic status. We are also watching the situation after the resumption of cross-boundary travel between Hong Kong and Mainland China with great interest, as such a development would likely provide major boosts in store traffic and sales.

The Group's new Three-Year Plan lays out an ambitious but achievable strategy for future growth. We will continue to strengthen our businesses in our core market of Hong Kong and expand our store networks while seeking opportunities in adjacent categories and geographies. Our B2B enterprise has enjoyed encouraging results to date, and we plan on investing additional resources to acquire more customers and further grow this side of the business. Meanwhile, Saint Honore's first franchise store is expected to open in the GBA in 2023. We will closely monitor its performance while keeping a very selective eye out for other potential franchise partners. We also plan on continuing discussions to expand Zoff into other high-potential markets in the coming year. As always, we are scanning the market for M&A targets that could add value and synergies to our brand portfolio. Overall, we target stable double-digit top- and bottom-line growth each year over the next three years.

To support our growth objectives over the next three years, we are embarking on upgrade programmes at our factories to further boost capacity and enhance efficiency. High operating costs remain a concern, but we are already seeing slowing inflation and normalisation in cross-boundary transport costs, both of which should help improve our bottom line over time. Regular price reviews, strong category management and diligent price negotiations with vendors will also continue to play key roles in our cost management efforts.







From 1972 to 2022 and beyond, the Saint Honore team remains committed to its vision: "We bake for the happiness and sharing moments of our customers"

CEO's Statement (continued)

Future Prospects (continued)

Our people are our most important asset. To manage the current manpower shortage in the retail industry, we are taking a two-pronged approach towards meeting our staffing needs over the coming years. We will continue to streamline our work processes, restructuring our manpower where necessary and introducing more digitisation to reduce administrative burdens and improve efficiency. We are also focusing on employee engagement, staff recruitment, development and retention with renewed vigour, striving to create opportunities for talented, passionate individuals while bolstering the Group's reputation as an employer of choice.

Our O2O CRM platform is integral to our business development, and we will make further investments to enhance its features and the digital customer experience. We will continue to emphasise our operational guidelines of "Product TFP" (Tastiness, Freshness and Presentation), "Operation EFSS" (Easy, Fast, Simple and Safe) and "Focus CX" (Customer Experience) to ensure our delivery of world-class product quality and service. Last but not least, we will strive to constantly reinvent ourselves – our Group, our brands and our offerings – keeping experiences fresh across our portfolio and always delivering something new and exciting for our valued customers.

Richard YEUNG Lap Bun

Chief Executive Officer

Hong Kong, 23 March 2023

Management Discussion and Analysis

Financial Review

In 2022, the Group's turnover increased 7.4% to HK\$1,463 million. Turnover for the bakery business increased 7.6% to HK\$1,324 million. Higher sales to corporate customers and store network expansion enabled top-line growth despite a single-digit percentage drop in comparable store sales in Hong Kong and Macau. Turnover in Guangzhou recorded a drop of 15.8% amidst a weak economic environment in the Mainland. Turnover for the Zoff eyewear business increased 5.6% to HK\$139 million on the back of outlet expansion.

Gross margin as a percentage of turnover improved by 0.5 percentage point to 50.6%. Pricing adjustments together with the favourable impact from the weaker renminbi and Japanese yen were able to offset most product cost inflation. Other income decreased by 71.5% or HK\$25 million in 2022. This was because a transitional arrangement was made in 2021 to provide administrative and general services for the disposed convenience store business service, which earned income amounting to HK\$26 million.

Operating expenses as a percentage of turnover decreased from 46.3% to 45.5%. An escalation in distribution expenses as a result of tightened cross-border quarantine requirements following the fifth wave of COVID-19 in Hong Kong was offset by subsidies from the Employment Support Scheme as well as reduced administration expenses upon restructuring of the corporate office after the disposal of convenience store business. Including interest expenses on lease liabilities arising from operating leases, operating expenses decreased to 46.0% of turnover from 46.7%.

Core operating profit before interest expenses on lease liabilities decreased 4.5% to HK\$84 million. Including interest expenses on lease liabilities, core operating profit decreased 5.9% to HK\$77 million. Net profit including Discontinued Operations decreased 15.7% to HK\$68 million from HK\$80 million. In 2020, the Group sold its Circle K convenience store business in Hong Kong to the brand owner, Alimentation Couche-Tard Inc. A profit of HK\$6 million was recorded last year after final settlement of transaction consideration and reversal of related provisions.

Basic earnings per share for Continuing Operations decreased 9.4% to 8.7 HK cents from 9.6 HK cents, and basic earnings per share including Discontinued Operations decreased 16.3% to 8.7 HK cents from 10.4 HK cents.

As at 31 December 2022, the Group had a net cash balance of HK\$257 million, generated mainly from daily business operations. The Group had no bank borrowings. Most of the Group's cash and bank deposits were in its operating currencies and deposited with major banks in Hong Kong and on the Chinese Mainland. The majority of the Group's assets, liabilities, revenues and payments were held in either Hong Kong dollars or renminbi. The Group had some foreign exchange exposure in renminbi resulting from its business operations on the Chinese Mainland. The Group is subject to interest rate risks on the interest income earned from bank deposits. The Group will continue its policy of placing surplus cash in bank deposits denominated in its operating currencies, with appropriate maturity periods to meet the funding requirements of any acquisition projects in the future. The Group has standby banking facilities of HK\$148 million in support of treasury planning and management.

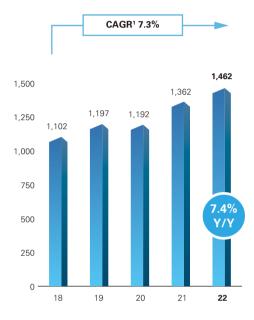
The Board of Directors has resolved to declare a final dividend of 5 HK cents per share.

Management Discussion and Analysis (continued)

Financial Review (continued)

Revenue*

(HK\$ million)



Gross Profit and Other Income*

(HK\$ million)



^{*} For Continuing Operations

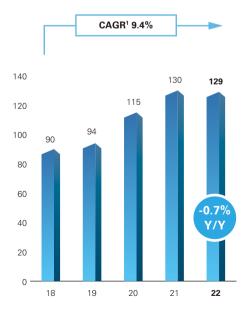
Net Profit*

(HK\$ million)



Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)*

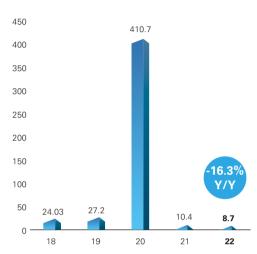
(HK\$ million)



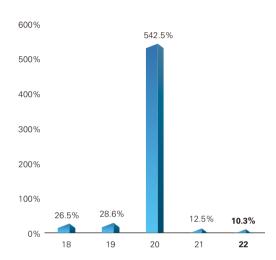
Financial Review (continued)

Earnings per Share

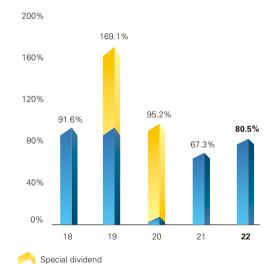
(HK cents)



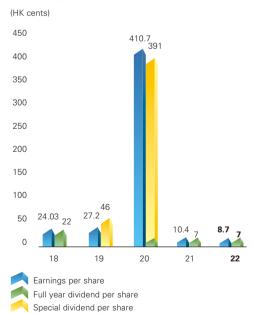
Return on Total Equity²



Dividend Payout³



Dividend per Share



Notes:

- 1. Compound annual growth rate (CAGR)
- 2. Net profit/total equity

Full year dividend

3. Dividend per share/earnings per share

Business Model and Corporate Strategy

Convenience Retail Asia is a member of the Fung Retailing Group. It owns the famous Saint Honore Cake Shop bakery chain, operating stores in Hong Kong, Macau and the Greater Bay Area. As at 31 December 2022, there were 153 Saint Honore stores in total across Hong Kong, Macau and Guangzhou.

In 2017, the Group secured the Hong Kong, Macau and Southern China franchise for Zoff, Japan's leading fast-fashion eyewear chain and a highly popular brand among style-conscious young consumers. There are currently 14 Zoff stores, all located in high-traffic commercial areas in Hong Kong.

In 2020, the Group obtained the franchise licence to operate Mon cher, a premium Japanese pâtisserie, in Hong Kong and Macau. There are currently 7 locations in Hong Kong, and more openings are planned.

The Group aims to be the most innovative, customer-preferred retail chain company wherever it operates, employing a multi-pronged strategy that includes:

- Innovative products and services offered through its online-to-offline (O2O) physical store network and "Cake Easy" customer relationship management (CRM) platforms
- Customer-centric business focus
- Excellence in customer service
- Convenient outlet locations
- Highly motivated, engaged employees
- Maximised efficiency through the adoption of the latest information technology
- Synchronised supply chain management infrastructure and processes
- Continuous investment in brand-building, store networks, people development, eCRM platforms and supply chain infrastructure

The Group strives to achieve sustainable, long-term value for shareholders through total commitment to its customers, employees and businesses. Its keys to success are excellent customer focus, innovation, flawless execution of its powerful O2O business model, ethical business practices and strong partnerships with quality suppliers, as well as the prudent, professional management of its growth and profitability.

The Board and management play proactive roles in the development of the Group's business model and pursue new ventures to maintain competitiveness and drive sustainable long-term growth.

Employees

As at 31 December 2022, the Group had a total of 3,202 employees, with 1,536, or 48%, based in Hong Kong and 1,666, or 52%, based in Guangzhou, Shenzhen and Macau. Part-time staff accounted for 22% of total headcount. Employee benefit expenses for the year amounted to HK\$446 million compared to HK\$457 million in 2021.

The Group offers competitive remuneration schemes, and eligible employees also receive salary packages plus discretionary bonuses based on individual and company performance. Staff have access to job-related skill enhancement programmes and attractive career advancement opportunities, and frontline staff receive comprehensive customer service training. To provide safe, healthy, stable and secure work environments, the Group places the highest priority on hygiene, sanitisation and workplace safety. Because of these efforts, the Group has been acknowledged as a "Super MD" under the Employees Retraining Board (ERB) Manpower Developer Award Scheme for the years 2020-2025.

We also place great emphasis on workplace satisfaction to retain quality staff and achieve high levels of customer service in support of our business objectives. Each year, the Activity Organising Board (AOB) coordinates a number of initiatives under the HEARTS (Happy, Energised, Achievements, Respect, Training and Success) employee engagement programme – including career development and work-life balance events as well as social activities – to help colleagues succeed professionally and foster staff camaraderie. In 2022, community programmes included food donation drives, outreach engagements for the elderly, participation in recycling and food waste reduction programmes, participation in efforts to raise awareness of the importance of carbon footprint reduction, and more.

Health and Safety

The Group is committed to providing the very highest levels of safety and hygiene for its customers and staff. Saint Honore's factories in Hong Kong and Shenzhen are both ISO 9001-accredited. The Shenzhen factory has also achieved Hazard Analysis and Critical Control Points (HACCP) food safety accreditation, and its in-house microbiological laboratory has been certified by the China National Accreditation Services (CNAS). Staff receive comprehensive food safety, workplace safety and hygiene training as well as protective clothing and equipment where necessary. The Group carries out regular inspections to ensure that its factories and stores continue to meet relevant compliance guidelines. Staff also receive training on the "5S" principles of "sort, straighten, shine, standardise and sustain".

Management Discussion and Analysis (continued)

Health and Safety (continued)

The Group monitors the COVID-19 situation closely, implementing the latest recommended guidelines from local health authorities to ensure healthy, stable and secure work environments. Staff are provided with anti-pandemic training and personal protection equipment, while stores, factories and vehicles are regularly cleaned and sanitised. We have also invested in air purifiers and other equipment to combat the pandemic and introduced work-from-home arrangements wherever necessary to minimise exposure risk.

Sustainability and Corporate Social Responsibility

As a member of the Fung Group, the Group adheres to the United Nations Global Compact on human rights, labour, anti-corruption efforts, environmental protection and sustainability. The Group is committed to achieving sustainability in its operations wherever possible, striving to protect the environment and conserve natural resources while saving costs through the "three Rs" of reducing, reusing and recycling. It also uses energy-efficient equipment and low-carbon fuels to minimise its carbon footprint.

In 2022, Saint Honore was honoured to receive the "10 Years Plus Caring Company Logo" from the Hong Kong Council of Social Service once again, while Zoff continued to be awarded with the "Caring Company Logo 2019-22". These awards are given in recognition of companies that demonstrate care for the community, employees and the environment.

Further environmental, social and governance policies as well as performance information will be provided in a separate report on the Group's website.

Corporate Governance Report

The Board and management are committed to principles of good corporate governance consistent with prudent management and enhancement of shareholder value. These principles emphasise transparency, accountability and independence.

The Board

Corporate Culture

Convenience Retail Asia Limited ("CRA") strives to develop a sustainable business with people-oriented culture that nurtures successes of our business units and employees. The Board is responsible for defining the purpose, values and strategic direction of the Group, whilst management oversights the nurturance of the culture and core values over its daily operations. The Group instils and continually reinforces its purpose, vision and core values of acting lawfully, ethically and responsibly across the business environment it operates. Taking into accounts of the above measures, the Board considers that the Group's purpose, value, strategy and its culture are aligned.

CRA's Core Values

- Product TFP (Tastiness, Freshness and Presentation)
- Operation EFSS (Easy, Fast, Simple and Safe)
- Focus CX (Customer Experience)
- Embracing our HEARTS culture (Happy, Energised, Achievements, Respect, Training and Success)
- Strong employee engagement

CRA's Vision

 To be a leading highquality specialty retailer with a sharpened focus on our bakery and eyewear businesses in Hong Kong and the Greater Bay Area

CRA's Purpose

- Providing world-class product quality and service to customers
- Enhancing the quality of life of customers and the community

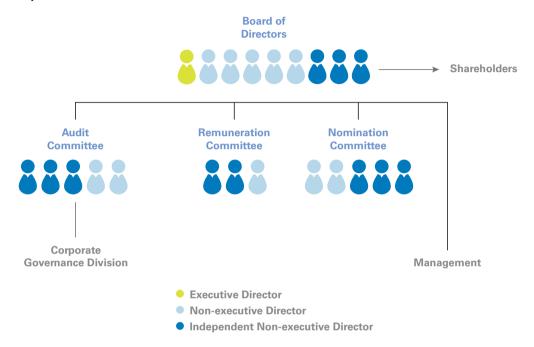
Corporate Strategy

During the year, the Board held two meetings to discuss future strategic planning and potential business opportunities and challenges of the Group. The Board has developed an action plan to explore new sustainable long-term business opportunities in Hong Kong and Mainland China. Details of strategic achievements during the year are set out in the Chairman's Statement on pages 5 to 7.

Corporate Governance Report (continued)

The Board (continued)

Board Composition



The Board is structured to ensure it has a balance of skills, experience, knowledge, diversity and contributed valuable insights appropriate to the businesses and development of the Group. The Board is currently composed of the Non-executive Chairman, one Executive Director ("ED"), three Independent Non-executive Directors ("INED") and four Non-executive Directors ("NED"). Biographical details and relevant relationships of the Board members are set out in the Directors and Senior Management Profile section on pages 46 to 51.

An up-to-date list of Directors identifying their roles and functions and whether they are Independent Non-executive Directors is available on the websites of both The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the Company.

Chairman and Chief Executive Officer

In order to enhance independence, accountability and responsibility, the roles of Chairman and Chief Executive Officer are held separately by Dr William Fung Kwok Lun and Mr Richard Yeung Lap Bun. Their respective responsibilities are clearly defined by the Board in writing. The Chairman is responsible for overseeing the proper functioning of the Board with good corporate governance practices and procedures, as well as a culture of openness and debate, whilst the Chief Executive Officer is responsible for managing the Group's businesses, including the implementation of major strategies and initiatives adopted by the Board.

The Board (continued)

Non-executive and Independent Non-executive Directors

The Non-executive Directors and the Independent Non-executive Directors offer to the Board their skills, experiences and diverse industry expertise. Through active participation in the meetings of the Board and the Board Committees, they bring constructive analysis and independent judgement on corporate strategies, policies, management proposals, accountability, resources, key appointments, taking the lead where potential conflicts of interests arise, as well as scrutinising performance against business goals, ensure the Board maintains high standards of financial reporting and regulatory compliance, as well as providing adequate checks and balances for safeguarding the interests of the Company and the shareholders as a whole.

Independence of Independent Non-executive Directors

The Company has received from each Independent Non-executive Director an annual written confirmation of his/her independence in accordance with Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). The Company considers all of the Independent Non-executive Directors to be independent during the year ended 31 December 2022.

Each Independent Non-executive Director is required to inform the Company as soon as practicable if there is any change of circumstances that may affect his/her independence.

Board Diversity

The Company recognises and embraces the benefits of having a diverse Board, and sees increasing diversity at Board level as an essential element in maintaining a competitive advantage.

During the year, a revised Board Diversity Policy has been adopted by the Board. In reviewing Board composition, the Nomination Committee will consider the benefits of all aspects of diversity including, but not limited to, skills, regional and industry experience, background, ethnicity, age, culture and gender, so as to maintain an appropriate range and balance of skills, experience and background on the Board. In identifying suitable candidates, the Nomination Committee will consider candidates on merit against objective criteria and with due regard for the benefits of diversity on the Board, balance of skills, experience, independence and knowledge of the Company, and the diversity representation of the Board will also be considered.

Besides, the Company is committed to maintaining a Board with a minimum representation of 20% of either gender. The Board will take opportunities to increase the proportion of female members over time when selecting and making recommendations on suitable candidates for Board appointments.

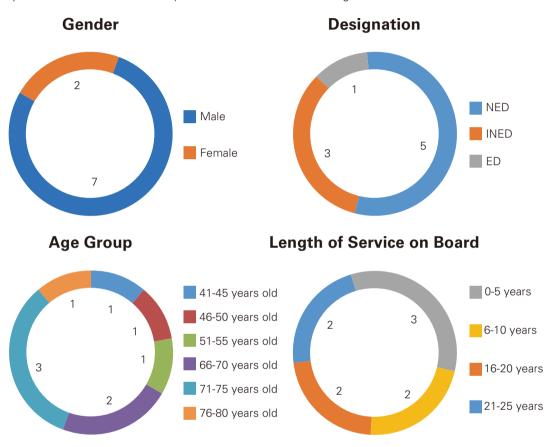
Based on the latest review, the Nomination Committee considers the Board to be diverse in respect of the aforesaid evaluation criteria. The Nomination Committee has considered but decided not to set other measurable objectives for implementing the Board Diversity Policy other than gender diversity. The Nomination Committee will continue to ensure that diversity is taken into consideration when assessing Board composition.

Corporate Governance Report (continued)

The Board (continued)

Board Diversity (continued)

An analysis of the Board's current composition is set out in the following charts:



The Board currently consists of two female members (22% of board composition) and gender diversity of the Board is aligned with our Board Diversity Policy. As at 31 December 2022, female workforce (included senior management) accounted for 63% of the total workforce, which is relatively in-line with the food & beverage retail industry. The Group strives to ensure a diverse culture and relevant policies are in place. Details of gender diversity on workforce is set out in the 2022 Environmental, Social and Governance Report of the Group, which is available on the websites of both the Stock Exchange and the Company.

With regard to the Directors' skills, regional and industry experience as well as background, please refer to their biographical details set out in the Directors and Senior Management Profile section on pages 46 to 51.

The Board (continued)

Board Evaluation

The Board recognises the importance and benefits of conducting regular evaluation of its performance to ensure the effectiveness of its functioning.

The Board has conducted an annual evaluation and a questionnaire is sent to each Director seeking his/her view on issues including the overall performance of the Board (including its committees), Board composition, implementation and effectiveness of shareholders' communication, conduct of Board meetings and provision of information to the Board.

The responses to the questionnaire are analysed and discussed at the Nomination Committee and Board meetings. Any suggestions made by the Directors are duly considered and will be implemented as appropriate to enhance corporate governance practices. The results of the 2022 Board evaluation indicated that the Board and its committees continue to function satisfactorily and the committees fulfilled their duties as set out in their terms of reference.

Nomination and Appointment of Directors

The Board has the ultimate responsibility for the selection, appointment and re-appointment of directors. The Nomination Committee is delegated with the duties to, inter alia, review the composition of the Board. When necessary, the Nomination Committee will identify, select and nominate suitable candidates for appointment as new director(s), and make recommendations on the re-appointment of incumbent Directors in accordance with the Director Nomination policy.

When recommending any candidate for directorship, the Nomination Committee will consider various factors including, but not limited to, the potential contribution that the candidate can bring to the Board in terms of qualifications, skills and experience, the candidate must have sufficient time available for the proper performance of director's duties, the candidate should be of high ethical character with reputation for integrity, the candidate will contribute optimally to diversity, and so forth.

The search process for candidates can be undertaken by the Nomination Committee itself, through referral from various sources, or by the Company's advisors and professional search consultants. The Nomination Committee will then develop a short list of potential candidates for the Board to agree on a preferred candidate.

After the Board has made the appointment, the newly appointed Director is subject to election by shareholders at the first general meeting following the appointment.

In 2022, the Board reviewed its composition, the retirement and re-appointment of Directors. Changes in the Board composition during the year were as follows:

- Mr ZHANG Hongyi retired as Independent Non-executive Director on 26 May 2022;
- Mr Terrence TSANG Diao-Long was appointed as Independent Non-Executive Director on 26 May 2022.

The aforesaid changes were disclosed in the Company's announcements dated 1 June 2022.

Corporate Governance Report (continued)

The Board (continued)

Nomination and Appointment of Directors (continued)

All Non-executive Directors and Independent Non-executive Directors will be appointed without a specific term and will continue in office thereafter subject to termination by notice in writing by either party to the other. In addition, all Directors including the Non-executive Directors are required to retire from office by rotation and are subject to reelection by shareholders at the Annual General Meeting (the "AGM") at least once every three years pursuant to the Company's Articles of Association.

To reinforce accountability, any re-appointment of Director (including Independent Non-executive Director who has served the Board for more than nine years) is subject to a separate resolution to be approved by the shareholders.

Other Matters Concerning Directors

Written procedures are put in place for Directors to seek independent professional advice in performing their duties at the Company's expense. No request was made by any Director for such independent professional advice in 2022.

The Directors ensure that they can give sufficient time and attention to the affairs of the Company. The Directors are requested to disclose to the Company on a periodic basis the number and nature of offices held in public companies or organisations and other significant commitments. The identity of the public companies or organisations and an indication of the time involved are also disclosed.

Potential Conflict of Interest

If a potential conflict of interest involving a substantial shareholder or a Director arises, the matter will be dealt with by a physical Board meeting instead of a written resolution. Directors who have a potential conflict of interest shall not be counted in the quorum of the meeting and must abstain from voting on the relevant resolutions. Directors with no conflict of interest will attend and vote at meetings dealing with such conflict issues.

Information and Continuous Professional Development

On appointment to the Board, each Director is given an induction on the Group's structure, businesses and governance practices to enhance his/her understanding of the Group's operations.

All Directors are kept informed on a timely basis of major changes that may affect the Group's businesses, including relevant rules and regulations. Management provides the Directors with a monthly financial summary of the Group giving a balanced and understandable assessment of the Group's performance, position and prospects. Apart from the said monthly financial summary, the Directors are provided with information and briefings on specific issues when necessary to facilitate the making of informed decisions.

The Board and each Director have separate and independent access to the Company's senior management. All Directors have access to the advice and services of the Company Secretary to ensure that Board procedures, applicable laws, rules and regulations, are followed.

The Board (continued)

Information and Continuous Professional Development (continued)

The Directors are encouraged to participate in continuous professional development to enhance and refresh their knowledge and skills for discharging their duties and responsibilities.

All Directors are required to provide the Company with their training records on an annual basis. Ongoing training and professional development undertaken by the current Directors during the year are summarised as follows:

Directors	Types of Professional Development		
William FUNG Kwok Lun	А, В		
Godfrey Ernest SCOTCHBROOK	A, B		
Benedict CHANG Yew Teck	В		
Sabrina FUNG Wing Yee	A, B		
Terence FUNG Yue Ming	В		
Anthony LO Kai Yiu	В		
Sarah Mary LIAO Sau Tung	A, B		
Terrence TSANG Diao-Long	В		
Richard YEUNG Lap Bun	В		

- A Attending training sessions arranged by the Company, or attending and/or giving speech at external seminars/ training sessions.
- B Reading regulatory and industry related updates, as well as materials which covered the Group's businesses, Directors' duties and so forth.

Liability Insurance for Directors

The Company has arranged appropriate liability insurance to indemnify its Directors for their liabilities arising out of corporate activities. The insurance coverage is reviewed regularly.

Corporate Governance Report (continued)

Board Process

Roles and Responsibilities of the Board and Delegation to Management

The Board is responsible for setting the overall strategy of the Group and making decisions on major operational and financial matters as well as investments. The Board reserves for its decision or approval matters involving:

- Recommendations on Directors' appointment or re-appointment;
- Composition and terms of reference of Board committees;
- Major acquisitions and disposals;
- Appointment of Chief Executive Officer;
- Remuneration of Executive Director, Non-executive Directors and senior management;
- Annual budgets and monitoring performance against budget;
- Annual and interim reports;
- Major capital and borrowing transactions;
- Maintaining appropriate and effective risk management and internal control systems, reviewing their effectiveness and ensuring relevant statutory and regulatory compliance; and
- Other significant operational/financial matters and corporate governance issues.

Day-to-day operational responsibilities are delegated by the Board to management. The management, headed by the Chief Executive Officer, is responsible for the day-to-day management of the Group's businesses and affairs. Major responsibilities include:

- Preparation of annual and interim financial statements for Board approval before public reporting;
- Execution of business strategies and initiatives adopted by the Board;
- Monitoring of budgets;
- Implementation and monitoring of appropriate and effective risk management and internal control systems, review of relevant financial, operational, compliance and ESG (environmental, social and governance) controls; and
- Compliance with relevant statutory requirements, rules and regulations.

The Board and management fully appreciate their respective roles and responsibilities, and are supportive of the development of a healthy corporate governance culture.

Board Process (continued)

Independent Reporting of Corporate Compliance Function

The Board recognises the importance of independent reporting of the corporate compliance function. The Group Chief Compliance and Risk Management Officer is invited to attend all Board and committee meetings to advise on corporate governance matters covering risk management, internal controls and compliance issues relating to business operations, mergers and acquisitions, accounting and financial reporting, as well as on regulatory compliance matters.

Board and Committee Meetings

The Board held five meetings in 2022 (with an average attendance rate of 93%). The Chairman holds meetings annually with the Independent Non-executive Directors to provide an effective forum for the Chairman to listen to the views of the Independent Non-executive Directors on varies matters including corporate governance, Board effectiveness, and other issues they may wish to raise in the absence of Executive Director and senior management of the Company.

The dates of the 2022 Board meetings and committee meetings were determined in the third quarter of 2021 to facilitate maximum attendance of Directors. Amendments to the schedule were notified to the Directors within a reasonable time before a regular Board meeting/committee meeting. Notice of meeting is sent at least 14 days before the meeting.

The Board meeting agenda is set by the Board Chairman in consultation with members of the Board, whilst committee meeting agenda is set by the respective committee chairman. Agenda and accompanying papers are sent to all Directors at least three days before the intended meeting so as to give the Directors sufficient time to prepare before the meeting. Draft minutes of meetings with sufficient details are circulated to all Board and committee members for comments and records respectively, within a reasonable time after each Board or committee meeting. The Board and each committee formally adopts the draft minutes at the subsequent meeting.

The adopted minutes, papers and related materials of the Board meetings and committee meetings are kept by the Company Secretary and are open for inspection by all Directors.

Corporate Governance Report (continued)

Board Process (continued)

Board and Committee Meetings (continued)

A summary of the attendance at the meetings held in 2022 are set out in the following table:

	No. of meetings attended/held					
_	Audit Remuneration Nomination					
	Board	Committee (4)	Committee	Committee	Meeting (4)	
Non-executive Directors:						
William FUNG Kwok Lun (Group Chairman	5 /5	-	1 /1	2 /2	1 /1	
and Chairman of Nomination Committee)						
Godfrey Ernest SCOTCHBROOK (5)	4 /5	3 /4	-	-	0 /1	
Benedict CHANG Yew Teck (5)	3 /5	3 /4	-	-	1 /1	
Sabrina FUNG Wing Yee	5 /5	-	-	-	1 /1	
Terence FUNG Yue Ming	5 /5	-	-	2 /2	1 /1	
Independent Non-executive Directors:						
Anthony LO Kai Yiu	5 /5	4 /4	_	2 /2	1 /1	
(Chairman of Audit Committee)						
Sarah Mary LIAO Sau Tung	5 /5	4 /4	1 /1	2 /2	1 /1	
(Chairman of Remuneration Committee)						
Terrence TSANG Diao-Long (1)	2 /2	2 /2	1 /1	-	-	
Executive Director:						
Richard YEUNG Lap Bun	5 /5	_	_	_	1 /1	
(Chief Executive Officer)						
Outgoing Director:						
ZHANG Hongyi (2)	3 /3	2 /2	-	2 /2	1 /1	
Group Chief Compliance and Risk						
Management Officer:						
Jason YEUNG Chi Wai (3)	5 /5	4 /4	1 /1	2 /2	1 /1	
Average Attendance Rate of Directors	93%	90%	100%	100%	89%	
Dates of Meeting in 2022	17 March	17 March	4 November	17 March	26 May	
	29 April	26 May		26 May		
	26 May	11 August				
	11 August	4 November				
	4 November					

Board Process (continued)

Board and Committee Meetings (continued)

Notes:

- (1) Appointed as Independent Non-Executive Director, member of Audit Committee, member of Remuneration Committee and member of Nomination Committee on 26 May 2022.
- (2) Retired as Independent Non-executive Director, member of Audit Committee, member of Remuneration Committee and member of Nomination Committee on 26 May 2022.
- (3) Attended meetings by invitation as a non-member.
- (4) Representatives of the external auditor attended all Audit Committee meetings and the Annual General Meeting.
- (5) Certain Directors did not attend the Annual General Meeting and some of the meetings of the Board and Audit Committee due to other business commitments or being abroad. The Company Secretary updated the relevant Directors on the matters discussed at the meetings and provided them with the minutes of the meetings. Such Directors also rendered their views and comments to the Board through the Chairman or the Company Secretary.

Board Committees

The Board has established the following committees with defined terms of reference (available on the Company's corporate website), which are in line with the Corporate Governance Code:

- Audit Committee
- Remuneration Committee
- Nomination Committee

All the committees comprise a majority of Independent Non-executive Directors to ensure independent views and input are available to the board. Each of the Audit Committee and Remuneration Committee is chaired by an Independent Non-executive Director, and the Nomination Committee is chaired by the Non-executive Chairman. Such committees are provided with sufficient resources to discharge their duties and have access to independent professional advice if considered necessary at the Company's expense.

Audit Committee

Chairman Anthony LO Kai Yiu *

Members Godfrey Ernest SCOTCHBROOK +

Benedict CHANG Yew Teck + Sarah Mary LIAO Sau Tung *

Terrence TSANG Diao-Long * (appointed with effect from 26 May 2022)

ZHANG Hongyi * (retired with effect from 26 May 2022)

- * Independent Non-executive Director
- Non-executive Director

Corporate Governance Report (continued)

Board Committees (continued)

Audit Committee (continued)

The Audit Committee is primary responsible for reviewing the Group's financial reporting, risk management, internal controls and corporate governance matters, and making relevant recommendations to the Board. The committee includes members who possess appropriate professional qualifications, accounting or related financial management expertise as required under the Listing Rules.

The Audit Committee met four times in 2022 (with an average attendance rate of 90%) to consider and review with senior management, the Company's internal auditor under the Corporate Governance Division ("CGD") and external auditor, various matters as set out in the Audit Committee's terms of reference, which included the following:

- The Group's accounting policies and practices, compliance with the Listing Rules and statutory requirements, connected transactions, risk management and internal control systems, policies and practices on corporate governance, treasury and financial reporting matters (including the annual and interim financial statements before recommending to the Board for approval);
- Quarterly business and financial performance of the Group including the Group's cash flow positions;
- Independence of external auditor, their related terms of engagement and fees;
- Adequacy of resources, staff qualifications and experience, training programmes and budget of the Group's accounting, financial reporting and internal audit functions; and
- Audit plans, findings and reports of external auditor and CGD, as well as their effectiveness.

The Audit Committee has authority to investigate any activity within its terms of reference and has full access to and the cooperation of management. It has direct access to CGD and the external auditor, and full discretion to invite any management to attend its meetings.

Whistleblowing Arrangements

Under the Group's Whistleblowing Policy, employees can report any concern, including actual or potential misconduct, possible impropriety or fraud in financial reporting, accounting, risk management and internal control matters, to either senior management or the Group Chief Compliance and Risk Management Officer. Any shareholders or stakeholders, including customers and suppliers, can also report similar concerns by writing in confidence and anonymity to the Group Chief Compliance and Risk Management Officer at the Company's principal place of business in Hong Kong.

No incident of fraud or misconduct that has material effect on the Company's financial statements and overall operations was reported by employees, shareholders or stakeholders in 2022.

Board Committees (continued)

Audit Committee (continued)

External Auditor's Independence

In order to enhance independent reporting by the external auditor, PricewaterhouseCoopers ("PwC"), the Company's external auditor, were invited to attend all the meetings of the Audit Committee. During the year, two separate sessions were held between the committee members and PwC to discuss audit and related issues of the Group.

The external audit engagement partner of PwC is subject to periodical rotation. A policy restricting the employment of employees or former employees of the external auditor at senior executive or financial positions within the Group has been put in place.

A policy on the provision of non-audit services by the external auditor has been established which includes prohibition of specified non-audit services to be performed by the external auditor. Other non-audit services, with fees above a threshold and are considered not to affect the independence of the external auditor, require prior approval of the Audit Committee.

For the year ended 31 December 2022, the following fees paid or payable to PwC have been endorsed by the Audit Committee:

	Fees HK\$'000
	1110 000
Audit services	1,354
Non-audit services (including agreed-upon procedures regarding interim financial information	
and tax services)	392
Total	1,746

Prior to the commencement of the audit of the Company's financial statements for the year ended 31 December 2022, the Audit Committee received written confirmation from PwC as to their independence and objectivity as required by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

The Audit Committee is satisfied with the review of audit fees and scope, effectiveness of the audit process, independence and objectivity of PwC, and has recommended to the Board the re-appointment of PwC as the Company's external auditor for the financial year ending 31 December 2023 at the forthcoming AGM.

Corporate Governance Report (continued)

Board Committees (continued)

Remuneration Committee

Chairman Sarah Mary LIAO Sau Tung *

Members William FUNG Kwok Lun +

Terrence TSANG Diao-Long * (appointed with effect from 26 May 2022)

ZHANG Hongyi * (retired with effect from 26 May 2022)

- * Independent Non-executive Director
- Non-executive Director

The Remuneration Committee is primarily responsible for:

- Making recommendations to the Board on the Company's policy and structure regarding remuneration for all
 Directors and senior management, including allocation of share options to employees under the Company's
 Share Option Scheme;
- Making recommendations to the Board on the remuneration packages of Executive Director and senior management;
- Making recommendations to the Board on the remuneration of Non-executive Directors; and
- Reviewing the Group's remuneration and human resources policy.

The Remuneration Committee met once in 2022 (with a 100% attendance rate) to review the remuneration of Independent Non-executive Directors, Non-executive Directors and the Executive Director.

Remuneration Policy for Executive Director

Remuneration for the Executive Director includes fees, basic salary, bonus based on performance and share options which are designed to align Directors' interest with maximising the Company's long-term shareholder value. No Executive Director is allowed to approve his own remuneration.

The remuneration package of Executive Director was approved by the Remuneration Committee at the beginning of the Group's Three-Year Business Plan.

Board Committees (continued)

Remuneration Committee (continued)

Remuneration Policy for Non-executive Directors

Remuneration for Non-executive Directors comprises Directors' fees which are determined by the Board and approved by the shareholders from time to time with reference to the level of fees paid by other companies listed on the Stock Exchange with similar business nature and market capitalisation, time and effort spent in discharging duties and level of complexity of work involved. Reimbursement is allowed for out-of-pocket expenses incurred in connection with the performance of their duties, including attendance at Company meetings.

Remuneration of Senior Management

The remuneration of the senior management is subject to review and approval of the Remuneration Committee. Results-based bonuses and share options are granted as a means to reward and retain a high-calibre team.

Details of Directors' emoluments of the Company are set out in note 13a to the consolidated financial statements on pages 104 to 105.

Nomination Committee

Chairman William FUNG Kwok Lun + Members Anthony LO Kai Yiu *

Sarah Mary LIAO Sau Tung * Terence FUNG Yue Ming +

Terrence TSANG Diao-Long * (appointed with effect from 26 May 2022)

ZHANG Hongyi * (retired with effect from 26 May 2022)

- Non-executive Director
- * Independent Non-executive Director

The Nomination Committee is primarily responsible for:

- Reviewing the structure, size and composition (including diversity) of the Board;
- Assessing the independence of Independent Non-executive Directors;
- Making recommendations to the Board on the appointment or re-appointment of Directors; and
- Reviewing and monitoring the training and continuous professional development of Directors and senior management.

The Nomination Committee met twice in 2022 (with a 100% attendance rate) to review the aforesaid matters and also the evaluation of the performance of the Board and its committees. In particular, the Nomination Committee reviewed the Board Diversity Policy and made recommendation to the Board to ensure that it has greater gender diversity.

Corporate Governance Report (continued)

Company Secretary

Ms Maria LI Sau Ping has resigned as the Company Secretary with effect from 27 May 2022. Mr CHAN Chor Fai has been appointed as the Company Secretary of the Company to fill the vacancy arising from the resignation of Ms Li with effect from 27 May 2022.

Mr Chan is the Finance Director of the Group and has over 25 years of experience in auditing, finance and accounting with day-to-day knowledge of the Group's affairs. He reports to the Group Chairman on company secretarial duties and Board governance matters. He is also responsible for ensuring that Board policies and procedures are followed. All Board members have access to his advice and services. Besides, he arranges tailored induction programme for newly appointed directors and provides updates to the Directors on relevant new legislation or regulatory requirements from time to time. Directors' trainings have been organised on a regular basis to assist Directors' continuous professional development.

In 2022, Mr Chan undertook over 15 hours of professional training and confirms that he has complied with all the required qualifications, experience and training requirements of the Listing Rules.

Directors' and Relevant Employees' Securities Transactions

The Group has adopted a Code for Securities Transactions by Directors and Relevant Employees (the "Securities Code") governing Directors' securities transactions on terms no less exacting than those of the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules. Relevant employees who are likely to be in possession of inside information of the Group are also subject to compliance with the Securities Code.

A copy of the Securities Code will be sent to each Director and each relevant employee twice annually, with a reminder that he/she is prohibited from dealing in the securities of the Company during the blackout periods before publication of the Group's interim and annual results, and that all his/her dealings should be conducted in accordance with the Securities Code.

Specific confirmation of compliance has been obtained from each Director and each relevant employee. No incident of non-compliance by Directors and relevant employees was noted by the Company in 2022.

Directors' Interests

Details of Directors' interests in the shares and underlying shares of the Company and its associated corporations are set out in the Directors' Report on pages 59 to 60.

Directors' and Auditor's Responsibilities for Financial Statements

The Directors' responsibilities for the financial statements and the responsibilities of the external auditor to the shareholders are set out on pages 64 and 69 to 70 respectively.

Risk Management and Internal Control

In a dynamic business environment, it is crucial for the Group to identify, assess and manage external and internal risks in a timely and systematic manner. Effective risk management is important to the Group's achievement of its strategic objectives.

The Board is responsible for the Group's risk management and internal control systems and for reviewing their effectiveness and adequacy with the assistance of the Audit Committee. The risk management and internal control systems are designed to manage, rather than eliminate, the risk of failure to achieve business objectives, and provide reasonable but not absolute assurance against material misstatement, loss or fraud. The Audit Committee reports to the Board on any material issues and makes relevant recommendations.

The Board has delegated to management the design, implementation and ongoing monitoring of the risk management and internal control systems. Qualified personnel throughout the Group maintain and monitor these systems on an ongoing basis.

Risk Management and Internal Control (continued)

The main features of the Group's risk management and internal control framework are set out as follows:

Control Environment

The Group operates within an established control environment, which is consistent with the principles outlined in "Internal Control and Risk Management – A Basic Framework" issued by HKICPA. The scope of internal controls for the Group relates to three major areas: effectiveness and efficiency of operations, reliability of financial reporting, and compliance with applicable laws and regulations.

Governance Structure

The Group maintains a tailored governance structure with defined lines of responsibility and appropriate delegation of authority. Risk identification, assessment, reporting and mitigation are performed across the business.

There are three layers of roles and responsibilities for managing risks and internal controls:

Role	Accountability	Responsibilities			
Oversight	Board as a whole, reviews are conducted through Audit Committee	Oversight of corporate governance, financial reporting risk management and internal control systems			
		Fostering a healthy risk awareness culture			
Risk monitoring and communication	Corporate Governance Division and Company	Evaluation of risk management and internal control systems to identify areas for improvement			
	Secretarial Division	 Monitoring of corporate governance disclosure and compliance with the Listing Rules and statutory requirements 			
		Undertaking of investigations			
		 Ensuring that critical risks are reported to the Board, along with the status of actions taken to manage such risks 			
Risk and control owner	Management and business units	 risk management and internal control systems Fostering a healthy risk awareness culture Evaluation of risk management and internal corsystems to identify areas for improvement Monitoring of corporate governance disclosure compliance with the Listing Rules and statutory requirements Undertaking of investigations Ensuring that critical risks are reported to the Balong with the status of actions taken to managerisks Day-to-day execution and monitoring of internation controls and risk management procedures Formulation and implementation of policies and operating guidelines Balance between business operation efficiency 			
		remaidation and implementation of policide and			
		Balance between business operation efficiency and exercising internal controls			

Risk Management and Internal Control (continued)

Management of Key Risks

The Group's risk management process is embedded in its strategy formulation, business planning, investment decisions, internal controls and day-to-day operations.

The following are considered key risks faced by the Group and are managed as such:

1. Operational Risk Management

Corporate policies and procedures covering key risks and control standards have been established and implemented. Such policies and procedures are reviewed regularly to ensure their effectiveness. Control procedures are put in place in connection with the approval of the Group's major business transactions and investments, and the monitoring of daily operations of the Group's businesses.

Contingency and business continuity plans are also examined periodically to evaluate their effectiveness.

2. Financial Risk Management

The Board approves the Group's Three-Year Business Plan and annual budgets, reviews the Group's operating and financial performance and key performance indicators against the budgets on a quarterly basis. Management closely monitors actual financial performance of the Group on a monthly basis.

The Group adopts a principle of minimising financial risks. Details of the Group's financial risk management (encompassing foreign exchange risk, credit risk, liquidity risk and interest rate risk) are set out in note 3 to the consolidated financial statements on pages 91 to 92.

3. Reputational Risk Management

The reputation of the Group is built on its long-established standards of ethics in conducting business. Guidelines of the Group's business ethical practices such as anti-bribery and anti-corruption practices as endorsed by the Board are set out in the Code of Conduct and Business Ethics (available on the Company's corporate website). The code covers a range of topics, including avoiding conflicts of interest, anti-bribery and anti-corruption practices, competition law compliance, data protection, protection of copyright and so forth.

All Directors, officers and employees are expected to comply with the aforesaid code at all times. The code is posted on the Company's intranet for ease of reference and as a constant reminder to all employees.

The Group places great emphasis on employees' ethical standards and integrity in all aspects of its operations. The Group takes a zero-tolerance approach to bribery and is committed to complying with all applicable anti-bribery laws. Any ethical concerns raised under the Whistleblowing Policy will be investigated independently.

In 2022, no incident of non-compliance with the Code of Conduct and Business Ethics that had significant impact on the Group's operations was reported.

Corporate Governance Report (continued)

Risk Management and Internal Control (continued)

Management of Key Risks (continued)

4. Regulatory Compliance Risk Management

The CGD and the Corporate Secretarial Division supported by external advisors, regularly reviews adherence to relevant laws and regulations, compliance with the Listing Rules, public disclosure requirements and the Group's standards of compliance practices.

Internal Audit

The internal audit function is carried out by CGD and is under the supervision of the Group Chief Compliance and Risk Management Officer. Its mission, authority, scope of work and other matters are formalised under the Internal Audit Charter approved by the Audit Committee.

CGD staff independently review the Group's risk management and internal control systems, and evaluate their effectiveness, adequacy and compliance. In addition, CGD staff regularly visit the Group's offices, factories and selected stores in Hong Kong, Macau and on the Chinese Mainland to help embedding the compliance culture in the Group's business practices by performing on-site reviews.

The Audit Committee approved CGD's Three-Year Internal Audit Plan which is based on a risk assessment methodology and covers the Group's major operations. The scope of the internal audit review covers material financial, operational and compliance controls, as well as risk management policies and procedures. A summary of the key recommendations is presented at the Audit Committee meetings. The implementation of all agreed recommendations is being followed up on a quarterly basis and the progress of implementation is reported to the Audit Committee at each committee meeting.

As part of the annual review of the effectiveness of the Group's risk management and internal control systems, CGD independently reviews the Risk Management and Internal Control Self-Assessment Checklist completed by the management in each material business unit across the Group, and assesses the effectiveness and adequacy of the risk management procedures and internal controls implemented. CGD's review also considers the adequacy of resources, staff qualifications and experience, training programmes and budget of the Group's accounting and financial reporting function. The outcome of the review is reported to the Audit Committee when it meets to consider the Group's annual results for the year ended 31 December 2022.

External Audit

The external auditor, PwC, performs independent statutory audit on the Group's financial statements. To facilitate the audit, the external auditor attended all the meetings of the Audit Committee. The external auditor also reports to the Audit Committee any significant weaknesses in the Group's internal control procedures which come to their notice during the course of the audit. PwC noted no significant internal control weaknesses in their audit for the financial year ended 31 December 2022.

Risk Management and Internal Control (continued)

Handling and Dissemination of Inside Information

The Company handles and disseminates inside information in accordance with the requirements of the Securities and Futures Ordinance and the Listing Rules.

With regard to the procedures and internal controls for the handling and dissemination of inside information, the Company:

- has adopted the Policy on Inside Information to ensure potential inside information is captured and confidentiality of such information is maintained until timely disclosure is made.
- has included in the Code of Conduct and Business Ethics a prohibition on dealing in the Company's securities whilst in possession of inside information.
- has established and implemented measures such as pre-clearance on dealing in the Company's securities
 by the Directors and relevant employees, notification of regular blackout periods and securities dealing
 restrictions to the Directors and relevant employees, as well as identification of projects by code names.
- has established and implemented procedures for responding to external enquiries about the Group's affairs.

Overall Assessment

The Audit Committee, with delegated authority from the Board and the assistance of CGD, conducted an annual review of the effectiveness and adequacy of the Group's risk management and internal control systems for the year ended 31 December 2022 which has been confirmed by senior management by the completion of the Risk Management and Internal Control Self-Assessment Checklist in each material business unit across the Group.

Based on the above and the assessment made by CGD, and also taking into account the results of the work conducted by the external auditor for the purpose of their audit, the Audit Committee considered that for the year ended 31 December 2022:

- The risk management and internal control systems, as well as accounting systems of the Group remained in place and were functioning effectively and adequately, and were designed to provide reasonable assurance that material assets were protected, business risks (including ESG risks) attributable to the Group were identified and monitored, material transactions were executed in accordance with the Group's policies under management's authorisation, and the financial statements were reliable for publication.
- There were ongoing processes for identifying, evaluating and managing the significant risks faced by the Group.
- The resources, staff qualifications and experience, training programmes and budget of the Group's
 accounting, financial reporting, internal audit functions, as well as those relating to ESG performance and
 reporting were adequate.

Corporate Governance Report (continued)

Compliance with the Corporate Governance Code

The Board has reviewed the Company's corporate governance practices and is satisfied that the Company has been in full compliance with all of the code provisions set out in the Corporate Governance Code (the "CG Code") in Appendix 14 of the Listing Rules throughout the year ended 31 December 2022.

The Company has applied the principles of the CG Code to its corporate governance structure and practices as described in this report. The Board has delegated its corporate governance functions to the Audit Committee, with its duties as set out in their terms of reference (available on the websites of the Company).

Shareholders' Rights

Under the Company's Articles of Association, on the written requisition of shareholder(s) (including a recognized clearing house (or its nominee)) holding not less than one-tenth of the voting rights, on a one vote per share basis, in the share capital of the Company, the Board shall convene an extraordinary general meeting for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of the requisition.

Any proposal to be tabled at the Company's general meetings for consideration can be put forward in writing to the Board or the Company Secretary at the Company's principal place of business in Hong Kong. The detailed procedures vary depending on whether the proposal constitutes an ordinary resolution or a special resolution or whether the proposal relates to the election of an individual other than a Director of the Company as a director.

The Company conducts all voting at general meetings by poll. Notice to shareholders will be sent in the case of AGM at least 21 clear days before the meeting and at least 14 clear days in the case of all other general meetings. Specific enquiries by shareholders requiring the Board's attention can be sent in writing to the Company Secretary at the Company's principal place of business in Hong Kong. Other general enquiries can be directed to the Company through the Company's website.

Dividend Policy

A Dividend Policy has been adopted by the Board in November 2018. Details of the policy are set out in the Directors' Report on page 53.

Changes in Constitutional Documents

The Board confirmed that there were no significant changes in the Company's constitutional documents during the year ended 31 December 2022 which affected the Company's operations and reporting practices. The constitutional documents are available for viewing on the websites of both the Stock Exchange and the Company.

Investor Relations and Communication

A Shareholders Communication Policy has been adopted by the Board, with the objective of ensuring that the shareholders are provided with information about the Group to enable them to exercise their rights in an informed manner, and to engage actively with the Group. The effectiveness of engagements with shareholders is assessed during the annual evaluation of the Board's performance.

The Shareholders Communication Policy pursues promoting transparency in corporate communication and investor relations. Regular communication programmes include conducting analyst briefing in person and/or via email, participation in investor conferences, conducting road shows, arranging company visits and ad hoc meetings with institutional shareholders and analysts.

The Company maintains a corporate website (www.cr-asia.com) as one of the channels to promote effective corporate communication with the investors and the general public. The website is used to disseminate company announcements, shareholder information and other relevant financial and non-financial information in an electronic format on a timely basis.

Key calendar events for shareholders' attention and share information, including market capitalisation as at 31 December 2022, are set out in the Information for Investors section on page 52.

Annual General Meeting

AGM provides an opportunity for communication between the Board and the shareholders of the Company. All shareholders have proper notice of the AGM at which Directors and chairmen or members of the committees are available to take shareholders' questions.

The most recent AGM of the Company was held at 1/F, LiFung Tower, 888 Cheung Sha Wan Road, Kowloon, Hong Kong on 26 May 2022 at 4:00 p.m. The notice of AGM, the Company's annual report and the circular containing information on the proposed resolutions were sent to shareholders at least 20 clear business days prior to the meeting. Separate resolutions were proposed in respect of each substantially separate issue.

Members of the Audit Committee, Remuneration Committee and Nomination Committee were available to answer questions from shareholders. A representative of the external auditor (the engagement partner) also attended the AGM to answer questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies and auditor independence.

At the AGM, all resolutions as set out in the notice were put to vote by way of poll by the shareholders. An explanation was provided of the detailed procedures for conducting a poll. The Company's Hong Kong branch share registrar, Tricor Abacus Limited, was appointed as the scrutineer at the AGM for the purpose of vote-taking.

The results of the poll were published on the websites of both the Stock Exchange and the Company on the day of the AGM.

Directors and Senior Management Profile

Executive Director

Richard YEUNG Lap Bun - Chief Executive Officer

Mr Yeung, aged 66, has over 30 years of experience in general management, food distribution and supply chain management and has been a Director of the Company since 1 November 2000. He is currently the Chief Executive Officer of the Group responsible for overseeing the Group's operations, marketing, logistics and supply chain management, and is actively involved in new business development and repositioning of the Group's businesses to the O2O business models. Prior to joining the Group in October 1998, he spent about ten years in senior positions at HAVI Food Services Group, managing the supply chain of McDonald's Restaurants in various countries in Asia. Mr Yeung graduated from the University of Hawaii with a Bachelor of Business Administration degree. Mr Yeung also holds a Master's degree in Business Administration from the California State University of Los Angeles and is a Certified Public Accountant of the American Institute of Certified Public Accountants. He is also a director of Fung Retailing Limited, a substantial shareholder of the Company.

Non-executive Directors

William FUNG Kwok Lun - Chairman

Dr Fung, aged 74, father of Mr Terence Fung Yue Ming (Non-executive Director of the Company) and uncle of Ms Sabrina Fung Wing Yee (Non-executive Director of the Company), has been a Non-executive Director of the Company since 3 January 2001 and Chairman of the Board since 26 May 2021. Dr Fung is Group Deputy Chairman of the Fung Group, a Hong Kong based multinational engaged in trading, logistics, distribution and retailing. He is also a director of the substantial shareholders of the Company, King Lun Holdings Limited, Fung Holdings (1937) Limited and Fung Retailing Limited. Dr Fung held key positions at major trade and business organisations. He is the past Chairman of the Hong Kong Exporters' Association (1989-1991), the Hong Kong Committee for the Pacific Economic Cooperation (1993-2002) and the Hong Kong General Chamber of Commerce (1994-1996). He was a Hong Kong Special Administrative Region delegate to the Chinese People's Political Consultative Conference (1998-2003). He has been awarded the Silver Bauhinia Star by the Hong Kong Government in 2008. Dr Fung graduated from Princeton University with a Bachelor of Science degree in Engineering and holds a Master's degree in Business Administration from the Harvard Graduate School of Business. He was awarded the degrees of Doctor of Business Administration, honoris causa by The Hong Kong University of Science and Technology, by The Hong Kong Polytechnic University and by Hong Kong Baptist University, and degree of Doctor of Letters, honoris causa by Wawasan Open University of Malaysia. Currently, Dr Fung is an independent non-executive director of VTech Holdings Limited, Sun Hung Kai Properties Limited and The Hongkong and Shanghai Hotels, Limited. Formerly, he was Group Non-executive Chairman of Li & Fung Limited until October 2020, and Chairman and executive director of Global Brands Group Holding Limited (in liquidation) until June 2022.

Non-executive Directors (continued)

Godfrey Ernest SCOTCHBROOK

Mr Scotchbrook, aged 77, prior to re-designation as Non-executive Director of the Company on 3 August 2005, was an Independent Non-executive Director since November 2002. Mr Scotchbrook presently serves as an independent director of Del Monte Pacific Limited, Del Monte Philippines, Inc. and Del Monte Foods, Inc. (companies engaged in the production, marketing and distribution of premium branded beverage and/or food products). Mr Scotchbrook is the Founder of Scotchbrook Communications Ltd., a firm specialising in investor relations, issues management, corporate positioning and public affairs; and is a veteran in corporate governance. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations.

Benedict CHANG Yew Teck

Mr Chang, aged 69, has been a Non-executive Director of the Company since 1 July 2012. He is currently the Group Chief Executive Officer and Founding Partner of IDS Medical Systems Group Limited. Formerly, Mr Chang served as the Group Managing Director of Integrated Distribution Services Group Limited, a non-executive director of Li & Fung Limited and also a director of Fung Holdings (1937) Limited, a substantial shareholder of the Company. From 1984 to 1997, Mr Chang was Group Managing Director and Partner of the HAVI Group LP and was instrumental to develop the supply chain and logistics infrastructure for McDonald's Asia-Pacific. He later founded and successfully grew Domino's Pizza Malaysia and Singapore. Mr Chang graduated from the University of Surrey, United Kingdom, with a Bachelor of Science Degree (First Class Honours) in Marine Engineering. He was the Chairman of the Advisory Board of the Asian Institute of Supply Chains & Logistics of the Chinese University of Hong Kong (September 2006-March 2015).

Directors and Senior Management Profile (continued)

Non-executive Directors (continued)

Sabrina FUNG Wing Yee

Ms Fung, aged 51, niece of Dr William Fung Kwok Lun (Chairman of the Board and substantial shareholder of the Company) and cousin of Mr Terence Fung Yue Ming (Non-executive Director of the Company), has been a Non-executive Director of the Company since 28 May 2021. Ms Fung is a director and the Group Managing Director of Fung Retailing Limited, a substantial shareholder of the Company. Ms Fung is also the Chief Executive Officer of Asia Retail Company Limited, a business unit within the Fung Group focusing on supporting and growing international brands in Asia. She also serves as the Chair of Wellness Med Limited, a newly formed company under the Fung Group that serves the growing global health and wellness market. Ms Fung started her career at the private investment arm of the Fung Group as investment manager running the family's investments and is currently the investment director of Fung Investment Management Limited. Prior to joining the Fung Group, Ms Fung worked for Brown Brothers Harriman & Co in New York and Hong Kong. Ms Fung is experienced in the retail industry and held positions in marketing and public relations for Salvatore Ferragamo Asia, merchandising and sourcing for Li & Fung (Trading) Limited and wholesale branding for Li & Fung USA. Currently, Ms Fung is an independent non-executive director of Chow Tai Fook Jewellery Group Limited. Formerly, Ms Fung was a non-executive director (August 2018-September 2020) of Trinity Limited (in liquidation).

Ms Fung holds a Bachelor of Arts degree in Economics from Harvard University. She is a member of Major Sports Events Committee of HKSAR, on the board of Alibaba Hong Kong Entrepreneurs Fund, the Advisor on Retailing and Fashion for NBA Greater China, a member of the University Court and an Executive Committee of the International Advisory Council of the Faculty of Business and Economics respectively at The University of Hong Kong, the Advisory Committee of the Roger King Center for Asian Family Business and Family Office at The Hong Kong University of Science and Technology, the advisory panel of IBM Collaborative Innovative Program, the Advisory Committee of the Hong Kong-Europe Business Council and the Hong Kong-France Business Council of Hong Kong Trade Development Council and the Fourteenth Shanghai Municipal Committee of The Chinese People's Political Consultative Conference of The People's Republic of China.

Terence FUNG Yue Ming

Mr Fung, aged 43, son of Dr William Fung Kwok Lun (Chairman of the Board and substantial shareholder of the Company) and cousin of Ms Sabrina Fung Wing Yee (Non-executive Director of the Company), has been a Non-executive Director of the Company since 28 May 2021. Mr Fung is an executive director of Fung (1937) Management Limited in charge of the Fung Group's corporate services including corporate communications, public relations, strategic engagement and general administration functions. He is also a director and Co-Chair of the Executive Committee of Li & Fung Foundation Limited, a charitable foundation under the Fung Group committed to making a positive impact in the communities. Mr Fung joined Fung Group in 2004 and later held the post of executive vice-president of Corporate Services of Li & Fung (Trading) Limited until September 2017. Mr Fung attended Princeton University and Boston College in the United States.

Independent Non-executive Directors

Anthony LO Kai Yiu

Mr Lo, aged 74, has been an Independent Non-executive Director of the Company since 3 August 2005. Mr Lo is Chairman of Shanghai Century Capital Limited and has over 40 years of experience in accounting, banking, finance and investments. Mr Lo also serves as an independent non-executive director of Hong Kong listed Playmates Holdings Limited, Tristate Holdings Limited and Lam Soon (Hong Kong) Limited. He was an independent non-executive director of Malaysia and Singapore listed Top Glove Corporation Bhd. until October 2022. Mr Lo is former Chairman and Co-Chief Executive Officer of Shanghai Century Acquisition Corporation (a company formerly listed on the American Stock Exchange). He retired as independent non-executive director of Mecox Lane Limited, a company listed on NASDAQ, Hong Kong listed IDT International Limited, and The Taiwan Fund, Inc., a company listed on the New York Stock Exchange, in June 2014, August 2015 and April 2018, respectively. Mr Lo is qualified as a Chartered Accountant with the Canadian Institute of Chartered Accountants and is a member of the Hong Kong Institute of Certified Public Accountants.

Sarah Mary LIAO Sau Tung

Dr Liao, aged 71, has been appointed as Independent Non-executive Director of the Company with effect from 1 April 2014. Dr Liao retired as the Master of New College of The University of Hong Kong in November 2018 and was Senior Advisor to the Vice-Chancellor on Sustainability (2008-2014). She was a member of the Chinese Council for International Cooperation on Environment and Development (2009-2016) and has been a member of the Board of Trustees of the Environmental Defense Fund (2009-2017) and is on their China Advisory Board. Dr Liao was formerly the Secretary for the Environment, Transport and Works of the Hong Kong Government (2002-2007). Prior to her Government appointment, Dr Liao was in the consultancy business and amongst her many projects she was engaged as the environmental consultant to the Beijing's Olympic Bid and Organising Committee (2000-2008). Formerly, Dr Liao was a director (July 2008-April 2012) of Westport Innovations Inc. which is listed on the Toronto Stock Exchange and NASDAQ. Dr Liao is a Fellow of the Royal Society of Chemistry and the Hong Kong Institute of Engineers. She was awarded the Member of the British Empire (MBE); and Justice of Peace and the Gold Bauhinia Star by the Hong Kong Government. The Lai Chi Wo Rural Landscape project has been awarded the inaugural "Special Recognition for Sustainable Development" in the 2020 UNESCO Asia-Pacific Awards for Cultural Heritage Conservation, in which Dr Liao was one of the individuals responsible for the project.

Terrence TSANG Diao-Long

Mr Tsang, aged 47, has been an Independent Non-executive Director of the Company since 26 May 2022. He has over 25 years of experience in the hospitality and food and beverage industry. Mr Tsang is the Founder and Managing Partner of Quality Quotient Solutions Limited, a hospitality consulting company based in Hong Kong. Previously, Mr Tsang served as Director of Project Analysis and Corporate Director of Food and Beverage of Langham Hospitality Group. Prior to that, Mr Tsang spent 12 years with the Four Seasons Hotel in Hong Kong and New York and also 2 years with the St. Regis Hotel in New York. Mr Tsang holds a Master of Business Administration, Executive Program from the J.L. Kellogg Graduate School of Management, Northwestern University in the United States and The Hong Kong University of Science and Technology. He also holds a Bachelor's degree in Hospitality Management from the University of New Hampshire in the United States.

Directors and Senior Management Profile (continued)

Group Chief Compliance and Risk Management Officer

Jason YEUNG Chi Wai

Mr Yeung, aged 68, was appointed as the Group Chief Compliance and Risk Management Officer of the Company in July 2015. He is also the Group Chief Compliance and Risk Management Officer of Fung Holdings (1937) Limited, a substantial shareholder of the Company. He has extensive experience in handling legal, compliance and regulatory matters, and worked previously in both the public and private sectors practising corporate, commercial and securities law. Prior to joining the Fung Group, he was Deputy Chief Executive (Personal Banking) of Bank of China (Hong Kong) Limited with responsibility for the overall performance of the personal banking businesses of Bank of China (Hong Kong) Limited. Mr Yeung graduated from The University of Hong Kong with a Bachelor's degree in Social Sciences. He also graduated from The College of Law, United Kingdom and holds a Bachelor's degree in Law, and a Master's degree in Business Administration from The University of Western Ontario, Canada.

Senior Management

LAI Chun Pang - Group Managing Director, Saint Honore Group

Mr Lai, aged 61, is the Group Managing Director of Saint Honore. With nearly 40 years of experience in the retail chain business, Mr Lai spent ten years on the Chinese Mainland under Convenience Retail Southern China spearheading the Circle K convenience store business from 2009 to 2019, and the Saint Honore bakery chain in Guangzhou from 2009 to 2015. In his current role, he oversees Saint Honore Group's retail and manufacturing operations in Hong Kong, Macau, Shenzhen and Guangzhou. Prior to joining the Group in 1987, Mr Lai started his career as a frontline manager and merchandiser of sports apparel for Crocodile Garments Limited. Mr Lai holds a Master of Arts degree in International Business Management and a Bachelor of Arts degree in Business Studies from City University of Hong Kong.

Carrina CHAN Wong Man Li - Managing Director, Saint Honore Retailing Group

Mrs Chan, aged 60, has over 30 years of experience in the food and beverage and retail chain industry. She is currently responsible for overseeing marketing and category, retail operations, products and site development management of Saint Honore and Mon cher brands in Hong Kong and Macau. Mrs Chan holds a Master's degree in Business Administration jointly conferred by the J.L. Kellogg Graduate School of Management, Northwestern University in the United States and The Hong Kong University of Science and Technology. She also holds a Bachelor's degree in Administrative Studies from the Trent University in Canada. Mrs Chan joined Saint Honore group in 1986 and was promoted to the position of Managing Director in 1996. She acted as the member of the Corporate Advisory Board of School of Business and Management of The Hong Kong University of Science and Technology during the period 2000-2009.

Directors and Senior Management Profile (continued)

Senior Management (continued)

CHAN Chor Fai - Finance Director and Company Secretary

Mr Chan, aged 50, has been the Financial Controller of the Group since 2012, is responsible for overseeing the Group's finance and accounting functions, including mergers and acquisitions, treasury, investor relations, financial planning and analysis, risk management and financial reporting. He was appointed as the Company Secretary of the Company in May 2022. Mr Chan has over 25 years of experience in auditing, finance and accounting. Prior to joining the Group in 2007, he was the Finance and Accounting Manager of a leading fashion retail group in Greater China and an Internal Auditor of a multinational conglomerate. He commenced his professional career with Ernst & Young, providing assurance and business advisory services to a wide range of companies. Mr Chan graduated from The University of Hong Kong with a Bachelor's degree in Business Administration and also holds a Bachelor's degree in Law from the University of London. He has completed the Executive Programme held by the Stanford Center for Professional Development, Stanford University. Mr Chan is a member of the Hong Kong Institute of Certified Public Accountants.

Information for Investors

Listing Information

Listing Stock code Hong Kong Stock Exchange 00831

Key Dates

23 March 2023 18 May 2023

24 May 2023

Announcement of 2022 Final Results Record date for right to attend Annual General Meeting Annual General Meeting

Share Information

Board lot size

Shares outstanding as at 31 December 2022 Market capitalisation as at 31 December 2022

Earnings per share for 2022 Interim

Full year

Dividend per share for 2022

Interim Final Full year

2,000 shares 776,244,974 shares HK\$636,521,000

2.2 HK cents 8.7 HK cents

2 HK cents 5 HK cents 7 HK cents

Share Registrar and Transfer Offices

Principal:

Tricor Services (Cayman Islands) Limited Third Floor, Century Yard Cricket Square, P.O. Box 902 Grand Cayman, KY1-1103 Cayman Islands

Hong Kong Branch:

Tricor Abacus Limited 17/F, Far East Finance Centre 16 Harcourt Road Hong Kong

Enquiries Contact

CHAN Chor Fai Finance Director and Company Secretary Telephone Fax

Convenience Retail Asia Limited 15th Floor, LiFung Centre 2 On Ping Street Siu Lek Yuen, Shatin **New Territories** Hong Kong

2991 6800 2991 6808

investor@cr-asia.com

E-mail

Directors' Report

The Directors submit their report together with the audited consolidated financial statements for the year ended 31 December 2022.

Principal Activities, Business Review and Analysis of Operations

The principal activity of the Company is investment holding. During the year, the subsidiaries are principally engaged in the operation of (i) a chain of bakeries under the brand name of Saint Honore in Hong Kong, Macau and on the Chinese Mainland; (ii) a chain of premium pâtisserie under the branch name of Mon cher in Hong Kong – one of Japan's most popular pâtisserie and cake brands; and (iii) a chain of fast-fashion eyewear stores under the brand name of Zoff in Hong Kong. Further review and analysis of these business activities, including the risks and uncertainties facing the Group and likely future developments in the Group's businesses, are set out in the Chairman's Statement, CEO's Statement and Management Discussion and Analysis sections on pages 5 to 7, pages 8 to 16 and pages 17 to 22 of this Annual Report respectively. These review and analysis form part of this Report.

An analysis of the Group's performance for the year by business segments and by geographical segments is set out in note 5 to the consolidated financial statements.

Results and Appropriations

The results of the Group for the year are set out in the consolidated profit and loss account on page 71.

The Board of Directors had declared an interim dividend of 2 HK cents per share, totaling HK\$15,525,000, which was paid on 8 September 2022.

The Board of Directors recommended the payment of a final dividend of 5 HK cents per share, totaling HK\$38,812,000.

It is a policy of the Company that, on an annual basis, the Company will distribute, as normal dividend, not less than 50% of the Group's net profit to the shareholders. The actual distribution percentage will be considered and determined by the Board based on the operating results, cash flow, financial position, business prospects, statutory and regulatory restrictions relating to dividend distributions and other factors the Board considers appropriate.

Reserves

Movements in the reserves of the Group and the Company during the year are set out in note 27 and note 33 to the consolidated financial statements.

Directors' Report (continued)

Donations

Charitable and other donations made by the Group during the year amounted to HK\$349,000.

Fixed Assets

Details of the movements in fixed assets of the Group during the year are set out in note 14 to the consolidated financial statements.

Share Capital

There was no movement in the share capital of the Company during the year.

Distributable Reserves

Distributable reserves of the Company at 31 December 2022 calculated under the Companies Law of the Cayman Islands amounted to HK\$420,185,000 (2021: HK\$479,632,000).

Pre-emptive Rights

There is no provision for pre-emptive rights under the Company's Articles of Association and there is no restriction against such rights under the laws of the Cayman Islands.

Subsidiaries

Details of the Company's principal subsidiaries as at 31 December 2022 are set out in note 34 to the consolidated financial statements.

Five-Year Financial Summary

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 132.

Purchase, Sale or Redemption of Listed Securities

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year.

Share Options

1. 2010 Share Option Scheme

On 10 May 2010, the 2010 Share Option Scheme was approved and adopted by the shareholders at the annual general meeting of the Company for the purpose of providing incentives and/or rewards to eligible persons as defined in the scheme. On 29 April 2020, shareholders of the Company approved at the annual general meeting the termination of the 2010 Share Option Scheme, pursuant to which, no further options will be granted under the 2010 Share Option Scheme but in all other respects the provisions of the 2010 Share Option Scheme shall remain in full force and effect. All options granted prior to the termination of the 2010 Share Option Scheme and not then exercised shall remain valid.

2. 2020 Share Option Scheme

On 29 April 2020, the 2020 Share Option Scheme was approved and adopted by the shareholders at the annual general meeting of the Company in view of the termination of the 2010 Share Option Scheme.

A summary of the major terms of the 2010 Share Option Scheme and the 2020 Share Option Scheme (the "Share Option Schemes") are as follows:

(i) Purpose of the Share Option Schemes

The purpose of the Share Option Schemes is to attract and retain the best quality personnel for the development of the Company's businesses, to provide additional incentives or rewards to selected qualifying participants of the Share Option Schemes for their contribution to the creation of the Company's shareholders value and to promote the long term financial success of the Group by aligning the interest of grantees to the shareholders of the Company.

(ii) Qualifying participants

Any employee or officer (whether full time or part time employee including any executive or non-executive Directors of the Company or any Affiliate (the "Affiliate") as defined in the Schemes) or any consultant, agent, advisor, business alliance, joint venture partner of or supplier of goods or services to the Group or any Affiliate or any employee of the business alliance, joint venture partner of or supplier of goods or services to the Group or any Affiliate.

(iii) Maximum number of shares

The total number of shares which may be issued upon exercise of all options granted/to be granted under the 2010 Share Option Scheme or the 2020 Share Option Scheme must not exceed 10% of the shares in issue as at the date of approval of the respective share option scheme.

The total number of shares available for issue under the 2020 Share Option Scheme is 64,921,897, representing approximately 8.36% of the issued shares of the Company as at the date of this Report.

Directors' Report (continued)

Share Options (continued)

(iv) Limit for each participant

The total number of shares issued and to be issued upon exercise of the options (whether exercised or outstanding) in any 12-month period granted to each qualifying participant must not exceed 1% of the shares in issue, unless specially approved by the independent shareholders of the Company.

(v) Option period

In respect of any particular option, such period as the Board may in its absolute discretion determine, save that such period shall not exceed ten years from the commencement date (the "Commencement Date"). The Commencement Date is deemed to have taken effect from the date on which that option was offered to the qualifying participants.

(vi) Vesting period

The Share Option Schemes do not specify any holding period but the Board has the authority to determine the minimum period for which a share option in respect of some or all of the shares forming the subject of the share options must be held before it can be exercised.

(vii) Amount payable on application or acceptance

An offer of the grant of an option shall remain open for acceptance for a period of 28 days from the Commencement Date. An offer of the grant of the option shall be deemed to have been accepted when the duplicate letter comprising acceptance of the relevant option duly signed by the grantee together with a remittance in favour of the Company of HK\$1 by way of consideration of the grant thereof is received by the Company.

(viii) Subscription price

The subscription price in respect of any particular option shall be such price as the Board may in its absolute discretion determine at the time of grant of the relevant option but it shall not be less than whichever is the highest of (i) the closing price of the shares as stated in the daily quotations sheet of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the Commencement Date; (ii) the average closing price of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the Commencement Date on which there were dealings in shares on the Stock Exchange; and (iii) the nominal value of a share.

(ix) The remaining life of the Share Option Schemes

The 2010 Share Option Scheme was terminated on 29 April 2020.

In respect of the 2020 Share Option Scheme, the Board shall be entitled at any time within ten years commencing on 29 April 2020 to offer the grant of an option to any qualifying participants.

Share Options (continued)

Details of the movements of share options under the 2010 Share Option Scheme and the 2020 Share Option Scheme during the year ended 31 December 2022 are as follows:

	Numb	Number of share options					
Grantees	As at 1/1/2022	Lapsed (Note 1)	As at 31/12/2022	Exercise price HK\$	Grant date	Vesting period	Exercisable period
2010 Share Option Scheme						-	
Continuous contract employees	100,000	-	100,000	4.19	29/3/2017	29/3/2017– 31/3/2020	1/4/2020- 31/3/2023
	350,000	-	350,000	3.88	8/3/2018	8/3/2018-	1/4/2020-
	70,000	_	70,000	3.87	14/3/2019	31/3/2020 14/3/2019–	31/3/2023 1/4/2020-
						31/3/2020	31/3/2023
	520,000	-	520,000				
2020 Share Option Scheme					-		
Continuous contract employees	12,166,000	(1,000,000)	11,166,000	0.764	11/11/2021	11/11/2021– 31/3/2023	1/4/2023- 31/3/2026
Other participant (Note 2)	200,000	(28,000)	172,000	0.764	11/11/2021	11/11/2021– 31/3/2023	1/4/2023- 31/3/2026
	12,366,000	(1,028,000)	11,338,000				

Notes:

- Share options to subscribe for 1,028,000 shares lapsed during the year following the cessation of employment/retirement of certain grantees under the 2020 Share Option Scheme.
- An employee of a subsidiary of the Company's substantial shareholder was granted 200,000 share options in 2021 in respect
 of provision of secretarial services that were instrumental for the Company to achieve its business plan. The granting of share
 options was on similar basis as the Company's employees and the terms of share options were also the same.
- No share options under the 2010 Share Option Scheme and the 2020 Share Option Scheme were granted, exercised, cancelled or expired during the year.

The number of shares that may be issued during the year in respect of share options granted under the 2010 Share Option Scheme and the 2020 Share Option Scheme represented approximately 0.07% of the weighted average number of issued shares of the Company as at 31 December 2022.

Number of share options available for grant under the 2020 Share Option Scheme as at 1 January 2022 and 31 December 2022 are as follows:

	31 December 2022	1 January 2022
Share options under the mandate limit	64,921,897	63,893,897

Save as disclosed above, as at 31 December 2022, none of the Directors, chief executives or substantial shareholders of the Company or their respective associates had been granted any other share options.

Directors' Report (continued)

Directors

The Directors during the year and up to the date of this Report were:

Non-executive Directors
William FUNG Kwok Lun
Anthony LO Kai Yiu*
Sarah Mary LIAO Sau Tung*
Terrence TSANG Diao-Long* (appointed on 26 May 2022)
Godfrey Ernest SCOTCHBROOK
Benedict CHANG Yew Teck
Sabrina FUNG Wing Yee
Terence FUNG Yue Ming
ZHANG Hongyi* (retired on 26 May 2022)

Executive Director
Richard YEUNG Lap Bun

* Independent Non-executive Directors

In accordance with Article 87 of the Company's Articles of Association, Dr William FUNG Kwok Lun, Dr Sarah Mary LIAO Sau Tung and Mr Benedict CHANG Yew Teck will retire at the forthcoming annual general meeting. Dr William FUNG Kwok Lun and Dr Sarah Mary LIAO Sau Tung, being eligible, will offer themselves for re-election while Mr Benedict CHANG Yew Teck has decided not to stand for re-election and will retire from the Board with effect from the conclusion of the forthcoming annual general meeting. In addition, in accordance with Article 86(3) of the Company's Articles of Association, Mr Terrence TSANG Diao-Long will retire at the forthcoming annual general meeting, and being eligible, will offer himself for re-election.

All Directors including the Non-executive Directors are required to retire from office by rotation and are subject to re-election by shareholders at annual general meeting at least once every three years pursuant to the Company's Articles of Association.

The Company has received from each Independent Non-executive Director an annual written confirmation of his/her independence in accordance with Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). After assessment by the Nomination Committee, the Board is of the view that they meet the independence guidelines set out in Rule 3.13 of the Listing Rules and considers that each Independent Non-executive Director is independent to the Company.

Directors' Service Contracts

Mr Richard Yeung Lap Bun has entered into a service contract with the Company for an initial term of three years commencing on 1 January 2001 and will continue in office thereafter subject at all times to termination by not less than three months' prior notice in writing by either party to the other.

Save as disclosed, none of the Directors (including those who are proposed for re-election at the forthcoming annual general meeting) has any service contract with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

Directors' Interests in Transactions, Arrangements and Contracts

No transactions, arrangements or contracts of significance in relation to the Group's business to which the Company, any of its subsidiaries, its fellow subsidiaries or its holding companies was a party and in which a Director or an entity connected with such Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year except as disclosed under "Connected Transactions" stated below and note 32 "Related Party Transactions for Continuing Operations" to the consolidated financial statements.

Permitted Indemnity Provisions

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year ended 31 December 2022. The Company has maintained liability insurance to provide appropriate cover for the Directors and directors of its subsidiaries.

Interests and Short Positions of Directors in Shares, Underlying Shares and Debentures

As at 31 December 2022, the Directors and chief executives of the Company and their associates had the following interests in shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under section 352 of the SFO or otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers under the Listing Rules and/or the Code for Securities Transactions by Directors and Relevant Employees adopted by the Company:

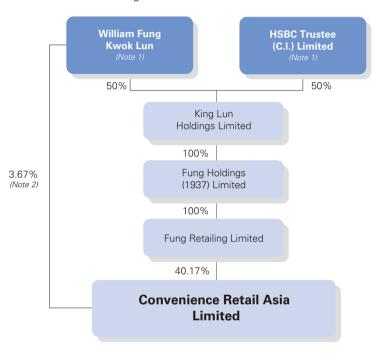
Long positions in shares and underlying shares of the Company

	Number o	f shares			
Name of Directors	Personal interests	Corporate/ Trust interests	Total interests	Approximate percentage of interests	
William Fung Kwok Lun	28,500,000 (Note 2)	311,792,000 (Note 1)	340,292,000	43.84%	
Anthony Lo Kai Yiu	2,276,000	_	2,276,000	0.29%	
Sabrina Fung Wing Yee	-	311,792,000 (Note 1)	311,792,000	40.17%	
Richard Yeung Lap Bun	24,396,000	-	24,396,000	3.14%	

Directors' Report (continued)

Interests and Short Positions of Directors in Shares, Underlying Shares and Debentures (continued)

As at 31 December 2022, the interests of Dr William Fung Kwok Lun and Ms Sabrina Fung Wing Yee in the shares of the Company are summarised in the following chart:



Notes:

- (1) King Lun Holdings Limited ("King Lun") through its indirect wholly-owned subsidiary, Fung Retailing Limited ("FRL") (a wholly-owned subsidiary of Fung Holdings (1937) Limited ("FH 1937")) held 311,792,000 shares in the Company. 50% of the issued share capital of King Lun is owned by HSBC Trustee (C.I.) Limited, the trustee of a trust established for the benefit of the family members of Dr Victor Fung Kwok King, the remaining 50% is owned by Dr William Fung Kwok Lun. Ms Sabrina Fung Wing Yee is the daughter of Dr Victor Fung Kwok King. Therefore, Dr William Fung Kwok Lun (by virtue of his interests in King Lun) and Ms Sabrina Fung Wing Yee (as family member of Dr Victor Fung Kwok King) are deemed to have interests in 311,792,000 shares of the Company.
- (2) Dr William Fung Kwok Lun has personal interests of 28,500,000 shares in the Company.

Save as disclosed above, as at 31 December 2022, none of the Directors, chief executives of the Company and their associates had any other interests or short positions in shares, underlying shares and debentures of the Company or any of its associated corporations. Besides, at no time during the year, the Directors and chief executives of the Company (including their spouse and children under 18 years of age) had any interest in, or had been granted, or exercised, any rights to subscribe for shares (or warrants or debentures, if applicable) of the Company or its associated corporations required to be disclosed pursuant to the SFO.

Interests and Short Positions of Shareholders in Shares and Underlying Shares

At 31 December 2022, other than the interests of the Directors or chief executives of the Company as disclosed above, the following persons had notified the Company of their interests in shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

Interests in shares of the Company

Name of shareholders	Number of shares	Nature of interests/ Holding capacity	Approximate percentage of interests
HSBC Trustee (C.I.) Limited	311,792,000	Trustee (Note 1)	40.17%
King Lun Holdings Limited	311,792,000	Interest of controlled corporation (Note 1)	40.17%
Aggregate of Standard Life Aberdeen plc affiliated investment management entities (together "SL & Aberdeen plc")	93,020,000	Investment manager (Note 2)	11.98%
FIL Limited	71,204,000	Interest of controlled corporation (Note 3)	9.17%
Pandanus Partners L.P.	71,204,000	Interest of controlled corporation (Note 3)	9.17%
Pandanus Associates Inc.	71,204,000	Interest of controlled corporation (Note 3)	9.17%
Aberdeen Standard Asia Focus PLC	46,826,000	Beneficial owner	6.03%
Aberdeen Asian Income Fund Limited	39,556,000	Beneficial owner	5.10%
Fidelity China Special Situations plc	39,120,000	Beneficial owner	5.04%

Directors' Report (continued)

Interests and Short Positions of Shareholders in Shares and Underlying Shares (continued)

Interests in shares of the Company (continued)

Notes:

- 1. These shares were held by FRL. King Lun indirectly owns 100% interests in FRL through its wholly-owned subsidiary, FH 1937. All of HSBC Trustee (C.I.) Limited, King Lun, FH 1937 and FRL are deemed to have interests in these shares pursuant to the SFO. Please refer to Note in the above section headed "Interests and Short Positions of Directors in Shares, Underlying Shares and Debentures".
- SL & Aberdeen plc held the shares on behalf of accounts (under discretionary or segregated mandates) managed by SL & Aberdeen plc.
- 3. Pandanus Associates Inc. is a general partner of Pandanus Partners L.P., who owns or control one-third or more of voting rights in FIL Limited.

Save as disclosed above, as at 31 December 2022, the Company had not been notified of any other interests or short positions in shares or underlying shares of the Company being held by any other shareholders as recorded in the register required to be kept under section 336 of the SFO.

Sufficiency of Public Float

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this Report, there is sufficient public float of more than 25% of the Company's issued shares as required under the Listing Rules.

Major Customers and Suppliers

The percentage of purchases for the year attributable to the Group's major suppliers is as follows:

– the largest supplier 8%

five largest suppliers combined
 21%

None of the Directors, their associates or any shareholders (which to the knowledge of the Directors own more than 5% of the issued share capital of the Company) had an interest in the five largest suppliers noted above.

During the year, the Group sold less than 30% of its goods and services to its five largest customers.

Connected Transactions

Connected Transaction

During the year, the Group entered into the following new connected transaction.

On 23 September 2022, 廣州市聖安娜餅屋有限公司 (Saint Honore Cake Shop Guangzhou Limited), an indirect wholly-owned subsidiary of the Company, entered into a tenancy agreement with Circle K PRC Properties Limited, an indirect wholly-owned subsidiary of FH 1937, in respect of a property leasing for a term of three years from 1 October 2022 to 30 September 2025 (both days inclusive). Details were disclosed in the announcement of the Company dated 26 September 2022. In accordance with the requirement of HKFRS 16 "Leases", the total value of the right-of-use asset to be recognised by the Group in respect of the leasing of the properties under the tenancy agreement is RMB3,169,000.

FH 1937 is a controlling shareholder of the Company and FH 1937 and its subsidiary are connected persons of the Company. Accordingly, the transaction contemplated under the tenancy agreement constituted a one-off connected transaction for the Company, which is subject to the reporting and announcement requirements but exempt from the circular and the independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

The pricing and the terms of the above transaction has been determined in accordance with the pricing policies and guidelines as set out in the announcement of the Company dated 26 September 2022. Dr William Fung Kwok Lun and Ms Sabrina Fung Wing Yee are considered to have material interest in the abovementioned connected transaction by virtue of their deemed interests in FH 1937.

Continuing Connected Transactions

In addition, during the year, the Group had various transactions with related parties (details are set out in note 32 to the consolidated financial statements on pages 127 to 128), such as certain reimbursement of office and administrative expenses between the Group and FH 1937, its subsidiaries and associates, also constituted continuing connected transactions of the Company which are fully exempted from the requirements under Rule 14A.98 of the Listing Rules.

Contracts with Controlling Shareholders

Save as disclosed under "Connected Transactions" above and note 32 "Related Party Transactions for Continuing Operations" to the consolidated financial statements, no other contracts of significance between the Company or any of its subsidiaries and a controlling shareholder or any of its subsidiaries were entered into or existed during the year.

Directors' Report (continued)

Management Contracts

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

Directors' Responsibilities for the Financial Statements

The Directors are responsible for the preparation of the financial statements for each financial period which gives a true and fair view of the financial position of the Group and of the financial performance and cash flows for that period. In preparing these financial statements for the year ended 31 December 2022, the Directors have selected suitable and relevant accounting policies and applied them consistently as stated in note 2 to the consolidated financial statements; made judgments and estimates that are prudent and reasonable; and have prepared the financial statements on the going concern basis. The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group.

Auditor

The financial statements have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

On behalf of the Board **William FUNG Kwok Lun** *Chairman*

Hong Kong, 23 March 2023

Independent Auditor's Report



羅兵咸永道

Independent Auditor's Report

To the Shareholders of Convenience Retail Asia Limited
(incorporated in the Cayman Islands with limited liability)

Opinion

What we have audited

The consolidated financial statements of Convenience Retail Asia Limited (the "Company") and its subsidiaries (the "Group"), which are set out on pages 71 to 131, comprise:

- the consolidated balance sheet as at 31 December 2022;
- the consolidated profit and loss account for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

.....

Independent Auditor's Report (continued)

Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter identified in our audit is related to the impairment of goodwill and trademarks with indefinite lives.

Key Audit Matter

Impairment assessment of goodwill and trademarks with indefinite lives

Refer to note 4b, 4c and note 18 to the consolidated financial statements.

The Group carried goodwill and trademarks balances of HK\$247 million and HK\$110 million, respectively, as of 31 December 2022, which relate to the acquisition of the Saint Honore bakery business.

The Group is required to, at least annually, perform impairment assessment of the goodwill and trademarks. Goodwill has been allocated to one of the Group's cash generating units ("CGUs") within the bakery segment for the purpose of performing impairment assessment. The recoverable amount of the underlying CGU is determined by fair value less cost to sell calculations which are based on future discounted cash flows. The recoverable amount of the trademarks is determined using the royalty relief valuation method which is based on the present value of the hypothetical royalty income from licensing out the trademarks.

Based on management's assessment, which considered the sufficiency of headroom, they have concluded that no impairment charge in relation to goodwill or trademarks is required in the current financial year.

We focused on this area as management's assessment involved significant estimates and judgements, including the revenue growth rate, gross margin, long-term growth rate, royalty rate and discount rates applied in the calculation.

How our audit addressed the Key Audit Matter

We obtained the valuation models (fair value less cost to sell calculations and royalty relief valuation method) used by management for the impairment assessment of goodwill and trademarks.

We obtained an understanding of the assessment process of impairment assessments of goodwill and trademarks and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and level of other inherent risk factors.

We evaluated the methodologies and tested the accuracy of the underlying calculations using internal valuation experts to assist us.

We evaluated management's future cash flow forecasts by comparing the historical actual results of management's past budgets to assess the quality of management's forecasting.

We also evaluated the key assumptions used in the calculations, including revenue growth rates, gross margin, long-term growth rate, royalty rate and discount rates. When evaluating these key assumptions, we discussed with management and compared the assumptions used in the calculations to their future business plans. We also assessed the reasonableness of the assumptions based on external market data and economic growth forecasts from a number of sources.

We assessed management's sensitivity analysis around the key assumptions, to ascertain the extent to which adverse changes, both individually and in aggregate, would result in the goodwill and trademarks being impaired.

We assessed the adequacy of the disclosures related to the impairment assessments of goodwill and trademarks in the context of HKFRSs disclosure requirements.

Based on the audit procedure performed, we found the Group's judgements and assumptions used in the impairment assessments to be supported by available evidence.

Independent Auditor's Report (continued)

Other Information

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors and the Audit Committee for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
 Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
 activities within the Group to express an opinion on the consolidated financial statements. We are responsible
 for the direction, supervision and performance of the group audit. We remain solely responsible for our audit
 opinion.

Independent Auditor's Report (continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Ms. Wan Sau Mei.

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 23 March 2023

Consolidated Profit and Loss Account

For the year ended 31 December 2022

	Note	2022 HK\$'000	2021 HK\$'000
Continuing Operations			
Revenue	5	1,462,864	1,361,840
Cost of sales	6	(723,325)	(678,891
Gross profit		739,539	682,949
Other income	5	9,877	34,618
Store expenses	6	(468,717)	(441,083
Distribution costs	6	(87,819)	(66,292
Administrative expenses	6	(109,122)	(122,529
Core operating profit		83,758	87,663
Non-core operating gains	7	-	5,132
Operating profit		83,758	92,795
Interest expenses, net	8	(4,718)	(4,853
Profit before income tax		79,040	87,942
Income tax expenses	9	(11,255)	(13,543
Profit for the year from Continuing Operations		67,785	74,399
Discontinued Operations			
Profit for the year from Discontinued Operations	30		5,971
Profit attributable to shareholders of the Company		67,785	80,370
Earnings per share (HK cents)			
Basic/diluted earnings per share	10		
Continuing Operations Included Discontinued Operations		8.7 8.7	9.6 10.4

The notes on pages 77 to 131 are an integral part of these consolidated financial statements.

Consolidated Statement of Comprehensive Income

For the year ended 31 December 2022

	2022 HK\$'000	2021 HK\$'000
Profit attributable to shareholders of the Company	67,785	80,370
Other comprehensive (loss)/income:		
Item that will not be reclassified subsequently to profit or loss		
Actuarial (losses)/gains on post employment benefit obligation, net of tax	(2,121)	434
Item that may be reclassified subsequently to profit or loss		
Exchange differences	(642)	219
Total comprehensive income attributable to shareholders		
of the Company	65,022	81,023
Total comprehensive income attributable to shareholders		
of the Company arises from:		
Continuing Operations	65,022	75,052
Discontinued Operations	_	5,971
	65,022	81,023

Consolidated Balance Sheet

As at 31 December 2022

		2022	2021
	Note	HK\$'000	HK\$'000
Assets			
Non-current assets			
Fixed assets	14	190,976	173,577
Right-of-use assets	15	252,169	228,231
Investment properties	16	5,727	5,961
Lease premium for land	17	69,821	72,768
Intangible assets	18	357,465	357,465
Rental and other long-term deposits		43,739	40,646
Deferred tax assets	19	6,747	10,580
		926,644	889,228
Current assets			
Inventories	20	43,098	43,127
Rental deposits		13,739	19,913
Trade receivables	21	48,282	45,290
Other receivables, deposits and prepayments		34,412	32,157
Taxation recoverable		278	324
Restricted bank deposit	22	1,268	245
Cash and cash equivalents	22	256,125	290,285
		397,202	431,341
Total assets		1,323,846	1,320,569

Consolidated Balance Sheet (continued)

As at 31 December 2022

	2022		2021
	Note	HK\$'000	HK\$'000
Equity			
Share capital	26	77,624	77,624
Reserves	27	578,199	566,724
Total equity		655,823	644,348
Liabilities			
Non-current liabilities			
Lease liabilities	25	127,656	115,859
Long service payment liabilities	28	11,710	5,069
Deferred tax liabilities	19	9,332	8,865
		148,698	129,793
Current liabilities			
Trade payables	23	75,398	80,146
Other payables and accruals	24	158,965	173,924
Lease liabilities	25	129,353	118,901
Taxation payable		4,367	8,236
Cake coupons		151,242	165,221
		519,325	546,428
Total equity and liabilities		1,323,846	1,320,569

On behalf of the Board

William FUNG Kwok Lun Director

Richard YEUNG Lap Bun Director

Consolidated Statement of Changes in Equity

For the year ended 31 December 2022

		Attri	butable to sharehol	ders of the Compa	ny	
	Share capital HK\$'000	Capital reserves HK\$'000	Employee share-based compensation reserve HK\$'000	Exchange reserve HK\$'000	Retained earnings HK\$'000	Tota equit HK\$′00
At 1 January 2021	77,624	20,002	606	98	480,524	578,85
Profit attributable to shareholders of the Company Exchange differences Actuarial gain on post-employment benefit obligation	- - -	- - -	- - -	_ 219 _	80,370 - 434	80,37 21
Total comprehensive income for the year		_	_	219	80,804	81,0
Employee share option benefit Dividends paid	- - -	- - -	(246)	- -	242 (15,525)	(15,5
	-	_	(246)	_	(15,283)	(15,5
At 31 December 2021	77,624	20,002	360	317	546,045	644,3
At 1 January 2022	77,624	20,002	360	317	546,045	644,3
Profit attributable to shareholders of the Company Exchange differences Actuarial loss on post employment benefit obligation	- -	- - -	- -	- (642)	67,785 -	67,7 ⁵ (6
Gross	_	_	-	-	(2,366)	(2,3
Tax	-	-	-	-	245	2
Total comprehensive income for the year	-	_	-	(642)	65,664	65,0
Employee share option benefit Dividends paid	-	-	782 -	- -	8 (54,337)	7 (54,3
	-	-	782	-	(54,329)	(53,5
	77,624	20,002	1,142	(325)	557,380	655,8

Consolidated Cash Flow Statement

For the year ended 31 December 2022

	A/ .	2022	2021
	Note	HK\$'000	HK\$'000
Cash flows from operating activities			
Cash generated from operations	29	244,840	208,519
Hong Kong profits tax paid		(5,958)	(1,193
Overseas income tax paid		(4,654)	(5,016
Net cash generated from operating activities		234,228	202,310
Cash flows from investing activities			
Payment of transaction costs in relation to disposal			
of Discontinued Operations in prior year		-	(102,628
Purchase of fixed assets		(60,606)	(50,087
Proceeds from disposal of non-current assets			
classified as assets held for sale		_	27,067
Proceeds from disposal of investment property		_	5,579
Proceeds from disposal of fixed assets		57	19
Increase in restricted bank deposit		(1,044)	-
Interest received		1,989	1,047
Net cash used in investing activities		(59,604)	(119,003
Cash flows from financing activities			
Payment of lease liabilities		(150,119)	(136,995
Increase in rental deposits		(1,842)	(14,315
Dividends paid		(54,337)	(15,525
Drawdown of bank loan		30,000	-
Repayment of bank loan		(30,000)	-
Interest expense on bank loan paid		(6)	
Net cash used in financing activities		(206,304)	(166,835
Decrease in cash and cash equivalents		(31,680)	(83,528
Cash and cash equivalents at 1 January		290,285	373,143
Effect of foreign exchange rate changes		(2,480)	670
Cash and cash equivalents at 31 December	22	256,125	290,285

Notes to the Consolidated Financial Statements

1. GENERAL INFORMATION

Convenience Retail Asia Limited (the "Company") and its subsidiaries (together the "Group") are principally engaged in the operation of (i) a chain of bakeries under the brand name of Saint Honore in Hong Kong, Macau and on the Chinese Mainland; (ii) a chain of premium pâtisserie under the brand name of Mon cher in Hong Kong – one of Japan's most popular pâtisserie and cake brands; and (iii) a chain of fast-fashion eyewear stores under the brand name of Zoff in Hong Kong.

The Company is a limited liability company incorporated in the Cayman Islands. The address of its registered office is Third Floor, Century Yard, Cricket Square, P.O. Box 902, Grand Cayman, KY1-1103, Cayman Islands and its principal place of business is 15th Floor, LiFung Centre, 2 On Ping Street, Siu Lek Yuen, Shatin, New Territories, Hong Kong.

The Company's shares are currently listed on the Main Board of The Stock Exchange of Hong Kong Limited.

These consolidated financial statements are presented in Hong Kong dollars, unless otherwise stated. These consolidated financial statements have been approved for issue by the Board of Directors on 23 March 2023.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

The consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRS") and under historical cost convention.

As at 31 December 2022, the Group had net current liabilities of HK\$122,123,000 (2021: HK\$115,087,000). In preparing these financial statements, the Group's management has taken into account all information that could reasonably be expected to be available and has ascertained that the Group has obtained adequate financial resources to support the Group to continue in operational existence for the foreseeable future. Based on the Group's history of its operating performance, availability of banking facilities and its expected future working capital requirements, the Group's management is of the opinion that the Group will be able to meet its liabilities as and when they fall due within the next twelve months and therefore have prepared the financial statements on a going concern basis.

(a) Basis of preparation (continued)

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4.

The Group has adopted the following amended standards of HKFRS and accounting guidelines which are mandatory for accounting periods beginning on or after 1 January 2022 and relevant to its operations:

HKAS 16 Amendment Property, Plant and Equipment – Proceeds before Intended Use

HKAS 37 Amendment Onerous Contracts – Cost of Fulfilling a Contract

HKFRS 3 Amendment Reference to the Conceptual Framework

Annual Improvements Project Annual Improvements to HKFRSs 2018-2020 Cycle

Accounting Guideline 5 (Revised) Merger Accounting for Common Control Combinations

The adoption of amended standards of HKFRS and accounting guidelines does not have material impact on the consolidated financial statements and does not result in substantial changes to the Group's accounting policies.

The Group has not early adopted the following new standard, amendments to standards and interpretation of HKFRS that have been issued and are mandatory for the Group's accounting periods beginning on or after 1 January 2023.

HKAS 1 Amendment Classification of Liabilities as Current or Non-current

HKAS 1 Amendment

Non-current Liabilities with Covenants

HKAS 1 Amendment and HKFRS

Disclosure of Accounting Policies

Practice Statement 2

HKAS 8 Amendment Definition of Accounting Estimates

HKAS 12 Amendment Deferred Tax related to Assets and Liabilities from a Single

Transaction

HKFRS 10 and Sale or Contribution of Assets between an Investor and its

HKAS 28 Amendment Associate or Joint Venture

HKFRS 16 Amendment Lease Liability in a Sales and Leaseback

HKFRS 17 and Insurance Contracts

HKFRS 17 Amendment

Hong Kong Interpretation 5 Presentation of Financial Statements – Classification by the

Borrower of a Term Loan that Contains a Repayment on

Demand Clause

None of the above is expected to have a significant effect on the consolidated financial statements of the Group.

(b) Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December.

(i) Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Goodwill (note 2g) is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in the consolidated profit and loss account.

Inter-company transactions, balances, income and expenses on transactions between the group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Investments in subsidiaries are accounted for at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from the investments if the dividends exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

(b) Consolidation (continued)

(ii) Transactions with non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(iii) Discontinued Operation

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which represents a separate major line of business or geographic area of operations, or is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations, or is a subsidiary acquired exclusively with a view to resale.

When an operation is classified as discontinued, a single amount is presented in the consolidated profit and loss account, which comprises the post-tax profit or loss of the discontinued operation and the post-tax gain or loss recognised on the measurement to fair value less costs to sell, or on the disposal, of the assets or disposal group constituting the discontinued operation.

(c) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive director that makes strategic decisions.

(d) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which is the Company's functional and the Group's presentation currency.

(d) Foreign currency translation (continued)

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated profit and loss account.

(iii) Group companies

The results and financial position of all of the Group's entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each profit and loss account are translated at average exchange rates; and
- (iii) all resulting exchange differences are recognised in other comprehensive income.

On the disposal of a foreign operation, all of the exchange differences accumulated in equity in respect of that operation attributable to the equity holders of the company are reclassified to consolidated profit or loss. In the case of a partial disposal that does not result in the Group losing control over a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

(e) Fixed assets and lease premium for land

Fixed assets are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Freehold land is stated at cost without amortisation. Lease premium for land are classified as leases and depreciated in the consolidated profit and loss account on a straight-line basis over the unexpired term of the leases of 24 years to 43 years. Leasehold improvements are depreciated on a straight-line basis over the leases of 3 years to 10 years. Other fixed assets are depreciated at rates sufficient to write off their costs over their expected useful lives on a straight-line basis. The principal annual rates are as follows:

Equipment, furniture and fixtures Motor vehicles

10% to 33¹/₃% 15% to 25%

No depreciation is provided for construction in progress until it is completed and ready for use.

Major costs incurred in restoring fixed assets to their normal working conditions are charged to the consolidated profit and loss account.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2h).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the consolidated profit and loss account.

(f) Investment properties

Property that is held for rental yields and not occupied by the Group is classified as investment property. The Group applies the cost model of accounting as permitted by HKAS 40. Land are classified and accounted for as finance lease in the consolidated financial statements.

After initial recognition, investment property is stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the property.

Investment properties are depreciated on a straight-line basis over the unexpired term of the leases of 25 years to 40 years.

Major costs incurred in restoring properties to its normal working conditions are charged to the consolidated profit and loss account.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2h).

Gain and loss on disposal is determined by comparing the proceed with the carrying amount and is recognised in the consolidated profit and loss account.

(g) Intangible assets

(i) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of fair value of the net identifiable assets of the acquired subsidiaries at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

(g) Intangible assets (continued)

(i) Goodwill (continued)

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose identified according to the operating segment.

(ii) Trademarks

Acquired trademarks have an infinite useful life and are carried at historical cost without amortisation. Trademarks are tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and carried at cost less accumulated impairment losses.

(h) Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(i) Financial assets

The Group classifies its financial assets as loans and receivables. The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

(i) Financial assets (continued)

Classification

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are settled or expected to be settled more than twelve months after the balance sheet date. These are classified as non-current assets. The Group's loans and receivables comprise trade and other receivables, certain bank deposits and cash and cash equivalents in the consolidated balance sheet.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Further information about the Group's impairment policies and accounting for trade and other receivable, refers to note 3a (ii). Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

Recognition and measurement

Purchases and sales of financial assets are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Impairment

The Group assesses on a forward looking basis the expected credit losses associated with that a financial asset or a group of financial assets at each balance sheet date. The impairment apply depends on whether there has been a significant increase in credit risk. For loans and receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

(j) Inventories

Inventories comprising merchandises and bakery products are stated at the lower of cost and net realisable value. The cost of inventories is calculated on the weighted average basis including all costs of purchase, costs of conversion, and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

(k) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds.

(I) Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using effective interest method.

(m) Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries except for deferred tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

(n) Employee benefits

(i) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity or paternity leave are not recognised until the time of leave.

(ii) Profit sharing and bonus plans

Provisions for profit sharing and bonus plans due wholly within twelve months after balance sheet date are recognised when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made.

(iii) Pension obligations

The Group pays contributions to an independently administered fund on a mandatory basis. The Group has no further payment obligations once the contributions have been paid. The contributions are expensed as incurred and are not reduced by contributions forfeited by those employees who leave the fund prior to vesting fully in the contributions. Contributions to the fund by the Group and employees are calculated as a percentage of employees' salaries.

The assets of the fund are held separately from those of the Group in the independently administered fund.

(n) Employee benefits (continued)

(iv) Long service payment liabilities

The Group's net obligation in respect of long service amounts payable on cessation of employment in certain circumstances under the Hong Kong Employment Ordinance is the amount of future benefit that employees have earned in return for their service in the current and prior periods.

The long service payment liabilities are assessed by using the projected unit credit method. The cost of providing the long service payment liabilities is charged to the consolidated profit and loss account so as to spread the costs over the service lives of employees.

The long service payment liabilities are discounted to determine the present value and reduced by entitlements accrued under the Group's defined contribution retirement scheme that is attributable to contributions made by the Group. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise. Past service costs are recognised as an expense on a straight-line basis over the average period until the benefit become vested.

(v) Share-based compensation

The Group operates an equity-settled, share-based compensation plan. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each balance sheet date, the entity revises its estimates of the number of options that are expected to vest. It recognises the impact of the revision of original estimates, if any, in the consolidated profit and loss account, and a corresponding adjustment to equity employee share-based compensation reserve.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

(o) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated.

(p) Core operating profit (included interest expenses on lease liabilities)

Core operating profit (included interest expenses on lease liabilities) is the result generated from the Group's bakery and eyewear business excluding other interest income, income tax expenses and gain or loss on disposal of property which are of capital nature or non-operating related.

(q) Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's business. The Group derives revenue from the transfer of goods at a point in time. Revenue is shown net of discounts and after eliminating sales within the Group. Revenue is recognised as follows:

- (i) Sales of goods are recognised when a product is sold to the customer. Payments that are related to cake coupons not yet redeemed by the customers are deferred and shown as contract liability under the current liability "cake coupons" in the consolidated balance sheet. Cake coupons surrendered in exchange for products or upon expiry during the period are recognised as revenue in the consolidated profit and loss account using the weighted average cake coupon sale value. The Group recognizes the expected breakage amount of cake coupons as revenue in proportion to the pattern of rights exercised by the customers.
- (ii) Sales of services are recognised in the accounting period in which the services are rendered.
- (iii) Interest income is recognised on a time proportion basis using the effective interest method.

(r) Leases

Leases with lease term of less than 12 months were classified as operating leases. Payments made under operating leases were charged to profit or loss on a straight-line basis over the period of the lease.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities are measured at the net present value of the remaining fixed lease payments. Lease payments to be made under reasonably certain extension options are also included in the measurement of the liabilities. The lease payments are discounted using the Group's incremental borrowing rate at lease commencement date.

(r) Leases (continued)

Lease payments are allocated between principal and lease interest expense. The lease interest expense is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Lease liabilities are classified as non-current liabilities unless payments are payable within 12 months from the balance sheet date.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received; and
- restoration costs.

Right-of-use assets are depreciated over the lease terms on a straight-line basis. Payments associated with short-term leases with lease terms of 12 months or less are expensed on a straight-line basis in the consolidated profit and loss account.

Lease income from operating leases where the Group is a lessor is recognised in income on a straightline basis over the lease term. The respective leased assets are included in the consolidated balance sheet based on their nature.

(s) Government grant

Grants from government are recognised at their fair values where there is reasonable assurance that the grants will be received, and the Group will comply with the conditions associated with the grants.

(t) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's and Group's financial statements in the period in which the dividends are approved by the Company's shareholders.

3. FINANCIAL RISK MANAGEMENT

(a) Financial risk factors

The Group's activities expose it to a variety of financial risks: foreign exchange risk, credit risk, liquidity risk and interest rate risk.

(i) Foreign exchange risk

The Group is exposed to foreign currency risk primarily through sales and purchases or recognised assets and liabilities that are denominated in a currency other than the functional currency of the operations to which they relate. The Group has some exposure to foreign exchange risk on the purchase that are denominated in renminbi.

(ii) Credit risk

The credit risk of the Group mainly arises from cash and cash equivalents, bank deposits, trade receivables, rental deposits and other receivables. The carrying amounts of these balances represent the maximum exposure to credit risk in relation to financial assets and the Group regularly monitored the level of these balances.

The majority of the Group's trade receivables are sales receivables. The Group applies the HKFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. The Group mitigates its exposure to risk relating to the trade receivables by performing regular reviews of the aging profile and the corresponding historical credit losses experience of trade receivables. The Group has no significant concentrations of credit risk, with exposure spread over a large number of debtors.

Retail sales are usually paid in cash. The Group mitigates its exposure to risk relating to cash at bank and bank deposits by placing them with renowned financial institutions registered in Hong Kong and on the Chinese Mainland. All bank deposits and majority of cash and cash equivalents are placed in banks with high credit rankings. Rental deposits are also placed with various landlords in Hong Kong and on the Chinese Mainland and are due upon the expiry of the tenancy agreements and handover of the leased premises. The Group did not experience any default by the landlords and there is no material concentration of credit risk for rental deposits due to a large number of landlords.

Notes to the Consolidated Financial Statements (continued)

3. FINANCIAL RISK MANAGEMENT (continued)

(a) Financial risk factors (continued)

(iii) Liquidity risk

The Group is exposed to liquidity risk of being unable to raise sufficient funds to meet its financial obligations when they fall due. To manage liquidity risk, the Group monitors and maintains a level of cash and cash equivalents, bank deposits and banking facilities considered to be adequate by management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. All of the Group's financial liabilities, including trade payables of HK\$75,398,000 (2021: HK\$80,146,000) and other payables and accruals of HK\$158,965,000 (2021: HK\$173,924,000) are contractually maturing within one year.

(iv) Interest rate risk

The Group has no significant interest-bearing assets, except the cash at bank and bank deposits, which are exposed to changes in market interest rates. It is the Group's policy to maintain surplus cash with an appropriate portfolio of short-term and long-term deposits.

If the interest rates had been increased/decreased by 0.5% with all other variables held constant, the Group's net profit would have been increased/decreased by HK\$498,000 (2021: HK\$807,000) for the year ended 31 December 2022.

(b) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for the shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital on the basis of the total shareholders' equity as shown in the consolidated balance sheet. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares. The Group's strategy is to maintain a solid capital base to support the operations and development of its business in the long-term.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and judgements concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

(a) Estimated impairment of fixed assets and right-of-use assets

The Group conducts impairment reviews of fixed assets and right-of-use assets whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. Determining whether an asset is impaired requires an estimation of the higher of the amount of value-in-use or fair value less costs to sell. These calculations require the use of judgements and estimates.

(b) Estimated impairment of intangible assets

The Group tests annually whether goodwill and trademarks have suffered any impairment, in accordance with the accounting policy stated in note 2g. The recoverable amounts of goodwill and trademarks are determined based on fair value less costs to sell calculations and royalty relief valuation method. These calculations require the use of estimates (note 18).

(c) Estimated useful lives of trademarks

Trademarks represent the power of Saint Honore brand which the Group's management considers to have indefinite useful lives due to the enduring nature of the brand. These estimates are based on the historical experience of the actual useful lives of trademarks of similar nature and functions. Periodic review could result in a change in useful lives and consequently amortisation expenses in future periods.

(d) Determination of the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

(d) Determination of the lease term (continued)

For leases of retail stores, warehouses, factories and office, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Most extension options in retail stores, warehouses, factories and office leases have not been included in the lease liabilities, because the Group could replace the assets without significant cost or business disruption.

The lease term is reassessed if any option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee. During the year, there is no financial impacts of revising lease terms to reflect the effect of exercising extension and termination options in recognised lease liabilities and right-of-use assets.

(e) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgements are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the periods in which such determination is made.

Deferred tax assets relating to temporary differences and tax losses are recognised when management expects it is probable that future taxable profits will be available to utilise against the temporary differences or tax losses. Where the expectations are different from the original estimates, such differences will impact the recognition of deferred tax assets in the periods in which such estimates have been changed.

(f) Estimated breakage on cake coupons

In determining the breakage amount of cake coupons, management considers the historical experience and expected future redemption pattern. Changes in estimated breakage is accounted for by adjusting the cake coupons to reflect the remaining coupons expected to be redeemed. The accounting for estimated breakage requires a significant amount of data tracking in order to update the estimate at each reporting period. These calculations require the use of judgements and estimates.

5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION

The Group is principally engaged in the operation of chains of bakeries and eyewear business. Revenues recognised during the year are as follows:

2 НК\$ [*]	2021 2021 HK\$'000
Revenue	
Bakery sales revenue 1,324,	282 1,230,566
Eyewear sales revenue 138,	582 131,274
1,462,	364 1,361,840
Other income	
Transitional services income (note)	- 25,900
Service and miscellaneous income 9,	8,71 :
9,	34, 618

Note:

The transitional services income was received from the disposed convenience store business in respect of certain administrative and general services provided.

Segment information

Management has determined the operating segments based on the reports reviewed by the executive director that are used to make strategic decisions.

The management considers the business principally from the perspective of product/service and geographic. From a product/service perspective, management assesses the performance of bakery and eyewear businesses. For bakery segment, revenues are mainly comprised of sale of bakery and festival products under the brand names of Saint Honore and Mon cher. For eyewear segment, revenues are mainly derived from the sale of eyewear products under the brand name of Zoff. Geographically, the management considers the performance of retailing business in Hong Kong and others, and on the Chinese Mainland.

5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (continued)

Segment information (continued)

The segment information provided to the management for the reportable segments for the years ended 31 December 2022 and 2021 are as follows:

		202	2	
	Bake	ery	Eyewear	
	HK &	Chinese		
Continuing Operations	Others	Mainland	НК	Group
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total segment revenue	1,272,584	77,773	138,582	1,488,939
Inter-segment revenue	(26,022)	(53)	-	(26,075
Revenue from external customers	1,246,562	77,720	138,582	1,462,864
Other income	9,132	10	735	9,877
	1,255,694	77,730	139,317	1,472,741
Core operating profit/(loss)	66,269	(5,046)	22,535	83,758
Core operating profit/(loss)				
(included interest expenses on lease liabilities)	61,567	(6,585)	21,861	76,843
Depreciation	(151,281)	(15,661)	(23,726)	(190,668
Depreciation				
(excluded depreciation on right-of-use assets)	(40,138)	(1,606)	(3,755)	(45,499

5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (continued)

Segment information (continued)

		202	1	
	Bake	ry	Eyewear	
	HK &	Chinese		
Continuing Operations	Others	Mainland	HK	Group
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total segment revenue	1,167,105	92,336	131,274	1,390,71
Inter-segment revenue	(28,875)	_	_	(28,875
Revenue from external customers	1,138,230	92,336	131,274	1,361,840
Other income	33,164	776	678	34,618
	1,171,394	93,112	131,952	1,396,458
Core operating profit	74,020	1,385	12,258	87,663
Core operating profit/(loss)				
(included interest expenses on lease liabilities)	70,214	(157)	11,570	81,627
Depreciation	(124,212)	(17,963)	(26,122)	(168,297
Depreciation				
(excluded depreciation on right-of-use assets)	(35,478)	(2,275)	(4,734)	(42,487

The revenue from external parties is derived from numerous external customers and the revenue reported to the management is measured in a manner consistent with that of the consolidated profit and loss account. The management assesses the performance of the operating segments based on a measure of core operating profit (included interest expenses on lease liabilities).

5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (continued)

Segment information (continued)

The reconciliation of the total reportable segments' core operating profit (included interest expenses on lease liabilities) to the profit before income tax can be referred to the consolidated profit and loss account and interest expenses, net from Continuing Operations in note 8, as the reconciliation items are not included in the measure of the segments' performance by the management.

The inter-segment revenue represents internal sales within Bakery segment.

The segment assets and liabilities as at 31 December 2022 and 2021 are as follows:

	2022			
	Bakery		Eyewear	
	HK &	Chinese		
	Others	Mainland	HK	Group
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total segment assets	1,099,948	54,491	79,881	1,234,320
Total segment assets include:				
Additions to segment non-current assets	201,404	14,775	19,482	235,661
Total segment liabilities	581,676	26,427	46,221	654,324

		2021			
	Bak	Bakery			
	HK &	Chinese			
	Others	Mainland	HK	Group	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Total segment assets	1,070,612	53,697	69,454	1,193,763	
Total segment assets include:					
Additions to segment non-current assets	166,995	24,462	32,833	224,290	
Total segment liabilities	578,793	29,343	50,984	659,120	

The amounts provided to the management with respect to total assets and total liabilities are measured in a manner consistent with that of the consolidated balance sheet. These assets and liabilities are allocated based on the operations of the segment. During the year, the Group reclassified its certain segment assets to better reflect the operations of the segment. The comparative figures in the respective segments have been reclassified to conform with the presentation.

5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (continued)

Segment information (continued)

Reportable segment assets are reconciled to total assets as follows:

	2022 HK\$'000	2021 HK\$'000
Segment assets for reportable segments	1,234,320	1,193,763
Unallocated:		
Deferred tax assets	6,747	10,580
Taxation recoverable	278	324
Corporate bank deposits	82,501	115,902
Total assets per consolidated balance sheet	1,323,846	1,320,569

Reportable segment liabilities are reconciled to total liabilities as follows:

	2022 HK\$'000	2021 HK\$'000
Segment liabilities for reportable segments Unallocated:	654,324	659,120
Deferred tax liabilities	9,332	8,865
Taxation payable	4,367	8,236
Total liabilities per consolidated balance sheet	668,023	676,221

The Group is domiciled in Hong Kong. The result of its revenue of Continuing Operations from external customers in Hong Kong is HK\$1,220,481,000 (2021: HK\$1,115,712,000), and the total of revenue of Continuing Operations from external customers from other regions is HK\$242,383,000 (2021: HK\$246,128,000) for the year ended 31 December 2022.

The total of non-current assets other than deferred tax assets located in Hong Kong is HK\$780,017,000 (2021: HK\$740,032,000), and the total of these non-current assets located in other regions is HK\$139,880,000 (2021: HK\$138,616,000) as at 31 December 2022.

As of 31 December 2022, cake coupons related to contracts with customers is HK\$151,242,000 (2021: HK\$165,221,000). During the year, revenue recognised in the consolidated profit and loss account related to carried-forward cake coupons is HK\$55,390,000 (2021: HK\$28,546,000).

6. **EXPENSES BY NATURE FROM CONTINUING OPERATIONS**

	2022	2021
	HK\$'000	HK\$'000
Auditor's remuneration		
Audit services	1,354	1,354
Non-audit services	392	333
Cost of inventories sold	435,325	422,174
Delivery charges	63,949	33,214
Depreciation of owned fixed assets (note 14)	42,318	39,079
Depreciation of right-of-use assets (note 15)	145,169	125,810
Depreciation of investment properties (note 16)	234	1,054
Depreciation of lease premium for land (note 17)	2,947	2,354
Impairment of right-of-use assets (note 15)	430	-
Employee benefit expense (note 12)	446,434	456,525
Losses on disposal of fixed assets/right-of-use assets	586	793
Short-term and variable lease payments (note)	18,974	16,766
Utilities	42,628	37,224
Foreign exchange losses/(gains)	4,955	(1,713
Other expenses	183,288	173,828
Total cost of sales, store expenses, distribution costs and		
administrative expenses	1,388,983	1,308,795

Note:

Rent concessions related to the COVID-19 pandemic has been credited to store expenses of HK\$3,182,000 (2021: HK\$2,945,000) for the year ended 31 December 2022.

7. **NON-CORE OPERATING GAINS**

The non-core operating gains for the year ended 31 December 2021 were the disposal gains of an asset held for sales which was an office property and an investment property which was a retail property. Both properties were located in Guangzhou, the Chinese Mainland.

8. INTEREST EXPENSES, NET FROM CONTINUING OPERATIONS

	2022 HK\$′000	2021 HK\$'000
Interest income on bank deposits	2,203	1,183
Interest expenses on bank loan	(6)	_
Interest expenses on lease liabilities	(6,915)	(6,036)
	(4,718)	(4,853)

INCOME TAX EXPENSES FROM CONTINUING OPERATIONS 9.

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit for 2022 and 2021. Taxation on overseas profits has been calculated on the estimated assessable profits for the year at the rates prevailing in the countries in which the Group operates.

The amount of income tax expenses charged to the consolidated profit and loss account represents:

	2022	2021
	HK\$'000	HK\$'000
Current income tax		
Hong Kong profits tax	3,505	3,656
Overseas profits tax	3,255	5,209
Deferred income tax (note 19)	4,495	4,678
	11,255	13,543

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the taxation rate of the home country of the Group as follows:

	2022 HK\$'000	2021 HK\$'000
Profit before income tax	79,040	87,942
Calculated at a taxation rate of 16.5%	13,042	14,510
Effect of different taxation rates in other jurisdictions	(889)	38
Income not subject to taxation	(4,710)	(212)
Expenses not deductible for tax purposes	1,267	393
Tax losses not recognised	2,904	278
Reversal of previously recognised tax losses	514	_
Utilisation of tax losses previously not recognised	-	(1,115)
Over provision in prior year	(873)	(349)
	11,255	13,543

10. **EARNINGS PER SHARE**

The calculation of the Group's basic and diluted earnings per share is based on the profit attributable to shareholders of the Company for the corresponding year.

The basic earnings per share is based on the weighted average number of ordinary shares in issue during the corresponding year.

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has share options as dilutive potential ordinary shares. A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	2022	2021
	HK\$'000	HK\$'000
Profit attributable to shareholders of the Company		
Continuing Operations	67,785	74,399
Discontinued Operations	_	5,971
	67,785	80,370
	Number of shares	Number o
Neighted average number of ordinary shares in issue	776,244,974	776,244,974
Adjustment for:		
Share options	933,174	-
Weighted average number of ordinary shares for		
	777,178,148	776,244,974

11. DIVIDENDS

	2022 HK\$'000	2021 HK\$'000
Interim dividend, proposed of 2 HK cents (2021: 2 HK cents) per share Final dividend, proposed of 5 HK cents (2021: 5 HK cents) per share	15,525 38,812	15,525 38,812
	54,337	54,337

At a meeting held on 23 March 2023, the Directors proposed a final dividend of 5 HK cents per share. This proposed dividend is not reflected as dividend payable in these consolidated financial statement.

EMPLOYEE BENEFIT EXPENSE FROM CONTINUING OPERATIONS 12.

	2022	2021
	HK\$'000	HK\$'000
Wages and salaries (note d)	426,487	444,418
Annual leave benefit	534	(573
Employee share option benefit	790	97
Pension costs – defined contribution plan (note b & c)	12,625	12,479
Long service payment costs (note 28)	5,998	104
	446,434	456,525

Notes:

- (a) The employee benefit expense includes directors' and senior management's emoluments (note 13).
- Forfeited contributions totalling HK\$1,856,000 (2021: HK\$3,813,000) were utilised during the year leaving no balance (b) at the year-end to reduce future contributions (2021: nil).
- Contributions totalling HK\$2,393,000 (2021: HK\$2,345,000) were payable to the independently administered fund at (c) the year-end.
- (d) The Government has launched the Employment Support Scheme (ESS) under the Anti-epidemic Fund to provide time-limited financial support to employers for paying wages of employees. The Group has received subsidies of HK\$25,482,000 from the ESS for the period from May to October 2022.

13. **DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS**

(a) **Directors' emoluments**

The remuneration of every Director for the year ended 31 December 2022 is set out below:

	2,741	3,960	3,201	70	-	9,9
Terrence Tsang Diao-Long	223	_	_	_	_	2:
Terence Fung Yue Ming	250	_	_	_	_	2
Sabrina Fung Wing Yee	200	_	-	-	-	2
Sarah Mary Liao Sau Tung	430	_	-	-	-	4
Zhang Hongyi	148	-	-	-	-	1
Benedict Chang Yew Teck	270	-	-	-	-	2
Anthony Lo Kai Yiu	390	-	-	-	-	3
Godfrey Ernest Scotchbrook	270	-	-	-	-	2
Richard Yeung Lap Bun (note iii)	200	3,960	3,201	70	-	7,4
William Fung Kwok Lun	360	-	-	-	-	3
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'0
Name of Director	Fees	Salary	bonuses	(note i)	scheme	To
			Discretionary	benefits	benefit	
				other	retirement	
				value of	to a	
				money	contribution	
				Estimated	Employer's	

13. **DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS** (continued)

Directors' emoluments (continued) (a)

The remuneration of every Director for the year ended 31 December 2021 is set out below:

Name of Director	Fees HK\$'000	Salary HK\$'000	Discretionary bonuses HK\$'000	Estimated money value of other benefits (note i)	Employer's contribution to a retirement benefit scheme HK\$'000	Tota HK\$'000
Victor Fung Kwok King (note ii)	124	-	-	-	-	124
William Fung Kwok Lun	316	-	-	-	-	31
Richard Yeung Lap Bun (note iii)	200	3,960	3,400	63	11	7,63
Godfrey Ernest Scotchbrook	270	-	-	-	_	27
Anthony Lo Kai Yiu	390	-	-	-	-	39
Benedict Chang Yew Teck	270	_	_	-	-	27
Zhang Hongyi	370	-	-	-	-	37
Sarah Mary Liao Sau Tung	385	-	-	-	-	38
Sabrina Fung Wing Yee	119	_	-	-	-	119
Terence Fung Yue Ming	124	_	-	-	-	12
	2,568	3,960	3,400	63	11	10,00

Notes:

- (i) Other benefits include leave pay, share options and insurance premium.
- (ii) Dr Victor Fung Kwok King retired as Non-executive Director of the Company on 26 May 2021.
- Mr Richard Yeung Lap Bun is the Chief Executive Officer of the Company. (iii)
- No Director waived or agreed to waive any of their emoluments in respect of the years ended 31 December (iv) 2022 and 2021.
- (v) During the year, no emoluments have been paid by the Group to the Directors as remuneration to accept office as director, or as remuneration in respect of director's other services in connection with the management of the affairs of the Company or its subsidiary undertaking (2021: nil).
- No significant transactions, arrangements and contracts in relation to the Group's business to which the (vi) Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2021: nil).

13. **DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS** (continued)

(b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year included one (2021: one) Director whose emoluments are analysed in note 13a. The emoluments payable to the remaining four (2021: four) individuals during the year are as follows:

	2022	2021
	HK\$'000	HK\$'000
Salaries, housing allowances, other allowances		
and benefit in kind	6,921	6,720
Share options benefit	440	52
Discretionary bonuses	2,705	2,984
Pension costs – defined contribution plan	72	72
	10,138	9,828

The emoluments of the above individuals fell within the following bands:

/	Number of individuals		
	2022	2021	
HK\$1,000,001-HK\$2,000,000	1	1	
HK\$2,000,001-HK\$3,000,000	2	2	
HK\$3,000,001-HK\$4,000,000	1	1	

During the year, no emoluments have been paid by the Group to the five highest paid individuals as an inducement to join the Group, or as a compensation for loss of office.

(c) Senior management's emoluments

The emoluments of the senior management included one Director whose emoluments are analysed in note 13a. The emoluments payable to the remaining three (2021: three) senior executives fell within the bands between HK\$1,000,001 and HK\$4,000,000 during the years of 2022 and 2021.

14. FIXED ASSETS

			Equipment,		
	Land and	Leasehold	furniture and	Motor	
	properties	improvements	fixtures	vehicles	Tota
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'00
At 1 January 2021					
Cost	58,939	222,722	312,065	17,109	610,83
Accumulated depreciation	(22,168)	(188,861)	(233,694)	(7,756)	(452,47
Net book amount	36,771	33,861	78,371	9,353	158,35
Year ended 31 December 2021					
Opening net book amount	36,771	33,861	78,371	9,353	158,35
Transfer from investment properties	6,609	-	-	-	6,60
Additions	-	20,555	28,454	1,078	50,08
Disposals	-	(546)	(1,915)	-	(2,46
Depreciation (note 6)	(1,315)	(14,050)	(21,712)	(2,002)	(39,07
Exchange differences	-	27	38	_	6
Closing net book amount	42,065	39,847	83,236	8,429	173,57
At 31 December 2021					
Cost	69,665	240,455	324,873	17,899	652,89
Accumulated depreciation	(27,600)	(200,608)	(241,637)	(9,470)	(479,31
Net book amount	42,065	39,847	83,236	8,429	173,57

14. FIXED ASSETS (continued)

	Land and properties HK\$'000	Leasehold improvements HK\$'000	Equipment, furniture and fixtures HK\$'000	Motor vehicles HK\$'000	Construction in progress HK\$'000	Total HK\$'000
Year ended 31 December 2022						
Opening net book amount	42,065	39,847	83,236	8,429	-	173,577
Additions	-	18,603	29,345	835	11,823	60,606
Disposals	-	(47)	(404)	(192)	-	(643
Depreciation (note 6)	(1,358)	(14,673)	(24,084)	(2,203)	-	(42,318
Exchange differences		(108)	(138)	-	-	(246
Closing net book amount	40,707	43,622	87,955	6,869	11,823	190,976
At 31 December 2022						
Cost	69,665	255,089	347,668	17,782	11,823	702,027
Accumulated depreciation	(28,958)	(211,467)	(259,713)	(10,913)	-	(511,051
Net book amount	40,707	43,622	87,955	6,869	11,823	190,970

As at 31 December 2022 and 2021, freehold land of HK\$11,561,000 included in land and properties is located outside Hong Kong.

Depreciation of Continuing Operations of HK\$14,885,000 (2021: HK\$15,085,000) has been charged in cost of sales, HK\$22,142,000 (2021: HK\$19,134,000) in store expenses, HK\$2,268,000 (2021: HK\$2,048,000) in distribution costs and HK\$3,023,000 (2021: HK\$2,812,000) in administrative expenses.

As at 31 December 2022, certain properties with aggregate net book amount of HK\$1,353,000 (2021: HK\$1,409,000) have been pledged as securities for the undrawn bank facilities of the Group.

15. **RIGHT-OF-USE ASSETS**

	2022	2021
	HK\$'000	HK\$'000
Opening net book amount	228,231	189,698
Additions	175,036	164,326
Disposals	-	(1,492
Remeasurement	(2,679)	643
Depreciation (note 6)	(145,169)	(125,810
Impairment (note 6)	(430)	-
Exchange differences	(2,820)	866
Closing net book amount	252,169	228,231

Depreciation and impairment of Continuing Operations of HK\$3,153,000 (2021: HK\$2,699,000) has been charged in cost of sales, HK\$132,741,000 (2021: HK\$114,868,000) in store expenses, HK\$1,365,000 (2021: HK\$509,000) in distribution costs and HK\$8,340,000 (2021: HK\$7,734,000) in administrative expenses.

The Group leases various retail stores, warehouses, factories and office. Rental contracts are typically made for fixed periods of 2 to 10 years, but may have extension options. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by lessor. Leased assets may not be used as security for borrowing purposes.

Some property leases contain variable payment terms that are linked to sales generated from a store. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurred.

16. **INVESTMENT PROPERTIES**

	2022	2021
	HK\$'000	HK\$'000
At 1 January	5,961	29,866
Transfer to fixed assets and lease premium for land	-	(17,769
Disposal	-	(5,118
Depreciation (note 6)	(234)	(1,054
Exchange differences	-	36
Net book amount	5,727	5,961
At 31 December		
Cost	9,980	9,980
Accumulated depreciation	(4,253)	(4,019
Net book amount	5,727	5,961

Depreciation expense of HK\$234,000 (2021: HK\$1,054,000) has been charged in administrative expenses.

The fair value of investment properties reflects rental income from current leases and assumptions about rental income from future leases in light of the current market conditions. The fair value of the properties is approximately HK\$61,000,000 (2021: HK\$61,000,000) as at 31 December 2022 based on management's estimation with reference to the latest market transaction. The fair value measurement at 31 December 2022 is using significant other observable inputs, which is categorised within level 2 of the fair value measurement hierarchy.

As at 31 December 2022 and 2021, the investment properties have been pledged as securities for the undrawn bank facilities of the Group.

17. **LEASE PREMIUM FOR LAND**

The Group's interests in leasehold land represent prepaid lease payments and their movements and net book value are analysed as follows:

	2022	2021
	HK\$'000	HK\$'000
At 1 January	72,768	63,962
Transfer from investment properties	-	11,160
Depreciation (note 6)	(2,947)	(2,354
At 31 December	69,821	72,768
Located in:		
Hong Kong	51,284	53,376
Macau	8,148	8,419
Chinese Mainland	10,389	10,973
	69,821	72,768

As at 31 December 2022, certain lease premium for land with aggregate net book amount of HK\$9,940,000 (2021: HK\$10,345,000) have been pledged as securities for the undrawn bank facilities of the Group.

18. INTANGIBLE ASSETS

	Goodwill	Trademarks	Group
	HK\$'000	HK\$'000	HK\$'000
At 31 December 2022 and 2021 Cost and net book amount	247,465	110,000	357,465

INTANGIBLE ASSETS (continued) 18.

(a) Impairment test for trademarks

Trademarks represent the power of Saint Honore brand which delivers an earning stream and generates value for the Group. The Group's management considers the brand has indefinite useful life due to the enduring nature of the brand.

The recoverable amount of the trademarks is determined by reference to a valuation performed using the royalty relief valuation method. Under this method, the value of the trademarks represents the present value of the hypothetical royalty income from licensing out the trademarks.

Key assumptions used in the valuation of trademarks are as follows:

	2022	2021
Revenue growth rate (note i)	5%-10%	3%-18%
Long-term growth rate (note ii)	2%	2%
Discount rate (note iii)	9%	9%
Royalty rate (note iv)	2%	2%

Notes:

- (i) Management determined budgeted revenue growth rate over a five-year budget period by reference to the past performance and its expectations for the market development.
- (ii) The long-term growth rate used does not exceed the long-term growth rate for the bakery business in which it operates and is used to extrapolate cash flow beyond the budget period.
- The discount rate used is post-tax discount rate applied to the cash flow projections which reflects specific risks relating to the relevant segment.
- (iv) The royalty rate used is a hypothetical rate on revenue estimated by management for licensing the trademark.

The Group does not have to recognise any impairment loss as at 31 December 2022 based on the impairment assessment performed.

If the annual revenue growth over the five-year budget period remained at 2% or the discount rate applied in the valuation increased by 1%, the trademarks' recoverable amount would still be greater than its carrying value and no impairment would be noted.

INTANGIBLE ASSETS (continued) 18.

(b) Impairment test for goodwill

Goodwill is allocated to the Group's cash-generating units (CGUs) within the operating segment, Hong Kong and others bakery segment.

The recoverable amount of a CGU is determined based on fair value less costs to sell calculation, which is calculated by using post-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year budget period are extrapolated using the estimated long-term growth rate stated below.

Key assumptions used in the fair value less costs to sell calculation of goodwill are as follows:

	2022	2021
Revenue growth rate (note i)	5%-10%	3%-18%
Gross margin (note ii)	48%-49%	49%-50%
Long-term growth rate (note iii)	2%	2%
Discount rate (note iv)	9%	9%

Notes:

- (i) Management determined budgeted revenue growth rate over a five-year budget period by reference to the past performance and its expectations for the market development.
- (ii) The budgeted gross margin over the five-year budget period is approximately 50% and is estimated by management with reference to the past performance and its expectations for the market development.
- (iii) The long-term growth rate used does not exceed the long-term growth rate for the bakery business in which it operates and is used to extrapolate cash flow beyond the budget period.
- (iv) The discount rate used is post-tax discount rate applied to the cash flow projections which reflects specific risks relating to the relevant operating segment.

The Group does not have to recognise any impairment loss as at 31 December 2022 based on the impairment assessment performed.

If the gross margin decreased by 1% during the five-year budget period or the discount rate applied in the fair value less costs to sell calculation increased by 1%, the goodwill's recoverable amount would still be greater than its carrying value and no impairment would be noted.

19. **DEFERRED TAXATION**

Movements on the net deferred tax (assets)/liabilities are as follows:

	2022 HK\$'000	2021 HK\$'000
At 1 January	(1,715)	(6,364)
Charged to the consolidated profit and loss account (note 9)	4,495	4,678
Credited directly to other comprehensive income	(241)	_
Exchange differences	46	(29)
At 31 December	2,585	(1,715)

Movements in deferred tax assets and liabilities (prior to offsetting of balances within the same taxation jurisdiction) during the year are as follows:

			Accele	rated tax				
Deferred tax assets	Tax	losses	depre	ciation	Others		Total	
	2022	2021	2022	2021	2022	2021	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'00
At 1 January	(10,348)	(14,146)	(948)	(296)	(678)	(1,872)	(11,974)	(16,31
Charged/(credited) to the consolidated								
profit and loss account	4,180	3,826	(175)	(652)	507	1,195	4,512	4,36
Exchange differences	45	(28)	-	-	1	(1)	46	(2
Credited directly to other comprehensive	Э							
income	_	-	_	_	(241)	_	(241)	
At 31 December	(6,123)	(10,348)	(1,123)	(948)	(411)	(678)	(7,657)	(11,97
	Decele	rated tax						
Deferred tax liabilities	depre	ciation	Fair va	lue gain	Ot	hers	To	otal
	2022	2021	2022	2021	2022	2021	2022	202
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'00
At 1 January	4,766	4,289	5,412	5,661	81	-	10,259	9,95
Charged/(credited) to the consolidated								
profit and loss account	(362)	477	(249)	(249)	594	81	(17)	30
At 31 December	4,404	4,766	5,163	5,412	675	81	10,242	10,25

19. **DEFERRED TAXATION** (continued)

	2022	2021
	HK\$'000	HK\$'000
Deferred tax assets		
Deferred tax assets to be recovered after 12 months	(4,113)	(7,459
Deferred tax assets to be recovered within 12 months	(3,544)	(4,515
	(7,657)	(11,974
Deferred tax liabilities		
Deferred tax liabilities to be settled after 12 months	9,652	9,330
Deferred tax liabilities to be settled within 12 months	590	929
	10,242	10,259

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The following amounts, determined after appropriate offsetting, are shown in the consolidated balance sheet:

	2022 HK\$′000	2021 HK\$'000
Deferred tax assets Deferred tax liabilities	(6,747) 9,332	(10,580) 8,865

The Group did not recognise deferred income tax assets amounting to HK\$9,776,000 (2021: HK\$8,706,000) in respect of tax losses amounting to HK\$50,625,000 (2021: HK\$46,349,000) that can be carried forward against future taxable income. These unrecognised tax losses have no expiry dates except for the unrecognised tax losses as below:

	2022 HK\$'000	2021 HK\$'000
Within 1 year Over 1 year but within 5 years	2,670 14,072	2,947 9,502
	16,742	12,449

Deferred income tax liabilities of HK\$321,000 (2021: HK\$421,000) have not been recognised for the withholding tax that would be payable on the unremitted earnings of a subsidiary. Such unremitted earnings are to be reinvested and amounted to HK\$6,409,000 (2021: HK\$8,418,000) at 31 December 2022.

20. INVENTORIES

	2022 HK\$'000	2021 HK\$'000
Raw materials and packing materials Finished goods	27,379 15,719	26,794 16,333
	43,098	43,127

The cost of sales of the Continuing Operations for the year ended 31 December 2022 amounted to HK\$723,325,000 (2021: HK\$678,891,000), which included inventories written off of HK\$758,000 (2021: HK\$638,000).

TRADE RECEIVABLES 21.

Majority of the Group's revenue are retail cash sales. The Group's credit terms on trade receivables on income from corporate customers mainly range from 30 days to 60 days. Trade receivables are non-interest bearing. The carrying amounts of trade receivables approximate their fair values. At 31 December 2022, the aging analysis by invoice date of trade receivables is as follows:

	2022	2021
	HK\$'000	HK\$'000
0-30 days	26,825	26,204
31-60 days	17,811	13,808
61-90 days	1,855	3,967
Over 90 days	1,791	1,311
	48,282	45,290

There is no provision as of 31 December 2022 and 2021. The receivables from customers are assessed individually. It was assessed that the receivables is expected to be recovered.

The carrying amounts of the Group's trade receivables are denominated in the following currencies:

	2022	2021
	HK\$'000	HK\$'000
HK dollar (HK\$)	44,506	41,268
Renminbi (RMB)	1,244	1,655
Patacas (MOP)	2,532	2,367
	48,282	45,290

21. TRADE RECEIVABLES (continued)

Movements on the provision for impairment of trade receivables are as follows:

	2022 HK\$'000	2021 HK\$'000
At 1 January Receivables written off	- -	74 (74)
At 31 December	-	-

The maximum exposure to credit risk is the carrying value of the trade receivables mentioned above. The Group does not hold any collateral as security.

22. **CASH AND CASH EQUIVALENTS**

	2022	2021
	HK\$'000	HK\$'000
Cash at bank and in hand	101,913	105,486
Bank deposits	154,212	184,799
Cash and cash equivalents	256,125	290,285
Restricted bank deposit	1,268	245
Total cash and bank balances	257,393	290,530

The maximum exposure to credit risk relates to the cash at bank and bank deposits held at financial institutions of HK\$252,884,000 (2021: HK\$287,311,000).

As at 31 December 2022, bank and restricted bank deposits of HK\$155,480,000 (2021: HK\$185,044,000) bear effective interest rate of approximately 2.2% (2021: 0.7%) per annum. These deposits have an average maturity of 25 days (2021: 30 days).

As at 31 December 2022, certain cash and bank balances of HK\$31,687,000 (2021: HK\$34,492,000) are kept on the Chinese Mainland. The remittance of funds out of the Chinese Mainland is subject to rules and regulations of foreign exchange control promulgated by the Chinese Mainland government.

22. **CASH AND CASH EQUIVALENTS** (continued)

At 31 December 2022, the Group's total bank balances and cash are denominated in the following currencies:

	2022 HK\$'000	2021 HK\$'000
HK dollar (HK\$)	204,918	180,417
Renminbi (RMB)	32,582	96,110
Patacas (MOP)	19,893	14,003
	257,393	290,530

23. **TRADE PAYABLES**

At 31 December 2022, the aging analysis by invoice date of the trade payables is as follows:

	2022	2021
	HK\$'000	HK\$'000
0-30 days	44,813	48,520
31-60 days	29,602	27,576
61-90 days	79	596
Over 90 days	904	3,454
	75,398	80,146

23. TRADE PAYABLES (continued)

The carrying amounts of the Group's trade payables are denominated in the following currencies:

	2022 HK\$′000	2021 HK\$'000
HK dollar (HK\$)	24,757	29,546
Renminbi (RMB)	44,264	44,092
Patacas (MOP)	1,066	1,245
Japanese Yen (JPY)	5,311	5,263
	75,398	80,146

OTHER PAYABLES AND ACCRUALS 24.

The Group's other payables and accruals as at end of the year are balances related mainly to continuing operations in respect of provision of employee benefits, marketing and advertising activities, procurement of fixed assets and other costs incurred in the ordinary course of business. The balance included payables and accruals related to the disposal of Discontinued Operations (note 30) amounts to HK\$8,700,000 (2021: HK\$17,400,000).

25. LEASE LIABILITIES

	2022	2021
	HK\$'000	HK\$'000
At 1 January	234,760	205,036
Additions	172,176	161,216
Disposals	_	(1,507
Remeasurement	(2,679)	643
Payments	(150,119)	(136,995
Interest expenses	6,915	6,036
Exchange differences	(2,950)	913
Rent concessions	(1,094)	(582
At 31 December	257,009	234,760
Current lease liabilities	129,353	118,901
Non-current lease liabilities	127,656	115,859
	257,009	234,760

At 31 December 2022, the maturities of non-current lease liabilities are as follows:

2022 HK\$'000	2021 HK\$'000
84,398	69,750
42,607	43,447
651	2,662
127,656	115,859
	HK\$'000 84,398 42,607 651

26. SHARE CAPITAL

	2022 Shares of HK\$0.10 each		2021 Shares of HK\$0.10 each	
	No. of shares	HK\$'000	No. of shares	HK\$'000
Authorised:				
At 31 December	2,000,000,000	200,000	2,000,000,000	200,000
Issued and fully paid:				
At 1 January and 31 December	776,244,974	77,624	776,244,974	77,624

Share options

2010 and 2020 Share Option Schemes

Share options were granted under the 2010 and 2020 Share Option Schemes which were approved and adopted by the shareholders at the annual general meeting of the Company.

Summary of the major terms of the abovementioned 2010 and 2020 Share Option Schemes are set out in the "Share Options" section of the Directors' Report.

26. SHARE CAPITAL (continued)

Share options (continued)

Movements in the number of share options granted, outstanding and their related weighted average exercise prices are as follows:

	2022		20	021
		Weighted		Weighted
	Number of	average	Number of	average
	options	exercise price	options	exercise price
		НК\$		HK
At 1 January	12,886,000	0.89	1,080,000	4.04
Granted	_	_	12,432,000	0.76
Lapsed	(1,028,000)	0.76	(626,000)	3.78
Exercised	_	_	_	-
Expired	-	-	-	-
At 31 December	11,858,000	0.90	12,886,000	0.88
Exercisable	520,000	3.94	520,000	3.94

For the years ended 31 December 2022 and 2021, no share option was exercised. The options outstanding at 31 December 2022 and 2021 had a weighted average remaining contractual life of 3.1 years and 4.1 years respectively.

(iii) Share options outstanding at the year-end have the following expiry dates and exercise prices:

		2022 Number of	2021 Number of
Expiry date	Exercise price HK\$	options	options
1 April 2023	4.19	100,000	100,000
1 April 2023	3.88	350,000	350,000
1 April 2023	3.87	70,000	70,000
1 April 2026	0.76	11,338,000	12,366,000
		11,858,000	12,886,000

The fair value of options granted are determined by using the Black-Scholes valuation model. During the year ended 31 December 2021, the weighted average fair value of options granted was HK\$0.09 per option.

27. RESERVES

		Employee share-based I compensation		Retained	
	Capital		Exchange		
	reserves	reserve	reserve	earnings	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2021	20,002	606	98	480,524	501,230
Profit attributable to shareholders					
of the Company	-	-	-	80,370	80,370
Exchange differences	-	-	219	-	219
Actuarial gain on post employment					
benefit obligation	-	-	-	434	434
Employee share option benefit	-	(246)	-	242	(4)
Dividends paid	_	-	-	(15,525)	(15,525)
At 31 December 2021	20,002	360	317	546,045	566,724
At 1 January 2022	20,002	360	317	546,045	566,724
Profit attributable to shareholders					
of the Company	_	-	-	67,785	67,785
Exchange differences	-	-	(642)	_	(642)
Actuarial loss on post employment					
benefit obligation					
Gross	-	-	-	(2,366)	(2,366)
Tax	-	-	-	245	245
Employee share option benefit	-	782	-	8	790
Dividends paid	-	-	-	(54,337)	(54,337)
At 31 December 2022	20,002	1,142	(325)	557,380	578,199

28. LONG SERVICE PAYMENT LIABILITIES

Under the Hong Kong Employment Ordinance, the Group is obliged to make lump sum payments on cessation of employment in certain circumstances to certain employees who have completed at least five years of service with the Group. The amount payable is dependent on the employee's final salary and years of service, and is reduced by entitlements accrued under the Group's defined contribution retirement scheme that is attributable to contributions made by the Group. The Group does not set aside any assets to fund any remaining obligations.

The liability recognised in the consolidated balance sheet is the present value of unfunded obligations and its movements are as follows:

	2022 HK\$′000	2021 HK\$'000
At 1 January	5,069	5,729
Expenses recognised in the consolidated profit and		
loss account – as shown below	5,998	104
Benefit paid	(1,723)	(330)
Actuarial losses/(gains) recognised in other comprehensive income	2,366	(434)
At 31 December	11,710	5,069

The amounts recognised in the consolidated profit and loss account are as follows:

	2022 HK\$'000	2021 HK\$'000
Service cost	76	87
Interest cost	21	17
Past service cost (note)	5,901	-
Total, included in employee benefit expense (note 12)	5,998	104

Of the total charge, HK\$1,033,000 (2021: HK\$26,000), HK\$3,205,000 (2021: HK\$67,000), HK\$517,000 (2021: HK\$4,000) and HK\$1,243,000 (2021: HK\$7,000) were included in cost of sales, store expenses, distribution costs and administrative expenses respectively.

Note:

In June 2022, the Hong Kong Government enacted the Employment and Retirement Schemes Legislation (Offsetting Arrangement) (Amendment) Ordinance 2022. The amendment will come into effect prospectively from a date to be appointed by the Hong Kong Government ("Transition Date"). The amendment results in:

- (a) Change in the offsetting arrangement, such that the accrued benefits attributable to the employers' mandatory contributions under the Mandatory Provident Fund and certain employers' contributions under the Occupational Retirement Schemes would no longer be eligible to offset against the severance payment and long service payment accrued from the Transition Date; and
- (b) Change of the calculation basis of last monthly wages for the portion of the long service payment accrued before the Transition Date.

28. LONG SERVICE PAYMENT LIABILITIES (continued)

The principal actuarial assumptions used as at 31 December are as follows:

	2022	2021
Discount rate	3.9%	0.3%
Long-term rate of salary increases		
Full time staff	2.5%	2.5%
Part time staff	2.5%	2.5%
Long-term rate of increase of maximum amount of		
long service payment/wages and minimum mandatory		
provident fund relevant income	2.5%	2.5%

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT 29.

Cash generated from Continuing Operations

	2022	2021
	HK\$'000	HK\$'000
Profit for the year	67,785	74,399
Adjustments for:		
Income tax expenses	11,255	13,543
Interest income	(2,203)	(1,183)
Bank loan interest expenses	6	_
Lease interest expenses	6,915	6,036
Depreciation of fixed assets	42,318	39,079
Depreciation of right-of-use assets	145,169	125,810
Depreciation of investment properties	234	1,054
Depreciation of lease premium for land	2,947	2,354
Impairment of right-of-use assets	430	_
Employee share option benefit	790	97
Losses on disposal of fixed assets/right-of-use assets	586	793
Gain on disposal of properties	_	(5,132)
Rent concessions	(1,094)	(582)
Long service payment costs	5,998	104
Foreign exchange losses/(gains)	2,053	(660)
	283,189	255,712
Changes in working capital		
Inventories	29	(10,351)
Trade receivables, other receivables, deposits and prepayments	(109)	(24,633)
Trade payables, other payables and accruals	(22,567)	(13,165)
Long service payment liabilities	(1,723)	(330)
Cake coupons	(13,979)	1,286
	244,840	208,519

30. **DISCONTINUED OPERATIONS**

On 21 December 2020, the Group completed its disposal of the entire interests of the wholly-owned subsidiary, Convenience Retail Asia (BVI) Limited (the "Discontinued Operations") to Alimentation Couche-Tard Inc. The Discontinued Operations was principally engaged in the operation of the convenience store business in Hong Kong.

The consolidated results of Discontinued Operations are presented in the consolidated profit and loss account and consolidated cash flow statement in accordance with HKFRS 5 "Non-current Assets Held for Sale and Discontinued Operations". The profit of HK\$5,971,000 for the year ended 31 December 2021 represented a net reversal of provision of costs and expenses on disposal.

COMMITMENTS 31.

(a) Capital commitments

The Group had commitments to make payments in respect of the acquisition of fixed assets. Capital expenditure contracted but not yet provided as at 31 December 2022 is HK\$6,754,000 (2021: HK\$8,293,000).

(b) **Operating leases commitments**

The Group leases various retail outlets, offices and warehouses under non-cancellable operating lease agreements.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	2022 HK\$'000	2021 HK\$'000
Within 1 year	418	678

Payment obligations in respect of operating lease on properties with rentals vary with gross revenues apart from base rental are not included as future minimum lease payments.

The future aggregate minimum rental receivables under non-cancellable operating leases are as follows:

	2022 HK\$'000	2021 HK\$'000
Within 1 year Over 1 year but within 5 years	2,400 3,200	800
	5,600	800

32. **RELATED PARTY TRANSACTIONS FOR CONTINUING OPERATIONS**

Fung Retailing Limited ("FRL") is a substantial shareholder of the Company, which owns 40.17% of the Company's shares. All of the related party transactions of the Group are entered into with Fung Holdings (1937) Limited (the holding company of FRL and a substantial shareholder of the Company) and its subsidiaries and associates.

(a) Related party transactions

The following is a summary of the significant related party transactions carried out in the normal course of the Group's business during the year:

	Note	2022 HK\$'000	2021 HK\$'000
Income			
Service income and reimbursement of office			
and administrative expenses	(i)		
Subsidiary of a substantial shareholder		71	81
Associate of a substantial shareholder		11	19
Sales of products	(ii)		
Subsidiary of a substantial shareholder		248	232
Charges			
Reimbursement of office and administrative			
expenses	(iii)		
Subsidiaries of a substantial shareholder		1,126	2,745
Associate of a substantial shareholder		657	916
Rental	(iv)		
Subsidiary of a substantial shareholder		112	_
Associates of a substantial shareholder		2,585	7,201

(b) Key management personnel compensation

	2022	2021
	HK\$'000	HK\$'000
Fees	2,741	2,568
Bonuses	5,243	56,612
Salaries and other allowances	9,327	9,126
Employee share option benefit	338	40
Pension costs – defined contribution plan	54	64
	17,703	68,410

32. **RELATED PARTY TRANSACTIONS FOR CONTINUING OPERATIONS** (continued)

(c) Year-end balances with related parties

	2022 HK\$′000	2021 HK\$'000
Amounts due from:		
Subsidiary of a substantial shareholder	_	21
Associate of a substantial shareholder	-	7
Amounts due to:		
Subsidiaries/fellow subsidiary of a substantial shareholder Associate of a substantial shareholder	(192) (664)	(217)

The balances with the related parties included in other receivables and other payables are unsecured, interest free and repayable on demand.

Notes:

- (i) Service income and reimbursements receivable from subsidiary/associate of a substantial shareholder in respect of office and administrative expenses incurred are charged on an actual cost recovery basis and in accordance with the terms of agreements.
- Sales of products to subsidiary of a substantial shareholder were carried out in ordinary course of business (ii) and terms mutually agreed between the Group and the subsidiary.
- Reimbursements payable to subsidiaries/associate of a substantial shareholder in respect of office and (iii) administrative expenses incurred, are charged on an actual cost recovery basis.
- (iv) Rentals are payable to subsidiary/associate of a substantial shareholder in accordance with the terms of agreements.

33. BALANCE SHEET AND MOVEMENT OF RESERVES OF THE COMPANY

(a) **Balance sheet of the Company**

	2022 HK\$'000	2021 HK\$'000
Assets		
Non-current assets		
Investment in subsidiaries	647,769	647,769
Fixed assets	1,776	2,763
Right-of-use assets	1,328	7,098
Rental deposit	1,800	1,800
Deferred tax assets	770	645
	653,443	660,075
Current assets		
Amounts due from subsidiaries	59,086	140,882
Other receivables, deposits and prepayments	1,819	2,267
Cash and cash equivalents	1,217	12,503
	62,122	155,652
Total assets	715,565	815,727
Equity Share capital Reserves	77,624 420,185	77,624 479,632
Total equity	497,809	557,256
Liabilities		
Non-current liabilities		
Lease liability	_	1,379
Long service payment liabilities	176	-
	176	1,379
Current liabilities		
Amounts due to subsidiaries	196,462	218,018
Other payables and accruals	19,739	33,276
Lease liability	1,379	5,798
	217,580	257,092
Total equity and liabilities	715,565	815,727

On behalf of the Board

William FUNG Kwok Lun Director

Richard YEUNG Lap Bun Director

33. BALANCE SHEET AND MOVEMENT OF RESERVES OF THE COMPANY (continued)

(b) **Movement of reserves of the Company**

At 1 January 2021 Profit attributable to shareholders of the Company	12,792	606	478,064 3,317	491,462 3,317
Actuarial gains on post employment benefit obligation	_	_	434	434
Employee share option benefit	_	(246)	190	(56)
Dividends paid	-	-	(15,525)	(15,525
At 31 December 2021	12,792	360	466,480	479,632
At 1 January 2022	12,792	360	466,480	479,632
Loss attributable to shareholders				
of the Company	-	-	(5,882)	(5,882
Actuarial losses on post employment				
benefit obligation	-	-	(10)	(10
Employee share option benefit	-	782	-	782
			(54,337)	(54,337

34. **PRINCIPAL SUBSIDIARIES**

As at 31 December 2022 and 2021, the Company has interests in the following principal subsidiaries:

Name	Place of incorporation/ operation	Principal activities	Particulars of issued share capital/ registered capital	Interest
Indirectly held:	<u>.</u>	·		
Omni Beauty Retailing Limited	Hong Kong	Eyewear chain operator and lease-holder	HK\$10,000,000	100%
Patisserie Mon cher Company Limited	Hong Kong	Bakery chain operator and lease-holder	HK\$2	100%
Saint Honore Cake Shop Limited	Hong Kong	Bakery chain operator and lease-holder	HK\$3,450,100	100%
Saint Anna Cake Shop (Macau) Limited Pastelarias Santa Ana (Macau), Limitada#	Macau	Bakery chain operator and lease-holder	MOP100,000	100%
Saint Honore Cake Shop Guangzhou Limited 廣州市聖安娜餅屋有限公司*	PRC (note)	Bakery chain operator and lease-holder	RMB38,345,674	100%
Saint Honore Cake Shop (Shenzhen) Limited 聖安娜餅屋 (深圳) 有限公司*	PRC (note)	Food factory operator	HK\$18,610,000	100%

The legal name of the company is in Chinese.

Note:

Registered as a wholly foreign-owned enterprise under the law of the People's Republic of China ("PRC").

The legal name of the company is in Portuguese.

Five-Year Financial Summary

The following table summarises the results, assets and liabilities of the Group for the five years ended 31 December

	2022	2021	2020	2019	2018
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
			(Restated)	(Restated)	(Restated)
Revenue (note)	1,462,864	1,361,840	1,191,701	1,197,453	1,102,140
Core operating profit (included interest					
expenses on lease liabilities) (note)	76,843	81,627	61,859	38,824	39,388
Profit attributable to shareholders of					
the Company					
Continuing Operations	67,785	74,399	61,150	33,213	32,985
Discontinued Operations	_	5,971	3,079,296	174,361	150,218
	67,785	80,370	3,140,446	207,574	183,203
Total assets	1,323,846	1,320,569	1,344,166	2,647,519	1,808,351
Total liabilities	(668,023)	(676,221)	(765,312)	(1,921,725)	(1,117,541
Total equity	655,823	644,348	578,854	725,794	690,810

Note:

The comparatives of revenue and core operating profit (included interest expenses on lease liabilities) for prior years have been restated by excluding the financial results of the Discontinued Operations accordingly.



www.cr-asia.com



