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# COSCO SHIPPING Ports Limited

## 中遠海運港口有限公司

(Incorporated in Bermuda with limited liability)

(Stock Code: 1199)

### 2018 INTERIM RESULTS ANNOUNCEMENT

#### Announcement of Results for the Six Months Ended 30 June 2018

- Total throughput increased by 26.5% to 56,706,600 TEU
- Equity throughput increased by 22.3% to 17,966,616 TEU
- Revenue surged by 79.7% to approximately US\$495,457,000
- Excluding one-off exceptional items<sup>Note 1</sup> in the first half of 2017, profit attributable to equity holders of the Company soared by 70.1% to approximately US\$168,988,000

#### Financial Highlights

US\$ (million)

	Reported			Like-for-like (Excluding new acquisitions, projects under construction, etc.)		
	1H2018	1H2017	Change (%)	1H2018	1H2017	Change (%)
Revenue	495.5	275.8	+79.7	345.2 <sup>Note 2</sup>	275.8	+25.2
Cost of sales	338.0	177.2	+90.7	213.8 <sup>Note 2</sup>	177.2	+20.6
Gross profit	157.5	98.5	+59.8	131.4 <sup>Note 2</sup>	98.5	+33.3
Share of profits from joint ventures and associates	151.9	97.5	+55.8	99.0 <sup>Note 3</sup>	84.2 <sup>Note 3</sup>	+17.6
Profit attributable to equity holders of the Company	169.0	384.7	-56.1	119.5 <sup>Note 4</sup>	87.1 <sup>Note 5</sup>	+37.3
Earnings per share						
– Basic (US cents)	5.53	12.76	-56.7			
Adjusted net profit attributable to equity holders of the Company	169.0	99.3 <sup>Note 6</sup>	+70.1			
Adjusted earnings per share						
– Basic (US cents)	5.53	3.29 <sup>Note 6</sup>	+68.1			
Dividend per share (US cents)	2.212	1.316	+68.1			
Payout ratio	40%	40% <sup>Note 6</sup>	-			

Note 1: Exceptional items represent completions of the subscription of non-circulating domestic shares in Qingdao Port International Co., Ltd. (“QPI”) and the disposal of equity interests in Qingdao Qianwan Container Terminal Co., Ltd. (“Qingdao Qianwan Terminal”), which recorded (1) a gain after tax of US\$244,596,000 from the disposal of Qingdao Qianwan Terminal; (2) reversal of dividend withholding income tax provision in the amount of US\$11,970,000 made in prior years in respect of the profit retained by Qingdao Qianwan Terminal; and (3) a gain after tax of US\$28,826,000 on remeasurement of previously held interests of QPI at fair value upon further acquisition of equity interests to become an associate, totalling US\$285,392,000.

Note 2: Excluding Noatum Port Holdings, S.L. in Spain, together with its two container terminals and two railway companies (collectively the “NPH Group”) and CSP Zeebrugge Terminal NV (“CSP Zeebrugge Terminal”).

Note 3: Excluding QPI as the throughput of QPI was included since May 2017.

Note 4: Excluding QPI, the NPH Group, CSP Zeebrugge Terminal, Nantong Tonghai Port Co., Ltd. (“Nantong Tonghai Terminal”), CSP Wuhan Company Limited (“Wuhan Terminal”) and CSP Abu Dhabi Terminal L.L.C. (“Abu Dhabi Terminal”).

Note 5: Excluding one-off exceptional items in the first half of 2017, QPI and CSP Zeebrugge Terminal.

Note 6: Excluding one-off exceptional items in the first half of 2017.

## RESULTS

The board of directors (the “Board”) of COSCO SHIPPING Ports Limited (the “Company” or “COSCO SHIPPING Ports”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (the “Group”) for the six months ended 30 June 2018.

The following financial information, including comparative figures, has been prepared in accordance with Hong Kong Financial Reporting Standards. The Group’s unaudited condensed consolidated balance sheet, unaudited condensed consolidated income statement, unaudited condensed consolidated statement of comprehensive income and explanatory notes 1 to 12 as presented below are extracted from the Group’s unaudited condensed consolidated interim financial information for the six months ended 30 June 2018 (the “Unaudited Condensed Consolidated Interim Financial Information”) which has been reviewed by the Company’s independent auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”).

### UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2018

	<i>Note</i>	As at 30 June 2018 <i>US\$'000</i>	As at 31 December 2017 <i>US\$'000</i>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment		2,960,241	2,980,498
Investment properties		9,037	8,410
Land use rights		281,592	278,706
Intangible assets		434,708	451,859
Joint ventures		1,233,134	1,196,648
Loans to joint ventures		39,947	1,672
Associates		2,629,209	2,579,493
Loans to associates		153,538	158,539
Financial assets at fair value through other comprehensive income		257,595	-
Available-for-sale financial assets		-	276,553
Deferred income tax assets		105,981	108,277
Other non-current assets	3	59,112	61,283
		<u>8,164,094</u>	<u>8,101,938</u>
<b>Current assets</b>			
Inventories		10,640	10,942
Trade and other receivables	4	258,383	271,430
Current income tax recoverable		2,251	3,370
Restricted bank deposits		6,245	6,333
Cash and cash equivalents		572,611	560,067
		<u>850,130</u>	<u>852,142</u>
<b>Total assets</b>		<u>9,014,224</u>	<u>8,954,080</u>

**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET (Continued)**  
**AS AT 30 JUNE 2018**

	<i>Note</i>	<b>As at 30 June 2018 US\$'000</b>	<b>As at 31 December 2017 US\$'000</b>
<b>EQUITY</b>			
<b>Capital and reserves attributable to the equity holders of the Company</b>			
Share capital		39,254	39,254
Reserves		<u>5,173,779</u>	<u>5,149,313</u>
		<b>5,213,033</b>	<b>5,188,567</b>
<b>Non-controlling interests</b>		<u>667,575</u>	<u>656,807</u>
		<b>5,880,608</b>	<b>5,845,374</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Deferred income tax liabilities		135,631	133,439
Long term borrowings		2,188,890	1,823,770
Loans from non-controlling shareholders of subsidiaries		58,776	53,012
Loans from a fellow subsidiary		14,879	20,293
Derivative financial instruments		6,744	6,527
Other long term liabilities		<u>38,294</u>	<u>39,886</u>
		<u>2,443,214</u>	<u>2,076,927</u>
<b>Current liabilities</b>			
Trade and other payables and contract liabilities	5	547,236	502,440
Current income tax liabilities		22,542	15,925
Current portion of long term borrowings		42,310	33,858
Short term borrowings		75,568	476,721
Derivative financial instruments		<u>2,746</u>	<u>2,835</u>
		<u>690,402</u>	<u>1,031,779</u>
<b>Total liabilities</b>		<u>3,133,616</u>	<u>3,108,706</u>
<b>Total equity and liabilities</b>		<u>9,014,224</u>	<u>8,954,080</u>

**UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT  
FOR THE SIX MONTHS ENDED 30 JUNE 2018**

	<i>Note</i>	<b>Six months ended 30 June</b>	
		<b>2018</b>	2017
		<i>US\$'000</i>	<i>US\$'000</i>
Revenues		<b>495,457</b>	275,776
Cost of sales		<b>(337,963)</b>	(177,248)
<b>Gross profit</b>		<b>157,494</b>	98,528
Administrative expenses		<b>(60,458)</b>	(38,342)
Other operating income		<b>17,341</b>	5,017
Other operating expenses		<b>(3,346)</b>	(2,036)
Gain on remeasurement of previously held interest of an available-for-sale financial asset at fair value upon further acquisition to become an associate	6	-	38,434
Gain on disposal of a joint venture	6	-	283,961
<b>Operating profit</b>	7	<b>111,031</b>	385,562
Finance income	8	<b>5,681</b>	6,184
Finance costs	8	<b>(38,899)</b>	(23,767)
Operating profit (after finance income and costs)		<b>77,813</b>	367,979
Share of profits less losses of			
- joint ventures		<b>46,831</b>	40,095
- associates		<b>105,103</b>	57,450
<b>Profit before income tax</b>		<b>229,747</b>	465,524
Income tax expenses	9	<b>(33,833)</b>	(62,361)
<b>Profit for the period</b>		<b>195,914</b>	403,163
<b>Profit attributable to:</b>			
Equity holders of the Company		<b>168,988</b>	384,712
Non-controlling interests		<b>26,926</b>	18,451
		<b>195,914</b>	403,163
<b>Earnings per share for profit attributable to equity holders of the Company</b>			
- Basic	10	<b>US5.53 cents</b>	US12.76 cents
- Diluted	10	<b>US5.53 cents</b>	US12.76 cents

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS ENDED 30 JUNE 2018**

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Profit for the period</b>	<b>195,914</b>	<b>403,163</b>
<b>Other comprehensive income</b>		
<i>Items that may not be reclassified subsequently to profit or loss</i>		
Share of other comprehensive income of an associate		
- other reserves	(4,161)	-
Changes in the fair value of financial assets at fair value through other comprehensive income, net of tax	(13,124)	-
<i>Items that may be reclassified subsequently to profit or loss</i>		
Exchange differences from retranslation of financial statements of subsidiaries, joint ventures and associates	(86,140)	108,515
Fair value gain on available-for-sale financial assets, net of tax	-	216,871
Release of investment revaluation reserve of an available-for-sale financial asset at fair value upon further acquisition to become an associate	-	(38,434)
Release of reserve upon disposal of a joint venture	-	(11,495)
Cash flow hedges, net of tax		
- fair value loss	(324)	-
Share of other comprehensive income of joint ventures and associates		
- exchange reserve	1,906	5,935
- other reserves	780	839
<b>Other comprehensive (loss)/income for the period, net of tax</b>	<b>(101,063)</b>	<b>282,231</b>
<b>Total comprehensive income for the period</b>	<b>94,851</b>	<b>685,394</b>
<b>Total comprehensive income attributable to:</b>		
Equity holders of the Company	75,773	654,063
Non-controlling interests	19,078	31,331
	<b>94,851</b>	<b>685,394</b>

## NOTES

### 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The Unaudited Condensed Consolidated Interim Financial Information has been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim Financial Reporting” issued by the HKICPA.

The Unaudited Condensed Consolidated Interim Financial Information should be read in conjunction with the Group’s annual audited consolidated financial statements for the year ended 31 December 2017 (the “2017 Annual Financial Statements”), which have been prepared in accordance with the Hong Kong Financial Reporting Standards (“HKFRS”) issued by the HKICPA.

#### Adoption of new HKFRSs

The accounting policies and methods of computation used in the preparation of the Unaudited Condensed Consolidated Interim Financial Information are consistent with those used in the 2017 Annual Financial Statements, except that the Group has adopted the following new standards, interpretations, amendments and improvements to existing standards (collectively the “new HKFRSs”) issued by the HKICPA which are mandatory for the financial year beginning 1 January 2018:

#### New standards, interpretations and amendments

HKAS 40 Amendment	Transfers of Investment Property
HKFRS 2 Amendment	Classification and Measurement of Share-based Payment Transactions
HKFRS 4 Amendment	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contract
HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers
HKFRS 15 Amendment	Clarifications to HKFRS 15
HK(IFRIC) – Int 22	Foreign Currency Transactions and Advance Consideration

#### Annual Improvements 2014 – 2016

HKAS 28 Amendment	Investments in Associates and Joint Ventures
HKFRS 1 Amendment	First time adoption of HKFRS

Except for the impact disclosed below, the adoption of the above new HKFRSs does not have a significant impact on the Group’s accounting policies.

#### (i) Impact on the financial statements

As explained below, HKFRS 9 and HKFRS 15 were adopted without restating comparative information. The resulting reclassifications and adjustments arising from the new accounting policies are therefore not reflected in the comparative balances, but are recognised in the opening consolidated balance sheet on 1 January 2018.

The following tables show the impact on each individual line item. Line items that were not affected by the changes have not been included. The impact is explained in more detail in notes (ii) and (iv) below.

# 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (i) Impact on the financial statements (Continued)

	As at 31 December 2017 (As originally presented) <i>US\$'000</i>	Impact on initial adoption of		As at 1 January 2018 (Restated) <i>US\$'000</i>
		HKFRS 9 <i>US\$'000</i>	HKFRS 15 <i>US\$'000</i>	
<b>Condensed consolidated balance sheet (extract)</b>				
<b>Non-current assets</b>				
Financial assets at fair value through other comprehensive income ("FVOCI")	-	276,553	-	276,553
Available-for-sale financial assets	276,553	(276,553)	-	-
<b>Current assets</b>				
Trade and other receivables	271,430	-	6,382	277,812
<b>Current liabilities</b>				
Trade and other payables and contract liabilities	502,440	-	6,382	508,822
- Contract liabilities	-	-	6,382	6,382

## (ii) HKFRS 9 Financial Instruments – Impact of adoption

HKFRS 9 replaces the provisions of HKAS 39 that related to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of HKFRS 9 Financial Instruments from 1 January 2018 resulted in changes in accounting policies. The new accounting policies are set out in note (iii) below. In accordance with the transitional provisions in HKFRS 9, the comparative information for prior periods with respect to classification and measurement (including impairment) changes is not restated and differences in the carrying amounts resulting from the adoption of HKFRS 9 are recognised as adjustments to the opening condensed consolidated balance sheet on 1 January 2018.

The Group has elected to present in other comprehensive income for the changes in the fair value of all previously classified as available-for-sale financial assets which were reclassified to financial assets at FVOCI on 1 January 2018. As a results, fair value gains were reclassified from investment revaluation reserve to FVOCI reserve. Retained profits increase as there is no longer any reclassification of accumulated amounts from reserves to profit or loss on impairment of these financial assets.

The impact of this change on the Group's equity is as follows:

	Investment revaluation reserve <i>US\$'000</i>	FVOCI reserve <i>US\$'000</i>	Retained profits <i>US\$'000</i>
<b>Opening balance as at 1 January 2018 – HKAS 39</b>	116,703	-	3,409,333
Reclassify available-for-sale financial assets to financial assets at FVOCI	(116,703)	116,703	-
Reclassify impairment loss on an available-for-sale financial asset previously recognised in profit or loss to FVOCI reserve	-	(19,800)	19,800
<b>Opening balance as at 1 January 2018 – HKFRS 9</b>	-	96,903	3,429,133

## 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (iii) HKFRS 9 Financial Instruments – Accounting policies applied from 1 January 2018

Equity investments and other financial assets

#### *Classification and measurement*

From 1 January 2018, the Group classifies its financial assets in the following measurement categories:

- Those to be measured subsequently at fair value (either through other comprehensive income (“OCI”), or through profit or loss), and
- Those to be measured at amortised cost

The classification depends on the entity’s business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at FVOCI.

#### *Equity investments previously classified as available-for-sale*

The Group subsequently measures all equity investments at fair value. Where the Group’s management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investments. Dividends from such investments continue to be recognised in profit or loss as other operating income when the Group’s right to receive payments is established.

Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### *Impairment of financial assets*

From 1 January 2018, the Group assesses on a forward looking basis the expected credit losses associated with its financial assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The results of the revision have not resulted in any material change in impairment provision or any material impact on the carrying amount of the Group’s financial assets.



## 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (iv) HKFRS 15 Revenue from Contracts with Customers – Impact of adoption

The Group has adopted HKFRS 15 Revenue from Contracts with Customers from 1 January 2018. In accordance with the transition provisions in HKFRS 15, the comparative information for prior periods is not restated.

The effects of the adoption of HKFRS 15 are as follows:

#### *Presentation of contract liabilities*

Reclassifications were made as at 1 January 2018 to be consistent with the terminology used under HKFRS 15:

- Contract liabilities relating to expected volume discounts were previously included in trade and other receivables.

### (v) HKFRS 15 Revenue from Contracts with Customers – Accounting policies

Revenue for terminals and related services is recognised over time as Group's performance provides all of the benefits received and consumed simultaneously by the customer. Revenue is recognised based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, using the expected value method, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A contract liability (included in trade and other payables) is recognised for expected volume discounts payable to customers in relation to sales made until the end of the reporting period.

The HKICPA has issued certain new standards, interpretation and amendments to existing standards which are not yet effective for the year ending 31 December 2018 and have not been early adopted by the Group. The Group will apply these standards, interpretation and amendments to existing standards as and when they become effective. The Group has already commenced an assessment of the related impact to the Group and it is not yet in a position to state whether any substantial changes to the Group's significant accounting policies and presentation of the financial information will be resulted, except for the below new standard:

HKFRS 16 "Leases" was issued in May 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change. The standard will affect primarily the accounting for the Group's operating leases. As at the date of the announcement, the Group has non-cancellable operating lease commitments of US\$3,687,375,000. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows. Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16. The standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. The Group does not intend to adopt the standard before its effective date.

## 2. SEGMENT INFORMATION

### (a) Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments. The operating segments were determined based on the reports reviewed by management. Terminals and related businesses were identified as the operating segments in accordance with the Group's continuing operations.

The performance of the operating segments was assessed based on their segment profit/loss attributable to equity holders of the Company and segment assets, which is measured in a manner consistent with that in the Unaudited Condensed Consolidated Interim Financial Information.

The segment of "Others" primarily includes corporate level activities. Assets under the segment of "Others" comprise property, plant and equipment, investment properties, intangible assets, inter-segment loans, other receivables and prepayments and cash and cash equivalents.

Additions to non-current assets comprise additions to property, plant and equipment, land use rights and intangible assets.

#### Segment assets

	Terminals and related businesses <i>US\$'000</i>	Others <i>US\$'000</i>	Elimination <i>US\$'000</i>	Total <i>US\$'000</i>
<b>At 30 June 2018</b>				
Segment assets	<u>8,617,802</u>	<u>961,694</u>	<u>(565,272)</u>	<u>9,014,224</u>
Segment assets include:				
Joint ventures	1,233,134	-	-	1,233,134
Associates	2,629,209	-	-	2,629,209
Financial assets at fair value through other comprehensive income	<u>257,595</u>	<u>-</u>	<u>-</u>	<u>257,595</u>
<b>At 31 December 2017</b>				
Segment assets	<u>8,545,420</u>	<u>1,002,062</u>	<u>(593,402)</u>	<u>8,954,080</u>
Segment assets include:				
Joint ventures	1,196,648	-	-	1,196,648
Associates	2,579,493	-	-	2,579,493
Available-for-sale financial assets	<u>276,553</u>	<u>-</u>	<u>-</u>	<u>276,553</u>

## 2. SEGMENT INFORMATION (Continued)

### (a) Operating segments (Continued)

#### Segment revenues, results and other information

	Terminals and related businesses <i>US\$'000</i>	Others <i>US\$'000</i>	Elimination <i>US\$'000</i>	Total <i>US\$'000</i>
<b>Six months ended 30 June 2018</b>				
Revenues - total sales	<u>495,457</u>	<u>-</u>	<u>-</u>	<u>495,457</u>
Segment profit/(loss) attributable to equity holders of the Company	<u>195,360</u>	<u>(26,372)</u>	<u>-</u>	<u>168,988</u>
Segment profit/(loss) attributable to equity holders of the Company includes:				
Finance income	1,056	16,024	(11,399)	5,681
Finance costs	(29,584)	(20,699)	11,384	(38,899)
Share of profits less losses of				
- joint ventures	46,831	-	-	46,831
- associates	105,103	-	-	105,103
Income tax expenses	(23,325)	(10,508)	-	(33,833)
Depreciation and amortisation	(76,041)	(823)	-	(76,864)
Other non-cash expenses	<u>(1,189)</u>	<u>-</u>	<u>-</u>	<u>(1,189)</u>
Additions to non-current assets	<u>(110,550)</u>	<u>(595)</u>	<u>-</u>	<u>(111,145)</u>

## 2. SEGMENT INFORMATION (Continued)

### (a) Operating segments (Continued)

#### Segment revenues, results and other information (Continued)

	Terminals and related businesses <i>US\$'000</i>	Others <i>US\$'000</i>	Elimination <i>US\$'000</i>	Total <i>US\$'000</i>
<b>Six months ended</b>				
<b>30 June 2017</b>				
Revenues - total sales	<u>275,776</u>	<u>-</u>	<u>-</u>	<u>275,776</u>
Segment profit/(loss) attributable to equity holders of the Company	<u>399,961</u>	<u>(15,249)</u>	<u>-</u>	<u>384,712</u>
Segment profit/(loss) attributable to equity holders of the Company includes:				
Finance income	460	14,220	(8,496)	6,184
Finance costs	(21,321)	(10,992)	8,546	(23,767)
Share of profits less losses of				
- joint ventures	40,095	-	-	40,095
- associates	57,450	-	-	57,450
Gain on disposal of a joint venture	283,961	-	-	283,961
Gain on remeasurement of previously held interest of an available-for-sale financial asset at fair value upon further acquisition to become an associate	38,434	-	-	38,434
Income tax expenses	(61,747)	(614)	-	(62,361)
Depreciation and amortisation	(49,586)	(701)	-	(50,287)
Other non-cash expenses	<u>(442)</u>	<u>(1)</u>	<u>-</u>	<u>(443)</u>
Additions to non-current assets	<u>(50,617)</u>	<u>(1,579)</u>	<u>-</u>	<u>(52,196)</u>

## 2. SEGMENT INFORMATION (Continued)

### (b) Geographical information

#### (i) Revenues

In respect of terminals and related businesses, revenues are based on the geographical areas in which the business operations are located.

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<i>US\$'000</i>	<i>US\$'000</i>
Terminals and related businesses		
- Mainland China (excluding Hong Kong)	<b>233,749</b>	190,669
- Europe	<b>261,708</b>	85,107
	<b>495,457</b>	<b>275,776</b>

## 2. SEGMENT INFORMATION (Continued)

### (b) Geographical information (Continued)

#### (ii) Non-current assets

The Group's non-current assets, other than financial instruments and deferred income tax assets ("Geographical Non-Current Assets"), consist of property, plant and equipment, investment properties, land use rights, intangible assets, joint ventures, associates and other non-current assets.

In respect of the Geographical Non-Current Assets, they are presented based on the geographical areas in which the business operations/assets are located.

The activities of terminals and related businesses of the Group, its joint ventures and associates are predominantly carried out in Mainland China, Greece, Spain, Belgium, Abu Dhabi, Turkey, the Netherlands, Italy, Egypt, Hong Kong, Singapore and Taiwan.

	<b>As at 30 June 2018 US\$'000</b>	<b>As at 31 December 2017 US\$'000</b>
Mainland China (excluding Hong Kong)	<b>5,315,528</b>	5,280,695
Europe	<b>1,268,554</b>	1,291,505
Others	<b>1,022,951</b>	984,697
	<b><u>7,607,033</u></b>	<b><u>7,556,897</u></b>

## 3. OTHER NON-CURRENT ASSETS

Other non-current assets of the Group mainly represent prepaid operating lease payments, which include the unamortised upfront concession fee incurred in respect of the concession agreement with Piraeus Port Authority S.A. for the concession of Piers 2 and 3 of the Piraeus Port in Greece for a term of 35 years (the "Concession"). The Concession commenced on 1 October 2009.

#### 4. TRADE AND OTHER RECEIVABLES

	As at 30 June 2018 <i>US\$'000</i>	As at 31 December 2017 <i>US\$'000</i>
Trade receivables		
- third parties	99,334	72,503
- fellow subsidiaries	24,959	14,729
- non-controlling shareholders of subsidiaries	5,992	4,905
- a joint venture	5	21
- related companies	<u>10,080</u>	<u>9,895</u>
	<b>140,370</b>	102,053
Bills receivables	<u>10,256</u>	<u>9,708</u>
	<b>150,626</b>	111,761
Less: provision for impairment	<u>(4,144)</u>	<u>(3,161)</u>
	<b>146,482</b>	108,600
Deposits and prepayments	9,422	13,292
Other receivables	63,900	47,903
Loans to joint ventures	809	78,324
Amounts due from		
- fellow subsidiaries	3,601	3,361
- non-controlling shareholders of subsidiaries	2,689	2,597
- joint ventures	13,613	244
- associates	17,585	16,732
- related companies	<u>282</u>	<u>377</u>
	<b>258,383</b>	<b>271,430</b>

The Group grants credit periods of 30 to 90 days to its customers. The ageing analysis of the combined trade receivables and bills receivables (net of provision) based on invoice date and issuance date respectively is as follows:

	As at 30 June 2018 <i>US\$'000</i>	As at 31 December 2017 <i>US\$'000</i>
Within 30 days	83,214	63,635
31 - 60 days	38,544	26,184
61 - 90 days	16,483	10,646
Over 90 days	<u>8,241</u>	<u>8,135</u>
	<b>146,482</b>	<b>108,600</b>

## 5. TRADE AND OTHER PAYABLES AND CONTRACT LIABILITIES

	As at 30 June 2018 <i>US\$'000</i>	As at 31 December 2017 <i>US\$'000</i>
Trade payables		
- third parties	76,124	104,173
- fellow subsidiaries	1,392	1,322
- non-controlling shareholders of subsidiaries	3,269	1,355
- joint ventures	295	318
- related companies	255	2,210
	<u>81,335</u>	<u>109,378</u>
Accruals	52,419	54,079
Other payables	136,203	131,742
Contract liabilities	5,518	-
Dividend payable	51,491	10
Loans from a fellow subsidiary	10,313	10,315
Loan from a joint venture	42,091	42,622
Loan from an associate	15,114	15,304
Loans from non-controlling shareholders of subsidiaries	109,061	111,103
Amounts due to		
- fellow subsidiaries	15,254	3,897
- non-controlling shareholders of subsidiaries	27,402	23,558
- joint ventures	486	421
- associates	31	11
- related companies	518	-
	<u>547,236</u>	<u>502,440</u>

The ageing analysis of the trade payables based on invoice date is as follows:

	As at 30 June 2018 <i>US\$'000</i>	As at 31 December 2017 <i>US\$'000</i>
Within 30 days	38,071	79,169
31 - 60 days	3,930	7,283
61 - 90 days	2,409	11,751
Over 90 days	36,925	11,175
	<u>81,335</u>	<u>109,378</u>



## 6. DISPOSAL OF A JOINT VENTURE AND FURTHER ACQUISITION ON AN AVAILABLE-FOR-SALE FINANCIAL ASSET TO BECOME AN ASSOCIATE

In May 2017, Shanghai China Shipping Terminal Development Co., Ltd., a wholly-owned subsidiary of the Company, completed the subscription for 1,015,520,000 non-circulating domestic shares in QPI at a total consideration of RMB5,798,619,200 (equivalent to US\$843,858,000, being RMB5.71 per share), of which RMB3,198,650,840 (equivalent to US\$465,491,000) was settled by the transfer of a 20% equity interest in Qingdao Qianwan Terminal to QPI and the remaining RMB2,599,968,360 (equivalent to US\$378,367,000) was settled in cash. The disposal resulted in a gain of US\$283,961,000 recognised in the unaudited condensed consolidated income statement for the six months ended 30 June 2017, while the subscription recognised a gain of US\$38,434,000 as a result of remeasuring its 1.59% equity interest in QPI held and accounted for as an available-for-sale financial asset before the subscription in the unaudited condensed consolidated income statement for the six months ended 30 June 2017.

## 7. OPERATING PROFIT

Operating profit is stated after crediting and charging the following:

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Crediting</b>		
Dividends income from listed financial assets at FVOCI	1,737	-
Dividends income from listed available-for-sale financial assets	-	871
Gain on disposal of property, plant and equipment	252	14
Rental income from investment properties	<u>314</u>	<u>217</u>
<b>Charging</b>		
Depreciation and amortisation	76,864	50,287
Loss on disposal of property, plant and equipment	21	34
Rental expenses under operating leases of		
- buildings leased from a fellow subsidiary	1,009	911
- buildings leased from a joint venture	-	19
- land use rights leased from non-controlling shareholders of subsidiaries	1,297	1,073
- concession from a fellow subsidiary	31,416	21,737
- concession from third parties	<u>6,078</u>	<u>-</u>

## 8. FINANCE INCOME AND COSTS

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Finance income</b>		
Interest income on		
- bank balances and deposits	2,791	2,278
- deposits with COSCO Finance Co., Ltd. (“COSCO Finance”)	305	391
- deposits with China Shipping Finance Co., Ltd. (“CS Finance”)	1	1
- loans to joint ventures and associates	2,584	3,514
	<u>5,681</u>	<u>6,184</u>
<b>Finance costs</b>		
Interest expenses on		
- bank loans	(29,775)	(12,441)
- notes	(6,564)	(6,564)
- loans from COSCO Finance	(534)	(1,580)
- loans from CS Finance	(249)	(269)
- loans from and amount due to fellow subsidiaries	(668)	(843)
- loans from non-controlling shareholders of subsidiaries	(2,394)	(2,221)
- loan from a joint venture	(503)	(462)
- loan from an associate	(180)	-
- finance lease obligations	(16)	-
Amortised amount of		
- discount on issue of notes	(97)	(107)
- transaction costs on bank loans and notes	(1,235)	(269)
	<u>(42,215)</u>	<u>(24,756)</u>
Less: amount capitalised in construction in progress	4,798	2,652
	<u>(37,417)</u>	<u>(22,104)</u>
Other incidental borrowing costs and charges	(1,482)	(1,663)
	<u>(38,899)</u>	<u>(23,767)</u>
Net finance costs	<u>(33,218)</u>	<u>(17,583)</u>

## 9. INCOME TAX EXPENSES

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Current income tax		
- Hong Kong profits tax	-	50
- Mainland China taxation	<b>22,128</b>	51,515
- Overseas taxation	<b>6,968</b>	5,150
- Under/(over) provision in prior years	<b>93</b>	(83)
	<b>29,189</b>	56,632
Deferred income tax charge	<b>4,644</b>	5,729
	<b>33,833</b>	62,361

The Group's shares of income tax expenses of joint ventures and associates of US\$11,965,000 (1H2017: US\$11,270,000) and US\$14,615,000 (1H2017: US\$14,245,000) are included in the Group's shares of profits less losses of joint ventures and associates respectively.

Hong Kong profits tax was provided at a rate of 16.5% (1H2017: 16.5%) on the estimated assessable profit for the period.

Taxation on overseas profits has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in the countries in which the Group operates.

Deferred income tax is calculated in full on temporary differences under the liability method using tax rates substantively enacted by the balance sheet date.

## 10. EARNINGS PER SHARE

### (a) Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
Profit attributable to equity holders of the Company	<u><b>US\$168,988,000</b></u>	<u>US\$384,712,000</u>
Weighted average number of ordinary shares in issue	<u><b>3,057,112,720</b></u>	<u>3,016,018,628</u>
Basic earnings per share	<u><b>US\$5.53 cents</b></u>	<u>US\$12.76 cents</u>

### (b) Diluted

For newly granted share options during the period, as the exercise price of the share options outstanding on 30 June 2018 was greater than the average market price of the Company's share during the period since grant date, there was no dilutive effect on earnings per ordinary share for the six months ended 30 June 2018.

The outstanding share options granted by the Company did not have any dilutive effect on the earnings per share for the six months ended 30 June 2017. All these share options were lapsed during 2017.

## 11. INTERIM DIVIDEND

	<b>Six months ended 30 June</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Interim dividend, declared of US2.212 cents (1H2017: US1.316 cents) per ordinary share	<u>67,631</u>	<u>39,888</u>

Notes:

- (a) At a meeting held on 26 March 2018, the directors recommended the payment of a final dividend of HK13.1 cents (equivalent to US1.684 cent) per ordinary share with a scrip dividend alternative for the year ended 31 December 2017. The final dividend, which was approved at the annual general meeting of the Company held on 17 May 2018, was paid on 18 July 2018.
- (b) At a meeting held on 27 August 2018, the directors declared an interim dividend of HK17.3 cents (equivalent to US2.212 cents) per ordinary share. The dividend will be payable in cash and with a scrip dividend alternative. The interim dividend declared is not reflected as dividend payable in the Unaudited Condensed Consolidated Interim Financial Information, but will be reflected as an appropriation of retained profits for the year ending 31 December 2018.

## 12. EVENT AFTER BALANCE SHEET DATE

On 9 August 2018, China Shipping Ports Development Co., Limited ("CSPD", a wholly-owned subsidiary of the Company), completed disposals of 5% and 10% equity interests in CSP Zeebrugge Terminal, a wholly-owned subsidiary of CSPD, to Zeebrugge Investeringsmaatschappij NV and CMA Terminals SAS for considerations of EUR2,500,000 and EUR5,000,000 (equivalent to approximately US\$3,005,000 and US\$6,010,000) respectively.

## **INTERIM DIVIDEND**

The directors have declared an interim dividend of HK17.3 cents (1H2017: HK10.3 cents) per share with an option to receive new fully paid shares in lieu of cash (“Scrip Dividend Scheme”).

The interim dividend will be payable on 26 October 2018 to shareholders whose names appear on the register of members of the Company at the close of business on 17 September 2018. The Scrip Dividend Scheme is conditional upon the granting of the listing of and permission to deal in the new shares to be issued under the Scrip Dividend Scheme by the Listing Committee of The Stock Exchange of Hong Kong Limited. Dividend warrants and share certificates for new shares to be issued under the Scrip Dividend Scheme will be despatched by ordinary mail on 26 October 2018.

Details of the Scrip Dividend Scheme and the election form will be sent to shareholders on or about 2 October 2018.

## **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 12 September 2018 to 17 September 2018, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all completed transfer documents, accompanied by relevant share certificates, must be lodged with the Company’s Hong Kong Registrar and Transfer Office, Tricor Secretaries Limited of Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 11 September 2018.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### **Financial Review**

After the reorganisation in March 2016, COSCO SHIPPING Ports has been focusing on the development of its terminals business. Following the acquisition of 51% equity interests in the NPH Group in Spain, the acquisition of additional equity interests in CSP Zeebrugge Terminal in Belgium, which became a wholly-owned subsidiary of the Company and the subscription for the non-circulating domestic shares in QPI in 2017, COSCO SHIPPING Ports has seen significant growth in throughput and revenue from its terminals business. Meanwhile, through various efforts, the OCEAN Alliance and THE Alliance have also been calling at certain terminals of the Company since April 2017, resulting in increased terminals operations and further improvement in profit from the terminals business. Excluding the profit from one-off exceptional items for the same period last year (see note 1 on page 1 of this announcement), COSCO SHIPPING Ports recorded a profit attributable to equity holders of the Company of US\$168,988,000 during the first half of 2018 (1H2017: US\$99,320,000), representing a significant increase of 70.1% compared with the corresponding period last year; or 56.1% lower taking into account the profit from one-off exceptional items for the same period last year.

During the first half of 2018, COSCO SHIPPING Ports achieved a total container throughput of 56,706,600 TEU (1H2017: 44,830,867 TEU), an increase of 26.5% compared with the corresponding period last year; its equity throughput of containers amounted to 17,966,616 TEU (1H2017: 14,695,101 TEU), an increase of 22.3% compared with the corresponding period last year. Throughput of bulk cargo for the first half of 2018 amounted to 180,799,360 tons (1H2017: 87,072,519 tons), increasing by 107.6% compared with the corresponding period last year. Excluding the profit from one-off exceptional items for the same period last year, the Group recorded a profit from the terminals business of US\$195,360,000 during the first half of 2018 (1H2017: US\$126,539,000), an increase of 54.4% compared with the corresponding period last year. Of this, profit from terminal companies in which the Group has controlling stakes amounted to US\$41,813,000 (1H2017: US\$28,428,000), an increase of 47.1% compared with the corresponding period last year; profit from non-controlling terminals was US\$153,547,000 (1H2017: US\$98,111,000), an increase of 56.5% compared with the corresponding period last year.

Profit from terminal companies in which the Group has controlling stakes was mainly attributable to Piraeus Container Terminal S.A. (“Piraeus Terminal”) in Greece, Xiamen Ocean Gate Container Terminal Co., Ltd. (“Xiamen Ocean Gate Terminal”) and Guangzhou South China Oceangate Container Terminal Company Limited (“Guangzhou South China Oceangate Terminal”). In the first half of 2018, the container throughput of Piraeus Terminal amounted to 2,075,548 TEU (1H2017: 1,753,692 TEU), increased by 18.4% compared with the corresponding period last year. In addition, due to the appreciation of the Euro, profit recorded by Piraeus Terminal from January to June 2018 increased to US\$13,640,000 (1H2017: US\$10,845,000), representing a 25.8% increase compared with the corresponding period last year. Since the OCEAN Alliance started calling at Xiamen Ocean Gate Terminal in April 2017, the container throughput of Xiamen Ocean Gate Terminal from January to June 2018 rose significantly to 1,027,423 TEU (1H2017: 635,396 TEU), an increase of 61.7% compared with the corresponding period last year, while its bulk cargo throughput also grew to 1,468,421 tons (1H2017: 1,309,706 tons), an increase of 12.1% compared with the corresponding period last year. Xiamen Ocean Gate Terminal recorded a profit of US\$10,148,000 for the first half of 2018 (1H2017: US\$1,028,000). Container throughput of Guangzhou South China Oceangate Terminal for the first half of 2018 amounted to 2,486,470 TEU (1H2017: 2,475,334 TEU), a mild growth of 0.4% compared with the corresponding period last year. However, as the 50% corporate income tax exemption for Guangzhou South China Oceangate Terminal expired at the end of 2017, its corporate income tax has been increased to 25% from 2018 onwards (1H2017: 12.5%). As a result, its profit for the period dropped to US\$7,019,000 (1H2017: US\$7,729,000), 9.2% lower compared with the corresponding period last year. During the period, the NPH Group in Spain and CSP Zeebrugge Terminal in Belgium (both acquired in the fourth quarter last year) recorded a profit of US\$2,707,000 and a loss of US\$3,841,000, respectively.

In respect of non-controlling terminals, profit from non-controlling terminals for the first half of 2018 was US\$153,547,000 (1H2017: US\$98,111,000), a 56.5% increase compared with last year. In May 2017, COSCO SHIPPING Ports completed the subscription for shares in QPI and started to account for its share of profit of QPI using the equity method. During the first half of 2018, COSCO SHIPPING Ports’ share of profit of QPI from January to June amounted to US\$52,947,000, while it only shared QPI’s profit from May to June for the same period last year, which amounted to US\$13,341,000. Excluding that of QPI, profit from non-controlling terminal business for the first half of 2018 was US\$100,600,000 (1H2017: US\$84,770,000), an increase of 18.7% compared with the corresponding period last year. The increase was mainly attributable to Kumport Liman Hizmetleri ve Lojistik Sanayi ve Ticaret A. Ş. (“Kumport Terminal”) in Turkey, whose container throughput for the first half of 2018 recorded a significant growth of 57.8% to 652,163 TEU (1H2017: 413,288 TEU), as the new shipping lines started to call there. Meanwhile, in accordance with the investment incentive policy newly introduced in Turkey, Kumport Terminal successfully applied for income tax exemption thereunder in February 2018, further increasing the share of profit of Kumport Terminal during the period. The share of profit of Kumport Terminal for the first half of 2018 amounted to US\$10,880,000 (1H2017: US\$4,285,000), approximately 1.5 times higher compared with the corresponding period last year.

## **Financial Analysis**

### **Revenues**

Revenues of the Group from January to June 2018 amounted to US\$495,457,000 (1H2017: US\$275,776,000), a 79.7% increase compared with the corresponding period last year. In the fourth quarter of last year, the Group completed the acquisition of the NPH Group and increased its equity interests in CSP Zeebrugge Terminal, profits of the NPH Group and CSP Zeebrugge Terminal have been consolidated into the Group’s revenues since November and December 2017, respectively. In the first half of 2018, the NPH Group recorded revenue of US\$141,199,000, while the revenue of CSP Zeebrugge Terminal amounted to US\$9,056,000. On the other hand, in addition to raising stevedoring charges for local cargoes from March this year, Piraeus Terminal also saw an increase in its throughput as compared with the corresponding period last year. As a result, Piraeus Terminal recorded revenue of US\$111,452,000 during the period (1H2017: US\$85,107,000), a 31.0% increase compared with the corresponding period last year. Benefiting from the calling of the OCEAN Alliance, Xiamen Ocean

Gate Terminal recorded strong performance in the period, with a significant growth of 61.7% in throughput and a 12.1% increase in bulk cargo throughput, its revenue increased by 84.5% to US\$47,753,000 compared with the corresponding period last year (1H2017: US\$25,887,000).

### **Cost of sales**

Cost of sales mainly comprised operating expenses of terminal companies in which the Group has controlling stakes. Cost of sales for the first half of 2018 was US\$337,963,000 (1H2017: US\$177,248,000), a 90.7% increase compared with the corresponding period last year. The increase was mainly attributable to the cost of sales of the NPH Group and CSP Zeebrugge Terminal newly added in the period, which amounted to US\$116,469,000 and US\$7,663,000 respectively, as well as that from Piraeus Terminal and Xiamen Ocean Gate Terminal. Due to higher overall operational costs at Piraeus Terminal, which resulted from a 18.4% increase in throughput, raised concession rates in October 2017, as well as higher fuel prices and labour costs, the cost of sales of Piraeus Terminal for the period increased to US\$85,271,000 (1H2017: US\$63,305,000), a 34.7% increase compared with the corresponding period last year. Growths in container and bulk cargo throughputs also drove the increase in the cost of sales of Xiamen Ocean Gate Terminal to US\$23,254,000 (1H2017: US\$18,098,000), a 28.5% increase compared with the corresponding period last year.

### **Administrative expenses**

Administrative expenses in the first half of 2018 were US\$60,458,000 (1H2017: US\$38,342,000), a 57.7% increase compared with the corresponding period last year. The completion of the acquisition of the NPH Group, the increase in equity interests in CSP Zeebrugge Terminal, the establishment of Abu Dhabi Terminal, and the acquisition of the equity interests in Nantong Tonghai Terminal and Wuhan Terminal contributed to higher administrative expenses of newly added terminal companies during the period.

### **Other operating income/(expenses), net**

Net other operating income in the first half of 2018 was US\$13,995,000 (1H2017: US\$2,981,000), which included government subsidies for the period of US\$7,774,000 (1H2017: US\$790,000). Moreover, an exchange gain of US\$1,698,000 was recorded during the period (1H2017: exchange loss of US\$92,000).

### **Finance costs**

The Group's finance costs in the first half of 2018 amounted to US\$38,899,000 (1H2017: US\$23,767,000), a 63.7% increase compared with the corresponding period last year. The average balance of bank loans for the period increased to US\$2,341,478,000 (1H2017: US\$1,412,264,000), representing a 65.8% increase compared with the corresponding period last year. The increase in finance costs was mainly attributable to bank loan interests of the terminals newly added by the Group since the second half of 2017. Taking into account the capitalised interest, the average cost of bank borrowings in the first half of 2018 (including the amortisation of transaction costs over bank loans and notes) was 3.41% (1H2017: 3.24%).

### **Share of profits less losses of joint ventures and associates**

The Group's share of profits less losses of joint ventures and associates for the first half of 2018 totalled US\$151,934,000 (1H2017: US\$97,545,000), a 55.8% increase compared with the corresponding period last year. This included the share of QPI's profit from January to June 2018 of US\$52,947,000, while the Group only shared QPI's profit from May to June of US\$13,341,000 during the corresponding period last year. Excluding the profit of QPI, the Group's share of profits less losses of joint ventures and associates for the first half of 2018 amounted to an aggregate of US\$98,987,000 (1H2017: US\$84,204,000), a 17.6% increase compared with the corresponding period last year. During the period, Kumport Terminal in Turkey delivered satisfactory performance, with a significant increase of 57.8% in its container throughput during the first half of 2018, as the new shipping lines started to call there. Meanwhile, Kumport Terminal successfully applied for income tax

exemption under the investment incentive policy in February 2018, further increasing the share of profit of Kumport Terminal during the period. The share of profit of Kumport Terminal for the first half of 2018 amounted to US\$10,880,000 (1H2017: US\$4,285,000), approximately 1.5 times higher compared with the corresponding period last year. Euromax Terminal Rotterdam B.V. (“Euromax Terminal”) in Rotterdam, the Netherlands delivered steady operational development during the period. For the first half of 2018, throughput of Euromax Terminal grew by 8.0% compared with the corresponding period last year to 1,457,423 TEU (1H2017: 1,349,893 TEU), and the Group’s share of profit of Euromax Terminal increased to US\$3,225,000 (1H2017: US\$457,000). Yantian Terminal reported a decent performance during the period, in addition to an increase of 11.1% in the share of profit for the first half of 2018 to US\$23,324,000 (1H2017: US\$20,995,000), it also delivered throughput of 5,811,268 TEU (1H2017: 5,707,990 TEU), representing a 1.8% growth compared with the corresponding period last year. Further, Yantian Terminal Phase III also lowered its income tax expenses as it successfully applied for tax exemption as a national high-tech enterprise at the end of 2017.

### **Income tax expenses**

Income tax expenses for the period amounted to US\$33,833,000 (1H2017: US\$62,361,000), a 45.7% decrease compared with the corresponding period last year. Of this, income tax expenses for the corresponding period last year included taxation related to exceptional items, including withholding income tax provision of US\$39,365,000 in respect of the disposal of Qingdao Qianwan Terminal, deferred income tax of US\$9,608,000 arising from the remeasurement gain of previously held interests of QPI at fair value upon further acquisition of equity interests to become an associate, as well as the reversal of dividend withholding income tax provision in the amount of US\$11,970,000 made in prior years in respect of the profit retained by Qingdao Qianwan Terminal. Net taxation related to exceptional items totalled US\$37,003,000 during the corresponding period last year. Excluding taxation related to exceptional items, income tax expenses for the first half of 2018 amounted to US\$33,833,000 (1H2017: US\$25,358,000), a 33.4% increase compared with the corresponding period last year. The increase was mainly because the 50% corporate income tax exemption for both Xiamen Ocean Gate Terminal and Guangzhou South China Oceangate Terminal expired at the end of 2017, and their corporate income tax has been increased to 25% from 2018 onwards (1H2017: 12.5%).

### **Financial Position**

#### **Cash flow**

In the first half of 2018, the Group continued to receive steady cash flow income, its net cash generated from operating activities amounted to US\$84,747,000 in the period (1H2017: US\$70,129,000). In the first half of 2018, the Group borrowed bank loans of US\$426,217,000 (1H2017: US\$146,154,000) and repaid loans of US\$420,212,000 (1H2017: US\$276,705,000).

During the period, an amount of US\$85,025,000 (1H2017: US\$48,079,000) was paid in cash by the Group for the expansion of berths and the purchase of property, machines and equipment. In addition, an amount of US\$20,140,000 was paid for the subscription for preference shares of COSCO-PSA Terminal Private Limited (“COSCO-PSA Terminal”). The subscription for 1,015,520,000 non-circulating domestic shares in QPI at a total consideration of RMB5,798,619,200 (equivalent to approximately US\$843,858,000, being RMB5.71 per share) was completed in the first half of 2017, of which RMB3,198,650,840 (equivalent to approximately US\$465,491,000) was settled by the transfer of 20% equity interests in Qingdao Qianwan Terminal to QPI, and the remaining RMB2,599,968,360 (equivalent to approximately US\$378,367,000) was settled in cash. Furthermore, the acquisition of 40% equity interests in Reefer Terminal S.p.A. (“Vado Reefer Terminal”) was also completed in the first half of 2017, in connection with which an amount of US\$7,465,000 was invested, and an additional shareholders’ loan of US\$26,191,000 was provided to Vado Reefer Terminal.



## Financing and credit facilities

As at 30 June 2018, the Group's total outstanding borrowings amounted to US\$2,306,768,000 (31 December 2017: US\$2,334,349,000) and cash balance amounted to US\$578,856,000 (31 December 2017: US\$566,400,000). Banking facilities available but unused amounted to US\$597,810,000 (31 December 2017: US\$976,365,000).

## Assets and liabilities

As at 30 June 2018, the Group's total assets and total liabilities were US\$9,014,224,000 (31 December 2017: US\$8,954,080,000) and US\$3,133,616,000 (31 December 2017: US\$3,108,706,000) respectively. Net assets were US\$5,880,608,000 (31 December 2017: US\$5,845,374,000). Net current assets as at 30 June 2018 amounted to US\$159,728,000 (31 December 2017: net current liabilities of US\$179,637,000). As at 30 June 2018, the net asset value per share of the Company was US\$1.92 (31 December 2017: US\$1.92).

As at 30 June 2018, the net debt-to-total-equity ratio was 29.4% (31 December 2017: 30.2%) and the interest coverage was 6.9 times (1H2017: 20.6 times).

As at 30 June 2018, total net book value of certain non-current assets of the Group amounted to US\$209,357,000 (31 December 2017: US\$157,298,000) and the Company's interest in subsidiaries were pledged as securities against bank loans and a loan from CS Finance with an aggregate amount of US\$832,026,000 (31 December 2017: US\$816,026,000).

## Debt analysis

By repayment term	As at 30 June 2018		As at 31 December 2017	
	US\$	(%)	US\$	(%)
Within the first year	117,878,000	5.1	510,579,000	21.9
Within the second year	87,232,000	3.8	76,324,000	3.3
Within the third year	228,177,000	9.9	215,863,000	9.2
Within the fourth year	285,354,000	12.4	231,351,000	9.9
Within the fifth year and after	1,588,127,000	68.8	1,300,232,000	55.7
	<b>2,306,768,000 *</b>	<b>100.0</b>	<b>2,334,349,000 *</b>	<b>100.0</b>
<b>By category</b>				
Secured borrowings	832,026,000	36.1	816,026,000	35.0
Unsecured borrowings	1,474,742,000	63.9	1,518,323,000	65.0
	<b>2,306,768,000 *</b>	<b>100.0</b>	<b>2,334,349,000 *</b>	<b>100.0</b>
<b>By denominated currency</b>				
US dollar borrowings	662,295,000	28.7	1,011,840,000	43.4
RMB borrowings	468,528,000	20.3	449,093,000	19.2
Euro borrowings	831,906,000	36.1	873,416,000	37.4
HK dollar borrowings	344,039,000	14.9	-	-
	<b>2,306,768,000 *</b>	<b>100.0</b>	<b>2,334,349,000 *</b>	<b>100.0</b>

\* Net of unamortised discount on notes and transaction costs on borrowings and notes.

## **Financial guarantee contracts**

As at 30 June 2018, China Shipping Terminal Development Co., Ltd., a wholly-owned subsidiary of the Company, released guarantees on loan facilities granted to a joint venture (31 December 2017: US\$9,226,000).

## **Treasury policy**

The Group manages its foreign exchange risk by matching the currencies of its loans with the Group's functional currency of major cash receipts and underlying assets as far as possible. The functional currency of the terminals business is either the Euro or Renminbi, which are the same currencies as its borrowings, revenues and expenses, so as to provide a natural hedge against the foreign exchange volatility.

The financing activities of joint ventures and associates were denominated in their respective functional currencies so as to minimise foreign exchange exposure in investments.

Interest rate swap contracts with financial institutions are used to achieve the optimum ratio between fixed and floating rates and to manage the related interest rate exposure. As at 30 June 2018, 41.7% (31 December 2017: 29.2%) of the Group's total borrowings were at fixed rates. In light of market conditions, the Group continues to monitor and regulate its fixed and floating rate debt portfolio from time to time, with a view to minimising its potential interest rate exposure.

## **Event after balance sheet date**

On 9 August 2018, CSPD completed disposals of 5% and 10% equity interests in CSP Zeebrugge Terminal, a wholly-owned subsidiary of CSPD, to Zeebrugge Investeringsmaatschappij NV and CMA Terminals SAS for considerations of EUR2,500,000 and EUR5,000,000 (equivalent to approximately US\$3,005,000 and US\$6,010,000) respectively.

## OPERATIONAL REVIEW

2018 is a year full of challenges. Sino-US trade frictions, the rise of trade protectionism, geopolitical uncertainties and the upward trend of interest rates have the potential to place serious pressure on the development of global trade. Despite all these uncertainties, the growth momentum of global economy in 2017 continued in the first half of 2018. Leading indicators including the U.S. Institute of Supply Management Manufacturing Index and the Eurozone Manufacturing PMI all conveyed growth in the first half of 2018 and provide positive tailwinds for the continuous growth in the second half. The International Monetary Fund remained its projections of global economy growth at 3.9% for 2018 and 2019. China, the world's largest exporter, has registered strong growth in imports and exports in the first half of the year. According to China Customs Statistics, China's imports and exports increased by 11.5% and 4.9% respectively for the first six months in 2018.

Driven by sustained economic growth, increase in trade volume and increased calls from the OCEAN Alliance, fueled by its acquisitions and least impact by the Sino-US trade frictions, the Group has delivered strong results for the six months ended 30 June 2018 and total throughput increased by 26.5% to 56,706,600 TEU (1H2017: 44,830,867 TEU). Throughput of QPI has been included since May 2017; excluding QPI, throughput increased by 13.3% to 47,326,600 TEU on a comparable basis. Throughput from the Group's subsidiaries increased by 35.0% to 10,863,569 TEU (1H2017: 8,046,468 TEU), accounting for 19.2% of the Group's total throughput. Throughput from the Group's non-controlling terminals rose by 24.6% to 45,843,031 TEU (1H2017: 36,784,399 TEU).

Total equity throughput rose by 22.3% to 17,966,616 TEU (1H2017: 14,695,101 TEU) in the first half of 2018. Excluding QPI, equity throughput increased by 14.9% to 16,239,758 TEU. Equity throughput from the Group's subsidiaries increased by 34.2% to 6,874,879 TEU (1H2017: 5,122,437 TEU), accounting for 38.3% of total equity throughput. Equity throughput from the Group's non-controlling terminals increased by 15.9% to 11,091,737 TEU (1H2017: 9,572,664 TEU).

	<b>1H2018 (TEU)</b>	<b>1H2017 (TEU)</b>	<b>Change (%)</b>
<b>Total Throughput</b>	<b>56,706,600</b>	<b>44,830,867</b>	<b>+26.5</b>
<b>Total Throughput (Organic Growth*)</b>	<b>45,563,969</b>	<b>41,780,867</b>	<b>+9.1</b>
Throughput from the Group's subsidiaries	10,863,569	8,046,468	+35.0
Throughput from the Group's non-controlling terminals	45,843,031	36,784,399	+24.6
<b>Equity Throughput</b>	<b>17,966,616</b>	<b>14,695,101</b>	<b>+22.3</b>
<b>Equity Throughput (Organic Growth*)</b>	<b>15,400,015</b>	<b>14,133,596</b>	<b>+9.0</b>
Equity throughput from the Group's subsidiaries	6,874,879	5,122,437	+34.2
Equity throughput from the Group's non-controlling terminals	11,091,737	9,572,664	+15.9

\*Excluding QPI and the NPH Group.

## **Greater China**

For the six months ended 30 June 2018, throughput generated from the Greater China region increased by 23.9% to 44,557,262 TEU (1H2017: 35,949,925 TEU) accounting for 78.6% of the Group's total. Throughput from the Mainland China (excluding Hong Kong and Taiwan) increased by 25.9% to 42,096,555 TEU (1H2017: 33,429,599 TEU), accounting for 74.2% of the Group's total.

### ***Bohai Rim***

Throughput of the Bohai Rim region soared by 74.9% to 18,676,484 TEU (1H2017: 10,679,840 TEU) for the six months ended 30 June 2018. Excluding QPI, throughput increased by 21.8% to 9,296,484 TEU (1H2017: 7,629,840 TEU) and accounted for 19.6% of the Group's total. Throughput of QPI totalled at 9,380,000 TEU. Total throughput of Dalian Container Terminal Co., Ltd. ("Dalian Container Terminal"), Dalian Port Container Terminal Co., Ltd. ("DPCT") and Dalian International Container Terminal Co., Ltd. ("DICT") increased by 49.4% to 4,705,583 TEU (1H2017: 3,149,059 TEU) mainly benefit from the merger held in 2017. Total throughput of Yingkou Container Terminals Company Limited ("Yingkou Container Terminal") and Yingkou New Century Container Terminal Co., Ltd. ("Yingkou New Century Terminal") dropped by 13.2% to 1,293,530 TEU (1H2017: 1,490,051 TEU) due to the restated throughput volume.

### ***Yangtze River Delta***

Throughput of the Yangtze River Delta region accounted for 17.0% of the Group's total and decreased by 1.0% to 9,659,775 TEU (1H2017: 9,759,389 TEU) for the first half of 2018. Impacted by prolonged foggy in the first quarter of the year, throughput of Shanghai Pudong International Container Terminals Limited and Shanghai Mingdong Container Terminals Limited decreased by 2.1% and 4.2% respectively to 1,280,358 TEU and 3,092,734 TEU from the first half of last year. Throughput from Ningbo Yuan Dong Terminals Limited increased by 0.3% to 1,519,113 TEU (1H2017: 1,514,177 TEU) in the first half of 2018.

Nantong Tonghai Terminal officially commenced operation on 30 June 2018. The terminal has three container berths and one bulk berth. The Group acquired 51% equity interests in Nantong Tonghai Terminal in 2017 for a total consideration of about RMB105 million. The annual handling capacity for container and bulk will be 1.47 million TEU and 5.37 million tons respectively; apart from the feeder services for export and import, the terminal has Japan and local direct routes. All the domestic and foreign trade companies will be migrated from Langshan Port to Nantong Port phase by phase started from August and will complete the migration from old port to the new one by the end of the month. Nantong Tonghai Terminal is expected to have throughput of approximately 250,000 TEU for 2018.

Currently, the Group is diversifying its business to terminal extended supply chain services to further enhance its profitability. The 5,412 mu of land outside Nantong Tonghai Terminal, which was granted by the Nantong Municipal government, enables the Group to develop container freight station and logistic park, a new model of integrated development and operation of terminal parks. With all these resources, the Group will step up the development of the Nantong Tonghai logistic project to enhance the competitiveness of the terminal and increase its profitability.

### ***Southeast Coast and Other Regions***

Throughput of the Southeast Coast region increased by 20.8% to 2,812,496 TEU for the six months (1H2017: 2,328,929 TEU) and accounted for 5.0% of the Group's total. Driven by the increased calls by the OCEAN Alliance, throughput of Xiamen Ocean Gate Terminal surged by 61.7% to 1,027,423 TEU (1H2017: 635,396 TEU) for the first half of 2018. With increased shipping capacity by shipping companies, throughput of Quan Zhou Pacific Container Terminal Co., Ltd. increased by 17.0% to 752,641 TEU (1H2017: 643,023 TEU).

### ***Pearl River Delta***

Throughput of the Pearl River Delta region increased by 1.5% to 12,764,908 TEU (1H2017: 12,570,422 TEU) for the six months ended 30 June 2018 and accounted for 22.5% of the Group's total. Throughput of Yantian International Container Terminals Co., Ltd. increased marginally by 1.8% to 5,811,268 TEU (1H2017: 5,707,990 TEU). Benefiting from increased calls from the OCEAN Alliance and enhanced efficiency by putting under same management, throughput from Nansha Stevedoring Corporation Limited of Port of Guangzhou ("Guangzhou Nansha Stevedoring Terminal") and Guangzhou South China Oceangate Terminal increased by 2.9% to 5,315,713 TEU (1H2017: 5,168,302 TEU).

### ***Southwest Coast***

Throughput of the Southwest Coast region increased by 5.3% to 643,599 TEU (1H2017: 611,345 TEU) and accounted for 1.1% of the Group's total, mainly driven by the increased shipping routes and volume. At present, the China government is working on the development of southbound channel. Located at the gateway to the Southbound channel, Qinzhou International Container Terminal Co., Ltd. has superior geographical advantage and should benefit from the increase of volume from the sea-rail transportation.

### **Overseas Regions**

Fueled by increased calls by the OCEAN Alliance and shipping alliances, overseas terminals portfolio delivered strong growth with total throughput increased by 36.8% to 12,149,338 TEU for the six months ended 30 June 2018 (1H2017: 8,880,942 TEU) and accounted for 21.5% of the Group's total. Throughput of the NPH Group in Spain was 1,762,631 TEU in the first half of 2018; throughput of Piraeus Terminal in Greece increased by 18.4% to 2,075,548 TEU (1H2017: 1,753,692 TEU). With a new berth added in January 2018, throughput of COSCO-PSA Terminal surged 63.3% to 1,592,926 TEU (1H2017: 975,675 TEU).

In May 2018, the Group strategically allied with Port of Zeebrugge, the Port authority of Zeebrugge which will acquire 5% equity interests in CSP Zeebrugge Terminal, and plan not only to develop the terminal into a strategic hub port but also an ultra-logistics platform to serve continental Europe and the British Isles. The Group completed the acquisition of the remaining 76% equity interest in CSP Zeebrugge Terminal in November 2017 and made it a wholly-owned subsidiary. The Group is dedicated to the strategic development of CSP Zeebrugge Terminal by enhancing its management and services, and forming strategic partnerships for its long-term development.

### **The Port's Supply Chain Service**

In order to make full use of the existing terminal resources to meet the needs of customers, COSCO SHIPPING Ports actively developed extended terminal services. In May 2018, the Group formed strategic alliance with GLP China Holdings Limited ("GLP") and Eshipping Global Supply Chain Management (Shenzhen) Company Limited by signing a cooperation memorandum of understanding. By partnering with GLP and with its experiences in logistic development and operation, COSCO SHIPPING Ports can better utilise its existing terminals and lands outside the terminals to provide warehousing services to clients, and thus create a new business model and value beyond the limits of traditional seaborne logistics. Cooperation of the three parties will begin in China at COSCO SHIPPING Ports' terminals and gradually expand into its global network.

## PROSPECTS

Looking ahead, challenges remain in the second half of 2018 with various uncertainties; Sino-US trade frictions, particularly, may negatively impact economic growth. However, with a solid foundation laid, COSCO SHIPPING Ports remains cautiously positive about the prospect. As one of the world's leading ports operator, COSCO SHIPPING Ports will continue to grow its capacity with the ongoing support from the OCEAN Alliance and the synergies with its parent company, which is its unique competitive advantage. Though expected to be least impact by the Sino-US trade frictions, COSCO SHIPPING Ports will continue to optimise the cost structure and enhance operational efficiency against the backdrop of uncertainties casting shadow over the macro environment.

At present, various trainings on Navis N4 system were held to train staff for a better preparation of deploying the terminal operating system to the terminals of its subsidiaries, so as to enhance terminal operating efficiency. COSCO SHIPPING Ports remains steadfastly committed to building well-balanced terminal network with extended services to meet the needs of shipping alliances; the Group will continue to prudently seize development opportunity to strengthen its global network of terminals – the investment in one of the local port authorities in China and the projects in Latin America, Africa and Southeast Asia, to provide more efficient and comprehensive services to meet the needs of the shipping alliances.

Abu Dhabi Terminal will start trial operation by the end of this year and will officially commence operation in the first quarter of 2019, with annual designed capacity of 2.5 million TEU. The terminal is the first overseas greenfield subsidiary of COSCO SHIPPING Port, which is of great significance for the Group to build strategic ports. With the support from parent company and the OCEAN Alliance, Abu Dhabi Terminal is set to be a new gateway for the parent company and the OCEAN Alliance in the Middle East.

Throughput of the Group for the six months ended 30 June 2018, was set out below:

	<b>1H2018</b> <b>(TEU)</b>	<b>1H2017</b> <b>(TEU)</b>	<b>Change</b> <b>(%)</b>
<b>Bohai Rim</b>	<b>18,676,484</b>	<b>10,679,840</b>	<b>+74.9</b>
Qingdao Port International Co., Ltd. <sup>Note 1</sup>	9,380,000	3,050,000	+207.5
Dalian Container Terminal Co., Ltd. <sup>Note 2</sup>	4,696,182	3,137,647	+49.7
Dalian Dagang China Shipping Container Terminal Co., Ltd.	9,401	11,412	-17.6
Tianjin Port Euroasia International Container Terminal Co., Ltd.	1,321,198	1,200,277	+10.1
Tianjin Five Continents International Container Terminal Co., Ltd.	1,323,200	1,242,989	+6.5
Yingkou Terminal <sup>Note 3</sup>	1,293,530	1,490,051	-13.2
Jinzhou New Age Container Terminal Co., Ltd.	362,867	272,322	+33.2
Qinhuangdao Port New Harbour Container Terminal Co., Ltd.	290,106	275,142	+5.4
<b>Yangtze River Delta</b>	<b>9,659,775</b>	<b>9,759,389</b>	<b>-1.0</b>
Shanghai Pudong International Container Terminals Limited	1,280,358	1,307,446	-2.1
Shanghai Mingdong Container Terminals Limited	3,092,734	3,227,794	-4.2
Ningbo Yuan Dong Terminals Limited	1,519,113	1,514,177	+0.3
Lianyungang New Oriental International Terminals Co., Ltd.	1,449,875	1,450,990	-0.1
Zhangjiagang Win Hanverky Container Terminal Co., Ltd.	374,812	350,309	+7.0
Yangzhou Yuanyang International Ports Co., Ltd.	240,229	241,087	-0.4
Nanjing Port Longtan Container Co., Ltd.	1,436,865	1,423,791	+0.9
Taicang International Container Terminal Co., Ltd.	265,789	243,795	+9.0
<b>Southeast Coast and others</b>	<b>2,812,496</b>	<b>2,328,929</b>	<b>+20.8</b>
Xiamen Ocean Gate Container Terminal Co., Ltd.	1,027,423	635,396	+61.7
Quan Zhou Pacific Container Terminal Co., Ltd.	752,641	643,023	+17.0
Jinjiang Pacific Ports Development Co., Ltd.	209,652	224,314	-6.5
Kao Ming Container Terminal Corp.	822,780	826,196	-0.4
<b>Pearl River Delta</b>	<b>12,764,908</b>	<b>12,570,422</b>	<b>+1.5</b>
Yantian International Container Terminals Co., Ltd.	5,811,268	5,707,990	+1.8
Guangzhou Terminal <sup>Note 4</sup>	5,315,713	5,168,302	+2.9
Hong Kong Terminal <sup>Note 5</sup>	1,637,927	1,694,130	-3.3
<b>Southwest Coast</b>	<b>643,599</b>	<b>611,345</b>	<b>+5.3</b>
Qinzhou International Container Terminal Co., Ltd.	643,599	611,345	+5.3
<b>Overseas</b>	<b>12,149,338</b>	<b>8,880,942</b>	<b>+36.8</b>
Piraeus Container Terminal S.A.	2,075,548	1,753,692	+18.4
CSP Zeebrugge Terminal NV	194,624	149,401	+30.3
Noatum Port Holdings, S.L. <sup>Note 6</sup>	1,762,631	N/A	N/A
COSCO-PSA Terminal Private Limited	1,592,926	975,675	+63.3
Reefer Terminal S.p.A. <sup>Note 7</sup>	35,496	13,760	+158.0
Euromax Terminal Rotterdam B.V.	1,457,423	1,349,893	+8.0
Kumport Liman Hizmetleri ve Lojistik Sanayi ve Ticaret A. Ş.	652,163	413,288	+57.8
Suez Canal Container Terminal S.A.E.	1,288,467	1,357,298	-5.1
Antwerp Gateway NV	1,163,381	1,034,915	+12.4
SSA Terminals (Seattle), LLC	91,130	88,173	+3.4
Busan Port Terminal Co., Ltd.	1,835,549	1,744,847	+5.2
<b>Total</b>	<b><u>56,706,600</u></b>	<b><u>44,830,867</u></b>	<b>+26.5</b>

- Note 1: Throughput of QPI was included since 1 May 2017.
- Note 2: The merger of Dalian Container Terminal, DPCT and DICT was completed in October 2017. The figure of Dalian Container Terminal for the six months ended 30 June 2018 included throughput of DPCT and DICT; while the figure for the six months ended 30 June 2017 was throughput of Dalian Container Terminal after the merger.
- Note 3: Yingkou Container Terminal and Yingkou New Century Terminal began their operations under same management since May 2017. Therefore, throughput of the two terminals was combined within throughput of Yingkou Terminal.
- Note 4: The integration of operation of Guangzhou Nansha Stevedoring Terminal and Guangzhou South China Oceangate Terminal was commenced in August 2017. Therefore, throughput of the two terminals was combined within throughput of Guangzhou Terminal.
- Note 5: The co-management and operation of COSCO-HIT Terminals (Hong Kong) Limited (“COSCO-HIT Terminal”), Asia Container Terminals Limited (“Asia Container Terminal”) and Hongkong International Terminals Limited was commenced on 1 January 2017. Therefore, throughput of COSCO-HIT Terminal and Asia Container Terminal was combined within throughput of Hong Kong Terminal.
- Note 6: Throughput of the NPH Group was included since 1 November 2017.
- Note 7: Throughput of Vado Reefer Terminal was included since 1 April 2017.
- Note 8: Total throughput of bulk cargo for the six months ended 30 June 2018 was 180,799,360 tons (1H2017: 87,072,519 tons), an increase of 107.6%. Total throughput of automobile was 341,997 vehicles (1H2017: 388,528 vehicles), representing a decrease of 12.0%. Throughput of reefer of Vado Reefer Terminal was 240,511 pallets.



## **CORPORATE GOVERNANCE**

The Company continues to maintain high standards of corporate governance so as to promote transparency and ensure better protection of shareholders' interest as a whole. The Company has fully complied with the code provisions of the Corporate Governance Code set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the six months ended 30 June 2018.

### **BOARD COMMITTEES**

#### **Audit Committee**

The Audit Committee of the Company comprises three independent non-executive directors of the Company. The Audit Committee has reviewed, in the presence of the internal and external auditors, the Group's principal accounting policies and the unaudited condensed consolidated interim financial information for the six months ended 30 June 2018.

#### **Remuneration Committee**

The Remuneration Committee of the Company comprises five members, a majority of whom are independent non-executive directors. The Committee formulates the remuneration policy of directors and senior management of the Group, reviews their remuneration packages and makes recommendations to the Board regarding the directors' fee and annual salary of executive directors and senior management.

#### **Nomination Committee**

The Nomination Committee of the Company comprises three members, a majority of whom are independent non-executive directors. The Committee reviews the structure, size and composition of the Board and the policy regarding Board diversity, and identifies individuals suitably qualified to become Board members and make recommendations to the Board and assessing the independence of all independent non-executive directors.

#### **Other Board Committees**

In addition to the above committees, the Board has also established various committees which include the Executive Committee, the Investment and Strategic Planning Committee, the Corporate Governance Committee and the Risk Management Committee. Each committee has its defined scope of duties and terms of reference. The terms of reference of the above committees have been posted on the Company's website at <http://ports.coscoshipping.com>.

### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as the Company's code of conduct and rules governing dealings by all directors in the securities of the Company. Having made specific enquiry of all directors of the Company, they all confirmed that they have complied with the required standards set out in the Model Code throughout the six months ended 30 June 2018.

### **PURCHASE, SALE OR REDEMPTION OF LISTED SHARES**

There was no purchase, sale or redemption by the Company, or any of its subsidiaries, of the Company's listed shares during the six months ended 30 June 2018.

## **INVESTOR RELATIONS**

COSCO SHIPPING Ports attaches great importance to communication with its shareholders and investors, and investor relations is an integral part of the corporate governance framework of the Company. With an aim to ensure better transparency and protection of shareholders' interest in general, COSCO SHIPPING Ports is committed to continuously improving the level of corporate information disclosure, strengthening communication with shareholders, investors and analysts as well as financial media.

The Company held 97 meetings with investors in the first half of 2018 through actively participating in the investor conferences organised by investment banks and having meetings with shareholders and investors in the United States, the United Kingdom and Germany. A total of 253 investors and analysts were met through analyst seminars, one-on-one and group meetings.

Revamp of the corporate website of the Company has just been completed by June; it not only better reflects the corporate image by presenting the latest developments of the Company, mechanism of corporate information disclosure was also further enhanced. The website offers timely access to the Company's financial information, announcements, circulars and information on the Company's corporate governance structure and practices. The Company distributed press releases with business updates to shareholders, investors, analysts and financial media on a regular basis, and promptly responded to market enquiries to improve transparency. The Company planned to hold a reverse roadshow in September 2018 and invited shareholders, investors and analysts to visit the terminals for a better understanding of the terminal operations.

In the first half of 2018, with its high level of corporate governance, the Company has won the "Outstanding China Enterprise Award" from Capital magazine for the seventh consecutive year and the "Best Investor Relations Company" from Corporate Governance Asia magazine for the seventh consecutive year. The Company was awarded "Most Innovative Port Operator" by International Finance for the first time and "Outstanding ESG Award" by Economic Digest magazine.

## **CORPORATE SUSTAINABLE DEVELOPMENT**

COSCO SHIPPING Ports pursues sustainable development in five key areas, namely caring for our people, customers first, green development, win-win cooperation and investing in communities. Adopting "The Ports for ALL" as its mission, the Group strictly comply with relevant laws and regulations at the communities where it operates, with an aim to actively realise the strategic development vision of COSCO SHIPPING Ports. The Group is committed to bringing positive impacts to the environment and the society and meanwhile creating long-term value for the stakeholders.

### **Caring for Our People**

The Group regards employees as its most valuable asset, it consistently enhances employee incentive schedule to attract and retain high calibre talents for building a team of professionals who pursue excellence, and will grow and develop together with the Group. In promoting a long term and stable development of COSCO SHIPPING Ports, and let the employees share the business success, the Group granted share option incentive scheme to the management and key personnel in June 2018, by aligning the interests of employees with that of the Group, the scheme aims to motivate employees, attract and incentivise talents.

One of the key initiatives to improve operational management and enhance corporate competitiveness is investing in talent training and development. Headquarters of the Group introduced a number of new training programmes during the first half of 2018, featuring themes such as update on the ports industry, corporate governance, summary of container terminals' operations and honest practices. In addition, the Group also plans to host other training programmes in the second half of the year, so as to support employees' continuous learning and promote sustainable development of the Group.

The Group is committed to maintaining a healthy and safe work environment and upholding the principle of “safety comes first, precaution is crucial”. To continuously improve its safety management system, COSCO SHIPPING Ports established relevant systems during the first half of 2018, including “Implementation Measures for Safety Supervisors” and “Implementation Details of Incentives for Safety Supervisors”, which further promoted the standardisation of safety-related works at the Group’s subsidiaries. Meanwhile, the Group also focused on reducing production safety accidents by constantly improving its mechanism for work safety accountability, strengthening safety supervision and management on port-area work sites and traffic safety at yards, as well as enhancing safety hazard identification and elimination. In addition to promoting software development and management of the “Information Platform for Safety Education and Training”, the Group also rolled out a number of other activities, including the 2018 “Safety Production Month”, with an aim to build a healthy and safety culture.

### **Customers First**

As one of the world’s leading ports operators, COSCO SHIPPING Ports spares no effort in building a terminal network with controlling stake that offers linkage effects on costs, services and synergies, a synergetic platform that offers mutual benefits to all in the shipping industry, connecting global routes.

The Group has introduced the Port of Zeebrugge as a strategic investor of CSP Zeebrugge Terminal in May 2018, with a view to further deepening their cooperation in shipping and logistics operations. In February, the Group also entered into agreement with Navis in relation to the implementation of the Navis N4 terminal operating and information system, with which the Group aims to further optimise its terminal operations, so as to provide customers with services of greater quality that meet or even exceed their expectations.

### **Green Development**

While COSCO SHIPPING Ports expands its scale and advances the globalisation of its operations, it also upholds its long-standing commitment to green development. Dedicated to building “green ports”, COSCO SHIPPING Ports actively fulfils its social responsibility to protect the environment. In the first half of 2018, its environmental efforts focused on the prevention and control of environmental pollution, as well as energy saving and carbon emission reduction, with an aim to minimise the environmental impact of the terminal operations.

COSCO SHIPPING Ports has formulated and implemented the “Work Plan for Identification and Elimination of Environmental Risks of COSCO SHIPPING Ports” for its controlling terminals in Greater China. Furthermore, it has established a long-term mechanism for the prevention and control of environmental risks by forming designated steering committees and working groups at the Company headquarters and its subsidiaries. In addition to identifying environmental risks in respect of air, water, solid waste and hazardous waste, these subsidiaries are also required to come up with feasible work plans for risk elimination. In addition, contingency drills and trainings are also conducted to enhance the efficiency of subsidiaries in managing abrupt environmental incidents.

Major energy consumption for terminal operations is fuel and electricity. In promoting green operations and development, energy saving and emission reduction are thus very important. The Group continues to promote the adoption of technologies for energy saving and emission reduction: through a wide range of projects, such as the “gas-to-electric” transition for terminal equipment, upgrading ports to automated operation and shoreside power upgrading, the Group actively uses clean energy, with a view to reducing fossil fuel reliance and greenhouse gas emissions. Meanwhile, the Group also effectively manages its energy saving efforts by enhancing the monitoring and control of energy consumption, optimising yard layout and promoting low-carbon office practices. In accordance with the “Regulations on Emissions Reduction” prepared by the Company, subsidiaries are required to regularly update the Energy Saving and Emission Reduction Office on their energy efficiency performance and the implementation of energy-saving measures. Based on the information on energy efficiency as of June 2018, subsidiaries have made satisfactory progress in achieving the Company’s target for energy saving.

The Group will continue its efforts in the prevention and control of environmental pollution in the second half of the year, as well as energy saving and emission reduction, the annual performance of which will be fully disclosed in details in the 2018 Sustainability Report of the Company. Moreover, in order to further improve the overall level of information disclosure on sustainability, twenty controlling and non-controlling terminals have been required to provide quarterly update on environmental performance to the Group's headquarters from 2018 onwards. By standardising and streamlining information collection and analysis, as well as continuously building the Group's unified sustainability management system, the Group aims to better address the concerns of both internal and external stakeholders about the Group's environmental performance. The Group also actively encourages environmentally friendly behaviours among employees, suppliers and the public to promote environmental protection and sustainable economic development at communities where COSCO SHIPPING Ports operates.

### **Win-win Cooperation**

Establishing solid strategic collaborations with supply chain partners can effectively help COSCO SHIPPING Ports expand its operations worldwide. In June 2018, the Group further improved its procurement management system in relation to basic procurement procedures, procurement for construction projects and terminal equipment procurement; in addition, the Group also strengthened management on qualified suppliers list and various procurement activities, including centralised procurement. The Group's headquarters and its subsidiaries follow a procurement principle on equality, mutual benefit and collaboration when engaging suppliers. Supplier selection is based on a wide range of sustainability criteria, including business reputation, company qualification, labour and human rights, safety and environmental performance, as well as social contributions. Dynamic management of suppliers is made possible as they are regularly evaluated based on a set of comprehensive and quantifiable performance indicators, through which the Group aims at promoting sustained industry growth while enhancing the positive impact of its value chain.

### **Investing in Communities**

In addition to applying ethics to its business practices and ensuring operational compliance, COSCO SHIPPING Ports also realises that terminals and ports are an important bridge that connects local communities with the world. In order to foster a favourable environment that facilitates business success while driving social progress, it is necessary for the Group to build harmonious yet inclusive relationships with the communities where it operates.

The Group encourages its terminal companies to actively engage local communities, so as to build its reputation as a positive influencer who not only provides employee support, sponsorships and donations, but also drives local employment and development by leveraging its resources and technical advantages. As of 30 June 2018, the Group's total community investment amounted to approximately US\$644,000, including donations made to COSCO SHIPPING Charity Foundation, as well as philanthropic spending such as monetary and in-kind donations. In an effort to care for local communities, subsidiaries of the Group regularly pay visit to and gift disabilities and seniors who live alone with daily necessities. Piraeus Terminal in Greece also hosted an in-kind donation during Easter to aid churches and some of the poverty-stricken families in the community where it operates, actively honouring the commitment of COSCO SHIPPING Ports as a "responsible corporate citizen".

## **MEMBERS OF THE BOARD**

As at the date of this announcement, the board of directors of the Company comprises Mr. HUANG Xiaowen<sup>2</sup> (Chairman), Mr. ZHANG Wei (張為)<sup>1</sup> (Vice Chairman & Managing Director), Mr. FANG Meng<sup>1</sup>, Mr. DENG Huangjun<sup>1</sup>, Mr. FENG Boming<sup>2</sup>, Mr. ZHANG Wei (張煒)<sup>2</sup>, Mr. CHEN Dong<sup>2</sup>, Mr. WANG Haimin<sup>2</sup>, Dr. WONG Tin Yau, Kelvin<sup>1</sup>, Dr. FAN HSU Lai Tai, Rita<sup>3</sup>, Mr. Adrian David LI Man Kiu<sup>3</sup>, Mr. FAN Ergang<sup>3</sup>, Mr. LAM Yiu Kin<sup>3</sup> and Prof. CHAN Ka Lok<sup>3</sup>.

<sup>1</sup> Executive Director

<sup>2</sup> Non-executive Director

<sup>3</sup> Independent Non-executive Director

By Order of the Board  
**COSCO SHIPPING Ports Limited**  
**ZHANG Wei (張為)**  
*Vice Chairman & Managing Director*

Hong Kong, 27 August 2018