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**COSCO Pacific Limited**  
**中遠太平洋有限公司**  
(Incorporated in Bermuda with limited liability)  
(Stock Code: 1199)

## 2014 INTERIM RESULTS ANNOUNCEMENT

### RESULTS HIGHLIGHTS

- The Group's revenues rose by 11.4% to US\$440,158,000 (corresponding period of 2013: US\$395,195,000). Revenues from the terminals business rose by 18.9% to US\$258,082,000 (corresponding period of 2013: US\$217,066,000). Revenues from the container leasing, management and sale businesses rose slightly by 2.1% to US\$184,107,000 (corresponding period of 2013: US\$180,234,000).
- Gross profit fell by 2.9% to US\$167,970,000 (corresponding period of 2013: US\$172,978,000). Gross profit from the terminals business grew during the period. However, rental yield from the container leasing business remained low during the first half of 2014. Moreover, as the sale prices for old containers were still under pressure and the disposed returned containers had a higher net carrying value, the overall gross profit from the container leasing, management and sale businesses declined. The Group's gross profit margin fell by 5.6 percentage points to 38.2% (corresponding period of 2013: 43.8%).
- Excluding the discontinued operation during the corresponding period in 2013<sup>Note</sup>, profit attributable to equity holders of the Company rose by 2.1% to US\$146,786,000 (corresponding period of 2013: US\$143,822,000).
- Profit from the terminals business increased by 17.5% to US\$109,085,000 (corresponding period of 2013: US\$92,830,000), primarily driven by the growth in container throughput. Equity throughput climbed 13.2% to 9,285,396 TEU (corresponding period of 2013: 8,201,200 TEU). Total throughput increased by 10.1% to 32,481,568 TEU (corresponding period of 2013: 29,494,353 TEU).
- Profit from the container leasing, management and sale businesses fell by 30.2% to US\$53,289,000 (corresponding period of 2013: US\$76,291,000). The overall average utilisation rate remained steady at 94.8% (corresponding period of 2013: 94.5%). The fleet size of containers increased by 3.3% to 1,936,263 TEU (30 June 2013: 1,874,826 TEU).
- An interim dividend of HK15.6 cents (corresponding period of 2013: an interim dividend of HK18.6 cents and a special interim dividend of HK43.8 cents) per share. The dividend will be paid in cash and with a scrip dividend alternative, with a payout ratio of 40.0% (corresponding period of 2013: 40.0%)

Note: Profits from the discontinued operation in the corresponding period of 2013 included a net gain of US\$393,411,000 on the disposal of the 21.8% equity interest in China International Marine Containers (Group) Co., Ltd. ("CIMC") and the share of profit from CIMC of US\$23,059,000 for the first half of 2013.

## RESULTS

The board of directors (the “Board”) of COSCO Pacific Limited 中遠太平洋有限公司 (the “Company” or “COSCO Pacific”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (the “Group”) for the six months ended 30 June 2014.

The following financial information, including comparative figures, has been prepared in accordance with Hong Kong Financial Reporting Standards. The Group’s unaudited condensed consolidated balance sheet, unaudited condensed consolidated income statement, unaudited condensed consolidated statement of comprehensive income and explanatory notes 1 to 13 as presented below are extracted from the Group’s unaudited condensed consolidated interim financial information for the six months ended 30 June 2014 (the “Unaudited Condensed Consolidated Interim Financial Information”) which has been reviewed by the Company’s independent auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”).

### UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2014

	<i>Note</i>	<b>As at 30 June 2014 US\$'000</b>	<b>As at 31 December 2013 US\$'000</b>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment		<b>4,251,218</b>	4,167,794
Investment properties		<b>25,722</b>	5,356
Land use rights		<b>239,244</b>	244,175
Intangible assets		<b>8,782</b>	9,677
Joint ventures	3	<b>860,904</b>	635,554
Loans to joint ventures		<b>73,767</b>	4,129
Associates		<b>846,588</b>	824,598
Loan to an associate		<b>33,267</b>	33,543
Available-for-sale financial asset		<b>25,000</b>	27,000
Finance lease receivables		<b>28,053</b>	11,944
Deferred income tax assets		<b>1,852</b>	1,236
Other non-current assets	4	<b>110,839</b>	105,269
		<b>6,505,236</b>	6,070,275
<b>Current assets</b>			
Inventories		<b>13,872</b>	18,985
Trade and other receivables	5	<b>235,379</b>	224,493
Current income tax recoverable		<b>1,326</b>	-
Restricted bank deposits		<b>195</b>	148
Cash and cash equivalents		<b>929,163</b>	1,237,403
		<b>1,179,935</b>	1,481,029
<b>Total assets</b>		<b>7,685,171</b>	7,551,304

**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET (Continued)**  
**AS AT 30 JUNE 2014**

	<i>Note</i>	As at 30 June 2014 <i>US\$'000</i>	As at 31 December 2013 <i>US\$'000</i>
<b>EQUITY</b>			
<b>Capital and reserves attributable to the equity holders of the Company</b>			
Share capital		37,391	37,391
Reserves		4,530,017	4,452,332
Proposed final dividend		-	56,383
Interim dividend declared		58,712	-
		<hr/>	<hr/>
		4,626,120	4,546,106
<b>Non-controlling interests</b>		<b>305,182</b>	<b>297,388</b>
		<hr/>	<hr/>
<b>Total equity</b>		<b>4,931,302</b>	<b>4,843,494</b>
		<hr/>	<hr/>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Deferred income tax liabilities		43,558	34,622
Long term borrowings		1,612,693	1,770,425
Loan from a non-controlling shareholder of a subsidiary		50,000	50,000
Other long term liabilities		24,532	22,530
		<hr/>	<hr/>
		1,730,783	1,877,577
		<hr/>	<hr/>
<b>Current liabilities</b>			
Trade and other payables	6	572,155	464,739
Current income tax liabilities		83,964	89,709
Current portion of long term borrowings		344,213	259,383
Short term bank loans		22,754	16,402
		<hr/>	<hr/>
		1,023,086	830,233
		<hr/>	<hr/>
<b>Total liabilities</b>		<b>2,753,869</b>	<b>2,707,810</b>
		<hr/>	<hr/>
<b>Total equity and liabilities</b>		<b>7,685,171</b>	<b>7,551,304</b>
		<hr/>	<hr/>
<b>Net current assets</b>		<b>156,849</b>	<b>650,796</b>
		<hr/>	<hr/>
<b>Total assets less current liabilities</b>		<b>6,662,085</b>	<b>6,721,071</b>
		<hr/>	<hr/>

**UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT  
FOR THE SIX MONTHS ENDED 30 JUNE 2014**

	<i>Note</i>	<b>Six months ended 30 June</b>	
		<b>2014</b>	<b>2013</b>
		<i>US\$'000</i>	<i>US\$'000</i>
<b>Continuing operations:</b>			
Revenues		<b>440,158</b>	395,195
Cost of sales		<b>(272,188)</b>	(222,217)
		<hr/>	<hr/>
<b>Gross profit</b>		<b>167,970</b>	172,978
Administrative expenses		<b>(43,246)</b>	(40,867)
Other operating income		<b>8,928</b>	9,765
Other operating expenses		<b>(13,931)</b>	(4,909)
		<hr/>	<hr/>
<b>Operating profit</b>	7	<b>119,721</b>	136,967
Finance income	8	<b>12,736</b>	5,311
Finance costs	8	<b>(35,996)</b>	(46,212)
		<hr/>	<hr/>
Operating profit after finance income and costs		<b>96,461</b>	96,066
Share of profits less losses of			
- joint ventures		<b>50,932</b>	38,888
- associates		<b>30,810</b>	32,821
		<hr/>	<hr/>
<b>Profit before income tax from continuing operations</b>		<b>178,203</b>	167,775
Income tax expenses	9	<b>(20,127)</b>	(15,591)
		<hr/>	<hr/>
<b>Profit for the period from continuing operations</b>		<b>158,076</b>	152,184
<b>Discontinued operation:</b>			
Net gain on disposal of an associate	10	-	393,411
Share of profit of an associate		-	23,059
		<hr/>	<hr/>
<b>Profit for the period from discontinued operation</b>		-	416,470
		<hr/>	<hr/>
<b>Profit for the period</b>		<b>158,076</b>	568,654
<b>Profit attributable to:</b>			
Equity holders of the Company		<b>146,786</b>	560,292
Non-controlling interests		<b>11,290</b>	8,362
		<hr/>	<hr/>
		<b>158,076</b>	568,654
<b>Earnings per share for profit attributable to equity holders of the Company</b>			
Basic			
- from continuing operations	11	<b>US5.04 cents</b>	US5.16 cents
- from discontinued operation	11	-	US14.95 cents
		<hr/>	<hr/>
		<b>US5.04 cents</b>	US20.11 cents
Diluted			
- from continuing operations	11	<b>US5.04 cents</b>	US5.16 cents
- from discontinued operation	11	-	US14.95 cents
		<hr/>	<hr/>
		<b>US5.04 cents</b>	US20.11 cents
Dividends			
- interim	12	<b>58,712</b>	66,758
- special interim	12	-	157,366
		<hr/>	<hr/>
		<b>58,712</b>	224,124

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS ENDED 30 JUNE 2014**

	<b>Six months ended 30 June</b>	
	<b>2014</b>	<b>2013</b>
	<i>US\$'000</i>	<i>US\$'000</i>
<b>Profit for the period</b>	<u>158,076</u>	<u>568,654</u>
<b>Other comprehensive income</b>		
<i>Item that will not be reclassified subsequently to profit or loss</i>		
Fair value adjustment upon transfer from property, plant and equipment to investment properties	7,208	-
<i>Items that may be reclassified to profit or loss</i>		
Exchange differences from retranslation of financial statements of subsidiaries, joint ventures and associates	(16,833)	37,733
Fair value loss on an available-for-sale financial asset	(2,000)	(4,000)
Release of reserves upon disposal of an associate	-	(65,428)
Share of reserves of joint ventures and associates	<u>(2,260)</u>	<u>(102)</u>
<b>Other comprehensive loss for the period, net of tax</b>	<u>(13,885)</u>	<u>(31,797)</u>
<b>Total comprehensive income for the period</b>	<u>144,191</u>	<u>536,857</u>
<b>Total comprehensive income attributable to:</b>		
Equity holders of the Company	136,397	522,231
Non-controlling interests	<u>7,794</u>	<u>14,626</u>
	<u>144,191</u>	<u>536,857</u>
<b>Total comprehensive income attributable to equity holders of the Company arising from:</b>		
Continuing operations	136,397	161,294
Discontinued operation	<u>-</u>	<u>360,937</u>
	<u>136,397</u>	<u>522,231</u>

## NOTES

### 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The Unaudited Condensed Consolidated Interim Financial Information has been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim Financial Reporting” issued by the HKICPA.

The Unaudited Condensed Consolidated Interim Financial Information should be read in conjunction with the annual audited consolidated financial statements for the year ended 31 December 2013 (the “2013 Annual Financial Statements”), which have been prepared in accordance with the Hong Kong Financial Reporting Standards (“HKFRS”) issued by the HKICPA.

#### *Adoption of new HKFRSs*

The accounting policies and methods of computation used in the preparation of the Unaudited Condensed Consolidated Interim Financial Information are consistent with those used in the 2013 Annual Financial Statements, except that the Group has adopted the following revised standards, interpretation and amendments to existing standards (collectively the “new HKFRSs”) issued by the HKICPA which are mandatory for the financial year beginning 1 January 2014:

#### **New standards, interpretation and amendments**

HKAS 32 Amendment	Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities
HKAS 36 Amendment	Recoverable Amount Disclosures for Non-Financial Assets
HKAS 39 Amendment	Novation of Derivatives and Continuation of Hedge Accounting
HKFRS 10, HKFRS 12 and HKAS 27 (2011) Amendment	Investment Entities
HK(IFRIC)-Int 21	Levies

The adoption of the above new HKFRSs in the current period did not have any significant effect on the Unaudited Condensed Consolidated Interim Financial Information or result in any substantial changes in the Group’s significant accounting policies.

The HKICPA has issued certain new and revised standards, interpretations, amendments or improvements to existing standards which are not yet effective for the year ending 31 December 2014 and have not been early adopted by the Group. The Group will apply these standards, interpretations, amendments or improvements to existing standards as and when they become effective. The Group has already commenced an assessment of the related impact to the Group and it is not yet in a position to state whether any substantial changes to the Group’s significant accounting policies and presentation of the financial information will be resulted.

## 2. SEGMENT INFORMATION

### (a) Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments. The operating segments were determined based on the reports reviewed by management. The following operating segments were identified in accordance with the Group's continuing operations:

- (i) terminals and related businesses including terminal operations, container handling, transportation and storage; and
- (ii) container leasing, management, sale and related businesses.

The performance of the operating segments was assessed based on their segment profit/loss attributable to equity holders of the Company and segment assets, which is measured in a manner consistent with that in the Unaudited Condensed Consolidated Interim Financial Information.

Corporate assets comprise property, plant and equipment, investment properties, intangible assets, inter-segment loans, other receivables and prepayments and cash and cash equivalents.

Additions to non-current assets comprise additions to property, plant and equipment, land use rights and intangible assets.

### Segment assets

	Terminals and related businesses <i>US\$'000</i>	Container leasing, management, sale and related businesses <i>US\$'000</i>	Segment total <i>US\$'000</i>	Corporate <i>US\$'000</i>	Inter- segment elimination <i>US\$'000</i>	Total <i>US\$'000</i>
<b>At 30 June 2014</b>						
Segment assets	<u>4,716,211</u>	<u>2,222,349</u>	<u>6,938,560</u>	<u>1,753,786</u>	<u>(1,007,175)</u>	<u>7,685,171</u>
Segment assets include:						
Joint ventures	860,904	-	860,904	-	-	860,904
Associates	846,588	-	846,588	-	-	846,588
Available-for-sale financial asset	<u>25,000</u>	<u>-</u>	<u>25,000</u>	<u>-</u>	<u>-</u>	<u>25,000</u>
<b>At 31 December 2013</b>						
Segment assets	<u>4,399,661</u>	<u>2,134,325</u>	<u>6,533,986</u>	<u>2,031,613</u>	<u>(1,014,295)</u>	<u>7,551,304</u>
Segment assets include:						
Joint ventures	635,554	-	635,554	-	-	635,554
Associates	824,598	-	824,598	-	-	824,598
Available-for-sale financial asset	<u>27,000</u>	<u>-</u>	<u>27,000</u>	<u>-</u>	<u>-</u>	<u>27,000</u>

## 2. SEGMENT INFORMATION (Continued)

### (a) Operating segments (Continued)

#### Segment revenues, results and other information

	Continuing operations					Total US\$'000
	Terminals and related businesses US\$'000	Container leasing, management, sale and related businesses US\$'000	Segment total US\$'000	Corporate US\$'000	Elimination of inter-segment (revenues) and finance (income)/costs US\$'000	
<b>Six months ended 30 June 2014</b>						
Revenues - total sales	<u>258,082</u>	<u>184,107</u>	<u>442,189</u>	<u>-</u>	<u>(2,031)</u>	<u>440,158</u>
Segment profit/(loss) attributable to equity holders of the Company	<u>109,085</u>	<u>53,289</u>	<u>162,374</u>	<u>(15,588)</u>	<u>-</u>	<u>146,786</u>
Segment profit/(loss) attributable to equity holders of the Company includes:						
Finance income	410	330	740	25,363	(13,367)	12,736
Finance costs	(30,970)	(10,618)	(41,588)	(9,782)	15,374	(35,996)
Share of profits of						
- joint ventures	50,932	-	50,932	-	-	50,932
- associates	30,810	-	30,810	-	-	30,810
Income tax expenses	(8,628)	(1,409)	(10,037)	(10,090)	-	(20,127)
Depreciation and amortisation	(41,188)	(64,146)	(105,334)	(844)	-	(106,178)
Other non-cash expenses	<u>(6)</u>	<u>(234)</u>	<u>(240)</u>	<u>(1)</u>	<u>-</u>	<u>(241)</u>
Additions to non-current assets	<u>(44,149)</u>	<u>(215,854)</u>	<u>(260,003)</u>	<u>(140)</u>	<u>-</u>	<u>(260,143)</u>



## 2. SEGMENT INFORMATION (Continued)

### (a) Operating segments (Continued)

#### Segment revenues, results and other information (Continued)

	Continuing operations					Total US\$ '000	Discontinued operation
	Terminals and related businesses US\$ '000	Container leasing, management, sale and related businesses US\$ '000	Segment total US\$ '000	Corporate US\$ '000	Elimination of inter-segment (revenues) and finance (income)/costs US\$ '000		Container manufacturing and related businesses US\$ '000
Six months ended 30 June 2013							
Revenues - total sales	<u>217,066</u>	<u>180,234</u>	<u>397,300</u>	<u>-</u>	<u>(2,105)</u>	<u>395,195</u>	<u>-</u>
Segment profit/(loss) attributable to equity holders of the Company	<u>92,830</u>	<u>76,291</u>	<u>169,121</u>	<u>(25,299)</u>	<u>-</u>	<u>143,822</u>	<u>416,470</u>
Segment profit/(loss) attributable to equity holders of the Company includes:							
Finance income	422	204	626	8,245	(3,560)	5,311	-
Finance costs	(28,510)	(10,946)	(39,456)	(12,253)	5,497	(46,212)	-
Share of profits less losses of							
- joint ventures	38,888	-	38,888	-	-	38,888	-
- associates	32,821	-	32,821	-	-	32,821	23,059
Net gain on disposal of an associate	-	-	-	-	-	-	393,411
Income tax expenses	(6,428)	(1,737)	(8,165)	(7,426)	-	(15,591)	-
Depreciation and amortisation	(35,331)	(52,646)	(87,977)	(1,196)	-	(89,173)	-
Provision for inventories	-	(18)	(18)	-	-	(18)	-
Other non-cash expenses	<u>(270)</u>	<u>(906)</u>	<u>(1,176)</u>	<u>-</u>	<u>-</u>	<u>(1,176)</u>	<u>-</u>
Additions to non-current assets	<u>(151,906)</u>	<u>(126,609)</u>	<u>(278,515)</u>	<u>(23)</u>	<u>-</u>	<u>(278,538)</u>	<u>-</u>
Additions arising from business combination	<u>(85,086)</u>	<u>-</u>	<u>(85,086)</u>	<u>-</u>	<u>-</u>	<u>(85,086)</u>	<u>-</u>

## 2. SEGMENT INFORMATION (Continued)

### (b) Geographical information

#### (i) Revenues

In respect of terminals and related businesses, revenues are based on the geographical areas in which the business operations are located.

In respect of container leasing, management, sale and related businesses, the movements of containers and generator sets of the Group are known through report from the lessees but the Group is not able to control the movements of containers and generator sets except to the degree that the movements are restricted by the terms of the leases or where safety of the containers and generator sets is concerned. It is therefore impracticable to present financial information by geographical areas and thus the revenues of which are presented as unallocated revenues.

	<b>Six months ended 30 June</b>	
	<b>2014</b>	<b>2013</b>
	<i>US\$'000</i>	<i>US\$'000</i>
Terminals and related businesses		
- Mainland China (excluding Hong Kong)	<b>165,410</b>	142,066
- Europe	<b>91,459</b>	73,330
- Others	<b>1,186</b>	1,652
Unallocated	<b>182,103</b>	178,147
	<b>440,158</b>	<b>395,195</b>

## 2. SEGMENT INFORMATION (Continued)

### (b) Geographical information (Continued)

#### (ii) Non-current assets

The Group's non-current assets, other than financial instruments and deferred income tax assets ("Geographical Non-Current Assets"), consist of property, plant and equipment, investment properties, land use rights, intangible assets, joint ventures, associates and other non-current assets.

The containers and generator sets (included in property, plant and equipment) are primarily utilised across geographical markets for shipment of cargoes throughout the world. Accordingly, it is impractical to present the locations of the containers and generator sets by geographical areas and thus the containers and generator sets are presented as unallocated non-current assets.

In respect of the terminals' non-current assets and the remaining Geographical Non-Current Assets, they are presented based on the geographical areas in which the business operations/assets are located.

Other than container leasing, management, sale and related businesses, the activities of terminals and related businesses of the Group, its joint ventures and associates are predominantly carried out in Hong Kong, Mainland China, Singapore, Belgium, Egypt, Greece and Taiwan.

	<b>As at 30 June 2014 US\$'000</b>	<b>As at 31 December 2013 US\$'000</b>
Mainland China (excluding Hong Kong)	<b>3,643,646</b>	3,538,058
Europe	<b>411,739</b>	427,235
Others	<b>407,267</b>	256,064
Unallocated	<b>1,880,645</b>	1,771,066
	<b><u>6,343,297</u></b>	<b><u>5,992,423</u></b>

## 3. JOINT VENTURES

On 13 March 2014, COSCO Ports (ACT) Limited, a wholly-owned subsidiary of the Company and Sea Prime Holdings Limited, a wholly-owned subsidiary of Hutchison Ports Holdings Trust, entered into a 50:50 joint venture arrangement for the establishment of a joint venture company, COSCO-HPHT ACT Limited, to acquire an 80% equity interest in Asia Container Terminals Holdings Limited. The total consideration paid by the Group under the Subscription Agreement and Assignment Deeds is HK\$1,648,000,000 (equivalent to approximately US\$212,335,000). Completion of the subscription and assignment took place on 13 March 2014.

#### 4. OTHER NON-CURRENT ASSETS

Other non-current assets of the Group mainly represent prepaid operating lease payments, which include the unamortised upfront concession fee incurred in respect of the concession agreement with Piraeus Port Authority S.A. for the concession of Piers 2 and 3 of the Piraeus Port in Greece for a term of 35 years (the “Concession”). The Concession commenced on 1 October 2009.

#### 5. TRADE AND OTHER RECEIVABLES

	As at <b>30 June</b> <b>2014</b> <i>US\$'000</i>	As at 31 December 2013 <i>US\$'000</i>
Trade receivables		
- third parties	72,942	59,138
- fellow subsidiaries	34,284	28,107
- a joint venture	22	-
- non-controlling shareholders of subsidiaries	6,765	4,561
- related companies	<u>648</u>	<u>468</u>
	<b>114,661</b>	92,274
Less: provision for impairment	<u>(3,594)</u>	<u>(3,946)</u>
	<b>111,067</b>	88,328
Other receivables, deposits and prepayments	46,857	53,936
Rent receivable collected on behalf of owners of managed containers	21,826	22,685
Current portion of finance lease receivables	5,341	1,983
Loans to joint ventures	22,748	22,485
Amounts due from		
- fellow subsidiaries	302	525
- joint ventures	21,801	28,186
- associates	3,496	4,430
- a non-controlling shareholder of a subsidiary	<u>1,941</u>	<u>1,935</u>
	<b>235,379</b>	224,493

The Group grants credit periods of 30 to 90 days to its customers. The ageing analysis of the trade receivables (net of provision) based on invoice date is as follows:

	As at <b>30 June</b> <b>2014</b> <i>US\$'000</i>	As at 31 December 2013 <i>US\$'000</i>
Within 30 days	58,540	50,333
31 - 60 days	37,215	31,037
61 - 90 days	11,864	5,408
Over 90 days	<u>3,448</u>	<u>1,550</u>
	<b>111,067</b>	88,328

## 6. TRADE AND OTHER PAYABLES

	As at 30 June 2014 <i>US\$'000</i>	As at 31 December 2013 <i>US\$'000</i>
Trade payables		
- third parties	60,065	51,561
- fellow subsidiaries	199	213
- non-controlling shareholders of subsidiaries	8,572	5,595
- related companies	<u>65,742</u>	<u>23,614</u>
	<b>134,578</b>	80,983
Other payables and accruals	<b>148,286</b>	159,648
Payable to owners of managed containers	25,128	26,241
Current portion of other long term liabilities	932	934
Dividend payable	56,422	39
Loan from a joint venture	31,693	24,603
Loans from non-controlling shareholders of subsidiaries	155,391	156,285
Amounts due to		
- fellow subsidiaries	57	192
- non-controlling shareholders of subsidiaries	19,429	15,419
- joint ventures	230	390
- related companies	<u>9</u>	<u>5</u>
	<b><u>572,155</u></b>	<b><u>464,739</u></b>

The ageing analysis of the trade payables based on invoice date is as follows:

	As at 30 June 2014 <i>US\$'000</i>	As at 31 December 2013 <i>US\$'000</i>
Within 30 days	43,921	36,945
31 - 60 days	22,161	24,155
61 - 90 days	49,537	2,373
Over 90 days	<u>18,959</u>	<u>17,510</u>
	<b><u>134,578</u></b>	<b><u>80,983</u></b>

## 7. OPERATING PROFIT

Operating profit is stated after crediting and charging the following:

	<b>Six months ended 30 June</b>	
	<b>2014</b>	<b>2013</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Crediting</b>		
Dividend income from an unlisted investment	<b>2,034</b>	1,923
Rental income from investment properties	<b>695</b>	206
Write back of provision for impairment of trade receivables, net	<b>349</b>	700
Gain on disposal of property, plant and equipment	<b>619</b>	290
	<hr/>	<hr/>
<b>Charging</b>		
Depreciation and amortisation	<b>106,178</b>	89,173
Loss on disposal of property, plant and equipment	<b>1</b>	262
Rental expenses under operating leases of		
- buildings leased from fellow subsidiaries	<b>781</b>	777
- buildings leased from a joint venture	<b>16</b>	16
- land use rights leased from non-controlling shareholders of subsidiaries	<b>553</b>	544
- Concession (Note 4)	<b>23,943</b>	19,847
Provision for inventories	<b>-</b>	18
	<hr/>	<hr/>

## 8. FINANCE INCOME AND COSTS

	<b>Six months ended 30 June</b>	
	<b>2014</b>	<b>2013</b>
	<i>US\$'000</i>	<i>US\$'000</i>
<b>Finance income</b>		
Interest income on		
- bank balances and deposits	<b>10,090</b>	4,537
- loans to joint ventures and an associate	<b>2,646</b>	774
	<u><b>12,736</b></u>	<u>5,311</u>
<b>Finance costs</b>		
Interest expenses on		
- bank loans	<b>(26,375)</b>	(39,759)
- notes wholly repayable within five years	-	(4,713)
- notes not wholly repayable within five years	<b>(6,564)</b>	(5,469)
- loans from non-controlling shareholders of subsidiaries	<b>(3,108)</b>	(3,859)
- loan from a joint venture	<b>(473)</b>	(423)
Fair value loss on derivative financial instruments	-	(6,294)
Fair value adjustment of notes attributable to interest rate risk	-	8,180
	-	1,886
Amortised amount of		
- discount on issue of notes	<b>(139)</b>	(195)
- transaction costs on bank loans and notes	<b>(1,501)</b>	(1,697)
	<u><b>(38,160)</b></u>	<u>(54,229)</u>
Less: amount capitalised in construction in progress	<b>3,372</b>	9,039
	<u><b>(34,788)</b></u>	<u>(45,190)</u>
Other incidental borrowing costs and charges	<b>(1,208)</b>	(1,022)
	<u><b>(35,996)</b></u>	<u>(46,212)</u>
Net finance costs	<u><b>(23,260)</b></u>	<u>(40,901)</u>

## 9. INCOME TAX EXPENSES

	<b>Six months ended 30 June</b>	
	<b>2014</b>	2013
	<b>US\$'000</b>	US\$'000
Current income tax		
- Hong Kong profits tax	-	14
- Mainland China taxation	<b>7,538</b>	4,274
- Overseas taxation	<b>6,678</b>	4,781
- Under /(over) provision in prior years	<b>5</b>	(57)
	<b>14,221</b>	9,012
Deferred income tax charge	<b>5,906</b>	6,579
	<b>20,127</b>	15,591

The Group's shares of income tax expenses of joint ventures and associates of US\$14,640,000 (corresponding period of 2013: US\$10,686,000) and US\$6,615,000 (corresponding period of 2013: US\$6,829,000) are included in the Group's shares of profits less losses of joint ventures and associates respectively.

No Hong Kong profits tax had been provided as the Group did not have estimated assessable profit for the period (corresponding period of 2013: Hong Kong profits tax was provided at a rate 16.5% on the estimated assessable profit).

Taxation on overseas profits has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in the countries in which the Group operates.

Deferred income tax is calculated in full on temporary differences under the liability method using tax rates substantively enacted by the balance sheet date.

As at 30 June 2014, deferred income tax liabilities of US\$8,019,000 (31 December 2013: US\$7,443,000) have not been established for the withholding taxation that would be payable on the undistributed earnings of certain subsidiaries in certain tax jurisdictions totaling US\$48,017,000 (31 December 2013: US\$43,420,000) as the directors considered that the timing of the reversal of the related temporary differences can be controlled and accordingly, the temporary difference will not be reversed in the foreseeable future.

## 10. NET GAIN ON DISPOSAL OF AN ASSOCIATE

On 20 May 2013, the Group entered into a sale and purchase agreement to dispose of its 21.8% equity interest in CIMC, a then associate of the Company listed in Shenzhen and Hong Kong to Long Honour Investments Limited ("Long Honour"), a direct wholly owned subsidiary of COSCO (Hong Kong) Group Limited which in turn is a direct wholly owned subsidiary of China Ocean Shipping (Group) Company ("COSCO"), the ultimate controlling shareholder of the Company. The cash consideration was US\$1,219,789,000. In June 2013, the disposal was approved by the independent shareholders of the Company. Accordingly, the container manufacturing and related businesses were reclassified as discontinued operation. COSCO Container Industries Limited ("COSCO Container"), a direct wholly owned subsidiary of the Company whose major asset is the Group's 21.8% equity interest in CIMC was disposed of in the same transaction. Long Honour had acquired the entire issued share capital and sale loan of COSCO Container. The disposal was completed on 27 June 2013 and resulted in a net gain of US\$393,411,000 after deducting transaction costs and provisions of US\$80,867,000.



## 11. EARNINGS PER SHARE

### (a) Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

	<b>Six months ended 30 June</b>	
	<b>2014</b>	2013
Profit from continuing operations attributable to equity holders of the Company	<b>US\$146,786,000</b>	US\$143,822,000
Profit from discontinued operation attributable to equity holders of the Company	-	US\$416,470,000
	<b><u>US\$146,786,000</u></b>	<b><u>US\$560,292,000</u></b>
Weighted average number of ordinary shares in issue	<b><u>2,912,325,528</u></b>	<u>2,786,211,582</u>
Basic earnings per share		
- from continuing operations	<b>US5.04 cents</b>	US5.16 cents
- from discontinued operation	-	US14.95 cents
	<b><u>US5.04 cents</u></b>	<u>US20.11 cents</u>

### (b) Diluted

The outstanding share options granted by the Company did not have any dilutive effect on the earnings per share for the six months ended 30 June 2014, and the diluted earnings per share is equal to the basic earnings per share for the six months ended 30 June 2014.

For the six months ended 30 June 2013, diluted earnings per share is calculated based on the profit attributable to equity holders of the Company and the weighted average number of ordinary shares in issue during the period, after adjusting for the number of dilutive potential ordinary shares deemed to be issued at no considerations as if all outstanding dilutive share options granted by the Company had been exercised.

	<b>Six months ended 30 June</b>
	2013
Profit from continuing operations attributable to equity holders of the Company	US\$143,822,000
Profit from discontinued operation attributable to equity holders of the Company	<u>US\$416,470,000</u>
	<b><u>US\$560,292,000</u></b>
Weighted average number of ordinary shares in issue	2,786,211,582
Adjustments for assumed issuance of shares on exercise of dilutive share options	<u>325,039</u>
Weighted average number of ordinary shares for diluted earnings per share	<b><u>2,786,536,621</u></b>
Diluted earnings per share	
- from continuing operations	US5.16 cents
- from discontinued operation	<u>US14.95 cents</u>
	<b><u>US20.11 cents</u></b>

## 12. INTERIM DIVIDENDS

	<b>Six months ended 30 June</b>	
	<b>2014</b>	<b>2013</b>
	<b>US\$ '000</b>	<b>US\$ '000</b>
Interim dividend, declared of US2.016 cents (corresponding period of 2013: US2.396 cents) per ordinary share	<b>58,712</b>	66,758
2013 special interim dividend, declared of US5.648 cents per ordinary share	<b>-</b>	157,366
	<b>58,712</b>	224,124

Notes:

- (a) At a meeting held on 25 March 2014, the directors recommended the payment of a final dividend of HK15.0 cents (equivalent to US1.936 cents) per ordinary share with a scrip dividend alternative for the year ended 31 December 2013. The final dividend, which was approved at the annual general meeting of the Company held on 15 May 2014, was paid on 16 July 2014 and had been reflected as an appropriation of retained profits for the year ending 31 December 2014.
- (b) At a meeting held on 26 August 2014, the directors declared an interim dividend of HK15.6 cents (equivalent to US2.016 cents) per ordinary share. The dividend will be payable in cash and with a scrip dividend alternative. The interim dividend declared is not reflected as dividend payable in the Unaudited Condensed Consolidated Interim Financial Information, but will be reflected as an appropriation of retained profits for the year ending 31 December 2014.

## 13. CONTINGENT LIABILITIES

A statement of claim was issued on 19 October 2009 by Aronis-Drettas-Karlaftis Consultant Engineers S.A. ("ADK") against the Company and Piraeus Container Terminal S.A. ("Piraeus Terminal"), a wholly owned subsidiary of the Company, in a civil claim at the Court of First Instance of Athens in Greece alleging non-payment of fees for design services and project management services. The plaintiff has claimed approximately Euro 5,800,000 (equivalent to approximately US\$7,900,000) in total. The Company and Piraeus Terminal defended all material claims at the trial hearing held on 30 November 2010.

The Court of First Instance of Athens has issued and pronounced judgment on the case and has dismissed the aforementioned statement of claim in its entirety both as regards the Company and as regards Piraeus Terminal, and has awarded to the Company and Piraeus Terminal part of the legal expenses in the amount of Euro 30,000 (equivalent to approximately US\$41,000) against the plaintiff (ADK). The plaintiff has filed an appeal against the judgment of the Court of First Instance of Athens according to Greek procedural law. The hearing of this appeal was first scheduled to take place on 13 November 2012 but was then postponed to 26 November 2013 due to the strike called by the Association of the Justices of the Greek courts. Subsequently, the hearing was further adjourned by the Court of Appeals of Athens to 21 October 2014 at the request of ADK. According to the rules of Greek Civil Procedure, the hearing cannot be adjourned again, except only if the courts are closed for whatever reason on 21 October 2014. The directors and management of the Company, having taken legal advice, are of the view that the Company and Piraeus Terminal have good rebuttal to the arguments set forth in the appeal document. Nonetheless, it is still not possible to predict the final outcome of this litigation with certainty. No provision has been made for the claims.

## **INTERIM DIVIDEND**

The directors have declared an interim dividend of HK15.6 cents (corresponding period of 2013: an interim dividend of HK18.6 cents and a special interim dividend of HK43.8 cents) per share for the six months ended 30 June 2014, with an option to receive new fully paid shares in lieu of cash (“Scrip Dividend Scheme”).

The interim dividend will be payable to shareholders whose names appear on the register of members of the Company on 15 September 2014. The Scrip Dividend Scheme is conditional upon the granting of the listing of and permission to deal in the new shares to be issued under the Scrip Dividend Scheme by the Listing Committee of The Stock Exchange of Hong Kong Limited. Dividend warrants and share certificates for new shares to be issued under the Scrip Dividend Scheme will be despatched by ordinary mail on or about Monday, 27 October 2014.

Details of the Scrip Dividend Scheme and the election form will be sent to shareholders on or about Monday, 29 September 2014.

## **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Thursday, 11 September 2014 to Monday, 15 September 2014, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all completed transfer documents, accompanied by relevant share certificates, must be lodged with the Company’s Hong Kong Registrar and Transfer Office, Tricor Secretaries Limited of Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong, for registration not later than 4:30 p.m. on Wednesday, 10 September 2014.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### **Financial Review**

Profit attributable to equity holders of COSCO Pacific for the first half of 2014 was US\$146,786,000 (corresponding period of 2013: US\$560,292,000), a 73.8% decrease compared with the corresponding period of last year. Excluding profit from the discontinued container manufacturing business for the corresponding period of 2013, profit attributable to equity holders of COSCO Pacific for the first half of 2014 recorded a 2.1% increase compared with the corresponding period of last year. Profit from the discontinued container manufacturing business for the corresponding period of 2013 included a net gain of US\$393,411,000 on the disposal of the equity interest in CIMC and the share of profit of CIMC of US\$23,059,000 for the first half of 2013. No such profit was recorded during the first half of 2014.

Profit from the terminals business for the first half of 2014 was US\$109,085,000 (corresponding period of 2013: US\$92,830,000), a 17.5% increase compared with the corresponding period of last year. In the first half of 2014, the throughput of container terminals reached 32,481,568 TEU (corresponding period of 2013: 29,494,353 TEU), a 10.1% increase compared with the corresponding period of last year. Equity throughput increased to 9,285,396 TEU (corresponding period of 2013: 8,201,200 TEU), a 13.2% increase compared with the corresponding period of last year. For terminals in which the Group has controlling stakes, Piraeus Terminal in Greece delivered satisfactory results during the period. The throughput of Piraeus Terminal recorded a 26.7% increase compared with the corresponding period of last year, and a profit of US\$15,073,000 (corresponding period of 2013: US\$12,369,000), representing a 21.9% increase compared with the corresponding period of last year. In addition, Xiamen Ocean Gate Container Terminal Co., Ltd. (“Xiamen Ocean Gate Terminal”) also recorded some improvements in its operation. During the period, the throughput of containers recorded a significant increase of 36.7%, driven by the opening of new shipping routes, and the loss for the first half of 2014 decreased to US\$2,868,000 (corresponding period of 2013: loss of US\$4,382,000), representing a 34.6% decrease in loss compared with the corresponding period of last year. For terminals in which the Group does not have controlling stakes, during the period, profit of Qingdao

Qianwan Container Terminal Co., Ltd. (“Qingdao Qianwan Terminal”), Shanghai Pudong International Container Terminals Limited (“Shanghai Pudong Terminal”) and Ningbo Yuan Dong Terminals Limited (“Ningbo Yuan Dong Terminal”) attributable to the Group achieved a significant growth. At the same time, the Group completed the acquisition of 39.04% equity interest in Taicang International Container Terminal Co., Ltd. (“Taicang Terminal”) in July 2013. In addition, the Group invested in Qingdao Port Dongjiakou Ore Terminal Co., Ltd. (“Dongjiakou Ore Terminal”) and completed the acquisition of the equity interest in Asia Container Terminals Limited (“Asia Container Terminals”) and all of these newly acquired terminals contributed profit to the Group during the period. However, the Group’s share of profit from Yantian International Container Terminals Co., Ltd. (“Yantian Terminal”) during the period experienced a decline due to the rise in staff costs of Yantian Terminal, as well as the expiration of the tax holidays of 50% income tax relief for Yantian Terminal Phase III. COSCO-HIT Terminals (Hong Kong) Limited (“COSCO-HIT Terminal”) also saw a rise in costs after the strike which took place at the beginning of last year. Despite these factors, taken as a whole, profit from COSCO Pacific’s terminals business for the first half of 2014 recorded a 17.5% increase compared with the corresponding period of last year.

With regard to the container leasing, management and sale businesses, a profit of US\$53,289,000 (corresponding period of 2013: US\$76,291,000) was recorded during the first half of 2014, a 30.2% decrease compared with the corresponding period of last year. As at 30 June 2014, the container fleet size of the Group was 1,936,263 TEU (30 June 2013: 1,874,826 TEU), a 3.3% increase compared with the corresponding period of last year.

## **Financial Analysis**

### **Revenues**

Revenues of the Group for the first half of 2014 amounted to US\$440,158,000 (corresponding period of 2013: US\$395,195,000), an 11.4% increase compared with the corresponding period of last year. The revenues was primarily derived from the terminals business of US\$258,082,000 (corresponding period of 2013: US\$217,066,000) and the container leasing, management and sale businesses of US\$184,107,000 (corresponding period of 2013: US\$180,234,000).

The total revenues from terminals business for the first half of 2014 increased by 18.9% compared with the corresponding period of last year. The increase was mainly derived from Piraeus Terminal in Greece, Guangzhou South China Oceangate Container Terminal Company Limited (“Guangzhou South China Oceangate Terminal”) and Xiamen Ocean Gate Terminal. In the first half of 2014, the throughput of Piraeus Terminal in Greece reached 1,470,563 TEU (corresponding period of 2013: 1,160,630 TEU), contributing a revenue of US\$91,459,000 (corresponding period of 2013: US\$73,330,000) to the Group during the period, a 24.7% increase compared with the corresponding period of last year. The throughput of Guangzhou South China Oceangate Terminal in the first half of 2014 was 2,195,576 TEU (corresponding period of 2013: 2,110,113 TEU), and its revenue increased to US\$71,843,000 (corresponding period of 2013: US\$61,725,000), a 16.4% increase compared with the corresponding period of last year. Xiamen Ocean Gate Terminal recorded an increase of 36.7% of its container throughput, as well as an upward adjustment in its tariffs. In addition, the terminal completed the acquisition of Xiamen Haitou Tongda Terminal Co., Ltd. (“Xiamen Tongda Terminal”) in March 2013. In the first half of 2014, the revenue of Xiamen Ocean Gate Terminal increased to US\$15,936,000 (corresponding period of 2013: US\$9,882,000), representing a 61.3% increase compared with the corresponding period of last year.

For the container leasing, management and sale businesses, revenues for the first half of 2014, which primarily included container leasing income and revenue from the disposal of returned containers, was US\$184,107,000 (corresponding period of 2013: US\$180,234,000), representing a 2.1% increase compared with the corresponding period of last year. As at 30 June 2014, the fleet capacity of owned containers and sale-and-leaseback containers reached 1,168,265 TEU and 250,290 TEU respectively (30 June 2013: 1,026,196 TEU and 250,290 TEU respectively). Revenue from container leasing for

the first half of 2014 was US\$147,639,000 (corresponding period of 2013: US\$147,102,000), representing a slight increase of 0.4% over the corresponding period of last year. For the container sale business, although the selling price of returned containers disposed of fell by 28.3% compared with the corresponding period of last year, the number of returned containers disposed of during the period increased by 60.5% to 32,418 TEU (corresponding period of 2013: 20,198 TEU) over the corresponding period of last year, resulting in an increase in the revenue from the disposal of returned containers to US\$30,022,000 (corresponding period of 2013: US\$26,096,000).

### **Cost of sales**

Cost of sales mainly comprised depreciation charges on owned containers, net carrying amount of returned containers disposed of, rental expenses of sale-and-leaseback containers and operating expenses of the terminal companies in which the Group has controlling stakes. Cost of sales in the first half of 2014 was US\$272,188,000 (corresponding period of 2013: US\$222,217,000), a 22.5% increase compared with the corresponding period of last year. Of this, cost of sales of terminals business was US\$164,676,000 (corresponding period of 2013: US\$141,691,000), a 16.2% increase compared with the corresponding period of last year. The increase was mainly attributable to a rise in the related cost of sales resulted from an increase in the business volume of terminals in which the Group has controlling stakes. Cost of sales of container leasing, management and sale businesses was US\$107,541,000 (corresponding period of 2013: US\$80,697,000), a 33.3% increase compared with the corresponding period of last year. Depreciation charges for containers during the period increased to US\$63,027,000 (corresponding period of 2013: US\$51,327,000) as a result of an increase in fleet size of owned containers compared with the corresponding period of last year. In the first half of 2014, as both the number and the net carrying amount of returned containers disposed of increased compared with the corresponding period of last year, the net carrying amount of returned containers disposed of increased to US\$23,974,000 (corresponding period of 2013: US\$10,861,000).

### **Administrative expenses**

Administrative expenses in the first half of 2014 were US\$43,246,000 (corresponding period of 2013: US\$40,867,000), a 5.8% increase compared with the corresponding period of last year. The increase arose from the rise in the professional services fee of projects during the period.

### **Other operating expenses, net**

Net other operating expenses during the period were US\$5,003,000 (corresponding period of 2013: other operating income of US\$4,856,000), which included a net exchange loss of US\$9,470,000 recorded in the first half of 2014 (corresponding period of 2013: a net exchange gain of US\$314,000).

### **Finance costs**

The Group's finance costs in the first half of 2014 were US\$35,996,000 (corresponding period of 2013: US\$46,212,000), a 22.1% decrease compared with the corresponding period of last year. The decrease in finance costs was primarily due to the maturity and repayment of the 10-year notes with a principal amount of US\$300,000,000 in October 2013, which were issued in 2003 by the Group, and the reduction in interest expenses as the Group continued to displace the bank loans of its subsidiaries in the form of shareholder's loan by utilising part of the proceeds from the disposal of CIMC in June 2013. The average balance of bank loans during the period dropped to US\$2,019,608,000 (corresponding period of 2013: US\$2,850,444,000), a 29.1% decrease compared with the corresponding period of last year. Taking into account capitalised interest, the average cost of bank borrowings in the first half of 2014, including the amortisation of transaction costs over bank loans and notes, was 3.54% (corresponding period of 2013: 3.58%).

## **Share of profits less losses of joint ventures and associates**

Excluding the share of profit of CIMC which had been disposed of, the profit contribution from joint ventures and associates for the first half of 2014 amounted to US\$81,742,000 (corresponding period of 2013: US\$71,709,000), representing an increase of 14.0% compared with the corresponding period of last year. There was a significant growth in COSCO Pacific's share of profit from Qingdao Qianwan Terminal, Shanghai Pudong Terminal and Ningbo Yuan Dong Terminal during the period due to the increase in throughput and the change in the ratio of container types. The Group's share of profit of Qingdao Qianwan Terminal for the first half of 2014 was US\$21,616,000 (corresponding period of 2013: US\$14,362,000), a 50.5% increase compared with the corresponding period of last year. The Group's share of profit of Shanghai Pudong Terminal for the first half of 2014 was US\$10,946,000 (corresponding period of 2013: US\$8,381,000), a 30.6% increase compared with the corresponding period of last year. The Group's share of profit of Ningbo Yuan Dong Terminal for the first half of 2014 was US\$5,431,000 (corresponding period of 2013: US\$3,746,000), a 45.0% increase compared with the corresponding period of last year. Meanwhile, the Company successfully acquired 39.04% equity interest in Taicang Terminal in July 2013. In addition, COSCO Pacific also invested in Dongjiakou Ore Terminal and acquired the equity interest in Asia Container Terminals in the first half of 2014 and all of these newly acquired terminals contributed profit to the Group during the period. But, on the other hand, the Group's share of profit from Yantian Terminal for the period decreased to US\$20,718,000 (corresponding period of 2013: US\$24,623,000), a 15.9% decrease compared with the corresponding period of last year, due to the rise in staff costs of Yantian Terminal, as well as the expiration of the tax holidays of 50% income tax relief for Yantian Terminal Phase III. The Group's share of profit of COSCO-HIT Terminal during the period decreased to US\$8,769,000 (corresponding period of 2013: US\$9,750,000), a 10.1% decrease compared with the corresponding period of last year, due to rising costs after the strike which took place at the beginning of last year.

## **Income tax expenses**

During the period, income tax expenses amounted to US\$20,127,000 (corresponding period of 2013: US\$15,591,000). This included a provision of approximately US\$7,908,000 (corresponding period of 2013: US\$7,255,000) for withholding income tax in respect of the profit distribution by certain investments of the Group in China.

## **Profit from discontinued operation**

Profit from discontinued operation represented profit derived from the container manufacturing business. The Group had completed the disposal of its 21.8% equity interest in CIMC on 27 June 2013, recording a net gain of US\$393,411,000 on the disposal. In addition, the Group had recognised its share of profit of CIMC of US\$23,059,000 for the first half of 2013. Including the net gain on the disposal of its equity interest in CIMC and the share of profit of CIMC for the corresponding period of last year, the total profit from the discontinued container manufacturing business amounted to US\$416,470,000 in the first half of 2013.

## **Financial Position**

### **Cash flow**

Cash inflow of the Group remained steady in the first half of 2014. During the period, net cash from operating activities amounted to US\$212,423,000 (corresponding period of 2013: US\$198,345,000). The Group borrowed bank loans of US\$154,661,000 (corresponding period of 2013: US\$425,388,000) in the first half of 2014, and repaid US\$216,198,000 (corresponding period of 2013: US\$220,318,000) during the period.

During the period, an amount of US\$195,421,000 (corresponding period of 2013: US\$233,878,000) was paid in cash by the Group for the expansion of berths and purchase of property, plant and

equipment, of which US\$161,409,000 (corresponding period of 2013: US\$95,441,000) was for the purchase of new containers. In addition, the total cash outflow for capital investment by COSCO Pacific amounted to US\$279,919,000 in the first half of 2014, comprising US\$212,335,000 for the investment in Asia Container Terminals, net equity interest investment of US\$57,330,000 in Dongjiakou Ore Terminal and US\$10,254,000 used for capital injection in Ningbo Yuan Dong Terminal. During the corresponding period of 2013, the total cash outflow for capital investment by COSCO Pacific amounted to US\$41,840,000, comprising net equity interest investment of US\$31,794,000 for the acquisition of Xiamen Tongda Terminal and US\$10,046,000 used for capital injection in Ningbo Yuan Dong Terminal.

### Financing and credit facilities

As at 30 June 2014, the Group's total outstanding borrowings and cash balance amounted to US\$1,979,660,000 (31 December 2013: US\$2,046,210,000) and US\$929,358,000 (31 December 2013: US\$1,237,551,000) respectively. Banking facilities available but unused amounted to US\$670,562,000 (31 December 2013: US\$504,575,000).

### Assets and liabilities

As at 30 June 2014, the Group's total assets and total liabilities increased to US\$7,685,171,000 (31 December 2013: US\$7,551,304,000) and US\$2,753,869,000 (31 December 2013: US\$2,707,810,000) respectively. Net assets were US\$4,931,302,000, representing an increase of 1.8% as compared with that of US\$4,843,494,000 as at 31 December 2013. Net current assets as at 30 June 2014 amounted to US\$156,849,000 (31 December 2013: US\$650,796,000). As at 30 June 2014, net asset value per share of the Company was US\$1.69 (31 December 2013: US\$1.66).

As at 30 June 2014, net debt-to-total equity ratio was 21.3% (31 December 2013: 16.7%), and the interest coverage was 6.0 times (corresponding period of 2013: 13.6 times). As at 30 June 2014, certain of the Group's non-current assets with an aggregate net book value of US\$63,562,000 (31 December 2013: US\$65,473,000) were pledged as securities against bank borrowings of US\$273,011,000 (31 December 2013: US\$275,785,000).

### Debt analysis

By repayment term	As at 30 June 2014		As at 31 December 2013	
	US\$	(%)	US\$	(%)
Within the first year	366,967,000	18.6	275,785,000	13.5
Within the second year	277,486,000	14.0	567,710,000	27.7
Within the third year	241,490,000	12.2	144,492,000	7.1
Within the fourth year	352,723,000	17.8	270,678,000	13.2
Within the fifth year and after	740,994,000	37.4	787,545,000	38.5
	<b>1,979,660,000 *</b>	<b>100.0</b>	<b>2,046,210,000 *</b>	<b>100.0</b>
<b>By category</b>				
Secured borrowings	273,011,000	13.8	275,277,000	13.5
Unsecured borrowings	1,706,649,000	86.2	1,770,933,000	86.5
	<b>1,979,660,000 *</b>	<b>100.0</b>	<b>2,046,210,000 *</b>	<b>100.0</b>
<b>By denominated currency</b>				
US dollar borrowings	1,311,446,000	66.2	1,375,387,000	67.2
RMB borrowings	395,203,000	20.0	395,546,000	19.3
Euro borrowings	273,011,000	13.8	275,277,000	13.5
	<b>1,979,660,000 *</b>	<b>100.0</b>	<b>2,046,210,000 *</b>	<b>100.0</b>

\* Net of unamortised discount on notes and transaction costs on borrowings and notes.

## **Financial guarantee contracts**

As at 30 June 2014, the Group provided guarantees on a loan facility granted to an associate of US\$18,190,000 (31 December 2013: US\$21,094,000).

## **Contingent liabilities**

A statement of claim was issued on 19 October 2009 by ADK against the Company and Piraeus Terminal, a wholly owned subsidiary of the Company, in a civil claim at the Court of First Instance of Athens in Greece alleging non-payment of fees for design services and project management services. The plaintiff has claimed approximately Euro 5,800,000 (equivalent to approximately US\$7,900,000) in total. The Company and Piraeus Terminal defended all material claims at the trial hearing held on 30 November 2010.

The Court of First Instance of Athens has issued and pronounced judgment on the case and has dismissed the aforementioned statement of claim in its entirety both as regards the Company and as regards Piraeus Terminal, and has awarded to the Company and Piraeus Terminal part of the legal expenses in the amount of Euro 30,000 (equivalent to approximately US\$41,000) against the plaintiff (ADK). The plaintiff has filed an appeal against the judgment of the Court of First Instance of Athens according to Greek procedural law. The hearing of this appeal was first scheduled to take place on 13 November 2012 but was then postponed to 26 November 2013 due to the strike called by the Association of the Justices of the Greek courts. Subsequently, the hearing was further adjourned by the Court of Appeals of Athens to 21 October 2014 at the request of ADK. According to the rules of Greek Civil Procedure, the hearing cannot be adjourned again, except only if the courts are closed for whatever reason on 21 October 2014. The directors and management of the Company, having taken legal advice, are of the view that the Company and Piraeus Terminal have good rebuttal to the arguments set forth in the appeal document. Nonetheless, it is still not possible to predict the final outcome of this litigation with certainty. No provision has been made for the claims.

## **Treasury policy**

The Group manages its foreign exchange risk by matching the currencies of its loans with the Group's functional currency of major cash receipts and underlying assets as far as possible. Borrowings for container leasing business are mainly denominated in US dollar, which is the same currency as the majority of its revenue and expenses so as to minimise potential foreign exchange exposure.

The financing activities of joint ventures and associates were denominated in their respective functional currencies so as to minimise foreign exchange exposure in investments.

As at 30 June 2014, 15.2% (31 December 2013: 14.7%) of the Group's total borrowings were in fixed rate. The Group continues to monitor and regulate its fixed and floating rate debt portfolio from time to time in light of the market conditions, with a view to minimising its potential interest rate exposure.



## Operational Review

According to the April 2014 report from International Monetary Fund (IMF), global economic activities gathered momentum in the second half of 2013 but economic growth slowed moderately in the first half of 2014. The economic growth was driven mostly by developed economies, which outshone emerging economies. China's economy and trade remained affected by the slow economic recovery in peripheral economies and the weakening domestic demand. During the first half of 2014, the year-on-year growth rates of Chinese imports and exports slipped further to 1.5% and 0.9% respectively (corresponding period of 2013: 5.3% and 4.5%). The slowing trade growth was also reflected in container throughput at Chinese ports. Statistics from the Ministry of Transport revealed that container throughput at Chinese ports grew at a slower pace of 5.7% in the first half of 2014 compared with 8.3% for the corresponding period of 2013, a 2.6 percentage points fall year on year.

Despite intense competition, the Group has been focused on stepping up marketing efforts, expanding its customer base, improving customer service, and enhancing its core competencies. During the reporting period, the Group's container throughput rose considerably, contributing to the growth of profit from its terminals business. However, the weak demand for container leasing services coupled with the fall in profit margin from disposal of returned containers had dragged down its profits from its businesses of container leasing, management and sale.

## Terminals

Profit from the Group's terminals business rose by 17.5% to US\$109,085,000 (corresponding period of 2013: US\$92,830,000), primarily driven by the robust growth in container throughput. Equity throughput climbed 13.2% to 9,285,396 TEU (corresponding period of 2013: 8,201,200 TEU).

During the period, Qingdao Qianwan Terminal reported an increase in container volume and revenue, bringing in a profit contribution of US\$21,616,000, up 50.5% (corresponding period of 2013: US\$14,362,000). Benefiting from the strong growth in container throughput, the profits of Piraeus Terminal and Shanghai Pudong Terminal increased by 21.9% to US\$15,073,000 (corresponding period of 2013: US\$12,369,000) and 30.6% to US\$10,946,000 (corresponding period of 2013: US\$8,381,000) respectively. In addition, the Group completed the acquisition of a 39.04% equity interest in Taicang Terminal in July 2013, generating a profit of US\$1,978,000 attributable to the Group during the period. Thanks to the success of market strategies, such as expansion of new shipping routes during the second half of 2013, and increase in volume of transshipment and cargoes from shipping companies' additional shipping services during the first half of 2014, which contributed to an increase in both revenues and throughput, Ningbo Yuan Dong Terminal's profit contribution increased 45.0% to US\$5,431,000 (corresponding period of 2013: US\$3,746,000). Antwerp Gateway NV in Belgium achieved a turnaround and recorded a profit contribution of US\$1,191,000 for the Group (corresponding period of 2013: a loss of US\$425,000). In addition, the loss from Xiamen Ocean Gate Terminal narrowed as a result of robust throughput growth and an increase in tariff. Together with Xiamen Tongda Terminal which was acquired in March 2013, the terminal posted a loss of US\$2,868,000 (corresponding period of 2013: a loss of US\$4,382,000), representing a 34.6% decrease.

Due to the increase in corporate income tax upon expiry of the tax holidays, coupled with a rise in operating cost, the Group's share of profit from Yantian Terminal decreased by 15.9% to US\$20,718,000 (corresponding period of 2013: US\$24,623,000). Affected by the rising labour cost, the share of profit from COSCO-HIT Terminal fell by 10.1% to US\$8,769,000 (corresponding period of 2013: US\$9,750,000). The drop in the Group's share of profit from these two terminals offset part of the profit growth in the terminals business.

On 13 March 2014, the Group acquired 40% equity interest in Asia Container Terminals, whose profit and throughput have been included into the Group's accounts since 14 March 2014. The acquired company contributed a profit of US\$554,000 to the Group and repaid interest for the Group's shareholder loan amounting to US\$1,083,000 during the period.

During the period, all terminal subsidiaries recorded revenue growth. Revenue from the terminals business increased by 18.9% to US\$258,082,000 (corresponding period of 2013: US\$217,066,000). Of these terminals, revenues of Piraeus Terminal and Guangzhou South China Oceangate Terminal rose by 24.7% to US\$91,459,000 (corresponding period of 2013: US\$73,330,000) and 16.4% to US\$71,843,000 (corresponding period of 2013: US\$61,725,000) respectively. Revenue generated by Xiamen Ocean Gate Terminal and Xiamen Tongda Terminal in aggregate was US\$15,936,000 (corresponding period of 2013: US\$9,882,000), representing a 61.3% increase.

In the first half of 2014, COSCO Pacific reported growth in total container throughput, recording a 10.1% rise to 32,481,568 TEU (corresponding period of 2013: 29,494,353 TEU). The terminal companies in the mainland China handled a total of 26,046,245 TEU (corresponding period of 2013: 24,377,866 TEU), a 6.8% rise over the corresponding period of last year. The Group's equity throughput rose 13.2% to 9,285,396 TEU (corresponding period of 2013: 8,201,200 TEU). In terms of total container throughput in different areas, overseas terminals experienced rapid growth, while the growth of container throughput gained speed at terminals in Yangtze River Delta and Pearl River Delta regions in mainland China.

During the period, the Bohai Rim region reported a total throughput of 12,546,426 TEU (corresponding period of 2013: 12,009,347 TEU), up 4.5% and accounting for 38.6% of the Group's total container throughput. The container throughput at Qingdao Qianwan Terminal grew 5.1% to 8,089,696 TEU (corresponding period of 2013: 7,700,693 TEU). Benefiting from the new shipping lines, the container throughput of Tianjin Port Euroasia International Container Terminal Co., Ltd. and Tianjin Five Continents International Container Terminal Co., Ltd. grew 9.9% to 988,417 TEU (corresponding period of 2013: 899,460 TEU) and 8.3% to 1,258,450 TEU (corresponding period of 2013: 1,162,015 TEU) respectively.

The Yangtze River Delta region reported a total throughput of 4,931,807 TEU (corresponding period of 2013: 4,323,744 TEU), up 14.1% and accounting for 15.2% of the Group's total container throughput. During the second half of 2013, several new shipping lines were opened which boosted the throughput of Shanghai Pudong Terminal by a remarkable 20.8% to 1,178,394 TEU (corresponding period of 2013: 975,468 TEU) over the period. Moreover, Ningbo Yuan Dong Terminal expanded its business presence, driving up its container throughput by 19.9% to 1,568,009 TEU (corresponding period of 2013: 1,308,108 TEU). In addition, the Group completed the acquisition of a 39.04% equity interest in Taicang Terminal on 22 July 2013 and has consolidated the terminal's throughput started from August 2013. During the period, the terminal reported a throughput of 293,075 TEU (corresponding period of 2013: Nil).

The container throughput along the Southeastern Coast and others region totaled 1,809,505 TEU (corresponding period of 2013: 1,536,622 TEU), up 17.8% and accounting for 5.6% of the Group's total container throughput. Xiamen Ocean Gate Terminal was still at a stage of rapid growth. Coupling with the optimisation of a number of shipping lines resulting from the successful marketing efforts, the terminal reported a container throughput of 406,867 TEU (corresponding period of 2013: 297,713 TEU), representing an increase of 36.7%.

The Pearl River Delta region reported a total throughput of 8,622,636 TEU (corresponding period of 2013: 7,895,401 TEU), up 9.2% and accounting for 26.5% of the Group's total container throughput. The container throughput of Yantian Terminal climbed 4.9% to 5,175,306 TEU (corresponding period of 2013: 4,935,469 TEU), which was largely driven by growth in transshipment cargoes and US cargoes. The container throughput of COSCO-HIT Terminal rose 1.6% to 863,417 TEU (corresponding period of 2013: 849,819 TEU), signifying steady development. Starting from 14 March 2014, the throughput and the profit of Asia Container Terminals were included into the Group's accounts, and a throughput of 388,337 TEU was recorded during the period. The container throughput of Guangzhou South China Oceangate Terminal increased 4.1% to 2,195,576 TEU (corresponding period of 2013: 2,110,113 TEU), mainly driven by an increase in export cargo volume.

Overseas terminals reported a total throughput of 4,571,194 TEU (corresponding period of 2013: 3,729,239 TEU), up 22.6% and accounting for 14.1% of the Group's total container throughput. Piraeus Terminal handled 1,470,563 TEU (corresponding period of 2013: 1,160,630 TEU), up 26.7%. Its efforts in market expansion yielded expected results with its business continuing to grow. Meanwhile, the terminal has also launched its sea-rail intermodal transport service for the expansion of its market presence, which will strengthen its core competence. The Group will further enhance the handling capacity of Piraeus Terminal to cope with the increasing volume. Based in Belgium, Antwerp Gateway NV continued to improve its operation performance, with its throughput increased by 26.0% to 792,492 TEU during the period (corresponding period of 2013: 628,771 TEU).

As of 30 June 2014, the Group was operating 106 container terminals berths (30 June 2013: 102), with a total annual handling capacity of 64,350,000 TEU (30 June 2013: 62,200,000 TEU); and was operating 13 bulk cargo berths (30 June 2013: 9) with a total annual handling capacity of 46,050,000 tons (30 June 2013: 13,050,000 tons). Additional annual capacity achieved during the period included two berths at Asia Container Terminals (1,600,000 TEU) and two berths at Dongjiakou Ore Terminal (29,000,000 tons).

On 13 March 2014, the Group acquired a 40% equity interest in Asia Container Terminals at a consideration of HK\$1,648,000,000 (approximately US\$212,335,000). Asia Container Terminals owns and operates Terminal 8 West, Kwai Chung, Hong Kong, which is adjacent to COSCO-HIT Terminal. The two terminals form a combined 1,380 metres long contiguous berth, thus creating a more competitive platform and providing more efficient services for their customers. Furthermore, this platform is expected to be cost-effective to both terminals and strengthen the profitability of the Group's terminals business. In addition, the Group invested 25% equity interest of Dongjiakou Ore Terminal for US\$57,330,000, whose throughput and profit were included into the Group's accounts starting from 1 March 2014.

### Regional breakdown of total throughput

	1H 2014 (TEU)	y-o-y change (%)	% of total throughput
Bohai Rim	12,546,426	+4.5	38.6
Yangtze River Delta	4,931,807	+14.1	15.2
Southeast Coast and others	1,809,505	+17.8	5.6
Pearl River Delta	8,622,636	+9.2	26.5
Overseas	4,571,194	+22.6	14.1
<b>Total throughput</b>	<b>32,481,568</b>	<b>+10.1</b>	<b>100.0</b>

### Regional breakdown of equity throughput (calculated according to the shareholding proportion of the Group)

	1H 2014 (TEU)	y-o-y change (%)	% of total throughput
Bohai Rim	2,445,772	+4.5	26.3
Yangtze River Delta	1,384,674	+11.3	14.9
Southeast Coast and others	991,170	+18.7	10.7
Pearl River Delta	2,198,395	+11.7	23.7
Overseas	2,265,385	+24.9	24.4
<b>Total equity throughput</b>	<b>9,285,396</b>	<b>+13.2</b>	<b>100.0</b>

## Throughput of terminal companies

Terminal companies	1H 2014 (TEU)	1H 2013 (TEU)	change (%)
<b>Bohai Rim</b>	<b>12,546,426</b>	<b>12,009,347</b>	<b>+4.5</b>
Qingdao Qianwan Container Terminal Co., Ltd. <sup>Note 1</sup>	8,089,696	7,700,693	+5.1
Tianjin Five Continents International Container Terminal Co., Ltd.	1,258,450	1,162,015	+8.3
Tianjin Port Euroasia International Container Terminal Co., Ltd.	988,417	899,460	+9.9
Dalian Port Container Terminal Co., Ltd.	1,279,787	1,355,131	-5.6
Yingkou Container Terminals Company Limited	930,076	892,048	+4.3
<b>Yangtze River Delta</b>	<b>4,931,807</b>	<b>4,323,744</b>	<b>+14.1</b>
Shanghai Pudong International Container Terminals Limited	1,178,394	975,468	+20.8
Ningbo Yuan Dong Terminals Limited	1,568,009	1,308,108	+19.9
Zhangjiagang Win Hanverky Container Terminal Co., Ltd.	464,587	670,978	-30.8
Yangzhou Yuanyang International Ports Co., Ltd.	226,606	206,234	+9.9
Taicang International Container Terminal Co., Ltd. <sup>Note 2</sup>	293,075	-	N/A
Nanjing Port Longtan Container Co., Ltd.	1,201,136	1,162,956	+3.3
<b>Southeast Coast and others</b>	<b>1,809,505</b>	<b>1,536,622</b>	<b>+17.8</b>
Quan Zhou Pacific Container Terminal Co., Ltd.	549,602	503,294	+9.2
Jinjiang Pacific Ports Development Co., Ltd.	240,661	198,186	+21.4
Xiamen Ocean Gate Container Terminal Co., Ltd	406,867	297,713	+36.7
Kao Ming Container Terminal Corp.	612,375	537,429	+13.9
<b>Pearl River Delta</b>	<b>8,622,636</b>	<b>7,895,401</b>	<b>+9.2</b>
Yantian International Container Terminals Co., Ltd	5,175,306	4,935,469	+4.9
COSCO-HIT Terminals (Hong Kong) Limited	863,417	849,819	+1.6
Asia Container Terminals Limited <sup>Note 3</sup>	388,337	-	N/A
Guangzhou South China Oceangate Container Terminal Company Limited	2,195,576	2,110,113	+4.1
<b>Overseas</b>	<b>4,571,194</b>	<b>3,729,239</b>	<b>+22.6</b>
Piraeus Container Terminal S.A.	1,470,563	1,160,630	+26.7
Suez Canal Container Terminal S.A.E.	1,705,741	1,459,728	+16.9
COSCO-PSA Terminal Private Limited	602,398	480,110	+25.5
Antwerp Gateway NV	792,492	628,771	+26.0
<b>Total</b>	<b>32,481,568</b>	<b>29,494,353</b>	<b>+10.1</b>

Note 1: Throughput of Qingdao Qianwan Terminal included the throughput of Qingdao Qianwan United Terminal and Qingdao Qianwan United Advance Terminal and these two terminals are joint ventures of Qingdao Qianwan Terminal. The throughput of the two terminals in the first half of 2014 were 2,224,445 TEU (corresponding period of 2013: 2,117,350 TEU) and 687,063 TEU (corresponding period of 2013: 658,336 TEU), representing an increase of 5.1% and 4.4% respectively.

Note 2: The throughput of Taicang Terminal was included since 1 August 2013.

Note 3: The throughput of Asia Container Terminals was included since 14 March 2014.

Note 4: The total throughput of bulk cargo in the first half of 2014 was 36,432,061 tons (corresponding period of 2013: 17,146,526 tons), representing an increase of 112.5%. The bulk cargo throughput of Dongjiakou Ore Terminal was included since 1 March 2014, while its throughput during the period was 12,934,203 TEU. The throughput of Dalian Automobile Terminal Co., Ltd. reached 224,968 vehicles (corresponding period of 2013: 159,827 vehicles), representing an increase of 40.8%.

## Container Leasing, Management and Sale

Though the first half of 2014 saw an increase in demand for new containers, the container lease rates did not benefit. The rental yield remained low in the first half of 2014. Old container sale prices were still under pressure, which, coupled with higher net carrying value of disposed returned containers, brought down the profit margin despite an increase in the numbers of leased containers and disposed returned containers. During the period, the profit of the container leasing, management and sale businesses fell by 30.2% to US\$53,289,000 (corresponding period of 2013: US\$76,291,000).

The container leasing, management and sale businesses of the Group is operated and managed by Florens Container Holdings Limited, a wholly-owned company of the Group, and its subsidiaries. The Group focuses its business strategy on offering long-term container leasing contracts, which has generated a steady revenue stream for the Group. As of 30 June 2014, the Group's container fleet size expanded 3.3% to 1,936,263 TEU (30 June 2013: 1,874,826 TEU). The Group's overall average utilisation rate of containers was steady at 94.8% (corresponding period of 2013: 94.5%), above the industry average of approximately 93.2% (corresponding period of 2013: approximately 94%). Long-term leases accounted for 96.1% (corresponding period of 2013: 95.3%) of the total revenue of the container leasing while revenue from master leases accounted for 3.9% (corresponding period of 2013: 4.7%).

The Group's container leasing, management and sale businesses generated total revenues of US\$184,107,000 (corresponding period of 2013: US\$180,234,000), representing a rise of 2.1%. The business revenue growth was largely attributed to an increase in revenue from the disposal of returned containers.

The revenue from container leases increased 0.4% to US\$147,639,000 (corresponding period of 2013: US\$147,102,000), accounting for 80.2% (corresponding period of 2013: 81.6%) of the total revenues of the container leasing, management and sale businesses. Although the Group's number of owned and sale-and-leaseback containers increased by 11.1% to 1,418,555 TEU (30 June 2013: 1,276,486 TEU), revenues from container leasing only recorded a slight increase as lease rates remained at low levels.

Meanwhile, the number of disposed returned containers, being containers returned from COSCO Container Lines Company Limited ("COSCON") upon expiry of 10-year leases, increased by 60.5% to 32,418 TEU (corresponding period of 2013: 20,198 TEU). However, the sale prices for old containers dropped moderately, causing the revenue from disposed returned containers to rise slightly by 15.0% to US\$30,022,000 (corresponding period of 2013: US\$26,096,000) which accounted for 16.3% (corresponding period of 2013: 14.5%) of the total revenues of the container leasing, management and sale businesses. During the period, the number of containers returned from COSCON upon expiry of 10-year leases was 24,646 TEU (corresponding period of 2013: 11,678 TEU), representing an increase of 111.0%.

As the fleet size of managed containers shrank 13.5% to 517,708 TEU (30 June 2013: 598,340 TEU), the revenue from the management of containers fell by 23.1% to US\$2,937,000 (corresponding period of 2013: US\$3,819,000), accounting for 1.6% (corresponding period of 2013: 2.1%) of the total revenues of the container leasing, management and sale businesses.

## Breakdown of revenue from container leasing, management and sale businesses

	1H 2014 (US\$)	y-o-y change (%)	% of total revenue
Container leasing	147,639,000	+0.4	80.2
Disposal of returned containers	30,022,000	+15.0	16.3
Container management	2,937,000	-23.1	1.6
Others	3,509,000	+9.1	1.9
<b>Total revenue</b>	<b>184,107,000</b>	<b>+2.1</b>	<b>100.0</b>

## Fleet capacity movement

	2014 (TEU)	2013 (TEU)	change (%)
<b>Fleet capacity as at 1 January</b>	<b>1,888,200</b>	1,855,597	<b>+1.8</b>
New containers purchased	<b>109,500</b>	65,000	<b>+68.5</b>
Containers returned from COSCON upon expiry of leases			
- Total	<b>(24,646)</b>	(11,678)	<b>+111.0</b>
- Re-leased	<b>1,935</b>	289	<b>+569.6</b>
- Disposal of and pending for disposal	<b>(22,711)</b>	(11,389)	<b>+99.4</b>
Ownership transferred to customers upon expiry of finance leases	<b>(2)</b>	(31)	<b>-93.5</b>
Defective containers written off	<b>(4)</b>	(14)	<b>-71.4</b>
Total loss of containers declared and compensated by customers	<b>(38,720)</b>	(34,337)	<b>+12.8</b>
<b>Fleet capacity as at 30 June</b>	<b>1,936,263</b>	1,874,826	<b>+3.3</b>

As of 30 June 2014, the Group's container fleet rose by 3.3% to 1,936,263 TEU (30 June 2013: 1,874,826 TEU), ranking the Group as the world's fourth largest container leasing company. The average age of the container fleet was 6.57 years (corresponding period of 2013: 6.54 years).

During the period, the Group ordered 107,000 TEU (corresponding period of 2013: about 70,000 TEU) of new containers made in 2014, of which 101,000 TEU had been delivered to the Group. In addition, 8,500 TEU of containers ordered in 2013 were delivered. Accordingly, a total of 109,500 TEU of new containers were delivered during the first half of 2014 (corresponding period of 2013: 65,000 TEU). The capital expenditure on the purchase of new containers was US\$215,833,000 (corresponding period of 2013: US\$126,247,000).

## Breakdown of owned, managed and sale-and-leaseback containers

As at 30 June	Leasing Customers	2014 (TEU)	2013 (TEU)	change (%)
Owned containers	COSCON	546,921	441,400	+23.9
Owned containers	International customers	621,344	584,796	+6.2
Sale-and-leaseback containers	COSCON	250,290	250,290	-
Managed containers	International customers	517,708	598,340	-13.5
<b>Total</b>		<b>1,936,263</b>	1,874,826	<b>+3.3</b>

As at 30 June	Leasing Customers	2014 % of total	2013 % of total	change (pp)
Owned containers	COSCON	28.3	23.5	+4.8
Owned containers	International customers	32.1	31.2	+0.9
Sale-and-leaseback containers	COSCON	12.9	13.4	-0.5
Managed containers	International customers	26.7	31.9	-5.2
<b>Total</b>		<b>100.0</b>	100.0	-

As at 30 June 2014, the owned container fleet reached 1,168,265 TEU (30 June 2013: 1,026,196 TEU), representing 60.4% (30 June 2013: 54.7%) of the total container fleet. The sale-and-leaseback container fleet size amounted to 250,290 TEU (30 June 2013: 250,290 TEU), representing 12.9% (30 June 2013: 13.4%) of the total container fleet size. The managed container fleet size amounted to 517,708 TEU (30 June 2013: 598,340 TEU), representing 26.7% (30 June 2013: 31.9%) of the total fleet size.

Classified by customers, COSCON leased 797,211 TEU (30 June 2013: 691,690 TEU), while international customers took up 1,139,052 TEU (30 June 2013: 1,183,136 TEU), representing 41.2% (30 June 2013: 36.9%) and 58.8% (30 June 2013: 63.1%) of the total fleet size respectively.

## CORPORATE GOVERNANCE

The Company continues to maintain high standards of corporate governance so as to promote transparency and ensure better protection of shareholders' interest as a whole. The Company has fully complied with all code provisions of the Corporate Governance Code set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the six months ended 30 June 2014.

## BOARD COMMITTEES

### Audit Committee

The Audit Committee of the Company comprises three independent non-executive directors of the Company. The Audit Committee has reviewed, in the presence of the internal and external auditors, the Group's principal accounting policies and the unaudited condensed consolidated interim financial information for the six months ended 30 June 2014.

## **Remuneration Committee**

The Remuneration Committee of the Company comprises five members, a majority of whom are independent non-executive directors. The Committee formulates the remuneration policy of directors and senior management of the Group, reviews their remuneration packages and makes recommendations to the Board regarding the directors' fee and annual salary of executive directors and senior management.

## **Nomination Committee**

The Nomination Committee of the Company comprises four members, a majority of whom are independent non-executive directors. The Committee reviews the structure, size and composition of the Board and the policy regarding Board diversity, and identifies individuals suitably qualified to become Board members and make recommendations to the Board and assessing the independence of all independent non-executive directors.

## **Other Board Committees**

In addition to the above committees, the Board has also established various committees which include the Executive Committee, the Investment and Strategic Planning Committee, the Corporate Governance Committee and the Risk Management Committee. Each committee has its defined scope of duties and terms of reference. The terms of reference of the above committees have been posted on the Company's website at [www.coscopac.com.hk](http://www.coscopac.com.hk).

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 of the Listing Rules as the Company's code of conduct and rules governing dealings by all directors in the securities of the Company. Having made specific enquiry of all directors of the Company, they all confirmed that they have complied with the required standards set out in the Model Code throughout the six months ended 30 June 2014.

## **PURCHASE, SALE OR REDEMPTION OF LISTED SHARES**

The Company has not redeemed any of its shares during the six months ended 30 June 2014. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's listed shares during the six months ended 30 June 2014.

## **INVESTOR RELATIONS**

COSCO Pacific has always regarded investor relations as an important aspect of corporate governance and has been seeking to further heighten the level of corporate information disclosure to make available to the market the development strategies and the latest business conditions of the Company. During the period, the Company participated in five investor conferences organised by investment banks and conducted 2013 final results roadshow in Hong Kong. The Company met with a total of 185 investors, analysts and media representatives through one-on-one and group meetings. The Company's management is committed to improving corporate governance performance. During the period, the Company was greatly encouraged by winning the Outstanding China Enterprise Award from Capital magazine for the third consecutive year.



# **CORPORATE SUSTAINABLE DEVELOPMENT**

## **Environmental Protection**

COSCO Pacific upholds measures and polities on environmental protection and improvement. As our business grows, we maintain our commitment to the environment and strive to minimize the environmental impact of our business operations.

The Group encourages its subsidiaries to introduce new energy-saving technologies to take into full consideration environmental protection issues while investing to enhance productivity. Following the successful completion of the research and development of high-power LED lamps at the end of 2013, the Group will first employ this new energy saving measure at 6 terminals to reduce lighting energy consumption by 60%. At terminals in mainland China in which the Group has a controlling shareholding, we have substituted fuel-powered equipment with electrical equipment and adopted potential energy recovery technologies for energy saving. We have completed 87% of the “fuel to electricity” retrofitting project for fuel engine hangers, and expect to reduce our fuel consumption significantly and boost the utilisation rate of clean energy. Moreover, the automated loading and unloading system at Xiamen Ocean Gate Terminal will launch a trial run by the end of October 2014. The terminal is expected to become the first zero-emission, fully-intelligent and automated model terminal project in China. In addition, Florens has improved the design of containers with the use of environmental friendly materials and conducted research on lightweight containers, which will contribute to the reduction in vessel loads and energy consumption.

## **Caring for the Community**

The Group embraces its corporate citizenship by actively participating in social welfare and community services, contributing to the local communities where it operates its business. Florens donated containers to the international charitable organization INCLUDED to support its charity exhibition in Beijing this March. Employees of Xiamen Ocean Gate Terminal raised funds for the medical treatment of sick middle school students living in Hou Jing Village near the terminal. In May 2014, Taicang Terminal set up a charity fund in Taicang Aixun School, a school for children with special needs in the city of Taicang. Our local subsidiaries offer care and help the local communities through various means such as donating to local schools and social service agencies so as to join local efforts to build harmonious communities.

## **Employee-oriented Philosophy**

As at 30 June 2014, COSCO Pacific had a total of 3,338 employees.

Employees are regarded as the most valuable asset at COSCO Pacific as part of its vision to build a team of dedicated staff that pursues excellence. The expansion of the Group’s businesses has opened up valuable and sustainable career development opportunities for its employees. A wide range of training programmes are organized to enhance the management skills and professionalism of its staff. The Group has also focused on improving its incentive mechanism, optimizing the staff assessment system, and implementing an internal job rotation scheme with an aim to strengthening its talent training and helping its employees realize their full potential.

As part of our commitment to foster a corporate culture that encourages mutual understanding and the pursuit of excellence, the Group promotes cultural integration across regions. Through various activities aiming at facilitating better communication and understanding among employees in different positions and from different backgrounds, we have enhanced the sense of belonging among our employees, which will in turn translate into a driving force for sustainable development. In May 2014, a group of employees from Piraeus Terminal in Greece visited and exchanged ideas with their Chinese counterparts in China. The Greek employees were deeply impressed by the efficient operations at the terminals, and felt proud of being part of the Group.

As always, we are committed to providing a safe and healthy work environment for our employees. By perfecting our safety management mechanism and improving our equipment to ease the work of our terminal workers, more resources are allocated to provide our staff with protection measures. We have also organized various forms of safety education and drills to raise the awareness of occupational safety and health among our employees so as to provide comprehensive safety and health protection for our staff.

## **Commitment to Better Sustainable Development**

The essence of sustainable development lies in the appropriate incorporation of the environmental, social and administrative considerations into our overall business strategy and operations. As part of this commitment, we need to enhance our operational efficiency, brand value and reputation, as well as the trust from our shareholders, customers, clients and communities in which we operate, with a view to maintaining economical efficiency and establishing advantages for our business.

The challenge facing by enterprises is to factor in various environmental, social and administrative requirements, and to create sustainable value when enhancing their strategic business objectives. A set of practical strategies for sustainable development would allow us to fulfill our environmental, social and administrative commitments through practical operational performance.

As the establishment of practical framework for sustainable development is a persistent effort rather than a once-and-for-all action, COSCO Pacific has appointed the Business Environment Council in Hong Kong as our advisor to assist the Company in laying the cornerstone for our longer-term strategy. Our ultimate goal is to establish strategic competitive strengths on long-term basis and create value for our shareholders in the long run by way of sustainable development and disclosure of information on our environmental, social and administrative efforts.

## **PROSPECTS**

Looking to the second half of 2014, despite the great downward pressure on the world economy, developed economies will continue to accelerate recovery, which will in turn boost global trade and industrial production. The Group will continue to benefit from the economic recovery in the U.S. and Europe. In terms of the terminals business, the Group reported a robust growth of 10.1% in total throughput during the first half of 2014. In the second half of the year, the Group's container throughput is expected to grow steadily, giving a boost to terminals business profits. In addition, the Group will continue to strive to enhance marketing efforts for Xiamen Ocean Gate Terminal with the aim of shortening the ramp-up period with relatively high costs.

With regard to the container leasing, management and sale businesses, container leasing experienced an increase since the second quarter of 2014 following the peak season of the shipping industry, contributing to an improvement in the utilisation rates of the container leasing industry. It is expected that the demand for containers will increase during the second half of 2014, but the operating environment will remain highly competitive and the rental yield is likely to remain low. Meanwhile, the fall in sale prices and the high net carrying value for returned containers will continue to erode the profit margin of the disposal of returned container business. The Group will continue to lower the container inventory on the ground and further increase the utilisation rate. In addition, the Group will also accelerate the sale of returned containers in order to facilitate the inflow of capital for revenue enhancement and cost reduction.

The Group will continue to step up marketing efforts, develop innovative business models, improve its customer service, and enhance its core competencies. Meanwhile, the Group will continue with its long-term strategy of focusing on terminals business and explore and assess opportunities of investing in terminal projects in China and overseas. In addition, the Group will continue to cautiously respond to market demand and implement plans of purchasing new containers in a prudent manner to expand its container leasing business steadily.

## MEMBERS OF THE BOARD

As at the date of this announcement, the Board comprises Mr. LI Yunpeng<sup>2</sup> (Chairman), Mr. WAN Min<sup>2</sup>, Mr. WANG Haimin<sup>1</sup>, Mr. FENG Jinhua<sup>1</sup>, Mr. TANG Runjiang<sup>1</sup>, Mr. FENG Bo<sup>1</sup>, Mr. WANG Wei<sup>2</sup>, Dr. WONG Tin Yau, Kelvin<sup>1</sup>, Mr. QIU Jinguang<sup>1</sup>, Mr. Timothy George FRESHWATER<sup>3</sup>, Dr. FAN HSU Lai Tai, Rita<sup>3</sup>, Mr. Adrian David LI Man Kiu<sup>3</sup>, Mr. IP Sing Chi<sup>3</sup> and Mr. FAN Ergang<sup>3</sup>.

<sup>1</sup> Executive Director

<sup>2</sup> Non-executive Director

<sup>3</sup> Independent Non-executive Director

By Order of the Board  
**COSCO Pacific Limited**  
**WANG Haimin**  
*Deputy Managing Director*

Hong Kong, 26 August 2014