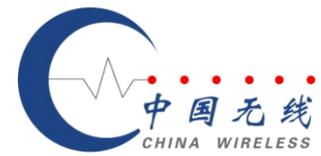


China Wireless Technologies Limited

(Incorporated in the Cayman Islands with limited liability, HKSE:2369)



2013 Interim Results Corporation Presentation

August, 2013





Safe Harbor Statement

Important Notice

This document is sole for reference only. Directors of China Wireless Technologies Limited hereby confirm, both in a personal capacity and as representative of the group, that the Directors have conducted thorough consultation regarding the truth of the contents of this document.

Disclaimer

This document does not constitute any recommendation or invitation to subscribe to or sell shares of China Wireless Technologies Limited, nor should it be used as the basis of any contract to buy or any pledge. Therefore, any decision to buy or sell the company's shares must be based solely on the prospectus published for the purpose of issuing shares.



Agenda

1. Company Introduction

2. Investment Highlights

3. Financial Performance

4. Future Growth Strategies



Company Introduction

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China's leading 3G smartphone developer & supplier

- An **innovative** wireless telecom company with **core technologies**
- Owning a famous smartphone brand **COOLPAD**
- **Leading** China's 3G smartphone market with **all-network 3G pipelines** (No.3^[1])
- Pioneering in the **dual-mode dual-working**^[2] smartphone market
- **Outstanding R&D capabilities** in mobile's software & hardware designs
- Focusing on complex **smartphone design and differentiated** mobile operating systems development based on Android™
- Maintaining **close & comprehensive cooperation** with domestic telecom operators
- First entering into **Future China 500** in 2013, ranking No. 342

[1] Representing Coolpad's domestic market position according to **SINO-MR** report in June 2013

[2] A phone carrying dual SIM cards, standby & working simultaneously



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Investment Highlights

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- 1 Leading Position in China's 3G Mobile Market
- 2 Enriched Smartphone Product Portfolio
- 3 Superior User Experience
- 4 Breakthroughs in Advanced Technologies
- 5 Expanded Market Range



Leading Position in 3G Mobile Market

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■ Revenue of 3G *COOLPAD* Smartphone Hits Record High in 1H2013

- Revenue contribution from 3G segment was 96.6% in 1H2013 (1H2012 : 99.5%)
- Product portfolio shifted to 3G and 4G smartphone segments entirely
- Ranking #3 in domestic 3G mobile market^[1] in 1H2013

[1] Representing Coolpad's domestic market position according to SINO-MR report in June 2013



Enriched Smartphone Portfolio

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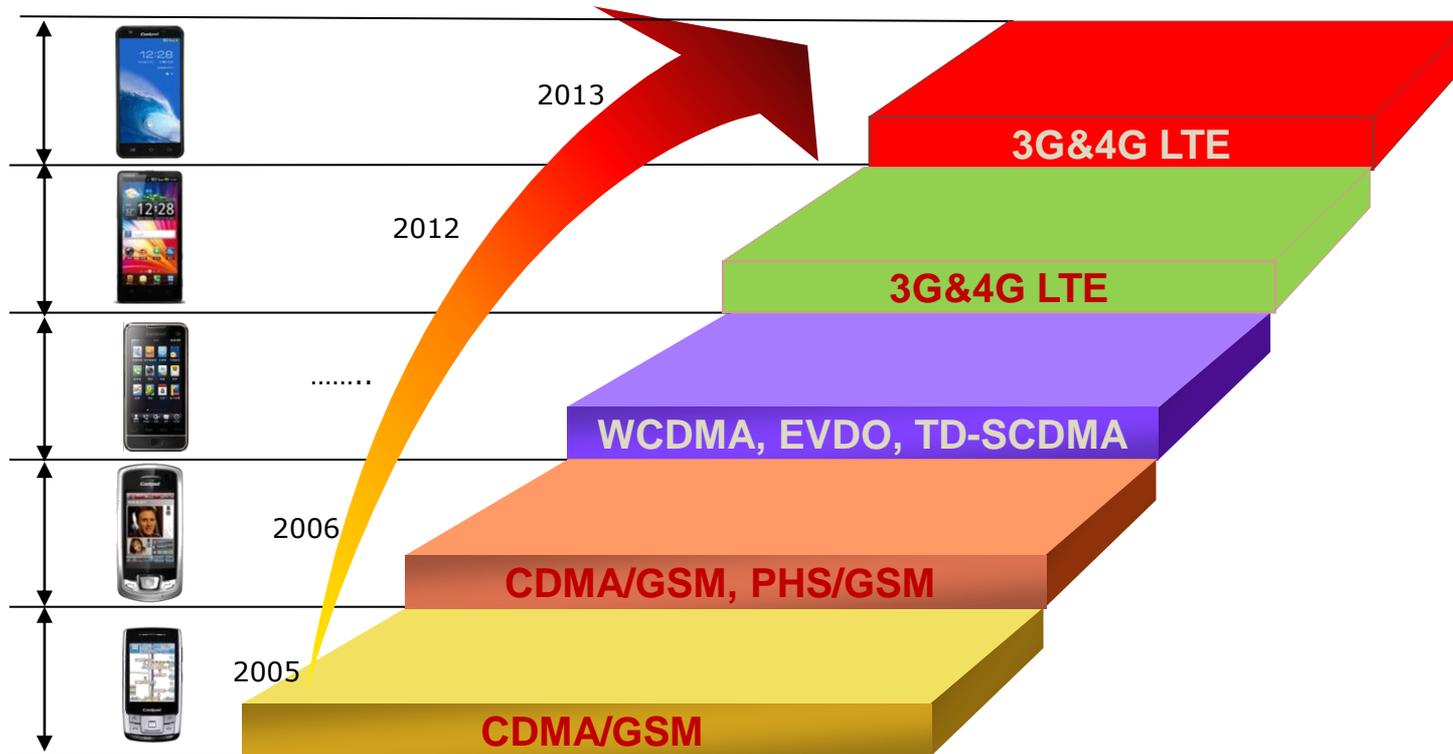
- Ranged from high-end to low-end models with pricing between RMB500 to RMB5,000
- Becoming one of the few smartphone suppliers who can offer **full range of 3G,4G smartphone** worldwide





Enriched Smartphone Portfolio (con't)

■ Technology & Product Roadmap



Evolving Pipelines & Product Portfolios



Superior User Experience

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■ Traditional Coolpad Smart Genes

- Including: dual-mode dual-working, private model, three-steps contact search, better handwriting identification

■ The “Coolcloud” – the Cloud Computing and Storage Service

Platform loaded into Coolpad smartphones

- Function I: Instant synchronization of the applications including Address List, Call Records, SMS, Memo, Photos, Files, etc
- Function II: security features, such as Anti-theft, Anti-virus, Anti-pug to protect the data leakage, and Large Capacity Mobile Storage etc
- Future: Integrated with more useful features and provide a diverse array of contents and services



Breakthroughs on Advanced Technologies

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■ Achievements in R&D on Next Generation Technologies

- Initiated advanced R&D with global telecom operators on **4G LTE** technology, **mobile payment** (NFC), etc
- Penetrated into the **Europe market** initially in 1H2013
- Well prepared for **the coming 4G smartphone market** in China



Expanded Market Range

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■ Close Relationships with Domestic Telecom Operators

- **China Telecom** — CDMA & CDMA EVDO network operator

✚ Tailor-made 11 new CDMA-EVDO smartphones in 1H2013



- **China Mobile** — GSM & TD network operator

✚ Tailor-made 11 new TD-SCDMA smartphones in 1H2013



- **China Unicom** — GSM & WCDMA network operator

✚ Tailor-made 7 WCDMA/GSM dual-mode smartphones in 1H2013





Expanded Market Range (con't)

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- Built more Coolpad image shops and 3G specialized outlets in the main municipal cities of China

- Launched Coolpad online shopping mall successfully to pave the way of sales through e-commerce channels

- <http://shop.coolpad.cn/>





Expanded Market Range (con't)

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- **Global market strategy** cooperating with the Telecom Operators
- Set up **the R&D Centers globally**
- The **COOLPAD** smartphone business has already penetrated into **America, India, Taiwan**, and successfully extended to **Europe market** in 1H2013





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Financial Performance

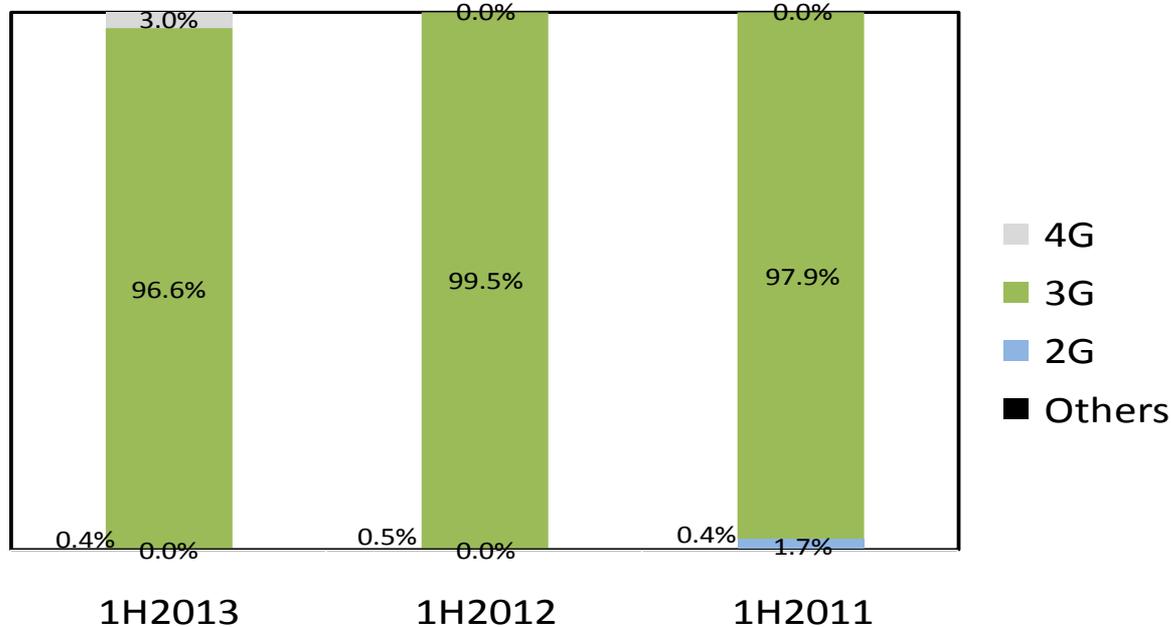
- 16 -

HK\$'000	1H2013	1H2012	Change (%)
Revenue	9,631,723	6,217,957	+54.9%
Profit before tax	259,612	178,142	+45.7%
Tax	46,838	26,081	+79.6%
Net profit attributable to owners of the Company	212,844	152,518	+39.6%
Basic earnings per share(HK cents)	10.10	7.10	+42.3%
Gross profit margin (%)	13.0	12.0	1.0
% G&A	6.3	6.0	0.3
% S&D	4.9	4.1	0.8
Proposed Interim dividend per share (HK cents)	2	0	+100%



Revenue by Products

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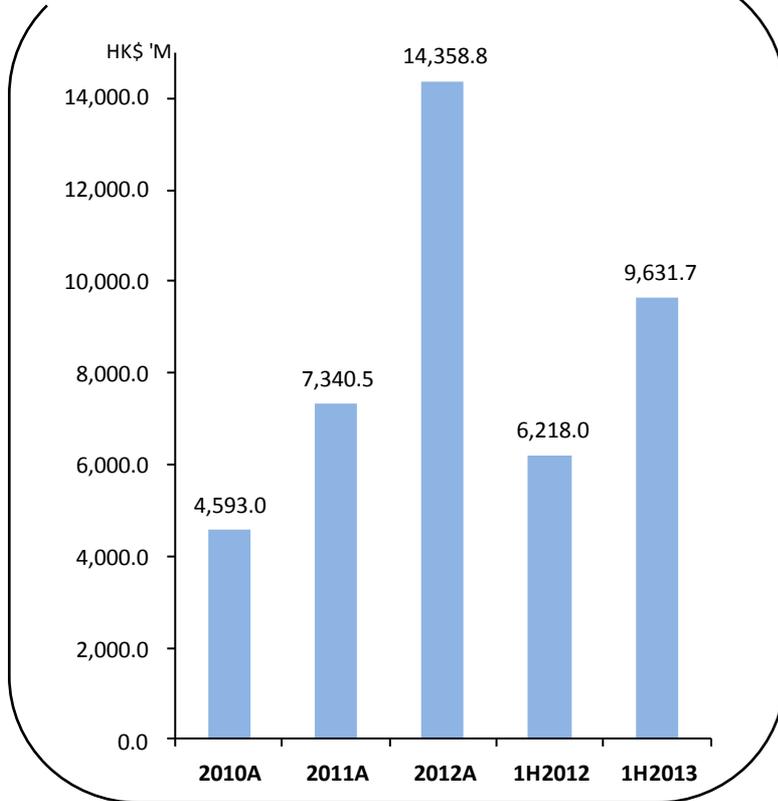


- Major Business: **3G, 4G Smartphone** contributed **96.6%, 3.0%** of total revenue respectively in 1H2013
- Sales of **3G Smartphone** achieved a **50.5%** growth as compared with 1H2012



Financial Performance

Revenue

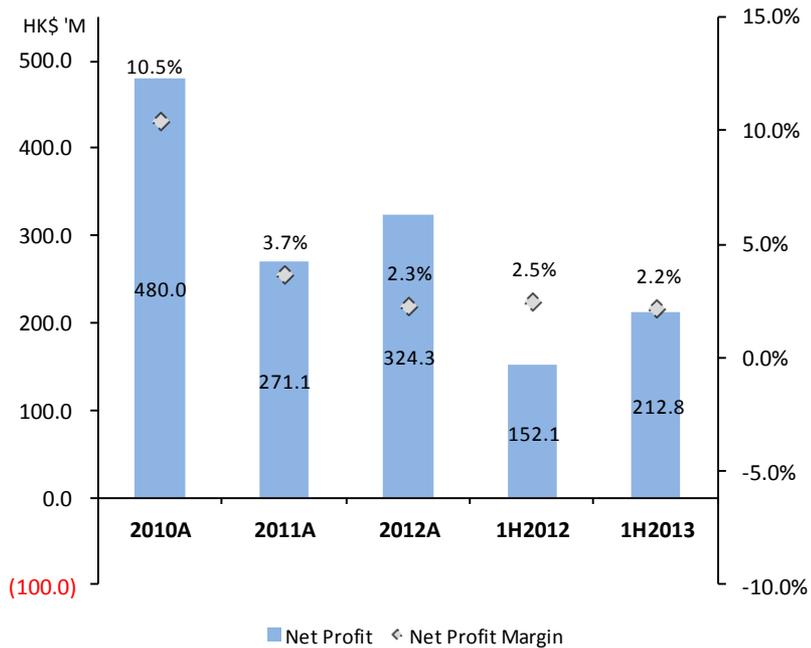


- Sustainable revenue growth attributable to rapid growth of domestic 3G Smartphone market
- Representing a growth of 54.9% as compared with 1H2012



Financial Performance

Net Profit

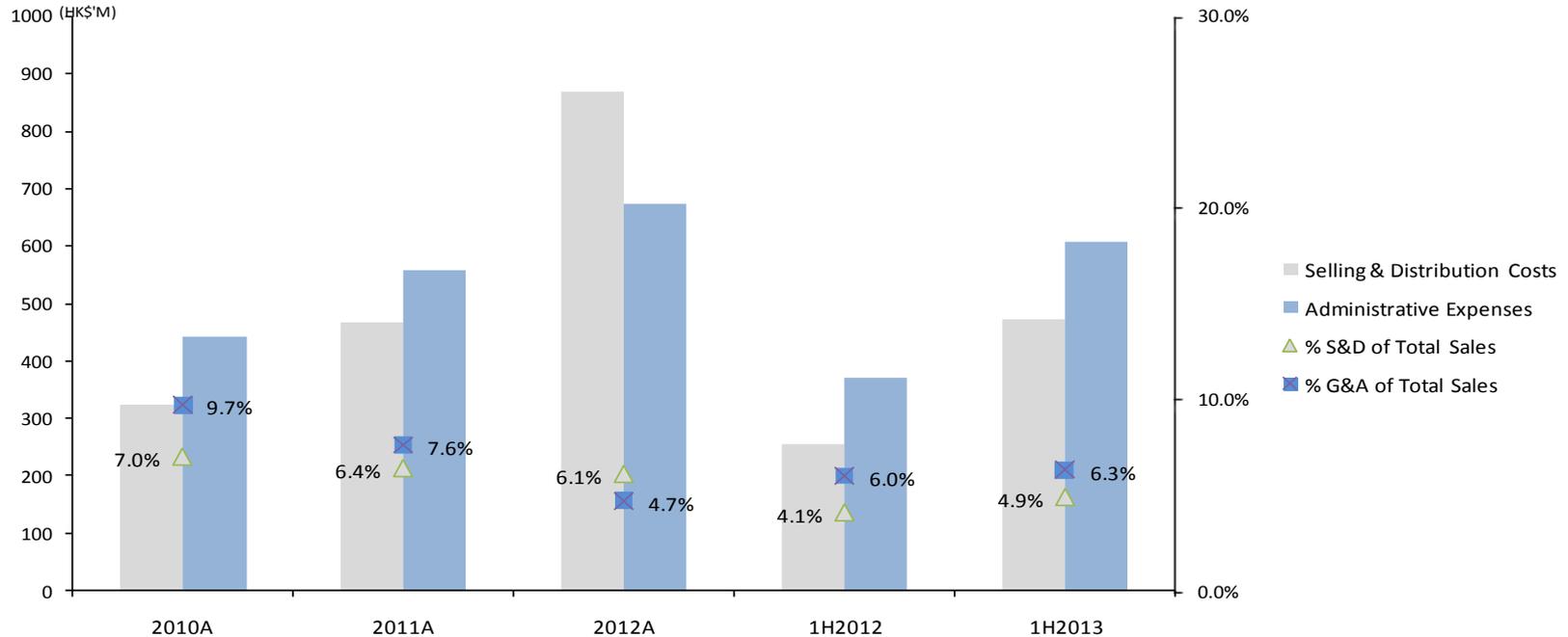


- Net Profit increased HK\$60.7 million, or 39.9%, as compared with 1H2012
- Because of the increase of shipments volume and the sales revenue in 1H2013



Higher Operational Efficiency Achieved

- Better economies of scale
- Stricter measures on administrative and marketing expense control





Balance Sheet Summary

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	1H2013	2012A
Cash & Cash Equivalents (HK\$'M)	2,032.9	1,273.5
Receivable Turnover Days	37.4	47.1
Payables Turnover Days	40.2	44.4
Inventory	36.7	49.6
Total Debt/ Book Equity	2.3	2.4
Gearing Ratio (%)	59.7	64.0





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Future Growth Strategies

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Innovation and R&D

- Close cooperation with industry leading suppliers to introduce more feature-rich and user-friendly **COOLPAD** products
- **Advancing R&D** on LTE(4G), mobile payment, and cloud computing and storage (“Coolcloud”)
- Focus on **innovation of UI & ID** and development on **COOLPAD** applications to enhance users’ mobile experience

Product Differentiation

- Launch new series of dual-mode **COOLPAD** smartphones and single-mode smartphones based on 3G&4G networks
- Develop a series of wireless data access devices and MID products
- Set up a **“CoolLife” ecosystem** through Coolcloud



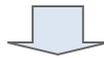
Future Growth Strategies

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Expand Customer Base

- Expand **the 3G/4G smartphone sales**
- Extend market reach to overseas market through **exploring more cooperation** with foreign telecommunications operators
- **Strengthening the relationships** with the domestic telecom operators and social distribution partners
- Explored **e-commerce channels** for scales and marketing

Advanced R&D + Product Differentiation + Larger Customer Base



Leading Smartphone Developer and Supplier in the Global Market

Q & A

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