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招商局置地有限公司
CHINA MERCHANTS LAND LIMITED

CHINA MERCHANTS LAND LIMITED

招商局置地有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 978)

**INTERIM RESULTS ANNOUNCEMENT
FOR THE SIX MONTHS ENDED 30 JUNE 2017**

The board (the "Board") of directors (the "Directors") of China Merchants Land Limited (the "Company") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the period from 1 January 2017 to 30 June 2017 together with the comparative figures for the period from 1 January 2016 to 30 June 2016 as follows:

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME**

For the six months ended 30 June 2017

| | Notes | Six months ended 30 June | |
|--|-------|--------------------------------|--------------------------------|
| | | 2017 (unaudited) RMB'000 | 2016 (unaudited) RMB'000 |
| Revenue | 4 | 4,872,150 | 3,333,401 |
| Cost of sales | | (3,755,387) | (2,623,662) |
| Gross profit | | 1,116,763 | 709,739 |
| Other income | | 100,148 | 61,168 |
| Net foreign exchange gains (losses) | | 76,878 | (54,496) |
| Selling and marketing expenses | | (118,759) | (101,577) |
| Administrative expenses | | (53,887) | (53,352) |
| Fair value changes on derivative financial instruments | 12 | 27,057 | (32,686) |
| Share of profits (losses) of associates | | 147,158 | (1,731) |
| Share of losses of joint ventures | | (4,998) | (5,468) |
| Finance costs | 5 | (161,738) | (97,250) |
| Profit before tax | 7 | 1,128,622 | 424,347 |
| Income tax expense | 6 | (457,231) | (213,021) |
| Profit for the period | | 671,391 | 211,326 |

| | | Six months ended 30 June | |
|---|--------------|---------------------------------|-------------|
| | | 2017 | 2016 |
| | | (unaudited) | (unaudited) |
| | | RMB'000 | RMB'000 |
| Other comprehensive income, net of income tax | <i>Notes</i> | | |
| <i>Items that may be reclassified subsequently to profit or loss:</i> | | | |
| Exchange differences arising on translating foreign operations | | (4,675) | 7,194 |
| Profit and total comprehensive income for the period | | 666,716 | 218,520 |
| Profit for the period attributable to: | | | |
| Owners of the Company | | 287,821 | 50,501 |
| Non-controlling interests | | 383,570 | 160,825 |
| | | 671,391 | 211,326 |
| Profit and total comprehensive income for the period attributable to: | | | |
| Owners of the Company | | 283,146 | 57,695 |
| Non-controlling interests | | 383,570 | 160,825 |
| | | 666,716 | 218,520 |
| Earnings per share | | | |
| Basic (RMB cents) | 9 | 5.87 | 1.03 |
| Diluted (RMB cents) | 9 | 5.37 | 1.03 |

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2017

| | | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|--|--------------|---|---|
| | <i>Notes</i> | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | | 76,194 | 61,913 |
| Investment properties | | 1,226,718 | 801,159 |
| Goodwill | | 160,210 | 160,210 |
| Interests in associates | | 340,143 | 192,985 |
| Interests in joint ventures | | 862,346 | 108,644 |
| Available-for-sale investments | | 18,750 | – |
| Other receivables | | 745,791 | 745,791 |
| Deferred tax assets | | 533,794 | 500,662 |
| | | <u>3,963,946</u> | <u>2,571,364</u> |
| CURRENT ASSETS | | | |
| Properties for sale | | 33,431,909 | 32,035,534 |
| Deposit paid for acquisitions of land use rights | | 1,788,670 | 1,275,940 |
| Trade and other receivables | 10 | 7,813,065 | 6,307,077 |
| Tax recoverable | | 236,416 | 329,080 |
| Derivative component of convertible bonds | 12 | 114,603 | 116,451 |
| Bank balances and cash | | 6,935,329 | 5,810,922 |
| | | <u>50,319,992</u> | <u>45,875,004</u> |
| CURRENT LIABILITIES | | | |
| Deposits received in respect of pre-sale of properties | | 12,450,005 | 10,350,183 |
| Trade and other payables | 11 | 9,278,530 | 6,060,389 |
| Loans from equity holders | | 6,900,588 | 6,443,021 |
| Tax payable | | 225,376 | 624,925 |
| Bank and other borrowings | | 2,625,800 | 2,572,000 |
| Convertible bonds | 12 | 1,713,740 | – |
| Derivative component of convertible bonds | 12 | 45,157 | – |
| | | <u>33,239,196</u> | <u>26,050,518</u> |
| NET CURRENT ASSETS | | <u>17,080,796</u> | <u>19,824,486</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u>21,044,742</u> | <u>22,395,850</u> |

| | | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|--|----|---|---|
| NON-CURRENT LIABILITIES | | | |
| Loans from equity holders | | 208,961 | 207,374 |
| Other payables | | 17,922 | 14,748 |
| Bank and other borrowings | | 2,717,870 | 2,705,590 |
| Bonds payable | | 3,363,986 | 3,426,732 |
| Convertible bonds | 12 | – | 1,714,915 |
| Derivative component of convertible bonds | 12 | – | 73,044 |
| Deferred tax liabilities | | 157,287 | 145,477 |
| | | <u>6,466,026</u> | <u>8,287,880</u> |
| NET ASSETS | | <u>14,578,716</u> | <u>14,107,970</u> |
| CAPITAL AND RESERVES | | | |
| Share capital | | 39,132 | 39,132 |
| Reserves | | 6,041,460 | 5,954,284 |
| | | <u>6,080,592</u> | <u>5,993,416</u> |
| Equity attributable to owners of the Company | | 6,080,592 | 5,993,416 |
| Non-controlling interests | | 8,498,124 | 8,114,554 |
| | | <u>14,578,716</u> | <u>14,107,970</u> |
| TOTAL EQUITY | | <u>14,578,716</u> | <u>14,107,970</u> |

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL INFORMATION

For the six months ended 30 June 2017

1. GENERAL INFORMATION

China Merchants Land Limited (the “Company”, together with its subsidiaries, collectively referred to as the “Group”) is incorporated in the Cayman Islands as a limited liability company and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The address of the registered office and principal place of business of the Company are disclosed in the “Corporate Information” section to the interim report.

The principal activities of the Group are development and sales of property, property leasing and sales of electronic and electrical related products and building related materials and equipment.

The condensed consolidated financial information is presented in Renminbi (“RMB”), which is the same as the functional currency of the Company.

2. BASIS OF PREPARATION

The condensed consolidated financial information have been prepared in accordance with Hong Kong Accounting Standard 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”).

3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial information has been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as appropriate.

Except as disclosed below, the accounting policies used in the condensed consolidated financial information for the six months ended 30 June 2017 are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended 31 December 2016.

Available-for-sale financial assets

Available-for-sale (“AFS”) financial assets are non-derivatives that are either designated as AFS or are not classified as (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss (“FVTPL”).

AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity investments are measured at cost less any identified impairment losses at the end of each reporting period (see the accounting policy in respect of impairment loss on financial assets below).

Dividend on AFS equity instruments are recognised in profit or loss when the Group’s right to receive the dividends is established.

Impairment loss on financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period.

For an AFS equity investment, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment. Impairment losses on AFS equity investments are recorded in profit or loss in the period in which they are incurred.

Application of new and revised Hong Kong Financial Reporting Standards (“HKFRSs”)

In the current interim period, the Group has applied, for the first time, the following amendments (“new and revised HKFRSs”) issued by the HKICPA which are effective for the Group’s financial year beginning 1 January 2017.

| | |
|-----------------------|--|
| Amendments to HKFRSs | Annual Improvements to HKFRSs 2014–2016 Cycle: Amendments to HKFRS 12 |
| Amendments to HKAS 7 | Disclosure Initiative |
| Amendments to HKAS 12 | Recognition of Deferred Tax Assets for Unrealised Losses |

Except as described below, the application of the new and revised HKFRSs in the current interim period has had no material effect on the Group’s financial performance and positions for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial information.

Amendments to HKAS 7 Disclosure Initiative

The amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. The amendments do not prescribe a specific method to fulfil the new disclosure requirements. However, the amendments indicate that one way is to provide a reconciliation between the opening and closing balances for liabilities arising from financing activities.

The application of amendments to HKAS 7 results in additional disclosures on the Group's financing activities, especially reconciliation between the opening and closing balances for liabilities arising from financing activities. The Group will disclose additional information in its annual consolidated financial statements for the year ended 31 December 2017. On initial application of the amendments, the Group is not required to provide comparative information for preceding periods.

4. SEGMENT INFORMATION

The Group has adopted HKFRS 8 Operating Segments, which requires operating segments to be identified on the basis of internal report about the components of the Group that are regularly reviewed by the chief operating decision maker ("CODM") in order to allocate resources to segments and to assess their performance. The CODM is the Company's executive directors.

For the management purpose, the Group is currently organised into the following two operating and reportable segments: (i) development and sales of properties and property leasing ("Properties Segment"); and (ii) sales of electronic and electrical related products and building related materials and equipment ("Trading Segment").

Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segments.

| | Trading Segment RMB'000 | Properties Segment RMB'000 | Consolidated RMB'000 |
|--|-------------------------------|----------------------------------|-------------------------|
| For the six months ended 30 June 2017 (unaudited) | | | |
| Segment revenue – external customers | – | 4,872,150 | 4,872,150 |
| Segment results | – | 1,122,256 | 1,122,256 |
| Unallocated net foreign exchange gains | | | 76,882 |
| Unallocated finance costs | | | (112,562) |
| Unallocated interest income | | | 25,075 |
| Fair value changes on derivative financial instruments, net | | | 27,057 |
| Unallocated corporate expenses | | | (10,086) |
| Profit before tax | | | 1,128,622 |

| | Trading Segment RMB'000 | Properties Segment RMB'000 | Consolidated RMB'000 |
|--|-------------------------------|----------------------------------|-------------------------|
| For the six months ended | | | |
| 30 June 2016 (unaudited) | | | |
| Segment revenue – external customers | – | 3,333,401 | 3,333,401 |
| Segment results | (73) | 587,971 | 587,898 |
| Unallocated net foreign exchange losses | | | (54,771) |
| Unallocated finance costs | | | (63,599) |
| Unallocated interest income | | | 887 |
| Fair value changes on derivative financial instruments, net | | | (32,686) |
| Unallocated corporate expenses | | | (13,382) |
| Profit before tax | | | 424,347 |

There were no inter-segment sales for both periods.

Segment results represent the profit earned by each segment without allocation of unallocated corporate expenses, fair value changes on derivative financial instruments, net, certain finance costs, certain interest income and certain net foreign exchange gains (losses). This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

5. FINANCE COSTS

| | Six months ended 30 June | |
|--|--------------------------------|--------------------------------|
| | 2017 (unaudited) RMB'000 | 2016 (unaudited) RMB'000 |
| Interest on: | | |
| – bank and other borrowings | 128,254 | 102,665 |
| – loans from an intermediate holding company | 6,270 | 14,532 |
| – loans from non-controlling equity holders of subsidiaries of the Group | 101,010 | 56,431 |
| – bonds | 79,405 | 81,891 |
| – convertible bonds (<i>note 12</i>) | 44,568 | 40,480 |
| | <hr/> | <hr/> |
| Total borrowing costs | 359,507 | 295,999 |
| Less: Amount capitalised in the cost of qualifying assets | (197,769) | (198,749) |
| | <hr/> | <hr/> |
| | 161,738 | 97,250 |
| | <hr/> | <hr/> |

6. INCOME TAX EXPENSE

| | Six months ended 30 June | |
|-------------------------------|--------------------------------|--------------------------------|
| | 2017 (unaudited) RMB'000 | 2016 (unaudited) RMB'000 |
| The charge comprises: | | |
| PRC Enterprise Income Tax | | |
| – Current period | 279,391 | 93,071 |
| Land appreciation tax (“LAT”) | 199,162 | 74,421 |
| | <hr/> | <hr/> |
| | 478,553 | 167,492 |
| Deferred tax | (21,322) | 45,529 |
| | <hr/> | <hr/> |
| | 457,231 | 213,021 |
| | <hr/> | <hr/> |

No provision for Hong Kong Profits Tax has been made as the Group has no assessable profit in Hong Kong for both reporting periods.

Under the Law of the People's Republic of China (the "PRC") on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the statutory EIT rate of the subsidiaries incorporated in the PRC is 25%. Further, 5% or 10% withholding income tax is generally imposed on dividends relating to profits earned by PRC entities that are owned by non-PRC entities within the Group.

LAT is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditures including cost of land use right and all property development expenditures.

7. PROFIT BEFORE TAX

The Group's profit before tax has been arrived at after charging (crediting):

| | Six months ended 30 June | |
|--|---------------------------------|-------------|
| | 2017 | 2016 |
| | (unaudited) | (unaudited) |
| | RMB'000 | RMB'000 |
| Employee benefits expense (including directors' remuneration): | | |
| Salaries and allowances | 106,081 | 70,330 |
| Pension scheme contributions | 17,569 | 15,256 |
| | <hr/> | <hr/> |
| Total staff costs | 123,650 | 85,586 |
| Less: Amount capitalised to properties for sale | (47,283) | (45,703) |
| | <hr/> | <hr/> |
| | 76,367 | 39,883 |
| | <hr/> | <hr/> |
| Gross rental income from investment properties | (40,999) | (1,967) |
| Less: Direct operating expenses incurred | 42,812 | 786 |
| | <hr/> | <hr/> |
| | 1,813 | (1,181) |
| | <hr/> | <hr/> |
| Cost of properties for sale recognised as an expense | 3,755,387 | 2,623,662 |
| Depreciation of property, plant and equipment | 4,571 | 2,609 |
| Depreciation of investment properties | 19,340 | 458 |
| Gain on disposals of property, plant and equipment | (15) | – |
| | <hr/> | <hr/> |

8. DIVIDEND

During the current period, a final dividend of HK\$0.045 (2016: HK\$0.005) per ordinary share in respect of the year ended 31 December 2016 was declared and paid to the shareholders of the Company. The aggregate amount of final dividend paid from the share premium of the Company and paid during the current period amounted to approximately RMB195,970,000 (2016: RMB20,438,000).

During the period ended 30 June 2017, a subsidiary of the Group declared dividends of approximately RMB17,008,000 (2016: RMB39,336,000) to its shareholders, of which none (2016: approximately RMB19,683,000) was paid to its non-controlling equity holders.

No interim dividend was paid, declared or proposed during the six months ended 30 June 2017, nor has any dividend been proposed since the end of the interim reporting period (2016: Nil).

9. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

| | Six months ended 30 June | |
|--|---------------------------------|-------------|
| | 2017 | 2016 |
| | (unaudited) | (unaudited) |
| | RMB'000 | RMB'000 |
| Earnings | | |
| Earning for the purpose of basic earnings per share, being profit for the period attributable to owners of the Company | 287,821 | 50,501 |
| Effect of dilutive potential ordinary shares: | | |
| – Fair value changes on convertible bonds | (27,057) | 32,686 |
| – Interest on convertible bonds | 44,568 | 40,480 |
| Earnings for the purpose of diluted earnings per share | 305,332 | 123,667 |

| | At 30 June 2017 (unaudited) '000 | At 30 June 2016 (unaudited) '000 |
|---|---|---|
| Number of shares | | |
| Weighted average number of ordinary shares for the purpose of basic earnings per share | 4,905,258 | 4,905,258 |
| Effect of dilutive potential ordinary shares: – Convertible bonds | 780,976 | 752,874 |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share | 5,686,234 | 5,658,132 |
| Basic earnings per share (RMB cents) | 5.87 | 1.03 |
| Diluted earnings per share (RMB cents) | 5.37 | 1.03 |

The computation of diluted earnings per share for the six months ended 30 June 2016 did not assume the conversion of the Group's convertible bonds since its exercise would result in an increase in earnings per share.

10. TRADE AND OTHER RECEIVABLES

| | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|--|--|--|
| Trade receivables (<i>note a</i>) | 1,153 | 2,163 |
| Other receivables | | |
| Prepaid LAT | 615,527 | 453,376 |
| Other prepaid non-income tax | 357,110 | 387,785 |
| Other receivables and prepayments | 754,546 | 582,238 |
| Amount due from an intermediate holding company | 526 | 337 |
| Amounts due from non-controlling equity holders of subsidiaries of the Group | 2,910,743 | 2,828,108 |
| Amounts due from fellow subsidiaries | 10,964 | 12,779 |
| Amounts due from associates | 530,393 | 714,787 |
| Amounts due from joint ventures | 2,632,103 | 1,325,504 |
| | 7,811,912 | 6,304,914 |
| | 7,813,065 | 6,307,077 |

Note:

- (a) Trade receivables mainly arise from Trading Segment and Properties Segment. The Group's credit terms with its trade customers are generally 0 to 30 days. The Group seeks to maintain strict control over its outstanding receivables in order to minimise credit risk. Overdue balances are reviewed regularly by senior management. Considerations in respect of properties sold are paid in accordance with the terms of the related sales and purchase agreements, normally within 60 days from the date of agreement.

The ageing analysis of trade receivables at the end of the reporting period, based on the invoice date, is as follows:

| | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|-----------------|--|--|
| 90 days or less | 306 | 575 |
| 91 to 365 days | 38 | – |
| Over 365 days | 809 | 1,588 |
| | 1,153 | 2,163 |

11. TRADE AND OTHER PAYABLES

| | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|--|--|--|
| Trade payables (<i>note a</i>) | | |
| – Trading Segment | 1,324 | 2,039 |
| – Properties Segment | 2,747,429 | 2,396,871 |
| | 2,748,753 | 2,398,910 |
| Other payables | | |
| Other non-income tax payables | 34,845 | 28,439 |
| Other payables and accrued charges | 445,258 | 420,970 |
| LAT payable | 1,459,484 | 1,413,270 |
| Amount due to an intermediate holding company | 100,368 | 82,926 |
| Amounts due to non-controlling equity holders of subsidiaries of the Group | 446,774 | 288,170 |
| Amounts due to fellow subsidiaries | 2,506,417 | 25,714 |
| Amount due to a joint venture | 290,400 | 173,800 |
| Amount due to an associate | 284,200 | 266,159 |
| Dividend payable to non-controlling equity holder | 962,031 | 962,031 |
| | 6,529,777 | 3,661,479 |
| | 9,278,530 | 6,060,389 |

Note:

- (a) The following is an aged analysis of trade payables, based on the invoice date, at the end of the reporting period:

| | At 30 June 2017 (unaudited) RMB'000 | At 31 December 2016 (audited) RMB'000 |
|-----------------|--|--|
| 0 to 60 days | 847,549 | 1,418,012 |
| 61 to 180 days | 501,196 | 156,757 |
| 181 to 365 days | 898,652 | 189,009 |
| Over 365 days | 501,356 | 635,132 |
| | 2,748,753 | 2,398,910 |

12. CONVERTIBLE BONDS

On 23 June 2015, the Company's wholly-owned subsidiary, Cosmos Boom Investment Limited ("Cosmos") issued 0.50% convertible bonds ("CBs") which were due on 23 June 2020 with an aggregate principal amount of US\$290,000,000. The CBs were denominated in United States dollars ("US\$") and entitle the holders to convert them into ordinary shares of the Company at the initial conversion price of HK\$2.9875 per share with fixed exchange rate of HK\$7.7559 equal to US\$1.00 at any time on or after 2 August 2015 and thereafter up to the close of business on the tenth day prior to the maturity date or if such CBs shall have been called for redemption by Cosmos before maturity date, then up to and including the close of business on a date no later than 15 days prior to the date fixed for redemption thereof. The conversion price of the CBs was adjusted to HK\$2.8800 per share with effect from 10 May 2017, pursuant to the terms and conditions of the CBs, as a result of the approval by the shareholders of the final dividend of HK\$0.045 per share for the year ended 31 December 2016. Unless previously redeemed, converted, purchased and cancelled, all CBs outstanding on maturity date shall be repaid by Cosmos at its principal amount outstanding on maturity date plus accrued interest. Cosmos may, on giving not less than 30 nor more than 90 days' notice to bondholders at any time on or after 23 December 2016 prior to the maturity date redeem all the outstanding CBs in whole at the outstanding principal amount and accrued interest. The bondholders have the right to require the Group to redeem all or some of the CBs on 23 June 2018 afterwards at their principal amount together with accrued and unpaid interest to the respective dates fixed for redemption.

At the issue date, the CBs were bifurcated into liability, equity and derivative components. The equity element is presented in equity under "Convertible bonds equity reserve". The effective interest rate of the liability component is 5.196% per annum.

The movements of the liability, equity and derivatives components of the CBs and the reconciliation of Level 3 fair value measurement during the reporting period are set out below:

| | Liability component of CBs | Derivative financial assets of CBs | Derivative financial liabilities of CBs | Equity component of CBs | Total |
|--------------------------------------|---|---|--|--|------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| As at 1 January 2016 (audited) | 1,533,339 | (168,570) | 72,675 | 414,329 | 1,851,773 |
| Changes in fair value | – | 36,955 | (4,269) | – | 32,686 |
| Imputed interest expense (note 5) | 40,480 | – | – | – | 40,480 |
| Interest paid | (4,738) | – | – | – | (4,738) |
| Exchange translation | 33,017 | (3,017) | 1,476 | – | 31,476 |
| | <u>1,602,098</u> | <u>(134,632)</u> | <u>69,882</u> | <u>414,329</u> | <u>1,951,677</u> |
| As at 30 June 2016 (unaudited) | | | | | |
| As at 1 January 2017 (audited) | 1,714,915 | (116,451) | 73,044 | 414,329 | 2,085,837 |
| Changes in fair value | – | (882) | (26,175) | – | (27,057) |
| Imputed interest expense (note 5) | 44,568 | – | – | – | 44,568 |
| Interest paid | (4,982) | – | – | – | (4,982) |
| Exchange translation | (40,761) | 2,730 | (1,712) | – | (39,743) |
| | <u>1,713,740</u> | <u>(114,603)</u> | <u>45,157</u> | <u>414,329</u> | <u>2,058,623</u> |
| As at 30 June 2017 (unaudited) | | | | | |

No CBs were converted into ordinary shares of the Company during the six months ended 30 June 2017 and 2016. No redemption, purchase or cancellation by the Company or Cosmos has been made in respect of the CBs during the six months ended 30 June 2017 and 2016. As at 30 June 2017, the principal amount of the CBs that remained outstanding amounted to US\$290,000,000 of which a maximum amount of 780,976,041 shares (31 December 2016: 752,873,974 shares) may fall to be issued upon their conversions, subject to adjustments provided in the terms of the CBs.

13. ACQUISITION OF SUBSIDIARIES ACCOUNTED FOR AS ASSETS ACQUISITION

- (i) On 18 August 2016, the Company entered into an agreement (the "Agreement") with China Merchants Properties Development Limited ("CMPD"), a subsidiary of China Merchants Shekou Industrial Zone Holdings Co., Ltd. ("CMSK"), an intermediate holding company of the Company, to acquire the entire equity interest of Coming Wealth Limited ("Coming Wealth"), a subsidiary of CMPD, and all outstanding shareholder loan of approximately HK\$281,125,000 (equivalent to approximately RMB251,467,000) owing by Coming Wealth to CMPD at the date of completion of the aforesaid acquisition for a total consideration of approximately HK\$505,000,000 (equivalent to approximately of RMB452,000,000) (the consideration is subject to adjustment as defined in the Agreement but capped at HK\$506,000,000 (equivalent to approximately RMB452,891,000)) (the "Coming Wealth Acquisition"). The adjusted consideration was approximately HK\$504,000,000 (equivalent to approximately RMB451,101,000) which was paid by cash. The Coming Wealth Acquisition was completed on 5 January 2017. Upon completion, the Company holds a 100% equity interest in Coming Wealth, which became a wholly-owned subsidiary of the Company.

Coming Wealth is principally engaged in property investment in Hong Kong and up to the date of acquisition, Coming Wealth has not carried out any significant business transaction except for holding certain completed properties in Hong Kong. The Coming Wealth Acquisition has been accounted for by the Group as acquisition of assets.

Net assets of Coming Wealth acquired:

| | RMB'000 |
|---|------------------|
| Other receivables | 435 |
| Investment properties | 451,722 |
| Bank balances and cash | 126 |
| Other payables | (1,182) |
| Shareholder loan | (251,467) |
| | <u>199,634</u> |
| Satisfied by: | |
| Cash consideration for | |
| Shareholder loan | 251,467 |
| Entire equity interest of Coming Wealth | 199,634 |
| | <u>451,101</u> |
| Net cash outflow arising from acquisition | |
| Cash paid | (451,101) |
| Less: Bank balances and cash acquired | 126 |
| | <u>(450,975)</u> |

- (ii) On 15 April 2016, the Group acquired 60% equity interest of Poly Field International Investments Limited (“Poly Field”) from an independent third party for a cash consideration of RMB437,058,300. Poly Field and its sole wholly-owned subsidiary was incorporated and operated in the PRC (the “Poly Field Group”). The directors of the Company are of the opinion that the acquisition of Poly Field is in substance an asset acquisition instead of a business combination, as the net assets of Poly Field was mainly a piece of land recording under properties for sale under development and Poly Field was inactive prior to the acquisition by the Group.

Net assets of Poly Field Group acquired:

| | RMB'000 |
|---|------------------|
| Plant and equipment | 2 |
| Properties for sale under development | 655,789 |
| Bank balances and cash | 77,090 |
| Other payables | <u>(4,451)</u> |
| | 728,430 |
| Non-controlling interests | <u>(291,372)</u> |
| | <u>437,058</u> |
| Satisfied by: | |
| Cash consideration | <u>437,058</u> |
| Net cash outflow arising from acquisition | |
| Cash paid | (437,058) |
| Less: Bank balances and cash acquired | <u>77,090</u> |
| | <u>(359,968)</u> |

The non-controlling interests in Poly Field Group recognised at the acquisition date was measured by reference to the proportionate share of net assets of Poly Field Group and amounted to approximately RMB291,372,000.

MANAGEMENT DISCUSSION AND ANALYSIS

MARKET OVERVIEW ANALYSIS

In the first half of 2017, China maintained a moderate to high-speed growth in its domestic economy and recorded a 6.9% year-on-year increase in its GDP, as the country deepened the supply-side structural reform and hence accelerated the transformation based on industrial orientation. To restrain unreasonable housing demand and the excessive surge of housing prices, the government sustained and intensified its regulatory policies that had started from the fourth quarter of 2016. Multiple cities intensively introduced the tightening measures centered on “restricting housing purchases, loans, prices and sales”, together with fresh control measures such as “public tendering for self-owned residential housing” and “restriction on converting commercial projects to residential housing”. Such intensive regulation and control slowed down the growth in sales volume and revenue of commercial properties.

FINANCIAL REVIEW

During the six months period ended 30 June 2017, profit amounted to RMB671,391,000 (2016: RMB211,326,000), representing an increase of approximately 218% as compared with the last corresponding period.

Profit attributable to the owners of the Company was RMB287,821,000 (2016: RMB50,501,000), representing an increase of approximately 470% as compared with the last corresponding period. The increase in profit and profit attributable to the owners of the Company during the six months period ended 30 June 2017 were primarily due to the reasons as stated below:

- (i) a substantial increase in gross profit has been recorded attributable to the increase in the total gross floor area of properties completed and delivered for the six months period ended 30 June 2017 as compared to the last corresponding period;
- (ii) a gain on investment has been recorded by Nanjing Shizhaoquansheng Property Company Limited* (南京世招荃晟置業有限公司), an associated company of the Company for the six months period ended 30 June 2017, as compared to an investment loss recorded in the last corresponding period;
- (iii) an exchange gain has been recorded during the six months period 30 June 2017 attributable to the increase in value of Renminbi against United States Dollars in relation to the convertible bonds and bonds etc, as an exchange loss has been recorded during the last corresponding period;
- (iv) a fair value gain on derivative financial instruments of approximately RMB27,057,000 was recognised to the profit or loss for the six months period ended 30 June 2017 as a result of the issuance of five-year term credit enhanced convertible bonds on 23 June 2015 by a wholly-owned subsidiary of the Company in an aggregate principal amount of US\$290,000,000 bearing coupon rate of 0.5% per annum.

For the six months period ended 30 June 2017 the Group had no material exposure to fluctuations in exchange rates and no related hedges.

During the six month period ended 30 June 2017, basic earnings per share was RMB5.87 cents (2016: RMB1.03 cents), representing an increase of 470% as compared with the last corresponding period. The Group, together with its associated companies and joint ventures, had achieved an aggregate contracted sales amount of RMB13,398,000,000, representing an increase of 58% over that of the last corresponding period. Aggregate contracted sales area was 773,064 sq.m., as increased by 27% over that of the last corresponding period. The average selling price was approximately RMB17,331 per sq.m., representing an increase of 24% over the last corresponding period.

As at 30 June 2017, equity attributable to owners of the Company was RMB6,080,592,000, representing an increase of approximately 1.45% compared to the last financial year ended 31 December 2016 of RMB5,993,416,000.

Turnover

For the first half of 2017, the Group recorded turnover of RMB4,872,150,000 (2016: RMB3,333,401,000), representing a significant increase of approximately 46% as compared with that of the last corresponding period. Such an increase was attributable to the increase in the total gross floor area (“GFA”) completed and delivered in the first half of 2017. For the first half of 2017, projects in Foshan, Guangzhou, Chongqing, Nanjing and Xi’an accounted for 24%, 6%, 6%, 44% and 20%, respectively, of the total revenue of the Group.

Gross Profit

Gross profit amounted to RMB1,116,763,000 (2016: RMB709,739,000), representing an increase of approximately 57% as compared to the last corresponding period. The gross profit margin of 23% had increased by 2 percentage points as compared with that of the last corresponding period (2016: 21%). For the first half of 2017 and 2016, over 60% of the recognised revenue were derived from projects with relatively low profit margin.

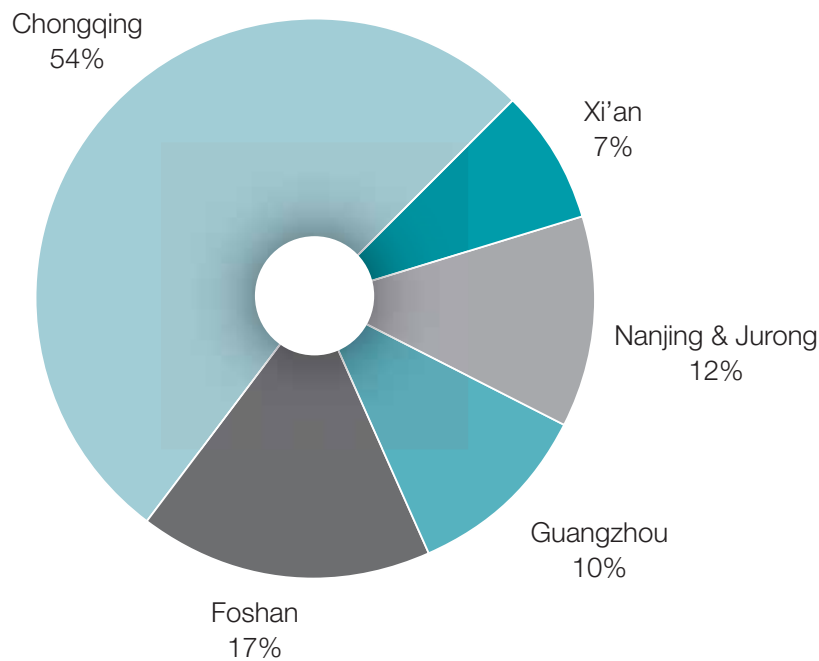
BUSINESS REVIEW

Property Development Business

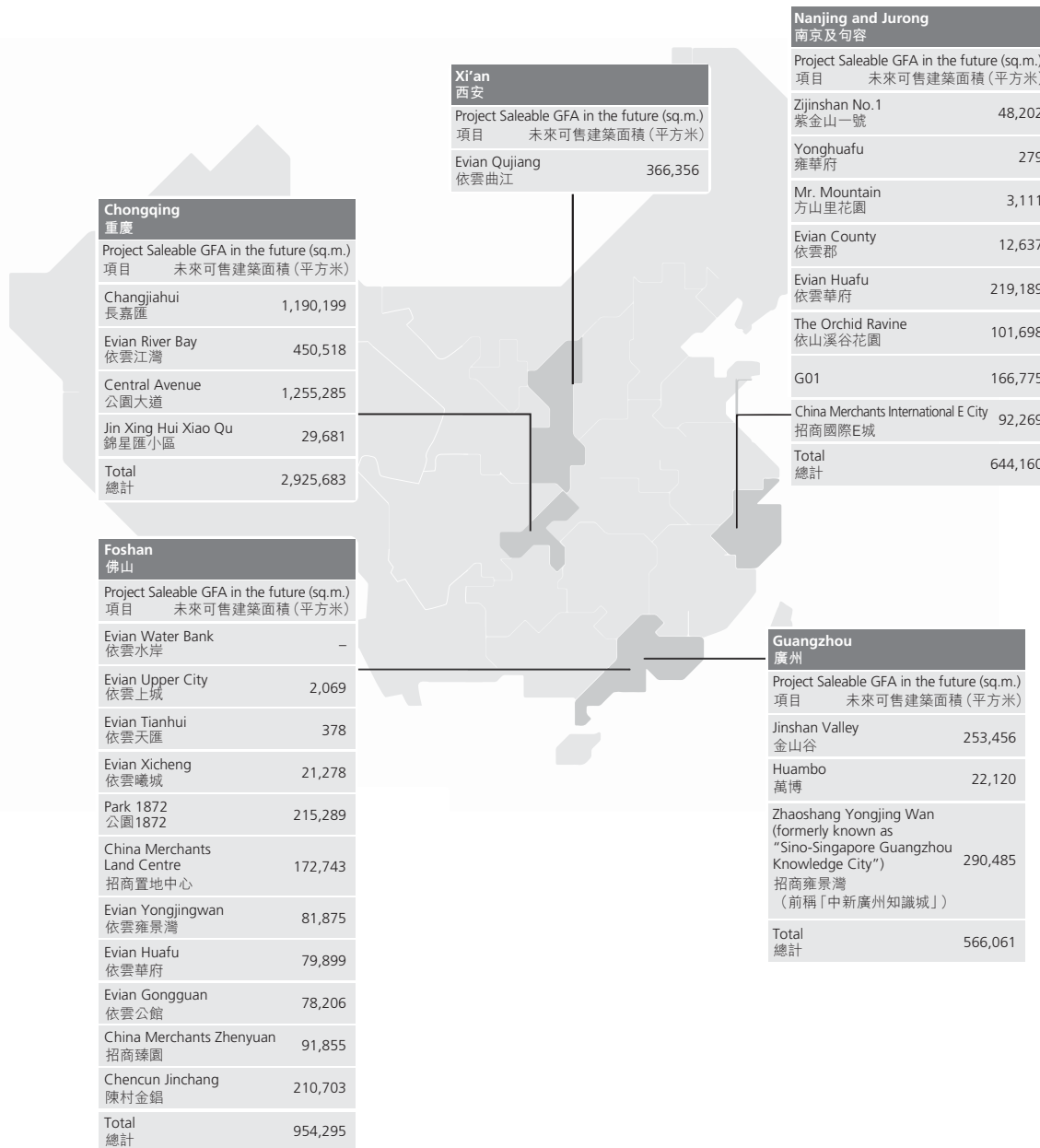
As at 30 June 2017, the Group's portfolio of property development projects consisted of 27 projects in Foshan, Guangzhou, Chongqing, Nanjing, Jurong and Xi'an, with a primary focus on the development of residential properties, as well as residential and commercial complex properties, products types including apartments, villas, offices and retail shops etc.

Below are the breakdown of land bank by cities and a map showing the geographic locations and the land bank of the projects of the Group in the PRC. The saleable GFA of the properties comprising the projects which had not been sold or pre-sold as at 30 June 2017 ("land bank") was 5,456,555 sq.m..

Land bank by cities as at 30 June 2017



A map showing the geographical location and land bank of the projects of the Group in the PRC as at 30 June 2017



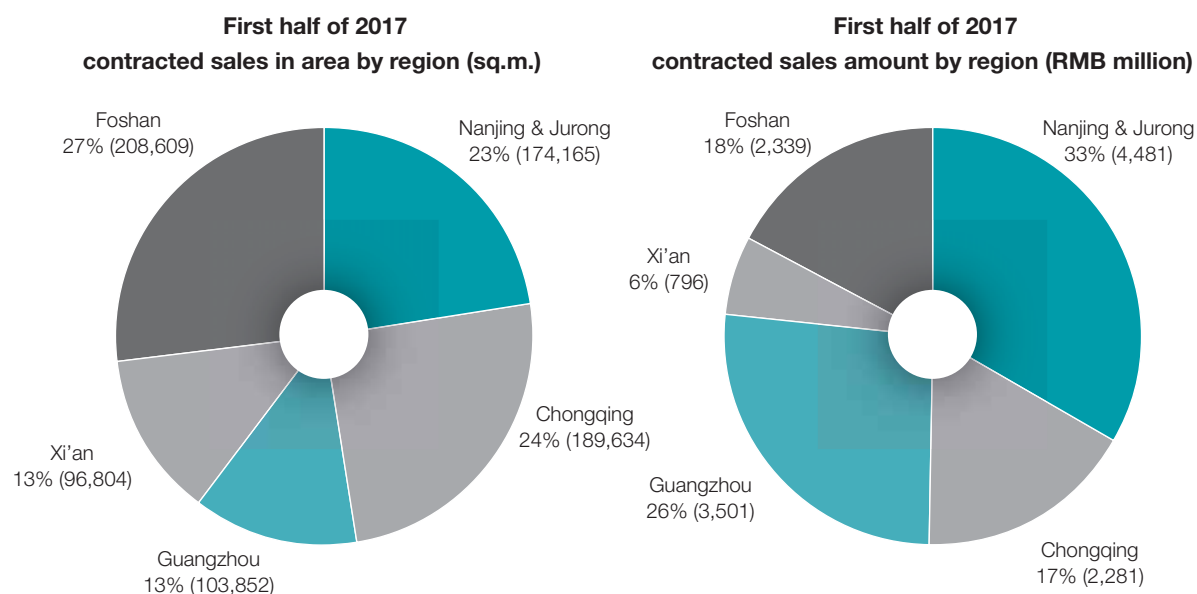
The table below details the Group's property development projects as at 30 June 2017 which (i) had been completed, (ii) were under development, or (iii) were held for future development. All figures in relation to area are rounded up to the nearest whole number:

| Project | The Company's attributable interest in the projects | Completed | | | | Under development | | | Future development | | | |
|--|---|-------------------|-------------------|-----------------------|-------------------------------------|-------------------------------------|---|--|-------------------------------|-------------------------------------|---------------------------|----------------------------|
| | | Total GFA (sq.m.) | Land bank (sq.m.) | GFA completed (sq.m.) | Total GFA saleable/rentable (sq.m.) | Of which sold and delivered (sq.m.) | Of which pre-sold but not yet delivered (sq.m.) | Of which pre-sold/ investment held for (sq.m.) | GFA under development (sq.m.) | Total GFA saleable/rentable (sq.m.) | Of which pre-sold (sq.m.) | Total GFA saleable (sq.m.) |
| Foshan | | | | | | | | | | | | |
| Evan Water Bank | 50% | 655,716 | - | 655,716 | 599,397 | 599,397 | - | - | - | - | - | - |
| Evan Upper City | 50% | 355,992 | 2,069 | 355,992 | 317,896 | 317,896 | - | 2,069 | - | - | - | - |
| Evan Tianhui | 50% | 301,818 | 378 | 301,818 | 271,563 | 271,563 | - | 378 | - | - | - | - |
| Evan Xicheng | 50% | 438,393 | 21,278 | 438,393 | 398,707 | 359,922 | 9,689 | 29,096 | - | - | - | - |
| Park 1872 | 100% | 308,694 | 215,289 | 151,311 | 129,732 | 56,971 | 39,387 | 33,375 | 157,383 | 140,674 | - | - |
| China Merchants Land Center | 51% | 222,684 | 172,743 | 132,439 | 120,656 | 15,971 | 7,589 | 97,096 | 90,245 | 75,725 | - | - |
| Evan Yongjingwan | 50% | 233,852 | 81,875 | 120,500 | 105,821 | 49,336 | 3,372 | 53,113 | 113,352 | 100,922 | - | - |
| Evan Huaü | 50% | 386,506 | 79,899 | 285,789 | 251,144 | 224,950 | 306 | 25,888 | 100,717 | 97,398 | - | - |
| Evan Gongguan | 55% | 317,111 | 78,206 | 123,938 | 120,384 | 106,561 | 3,557 | 10,266 | 193,173 | 187,795 | - | - |
| China Merchants Zhenyuan | 50% | 133,683 | 91,855 | 20,193 | 16,399 | 12,478 | 1,001 | 2,919 | 113,490 | 108,562 | - | - |
| Chencun Jinchang | 100% | 228,703 | 210,703 | - | - | - | - | - | 228,703 | 210,703 | - | - |
| Foshan subtotal | | 3,583,152 | 954,295 | 2,586,089 | 2,334,145 | 2,015,045 | 64,901 | 254,200 | 997,063 | 921,779 | 246,757 | - |
| Guangzhou | | | | | | | | | | | | |
| Jinshan Valley | 100% | 1,280,419 | 253,456 | 1,126,095 | 880,805 | 711,456 | 74,961 | 94,388 | 102,938 | 102,938 | - | 51,386 |
| Huambo | 51% | 126,202 | 22,120 | 126,202 | 103,611 | 41,719 | 36,762 | 25,130 | - | - | - | - |
| "haoshang Yongjing Wan (formerly known as "Sino-Singapore Guangzhou Knowledge City")" | 60% | 390,498 | 290,485 | - | - | - | - | - | 226,825 | 146,601 | - | 163,673 |
| Guangzhou subtotal | | 1,797,119 | 566,061 | 1,252,297 | 984,416 | 753,175 | 111,723 | 119,518 | 329,763 | 249,539 | - | 215,059 |
| | | | | | | | | | | | | 143,884 |
| | | | | | | | | | | | | 195,270 |

| Project | The Company's attributable interest in the projects | Completed | | | | Under development | | | Future development | | | | |
|------------------------------------|---|-------------------|-------------------|-----------------------|-------------------------------------|-------------------------------------|---|--|-------------------------------|-------------------------------------|---------------------------|----------------------------|------------------|
| | | Total GFA (sq.m.) | Land bank (sq.m.) | GFA completed (sq.m.) | Total GFA saleable/rentable (sq.m.) | Of which sold and delivered (sq.m.) | Of which pre-sold but not yet delivered (sq.m.) | Of which pre-sold/ investment held for (sq.m.) | GFA under development (sq.m.) | Total GFA saleable/rentable (sq.m.) | Of which pre-sold (sq.m.) | Total GFA saleable (sq.m.) | |
| Chongqing | | | | | | | | | | | | | |
| Changjiatui | 50% | 1,896,259 | 1,190,199 | 433,940 | 414,940 | 229,392 | 16,989 | 168,559 | 359,648 | 342,774 | 123,756 | 1,102,671 | 802,622 |
| Evian River Bay | 100% | 533,692 | 450,518 | 165,473 | 155,297 | 56,595 | 12,604 | 86,098 | - | - | - | 368,219 | 364,419 |
| Central Avenue | 50% | 1,546,633 | 1,255,285 | 192,659 | 188,133 | 69,679 | 60,522 | 57,933 | 613,276 | 602,451 | 143,760 | 740,698 | 738,661 |
| Jin Xing Hui Xiao Qu | 100% | 97,839 | 29,681 | - | - | - | - | - | 97,839 | 97,043 | 67,362 | - | - |
| Chongqing subtotal | | 4,074,423 | 2,925,683 | 792,072 | 758,370 | 355,666 | 90,115 | 312,590 | 1,070,763 | 1,042,268 | 334,878 | 2,211,588 | 1,905,702 |
| Nanjing&Jurong | | | | | | | | | | | | | |
| Zijinshan No.1 | 51% | 213,870 | 48,202 | 213,870 | 145,376 | 96,839 | 336 | 48,202 | - | - | - | - | - |
| Yonghua | 51% | 179,048 | 279 | 179,048 | 151,764 | 151,484 | - | 279 | - | - | - | - | - |
| Mr.Mountain | 26% | 75,051 | 3,111 | 75,051 | 59,026 | 55,309 | 607 | 3,111 | - | - | - | - | - |
| Evian County | 26% | 212,974 | 12,637 | 212,974 | 167,561 | 148,146 | 6,778 | 12,637 | - | - | - | - | - |
| Chian Merchants | | | | | | | | | | | | | |
| International E City | 70% | 232,572 | 92,269 | 135,094 | 124,956 | 123,185 | - | 1,772 | 97,478 | 90,497 | - | - | - |
| Evian Huaifu | 50% | 359,391 | 219,189 | 23,305 | 23,196 | 23,196 | - | - | 336,086 | 306,091 | 86,902 | - | - |
| The Orchid Ravine | 51% | 345,855 | 101,698 | 89,377 | 76,111 | 69,257 | 258 | 6,597 | 256,478 | 199,998 | 104,897 | - | - |
| G01 | 36% | 221,112 | 166,775 | - | - | - | - | - | 221,112 | 166,775 | - | - | - |
| Nanjing&Jurong subtotal | | 1,839,873 | 644,160 | 928,719 | 747,990 | 667,416 | 7,979 | 72,598 | 911,154 | 763,361 | 191,799 | - | - |
| Xi'an | | | | | | | | | | | | | |
| Evian Qujiang | 100% | 538,534 | 366,356 | 172,592 | 172,592 | 166,837 | - | 5,755 | 67,452 | 66,552 | - | 298,490 | 294,049 |
| Xi'an subtotal | | 538,534 | 366,356 | 172,592 | 172,592 | 166,837 | - | 5,755 | 67,452 | 66,552 | - | 298,490 | 294,049 |
| Total | | 11,833,101 | 5,456,555 | 5,731,769 | 4,997,513 | 3,958,139 | 274,718 | 764,661 | 3,376,195 | 3,043,499 | 773,434 | 2,725,137 | 2,395,021 |

Contracted sales

For the first half of 2017, the Group, together with its associated companies and joint venture, recorded contracted sales of approximately RMB13,398,000,000 from five cities and the saleable area sold was approximately 773,064 sq.m..



Newly Acquired Land Bank

The newly acquired lands controlled by the Group at 30 June 2017 are as follows:

| Project | Total consideration (RMB million) | Total site area (sq.m.) | Total permissible area (sq.m.) | Average land premium (RMB/sq.m.) |
|-------------------|--------------------------------------|----------------------------|-----------------------------------|-------------------------------------|
| Foshan Gaoming | 135 | 60,122 | 90,183 | 1,500 |
| Foshan Jiujiang | 2,015 | 81,357 | 231,867 | 8,690 |
| Chongqing Nanping | 581 | 11,312 | 89,365 | 6,501 |
| Foshan Sanshui | 1,614 | 70,500 | 225,600 | 7,154 |

Electronic Trading Business and Property Related Procurement Business

The Group will balance the synergies in property related procurement business and the main business in property development business to determine the resources to be allocated to the trading procurement business.

FINANCIAL AND TREASURY MANAGEMENT PRINCIPLES

As at 30 June 2017, the net assets attributable to shareholders of the Group were approximately RMB6,080,592,000 (31 December 2016: RMB5,993,416,000).

As at 30 June 2017, bank balances and cash was RMB6,935,329,000 (31 December 2016: RMB5,810,922,000). In terms of currency denomination, bank balances and cash can be divided into RMB6,921,067,000 in Renminbi, RMB9,704,000 in US\$ and RMB4,558,000 in Hong Kong dollars.

In June 2015, the Company's direct wholly-owned subsidiary completed the issuance of a guaranteed convertible bonds due in June 2020 (credit enhanced until July 2018) in the aggregate principal amount of US\$290,000,000 bearing coupon rate at 0.50% per annum ("Convertible Bonds"). In December 2013, the Group completed the issuance of five-year term credit enhanced bonds in the aggregate principal amount of US\$500,000,000 bearing coupon rate of 4.021% per annum ("Bond"). The rates of the Convertible Bonds and the Bond, which are fixed and unchanged during their subsisting period, bear simple interest rather than compound interest and the interest are payable half-yearly. Both the Convertible Bonds and the Bonds have been listed on the Hong Kong Stock Exchange since 24 June 2015 and 12 December 2013 respectively. The fund raised from the issuance of the Convertible Bonds and the Bond are for the purpose of general corporate use.

As at 30 June 2017, total interest-bearing debt of the Group was RMB15,148,867,000 (31 December 2016: RMB14,684,380,000). In terms of maturity, the outstanding total interest-bearing debt (excluding the Convertible Bonds and the Bond) can be divided into RMB7,126,388,000 repayable within one year, RMB1,657,790,000 repayable after one year but within two years and RMB1,286,963,000 repayable after two years but within five years. In terms of currency denomination, the outstanding total interest-bearing debt can be divided into RMB9,320,327,000 in Renminbi and RMB5,828,540,000 in US\$.

At 30 June 2017, the Group's net interest-bearing debt (total interest-bearing debt minus bank balances and cash) to equity ratio (including non-controlling interests) (the "net gearing ratio") was 56% (31 December 2016: 63%). Although the financial position of the Group is stable and the potential financing capacity is strong, the Group will continue to take the relatively stable financial policies and to control the net gearing ratio at the industry average level.

The monetary assets and liabilities and business transactions of the Group are mainly carried and conducted in RMB, US\$ and HKD. The Group maintains a prudent strategy in its foreign exchange risk management, where foreign exchange risks are minimized via balancing the monetary assets versus monetary liabilities. As the Convertible Bonds and the Bond were denominated in US\$, while the Group conducts its sales, receivables, payables and expenditures in RMB for its PRC property development business, the management will closely monitor the volatility between RMB and US\$ exchange rates and might consider hedging should the need arises.

NON-COMPETITION DEED

To minimise actual and potential competition, the Group and CMPD entered into a non-competition deed on 19 June 2013 as amended and supplemented on 4 October 2013 (the “Non-Competition Deed”). On 30 December 2015, the Company, CMPD and CMSK^{Note 1} had entered into a deed of amendment and novation (“Novation Deed”) pursuant to which all the obligations, undertakings, interests and benefits of CMPD under the Non-Competition Deed were novated to and undertaken by CMSK in replacement of CMPD as if CMSK has been a party to the Non-Competition Deed in substitution of CMPD with effective from 30 December 2015. Other than that, all the other terms of the Non-Competition Deed shall remain unchanged^{Note 2}.

Pursuant to the Non-Competition Deed (as amended by the Novation Deed), (i) CMSK and its subsidiaries (excluding the Group) (“CMSK Group”) will not compete with the Group in the cities of Foshan, Guangzhou, Chongqing and Nanjing (“Target Cities”) except for certain operation transitional assets (“Operation Transitional Assets”) located in three out of the four Target Cities (“Overlapping Target Cities”) which would be retained by CMSK Group but managed by the Group under certain operation agreement entered into between the Group and CMSK; (ii) the Group will not compete with CMSK in 21 other cities in the PRC (“CMSK Cities”); (iii) and the Group will have a right of first refusal to conduct property business in any city in which neither CMSK nor the Group has any property business as at the date of the Non-Competition Deed. For details of the Non-Competition Deed, the Overlapping Target Cities, Operation Transitional Assets and the CMSK Cities, please refer to the section headed “Relationship with the Controlling Shareholders” in the circular of the Company dated 10 October 2013.

The independent board committee comprising all the independent non-executive Directors of the Company, had (i) reviewed the quarterly reports prepared by the Company’s management containing latest information on the respective property projects portfolios of CMSK Group and the Group; (ii) carried out a review on the implementation of and compliance with the Non-Competition Deed by CMSK Group and the Group during the six months period ended 30 June 2017; and (iii) confirmed that the terms of the Non-Competition Deed had been complied with by CMSK Group and the Group during the six months period ended 30 June 2017.

The Group will continue focusing on developing its property development business in the 4 Target Cities and the 2 new cities entered in 2014.

Notes:

1. According to the announcements published by CMSK and CMPD on the Shenzhen Stock Exchange, on 30 December 2015, CMSK and CMPD had completed the major asset restructuring and integration exercise pursuant to which, among other things, all assets, liabilities, businesses, employees, contracts and all others rights and obligations of CMPD have been taken up and assumed by CMSK in replacement of CMPD, CMPD was delisted from the Shenzhen Stock Exchange and the shares of CMSK became listed on the Shenzhen Stock Exchange, all with effect from 30 December 2015.
2. In the above paragraphs under the heading of “Non-competition Deed”, for the avoidance of doubt, references to CMSK should be construed as referring to CMPD in the context of any time before 30 December 2015.

OUTLOOK AND PROSPECTS

Looking into the second half of the year, the central government places its emphasis on seeking progress while maintaining stability. In such general principle, policies will evolve on a continuous and stable basis. Considering the impact of such regulation, the continuously tightening policy on housing loans and housing and buying restriction plus the local governments’ proactive push for the rental market, the growth of transaction volume of commodities housing is expected to increase at a slower pace during the second half of the year, with real estate development and investment to grow at a slower and steady speed in hotspot cities. The Group will continue to stick to its role, closely monitor market trends, rely on the resources advantages of CMG and CMSK, quicken its transformation by adding more light-asset businesses, and develop professional operating platforms, all in a bid to secure better returns for shareholders.

INTERIM DIVIDEND

No interim dividend was declared by the Directors for the six months period ended 30 June 2017 (2016: Nil).

PLEDGE OF ASSETS

As at 30 June 2017, properties for sale located in Chongqing and Guangzhou with carrying values of approximately RMB362,110,000 (31 December 2016: RMB362,110,000) have been pledged to secure bank borrowings amounting to RMB140,000,000 (31 December 2016: RMB170,000,000) granted to the Group.

CONTINGENT LIABILITIES

The Group has contingent liabilities amounted to RMB4,303,499,000 as at 30 June 2017 (31 December 2016: RMB3,636,746,000).

EMPLOYEE REMUNERATION AND RELATIONS

The Group remunerates the employees by reference to their qualifications, experience, responsibilities, profitability of the Group and current market conditions.

As at 30 June 2017, the Group had 629 employees (31 December 2016: 661).

The Group's total expenses on salaries and allowances (including directors' remuneration) for the six months period ended 30 June 2017 was approximately RMB123,650,000 (2016: RMB85,586,000). Apart from basic salaries, fringe benefits such as contributions to the state-managed retirement benefit schemes and MPF scheme and group medical insurance are also offered to the employees. Appropriate trainings have been provided to employees throughout the six months period ended 30 June 2017. A share option scheme was adopted at the annual general meeting of the Company held on 27 September 2011 (the "2011 Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants who have contributed to the success of the Group's operations. No options had been granted under the 2011 Share Option Scheme during the six months period ended 30 June 2017 and since its adoption.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months period ended 30 June 2017, neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

AUDIT COMMITTEE

The Audit Committee comprises two independent non-executive Directors and one non-executive Director. Dr. Wong Wing Kuen, Albert, chairman of the Audit Committee, has the appropriate professional qualification and experience in financial matters as required by the Listing Rules. The Audit committee is responsible for reviewing the financial reports, internal control principles and for maintaining an appropriate relationship with the external auditor. The Audit Committee and the external auditor of the Company have reviewed the Group's unaudited consolidated financial statements for the six months period ended 30 June 2017, including the accounting principles and practices adopted by the Group.

SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS

Save as disclosed below, the Directors are not aware of any circumstances which would be required to disclose herein pursuant to the requirements under Rule 13.21 of the Listing Rules.

- On 31 December 2014, the Company as borrower confirmed its acceptance of a term loan facility relating to a USD100,000,000 committed term loan facility with a bank which has a term of 36 months commencing from the date of initial drawdown.
- On 31 May 2016, the Company as borrower entered into a loan agreement relating to a RMB640,000,000 term loan facility with a bank which has a term of 36 months commencing from the date of initial drawdown;
- On 15 May 2017, the Company as a borrower entered into a facility agreement with a bank in relation to a term loan facility of up to RMB600,000,000 which has a term of 36 months commencing from the date of initial drawdown.

The following events would trigger breach of one or more of the above mentioned loan agreements:

- (i) CMSK ceases to beneficially own (directly or indirectly) at least 40% of the issued share capital of the Company;
- (ii) CMSK ceases to beneficially own (directly or indirectly) at least 50% of the issued share capital of the Company;
- (iii) CMSK ceases to beneficially own (directly or indirectly) at least 51% of the issued share capital of the Company;
- (iv) the shares of CMSK ceases for any reason to be listed on the Shenzhen Stock Exchange (or its successor) or such listing is suspended for more than 15 consecutive trading days due to non-compliance with the rules of the Shenzhen Stock Exchange (or its successor) or breach of any undertaking given to the Shenzhen Stock Exchange (or its successor);
- (v) CMG ceases to be the single largest shareholder of CMSK (beneficially owned, directly or indirectly, the largest proportionate shareholding or ownership interest in CMSK from time to time) and ceases to beneficially own, directly or indirectly, at least 40% of the entire shareholding or ownership interest in CMSK; or
- (vi) CMG ceases to be controlled by The State-owned Assets Supervision and Administration Commission of the State Council of the PRC or any other similarly empowered authorities of the PRC government.

The loan agreements dated 31 December 2014, 31 May 2016 and 15 May 2017 mentioned above contain cross default provisions so that if the Company or any of its subsidiaries commits a default under any other loan agreement(s) to which it is a borrower that entitles any creditor to declare any borrowed monies under such loan agreement(s) due and payable and the amount in aggregate exceeds US\$15,000,000, or its equivalent in other currencies it will also constitute an event of default under those loan agreements.

Details of the above mentioned loan agreements made pursuant to the requirements of Rule 13.18 of the Listing Rules were disclosed in the announcements of the Company dated 31 December 2014, 31 May 2016 and 15 May 2017 and the subsequent interim report/annual report of the Company respectively.

As at 30 June 2017, the aggregate outstanding principal of loans owed by the Group under the above loan agreements were US\$100,000,000 and RMB1,040,000,000.

CORPORATE GOVERNANCE CODE

The Company had complied with the code provisions of the Corporate Governance Code (the “CG Code”) as set out in Appendix 14 of the Listing Rules during the six months period ended 30 June 2017, save that:

Code Provision A.4.1 stipulates that non-executive Directors should be appointed for a specific term, subject to re-election. The non-executive Directors and all the independent non-executive Directors do not have specific terms of appointment. However, all of them are subject to retirement by rotation and re-election at annual general meeting according to the Company’s articles of association.

Code Provision A.6.7 stipulates that independent non-executive Directors and other non-executive Directors should attend general meetings, and develop a balanced understanding of the views of shareholders. Mr. Xu Yongjun and Ms. Liu Ning, both are non-executive Directors and Dr. Shi Xinping and Mr. He Qi, an independent non-executive Director, did not attend the annual general meeting (the “AGM”) and extraordinary general meeting (the “EGM”) of the Company held on 28 April 2017 due to other business engagement. However, there were sufficient executive Directors, independent non-executive Directors and non-executive Directors present to enable the Board to develop a balanced understanding of the views of the Company’s shareholders.

Code Provision E.1.2 stipulates that the chairman of the Board should attend the annual general meeting. Mr. Xu Yongjun, chairman of the Board, could not attend the AGM held on 28 April 2017 due to other business engagement which was a deviation from Code Provision E.1.2. However, he had appointed Mr. Huang Junlong, a non-executive Director as his alternate director who chaired the AGM and answered questions for shareholders of the Company.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Group has adopted a code of conduct for securities transactions by Directors of the Company on terms no less exacting than the required standard under the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules. Having made specific enquiry to all Directors, the Company confirmed that all Directors had complied with the required standard set out in the Model Code for the six months period ended 30 June 2017.

On behalf of the Board

XU Yongjun

Chairman

Hong Kong, 23 August 2017

As at the date of this announcement, the Board comprises Mr. XU Yongjun, Mr. HUANG Junlong, Dr. YAN Chengda and Ms. LIU Ning as non-executive Directors; Dr. SO Shu Fai, Mr. YU Zhiliang and Mr. WONG King Yuen as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. HE Qi as independent non-executive Directors.