

# 祈福生活服務

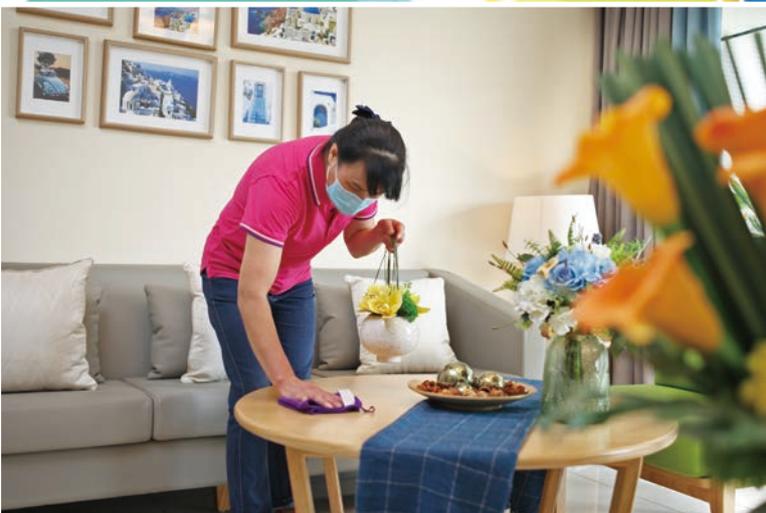
CLIFFORD MODERN LIVING

祈福生活服務控股有限公司  
CLIFFORD MODERN LIVING HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)  
Stock Code : 3686



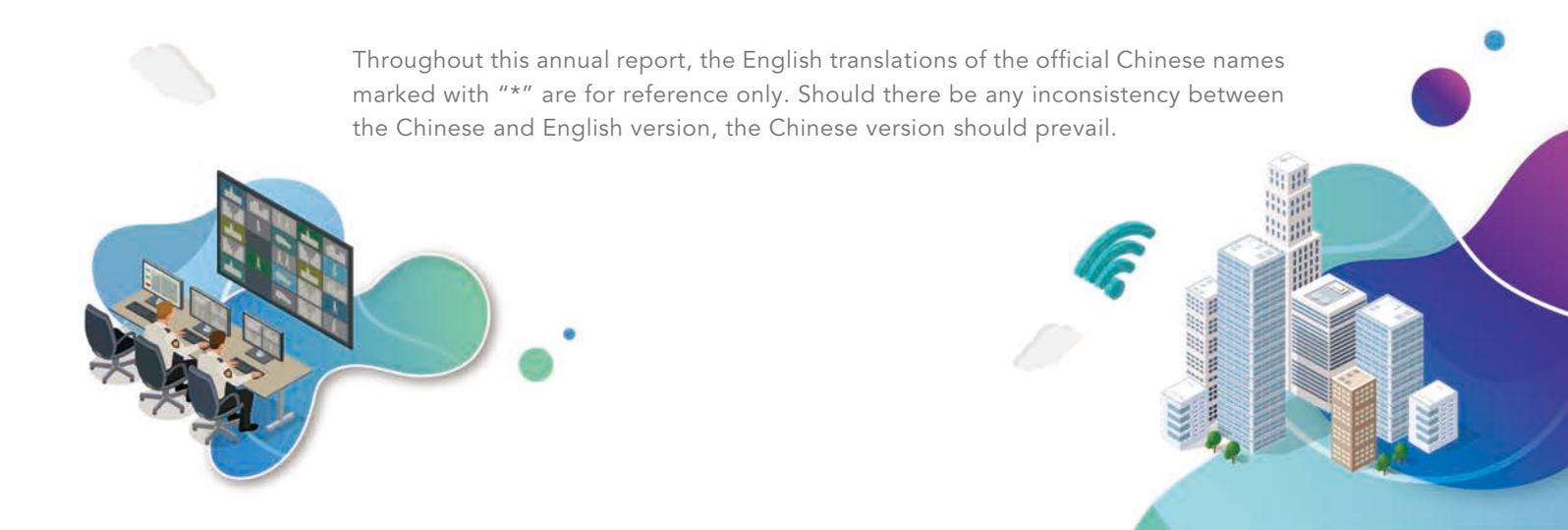
ANNUAL REPORT 2023





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Throughout this annual report, the English translations of the official Chinese names marked with "\*" are for reference only. Should there be any inconsistency between the Chinese and English version, the Chinese version should prevail.

# CORPORATE INFORMATION

## **Executive Directors**

Ms. MAN Lai Hung  
*(Chairman and Chief Executive Officer)*  
Ms. HO Suk Mee  
Mr. LIU Xing

## **Non-executive Director**

Ms. LIANG Yuhua

## **Independent non-executive Directors**

Ms. LAW Elizabeth  
Mr. HO Cham  
Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)

## **Audit committee**

Ms. LAW Elizabeth *(Chairman)*  
Mr. HO Cham  
Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)

## **Remuneration committee**

Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)  
*(Chairman)*  
Ms. MAN Lai Hung  
Ms. LAW Elizabeth

## **Nomination committee**

Ms. MAN Lai Hung *(Chairman)*  
Ms. LAW Elizabeth  
Mr. HO Cham

## **Environmental, social and governance committee**

Ms. MAN Lai Hung *(Chairman)*  
Ms. LAW Elizabeth  
Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)  
Ms. HO Suk Mee  
Mr. LAU Kwok Chin

## **Company secretary**

Mr. LAU Chun Pong *(Chief Financial Officer)*

## **Authorised representatives**

Ms. MAN Lai Hung  
Mr. LAU Chun Pong

## **Registered office**

Cricket Square  
Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

## **Headquarters in the PRC Mainland**

8 Shiguang Road  
Panyu, Guangzhou  
Guangdong  
PRC Mainland

## **Principal place of business and headquarters in Hong Kong**

7th Floor  
Chai Wan Industrial City, Phase II  
70 Wing Tai Road  
Chai Wan  
Hong Kong

## **Principal share registrar**

Conyers Trust Company (Cayman) Limited  
Cricket Square, Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

## **Hong Kong branch share registrar**

Tricor Investor Services Limited  
17/F, Far East Finance Centre  
16 Harcourt Road  
Hong Kong

## **Principal bankers**

Standard Chartered Bank (Hong Kong) Limited  
Bank of China (Hong Kong) Limited

## **Legal adviser**

As to Hong Kong laws  
Chiu & Partners

## **Auditor**

Moore CPA Limited  
*(formerly known as Moore Stephens CPA Limited)*  
*Certified Public Accountants*  
*Registered Public Interest Entity Auditor*

## **Stock code**

3686

## **Company's website**

[www.cliffordmodernliving.com](http://www.cliffordmodernliving.com)

## **Investor enquiry hotline**

Tel: (852) 2889 0183

## **Investor enquiry email address**

[pr@cliffordmodernliving.com.hk](mailto:pr@cliffordmodernliving.com.hk)

# FINANCIAL HIGHLIGHTS

	For the year ended		Percentage change
	31 December	2022	
	2023	2022	
	RMB'000	RMB'000	
<b>Revenue from contracts with customers</b>	<b>345,035</b>	382,882	-9.9%
<b>Gross profit</b>	<b>163,613</b>	177,838	-8.0%
<b>Profit before taxation</b>	<b>126,728</b>	133,427	-5.0%
<b>Profit for the year</b>	<b>85,838</b>	95,140	-9.8%
Gross profit margin (%)	<b>47.4%</b>	46.4%	2.2%
Net profit margin (%)	<b>24.9%</b>	24.8%	0.1%
<b>Earnings per share for profit attributable to the owners of the Company</b>			
(expressed in RMB per share):			
- Basic and diluted earnings per share	<b>0.085</b>	0.094	-9.6%
<b>Proposed final dividend per ordinary share</b>	<b>HK4.30 cents</b>	HK2.50 cents	72.0%

# CHAIRMAN'S STATEMENT



## MAN Lai Hung

*Chairman,  
Chief Executive Officer and  
Executive Director*

In spite of the challenging economic conditions in 2023, our businesses have exhibited resilience and adaptability, enabling us to attain sustainable results during the year, thanks to our unwavering dedication to operational efficiency.

On behalf of the board (the "**Board**") of directors (the "**Director(s)**") of Clifford Modern Living Holdings Limited (the "**Company**" or "**Clifford Modern Living**"), I am pleased to present the audited consolidated financial statements of the Company and its subsidiaries (collectively the "**Group**") for the year ended 31 December 2023.

We are a renowned service provider with a diversified service portfolio comprising six main service segments: property management services, renovation and fitting-out services, retail services, off-campus training services, information technology services and ancillary living services in Guangdong Province (the Group offers catering services, property agency services, employment placement services and laundry services, collectively "**Ancillary Living Services**").

## FINANCIAL HIGHLIGHTS

For the year ended 31 December 2023, the Group achieved revenue of approximately RMB345.0 million, representing a year-on-year decrease of 9.9%. Profit during the year under review decreased to approximately RMB85.8 million, representing a year-on-year decrease of approximately RMB9.3 million or 9.8%.

During the year under review, gross profit margin increased from 46.4% to 47.4%. Net profit margin increased from 24.8% to 24.9%, representing a year-on-year increase of about 0.1%.

## PROPOSED FINAL DIVIDEND

Based on the financial performance in 2023 and the Revised Dividend Policy (as defined hereinafter), the Board recommended the payment of a final dividend (the **"2023 Final Dividend"**) of HK4.30 cents per ordinary share (the **"Share(s)"**) for the year ended 31 December 2023 (2022: final dividend of HK2.50 cents per ordinary share).

## DECLARATION OF SPECIAL DIVIDEND

As disclosed in the announcement of the Company dated 28 March 2024, in light of the solid financial performance of the Group since being listed on the Main Board on 8 November 2016, and having considered the cashflow, financial position and business plans of the Company, the Board has approved and declared a special dividend of HK33.2 cents (equivalent to RMB0.301) per Share, amounting to a total dividend payment of approximately HK\$337.2 million (equivalent to approximately RMB305.7 million), which will be paid on or around Friday, 31 May 2024 to the shareholders of the Company (the **"Shareholder(s)"**) whose names appear on the register of members of the Company on Thursday, 18 April 2024.

For details of the special dividend, please refer to the Company's announcement dated 28 March 2024.

## BUSINESS HIGHLIGHTS

In 2023, as the pandemic came under control, residents in the People's Republic of China (the **"PRC Mainland"**) experienced a gradual return to normality in their daily lives. However, economic recovery remained moderate due to the weak foundation of economic revival and a sluggish property market. In light of these challenges, the Group continued to implement a cost-conscious approach and drive operational efficiencies, which contributed to the resilience in our business performance throughout the year.

## OUTLOOK FOR 2024

Looking forward, the economy of the PRC Mainland is anticipated to stabilise in 2024 as a result of policies aimed at facilitating economic recovery. However, there are still several challenges and uncertainties on the horizon, including geopolitical risks and sluggish global economic growth. In light of these factors, we will maintain a cautious approach in monitoring the Group's expenditures, look for new investment opportunities to cope with the existing market environment and constantly review our business strategy. In the long run, we will continue to implement a diversified business development strategy and focus on the continuous development and expansion of our businesses. With the steady development of our diversified service portfolio, it serves as a new momentum for the Group's future business development.

## ACKNOWLEDGEMENTS

On behalf of the Board, I would like to extend my sincere gratitude to the Shareholders and business partners of the Company for their constant support for the Group. Going forward, the Group will continue to actively expand its business and upgrade its services. We will strive to bring superior and diversified services to the residents and customers, and create value for Shareholders.

### MAN Lai Hung

*Chairman, Chief Executive Officer and Executive Director*  
Hong Kong, 27 March 2024

# MANAGEMENT DISCUSSION AND ANALYSIS





# MANAGEMENT DISCUSSION AND ANALYSIS

## BUSINESS REVIEW

The Group is a service provider with a diversified service portfolio comprising six main service segments: property management services, renovation and fitting-out services, retail services, off-campus training services, information technology services and Ancillary Living Services.

### 1. Property Management Services

The Group provided property management services to 16 (as at 31 December 2022: 16) residential communities and 5 (as at 31 December 2022: 5) pure commercial properties or projects with an aggregate contracted gross floor area ("**GFA**") of approximately 9,875,000 sq.m. as at 31 December 2023 (as at 31 December 2022: 9,859,000 sq.m.).

The table below sets forth the total contracted GFA and the number of residential communities and pure commercial properties or projects managed by the Group in different regions in the PRC Mainland as at the dates indicated below:

	As at 31 December			
	2023		2022	
	Approximate total contracted GFA ('000 sq.m.)	Number of communities/ properties or projects	Approximate total contracted GFA ('000 sq.m.)	Number of communities/ properties or projects
<b>Residential communities</b>				
Panyu district	4,671	6	4,658	6
Huadu district	1,208	7	1,208	7
Zhaoqing city	346	1	346	1
Foshan city	857	2	857	2
Subtotal	7,082	16	7,069	16
<b>Pure commercial properties/ projects</b>				
Huadu district	2,662	3	2,659	3
Panyu district	131	2	131	2
Subtotal	2,793	5	2,790	5
<b>Total</b>	<b>9,875</b>	<b>21</b>	<b>9,859</b>	<b>21</b>

## 2. Renovation and Fitting-out Services

The Group provides renovation and fitting-out services mainly for residents, tenants or owners or their principal contractors in their residential units, offices, shops and other properties. For efficient management, we outsource the provision of certain renovation and fitting-out services to third-party sub-contractors. We constantly monitor and evaluate third-party sub-contractors on their ability to meet our requirements and standards to ensure the overall quality of our work.

## 3. Retail Services

The Group operated 21 retail outlets (three supermarkets, one wet market and 17 convenience stores) of different sizes covering a total GFA of approximately 13,809 sq.m. as at 31 December 2023 (as at 31 December 2022: 19 retail outlets covering a total GFA of approximately 13,414 sq.m.).

The following table sets out the average daily revenue by type of retail outlet in operation during the years ended 31 December 2023 and 2022 respectively:

	For the year ended 31 December	
	2023 (RMB'000)	2022 (RMB'000)
<b>Average daily revenue by type of retail outlet <i>(Note)</i></b>		
Supermarket	<b>208.8</b>	230.8
Wet market	<b>38.0</b>	37.0
Convenience store	<b>115.1</b>	121.8

Note: Average daily revenue by type of retail outlet is calculated by dividing revenue by type of retail outlet for the year by 360 days.

## 4. Off-campus Training Services

The Group had four learning centres in Panyu district as at 31 December 2023 (as at 31 December 2022: four learning centres). Off-campus training services mainly include offering of tutoring courses, language learning classes and various interest classes.

## 5. Information Technology Services

### Engineering services

The Group provides information technology services, related engineering services, security systems services and hardware and software integration services, most of which are delivered on project basis.

### Telecommunication services

The Group entered into contracts with major telecommunication service providers under which the Group acts as an agent for their products and services.

## 6. Ancillary Living Services

### Catering services

The Group provides catering consultancy services and receives a fixed consultancy service fee on a monthly basis. The Group also provides catering services to schools.

### Property agency services

The property agency industry is linked to the property market. Although more stringent regulations have been introduced by the government of the PRC Mainland, the Group believes that demand for property agency services will still increase in the long term.

### Employment placement services

The Group constantly monitors the performance and service quality of relevant household helpers and dispatched workers.

### Laundry services

The Group provides safe and quality laundry services by providing continuous training to its staff.

## PROSPECTS AND FUTURE PLANS

### Property Management

#### Further increase in the total contracted GFA and the number of residential and pure commercial units managed by the Group

The Group plans to further expand its business and increase the market share in the industry by expanding the total contracted GFA and the number of residential communities and pure commercial properties managed by the Group.

We believe that by increasing the total contracted GFA and the number of residential communities, the Group will be able to increase the revenue for the property management services. In addition, we expect that a growing number of residents and property owners will use the Group's retail services and Ancillary Living Services.

#### Further expansion of the property management network through engagements in integrated projects

The Group plans to expand its business by managing integrated projects which include apartments, shopping malls and office buildings developed by third parties in Guangdong Province. The Group will be providing property management services, property agency services and marketing consultancy services.

#### Accelerating business growth through acquisitions of property management companies

The Group intends to accelerate the growth of the property management business by acquiring suitable property management companies to achieve the business strategies of standardisation and centralisation.

### Developing online marketing and building online distribution channels

The Group intends to promote various services by reaching customers through different online channels including websites and apps on smartphones. The Group has upgraded the sales and accounting systems so as to enhance the data collection process, which in turn enables the customer service team to respond more quickly to customers' needs.

### Further exploration of new investment opportunities

The Group will remain prudent in monitoring its expenditures, look for new investment opportunities to cope with the existing market environment and constantly review our business strategies.

## FINANCIAL REVIEW

### Revenue

	For the year ended 31 December		Variance		Percentage of total revenue	
	2023	2022			2023	2022
	RMB'000	RMB'000	RMB'000	%	%	%
Property management services	<b>84,344</b>	82,947	1,397	1.7	<b>24.4</b>	21.7
Renovation and fitting-out services	<b>11</b>	167	(156)	-93.4	<b>0.0</b>	0.0
Retail services	<b>130,262</b>	140,300	(10,038)	-7.2	<b>37.8</b>	36.6
Off-campus training services	<b>31,125</b>	30,129	996	3.3	<b>9.0</b>	7.9
Information technology services	<b>15,732</b>	39,553	(23,821)	-60.2	<b>4.6</b>	10.3
Ancillary Living Services	<b>83,561</b>	89,786	(6,225)	-6.9	<b>24.2</b>	23.5
<b>Total</b>	<b>345,035</b>	382,882	(37,847)	-9.9	<b>100.0</b>	100.0

Revenue from contracts with customers was derived from property management services, renovation and fitting-out services, retail services, off-campus training services, information technology services and Ancillary Living Services. For the year ended 31 December 2023, the total revenue was approximately RMB345.0 million, representing a decrease of approximately RMB37.8 million or approximately 9.9% as compared to that of approximately RMB382.9 million in the previous year.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Property management services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
<b>Residential property management services</b>	<b>36,658</b>	35,592	1,066	3.0
<b>Commercial property management services</b>	<b>25,399</b>	25,204	195	0.8
<b>Resident support services</b>	<b>22,287</b>	22,151	136	0.6
Household helper services	<b>15,079</b>	17,974	(2,895)	-16.1
Household repairs and maintenance services	<b>7,208</b>	4,177	3,031	72.6
<b>Total</b>	<b>84,344</b>	82,947	1,397	1.7

During the year ended 31 December 2023, the increase in revenue generated from property management services was approximately RMB1.4 million, or approximately 1.7%, of which the increase in revenue generated from commercial property management services was approximately RMB0.2 million or approximately 0.8%, the increase in revenue generated from residential property management services was approximately RMB1.1 million or approximately 3.0% and the revenue generated from resident support services remained stable at approximately RMB22.3 million.

### Renovation and fitting-out services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
<b>Total</b>	<b>11</b>	167	(156)	-93.4

During the year ended 31 December 2023, the decrease in revenue generated from renovation and fitting-out services was approximately RMB0.2 million, or approximately 93.4%. The decrease was mainly due to the decrease in demand for the renovation and fitting-out services.

Retail services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
<b>Revenue by type of retail outlet</b>				
Supermarket	<b>75,151</b>	83,102	(7,951)	-9.6
Wet market	<b>13,684</b>	13,337	347	2.6
Convenience store	<b>41,427</b>	43,861	(2,434)	-5.6
Total	<b>130,262</b>	140,300	(10,038)	-7.2

During the year ended 31 December 2023, revenue generated from retail services decreased by approximately RMB10.0 million, or about 7.2% to RMB130.3 million, of which the decrease in revenue generated from supermarkets was approximately RMB8.0 million or approximately 9.6%, the decrease in revenue generated from convenience stores was approximately RMB2.4 million or approximately 5.6% and the increase in revenue generated from wet market was approximately RMB0.3 million or approximately 2.6%. The decrease in revenue generated from retail services was mainly attributable to the fact that customers no longer stockpile goods after the pandemic during the year ended 31 December 2023.

Off-campus training services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
Total	<b>31,125</b>	30,129	996	3.3

During the year ended 31 December 2023, the increase in revenue generated from off-campus training services was approximately RMB1.0 million, or approximately 3.3%. The increase was mainly due to the gradual resumption of demand for off-campus training services following the relaxation of pandemic prevention measures and social restrictions in the first quarter of 2023.

### Information technology services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
<b>Information technology services revenue by category</b>				
Engineering	<b>11,003</b>	31,955	(20,952)	-65.6
Telecommunication	<b>4,729</b>	7,598	(2,869)	-37.8
Total	<b>15,732</b>	39,553	(23,821)	-60.2

During the year ended 31 December 2023, the decrease in revenue generated from information technology services was approximately RMB23.8 million, or approximately 60.2%, of which the decrease in revenue generated from engineering services was approximately RMB21.0 million or approximately 65.6%. The decrease in revenue generated from telecommunication services was approximately RMB2.9 million or approximately 37.8%. The Group's implementation of enhanced credit control measures for trade and other receivables in response to the delay in settlement of trade and other receivables from certain customers for information technology services has resulted in the decline in revenue generated from information technology services.

### Ancillary Living Services

	For the year ended 31 December		Variance	
	2023 RMB'000	2022 RMB'000	RMB'000	%
<b>Ancillary Living Services revenue by category</b>				
Catering services	<b>61,651</b>	48,332	13,319	27.6
Property agency services	<b>6,704</b>	26,142	(19,438)	-74.4
Employment placement services	<b>13,045</b>	12,135	910	7.5
Laundry services	<b>2,161</b>	3,177	(1,016)	-32.0
Total	<b>83,561</b>	89,786	(6,225)	-6.9

During the year ended 31 December 2023, the decrease in revenue generated from Ancillary Living Services was approximately RMB6.2 million, or approximately 6.9%, of which the decrease in revenue generated from property agency services was approximately RMB19.4 million or approximately 74.4%. The decrease in revenue generated from property agency services was mainly due to the decrease in commission income received from sales of new residential units during the year.

### Gross profit and gross profit margin

Gross profit decreased from approximately RMB177.8 million for the year ended 31 December 2022 to approximately RMB163.6 million for the year ended 31 December 2023, representing a decrease of approximately RMB14.2 million or approximately 8.0%. Meanwhile, the Group's gross profit margin increased from approximately 46.4% for the year ended 31 December 2022 to approximately 47.4% for the year ended 31 December 2023. The decrease in gross profit was in line with the decrease in revenue during the year.

### Other income and gains, net

Other income and gains, net amounted to approximately RMB18.2 million for the year ended 31 December 2023 as compared to the other income and gains, net of RMB31.7 million for the year ended 31 December 2022. Such decrease was mainly due to (1) the fair value gain on investment in unallocated silver bullion of approximately RMB0.4 million recorded during the year ended 31 December 2023 (year ended 31 December 2022: fair value gain of RMB12.1 million) and (2) the gain on foreign exchanges, net of RMB1.8 million recorded during the year ended 31 December 2023 (year ended 31 December 2022: RMB9.3 million).

### Selling and marketing expenses

Selling and marketing expenses primarily consisted of employee benefit expenses for selling and marketing staff, depreciation and amortisation charges, short term lease expenses and management fees and utility expenses. Selling and marketing expenses increased from approximately RMB33.9 million for the year ended 31 December 2022 to approximately RMB35.0 million for the year ended 31 December 2023, representing an increase of approximately RMB1.1 million or approximately 3.2%. As a substantial part of selling and marketing expenses was incurred from the retail services, the increase in selling and marketing expenses was due to the increase in marketing activities in the retail services.

### Administrative expenses

Administrative expenses principally comprised employee benefit expenses, professional fees and office related expenses for administrative departments. Administrative expenses decreased from RMB26.0 million for the year ended 31 December 2022 to RMB23.2 million for the year ended 31 December 2023, representing a decrease of 10.8%. The decrease was mainly due to the fact that the Group has strengthened its cost control during the year.

### Finance costs

Finance costs amounted to approximately RMB2.3 million and approximately RMB2.7 million for the years ended 31 December 2023 and 2022 respectively, representing the interest expenses on lease liabilities.

### Income tax expenses

The weighted average applicable tax rate was 32.3% and 28.7% for the years ended 31 December 2023 and 2022 respectively. The increase in weighted average applicable tax rate for the year ended 31 December 2023 was mainly due to the withholding tax in the PRC Mainland during the year.

### Profit for the year

For the year ended 31 December 2023, as a result of the cumulative effect of the above factors, the Group's net profit for the year was RMB85.8 million and its net profit margin was 24.9%.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Property, plant and equipment

Property, plant and equipment mainly consisted of the machinery, vehicles, office equipment and leasehold improvements. As at 31 December 2023 and 2022, the net book values of property, plant and equipment of the Group were RMB8.0 million and RMB9.6 million respectively.

### Investment properties

Investment properties amounted to RMB13.2 million as at 31 December 2023, which comprised principally right-of-use assets, which are held for long-term rental yields, not occupied by the Group and recognised due to operating leases.

### Investment in unallocated silver bullion

The Group, utilising its internal resources, purchased a total of 800,000 ounces of unallocated silver bullion through Standard Chartered Bank (Hong Kong) Limited, a licensed bank in Hong Kong, during the year ended 31 December 2020 with the total consideration of approximately RMB102.5 million. On 22 February, 3 March and 7 March 2022 (up to 4:30 p.m.), the Group disposed of a total of 200,000, 100,000 and 200,000 ounces of unallocated silver bullion respectively through Standard Chartered Bank (Hong Kong) Limited, with gross proceeds (excluding transaction cost) of approximately RMB30,371,000, RMB15,838,000 and RMB32,842,000 respectively. As at 31 December 2023, the remaining unallocated silver bullion held by the Group was 300,000 ounces with an estimated fair value of approximately RMB50.5 million. The Group recorded a gain in fair value of approximately RMB0.4 million during the year ended 31 December 2023 (for the year ended 31 December 2022: gain in fair value of approximately RMB12.1 million). The investment in unallocated silver bullion is considered as the diversification of the Group's asset structure. For further details, please refer to the announcements of the Company dated 26 February 2020, 28 February 2020, 22 February 2022, 7 March 2022 and 9 March 2022 respectively.

### Inventories

As at 31 December 2023, inventories mainly consisted of merchandise goods for retail services and raw materials for information technology services. Inventories decreased from approximately RMB17.3 million as at 31 December 2022 to approximately RMB10.3 million as at 31 December 2023.

Inventory turnover days was 28 days and 31 days during the years ended 31 December 2023 and 2022 respectively.

### Trade and other receivables and prepayments

Trade and other receivables and prepayments mainly consisted of trade receivables, amounts placed in bank accounts opened on behalf of the residents ("**Residents' Accounts**"), other receivables and prepayments.

### Trade receivables

Trade receivables are mainly related to receivables from outstanding information technology services, receivables of outstanding property management fee charged on commission basis and receivables of concession services under retail services. Trade receivables decreased by approximately 57.5% from approximately RMB51.1 million as at 31 December 2022 to approximately RMB21.7 million as at 31 December 2023. The decrease was mainly due to the Group's enhancement of its credit control over its trade debtors.

### Other receivables

Other receivables mainly comprised rental deposits and deposits paid to suppliers. Other receivables decreased by 8.2% from RMB20.0 million as at 31 December 2022 to RMB18.4 million as at 31 December 2023.

### Amounts placed in Residents' Accounts

Certain property management companies of the Group have engaged in the provision of property management services for residential communities on commission basis and opened the Residents' Accounts. These Residents' Accounts are used to collect property management fee and resident support services fee from the residents. The property management companies have undertaken the treasury function for these bank accounts on behalf of the residents pursuant to the property management contracts.

As at 31 December 2023, amounts placed in the Residents' Accounts of RMB0.8 million represented the balances of the property management commission fee and resident support services fee to which the property management companies are entitled (31 December 2022: RMB0.8 million).

### Prepayments

Prepayments are mainly related to prepayments made to sub-contractors. Prepayments decreased by 68.2% from RMB5.0 million as at 31 December 2022 to RMB1.6 million as at 31 December 2023.

### Trade and other payables

Trade and other payables primarily comprised trade payables, other payables and accrued payroll.

#### Trade payables

Trade payables primarily comprised fees due to third-party suppliers for products for retail services, and fees due to sub-contractors for provision of renovation and fitting-out services and information technology services.

Trade payables decreased by 33.2% from RMB47.2 million as at 31 December 2022 to RMB31.5 million as at 31 December 2023. The decrease was mainly due to the decrease in procurement of supplies for information technology services.

#### Other payables

Other payables primarily comprised amounts due to third parties, which mainly include deposits received from tenants in the retail business, and amounted to RMB30.8 million and RMB25.3 million as at 31 December 2023 and 2022 respectively.

#### Accrued payroll

Accrued payroll remained stable at RMB8.2 million as at 31 December 2023 as compared to RMB7.9 million as at 31 December 2022.

## LIQUIDITY AND CAPITAL RESOURCES

### Overview

The Group's primary liquidity requirements relate to the funding of required working capital to support an increase in its scale of operations, purchase of property, plant and equipment and payments for leasehold land. As at 31 December 2023, the Group mainly financed its cash requirements through cash generated from operating activities.

## MANAGEMENT DISCUSSION AND ANALYSIS

As at 31 December 2023, the Group's material sources of liquidity were cash and cash equivalents of RMB591.1 million (as at 31 December 2022: RMB567.2 million), with main currencies being Renminbi ("**RMB**") and Hong Kong dollars ("**HKD**"). During the year ended 31 December 2023, the Group did not obtain any loans or borrowings (as at 31 December 2022: nil).

### **Gearing ratio**

Gearing ratio is calculated based on total debts (being loan payables due to related parties) divided by total equity as at the end of each year. Gearing ratio was nil as at 31 December 2023 and 31 December 2022.

### **PLEDGE OF ASSETS**

The Group had no pledged assets as at 31 December 2023 (31 December 2022: nil).

### **CONTINGENT LIABILITIES**

The Group had no material contingent liabilities as at 31 December 2023 (31 December 2022: nil).

### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 December 2023, excluding labour costs borne by the property owners of the residential communities that we managed on commission basis, the Group had 580 employees (31 December 2022: 630 employees). Remuneration is determined with reference to the performance, skills, qualifications and experience of the employee concerned and the prevailing industry practice.

Apart from salary payments, other staff benefits include contributions to the mandatory provident fund (for Hong Kong employees) and state-managed pension schemes (for employees in the PRC Mainland) and a discretionary bonus programme.

In addition, the Company adopted a share option scheme in October 2016 which allow the Directors to grant share options to employees of the Group in order to retain elite personnel within the Group and to provide incentives for their contribution to the Group.

### **SIGNIFICANT INVESTMENT HELD, MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATES OR JOINT VENTURES**

The Group had no significant investments held, material acquisitions and disposals of subsidiaries, associates or joint ventures during the year ended 31 December 2023.

### **FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS**

As at the date of this report, the Group did not have any concrete future plans for material investments or capital assets.

### **SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD**

The Group had no significant events after 31 December 2023 and up to the date of this report.

# DIRECTORS' PROFILE

## DIRECTORS

### Chairman and Executive Directors

**Ms. MAN Lai Hung (孟麗紅)**, aged 64, is the chairman of the Group, the chief executive officer of the Company and an executive Director. Ms. Man was appointed as the chairman of the nomination committee ("**Nomination Committee**") and a member of the remuneration committee ("**Remuneration Committee**") of the Board on 7 November 2016, and was appointed as the chairman of the environmental, social and governance committee ("**ESG Committee**") of the Board on 9 June 2022.

Ms. Man joined the Group in October 1998 and is the founder of the Group and has since been in charge of the strategic development, management, operations as well as the overall performance of the Group. Ms. Man obtained a degree of Bachelor of Business Administration from The Chinese University of Hong Kong in December 1982.

Ms. Man was appointed as a member of the Thirteenth National Committee of the Chinese People's Political Consultative Conference\* (中國人民政治協商會議第十三屆全國政協委員會) in January 2018 and a member of the Fourteenth National Committee of the Chinese People's Political Consultative Conference\* (中國人民政治協商會議第十四屆全國政協委員會) in January 2023. She also takes part in other social public services including: being a member of the Thirteenth All-China Women's Federation\* (中華全國婦女聯合會), a member of the standing committee of the Fourteenth Beijing Women's Federation\* (北京市婦女聯合會), the chairman of the Twelfth Council of the Superiors Management Board of Chamber of Commerce of Guangzhou Foreign Investment Enterprises\* (廣州外商投資企業商會), the vice president of the Sixteenth Executive Committee of the Guangzhou Chamber of Commerce\* (廣州市工商業聯合會(總商會)), the vice president and member of the standing committee of the Executive Committee of Hong Kong Federation of Guangzhou Association (香港廣州社團總會), the vice president of New Home Association\* (香港新家園協會), the honorary chairman of Hong Kong Guangdong Youth Association (香港廣東青年總會), an advisor of Our Hong Kong Foundation (團結香港基金), a fellow member of Hong Kong Institute of Directors, the honorary chairman of Baise City Education Fund\* (百色市教育基金會), the Co-Founder of Hong Kong Coalition (香港再出發大聯盟), a member of The Hong Kong Chinese Importers' & Exporters' Association (香港中華出入口商會), the vice president (advisory council) in the year of 2023-2025 of The Hong Kong Real Property Federation (香港房地產協會), the honorary consultant of Hong Kong CPPCC Youth Association (香港政協青年聯會) and the honorary chairman of the First Executive Committee of the Hong Kong Federation of Guangzhou Women Association (香港廣州婦聯總會). Ms. Man was one of the winners of the Fourth Outstanding Entrepreneur Social Responsibility Award\* (第四屆傑出企業家社會責任獎) organised by The Mirror (鏡報) in Hong Kong in March 2015, was granted the sixteen batch honorary citizen of Guangzhou in November 2018 and was awarded "Greater Bay Area Outstanding Woman Entrepreneur Awards 2018" in December 2018. She received the honorary title of The National March 8th Red-banner Holder in anti-COVID-19 measure\* (抗擊新冠肺炎疫情全國三八紅旗手) in September 2020 and was awarded the Outstanding Businesswomen Award 2021 organised by Hong Kong Commercial Daily in December 2021.

## DIRECTORS' PROFILE

**Ms. HO Suk Mee (何淑媚)**, aged 56, is an executive Director and a marketing director of the Group. She is primarily responsible for business development and marketing matters of the Group. Ms. Ho is a member of the ESG Committee.

Ms. Ho was awarded a Diploma in Design (Packaging & Advertising) by the Sha Tin Technical Institute in 1988 and a Higher Certificate in Marketing & Sales Management by the Hong Kong Polytechnic University in 1993.

Ms. Ho joined the Group in December 2018. Before joining the Group, Ms. Ho was a marketing director of the Private Group (as defined below) and she was responsible for leading and managing marketing matters of the overall business segments of the Private Group. Ms. Ho joined the Private Group as Assistant Marketing Officer in 1994 and became a marketing manager managing the overall marketing matters in 2000, and was promoted to marketing director in 2006.

**Mr. LIU Xing (劉興)**, aged 60, is an executive Director. He joined the Group in 2016. He is primarily responsible for advising on legal issues and matters of the Group and overseeing general compliance with rules and regulations of the Group's operation. Mr. Liu was awarded a degree of Bachelor of Law by the then Zhongnan Institute of Politics and Law (中南政法學院) (currently known as Zhongnan University of Economics and Law (中南財經政法大學)) in July 1986. Mr. Liu was issued with a qualification certificate as an accredited lawyer in the PRC Mainland by the Administrative Department of Hubei Province Xianning City\* (湖北省咸寧地區行政公署) in April 1991. He is currently a non-practising lawyer.

Mr. Liu is a member of the Twelfth and Thirteenth Guangzhou Committee of the Chinese People's Political Consultative Conference\* (中國人民政治協商會議第十二屆及第十三屆廣州市委員會). He has become a judicial inspector of the Guangzhou Intermediate People's Court\* (廣州市中級人民法院司法監督員) since September 2012. Mr. Liu is also the executive president of the Guangdong Real Estate Chamber of Commerce\* (廣東省地產商會).

In July 1986, Mr. Liu started to work for the Justice Bureau of Hubei Province Xianning City\* (湖北省咸寧地區司法局) and was an accredited lawyer of the consultancy department of the Justice Bureau of Hubei Province Xianning City\* during August 1988 to August 1995. Mr. Liu founded Hubei Province Haizhou Law Office\* (湖北省海舟律師事務所) in August 1995 and up to February 1999 when he assumed the office as the chief lawyer (主任律師).

From July 2000 onward, Mr. Liu has been employed by Clifford Estates (Panyu) Limited\* (廣州市番禺祈福新邨房地產有限公司), assuming various offices including being the in-house counsel since July 2000 and the legal manager of the legal department since January 2002. Mr. Liu was promoted to the office as the legal director of Clifford Estates (Panyu) Limited\* in September 2010 in which he was in charge of overseeing the legal department, providing legal advice in relation to business negotiations and drafting of contracts and other relevant legal documents.

### Non-executive Director

**Ms. LIANG Yuhua (梁玉華)**, aged 59, is a non-executive Director. Ms. Liang was awarded a diploma in administrative management (行政管理專業) by the College of Continuing Education of Zhongkai University of Agriculture and Engineering\* (仲愷農業工程學院繼續教育學院) in December 2014.

Ms. Liang joined the Group in March 2010 and up to April 2012, was the general manager of the retail department of Guangzhou Clifford Trading Limited\* (廣州市祈福貿易有限公司) and was in charge of managing the overall business operation. She was the Chief Operating Officer of the Group from April 2012 to 31 December 2020, responsible for overseeing the overall business operation and management. Ms. Liang was appointed as an executive Director in 2016 and was re-designated as a non-executive Director since January 2021.

Before joining the Group, Ms. Liang was employed by the Private Group. Ms. Liang worked as the manager of the resort department of Clifford Estates (Panyu) Limited\* (廣州市番禺祈福新邨房地產有限公司俱樂部) between June 1992 and June 1998, a member of the Private Group engaged in real estate development, and Guangzhou Panyu Clifford Estates Resort Club Company Limited\* (廣州市番禺祈福新邨渡假俱樂部有限公司) between July 1998 and February 2010, a company engaged in the provision of resort and recreational facilities.

### Independent Non-executive Directors

**Ms. LAW Elizabeth (羅君美)**, MH JP, aged 69, is an independent non-executive Director, the chairwoman of the audit committee ("**Audit Committee**") of the Board and a member of the Remuneration Committee, the Nomination Committee and the ESG Committee respectively.

She was appointed as an independent non-executive Director in 2016. Ms. Law graduated from McGill University in Canada with a degree of Bachelor of Commerce (majoring in Accounting) in May 1976. Ms. Law became a chartered accountant in Canada in June 1979, a member of Hong Kong Institute of Certified Public Accountants ("**HKICPA**") in May 1982, a fellow of the Institute of Chartered Accountant in England and Wales in August 2019 and a fellow member of CPA Australia in November 2009. She is a fellow member of the HKICPA since December 1991, a fellow member of The Taxation Institute of Hong Kong since April 2003 and a chartered professional accountant of Canada since November 2012.

Ms. Law was the President of The Society of Chinese Accountants and Auditors in 1993 and is presently their Council Member and the Chairman of its Taxation Committee. She was the Founding President of the Association of Women Accountants (Hong Kong) Ltd. and has been appointed as its honorary founding president since 2008. Ms. Law was appointed as Justice of the Peace in Hong Kong in 2009.

Currently, Ms. Law is the managing director of Law & Partners CPA Ltd. and the proprietor of Stephen Law & Company.

Ms. Law is currently an independent non-executive director of Sunwah Kingsway Capital Holdings Limited (新華匯富金融控股有限公司) (listed on The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") with stock code: 188), The Wharf (Holdings) Limited (九龍倉集團有限公司) (listed on the Stock Exchange with stock code: 4), Onewo Inc. (萬物雲空間科技服務股份有限公司) (listed on the Stock Exchange with stock code: 2602), Starlite Holdings Limited (星光集團有限公司) (listed on the Stock Exchange with stock code: 403) and Wise Ally International Holdings Limited (麗年國際控股有限公司) (listed on the Stock Exchange with stock code: 9918).

Ms. Law was an independent non-executive director of China Vanke Co., Ltd. (萬科企業股份有限公司) (listed on the Stock Exchange with stock code: 2202 for H shares and listed on Shenzhen Stock Exchange with stock code: 000002 for A shares) until 30 June 2017 and Sunwah International Limited (listed on Toronto Stock Exchange with stock code: SWH) until 30 June 2021.

## DIRECTORS' PROFILE

**Mr. HO Cham (何湛)**, aged 66, is an independent non-executive Director, a member of the Audit Committee and the Nomination Committee respectively. He was appointed as an independent non-executive Director in 2016. Mr. Ho was awarded a degree of Bachelor of Laws and the Postgraduate Certificate in Laws by the University of Hong Kong in November 1980 and July 1981 respectively. Mr. Ho was admitted as a solicitor of the Supreme Court of Hong Kong (currently known as the High Court of Hong Kong) in March 1983 and as a solicitor of the Supreme Court of England in January 1990. Mr. Ho is currently a practising solicitor in Hong Kong.

From July 1981 to February 1983, Mr. Ho worked as an article clerk at Johnson Stokes and Master. In March 1983, Mr. Ho joined Ho and Wong as assistant solicitor and became a partner of Ho and Wong in 1987. Currently Mr. Ho is the senior and managing partner of Ho and Wong.

**Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung) (麥炳良, 又名麥華章)**, aged 74, is an independent non-executive Director, the chairman of the Remuneration Committee and a member of the Audit Committee. He was appointed as an independent non-executive Director in 2016.

Mr. Mak was appointed as a member of the ESG Committee on 9 June 2022. Mr. Mak obtained a degree in Bachelor of Arts from the University of Hong Kong in November 1973.

Mr. Mak was the managing director of the Hong Kong Economic Times Holdings Limited (香港經濟日報集團有限公司) (“**HKET**”) and publisher of Hong Kong Economic Times and Sky Post from 29 April 2005 until 1 May 2020. He is also a founder of HKET. Prior to the founding of HKET in 1987, he was the bureau chief of the European Bureau of Wen Wei Po in London, and was later promoted to the office of deputy general manager of Wen Wei Po. Mr. Mak was an honorary advisor of Hong Kong Institute of Marketing. In 1988, Mr. Mak was elected as one of the Ten Outstanding Young Persons of Hong Kong organised by Junior Chamber International Hong Kong (formerly known as Hong Kong Junior Chamber). In 2012, Mr. Mak won the Outstanding Entrepreneurship Award of the Asia Pacific Entrepreneurship Awards 2012 organised by Enterprise Asia.

Mr. Mak is currently an independent non-executive director of Tai Hing Group Holdings Limited (太興集團控股有限公司) (listed on the Stock Exchange with stock code: 6811). Mr. Mak was an executive director of HKET (香港經濟日報集團有限公司) (listed on the Stock Exchange with stock code: 423) from 29 April 2005 until 1 May 2020 and an independent non-executive director of Zhong Ji Longevity Science Group Limited (中基長壽科學集團有限公司) (formerly known as Asia Pacific Silk Road Investment Company Limited 亞太絲路投資有限公司) (listed on the Stock Exchange with stock code: 767) from 31 December 2020 until 1 May 2021.

# SENIOR MANAGEMENT'S PROFILE

## SENIOR MANAGEMENT AND COMPANY SECRETARY

**Mr. CAO Jun (曹軍)**, aged 48, joined Guangzhou Kejian as a general manager in October 2012. He is responsible for managing and supervising the information technology and telecommunication businesses of the Group.

Prior to joining the Group, Mr. Cao worked as a supervisor and manager in the Private Group's computer department from July 2007 to September 2012. He has long been engaged in the information technology, artificial intelligence, process automation and telecommunication industries, and has extensive experience in operations and management.

**Mr. CHEN Yuxiong (陳宇雄)**, aged 57, joined the Group in April 2004 and is currently the chief operating officer of Guangzhou Panyu Clifford Property Management Limited\* (廣州市番禺祈福物業管理有限公司), responsible for managing and overseeing the operation of the property management services business of the Group. He obtained a degree of Bachelor of Engineering from the Guangdong Mechanical Engineering Institution\* (廣東機械學院) (currently known as Guangdong University of Technology (廣東工業大學)) in June 1988. Mr. Chen is a Certified Property Manager\* (物業管理師) of the PRC Mainland and was appointed as Property Management Expert of Guangzhou\* (廣州市物業管理專家) by Guangzhou Housing and Urban-Rural Construction Committee (廣州市住房和城鄉建設委員會) in August 2017.

Mr. Chen has extensive experience in multiple aspects of the property management business. Mr. Chen joined Guangzhou Panyu Clifford Property Management Limited\* (廣州市番禺祈福物業管理有限公司) since its establishment in October 1998, and has since served as the property management director responsible for managing and overseeing the operation of property management services. Mr. Chen has also overseen the management and operation of Foshan Clifford Property Management Limited\* (佛山市祈福物業管理有限公司) since its establishment.

**Mr. LAU Chun Pong (劉振邦)**, aged 50, joined as the company secretary and chief financial officer of the Group in December 2019. He is primarily responsible for financial reporting, business planning and company secretarial matters of the Group. Mr. Lau was awarded a degree of Bachelor of Business Economics by the University of California, Los Angeles in September 1997. Mr. Lau has been a member of HKICPA and the American Institute of Certified Public Accountants since 2002.

Mr. Lau has extensive experience in accounting, auditing and corporate finance. He was (i) the qualified accountant and company secretary of Shenzhen Mingwah Aohan High Technology Corporation Limited (深圳市明華澳漢科技股份有限公司) (listed on the GEM of the Stock Exchange with stock code: 8301) from April 2005 to May 2006; (ii) the financial controller and company secretary of We Solutions Limited (former names: Ming Fung Jewellery Group Limited and O Luxe Holdings Limited) (listed on the Main Board of the Stock Exchange with stock code: 860) from June 2008 and November 2008 respectively to November 2017; (iii) the group financial controller and company secretary of AV Promotions Holdings Limited (listed on the GEM of the Stock Exchange with stock code: 8419) from June 2018 to June 2019; and (iv) the company secretary of Grand T G Gold Holdings Ltd (大唐潼金控股有限公司) (listed on the GEM of the Stock Exchange with stock code: 8299) from January 2019 to February 2020. Mr. Lau is currently the independent non-executive director of China Longevity Group Company Limited (中國龍天集團有限公司) (listed on the Main Board of the Stock Exchange with stock code: 1863), and China CBM Group Company Limited (中國煤層氣集團有限公司) (listed on the GEM of the Stock Exchange with stock code: 8270).

# REPORT OF THE DIRECTORS

The Directors have the pleasure of presenting their report and the audited consolidated financial statements of the Group for the year ended 31 December 2023.

## PRINCIPAL ACTIVITIES

The Company is an investment holding company. The activities of its principal subsidiaries are set out in note 29 to the consolidated financial statements.

## RESULTS AND BUSINESS REVIEW

The results of the Group for the year ended 31 December 2023 are set out in the consolidated statement of profit or loss and other comprehensive income on page 66 of this report.

A fair review of the business of the Group during the year and its future development and outlook, important events affecting the Company occurred since 31 December 2023 and an analysis of the Group's performance during the year using key financial performance indicators, and relationships with stakeholders as required under Schedule 5 of the Companies Ordinance (Cap. 622 of the laws of Hong Kong) are set out in "Chairman's Statement" on pages 4 to 5, and "Management Discussion and Analysis" on pages 6 to 18 of this annual report which constitute part of this report of the Directors.

## PRINCIPAL RISKS AND UNCERTAINTIES

We believe that there are certain risks and uncertainties involved in our operations, some of which are beyond our control. We have categorised these risks and uncertainties into the following:

### (i) Risks relating to General Operations

- We rely substantially on key residential communities for a significant portion of our revenue
- Our corporate structure, which consists of multiple service segments, exposes us to challenges not found in companies with a single service segment
- We may not be able to implement our business strategies and our future plans

### (ii) Risks relating to Property Management Services

- Termination or non-renewal of our property management services contracts could have a material adverse effect on our business, financial position and results of operations

### (iii) Risks relating to Retail Services

- We may not be able to maintain the balance between the amount of products supplied to satisfy customers and inventory control

### (iv) Risks relating to Off-campus Training Services

- If we are not able to continue to attract learners to enrol in our classes at commercially viable fee levels, our revenue may decline and we may not be able to maintain our profitability

**(v) Risks relating to Information Technology Services**

- If the contracts signed by us with the Private Group and/or Ms. MAN Lai Hung's Group (as defined below) are deferred or if we cease to have the Private Group and/or Ms. MAN Lai Hung's Group as our customers, we may experience a significant drop in revenue and may also bear counter-party risks, which may in turn adversely affect our performance and profitability

**(vi) Risks relating to Ancillary Living Services**

- Intense market competition in the Ancillary Living Services sector could prevent us from increasing or sustaining our revenue and profitability

**ENVIRONMENTAL POLICY AND PERFORMANCE**

The Group considers environmental protection as its corporate responsibility and recognises that the sustainable development of the environment is important to the sustainable daily operation of the Group's business. The Group has adopted various green measures to reduce any adverse impact that the Group's business may bring to the environment. More details on the Group's environmental policies and performance will be provided in the "Environmental, Social and Governance Report" which will be published on the websites of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.cliffordmodernliving.com](http://www.cliffordmodernliving.com)) and a printed copy of the same will be despatched to the Shareholders upon request.

**DIVIDENDS DISTRIBUTION**

The Board recommended the payment of the 2023 Final Dividend of HK4.30 cents (2022: final dividend HK2.50 cents) per Share in respect of the year ended 31 December 2023, amounting to a total dividend payment of approximately HK\$43.7 million (equivalent to approximately RMB39.3 million), subject to the approval by the Shareholders at the annual general meeting (the "**AGM**") to be held on Friday, 21 June 2024. The 2023 Final Dividend will be paid in cash on Tuesday, 13 August 2024 to Shareholders whose names appear on the register of members of the Company on Friday, 5 July 2024.

The 2023 Final Dividend will be payable in cash to each Shareholder in HKD unless an election is made to receive the same in RMB.

Shareholders will be given the option to elect to receive all or part of the 2023 Final Dividend in RMB at the exchange rate of HKD1.0:RMB0.9074, being the average benchmark exchange rate of HKD to RMB as published by the People's Bank of China during the five business days immediately before 27 March 2024. If Shareholders elect to receive the 2023 Final Dividend in RMB, such dividend will be paid to Shareholders at RMB0.039 per Share. Unless a permanent election on dividend currency had been made by Shareholders, Shareholders should complete the dividend currency election form which is expected to be despatched to Shareholders in July 2024 as soon as practicable after the record date of 5 July 2024 to determine Shareholders' entitlement to the 2023 Final Dividend, and lodge it to branch share registrar (the "**Hong Kong Branch Share Registrar**") of the Company, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Wednesday, 3 July 2024.

Shareholders who are minded to elect to receive all or part of their dividends in RMB by cheques should note that (i) they should ensure that they have an appropriate bank account to which the RMB cheques for dividend can be presented for payment; and (ii) there is no assurance that RMB cheques can be cleared without material handling charges or delay in Hong Kong or that RMB cheques will be honoured for payment upon presentation outside Hong Kong. The cheques are expected to be posted to the relevant Shareholders by ordinary post on or around 13 August 2024 at the Shareholders' own risk.

## REPORT OF THE DIRECTORS

If no duly completed dividend currency election form in respect of that Shareholder is received by the Hong Kong Branch Share Registrar by 4:30 p.m. on Monday, 29 July 2024, such Shareholder will automatically receive the 2023 Final Dividend in HKD. All dividend payments in HKD will be made in the usual ways on 13 August 2024.

If Shareholders wish to receive the 2023 Final Dividend in HKD in the usual way, no additional action is required.

Shareholders should seek professional advice with their own tax advisers regarding the possible tax implications of the dividend payment.

There is no arrangement that a Shareholder has waived or agreed to waive any dividend.

### **ANNUAL GENERAL MEETING**

The AGM is currently scheduled to be held on Friday, 21 June 2024. A notice convening the AGM and all other relevant documents will be published and despatched to the Shareholders (as appropriate) in due course.

### **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of determining the entitlement to attend and vote at the AGM, the register of members of the Company will (so long as the AGM remains to be held on Friday, 21 June 2024) be closed from Monday, 17 June 2024 to Friday, 21 June 2024, both dates inclusive, during which period no transfer of shares will be registered. In order to be eligible to attend and vote at the AGM, unregistered holders of shares of the Company shall ensure that all transfer documents accompanied by the relevant share certificates must be lodged with the Hong Kong Branch Share Registrar at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Friday, 14 June 2024.

In addition, subject to the approval of the proposed 2023 Final Dividend by the Shareholders at the AGM, the register of members of the Company will be closed from Thursday, 4 July 2024 to Friday, 5 July 2024 (both dates inclusive) for the purpose of determining the identity of Shareholders who qualify for the proposed 2023 Final Dividend. In order to qualify for the proposed 2023 Final Dividend, unregistered holders of shares of the Company shall ensure that all transfer documents accompanied by the relevant share certificates must be lodged with the Hong Kong Branch Share Registrar at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Wednesday, 3 July 2024.

### **SHARE CAPITAL**

Details of change in the share capital of the Company during the year ended 31 December 2023 are set out in note 26 to the consolidated financial statements.

### **PROPERTY, PLANT AND EQUIPMENT**

Details of movements in property, plant and equipment of the Group during the year ended 31 December 2023 are set out in note 14 to the consolidated financial statements.

### **DISTRIBUTABLE RESERVES OF THE COMPANY**

Movements in reserves of the Group during the year ended 31 December 2023 are set out in the consolidated statement of changes in equity on page 69 of this report.

Reserves available for distribution to the Shareholders consisted of share premium and retained earnings. Under the Companies Act (As Revised) of the Cayman Islands and subject to compliance with the articles of association of the Company ("**Articles of Association**"), the share premium account may be applied by the Company for paying distributions or dividends to the Shareholders if immediately following the date on which the distribution or dividend is proposed to be paid, the Company will be able to pay off its debts as they fall due in the ordinary course of business. As at 31 December 2023, the Company's reserves available for distribution to equity holders amounted to approximately RMB791.5 million.

## DIRECTORS

The Directors during the year ended 31 December 2023 and up to the date of this report were:

### Executive Directors:

Ms. MAN Lai Hung (*Chairman and Chief Executive Officer*)

Ms. HO Suk Mee

Mr. LIU Xing

### Non-executive Director:

Ms. LIANG Yuhua

### Independent Non-executive Directors:

Ms. LAW Elizabeth

Mr. HO Cham

Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)

Pursuant to Articles 107(A) and (B) of the Articles of Association, Mr. LIU Xing, Ms. LAW Elizabeth and Mr. MAK Ping Leung shall retire at the AGM.

All of the above retiring Directors are eligible and will offer themselves for re-election at the AGM.

Each of the Directors has entered into a service contract or a letter of appointment (as the case may be) with the Company for a term of three years which may be terminated by not less than three months' notice in writing served by either the Director or the Company.

## DIRECTORS' SERVICE CONTRACTS AND LETTERS OF APPOINTMENT

Ms. MAN Lai Hung and Ms. HO Suk Mee have entered into service contracts as an executive Director with the Company for an initial fixed term of three years effective from 1 October 2021 and 1 December 2021 respectively, and Mr. LIU Xing has entered into a service contract as an executive Director with the Company for an initial fixed term of three years effective from 1 November 2022. The service contracts may be terminated in accordance with the terms of the service contracts, including by not less than three months' notice in writing served by either party, and are renewable subject to terms and conditions to be agreed between the parties.

## REPORT OF THE DIRECTORS

Each of the independent non-executive Directors has signed a letter of appointment with the Company for a term of three years commenced from 1 November 2022. Pursuant to the letters of appointment, the appointment may be terminated in accordance with the terms of the letters of appointment, including by either party giving to the other party not less than three months' advance written notice of termination.

Save as aforesaid, no Director proposed for re-election at the forthcoming AGM has a service contract or appointment letter with the Company which is not determinable by the Company within one year without payment of compensation, other than normal statutory compensation.

### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2023, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as contained in Appendix C3 (previously, Appendix 10) to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were as follows:

Name of Director	Nature of interest/Capacity	Number of shares <sup>(2)</sup>	Approximate percentage of shareholding in the Company
Ms. MAN Lai Hung <sup>(1)</sup>	Interest in a controlled corporation <sup>(1)</sup>	735,840,000	72.44%
Ms. MAN Lai Hung	Beneficial owner	5,000,000	0.49%

Notes:

(1) Elland Holdings Limited, which owns 735,840,000 Shares, is wholly owned by Ms. MAN Lai Hung. By virtue of the SFO, Ms. MAN Lai Hung is deemed or taken to be interested in all the shares which are beneficially owned by Elland Holdings Limited.

(2) All the shares are held in long position.

Save as disclosed above, as at 31 December 2023, none of the Directors or the chief executive of the Company had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

### RIGHTS TO ACQUIRE SHARES

Save for the pre-IPO share options granted to the Directors as disclosed in the paragraph headed "Share Option Schemes", at no time during the year was the Company, or its holding company, subsidiaries or fellow subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 December 2023, so far as the Directors were aware, the following substantial Shareholders (other than the Directors and the chief executive of the Company) had interests or short positions of 5% or more in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

Name	Capacity/Nature of interest	Number of shares <sup>(2)</sup>	Approximate percentage of shareholding in the Company
Elland Holdings Limited	Beneficial owner	735,840,000	72.44%
Mr. PANG Lun Kee Clifford <sup>(1)</sup>	Interest of spouse	740,840,000	72.94%

Notes:

- (1) Mr. PANG Lun Kee Clifford is the spouse of Ms. MAN Lai Hung. By virtue of the SFO, Mr. PANG Lun Kee Clifford is deemed to be interested in the shares of the Company which Ms. MAN Lai Hung is interested in.
- (2) All the shares are held in long position.

Save as disclosed above, as at 31 December 2023, the Directors were not aware of any other person or corporation having an interest or short position in shares and underlying shares of the Company which would be required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

## SHARE OPTION SCHEMES

The Company adopted a pre-initial public offering share option scheme (the **"Pre-IPO Share Option Scheme"**) and a share option scheme (the **"Share Option Scheme"**) (collectively, the **"Schemes"**) in October 2016, for the purpose of recognising and rewarding the contribution of certain eligible participants to the growth and development of the Group and its listing, to strengthen the corporate governance mechanism, to improve the employee incentive system, to align the interest of the Company, its Shareholders and its management and to encourage continuing development of the eligible employees with a view to promoting the long-term stability and interest of the Group. Under the amended Chapter 17 of the Listing Rules, which came into effect on 1 January 2023, the Company will rely on the transitional arrangements provided for the existing share schemes and will only grant share options in compliance with the amended Chapter 17 of the Listing Rules (to the extent applicable). The following is a summary of the principal terms of the Schemes.

Eligible participants of the Schemes include the Directors, employees of the Group and other selected groups of participants. The Schemes were adopted by the Company on 21 October 2016 and became effective on the same day. Unless otherwise cancelled or amended, the Pre-IPO Share Option Scheme will remain in force for five years and six months from the listing date on 8 November 2016 (the **"Listing Date"**), and the Share Option Scheme will remain in force for 10 years from the adoption date. The remaining life of the Share Option Scheme is approximately two years and seven months.

The maximum number of shares of the Company in respect of which options may be granted under the Schemes and any other schemes by the Company shall not, in aggregate, exceed 10% of the issued share capital of the Company as at the Listing Date, being 100,000,000 shares (accounting for approximately 9.84% of the issued shares as at the date of the annual report) unless Shareholders' approval has been obtained.

## REPORT OF THE DIRECTORS

The maximum number of shares of the Company issuable under the share options granted to each eligible participant in the Schemes within any 12-month period is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of this limit is subject to Shareholders' separate approval in advance in a general meeting.

Share options granted to a Director, chief executive or substantial Shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive Directors. In addition, any share options granted to a substantial Shareholder or an independent non-executive Director, or to any of their associate, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to Shareholders' approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 21 days from the date of the offer upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the Directors, and may commence from the date of the offer of grant of the share options and end on a date which is not later than 10 years from the date of the offer of grant of the share options or the date on which such options lapse, if earlier. The exercise price of an option cannot in any event fall below the price stipulated in the Listing Rules or such higher price as may be fixed by the Directors. The vesting period of the share options granted is also determinable by the Directors.

### **(A) Pre-IPO Share Option Scheme**

Pursuant to the Pre-IPO Share Option Scheme, the Company granted 21,175,000 options to eligible Directors, senior management and employees of the Group to subscribe for ordinary shares in the Company subject to the terms stipulated under the Pre-IPO Share Option Scheme. The exercise price is HK\$0.414, which is 90% of the final offer price of the shares issued in connection with the listing. All of the share options granted under the Pre-IPO Share Option Scheme expired on 9 May 2022. Under the Pre-IPO Share Option Scheme, no further options can be granted thereunder, and as such, there were no outstanding share options under the Pre-IPO Share Option Scheme as at 1 January 2023 and 31 December 2023.

Further details of the Pre-IPO Share Option Scheme are set out in note 27 to the consolidated financial statements.

### **(B) Share Option Scheme**

Pursuant to the Share Option Scheme, the Directors may invite participants to take up options at a price determined by the Board but in any event not less than the highest of (i) the nominal value of a share; (ii) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the offer date; and (iii) the average of the closing prices of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the offer date. The options may be exercised in accordance with the terms of the Share Option Scheme at any time during the option period which may be determined and notified by the Board to the grantee at the time of making an offer. As at the date of this annual report, no options have been granted or agreed to be granted pursuant to the Share Option Scheme. The number of options available for grant under the scheme mandate limit of the Share Option Scheme shall not exceed 100,000,000 as at 1 January 2023 and 31 December 2023.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

There was no purchase, sale or redemption by the Company or any of its subsidiaries of the Company's listed securities during the year ended 31 December 2023.

## **BORROWINGS**

As at 31 December 2023, the Group had no borrowings.

## **EQUITY-LINKED AGREEMENTS**

Save for the Schemes as set out above, no equity-linked agreements were entered into by the Company during the year ended 31 December 2023, or subsisted at the end of the year.

## **DIRECTORS' INTERESTS IN TRANSACTION, ARRANGEMENT OR CONTRACT OF SIGNIFICANCE**

Save as disclosed under the paragraph headed "Connected Transactions" on pages 32 to 36 of this annual report, no Director nor a connected entity of a Director had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which any of the members of the Group was a party during the year.

## **MANAGEMENT CONTRACT**

No contracts concerning the management and administration of the whole or any substantial part of the Group's business subsisted during the financial year ended 31 December 2023.

## **CONTRACTS OF SIGNIFICANCE**

During the year under review, save as disclosed in the paragraph headed "Connected Transactions" in this annual report, there was no contract of significance or contract of significance for the provision of services between the Company or any of its subsidiaries and a controlling shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries.

## **INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS**

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all independent non-executive Directors to be independent.

## **MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2023, the aggregate revenue attributable to the largest customer and the five largest customers of the Group accounted for approximately 5.6% and 12.3% of the Group's total sales in the year respectively.

Guangzhou Clifford Hospital Company Limited\* (廣東祈福醫院有限公司) (member of the WM Healthcare Group) and Guangzhou Panyu Clifford Estates Property Development Company Limited\* (廣州市番禺祈福新邨房地產有限公司) (member of the Private Group), were two of the Group's five largest customers for the year ended 31 December 2023. Save as disclosed above, none of the Directors, their close associates or any Shareholder who, to the knowledge of the Directors, owned more than 5% of the Company's share capital, had any interest in any of the Group's five largest customers for the year ended 31 December 2023.

During the year ended 31 December 2023, the aggregate purchases attributable to the largest supplier and the five largest suppliers of the Group accounted for approximately 23.8% and 34.5% of the Group's total purchases respectively.

## REPORT OF THE DIRECTORS

None of our Directors, their close associates or any Shareholders who, to the knowledge of our Directors, owned more than 5% of the Company's share capital, had any interest in any of the Group's five largest suppliers for the year ended 31 December 2023.

### SUBSIDIARIES

Details of the subsidiaries of the Company as at 31 December 2023 are set out in note 29 to the consolidated financial statements.

### FOREIGN EXCHANGE RISK

Details of the foreign exchange risk are set out in note 33(A)(i) to the consolidated financial statements.

### DISCLOSURE UNDER RULE 13.20 OF THE LISTING RULES

The Directors are not aware of any circumstances resulting in the responsibility of disclosure under Rule 13.20 of the Listing Rules regarding the provision of advances by the Company to an entity.

### CONNECTED TRANSACTIONS

The Company entered into the following continuing connected transactions and one-off connected transaction during the year ended 31 December 2023. Details of the transactions are set out below:

#### Connected Persons

##### 1. Private Group

Ms. MAN Lai Hung is one of the controlling shareholders of the Company, an executive Director, the chief executive officer of the Company and the chairman of the Board (the "**Chairman**"). The spouse of Ms. MAN Lai Hung, Mr. PANG Lun Kee Clifford, controls or owns 30% or more of the issued share capital of certain companies (the "**Private Group**"). Being an associate of Ms. MAN Lai Hung, members of the Private Group are connected persons of the Company under Rule 14A.12 of the Listing Rules.

##### 2. Ms. MAN Lai Hung's Group

Ms. MAN Lai Hung's Group comprises the WM Healthcare Group and the WM Non-HC Group (both as defined below) ("**Ms. MAN Lai Hung's Group**").

###### (a) WM Healthcare Group

WM Healthcare Group comprises such companies which were/are under the control of (or 30% or more of the issued share capital of which are owned by) Ms. MAN Lai Hung, which are principally engaged in the provision of hospital/clinical, elderly and postpartum care services, healthcare and related services in the PRC Mainland (some of which are former members of the Private Group and have become members of the WM Healthcare Group upon the completion of the WM Healthcare Group Reorganisation (as defined below) being implemented during 2020 and 2021) (the "**WM Healthcare Group**"). The ultimate controlling shareholder of WM Healthcare Group is Ms. MAN Lai Hung, who is an executive Director, the chief executive officer of the Company, the Chairman and a controlling shareholder of the Company. Being an associate of Ms. MAN Lai Hung, members of the WM Healthcare Group (including Clifford Medical Group Limited (祈福醫療集團有限公司) ("**Clifford Medical**")) are connected persons of the Company under the Listing Rules.

(b) *WM Non-HC Group*

WM Non-HC Group comprises such companies which were or are under the control of (or 30% or more of the issued share capital of which are owned by) Ms. MAN Lai Hung, other than the Group and the WM Healthcare Group (the “**WM Non-HC Group**”). The ultimate controlling shareholder of the WM Non-HC Group (including Foshan City Nanhai Clifford Xianhu Hotel Company Limited\* (佛山市南海祈福仙湖酒店有限公司) (“**Clifford Xianhu Hotel**”)) is Ms. MAN Lai Hung. As such, members of the WM Non-HC Group (including Clifford Xianhu Hotel) are also associates of Ms. MAN Lai Hung, and hence connected persons of the Company under the Listing Rules.

### 3. **GZ Qinle**

Guangzhou Qinle Property Management Co., Ltd.\* (廣州市勤樂物業管理有限公司) (“**GZ Qinle**”) is a company established in the PRC Mainland with limited liability, which is principally engaged in the business of, among others, the general management of education institutions. As at the date of entering into the Qinle CCT Agreements and the Canteen Rental Agreement (as defined below), GZ Qinle was directly wholly-owned by Ms. Ho Suk Han, a sister of Ms. HO Suk Mee, who is an executive Director. As such, GZ Qinle was an associate of Ms. HO Suk Mee, and hence a connected person of the Company under the Listing Rules. The Company was informed that in February 2024, the entire equity interest in GZ Qinle was sold to an independent third party of the Company, therefore, GZ Qinle ceased to be a connected person of the Company after completion of such transfer.

## CONTINUING CONNECTED TRANSACTIONS

### 2021 Master Tenancy Agreements and 2021 Master Composite Services Agreements

#### 2021 Master Tenancy Agreements

##### 2021 MTA No. 1

On 29 October 2021, the Company (for itself and on behalf of its subsidiaries) (as tenant) entered into a master tenancy agreement (“**2021 MTA No. 1**”) with Clifford Estates (Panyu) Limited\* (廣州市番禺祈福新邨房地產有限公司) (“**Clifford Estates Panyu**”) (for itself and on behalf of the other property owners which are members of the Private Group) (as landlord), pursuant to which Clifford Estates Panyu agreed to lease certain properties to the Company for a term of three years commenced from 1 January 2022 to 31 December 2024. The Group set annual caps, which represent the total value of right-of-use assets relating to the leases to be entered into by the Group under the 2021 MTA No. 1, for each of the three financial years ending 31 December 2022, 2023 and 2024 which are RMB57.1 million, RMB13.6 million and RMB19.7 million, respectively. During the year ended 31 December 2023, amounts payable/paid by the Group to the Private Group under the 2021 MTA No. 1 amounted to approximately RMB2.0 million.

##### 2021 MTA No. 2

On 29 October 2021, the Company (for itself and on behalf of its subsidiaries) (as tenant) entered into a master tenancy agreement (“**2021 MTA No. 2**”) with Clifford Medical (for itself and on behalf of certain members of the WM Healthcare Group) (as landlord), pursuant to which the Group will only lease one premise from the WM Healthcare Group in the PRC Mainland for its operation as a convenience store, for a term of three years commenced from 1 January 2022 to 31 December 2024.

As the 2021 MTA No. 2 and the transactions contemplated thereunder are fully exempt from the reporting, announcement, annual review and independent shareholders’ approval requirements under Chapters 14 and 14A of the Listing Rules, brief details of 2021 MTA No. 2 and the transactions contemplated thereunder are also included in this report for the Shareholder’s information only.

### 2021 Master Composite Services Agreements

#### 2021 MCSA No. 1

On 29 October 2021, the Company (for itself and on behalf of its subsidiaries) (as service providers) entered into a master composite services agreement ("**2021 MCSA No. 1**") on the one part, and Clifford Estates Panyu (for itself and on behalf of other members of the Private Group) and Clifford Xianhu Hotel (for itself and on behalf of other members of the WM Non-HC Group) (as receiving parties) on the other part, pursuant to which the Company agreed to provide services stated therein to Clifford Estates Panyu and Clifford Xianhu Hotel, for a term of three years from 1 January 2022 to 31 December 2024. The Group set annual caps in respect of the transactions contemplated under the 2021 MCSA No. 1 for each of the three financial years ending 31 December 2022, 2023 and 2024 which are RMB132 million, RMB129 million and RMB139 million, respectively. During the year ended 31 December 2023, amounts receivable/received by the Group under the 2021 MCSA No. 1 amounted to approximately RMB45.6 million.

#### 2021 MCSA No. 2

On 29 October 2021, the Company (for itself and on behalf of its subsidiaries) (as service providers) entered into a master composite services agreement ("**2021 MCSA No. 2**") with Clifford Medical (for itself and on behalf of the other members of the WM Healthcare Group) (as receiving parties), pursuant to which the Group agreed to provide the living services, engineering and maintenance services, telecommunication services, to the respective receiving parties, for a term of three years from 1 January 2022 to 31 December 2024 on and subject to the respective terms and conditions contained therein. The Group set annual caps in respect of the transactions contemplated under the 2021 MCSA No. 2 for each of the three financial years ending 31 December 2022, 2023 and 2024 which are RMB34 million, RMB41 million and RMB44 million, respectively. During the year ended 31 December 2023, amounts receivable/received by the Group under the 2021 MCSA No. 2 amounted to approximately RMB11.2 million.

The 2021 MTA No. 1, 2021 MCSA No. 1 and 2021 MCSA No. 2 and the annual caps contemplated thereunder were unanimously passed as ordinary resolutions of the Company in the extraordinary general meeting held on 30 December 2021. For details, please refer to the Company's announcement dated 30 December 2021.

For details of the 2021 MTA No. 1, 2021 MTA No. 2, 2021 MCSA No. 1 and 2021 MCSA No. 2, please refer to the Company's announcement dated 29 October 2021 and the Company's circular dated 9 December 2021.

### Laundry Service Agreement, Catering Service Agreement and Cleaning and Gardening Service Agreement

#### Laundry Service Agreement

On 1 September 2021, Guangzhou Goodwash Laundry Limited\* (廣州市雪白洗衣有限公司) ("**GZ Goodwash**") (a wholly-owned subsidiary of the Company, as service provider) and GZ Qinle (as receiving party) entered into a laundry service agreement (the "**Laundry Service Agreement**") in relation to the provision of laundry services for a term of two years and four months commenced on 1 September 2021 and ended on 31 December 2023. GZ Goodwash shall provide to GZ Qinle laundry services including washing, disinfection and ironing of garments, which shall be delivered up to the cleaning standards as specified in the Laundry Service Agreement. GZ Goodwash shall also arrange daily pickup and delivery services for garments under the scope of the Laundry Service Agreement.

The Group set an annual cap in respect of the transactions contemplated under the Laundry Service Agreement for the financial year ended 31 December 2023 which is RMB1.8 million. During the year ended 31 December 2023, amounts receivable/received by the Group under the Laundry Service Agreement amounted to approximately RMB1.9 million, which exceeded the relevant annual cap by about RMB0.1 million, please refer to the announcement of the Company dated 26 March 2024 for further details.

#### Catering Service Agreement

On 1 January 2022, Guangzhou Clifford Catering Management Limited\* (廣州市膳康餐飲管理有限公司) (“**Clifford Catering Management**”) (a wholly-owned subsidiary of the Company, as service provider) and GZ Qinle (as receiving party) entered into a catering service agreement (the “**Catering Service Agreement**”) in relation to the provision of catering services to the employees of GZ Qinle at the Leased Canteens (as defined below) operated by the Group for a term of six years commenced on 1 January 2022 and ending on 31 December 2027.

The Group set annual caps in respect of the transactions contemplated under the Catering Service Agreement for each of the five financial years ending 31 December 2023, 2024, 2025, 2026 and 2027 which are RMB1.0 million, RMB1.0 million, RMB1.0 million, RMB1.0 million and RMB1.0 million, respectively. During the year ended 31 December 2023, amounts receivable/received by the Group under the Catering Service Agreement amounted to approximately RMB0.9 million.

#### Cleaning and Gardening Service Agreement

On 5 September 2023, Guangzhou Panyu Clifford Property Management Limited\* (廣州市番禺祈福物業管理有限公司) (a wholly-owned subsidiary of the Company, as service provider) and GZ Qinle (as receiving party) entered into a cleaning and gardening service agreement (the “**Cleaning and Gardening Service Agreement**”) in relation to the provision of cleaning, gardening and ancillary services (including pest control and greening services) for a term of two years commenced on 1 January 2022 and ended on 31 December 2023.

The Group set an annual cap in respect of the transactions contemplated under the Cleaning and Gardening Service Agreement for the financial year ended 31 December 2023 which is RMB0.4 million. During the year ended 31 December 2023, amounts receivable/received by the Group under the Cleaning and Gardening Service Agreement amounted to approximately RMB0.4 million.

For details of the Laundry Service Agreement, Catering Service Agreement and Cleaning and Gardening Service Agreement (the “**Qinle CCT Agreements**”), please refer to the Company’s announcement dated 15 September 2023.

The independent non-executive Directors have reviewed the abovementioned continuing connected transactions undertaken during the year, and confirmed that such transactions were entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms and on terms no less favourable to the Group than terms available from independent third parties; and
- (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

## REPORT OF THE DIRECTORS

Moore CPA Limited, Certified Public Accountants, the Company's independent auditor, was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 (Revised) "Auditor's Letter on Continuing Connected Transactions under Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants.

For the purpose of Rule 14A.56 of the Listing Rules, Moore CPA Limited, the independent auditor of the Company, has provided a letter to the Board, confirming that nothing has come to their attention that causes them to believe the continuing connected transactions abovementioned:

- (i) have not been approved by the Board;
- (ii) were not, in all material respects, in accordance with the pricing policies of the Group if the transactions involve provision of goods and services by the Group;
- (iii) were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions;
- (iv) have exceeded the annual cap as set by the Company with respect to the aggregate amount of each of the continuing connected transactions except for the aggregate amount of the continuing connected transactions under the Laundry Service Agreement for the financial year ended 31 December 2023 which exceeded the relevant annual cap.

## ONE-OFF CONNECTED TRANSACTION

### Canteen Rental Agreement

On 31 August 2021, Clifford Catering Management (a wholly-owned subsidiary of the Company, as tenant) and GZ Qinle (as landlord) entered into a canteen rental agreement (the "**Canteen Rental Agreement**") in relation to the leasing of a total of three canteen areas situated at three primary schools located in Panyu District of Guangzhou, Guangdong Province, the PRC, with a total gross floor area of 8,540 sq.m. (the "**Leased Canteens**") for the operation of canteens and ancillary purposes for a term of 16 years that commenced on 1 September 2021 and would expire on 31 August 2037.

As the Canteen Rental Agreement only involves the leasing of the Leased Canteens, the entering into of the Canteen Rental Agreement is regarded as an acquisition of assets by the Group, which constituted one-off connected transaction for the Company for the purpose of the Listing Rules. The value of the right-of-use assets (for the Leased Canteens) recognised by the Group under the Canteen Rental Agreement for the financial year ended 31 December 2021 was approximately RMB11.5 million.

For details of the Canteen Rental Agreement, please refer to the Company's announcement dated 15 September 2023.

The Directors confirm that the Company has complied with the requirements of Chapter 14A of the Listing Rules in respect of all of its connected transactions.

## SIGNIFICANT RELATED PARTY TRANSACTIONS

In connection with the significant related party transactions as set out in note 31 to the consolidated financial statements, save for the transactions set out in paragraph headed “Connected Transactions” in this Report of the Directors, these related party transactions do not constitute connected transactions or continuing connected transactions within the meaning of Chapter 14A of the Listing Rules. For the year ended 31 December 2023, the Company complied with the disclosure requirements of Chapter 14A of Listing Rules.

## COMPLIANCE WITH THE DEED OF NON-COMPETITION

Please refer to page 51 of the Corporate Governance Report of this annual report for details.

## COMPLIANCE WITH LAWS AND REGULATIONS

Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations, in particular those having a significant impact on the Group, such as the Listing Rules and the revised Hong Kong Financial Reporting Standards. The Audit Committee is delegated by the Board to monitor the Group’s policies and practices on compliance with legal and regulatory requirements and such policies are regularly reviewed. Any changes in the applicable laws, rules and regulations are brought to the attention of the relevant employees and relevant operation units from time to time. As far as the Company is aware, it has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Company.

## INTERESTS OF DIRECTORS IN COMPETING BUSINESS

Save as disclosed in the section headed “Relationship with the Controlling Shareholders” of the prospectus of the Company, during the year ended 31 December 2023, none of the Directors or any of their respective associates engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group.

## EMOLUMENT POLICY

The Group’s emolument policy is designed to attract, retain and motivate talented individuals to contribute to the success of the business. The emolument policy of the employees of the Group is formulated and reviewed by the Remuneration Committee. Emoluments are determined on the basis of the employees’ merit, qualifications and competence.

The emoluments of the Directors are proposed by the Remuneration Committee to the Board, having regard to the Group’s operating results, individual performance and comparable market statistics.

The Group operates a Mandatory Provident Fund Scheme (“**MPF Scheme**”) under rules and regulations of the Mandatory Provident Fund Schemes Ordinance of Hong Kong for all its employees in Hong Kong. All employees of the Group in Hong Kong are required to join the MPF Scheme. Contributions are made based on a percentage of the employees’ salaries and are charged to the consolidated income statement as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group’s employer contributions vest fully with the employees when contributed to the MPF Scheme. No forfeited contribution is available to reduce the contribution payable in the future years as at 31 December 2023.

## REPORT OF THE DIRECTORS

The Group's subsidiaries in the PRC Mainland, in compliance with the applicable regulations of the PRC Mainland, participated in a state-managed retirement benefits scheme operated by the local government. The subsidiaries are required to contribute a specific percentage of their payroll costs to the retirement benefits schemes. The only obligation of the Group with respect to the retirement benefits scheme is to make the specified contributions. During the year under review, the total amounts contributed by the Group to the schemes and costs charged to the consolidated income statement represent contribution payable to the schemes by the Group at rates specified in the rules of the schemes.

During the period under review, total emolument of RMB75.0 million was charged to the consolidated income statement, representing RMB1.8 million for the Directors' remuneration and RMB73.2 million for other staff's salaries and allowance.

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association, or the applicable laws of the Cayman Islands where the Company is incorporated, which would oblige the Company to offer new shares on a pro-rata basis to existing Shareholders.

### CORPORATE GOVERNANCE

The Directors recognise the importance of good corporate governance in the management of the Group. The Company has adopted the code provisions as set out in Part 2 of the Corporate Governance Code (the "**CG Code**") contained in Appendix C1 (previously, Appendix 14) to the Listing Rules. Information on the corporate governance practices adopted by the Company is set out in the Corporate Governance Report on pages 40 to 60 of this annual report.

### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of its Directors, it is confirmed that the Company has maintained a sufficient public float throughout the year ended 31 December 2023 and up to the date of this annual report.

### TAX RELIEF AND EXEMPTION

The Company is not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.

### PERMITTED INDEMNITY PROVISION

The Articles of Association provides that every Director is entitled to be indemnified out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses which he/she may sustain by reason of any act done, concurred in or omitted in or about the execution of his/her duty, or supposed duty, in his/her office or trusts, provided that the indemnity shall not extend to any matter in respect of any fraud or dishonesty which may attach to him/her.

The Company has taken out and maintained directors' and officers' liability insurance throughout the year, which provides appropriate cover for the Directors and officers of the Company.

## AUDITOR

The consolidated financial statements for the year ended 31 December 2023 were audited by Moore CPA Limited who shall retire at the forthcoming AGM and, being eligible, will offer themselves for re-appointment. A resolution will be proposed at the forthcoming AGM for the re-appointment of Moore CPA Limited as the independent auditor of the Company.

On behalf of the Board

**MAN Lai Hung**

*Chairman, Chief Executive Officer and Executive Director*

Hong Kong, 27 March 2024

# CORPORATE GOVERNANCE REPORT

The Board is pleased to report to the Shareholders on the corporate governance of the Company for the year ended 31 December 2023.

## GOVERNANCE CULTURE

The Group is committed to ensuring that its affairs are conducted in accordance with high ethical standards. This reflects its belief that, in achieving its long-term objectives, it is imperative to act with probity, transparency and accountability. By so acting, the Company believes that the benefits of the Shareholders will be maximised in the long term and that it will benefit the Group's employees, business and the communities in which the Group operates.

Corporate governance plays an important role in ensuring that the Group is effectively managed with an appropriate system of risk management and internal controls supporting regulatory compliance, good business practices and sustainability. The Board is committed to maintaining and developing robust corporate governance practices that are intended to ensure:

- satisfactory and sustainable returns to Shareholders;
- that the interests of those who deal with the Company are safeguarded;
- that overall business risk is understood and managed appropriately;
- the delivery of high-quality products and services to the satisfaction of customers; and
- that high ethical standards are maintained.

The Group will continuously review and adjust, if necessary, its business strategies and keep track of the changing market conditions to ensure prompt and proactive measures will be taken to respond to the changes and meet the market needs to foster the sustainability of the Group.

## CORPORATE GOVERNANCE PRACTICES

The Board is committed to achieving high corporate governance standards. The Board believes that high corporate governance standards are essential in providing a framework for the Group to safeguard the interests of Shareholders, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has applied the principles as set out in the CG Code contained in Appendix C1 (previously, Appendix 14) to the Listing Rules.

The Board is of the view that throughout the year ended 31 December 2023, the Company has complied with all the code provisions as set out in Part 2 of the CG Code, except for the deviation from code provision C.2.1 as explained under the paragraph "Chairman and Chief Executive Officer" below.

The Company is committed to enhancing its corporate governance practices appropriate to the operation and growth of its business and to reviewing such practices from time to time to ensure that they comply with statutory and professional standards and align with the latest development.

### Model Code for Securities Transactions

The Company has adopted the Model Code as set out in Appendix C3 (previously, Appendix 10) to the Listing Rules as the Group's code of conduct regarding Directors' securities transactions.

Specific enquiry has been made by the Company with all the Directors and the Directors have confirmed that they have complied with the Model Code throughout the year ended 31 December 2023.

The Company has also established written guidelines (the "**Employees Written Guidelines**") with terms no less exacting than the Model Code for securities transactions by employees who are likely to be in possession of unpublished price-sensitive information of the Company. No incident of non-compliance with the Employees Written Guidelines by the employees was noted by the Company.

### BOARD OF DIRECTORS

The Company is headed by the Board which assumes responsibility for effective leadership and control and is collectively responsible for promoting the Company's success by directing and supervising the Company's affairs. Directors make decisions objectively in the best interests of the Company and its Shareholders.

The Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Group's business and regularly reviews the contribution required from a Director to perform his responsibilities to the Company and whether the Director is spending sufficient time performing them that are commensurate with his/her role and the responsibilities of the Board. The Board has a balanced composition of executive Directors and non-executive Directors (including independent non-executive Directors) so that there is a strong independent element on the Board, which enables the Directors to effectively exercise independent judgement.

### Board Composition

The Board currently comprises seven Directors, consisting of three executive Directors, one non-executive Director and three independent non-executive Directors.

During the year ended 31 December 2023 and up to the date of this annual report, the Board comprises the following Directors:

#### Executive Directors

Ms. MAN Lai Hung (*Chairman and Chief Executive Officer*)

Ms. HO Suk Mee

Mr. LIU Xing

#### Non-executive Director

Ms. LIANG Yuhua

#### Independent Non-executive Directors

Ms. LAW Elizabeth

Mr. HO Cham

Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)

## CORPORATE GOVERNANCE REPORT

The list of Directors (by category) is also disclosed in all corporate communications issued by the Company pursuant to the Listing Rules from time to time. The independent non-executive Directors are expressly identified in all corporate communications pursuant to the Listing Rules.

The biographical information of the Directors including the relationships among the members of the Board is set out in the section headed "Directors' Profile" of this annual report.

To the best knowledge of the Company, there is no other financial, business or family relationship among the members of the Board.

### **BOARD MEETINGS AND DIRECTORS' ATTENDANCE RECORDS**

Code provision C.5.1 of the CG Code provides that regular Board meetings should be held at least four times a year involving active participation, either in person or through electronic means of communication, of a majority of Directors.

During the year ended 31 December 2023, the Company adopted the practice of holding Board meetings regularly for at least four times a year at approximately quarterly intervals to discuss overall strategy as well as operations and financial performance of the Group. The Board held six meetings during the year ended 31 December 2023. Apart from regular Board meetings, the Chairman also held one meeting with independent non-executive Directors only without the presence of other Directors during the year. The independent non-executive Directors and non-executive Director have attended the general meeting of the Company to gain and develop a balanced understanding of the views of the Shareholders, except for the independent non-executive Director, Mr. MAK Ping Leung, who was unable to attend due to other personal commitment.

### **Board Practices and Conduct of Meetings**

Annual meeting schedules and draft agenda of each meeting are normally made available to the Directors in advance. Notice of regular Board meetings is served to all Directors at least 14 days before the meeting. For other Board and committee meetings, reasonable notice is generally given.

Board papers together with all appropriate, complete and reliable information are sent to all Directors at least three days before each Board meeting or committee meeting to keep Directors apprised of the latest development and financial position of the Company and to enable them to make decisions. The Board and each Director also have separate and independent access to the senior management where necessary.

The senior management normally will attend regular Board meetings and where necessary, other Board and Board committee meetings, to advise on business development, financial and accounting matters, statutory and regulatory compliance, corporate governance and other major aspects of the Company.

The Articles of Association contains provisions requiring Directors to abstain from voting and not to be counted in the quorum at the meetings for approving transactions in which such Directors or any of their associates have a material interest.

The secretary of the meetings is responsible for taking and keeping minutes of all Board meetings and committee meetings. Draft minutes are normally circulated to Directors for comment within a reasonable time after each meeting and final version of them are open for Director's inspection.

### Attendance Records of Directors

The attendance records of the Directors at the Board, Board committee and general meetings of the Company held during the year ended 31 December 2023 are set out below:

Name of Director	Number of Attendance/Number of Meeting(s)					
	Board	Audit Committee	Remuneration Committee	Nomination Committee	ESG Committee	General Meeting <sup>(1)</sup>
Ms. MAN Lai Hung	7/7	N/A	1/1	1/1	2/2	1/1
Ms. HO Suk Mee	7/7	N/A	N/A	N/A	2/2	1/1
Mr. LIU Xing <sup>(3)</sup>	7/7	N/A	N/A	N/A	N/A	1/1
Ms. LIANG Yuhua	7/7	N/A	N/A	N/A	N/A	1/1
Ms. LAW Elizabeth	7/7	2/2	1/1	1/1	2/2	1/1
Mr. HO Cham	7/7	2/2	N/A	1/1	N/A	1/1
Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)	7/7	2/2	1/1	N/A	2/2	0/1

Note:

(1) The annual general meeting of the Company was held on 27 June 2023.

### Chairman and Chief Executive Officer

Code provision C.2.1 of Part 2 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

The roles of the Chairman and chief executive officer of the Company are held by Ms. MAN Lai Hung. However, the Board considers that Ms. MAN Lai Hung has in-depth knowledge and experience in the Group's businesses in the PRC Mainland and therefore it is in the best interests of the Group for her to take up the dual roles of the Chairman and chief executive officer of the Company. The Board believes that the combined roles of Ms. MAN Lai Hung can provide the Company with strong and consistent leadership that facilitates effective and efficient planning and implementation of business decisions and strategies, and should be overall beneficial to the management and development of the Group's business. The structure is supported by the Company's well established corporate governance practices and internal control policies.

### Independent Non-executive Directors

During the year ended 31 December 2023, the Board at all times met the requirements of Rules 3.10 and 3.10A of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

Each independent non-executive Director has entered into an appointment letter with the Company for a term of three years commenced from 1 November 2022 and the appointment letter shall continue unless and until terminated by not less than three months' notice in writing served by either party to another.

The Company has received written annual confirmation from each of the independent non-executive Directors in respect of his/her independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company considers all independent non-executive Directors to be independent.

### **Board Independence Evaluation**

The Company has established a Board independence evaluation mechanism which sets out the processes and procedures to ensure a strong independent element on the Board, which allows the Board to effectively exercise independent judgement to better safeguard Shareholders' interests.

The objectives of the evaluation mechanism are to improve Board effectiveness, maximise strengths, and identify the areas that need improvement or further development. The evaluation process also clarifies what actions of the Company need to be taken to maintain and improve the Board performance, for instance, addressing individual training and development needs of each Director.

Pursuant to the Board independence evaluation mechanism, the Board will conduct an annual review independently. A Board Independence Evaluation Report will be prepared and presented to the Board which will then collectively discuss the results and the action plan for improvement, if appropriate.

During the year ended 31 December 2023, all Directors completed the independence evaluation in the form of an individual questionnaire which is supplemented by individual interviews. The Board Independence Evaluation Report was presented to the Board and the evaluation results were satisfactory.

During the year ended 31 December 2023, the Board reviewed the implementation and effectiveness of the Board independence evaluation mechanism and the results were satisfactory.

### **Appointment and Re-election of Directors**

The non-executive Directors (including independent non-executive Directors) were appointed for a specific term of three years, subject to renewal after the expiry of the current term.

The Articles of Association provides that all Directors appointed to fill a casual vacancy shall be subject to re-election by Shareholders at the first annual general meeting after appointment.

Under the Articles of Association, at each annual general meeting, one-third of the Directors for the time being, or if their number is not three or a multiple of three, the number nearest to but not less than one-third shall retire from office by rotation provided that every Director shall be subject to retirement by rotation at least once every three years. The retiring Directors shall be eligible for re-election.

### **Responsibilities of the Directors**

The Board should assume responsibility for leadership and control of the Company, and is collectively responsible for directing and supervising the Company's affairs.

The Board directly, and indirectly through its committees, leads and provides directions to management by laying down strategies and overseeing their implementation, monitors the Group's operational and financial performance, and ensures that sound internal control and risk management systems are in place.

All Directors, including the non-executive Director and the independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning. Through active participation at Board meetings, taking the lead in managing issues involving potential conflict of interests and serving on Board committees, all non-executive Directors (including the independent non-executive Directors) make various contributions to the effective direction of the Company.

The independent non-executive Directors are responsible for ensuring a high standard of regulatory reporting of the Company and providing a balance in the Board by bringing effective independent judgement on corporate actions and operations.

All Directors have full and timely access to all the information of the Company and may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

All Directors shall carry out duties in good faith, in compliance with applicable laws and regulations, and in the interests of the Company and the Shareholders at all times.

The Directors shall disclose to the Company details of other offices held by them.

The Board reserves for its decision all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of Directors and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and co-ordinating the daily operation and management of the Company are delegated to the management.

The Board has clearly set out the circumstances under which the management should report to and obtain prior approval from the Board before making decisions or entering into any commitments on behalf of the Company. The Board regularly reviews the above said circumstances and ensures that they remain appropriate.

If any substantial Shareholder or Director has a potential conflict of interest in a matter to be considered at a general meeting or by the Board, the relevant Directors shall abstain from voting and a Board meeting attended by independent non-executive Directors who have no material interest in the matter shall be held to discuss and vote on the same. Save as disclosed above, there are no relationships (including financial, business, family or other material/relevant relationship(s)) among the Board members.

The Company has arranged appropriate insurance coverage on Directors' and officers' liabilities in respect of any legal actions taken against Directors and senior management arising out of corporate activities. The insurance coverage would be reviewed on an annual basis.

### Continuous Professional Development of Directors

Directors shall keep abreast of regulatory developments and changes in order to effectively perform their responsibilities and to ensure that their contribution to the Board remains informed and relevant.

Every newly appointed Director has received formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of the Director's responsibilities and obligations under the Listing Rules and relevant statutory requirements. Such induction shall be supplemented by visits to the Company's key plant sites and meetings with senior management of the Company.

Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills. Internally-facilitated briefings for Directors would be arranged and reading materials on relevant topics would be provided to Directors where appropriate. All Directors are encouraged to attend relevant training courses at the Company's expenses.

During the year ended 31 December 2023, the Company organised a number of training sessions for all Directors. The training sessions covered a wide range of relevant topics, including Directors' duties and responsibilities, corporate governance and regulatory updates. In addition, relevant reading materials including compliance manual, legal and regulatory updates and seminar handouts have been provided to the Directors for their reference and studying.

A summary of trainings received by the Directors during the year ended 31 December 2023 according to the records provided by the Directors is as follows:

Directors	Types of Trainings <sup>(1)</sup>
<b>Executive Directors</b>	
Ms. MAN Lai Hung	A, B
Ms. HO Suk Mee	A, B
Mr. LIU Xing	A, B
<b>Non-executive Director</b>	
Ms. LIANG Yuhua	A, B
<b>Independent Non-executive Directors</b>	
Ms. LAW Elizabeth	A, B
Mr. HO Cham	A, B
Mr. MAK Ping Leung (alias Mr. MAK Wah Cheung)	A, B

Note:

(1) Types of Training

A: Attending training sessions, including but not limited to, briefings, seminars, conferences and workshops

B: Reading relevant news alerts, newspapers, journals, magazines and relevant publications

## BOARD COMMITTEES

The Board has established four committees, namely the Audit Committee, the Remuneration Committee, the Nomination Committee, and the ESG Committee for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with specific written terms of reference which deal clearly with their respective authority and duties.

### Audit Committee

As at 31 December 2023, the Audit Committee consisted of three independent non-executive Directors, namely Ms. LAW Elizabeth (Chairman), Mr. HO Cham and Mr. MAK Ping Leung (with Ms. LAW Elizabeth possessing the appropriate professional qualifications and accounting and related financial management expertise).

The terms of reference of the Audit Committee are of no less exacting terms than those set out in the CG Code. The main duties of the Audit Committee are to assist the Board in providing an independent review of the completeness, accuracy and fairness of the financial information of the Group, as well as the efficiency and effectiveness of the Group's operation and internal control system.

During the year ended 31 December 2023, the Audit Committee held two meetings to review, in respect of the year ended 31 December 2023, the interim and annual financial results and reports and significant issues on the financial reporting, operational and compliance controls, the effectiveness of the risk management and internal control systems and internal audit function, re-appointment of external auditor and engagement of non-audit services and relevant scope of works, connected transactions and arrangements for employees to raise concerns about possible improprieties. The Audit Committee has been provided with sufficient resources to discharge its duties.

The Audit Committee also met the external auditor twice without the presence of the executive Directors.

### Remuneration Committee

As at 31 December 2023, the Remuneration Committee consisted of two independent non-executive Directors, namely Mr. MAK Ping Leung (Chairman) and Ms. LAW Elizabeth and one executive Director, Ms. MAN Lai Hung.

The terms of reference of the Remuneration Committee are of no less exacting terms than those set out in the CG Code. The primary functions of the Remuneration Committee include reviewing and making recommendations to the Board on the remuneration packages of individual executive Directors and senior management, and the remuneration policy and structure for all Directors and senior management, establishing transparent procedures for developing such remuneration policy and structure to ensure that no Director or any of his/her associates will participate in deciding his/her own remuneration and reviewing and/or approving matters relating to share schemes under Chapter 17 of the Listing Rules.

During the year ended 31 December 2023, the Remuneration Committee held one meeting to review and make recommendations to the Board on the remuneration policy and structure of the Company and the remuneration packages of the executive, non-executive and independent non-executive Directors and the senior management, assess the performance of executive Directors, approve the terms of executive Directors' service contracts, review and/or approve matters relating to share schemes under Chapter 17 of the Listing Rules and other related matters.

## CORPORATE GOVERNANCE REPORT

The Company's remuneration policy is to ensure that the remuneration offered to employees, including Directors and senior management, is based on skills, knowledge, responsibilities and involvement in the Company's affairs. The remuneration packages of executive Directors are also determined with reference to the prevailing market conditions and the performance or contribution of each executive Director. The remuneration for the executive Directors comprises basic salary, pensions and fees. Executive Directors may receive share options and awards to be granted under the Company's share option scheme and share award scheme (if any). The remuneration policy for non-executive Directors and independent non-executive Directors is to ensure that non-executive Directors and independent non-executive Directors are adequately compensated for their efforts and time dedicated to the Company's affairs, including their participation in Board committees. The remuneration for the non-executive Directors and independent non-executive Directors mainly comprises Director's fee which is determined with reference to his/her duties and responsibilities to the Board. Non-executive Directors and independent non-executive Directors shall not receive share options and awards to be granted under the Company's share option scheme and share award scheme (if any). Individual Directors and senior management have not been involved in deciding their own remuneration.

The Remuneration Committee is also responsible for making recommendations to the Board on the terms of service contracts or letters of appointment of newly appointed executive, non-executive and/or independent non-executive Directors.

### **Nomination Committee**

As at 31 December 2023, the Nomination Committee consisted of one executive Director, Ms. MAN Lai Hung (Chairman), and two independent non-executive Directors, namely Ms. LAW Elizabeth and Mr. HO Cham.

The terms of reference of the Nomination Committee are of no less exacting terms than those set out in the CG Code. The principal duties of the Nomination Committee include reviewing the Board composition, structure and size, developing and formulating relevant procedures for the nomination and appointment of Directors, making recommendations to the Board on the appointment and succession planning of Directors, and assessing the independence of independent non-executive Directors.

In assessing the Board composition, the Nomination Committee would take into account various aspects as well as factors concerning Board diversity as set out in the Company's Board Diversity Policy, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience etc. The Nomination Committee would discuss and agree on measurable objectives for achieving diversity on the Board, where necessary, and recommend them to the Board for adoption.

During the year ended 31 December 2023, the Nomination Committee held one meeting to review the structure, size and composition of the Board and the independence of the independent non-executive Directors, to consider the qualifications of the retiring Directors standing for re-election at the annual general meeting and to consider and recommend to the Board on the appointment of non-executive Directors. The Nomination Committee considers that an appropriate balance of diversity perspectives of the Board was maintained during the year.

### Environmental, Social and Governance Committee

As at 31 December 2023, the ESG Committee consisted of two executive Directors, namely Ms. MAN Lai Hung (Chairman) and Ms. HO Suk Mee, two independent non-executive Directors, namely Ms. LAW Elizabeth and Mr. MAK Ping Leung, and one of the Group's senior staff, Mr. LAU Kwok Chin. Ms. Man is the chairman of the ESG Committee.

The principal duties of the ESG Committee include, among other things: (i) formulating and reviewing the Group's environmental, social and governance ("**ESG**") liabilities, vision, strategies, framework, principles and policies; (ii) monitoring the channels and means of communication with the Group's stakeholders; (iii) reviewing key ESG trends and related risks and opportunities, and assessing the adequacy and effectiveness of the Group's ESG framework and business model; (iv) overseeing the Group's sustainability performance; (v) overseeing the funding of the initiatives on corporate social responsibilities; and (vi) reviewing the annual sustainability report of the Company and recommending to the Board for approval.

The ESG Committee may seek necessary information from employees within its terms of reference. It is authorised by the Board to obtain external legal or other independent professional advice and to invite outsiders with relevant experience and expertise to attend meetings if required.

During the year ended 31 December 2023, the ESG Committee held two meetings to review the ESG principles and policies of the Group.

### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the functions set out in code provision A.2.1 of Part 2 of the CG Code.

During the year ended 31 December 2023, the Board reviewed and monitored the Company's corporate governance policies and practices, training and continuous professional development of Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance with the Model Code and written employee guidelines, and the Company's compliance with the CG Code and disclosure in this Corporate Governance Report.

## RISK MANAGEMENT AND INTERNAL CONTROLS

The Board acknowledges its responsibility for the risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board has the overall responsibility for evaluating and determining the nature and extent of the risks (including but not limited to business, operational as well as ESG risks) it is willing to take in achieving the Company's strategic objectives, and establishing and maintaining appropriate and effective risk management and internal control systems.

The Audit Committee and the internal control consultant engaged by the Company assist the Board in leading the management and overseeing the design, implementation and monitoring of the risk management (including but not limited to business, operational as well as ESG-related risks) and internal control systems.

In order to ensure the effective implementation of such policies, we have adopted a series of internal control policies, procedures and programmes designed to provide reasonable assurance for achieving objectives including effective and efficient operations, reliable financial reporting and compliance with applicable laws and regulations, including the following:

- We established an Internal Audit Department in December 2016. The Internal Audit Department is responsible for performing an independent review of the adequacy and effectiveness of the risk management and internal control systems and identifying, evaluating and managing significant risks. The Internal Audit Department examined key issues in relation to accounting, financial policies and practices and provided its findings and recommendations for improvement to the Audit Committee;
- For the purpose of enhancing compliance awareness and knowledge, we have arranged compliance training for our management. The trainings provide information on our internal control policies in relation to compliance with relevant laws and regulations. In addition, during the year ended 31 December 2023, training has also been provided to our Directors and senior management in relation to compliance with the Listing Rules. Also, we expect to provide continuous and regular training when necessary;
- We have engaged external professional advisers as necessary to work with our Group to conduct regular review and assist in full compliance with relevant rules and regulations.

On 27 March 2024, the management reported to the Board and the Audit Committee on the effectiveness of the risk management and internal control systems for the year ended 31 December 2023. The Directors are of the view that the risk management and internal control systems are adequate and effective.

At the Board meeting held on 27 March 2024, the Board, as supported by the Audit Committee as well as the management report and the internal audit findings, reviewed the effectiveness of the Company's and its subsidiaries' risk management and internal control systems, including the financial, operational and compliance controls, for the year ended 31 December 2023, and considered that such systems are effective and adequate. The annual review also covered the financial reporting, internal audit function, ESG performance and reporting, and staff qualifications, experience and relevant resources.

The Company has developed its disclosure policy which provides a general guide to the Directors, senior management and relevant employees in handling and disseminating confidential information, monitoring information disclosure and responding to enquiries.

Control procedures have been implemented to ensure that unauthorised access to and use of inside information are strictly prohibited.

### Whistleblowing Policy for Employees to Raise Concerns About Possible Improprieties

The Company is committed to achieving and maintaining the highest standards of openness, probity and accountability. The Company's employees at all levels should conduct themselves with integrity, impartiality and honesty.

The Board has adopted a whistleblowing policy to govern and deal with fairly and properly concerns raised by the Company's employees about any suspected misconduct or malpractice regarding financial reporting, internal control or other matters within the Company.

The Audit Committee shall review regularly the policy and ensure that arrangements are in place for fair and independent investigation of these matters and for appropriate follow-up actions.

### Anti-Corruption Policy

The Group has also in place an anti-corruption policy to safeguard against corruption and bribery within the Group. The Group has an internal reporting channel that is open and available for employees of the Group to report on any suspected corruption and bribery case. Employees can also make anonymous reports to the internal anti-corruption department or the internal audit function, which is responsible for investigating the reported incidents and taking appropriate measures. The Group continues to carry out anti-corruption and anti-bribery activities to cultivate a culture of integrity, and actively organises anti-corruption training and inspections to ensure the effectiveness of its anti-corruption and anti-bribery measures.

During the year ended 31 December 2023, the Company held one anti-corruption training and briefing to all employees. There were no non-compliance cases relating to bribery and corruption.

### PERFORMANCE OF THE DEED OF NON-COMPETITION AND OTHER UNDERTAKINGS

The independent non-executive Directors were delegated with the authority to review, on an annual basis, the compliance with the deed of non-competition and other undertakings (the "**Deed of Undertakings**") executed by Ms. MAN Lai Hung and Elland Holdings Limited (the "**Controlling Shareholders**") on 21 October 2016, in favour of the Company. Pursuant to the Deed of Undertakings, each of the Controlling Shareholders has, amongst other matters, irrevocably undertaken to the Company on a joint and several basis that at any time during the Relevant Period (as defined therein), each of them will not or may not, directly or indirectly, compete with the Company's business. A summary of the principal terms of the Deed of Undertakings is set out in the section headed "Relationship with Controlling Shareholders" of the prospectus of the Company. Each of the Controlling Shareholders and her/its close associates has confirmed that she/it had complied with the Deed of Undertakings during the year ended 31 December 2023 and up to the date of this annual report. The independent non-executive Directors were not aware of any non-compliance of the Deed of Undertakings given by the Controlling Shareholders during the year ended 31 December 2023 and up to the date of this annual report.

## DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the financial statements of the Group for the year ended 31 December 2023.

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports, announcements relating to disclosure of inside information and other disclosures required under the Listing Rules and other statutory and regulatory requirements.

The management has provided to the Board such explanation and information as are necessary to enable the Board to carry out an informed assessment of the Group's consolidated financial statements, which are put to the Board for approval.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the independent auditors of the Company about their reporting responsibilities on the consolidated financial statements is set out in the Independent Auditors' Report on pages 61 to 65.

## REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT AND FIVE INDIVIDUALS WITH HIGHEST EMOLUMENTS

The Company has established a formal and transparent procedure for formulating policies on remuneration of Directors and senior management of the Group.

Details of the remuneration of each of the Directors for the year ended 31 December 2023 are set out in note 9 to the consolidated financial statements.

The annual remuneration of the members of the senior management (other than Directors) by band for the year ended 31 December 2023 is set out below:

	Number of individuals
Nil to HK\$1,000,000	4

Details of the five individuals with the highest emoluments (including Directors, senior management and employees of the Group) are set out in note 10 to the consolidated financial statements.

## AUDITOR'S REMUNERATION

During the year ended 31 December 2023, the total fee paid/payable in respect of audit and non-audit services provided by the Group's external auditor, is set out below:

Category of services	Fee paid/ payable RMB'000
Audit services	1,134
Non-audit services – Interim report agreed-upon procedures	648
<b>Total</b>	<b>1,782</b>

## COMPANY SECRETARY

Mr. LAU Chun Pong, the company secretary as well as the chief financial officer and one of the authorised representatives of the Company, is a full time employee of the Company and has day-to-day knowledge of the Company's affairs. Mr. LAU reports to the Chairman and is responsible for advising the Board on governance matters. The biographical details of Mr. LAU are set out on page 23 of this annual report.

According to Rule 3.29 of the Listing Rules, Mr. LAU Chun Pong has confirmed that he has taken no less than 15 hours of relevant professional trainings during the year ended 31 December 2023.

## DIVIDEND POLICY

The Board aims at providing sustainable returns to the Shareholders whilst retaining adequate reserves for the Group's future development. As disclosed in the announcement of the Company dated 27 March 2024, the Board has adopted a revised dividend policy (the "**Revised Dividend Policy**") with effect from 27 March 2024. According to the Revised Dividend Policy, dividends may be proposed and/or declared by the Board for a financial year or period as interim dividend, final dividend, special dividend and any distribution of net profits that the Board may deem appropriate. The declaration, payment and amount of dividends will be subject to the Board's discretion and (if required) the approval of Shareholders. Subject to the factors set out below, the final dividends to be declared and paid by the Company to the Shareholders shall be no less than 50% of the Company's audited consolidated profit attributable to the owners of the Company in any financial year.

The Board shall take into account the following factors of the Group when considering the declaration and payment of dividends:

- results of operations;
- cash flows;
- financial position;
- statutory and regulatory restrictions on the dividends paid by the Group;
- future prospects; and
- others factors which the Board considers relevant.

## CORPORATE GOVERNANCE REPORT

The payment of dividends by the Company is also subject to all applicable laws and regulations and the Articles of Association.

For details of the previous dividend policy adopted by the Company, please refer to the Company's announcement dated 22 March 2019.

### BOARD DIVERSITY POLICY

The Board has adopted a Board Diversity Policy on 21 October 2016 (the "**Board Diversity Policy**") which sets out the basic principles to be followed to ensure that the Board has the appropriate balance of skills, experience and diversity of perspectives necessary to enhance the effectiveness of the Board and to maintain high standards of corporate governance.

Board nomination and appointments will continue to be made on merit basis based on its business needs from time to time while taking into account diversity. The Nomination Committee has primary responsibility for identifying individuals suitably qualified to become members of the Board and selecting, or making recommendations to the Board on the selection of, individuals nominated for directorships.

Selection of Board candidates shall be based on a range of diversity perspectives with reference to the Company's business model and specific needs, including but not limited to gender, age, race, language, cultural background, educational background, industry experience and professional experience.

With a view to achieving a sustainable and balanced development, the Company sees increasing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development. All Board appointments will be based on merit and candidates will be considered against appropriate criteria, having due regard to the benefits of diversity on the Board.

The Nomination Committee is responsible for reviewing the Board Diversity Policy, developing and reviewing measurable objectives for implementing the Board Diversity Policy and monitoring the progress on achieving these measurable objectives.

The Nomination Committee shall review this Board Diversity Policy and the measurable objectives, as appropriate, to ensure the continued effectiveness of the Board.

An analysis of the Board's current composition based on the measurable objectives is set out below:

#### **Gender**

Male: 3 Directors  
Female: 4 Directors

#### **Age Group**

51–60: 3 Directors  
61–70: 3 Directors  
71–80: 1 Director

#### **Designation**

Executive Directors: 3 Directors  
Non-executive Director: 1 Director  
Independent Non-executive Directors: 3 Directors

#### **Educational Background**

Business Administration: 2 Directors  
Accounting and Finance: 1 Director  
Legal: 2 Directors  
Other: 2 Directors

The Nomination Committee and the Board consider that the current composition of the Board is sufficiently diverse and the Board has not set any measurable objectives.

The Nomination Committee will review the Board Diversity Policy as appropriate and recommend revisions, if any, to the Board for consideration and approval.

## GENDER DIVERSITY

The Company values gender diversity across all levels of the Group. The following table sets out the gender ratio in the workforce of the Group, including the Board and senior management as at 31 December 2023:

	Female	Male
Board	57.14% (4)	42.86% (3)
Other employees	65.34% (379)	34.66% (201)

The Board targeted to achieve and has achieved a Board composition of at least 40% of female Directors and employee composition of at least 40% of female employees of the Group and considers that the current gender diversity is satisfactory. Hence, the Company currently has not adopted any measures or set any plans or measurable objectives to achieve gender diversity.

## DIRECTOR NOMINATION POLICY

The Board has delegated its responsibilities and authority for the selection and appointment of Directors to the Nomination Committee.

The Company adopted a director nomination policy on 21 October 2016 which sets out the selection criteria and process and the Board succession planning considerations in relation to nomination and appointment of Directors and aims to ensure that the Board has a balance of knowledge, skills, experience, capability and diversity of perspectives appropriate to the Company and the continuity of the Board and appropriate leadership at Board level.

The procedures of appointing and re-appointing a Director are summarised as follows:

- the identification of Director candidates by the Nomination Committee based upon suggestions from current Directors, senior management, or recommendations by Shareholders;
- a review of the candidates' qualifications by the Nomination Committee to determine which candidates best meet the Board's required and desired criteria, as further described below;
- interviews of interested candidates, among those who best meet the desired criteria, by the chairman of the Nomination Committee;
- recommendations of candidates to the Board according to a majority vote from the Nomination Committee;

## CORPORATE GOVERNANCE REPORT

- a report to the Board by the Nomination Committee on the selection process; and
- formal nomination by the Nomination Committee for inclusion in the slate of directors for the annual meeting of Shareholders or appointment by the Board to fill a vacancy during the intervals between Shareholder meetings.

Factors for assessing the suitability and the potential contribution to the Board of a proposed candidate, include but are not limited to the following:

- Character and integrity;
- Qualifications including professional qualifications, skills, knowledge and experience that are relevant to the Company's business and corporate strategy;
- Diversity in all aspects, including but not limited to gender, age (18 years or above), cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service;
- Requirements of independent non-executive Directors on the Board and independence of the proposed independent non-executive Directors in accordance with the Listing Rules; and
- Commitment in respect of available time and relevant interest to discharge duties as a member of the Board and/or Board committee(s).

### COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognises the importance of transparency and timely disclosure of corporate information, which will enable Shareholders and investors to make the best investment decisions.

The Company endeavors to maintain an on-going dialogue with Shareholders, in particular, through annual general meetings and other general meetings. The general meetings of the Company provide a platform for communication between the Board and the Shareholders. The chairman of the Board as well as chairmen of the Nomination Committee, Remuneration Committee and Audit Committee or, in their absence, other members of the respective committees, are available to answer Shareholders' questions at general meetings. A notice to Shareholders is sent by the Company at least 21 clear days before the annual general meeting and at least 14 clear days before all other general meetings.

To promote effective communication, the Company maintains a website ([www.cliffordmodernliving.com](http://www.cliffordmodernliving.com)), where up-to-date information and updates on the Company's financial information, corporate governance practices, biographical information of the Directors and other information are available for public access.

## SHAREHOLDERS' RIGHTS

The Company engages with Shareholders through various communication channels and a Shareholders' Communication Policy is in place to ensure that Shareholders' views and concerns are appropriately addressed. The policy is regularly reviewed to ensure its effectiveness.

To safeguard Shareholders' interests and rights, separate resolutions should be proposed for each substantially separate issue at general meetings, including the election of individual Directors. All resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each general meeting.

### Procedures for Shareholders to Convene an Extraordinary General Meeting

Article 64 of the Articles of Association provides that any one or more Shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the voting rights at general meetings in the share capital of the Company shall have the right, by written requisition to the Board or the secretary of the Company, to require an extraordinary general meeting to be called by the Directors for the transaction of any business specified in such requisition. Such meeting shall be held within two months after the deposit of such requisition. If within 21 days of such deposit the Directors fail to proceed to convene such meeting, the requisitionist(s) himself (themselves) may convene a physical meeting, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Directors shall be reimbursed to the requisitionist(s) by the Company.

### Procedures for Shareholders to Propose a Person for Election as a Director

Article 112 of the Articles of Association provides that if a Shareholder, who is duly qualified to attend and vote at general meetings of the Company, wishes to propose a person ("**Candidate**") for election as a Director at a general meeting, he/she/it should lodge (i) a written notice of the intention to propose the Candidate for election as a Director; and (ii) a written notice by the Candidate of his/her willingness to be elected at either the headquarters and principal place of business of the Company (8 Shiguang Road, Panyu, Guangzhou, Guangdong, the PRC Mainland) or the Hong Kong share registrar of the Company (Tricor Investor Services Limited, 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong) at least seven clear days before the date of the general meeting and the period for lodgement of such notices shall commence no earlier than the day after the despatch of the notice of the general meeting appointed for such election and shall be at least seven clear days in length.

### Procedures for Putting Forward Proposals at General Meetings

To put forward proposals at a general meeting of the Company, a Shareholder should lodge a written notice of his/her/its proposal ("**Proposal**") with his/her/its detailed contact information at the headquarters and principal place of business of the Company in the PRC Mainland, with a copy of the Proposal served to the Company's Hong Kong share registrar at their respective addresses and contact details set out on page 2 of this annual report.

The request will be verified with the Company's Hong Kong share registrar and upon their confirmation that the request is proper and in order, the Board will be asked to include the Proposal in the agenda for the general meeting.

## CORPORATE GOVERNANCE REPORT

The notice period to be given to all Shareholders for consideration of the Proposal raised by the Shareholder concerned at the general meeting varies according to the nature of the Proposal as follows:

- (1) Notice of not less than 21 clear days in writing if the Proposal requires approval in an annual general meeting of the Company; and
- (2) Notice of not less than 14 clear days in writing if the Proposal requires approval in an extraordinary general meeting of the Company.

### Putting Forward Enquiries to the Board

For putting forward any enquiries to the Board, Shareholders may send written enquiries to the Company. The Company will not normally deal with verbal or anonymous enquiries.

### Contact Details

Shareholders may send their enquiries or requests as mentioned above to the following:

Address: 7th Floor, Chai Wan Industrial City, Phase II, 70 Wing Tai Road, Chai Wan, Hong Kong  
(For the attention of the Board of Directors/Company Secretary)

Telephone: (852) 2889 0183

Fax: (852) 2889 2422

Email: [pr@cliffordmodernliving.com.hk](mailto:pr@cliffordmodernliving.com.hk)

For the avoidance of doubt, Shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

### SHAREHOLDERS' COMMUNICATION POLICY

The Company has in place a Shareholders' communication policy. The policy aims to set out the provisions with the objective of ensuring that Shareholders and, in appropriate circumstances, the investment community at large, are provided with ready, equal and timely access to balanced and understandable information about the Group (including its financial performance, strategic goals and plans, material developments and governance), in order to enable Shareholders to exercise their rights in an informed manner, and to allow Shareholders and the investment community to engage actively with the Company. During the year, the Board reviewed the implementation and effectiveness of the Shareholders' communication policy, including the measures taken at general meetings, the handling of enquiries received (if any) and existing communication channels available, and the results were satisfactory.

The Company has established a number of channels for maintaining an on-going dialogue with its Shareholders as follows:

**(a) Shareholders' or Investors' Enquiries**

Shareholders should direct their questions about their shareholdings to the Company or the Company's share registrar. Shareholders and the investment community may at any time make a request for the Company's information to the extent such information is publicly available. Shareholders and the investment community shall be provided with designated contacts, correspondence addresses, email addresses and enquiry lines in order to enable them to make any query in respect of the Group.

**(b) Corporate Communication**

"Corporate communication" refers to any document issued or to be issued by the Company for the information or action of holders of any of its securities, including, but not limited to, annual reports, interim reports, notices of meeting, circulars and proxy forms. They will be provided to Shareholders in plain language and in both English and Chinese versions to facilitate Shareholders' understanding.

**(c) Corporate Website**

A dedicated investor relations section is available on the Company's website at [www.cliffordmodernliving.com](http://www.cliffordmodernliving.com). Information on the Company's website is updated on a regular basis. Information released by the Company to the Stock Exchange is also posted on the Company's website simultaneously or immediately thereafter. Such information includes financial statements, results announcements, circulars and notices of general meetings and associated explanatory documents. All press releases issued by the Company will be made available on the Company's website.

**(d) Shareholders' Meetings**

Shareholders are encouraged to participate in general meetings or to appoint proxies to attend and vote at meetings for and on their behalf if they are unable to attend the meetings. Appropriate arrangements for the general meetings shall be in place to encourage Shareholders' participation. The process of the Company's general meetings will be monitored and reviewed on a regular basis, and, if necessary, changes will be made to ensure that Shareholders' needs are best served. Board members, in particular, the chairmen of Board committees or their delegates, appropriate management executives and external auditors will use all reasonable efforts to attend annual general meetings to answer Shareholders' questions.

**(e) Investment Market Communications**

Investors' and analysts' briefings and one-on-one meetings, media interviews, etc. will be available on a regular basis in order to facilitate communication between the Company, Shareholders and the investment community. The Directors and employees of the Group who have contacts or dialogues with investors, analysts, media or other interested outside parties are required to comply with the disclosure obligations and requirements under the Company's corporate disclosure policy.

### **AMENDMENTS TO CONSTITUTIONAL DOCUMENT**

During the year ended 31 December 2023, the Company amended its Memorandum and Articles of Association to (i) conform to the core standards for shareholder protections under the Listing Rules; (ii) provide greater flexibility to the Company in relation to the conduct of general meetings by allowing (but not requiring) general meetings to be held as an electronic meeting and/or a hybrid meeting where the Shareholders may attend by electronic means in addition to as a physical meeting where Shareholders attend in person; and (iii) incorporate certain housekeeping changes. Please refer to the Company's announcement dated 31 March 2023 and the Company's circular dated 26 April 2023 for details.

Save as disclosed above, no changes were made to the Memorandum and Articles of Association. The latest version of the Memorandum and Articles of Association is available on the Company's website and the Stock Exchange's website.

# INDEPENDENT AUDITOR'S REPORT



## Moore CPA Limited

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Independent Auditor's Report to the Shareholders of  
Clifford Modern Living Holdings Limited  
(Incorporated in the Cayman Islands with limited liability)

## OPINION

We have audited the consolidated financial statements of Clifford Modern Living Holdings Limited (the "**Company**") and its subsidiaries (collectively referred to as the "**Group**") set out on pages 66 to 153, which comprise the consolidated statement of financial position as at 31 December 2023, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and the notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("**HKSAs**") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "**Code**"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INDEPENDENT AUDITOR'S REPORT

### KEY AUDIT MATTER

Key audit matter is the matter that, in our professional judgement, was of most significance in our audit of the consolidated financial statements of the current period. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

### Incremental borrowing rates ("IBR") adopted for HKFRS 16 (Refer to Notes 4(a) and 16 to the consolidated financial statements).

#### Key Audit Matter

#### How our audit addressed the Key Audit Matter

As at 31 December 2023, the Group has right-of-use assets and lease liabilities which amounted to approximately RMB28,118,000 and RMB49,802,000 respectively.

The lease payments shall be discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use the lessee's IBR.

The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment.

Significant estimations involved when no observable rates are available, especially the Group does not enter into financing transactions. The Group estimates the IBR using observable inputs such as comparable debt financing instruments with similar term, we therefore identified such as a key audit matter.

Our key procedures to address the matter included:

- understanding the IBR adopted by the Group's management;
- obtaining the valuation report on the IBR assessment and assessing the independent valuer's competence, capabilities, independence and objectivity;
- discussing with the Group's management about the other assumptions made in the assessment and challenging the reasonableness of the key inputs including assessing the reasonableness of the reference based on relevant market data of comparable debt instruments, where appropriate; and
- evaluating the sensitivity analysis performed by the Group's management on the key assumptions and assessing the potential impacts of a range of possible outcomes.

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors of the Company determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors of the Company are assisted by those charged with governance in discharging their responsibilities for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, in accordance with our agreed term of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors of the Company.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

**AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

From the matter communicated with those charged with governance, we determine that matter that was of most significance in the audit of the consolidated financial statements of the current period and is therefore the key audit matter. We describe that matter in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Moore CPA Limited**

*Certified Public Accountants*

**Leung Yu Ngong**

Practising Certificate Number: P06734

Hong Kong, 27 March 2024

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2023

	Notes	2023 RMB'000	2022 RMB'000
<b>Revenue</b>	6	<b>345,035</b>	382,882
Cost of sales		<b>(181,422)</b>	(205,044)
<b>Gross profit</b>		<b>163,613</b>	177,838
Other income and gains, net	6	<b>18,209</b>	31,721
Selling and marketing expenses		<b>(34,990)</b>	(33,906)
Administrative expenses		<b>(23,187)</b>	(25,997)
Reversal of/(provision for) impairment loss on trade and other receivables, net	19	<b>5,396</b>	(13,517)
Finance costs	7	<b>(2,313)</b>	(2,712)
<b>Profit before taxation</b>	8	<b>126,728</b>	133,427
Income tax expense	11	<b>(40,890)</b>	(38,287)
<b>Profit and total comprehensive income for the year attributable to owners of the Company</b>		<b>85,838</b>	95,140
<b>Earnings per share for profit attributable to the owners of the Company</b> (expressed in RMB per share):			
– Basic and diluted	13	<b>0.085</b>	0.094

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2023

	Notes	2023 RMB'000	2022 RMB'000
<b>ASSETS AND LIABILITIES</b>			
<b>Non-current assets</b>			
Property, plant and equipment	14	7,987	9,627
Investment properties	15	13,242	19,602
Right-of-use assets	16	28,118	39,072
Intangible assets	17	886	1,262
Investment in unallocated silver bullion	18	50,504	50,129
Other receivables	19	5,123	3,851
Deferred tax assets	25(a)	1,602	1,517
		<b>107,462</b>	125,060
<b>Current assets</b>			
Inventories	20	10,339	17,257
Trade and other receivables	19	37,459	73,222
Contract assets	21	5,726	4,767
Term deposits	22(a)	120,000	55,000
Restricted cash	22(b)	646	561
Cash and cash equivalents	22(c)	591,144	567,235
		<b>765,314</b>	718,042
<b>Current liabilities</b>			
Trade and other payables	23	75,914	86,557
Contract liabilities	24	24,289	32,902
Lease liabilities	16	10,900	15,208
Tax payables		10,103	9,040
		<b>121,206</b>	143,707
<b>Net current assets</b>		<b>644,108</b>	574,335
<b>Total assets less current liabilities</b>		<b>751,570</b>	699,395
<b>Non-current liabilities</b>			
Lease liabilities	16	38,902	52,236
Deferred tax liabilities	25(b)	11,434	8,562
		<b>50,336</b>	60,798
<b>Net assets</b>		<b>701,234</b>	638,597

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2023

	Notes	2023 RMB'000	2022 RMB'000
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	26	<b>8,876</b>	8,876
Share premium	26	<b>179,333</b>	179,333
Other reserves	27	<b>(99,151)</b>	(99,151)
Retained earnings		<b>612,176</b>	549,539
<b>Total equity</b>		<b>701,234</b>	638,597

The consolidated financial statements on pages 66 to 153 were approved and authorised for issue by the board of directors on 27 March 2024 and are signed on its behalf by:

**Ms. MAN Lai Hung**

*Chairman & Chief Executive Officer &  
Executive Director*

**Ms. HO Suk Mee**

*Executive Director*

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2023

	Notes	Attributable to owners of the Company				
		Share capital	Share premium	Other reserves	Retained earnings	Total equity
		RMB'000 (Note 26)	RMB'000 (Note 26)	RMB'000 (Note 27)	RMB'000	RMB'000
<b>Balance at 1 January 2022</b>		8,876	179,333	(99,283)	473,601	562,527
<b>Comprehensive income</b>						
Profit and total comprehensive income for the year		–	–	–	95,140	95,140
<b>Transactions with owners of the Company</b>						
Dividends approved and paid to shareholders of the Company	12	–	–	–	(19,070)	(19,070)
Employees' Share Option Scheme:						
– Lapse of share options	27	–	–	(456)	456	–
Appropriation of statutory reserves	27	–	–	588	(588)	–
		–	–	132	(19,202)	(19,070)
<b>Balance at 31 December 2022 and 1 January 2023</b>		8,876	179,333	(99,151)	549,539	638,597
<b>Comprehensive income</b>						
Profit and total comprehensive income for the year		–	–	–	85,838	85,838
<b>Transactions with owners of the Company</b>						
Dividends approved and paid to shareholders of the Company	12	–	–	–	(23,201)	(23,201)
<b>Balance at 31 December 2023</b>		<b>8,876</b>	<b>179,333</b>	<b>(99,151)</b>	<b>612,176</b>	<b>701,234</b>

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2023

	Notes	2023 RMB'000	2022 RMB'000
<b>Cash flows from operating activities</b>			
<b>Profit before taxation</b>		<b>126,728</b>	133,427
Adjustments for:			
– Depreciation of property, plant and equipment	14	<b>4,142</b>	3,635
– Depreciation of investment properties	15	<b>6,440</b>	6,302
– Depreciation of right-of-use assets	16	<b>7,674</b>	8,239
– Amortisation of intangible assets	17	<b>368</b>	390
– Loss on disposal of property, plant and equipment, net	6	<b>318</b>	1,679
– Loss on disposal of intangible assets, net	6	<b>78</b>	–
– Gain on derecognition of right-of-use assets and investment properties due to entering into finance lease as lessor	6	<b>(2,288)</b>	(2,361)
– Loss on early termination of financial lease and entering into an investment property as lessor	6	<b>1,051</b>	–
– Gain on early termination of leases	6	<b>(181)</b>	(23)
– Loss on derecognition of investment properties due to termination of lease	6	<b>3</b>	–
– Loss on modification of leases	6	<b>–</b>	106
– Loss on modification of financial lease	6	<b>230</b>	–
– Interest expenses on lease liabilities	16	<b>2,313</b>	2,712
– Fair value gain on investment in unallocated silver bullion	18	<b>(375)</b>	(12,134)
– (Reversal of)/provision for impairment loss on trade and other receivables, net	19	<b>(5,396)</b>	13,517
– Exchange difference, net	6	<b>(1,782)</b>	(9,329)
– Interest income		<b>(12,774)</b>	(7,383)
Operating profit before working capital changes		<b>126,549</b>	138,777
Increase in restricted cash		<b>(85)</b>	(2)
Decrease in inventories		<b>6,918</b>	956
(Increase)/decrease in contract assets		<b>(959)</b>	11,594
Decrease in trade and other receivables		<b>42,967</b>	40,178
(Decrease)/increase in contract liabilities		<b>(8,613)</b>	9,445
Decrease in trade and other payables		<b>(10,643)</b>	(12,170)
<b>Cash generated from operations</b>		<b>156,134</b>	188,778
Income tax paid		<b>(37,040)</b>	(32,765)
<b>Net cash generated from operating activities</b>		<b>119,094</b>	156,013

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2023

	Notes	2023 RMB'000	2022 RMB'000
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment	14	(3,106)	(1,231)
Purchases of intangible assets	17	(70)	(168)
Proceeds from disposal of property, plant and equipment		286	599
Proceeds from sales of unallocated silver bullion	18	–	79,051
(Increase)/decrease in term deposits		(65,000)	9,792
Interest received		12,774	7,383
<b>Net cash (used in)/generated from investing activities</b>		<b>(55,116)</b>	95,426
<b>Cash flows from financing activities</b>			
Repayment of lease liabilities – principal		(14,555)	(14,299)
Repayment of lease liabilities – interest		(2,313)	(2,712)
Payments of dividends	12(a)	(23,201)	(19,070)
<b>Net cash used in financing activities</b>		<b>(40,069)</b>	(36,081)
<b>Net changes in cash and cash equivalents</b>			
Cash and cash equivalents at beginning of year		567,235	351,877
<b>Cash and cash equivalents at end of year</b>	22(c)	<b>591,144</b>	567,235

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

## 1. GENERAL INFORMATION

Clifford Modern Living Holdings Limited (the “**Company**”) was incorporated in the Cayman Islands on 6 January 2016 as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of the Company’s registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The principal place of business of the Company is located at 7th Floor, Chai Wan Industrial City, Phase II, 70 Wing Tai Road, Chai Wan, Hong Kong.

The Company’s shares were listed on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) on 8 November 2016 (the “**Listing**”). In the opinion of the directors of the Company, the ultimate holding company of the Group is Elland Holding Limited, a company incorporated in the British Virgin Islands which is wholly owned by Ms. Man Lai Hung (“**Ms. Man**”).

The Company is an investment holding company. The Company and its subsidiaries (hereinafter collectively referred to as the “**Group**”) are primarily engaged in the provision of services to residents in properties developed under the brand name of Clifford, including retail services, catering services, property management services, laundry services, off-campus training services, property agency services, employment placement services, information technology services, renovation and fitting-out services, etc, in the mainland of People’s Republic of China (the “**PRC Mainland**”).

The consolidated financial statements are presented in Renminbi (“**RMB**”), unless otherwise stated, which is the same as the functional currencies of the Company and its subsidiaries. All value are rounded to the nearest thousand except when otherwise indicated.

## 2. BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards (“**HKASs**”) and interpretations issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”). The consolidated financial statements also comply with applicable disclosure requirements of the Hong Kong Companies Ordinance and Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (“**Listing Rules**”).

The consolidated financial statements have been prepared on the historical cost basis except for the investment in unallocated silver bullion and certain financial instruments which have been measured at fair value at the end of the reporting period, as explained in the accounting policies set out below.

The consolidated financial statements have been prepared on the basis consistent with the accounting policies adopted in the consolidated financial statements for the year ended 31 December 2022 except for the adoption of certain revised HKFRSs that are relevant to the Group and effective from the current period as set out in note (a).

Certain comparative figures have been reclassified to conform with the current year’s presentation.

It should be noted that accounting estimates and assumptions have been used in preparation of the consolidated financial statements. Although these estimates are based on management’s best knowledge and judgement of current events and actions, actual results may ultimately differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are set out in Note 4 “Significant accounting judgements and estimates”.

## 2. BASIS OF PREPARATION (CONTINUED)

### (a) New and amended standards adopted by the Group

In the current year, the Group has adopted, for the first time, the following new and revised HKFRSs issued by the HKICPA, which are relevant and mandatorily effective for the accounting period beginning on 1 January 2023 for the preparation of the Group's consolidated financial statements:

HKFRS 17 (including the October 2020 and February 2022 Amendments to HKFRS 17)	Insurance Contracts
Amendments to HKAS 8	Definition of Accounting Estimates
Amendments to HKAS 12	Deferred Tax related to Assets and Liabilities arising from a Single Transaction
Amendments to HKAS 12	International Tax Reform – Pillar Two Model Rules
Amendments to HKAS 1 and HKFRS Practice Statement 2	Disclosure of Accounting Policies

Except as described below, the application of the new and amendments to HKFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

#### Impacts on application of Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The Group has applied the amendments for the first time in the current year. The amendments narrow the scope of the recognition exemption of deferred tax liabilities and deferred tax assets in paragraphs 15 and 24 of HKAS 12 Income Taxes so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences.

## 2. BASIS OF PREPARATION (CONTINUED)

### (a) New and amended standards adopted by the Group (continued)

#### Impacts on application of Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction (continued)

In accordance with the transition provision:

- (i) the Group has applied the new accounting policy retrospectively to leasing transactions that occurred on or after 1 January 2022;
- (ii) the Group also, as at 1 January 2022, recognised a deferred tax asset (to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised) and a deferred tax liability for all deductible and taxable temporary difference associated with right-of-use-assets and lease liabilities.

The application of the amendments has had no material impact on the Group's financial position and performance.

#### Impacts on application of Amendments to HKAS 1 and HKFRS Practice Statement 2 Disclosure of Accounting Policies

The Group has applied the amendments for the first time in the current year. HKAS 1 Presentation of Financial Statements is amended to replace all instances of the term "significant accounting policies" with "material accounting policy information". Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

The amendments also clarify that accounting policy information may be material because of the nature of the related transactions, other events or conditions, even if the amounts are immaterial. However, not all accounting policy information relating to material transactions, other events or conditions is itself material. If an entity chooses to disclose immaterial accounting policy information, such information must not obscure material accounting policy information.

HKFRS Practice Statement 2 Making Materiality Judgements (the "**Practice Statement**") is also amended to illustrate how an entity applies the "four-step materiality process" to accounting policy disclosures and to judge whether information about an accounting policy is material to its financial statements. Guidance and examples are added to the Practice Statement.

In accordance with the guidance set out in the amendments, accounting policy information that is standardised information, or information that only duplicates or summarises the requirements of the HKFRSs, is considered immaterial accounting policy information and is no longer disclosed in the notes to the consolidated financial statements so as not to obscure the material accounting policy information disclosed in the notes to the consolidated financial statements.

**2. BASIS OF PREPARATION (CONTINUED)****(b) Amendments to HKFRSs not yet effective for the financial year beginning on 1 January 2023 and not early adopted by the Group**

The Group has not early adopted any of the following amendments to HKFRSs, which have been issued but are not yet effective, in these consolidated financial statements:

		Effective for annual reporting periods beginning on or after
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Date to be determined
Amendments to HKFRS 16	Lease Liability in a Sale and Leaseback	1 January 2024
Amendments to HKAS 1	Classification of Liabilities as Current or Non-current and related amendments to Hong Kong Interpretation 5 (2020)	1 January 2024
Amendments to HKAS 1	Non-current Liabilities with Covenants	1 January 2024
Amendments to HKAS 7 and HKFRS 7	Supplier Finance Arrangements	1 January 2024
Amendments to HKAS 21	Lack of Exchangeability	1 January 2025

The Group has already commenced an assessment of the related impact of adopting the above revised standards, interpretation and amendments to HKFRSs. According to the preliminary assessment made by the directors of the Company, no significant impact on the financial performance and position of the Group is expected when they become effective.

**3. MATERIAL ACCOUNTING POLICY INFORMATION**

The material accounting policies adopted in the preparation of the consolidated financial statements are summarised below. These policies have been consistently applied to all the years presented unless otherwise stated.

**(a) Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 December 2023. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (a) Basis of consolidation (continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses, unless the investment is classified as held for sale.

#### Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### (b) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statement, are identified from the financial information provided regularly to the Group's most senior executive management for the purpose of allocating resources to and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

No geographic information is shown as the revenue and profit from operations of the Group are mainly derived from activities in the PRC Mainland.

**3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)****(c) Translation of foreign currency**

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in the consolidated statement of profit or loss and other comprehensive income within "Other income and gains/(losses), net".

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. The transaction date is the date on which the Company initially recognises such non-monetary assets or liabilities. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was measured.

**(d) Property, plant and equipment**

Property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable cost of bringing the asset to its working condition and location for its intended use. Expenditure incurred after the item has been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to the consolidated income statement in the year in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in future economic benefits expected to be obtained from the use of the item, the expenditure is capitalised as an additional cost of the item. When an item of property, plant and equipment is sold, its cost and accumulated depreciation are removed from the consolidated financial statements and any gain or loss resulting from the disposal, being the difference between the net disposal proceeds and the carrying amount of the asset, is included in the consolidated income statement.

Depreciation is provided on the straight-line method, based on the estimated economic useful life of the individual assets, as follows:

– Machinery	3–15 years
– Vehicles	3–15 years
– Office equipment	3–5 years
– Leasehold improvements	Over the remaining life of the lease, about 2–10 years
– Other equipment	3–5 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised in profit or loss.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (d) Property, plant and equipment (Continued)

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other income and gains/(losses), net" in the consolidated statement of profit or loss and other comprehensive income.

### (e) Investment properties

Investment properties are interests in land and buildings held to earn rental income and/or for capital appreciation, rather than for use in production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Investment properties also include lease properties which are being recognised as right-of-use assets and subleased by the Group under operating lease. Investment properties are measured initially at cost including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the end of the reporting period.

Gains or losses arising from changes in the fair values of investment properties are included in the consolidated income statement in the year in which they arise.

An investment property is derecognised upon disposal or when the investment property permanently withdrawn from use and no future economic benefits are expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in consolidated profit or loss in the period of the retirement or disposal.

For a transfer from investment properties to owner-occupied properties or inventories, the deemed cost of a property for subsequent accounting is its fair value at the date of change in use. If a property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under "Property, plant and equipment and depreciation" up to the date of change in use, and any difference at that date between the carrying amount and the fair value of the property is accounted for as a revaluation in accordance with the policy "Property, plant and equipment and depreciation" above. For a transfer from inventories to investment properties, any difference between the fair value of the property at the date and its previous carrying amount is recognised in the consolidated income statement.

### (f) Intangible assets

The Group's intangible assets represent computer software. Intangible assets acquired separately and with finite useful lives are carried at costs less accumulated amortisation and accumulated impairment losses, if any. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Gains or losses arising from derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated income statement when the asset is derecognised.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (g) Leases

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified or arising from business combinations on or after the date of initial application, the Group assesses whether a contract is or contains a lease based on the definition under HKFRS 16 at inception, modification date or acquisition date, as appropriate. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

#### a) When the Group is the lessee:

At the inception of the contract, the Group assesses if the contract contains a lease. A contract contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Reassessment is only required when the terms and conditions of the contract are changed.

For a contract that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Group also applies practical expedient not to separate non-lease components from lease component, and instead account for the lease component and any associated non-lease components as a single lease component.

#### *Right-of-use assets*

The cost of right-of-use asset includes:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred by the Group; and
- an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

Except for those that are classified as investment properties, right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (g) Leases (Continued)

#### a) When the Group is the lessee: (Continued)

##### *Right-of-use assets (Continued)*

Right-of-use assets in which the Group is reasonably certain to obtain ownership of the underlying leased assets at the end of the lease term are depreciated from commencement date to the end of the useful life. Otherwise, right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets that do not meet the definition of investment property as a separate line item on the consolidated statement of financial position.

Right-of-use assets which meets the definition of an investment property are presented within "Investment properties" and accounted for in accordance with Note 3(e).

##### *Refundable rental deposits*

Refundable rental deposits paid are accounted under HKFRS 9 Financial Instruments ("**HKFRS 9**") and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

##### *Lease liabilities*

At the commencement date of a lease, the Group recognises and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate ("**IBR**") at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

Lease payments include the following:

- Fixed payment (including in-substance fixed payments), less any lease incentives receivables;
- Variable lease payment that are based on an index or rate, initially measured using the index or rate as at the commencement date;
- Amount expected to be payable under residual value guarantees;
- The exercise price of a purchase option if is reasonably certain to exercise the option; and
- Payment of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

**3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)****(g) Leases (Continued)****a) When the Group is the lessee: (Continued)***Lease liabilities (Continued)*

Lease liability is measured at amortised cost using the effective interest method. Lease liability shall be remeasured when:

- There is a change in future lease payments arising from changes in an index or rate;
- There is a change in the Group's assessment of whether it will exercise an extension option; or
- There is a modification in the scope or the consideration of the lease that was not part of the original term.

Lease liability is remeasured with a corresponding adjustment to the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents lease liabilities as a separate line item on the consolidated statement of financial position.

*Short term and low value leases*

The Group has elected to not recognised right-of-use assets and lease liabilities for short-term leases that have lease terms of 12 months or less and leases of low value leases, except for sublease arrangements. Lease payments relating to these leases are expensed to profit or loss on a straight-line basis over the lease term.

*Variable lease payments*

Variable lease payments that are not based on an index or a rate are not included as part of the measurement and initial recognition of the lease liability. The Group shall recognise those lease payments in profit or loss in the periods that triggered those lease payments.

**b) When the Group is the lessor:**

The Group leases equipment under finance leases and office spaces, retail stores and investment properties under operating leases to non-related parties.

*Lessor – Finance leases*

Leases where the Group has transferred substantially all risks and rewards incidental to ownership of the leased assets to the lessees, are classified as finance leases.

The leased asset is derecognised and the present value of the lease receivable is recognised on the balance sheet and included in "trade and other receivables". The difference between the gross receivable and the present value of the lease receivable is recognised as unearned finance income.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (g) Leases (Continued)

#### b) When the Group is the lessor: (Continued)

##### *Lessor – Finance leases (Continued)*

Each lease payment received is applied against the gross investment in the finance lease receivable to reduce both the principal and the unearned finance income. The finance income is recognised in profit or loss on a basis that reflects a constant periodic rate of return on the net investment in the finance lease receivable.

Initial direct costs incurred by the Group in negotiating and arranging finance leases are added to finance lease receivables and reduce the amount of income recognised over the lease term.

##### *Lessor – Operating leases*

Leases where the Group retains substantially all risks and rewards incidental to ownership are classified as operating leases. Rental income from operating leases (net of any incentives given to the lessees) is recognised in profit or loss on a straight-line basis over the lease term.

Initial direct costs incurred by the Group in negotiating and arranging operating leases are added to the carrying amount of the leased assets and recognised as an expense in profit or loss over the lease term on the same basis as the lease income.

Contingent rents are recognised as income in profit or loss when earned.

Interest and rental income which are derived from the Group's ordinary course of business are presented as revenue.

##### *Lessor – Subleases*

In classifying a sublease, the Group as an intermediate lessor classifies the sublease as a finance or an operating lease with reference to the right-of-use asset arising from the head lease, rather than the underlying asset.

When the sublease is assessed as a finance lease, the Group derecognises the right-of-use asset relating to the head lease that it transfers to the sublessee and recognised the net investment in the sublease within "Trade and other receivables". Any differences between the right-of-use asset derecognised and the net investment in sublease is recognised in profit or loss. Lease liability relating to the head lease is retained in the balance sheet, which represents the lease payments owed to the head lessor.

When the sublease is assessed as an operating lease, the Group recognise lease income from sublease in profit or loss within "Other income". The right-of-use asset relating to the head lease is not derecognised.

For contract which contains lease and non-lease components, the Group allocates the consideration based on a relative stand-alone selling price basis.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (h) Investments and other financial assets

##### Initial recognition and measurement

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under HKFRS 15 in accordance with the policies set out for "Revenue recognition" below. Transaction costs that are directly attributable to the acquisition of financial assets (other than financial assets at fair value through profit or loss) are added to the fair value of the financial assets, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets at fair value through profit or loss are recognised immediately in profit or loss.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("**SPPI**") on the principal amount outstanding.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

Interest/dividend income which are derived from the Group's ordinary course of business are presented as revenue.

##### Subsequent measurement

Financial assets are classified as measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss. The subsequent measurement of financial assets depends on their classification as follows:

##### *Financial assets at amortised cost (debt instruments)*

The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (h) Investments and other financial assets (Continued)

#### Subsequent measurement (Continued)

##### *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through other comprehensive income, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognised in the consolidated statement of profit or loss.

This category includes derivative instruments and equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value profit or loss are also recognised as revenue in the consolidated statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognised in the consolidated statement of profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (h) Investments and other financial assets (Continued)

##### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### (i) Impairment of financial assets

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade and other receivables (excluding prepayments) and contract assets, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, see Note 33 for more details.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (j) Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs. The Group's financial liabilities include trade and other payables and lease liabilities.

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the profit or loss.

#### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the profit or loss.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (k) Investment in unallocated silver bullion

As disclosed in Note 18, the investment in unallocated silver bullion was made by the Group through the bank during the year. Given that the underlying asset of the investment contract is a kind of commodity, the settlement of investment contract is either sell their unallocated silver bullion to third parties through the bank at the exit price (i.e. bid price reference to London Silver Spot Price) or collect the unallocated silver bullion in physical form at the Group's sole discretion, and such transaction is not within the normal course of business of the Group but for long term capital appreciation. The management of the Company considered it is appropriate to develop the following accounting policy for the recognition and measurement of the investment in unallocated silver bullion and apply it consistently:

"On initial recognition, the investment of unallocated silver bullion is measured at fair value with the gain or loss arising from subsequent changes in the fair value of the investment to be included in the profit or loss in the period in which they arise.

Expenditures that are directly attributable to the investment in unallocated silver bullion are expensed in the profit or loss."

#### (l) Inventories

Inventories are assets which are held for sale in the ordinary course of business. Inventories are carried at the lower of cost and net realisable value. Cost, which comprises purchase price and other costs directly attributable to acquisition of inventories, is determined using the first-in first-out method.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised.

The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

#### (m) Cash and cash equivalents, restricted cash and term deposits

In the consolidated statement of cash flows, cash and cash equivalents include cash on hand and deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. Bank deposits which are restricted to use are included in "restricted cash" of the consolidated statement of financial position. Bank deposits with initial terms of over three months are included in "term deposits" in the consolidated statement of financial position. Restricted cash and term deposits with initial terms of over three months are excluded from cash and cash equivalents.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (n) Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the profit or loss.

### (o) Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the tax authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and at the time of the transaction does not give rise to equal taxable and deductible temporary differences; and
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and at the time of the transaction does not give rise to equal taxable and deductible temporary differences; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (o) Income tax (Continued)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### (p) Revenue recognition

The Group establishes a comprehensive framework for determining when to recognise revenue and how much revenue to recognise through a 5-step approach: (1) identify the contract(s) with customer; (2) identify separate performance obligations in a contract; (3) determine the transaction price; (4) allocate transaction price to performance obligations and (5) recognise revenue when performance obligation is satisfied. The Group recognises revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services based on transfer of control. The Group recognises revenue when a performance obligation is satisfied. The Group bases its estimates of return on historical results, taking into consideration the type of customers, the type of transactions and the specifics of each arrangement.

#### (i) Property management fee

Revenue from property management services (both under lump sum basis and under commission basis) and resident support services is recognised in the accounting period in which the services are rendered as the customer simultaneously receives and consumes the benefits provided by the Group's performance when the Group performs.

For property management services, the Group bills a fixed amount for services provided on a monthly basis and recognises as revenue in the amount to which the Group has a right to bill and that corresponds directly with the value of performance completed.

For property management service income from properties managed under lump sum basis, where the Group acts as principal, the Group entitles to revenue at the value of property management service fee received by the properties. For property management service income from properties managed under commission basis, where the Group acts as an agent of the property owner, the Group entitles revenue at a pre-determined percentage of the property management fee received by the properties.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (p) Revenue recognition (Continued)

#### (ii) Retail services – sales of goods and commission income

The Group operates two supermarkets and several convenient stores for selling commodities. Sales of goods are recognised when control of the goods has been transferred to the customers. Commission income from concessionaire sales is recognised upon delivery of goods.

#### (iii) Provision of property agency services

The Group provides property agency services on the residential communities, including property sales agency services, property lease agency services. Agency commission income is recognised when a buyer and seller or lessee and lessor execute a legally binding sale or lease agreement and when the relevant agreement becomes unconditional and irrevocable.

#### (iv) Provision of information technology services and renovation and fitting-out services

The Group provides information technology services, which primarily involves provision of information technology services, related engineering services, security system and hardware and software integration, and telecommunication services.

The Group provides renovation and fitting-out services principally for residents, tenants or owners or their principal contractors of residential communities in proximity to their residential units, offices, shops and other properties.

A contract with a customer is classified by the Group as a construction contract when the contract relates to work on construction assets under the control of customer and therefore the Group's construction activities create or enhance an asset under our customer's control.

When the outcome of a construction contract can be reasonably measured, revenue from the contract is recognised progressively over time using the cost-to-cost method, i.e. based on the proportion of the actual costs incurred relative to the estimated total costs. The directors consider that this input method is an appropriate measure of the progress towards complete satisfaction of these performance obligations under HKFRS 15.

Where the outcome of the contract cannot be reasonably measured, revenue is recognised only to the extent of contract costs incurred that are expected to be recovered.

If at any time the costs to complete the contract are estimated to exceed the remaining amount of the consideration under the contract, then a provision is recognised.

**3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)****(p) Revenue recognition (Continued)****(iv) Provision of information technology services and renovation and fitting-out services (Continued)***Costs to fulfil a contract*

The Group incurs costs to fulfil a contract in its construction activities. The Group first assesses whether these costs qualify for recognition as an asset in terms of other relevant standards, failing which it would recognise these costs as an asset only if they meet all of the following criteria:

- (a) the costs relate directly to a contract or to an anticipated contract that the Group can specifically identify;
- (b) the costs generate or enhance resources of the Group that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and
- (c) the costs are expected to be recovered.

The asset so recognised is subsequently amortised to profit or loss on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the assets relate. The asset is subject to impairment review.

**(v) Provision of other services**

The Group also provides various services, such as laundry services, off-campus training services, catering services, employment placement services, etc. Revenue is recognised in the accounting period in which the services are rendered as the customer simultaneously receives and consumes the benefits provided by the Group's performance when the Group performs.

**(vi) Rental income**

The Group's policy for recognition of revenue from operating leases is described in Note 3(g).

**(vii) Interest income**

Interest income is recognised using the effective interest method.

If contracts involve the sale of multiple services, the transaction price allocated to each performance obligation based on their relative stand-alone selling prices. If the stand-alone selling prices are not directly observable, they are estimated based on expected cost plus a margin or adjusted market assessment approach, depending on the availability of observable information.

When either party to a contract has performed, the Group presents the contract in the statement of financial position as a contract asset or a contract liability, depending on the relationship between the Group's performance and the customer's payment.

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (p) Revenue recognition (Continued)

A contract asset is the Group's right to consideration in exchange for services that the Group has transferred to a customer.

If a customer pays consideration or the Group has a right to an amount of consideration that is unconditional, before the Group transfers services to the customer, the Group presents the contract as a contract liability when the payment is received or a receivable is recorded (whichever is earlier). A contract liability is the Group's obligation to transfer services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

A receivable is recorded when the Group has an unconditional right to consideration. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

Incremental costs incurred to obtain a contact, if recoverable, are capitalised and presented as assets and subsequently amortised when the related revenue is recognised. The Group applied the practical expedient to recognise the incremental costs of obtaining a contract as an expense immediately if the amortisation period is less than 12 months.

### (q) Employee benefits

#### (i) Pension obligations

The Group companies incorporated in the PRC Mainland contribute funds, based on certain percentage of the salaries of the employees, to a defined contribution retirement benefit plan organised by relevant government authorities in the PRC Mainland on a monthly basis. The government authorities undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans and the Group has no further legal or constructive obligation for post-retirement benefits beyond the contributions made.

The Group also participates in a retirement benefit scheme under the rules and regulations of the Mandatory Provident Fund Scheme Ordinance ("**MPF Scheme**") for all employees in Hong Kong. The contributions to the MPF Scheme are based on minimum statutory contribution requirement of the lower of 5% of eligible employees' relevant aggregate income and Hong Kong Dollars ("**HK\$**") 1,500. The assets of this MPF Scheme are held separately from those of the Group in independently administered funds.

Contributions to these defined contributions plans are expensed as incurred.

### 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### (q) Employee benefits (Continued)

##### (ii) Housing benefits

PRC Mainland employees of the Group are entitled to participate in government-sponsored housing funds. The Group contributes to these funds based on certain percentages of the salaries of these employees on a monthly basis. The Group's liability in respect of these funds is limited to the contribution payable in each period. Contributions to the housing funds are expensed as incurred.

##### (iii) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (r) Share-based payments

##### Equity-settled share-based payment transactions

The Group operates an equity-settled share-based compensation plan, under which the entity receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an employee benefit expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save or holding shares for a specified period of time).

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-market performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the consolidated income statement, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

## 3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

### (s) Fair value measurement

The Group measures its equity, fund and debt investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

### (t) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

**3. MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)****(u) Related parties**

- (a) A person, or a close member of that person's family, is related to the Group if that person:
- (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Company's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

**(v) Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

**(w) Research and development costs**

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

## 4. SIGNIFICANT JUDGEMENTS AND ESTIMATES

The preparation of the consolidated financial statements requires the directors of the Company to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The directors of the Company have considered the development, selection and disclosure of the Group's critical accounting judgements and estimates.

### Judgements

In the process of applying the Group's accounting policies, the directors of the Company have made the following judgements which have the most significant effect on the amounts recognised in the consolidated financial statements:

#### (a) Lease – estimation of IBR

The Group cannot readily determine the interest rate implicit in the leases, and therefore, it uses an IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group "would have to pay", which requires estimation when no observable rates are available especially the Group does not enter into financing transactions. The Group estimates the IBR using observable inputs (such as similar debt financing instrument) when available and is required to make certain entity-specific estimates (such as the relevant subsidiary's stand-alone credit rating).

Using inaccurate rate may induce understatement of lease liabilities when a lower IBR was used.

#### (b) Impairment of trade and other receivables and contract assets

The Group makes allowances on trade and other receivables and contract assets based on assumptions about risk of default and expected loss rates. The Group used judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

Where the expectation is different from the original estimate, such difference will impact the carrying amount of trade receivables and doubtful debt expenses in the periods in which such estimate has been changed. For details of the key assumptions and inputs used, see Note 33(A)(iii).

#### 4. SIGNIFICANT JUDGEMENTS AND ESTIMATES (CONTINUED)

##### Judgements (Continued)

##### (c) Revenue from renovation and fitting-out services contracts with customers

Revenue recognition on a project is dependent on management's estimation of the total outcome of the construction contracts and is measured by reference to the proportion of costs incurred to date to the estimated total cost of the relevant contract. The Group reviews and revises the estimates of contract costs, variation orders and contract claims prepared for each construction contract. Budgeted contract costs are prepared by the management on the basis of quotations from time to time provided by the major contractors, suppliers or vendors involved, professional estimation on costs of materials, labour costs and etc. In order to keep the budget accurate and up-to-date, management conducts periodic reviews of the budgets of contracts by comparing the budgeted amounts to the actual amounts incurred. Such significant estimate may have impact on the profit recognised in each period.

In addition, significant judgement is required to assess the recoverability of contract costs when difference between the estimated costs and the actual costs incurs.

##### (d) Income taxes

The Group is subject to corporate income taxes in the PRC Mainland and profits tax in Hong Kong. Judgement is required in determining the amount of the provision for taxation and timing of payment of the related taxations. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax provisions in the period in which such determination is made.

##### (e) Operating lease – Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for the contracts as operating leases.

#### 5. SEGMENT INFORMATION

Information reported to the executive directors of the Company, who are the chief operating decision makers of the Group, was specifically focused on the segments of retail services, information technology services, property management services, off-campus training services, property agency services, renovation and fitting-out services, catering services and other services for the purpose of resource allocation and performance assessment. These divisions are the basis on which the Group reports its segment information under HKFRS 8 "Operating Segments".

The executive directors of the Company assess the performance of the operating segments based on a measure of segment revenue and results and segment assets and liabilities. Segment results excluded other income and gains, net, finance costs, central administration expenses, income tax expense, and segment assets excluded investment in unallocated silver bullion, term deposits, restricted cash, cash and cash equivalents and deferred tax assets and segment liabilities excluded deferred tax liabilities as these activities are centrally driven by the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

## 5. SEGMENT INFORMATION (CONTINUED)

### Segment revenue and results

The segment revenue and results and the reconciliation with profit for the year are as follows:

For the year ended 31 December 2023

	Retail services RMB'000	Information technology services RMB'000	Property management services RMB'000	Off-campus training services RMB'000	Property agency services RMB'000	Renovation and fitting-out services RMB'000	Catering services RMB'000	Others RMB'000	Total RMB'000
Gross segment revenue	130,456	16,454	87,943	31,806	6,704	11	62,235	15,206	350,815
Inter-segment revenue	(194)	(722)	(3,599)	(681)	-	-	(584)	-	(5,780)
<b>Revenue</b>	<b>130,262</b>	<b>15,732</b>	<b>84,344</b>	<b>31,125</b>	<b>6,704</b>	<b>11</b>	<b>61,651</b>	<b>15,206</b>	<b>345,035</b>
Timing of revenue recognition									
At a point in time	101,511	605	-	-	6,526	-	60,519	14,939	184,100
Over time	28,751	15,127	84,344	31,125	178	11	1,132	267	160,935
	130,262	15,732	84,344	31,125	6,704	11	61,651	15,206	345,035
<b>Segment results</b>	<b>17,018</b>	<b>8,825</b>	<b>62,455</b>	<b>14,845</b>	<b>2,275</b>	<b>(27)</b>	<b>10,816</b>	<b>4,270</b>	<b>120,477</b>
Other income and gains, net									18,209
Finance costs									(2,313)
Unallocated expenses									(9,645)
Income tax expense									(40,890)
<b>Profit for the year</b>									<b>85,838</b>
<b>Segment results include:</b>									
Depreciation and amortisation	(9,249)	(711)	(2,674)	(4,173)	(507)	-	(1,098)	(212)	(18,624)
Loss on disposal of property, plant and equipment, net	(8)	(4)	(11)	82	-	(11)	-	(366)	(318)
(Net impairment losses)/reversal of impairment loss on trade and other receivables	(146)	4,486	160	-	(1)	-	456	441	5,396

## 5. SEGMENT INFORMATION (CONTINUED)

### Segment revenue and results (Continued)

For the year ended 31 December 2022

	Retail services RMB'000	Information technology services RMB'000	Property management services RMB'000	Off-campus training services RMB'000	Property agency services RMB'000	Renovation and fitting-out services RMB'000	Catering services RMB'000	Others RMB'000	Total RMB'000
Gross segment revenue	140,673	41,020	86,174	30,276	26,142	167	49,367	15,376	389,195
Inter-segment revenue	(373)	(1,467)	(3,227)	(147)	-	-	(1,035)	(64)	(6,313)
<b>Revenue</b>	140,300	39,553	82,947	30,129	26,142	167	48,332	15,312	382,882
Timing of revenue recognition									
At a point in time	112,797	944	-	-	25,942	-	44,370	15,280	199,333
Over time	27,503	38,609	82,947	30,129	200	167	3,962	32	183,549
	140,300	39,553	82,947	30,129	26,142	167	48,332	15,312	382,882
<b>Segment results</b>	22,400	(2,747)	59,973	14,345	7,147	(793)	9,200	2,424	111,949
Other income and gains, net									31,721
Finance costs									(2,712)
Unallocated expenses									(7,531)
Income tax expense									(38,287)
<b>Profit for the year</b>									95,140
<b>Segment results include:</b>									
Depreciation and amortisation	(9,779)	(919)	(2,713)	(2,830)	(348)	(17)	(1,103)	(857)	(18,566)
Loss on disposal of property, plant and equipment, net	(54)	-	-	(5)	-	-	-	(1,620)	(1,679)
Net impairment losses of impairment loss on trade and other receivables	(83)	(12,170)	(78)	-	-	(74)	(336)	(776)	(13,517)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 5. SEGMENT INFORMATION (CONTINUED)

The segment assets and liabilities and the reconciliation with total assets and liabilities of the Group are as follows:

	2023 RMB'000	2022 RMB'000
<b>Segment assets</b>		
Retail services	50,273	60,476
Information technology services	22,969	52,959
Renovation and fitting-out services	-	34
Off-campus training services	14,127	21,401
Property management services	5,781	8,582
Property agency services	558	1,521
Catering services	12,694	21,070
Others	2,478	2,617
<b>Total segment assets</b>	<b>108,880</b>	168,660
Investment in unallocated silver bullion	50,504	50,129
Term deposits	120,000	55,000
Restricted cash	646	561
Cash and cash equivalents	591,144	567,235
Deferred tax assets	1,602	1,517
<b>Total assets</b>	<b>872,776</b>	843,102
<b>Segment liabilities</b>		
Retail services	60,555	84,505
Information technology services	14,743	17,561
Off-campus training services	27,689	29,811
Renovation and fitting-out services	-	5,122
Property management services	25,736	22,407
Property agency services	872	2,064
Catering services	25,345	29,409
Others	5,168	5,064
<b>Total segment liabilities</b>	<b>160,108</b>	195,943
Deferred tax liabilities	11,434	8,562
<b>Total liabilities</b>	<b>171,542</b>	204,505

These assets and liabilities are allocated based on the operations of the segment and the physical location of the assets and liabilities.

## 5. SEGMENT INFORMATION (CONTINUED)

As at 31 December 2023, more than 90% (2022: more than 90%) of the Group's non-current assets other than financial assets, investment in unallocated silver bullion and deferred tax assets are situated in the PRC Mainland.

During the year ended 31 December 2023, more than 90% (2022: more than 90%) of the Group's revenue were derived from activities carried out and from customers located in the PRC Mainland and no geographical segment analysis is prepared.

### (a) Assets and liabilities related to contracts with customers

The Group has recognised the following contract assets and liabilities related to contracts with customers:

	Notes	2023 RMB'000	2022 RMB'000
Contract assets	21	5,726	4,767
Contract liabilities	24	24,289	32,902

### (i) Revenue recognised in relation to contract liabilities

The following table shows the revenue recognised that was included in the balance of contract liabilities at the beginning of the year:

	2023 RMB'000	2022 RMB'000
Off-campus training services	12,818	10,993
Renovation and fitting-out services	11	167
Information technology services	2,598	4,874
Retail services	24	121
Property management services	2,433	2,119
Catering services	14,913	4,212
Others	96	4
	<b>32,893</b>	22,490

### (ii) Unsatisfied performance obligations

For property management services, the Group recognises revenue in the amount that equals to the right to invoice, and for information technology services and renovation and fitting-out services, the Group recognised revenue over time, using an input method to measure progress towards complete satisfaction of the service, because the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced. The input method recognises revenue based on the proportion of the actual costs incurred relative to the estimated total costs for satisfaction of the services.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 5. SEGMENT INFORMATION (CONTINUED)

#### (a) Assets and liabilities related to contracts with customers (Continued)

##### (ii) Unsatisfied performance obligations (Continued)

The Group has applied the practical expedient in paragraph 121 of HKFRS 15 to relevant contracts for information technology services and renovation and fitting-out services such that the above information does not include information about revenue that the Group will be entitled to when it satisfies the remaining performance obligations under the contracts for information technology services and renovation and fitting-out services that had an original expected duration of one year or less.

For other services, they are rendered in short period of time, which is generally less than a year, and the Group has elected the practical expedient for not disclosing the remaining performance obligations for these type of contracts.

##### (iii) Assets recognised from incremental costs to obtain a contract

There were no significant incremental costs to obtain a contract for the year ended 31 December 2023 (2022: nil).

### 6. REVENUE, OTHER INCOME AND GAINS, NET

An analysis of revenue and other income and gains, net is as follows:

	2023 RMB'000	2022 RMB'000
<i>Revenue from contracts with customers within the scope of HKFRS 15, analysed by types of goods or services:</i>		
Sales of goods	101,253	111,853
Engineering work income	19,480	36,146
Property management services	67,670	63,883
Off-campus training services	26,273	27,285
Property agency services	6,527	25,943
Renovation works	11	167
Resident support services income	13,977	14,864
Catering service income	61,652	48,332
Household cleaning income	3,873	9,917
Laundry services	2,097	3,144
Concessionaire services income	6,851	8,407
Employment placement services	11,251	10,697
Engineering maintenance income	1,429	381
Telecommunication service income	2,319	3,011
Procurement service fee	1,746	2,527
After-rental service income from property agency services	176	199
Others	665	717
	<b>327,250</b>	367,473
<i>Revenue from other sources:</i>		
Sub-leasing income	17,785	15,409
	<b>345,035</b>	382,882

**6. REVENUE, OTHER INCOME AND GAINS, NET (CONTINUED)**

An analysis of revenue and other income and gains, net is as follows: (Continued)

	Notes	2023 RMB'000	2022 RMB'000
<b>Other income and gains, net</b>			
- Interest income on cash and cash equivalents		9,634	6,065
- Interest income on term deposits		2,935	898
- Interest income on long term receivables		205	420
- Gain on derecognition of right-of-use assets and investment properties upon entering into finance lease as lessor		2,288	2,361
- Loss on early termination of financial lease and entering into an investment property as lessor		(1,051)	-
- Loss on derecognition of investment properties due to termination of lease	15	(3)	-
- Loss on modification of financial lease		(230)	-
- Gain on foreign exchanges, net		1,782	9,329
- Government grants (Note)		526	1,083
- Loss on disposal of property, plant and equipment, net		(318)	(1,679)
- Loss on disposal of intangible assets	17	(78)	-
- Gain on early termination of leases	16	181	23
- Loss on modification of leases	16	-	(106)
- Fair value gain on investment in unallocated silver bullion	18	375	12,134
- Compensations from tenants		688	136
- Others		1,275	1,057
		<b>18,209</b>	<b>31,721</b>

Note: Government grants represented the subsidies received from the local government in support of the business operation. There was no condition to be fulfilled by the Group in relation to the subsidies.

**7. FINANCE COSTS**

	Note	2023 RMB'000	2022 RMB'000
Interest expenses on lease liabilities	16(B)	2,313	2,712

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 8. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

	Notes	2023 RMB'000	2022 RMB'000
Auditor's remuneration			
– Audit services		1,134	824
– Non-audit services		648	446
Depreciation charged on:			
– Property, plant and equipment	14	4,142	3,635
– Investment properties	15	6,440	6,302
– Right-of-use assets	16	7,674	8,239
Amortisation of intangible assets	17	368	390
Employee benefits expense (including director's remuneration (Note 9)) (Note)			
– Salaries, allowance and benefits in kind		60,543	64,242
– Retirement benefit scheme contributions		10,952	10,804
Direct operating expenses arising from investment properties that generated rental income		2,057	2,030
Cost of inventories recognised as expenses		75,430	80,954
Minimum lease payments under short-term operating lease		1,087	1,671
(Reversal of)/provision for impairment loss on trade and other receivables		(5,396)	13,517

Note:

Total employee benefits expense of approximately RMB42,420,000 (2022: RMB42,781,000), RMB18,088,000 (2022: RMB17,754,000) and RMB10,987,000 (2022: RMB14,511,000) has been charged to cost of sales, selling and marketing expenses and administrative expenses, respectively for the year ended 31 December 2023.

Employees in the Group's PRC subsidiaries are required to participate in a defined contribution retirement scheme administered and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated based on certain percentages of the average employee salary as agreed by local municipal government to the scheme to fund the retirement benefits of the employees.

During the year 2023, the Group recognised research and development expenditure amounted to RMB739,000 (2022: RMB1,727,000), which includes the depreciation charges, amortisations and employee benefits disclosed above.

No forfeited contributions available for offset against existing contributions during the year (2022: nil).

**9. DIRECTORS' REMUNERATION**

Director's remuneration for the year, disclosed pursuant to the Listing Rules, section 338(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies Regulation, is as follows:

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Fees	<b>1,358</b>	1,295
Salaries, allowances and benefits in kind	<b>513</b>	447
Retirement benefit scheme contributions	<b>36</b>	33
	<b>1,907</b>	1,775

The directors' emoluments paid or payable by the Group are as follows:

	<b>For the year ended 31 December 2023</b>			<b>Total</b>
	<b>Fees</b>	<b>Salaries, allowances and benefits in kind</b>	<b>Retirement benefit scheme contributions</b>	
	<b>RMB'000</b>	<b>RMB'000</b>	<b>RMB'000</b>	<b>RMB'000</b>
<b>Executive directors</b>				
Ms. Man Lai Hung ( <i>Chairman &amp; Chief Executive Officer</i> )	<b>194</b>	-	<b>10</b>	<b>204</b>
Ms. Ho Suk Mee	<b>194</b>	<b>513</b>	<b>16</b>	<b>723</b>
Mr. Liu Xing	<b>194</b>	-	<b>10</b>	<b>204</b>
<b>Non-executive director</b>				
Ms. Liang Yuhua	<b>194</b>	-	-	<b>194</b>
<b>Independent non-executive directors</b>				
Ms. Law Elizabeth	<b>194</b>	-	-	<b>194</b>
Mr. Ho Cham	<b>194</b>	-	-	<b>194</b>
Mr. Mak Ping Leung	<b>194</b>	-	-	<b>194</b>
<b>Total</b>	<b>1,358</b>	<b>513</b>	<b>36</b>	<b>1,907</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 9. DIRECTORS' REMUNERATION (CONTINUED)

The directors' emoluments received from the Group are as follows: (Continued)

	For the year ended 31 December 2022			Total RMB'000
	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Retirement benefit scheme contributions RMB'000	
<b>Executive directors</b>				
Ms. Man Lai Hung ( <i>Chairman &amp; Chief Executive Officer</i> )	185	–	9	194
Ms. Ho Suk Mee	185	447	15	647
Mr. Liu Xing	185	–	9	194
<b>Non-executive director</b>				
Ms. Liang Yuhua	185	–	–	185
<b>Independent non-executive directors</b>				
Ms. Law Elizabeth	185	–	–	185
Mr. Ho Cham	185	–	–	185
Mr. Mak Ping Leung	185	–	–	185
<b>Total</b>	<b>1,295</b>	<b>447</b>	<b>33</b>	<b>1,775</b>

There was no arrangement under which a director waived or agreed to waive any remuneration during the year (2022: nil).

During the year, no remuneration was paid by the Group to any of these directors as an inducement to join or upon joining the Group, or as a compensation for loss of office (2022: nil).

Salaries and other benefits paid to or received by the executive directors were generally emoluments paid or receivable in respect of those person's salaries in connection with the management of the affairs of the Company and its subsidiaries.

The director's fees shown above were for these services as directors of the Company.

**10. FIVE HIGHEST PAID INDIVIDUALS**

The five individuals whose emoluments were the highest in the Group for the year ended 31 December 2023 included one director (2022: one). Details of whose remuneration are set out in Note 9. Details of the remuneration for the year of the remaining four (2022: four) highest paid employees who are not a director of the Company are as follows:

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Salaries, allowances and benefits in kind	<b>2,435</b>	2,465
Retirement benefit scheme contributions	<b>257</b>	238
	<b>2,692</b>	2,703

The number of non-director highest paid employees whose remuneration fell within the following bands is as follows:

	<b>2023</b>	2022
Emolument bands		
Nil – HK\$1,000,000	<b>4</b>	4

**11. INCOME TAX EXPENSE**

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Current income tax:		
– PRC Mainland corporate income tax	<b>27,637</b>	30,261
– PRC Mainland withholding income tax	<b>10,350</b>	1,800
– Hong Kong Profits Tax	<b>8</b>	–
– Under-provision in prior years	<b>108</b>	32
	<b>38,103</b>	32,093
Deferred tax:		
– PRC Mainland corporate income tax (Note 25)	<b>(13)</b>	1,044
– PRC Mainland withholding income tax (Note 25)	<b>2,800</b>	5,150
Total deferred tax	<b>2,787</b>	6,194
Income tax expense	<b>40,890</b>	38,287

## 11. INCOME TAX EXPENSE (CONTINUED)

### PRC Mainland corporate income tax

The income tax provision of the Group in respect of operations in the PRC Mainland has been calculated at the applicable tax rate on the estimated assessable profits for the years, based on the existing legislation, interpretations and practices in respect thereof.

The general corporate income tax rate applicable to the Group entities located in the PRC Mainland (“**PRC Mainland entities**”) is 25% according to the Corporate Income Tax Law of the PRC Mainland effective on 1 January 2008. A subsidiary of the Company obtained the Certificate of “High and New Technology Enterprise” (the “**Certificate**”) with valid period up to 2026, under which, the subsidiary enjoys a preferential corporate income rate of 15%.

Certain subsidiaries of the Group are qualified as the qualifying small enterprises according to the relevant tax law and regulation in the PRC Mainland effective from 1 January 2018. When their assessable profit falls under RMB1,000,000, they will be qualified for a reduced 5% effective tax rate, whereas those assessable profit falls under RMB3,000,000 but above RMB1,000,000, they will be qualified for a reduced 5% effective tax rate from 1 January 2023 to 31 December 2024.

### PRC Mainland withholding income tax

PRC Mainland withholding income tax of 10% shall be levied on the dividends declared by PRC Mainland entities to their foreign investors out of their profits earned after 1 January 2008. A lower 5% withholding tax rate may be applied when the immediate holding companies of the PRC Mainland subsidiaries are incorporated or operated in Hong Kong and fulfil the requirement to the tax treaty arrangement between the PRC Mainland and Hong Kong.

During the year, a provision of deferred tax for the earnings of certain profitable PRC Mainland entities which plan to distribute to the respective overseas immediate holding companies has been made at withholding income tax rate of 5% (2022: 5%).

### Hong Kong Profits Tax

Under the two-tiered profits tax rates regime in Hong Kong, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

The directors of the Company considered the amount involved upon implementation of the two-tiered profits tax rates regime as insignificant to the consolidated financial statements. Hong Kong Profits Tax is calculated at 16.5% (2022: 16.5%) of the estimated assessable profit for the year.

### Overseas Corporate Income Tax

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law, Cap 22 of Cayman Islands and is exempted from Cayman Islands income tax. British Virgin Islands subsidiaries were incorporated under the International Business Companies Act of the British Virgin Islands and are exempted from British Virgin Islands income tax.

**11. INCOME TAX EXPENSE (CONTINUED)**

A reconciliation of the income tax expense applicable to profit before taxation using the statutory rates for the jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax position at the effective tax rates is as follows:

	2023 RMB'000	2022 RMB'000
Profit before taxation	126,728	133,427
Tax calculated at the rates applicable to the tax jurisdiction concerned	31,075	32,136
Tax effects of income not taxable for tax purposes	(3,955)	(4,574)
Tax effects of extra tax deduction of research and development expenses	(111)	(275)
Tax effects of expenses not deductible for tax purposes	445	439
Tax effect of tax losses and temporary difference not recognised	178	3,579
Under-provision in prior year	108	32
PRC Mainland withholding income tax	13,150	6,950
Income tax expense	40,890	38,287

**12. DIVIDENDS**

	2023 RMB'000	2022 RMB'000
(a) Dividend attributable to previous financial year approved and paid during the year:		
Final dividend of HK2.20 cents for the year ended 31 December 2021 per share, equivalent to HK\$22,347,000	-	19,070
Final dividend of HK2.50 cents for the year ended 31 December 2022 per share, equivalent to HK\$25,394,000	23,201	-
	23,201	19,070
(b) Dividend attributable to the year declared but not yet approved at the reporting date <sup>#</sup> :		
Final dividend of HK2.50 cents for the year ended 31 December 2022 per share, equivalent to HK\$25,394,000	-	21,794
Final dividend of HK4.30 cents for the year ended 31 December 2023 per share, equivalent to HK\$43,677,000	39,292	-
	39,292	21,794

<sup>#</sup> The final dividend proposed after the reporting date was not recognised as a liability at the reporting date. In addition, the final dividend is subject to the approval of the shareholders of the Company at the forthcoming annual general meeting. The amount is translated into RMB at average exchange rate for the year ended 31 December 2023.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 13. EARNINGS PER SHARE

#### (a) Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the year.

	2023	2022
Profit attributable to owners of the Company (RMB)	<b>85,838,000</b>	95,140,000
Weighted average number of ordinary shares in issue	<b>1,015,750,000</b>	1,015,750,000
Basic earnings per share for profit attributable to the owners of the Company (expressed in RMB per share)	<b>0.085</b>	0.094

#### (b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has dilutive potential ordinary shares arising from the employees' share options. For the employees' share options, the number of shares that would have been issued assuming the exercise of the share options less the number of shares that could have been issued at fair value (determined as the average market price per share) for the same total proceeds is the number of shares issued for no consideration. The resulting number of shares issued for no consideration is included in the weighted average number of ordinary shares as the denominator for calculating diluted earnings per share.

As stated in Note 27(c), the Employees' Share Option Scheme (as hereinafter defined) was adopted and effective on 8 November 2016. Diluted earnings per share is calculated as below:

	2023	2022
Profit attributable to the owners of the Company (RMB)	<b>85,838,000</b>	95,140,000
Weighted average number of ordinary shares in issue	<b>1,015,750,000</b>	1,015,750,000
Adjustments for:		
– Employees' share options	–	257,828
Weighted average number of ordinary shares for diluted earnings per share	<b>1,015,750,000</b>	1,016,007,828
Diluted earnings per share for profit attributable to the owners of the Company (expressed in RMB per share)	<b>0.085</b>	0.094

## 14. PROPERTY, PLANT AND EQUIPMENT

	Machinery RMB'000	Vehicles RMB'000	Office equipment RMB'000	Leasehold improvements RMB'000	Other equipment RMB'000	Total RMB'000
<b>Year ended 31 December 2022</b>						
Opening net book amount	2,828	414	1,248	8,677	1,142	14,309
Additions	290	14	310	593	24	1,231
Disposals	(2,125)	–	(43)	(39)	(71)	(2,278)
Depreciation charge (Note 8)	(394)	(52)	(297)	(2,555)	(337)	(3,635)
<b>Closing net book amount</b>	<b>599</b>	<b>376</b>	<b>1,218</b>	<b>6,676</b>	<b>758</b>	<b>9,627</b>
<b>As at 31 December 2022</b>						
Cost	4,178	1,402	5,092	22,655	1,873	35,200
Accumulated depreciation	(3,579)	(1,026)	(3,874)	(15,979)	(1,115)	(25,573)
<b>Net book amount</b>	<b>599</b>	<b>376</b>	<b>1,218</b>	<b>6,676</b>	<b>758</b>	<b>9,627</b>
<b>Year ended 31 December 2023</b>						
Opening net book amount	599	376	1,218	6,676	758	9,627
Additions	24	12	374	2,516	180	3,106
Disposals	(282)	(59)	(198)	–	(65)	(604)
Depreciation charge (Note 8)	(85)	(43)	(402)	(3,300)	(312)	(4,142)
<b>Closing net book amount</b>	<b>256</b>	<b>286</b>	<b>992</b>	<b>5,892</b>	<b>561</b>	<b>7,987</b>
<b>As at 31 December 2023</b>						
Cost	3,270	1,212	4,926	25,171	1,882	36,461
Accumulated depreciation	(3,014)	(926)	(3,934)	(19,279)	(1,321)	(28,474)
<b>Net book amount</b>	<b>256</b>	<b>286</b>	<b>992</b>	<b>5,892</b>	<b>561</b>	<b>7,987</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 15. INVESTMENT PROPERTIES

	<b>Leased properties under sub-lease arrangement</b>
	RMB'000
<b>Cost</b>	
As at 1 January 2022	16,175
Transferred from right-of-use assets (Note 16)	22,204
Derecognised due to entering into finance lease as lessor	(489)
Derecognised due to expiry of lease	(8,506)
Exchange adjustment	393
As at 31 December 2022 and 1 January 2023	29,777
Transferred to right-of-use assets (Note 16)	(186)
Addition due to early termination of finance lease	244
Derecognised due to early termination	(29)
Exchange adjustment	73
<b>As at 31 December 2023</b>	<b>29,879</b>
<b>Accumulated depreciation</b>	
As at 1 January 2022	12,483
Depreciation charge (Note 8)	6,302
Derecognised due to entering into finance lease as lessor	(360)
Derecognised due to expiry of lease	(8,506)
Exchange adjustment	256
As at 31 December 2022 and 1 January 2023	10,175
Depreciation charge (Note 8)	6,440
Derecognised due to early termination	(26)
Exchange adjustment	48
<b>As at 31 December 2023</b>	<b>16,637</b>
<b>Net book amount</b>	
As at 31 December 2022	19,602
<b>As at 31 December 2023</b>	<b>13,242</b>

The net book amount of investment properties which were leased from related parties amounted to RMB12,599,000 (2022: RMB18,129,000).

**15. INVESTMENT PROPERTIES (CONTINUED)**

Amounts recognised in the profit or loss for investment properties:

	Notes	2023 RMB'000	2022 RMB'000
Sub-leasing income	6	17,785	15,409
Depreciation over the term of head lease	8	(6,440)	(6,302)

The Group's investment properties are leased properties in relation to operating lease used in sub-leasing business. Certain of the Group's right-of-use assets, which are used in sub-leasing business, meet the definition of investment properties.

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses. Valuation is made annually for impairment assessment purposes based on each property's highest and best use using the income capitalisation method. Income capitalisation method is based on capitalising the rental income derived from the existing tenancies, if any, with due provision for the reversionary potential of each constituent portion of the property at appropriate capitalisation rates.

The fair value of the investment properties amounting to approximately RMB43,930,000 (2022: RMB38,404,000) was determined by the independent professional valuer, AVISTA Valuation Advisory Limited ("**AVISTA**").

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 16. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

#### A. Right-of-use assets

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

	<b>Premises</b> RMB'000
<b>Cost</b>	
As at 1 January 2022	69,147
Additions	13,722
Transfer to investment properties (Note 15)	(22,204)
Derecognised due to entering into finance lease as lessor	(1,460)
De-recognition due to expiry of leases	(3,018)
De-recognition due to early termination	(1,045)
Modification of leases	2,471
Exchange adjustment	41
As at 31 December 2022 and 1 January 2023	57,654
Additions	1,966
Transfer from investment properties (Note 15)	186
Derecognised due to entering into finance lease as lessor	(541)
De-recognition due to expiry of leases	(929)
De-recognition due to early termination	(6,377)
Exchange adjustment	4
<b>As at 31 December 2023</b>	<b>51,963</b>
<b>Accumulated depreciation</b>	
As at 1 January 2022	13,811
Depreciation charge (Note 8)	8,239
Derecognised due to entering into finance lease as lessor	(7)
De-recognition due to expiry of leases	(3,018)
De-recognition due to early termination	(425)
Modification of Leases	(50)
Exchange adjustment	32
As at 31 December 2022 and 1 January 2023	18,582
Depreciation charge (Note 8)	7,674
Derecognised due to entering into finance lease as lessor	(7)
De-recognition due to expiry of leases	(929)
De-recognition due to early termination	(1,479)
Exchange adjustment	4
<b>As at 31 December 2023</b>	<b>23,845</b>
<b>Net book amount</b>	
As at 31 December 2022	39,072
<b>As at 31 December 2023</b>	<b>28,118</b>

During the year, other income and gains amounting to approximately RMB181,000 (2022: RMB23,000) was recognised due to the early termination of the right-of-use assets and lease liabilities (Note 6).

**16. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES (CONTINUED)****A. Right-of-use assets (Continued)**

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Expense relating to short-term leases	<b>1,087</b>	1,671
Payment of interest portion of lease liabilities	<b>2,313</b>	2,712
Payment of principal portion of lease liabilities	<b>14,555</b>	14,299
Total cash outflow for leases (Note)	<b>17,955</b>	18,682

Note: These amounts were presented in operating and financing cash flows.

**B. Lease liabilities**

The carrying amount of lease liabilities and the movements during the year are as follows:

	<b>Premises</b>
	<b>RMB'000</b>
Carrying amount at 1 January 2022	65,891
Accretion of interest during the year (Note 7)	2,712
Additions	13,722
De-recognition due to early termination	(643)
Modification of leases	2,627
Payment of lease liabilities	(17,011)
Exchange adjustment	146
Carrying amount at 31 December 2022	67,444
Analysed into:	
Current portion	15,208
Non-current portion	52,236
Carrying amount at 1 January 2023	<b>67,444</b>
Accretion of interest during the year (Note 7)	<b>2,313</b>
Additions	<b>1,966</b>
De-recognition due to early termination	<b>(5,079)</b>
Payment of lease liabilities	<b>(16,868)</b>
Exchange adjustment	<b>26</b>
Carrying amount at 31 December 2023	<b>49,802</b>
Analysed into:	
Current portion	<b>10,900</b>
Non-current portion	<b>38,902</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 16. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES (CONTINUED)

#### B. Lease liabilities (Continued)

The maturity analysis of lease liabilities is as follows:

	2023 RMB'000	2022 RMB'000
Within one year	10,900	15,208
Over one year but within two years	10,144	11,474
Over two years but within five years	16,616	25,043
Over five years	12,142	15,719
	<b>49,802</b>	67,444
Analysis into:		
Non-current	38,902	52,236
Current	10,900	15,208
	<b>49,802</b>	67,444

The future minimum lease payments are as follows:

	2023 RMB'000	2022 RMB'000
Within one year	12,747	17,493
Over one year but within two years	11,624	13,297
Over two years but within five years	19,264	28,412
Over five years	14,019	18,066
Total lease payments	57,654	77,268
Less: Finance charges	(7,852)	(9,824)
	<b>49,802</b>	67,444

The incremental borrowing rates applied to lease liabilities range from 1.13% to 7.12% (2022:1.13% to 5.82%).

## 17. INTANGIBLE ASSETS

	<b>Software</b> RMB'000
<b>Year ended 31 December 2022</b>	
Opening net book amount	1,484
Additions	168
Amortisation (Note 8)	(390)
<b>Closing net book amount</b>	<b>1,262</b>
<b>As at 31 December 2022</b>	
Cost	3,313
Amortisation	(2,051)
<b>Net book amount</b>	<b>1,262</b>
<b>Year ended 31 December 2023</b>	
Opening net book amount	<b>1,262</b>
Additions	<b>70</b>
Amortisation (Note 8)	<b>(368)</b>
Disposal	<b>(78)</b>
<b>Closing net book amount</b>	<b>886</b>
<b>As at 31 December 2023</b>	
Cost	<b>3,257</b>
Amortisation	<b>(2,371)</b>
<b>Net book amount</b>	<b>886</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 18. INVESTMENT IN UNALLOCATED SILVER BULLION

	2023 RMB'000	2022 RMB'000
At 1 January, at fair value	50,129	117,046
Disposals	–	(79,051)
Fair value gain for the year recognised in profit or loss (Note 6)	375	12,134
<b>At 31 December, at fair value</b>	<b>50,504</b>	50,129

During the year ended 31 December 2020, the Group invested in a total of 800,000 ounces of unallocated silver bullion through a bank in the United Kingdom at a total consideration of approximately RMB102,489,000. The settlement of investment contract is either sell their unallocated silver bullion to third parties through the bank at the exit price or collect the unallocated silver bullion in physical form at the Group's sole discretion.

On 22 February 2022, 3 March 2022 and 7 March 2022, the Group disposed of 200,000 ounces, 100,000 ounces and 200,000 ounces of unallocated silver bullion with gross proceeds (excluding transaction cost) of approximately RMB30,371,000, RMB15,838,000 and RMB32,842,000, respectively. Upon completion of the disposal, the remaining unallocated silver bullion held by the Group was 300,000 ounces. For details, please refer to the Company's announcements dated 22 February 2022, 7 March 2022 and 9 March 2022 respectively.

As at 31 December 2023, the Group held in a total of 300,000 (31 December 2022: 300,000) ounces of unallocated silver bullion.

Such investment is held for long-term capital appreciation, and the management of the Company has decided to use the fair value model, with the changes in fair value to be recognised in the profit or loss in the period of changes as explained in Note 3(k).

The fair value of the investment in unallocated silver bullion is measured with reference to their bid price in London Precious Metals Markets (the "London Bullion Market"), which is the exit price, at the end of each reporting period. Such investment is subject to financial risk exposure in terms of commodity price risk, to measure the fair value of the investment. The management considers investment in unallocated silver bullion is classified as Level 1 (as defined in Note 3(s)) under fair value hierarchy which based on the degree to which the fair value is observable.

**18. INVESTMENT IN UNALLOCATED SILVER BULLION (CONTINUED)**

The following table demonstrates the sensitivity to every 5% change in the fair values of the unallocated silver bullion, with all other variables held constant and before any impact on tax, based on their carrying amounts at the end of the reporting period.

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Change in the Group's profit before taxation		
5% change in the price of unallocated silver bullion	<b>2,525</b>	2,506

If the unit price of unallocated silver bullion increased/decreased by 5%, profit before taxation for the year would have an estimated approximately RMB2,525,000 (2022: RMB2,506,000) increase/decrease.

The Group is exposed to credit risk in relation to investment in unallocated silver bullion that are measured at fair value through profit or loss. Credit risk refers to the risk that the bank fails to deliver unallocated silver bullion or settle in cash resulting in a loss to the Group. The maximum exposure as at 31 December 2023 is the carrying amount of these investments, amounting to approximately RMB50,504,000 (2022: RMB50,129,000).

The Group expects that there is no significant credit risk associated with investment in unallocated silver bullion since the unallocated silver bullion is deposited in a reputable bank incorporated in the United Kingdom. Management believe the bank has high credit quality without significant credit risk.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 19. TRADE AND OTHER RECEIVABLES

	2023 RMB'000	2022 RMB'000
Trade receivables (Note (a)):		
– Related parties (Notes 31(d))	10,518	34,437
– Third parties	20,640	31,551
Total trade receivables	31,158	65,988
Less: allowance for impairment of trade receivables (Note (d))	(9,451)	(14,865)
	21,707	51,123
Amounts placed in Residents' Accounts (Note (b))	849	841
Other receivables:		
– Related parties (Note 31(d))	3,405	3,333
– Third parties (Note (c))	15,549	17,255
	18,954	20,588
Less: allowance for impairment of other receivables (Note (d))	(531)	(513)
	18,423	20,075
Prepayments		
– Third parties	1,603	5,034
Total trade and other receivables	42,582	77,073
Analysed into:		
– Non-current (Note (e))	5,123	3,851
– Current	37,459	73,222
	42,582	77,073

**19. TRADE AND OTHER RECEIVABLES (CONTINUED)**

Notes:

- (a) Trade receivables due from third parties mainly represented the receivables arising from provision of information technology services, the receivables of outstanding property management fee charged on commission basis and receivables of concessionaire services under retail services.

As at 31 December 2023, the credit period granted to trade customers of information technology services and renovation and fitting-out services varies from one month to one year (2022: one month to one year); the trading of retail services, catering services, off-campus training services, employment placement services and laundry services are mainly carried out on cash basis (2022: cash basis).

As at 31 December 2023, the ageing analysis of the trade receivables, net of impairment based on invoice date are as follows:

	2023 RMB'000	2022 RMB'000
Up to 1 year	17,711	37,762
1 to 2 years	2,961	12,916
Over 2 years	1,035	445
	<b>21,707</b>	51,123

- (b) Certain property management companies of the Group have engaged in the provision of property management services for residential communities on commission basis and opened bank accounts on behalf of the residents ("Residents' Accounts"). These Residents' Accounts are used to collect the property management fee and resident support services fee from the residents. The property management companies have undertaken the treasury function for these bank accounts on behalf of the residents pursuant to the property management contracts.

As at 31 December 2023, the residents' funds amounted to approximately RMB144,019,000 (2022: RMB139,741,000) which are not included in the Group's consolidated financial statements.

As at 31 December 2023, amounts placed in Residents' Accounts of RMB849,000 (2022: RMB841,000) represented the balances of the property management commission fee and resident support service fee entitled by the property management companies of the Group. As at 31 December 2023, amounts placed in Resident's Accounts carried interest at prevailing rates from 0.30% to 2.00% per annum (2022: 0.30% to 2.00% per annum). The fair value of these balances approximates their carrying amounts.

The maximum exposure to credit risk at the reporting dates is the carrying value of each class of receivables mentioned above. The Group does not hold any collateral as security.

- (c) Other receivables from third parties mainly represents the followings:

	2023 RMB'000	2022 RMB'000
Utilities deposits paid	1,311	2,359
Management fee deposits paid	841	3,190
Rental deposits paid	1,192	1,344
Finance lease receivables (Note (e))	6,226	7,715
Interest receivables	3,027	951
Others	2,952	1,696
	<b>15,549</b>	17,255

The directors of the Company considered that expected credit loss for other receivables from third parties is immaterial in view of no history of default and good repayment history from counter parties.

- (d) The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9. As at 31 December 2023, a provision of RMB9,982,000 (2022: RMB15,378,000) was made against the gross amounts of trade and other receivables.

Details of impairment loss of trade and other receivables are set out in Note 33.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 19. TRADE AND OTHER RECEIVABLES (CONTINUED)

Notes: (Continued)

- (e) As at 31 December 2023, certain leased properties under subleases were classified as finance leases as the terms of the sub-lease transfer substantially all the risks and rewards incidental to ownership of head lease to the lessee. Amounts due from lessees under finance leases are recognised as finance lease receivables which included in the non-current other receivables and have remaining lease terms ranging from 2 to 10 years (2022: 2 to 7 years).

Finance lease receivables are comprised of the followings:

	2023 RMB'000	2022 RMB'000
Amounts receivables under finance leases		
Within 1 year	1,355	4,115
2 to 5 years	3,839	3,286
Over 5 years	2,150	887
Undiscounted lease payments	7,344	8,288
Less: unearned finance income	(1,118)	(573)
Present value of lease payments receivable	6,226	7,715
Analysed into:		
– Non-current	5,123	3,851
– Current	1,103	3,864
	6,226	7,715

The movements in provision for impairment of trade and other receivables are as follows:

	2023		2022	
	Trade receivables RMB'000	Other receivables RMB'000	Trade receivables RMB'000	Other receivables RMB'000
At the beginning of the year	14,865	513	1,597	264
(Reversal)/charge for the year (Note 8)	(5,414)	18	13,268	249
At the end of the year	9,451	531	14,865	513

### 20. INVENTORIES

	2023 RMB'000	2022 RMB'000
Merchandise goods	9,001	13,528
Raw materials and consumables	1,338	3,729
	10,339	17,257

**21. CONTRACT ASSETS**

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Amounts due from customers for contract works:		
– Related parties (Note 31(d))	<b>4,821</b>	3,578
– Third parties	<b>905</b>	1,189
	<b>5,726</b>	4,767

Contract assets primarily relates to the Group's right to consideration for work completed but not yet billed at reporting date arising from construction contracts. Contract assets are transferred to receivables when the rights become unconditional.

The change during the current year is mainly due to the net effect of balance reduced as a result of the change in the time frame for a right to consideration to become unconditional, and balance increased for the recognition of revenue, as disclosed below.

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
At 1 January	<b>4,767</b>	16,361
Increase in contract assets as a result of recognising revenue during the year	<b>3,426</b>	2,708
Decrease in contract assets at the beginning of the year as a result of right to consideration became unconditional	<b>(2,467)</b>	(14,302)
At 31 December	<b>5,726</b>	4,767

The maximum exposure to credit risk at the reporting dates is the carrying value of contract assets. The Group does not hold any collateral as security.

As at 31 December 2023, the contract assets that are expected to be recovered after more than 12 months are approximately RMB2,020,000, which represented the retention sum for contract works. The remaining contract assets are expected to be recovered within 12 months.

The Group applies the simplified approach for expect credit losses prescribed by HKFRS 9 and there is no impairment allowance for expected credit loss (2022: nil).

Details of impairment loss of contract assets are set out in Note 33(A)(iii).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 22. CASH AND BANK BALANCES

#### (a) Term deposits

As at 31 December 2023, the term deposits matured over 3 months and carried interest at prevailing deposit rates which range from 1.90% to 3.10% (2022: 1.90% to 2.10%) per annum. The fair value of the Group's term deposits approximates their carrying amounts. The term deposits are denominated in RMB.

#### (b) Restricted cash

Restricted cash represents cash deposits in the banks as security for issuance of cash cards according to the relevant regulations in the PRC Mainland.

#### (c) Cash and cash equivalents

	2023 RMB'000	2022 RMB'000
Cash at banks and on hand	288,640	389,662
Short-term bank deposits	302,504	177,573
	<b>591,144</b>	567,235

As at 31 December 2023, short-term bank deposits are made for varying periods of not more than three months which carried interest at prevailing deposit rates ranging from 1.4% to 4.5% (2022: 0.60% to 4.30%) per annum.

	2023 RMB'000	2022 RMB'000
Cash and cash equivalents denominated in:		
– RMB	525,441	457,637
– HK\$	65,691	109,587
– United State Dollars (“USD”)	12	11
	<b>591,144</b>	567,235

The conversion of RMB denominated balances into foreign currencies and the remittance of such foreign currencies out of the PRC Mainland are subject to relevant rules and regulations of foreign exchange control promulgated by the PRC Mainland government.

**23. TRADE AND OTHER PAYABLES**

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Trade payables (Note (a)):		
– Related parties (Note 31(d))	<b>1,644</b>	628
– Third parties	<b>29,904</b>	46,594
	<b>31,548</b>	47,222
Other payables:		
– Related parties (Note 31(d))	<b>4,934</b>	4,882
– Third parties	<b>30,845</b>	25,327
	<b>35,779</b>	30,209
Accrued payroll	<b>8,200</b>	7,856
Other taxes payables	<b>387</b>	1,270
	<b>75,914</b>	86,557

- (a) As at 31 December 2023 and 2022, the ageing analysis of the trade payables (including amounts due to related parties of trading in nature) based on invoice date is as follows:

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Up to 1 year	<b>26,650</b>	37,796
1 to 2 years	<b>4,478</b>	2,837
2 to 3 years	<b>217</b>	3,123
Over 3 years	<b>203</b>	3,466
	<b>31,548</b>	47,222

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 24. CONTRACT LIABILITIES

	2023 RMB'000	2022 RMB'000
Contract liabilities:		
– Related parties (Note 31(d))	1,367	1,572
– Third parties	22,922	31,330
	<b>24,289</b>	32,902
Receipt in advance in off-campus training services	13,728	12,818
Receipt in advance in relation to construction contracts	721	2,618
Cash vouchers in relation to retail services	135	24
Receipt in advance in relation to property management services	2,375	2,433
Catering services	7,182	14,913
Others	148	96
	<b>24,289</b>	32,902

As at 31 December 2023, contract liabilities have decreased by approximately RMB8,613,000 (2022: increased by approximately RMB9,445,000) which was due to the decrease in customers' deposits.

Contract liabilities, representing customers' deposits and receipt in advance while the underlying services are yet to be provided. Movement of contract liabilities is as follows:

	2023 RMB'000	2022 RMB'000
At 1 January	32,902	23,457
Increase in contract liabilities as a result of receiving deposits during the year	24,289	32,902
Revenue recognised that was included in the contract liability balance at the beginning of the year	(32,902)	(23,457)
At 31 December	<b>24,289</b>	32,902

## 25. DEFERRED TAX ASSETS AND LIABILITIES

The movements in deferred tax assets and liabilities during the year are as follows:

### (a) Deferred tax assets

	<b>Temporary difference relating to lease liabilities</b> RMB'000	<b>Temporary difference relating to right-of-use assets and rental</b> RMB'000	<b>Total</b> RMB'000
As at 1 January 2022	16,438	(13,942)	2,496
Credited to the profit and loss	151	–	151
Charged to the profit and loss	–	(1,130)	(1,130)
As at 31 December 2022 and 1 January 2023	16,589	(15,072)	1,517
Credited to the profit and loss	–	4,262	4,262
Charged to the profit and loss	(4,177)	–	(4,177)
<b>As at 31 December 2023</b>	<b>12,412</b>	<b>(10,810)</b>	<b>1,602</b>

### (b) Deferred tax liabilities

	<b>Finance lease receivables</b> RMB'000	<b>Withholding taxes</b> RMB'000	<b>Total</b> RMB'000
As at 1 January 2022	1,197	2,150	3,347
Credited to the profit and loss	(32)	(1,800)	(1,832)
Charged to the profit and loss	97	6,950	7,047
As at 31 December 2022 and 1 January 2023	1,262	7,300	8,562
Credited to the profit and loss	(479)	(10,350)	(10,829)
Charged to the profit and loss	551	13,150	13,701
<b>As at 31 December 2023</b>	<b>1,334</b>	<b>10,100</b>	<b>11,434</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 25. DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

The movements in deferred tax assets and liabilities during the year are as follows: (Continued)

#### (b) Deferred tax liabilities (Continued)

As at 31 December 2023, the Group has tax losses arising in Hong Kong of approximately RMB747,000 (2022: RMB863,000) that are available for offsetting against future taxable profits of the companies in which the losses arose. Such unused tax losses are subject to the approval of the Hong Kong Inland Revenue Department. No deferred tax asset has been recognised due to unpredictability of future profit streams. Tax losses may be carried forward indefinitely.

As at 31 December 2023, the Group has not recognised deferred tax assets in respect of the tax losses of subsidiaries amounting to RMB4,555,000 (2022: RMB4,480,000) because it is not probable that future taxable profit will be available against which the subsidiary can utilise the benefits therefrom. These unused tax losses were incurred by a subsidiary of the Group in the PRC, which will expire after 5 years from the year in which the losses were incurred. Such unused tax losses are subject to the approval of the relevant local tax authority.

As at 31 December 2023, the Group has no unrecognised withholding income tax. As at 31 December 2022, the Group has not recognised the provision of PRC Mainland withholding income tax of approximately RMB8,318,000 in relation to the undistributed profits of certain PRC Mainland group entities totalling approximately RMB166,359,000 as the Group did not have a plan to distribute these profits out of the PRC Mainland in the foreseeable future.

### 26. SHARE CAPITAL AND SHARE PREMIUM

Details of the share capital of the Company are as follows:

	Number of ordinary shares	Share capital		Share premium	Total
	Shares	HK\$	Translated to RMB'000	RMB'000	RMB'000
<b>Authorised:</b>					
As at 31 December 2022 and 2023	10,000,000,000	100,000,000	87,440		
<b>Issued and fully paid:</b>					
As at 1 January 2022, 31 December 2022 and 31 December 2023	1,015,750,000	10,157,500	8,876	179,333	188,209

## 27. OTHER RESERVES

	Statutory reserve (Note (a)) RMB'000	Capital reserve (Note (b)) RMB'000	Share-based compensation reserve (Note (c)) RMB'000	Reserves for transactions with non- controlling interest RMB'000	Total RMB'000
As at 1 January 2022	35,691	(121,099)	456	(14,331)	(99,283)
Employees' Share Option Scheme (Note (c)):					
– Lapse of share options	–	–	(456)	–	(456)
Appropriation of statutory reserves	588	–	–	–	588
<b>As at 31 December 2022, 1 January 2023 and 31 December 2023</b>	<b>36,279</b>	<b>(121,099)</b>	<b>–</b>	<b>(14,331)</b>	<b>(99,151)</b>

Notes:

- (a) Statutory reserve  
In accordance with relevant rules and regulations in the PRC Mainland, except for sino-foreign equity joint venture enterprises, all PRC Mainland companies are required to transfer 10% of their profit after taxation calculated under PRC Mainland accounting rules and regulations to the statutory reserve fund, until the accumulated total of the fund reaches 50% of their registered capital. The statutory reserve fund can only be used upon approval by the relevant authority, to offset losses carried forward from previous years or to increase capital of the respective companies.
- (b) Capital reserve  
The amount of RMB111,305,000 represented the difference between the carrying value of the listing business and the par value of shares issued by the Company to the shareholders of the Group in exchange of the Listing Business during the Reorganisation for the Listing. The remaining balance of RMB9,794,000 represented paid-in capital of the acquired subsidiary in a business combination under common control in 2017.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 27. OTHER RESERVES (CONTINUED)

Notes: (Continued)

(c) Employees' Share Option Scheme

On 21 October 2016, the Company granted share options to certain directors, senior management and employees of the Group (the "Recipients") under a share option scheme (the "Employees' Share Option Scheme"), under which the option holders are entitled to acquire an aggregate of 21,175,000 shares of the Company at 10% discount to the offer price of HK\$0.46 per share upon the listing date on 8 November 2016 ("Listing Date").

The employees' share option shall be exercisable at any time during the period (i) commencing on the business day immediately after the expiry of the six-month period after the Listing Date and (ii) ending on the date falling in five years and six months of the Listing Date.

The Group has no legal or constructive obligation to repurchase or settle the share options in cash.

The fair value of share options granted on 21 October 2016 is HK\$0.10 per option, which was determined using the Binomial Model based on specific unobservable inputs. These input include:

Description	Valuation technique	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Employees' share options	Binomial Model	suboptimal exercise factor	2.5-3.5 times	The higher the suboptimal exercise factor, the higher the fair value
		volatility	20%-30%	The higher the volatility, the higher the fair value
		interest rate	0.8%-1.2%	The higher the interest rate, the higher the fair value

There are no significant inter-relationships between unobservable inputs that materially affect fair values.

During the year ended 31 December 2022, no share options have been exercised and all the outstanding share options have expired. As a result, there were no outstanding share options existed as at that date.

Movements in the number of shares options outstanding are as follows:

	2023		2022	
	Average exercise price in HK\$ per share option	Number of share options	Average exercise price in HK\$ per share option	Number of share options
As at 1 January	-	-	0.414	5,425,000
Exercised	-	-	-	-
Expired	-	-	(0.414)	(5,425,000)
As at 31 December	-	-	-	-

The expiry date of the outstanding share options was 8 May 2022.

**28. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS****(a) Major non-cash transactions**

The Group had non-cash additions to right-of-use assets and lease liabilities of approximately RMB1,966,000 (2022: RMB13,722,000) and RMB1,966,000 (2022: RMB13,722,000) during the year ended 31 December 2023 in respect of lease arrangements for the properties (Note 16).

**(b) Reconciliation of liabilities arising from financial activities**

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities:

	<b>Lease liabilities</b> RMB'000
At 1 January 2022	65,891
Changes of financing activities:	
– Repayment of lease liabilities – principal	(14,299)
– Repayment of lease liabilities – interest	(2,712)
	(17,011)
Other changes:	
– Interest on lease liabilities	2,712
– Additions of lease liabilities	13,722
– De-recognition due to early termination	(643)
– Exchange adjustment	146
– Lease modification	2,627
	18,564
At 31 December 2022 and 1 January 2023	67,444
Changes of financing activities:	
– Repayment of lease liabilities – principal	(14,555)
– Repayment of lease liabilities – interest	(2,313)
	(16,868)
Other changes:	
– Interest on lease liabilities	2,313
– Additions of lease liabilities	1,966
– De-recognition due to early termination	(5,079)
– Exchange adjustment	26
	(774)
<b>At 31 December 2023</b>	<b>49,802</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

## 29. SUBSIDIARIES

The Group's principal subsidiaries at the reporting date are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Group, and the proportion of ownership interests held equals the voting rights held by the Group. The country of incorporation or registration is also their principal place of business.

Name of entity	Place of incorporation and kind of legal entity	Principal activities and place of operations	Particulars of issued share capital and debt securities	Ownership interest held by the Group	
				2023 (%)	2022 (%)
<b>Directly owned</b>					
Wide Leisure Limited* 廣逸有限公司	BVI, limited liability company	Investment holding in BVI	1 ordinary share USD1	100%	100%
<b>Indirectly owned</b>					
Guangzhou Panyu Clifford Property Management Limited* 廣州市番禺祈福物業管理有限公司	PRC Mainland, limited liability company	Property management services in the PRC Mainland	RMB5,500,000	100%	100%
Foshan Clifford Property Management Limited* 佛山市祈福物業管理有限公司	PRC Mainland, limited liability company	Property management services in the PRC Mainland	HK\$8,770,000	100%	100%
Guangzhou Clifford Trading Limited* 廣州市祈福貿易有限公司	PRC Mainland, limited liability company	Retail services in the PRC Mainland	RMB1,000,000	100%	100%
Guangzhou Smart Real Estate Agency Limited* 廣州市睿明房地產中介有限公司	PRC Mainland, limited liability company	Property agency services in the PRC Mainland	RMB300,000	100%	100%
Guangzhou Welcome Employment Limited* 廣州市惠爾家職業介紹有限公司	PRC Mainland, limited liability company	Employment placement services in the PRC Mainland	RMB2,000,000	100%	100%
Guangzhou Goodwash Laundry Limited* 廣州市雪白洗衣有限公司	PRC Mainland, limited liability company	Laundry services in the PRC Mainland	RMB5,000,000	100%	100%
Guangzhou Panyu Clifford Education and Training Center Co., Ltd.* 廣州市番禺區祈福教育培訓中心有限公司	PRC Mainland, limited liability company	Off-campus training services in the PRC Mainland	RMB50,000	100%	100%
Guangzhou Clifford Educational Technology Services Limited* 廣州市祈福教育科技服務有限公司	PRC Mainland, limited liability company	Off-campus training services in the PRC Mainland	RMB1,000,000	100%	100%

## 29. SUBSIDIARIES (CONTINUED)

Name of entity	Place of incorporation and kind of legal entity	Principal activities and place of operations	Particulars of issued share capital and debt securities	Ownership interest held by the Group	
				2023 (%)	2022 (%)
Guangzhou Clifford Elite Education Information Consulting Limited* 廣州市番禺祈福精英教育信息諮詢有限公司	PRC Mainland, limited liability company	Off-campus training services in the PRC Mainland	RMB300,000	100%	100%
Guangzhou Clifford Education Information Consulting Limited* 廣州市祈福教育信息諮詢有限公司	PRC Mainland, limited liability company	Off-campus training services in the PRC Mainland	RMB200,000	100%	100%
Guangzhou Clifford Household Services Limited* 廣州市祈福家居服務有限公司	PRC Mainland, limited liability company	Renovation and fitting-out services in the PRC Mainland	RMB500,000	100%	100%
Guangzhou Clifford Communications Limited* 廣州市祈福通訊有限公司	PRC Mainland, limited liability company	Information technology services in the PRC Mainland	RMB1,000,000	100%	100%
Guangzhou Clifford Catering Management Limited* 廣州市膳康餐飲管理有限公司	PRC Mainland, limited liability company	Catering services in the PRC Mainland	RMB1,000,000	100%	100%
Guangzhou Kejian Computer Technology Co., Limited* 廣州市科健計算機技術有限公司	PRC Mainland, limited liability company	Information technology services in the PRC Mainland	RMB8,000,000	100%	100%

\* The English name of the subsidiaries represents the best effort by the management of the Group in translating their Chinese names as they do not have an official English name.

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### 30. COMMITMENTS

#### Sub-leasing arrangement – Group as intermediate lessor

The investment properties are leased to tenants under operating leases with rentals payable monthly. For details of the leasing arrangements, refer to Note 16.

Arrangement for sub-leasing to external tenants are negotiated for terms ranging from 1 to 9 years (2022: 1 to 5 years). As at the end of the reporting period the Group had total future minimum sublease payments expected to be received under non-cancellable sub-leasing arrangements with its tenants falling due as follows:

	2023 RMB'000	2022 RMB'000
Up to 1 year	13,821	8,802
Over 1 year but within 5 years	10,733	9,769
Over 5 year	1,275	–
	25,829	18,571

### 31. RELATED PARTY TRANSACTIONS

#### (a) Name and relationship with related parties:

Name	Relationship
Ms. Man Lai Hung	Ultimate shareholder of the Company
Mr. Pang Lun Kee	The spouse of Ms. Man
Clifford Estates (Panyu) Limited* 廣州市番禺祈福新邨房地產有限公司	Company under significant influence of the spouse of Ms. Man
Guangzhou Clifford Wonderland Service Apartment Company Limited* 廣州市祈福繽紛世界國際公寓有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Property Limited* 廣州市祈福物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Lakeside Property Company Limited* 廣州市倚湖物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Property Management Company Limited* 廣州市祈福地產經營管理有限公司	Company under control of the spouse of Ms. Man
Guangzhou Anhua Property Co., Ltd.* 廣州市安華物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Guangli Property Company Limited* 廣州市廣利物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Panyu Clifford Estates Resort Club Company Limited* 廣州市番禺祈福新邨渡假俱樂部有限公司	Company under significant influence of the spouse of Ms. Man

**31. RELATED PARTY TRANSACTIONS (CONTINUED)****(a) Name and relationship with related parties: (Continued)**

<b>Name</b>	<b>Relationship</b>
Guangzhou Panyu Clifford English Experimental School* 廣州市番禺區祈福英語實驗學校	Company under significant influence of the spouse of Ms. Man
Guangzhou Huadu Clifford Property Development Company Limited* 廣州市花都祈福房地產有限公司	Company under control of the spouse of Ms. Man
Guangzhou Qifu Medical Company Limited* 廣州市祈福醫藥有限公司	Company under control of Ms. Man
Guangzhou Panyu CZ Clifford Lakeside Kindergarten* 廣州市番禺區鐘村街祈福倚湖灣幼兒園	Company under control of Ms. Man
Guangzhou Clifford Property Management Limited* 廣州祈福物業管理有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Postnatal Care Company Limited* 廣州市祈福母護護理服務有限公司	Company under control of Ms. Man
Guangzhou Panyu Clifford English Experimental Primary School* 廣州市番禺區祈福英語實驗小學	Company under significant influence of the spouse of Ms. Man
Guangzhou Clifford Medical Equipment Limited* 廣州市祈福醫療器械有限公司	Company under control of Ms. Man
Clifford Aged Home Company Limited* 廣州市祈福護老公寓有限公司	Company under control of Ms. Man
Guangzhou Huadu Clifford Property Development Company Limited* 廣州市花都祈福房地產有限公司	Company under control of the spouse of Ms. Man
Guangzhou Qifu Medical Company Limited* 廣州市祈福醫藥有限公司	Company under control of Ms. Man
Guangzhou Panyu CZ Clifford Lakeside Kindergarten* 廣州市番禺區鐘村街祈福倚湖灣幼兒園	Company under control of Ms. Man
Guangzhou Clifford Property Management Limited* 廣州祈福物業管理有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Postnatal Care Company Limited* 廣州市祈福母嬰護理服務有限公司	Company under control of Ms. Man
Guangzhou Panyu Clifford English Experimental Primary School* 廣州市番禺區祈福英語實驗小學	Company under significant influence of the spouse of Ms. Man
Guangzhou Clifford Medical Equipment Limited* 廣州市祈福醫療器械有限公司	Company under control of Ms. Man
Clifford Aged Home Company Limited* 廣州市祈福護老公寓有限公司	Company under control of Ms. Man
Guangzhou Clifford Estates School* 廣州市番禺區祈福新邨學校	Company under significant influence of the spouse of Ms. Man

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## 31. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Name and relationship with related parties: (Continued)

Name	Relationship
Guangzhou Panyu Clifford English Experimental Kindergarten* 廣州市番禺區祈福英語實驗幼兒園	Company under significant influence of the spouse of Ms. Man
Clifford Aged Home Company Limited* 廣州市祈福護老公寓有限公司	Company under control of Ms. Man
Guangzhou Clifford Estates School* 廣州市番禺區祈福新邨學校	Company under significant influence of the spouse of Ms. Man
Guangzhou Panyu Clifford English Experimental Kindergarten* 廣州市番禺區祈福英語實驗幼兒園	Company under significant influence of the spouse of Ms. Man
Guangzhou Clifford Estates School* 廣州市番禺區祈福新邨學校	Company under significant influence of the spouse of Ms. Man
Guangzhou Panyu Clifford English Experimental Kindergarten* 廣州市番禺區祈福英語實驗幼兒園	Company under significant influence of the spouse of Ms. Man
Guangzhou Panyu Clifford Elite Kindergarten* 廣州市番禺區祈福精英幼兒園	Company under significant influence of the spouse of Ms. Man
Guangzhou Panyu Clifford Estates Kindergarten* 廣州市番禺區祈福新邨幼稚園	Company under control of Ms. Man
Guangzhou Qifu Dental Clinic Co., Ltd.* 廣州市祈福口腔門診部有限公司	Company under control of Ms. Man
Guangzhou Fuchang Termite Control Co., Ltd.* 廣州市福昌白蟻防治有限公司	Company under control of the spouse of Ms. Man
Guangzhou Qinle Property Management Co., Ltd.* 廣州市勤樂物業管理有限公司	Company under control of relatives of senior executive
Guangzhou Hongyun Hospital Logistics Service Management Co., Ltd.* 廣州市鴻運醫院後勤服務管理有限公司	Company under control of senior executive
Guangzhou 10000s Information & Technology Co., Ltd.* 廣州市壹萬響資訊科技有限公司	Company under control of senior executive
Guangzhou Guanhuan Properties Company Limited* 廣州市冠環物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Panyu Clifford Property Company Limited* 廣州市番禺祈福房產有限公司	Company under control of the spouse of Ms. Man
Guangdong Qifu Group Co., Ltd.* 廣東祈福集團有限公司	Company under control of the spouse of Ms. Man
Guangzhou Fortune Software Limited* 廣州市科進電腦技術有限公司	Company under control of Ms. Man

**31. RELATED PARTY TRANSACTIONS (CONTINUED)****(a) Name and relationship with related parties: (Continued)**

<b>Name</b>	<b>Relationship</b>
Guangzhou Qifu Health Consulting Co., Ltd.* 廣州市祈福健康諮詢有限公司	Company under control of Ms. Man
Guangzhou Qifu Biotechnology Co., Ltd.* 廣州市祈福生物科技有限公司	Company under control of Ms. Man
Guangzhou Qifu Pharmaceutical Co., Ltd.* 廣州市祈福藥業有限公司	Company under control of Ms. Man
Guangzhou Qifuxin Pharmacy Company Limited* 廣州市祈福新大藥房有限公司	Company under control of Ms. Man
Guangzhou Qifu Enterprise Management Co., Ltd.* 廣州市祈福企業管理有限公司	Company under control of Ms. Man
Guangzhou Qifu Medical Management Co., Ltd.* 廣州市祈福醫療管理有限公司	Company under control of Ms. Man
Guangzhou Qifu Business Hotel Management Co., Ltd.* 廣州市祈福商務酒店管理有限公司	Company under control of the spouse of Ms. Man
Guangzhou Qile Real Estate Co., Ltd.* 廣州市祈樂置業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Wonderland World Property Co., Ltd.* 廣州市祈福繽紛世界物業有限公司	Company under control of the spouse of Ms. Man
Lushan Dingye Development Co., Ltd.* 廬山鼎業發展有限公司	Company under control of the spouse of Ms. Man
Zhaoqing Clifford Coast Property Development Company Limited* 肇慶祈福海岸房地產有限公司	Company under control of the spouse of Ms. Man
Guangzhou Lingye Business Development Co., Ltd.* 廣州市領業商務發展有限公司	Company under control of the spouse of Ms. Man
Guangzhou Caisheng Finance and Taxation Service Co., Ltd.* 廣州市財盛財稅服務有限公司	Company under control of senior executive
Guangzhou Huadu Clifford Commercial Plaza Operation and Investment Company Limited* 廣州花都祈福商業廣場運營投資有限公司	Company under control of the spouse of Ms. Man
Guangzhou Clifford Wonderland Company Limited* 廣州市祈福繽紛樂園有限公司	Company under control of the spouse of Ms. Man
Guangzhou Xianneng Trading Co., Ltd.* 廣州市顯能貿易有限公司	Company under control of senior executive
Guangzhou Huadu Xin Hua Clifford Property Development Company Limited* 廣州市花都新華祈福房地產有限公司	Under control of the spouse of Ms. Man
Guangzhou Clifford Wonderland Commercial Property Management Company Limited* 廣州市祈福繽紛世界商業地產經營管理有限公司	Under control of the spouse of Ms. Man

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

## 31. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Name and relationship with related parties: (Continued)

Name	Relationship
Guangzhou Clifford Business Centre Management Company Limited* 廣州市祈福商務中心經營管理有限公司	Under control of the spouse of Ms. Man
Foshan Nanhai Clifford Property Development Company Limited* 佛山市南海祈福房地產有限公司	Under control of the spouse of Ms. Man
Guangdong Clifford Hospital Company Limited* 廣東祈福醫院有限公司	Under control of Ms. Man
Guangzhou Huadu Clifford Mountain Lake Hotel Limited* 廣州市花都祈福山中湖酒店有限公司	Under control of the spouse of Ms. Man
Guangzhou Crown Property Company Limited* 廣州市冠都物業有限公司	Under control of the spouse of Ms. Man
Guangzhou Clifford Wonderland World Guangzhou Zhan Sheng Commercial Property Management Company Limited* 廣州市展盛商業地產經營管理有限公司	Company under control of the spouse Under control of the spouse of Ms. Man
Guangzhou Panyu District Zhongcun Qinnuo Office Service Department* 廣州市番禺區鐘村勤諾辦公服務部	Company under control of senior executive
Foshan Nanhai District Danzao Prayer Experimental Kindergarten* 佛山市南海區丹灶祈福實驗幼稚園	Company under control of the spouse of Ms. Man
Lushan Zilu Hotel Co., Ltd.* 廬山市紫廬酒店有限公司	Company under control of the spouse of Ms. Man
Guangzhou Huadu Clifford Estates Property Development Company Limited* 廣州市花都祈福花園房產有限公司	Company under control of the spouse of Ms. Man
Foshan Qifu Nanwan Peninsula Club Co., Ltd.* 佛山市祈福南灣半島俱樂部有限公司	Company under control of the spouse of Ms. Man
Guangzhou Huadu Clifford Property Company Limited* 廣州市花都祈福置業有限公司	Company under control of the spouse of Ms. Man
Foshan Nanhai Clifford Property Development Limited* 佛山市南海祈福置業有限公司	Under control of the spouse of Ms. Man
Guangzhou Clifford Investment Consulting Co., Ltd.* 廣州市祈福投資諮詢有限公司	Company under control of Ms. Man
Guangzhou Qifu Bingfen World Real Estate Co., Ltd.* 廣州市祈福繽紛世界置業有限公司	Company under control of the spouse of Ms. Man

**31. RELATED PARTY TRANSACTIONS (CONTINUED)****(a) Name and relationship with related parties: (Continued)**

<b>Name</b>	<b>Relationship</b>
Guangzhou Huiying Property Co., Ltd.* 廣州市匯盈物業有限公司	Company under control of the spouse of Ms. Man
Guangzhou Guangfuyuan Mining Technology Co., Ltd.* 廣州市廣富源礦產開採技術有限公司	Company under control of senior executive
Guangzhou Qifu Marketing Co., Ltd.* 廣州市祈福市場行銷有限公司	Under control of senior executive
Guangzhou Blessing Harbor Hotel Co., Ltd.* 廣州市祈福港灣大酒店有限公司	Company under control of the spouse of Ms. Man
Guangzhou Vitality Cell Technology Co., Ltd.* 廣州生命力細胞科技有限公司	Company under control of senior executive
Guangzhou Zhongke Qifu Stem Cell Research Co., Ltd.* 廣州迎康幹細胞研究有限公司	Company under control of senior executive
Guangzhou Panyu District Qifu Hotel Holiday Club* 廣州市番禺鐘村祈福酒店有限公司	Company under control of the spouse of Ms. Man
Guangzhou Panyu District Qifu Community Health Service Station* 廣州市番禺區祈福社區衛生服務站(非營利機構)	Company under control of Ms. Man
Guangzhou Qifu Fuhua Business Hotel Co., Ltd.* 廣州市祈福福華商務酒店有限公司	Company under control of the spouse of Ms. Man
Guangzhou Huashan Qifu Restaurant Co., Ltd.* 廣州市花山祈福酒店有限公司	Company under control of the spouse of Ms. Man
Guangdong Clifford Preschool Education Group Co., Ltd.* 廣東祈福幼教集團有限公司	Company under control of Ms. Man

\* The English name of the related parties represents the best effort by the management of the Group in translating their Chinese names as they do not have an official English name.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 31. RELATED PARTY TRANSACTIONS (CONTINUED)

(b) The following transactions are carried out with related parties:

	2023 RMB'000	2022 RMB'000
Sales of goods to:		
– Companies under control of the spouse of Ms. Man	25	68
– Companies under significant influence of the spouse of Ms. Man	58	8
– Companies under control of Ms. Man	308	194
– A company under control of relatives of senior executive	11	–
– Companies under control of senior executive	35	–
	<b>437</b>	270
Provision of services to:		
– Companies under significant influence of the spouse of Ms. Man	22,290	37,195
– Companies under control of the spouse of Ms. Man	19,779	22,003
– Companies under control of Ms. Man	11,111	7,439
– A company under control of relatives of senior executive	3,198	–
– Companies under control of senior executive	3,174	–
	<b>59,552</b>	66,637
Short-term lease expenses and management fee paid/ payable to:		
– Companies under control of the spouse of Ms. Man	567	603
– Companies under control of Ms. Man	96	–
– Companies under significant influence of the spouse of Ms. Man	163	1,146
– Companies under control of relatives of senior executive	123	–
	<b>949</b>	1,749
Interest expenses for lease liabilities paid/payable to:		
– Companies under control of Ms. Man	–	19
– Companies under control of the spouse of Ms. Man	803	781
– Companies under significant influence of the spouse of Ms. Man	513	777
– Companies under control of relatives of senior executive	502	–
	<b>1,818</b>	1,577
Payment of lease liabilities to:		
– Companies under control of Ms. Man	–	56
– Companies under control of the spouse of Ms. Man	7,281	4,667
– Companies under significant influence of the spouse of Ms. Man	3,567	5,883
– Companies under control of relatives of senior executive	400	–
	<b>11,248</b>	10,606

**31. RELATED PARTY TRANSACTIONS (CONTINUED)****(c) Key management compensation**

Compensation for key management other than those for directors as disclosed in Note 9 is set out below.

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Short-term employee benefits	<b>3,686</b>	3,678
Post-employment benefits	<b>340</b>	316
Salaries and other employee benefits	<b>4,026</b>	3,994

**(d) Balances with related parties**

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Receivables from related parties:		
Trade receivables (Note 19) (Note (i))		
– Companies under control of the spouse of Ms. Man	<b>1,854</b>	2,949
– Companies under significant influence of the spouse of Ms. Man	<b>6,288</b>	30,803
– Companies under control of Ms. Man	<b>1,624</b>	685
– Companies Under control of relatives of senior executive	<b>241</b>	–
– Companies Under control of senior executive	<b>511</b>	–
	<b>10,518</b>	34,437
Other receivables (Note 19) (Note (ii))		
– Companies under control of the spouse of Ms. Man	<b>1,209</b>	1,267
– Companies under significant influence of the spouse of Ms. Man	<b>1,960</b>	2,041
– Companies under control of Ms. Man	<b>49</b>	25
– Companies Under control of relatives of senior executive	<b>187</b>	–
	<b>3,405</b>	3,333
Contract assets (Note 21)		
– Companies under significant influence of the spouse of Ms. Man	<b>4,385</b>	2,871
– Companies under the control of Ms. Man	<b>177</b>	168
– Companies under control of the spouse of Ms. Man	<b>259</b>	539
	<b>4,821</b>	3,578
Total receivables from related parties	<b>18,744</b>	41,348

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 31. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (d) Balances with related parties (Continued)

	2023 RMB'000	2022 RMB'000
Payables to related parties:		
Trade payables (Note 23) (Note (i))		
– Companies under significant influence of the spouse of Ms. Man	136	358
– Companies under control of the spouse of Ms. Man	45	40
– Company under control of Ms. Man	265	230
– Companies Under control of senior executive	1,198	–
	<b>1,644</b>	628
Other payables (Note 23) (Note (ii))		
– Companies under significant influence of the spouse of Ms. Man	1,152	1,214
– Companies under control of the spouse of Ms. Man	3,626	3,658
– Company under control of Ms. Man	48	10
– Companies Under control of senior executive	108	–
	<b>4,934</b>	4,882
Contract liabilities (Note 24)		
– Companies under control of the spouse of Ms. Man	50	106
– Companies under significant influence of the spouse of Ms. Man	1,215	1,266
– Company under control of Ms. Man	34	200
– Companies Under control of senior executive	68	–
	<b>1,367</b>	1,572
Total payables to related parties	<b>7,945</b>	7,082

Notes:

- (i) Trade receivables and payables with related parties are unsecured and interest-free. These balances are with credit period varying from one to three months.
- (ii) Other receivables and payables with related parties are unsecured and interest-free. Except for the balances paid as rental deposits, which are repayable upon maturity of rental period according to the respective contracts, the remaining balances are repayable on demand.

## 32. FINANCIAL INSTRUMENTS BY CATEGORY

	2023 RMB'000	2022 RMB'000
<b>Financial assets</b>		
At amortised cost		
– Trade and other receivables excluding prepayments	40,979	72,039
– Term deposits	120,000	55,000
– Restricted cash	646	561
– Cash and cash equivalents	591,144	567,235
	<b>752,769</b>	694,835
<b>Financial liabilities</b>		
At amortised costs		
– Trade and other payables excluding non-financial liabilities	67,327	77,431
<b>Other financial liabilities</b>		
– Lease liabilities	49,802	67,444

## 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES

### A Financial risk factors

The Group's activities expose it to a variety of financial risks: foreign exchange risk, interest rate risk, credit risk, liquidity risk and price risk.

The Group's principal activities are conducted in RMB. The directors are of the opinion that the Group's activities do not expose it to any significant foreign exchange risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (i) Foreign exchange risk

The Group operates in the PRC Mainland with most transactions being settled in RMB, which is the functional currency of the Group companies. Foreign currency transactions included mainly payment of professional fees and employee benefit expenses and disposal of unallocated silver bullion which are denominated in HK\$. The Group currently does not have a foreign currency hedging policy, and manages its foreign currency risk by closely monitoring the movement of the foreign currency rates.

### 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)

#### A Financial risk factors (Continued)

##### (i) Foreign exchange risk (Continued)

The carrying amount of the Group's foreign currency denominated monetary assets and liabilities as at 31 December 2023 and 2022 are as follows:

	2023 RMB'000	2022 RMB'000
Monetary assets denominated in:		
– HK\$	66,959	110,608
Monetary liabilities denominated in:		
– HK\$	1,677	1,365

The following table demonstrates the sensitivity at the end of the reporting period to reasonably possible changes in the RMB exchange rates, with all other variables held constant, of the Group's profit before taxation and the Company's equity.

	2023 RMB'000	2022 RMB'000
5% appreciation in RMB against – HK\$	(5,711)	(5,462)
5% depreciation in RMB against – HK\$	5,711	5,462

##### (ii) Interest rate risk

The Group's interest rate risk arises from bank balances. Bank balances carried at prevailing market interest rate expose the Group to cash flow interest rate risk. The Group closely monitors trend of interest rate and its impact on the Group's interest rate risk exposure. The Group currently has not used any interest rate swap arrangements but will consider hedging interest rate risk should the need arise.

The Group expects that there is no significant interest rate risk associated with financial product since the Group furnishes investment mandates to commercial banks. These mandates require them to invest in bank financial product with high market credit rating, liquidity and stable return. Management does not expect that there will be any significant losses from non-performance by these counterparties.

Management considers that interest rate risk related to bank balances is insignificant.

### 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)

#### A Financial risk factors (Continued)

##### (iii) Credit risk

Credit risk refers to the risk that a customer or counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group considers all elements of credit risk exposure such as counterparty default risk and sector risk for risk management purposes.

The Group's maximum exposure to credit risk in the event of the counterparties failure to perform their obligations at the end of each reporting period in relation to each class of recognised financial assets is the carrying amount of those assets stated in the consolidated statement of financial position.

The Group is exposed to credit risk in relation to its deposit with banks, contractual cash flows of financial assets carried at amortised cost and trade and other receivables (excluding prepayments) and contract assets.

The Group has two types of financial assets that are subject to the expected credit loss model:

- trade and other receivables (excluding prepayments)
- contract assets

While deposits with banks are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

##### (a) Deposits with banks

As at 31 December 2023 and 2022, substantially all the Group's bank balances are deposited with major financial institutions incorporated in the PRC Mainland and Hong Kong, of which management believes are high credit quality without significant credit risk.

The management considers the credit risk in respect of restricted bank balances and bank balances and cash is minimal because the counterparties are authorised financial institutions with high credit ratings.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)

#### A Financial risk factors (Continued)

##### (iii) Credit risk (Continued)

(b) *Trade and other receivables (excluding prepayments) and contract assets*

The Group considers the probability of default upon initial recognition of asset and at the end of the reporting period.

The Group's internal credit risk grading assessment comprises the following categories:

Internal credit rating	Description	Trade receivables and contract assets with third parties/ finance lease receivables (included in other receivables)	Trade and other receivables and contract assets with related parties
Low risk	The counterparty has a low risk of default and does not have any past due amounts	Lifetime ECL – not credit-impaired	12-month ECL
Watch list	Debtor frequently repays after due dates but usually settle after due date	Lifetime ECL – not credit-impaired	12-month ECL
Doubtful	There have been significant increases in credit risk since initial recognition through information developed internally or external resources	Lifetime ECL – not credit-impaired	Lifetime ECL – not credit-impaired
Loss	There is evidence indicating the asset is credit impaired	Lifetime ECL – credit-impaired	Lifetime ECL – credit-impaired
Write-off	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off	Amount is written off

**33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)****A Financial risk factors (Continued)****(iii) Credit risk (Continued)**

(b) *Trade and other receivables (excluding prepayments) and contract assets (Continued)*

The tables below detail the credit risk exposures of the Group's financial assets which are subject to ECL assessment:

	Notes	12-month or lifetime ECL	2023 Gross carrying amount RMB'000	2022 Gross carrying amount RMB'000
<b>Financial assets at amortised costs</b>				
Trade receivables with third parties	(i)	Lifetime ECL (not credit impaired)	<b>11,465</b>	22,169
	(ii)	Credit-impaired	<b>9,175</b>	9,382
Trade receivables with related parties	(iii)	12-month ECL	<b>10,518</b>	34,437
			<b>31,158</b>	65,988
Finance lease receivables (included in other receivables)	(iii)	Lifetime ECL (not credit impaired)	<b>6,226</b>	7,715
Other receivables	(iii)	12-month ECL	<b>12,728</b>	12,873
Other items:				
Contract assets with third parties	(i)	Lifetime ECL (not credit impaired)	<b>905</b>	1,189
Contract assets with related parties	(iii)	12-month ECL	<b>4,821</b>	3,578
			<b>55,838</b>	91,343

## Notes:

- (i) For trade receivables and contract assets with third parties, the Group has applied the simplified approach in HKFRS 9 to measure the loss allowance at lifetime ECL. Except for debtors with significant outstanding balances or credit-impaired, the Group determines the expected credit losses on these items by using a provision matrix through grouping of various debtors that have similar loss patterns, after considering internal credit ratings of trade debtors, ageing, repayment history and/or past due status of respective trade receivables.

The Group uses debtors' ageing to assess the impairment for its customers in relation to its operation because these customers consist of a large number of small customers with common risk characteristics that are representative of the customers' abilities to pay all amounts due in accordance with the contractual terms.

The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets.

The Group recognises lifetime ECL for finance lease receivable that results from transactions that are within the scope of HKFRS 16. To measure the ECL, finance lease receivables have been grouped based on shared credit risk characteristics or are assessed individually for credit-impaired balances.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)

#### A Financial risk factors (Continued)

##### (iii) Credit risk (Continued)

##### (b) Trade and other receivables (excluding prepayments) and contract assets (Continued)

Notes: (Continued)

(ii) The management considered that trade receivables are credit-impaired when one or more events of default that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- significant financial difficulty of the issuer or the borrower;
- a breach of contract, such as a default or past due event.

(iii) For the purposes of internal credit risk management, the Group uses past due information to assess whether credit risk has increased significantly since initial recognition for its trade and other receivables and contract assets with related parties.

Trade and other receivables and contract assets with related parties are measured on 12-m ECL basis unless there had been significant increase in credit risk since initial recognition.

The Group has assessed that there is no significant increase of credit risk for trade and other receivables and contract assets with related parties. Thus the Group used the 12 months expected credit losses model to assess credit loss of trade and other receivables and contract assets with related parties.

As at 31 December 2023, the Group has assessed that the expected loss rate for trade and other receivables and contract assets from related parties was immaterial considering the good finance position and credit history of the related parties.

As at 31 December 2023, the loss allowance provision for the trade receivables and other receivables due from third parties amounted to approximately RMB9,175,000 (2022: RMB14,865,000) and RMB531,000 (2022: RMB513,000), respectively.

The following tables provide information about the Group's exposure to credit risk and ECLs for trade receivables and contract assets as at 31 December 2023 and 2022:

	Third parties					Related parties	Total
	Not overdue	Third parties			Over	Not	
	or within 3 months	3 to 6 months	6 months to 1 year	1 to 2 years	2 years	overdue	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>At 31 December 2023</b>							
Expected credit loss rate	0.01%	3.6%	2.9%	3.4%	92.9%	-	-
Gross carrying amount	6,792	553	584	3,611	10,005	15,339	36,884
Expected credit losses	(1)	(20)	(17)	(121)	(9,292)	-	(9,451)
<b>At 31 December 2022</b>							
Expected credit loss rate	0.04%	19.4%	46.6%	73.0%	18.5%	-	-
Gross carrying amount	8,432	2,266	5,172	16,324	546	38,015	70,755
Expected credit losses	(4)	(439)	(2,410)	(11,911)	(101)	-	(14,865)

**33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)****A Financial risk factors (Continued)****(iii) Credit risk (Continued)****(b) Trade and other receivables (excluding prepayments) and contract assets (Continued)**

As at 31 December 2023 and 2022, the loss allowance provision for trade and other receivables (excluding prepayments) and contract assets reconciles to the opening loss allowance for that provision as follows:

	Trade receivables with third parties RMB'000	Trade and other receivables from related parties RMB'000	Contract assets RMB'000	Other receivables (excluding prepayments and other receivables from related parties) RMB'000	Total RMB'000
As at 1 January 2022	1,597	-	-	264	1,861
Provision for loss allowance recognised in profit or loss	13,268	-	-	249	13,517
As at 31 December 2022 and 1 January 2023	14,865	-	-	513	15,378
(Reversal of)/provision for loss allowance recognised in profit or loss	(5,414)	-	-	18	(5,396)
<b>As at 31 December 2023</b>	<b>9,451</b>	<b>-</b>	<b>-</b>	<b>531</b>	<b>9,982</b>

As at 31 December 2023, the gross carrying amount of trade and other receivables (excluding prepayments) was approximately RMB50,961,000 (2022: RMB87,417,000), and the maximum exposure to loss was RMB40,979,000 (2022: RMB72,039,000).

Significant increase in expected credit loss during the year ended 31 December 2023 was mainly due to three trade debtors, with gross carrying amounts of RMB9,175,000 (2022: RMB9,382,000), were in financial difficulties. As a result, such balances were fully impaired during the current year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

### 33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)

#### A Financial risk factors (Continued)

##### (iv) Liquidity risk

Management of the Group aims to maintain sufficient cash and cash equivalents or have available funding through an adequate amount of available financing, including short-term and long-term borrowings and obtaining additional funding from shareholders. Due to the dynamic nature of the underlying businesses, the Group maintains flexibility in funding by maintaining adequate amount of cash and cash equivalents and flexibility in funding through having available sources of financing.

The table below set out the Group's financial liabilities by relevant maturity grouping at each balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows:

	Less than 1 year RMB'000	1-2 years RMB'000	2-5 years RMB'000	Over 5 years RMB'000	Over RMB'000
<b>As at 31 December 2023</b>					
Trade and other payables, excluding non-financial liabilities	67,327	-	-	-	67,327
Lease liabilities	12,747	11,624	19,264	14,019	57,654
	<b>80,074</b>	<b>11,624</b>	<b>19,264</b>	<b>14,019</b>	<b>124,981</b>
<b>As at 31 December 2022</b>					
Trade and other payables, excluding non-financial liabilities	77,431	-	-	-	77,431
Lease liabilities	17,493	13,297	28,412	18,066	77,268
	94,924	13,297	28,412	18,066	154,699

**33. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (CONTINUED)****B Capital management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for the owner and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Group's overall strategy remains unchanged from prior year.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Total capital comprises "equity" as shown in the consolidated statement of financial position. As at 31 December 2023 and 2022, the Group was at net cash position, being calculated as cash and cash equivalents less total borrowings.

No material changes were made in the objectives, policies or processes for managing capital during the years.

**C Fair value estimation**

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated statement of financial position approximate to their fair values.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2023

## 34. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

### (a) Statement of financial position of the Company

	Notes	2023 RMB'000	2022 RMB'000
<b>ASSETS AND LIABILITIES</b>			
<b>Non-current assets</b>			
Property, plant and equipment		2	2
Right-of-use assets		17	223
Investment properties		427	2,950
Investments in subsidiaries		105,190	105,190
Investment in unallocated silver bullion		50,504	50,129
Deferred tax assets		1	5
		<b>156,141</b>	158,499
<b>Current assets</b>			
Trade and other receivables		24,728	7,465
Cash and cash equivalents		357,504	201,107
		<b>382,232</b>	208,572
<b>Current liabilities</b>			
Other payables		1,708	1,358
Lease liabilities		453	2,753
		<b>2,161</b>	4,111
<b>Net current assets</b>		<b>380,071</b>	204,461
<b>Total assets less current liabilities</b>		<b>536,212</b>	362,960
<b>Non-current liabilities</b>			
Lease liabilities		–	447
<b>Net assets</b>		<b>536,212</b>	362,513
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	26	8,876	8,876
Share premium	26	179,333	179,333
Retained earnings	(b)	348,003	174,304
<b>Total equity</b>		<b>536,212</b>	362,513

The statement of financial position of the Company was approved and is authorised for issue by the board of directors on 27 March 2024 and is signed on its behalf by:

**Ms. MAN Lai Hung**  
Chairman & Chief Executive Officer &  
Executive Director

**Ms. HO Suk Mee**  
Executive Director

**34. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)****(b) Reserves movement of the Company**

	<b>Other reserves</b> RMB'000	<b>Retained earnings</b> RMB'000
As at 1 January 2022	548	138,490
Profit for the year	–	54,336
Loss for the year	(548)	548
Dividends declared to shareholders of the Company (Note 12)	–	(19,070)
As at 31 December 2022 and 1 January 2023	–	174,304
Profit for the year	–	196,900
Dividends declared to shareholders of the Company (Note 12)	–	(23,201)
<b>As at 31 December 2023</b>	<b>–</b>	<b>348,003</b>

# FINANCIAL SUMMARY

	For the year ended 31 December				
	2023 RMB'000	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000
<b>Continuing operations</b>					
Revenue from contracts with customers	345,035	382,882	430,836	420,944	396,554
Gross profit	163,613	177,838	189,190	183,755	176,229
Operating profit	126,728	133,427	111,446	161,526	130,170
Profit before income tax	126,728	133,427	111,446	161,526	129,678
Profit from continuing operations	85,838	95,140	81,124	128,738	95,212
Profit from discontinued operations	–	–	–	–	598
Profit for the year	85,838	95,140	81,124	128,738	95,810
Profit attributable to:					
Owners of the Company	85,838	95,140	81,124	128,738	95,810

## ASSETS AND LIABILITIES

	For the year ended 31 December				
	2023 RMB'000	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000
Total assets	872,776	843,102	763,661	694,169	566,036
Total liabilities	171,542	204,505	201,134	190,175	167,644
	701,234	638,597	562,527	503,994	398,392
Equity attributable to owners of the Company	701,234	638,597	562,527	503,994	398,392