

# Operations Review

## Results Highlights for the year ended 31 December 2018

	2018 HK\$ million	2017 HK\$ million	Change	Local currencies change
Total Revenue <sup>(1)</sup>	453,230	414,837	+9%	+7%
Total EBITDA <sup>(1)</sup>	113,580	104,354	+9%	+7%
Total EBIT <sup>(1)</sup>	72,885	67,592	+8%	+6%
Profit attributable to ordinary shareholders	39,000	35,100	+11%	+9%
Earnings per share <sup>(2)</sup>	HK\$10.11	HK\$9.10	+11%	
Final dividend per share	HK\$2.30	HK\$2.07	+11%	
Full year dividend per share	HK\$3.17	HK\$2.85	+11%	

Note 1: Total revenue, EBITDA and EBIT include the Group's proportionate share of associated companies and joint ventures' respective items, as well as reflecting the Group's share of results on the remaining 10% direct interest in the co-owned infrastructure investments with CK Infrastructure Holdings Limited ("CKI") after the divestment of 90% of the direct economic benefits in October 2018.

Note 2: Earnings per share for the years ended 31 December 2018 and 2017 is calculated based on CKHH's weighted average number of shares outstanding during the years of 3,857,216,697 and 3,857,678,500 respectively.

The Group's profit attributable to ordinary shareholders for the year ended 31 December 2018 amounted to HK\$39,000 million. Earnings per share were HK\$10.11.

The Board recommends the payment of a final dividend of HK\$2.30 per share, payable on 31 May 2019, to shareholders whose names appear on the Register of Members of the Company at the close of business on 22 May 2019, being the record date for determining shareholders' entitlement to the proposed final dividend. Combined with the interim dividend of HK\$0.87 per share, the full year dividend amounts to HK\$3.17 per share.



## Financial Performance Summary

	2018		2017		Change %
	HK\$ million	%	HK\$ million	%	
<b>Revenue<sup>(1)</sup></b>					
Ports and Related Services <sup>(1)</sup>	35,175	8%	34,146	8%	3%
Retail	168,991	37%	156,163	38%	8%
Infrastructure <sup>(1)</sup>	64,724	14%	57,369	14%	13%
Husky Energy	54,251	12%	44,948	11%	21%
3 Group Europe	78,411	17%	70,734	17%	11%
Hutchison Telecommunications Hong Kong Holdings	7,912	2%	9,685	2%	-18%
Hutchison Asia Telecommunications	8,220	2%	7,695	2%	7%
Finance & Investments and Others	35,546	8%	34,097	8%	4%
<b>Total Revenue</b>	<b>453,230</b>	<b>100%</b>	<b>414,837</b>	<b>100%</b>	<b>9%</b>
<b>EBITDA<sup>(1)</sup></b>					
Ports and Related Services <sup>(1)</sup>	13,392	12%	12,563	12%	7%
Retail	16,164	14%	14,798	14%	9%
Infrastructure <sup>(1)</sup>	35,422	31%	33,033	32%	7%
Husky Energy	12,106	11%	8,992	9%	35%
3 Group Europe	28,761	25%	24,337	23%	18%
Hutchison Telecommunications Hong Kong Holdings	1,371	1%	4,337	4%	-68%
Hutchison Asia Telecommunications	1,028	1%	558	1%	84%
Finance & Investments and Others	5,336	5%	5,736	5%	-7%
<b>Total EBITDA</b>	<b>113,580</b>	<b>100%</b>	<b>104,354</b>	<b>100%</b>	<b>9%</b>
<b>EBIT<sup>(1)</sup></b>					
Ports and Related Services <sup>(1)</sup>	8,726	12%	8,219	12%	6%
Retail	13,078	18%	12,089	18%	8%
Infrastructure <sup>(1)</sup>	24,038	33%	23,449	35%	3%
Husky Energy	5,742	8%	2,703	4%	112%
3 Group Europe	17,663	24%	16,567	25%	7%
Hutchison Telecommunications Hong Kong Holdings	553	1%	707	1%	-22%
Hutchison Asia Telecommunications	321	—	226	—	42%
Finance & Investments and Others	2,764	4%	3,632	5%	-24%
<b>Total EBIT</b>	<b>72,885</b>	<b>100%</b>	<b>67,592</b>	<b>100%</b>	<b>8%</b>
Interest expenses and other finance costs <sup>(1)</sup>	(18,025)		(18,024)		—
Profit before tax	54,860		49,568		11%
Tax <sup>(1)</sup>					
Current tax	(7,795)		(7,898)		1%
Deferred tax	(283)		1,843		-115%
	(8,078)		(6,055)		-33%
Profit after tax	46,782		43,513		8%
Non-controlling interests and perpetual capital securities holders' interests	(7,782)		(8,413)		8%
<b>PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS</b>	<b>39,000</b>		<b>35,100</b>		<b>11%</b>

Note 1: Total revenue, EBITDA, EBIT, interest expenses and other finance costs and tax include the Group's proportionate share of associated companies and joint ventures' respective items. Total revenue, EBITDA and EBIT were adjusted to exclude non-controlling interests' share of results of HPH Trust, as well as reflecting the Group's share of results on the remaining 10% direct interest in the co-owned infrastructure investments with CK Infrastructure Holdings Limited ("CKI") after the divestment of 90% of the direct economic benefits in October 2018.