## **Analyses by Core Business Segments**

	2018		2017		
	HK\$ million	%	HK\$ million	%	Change %
Revenue (1)					
Ports and Related Services (1)	35,175	8%	34,146	8%	3%
Retail	168,991	37%	156,163	38%	8%
Infrastructure (1)	64,724	14%	57,369	14%	13%
Husky Energy	54,251	12%	44,948	11%	21%
<b>3</b> Group Europe	78,411	17%	70,734	17%	11%
Hutchison Telecommunications Hong Kong Holdings	7,912	2%	9,685	2%	-18%
Hutchison Asia Telecommunications	8,220	2%	7,695	2%	7%
Finance & Investments and Others	35,546	8%	34,097	8%	4%
Total Revenue	453,230	100%	414,837	100%	9%
EBITDA <sup>(1)</sup>					
Ports and Related Services (1)	13,392	12%	12,563	12%	7%
Retail	16,164	14%	14,798	14%	9%
Infrastructure <sup>(1)</sup>	35,422	31%	33,033	32%	7%
Husky Energy	12,106	11%	8,992	9%	35%
3 Group Europe	28,761	25%	24,337	23%	18%
Hutchison Telecommunications Hong Kong Holdings	1,371	1%	4,337	4%	-68%
Hutchison Asia Telecommunications	1,028	1%	558	1%	84%
Finance & Investments and Others	5,336	5%	5,736	5%	-7%
Total EBITDA	113,580	100%	104,354	100%	9%
EBIT (1)					
Ports and Related Services <sup>(1)</sup>	8,726	12%	8,219	12%	6%
Retail	13,078	18%	12,089	18%	8%
Infrastructure (1)	24,038	33%	23,449	35%	3%
Husky Energy	5,742	8%	2,703	4%	112%
<b>3</b> Group Europe	17,663	24%	16,567	25%	7%
Hutchison Telecommunications Hong Kong Holdings	553	1%	707	1%	-22%
Hutchison Asia Telecommunications	321	-	226	-	42%
Finance & Investments and Others	2,764	4%	3,632	5%	-24%
Total EBIT	72,885	100%	67,592	100%	8%
Interest expenses and other finance costs (1)	(18,025)		(18,024)		
Profit before tax Tax <sup>(1)</sup>	54,860		49,568		11%
Current tax	(7,795)		(7,898)		1%
Deferred tax	(283)		1,843		-115%
	(8,078)		(6,055)		-33%
Profit after tax	46,782		43,513		8%
Non-controlling interests and perpetual capital securities holders' interests	(7,782)		(8,413)		8%
PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS	39,000		35,100		11%

Note 1: Total revenue, EBITDA, EBIT, interest expenses and other finance costs and tax include the Group's proportionate share of associated companies and joint ventures' respective items. Total revenue, EBITDA and EBIT were adjusted to exclude non-controlling interests' share of results of HPH Trust, as well as reflecting the Group's share of results on the remaining 10% direct interest in the co-owned infrastructure investments with CK Infrastructure Holdings Limited ("CKI") after the divestment of 90% of the direct economic benefits in October 2018.