

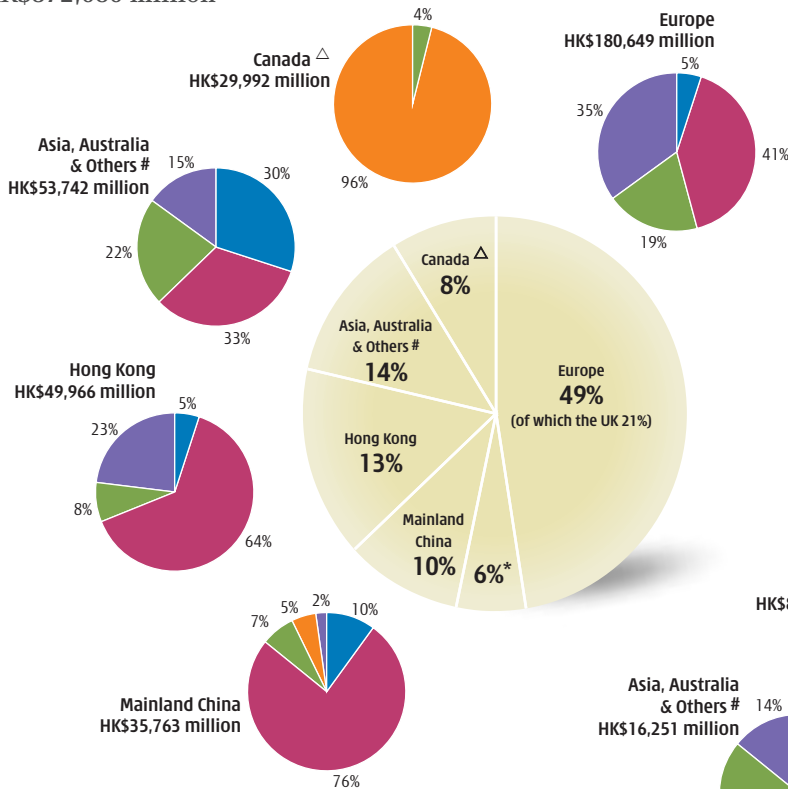
Analyses of Core Business Segments by Geographical Location

(before profits on disposal of investments & others)

2016 Total Revenue

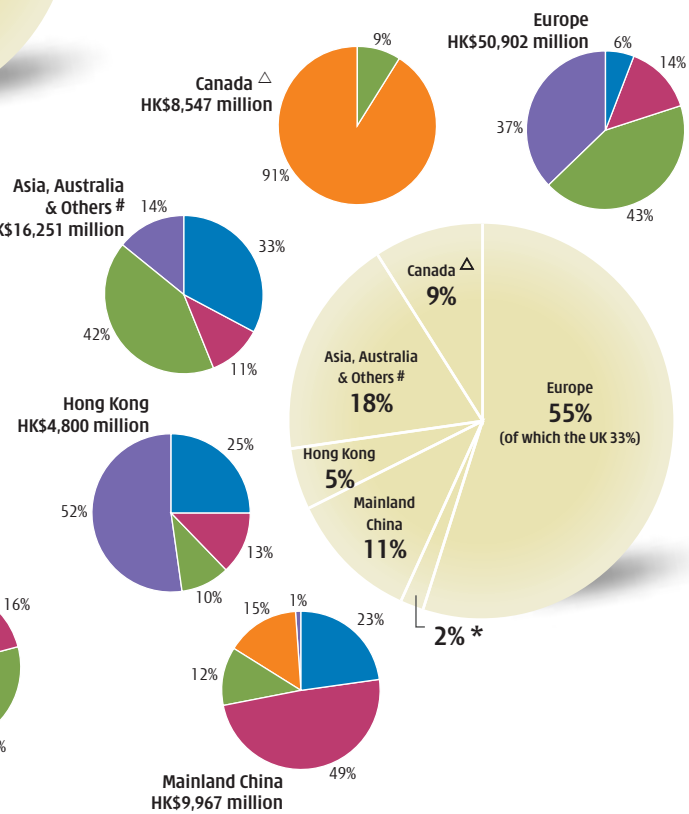
HK\$372,686 million

- Ports & Related Services
- Retail
- Infrastructure
- Energy
- Telecommunications



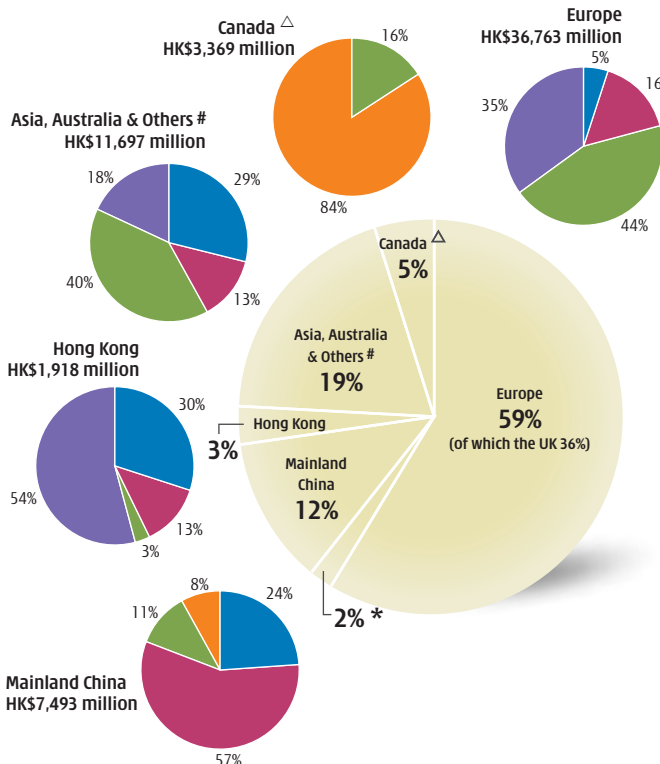
2016 Total EBITDA

HK\$91,980 million



2016 Total EBIT

HK\$62,414 million



* Represents contributions from Finance & Investments and Others
 # Includes Panama, Mexico and the Middle East
 Δ Includes contribution from the USA for Husky Energy