

**2022**
**Corporate Monthly Newsletter**
**August**
**CIFI's contracted sales were RMB15.06 billion in August 2022**

- ◆ In August 2022, the Group's contracted sales amounted to approximately RMB15.06 billion with contracted GFA of approximately 1,012,300 sq.m. Contracted ASP (excluding carparks and storage rooms) in August 2022 was approximately RMB 15,800 /sq.m.
- ◆ From January to August 2022, the Group's aggregated contracted sales amounted to approximately RMB94.30 billion with contracted GFA of approximately 6,293,500 sq.m. Contracted ASP (excluding carparks and storage rooms) from January to August 2022 was approximately RMB 15,900 /sq.m.
- ◆ From January to August 2022, the Group's contracted sales breakdown was as follows:

Region	RMB (billion)	Percentage of total contracted sales
Yangtze River Delta	4.49	29.8%
Pan Bohai Rim	3.83	25.5%
Central Western China	5.20	34.5%
South China	1.54	10.2%

**Land Acquisition**

- ◆ In August 2022, there is no land acquisition by the Group.

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Corporate Monthly Newsletter

(Cont'd)

August

## Company News

- ◆ CIFI Holdings (Group) Co. Ltd. (“CIFI Holdings”, together with its subsidiaries, collectively referred as “the Group” or “CIFI”; HKEx stock code 884), published the “Green Finance Report 2021” on 2 August 2022. This is also the second year that the Group disclosed the use of green financing funds and the environmental benefits by means of a report, continuing to fulfil its commitment to annual disclosure in the “Green Finance Framework” developed in 2020. The report was prepared with reference to the “Green Finance Framework” and obtained an independent third-party assurance by PWC.
- ◆ On 15 August 2022, CIFI celebrated its 22nd birthday, and it was the first birthday after announcing its third 5-Year strategic plan. CIFI officially released its new mission, vision and values on this special day. Lin Zhong, Chairman of CIFI Holdings, sent a letter to all staff members of CIFI, encouraging them to believe that CIFI will be doing better and with more vitality in the future.
- ◆ The fourth “China Best Managed Companies” (BMC) jointly organized by Deloitte China and Harvard Business Review, etc. was announced on 12 August 2022. Leveraging on its outstanding performance in corporate governance, ESG and comprehensive urban operation services, CIFI was selected as one of the “China Best Managed Companies” in 3 consecutive years.



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# August

### Company News

- ◆ CIFI announced its 2022 interim results on 30 August 2022. In 1H2022, CIFI's recognised revenue amounted to RMB29.7 billion and net profit was RMB1.9 billion, with GP margin at 20.7%, standing at same level YoY last year. Under the environment of industry adjustment and recurrence of epidemics, CIFI was able to achieve a cash collection RMB74 billion in 1H2022 and positive operating cash flow, being one of the few private real estate enterprises that remained profitable.
- ◆ On 30 August 2022, leverage on its prudent financial management, excellent corporate governance and steadily improved comprehensive strength, CIFI Group ranked 5th among the Top 100 Private Enterprises in Shanghai in 2022 with a revenue of RMB107.8 billion, ranked 21st on the Top 100 list of Enterprises 2022, ranked 4th on the Shanghai Top 100 list of Private Service Companies 2022, and ranked 11th on the Shanghai Top 100 list of Service Companies 2022.



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#### Disclaimer:

All information contained in this newsletter is meant for your own reference only, and is not intended to, nor should it, constitute any investment advice. Any information contained in this newsletter, including those relating to contracted sales or land bank of CIFI Holdings (Group) Co. Ltd. (the "Company"), may be subject to change as a result of changes in our development, sales and investment processes and June not be consistently reflected in our financial reports. The Company expressly disclaims any liability for any of your loss or damage howsoever arising from or in reliance upon the contents of this newsletter.

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