

**2022**
**Corporate Monthly Newsletter**
**June**
**CIFI's contracted sales were RMB 13.50 billion in June 2022**

- ◆ In June 2022, the Group's contracted sales amounted to approximately RMB13.50 billion with contracted GFA of approximately 800,700 sq.m. Contracted ASP (excluding car parks and storage rooms) in June 2022 was approximately RMB17,200/sq.m.
- ◆ From January to June 2022, the Group's aggregated contracted sales amounted to approximately RMB63.14 billion with contracted GFA of approximately 4,144,600 sq.m. Contracted ASP (excluding car parks and storage rooms) from January to June 2022 was approximately RMB16,200/sq.m.
- ◆ From January to June 2022, the Group's contracted sales breakdown was as follows:

Region	RMB (billion)	Percentage of total contracted sales
Changsha	6.51	10.3%
Suzhou	5.45	8.6%
Nanjing	4.67	7.4%
Beijing	4.09	6.5%
Chengdu	2.83	4.5%
Shanghai	2.69	4.3%
Wuhan	2.54	4.0%
Tianjin	2.39	3.8%
Urumqi	2.17	3.4%
Wenzhou	1.77	2.8%
Chongqing	1.65	2.6%
Jinan	1.53	2.4%
Wuxi	1.41	2.2%
Taiyuan	1.22	1.9%
Hefei	1.20	1.9%
Foshan	1.15	1.8%
Guangzhou	1.09	1.7%
Qingdao	1.07	1.7%
Zhoushan	1.05	1.7%

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Region	RMB (billion)	Percentage of total contracted sales
Shenyang	0.91	1.4%
Huizhou	0.90	1.4%
Xian	0.88	1.4%
Xiamen	0.83	1.3%
Liaocheng	0.71	1.1%
Zibo	0.68	1.1%
Hangzhou	0.63	1.0%
Kunming	0.62	1.0%
Shijiazhuang	0.60	0.9%
Fuzhou	0.56	0.9%
Nanning	0.54	0.9%
Luoyang	0.52	0.8%
Zhuhai	0.49	0.8%
Wuhu	0.47	0.7%
Guiyang	0.44	0.7%
Linyi	0.40	0.6%
Yantai	0.37	0.6%
Ningbo	0.35	0.6%
Nantong	0.34	0.5%
Fuyang	0.33	0.5%
Dongguan	0.33	0.5%
Nanchang	0.33	0.5%
Zhengzhou	0.32	0.5%
Meishan	0.32	0.5%
Shaoxing	0.31	0.5%
Weifang	0.31	0.5%
Dalian	0.30	0.5%
Others	2.85	4.8%

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Region	RMB (billion)	Percentage of total contracted sales
Yangtze River Delta	21.91	34.7%
Pan Bohai Rim	15.01	23.8%
Central Western China	19.28	30.5%
South China	6.94	11.0%

## Land Acquisition

◆ In June 2022, the Group completed the following land acquisition:

City	Project	Group's Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA (Excl. Carpark & Storage Rooms) (sq.m.)	Group's Attributable land price (RMB)	Average Land Cost (Excl. Carpark & Storage Rooms) (RMB/sq.m.)
Qingdao	Huangdao District, Boguanxinghai Forth and Fifth Phase Projects	51%*	Residential	61,570	114,887	287,000,000	4,896

\* the expected equity interest after the completion of capital injection



CIFI's "Nature-Return" product line was launched

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## Company News

- ◆ CIFI Holdings (Group) Co. Ltd. ("CIFI Holdings" which, together with its subsidiaries, is collectively referred to as "the Group" or "CIFI"; HKEx stock code 884) has won the title of "Top Ten Charitable Enterprises" in the 2022 China Charity List for its unrelenting charitable efforts such as donating to schools, providing epidemic and disaster relief, and participating in rural revitalization and green environmental protection in 2021. It is the second time that the group has made it to the "China Charity List".
- ◆ On 16 June 2022, the second round of centralized land auction in Qingdao was conducted in the West Coast New Area. CIFI Yinshengtai has won bids for two land parcels in Huangdao District, being the only privately-owned property developer with a nationwide presence to have acquired lands at the auction. As part of the first batch of exemplary privately-owned property developers, CIFI has drawn much attention from the market in its performance at the auction. The acquired plots are located north of Yueliangwan Road, Huangdao District, Qingdao, east and west of Moxiang Road, covering a site area of 81,900 sq.m. It is designated as a low-density residential area for properties with a plot ratio of less than two.
- ◆ On 23 June 2022, Mr. Yang Xin, the executive director and the CFO of the Company, purchased CIFI's First Tranche Bonds for 2020 and Second Tranche Bonds for 2021 on the secondary market for an aggregate consideration of approximately RMB4.85 million. On 28 June 2022, Mr. Chen Dongbiao, the executive director of the Company and the executive president of the Group, purchased on the secondary market CIFI's Second Tranche Bonds for 2021 and Third Tranche Bonds for 2021 for an aggregate consideration of approximately RMB2.95 million. The Board and senior management of the Company are confident about the Group's prospects and may consider further purchase of the securities issued by the Group opportunistically in the future.



CIFI is part of the first batch of privately-owned property developers to have issued bonds successfully in combination with credit protection tool

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### Company News

- ◆ On the night of 23 June 2022, CIFI Group's new product launch conference for 2022 was held online, catching extensive attention from the property and technology sectors and society at large. The event recorded a total of nearly 3 million views. CIFI launched the "Nature-Return" product line and the "Freedom-Crossover" virtual space meta-community at the conference under the theme of "Free to Dance Despite Boundaries". The event had factored in the insights into customer preferences and the profound changes in people's lifestyles and spiritual needs caused by the epidemic. It explored ways to design products that could truly improve the quality of customers' life.
- ◆ On 23 June 2022, a famous international financial magazine *Institutional Investor* released a list of "2022 All-Asia Executive Teams". CIFI won the title of "Most Honoured Companies" and the awards of "Best ESG", "Best CEO", "Best CFO", "Best IR Team" and "Best IR Professional" for its excellence in corporate governance, investor relations management and ESG performance. It was noteworthy that CIFI Holdings and CIFI Ever Sunshine Services are the only two companies from the property industry to have won the accolades of "Most Honored Companies".
- ◆ On 28 June 2022, CIFI issued the first tranche of its bonds for 2022 ("2022 Corporate Bonds (First Tranche)"). According to the Company's announcement, the bonds were issued with a maturity of four years, investors' option to require the issuer to repurchase the bonds and the issuer's right to adjust the coupon rate, at the end of the second year after the issue. The issuance of the bonds was completed on 27 June 2022, with the issue size of RMB500 million and a coupon rate of 5.50%.

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#### Disclaimer:

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