



2019
Corporate Monthly Newsletter
JANUARY

Contracted Sales of RMB9.01B in the First Month of 2019

- ◆ In January 2019, the Group achieved contracted sales of approximately RMB9.01 billion and contracted GFA of approximately 509,500 sq.m.
- ◆ Contracted ASP in January 2019 was approximately RMB17,700/sq.m.

Land Acquisition

- ◆ In January 2019, the Group has successfully conducted the following acquisitions:

| City | Project | Group's Current Equity Interest | Intended Primary Use | Site Area (sq.m.) | Total Planned GFA Excluding Carpark (sq.m.) | Group's Attributable Consideration (RMB) | Average Land Cost (RMB/sq.m.) |
|----------|--|---------------------------------|----------------------|-------------------|---|--|-------------------------------|
| Suzhou | Wuzhong District, Xukou Town, No. 2018-WG-32 Sunwu Road Project | 100% | Residential | 45,200 | 76,800 | 719,130,000 | 9,368 |
| Suzhou | Wuzhong District, Mudu Town, No. 2018-WG-41 Jinmao Road Project | 100% | Residential | 46,600 | 102,600 | 1,455,600,000 | 14,194 |
| Suzhou | Wuzhong District, Luzhi Town, No. 2018-WG-43 North Yanli Project | 100% | Residential | 45,100 | 99,200 | 1,113,220,000 | 11,217 |
| Wuhan | Hanyang Village, Shuguang Village Project | 100% | Residential | 100,100 | 521,600 | 4,056,920,000 | 7,784 |
| Changsha | Changsha County, No. 081 Project | 100% | Residential | 63,900 | 19,200 | 764,620,000 | 3,990 |
| Shenyang | Huanggu District, West Rail Yard Project | 100% | Residential | 6500 | 19,600 | 85,110,000 | 4,350 |

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|----------|--|---------------------------------|----------------------|-------------------|---|--|-------------------------------|
| Shanghai | Pudong New Area, Yangjing Sub-district, C000204 Project | 50% | Commercial | 3,700 | 3,000 | 30,950,000 | 20,870 |
| Kunming | Economic and Technological Development Zone, KCJ2018-5 Project | 51% | Residential | 71,800 | 179,500 | 217,000,000 | 2,371 |

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Disclaimer:

All information contained in this newsletter is meant for your own reference only, and is not intended to, nor should it, constitute any investment advice. Any information contained in this newsletter, including those relating to contracted sales or land bank of CIFI Holdings (Group) Co. Ltd. (the "Company"), may be subject to change as a result of changes in our development, sales and investment processes and may not be consistently reflected in our financial reports. The Company expressly disclaims any liability for any of your loss or damage howsoever arising from or in reliance upon the contents of this newsletter.

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