



Contracted Sales of RMB13.00B in August 2018, YoY growth of 150%

Contracted Sales of RMB91.69B in First 8M 2018, YoY growth of 51%

Completed 66% of Full Year Sales Target (RMB140.0B)

- ◆ In August 2018, the Group achieved contracted sales of approximately RMB13.00 billion, representing a YoY increase of approximately 150% (compared to August 2017), contracted GFA amounted to approximately 782,700 sq.m. Contracted ASP in August 2018 was approximately RMB16,600/sq.m.
- ◆ From January to August 2018, the Group achieved contracted sales of approximately RMB91.69 billion, representing a YoY increase of approximately 51%, contracted GFA amounted to approximately 5,810,400 sq.m. Contracted ASP from January to August 2018 was approximately RMB15,800/sq.m.
- ◆ During the first 8 months of 2018, contracted sales completed by the Group represented approximately 66% of its full year target of RMB140.0 billion.

Land Acquisition

- ◆ In August 2018, the Group completed the following land acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Jiangmen	Pengjiang District, No. 11 Project	100%	Residential	3,900	10,800	58,550,000	5,430
Xi'an	Xixian New Area, Qinhan Lanchi 2 nd Avenue Project	80%	Residential	200,300	387,900	558,410,000	2,064
Hangzhou	Lin'an District, Wuyue Mansion North Project	50%	Residential	11,600	23,300	109,460,000	9,400
Xiangtan	Yuetang District, No. 2018-20 Project	50%	Residential	66,600	186,500	360,980,000	3,871



(Cont'd)

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Yinchuan	Jinfeng District, Yindi No.G-2018-20 Project	40%	Residential	88,700	133,000	145,790,000	2,740
Tianjin	Hexi District, Diecai Road Project	35%	Residential	24,000	48,000	407,640,000	24,264
Wenzhou	Cannan County, Taishang Town Project	35%	Residential	47,200	103,900	347,070,000	9,540
Suzhou	Taicang County, Chengxiang No. 3 Project	33.3%	Residential	49,000	83,400	209,460,000	7,544
Jiaxing	Jiashan County, No. 2016-52-1 Project	30%	Residential	43,100	107,700	228,740,000	7,080

CIFI: Admitted into “Hang Seng High Beta Index”

- ◆ CIFI has been selected as a constituent of Hang Seng High Beta Index, which will be effective as of 10 September, 2018.
- ◆ Hang Seng High Beta Index aims to reflect the overall performance of securities list in Hong Kong that are most sensitive to stock market movements. Moreover, the eligible securities should be large-cap or mid-cap constituents from the Hang Seng Composite Index.

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Investor Relations Contacts:

CIFI Holdings (Group) Co. Ltd.

Albert Yau / Lawrence Leung / Steven Peng

Tel : +852 2156 1316

Email: ir@cifi.com.cn

iPR Ogilvy & Mather

Gary Li / Koey Tam / Eudice Law

Tel : +852 2136 6185

Email: cifi@iproglvy.com