



Contracted Sales of RMB12.67B in May 2018, YoY growth of 70%

Contracted Sales of RMB50.83B in First 5M 2018, YoY growth of 33%

Completed 36% of Full Year Sales Target (RMB140.0B)

- ◆ In May 2018, the Group achieved contracted sales of approximately RMB12.67 billion, representing a YoY increase of approximately 70% (compared to May 2017), contracted GFA amounted to approximately 736,500 sq.m. Contracted ASP in May 2018 was approximately RMB17,200/sq.m.
- ◆ From January to May 2018, the Group achieved contracted sales of approximately RMB50.83 billion, representing a YoY increase of approximately 33%, contracted GFA amounted to approximately 3,290,300 sq.m. Contracted ASP from January to May 2018 was approximately RMB15,400/sq.m.
- ◆ During the first 5 months of 2018, contracted sales completed by the Group represented approximately 36% of its full year target of RMB140.0 billion.

Land Acquisition

- ◆ In May 2018, the Group completed the following land acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Changzhou	Tianning District, Changgaoji South Project	100%	Residential	68,000	149,600	1,530,000,000	10,288
Foshan	Shunde District, Beijiao No. 005 Project	100%	Residential	81,500	203,600	1,980,000,000	9,723
Jining	High-tech Zone, Fangyuanxinju South Project	100%	Residential	58,400	64,200	139,540,000	2,173
Quzhou	Kecheng District, Railway Station Wanda East Project	100%	Residential / Commercial	97,600	182,100	911,000,000	5,002



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Xuzhou	Gulou District, Huanghe North Road Project	100%	Residential / Commercial	62,600	163,500	1,560,000,000	9,540
Xuzhou	Xingshanzi Industrial Park, Dasanjiao Project	50%	Residential	57,400	160,800	381,300,000	4,742
Jiangmen	Heshan City, Fangyuanyuedao Shoufu Project	49%	Residential	51,200	153,700	435,730,000	5,786
Weifang	Kuiwen District, Jinma Road Project	40%	Residential	68,800	151,500	248,670,000	4,105
Nanjing	Jiangning District, Jiulong Lake G58 Project	33%	Office / Commercial	26,700	133,300	202,950,000	4,612

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