



## Contracted Sales of RMB11.03 billion in April 2018, YoY growth of 49%

## Contracted Sales of RMB38.16 billion in First 4M 2018, YoY growth of 24%

- ◆ In April 2018, the Group achieved the contracted sales of RMB11.03 billion, representing a YoY increase of 49% (compared to April 2017), contracted GFA amounted to approximately 746,600 sq.m. Contracted ASP in April 2018 was approximately RMB14,800/sq.m.
- ◆ From January to April 2018, the Group achieved contracted sales of RMB38.16 billion, representing a YoY increase of 24%, contracted GFA amounted to approximately 2,553,800 sq.m. Contracted ASP from January to April 2018 was approximately RMB14,900/sq.m.

## Land Acquisition

- ◆ In April 2018, the Group completed the following land acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Quanzhou	Shishi City, Baogai Town No. 2017S-40 Project	100%	Residential	68,000	169,900	1,075,000,000	6,327
Nantong	Gangzha District, No. R18013 Project	100%	Residential	56,500	78,400	849,750,000	10,839
Xuchang	Dongcheng District Project	100%	Residential	55,300	159,800	601,100,000	3,762
Chongqing	Banan District, Yu Dong No. 18032 Project	50%	Residential	200,200	389,500	810,000,000	4,159



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City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Zibo	High-tech Zone, Huabei Road Project	45%	Residential	33,600	67,300	54,360,000	1,795
Nanchang	High-tech Zone No. 49 Project	34%	Residential	28,000	50,400	50,090,000	2,925
Zhenjiang	Jurong city, Baohua Mudan Road West Side Project	33%	Residential	52,400	131,000	260,960,000	6,038
Zhongshan	Nantou Town, Suixi Village No. W02-17-0135 Project	33%	Residential	11,000	33,100	49,130,000	4,500
Zhongshan	Nantou Town, Suixi Village No. W02-17-0137 Project	22%	Residential	34,300	85,700	71,820,000	3,810



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## Major Financing Activities

- ◆ On April 12, 2018, the Group issued 3-year, US\$500 million bonds with a coupon rate of 6.875% per annum. The issue received overwhelming demand of US\$5 billion (10 times of the issue size) with strong interests from fixed-income investors from Asia and Europe. This also represented the largest demand for high-yield bonds in Asia Pacific this year.
- ◆ On April 25, 2018, the Group issued 2-year, US\$300 million bonds with a coupon rate of 6.375% per annum. The issue was fully and exclusively subscribed by the renowned investment bank, Goldman Sachs (Asia) L.L.C, reflecting the market's confidence in CIFI and CIFI's strong fundraising capability.

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