



April Contracted Sales of RMB 7.4B, First 4M Contracted Sales of RMB 30.7B (YoY Growth of 73%), Completed 47.2% of Full Year Sales Target

- ◆ In April 2017, the Group achieved the contracted sales of RMB7.40 billion, representing a YoY increase of approximately 10% (compared to April 2016), contracted GFA of approximately amounted to 426,300 sq.m.
- ◆ Contracted ASP in April 2017 was approximately RMB17,400/sq.m., representing a YoY increase of approximately 5% (compared to April 2016).
- ◆ From January to April 2017, the Group achieved contracted sales of RMB30.66 billion, representing a YoY increasing of approximately 73%, contracted GFA of approximately amounted to 1,635,900 sq.m. Contracted ASP from January to April 2017 was approximately RMB18,700/sq.m., representing a YoY increase of approximately 8%.
- ◆ During the first quarter of 2017, contracted sales completed by the Group represented 47.2% of its full year target of RMB65.0 billion.

Land Acquisition

- ◆ In April 2017, the Group has successfully conducted the following acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Chongqing	Jiulongpo District, Yinchaoshe Project	50%	Residential	127,982	473,594	1,960,000,000	8,277

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