



Contracted sales for the first 2M 2017 achieved YoY growth of 1.83 times

- ◆ From January to February 2017, the Group achieved contracted sales of RMB14.16 billion, representing a YoY increase of approximately 1.83 times, contracted GFA of approximately amounted to 755,200 sq.m. Contracted ASP from January to February 2017 was approximately RMB18,750/sq.m., representing a YoY increase of approximately 3%.
- ◆ In February 2017, the Group achieved the contracted sales of RMB5.50 billion, representing a YoY increase of approximately 2.22 times (compared to February 2016), contracted GFA of approximately amounted to 271,000 sq.m. Contracted ASP in February 2017 was approximately RMB20,300/sq.m., representing a YoY increase of approximately 9%.

Land Acquisition

- ◆ In February 2017, the Group has successfully conducted the following acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Changsha	Tianxin District, Aoyuan South Project	100%	Residential/Commercial	30,076	90,227	502,880,000	5,573
Wuxi	Huishan District, Qianqiao Street, Yangxirenjia North Project	100%	Residential	90,531	271,592	1,068,000,000	3,932
Wuxi	Huishan District, Qianqiao Street, Shangwei Road North Project	100%	Residential	47,404	142,211	591,000,000	4,156
Beijing	Fangshan District, Fangshan Street No.2 Project	50%	Residential	53,579	101,510	905,000,000	17,831



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Chongqing	Dadukou District Project	45%	Residential	26,430	105,600	168,300,000	3,542
Zhengzhou	Erqi District No.225 Project	20%	Residential	69,439	173,598	197,776,000	5,696
Hefei	Gaoxin District TF4 Project	15.2%	Residential	104,760	225,234	209,760,000	6,127

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Investor Relations Contacts:
CIFI Holdings (Group) Co. Ltd.

Albert Yau / Lawrence Leung / Steven Peng

Tel : +852 2156 1316

Email: ir@cifi.com.cn

iPR Ogilvy & Mather

Gary Li / Joseph Zhou / Cathy Chen / Bethany Lai

Tel : +852 2136 6185

Email: cifi@iprogilvy.com