

Contacted Sales: Strong Momentum Sustained First 5M 2016 YoY Growth of 204%, Exceeded 63% of Full Year Target

- ◆ In May 2016, the Group achieved the contracted sales of RMB5.33 billion, representing a YoY increase of approximately 157% (compared to May 2015), contracted GFA of approximately amounted to 300,000 sq.m.
- ◆ Contracted ASP in May 2016 was approximately RMB17,700/sq.m., representing a YoY increase of approximately 42% (compared to May 2015).
- ◆ From January to May 2016, the Group achieved contracted sales of RMB23.10 billion, representing a YoY increasing of approximately 204%, contracted GFA of approximately amounted to 1,326,000 sq.m.
- ◆ Contracted ASP from January to May 2016 was approximately RMB17,400/sq.m., representing a YoY increase of approximately 41%.
- ◆ During the first five months of 2016, contracted sales of the Group achieved 63% of the Group's full year contracted sales target of RMB36.5 billion.

Land Acquisition

- ◆ In May 2016, the Group successfully conducted the following acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Wuhan	Hanyang District, Hanqiao Village Project Section B	55%	Residential, Commercial	103,822	481,010	1,190,500,000	4,500
Shenyang	Hunnan District GN-GX-07-27 Project	50%	Residential	33,108	66,217	53,470,000	1,615
Ningbo	Yinzhou District Zhonggong Temple Project	100%	Residential, Commercial	38,256	72,686	769,020,000	10,580

- ◆ For the first time, the Group acquired land at reasonable cost and entered the market in Ningbo, the Zhejiang Province.

CIFI Awarded “Best IR” by HKIRA for Two Consecutive Years

- ◆ On 25 May 2016, CIFI’s chairman, Mr. Lin Zhong, was awarded “Best IR by Chairman/CEO – Mid Cap” organized by Hong Kong Investor Relations Association (“HKIRA”) for two consecutive years for its excellence on financial performance, management, corporate governance, social responsibility, environmental responsibility and investor relations.
- ◆ HKIRA advocates the setting of international standards in investor relations education and promotes best investor relations practices.

(The End)

Disclaimer:

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