

## Contracted Sales

- ◆ In January 2016, the Group achieved the contracted sales of RMB 3.30 billion, representing a YoY increase of approximately 118% (compare to January 2015), contracted GFA of approximately amounted to 182,700 sq.m.
- ◆ Contracted ASP in January 2016 was approximately RMB 18,100/ sq.m., representing a YoY increase of approximately 45% (compare to January 2015).

## Land Acquisition

- ◆ In January 2016, the Group has successfully conducted the following acquisitions:

City	Project	Group's Current Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Hangzhou	Xiaoshan District, Xiaozhengchuchu 2015- No.32 Project	100%	Residential	57,394	114,788	673,000,000	5,863
Tianjin	Binhai New Area, Sino-Singapore Eco City, 2015-No.3 Project	70%	Residential	96,089	99,900	179,600,000	2,568

### Disclaimer:

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