

Contracted Sales

- The Group's contracted sales in the first nine months of 2014 represents a year-on-year increase of approximately 37% over the contracted sales in the same period in 2013. During the first nine months of 2014, the Group completed approximately 68% of its full year 2014 contracted sales target of RMB 22 billion.
- From January to September 2014, the Group achieved contracted sales and contracted GFA of approximately RMB 14.87 billion and 1,260,000 sq.m., respectively. Contracted ASP from January to September 2014 was approximately RMB 11,800 / sq.m.
- In September 2014, the Group achieved contracted sales of approximately RMB 1.52 billion with contracted GFA of approximately 126,000 sq.m. Contracted ASP in September 2014 was approximately RMB 12,060 / sq.m.

Land Acquisition

- In September 2014, the Group successfully purchased the following new project:

City	Project	Group's Equity Interest	Intended Primary Use	Site Area (sq.m.)	Total Planned GFA Excluding Carpark (sq.m.)	Group's Attributable Consideration (RMB)	Average Land Cost (RMB/sq.m.)
Shanghai	Pudong New District Yangjing Project	50%*	Office, Commercial, Residential	87,200	226,700	2,087,500,000	18,416

*Joint venture in progress

Disclaimer:

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Investor Relations Contacts:

CIFI Holdings (Group) Co. Ltd.

Albert Yau / Lawrence Leung / Emily Sze

Tel: +852 2156 1316

Email: ir@cifi.com.cn

iPR Ogilvy & Mather

Gary Li / Candy Tam

Tel: +852 2136 6185

Email: cifi@iprogilvy.com

