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This announcement does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. The securities referred to herein will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the U.S. Securities Act ("Regulation S")) absent registration, except pursuant to an exemption from, or a transaction not subject to, the registration requirements of the U.S. Securities Act. Any public offering of securities to be made in the United States will be made by means of a prospectus that may be obtained from the Company and will contain detailed information about the Company and its management, as well as financial statements. The Company does not intend to register any part of the securities in the United States.



(Incorporated in the Cayman Islands with limited liability)

(Stock code: 00884)

# **ISSUANCE OF US\$400,000,000 7.625% SENIOR NOTES DUE 2021**

On 17 December 2018, the Company and the Subsidiary Guarantors entered into the Purchase Agreement with the Initial Purchasers in connection with the Notes Issue.

The estimated net proceeds of the Notes Issue, after deducting the underwriting discounts and commissions and other estimated expenses payable in connection with the Notes Issue, will amount to approximately US\$392.7 million, and the Company intends to use the net proceeds from the Notes Issue for refinancing its existing indebtedness, including the debt obligations to which some of the Initial Purchasers are the lenders, and/or general corporate purposes. The Company may adjust the foregoing plans in response to changing market conditions and, thus, reallocate the use of the net proceeds.

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange for the listing of the Notes by way of debt issues to professional investors only as described in the offering memorandum. Admission of the Notes to the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

The Board is pleased to announce that on 17 December 2018, the Company and the Subsidiary Guarantors entered into the Purchase Agreement with the Initial Purchasers in connection with the Notes Issue.

### THE PURCHASE AGREEMENT

Date: 17 December 2018

# **Parties to the Purchase Agreement**

- (a) the Company;
- (b) the Subsidiary Guarantors;
- (c) Standard Chartered Bank;
- (d) CEB International Capital Corporation Limited;
- (e) Credit Suisse (Hong Kong) Limited;
- (f) Deutsche Bank AG, Hong Kong Branch;
- (g) Goldman Sachs (Asia) L.L.C.;
- (h) Guotai Junan Securities (Hong Kong) Limited;
- (i) Haitong International Securities Company Limited;
- (j) The Hongkong and Shanghai Banking Corporation Limited; and
- (k) J.P. Morgan Securities plc.

Standard Chartered Bank, CEB International Capital Corporation Limited, Credit Suisse (Hong Kong) Limited, Deutsche Bank AG, Hong Kong Branch, Goldman Sachs (Asia) L.L.C., Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited, The Hongkong and Shanghai Banking Corporation Limited and J.P. Morgan Securities plc are the joint global coordinators, joint bookrunners and joint lead managers in respect of the offer and sale of the Notes. They are also the Initial Purchasers of the Notes. To the best of the Directors' knowledge, information and belief, having made all reasonable enquiries, each of Standard Chartered Bank, CEB International Capital Corporation Limited, Credit Suisse (Hong Kong) Limited, Deutsche Bank AG, Hong Kong Branch, Goldman Sachs (Asia) L.L.C., Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited, The Hongkong and Shanghai Banking Corporation Limited and J.P. Morgan Securities plc is an independent third party and not a connected person of the Company and its connected persons.

The Notes and the Subsidiary Guarantees have not been, and will not be, registered under the U.S. Securities Act. The Notes and the Subsidiary Guarantees will only be offered and sold by the Initial Purchasers outside of the United States in compliance with Regulation S under the U.S. Securities Act, and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act. None of the Notes and the Subsidiary Guarantees will be offered to the public in Hong Kong.

# **Principal terms of the Notes**

The following is a summary of certain provisions of the Notes and the Indenture. This summary does not purport to be complete and is qualified in its entirety by reference to the provisions of the Indenture, the Notes, the Subsidiary Guarantees and the JV Subsidiary Guarantees, if any.

#### **Notes Offered**

Subject to certain conditions to completion, the Company will issue the Notes in the aggregate principal amount of US\$400,000,000. The Notes will mature on 2 March 2021, unless earlier redeemed in accordance with the terms thereof.

Offering Price

The offering price of the Notes will be 99.97% of the principal amount of the Notes.

Interest and Interest Payment Dates

The Notes will bear interest from (and including) 2 January 2019 at the rate of 7.625% per annum, payable semi-annually in arrears on 2 March and 2 September of each year, commencing on 2 September 2019.

### Ranking of the Notes

The Notes are (1) general obligations of the Company; (2) senior in right of payment to any existing and future obligations of the Company expressly subordinated in right of payment to the Notes; (3) at least pari passu in right of payment with the 2015 Notes, the 2017 Notes, the January 2018 Notes, the April 2018 Notes, the May 2018 Notes, the September 2018 Notes, the February 2018 Convertible Bonds and all other unsecured and unsubordinated indebtedness of the Company (subject to any priority rights of such unsecured and unsubordinated indebtedness pursuant to applicable law); (4) guaranteed by the Subsidiary Guarantors and the JV Subsidiary Guarantors, if any, on a senior basis, subject to certain limitations; (5) effectively subordinated to the secured obligations of the Company, the Subsidiary Guarantors and the JV Subsidiary Guarantors, to the extent of the value of the assets serving as security therefor; and (6) effectively subordinated to all existing and future obligations of the subsidiaries of the Company which are not providing guarantees under the Notes.

# Events of default

The events of default under the Notes include, among others: (1) default in the payment of principal of (or premium, if any, on) the Notes when the same becomes due and payable at maturity, upon acceleration, redemption or otherwise; (2) default in the payment of interest on any Note when the same becomes due and payable, and such default continues for a period of 30 consecutive days; (3) default in the performance or breach of the provisions of certain covenants under the Indenture relating to consolidation, merger and sale of assets, the failure by the Company to make or consummate an offer to purchase in the manner described in the Indenture: (4) the Company or certain of its subsidiaries default in the performance of or breaches any other covenant or agreement in the Indenture or under the Notes (other than a default specified in clause (1), (2) or (3) above) and such default or breach continues for a period of 30 consecutive days after written notice by the trustee or the holders of 25% or more in aggregate principal amount of the Notes; (5) there occurs with respect to any indebtedness of the Company or certain of its subsidiaries having an outstanding principal amount of US\$30.0 million or more in the aggregate for such indebtedness (a) an event of default that has caused the holder thereof to declare such indebtedness to be due and payable prior to its stated maturity and/or (b) the failure to make a principal payment when due; (6) one or more final judgments or orders for the payment of money are rendered against the Company or certain of its subsidiaries and are not paid or discharged, and there is a period of 60 consecutive days following entry of the final judgment or order that causes the aggregate amount for all such final judgments or orders outstanding and not paid or discharged against all such persons to exceed US\$30.0 million (in excess of amounts which the Company's insurance carriers have agreed to pay under applicable policies) during which a stay of enforcement, by reason of a pending appeal or otherwise, is not in effect; (7) an involuntary case or other proceeding is commenced against the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) with respect to it or its debts under any applicable bankruptcy, insolvency or other similar law now or hereafter in effect seeking the appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator or similar official of the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) or for any substantial part of the property and assets of the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) and such involuntary case or other proceeding remains undismissed and unstayed for a period of 60 consecutive days; or an order for relief is entered against the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) under any applicable bankruptcy, insolvency or other similar law as now or hereafter in effect; (8) the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) (a) commences a voluntary case under any applicable bankruptcy, insolvency or other similar law now or hereafter in effect, or consents to the entry of an order for relief in an involuntary case under any such law, (b) consents to the appointment of or taking possession by a receiver, liquidator, assignee, custodian, trustee, sequestrator or similar official of the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) or for all or substantially all of the property and assets of the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary) or (c) effects any general assignment for the benefit of creditors; or (9) any Subsidiary Guarantor or JV Subsidiary Guarantor denies or disaffirms its obligations under its Subsidiary Guarantee or JV Subsidiary Guarantee or, except as permitted by the Indenture, any Subsidiary Guarantee or JV Subsidiary Guarantee is determined to be unenforceable or invalid or shall for any reason cease to be in full force and effect.

If an event of default (other than an event of default specified in clause (7) or (8) above) occurs and is continuing under the Indenture, the trustee or the holders of at least 25% in aggregate principal amount of the Notes then outstanding, by written notice to the Company (and to the trustee if such notice is given by the holders), may, and the trustee at the written request of such holders shall, subject to receiving indemnity and/or security to its satisfaction, declare the principal of, premium, if any, and accrued and unpaid interest on the Notes to be immediately due and payable. Upon a declaration of acceleration, such principal of, premium, if any, and accrued and unpaid interest shall be immediately due and payable. If an event of default specified in clause (7) or (8) above occurs with respect to the Company or any significant subsidiary (or any group of subsidiaries that together would constitute a significant subsidiary), the principal of, premium, if any, and accrued and unpaid interest on the Notes then outstanding shall automatically become and be immediately due and payable without any declaration or other act on the part of the trustee or any holder.

#### Covenants

The Notes, the Indenture and the Subsidiary Guarantees will limit the Company's ability and the ability of certain of its subsidiaries to, among other things:

- (a) incur or guarantee additional indebtedness and issue disqualified or preferred stock;
- (b) declare dividends on their capital stock or purchase or redeem capital stock;
- (c) make investments or other specified restricted payments;
- (d) issue or sell capital stock of certain of its subsidiaries;
- (e) guarantee indebtedness of certain of its subsidiaries;
- (f) sell assets;
- (g) create liens;
- (h) enter into sale and leaseback transactions;
- (i) enter into agreements that restrict certain of its subsidiaries' ability to pay dividends, transfer assets or make intercompany loans;
- (i) enter into transactions with shareholders or affiliates; and
- (k) effect a consolidation, merger, restructuring or changes in shareholding in subsidiaries.

### Optional Redemption of the Notes

The Notes may be redeemed in the following circumstances:

- (1) At any time and from time to time prior to 2 March 2021, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus the applicable premium as of, and accrued and unpaid interest, if any, to (but not including) the redemption date.
- (2) At any time and from time to time prior to 2 March 2021, the Company may redeem up to 35% of the aggregate principal amount of the Notes with the net cash proceeds of one or more sales of common stock of the Company in an equity offering at a redemption price of 107.625% of the principal amount of the Notes redeemed, plus accrued and unpaid interest, if any, to (but not including) the redemption date; provided that at least 65% of the aggregate principal amount of the Notes originally issued on the original issue date remains outstanding after each such redemption and any such redemption takes place within 60 days after the closing of the related equity offering.

The Company will give not less than 30 days' nor more than 60 days' notice of any redemption.

#### **Reasons for the Notes Issue**

The Company is headquartered in Shanghai and engaged in the development of properties in first- and second-tier cities in the PRC. The Company's development projects cover various property types including residential, office and commercial complexes. The Company's residential property development projects are primarily focused on developing residential products that offer end-users comfortable living environments and proximity to good ancillary facilities and transportation links. The Company's commercial property development projects are primarily focused on developing offices and community commercial properties.

The estimated net proceeds of the Notes Issue, after deducting the underwriting discounts and commissions and other estimated expenses payable in connection with the Notes Issue, will amount to approximately US\$392.7 million, and the Company intends to use the net proceeds of the Notes Issue for refinancing its existing indebtedness, including the debt obligations to which some of the Initial Purchasers are the lenders, and/or general corporate purposes. The Company may adjust the foregoing plans in response to changing market conditions and, thus, reallocate the use of the net proceeds.

### Listing and rating

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange for the listing of the Notes by way of debt issues to professional investors only as described in the offering memorandum. Admission of the Notes to the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

The Notes are expected to be rated "BB" by Fitch Ratings.

### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set forth below unless the context requires otherwise:

"2015 Notes" the 7.75% senior notes due 2020 issued on 5 June 2015 in

the aggregate principal amount of US\$400,000,000

"2017 Notes" the 5.5% senior notes due 2022 issued on 23 January 2017

and 5 October 2018 in the aggregate principal amount of

US\$585,000,000

"April 2018 Notes" the 6.875% senior notes due 2021 issued on 23 April 2018 in

the aggregate principal amount of US\$500,000,000

"Board" the board of Directors

"Company" CIFI Holdings (Group) Co. Ltd. (旭輝控股 (集團) 有限

公司), an exempted company incorporated in the Cayman Islands with limited liability, the shares of which are listed

on the main board of the Stock Exchange

"connected person(s)" has the meaning ascribed to it under the Listing Rules

"Directors" the directors of the Company

"February 2018 Convertible

Bonds"

the zero coupon convertible bonds issued on 14 February

2018 in the aggregate amount of HK\$2,790,000,000

"Group" the Company and its subsidiaries

"Hong Kong" the Hong Kong Special Administrative Region of the

People's Republic of China

"Indenture" the written agreement entered into between the Company, the

Subsidiary Guarantors as guarantors and China Construction Bank (Asia) Corporation Limited as trustee, that specifies the terms and conditions of the Notes including the covenants, events of default, interest rate of the Notes and the maturity

date

"Initial Purchasers" Standard Chartered Bank, CEB International Capital Corporation Limited, Credit Suisse (Hong Kong) Limited, Deutsche Bank AG, Hong Kong Branch, Goldman Sachs (Asia) L.L.C., Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited, The Hongkong and Shanghai Banking Corporation Limited and J.P. Morgan Securities plc "January 2018 Notes" the 5.50% senior notes due 2023 issued on 23 January 2018 in the aggregate amount of US\$300,000,000 "JV Subsidiary Guarantee" limited recourse guarantees given by the JV Subsidiary Guarantors on the Notes "JV Subsidiary Guarantor" each subsidiary of the Company which in the future provides a JV Subsidiary Guarantee "Listing Rules" the Rules Governing the Listing of Securities on the Stock Exchange "May 2018 Notes" the 6.375% senior notes due 2020 issued on 2 May 2018 in the aggregate principal amount of US\$300,000,000 "Notes" the 7.625% senior notes due 2021 in the aggregate principal amount of US\$400,000,000 to be issued by the Company "Notes Issue" the issue of the Notes by the Company "PRC" the People's Republic of China, excluding Hong Kong, Macao Special Administrative Region of the People's Republic of China and Taiwan for the purpose of this announcement "Purchase Agreement" the agreement dated 17 December 2018 entered into by and among the Initial Purchasers, the Company and the Subsidiary Guarantors in relation to the Notes Issue "September 2018 Notes" the 7.75% senior notes due 2020 issued on 20 September 2018 in the aggregate amount of RMB1,000,000,000 "Stock Exchange" The Stock Exchange of Hong Kong Limited "Subsidiary Guarantees" the guarantees provided by the Subsidiary Guarantors in respect of the Notes "Subsidiary Guarantors" certain subsidiaries of the Company that on the issue date of the Notes will provide guarantees to secure the Company's obligations under the Notes

"United States" or "U.S." the United States of America

"U.S. Dollars" or "US\$" United States dollar(s), the lawful currency of the United

States

"%" per cent.

By Order of the Board
CIFI Holdings (Group) Co. Ltd.
LIN Zhong
Chairman

Hong Kong, 18 December 2018

As at the date of this announcement, the Board comprises Mr. LIN Zhong, Mr. LIN Wei, Mr. LIN Feng, Mr. CHEN Dongbiao and Mr. YANG Xin as executive Directors; Mr. WANG Wei as a non-executive Director; and Mr. GU Yunchang, Mr. ZHANG Yongyue and Mr. TAN Wee Seng as independent non-executive Directors.