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**CHINA UNICOM (HONG KONG) LIMITED**  
**中國聯合網絡通信(香港)股份有限公司**  
*(Incorporated in Hong Kong with limited liability)*  
**(Stock Code: 762)**

## **Key Financial and Performance Indicators for the First Quarter of 2024**

In the first quarter of 2024, China Unicom adhered to high-quality development and focused on the main responsibilities of Cyber Superpower and Digital China. It coordinated the current and long-term development while strengthening scale and value, promoting the coordinated development of the two main businesses, namely Connectivity and Communications (CC) and Computing and Digital Smart Applications (CDSA). The Group's operating revenue showed steady growth, profitability rapidly improved, subscriber base continued to expand, network foundation continued to be strengthened, and reform and innovation reached a new level. All these laid a solid foundation for the Group to achieve full-year performance growth.

The key unaudited financial data in the first quarter of 2024 are as follows:

- Operating revenue amounted to RMB 99,496 million, up by 2.3% year-on-year.
- Service revenue amounted to RMB 89,043 million, up by 3.4% year-on-year.
- Profit before income tax amounted to RMB 7,239 million, up by 10.6% year-on-year, maintaining double-digit growth.
- Profit attributable to equity shareholders of the Company amounted to RMB 5,613 million, up by 8.9% year-on-year.

To enable shareholders, investors and the general public to better appraise the operational performance of the Group, the board of directors (the "Board") of China Unicom (Hong Kong) Limited (the "Company", together with its subsidiaries, the "Group") announces certain selected unaudited key financial and performance indicators of the Group for the first quarter of 2024.

**Financial Data (Extracted from financial records prepared in accordance with Hong Kong Financial Reporting Standards)**

Unit: RMB millions

	<b>For the three months ended 31 March</b>	
	<b>2024</b>	<b>2023</b>
Service revenue	89,043	86,115
Sales of telecommunications products	10,453	11,107
<b>Operating revenue</b>	<b>99,496</b>	<b>97,222</b>
Interconnection charges	(2,640)	(2,722)
Depreciation and amortisation	(21,182)	(21,292)
Network, operation and support expenses	(15,673)	(14,651)
Employee benefit expenses	(14,469)	(15,341)
Costs of telecommunications products sold	(10,170)	(10,882)
Selling and marketing expenses	(8,837)	(8,653)
General, administrative and other operating expenses	(21,096)	(19,243)
Finance costs	(431)	(515)
Interest income	447	462
Share of net profit of associates	700	598
Share of net profit of joint ventures	381	482
Other income – net	713	1,081
<b>Profit before income tax</b>	<b>7,239</b>	<b>6,546</b>
Income tax expenses	(1,609)	(1,348)
<b>Profit for the period</b>	<b>5,630</b>	<b>5,198</b>
<b>Profit attributable to:</b>		
Equity shareholders of the Company	5,613	5,155
Non-controlling interests	17	43
	<b>As at</b>	<b>As at</b>
	<b>31 March 2024</b>	<b>31 December 2023</b>
Total assets	664,787	661,051
Total liabilities	304,902	307,153
<b>Total equity</b>	<b>359,885</b>	<b>353,898</b>

In the first quarter of 2024, China Unicom adhered to high-quality development and focused on the main responsibilities of Cyber Superpower and Digital China. It coordinated the current and long-term development while strengthening scale and value, promoting the coordinated development of the two main businesses, namely Connectivity and Communications (CC) and Computing and Digital Smart Applications (CDSA). The Group's operating revenue showed steady growth, profitability rapidly improved, subscriber base continued to expand, network foundation continued to be strengthened, and reform and innovation reached a new level. All these laid a solid foundation for the Group to achieve full-year performance growth.

The Group's operating revenue amounted to RMB99,496 million, up by 2.3% year-on-year. Service revenue reached RMB89,043 million, up by 3.4% year-on-year, in which, CC business revenue reached RMB62,304 million while CDSA business revenue reached RMB23,215 million with its contribution to service revenue increasing to 26.1%. The Group's revenue structure continued to optimise. Profit before income tax reached RMB7,239 million, up by 10.6% year-on-year, maintaining double-digit growth. Profit attributable to equity shareholders of the Company amounted to RMB 5,613 million, up by 8.9% year-on-year.

For CC business, the Group accelerated scale expansion and value enhancement. The number of mobile subscribers reached 337 million, among which 5G package subscribers reached 269 million. The penetration rate of 5G packages increased to 80%. The number of Internet of Things (IoT) connections reached 529 million, with a net increase of 34.60 million. The number of fixed-line broadband subscribers reached 115 million, among which the net increase of gigabit subscribers reached 2.11 million, and the penetration rate of gigabit broadband increased to 23%. Subscriber structure has significantly improved.

For CDSA business, the Group accelerated development transformation and mode transition. The Group focused on leveraging the differentiated capabilities of computing power and network integration. Unicom Cloud<sup>1</sup> revenue reached RMB16.7 billion, up by 30.3% year-on-year. The Group focused on strengthening the foundation of CDSA capabilities. Data centre revenue reached RMB6.6 billion, up by 4.1% year-on-year. The Group focused on the in-depth integration of the digital economy and the real economy. The cumulative number of customers served by 5G industry virtual private network reached 10,030. The Group focused on leveraging the synergy advantages of cloud networks and data resources. Cybersecurity revenue achieved fast growth of 70%.

The Group accelerated the construction of digital information infrastructure in order to consolidate the foundation of its long-term development. It adhered to the 5G high-quality development, with the number of 5G mid-band base stations reaching 1.27 million, and network coverage continuously improved. The Group strived to build green, centralised, secure and reliable computing infrastructure, implemented "1+N+X" AI computing planning and deployment, and promoted the transformation and upgrade of AI computing power demand. The Group actively made deployment in emerging industries such as AI, low-altitude economy, and digital smart applications. It increased technological innovation and core technology R&D, continued to strengthen the engine of technological innovation, and promoted industrial innovation through technological innovation. The Group accelerated the development of new quality productivity. In the first quarter, the number of patents granted reached 362, steadily increasing year-on-year.

In 2024, China Unicom will insist on making progress while maintaining stability, deeply implement the strategies to build a strong enterprise via technology, talent, reform, digital intelligence, and brand. The Group will deeply implement key action plans in respect of CC, computing network integration, digital and smart applications, internationalisation, Big Data innovation, AI innovation, digital new infrastructure, high-quality services and cybersecurity. The Group will strive to achieve the annual performance target of steady operating revenue growth and double-digit profit growth. It will accelerate the construction of a world-class technology service enterprise with global competitiveness and create greater value for shareholders, customers, and society.

### **Caution Statement**

The Board wishes to remind shareholders of the Company and investors that the above financial and business data are based on the Group's internal records and management accounts and have not been reviewed or audited by the auditors. The Company's shareholders and investors are cautioned not to unduly rely on such data. In the meantime, the Company's shareholders and investors are advised to exercise caution in dealing in the securities of the Company.

By order of the Board  
**China Unicom (Hong Kong) Limited**  
**Chen Zhongyue**  
*Chairman and Chief Executive Officer*

Hong Kong, 19 April 2024

Notes:

1. Unicom Cloud revenue includes revenue of cloud resources, cloud platform, cloud service, cloud integration, cloud interconnection, cloud security, etc. generated from integrated innovative solutions.

Certain statements contained in this announcement may be viewed as "forward-looking statements". Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we do not intend to update these forward-looking statements. Neither the Company nor the directors, employees or agents of the Company assume any liabilities in the event that any of the forward-looking statements does not materialise or turns out to be incorrect.

**As at the date of this announcement, the board of directors of the Company comprises:**

Executive Directors:	Chen Zhongyue, Jian Qin, Wang Junzhi and Li Yuzhuo
Independent Non-executive Directors:	Cheung Wing Lam Linus, Chung Shui Ming Timpson, Law Fan Chiu Fun Fanny and Fan Chun Wah Andrew