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China Tower Corporation Limited
中國鐵塔股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 0788)

UNAUDITED KEY PERFORMANCE INDICATORS
FOR THE FIRST QUARTER OF 2019

The unaudited key financial data of the Group for the first quarter of 2019:

- Operating revenue was RMB18,897 million, up by 9.6% over the same period last year, of which
 - Revenue from tower business was RMB17,857 million, up by 6.8% over the same period last year
 - Revenue from indoor distributed antenna system (“DAS”) business was RMB589 million, up by 50.6% over the same period last year
 - Revenue from trans-sector site application and information (“TSSAI”) business was RMB421 million, up by 272.6% over the same period last year
- EBITDA was RMB13,590 million
- Profit attributable to the owners of the Company was RMB1,284 million

The board of directors (the “**Board**”) of China Tower Corporation Limited (the “**Company**”, together with its subsidiary, the “**Group**”) announces certain selected unaudited key financial and operating indicators of the Group for the first quarter of 2019.

SELECTED UNAUDITED KEY PERFORMANCE INDICATORS

Financial Data

	For the period from 1 January 2019 to 31 March 2019 (RMB million)	For the period from 1 January 2018 to 31 March 2018 (RMB million)	Change
Operating revenue:	18,897	17,244	9.6%
Of which, revenue from			
Tower business	17,857	16,723	6.8%
DAS business	589	391	50.6%
TSSAI business	421	113	272.6%
EBITDA*	13,590	10,130	34.2%
Profit before taxation	1,684	498	238.2%
Profit attributable to the owners of the Company	1,284	380	237.9%

* The Group applied the International Financial Reporting Standard 16 “Leases” (“IFRS 16”) for the year beginning on 1 January 2019. IFRS 16 requires lessees to recognise a lease liability reflecting future lease payments and a right-of-use asset in the balance sheet, unless the underlying asset is of low value or they are short-term leases. Assuming the IFRS 16 has not been applied, the EBITDA of the Group would be RMB11,023 million on a comparative basis.

When applying the IFRS 16, the Group adopted the simplified transition approach and did not restate comparative amounts for the year/period prior to the first adoption, with the cumulative effect of initial adoption recognized as an adjustment to the opening balance of retained earnings. The transition of right-of-use assets is measured by new leases standard as if the new standards have had always been applied, and lease liability is measured at the present value of the remaining lease payments from 1 January 2019. For the three months ended 31 March 2019, the depreciation of right-of-use assets and the interest of lease liability, amounted to RMB2,358 million and RMB265 million, are recorded as “Depreciation and Amortisation” and “Finance Costs”, respectively.

Operating Data

	As at 31 March 2019	As at 31 December 2018
Number of sites (thousand)	1,967.5	1,947.6
Number of tenants (thousand)	3,076.2	3,009.2
Tenancy ratio (tenants/site)	1.56	1.55

In the first quarter of 2019, the Group’s business and operation were continuously driven by innovation and services. Based on the principle of sharing and synergetic development, the Group promoted the full implementation of integrated solution service model by making the most of existing and social resources to satisfy the specific demands of the telecommunications service providers in wireless network coverage, and the tower and DAS businesses maintained steady growth. The Group gave full play to the advantages of site resources, focused on key business forms and business layout, resulting in rapid development of TSSAI business. As of 31 March 2019, the Group managed 1,967.5 thousand sites and served 3,076.2 thousand tenants, representing a net increase of 67 thousand tenants compared with the end of 2018; the tenancy ratio reached 1.56.

In the first quarter of 2019, the Group's overall performance was solid and stable. Operating revenue was RMB18,897 million, up by 9.6% over the same period last year, of which revenue from tower business was RMB17,857 million, up by 6.8% over the same period last year; revenue from DAS business was RMB589 million, up by 50.6% over the same period last year; revenue from TSSAI business increased rapidly to RMB421 million from RMB113 million for the same period last year. Revenue from non-tower business accounted for 5.5% of total operating revenue, increased from 3.0% for the same period last year. The Group continued to enhance sophisticated management and effectively control costs to improve profitability. In the first quarter of 2019, with an impact of the adoption of the IFRS 16, EBITDA was RMB13,590 million; assuming the IFRS 16 has not been applied, EBITDA margin would be 58.3%. In the first quarter of 2019, profit attributable to the owners of the Company was RMB1,284 million.

Riding on the sharing-based development, the Group will continue to enrich and expand the connotation of sharing, exert the advantages of resources, expand from intra-industry sharing to multi-industry sharing, promote the business growth and lower costs for customers and create value for the Company through sharing. The Group will continue to deepen the Internet-based management, and achieve lean management through precise operation of assets, so as to improve the operational efficiency. In addition, the Group will constantly improve the market-based incentive mechanism and adopt the equity incentive scheme and other flexible yet effective incentive approaches to fully motivate its employees, enhance corporate vitality and achieve organic synergies among corporate value, shareholder value and employee benefits.

Caution Statement

The Board wishes to remind shareholders of the Company and investors that the above selected financial and operating data are based on the Group's internal records and management accounts and have not been reviewed or audited by independent auditors. The Company's shareholders and investors are cautioned not to unduly rely on such data. In the meantime, the Company's shareholders and investors are advised to exercise caution when dealing in the securities of the Company.

By Order of the Board
China Tower Corporation Limited
Tong Jilu
Chairman and General Manager

Beijing, China, 17 April 2019

As at the date of this announcement, the Board of Directors of the Company comprises:

Executive director : Tong Jilu (Chairman of the Board and General Manager)
Non-executive directors : Dong Xin, Shao Guanglu and Zhang Zhiyong
Independent non-executive directors : Su Li, Fan Cheng and Tse Yung Hoi