



CHINA TING GROUP

華鼎集團



2008 Interim Results Corporate Presentation


September 2008

Agenda



 Major Achievements



 Financial Highlights



 Business Overview and Strategies

 Open Forum



Major Achievements



■ Ability to maintain acceptable results despite a weak global market economy and ensuing customer resized orders in general.



■ CTG'S edge in the textile field derived from its sturdy management structure, its sound and effective cost control, and its strong overall resources. The combination of all these assets is the reason why CTG will be able to weather the present crisis without too much damage.



■ Further diversification of product mix and new market targets

■ Continued growth in fashion retail business with new image-building strategies and an increase in results of over 35%.



Financial Highlights – Key Figures

For the six months ended 30 Jun

| HK\$ mil | 2008 | 2007 | Change |
|-------------------------------|-------|-------|--------|
| Turnover | 1,266 | 1,255 | 0.9% |
| Gross Profit | 420 | 427 | -1.6% |
| Net Profit | 192 | 248 | -22.5% |
| EPS (HK cents) | 9.12 | 12.00 | -24.0% |
| Dividend per Share (HK cents) | 5.24 | 6.90 | |
| Dividend payout ratio (%) | 57.5 | 57.5 | |



Financial Highlights – Key Figures

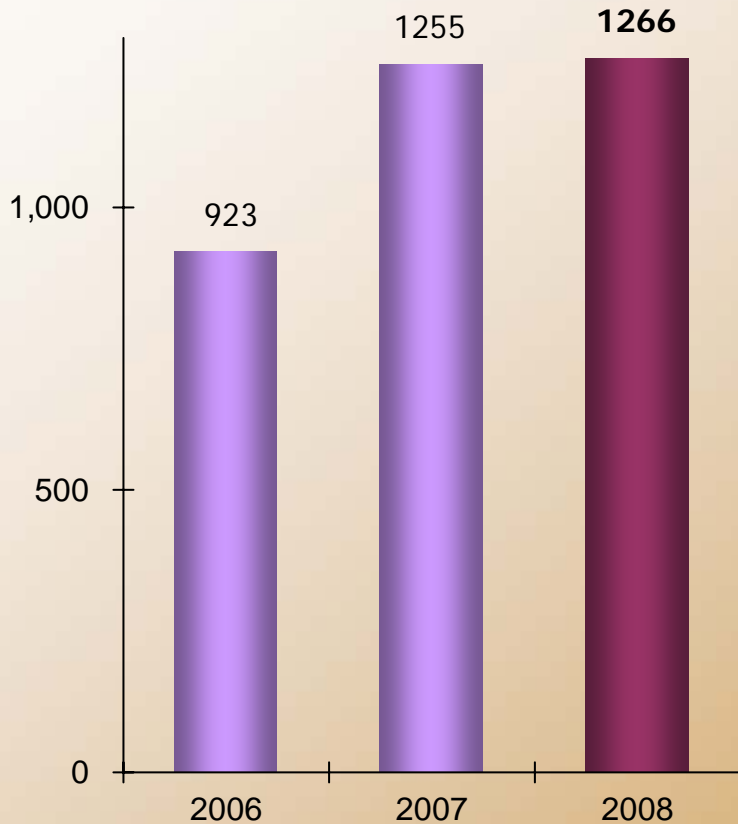
| | As at 30 Jun 2008 | As at 31 Dec 2007 |
|-----------------------------|----------------------|----------------------|
| Cash on hand (HK\$ 'mil) | 788 | 748 |
| Current ratio (times) | 4.3 | 4.9 |
| A/R turnover days | 49 | 50 |
| Trade payable turnover days | 41 | 45 |
| Inventory turnover days | 83 | 87 |
| Net debt to equity (%) | Net Cash | Net Cash |



Financial Highlights

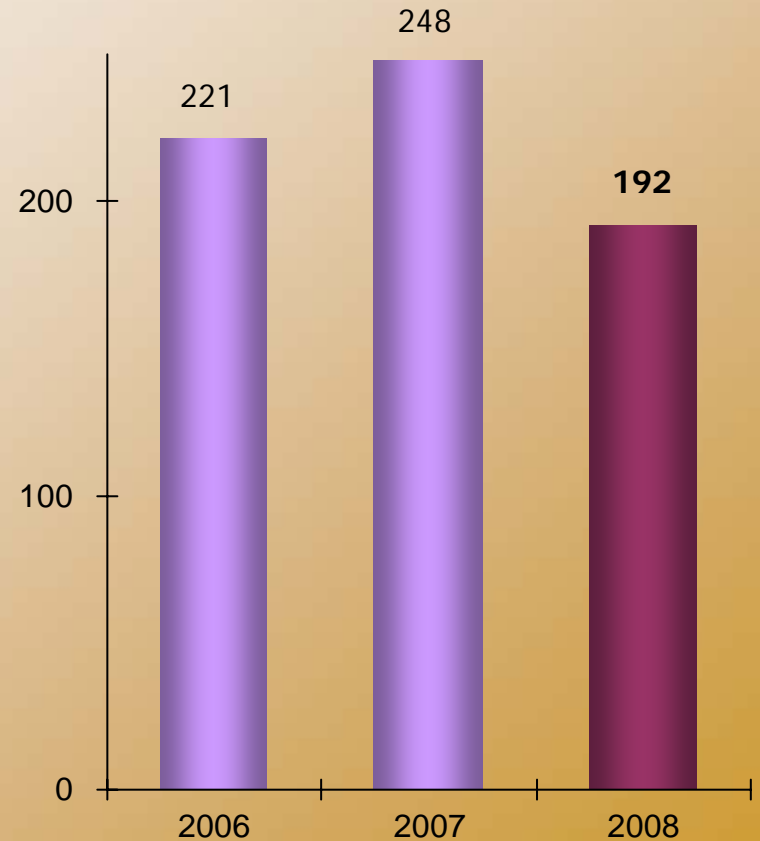
Turnover

HK\$ 'mil



Net Profit

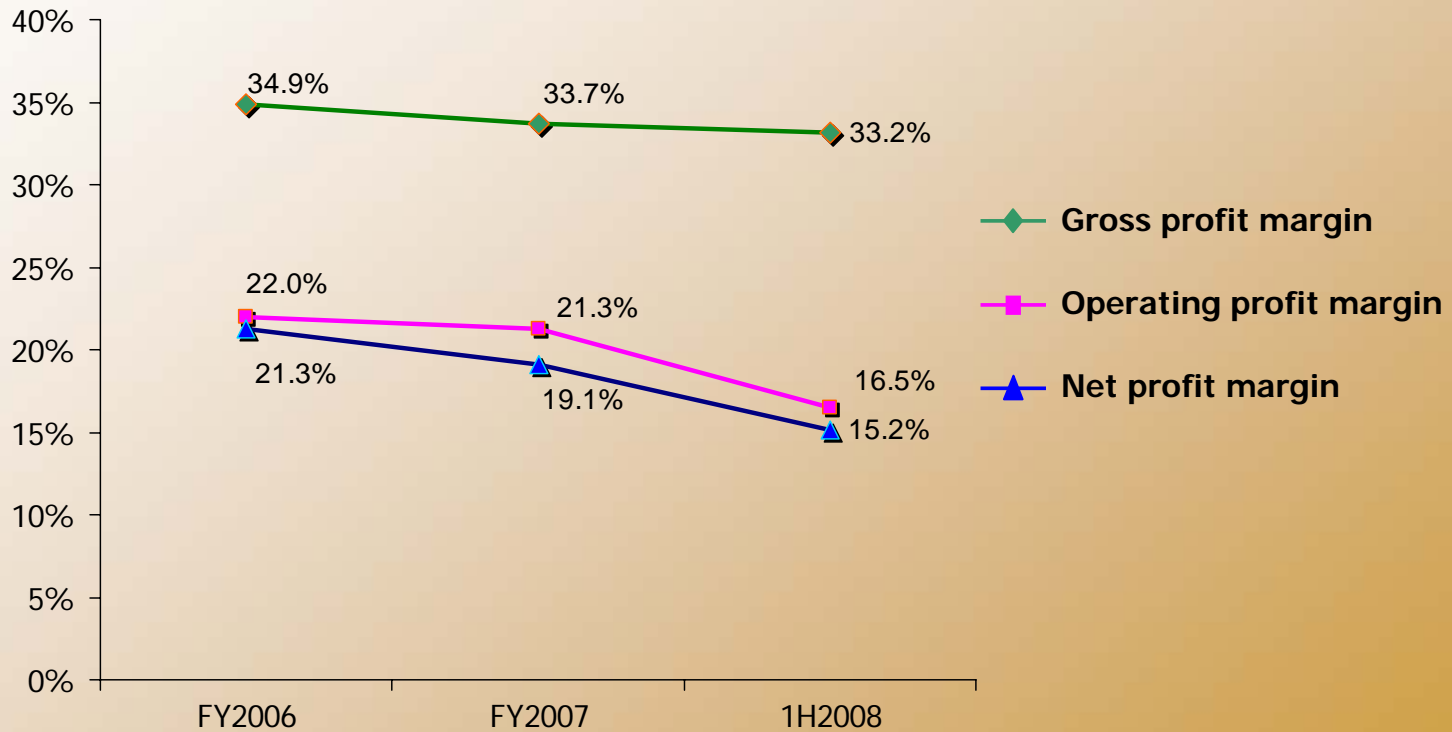
HK\$ 'mil



For the six months ended 30 Jun



Financial Highlights – Margins



Financial Highlights – Segments Profit

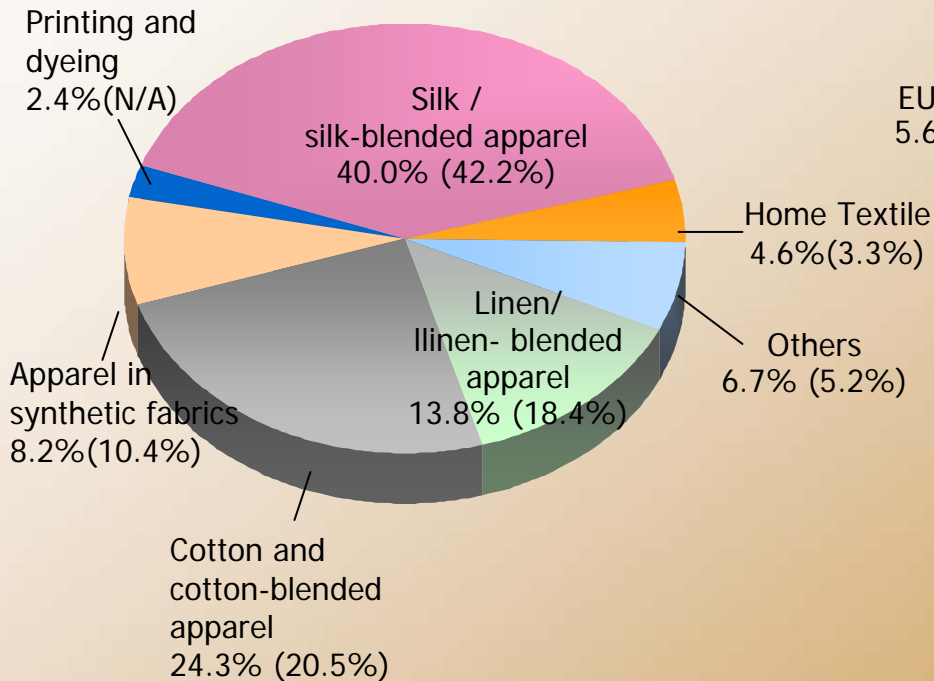
For the six months ended 30 Jun

| HK\$ mil | 2008 | 2007 | Change |
|---------------------------------|-------|-------|--------|
| Turnover – OEM/ODM | 1,105 | 1,136 | -2.7% |
| Turnover – Retail | 161 | 119 | 35.2% |
| Segment Profit – OEM/ODM | 217 | 245 | -11.4% |
| Segment Profit – Retail | 28 | 19 | 50.3% |
| Segment Profit Margin – OEM/ODM | 19.6% | 21.6% | |
| Segment Profit Margin – Retail | 17.1% | 15.4 | |

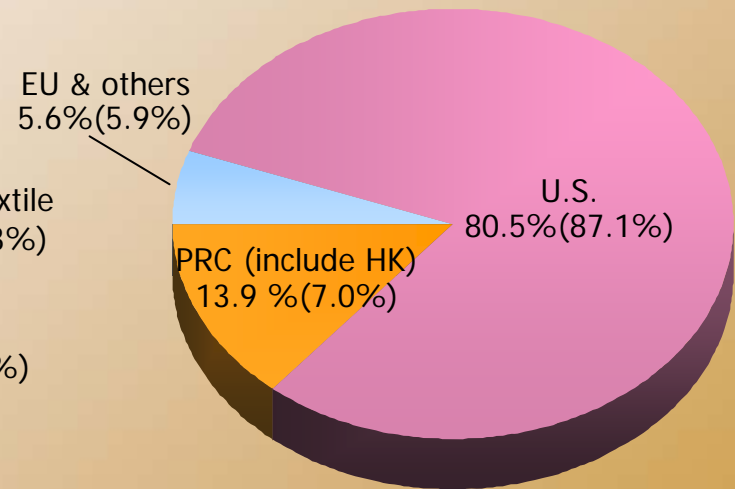


Business Review - OEM/ODM (1)

OEM/ODM Sales by Materials



OEM/ODM Sales by Locations



*For the six months ended 30 Jun 2008
(Comparative figures for 1H2007 in brackets)*

Business Review - OEM/ODM (2)

Further product and market diversification

- Continued diversification both geographically (new markets) and commercially (new customers) create new business potential

Enhancing expansion

- Wool mill under construction and expected to be finished by end of the year will complement the group's existing product gap, creating enormous possibilities for eventual expansion from fabrics to assembled garments.



Business Review - OEM/ODM Clients



ESPRIT



EXPRESS



★ macy's



No Ordinary Online Store

MICHAEL KORS

JONES NEW YORK



ANN TAYLOR

RALPH LAUREN

liz claiborne



Business Review - Retail Brands



ÉLANIE
PARIS

MAXSTUDIO  COM



FINITY



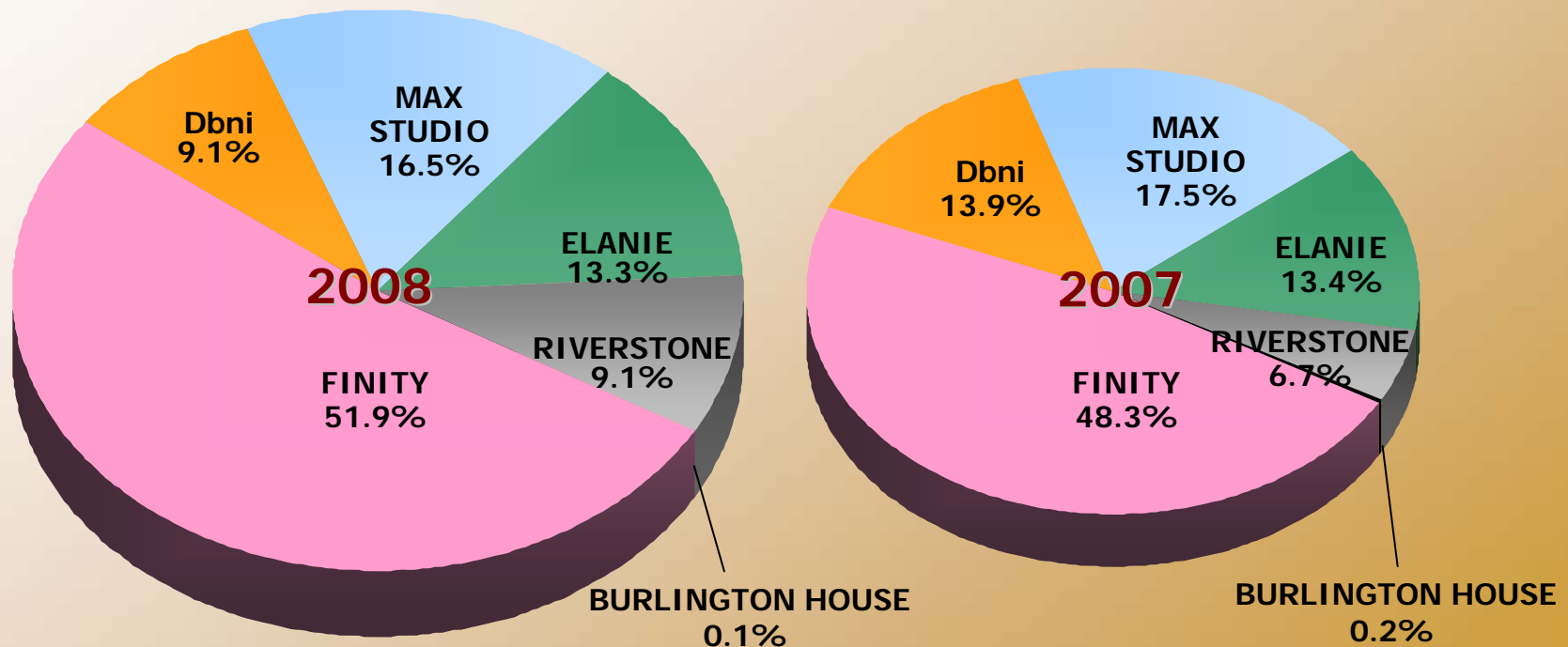
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RIVERSTONE 



Business Review – Retail Breakdown

Retail sales by branded fashion



For the six months ended 30 Jun

Business Review – Retail Shops



- ▣ Strong surge in sales by 35% to reach HK\$161 million
- ▣ Selective repositioning of stores and new openings supported by the creation and implementation of new store images across the network
- ▣ Existing design teams strengthened by international designers, both Europeans and Asians, give edge to collections
- ▣ Boost in marketing and promotional activities
- ▣ Ongoing focus on possible acquisitions of national and international leading brands to add strategic value to the group



Open Forum

