Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



## 中国通信服务 CHINA COMSERVICE

## 中國通信服務股份有限公司

#### CHINA COMMUNICATIONS SERVICES CORPORATION LIMITED

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 552)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2020

#### HIGHLIGHTS

- In the first half of 2020, the pandemic brought unprecedented pressure and challenges to the Group's operation, which resulted in short-term impact on its operating results.
- The Group took various measures proactively to cope with the impact of the pandemic, which facilitated a noticeable rebound of its operations in the second quarter of the year; but this recovery has not fully mitigated the impact brought by the pandemic at the beginning of the year.
- The Group seized opportunities from the 5G construction by domestic telecommunications operators, as it cultivated and leveraged its edges in general contracting capabilities to consolidate its leading market position.
- Domestic non-operator market continued to be the main growth driver for the overall development, and contributed over 40% of total revenues for the first time with further improving development quality.
- The Group continuously increased R&D investment to upgrade software service capabilities, and ACO business maintained a sustained and rapid growth, with its revenue contributed approximately 15% of total revenues.
- The pandemic facilitated the development of New Infrastructure and digital transformation of enterprises, and brought various new opportunities. The Group, with its businesses and capabilities tallying with the overall development demand of New Infrastructure, will seize new opportunities and further promote its high-quality and sustainable development.

#### **CHAIRMAN'S STATEMENT**

Dear Shareholders,

In the first half of 2020, the novel coronavirus (the "COVID-19") pandemic made a huge impact on the overall social economic development, in which the Group also faced unprecedented pressure and challenges on its operation. Due to the pandemic, we faced difficulties including deferred tendering from our major customers, delay in the commencement of work and project delivery as well as the constraints on cross-regional works. In particular for the first quarter, it was a critical period in China for fighting against the pandemic and most of the Group's businesses could not be carried out normally. Meanwhile, rigid costs were incurred while anti-pandemic expenses increased, and there was an overall dislocation of our operation, leading to immense pressure on its revenue and profit.

Facing the challenges brought by the pandemic, the Group put the lives, health and safety of its employees as first priority and took measures to fight against the pandemic, thus no transmission occurred within the Group. The Group was determined to assume corporate social responsibility, and gave its best effort to provide communications support during the anti-pandemic work and in assisting the society and industries to prevent the pandemic with smart measures, contributing to the pandemic prevention and control across the nation.

The Group seized the accelerating informatization construction such as "Emergency Management", "5G construction", "Digital Society", and also the demand on "New Infrastructure" prompted by the pandemic. The Group sought to overcome challenges by broadening the sources of revenue while cutting costs and adopting various measures to proactively promote resumption of work and production. With the pandemic situation in China turned relatively stable in the second quarter, the Group's overall operating performance was marked with a recovering year-on-year growth.

The Group has been adhering to the "value-driven" principle since 2015 with continuous investment and experience accumulation on the informatization for serving the society, which helped us overcome the challenges and quickly resume normal operating conditions in an effective manner during this extraordinary period in history. In view of this, the Group is confident with the outlook for the second half of this year, as well as the sustainable and healthy development in the future.

#### **Operating Performance**

In the first half of 2020, the Group's total revenues recorded RMB53,834 million, representing a year-on-year decrease of 4.0%. Revenue from Core Businesses<sup>1</sup> accounted for 96.6% of the total revenues, representing a year-on-year increase of 0.7 percentage point. Cost of revenues recorded RMB47,931 million, representing a year-on-year decrease of 3.7%. Gross profit recorded RMB5,903 million, representing a year-on-year decrease of 6.3%. Gross profit margin was 11.0%, representing a year-on-year decrease of 0.2 percentage point. With the benefits from developing high-margin businesses, optimizing business structure, controlling costs and enhancing efficiency, the Group effectively mitigated the impact of the pandemic on its gross profit margin, thus the decline of the gross profit

Core Businesses include telecommunications infrastructure services, business process outsourcing services (excluding products distribution), as well as applications, content and other services.

margin slowed down noticeably<sup>2</sup>. Having considered both the pandemic situation and the needs for its own development, the Group sped up the pace of its digital transformation and leveraged various supplemental measures such as "online" and "remote" to promote sales and marketing and strengthen communications, thereby enhancing operating and management efficiency. As a result, selling, general and administrative expenses amounted to RMB4,785 million, representing a year-on-year decrease of 4.0% and accounting for 8.9% of total revenues, which remained at the same level as compared with the same period of last year. Profit attributable to equity shareholders of the Company was RMB1,588 million, representing a year-on-year decrease of 7.2%; net profit margin was 2.9%, representing a year-on-year decrease of 7.2%. Free cash flow<sup>3</sup> was RMB-1,596 million.

#### **Market Expansion**

In the first half of 2020, notwithstanding the onslaught of the pandemic, the Group overcame difficulties and challenges resulting from the sharp decline in tenders and business volume, and project suspension brought by the pandemic. By focusing on key operation aspects, namely, key regions, major customers, tender volume, key projects, new contracts, and production volume since work resumption ("the Six Key Focuses"), the Group endeavored to resume work and production while combating the pandemic, thus safeguarding the stable fundamentals for its development and laying a solid foundation for the year's operating performance.

Domestic non-telecom operator ("domestic non-operator") customers, as the Group's largest customer group<sup>4</sup>, maintained the growth momentum and played a decisive role in stabilizing the overall operating performance in the first half of 2020. Revenue generated from such market recorded RMB21,851 million, representing a year-on-year increase of 3.7%. The contribution to the total revenues from the domestic non-operator market exceeded 40% for the first time and reached 40.6%. Among which, the Core Businesses revenue recorded a year-on-year increase of 5.9% and accounted for 93.4% of the overall revenue from such market, representing a year-on-year increase of 1.9 percentage points. The Group took up the mission of "Building Smart Society, Boosting Digital Economy, Serving a

<sup>&</sup>lt;sup>2</sup> In the first half of 2019, the gross profit margin of the Group was 11.2% and recorded a year-on-year decrease of 1.0 percentage point.

Free cash flow = Profit for the year + Depreciation and amortization - Changes in working capital - Capital expenditure

<sup>&</sup>lt;sup>4</sup> Customers here are classified into four categories, including the domestic non-operator customers, China Telecom, other domestic telecommunications operator customers and overseas customers.

Good Life", strived to look into the needs of customers in the vertical industries and leveraged its unique "Consultant + Staff + Housekeeper" service model<sup>5</sup> and "Platform + Software + Service" competitive capabilities<sup>6</sup> to provide its customers with vast variety of smart products and solutions. The Group achieved major breakthroughs in the fields of Emergency Management, Data Center, Digital Government, Smart Game and Smart Airport. The proportion of new contracts in the domestic non-operator market with a size of over RMB100 million (per contract) increased from 8% in 2019 to 14% in the first half of 2020. The new contract value for the Core Businesses in the domestic non-operator market increased by 6.7% year-on-year.

Owing to the pandemic, the bidding and tendering process and project commencement of the domestic telecommunications operators were behind schedule early in the year, and the Group's performance in the domestic telecommunications operator market experienced some fluctuation. Revenue from such market recorded RMB30,546 million, representing a year-on-year decrease of 9.2% and accounting for 56.7% of total revenues; among which, revenue from China Telecom amounted to RMB17,162 million, representing a year-on-year decrease of 6.5% while accounting for 31.9% of the total revenues. Revenue from domestic telecommunications operators other than China Telecom recorded RMB13,384 million, representing a year-on-year decrease of 12.5% while accounting for 24.8% of the total revenues. Although the development in the first half was affected by the pandemic, the Group continued to persist in its "Dual Growth Drivers+" development strategy, and supported its customers' 5G development and cloud-network integration construction. In addition, pursuant to the change in our customers' needs, the Group made use of the EPC general contracting service model to support our customers' constructions such as 5G, and the relevant business volume increased steadily.

The Group's revenue from the overseas market recorded RMB1,437 million in the first half of 2020, representing a year-on-year increase of 7.3% and accounting for 2.7% of the total revenues. Benefiting from the smooth execution of projects in Nepal, Saudi Arabia, etc., and revenue from the respective projects being recognized in phases, overseas business achieved growth amid the headwind in the first half of 2020. The Group strictly implemented the scientific prevention and control measures for the pandemic, and its staff stationed in overseas business regions recorded zero infection in the first half of 2020.

- "Consultant + Staff + Housekeeper" service model is a unique business model adopted by the Group in recent years. 
  "Consultant" means that the Group acts as the "Consultant" to help its customers through leveraging its talents and product advantages, so as to turn customers' needs into feasible solutions or projects. "Staff" means that the Group, as appointed by its customers, assists them in the capacity of "Staff" in coordinating other stakeholders of the project, so as to promote the smooth implementation of the project and ensure that its customers' expectation could be achieved. "Housekeeper" means the Group provides full life cycle management and accompanying service of the relevant business and creates values for customers.
- "Platform + Software + Service" capabilities: utilize core foundation platforms, including Cloud and IoT, focus on the application of various smart applications for customer scenarios and the integrated service capabilities covering consultation and planning, project construction, operation and maintenance, to provide customers with customized integrated solutions.
- "Dual Growth Drivers+" refers to CAPEX and OPEX + Smart Applications. CAPEX refers to the capital expenditure of domestic telecommunications operators while OPEX refers to the operating expenditure of domestic telecommunications operators.

#### **Business Development**

In the first half of 2020, the impact brought by the pandemic on domestic construction projects was particularly evident. The Group's revenue from telecommunications infrastructure ("TIS") services recorded RMB29,037 million, representing a year-on-year decrease of 5.7% and accounting for 53.9% of the total revenues. Among which, TIS revenue from domestic non-operator customers amounted to RMB11,185 million, representing a year-on-year increase of 4.9%. TIS revenue from overseas customers amounted to RMB1,108 million, recording a robust year-on-year growth of 18.3%. TIS revenue from domestic telecommunications operators amounted to RMB16,744 million, representing a year-on-year decrease of 12.8%.

Revenue from business process outsourcing ("BPO") services recorded RMB16,959 million, representing a year-on-year decrease of 6.4% and accounting for 31.5% of the total revenues. Among which, revenue from network maintenance business decreased by 0.4% year-on-year, and revenue from general facilities management (property management) business increased by 4.7% year-on-year. The impact inflicted by the pandemic on the supply chain business was relatively more apparent and revenue from such business recorded a decrease of 13.9% year-on-year. The Group continued to exercise proactive control over its products distribution business, with the revenue from such business recording a decrease of 20.3% year-on-year, and accounting for 3.4% of the total revenues, which represented a decrease of 0.7 percentage point year-on-year.

Revenue from applications, content and other ("ACO") services amounted to RMB7,838 million, representing a year-on-year increase of 10.1% and accounting for 14.6% of the total revenues, up by 1.9 percentage points. Among which, revenue from system integration business recorded a year-on-year increase of 15.6%, whereas revenue from software development and system support business recorded a year-on-year increase of 21.1%. The rapid growth of ACO services and its positive contribution to the overall operating performance reflected the favorable results of the early deployment of the Group's software and digital service capabilities in recent years, which also facilitated the development of its traditional TIS business.

#### Identification of and Adaptation to Changes

Currently, the "New Infrastructure" led by 5G is making an impressive debut. 5G is not only the key task of the "New Infrastructure", but also serves as a growth driver to support the elevated development on digitalization, cyberization, and intelligentization of industries and society. 5G also promotes the high-quality development of other industries, and provides "technology support" for the shift from old to new growth momentums. The new market environment has exposed the Group to new demand, with the 5G era calling for integrated service providers of digital infrastructure. Acting as a "Builder of Digital Infrastructure", the Group has been devoted to seizing the opportunities arising from 5G investment and co-build and co-share by domestic telecommunications operators. The Group has set up dedicated project management teams, strengthened its capabilities, and expanded the 5G construction business by adopting a new general contracting model. For instance, the Group has adopted the 5G general contracting model in 27 provinces when serving China Telecom, of which the proportion of contracts that utilized the general contracting model accounted for more than 50% in 12 provinces.

Given the arrival of 5G and the accelerated digitalization of society, this will lead to new demand for Internet of Everything, the Group's maintenance business will be seeing an explosive growth opportunity. Acting as the "Guard of Smart Operation", the Group adapts to the changes in market trends by building up China Comservice Maintenance Cloud Platform, and expediting the enhancement of our digital maintenance capabilities. The Group will utilize Cloud Computing and IoT technologies to provide customers with multi-dimensional, integrated, efficient and predictive smart maintenance service. Through consolidation and synergistic operation, the Group's supply chain business also shows favorable development potential. In the first half of 2020, a subsidiary of the Group, China Comservice Supply Chain Management Company Ltd., was selected as one of the top 50 logistics enterprises in the country. It serves as the Group's digital centralized procurement center, and opens up a new path for the Group to improve operating efficiency.

The pandemic has accelerated the pace of digitalization, cyberization, and intelligentization of society, and brought defining changes to both social governance models and people's way of living. The popularization of the new generation information technology promotes the deep integration of digital economy and real economy. Acting as the "Service Provider of Data Production" and "Provider of Smart Products and Platforms", the Group has focused on the changes in industries and customers' demand, and achieved major breakthroughs and was rewarded with achievements in the fields of Emergency Management, Data Center, Digital Government, Smart Game and Smart Airport, with our brand awareness and reputation further elevated. In order to better cope with the profound changes in technologies and markets, and to achieve the strategic goal of high-quality development for the enterprise, the Group has stepped up its R&D and innovation efforts. By setting up China Comservice General Research Institute, the Group would be able to enhance its dispersed research and development system and leverage its Cloud Computing, Big Data and IoT technologies to forge its innovative capabilities platforms (including CCSYUN (our cloud service) Platform, CCS IoT Platform<sup>8</sup>, Network Security Service Platform, etc.), promoting the cloud migration of R&D and operation of its smart products. Meanwhile, as it faces the changing development needs of markets and customers, the Group will provide integrated and innovative services to help customers achieve digital transformation and upgrade.

#### **Corporate Governance**

The Group's good corporate governance work and governance standards have always been recognized by the capital market. In the first half of 2020, the Group ranked 86th in *Fortune China*'s "2020 Fortune China 500" and 1,488th in *Forbes*' "2020 Forbes Global 2000 — The World's Largest Public Companies". The Group was named as "Honored Companies in Asia" in *Institutional Investor*'s 2020

<sup>&</sup>lt;sup>8</sup> CCS IoT Platform was honored with the "2020 Best Platform for New Infrastructure and Industry Innovative Application" award, hosted by China Industrial Cooperation Association and with other units in July 2020.

"All-Asia Executive Team" Rankings for the first time. Mr. Si Furong, the President, and Ms. Zhang Xu, the Chief Financial Officer, ranked third in the "Best CEO" and "Best CFO" respectively in the relevant rankings in the telecommunications sector. In addition, the Group also received accolades for "Best ESG" and in the field of investor relations. The Group places great importance on system construction in respect of our own transformation and development. In the first half of 2020, prompted by the State-owned Enterprise Reform "Double-hundred Action", the Group undertook an in-depth review of its corporate governance structure, talent incentive mechanism and professional talent team building and began making long-term preparations to improve them.

#### **Social Responsibility**

In the first half of 2020, against the backdrop of the COVID-19, the Group courageously assumed the responsibility of a state-owned enterprise and hastened to the frontline of combating the pandemic. In just three days, the Group rapidly completed planning and construction of the 4G/5G wireless network for Huoshenshan Hospital and Leishenshan Hospital in Wuhan. The Group also provided various medical institutions, including Beijing Xiaotangshan Hospital, West China Hospital of Sichuan University, Xixi Hospital of Hangzhou and the temporary treatment base for COVID-19 patients in Jingzhou, with emergency communication construction and support to ensure smooth communication at the frontline of the fight against the pandemic.

Meanwhile, in response to the anti-pandemic demands from governments, communities, enterprises and relevant industries, the Group has capitalized on the strength of its dispersed research and development system. It swiftly developed and promoted more than 40 smart applications for pandemic prevention based on its foundation platforms, including CCSYUN (our cloud service) platform and CCS IoT platform. Among them, the "Health Declaration and Enquiry System for Migrant Workers of Sichuan Province" received recognition from society and the public.

In the first half of 2020, the Group proactively sourced supplies and donated these to Hubei and other pandemic-ridden areas. These supplies included approximately 30,000 N95 masks, 200,000 medical masks and other protective masks, 1,400 sets of protective clothing, 10,000 protective glasses, 155,000 pairs of gloves and various disinfection products. The Group praised the staff working on the frontline, and recognized them as "the most respectable rescuers" for their spirit of selfless dedication and bravery in fighting against the pandemic. The spreading of such positive energy boosted staff morale, conjuring up spiritual power for the company's sustainable development in the future.

In the first half of 2020, many Southern provinces in China experienced multiple floods which were caused by disastrous rainstorm. The Group proactively participated in the rescue effort, providing disaster relief and communication support by engaging hundreds of thousands of person-times and more than one hundred thousand vehicle-times to repair approximately 180,000 communication facilities.

#### **Future Outlook**

The Group fully understands that, although the COVID-19 has had a relatively large impact on both society and the economy, there is no change in the fundamental development trends for China's macroeconomy, which is still heading for long-term prosperity, steady improvement and high-quality development. China is continuing its determination to provide policy support in promoting synergistic development among industries and facilitating innovation and transformation of enterprises. There is no change on the penetrative and extensive implementation of the "Belt and Road". The advent of the pandemic brings both crises and opportunities, including the acceleration in the progress of digitalization, cyberization and intelligentization of society, the acceleration in the development of New Infrastructure as represented by 5G, and the acceleration in the process of upgrading social governance as represented by Emergency Management. All of the above opportunities will expedite the process of deep integration of digital economy and real economy. As a "New Generation Integrated Smart Service Provider", the Group will implement the government's requirement for "stability on the six fronts" and "security in the six areas" and focus on its "three main tracks of development" to seize opportunities brought by the government's new growth momentum as leveraged and cultivated by informatization and intelligentization. Meanwhile, we will proactively explore the vast development potential brought by the deep integration of the digital and real economies, whilst accelerating our transformation and upgrade, and facilitating integration into the digital society ecosystem, with a view to achieving high-quality development of the Group.

In the domestic non-operator market, the Group will grasp the window of opportunity in the post-pandemic era and focus on new market potential, including the "New Infrastructure" represented by 5G, modern Smart City upgrade, Digital Governance and the digitalization of industries. Besides, we will be focusing on the massive potential for incremental business volume brought by the integration and upgrade of traditional infrastructure with the digital technologies and accelerating our deployment in this area. Meanwhile, the Group will focus on the key sectors such as government, transportation, electricity and games, and provide our customers with a rich portfolio of products and services such as smart solutions, emergency management and security. As such, we would be able to realize the indepth promotion of our smart business and market share expansion leading to another breakthrough in the domestic non-operator market.

In the domestic telecommunications operator market, the Group will continue the "Dual Growth Drivers+" development strategy. By focusing on the CAPEX investment planning of the domestic telecommunications operators and adapting to the demand of the acceleration in 5G construction and the change in construction model, the Group will undertake projects using the general contracting model and take full advantage of the CAPEX opportunities. Meanwhile, the Group will focus on OPEX business opportunities and help customers to build competitive edges by consolidating and improving their network operation and service capabilities. The Group will seize the window of opportunity regarding our customers' transformation, leveraging its unique position in terms of smart applications, industry solutions, network information security and project implementation to fully support the cloud-network integration of our customers, proactively integrating into the customers' value chain and

symbiotic ecosystem. We will jointly expand the new ICT market with customers while expanding our own value to ensure the sustainable and stable development of the domestic telecommunications operator market.

In the overseas market, the Group will seize opportunities from the continuous opening-up of China and in-depth promotion of the "Belt and Road" to accelerate the transformation and upgrade of its "EPC+F+I+O+S" model. The Group will accelerate its business expansion by focusing on key regions including Southeast Asia, the Middle East and Africa and developing key businesses including "New Infrastructure" overseas represented by 5G, maintenance, data center and electricity. At the same time, by integrating digitalization demand from overseas customers, the Group will promote the launch of smart products and services in overseas market. Meanwhile, the Group will enhance its collaboration with domestic telecommunications operators and "Go Abroad" Chinese enterprises to explore new room for development in overseas business.

Meanwhile, pursuant to the needs of its market and customers, the Group will continue to enhance its core capabilities and build a business system that could better fulfill its customers' demand and value, conform with its internal development needs and the capital market's requirements. Leveraging the opportunities provided by general contracting for 5G from domestic telecommunications operators, the Group will strengthen its EPC general contracting capabilities for the digital infrastructure and expand construction opportunities, including enterprise dedicated networks, data centers, and industrial ICT. The Group will continue to increase its R&D investment. Capitalizing on the establishment of the China Comservice General Research Institute, the Group will enhance its dispersed R&D system, expedite the R&D and construction of the CCSYUN (our cloud service) Platform, CCS IoT Platform, and Network Security Service Platform to accelerate its digital transformation, and build smart products based on cloud-native ecosystem, thus improving service capabilities and standards for different customers under various business scenarios. The Group will strive to enhance the construction of ecosystem and optimize its internal ecosystem whilst building a symbiotic ecosystem with our business partners to facilitate capabilities accumulation and capabilities enabling to realize the rapid iteration and upgrade of technology and R&D, as well as the rapid penetration into local markets. The Group will make the best use of capital resources and promote the integration of finance with industrial development through capital investment and innovative business models for external co-operation to create value for corporate development. We will continue to strengthen the training and recruitment of high-technology talents, and nurture core experts and talent teams in design and consultation, product R&D, project management, sales and marketing, delivery and implementation, with a view to enhancing the core competitiveness of our technologies and talents.

Though the impact posed by the pandemic on the overall economy in China is still present, it is generally under control. The Group will seize the opportunities to accelerate its business development with full force and restore the pace of its operation. The Group will continue to focus on "the Six Key Focuses", strengthening online marketing and riding on the trend, turning crises into opportunities, and

<sup>&</sup>quot;EPC+F+I+O+S": EPC (Engineering, Procurement, Construction) + Finance + Investment + Operation + Solution

striving to accomplish the full-year goals and tasks. We will exercise resilience and confidence, diligence and perseverance to press ahead with development and transformation, thus facilitating the Group in marching towards high-quality development.

Last but not least, on behalf of the Board, I would like to express my sincere gratitude to our shareholders, customers and all sectors of society for their long-term attention and support, and deeply thank all our employees for their continued dedication and hard work. I would also like to extend my sincere welcome to Mr. Gao Tongqing and Mr. Mai Yanzhou who have joined the Board as non-executive directors.

**Zhang Zhiyong** *Chairman* 

Beijing, PRC 26 August 2020

#### **GROUP RESULTS**

China Communications Services Corporation Limited (the "Company") is pleased to announce the consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2020 extracted from the unaudited financial information of the Group as set out in its 2020 Interim Report.

#### **Consolidated Statement of Profit or Loss**

For the six months ended 30 June 2020

	Six months ended 30 June		ded 30 June
		2020	2019
	Notes	RMB'000	RMB'000
		(unaudited)	(unaudited)
Revenues	5	53,834,218	56,049,087
Cost of revenues	6	(47,931,179)	(49,748,991)
Gross profit		5,903,039	6,300,096
Other operating income	7	742,241	684,892
Selling, general and administrative expenses		(4,785,261)	(4,984,907)
Other operating expenses		(63,108)	(62,560)
Finance costs	8	(31,524)	(32,731)
Share of profits of associates and joint ventures		62,464	67,440
Profit before tax	9	1,827,851	1,972,230
Income tax	10	(239,235)	(271,085)
Profit for the period		1,588,616	1,701,145
Attributable to:			
Equity shareholders of the Company		1,588,031	1,711,578
Non-controlling interests		585	(10,433)
Profit for the period		1,588,616	1,701,145
Basic earnings per share (RMB)	13	0.229	0.247

## Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2020

	Note	Six months en 2020 RMB'000 (unaudited)	ded 30 June 2019 <i>RMB'000</i> (unaudited)
Profit for the period		1,588,616	1,701,145
Other comprehensive (expense)/income for the period (after tax)			
Item that will not be reclassified to profit or loss (after tax):  Equity instruments at fair value through other comprehensive income:			
Net movements in the fair value reserve	11	(322,849)	357,655
Item that may be subsequently reclassified to profit or loss (after tax):  Exchange differences on translation of financial statements			
of subsidiaries outside Mainland China		(15,353)	3,191
		(338,202)	360,846
Total comprehensive income for the period		1,250,414	2,061,991
Attributable to: Equity shareholders of the Company		1,249,872	2,072,404
Non-controlling interests		542	(10,413)
Total comprehensive income for the period		1,250,414	2,061,991

## **Consolidated Statement of Financial Position**

At 30 June 2020

	Notes	30 June 2020 <i>RMB'000</i> (unaudited)	31 December 2019 <i>RMB'000</i> (audited)
Non-current assets  Property, plant and equipment, net Right-of-use assets Investment properties Construction in progress Goodwill Other intangible assets Interests in associates and joint ventures Financial assets at fair value through profit or loss Equity instruments at fair value through		4,175,882 1,878,886 541,977 308,296 103,005 484,527 468,211 818,268	4,369,251 1,895,996 563,820 282,365 103,005 505,278 418,336 818,268
other comprehensive income Deferred tax assets Other non-current assets		3,658,235 718,719 844,443	4,088,204 690,341 553,819
Total non-current assets		14,000,449	14,288,683
Current assets Inventories Accounts and bills receivable, net Contract assets, net Prepayments and other current assets Financial assets at fair value through profit or loss Restricted deposits Cash and cash equivalents	14 15	1,825,418 21,010,610 18,296,428 9,555,144 6,060,953 2,039,714 15,435,280	1,974,150 19,092,825 17,153,529 8,771,768 4,567,824 2,471,515 19,220,764
Total current assets		74,223,547	73,252,375
Total assets		88,223,996	87,541,058
Current liabilities Interest-bearing borrowings Accounts and bills payable Current portion of lease liabilities Contract liabilities Accrued expenses and other payables Income tax payable	16	623,332 32,155,815 345,429 7,421,857 10,436,372 319,322	511,234 30,674,619 343,281 10,087,102 8,730,235 337,372
Total current liabilities		51,302,127	50,683,843
Net current assets		22,921,420	22,568,532
Total assets less current liabilities		36,921,869	36,857,215

## **Consolidated Statement of Financial Position (Continued)**

At 30 June 2020

	30 June	31 December
	2020	2019
	RMB'000	RMB'000
	(unaudited)	(audited)
Non-current liabilities		
	704 (00	(00.172
Lease liabilities	704,600	690,172
Other non-current liabilities	300,771	295,527
Deferred tax liabilities	725,942	833,744
Total non-current liabilities	1,731,313	1,819,443
Total liabilities	53,033,440	52,503,286
Equity		
Share capital	6,926,018	6,926,018
Reserves	27,789,990	27,637,892
Equity attributable to equity shareholders of the Company	34,716,008	34,563,910
Non-controlling interests	474,548	473,862
Total equity	35,190,556	35,037,772
. v		
Total liabilities and equity	88,223,996	87,541,058
A V		

Notes:

#### 1. PRINCIPAL ACTIVITIES

China Communications Services Corporation Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") is a leading service provider in the PRC that provides integrated comprehensive smart solutions in the field of informatization and digitalization. The Group offers telecommunications infrastructure services, including design, construction and project supervision and management; business process outsourcing services, including management of infrastructure for information technology, general facilities management, supply chain and products distribution; and applications, content and other services, including system integration, software development and system support, and value-added services.

#### 2. BASIS OF PREPARATION

The interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2019 annual financial statements. The condensed consolidated financial statements and notes thereof do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards ("IFRSs"). IFRSs include all applicable IFRSs, International Accounting Standards ("IASs") and related interpretations.

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and IAS 34, Interim Financial Reporting.

#### 3. PRINCIPAL ACCOUNTING POLICIES

The interim financial report has been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values.

The interim financial report has been prepared in accordance with the same accounting policies and methods of computation adopted in the consolidated financial statements of the Group for the year ended 31 December 2019, except as described below.

In the current interim period, the Group has applied the Amendments to References to the Conceptual Framework in IFRS Standards and the following amendments to IFRSs, for the first time, which are mandatory effective for the annual period beginning on or after 1 January 2020 for the preparation of the interim financial report:

Amendments to IAS 1 and IAS 8 Definition of Material Amendments to IFRS 3 Definition of a Business

Amendments to IFRS 9, IAS 39 and IFRS 7

Interest Rate Benchmark Reform

In addition, the Group has early applied the Amendment to IFRS 16 "Covid-19-Related Rent Concessions".

Except as described below, the application of the Amendments to References to the Conceptual Framework in IFRS Standards and the amendments to IFRSs in the current period has had no material effect on the Group's interim financial report.

## 3.1 Impacts and accounting policies on early application of Amendment to IFRS 16 "Covid-19-Related Rent Concessions"

#### 3.1.1 Accounting policies

Leases

#### Covid-19-related rent concessions

Rent concessions relating to lease contracts that occurred as a direct consequence of the Covid-19 pandemic, the Group has elected to apply the practical expedient not to assess whether the change is a lease modification if all of the following conditions are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
- there is no substantive change to other terms and conditions of the lease.

A lessee applying the practical expedient accounts for changes in lease payments resulting from rent concessions the same way it would account for the changes applying IFRS 16 "Leases" if the changes were not a lease modification. Forgiveness or waiver of lease payments are accounted for as variable lease payments. The related lease liabilities are adjusted to reflect the amounts forgiven or waived with a corresponding adjustment recognised in the profit or loss in the period in which the event occurs.

#### 3.1.2 Transition and summary of effects

The Group has early applied the amendment in the current interim period. The application has no impact to the opening retained earnings at 1 January 2020. The Group recognised changes in lease payments that resulted from rent concessions of RMB5 million in the profit or loss for the current interim period.

#### 4. SEGMENT REPORTING

The Group principally has one operating segment, which is the provision of integrated comprehensive smart solutions in the field of informatization and digitalization. Therefore, no additional segment information has been presented. Additional information about major customers and geographical areas of the Group has been disclosed in note 5.

#### 5. REVENUES

Revenues are derived from the provision of integrated comprehensive smart solutions, net of sales taxes and after allowance for sales discounts. The Group's revenues by business nature can be summarised as follows:

#### Disaggregation of revenue

	Six months ended 30 June	
	2020	
	RMB'000	RMB'000
Revenue from telecommunications infrastructure services	29,036,839	30,801,124
Revenue from business process outsourcing services	16,959,567	18,128,043
Revenue from applications, content and other services	7,837,812	7,119,920
	53,834,218	56,049,087

The Group's major customers are telecommunications operators which include China Telecommunications Corporation and its subsidiaries (excluding the Group) ("CTC Group") and China Mobile Communications Group Co., Ltd. and its subsidiaries ("CM Group"), each contributing a revenue exceeding 10% of the Group's total revenues. Revenues from the provision of integrated telecommunications support services to CTC Group and CM Group for the six months ended 30 June 2020 amounted to RMB17,162 million and RMB9,286 million, respectively (six months ended 30 June 2019: RMB18,351 million and RMB11,524 million, respectively), being 31.9% and 17.2% of the Group's total revenues, respectively (six months ended 30 June 2019: 32.7% and 20.6%, respectively). The revenues derived from areas outside Mainland China for the six months ended 30 June 2020 amounted to RMB1,437 million (six months ended 30 June 2019: RMB1,339 million).

For the six months ended 30 June 2020, the Group's first three businesses that contributed to the overall revenues were construction, management of infrastructure for information technology and supply chain service, the revenues from which amounted to RMB22,610 million, RMB7,320 million and RMB4,984 million, respectively (six months ended 30 June 2019: RMB23,875 million, RMB7,349 million and RMB5,788 million, respectively).

The Group's rental income for the six months ended 30 June 2020 amounted to RMB291 million (six months ended 30 June 2019: RMB342 million).

#### 6. COST OF REVENUES

7.

8.

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Depreciation and amortisation	395,003	350,801
Direct personnel costs	3,670,291	4,039,918
Lease charges	491,617	547,818
Materials costs	6,155,087	5,904,176
Direct costs of products distribution	1,718,323	2,175,381
Subcontracting charges	30,126,247	31,187,998
Others	5,374,611	5,542,899
	47,931,179	49,748,991
OTHER OPERATING INCOME		
	Six months end	ed 30 June
	2020	2019
	RMB'000	RMB'000
Interest income	132,930	100,320
Dividend income from equity instruments	161,106	141,733
Government grants	119,252	126,489
Gain on disposal of property, plant and equipment, other intangible assets	, ,	,
and termination of lease contracts	1,144	31,475
Penalty income	1,575	1,698
Management fee income	124,462	122,752
Investment income and fair value gains on wealth management products and	, -	,,,
structured deposits	99,395	117,745
Others	102,377	42,680
	742,241	684,892
		00.,02
FINANCE COSTS		
	Six months end	
	2020	2019
	RMB'000	RMB'000
Interest on bank and other borrowings	12,751	15,534
Interest on lease liabilities	18,773	17,197
	31,524	32,731

For the six months ended 30 June 2020 and 2019, no borrowing costs were capitalised in construction in progress.

#### 9. PROFIT BEFORE TAX

Profit before tax has been arrived at after charging (crediting) the following items:

		Six months ended 30 June	
		2020	2019
		RMB'000	RMB'000
(a)	Staff costs:		
	Salaries, wages and other benefits	6,452,296	6,596,366
	Contributions to defined contribution retirement schemes	463,139	716,028
		6,915,435	7,312,394
(b)	Other items:		
	Amortisation	70,662	60,923
	Depreciation	578,834	517,851
	Materials costs	6,155,087	5,904,176
	Direct costs of products distribution	1,718,323	2,175,381
	Inventory write-down and losses, net of reversals	15,362	10,532
	Impairment losses on accounts receivable, other receivables and		
	contract assets	165,181	185,795
	Reversal of impairment losses on accounts receivable, other receivables		
	and contract assets	(84,766)	(46,349)
	Investment income and fair value gains of financial instruments at		
	fair value through profit or loss	99,285	116,822
	Lease charges	582,448	651,141
	Research and development costs	1,387,407	1,327,656

The selling expenses, general and administrative expenses and other expenses of the Group are RMB915 million, RMB3,652 million and RMB218 million (six months ended 30 June 2019: RMB903 million, RMB3,731 million and RMB351 million) respectively for the six months ended 30 June 2020. Research and development costs include staff costs of RMB1,111 million (six months ended 30 June 2019: RMB1,064 million), which is also included in the staff costs disclosed in note 9(a).

#### 10. INCOME TAX

(a) Income tax in the consolidated statement of profit or loss represents:

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Current tax		
Income tax	268,295	295,662
Deferred tax		
Origination and reversal of temporary differences	(29,060)	(24,577)
Total income tax	239,235	271,085

(b) Reconciliation between income tax expense and accounting profit at applicable tax rates:

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Profit before tax	1,827,851	1,972,230
Expected income tax expense at a statutory tax rate of 25%		
(six months ended 30 June 2019: 25%) (note (i))	456,963	493,058
Differential tax rates on subsidiaries' profits (note (i))	(137,207)	(129,300)
Non-deductible expenses (note (ii))	79,906	32,527
Non-taxable income	(77,965)	(56,482)
Tax losses not recognised	30,169	34,505
Utilisation of previously unrecognised tax losses	(6,955)	(10,283)
Over provision in respect of prior years	(14,024)	(19,225)
Effect of tax exemptions	(158)	(160)
Others (note (iii))	(91,494)	(73,555)
Income tax	239,235	271,085

#### Notes:

- (i) The provision for income tax of the Group is calculated based on a statutory rate of 25% of the assessable profit of the Group as determined in accordance with the relevant PRC income tax rules and regulations for the six months ended 30 June 2020 and 2019, except for certain domestic subsidiaries of the Group, which are taxed at a preferential rate of 15% and 10%, where applicable; and for certain overseas subsidiaries of the Group, which are taxed at respective statutory rates.
- (ii) The amounts represent staff cost and miscellaneous expenses in excess of statutory deductible limits for tax purposes.
- (iii) The amounts primarily represent the effect of additional deductions in research and development expense.

#### 11. OTHER COMPREHENSIVE (EXPENSE)/INCOME

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Changes in fair value of equity instruments at fair value through		
other comprehensive income recognised during the period	(429,969)	476,227
Net deferred tax credited/(charged) to other comprehensive income	107,120	(118,572)
Net movements in the fair value reserve during the period recognised in		
other comprehensive (expense)/income	(322,849)	357,655

#### 12. DIVIDENDS

#### (a) Dividends attributable to the period

The Board of Directors did not propose the payment of an interim dividend for the six months ended 30 June 2020 (six months ended 30 June 2019: nil).

#### (b) Dividends attributable to the previous financial year, approved during the period

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Final dividend in respect of the previous financial year,		
approved during the period of RMB0.1321 per share		
(2019: RMB0.1257 per share)	914,927	870,601
Special dividend in respect of the previous financial year,		
approved during the period of RMB0.0264 per share		
(2019: RMB0.0251 per share)	182,847	173,843
	1,097,774	1,044,444

No final dividend or special dividend was paid during the six months ended 30 June 2020 and 2019.

#### 13. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to equity shareholders of the Company for the six months ended 30 June 2020 of RMB1,588 million (six months ended 30 June 2019: RMB1,712 million) and the number of shares in issue during the six months ended 30 June 2020 of 6,926,018 thousand shares (six months ended 30 June 2019: 6,926,018 thousand shares).

The amount of diluted earnings per share is not presented as there were no potential ordinary shares in existence for the periods presented.

#### 14. ACCOUNTS AND BILLS RECEIVABLE, NET

	At 30 June 2020 <i>RMB</i> '000	At 31 December 2019 <i>RMB'000</i>
Bills receivable Accounts receivable	495,121 22,144,583	363,350 20,287,259
Less: allowance for credit losses	22,639,704 (1,629,094)	20,650,609 (1,557,784)
	21,010,610	19,092,825

- (a) Included in accounts and bills receivable are amounts due from CTC Group, associates of the Group and associates of CTC Group of RMB9,433 million as at 30 June 2020 (31 December 2019: RMB9,286 million), which are unsecured, interest-free and are expected to be recovered within one year.
- (b) The ageing analysis of accounts and bills receivable (net of allowance for credit losses) based on credit terms is as follows:

		At 30 June	At 31 December
		2020	2019
		RMB'000	RMB'000
	Current	2,276,543	844,908
	Within 1 year	15,964,352	15,413,416
	After 1 year but less than 2 years	1,891,248	2,038,087
	After 2 years but less than 3 years	512,976	454,502
	After 3 years	365,491	341,912
	·		
		21,010,610	19,092,825
		21,010,010	17,072,023
15.	CONTRACT ASSETS, NET		
		At 30 June	At 31 December
		2020	2019
		RMB'000	RMB'000
		KMD 000	RMD 000
	Telecommunications infrastructure services	15,171,757	14,540,160
	Business process outsourcing services	808,346	671,738
	Applications, content and other services	2,561,744	2,201,628
	Applications, content and other services	2,501,744	2,201,020
		18,541,847	17,413,526
	Less: allowance for credit losses	(245,419)	(259,997)
		18,296,428	17,153,529
		10,270,420	11,133,347

The contract assets relate to the Group's rights to consideration for work completed and not billed because the rights are conditional on the Group's future performance in achieving specified milestones at the reporting date on construction, design and other service contracts. The contract assets are transferred to accounts receivable when the rights become unconditional. The Group typically transfers the contract assets to accounts receivable within one year.

#### 16. ACCOUNTS AND BILLS PAYABLE

Accounts and bills payable comprise:

	At 30 June 2020 <i>RMB'000</i>	At 31 December 2019 <i>RMB'000</i>			
Accounts payable	30,409,768	28,773,659			
Bills payable	1,746,047	1,900,960			
	32,155,815	30,674,619			
The ageing analysis of accounts and bills payable based on the invoice date is as follows:					
	At 30 June	At 31 December			
	2020	2019			
	RMB'000	RMB'000			
Within 1 year	30,039,135	28,596,463			
After 1 year but less than 2 years	1,348,316	1,363,485			
After 2 years but less than 3 years	478,929	433,210			
After 3 years	289,435	281,461			

Included in accounts and bills payable are amounts due to CTC Group, associates of the Group and associates of CTC Group of RMB1,536 million as at 30 June 2020 (31 December 2019: RMB1,447 million), which are unsecured, interest-free and are expected to be settled within one year.

32,155,815

30,674,619

#### 17. EVENT AFTER THE REPORTING PERIOD

On 31 July 2020, the Group (as purchaser) entered into the Property Purchase Agreement with Great Wall Guofu Real Estate (Beijing) Co., Ltd. (as vendor) and the Ancillary Facilities Purchase Agreement with Great Wall Glory Securities Co., Ltd. (as vendor) to acquire the property and related ancillary facilities to serve as the bases for the smart production, operation and R&D of the Group, at the consideration of RMB3,317.15 million and RMB42.85 million, respectively. Up to the date of issuance of the interim financial statements, the acquisition has not yet been completed.

#### FINANCIAL REVIEW

#### **Total Revenues**

In the first half of 2020, the Group adhered to the overall roadmap of "value-driven, seeking steady yet progressive growth and high-quality development" and positions itself as "New Generation Integrated Smart Service Provider". To overcome the pressure posed by the pandemic and seize development opportunities, the Group persisted in placing equal importance on fighting the pandemic and production, which ensured stable fundamentals for development of the Group. The Group recorded total revenues of RMB53,834 million, representing a decrease of 4.0% compared to RMB56,049 million in the first half of 2019.

#### Revenue by Businesses

In the first half of the year, the revenue from telecommunications infrastructure ("TIS") services was RMB29,037 million, representing a year-on-year decrease of 5.7%. Revenue from business process outsourcing ("BPO") services was RMB16,959 million, representing a year-on-year decrease of 6.4%, of which the revenue from Core BPO services (i.e. excluding products distribution business) was RMB15,143 million, representing a year-on-year decrease of 4.4%. Revenue from applications, content and other ("ACO") services was RMB7,838 million, representing a year-on-year increase of 10.1%.

In the first half of the year, most of the Group's business development suffered from the sudden outbreak of the pandemic. In particular, infrastructure and construction businesses were relatively severely affected. Amidst the pandemic, the Group responded promptly and took various measures such as providing anti-pandemic guidance, making comprehensive plans and giving priority to those in need. On the condition that production safety was guaranteed, the Group vigorously promoted the resumption of work and production. As a result, the Group's operating performance was significantly boosted and rebounded noticeably in the second quarter as compared to the first quarter. Though the improved performance in the second quarter did not fully compensate the impact caused by the decreased revenue for the first quarter, it significantly mitigated the impact of the pandemic on our operating performance in the first half of the year. Meanwhile, by firmly seizing the business opportunities arising from digital transformation of enterprises and informatization construction such as Emergency Management and Smart City upgrade amid the pandemic, the Group was able to achieve sustained growth in revenue from ACO services. Of which, revenue from system integration, software development and system support businesses amounted to RMB4,893 million and RMB1,278 million, representing a rapid year-on-year increase of 15.6% and 21.1%, respectively.

#### Revenue by Markets

In the first half of the year, the revenue from the domestic non-telecom operator (the "domestic non-operator") market amounted to RMB21,851 million, representing a year-on-year increase of 3.7%, in which, revenue from the Core Businesses of such market amounted to RMB20,401 million,

representing a year-on-year increase of 5.9%. Revenue from the domestic telecommunications operator market amounted to RMB30,546 million, representing a year-on-year decrease of 9.2%. Revenue from the overseas market amounted to RMB1,437 million, representing a year-on-year increase of 7.3%.

During the first half of 2020, the pandemic impacted upon the pace of investment by domestic telecommunications operators, leading to a decrease in the Group's revenue in such market. By coordinating the allocation of resources, paying close attention to the 5G construction and transformation demand of operators and improving delivery capability and service quality, the Group strived to minimize the impact of the pandemic on the domestic telecommunications operator market. Meanwhile, by focusing on the demand for constructing New Infrastructure, Digital Infrastructure and Smart Society and providing comprehensive integrated smart services, the Group has vigorously expanded the domestic non-operator market which has enabled the revenue from such market to maintain growth.

#### **Cost of Revenues**

In the first half of 2020, the cost of revenues of the Group amounted to RMB47,931 million, representing a year-on-year decrease of 3.7%, of which direct personnel costs amounted to RMB3,670 million, representing a decrease of 9.1% from RMB4,040 million in the first half of 2019. Subcontracting charges amounted to RMB30,126 million, representing a decrease of 3.4% from RMB31,188 million in the first half of 2019. The Group strictly controlled its costs by proactively and reasonably allocating controllable costs with its business development needs to mitigate the impact of the pandemic on the Company's operating efficiency. As a result, direct personnel costs, subcontracting charges, direct costs of products distribution as well as other expenses decreased by different degrees.

#### **Gross Profit**

In the first half of 2020, the Group recorded gross profit of RMB5,903 million, representing a decrease of 6.3% from RMB6,300 million in the first half of 2019. The Group's gross profit margin in the first half of 2020 was 11.0%, representing a decrease of 0.2 percentage point from 11.2% in the first half of 2019. Amid the impact from the negative revenue growth caused by the pandemic, there was additional pressure on gross profit due to the rigid costs and the additional anti-pandemic costs. However, benefiting from the Group's efforts to expand high-margin business, optimize business structure and control costs strictly, it effectively alleviated the impact of the pandemic on the gross profit margin, which showed a noticeably moderating decline.

#### Selling, General and Administrative Expenses

In the first half of 2020, the selling, general and administrative expenses of the Group were RMB4,785 million, representing a decrease of 4.0% from RMB4,985 million in the first half of 2019. As the Group continued to increase its investment in research and development, the research and development costs under the selling, general and administrative expenses recorded a year-on-year increase. In addition, there were relative high portion of rigid costs within the selling, general and administrative expenses and so the negative growth in the total revenues caused by the pandemic in the first half of

the year also affected the selling, general and administrative expenses as a percentage of the total revenues. However, the Group took various control measures proactively and reduced the administrative and management expenses by enhancing its management and cutting down costs. As such, selling, general and administrative expenses as a percentage of the total revenues remained at 8.9% in the first half of the year, which remained stable compared to same period last year.

#### Profit Attributable to Equity Shareholders of the Company

In the first half of 2020, profit attributable to equity shareholders of the Company was RMB1,588 million, representing a decrease of 7.2% from RMB1,712 million in the first half of 2019.

#### **Cash Flow**

The Group recorded a net cash outflow of RMB3,773 million in the first half of 2020, as compared to a net cash outflow of RMB2,489 million in the first half of 2019. This increase in cash outflow was mainly attributable to the fact that the pandemic has affected the cash flow from operating activities in the first half of the year. On one hand, the pandemic widened the gap between the Group's receivables and payables during the reporting period and affected the advance payment from and prepayment to construction projects. On the other hand, the Group purchased anti-pandemic supplies to secure the employees' health and safe production in fighting against the pandemic. These expenses led to further increase in cash outflow.

#### **Assets and Liabilities**

The Group continued to maintain its solid financial position. As of 30 June 2020, the Group's total assets was RMB88,224 million, representing an increase of RMB683 million from RMB87,541 million as of 31 December 2019. Total liabilities were RMB53,033 million, representing an increase of RMB530 million from RMB52,503 million as of 31 December 2019. The liabilities-to-assets ratio was 60.1%, which remained at approximately the same level compared to 31 December 2019.

#### **AUDIT COMMITTEE**

The audit committee has reviewed with management and the Company's international auditors, Deloitte Touche Tohmatsu, the accounting principles and practices adopted by the Group and discussed the risk management, internal control and financial reporting matters including the review of the Interim Report for the six months ended 30 June 2020.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

As a joint stock limited company incorporated in the PRC with limited liability and listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), the Company has not only complied with the relevant provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") but also has abided by the PRC Company Law and the applicable laws, regulations and regulatory requirements of Hong Kong and the PRC as the basic guidelines for the Company's corporate governance. Throughout the six months ended 30 June 2020, the Company has complied with the code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules.

# COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules to govern securities transactions by the directors and supervisors of the Company. The Company has made specific enquiries to the directors and supervisors, and each of the directors and supervisors has confirmed his/her compliance with the Model Code in connection with the transactions of the Company's securities for the six months ended 30 June 2020.

#### COMPLIANCE WITH APPENDIX 16 TO THE LISTING RULES

According to paragraph 40 of Appendix 16 to the Listing Rules, save as disclosed in this announcement, the Company confirms that the Company's current information in relation to those matters set out in paragraph 32 of Appendix 16 has not been changed significantly from the information disclosed in the Company's 2019 Annual Report.

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2020, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

#### INTERIM REPORT

The Interim Report for the six months ended 30 June 2020 will be despatched to shareholders and made available on the "HKExnews" website of the Stock Exchange (www.hkexnews.hk) and the website of the Company (www.chinaccs.com.hk) in due course.

#### FORWARD-LOOKING STATEMENTS

The Company would also like to caution readers about the forward-looking nature of certain of the above statements. These forward-looking statements are subject to risks, uncertainties and assumptions, which are beyond our control. Potential risks and uncertainties include those concerning, among others, the change of macroeconomic environment, the growth of the telecommunications industry in China, the development of the regulatory environment and our ability to successfully execute our business strategies. In addition, these forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. We do not intend to update these forward-looking statements. Actual results of the Company may differ materially from the information contained in the forward-looking statements as a result of a number of factors.

Beijing, PRC 26 August 2020

As at the date of this announcement, our executive directors are Mr. Zhang Zhiyong, Mr. Si Furong and Ms. Zhang Xu, our non-executive directors are Mr. Gao Tongqing and Mr. Mai Yanzhou, and our independent non-executive directors are Mr. Siu Wai Keung, Francis, Mr. Lv Tingjie, Mr. Wu Taishi and Mr. Liu Linfei.