

BOSIDENG

INTERIM REPORT
2019/20

MISSION X PASSION
WARM
THE
WORLD

波司登
BOSIDENG

Bosideng International Holdings Limited
Incorporated in the Cayman Islands with limited liability
Stock Code: 3998

COMPANY PROFILE

The Group is a renowned operator in the PRC with down apparel brands. Founded in 1976, the Group commenced its operation in extremely difficult conditions with eight domestic sewing machines under the leadership of eleven rural workers, including Mr. Gao Dekang.

With a focus on down apparel business, the Group has developed into an expert in down apparel which has been widely recognized by the consumers and a leader in the development of the industry. Currently, the Group's down apparel brands include *Bosideng*, *Snow Flying*, *Bengen*, etc. These brands have been supporting the Group in meeting the needs of different groups of customers and enhancing its position as a leader in the PRC market. Among them, the down apparel business under *Bosideng* brand maintained a significant lead in the industry for consecutive 24 years (1995-2018) in terms of sales volume in the PRC.

Currently, the Group's ladieswear brands include *JESSIE*, *BUOU*, *BUOU*, *KOREANO*, *KLOVA*; and the school uniform brand includes *Sameite*.

The Group has been proactively implementing its strategies of brand development, which brought to it a number of honours, including "China's World Famous Brand" (中國世界名牌產品) and "Leading Textile Clothing Brand in China" (中國紡織服裝領軍品牌). Looking forward, the Group will maintain the focus on its core down apparel business, upgrade its products and channels under the strategies of brand development and strive for the goal of becoming the most respected multi-functional apparel group in the world.

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FINANCIAL HIGHLIGHTS



Revenue increased by
28.8% to approximately
RMB4,436.3 million



Gross profit margin
increased by
1.2 percentage points
to **43.5%**



Profit attributable to
equity shareholders of the
Company increased by
36.4% to approximately
RMB342.7 million



The Board of the Company
declared payment of an
interim dividend of
HKD3.0 cents per
ordinary share

INTERIM RESULTS HIGHLIGHTS

(RMB' 000)	2019 Unaudited	2018 Unaudited	Changes %
Revenue	4,436,283	3,444,181	28.8
Gross profit	1,929,612	1,455,405	32.6
Gross profit margin	43.5%	42.3%	1.2ppt
Profit from operation	477,722	354,932	34.6
Operating profit margin	10.8%	10.3%	0.5ppt
Profit attributable to equity shareholders of the Company	342,664	251,164	36.4
Profit margin	7.7%	7.3%	0.4ppt
Earnings per share (RMB cents)			
– Basic	3.23	2.38	35.7
– Diluted	3.19	2.36	35.2



EMBRACE
INNOVATION
PURSUE
EXCELLENCE

MANAGEMENT DISCUSSION AND ANALYSIS

With 43 years of entrepreneurial hard work, I deeply know that there is no successful enterprise, only growing enterprise and enterprise of the era. Over the past 43 years, Bosideng has conquered perilous peaks and surpassed heights time after time, and its road to the summit never stops!

– Gao Dekang

Amid increasing external uncertainties, the growth of the global economy and international trade have been slowing down in 2019. The domestic economy has been generally stable, but is still under pressure. Due to various factors including consumption confidence, consumption concept, consumption classification and supply demand balance, the domestic sales of apparel maintained its growth, while its growth rate dropped sharply. The boost from individual financial conditions and consumption intention has driven the growth of consumption trend index in first-, second- and third-tier cities. According to Nielsen's report, with the rise of nationalist sentiment, 68% of Chinese consumers prefer domestic brands. Even though 62% of consumers may buy foreign brands, domestic brands remain as their first choice. Consumer sentiment and higher recognition of brands are the main core driving forces for the rise of domestic products. Increasingly clear and firm brand building approach of domestic brands has created a favorable impression among consumers.

Stronger cultural confidence has created stronger brand confidence. Under the market environment driven by consumer demand, while continuously putting emphasis on brand reshaping, product innovation, quality upgrading, channel optimization and terminal expansion, the Group paid more attention to changes in consumer demand and the output of value-based products and services. We firmly believe that only demand-oriented products will be more quickly recognized by consumers and the market. Through the effective implementation

of this strategic transformation, the Group has achieved solid and steady results in the past six months, laying a good foundation and basis for sales in the peak season of this year.

REVENUE ANALYSIS

FY2019/20 marks the second year of the Group's strategic transformation. In addition to the in-depth coordination of its brands, products, channels and terminals, the Group attached great importance to the supply chain, large commodity value chain and smart stores, and put more emphasis on the training and recruitment of excellent store managers and talents. The Group has maintained steady and healthy growth in the past six months through enhancing awareness and brand influence among consumers.

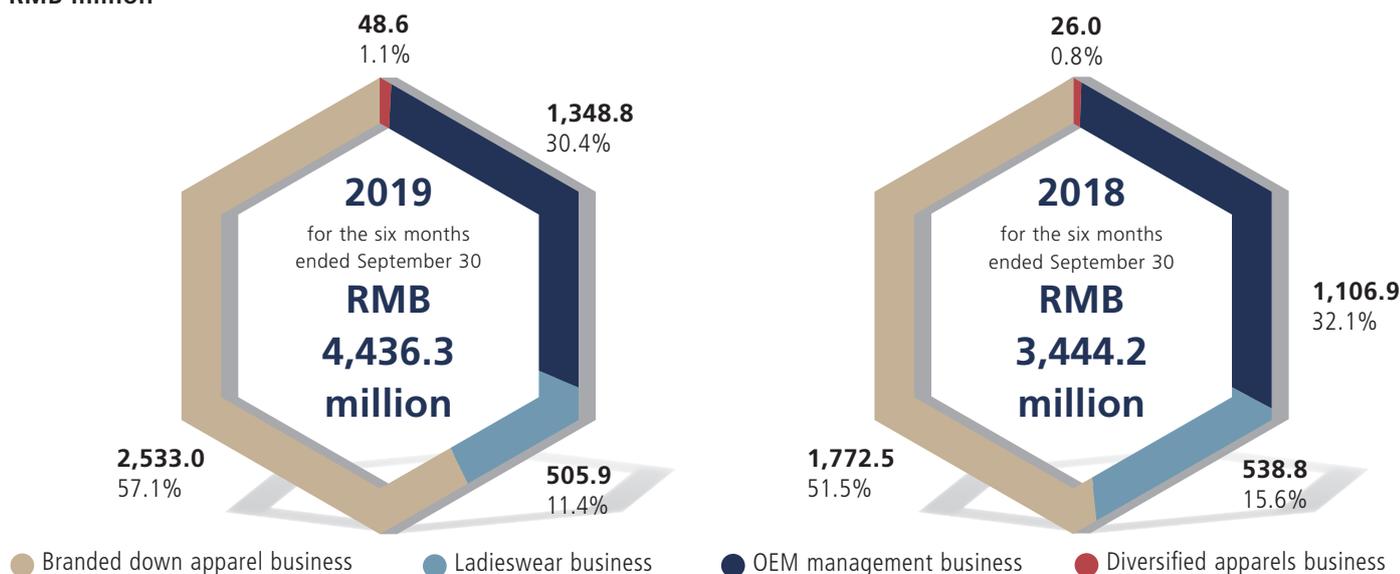
For the six months ended September 30, 2019, the Group's revenue amounted to approximately RMB4,436.3 million, representing an increase of 28.8%

as compared to that of the corresponding period of last year. The branded down apparel business, OEM management business, ladieswear business and diversified apparels business are the Group's four main business segments.

The branded down apparel business remained the biggest revenue contributor of the Group, and recorded revenue of approximately RMB2,533.0 million, accounting for 57.1% of the total revenue, representing a period-on-period increase of 42.9%. OEM management business recorded revenue of approximately RMB1,348.8 million, accounting for 30.4% of the total revenue, representing a period-on-period increase of 21.9%. Ladieswear business recorded revenue of approximately RMB505.9 million, accounting for 11.4% of the total revenue, representing a period-on-period decrease of 6.1%. Diversified apparels business recorded revenue of approximately RMB48.6 million, accounting for 1.1% of the total revenue, representing a period-on-period increase of 86.9%.

Revenue By Business

RMB million



MANAGEMENT DISCUSSION AND ANALYSIS

Branded Down Apparel Business:

In the past six months, the Group adhered to its competitive strategy of “top-selling down apparel expert in the world” and continued to improve and strengthen consumer awareness towards the standard of professionalism. Based on consumer demand, the Group further improved consumer recognition of *Bosideng* by adapting to real-life scenarios and behaviors of mainstream consumers through various key measures. With enhanced brand strength and power, the Group returned to the mainstream business segment, optimized the channel structure, improved images of certain stores and adjusted the shelf display, thereby laying a solid foundation for the peak season sales in FY2019/20. For the six months ended September 30, 2019, the Group’s branded down apparel brand *Bosideng* recorded an increase of 46.2% in revenue to

approximately RMB2,276.7 million as compared to that of the corresponding period of last year. The revenue of the overall branded down apparel business segment increased by 42.9% to approximately RMB2,533.0 million as compared to that of the corresponding period of last year.

Brand Building

In terms of brand image upgrading, *Bosideng* integrated global quality resources for shooting innovative brand advertising videos and brand image blockbusters, which effectively promoted the upgrading of the visual image of the brand.

In terms of visual image upgrading, *Bosideng* integrated the resources of quality companies and designers, and carried out a series of upgrades to brand visual identity



by means of systematic design, store image and shelf display, so as to improve consumer experience and satisfaction. *Bosideng* worked with top directors and photographers for photography and videos of landmarks around the world and produced quality advertising films and viral videos, which were well-received by consumers once they were unveiled.

In terms of public relations, *Bosideng* has continuously deepened its competitive strategy and continued to attract attention in the industry through publicity since April 2019, which further enhanced its brand potential. *Bosideng* participated in the “China Brand Day” and the amfAR Gala at Cannes Film Festival in May 2019 and visited Canada’s International Fashion Show in August

2019, thereby further consolidating its position in the industry.

In terms of publicity and promotion, comprehensive upgrades were carried out mainly through traditional media and Internet media. In 2019, *Bosideng* continued to exert its power of communication, expanded its communication and advertisement in major national media outlets, strengthened cooperation with advertisement media, enhanced the timely and long coverage of its advertisement placement, and upgraded its placements on the Internet based on factors such as the habits of mainstream consumers, which have further strengthened its brand status and enhanced its brand influence.

Milan Fashion Week

On September 19, 2019, *Bosideng*, as “the only Chinese down apparel brand that has been included in the official schedule of Milan Fashion Week”, collaborated with Italian national star artists to make a stunning appearance at Milan Fashion Week.

The show was led by internationally renowned supermodel Kendall Jenner, the Oscar-winning actress Nicole Kidman and Chiara Ferragni, known as a “superblogger”, who were invited as guests. Authoritative figures in the industry also gathered at the big show to show their support for *Bosideng*. During

the promotion period of Milan Fashion Week, *Bosideng* also carried out promotional activities for the Milan Fashion Week in six core cities across China. Through innovative ways such as



horizontal alliances, VIP shows, static shows and pop-up offerings, *Bosideng* has attracted more attention and experience of mainstream consumers.

According to the Ipsos report, all indicators of the *Bosideng* brand have continuously improved since 2018. In the latest survey of *Bosideng* brand health, although the peak season of down apparel has not arrived yet, *Bosideng* recorded relatively high scores in the consumer awareness survey. *Bosideng* achieved an unaided awareness score of 60%, and an aided awareness score of 94%. Its NPS (net promoter score) reached 50 and the brand reputation score totaled 8.72. Meanwhile, when the “expert in down apparel” is referred to, the initial brand in which 66% of the consumers thought of was *Bosideng*. The above data further indicated the solid recognition of *Bosideng* and its expertise among consumers.

According to the 2019 “China Top 10 Apparel Brands” released by iiMedia Ranking, *Bosideng* entered the list along with other apparel brands, including Youngor, ANTA and Li-Ning, ranking first with an index of 92.9. The list is based on iiMeval big data evaluation model unique to iiMedia, which comprehensively evaluates and ranks brands in terms of brand sales volume, online word-of-mouth index, online attention popularity, brand status in the industry, development potential, national recognition, analyst evaluation index and other aspects.



MANAGEMENT DISCUSSION AND ANALYSIS

Inventory Management

The Group is committed to optimizing its inventory management and maintaining inventory at a healthy level. In terms of the production stage, annual supply planning, accurate forecasting, advance preparation of orders, advance reservation of truck and preparation of materials are carried out in advance. In terms of the distribution stage, through the establishment of nine regional warehouses (except the demand for the first order of stores), the regional warehouses deliver goods to national terminal stores based on sales, and a demand-pull mechanism is adopted throughout all channels to avoid overstocking. In terms of the product allocation, once a product is out of stock, O2O allocation is initiated immediately so as to reduce losses arising from product shortage, thus realizing nationwide inventory management, and thereby maximizing sales and minimizing inventory risks. Through continuous promotion of refined product operation, the overall operation efficiency is fundamentally improved.

Order Management

In FY2019/20, the Group continued to completely separate order placements of direct sales and wholesale. Single-store orders are applied to self-operated stores, which means products for sales in single stores will match the demand for single-store orders. Store models are determined based on advance market visits, analysis of floor plans and the confirmation of themes of single-store warehouse, so as to ensure channels and products match and the store is shown once the order is confirmed. Through the integrated sales model and the analysis of data during the sales process at the stores, and based on the demand-pull restocking, production is then adopted based on orders. Distributors adopt different flexible modes of order placement and rebate based on scale of orders. These modes greatly optimize the control over the order placement structure of self-operated stores and distributors and maintain orders at a stable and rational level.

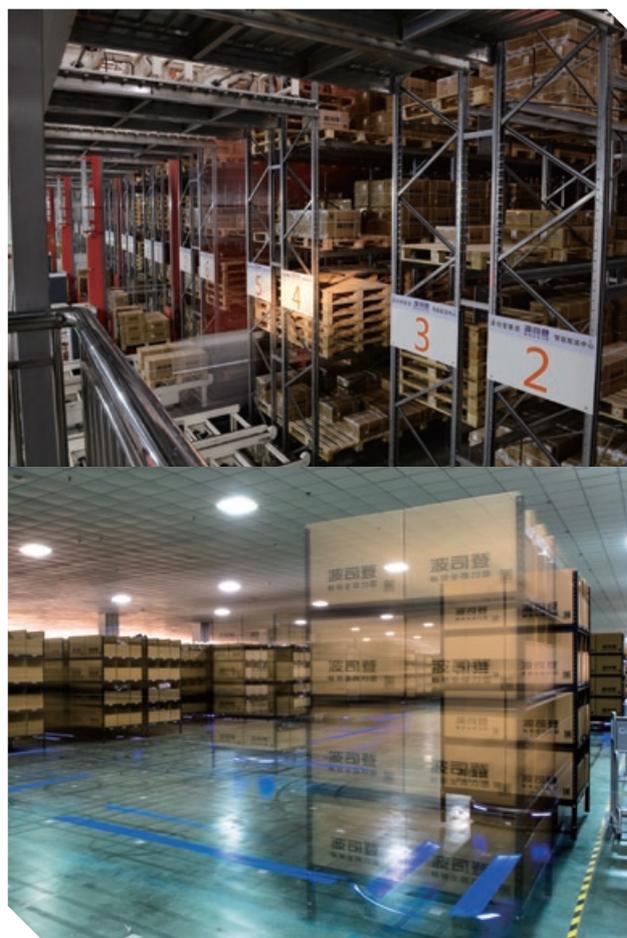
High Product Quality and Quick Response

High product quality and quick responses are the core competitive edges of the Group, and also the key elements in sustaining the Group's efficient, healthy and long-term development. The Group achieves the goal of high product quality and quick response with

each order placed for down apparel products through replenishing stocks, while small quantities of new products are launched to achieve a quick turnaround time. Meanwhile, the Group continued to replenish stocks on a rolling basis during the peak season based on the sales data from the end consumers, and hence achieved the target of maintaining high product quality and quick response. This has greatly optimized the inventory management of channels.

Logistics and Delivery

The Group's central distribution center ("CDC") serves all online, offline and O2O businesses across China. In addition to warehousing, replenishment, returns and transfer, transportation and distribution, the CDC is also responsible for the data management. It can effectively allocate commodity resources ahead of time based on market changes, thus responding to consumer demands more quickly and accurately.



The CDC of the Group adopts a warehouse management system (“WMS”) to manage all inventories, thus thoroughly implementing the product management concept of “nationwide inventory management as well as integration and sharing of data across online and offline operations”. Meanwhile, in order to respond more quickly to market demands, the CDC has adopted distributed deployment, setting up eight major warehouses across China, namely, Eastern China, Northern China, Central China, Northwest China, Southwest China, Northeast China, Heilongjiang and Xinjiang. Through the one-tier distribution channel where “goods are delivered directly from the CDC to the stores” and the intelligent replenishment system independently developed by the Group, we achieve demand-pull restocking in the stores, ensuring the timely and efficient sharing of products across the country, and improve the sales efficiency.



R&D of Products

Product innovation and keeping abreast of the times are the cornerstone for the brand development of *Bosideng*. From product design, research and development (“R&D”), innovation to production, the Group has a comprehensive system and process to ensure that new products meet market trends and consumers’ demand.

The Group attaches great importance to consumers’ understanding and experience of products. Through in-depth market research, products are developed based on the needs of entities. Meanwhile, from the perspective of consumers, the Group’s R&D team visits the stores to get in touch with consumers, collect

first-hand consumer feedbacks and keep refining the product design, promotion and presentation plans, so as to satisfy consumer needs and expectations of products to the maximum extent possible.

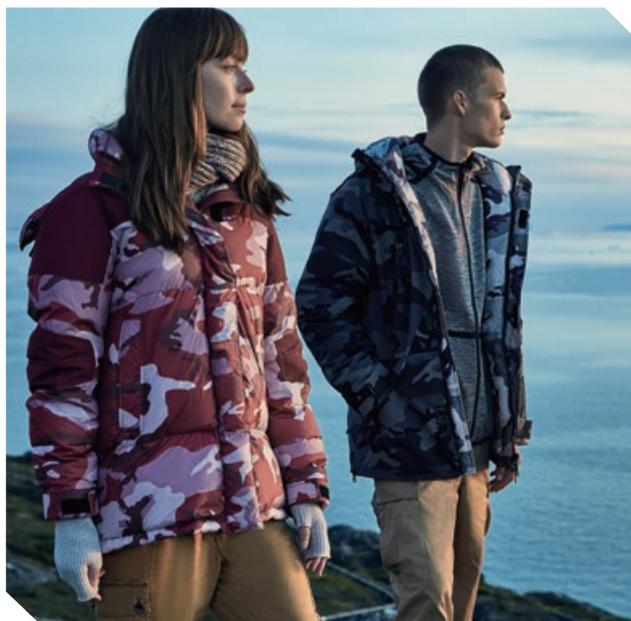
The FY2019/20 product collections are refreshing, which have been attracting the attention of a broad market of consumers. At the same time, in terms of classic style collection, the Group adheres to craftsmanship spirit and constantly seeks excellence based on customer experience. As of September 30, 2019, the key new product collections of *Bosideng* brand down apparels included:

Milan Fashion Week Collection

Following the New York Fashion Week, *Bosideng* re-entered the international fashion arena in Milan, Italy, the capital of arts, bringing a visual feast under the theme of “Starry Sky”. The new collection has won the unanimous praise from many celebrities at home and abroad. As soon as the collection with the same style of show was launched, it became very popular among fashionistas.



MANAGEMENT DISCUSSION AND ANALYSIS



Conqueror Collection

Using the classic military camouflage pattern, the fabric is enhanced in abrasion and tear resistance, perfectly reflecting unique wild and avant-garde characteristics and exploratory spirit of conquerors. The collection became another representative bestselling collection of *Bosideng* and is widely welcomed by young consumers.

Autumn Down Collection

The single-piece down apparel was as light as 330g, the lightest down apparel ever in the history of *Bosideng*. In terms of materials, it was made of ultra-soft skin fabric and ultra-fine fiber 20D fabric, in addition to 9,000 meters long yarn which weighs only 20g. The skin-friendly cotton feels smooth and soft. In terms of technology, anti-lint technology was adopted and the fabric was first quilted before fibers were filled so as to prevent the fibers from sticking out of needle holes.



Retail Support

In the past six months, the Group has conducted nearly 600 training sessions with 22,000 attendances, mainly targeting managers of self-operated stores and distributors as well as shopping guides across China. In particular, two trainings were held at the Group's Changshu headquarters for the core store managers from all around China, under the theme of "developing brand for a win-win future". The purpose of the trainings is to closely align the mindset of core store managers with corporate culture, so as to create synergy for brand development and thereby develop and grow along with the brand.



Multi-brand Strategies

While focusing on the development of *Bosideng* brands and reshaping them as mid-to-high-end functional brands, the Group maintained the strategy of “Down apparel +” by leveraging its advantages in procurement, design and brand management to continuously develop and position its down apparel business under its mid-end brand *Snow Flying* and high price-performance ratio brand *Bengen*, as part of its efforts in gaining more market shares.



MANAGEMENT DISCUSSION AND ANALYSIS

Snow Flying

Snow Flying adopts the brand positioning of “fashion, vitality and sports” with a focus on resources and accurate promotion. In FY2019/20, the brand welcomed the 20th anniversary celebrations while further enhancing the brand potential. Through the expansion of the product width, the marketability of the products is improved, so as to meet the user needs across different channels and different platforms. The snow and ice characteristics are further developed through strengthening dynamism of the collection. For offline operations, the brand’s regional influence is enhanced by focusing on the core areas, formulating a genuine and effective scale and building a benchmark shop. Through strengthening amoeba management, the operating capacity and profitability of the terminal is further improved. By optimizing the operation mode and integrating the resources of quality agents and franchisees, the channel types are enriched and the operation risks are minimized. As for the online operations, online brand potential is further enhanced by focusing on the Tmall platform. At the same time, we have established an open platform for distribution as part of online operations, integrating high-quality supply chains and distributor resources to form a complementary and symbiotic resource sharing for the entire value chain. In addition, *Snow Flying* has also actively tried out a new retail model, which has improved user experience by opening up a membership system across all channels.



Bengen

During the first half of FY2019/20, *Bengen* clearly defined its new positioning, new image, new model and new team. It focused on its core values of fashion, high quality and optimization and positioned the brand with the value-for-money fashion experience by targeting 30 to 35 year-old new fashion women in the second and third-tier cities who pursue high value-for-money products and love life and fashion. The brand advocates for the dressing experience with both fashion and life



functions, and to lead a new fashion of stylish down apparel. In terms of product innovation, three series of products, “Commuting”, “Urban” and “Fashion”, were developed according to consumer demand, and received good feedback from the market. In terms of channel construction, with the focus on the core agency companies in key provinces, more than 100 regional benchmarking channels were developed, which greatly enhanced *Bengen’s* brand awareness and reputation. In terms of market operation, the investment promotion strategy was fully implemented according to the annual operation plan to continuously activate the brand and empower the market. In terms of the operation of e-commerce, online sales resources were integrated to focus on two major e-commerce platforms of Tmall and Vipshops, thereby securing *Bengen’s* brand ranking in the down industry, expanding its product mix and developing new stores.

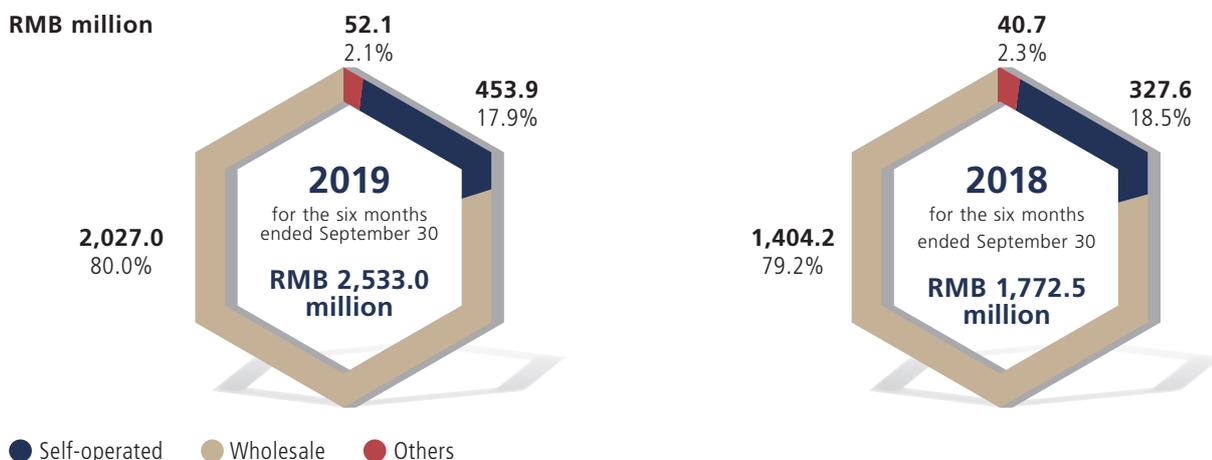
Revenue from down apparel business by brand

Brands	For the six months ended September 30,				
	2019		2018		Change
	RMB million	% of branded down apparel revenue	RMB million	% of branded down apparel revenue	
<i>Bosideng</i>	2,276.7	89.9%	1,557.1	87.9%	46.2%
<i>Snow Flying</i>	97.6	3.8%	81.7	4.6%	19.5%
<i>Bengen</i>	106.4	4.2%	90.5	5.1%	17.6%
Others	52.3	2.1%	43.2	2.4%	21.0%
Total revenue from branded down apparel business	2,533.0	100.0%	1,772.5	100.0%	42.9%

Revenue from branded apparel business by sale category

Sale categories	For the six months ended September 30,				
	2019		2018		Change
	RMB million	% of branded down apparel revenue	RMB million	% of branded down apparel revenue	
Self-operated	453.9	17.9%	327.6	18.5%	38.6%
Wholesale	2,027.0	80.0%	1,404.2	79.2%	44.4%
Others*	52.1	2.1%	40.7	2.3%	28.0%
Total revenue from branded down apparel business	2,533.0	100.0%	1,772.5	100.0%	42.9%

* Represented sales of raw materials relating to down apparel products and other licensing fees, etc.



MANAGEMENT DISCUSSION AND ANALYSIS

During the first half of FY2019/20, the Group paid great attention to the channel expansion to important region while continuously optimising channel structure. In the past six months, the Group had significantly increased the number of terminal stores in core commercial districts, such as shopping malls and core channels with high traffic flow. Meanwhile, the Group also attached great importance to the market expansion in the regional core cities. The Group closed down stores which were inefficient in sales or affected brand image after a comprehensive evaluation. For the existing and new stores, the Group attached great importance to the end market. The Group had greatly enhanced the efficiency of terminal sales points through a number of flexible measures, including strengthening and improving the renovation of point of sales terminals, improving the display of goods, and standardizing the training of sales staff. As at September 30, 2019, the total number of selling points of the Group's down apparel business (net) increased by 533 to 5,161 compared to the end of FY2018/19. Self-operated selling points (net) increased by 294 to 1,922; and selling points operated

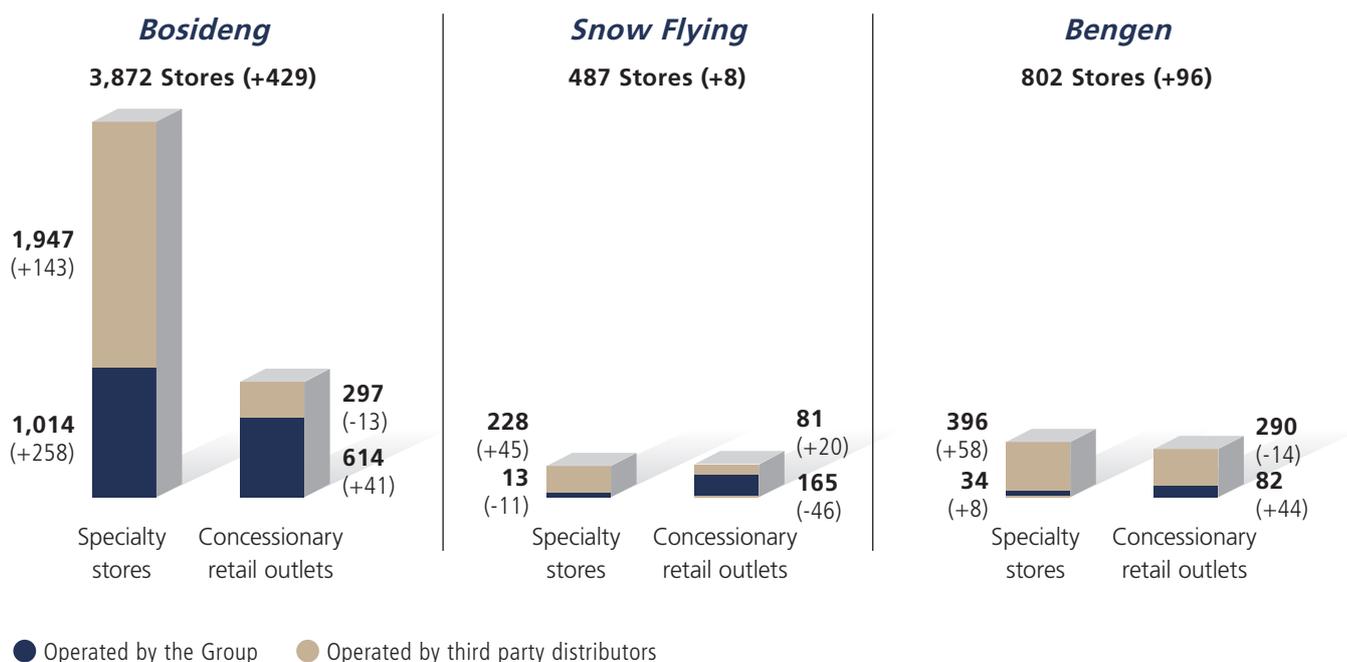


by third party distributors (net) increased by 239 to 3,239. Among which, the selling points of *Bosideng* brand's down apparel (net) increased by 429 to 3,872 compared to the end of FY2018/19. The self-operated and third party distributor-operated selling points as a percentage of the overall selling points were 37.2% and 62.8%, respectively. Among the total selling points of the Group's branded down apparel business, 25.5% were located in the first- and second-tier cities (namely, Beijing, Shanghai, Guangzhou, Shenzhen and provincial capitals), and 74.5% were located in the third- and lower-tier cities.

Retail network breakdown by down apparel brand

As at September 30, 2019	<i>Bosideng</i>		<i>Snow Flying</i>		<i>Bengen</i>		Total	
	Number of stores	Change	Number of stores	Change	Number of stores	Change	Number of stores	Change
Specialty stores								
Operated by the Group	1,014	+258	13	-11	34	+8	1,061	+255
Operated by third party distributors	1,947	+143	228	+45	396	+58	2,571	+246
Subtotal	2,961	+401	241	+34	430	+66	3,632	+501
Concessionary retail outlets								
Operated by the Group	614	+41	165	-46	82	+44	861	+39
Operated by third party distributors	297	-13	81	+20	290	-14	668	-7
Subtotal	911	+28	246	-26	372	+30	1,529	+32
Total	3,872	+429	487	+8	802	+96	5,161	+533

Change: Compared with the number of stores as at March 31, 2019



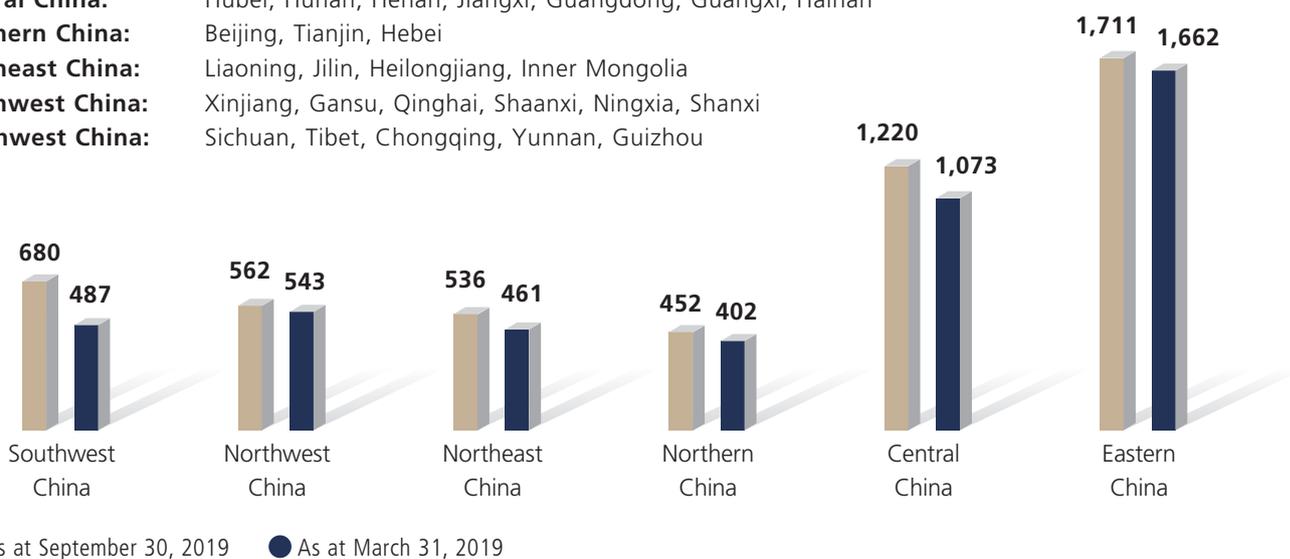
MANAGEMENT DISCUSSION AND ANALYSIS

Retail network of down apparel business by region

	As at September 30, 2019	As at March 31, 2019	Change
Eastern China	1,711	1,662	+49
Central China	1,220	1,073	+147
Northern China	452	402	+50
Northeast China	536	461	+75
Northwest China	562	543	+19
Southwest China	680	487	+193
Total	5,161	4,628	+533

Region:

- Eastern China:** Jiangsu, Anhui, Zhejiang, Shanghai, Fujian, Shandong
- Central China:** Hubei, Hunan, Henan, Jiangxi, Guangdong, Guangxi, Hainan
- Northern China:** Beijing, Tianjin, Hebei
- Northeast China:** Liaoning, Jilin, Heilongjiang, Inner Mongolia
- Northwest China:** Xinjiang, Gansu, Qinghai, Shaanxi, Ningxia, Shanxi
- Southwest China:** Sichuan, Tibet, Chongqing, Yunnan, Guizhou





MOTIVATION
INNOVATION
COOPERATION

MANAGEMENT DISCUSSION AND ANALYSIS

OEM Management Business:

During the first half of FY2019/20, revenue from the Group's OEM management business amounted to approximately RMB1,348.8 million, representing 30.4% of the Group's revenue and increased by 21.9% as compared to that of the corresponding period of last year. The percentage of revenue for the OEM management business from the top five customers accounted for 87.8% of its total revenue.

In the past six months, the OEM management business segment continuously focused on serving core customers and centering on their needs, and worked together with core customers to optimize product performance, improve product technology and quality by capitalizing on the Group's technology strengths, which gradually increased the proportion of original design manufacturing management business and significantly increased customer trust and stickiness. Meanwhile, in the face of uncertainties such as the Sino-US trade war, the Group was also actively seeking to maximize areas for co-operation of factories in Southeast Asia, using the production management experience of "being the expert of down apparel" to strengthen quality control and management of orders and production process,

thus planning in advance for and securing the future expansion of the OEM management business.

Ladieswear Business:

China's branded ladieswear market is low in concentration, and the mid-to-high-end ladieswear market is even more dispersed. Unlike the menswear market, the need for ladieswear is more diverse and personalized. With the refinement of the consumer market and the extensive expansion of international brands in the Chinese market, there has been an unprecedented level of fierce competition in China's branded ladieswear market, which is not highly concentrated.

During the first half of FY2019/20, under the bleak environment of China's domestic branded ladieswear industry, revenue from the Group's ladieswear business was approximately RMB505.9 million, representing a slight decrease of 6.1% as compared to that of the corresponding period of last year. The contribution from the ladieswear business to the Group's total revenue was 11.4%. Revenues from the ladieswear brands were as follows:

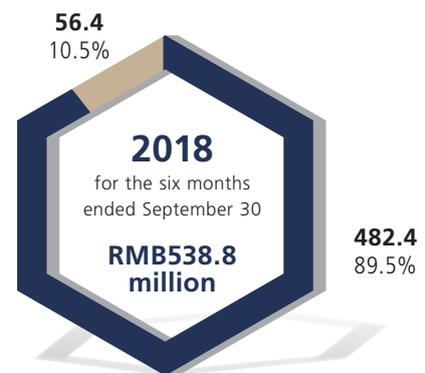
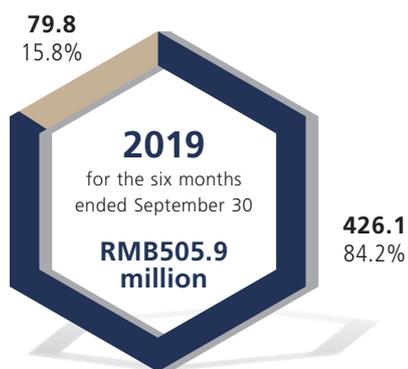
Revenue from ladieswear business by brand

Brands	For the six months ended September 30,				
	2019		2018		Change
	RMB million	% of ladieswear revenue	RMB million	% of ladieswear revenue	
JESSIE	184.3	36.4%	192.1	35.7%	-4.1%
BUOU BUOU	151.9	30.0%	160.7	29.8%	-5.5%
KOREANO	76.3	15.1%	82.0	15.2%	-6.9%
KLOVA	93.4	18.5%	101.4	18.8%	-7.9%
Other brands	—	—	2.6	0.5%	-98.8%
Total revenue from ladieswear business	505.9	100.0%	538.8	100.0%	-6.1%

Revenue from ladieswear business by sale category

Sale categories	2019		2018		Change
	RMB million	% of ladieswear revenue	RMB million	% of ladieswear revenue	
Self-operated	426.1	84.2%	482.4	89.5%	-11.7%
Wholesale	79.8	15.8%	56.4	10.5%	41.3%
Total revenue from ladieswear business	505.9	100.0%	538.8	100.0%	-6.1%

RMB million



● Self-operated ● Wholesale

MANAGEMENT DISCUSSION AND ANALYSIS



JESSIE

Entering FY2019/20, *JESSIE* was subject to certain challenges. In terms of products, innovation needed to be continuously enhanced to meet consumer demand and capture their purchasing mentality in time. In terms of operation, the physical channel structure needed to be further optimized and adjusted and the member maintenance management needed to be strengthened.

In the face of such challenges, the *JESSIE* team had responded positively. On one hand, it adjusted the structure of the design team to bring in high-quality designers from the market, clearly defined the positioning of core customers by rearranging the brand idioms, and set

out the direction and ideas of product development, innovation and change through consumer research, so as to enhance product competitiveness. On the other hand, by focusing on direct marketing and franchised stores, it (i) optimized the operation mode of benchmarking stores; (ii) strengthened terminal training, promoted terminal sales skills, and empowered terminals to create a positive sales atmosphere; and (iii) actively carried out marketing activities and improved member management, with an aim to increase the driving force of terminal sales and strengthen the stickiness of loyal customers.

At the same time, *JESSIE* made its debut at the Shenzhen Fashion Week held in March 2019, which generated media reports and coverage from authoritative and fashion media in China. In July 2019, it participated in the "Fashion Shenzhen Show", further contributing to brand awareness and enhancing the brand influence. Meanwhile, new media sales platforms were introduced to boost terminal sales.

During the first half of FY2019/20, revenue from *JESSIE* decreased by 4.1% to approximately RMB184.3 million, among which, revenue from self-operated business decreased by 11.2% to approximately RMB130.6 million and revenue from wholesale business increased by 18.9% to approximately RMB53.7 million, respectively.



BUOU BUOU

During the first half of FY2019/20, the Chinese branded ladieswear market faced fierce competition, and *BUOU BUOU* also faced challenges and difficulties in its operations. Finding out how to steer forward in the existing sales terminal and to better align product innovation with consumer preferences and needs were on the top of the agenda of the *BUOU BUOU* brand team in the past six months. To this end, *BUOU BUOU* adjusted its strategy and responded positively. In terms of channel management, it sorted out and optimized existing channels, expanded new self-operated stores, and closed some inefficient and loss-making stores in advance. It completed the splitting of online and offline design departments in product innovation and R&D. Online products will focus on popularity and cater to the needs of young customers. Offline products



will retain the original product style and cater to the needs of existing customers. It is hoped that through innovative measures such as channel optimization and product innovation, it will bring positive effects to the endogenous growth of the ladieswear business of *BUOU BUOU* in the future.

During the first half of FY2019/20, revenue from *BUOU BUOU* was approximately RMB151.9 million, representing a decrease of 5.5% as compared to that of the corresponding period of last year.

MANAGEMENT DISCUSSION AND ANALYSIS

KOREANO and KLOVA

Two mid- to high-end women's brands, *KOREANO* and *KLOVA*, continued to improve and optimize their brand image, product quality, product structure and product supply in the past six months. Through high-end customized projects launched in different regions and different levels of stores, more VIP customers will be awakened, customer stickiness will be strengthened, and purchasing power will be enhanced through one point to the entire district. At the same time, the two brands actively adjusted the channel structure and closed down inefficient loss-making stores. They also improved the existing cooperative stores, followed up the construction of terminal stores and improved the channel image. Through the new differentiated positioning of these two brands and the launch of pilot layout of shopping mall channels, the Group aims at planning and expanding the main channels for future entry.

During the first half of FY2019/20, revenues from *KOREANO* and *KLOVA* were approximately RMB76.3 million and RMB93.4 million, respectively, representing a decrease of 6.9% and 7.9% as compared to those of the corresponding period of last year, respectively.



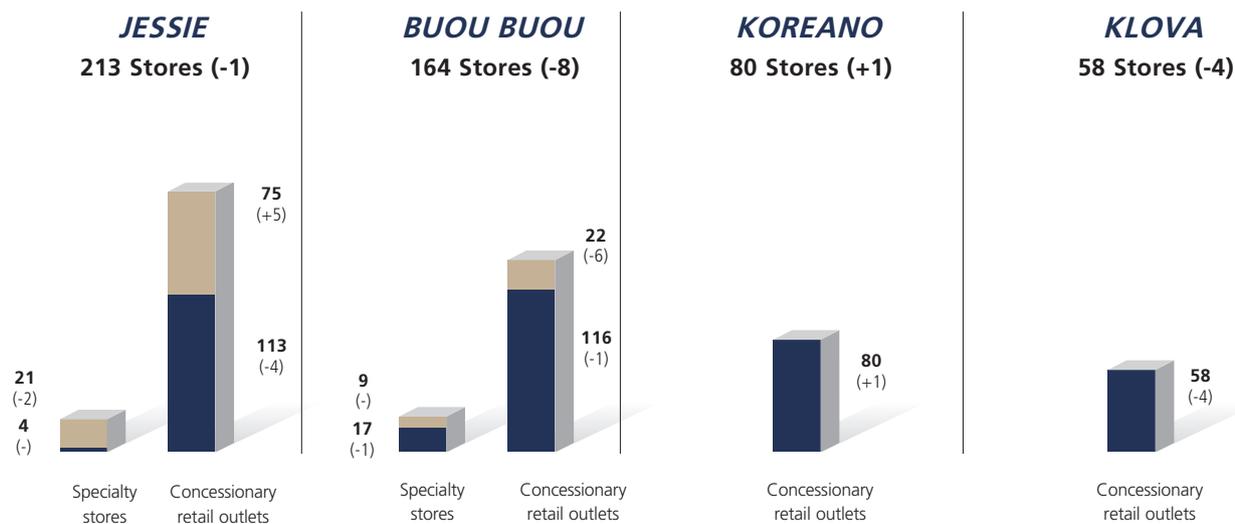
As at September 30, 2019, the total number of selling points of the Group's ladieswear business (net) decreased by 13 to 515 compared to March 31, 2019. Self-operated selling points (net) decreased by 10 to 388; and selling points operated by third party distributors (net) decreased by 3 to 127. The self-operated and third party distributor-operated selling points as a percentage of the overall selling points were 75.3% and 24.7%, respectively. Among total retail outlets of the Group's ladieswear business, 59.6% were located in the first- and second-tier cities (namely, Beijing, Shanghai, Guangzhou, Shenzhen and provincial capitals), and 40.4% were located in the third- and lower-tier cities.



Retail network breakdown by ladieswear brand

As at September 30, 2019	<i>JESSIE</i>		<i>BUOU BUOU</i>		<i>KOREANO</i>		<i>KLOVA</i>		Others		Total	
	Number of stores	Change										
Specialty stores												
Operated by the Group	4	-	17	-1	-	-	-	-	-	-	21	-1
Operated by third party distributors	21	-2	9	-	-	-	-	-	-	-	30	-2
Subtotal	25	-2	26	-1	-	-	-	-	-	-	51	-3
Concessionary retail outlets												
Operated by the Group	113	-4	116	-1	80	+1	58	-4	-	-1	367	-9
Operated by third party distributors	75	+5	22	-6	-	-	-	-	-	-	97	-1
Subtotal	188	+1	138	-7	80	+1	58	-4	-	-1	464	-10
Total	213	-1	164	-8	80	+1	58	-4	-	-1	515	-13

Change: Compared with the number of stores as at March 31, 2019



● Operated by the Group ● Operated by third party distributors

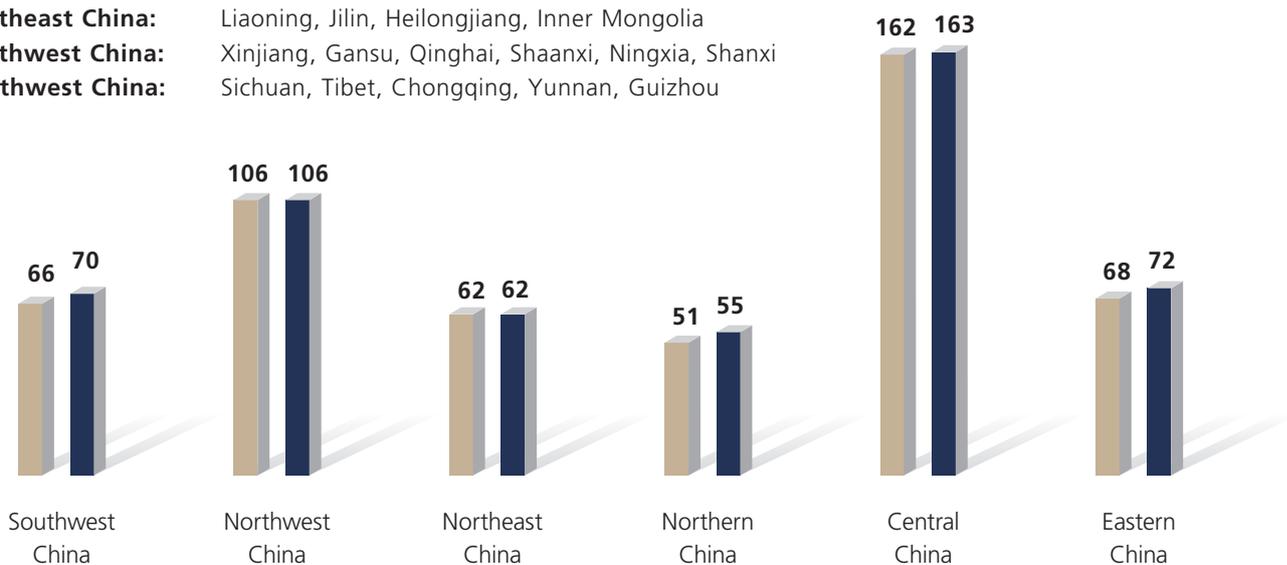
MANAGEMENT DISCUSSION AND ANALYSIS

Retail network of ladieswear business by region

	As at September 30, 2019	As at March 31, 2019	Change
Eastern China	68	72	-4
Central China	162	163	-1
Northern China	51	55	-4
Northeast China	62	62	-
Northwest China	106	106	-
Southwest China	66	70	-4
Total	515	528	-13

Region:

- Eastern China:** Jiangsu, Anhui, Zhejiang, Shanghai, Fujian, Shandong
- Central China:** Hubei, Hunan, Henan, Jiangxi, Guangdong, Guangxi, Hainan
- Northern China:** Beijing, Tianjin, Hebei
- Northeast China:** Liaoning, Jilin, Heilongjiang, Inner Mongolia
- Northwest China:** Xinjiang, Gansu, Qinghai, Shaanxi, Ningxia, Shanxi
- Southwest China:** Sichuan, Tibet, Chongqing, Yunnan, Guizhou



● As at September 30, 2019 ● As at March 31, 2019

A woman with dark hair, wearing a dark grey turtleneck sweater and a light grey, oversized coat. She is looking to the right. The background is a plain, light grey color.

CONCENTRATION
INGENUITY

MANAGEMENT DISCUSSION AND ANALYSIS

Diversified apparels business

During the first half of FY2019/20, revenue from our diversified apparels business was approximately RMB48.6 million, representing an increase of 86.9% as compared to that of the corresponding period of last year. With

the strategic transition in place in FY2018/19, the diversified apparels business now accounted for 1.1% of the Group's total revenue. Revenue from diversified apparels brands was as follows:

Revenue from diversified apparels business by category

Categories	For the six months ended September 30,				
	2019		2018		Change
	RMB million	% of diversified apparels business revenue	RMB million	% of diversified apparels business revenue	
<i>Menswear</i>	23.8	49.1%	12.7	48.8%	87.7%
<i>School uniform</i>	7.2	14.8%	6.3	24.2%	14.4%
<i>Children's wear</i>	8.9	18.4%	1.7	6.5%	428.8%
Others	8.7	17.7%	5.3	20.5%	62.5%
Total revenue from diversified apparels business	48.6	100.0%	26.0	100.0%	86.9%

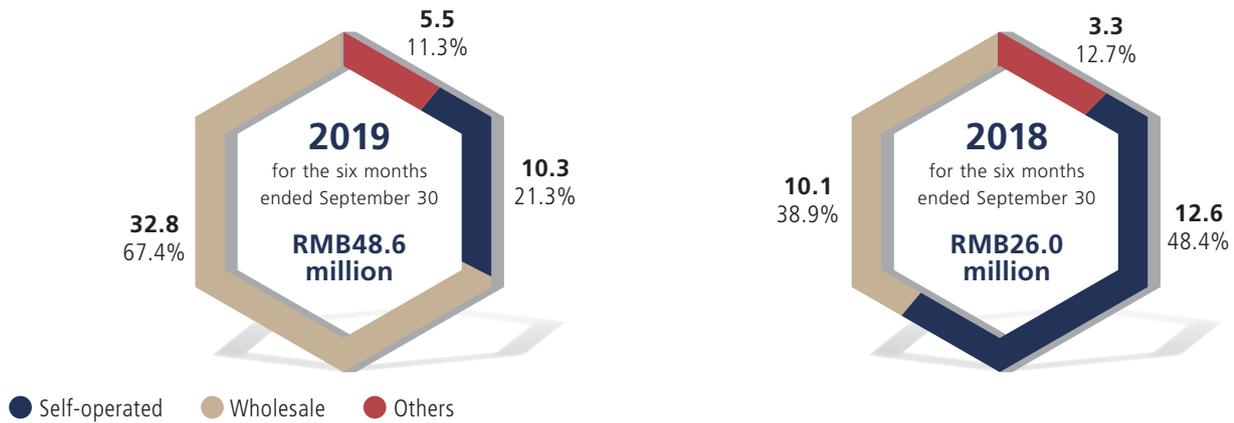
Revenue from diversified apparels business by sale category

Sale categories	For the six months ended September 30,				
	2019		2018		Change
	RMB million	% of diversified apparels business revenue	RMB million	% of diversified apparels business revenue	
Self-operated	10.3	21.3%	12.6	48.4%	-17.8%
Wholesale	32.8	67.4%	10.1	38.9%	223.6%
Others*	5.5	11.3%	3.3	12.7%	67.0%
Total revenue from diversified apparels business	48.6	100.0%	26.0	100.0%	86.9%

* Represented rental income

Revenue from diversified apparels business by sale category

RMB million



School uniform business – Sameite

During the first half of FY2019/20, the school uniform business under the diversified apparels business segment remained in operation under *Sameite*. As to brand promotion, the Company collaborated with the Ministry of Education in Ganzi Prefecture and Wenchuan after its debut at CCTV, to bring love and care to the disaster zone. *Sameite* took action to provide warmth to kids in the disaster areas. The Company initiated the Shanghai

School Uniform Expo to lead the reconstruction of the future campus culture. It also collaborated with the construction of campus news, featured teaching systems and other campus activities online. During the period, *Sameite* was awarded the titles of “China Top Ten Outstanding Contributions in School Uniform 8” (中國十大校服貢獻獎) and “Outstanding Original Design in Chinese School Uniforms” (中國校服創新獎),

MANAGEMENT DISCUSSION AND ANALYSIS



which matched the brand positioning of disseminating the core values of clothing bearing culture. As to channel construction, the *Sameite* brand explored new opportunities in core business customers in target groups such as major education groups and international schools. The Company also launched new offline experience centres in Taizhou and Zhengzhou to enhance users experience while reinforcing the brand's strategic positioning. As to business models, the Company focused on cultivating key regional agents through multiple forms of agent partnerships and sought to enhance regional influence through offline store partnerships so as to expand market shares effectively.

Customers of the school uniform business were loyal, and the Group also attached great importance to exploring and maintaining relationship with these loyal and key customers by tracking their return orders and repeated orders. The Group's unremitting efforts provided loyal customers as well as new customers with safe, healthy, comfortable and stylish up-to-standard school uniforms.



Children's wear business

During the first half of FY2019/20, the Group has been cooperating with *Petit main* of Japan and *HAPPYLAND* of Korea, with a view of becoming China's leading operator of internationally renowned brands of children's wear in the global market. Major brands which the Group has currently entered into contracts with include *Petit main* from Japan and *HAPPYLAND* from Korea. Since *Petit main* opened its flagship brand store at Tmall in August 2018, it has managed to gain a sound industry ranking from over 10,000 children's wear stores with the store bookmarked over 100,000 times within 14 months. By leveraging both online and offline channels, as well as integration of resources and optimization of the business team, the branded children's wear operation business has driven the steady development of the Group's children's wear business.



Retail network by diversified apparels category

As at September 30, 2019	<i>Menswear</i>		<i>Children's wear</i>		Total	
	Number of stores	Change	Number of stores	Change	Number of stores	Change
Specialty stores						
Operated by the Group	26	-6	–	–	26	-6
Operated by third party distributors	–	–	–	–	–	–
Subtotal	26	-6	–	–	26	-6
Concessionary retail outlets						
Operated by the Group	10	+6	4	-2	14	+4
Operated by third party distributors	–	–	–	–	–	–
Subtotal	10	+6	4	-2	14	+4
Total	36	–	4	-2	40	-2



MANAGEMENT DISCUSSION AND ANALYSIS

Retail network of diversified apparels business by region

	As at September 30, 2019	As at March 31, 2019	Change
Eastern China	9	9	-
Central China	-	-	-
Northern China	-	1	-1
Northeast China	2	2	-
Northwest China	-	2	-2
Southwest China	29	28	+1
Total	40	42	-2

Region:

Eastern China:	Jiangsu, Anhui, Zhejiang, Shanghai, Fujian, Shandong
Central China:	Hubei, Hunan, Henan, Jiangxi, Guangdong, Guangxi, Hainan
Northern China:	Beijing, Tianjin, Hebei
Northeast China:	Liaoning, Jilin, Heilongjiang, Inner Mongolia
Northwest China:	Xinjiang, Gansu, Qinghai, Shaanxi, Ningxia, Shanxi
Southwest China:	Sichuan, Tibet, Chongqing, Yunnan, Guizhou





SINCERE LOVE
AND CARE FOR
CONSUMERS

MANAGEMENT DISCUSSION AND ANALYSIS

ONLINE SALES

In general, through continuous expansion of the e-commerce platforms over the last year, the online e-commerce business on one hand plays a role in carrying out the brand strategy and promoting the upgrade of the store image, while on the other hand, it optimizes its channel mix layout and strengthens the strategic cooperation among important platforms. In the past six months, the Group reached in-depth strategic cooperation with online platforms such as Tmall and Vipshops so as to lock on to high-quality resources early in advance. Meanwhile, the Group placed increased emphasis on combining brand promotion and e-commerce, and through visual images and detailed webpage description to highlight the quality of the product and improve customers' experience of online shopping. In the past six months, the Group was ranked highly among Tmall's IN brands. *Bosideng's* brand impact and quality was also widely recognized by online mainstream consumers. The store rating of Tmall flagship store rose from 4.83 to 4.91, while customer shopping satisfaction rose from 93% to 96%.

The expansion of e-commerce business primarily targets groups seeking for fashion, quality, practicality, trendy and luxury goods. To date, the structure of online-shopping customers saw substantial optimization. During



the first half of FY2019/20, revenue from the total online sales of the Group's brands were approximately RMB304.7 million, representing an increase of 70.9% as compared to that of the corresponding period of last year. Revenue from the online sales of branded down apparels business and ladieswear business for the period were approximately RMB263.0 million and RMB34.0 million, accounting for 10.4% and 6.7% of the revenue of each business, respectively. By sales categories, revenue from self-operated and wholesale through the Group's online sales amounted to approximately RMB129.6 million and RMB175.1 million, respectively.

GROSS PROFIT

During the first half of FY2019/20, gross profit of the Group increased by 32.6% as compared to that of the corresponding period of last year, from approximately RMB1,455.4 million to approximately RMB1,929.6 million. Following the further brand upgrading and product expansion, gross profit margin increased by 1.2 percentage points as compared to that of the corresponding period of last year, from 42.3% to 43.5%.

Gross profit margin of the branded down apparel business increased by 2.3 percentage points to 52.9%, mainly due to the Group's strategies of "focusing on our principal business and key brands" especially in the *Bosideng* brand, and continue to rebrand and upgrade the *Bosideng* brand to position itself as "top-selling down apparel expert in the world" during the period. Efforts in brand upgrading and product innovation enhances the average pricing of those high quality products in the market, so that *Bosideng* moves towards being "high-class" and "high value". Due to domestic labor and cost pressures, as well as some orders that have been shifted to factories in Vietnam which the Group has cooperated with, which led to an increase in cost, the gross profit margin of OEM management business decreased by 3.4 percentage points as compared to that of the corresponding period of last year. The gross profit margin of ladieswear business slightly increased by 0.7 percentage point to 76.8% as compared to that of the corresponding period of last year, which was mainly due to the new policy of VAT tax reduction in 2019.

OPERATING PROFIT

During the first half of FY2019/20, the Group's operating profit increased by 34.6% to approximately RMB477.7 million. Operating profit margin was 10.8%, representing an increase of 0.5 percentage point as compared to 10.3% of the corresponding period of last year, which was mainly attributable to the contribution from the branded down apparel business and OEM management business.

DISTRIBUTION EXPENSES

During the first half of FY2019/20, the Group's distribution expenses, mainly comprising advertising and promotion expenses, concessionaire fees to department stores, depreciation charge of right of use assets and personnel expenses, amounted to approximately RMB1,119.0 million, representing an increase of 41.6% as compared to approximately RMB790.2 million of the corresponding period of last year. The Group's distribution expenses accounted for 25.2% of its total revenue, representing an increase of 2.3 percentage points as compared to 22.9% of the corresponding period of last year. The increase in distribution expenses was mainly due to the Group's efforts in brand and channel construction for the branded down apparel business during this financial year, especially for the *Bosideng* brand, as well as the rises in wages and pension fund contributions due to the increase in headcounts during the period.

ADMINISTRATIVE EXPENSES

The Group's administrative expenses mainly comprise salary and welfare, depreciation and consultancy expenses, amounted to approximately RMB335.8 million, representing an increase of 0.6% as compared to approximately RMB333.7 million of the corresponding period of last year. The proportion of administrative expenses to the Group's total revenue was 7.6%, representing a decrease of 2.1 percentage points as compared to 9.7% of the corresponding period of last year.

FINANCE INCOME

During the first half of FY2019/20, the Group's finance income decreased by 10.1% to approximately RMB109.3 million from approximately RMB121.6 million. The decrease was mainly due to the decrease in the Group's bank interest income and the financial income and fluctuation in foreign currency exchange rate, which led to a decrease in exchange gain during the first half of FY2019/20 as compared with the corresponding period of last year.

FINANCE COST

During the first half of FY2019/20, the Group's finance cost decreased to approximately RMB100.8 million, primarily due to decrease in the Group's loan interest expense and bank fees, and narrowing loss in investment in the industrial fund during the period. In order to capture investment opportunities arising



MANAGEMENT DISCUSSION AND ANALYSIS

from the fashion and apparel industry, we applied our unutilised cash asset to investments with high liquidity and potential, so as to enhance our investment income for the short or medium term. In FY2017/18, the Group invested USD98 million in the industrial fund. Due to the impact of the heightened market risks, certain losses were incurred in the other financial assets held by the industrial fund. The Group began the redemption of the fund in FY2018/19. As at September 30, 2019, the Group had fully redeemed the fund. For the six months ended September 30, 2019, the proceeds and realized losses from redemption of the industrial fund were approximately RMB671.9 million and RMB61.0 million, respectively.

TAXATION

During the first half of FY2019/20, income tax expenses increased from approximately RMB102.2 million to approximately RMB125.8 million. The effective tax rate was approximately 25.9%, which approximated to the standard PRC income tax rate of 25%.

DIVIDEND

The Board recommended the payment of an interim dividend of HKD3.0 cents (equivalent to approximately RMB2.7 cents) per ordinary share for the six months ended September 30, 2019. The interim dividend will be paid on or around January 14, 2020 to shareholders whose names appear on the register of members of the Company on January 3, 2020.

LIQUIDITY AND FINANCIAL RESOURCES

For the six months ended September 30, 2019, the Group's net cash used in operating activities amounted to approximately RMB2,857.1 million. As at September 30, 2019, cash and cash equivalents amounted to approximately RMB1,391.2 million.



As at September 30, 2019, the distribution of cash and cash equivalents by currency unit was as follows:

	RMB' 000
Renminbi	1,144,002
US dollar	167,030
Pound sterling	10,901
HK dollar	66,581
Japanese yen	2,562
European dollar	144
Total	1,391,220

In order to maximize returns on the Group's available cash reserves, the Group has invested in the other financial assets, including capital protected short-term investments with banks in China and other financial securities. The expected but unguaranteed returns of the short-term investments with banks ranged from 2.10% to 4.50% per annum. The other financial securities referred to trading stocks and bonds held by Shuo Ming De Investment Co., Ltd.

For the six months ended September 30, 2019, the losses at fair value through other comprehensive income of approximately RMB82.0 million were from the investment in non-public shares of Jinhong Fashion Group Co., Limited (formerly known as "VGRASS Fashion Co., LTD.") (a company listed on Shanghai Stock Exchange; SSE, stock code: 603518) ("Jinhong Group"). The details are set out in Note 20 to the Financial Statements and are included in the table below:

Nature of Investments	As at March 31, 2019	As at September 30, 2019		For the six months ended September 30, 2019				Losses at fair value through other comprehensive income RMB million
	Fair value/ carrying amount RMB million	Fair value/ carrying amount RMB million	Fair value/ carrying amount as a percentage of net assets of the Group	Purchase RMB Million	Proceeds from disposal RMB Million	Realized losses recognized in profit or loss RMB million	Unrealized gains at fair value through profit or loss RMB million	
Jinhong Group	207.5	125.5	1.3%	-	-	-	-	(82.0)
Bonds ^(Note)	700.3	-	-	-	642.8	(57.5)	-	-
Stocks	26.4	78.9	0.8%	71.4	29.1	(3.5)	13.7	-
	934.2	204.4	2.1%	71.4	671.9	(61.0)	13.7	(82.0)

Note: During the six months ended September 30, 2019, the interest income received was approximately RMB11.9 million.

MANAGEMENT DISCUSSION AND ANALYSIS

As at September 30, 2019, the bank borrowings of the Group amounted to approximately RMB2,318.3 million (March 31, 2019: RMB1,627.7 million). The gearing ratio (total interest-bearing borrowings/total equity) of the Group was 23.4% (March 31, 2019: 16.1%).

As at September 30, 2019, the distribution of borrowings by currency unit and types of interest rate adopted were as follows:

Nature of Investments	US dollars RMB million	HK dollars RMB million	Japanese yen RMB million	Renminbi RMB million	Total RMB million
Floating interest rate	247.6	973.8	298.8	–	1,520.2
Fixed interest rate	198.1	–	–	600.0	798.1
Total	445.7	973.8	298.8	600.0	2,318.3

MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

For the six months ended September 30, 2019, the Group did not have any material acquisitions and disposals of subsidiaries and affiliated companies.

CONTINGENT LIABILITIES

As at September 30, 2019, the Group had no material contingent liabilities.

CAPITAL COMMITMENTS

As at September 30, 2019, the Group had outstanding capital commitments in respect of plant, property and equipment amounting to approximately RMB86.1 million (March 31, 2019: RMB20.0 million).

PLEDGE OF ASSETS

As at September 30, 2019, bank deposits amounting to approximately RMB470.4 million had been pledged to banks for the purpose of standby letter of credit, bank borrowings and bills payable and letter of credit financing (March 31, 2019: approximately RMB679.3 million).

FINANCIAL MANAGEMENT AND TREASURY POLICY

The financial risk management of the Group is the responsibility of the Group's treasury function at its head office. The Group adopted prudent funding and treasury management policies while maintaining an overall healthy financial position. The Group's source of funding was raised by cash generated from operating activities and bank borrowings. The Group's treasury policies mainly include managing capital liquidity, yield and its exposure to exchange rate fluctuations to safeguard the healthy development of the principal businesses of the Group.

FOREIGN CURRENCY EXPOSURE

The business operations of the Group were conducted mainly in China with revenues and expenses of the Group's subsidiaries denominated in Renminbi. Some of the Group's cash and bank deposits were denominated in Hong Kong dollars or US dollars. The Company and some of its overseas subsidiaries selected US dollars as their functional currency. Any significant exchange rate fluctuations of Hong Kong dollars, US dollars, Japanese yen and Pound sterling or against each entity's respective functional currency may have a material impact on the Group.

In face of the currency market instability, the Group will make use of forward contracts and foreign exchange swaps to mitigate the exchange rate risk as and when appropriate.

HUMAN RESOURCES

As of September 30, 2019, the Group had 6,975 full-time employees (September 30, 2018: 6,017 full-time employees), an increase of 958 employees as compared to that of September 30, 2018. Staff costs for the six months ended September 30, 2019 (including Directors' remuneration in the form of salaries, other allowances and equity settled share-based transaction expenses) were approximately RMB512.0 million (for the six months ended September 30, 2018: approximately RMB374.0 million). During this financial year, the Group strengthened its team bonding and increased relevant high caliber personnel in the marketing team and terminal store personnel of branded down apparel.

The Group's remuneration and bonus policy is primarily based on performance appraisal and length of service of each employee with reference to the prevailing market conditions. To provide a comfortable and harmonious living environment to employees of the Group, the Group offered staff dormitories with hotel-style management service to non-local university graduates, professional technicians and management staff who did not have a living place in Changshu once they were employed by the Group.

Details of the movement in the Options during the six months ended September 30, 2019 are set out in Note 29 to the Financial Statements and are included in the table below:

Category of participants	Number of Options					As at September 30, 2019
	As at March 31, 2019	Granted during the reporting period	Exercised during the reporting period	Cancelled during the reporting period	Lapsed during the reporting period	
Directors						
Rui Jinsong	91,200,000	–	–	–	–	91,200,000
Huang Qiaolian	9,000,000	–	300,000	–	–	8,700,000
Others						
Others ^(Note 1)	397,604,000	–	79,720,000	–	8,000,000	309,884,000
						^(Note 2)
Total	497,804,000	–	80,020,000	–	8,000,000	409,784,000

- Notes: 1. Mr. Mak Yun Kuen resigned as an executive Director with effect from May 1, 2019. Accordingly, details of the movements of his Options have been classified into "Others" in the table above.
2. During the six months ended September 30, 2019, an aggregate of 49,530,000 Options were vested. As at September 30, 2019, there were a total of 409,784,000 Options, of which an aggregate of 112,904,000 Options were vested.

MANAGEMENT DISCUSSION AND ANALYSIS

Further, details of the movement in the awarded Shares which remained outstanding under the Share Award Scheme during the six months ended September 30,

2019 are set out in Note 29 to the Financial Statements and are included in the table below:

Category of participants	Number of awarded Shares				Outstanding as at September 30, 2019
	Outstanding as at March 31, 2019	Granted during the reporting period	Vested during the reporting period	Lapsed during the reporting period	
Directors					
Rui Jinsong	3,360,000	–	3,360,000	–	–
Huang Qiaolian	3,380,000	–	1,680,000	–	1,700,000
Others					
Others ^(Note 1)	87,670,000	–	44,490,000	–	43,180,000
Total	94,410,000	–	49,530,000	–	44,880,000

Note: 1. Mr. Mak Yun Kuen resigned as an executive Director with effect from May 1, 2019. Accordingly, details of the movements of his awarded Shares have been classified into “Others” in the table above.

FUTURE OUTLOOK

Since 2019, the growth of the global economy and international trade have been slowing down, respectively, with multiple uncertainty and unstable factors such as Brexit, and the increasing international trade tensions still exists. In the latest World Economic Outlook released in July 2019, the International Monetary Fund once again lowered its forecast for world economic growth in 2019 and 2020 to 3.2% and 3.5%, respectively.

For China's domestic consumer market, the consumer confidence index has continued to grow at a high level, and the supply-side structural reform has been solidly promoted, providing strong support for the continued improvement to the domestic demand market. In conformity with the changing consumption logic and market environment, the Group further deepened the transformation from "self-cognition" to "value cognition" of consumers through the previous implementation of the strategic transformation, responding to the concept of "good life needs" in the new era through close connections with consumers' spending habits and preferences and the market development direction, thereby creating our own core strengths and winning the market share and consumers with differentiated competition.

Branded Down Apparel Business: Looking ahead, while upholding the principle of "focusing on its principal business and main brand", the Group will strengthen its core principal business by continuing to focus on positioning itself as the "expert and best-seller of down apparel in the world" and centering on "function", and endeavor to build the dream of becoming a "mid- to high-end functional apparel group".

As to brand building, the Group will continue to focus on its positioning, strengthen brand public relations and marketing efforts, strengthen the combination of product and sales to consolidate its expert position. As to product optimization, the Group will enhance originality in design and product quality. As to sales channel development, the Group will gradually increase the percentage of mainstream and high-end channels to promote the building of the image of a down apparel expert and improve the terminal quality. As to retail support, the Group will continue to promote its products towards more youthful consumers, facilitate purchases through the enhancement of consumer experience and achieve the innovation of the online and offline retail operation model.

OEM Management Business: Looking ahead, the Group will continue to deepen its strategic partnership with its core customers, enhance its service capabilities and maintain the continued growth of orders. Through the overall arrangement of production capacity cooperation in Southeast Asia, the Group will break the bottleneck of cooperation with core customers to maintain long-term and stable strategic partnership.

Ladieswear Business: Looking ahead, the Group will continue to focus on integrating the resources of the existing four brands in the ladieswear business, further enhance the operational efficiency and management efficiency of the ladieswear business unit by enhancing the product strength, channel strength and brand power of the various brands of ladieswear, and achieve the organic and healthy growth of the ladieswear business through further expanding the synergy within the Group.



DOWN
APPAREL
EXPERT



**Review report to the board of directors of Bosideng International Holdings Limited**

(Incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim financial report set out on pages 42 to 87 which comprises the condensed consolidated statement of financial position of Bosideng International Holdings Limited as of September 30, 2019, and the related condensed consolidated statement of profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated cash flow statement for the six-months period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and International Accounting Standard 34, *Interim Financial Reporting*, issued by the International Accounting Standards Board. The directors are responsible for the preparation and presentation of the interim financial report in accordance with International Accounting Standard 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*, issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at September 30, 2019 is not prepared, in all material respects, in accordance with International Accounting Standard 34, *Interim Financial Reporting*.

KPMG

8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

November 28, 2019

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended September 30, 2019 – unaudited

	Note	Six months ended September 30, 2019 RMB' 000	Six months ended September 30, 2018 RMB' 000 (Note)
Revenue	6	4,436,283	3,444,181
Cost of sales		(2,506,671)	(1,988,776)
Gross profit		1,929,612	1,455,405
Other income	7	50,885	23,429
Selling and distribution expenses		(1,119,010)	(790,174)
Administrative expenses		(335,755)	(333,697)
Impairment loss on intangible assets and goodwill		(48,000)	–
Other expenses		(10)	(31)
Profit from operations		477,722	354,932
Finance income		109,333	121,589
Finance costs		(100,814)	(115,850)
Net finance income	10	8,519	5,739
Profit before taxation		486,241	360,671
Income tax expense	11(a)	(125,772)	(102,237)
Profit for the period		360,469	258,434
Other comprehensive income for the period:			
Items that will not be reclassified to profit or loss:			
Equity investments at fair value through other comprehensive income – net movement in fair value reserve (non-recycling)		(61,463)	(49,874)
		(61,463)	(49,874)
Items that may be reclassified subsequently to profit or loss:			
Foreign currency translation differences – foreign operations		(29,932)	(60,496)
Other financial assets: net movement in fair value reserve (recycling)		11,332	(15,938)
		(18,600)	(76,434)
Other comprehensive income for the period, net of tax		(80,063)	(126,308)
Total comprehensive income for the period		280,406	132,126

	Note	Six months ended September 30, 2019 RMB' 000	Six months ended September 30, 2018 RMB' 000 (Note)
Profit attributable to:			
Equity shareholders of the Company		342,664	251,164
Non-controlling interests		17,805	7,270
Profit for the period		360,469	258,434
Total comprehensive income attributable to:			
Equity shareholders of the Company		262,601	125,123
Non-controlling interests		17,805	7,003
Total comprehensive income for the period		280,406	132,126
Earnings per share	12		
– basic (RMB cents)		3.23	2.38
– diluted (RMB cents)		3.19	2.36

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

The notes on pages 49 to 87 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company attributable to the profit for the period are set out in note 28(a).

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At September 30, 2019 – unaudited

	Note	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000 (Note)
Non-current assets			
Property, plant and equipment	13	1,169,147	1,023,660
Right-of-use assets	14	486,005	–
Lease prepayments		–	51,284
Intangible assets and goodwill	15	1,725,533	1,800,259
Investment properties	16	273,112	285,380
Other financial assets	20	125,546	207,497
Deferred tax assets	11(b)	610,482	576,467
		4,389,825	3,944,547
Current assets			
Inventories	17	2,773,375	1,931,130
Trade and bills receivables	18	3,127,201	1,035,042
Deposits, prepayments and other receivables	19	1,670,862	919,887
Receivables due from related parties	32(b)	348,004	178,843
Other financial assets	20	2,141,047	4,416,750
Pledged bank deposits	21	470,431	679,336
Time deposits with maturity over three months	22	34,500	222,902
Cash and cash equivalents	23	1,391,220	1,754,267
		11,956,640	11,138,157
Current liabilities			
Current income tax liabilities		369,139	462,551
Interest-bearing borrowings	24	2,318,261	1,627,720
Lease Liabilities		129,907	–
Trade and other payables	25	3,169,836	2,699,661
Payables due to related parties	32(b)	22,207	3,638
Derivative financial liabilities	26	2,289	2,289
		6,011,639	4,795,859
Net current assets		5,945,001	6,342,298
Total assets less current liabilities		10,334,826	10,286,845

	Note	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000 (Note)
Non-current liabilities			
Deferred tax liabilities	11(b)	152,273	173,353
Lease liabilities		277,973	–
Non-current other payables	27	3,958	4,606
		434,204	177,959
Net assets			
Capital and reserves			
Share capital		809	803
Reserves		9,671,590	9,898,398
Equity attributable to equity shareholders of the Company			
		9,672,399	9,899,201
Non-controlling interests			
		228,223	209,685
Total equity			
		9,900,622	10,108,886

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

Approved and authorized for issue by the board of directors on November 28, 2019.

Gao Dekang
Chairman of the Board of Directors

Gao Xiaodong
Director

The notes on pages 49 to 87 form part of this interim financial report.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended September 30, 2019 – unaudited

	Attributable to the equity shareholders of the Company										
	Share capital RMB '000	Share premium RMB '000	Award Scheme RMB '000	Capital reserves RMB '000	Statutory reserves RMB '000	Translation reserves RMB '000	Other reserves RMB '000	Retained earnings RMB '000	Total RMB '000	Non-controlling interests RMB '000	Total equity RMB '000
Balance at March 31, 2019 (Note)	803	1,532,813	(76,863)	102,143	853,073	(550,786)	(87,256)	8,125,274	9,899,201	209,685	10,108,886
Impact on initial application of IFRS16 (note 3)	-	-	-	-	-	-	-	(6,632)	(6,632)	(24)	(6,656)
Balance at April 1, 2019	803	1,532,813	(76,863)	102,143	853,073	(550,786)	(87,256)	8,118,642	9,892,569	209,661	10,102,230
Total comprehensive income for the period:											
Profit for the period	-	-	-	-	-	-	-	342,664	342,664	17,805	360,469
Foreign currency translation differences											
– foreign operations	-	-	-	-	-	(29,932)	-	-	(29,932)	-	(29,932)
Net change in fair value of debt instruments at FVOCI, net of tax (recycling)	-	-	-	-	-	-	11,332	-	11,332	-	11,332
Net change in fair value of equity investment at FVOCI, net of tax (non-recycling)	-	-	-	-	-	-	(61,463)	-	(61,463)	-	(61,463)
Total comprehensive income for the period	-	-	-	-	-	(29,932)	(50,131)	342,664	262,601	17,805	280,406
Transactions with owners, recorded directly in equity											
Equity-settled share-based transactions (note 29)	6	61,171	-	(3,181)	-	-	-	-	57,996	-	57,996
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	757	757
Treasury shares held for Share Award Scheme	-	-	36,851	(22,983)	-	-	-	-	13,868	-	13,868
Written put option to non-controlling interests (note 26)	-	-	-	-	-	-	5,124	-	5,124	-	5,124
Dividends (note 28(a))	-	-	-	-	-	-	-	(559,759)	(559,759)	-	(559,759)
	6	61,171	36,851	(26,164)	-	-	5,124	(559,759)	(482,771)	757	(482,014)
Balance at September 30, 2019	809	1,593,984	(40,012)	75,979	853,073	(580,718)	(132,263)	7,901,547	9,672,399	228,223	9,900,622

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

Attributable to the equity shareholders of the Company											
	Share capital	Share premium	Treasury shares held for the Share Award Scheme	Capital reserves	Statutory reserves	Translation reserves	Other reserves	Retained earnings	Total	Non-controlling interests	Total equity
	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000	RMB '000
Balance at April 1, 2018	803	1,956,903	(110,893)	97,467	841,591	(520,354)	(135,618)	7,465,894	9,595,793	186,975	9,782,768
Total comprehensive income for the period:											
Profit for the period	-	-	-	-	-	-	-	251,164	251,164	7,270	258,434
Foreign currency translation differences											
– foreign operations	-	-	-	-	-	(60,446)	-	-	(60,446)	(50)	(60,496)
Net change in fair value of other financial assets, net of tax (recycling)	-	-	-	-	-	-	(15,721)	-	(15,721)	(217)	(15,938)
Net change in fair value of equity investment at fair value through other comprehensive income, net of tax (non-recycling)	-	-	-	-	-	-	(49,874)	-	(49,874)	-	(49,874)
Total comprehensive income for the period	-	-	-	-	-	(60,446)	(65,595)	251,164	125,123	7,003	132,126
Transactions with owners, recorded directly in equity											
New establishment of subsidiaries	-	-	-	-	-	-	-	-	-	20,945	20,945
Disposal of subsidiaries	-	-	-	-	-	-	-	-	-	(12)	(12)
Treasury shares held for Share Award Scheme	-	-	8,149	(20,238)	-	-	-	-	(12,089)	-	(12,089)
Appropriation to statutory reserves	-	-	-	-	3,997	-	-	(3,997)	-	-	-
Written put option to non-controlling interests (note 26)	-	-	-	-	-	-	69,308	-	69,308	-	69,308
Dividends (note 28(a))	-	-	-	-	-	-	-	(553,754)	(553,754)	(22,200)	(575,954)
Equity-settled transactions (note 29)	-	-	-	23,515	-	-	-	-	23,515	-	23,515
	-	-	8,149	3,277	3,997	-	69,308	(557,751)	(473,020)	(1,267)	(474,287)
Balance at September 30, 2018	803	1,956,903	(102,744)	100,744	845,588	(580,800)	(131,905)	7,159,307	9,247,896	192,711	9,440,607

The notes on pages 49 to 87 form part of this interim financial report.

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended September 30, 2019 – unaudited

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000 (Note)
Operating activities		
Cash used in operations	(2,639,131)	(1,752,528)
Interest paid	(29,276)	(37,112)
Income tax paid	(188,717)	(100,707)
Net cash used in operating activities	(2,857,124)	(1,890,347)
Investing activities		
Acquisition of property, plant and equipment	(262,266)	(71,170)
Payments in relation to completion of acquisition of a subsidiary	–	(40,000)
Acquisition of other financial assets	(3,480,776)	(6,284,590)
Proceeds from disposal of other financial assets	5,791,980	8,205,064
Proceeds from disposal of investment properties	7,000	–
Decrease in time deposits with maturity over three months	188,402	32,611
Interest received	84,150	104,463
Net cash generated from investing activities	2,328,490	1,946,378
Financing activities		
Proceeds from interest-bearing borrowings	1,453,509	934,224
Repayment of interest-bearing borrowings	(812,432)	(869,555)
Decrease/(increase) in bank deposits pledged for bank loans	736	(355,681)
Decrease in bank deposits pledged for standby letter of credit	146,863	359,810
Dividends paid	(574,599)	(553,754)
Capital element of lease rentals paid	(76,473)	–
Interest element of lease rentals paid	(8,537)	–
Net cash generated from/(used in) financing activities	129,067	(484,956)
Net decrease in cash and cash equivalents	(399,567)	(428,925)
Cash and cash equivalents at the beginning of the period	1,754,267	1,794,051
Effect of foreign currency exchange rate changes	36,520	(80,185)
Cash and cash equivalents at the end of the period	1,391,220	1,284,941

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

The notes on pages 49 to 87 form part of this interim financial report.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

1 REPORTING ENTITY AND CORPORATE INFORMATION

Bosideng International Holdings Limited (the “Company”) was incorporated in the Cayman Islands on July 10, 2006 as an exempted company with limited liability under the Companies Law, Cap 22 (law 3 of 1961, as consolidated and revised) of the Cayman Islands. Its registered address is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The Company and its subsidiaries (collectively, the “Group”) are principally engaged in the research, design and development, raw materials procurement, outsourced manufacturing, marketing and distribution of branded down apparel products, original equipment manufacturing (“OEM”) products and non-down apparel products in the People’s Republic of China (the “PRC”).

The Company’s shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on October 11, 2007 (the “Listing Date”).

2 BASIS OF PREPARATION

The Company has a financial year end date of March 31. The interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”), including compliance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, issued by the International Accounting Standards Board (“IASB”). It was authorized for issue on November 28, 2019.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the annual financial statements for the year ended March 31, 2019, except for the accounting policy changes that are expected to be reflected in the annual financial statements for the year ending March 31, 2020. Details of the changes in accounting policies are set out in note 3.

The preparation of an interim financial report in conformity with IAS 34 requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to understanding of the changes in the financial position and performance of the Group since the annual financial statements for the year ended March 31, 2019. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards (“IFRSs”).

The interim financial report is unaudited, but has been reviewed by the audit committee of the Company. It has also been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). KPMG’s independent review report to the Board of Directors is included in page 41.

The financial information relating to the financial year ended March 31, 2019 that is included in the interim financial report as comparative information does not constitute the Company’s statutory annual consolidated financial statements for that financial year but is derived from those financial statements. The annual financial statements for the year ended March 31, 2019 are available in the Company’s registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated June 26, 2019.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

3 CHANGES IN ACCOUNTING POLICIES

The IASB has issued a new IFRS, IFRS 16, *Leases*, and a number of amendments to IFRSs that are first effective for the current accounting period of the Group.

Except for IFRS 16, *Leases*, none of the developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this interim financial report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

IFRS 16, *Leases*

IFRS 16 replaces IAS 17, *Leases*, and the related interpretations, IFRIC 4, *Determining whether an arrangement contains a lease*, SIC 15, *Operating leases – incentives*, and SIC 27, *Evaluating the substance of transactions involving the legal form of a lease*. It introduces a single accounting model for lessees, which requires a lessee to recognize a right-of-use asset and a lease liability for all leases, except for leases that have a lease term of 12 months or less ("short-term leases") and leases of low value assets. The lessor accounting requirements are brought forward from IAS 17 substantially unchanged.

The Group has initially applied IFRS 16 as at April 1, 2019. The Group has elected to use the modified retrospective approach and has therefore recognized the cumulative effect of initial application as an adjustment to the opening balance of equity at April 1, 2019. Comparative information has not been restated and continues to be reported under IAS 17.

Further details of the nature and effect of the changes to previous accounting policies and the transition options applied are set out below:

(a) Changes in the accounting policies

(i) *New definition of a lease*

The change in the definition of a lease mainly relates to the concept of control. IFRS 16 defines a lease on the basis of whether a customer controls the use of an identified asset for a period of time, which may be determined by a defined amount of use. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

The Group applies the new definition of a lease in IFRS 16 only to contracts that were entered into or changed on or after April 1, 2019. For contracts entered into before April 1, 2019, the Group has used the transitional practical expedient to grandfather the previous assessment of which existing arrangements are or contain leases.

Accordingly, contracts that were previously assessed as leases under IAS 17 continue to be accounted for as leases under IFRS 16 and contracts previously assessed as non-lease service arrangements continue to be accounted for as executory contracts.

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(a) Changes in the accounting policies (continued)

(ii) *Lessee accounting*

IFRS 16 eliminates the requirement for a lessee to classify leases as either operating leases or finance leases, as was previously required by IAS 17. Instead, the Group is required to capitalize all leases when it is the lessee, including leases previously classified as operating leases under IAS 17, other than those short-term leases and leases of low-value assets. As far as the Group is concerned, these newly capitalized leases are primarily in relation to property, plant and equipment as disclosed in note 31(b).

Where the contract contains lease component(s) and non-lease component(s), the Group has elected not to separate non-lease components and accounts for each lease component and any associated non-lease components as a single lease component for all leases.

When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalize the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalized are recognized as an expense on a systematic basis over the lease term.

Where the lease is capitalized, the lease liability is initially recognized at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortized cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right-of-use asset recognized when a lease is capitalized is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received.

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(b) Critical accounting judgements and sources of estimation uncertainty in applying the above accounting policies

Determining the lease term

As explained in the above accounting policies, the lease liability is initially recognized at the present value of the lease payments payable over the lease term. In determining the lease term at the commencement date for leases that include renewal options exercisable by the Group, the Group evaluates the likelihood of exercising the renewal options taking into account all relevant facts and circumstances that create an economic incentive for the Group to exercise the option, including favourable terms, leasehold improvements undertaken and the importance of that underlying asset to the Group's operation. The lease term is reassessed when there is a significant event or significant change in circumstance that is within the Group's control. Any increase or decrease in the lease term would affect the amount of lease liabilities and right-of-use assets recognized in future years.

(c) Transitional impact

At the date of transition to IFRS 16 (i.e. April 1, 2019), the Group determined the length of the remaining lease terms and measured the lease liabilities for the leases previously classified as operating leases at the present value of the remaining lease payments, discounted using the relevant incremental borrowing rates at April 1, 2019. The weighted average of the incremental borrowing rates used for determination of the present value of the remaining lease payments was 4.75%.

To ease the transition to IFRS 16, the Group applied the following recognition exemption and practical expedients at the date of initial application of IFRS 16:

- (i) the Group elected not to apply the requirements of IFRS 16 in respect of the recognition of lease liabilities and right-of-use assets to leases for which the remaining lease term ends within 12 months from the date of initial application of IFRS 16, i.e. where the lease term ends on or before March 31, 2020;
- (ii) when measuring the lease liabilities at the date of initial application of IFRS 16, the Group applied a single discount rate to a portfolio of leases with reasonably similar characteristics (such as leases with a similar remaining lease term for a similar class of underlying asset in a similar economic environment); and
- (iii) when measuring the right-of-use assets at the date of initial application of IFRS 16, the Group relied on the previous assessment for onerous contract provisions as at March 31, 2019 as an alternative to performing an impairment review.

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(c) Transitional impact (continued)

The following table reconciles the operating lease commitments as disclosed in note 31(b) as at March 31, 2019 to the opening balance for lease liabilities recognized as at April 1, 2019:

	At April 1, 2019 RMB' 000
Operating lease commitments at March 31, 2019	203,663
Less: commitments relating to leases exempt from capitalization: – short-term leases and other leases with remaining lease term ending on or before March 31, 2020	(191)
Add: lease payments for the additional periods where the Group considers it reasonably certain that it will exercise the extension options	34,358
Less: total future interest expenses	(15,228)
Present value of remaining lease payments, discounted using the incremental borrowing rate at April 1, 2019	222,602
Add: finance lease liabilities recognized as at March 31, 2019	–
Total lease liabilities recognized at April 1, 2019	222,602

The right-of-use assets in relation to leases previously classified as operating leases have been recognized as if IFRS 16 had always been applied since the commencement date of the lease (other than discounting using the relevant incremental borrowing rate at April 1, 2019, the date of initial application of IFRS 16).

The Group presents right-of-use assets that do not meet the definition of investment property and presents lease liabilities separately in the consolidated statement of financial position.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(c) Transitional impact (continued)

The following table summarizes the impacts of the adoption of IFRS 16 on the Group's consolidated statement of financial position:

	Carrying amount at March 31, 2019 RMB'000	Capitalization of operating lease contracts RMB'000	Carrying amount at April 1, 2019 RMB'000
Line items in the consolidated statement of financial position impacted by the adoption of IFRS 16:			
Lease prepayments	51,284	(51,284)	–
Right-of-use assets	–	287,079	287,079
Deferred tax assets	576,467	2,218	578,685
Total non-current assets	3,944,547	238,013	4,182,560
Deposits, prepayments and other receivables	919,887	(22,067)	897,820
Total current assets	11,138,157	(22,067)	11,116,090
Lease liabilities (current)	–	81,375	81,375
Current liabilities	4,795,859	81,375	4,877,234
Net current assets	6,342,298	(103,442)	6,238,856
Total assets less current liabilities	10,286,845	134,571	10,421,416
Lease liabilities (non-current)	–	141,227	141,227
Total non-current liabilities	177,959	141,227	319,186
Net assets	10,108,886	(6,656)	10,102,230
Reserves	9,898,398	(6,632)	9,891,766
Equity attributable to equity shareholders of the Company	9,899,201	(6,632)	9,892,569
Non-controlling interests	209,685	(24)	209,661
Total Equity	10,108,886	(6,656)	10,102,230

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(d) Lease liabilities

The remaining contractual maturities of the Group's lease liabilities at the end of the reporting period and at the date of transition to IFRS 16 are as follows:

	At September 30, 2019		At April 1, 2019	
	Present value of the minimum lease payments RMB' 000	Total minimum lease payments RMB' 000	Present value of the minimum lease payments RMB' 000	Total minimum lease payments RMB' 000
Within 1 year	129,907	148,371	81,375	90,254
After 1 year but within 2 years	140,545	149,874	81,263	85,779
After 2 years but within 5 years	130,495	137,686	59,964	61,797
After 5 years	6,933	7,077	–	–
	277,973	294,637	141,227	147,576
	407,880	443,008	222,602	237,830
Less: total future interest expenses		(35,128)		(15,228)
Present value of lease liabilities		407,880		222,602

(e) Impact on the financial result and cash flows of the Group

After the initial recognition of right-of-use assets and lease liabilities as at April 1, 2019, the Group as a lessee is required to recognize interest expenses accrued on the outstanding balance of the lease liability, and the depreciation of the right-of-use asset, instead of the previous policy of recognizing rental expenses incurred under operating leases on a straight-line basis over the lease term. This results in a negative impact on the reported profit for the period in the Group's consolidated statement of profit or loss, as compared to the results if IAS 17 had been applied during the period.

In the cash flow statement, the Group as a lessee is required to split rentals paid under capitalized leases into their capital element and interest element. These elements are classified as financing cash outflows, similar to how leases previously classified as finance leases under IAS 17 were treated, rather than as operating cash outflows, as was the case for operating leases under IAS 17. Although total cash flows are unaffected, the adoption of IFRS 16 therefore results in a significant change in presentation of cash flows within the cash flow statement.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(e) Impact on the financial result and cash flows of the Group (continued)

The following tables may give an indication of the estimated impact of adoption of IFRS 16 on the Group's financial result and cash flows for the six months ended September 30, 2019, by adjusting the amounts reported under IFRS 16 in these interim financial statements to compute estimates of the hypothetical amounts that would have been recognized under IAS 17 if this superseded standard had continued to apply to 2019 instead of IFRS 16, and by comparing these hypothetical amounts for 2019 with the actual 2018 corresponding amounts which were prepared under IAS 17.

	2019				2018
	Amounts reported under IFRS 16 (A) RMB' 000	Add back: IFRS 16 depreciation and interest expense (B) RMB' 000	Deduct: Estimated amounts related to operating leases as if under IAS 17 (note i) (C) RMB' 000	Hypothetical amounts for six months ended September 30, 2019 as if under IAS 17 (D=A+B-C) RMB' 000	Compared to amounts reported for six months ended September 30, 2018 under IAS 17 RMB' 000
Financial result for the six months ended September 30, 2019 impacted by the adoption of IFRS 16:					
Profit from operations	477,722	78,848	(85,010)	471,560	354,932
Finance costs	(100,814)	8,537	–	(92,277)	(115,850)
Profit before taxation	486,241	87,385	(85,010)	488,616	360,671
Income tax expense	(125,772)	–	(594)	(126,366)	(102,237)
Profit for the period	360,469	87,385	(85,604)	362,250	258,434

3 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

(e) Impact on the financial result and cash flows of the Group (continued)

	2019			2018 Compared to amounts reported for six months ended September 30, 2018 under IAS 17 RMB' 000
	Amounts reported under IFRS 16 (A) RMB' 000	Estimated amounts related to operating leases as if under IAS 17 (notes i & ii) (B) RMB' 000	Hypothetical amounts for six months ended September 30, 2019 as if under IAS 17 (C=A+B) RMB' 000	
Line items in the condensed consolidated cash flow statement for the six months ended September 30, 2019 impacted by the adoption of IFRS 16:				
Cash used in operations	(2,639,131)	(85,010)	(2,724,141)	(1,752,528)
Net cash used in operating activities	(2,857,124)	(85,010)	(2,942,134)	(1,890,347)
Capital element of lease rentals paid	(76,473)	76,473	–	–
Interest element of lease rentals paid	(8,537)	8,537	–	–
Net cash generated from/(used in) financing activities	129,067	85,010	214,077	(484,956)

- (i) The “estimated amounts related to operating leases” is an estimate of the amounts of the cash flows during the six months ended September 30, 2019 that relate to leases which would have been classified as operating leases, if IAS 17 had still applied during the six months ended September 30, 2019. This estimate assumes that there were no differences between rentals and cash flows and that all of the new leases entered into during the six months ended September 30, 2019 would have been classified as operating leases under IAS 17, if IAS 17 had still applied during the six months ended September 30, 2019. Any potential net tax effect is ignored.
- (ii) In this impact table these cash outflows are reclassified from financing to operating in order to compute hypothetical amounts of net cash generated from operating activities and net cash used in financing activities as if IAS 17 still applied.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

4 SEASONALITY OF OPERATIONS

The Group's down apparel segment is subject to seasonal fluctuations. As a result, the sales volumes and revenue in the second half of the financial year are normally substantially higher than those during the first half of the financial year.

5 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the 2018/19 annual financial statements.

6 REVENUE AND SEGMENT INFORMATION

The Group manages its businesses by divisions, which are organized by business lines (products and services). In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified the following four major operating segments. Certain operating segments have been aggregated to form the following reportable segments.

- Down apparels – The down apparel segment carries on the business of sourcing and distributing branded down apparels.
- OEM management – The OEM management segment carries on the business of sourcing and distributing OEM products.
- Ladieswear apparels – The ladieswear apparel segment carries on the business of sourcing and distributing branded ladieswear apparels.
- Diversified apparels – The diversified apparel segment carries on the business of sourcing and distributing non-seasonal apparels, including branded menswear, school uniform and children's wear.

(a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines and geographical location of customers is as follows:

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000
Revenue from contracts with customers within the scope of IFRS 15		
Disaggregated by major products service lines		
– Sales of apparels	4,430,786	3,435,511
Revenue from other sources		
Gross rentals from investment properties	5,497	8,670
Consolidated revenue	4,436,283	3,444,181

6 REVENUE AND SEGMENT INFORMATION (CONTINUED)

(b) Segment results

Disaggregation of revenue from contracts with customers by the timing of revenue recognition as well as information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the period is set out below.

	For the six months ended September 30, 2019				
	Down apparels RMB' 000	OEM management RMB' 000	Ladieswear apparels RMB' 000	Diversified apparels RMB' 000	Group RMB' 000
Disaggregated by timing of revenue recognition					
Point in time	2,532,984	1,348,837	505,903	48,559	4,436,283
Revenue from external customers	2,532,984	1,348,837	505,903	48,559	4,436,283
Inter-segment revenue	–	24,765	–	107,164	131,929
Reportable segment revenue	2,532,984	1,373,602	505,903	155,723	4,568,212
Reportable segment profit	307,444	165,085	56,777	68,238	597,544
Amortization of intangible assets	–	–	(26,726)	–	(26,726)
Impairment losses on intangible assets and goodwill	–	–	(48,000)	–	(48,000)

	For the six months ended September 30, 2018				
	Down apparels RMB' 000 (Note)	OEM management RMB' 000 (Note)	Ladieswear apparels RMB' 000 (Note)	Diversified apparels RMB' 000 (Note)	Group RMB' 000 (Note)
Disaggregated by timing of revenue recognition					
Point in time	1,772,467	1,106,945	538,794	25,975	3,444,181
Revenue from external customers	1,772,467	1,106,945	538,794	25,975	3,444,181
Inter-segment revenue	255	133	–	8,409	8,797
Reportable segment revenue	1,772,722	1,107,078	538,794	34,384	3,452,978
Reportable segment profit/(loss)	321,413	151,394	72,063	(101,735)	443,135
Amortization of intangible assets	–	–	(26,731)	–	(26,731)

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

6 REVENUE AND SEGMENT INFORMATION (CONTINUED)

(c) Reconciliations of reportable segment revenue and profit or loss

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000 (Note)
Revenue		
Reportable segment revenue	4,568,212	3,452,978
Elimination of inter-segment revenue	(131,929)	(8,797)
Consolidated revenue	4,436,283	3,444,181
	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000 (Note)
Profit before income tax		
Reportable segment profit	597,544	443,135
Amortization expenses of intangible assets	(26,726)	(26,731)
Government grants	36,224	23,429
Impairment losses of goodwill	(48,000)	–
Unallocated expenses	(81,320)	(84,901)
Finance income	109,333	121,589
Finance costs	(100,814)	(115,850)
Consolidated profit before taxation	486,241	360,671

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

7 OTHER INCOME

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000
Royalty income (i)	14,661	–
Government grants (ii)	36,224	23,429
Other income	50,885	23,429

- (i) Royalty income arises from the use by other entities of the Group's brands.
- (ii) The Group received unconditional discretionary grants amounting to RMB36,224,000 during the six months ended September 30, 2019 (six months ended September 30, 2018: RMB23,429,000) from various local PRC government authorities in recognition of the Group's contribution to the development of the local economies.

8 PERSONNEL EXPENSES

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000
Salaries, wages and other benefits	432,643	322,276
Contributions to defined contribution plans	62,651	28,225
Equity-settled share-based payments (note 29)	16,665	23,515
	511,959	374,016

Contributions made by the Group to pension funds are dealt with in profit or loss when incurred. The Group contributes to pension funds based on certain percentages of the average salary level according to the pension fund requirements of the various provinces in the PRC in which its operations are located. The Group remits all pension fund contributions to the respective social security offices, which are responsible for the payment and liabilities relating to the pension funds.

The Group has no other significant obligation for the payment of retirement benefits other than the contributions described above.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

9 EXPENSES BY NATURE

The following expenses are included in cost of sales, selling and distribution expenses and administrative expenses.

	For the six months ended	
	2019	2018
	RMB' 000	RMB' 000
		(Note)
Cost of inventories recognized as expenses included in cost of sales	2,506,671	1,988,776
Depreciation charge		
– assets leased out	2,740	3,200
– owned property, plant and equipment	150,773	56,390
– right of use assets	80,253	–
Amortization charge		
– intangible assets	26,726	26,731
– lease prepayments	–	1,405
Impairment loss of goodwill	48,000	–
Lease charge of short-term leases exempt from capitalization under IFRS 16	18,364	–
Total minimum lease payments for leases previously classified as operating leases under IAS 17	–	70,885
Variable lease payments	190,608	187,979
Provision for impairment of bad and doubtful debts	18,913	5,326

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

10 NET FINANCE INCOME

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000
Recognized in profit or loss:		
Interest income on bank deposits	11,874	10,168
Interest income on financial assets measured at amortized cost	52,627	64,717
Interest income on debt instruments classified as FVOCI (recycling)	11,869	23,364
Total interest income on financial assets not at fair value through profit or loss	76,370	98,249
Realized/unrealized net gain in financial assets classified as FVPL	26,970	3,523
Net foreign exchange gain	5,993	19,817
Finance income	109,333	121,589
Interest on interest-bearing borrowings	(29,276)	(37,112)
Disposal loss of debt instruments classified as FVOCI (recycling)	(57,471)	(66,449)
Bank charges	(5,530)	(5,309)
Interest expenses on lease liabilities	(8,537)	–
Net loss on forward exchange contracts	–	(6,980)
Finance costs	(100,814)	(115,850)
Net finance income recognized in profit or loss	8,519	5,739

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

11 INCOME TAX EXPENSE

(a) Income tax in profit or loss represents:

	For the six months ended September 30,	
	2019 RMB' 000	2018 RMB' 000
Current tax expenses		
Provision for income tax	158,161	182,410
Deferred tax benefit		
Origination of temporary differences	(32,389)	(80,173)
	125,772	102,237

- (i) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands or the British Virgin Islands.
- (ii) No tax provision has been made for Bosideng UK Limited and Bosideng Retail Limited, as they do not have assessable profits subject to any income tax in the United Kingdom during the period.
- (iii) The provision includes provision for PRC income tax and provision for HK income tax. Provision for PRC income tax is based on the respective applicable rates on the estimated assessable income of each of the Group's subsidiaries in the PRC as determined in accordance with the relevant income tax rules and regulations of the PRC. Provision for HK income tax is calculated at Hong Kong Profits Tax rate of 16.5% on the estimated assessable Hong Kong profits for the period (six months ended September 30, 2018: 16.5%).

For the six months ended September 30, 2019, the standard income tax rate for all domestic companies established in the PRC was 25%, except for Shanghai Bosideng Information Technology Co., Ltd. ("Bosideng Information"), a software enterprise in the PRC, and Jiangsu Bosideng Supply Chain Co., Ltd. ("Bosideng Supply Chain"), an enterprise in the PRC which provides services of purchase, production planning, order management, storage and logistics management, and client service to group companies, which were granted a preferential rate of 15% for high-tech enterprises for three years starting from 2016. Bosideng Information and Bosideng Supply Chain are currently in the process of applying for the renewal of high-tech enterprise certificates.

11 INCOME TAX EXPENSE (CONTINUED)

(b) Deferred tax assets and liabilities:

The components of deferred tax assets/(liabilities) recognized in the condensed consolidated statement of financial position and the movements during the period are as follows:

	Write-down of inventory RMB' 000	Provision for impairment loss for bad and doubtful debts RMB' 000	Customer relationships and trademark RMB' 000	Property, plant and equipment RMB' 000	Withholding tax on dividends RMB' 000	Profits arising from intra-group transactions RMB' 000	Tax losses RMB' 000	Depreciation charge of right-of-use assets RMB' 000	Others RMB' 000	Total RMB' 000
At March 31 , 2019	130,926	31,411	(137,208)	(6,800)	(18,500)	77,778	308,931	-	16,576	403,114
Impact on initial application of IFRS16 (note 3)	-	-	-	-	-	-	-	2,218	-	2,218
At April 1, 2019 (Charged)/credited to profit or loss	130,926	31,411	(137,208)	(6,800)	(18,500)	77,778	308,931	2,218	16,576	405,332
Credited to other comprehensive income	(1,034)	3,249	6,681	421	18,500	56,299	(46,066)	594	(6,255)	32,389
At September 30, 2019	-	-	-	-	-	-	-	-	20,488	20,488
At September 30, 2019	129,892	34,660	(130,527)	(6,379)	-	134,077	262,865	2,812	30,809	458,209

The PRC Enterprise Income Tax Law ("EIT Law") and its relevant regulations impose a withholding tax at 10%, unless reduced by a tax treaty or arrangement, for dividend distributions out of the PRC from earnings accumulated from January 1, 2008. Undistributed earnings generated prior to January 1, 2008 are exempted from such withholding tax. Deferred tax liabilities have been recognized for the retained earnings recorded in the books and accounts of the Group's PRC subsidiaries generated after January 1, 2008, which management estimates will be distributed outside of the PRC within the foreseeable future.

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000 (Note)
Net deferred tax assets	610,482	576,467
Net deferred tax liabilities	(152,273)	(173,353)
	458,209	403,114

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

12 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of RMB342,664,000 (six months ended September 30, 2018: RMB251,164,000) and the weighted average number of ordinary shares of 10,621,882,000 (six months ended September 30, 2018: 10,560,092,000 shares) in issue during the interim period.

(b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to equity shareholders of the Company of RMB342,664,000 (six months ended September 30, 2018: RMB251,164,000) and the weighted average number of ordinary shares of 10,746,896,000 (six months ended September 30, 2018: 10,654,129,000), after adjusting for the effect of the Company's share-based payment arrangements (note 29). The potential ordinary shares in respect of the written put option issued to the non-controlling equity shareholder of a subsidiary of the Group (note 26) was anti-dilutive.

13 PROPERTY, PLANT AND EQUIPMENT

	Land and Buildings RMB' 000	Machinery RMB' 000	Motor vehicles and others RMB' 000	Leasehold improvements RMB' 000	Construction in progress RMB' 000	Total RMB' 000
Cost						
At March 31, 2019	640,527	58,449	321,071	644,783	39,348	1,704,178
Additions during the period	564	545	51,507	137,189	107,435	297,240
Transfer from construction in progress during the period	-	-	264	-	(264)	-
Disposals during the period	-	(30)	(5,275)	-	-	(5,305)
Movement of exchange rate	(576)	-	199	-	-	(377)
At September 30, 2019	640,515	58,964	367,766	781,972	146,519	1,995,736
Depreciation						
At March 31, 2019	(179,717)	(26,069)	(206,699)	(268,033)	-	(680,518)
Depreciation charge for the period	(15,921)	(2,396)	(27,819)	(104,637)	-	(150,773)
Disposals during the period	-	23	4,696	-	-	4,719
Movement of exchange rate	179	-	(196)	-	-	(17)
At September 30, 2019	(195,459)	(28,442)	(230,018)	(372,670)	-	(826,589)
Carrying amount						
At September 30, 2019	445,056	30,522	137,748	409,302	146,519	1,169,147
At March 31, 2019	460,810	32,380	114,372	376,750	39,348	1,023,660

Except for freehold land and buildings with the carrying amount of RMB78,463,000, which were located in the United Kingdom, all other buildings were located in mainland China at September 30, 2019. The properties located in the United Kingdom were acquired by the Group in June 2011.

As at September 30, 2019, no interest expense was capitalized as there were no material borrowing costs directly attributable to the acquisition of qualifying assets.

14 RIGHT-OF-USE ASSETS

As discussed in note 3, the Group has initially applied IFRS 16 using the modified retrospective method and adjusted the opening balances at April 1, 2019 to recognize right-of-use assets as if from the commencement of lease period for certain leases which were previously classified as operating leases under IAS 17. In addition, lease prepayments carried at amortised cost are classified as right-of-use assets.

During the six months ended September 30, 2019, the Group entered into a number of lease agreements for use of warehouses and retail stores, and therefore recognized additions to right-of-use assets of RMB279,179,000.

15 INTANGIBLE ASSETS AND GOODWILL

	Goodwill RMB'000	Customer relationships RMB'000	Trademarks RMB'000	Total RMB'000
Cost:				
At March 31, 2019 and September 30, 2019	1,708,151	648,822	633,795	2,990,768
Amortization and impairment loss:				
At March 31, 2019	(456,741)	(609,821)	(123,947)	(1,190,509)
Amortization charge for the period	–	(10,881)	(15,845)	(26,726)
Impairment loss	(48,000)	–	–	(48,000)
At September 30, 2019	(504,741)	(620,702)	(139,792)	(1,265,235)
Net book value:				
At September 30, 2019	1,203,410	28,120	494,003	1,725,533
At March 31, 2019	1,251,410	39,001	509,848	1,800,259

The amortization charge of customer relationships and trademarks for the period is included in “selling and distribution expenses” in the condensed consolidated statement of profit or loss and other comprehensive income.

For the six months ended September 30, 2019, the business of Buou Buou brand ladieswear cash generating unit (“CGU”) was under-performed when compared with the original forecast by management. Based on an impairment assessment using a discounted cashflow forecast method, the recoverable amount was RMB685,865,000, which was RMB48,000,000 lower than the carrying amount. Therefore, an impairment loss of RMB48,000,000 (six months ended September 30, 2018: nil) has been recognized in the consolidated statements of profit or loss account for the period. The impairment loss was fully allocated to goodwill.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

15 INTANGIBLE ASSETS AND GOODWILL (CONTINUED)

Impairment testing for cash-generating unit containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's operating divisions. The aggregate carrying amount of goodwill allocated to each CGU is as follows:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Gross value		
Menswear	292,741	292,741
Ladieswear – Jessie brand	484,312	484,312
Ladieswear – Buou Buou brand	525,137	525,137
Ladieswear – Tianjin Ladieswear	405,961	405,961
	1,708,151	1,708,151
Accumulated impairment losses		
Menswear	(292,741)	(292,741)
Ladieswear – Jessie brand	(121,000)	(121,000)
Ladieswear – Buou Buou brand	(91,000)	(43,000)
Ladieswear – Tianjin Ladieswear	–	–
	(504,741)	(456,741)
Net value		
Menswear	–	–
Ladieswear – Jessie brand	363,312	363,312
Ladieswear – Buou Buou brand	434,137	482,137
Ladieswear – Tianjin Ladieswear	405,961	405,961
	1,203,410	1,251,410

16 INVESTMENT PROPERTIES

	2019 RMB' 000
Cost:	
At March 31, 2019	325,974
Disposals during the period	(11,551)
Effect of movements in exchange rates	(1,834)
At September 30, 2019	312,589
Accumulated depreciation:	
At March 31, 2019	(40,594)
Charge for the period	(2,740)
Disposals during the period	3,777
Effect of movement in exchange rates	80
At September 30, 2019	(39,477)
Net book value :	
At September 30, 2019	273,112
At March 31, 2019	285,380

Investment properties comprise land and buildings that are leased to third parties. As at September 30, 2019, freehold investment properties with the carrying amount of RMB208,664,000 (March 31, 2019: RMB211,012,000) represented land and buildings located in the United Kingdom and leasehold investment properties of RMB64,448,000 (March 31, 2019: RMB74,368,000) represented buildings located in mainland China. The Group leases out investment properties. The leases carry rentals determined based on the lease contract with third parties for a period of five to eight years.

As at September 30, 2019, the estimated fair value of the investment properties had not significantly changed as compared to their respective fair value as at March 31, 2019, because having considered the latest property market condition and the market data on comparable properties, the directors were of the view that there were no indications of significant changes in the fair value since the previous annual reporting date.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

17 INVENTORIES

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Raw materials	1,131,054	510,380
Work in progress	19,274	17,838
Finished goods	1,623,047	1,402,912
	2,773,375	1,931,130

18 TRADE AND BILLS RECEIVABLES

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Trade receivables	3,232,862	1,017,232
Bills receivable	47,016	151,128
Less: Allowance for doubtful debts	(152,677)	(133,318)
	3,127,201	1,035,042

The gross carrying amount of trade and bills receivables from contract with customers amounted to RMB3,279,878,000 as at September 30, 2019.

All of the trade and bills receivables are expected to be recovered within one year.

As at September 30, 2019, the Group endorsed certain bank acceptance bills totaling RMB37,145,000 (March 31, 2019: RMB193,504,000) to suppliers for settling trade payables of the same amount on a full recourse basis. Among these, the Group has derecognized RMB23,455,000 (March 31, 2019: RMB124,895,000) bills receivable and the payables to suppliers in their entirety. These derecognized bank acceptance bills had a maturity date of less than six months from the end of the reporting period. In the opinion of the directors of the Company, the Group has transferred substantially all the risks and rewards of ownership of these bills and has discharged its obligation of the payables to its suppliers, and the Group has limited exposure in respect of the settlement obligation of these bills receivable under the relevant PRC rules and regulations should the issuing banks fail to settle the bills on maturity date. The Group considers that the issuing banks of the bills are of good credit quality and the non-settlement of these bills by the issuing banks on maturity is not probable.

18 TRADE AND BILLS RECEIVABLES (CONTINUED)

As of the end of the reporting period, the ageing analysis of trade and bills receivables, based on the invoice date (or date of revenue recognition, if earlier) and net of loss allowance on bad and doubtful debts, is as follows:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Within credit terms	2,970,642	864,794
1 to 3 months past due	42,056	114,604
Over 3 months but less than 6 months past due	75,753	15,791
Over 6 months but less than 12 months past due	18,982	21,536
Over 1 year past due	19,768	18,317
	3,127,201	1,035,042

19 DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000 (Note)
Deposits	617,436	390,381
Prepayments for materials and processing fee	522,215	312,713
Prepayments for rental	–	22,067
Prepayments for advertising fee and other services	170,077	16,490
	692,292	351,270
Third party other receivables:		
– VAT recoverable	266,997	63,684
– Advances to employees	69,590	36,437
– Receivables from companies controlled by the former controlling shareholder of Joy Smile Development Limited (“Joy Smile”) and You Nuo (Tianjin) Clothing Limited (“You Nuo”)	13,398	13,398
– Amounts due from brokers (i)	–	47,917
– Interest receivable in relation to securities investment	–	7,780
– Others	11,149	9,020
	361,134	178,236
Total	1,670,862	919,887

- (i) Amounts due from brokers mainly represented the amount receivable for sales of other financial assets not yet settled by the brokers (note 20(c)).

Note: The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. See note 3.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

20 OTHER FINANCIAL ASSETS

	Note	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Non-current			
Equity securities designated as FVOCI (non-recycling)	(b)	125,546	207,497
Current			
Financial assets measured at amortized cost	(a)	1,169,026	2,705,873
Debt instruments classified as FVOCI (recycling)	(c)	–	678,624
Financial assets classified as FVPL	(d)	972,021	1,032,253
		2,141,047	4,416,750
		2,266,593	4,624,247

- (a) Financial assets measured at amortized cost are principal guaranteed short-term investments with banks in the PRC. These investments have expected but not guaranteed returns, ranging from 2.10% to 4.50% per annum (March 31, 2019: 2.25% to 4.60%).

During the period, the interest income of investments with banks of RMB52,627,000 was recognized in finance income (six months ended September 30, 2018: RMB64,717,000).

- (b) On February 9, 2018, Shuo Ming De Investment Co., Ltd. ("Shuo Ming De"), a subsidiary of the Group, subscribed for 12,184,230 non-public issued shares of Jinhong Fashion Group Co., Ltd. (formerly known as V-GRASS Fashion Co., Ltd.) (Shanghai Stock Exchange stock code: 603518) ("Jinhong Group") for RMB224,921,000. The Group designated its investment in Jinhong Group as FVOCI (non-recycling), as it is held as a long-term investment instead of being traded for short-term gains. No dividends were received on this investment during the six months ended September 30, 2019.

During the period, the changes in fair value of this investment, after tax effect of RMB61,463,000 was recognized as a loss in other comprehensive income (six months ended September 30, 2018: RMB49,874,000).

- (c) On March 30, 2017, Delight Kingdom Group Limited ("Delight Kingdom"), a subsidiary of the Group, entered into a framework agreement ("Framework Agreement") to subscribe for the participating shares corresponding to the Bosideng Industry Investment Fund S.P. ("Bosideng Fund"), a segregated portfolio established and operated by Cithara Global Multi-Strategy SPC ("Cithara") under the name of Bosideng Fund, for an amount up to USD100 million pursuant to subscription agreements entered into between Delight Kingdom and Cithara. Bosideng Fund is 100% invested by Delight Kingdom.

Bosideng Fund is managed by Cithara with the objectives of capturing investment opportunities in projects relating to relevant sectors within the fashion and apparel industry and to the extent that cash assets of Bosideng Fund have not been fully invested in or committed for such investment projects, enhancing short-to-medium term investment income by investing the spare cash assets of Bosideng Fund on investment products with high liquidity and appreciation potential.

20 OTHER FINANCIAL ASSETS (CONTINUED)

The Group classified debt instruments held by Bosideng Fund as FVOCI (recycling) as the investments are held within a business model whose objective is achieved both by collecting contractual cash flows and by selling investments.

During the period, the interest income of these investments of RMB11,869,000 was recognized in finance income (six months ended September 30, 2018: RMB23,364,000).

The Group redeemed all its investments in Bosideng Fund on September 18, 2019.

The cumulative realized losses of these investments of RMB57,471,000, including fair value changes of RMB46,139,000 incurred during the period was recognized as a loss in finance expense (six months ended September 30, 2018: RMB66,449,000).

- (d) Financial assets classified as FVPL represent listed equity investments and short-term investments with banks.

(i) Listed equity investments

The listed equity investments held by the Group, other than investment in Jinhong Group, were classified as FVPL, as the Group plans not to elect option to irrevocably designate as FVOCI (without recycling) under IFRS 9 and these investments have been classified as FVPL.

During the period, the realized losses in equity investments held by Bosideng Fund of RMB3,459,000 was recognized as a loss in finance income (six months ended September 30, 2018: realized gain of RMB1,077,000).

During the period, the changes in fair value of other equity investments held by the Group of RMB13,653,000 was recognized as a gain in finance income (six months ended September 30, 2018: Nil).

(ii) Short-term investments with banks

Short-term investments with banks with no guarantee of principal and interest were classified as FVPL. During the period, the net realized/unrealized gain in these investments of RMB16,776,000 was recognized as a gain in finance income (six months ended September 30, 2018: net realized/unrealized gain of RMB2,446,000).

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

21 PLEDGED BANK DEPOSITS

Bank deposits are pledged to banks as securities for the following activities:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Standby letters of credit	199,003	345,866
Bank borrowings (note 24)	265,714	266,450
Bills payable and letter of credit facilities	5,714	67,020
Total	470,431	679,336

The pledged bank deposits will be released upon the settlement of the relevant standby letters of credit, bills payable and other bank facilities.

22 TIME DEPOSITS WITH MATURITY OVER THREE MONTHS

The Group's time deposits of RMB34,500,000 as at September 30, 2019 (March 31, 2019: RMB222,902,000) were deposited in banks for a period of over three months but within one year.

23 CASH AND CASH EQUIVALENTS

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Cash at bank and on hand	1,896,151	2,656,505
Less: Pledged bank deposits	(470,431)	(679,336)
Time deposits with maturity over three months	(34,500)	(222,902)
Cash and cash equivalents	1,391,220	1,754,267

24 INTEREST-BEARING BORROWINGS

At September 30, 2019, the interest-bearing borrowings were repayable as follows:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Within 1 year or on demand	2,318,261	1,627,720

At September 30, 2019, the interest-bearing borrowings comprised:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Bank loans		
– Secured	1,718,261	1,428,712
– Unsecured	600,000	199,008
	2,318,261	1,627,720

Bank borrowings of RMB973,830,000 as at September 30, 2019 (March 31, 2019: RMB614,776,000) were secured by standby letters of credit, which are in turn secured partially by pledged deposits of RMB199,003,000 (March 31, 2019: RMB345,866,000) (note 21).

Bank borrowings of RMB546,390,000 as at September 30, 2019 (March 31, 2019: RMB512,532,000) were secured by pledged bank deposits of RMB265,714,000 (March 31, 2019: RMB266,450,000) (note 21).

A bank borrowing of RMB198,041,000 as at September 30, 2019 was secured by intra-group guarantee arrangement (March 31, 2019: Nil).

Borrowings by Cithara on behalf of Bosideng Fund in accordance with the Framework Agreement (note 20 (c)), amounting to RMB301,404,000 as at March 31, 2019, were fully repaid during the six months ended September 30, 2019.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

25 TRADE AND OTHER PAYABLES

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Trade payables	1,447,282	549,237
Bills payable	333,627	666,486
	1,780,909	1,215,723
Other payables and accrued expenses		
– Deposits from customers	245,874	244,264
– Contract liabilities	253,859	239,344
– Construction payables	173,208	138,234
– Accrued advertising expenses	7,231	34,983
– Accrued payroll, welfare and bonus	197,091	278,284
– Cash-settled written put option (note 26)	47,550	52,674
– VAT payable	290,605	140,061
– Dividends payable	5,000	5,000
– Current portion of dividends payable to the former controlling shareholder of a subsidiary, Buoubuou International Holdings Ltd.	51,091	57,281
– Dividends payable to the former controlling shareholder of the subsidiaries, Joy Smile and You Nuo	4,402	4,402
– Payables in relation to unvested restricted shares (note 29 (a))	7,879	21,916
– Amount due to brokers (i)	–	131,191
– Others	105,137	136,304
	3,169,836	2,699,661

- (i) Amounts due to brokers mainly represented the amount payable for purchase of other financial assets not yet settled to the brokers (note 20(c)).

All of the trade and other payables are expected to be settled within one year.

As of the end of the reporting period, the ageing analysis of trade payables, based on the invoice date, is as follows:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Within 1 month	1,591,711	1,076,675
1 to 3 months	189,198	139,048
	1,780,909	1,215,723

26 DERIVATIVE FINANCIAL LIABILITIES

Written put option

On November 4, 2011, the Group obtained control of Talent Shine Limited and Sunny Bright Global Investments Limited (collectively known as "Jessie") by acquiring 70% of the shares and voting interests of the Jessie business. Pursuant to the relevant sale and purchase agreement, the Group granted a written put option to Talent Shine International Limited, the non-controlling shareholder of Jessie, giving it the right to sell its entire 30% interest in Jessie after March 31, 2015 at a consideration which comprises cash and a variable number of shares of Bosideng. The consideration for exercising the put option depends on Jessie's adjusted net profit for the previous financial year and in total shall not exceed RMB900,000,000. The put option was not yet exercised by Talent Shine International Limited as at September 30, 2019.

As at September 30, 2019, the present value of the redemption price of the cash settled portion of the written put option of RMB47,550,000 was recorded as a current payable (March 31, 2019: RMB52,674,000). The decrease of RMB5,124,000 during the period was recorded as an increase of other reserves.

As at September 30, 2019, the fair value of the share settled portion of the written put option was RMB2,289,000, and no fair value change was recognized in profit or loss (March 31, 2019: RMB2,289,000).

27 NON-CURRENT OTHER PAYABLES

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Payables in relation to equity share-based transactions (note 29)	3,958	4,606

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

28 CAPITAL, RESERVES AND DIVIDENDS

(a) Dividends

- (i) Dividends payable to equity shareholders of the Company attributable to the interim periods.

	Six months ended September 30, 2019 RMB' 000	Six months ended September 30, 2018 RMB' 000
Interim dividend declared and paid after the interim period of HKD3.0 cents per ordinary share (2018: interim dividend of HKD2.0 cents per ordinary share)	292,151	189,150

The interim dividend has not been recognized as a liability at the end of the reporting period.

- (ii) Dividends payable to equity shareholders of the Company attributable to the previous financial years, approved and paid during the interim periods.

	Six months ended September 30, 2019 RMB' 000	Six months ended September 30, 2018 RMB' 000
Final dividend in respect of the previous financial year, approved and paid during the period, of HKD6.0 cents per ordinary share (2018: final dividend of HKD3.5 cents per ordinary share)	562,764	326,667
No special dividend in respect of the previous financial year approved and paid during the period (2018: special dividend of HKD2.5 cents per ordinary share)	–	233,334
	562,764	560,001

Difference between the final dividends proposed and dividends paid was attributable to the exchange rate fluctuation of HKD against RMB.

(b) Purchase of own shares

During the interim period, the Company did not repurchase any of its own ordinary shares on The Stock Exchange of Hong Kong Limited.

29 EQUITY-SETTLED SHARE-BASED TRANSACTIONS

A share option scheme (the “Share Option Scheme”) was conditionally approved by a resolution of the shareholders passed on September 10, 2007 and adopted by a resolution of the Board on September 15, 2007. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 17 of the Listing Rules.

On September 23, 2011, the Company adopted a share award scheme (the “Share Award Scheme”), which is not subject to the provisions of Chapter 17 of the Listing Rules, to recognize and reward the contribution of certain eligible employees to the growth and development of the Group through an award of the Company’s shares.

On August 5, 2016, the Company amended the Share Award Scheme so that (i) directors of the Company shall also be eligible to participate in the Share Award Scheme, subject to the terms of their service agreements or other agreements with the Company or any member of the Company; and (ii) the relevant scheme limits under the Share Award Scheme can be increased, with effect from that date.

As at September 30, 2019, the Company had the following share-based payment arrangements.

(a) Restricted shares

- (i) On August 5, 2016, the Group granted an aggregate number of 180,900,000 restricted shares to 66 eligible persons who are directors and employees of the Group. The holders are entitled to purchase restricted shares at HKD0.33 per share.

These restricted shares vest for a period up to three years, with 40%, 30% and 30% of the shares to be vested each year. In addition to the service condition, there are other vesting conditions related to the employees’ performance and the Group’s performance for each of the three years ended March 31, 2017, 2018 and 2019 as well as the cumulative performance for the two years and three years ended March 31, 2018 and 2019, respectively. These restricted shares also have a lock-up period of 12 months from the dates of vesting. Employees are required to make the upfront payment of HKD0.33 per share, which shall be refunded if the restricted shares are not vested.

Up to September 30, 2019, 165,700,000 restricted shares were vested to 61 persons, and 15,200,000 restricted shares for 5 persons were forfeited due to unqualified performance or resignation. As at September 30, 2019, no restricted shares were unvested.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

29 EQUITY-SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

(a) Restricted shares (continued)

- (ii) On March 5, 2018, the Group granted an aggregate number of 80,600,000 restricted shares to 55 eligible persons who are directors and employees of the Group. The holders are entitled to purchase restricted shares at HKD0.34 per share.

57,800,000 of these restricted shares vest for a period up to three years, with 40%, 30% and 30% of the shares to be vested each year. The remaining 22,800,000 restricted shares vest for a period up to two years, with 50% and 50% of the shares to be vested each year. In addition to the service condition, there are other vesting conditions related to the employees' performance and the Group's performance for each of the three years ended March 31, 2019, and ending March 31, 2020 and 2021 as well as the cumulative performance for the two years and three years ending March 31, 2020 and 2021, respectively. These restricted shares also have a lock-up period of 12 months from the dates of vesting. Employees are required to make the upfront payment of HKD0.34 per share, which shall be refunded if the restricted shares are not vested. As of September 30, 2019, payment for all restricted shares were received by the Group and such payments were recorded as current other payables amounting to RMB7,879,000 and as non-current payables amounting to RMB3,958,000.

Up to September 30, 2019, 33,720,000 restricted shares were vested and 2,000,000 restricted shares were forfeited due to unqualified performance or resignation. As at September 30, 2019, the remaining number of unvested restricted shares was 44,880,000.

(b) Share options

- (i) On August 5, 2016, the Group granted 180,900,000 share options to 66 selected persons who were directors and employees of the Group. Each option gives the holder the right to subscribe for one ordinary share of the Company. The exercise price is HKD0.71 per share.

These share options are valid for four years, and vest for a period up to three years, with 40%, 30% and 30% of the share options to be vested each year. In addition to the service condition, there are other vesting conditions related to the employees' performance and the Group's performance for each of the three years ended March 31, 2017, 2018 and 2019 as well as the cumulative performance for the two years and three years ended March 31, 2018 and 2019.

Up to September 30, 2019, a number of 165,100,000 share options were vested, including 63,918,000 share options which were exercised, and 15,800,000 share options for 5 persons were forfeited due to unqualified performance or resignation. As at September 30, 2019, no share options were unvested.

29 EQUITY-SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

(b) Share options (continued)

- (ii) On March 5, 2018, the Group granted 80,600,000 share options to 55 selected persons who were directors and employees of the Group. Each option gives the holder the right to subscribe for one ordinary share of the Company. The exercise price is HKD0.69 per share.

These share options are valid for four years, and 57,800,000 of which vest for a period up to three years, with 40%, 30% and 30% of the share options to be vested each year, the remaining 22,800,000 vest for a period up to two years, with 50% and 50% of the share options to be vested each year. In addition to the service condition, there are other vesting conditions related to the employees' performance and the Group's performance for each of the three years ended March 31, 2019, and ending March 31, 2020 and 2021 as well as the cumulative performance for the two years and three years ending March 31, 2020 and 2021.

Up to September 30, 2019, 33,720,000 share options were vested, and 2,000,000 share options were forfeited due to unqualified performance or resignation during the year ended March 31, 2019. As at September 30, 2019, the remaining number of unvested share options was 44,880,000.

- (iii) On October 26, 2018, the board of directors of the Group resolved to grant 260,000,000 share options to eligible persons who were directors, senior management or employees of the Group. Each option gives the holder the right to subscribe for one ordinary share of the Company. The exercise price is HKD1.07 per share.

These share options are valid for ten years, with 30% of the share options to be vested evenly in 9 years commencing from 12 months after October 26, 2018, 30% to be vested evenly in 8 years commencing from 24 months after October 26, 2018, and the remaining 40% to be vested evenly 7 years commencing from 36 months after October 26, 2018, respectively. In addition to the service condition, there are other vesting conditions related to the employees' performance and the Group's performance for each of the 3 years ended March 31, 2019, and ending March 31, 2020 and 2021.

Up to September 30, 2019, no share options were vested, and a number of 8,000,000 share options were forfeited due to unqualified performance or resignation during the period ended September 30, 2019. As at September 30, 2019, the remaining number of unvested share options was 252,000,000.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

30 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

(a) Financial assets and liabilities measured at fair value

(i) Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorized into the three-level fair value hierarchy as defined in IFRS 13, *Fair Value Measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date;
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available;
- Level 3 valuations: Fair value measured using significant unobservable inputs.

	Fair value measurements as at September 30, 2019 categorized into			
	Fair value at September 30, 2019 RMB' 000	Unadjusted quoted prices (Level 1) RMB' 000	Significant other observable inputs (Level 2) RMB' 000	Significant unobservable inputs (Level 3) RMB' 000
Recurring fair value measurements				
Financial assets:				
Equity securities designated as FVOCI (non-recycling)	125,546	125,546	–	–
Financial assets classified as FVPL	972,021	–	972,021	–
Financial liabilities:				
Derivative financial liabilities (note 26)	2,289	–	–	2,289

30 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS (CONTINUED)

(a) Financial assets and liabilities measured at fair value (continued)

(i) Fair value hierarchy (continued)

	Fair value at March 31, 2019 RMB' 000	Unadjusted quoted prices (Level 1) RMB' 000	Fair value measurements as at March 31, 2019 categorized into	
			Significant other observable inputs (Level 2) RMB' 000	Significant unobservable inputs (Level 3) RMB' 000
Recurring fair value measurements				
Financial assets:				
Equity securities designated at FVOCI (non-recycling)	207,497	207,497	–	–
Debt instruments classified as FVOCI (recycling)	678,624	678,624	–	–
Financial assets classified as FVPL	1,032,253	48,071	984,182	–
Financial liabilities:				
Derivative financial liabilities (note 26)	2,289	–	–	2,289

During the six months ended September 30, 2019, there were no transfers between Level 1 and Level 2, or transfers into or out of Level 3 (six months ended September 30, 2018: Nil). The Group's policy is to recognize transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

(ii) Valuation techniques and inputs used in Level 2 fair value measurements

The fair value of financial assets measured at amortized cost and financial assets classified as FVPL in Level 2 is determined by reference to quoted prices of instruments similar to the assets being valued, adjusted for factors unique to the assets being valued.

(b) Fair values of financial assets and liabilities carried at other than fair value

The carrying amounts of the Group's financial instruments carried at cost or amortized cost are not materially different from their fair values as at March 31, 2019 and September 30, 2019.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

31 COMMITMENTS AND CONTINGENT LIABILITIES

(a) Capital commitments

Capital commitments of the Group in respect of plant, property and equipment outstanding at September 30, 2019 not provided for in the interim financial report are as follows:

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Contracted for	86,128	19,960

(b) Operating lease commitments

At March 31, 2019, the total future minimum lease payments under non-cancellable operating lease rentals were payable as follows:

	At March 31, 2019 RMB' 000
Within 1 year	91,293
After 1 year but within 5 years	112,370
Over 5 years	–
	203,663

The Group is the lessee in respect of a number of lease agreements which were previously classified as operating leases under IAS 17. The Group has initially applied IFRS 16 using the modified retrospective approach. Under this approach, the Group adjusted the opening balances at April 1, 2019 to recognize lease liabilities relating to these leases (see note 3). From April 1, 2019 onwards, future lease payments are recognized as lease liabilities in the statement of financial position in accordance with the policies set out in note 3.

(c) Contingent liabilities

As at the end of the reporting period, the Group did not have any significant contingent liabilities.

32 RELATED PARTY TRANSACTIONS

During the six months ended September 30, 2019 and 2018, transactions with the following parties are considered as related party transactions.

Name of parties	Relationship
Bosideng Corporation 波司登股份有限公司	Effectively controlled by Mr. Gao Dekang and his family (“the Gao Family”), the controlling equity shareholders of the Group
Shandong Kangbo Property Co., Ltd. (“Shandong Kangbo Property”) 山東康博置業有限公司 (“山東康博置業”)	Effectively controlled by the Gao Family, the controlling equity shareholders of the Group
Shandong Kangbo Industrial Co., Ltd. (“Shandong Kangbo Industrial”) 山東康博實業有限公司 (“山東康博實業”)	Effectively controlled by the Gao Family, the controlling equity shareholders of the Group
Jiangsu Suyong International Trade Co., Ltd. (“Jiangsu Suyong”) 江蘇蘇甬國際貿易有限公司 (“江蘇蘇甬”)	Effectively controlled by the Gao Family, the controlling equity shareholders of the Group
Jiangsu Kangxin Garment Co., Ltd. (“Jiangsu Kangxin”) 江蘇康欣製衣有限公司 (“江蘇康欣”)	Effectively controlled by the Gao Family, the controlling equity shareholders of the Group
Changshu Kangbo Landscaping Co., Ltd. (“Changshu Kangbo”) 常熟市康博園林綠化有限公司 (“常熟康博”)	Effectively controlled by the Gao Family, the controlling equity shareholders of the Group and one of the shareholders since Apr 01, 2014

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

32 RELATED PARTY TRANSACTIONS (CONTINUED)

(a) Transactions with related parties

	Six months ended September 30, 2019 RMB' 000	Six months ended September 30, 2018 RMB' 000
Purchase of raw materials:		
Bosideng Corporation	454	814
Processing fee costs:		
Bosideng Corporation	832,916	675,007
Jiangsu Kangxin	22,063	21,822
Shandong Kangbo Industrial	4,772	4,550
	859,751	701,379
Integrated service fees:		
Bosideng Corporation	3,168	4,047
Changshu Kangbo	39	–
Jiangsu Kangxin	–	56
Jiangsu Suyong	1,366	–
	4,573	4,103

Rental expenses for lease of properties

The Group has initially applied IFRS16 as from April 1, 2019. Based on IFRS 16, for the lease of properties from Bosideng Corporation, the Group had recognized a lease liability with the balance of RMB13,323,000, and a right-of-use asset with the balance of RMB12,869,000 as at September 30, 2019. In addition, the Group recorded depreciation of right-of-use asset of RMB2,574,000, interest expense of RMB340,000 and other service charges of RMB5,902,000 for the six months ended September 30, 2019.

The total amounts of lease payments and service charges paid and payable under the lease arrangement by the Group to Bosideng Corporation for the six months ended September 30, 2019 were RMB8,722,000 (for the six months ended September 30, 2018: RMB5,976,000). The rental payable balance to Bosideng Corporation as at September 30, 2019 was nil (March 31, 2019: Nil).

32 RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Balances with related parties

	At September 30, 2019 RMB' 000	At March 31, 2019 RMB' 000
Trade and other receivables due from:		
Bosideng Corporation	346,890	176,666
Jiangsu Kangxin	–	488
Shandong Kangbo Industrial	1,114	1,689
Receivables due from related parties	348,004	178,843
Trade and other payables due to:		
Bosideng Corporation	22,207	3,355
Jiangsu Kangxin	–	192
Changshu Kangbo	–	91
Payables due to related parties	22,207	3,638

33 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

Subsequent to September 30, 2019, the board of directors of the Company proposed an interim dividend of HKD324,847,000 (approximately RMB292,151,000), representing HKD3.0 cents (approximately RMB2.7 cents) per ordinary share to the equity shareholders of the Company.

34 COMPARATIVE FIGURES

The Group has initially applied IFRS 16 at April 1, 2019 using the modified retrospective approach. Under this approach, comparative information is not restated. Further details of the changes in accounting policies are disclosed in note 3.

GENERAL INFORMATION

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES OR DEBENTURES

As at September 30, 2019, the interests and short positions of the Directors and chief executive of the Company in the Shares or its associated corporations (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock

Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them had taken or deemed to have taken under the provisions of the SFO); (b) to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

Long position in the Company

Name of Director	Nature of interest	Number of Shares held	Approximate percentage of interest in the Company
Mr. Gao Dekang	Controlled corporation (Note 2)	3,198,791,201	29.71%
	Deemed interest (Note 3)	2,763,697	0.03%
	Founder of discretionary trust (Note 4)	3,844,862,385	35.70%
	Founder of discretionary trust (Note 5)	611,656,857	5.68%
Ms. Mei Dong	Deemed interest (Note 2)	3,198,791,201	29.71%
	Beneficial owner (Note 3)	2,763,697	0.03%
	Beneficiary of discretionary trust (Note 4)	3,844,862,385	35.70%
	Beneficiary of discretionary trust (Note 5)	611,656,857	5.68%
Ms. Huang Qiaolian	Beneficial owner (Note 6)	20,463,697	0.19%
Mr. Rui Jinsong	Beneficial owner (Note 6)	104,278,242	0.97%
Mr. Gao Xiaodong	Beneficiary of discretionary trust (Note 4)	3,844,862,385	35.70%
	Beneficiary of discretionary trust (Note 5)	611,656,857	5.68%

Notes:

1. The percentage represents the number of the Shares interested divided by the total number of the issued Shares as at September 30, 2019 of 10,768,476,385.
2. These Shares were directly held by Kong Bo Investment Limited (as to 3,146,219,202 Shares) and Kong Bo Development Limited (as to 52,571,999 Shares). Each of Kong Bo Investment Limited and Kong Bo Development Limited is wholly owned by Bo Flying Limited. Bo Flying Limited is wholly owned by Bosideng Corporation Limited which in turn is owned as to 67.54% by Bosideng Holdings Group Co., Ltd. and 24.46% by Jiangsu Kangbo Investment Co., Ltd. (a company wholly owned by Mr. Gao Dekang). Bosideng Holdings Group Co., Ltd. is owned as to 81.56% by Jiangsu Kangbo Investment Co., Ltd. and 18.44% by Mr. Gao Dekang, who is deemed to be interested in such Shares under the SFO. As Ms. Mei Dong is the spouse of Mr. Gao Dekang, Ms. Mei Dong is deemed to be interested in the 3,198,791,201 Shares interested by Mr. Gao Dekang under the SFO.
3. Mr. Gao Dekang is the spouse of Ms. Mei Dong. Thus, he is deemed to be interested in the 2,763,697 Shares held by Ms. Mei Dong under the SFO.
4. These Shares were directly held by New Surplus, the ordinary shares of which are wholly owned by Topping Wealth Limited and the non-voting preference shares of which are wholly owned by ITC SPC. Topping Wealth Limited is wholly owned by Kova Group Limited, which is a discretionary trust set up by Mr. Gao Dekang as founder, for the benefit of his family members (including Ms. Mei Dong and Mr. Gao Xiaodong). Accordingly, each of Mr. Gao Dekang, Ms. Mei Dong and Mr. Gao Xiaodong is deemed to be interested in such Shares under the SFO. Further, Topping Wealth Limited had conferred and assigned all its voting rights in New Surplus to Bo Flying Limited, which is wholly owned by Bosideng Corporation Limited which in turn is controlled by Bosideng Holdings Group Co., Ltd. Bosideng Holdings Group Co., Ltd is controlled by Mr. Gao Dekang. Accordingly, each of Mr. Gao Dekang, Kova Group Limited, Topping Wealth Limited, Bo Flying Limited, Bosideng Corporation Limited and Bosideng Holdings Group Co., Ltd. is deemed to be interested in the 3,844,862,385 Shares held by New Surplus under the SFO. Mr. Gao Dekang is a director of each of New Surplus, Topping Wealth Limited, Bo Flying Limited, Kong Bo Investment Limited, Jiangsu Kangbo Investment Co., Ltd., Honway Enterprises Limited, Bosideng Corporation Limited and Bosideng Holdings Group Co., Ltd. Mr. Gao Xiaodong is a director of Bosideng Corporation Limited and a general manager of Jiangsu Kangbo Investment Co., Ltd.
5. These Shares were directly held by Honway Enterprises Limited, which is wholly owned by First-Win Enterprises Limited, which is in turn wholly owned by a trust, the trustee of which is Cititrust Private Trust (Cayman) Limited. The trust is a discretionary trust set up by Mr. Gao Dekang as founder, for the benefit of his family members (including Ms. Mei Dong and Mr. Gao Xiaodong). Accordingly, each of Mr. Gao Dekang, Ms. Mei Dong and Mr. Gao Xiaodong is deemed to be interested in such Shares under the SFO.
6. As at September 30, 2019, Mr. Rui Jinsong was interested in 91,200,000 Options and directly held 13,078,242 Shares, respectively, and Ms. Huang Qiaolian was interested in 8,700,000 Options and 1,700,000 awarded Shares and directly held 10,063,697 Shares, respectively. Details of Options granted under the Share Options Schemes and awarded Shares granted under the Share Award Scheme are set out in the announcements dated August 5, 2016, March 5, 2018 and October 26, 2018, and in the section headed "Human Resources" under "Management Discussion and Analysis" of this report.

GENERAL INFORMATION

Save as disclosed above, as at September 30, 2019, none of the Directors or chief executive of the Company had interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them had taken or deemed to have taken under the provisions of the SFO); (b) to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code.

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at September 30, 2019, according to the register of interests kept by the Company under section 336 of the SFO, and so far as was known to the Directors or chief executive of the Company, the following persons, other than Directors or chief executive of the Company, had an interest or short position in the Shares which would require to be disclosed by the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who was directly or indirectly interested in 5% or more of the number of the Shares carrying rights to vote in all circumstances at the general meetings of the Company:

Name of shareholder	Nature of interest	Number of Shares in long position	Approximate percentage of interest in the Company
Jiangsu Kangbo Investment Co., Ltd. (Note 8)	Interest of controlled corporation (Note 1)	3,198,791,201	29.71%
	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
Bosideng Holdings Group Co., Ltd. (Note 8)	Interest of controlled corporation (Note 1)	3,198,791,201	29.71%
	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
Bosideng Corporation Limited (Note 8)	Interest of controlled corporation (Note 1)	3,198,791,201	29.71%
	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
Bo Flying Limited (Note 8)	Interest of controlled corporation (Note 1)	3,198,791,201	29.71%
	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
Kong Bo Investment Limited (Note 8)	Beneficial interest (Note 1)	3,146,219,202	29.22%
Cititrust Private Trust (Cayman) Limited	Trustee (Note 3)	611,656,857	5.68%
	Trustee (Note 2)	3,844,862,385	35.70%

Name of shareholder	Nature of interest	Number of Shares in long position	Approximate percentage of interest in the Company
Kova Group Limited	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
Topping Wealth Limited (Note 8)	Interest of controlled corporation (Note 2)	3,844,862,385	35.70%
	Party to section 317 agreement (Note 4)	3,201,554,898	29.73%
New Surplus (Note 8)	Beneficial interest (Note 2)	3,844,862,385	35.70%
	Party to section 317 agreement (Note 4)	3,201,554,898	29.73%
First-Win Enterprises Limited	Interest of controlled corporation (Note 3)	611,656,857	5.68%
Honway Enterprises Limited (Note 8)	Beneficial interest (Note 3)	611,656,857	5.68%
ITC SPC	Party to section 317 agreement (Note 5)	7,046,417,283	65.44%
ITOCHU Corporation	Interest of controlled corporation (Note 5)	7,046,417,283	65.44%
	Party to section 317 agreement (Note 5)	7,046,417,283	65.44%
ITOCHU Hong Kong Limited	Interest of controlled corporation (Note 5)	7,046,417,283	65.44%
	Party to section 317 agreement (Note 5)	7,046,417,283	65.44%
CITIC Group Corporation	Interest of controlled corporation (Notes 6 & 7)	7,046,417,283	65.44%
CITIC Limited	Interest of controlled corporation (Notes 6 & 7)	7,046,417,283	65.44%
CITIC International Financial Holdings Limited	Interest of controlled corporation (Notes 6 & 7)	7,046,417,283	65.44%
CIAM	Party to section 317 agreement (Notes 6 & 7)	7,046,417,283	65.44%

GENERAL INFORMATION

Notes:

1. Same as the interests as disclosed in note (2) in the section headed "Directors and Chief Executive's Interests and Short Positions in Shares, Underlying Shares or Debentures" above.
2. Same as the interests as disclosed in note (4) in the section headed "Directors and Chief Executive's Interests and Short Positions in Shares, Underlying Shares or Debentures" above.
3. Same as the interests as disclosed in note (5) in the section headed "Directors and Chief Executive's Interests and Short Positions in Shares, Underlying Shares or Debentures" above.
4. New Surplus and Topping Wealth Limited were parties acting in concert with Mr. Gao Dekang and ITC SPC under section 317(a) of the SFO. By virtue of the SFO, New Surplus and Topping Wealth Limited were deemed to be interested in the 3,201,554,898 Shares, in addition to the 3,844,862,385 Shares interested by them.
5. ITOCHU Corporation was deemed to be interested in a total of the 7,046,417,283 Shares by virtue of its control over ITOCHU Hong Kong Limited, which controlled ITC SPC, a party acting in concert with Mr. Gao Dekang, Topping Wealth Limited and New Surplus under section 317(a) of the SFO. By virtue of the SFO, each of ITOCHU Corporation, ITOCHU Hong Kong Limited and ITC SPC was deemed to be interested in the 7,046,417,283 Shares.
6. CIAM and Feather Shade Limited are parties acting in concert with ITOCHU Corporation, ITOCHU Hong Kong Limited and ITC SPC under section 317(a) of the SFO. By virtue of the SFO, CIAM and Feather Shade Limited were deemed to be interested in the 7,046,417,283 Shares.
7. Each of CITIC Group Corporation, CITIC Limited, CITIC International Financial Holdings Limited and CIAM was deemed to be interested in a total of the 7,046,417,283 Shares by virtue of its control over several corporations, according to the disclosure forms filed by them on October 28, 2016, as the case may be, the details of which are as follows:

Name of controlled corporation	Name of controlling shareholder	% control	Direct interest	Number of shares
CITIC Polaris Limited	CITIC Group Corporation	100.00	N	7,046,417,283
CITIC Limited	CITIC Polaris Limited	32.53	N	7,046,417,283
CITIC Glory Limited	CITIC Group Corporation	100.00	N	7,046,417,283
CITIC Limited	CITIC Glory Limited	25.60	N	7,046,417,283
CITIC Corporation Limited	CITIC Limited	100.00	N	7,046,417,283
China CITIC Bank Corporation Limited	CITIC Corporation Limited	65.37	N	7,046,417,283
CITIC New Horizon Limited	CITIC Corporation Limited	100.00	N	7,046,417,283
Extra Yield International Limited	CITIC New Horizon Limited	100.00	N	7,046,417,283
China CITIC Bank Corporation Limited	Extra Yield International Limited	0.02	N	7,046,417,283
Metal Link Limited	CITIC Limited	100.00	N	7,046,417,283
China CITIC Bank Corporation Limited	Metal Link Limited	0.58	N	7,046,417,283
CITIC International Financial Holdings Limited	China CITIC Bank Corporation Limited	100.00	N	7,046,417,283
CIAM	CITIC International Financial Holdings Limited	40.00	N	7,046,417,283
Feather Shade Limited	CIAM	100.00	N	7,046,417,283

8. Same as the directorships and/or positions as disclosed in note (4) in the section headed "Directors and Chief Executive's Interests and Short Positions in Shares, Underlying Shares or Debentures" above.
9. The percentage represents the number of the Shares interested divided by the total number of the issued Shares as at September 30, 2019 of 10,768,476,385.

Save as disclosed above, as at September 30, 2019, none of the shareholders of the Company had an interest or short position in the Shares which would require to be disclosed by the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or is directly or indirectly interested in 5% or more of the Shares carrying rights to vote in all circumstances at the general meeting of the Company.

INTERIM DIVIDEND

The Board has recommended the payment of an interim dividend of HKD3.0 cents (equivalent to approximately RMB2.7 cents) per Share for the six months ended September 30, 2019. The proposed interim dividend is payable on or around January 14, 2020 to shareholders whose names appear on the register of members of the Company on January 3, 2020.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from December 31, 2019 to January 3, 2020, both days inclusive, during which period no transfer of Shares will be effected. In order to qualify for the proposed interim dividend payable on or around January 14, 2020, all duly completed transfer forms must be lodged with the Share Registrar of the Company, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on December 30, 2019.

GENERAL INFORMATION

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended September 30, 2019, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed Shares.

CORPORATE GOVERNANCE CODE

The Directors are of the opinion that the Company has complied with the Code provisions, as set out in Appendix 14 to the Listing Rules for the six months ended September 30, 2019, except for Code provision A.2.1, which provides that the roles of chairman and CEO should be separated and should not be performed by the same individual.

Mr. Gao Dekang is the founder of the Group, the Chairman and CEO as at September 30, 2019. The Board believes that it is necessary to vest the roles of Chairman and CEO in the same person due to Mr. Gao Dekang's unique role, his experience and well-established reputation in China's down apparel industry, and the importance of Mr. Gao Dekang in the strategic development of the Company. This dual role provides strong and consistent market leadership and is critical to efficient business planning and decision-making of the Company. As all major decisions of the Group are made in consultation with members of the Board and the relevant Board committees, and there are three independent non-executive Directors on the Board offering independent perspectives, the Board is therefore of the view that there are adequate safeguards in place to ensure sufficient balance of powers within the Board.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as its own code of conduct regarding Directors' securities transactions. Specific enquiry has been made to all Directors, and the Directors confirmed that they had complied with all relevant requirements as set out in the Model Code during the six months ended September 30, 2019.

AUDIT COMMITTEE

The Audit Committee was established by the Company on September 15, 2007 with written terms of reference pursuant to Rules 3.21 and 3.22 of the Listing Rules, whose primary duties are to review and supervise the financial reporting process, risk management and internal control procedures of the Group, nominate and monitor external auditors, and perform other duties and responsibilities as assigned by the Board. Please refer to the terms of reference published on the websites of the Company and the Stock Exchange for the principal roles and functions of the Audit Committee. The Financial Statements have been reviewed by the Audit Committee and KPMG, the Company's external auditor. The independent review report issued by KPMG is set out on page 41 of this report. As at the date of this report, the Audit Committee comprised three independent non-executive Directors, namely, Dr. Ngai Wai Fung (Chairman), Mr. Dong Binggen and Mr. Wang Yao.

REMUNERATION COMMITTEE

The Remuneration Committee was established by the Company on September 15, 2007 with written terms of reference pursuant to Rules 3.25 and 3.26 of the Listing Rules, whose primary duties are to determine the remuneration packages of individual executive Directors and the senior management based on the Company's operating results, individual performance and comparable market statistics. Please refer to the terms of reference of the Remuneration Committee published on the websites of the Stock Exchange and the Company for the principal roles and functions of the Remuneration Committee. As at the date of this report, the Remuneration Committee consisted of three members, comprising one executive Director and two independent non-executive Directors, namely Mr. Wang Yao (Chairman), Mr. Gao Dekang and Mr. Dong Binggen.

NOMINATION COMMITTEE

The Nomination Committee was established by the Company on September 15, 2007 with written terms of reference pursuant to Code provisions A.5.1 and A.5.2, whose primary functions are to review the structure, size and composition of the Board, identify individuals suitably qualified to become Board members with reference to the candidates' experience and qualifications and the Company's corporate strategy and diversity policy, assess the independence of independent non-executive Directors and make recommendations to the Board regarding candidates to fill vacancies on the Board. Please refer to the terms of reference of the Nomination Committee published on the websites of the Company and the Stock Exchange for the principal roles and functions of the Nomination Committee. As at the date of this report, the Nomination Committee consisted of three members, comprising one executive Director and two independent non-executive Directors, namely Mr. Gao Dekang (Chairman), Mr. Dong Binggen and Mr. Wang Yao.

CHANGES OF INFORMATION UNDER RULE 13.51B(1) OF LISTING RULES

There is no information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

CORPORATE INFORMATION

BOARD OF DIRECTORS

Executive Directors

Mr. Gao Dekang (Chairman of the Board and CEO) ^(Notes 1 & 2)

Ms. Mei Dong

Ms. Huang Qiaolian

Mr. Rui Jinsong

Mr. Gao Xiaodong

Independent Non-executive Directors

Mr. Dong Binggen ^(Notes 1, 2 & 3)

Mr. Wang Yao ^(Notes 1, 2 & 3)

Dr. Ngai Wai Fung ^(Note 3)

COMPANY SECRETARY

Ms. Liang Shuang

AUTHORIZED REPRESENTATIVES

Mr. Gao Dekang

Ms. Liang Shuang

SHARE LISTING

Place of Listing
The Stock Exchange of Hong Kong Limited

STOCK CODE

3998

INVESTOR RELATIONS

Email: bosideng_ir@bosideng.com

Tel: (852) 2866 6918

Fax: (852) 2866 6930

WEBSITES

<http://company.bosideng.com>

<http://www.bosideng.com>

INVESTOR RELATIONS CONSULTANT

iPR Ogilvy Ltd.

REGISTERED OFFICE

Cricket Square
Hutchins Drive
P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 5709, 57/F., The Center
99 Queen's Road Central
Central, Hong Kong

PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

SMP Partners (Cayman) Limited
Royal Bank House – 3rd Floor
24 Shedden Road
P.O. Box 1586
Grand Cayman KY1-1110
Cayman Islands

HONG KONG BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited
Shop 1712-1716, 17 Floor, Hopewell Centre
183 Queen's Road East
Wanchai, Hong Kong

PRINCIPAL LEGAL ADVISORS AS TO HONG KONG LAW

CFN Lawyers

AUDITORS

KPMG
Certified Public Accountants

PRINCIPAL BANKERS

Agricultural Bank of China Limited, Changshu
Sub-branch
Bank of China Limited, Changshu Sub-branch
China Construction Bank Corporation, Changshu
Sub-branch
China Minsheng Banking Corp., Ltd., Suzhou Sub-branch
Standard Chartered Bank (Hong Kong) Limited
DBS Bank Ltd., Hong Kong Branch
Bank of Communications Co., Ltd., Hong Kong Branch

Notes:

- (1) Members of Remuneration Committee, Mr. Wang Yao is the Chairman of the Remuneration Committee
- (2) Members of Nomination Committee, Mr. Gao Dekang is the Chairman of the Nomination Committee
- (3) Members of Audit Committee, Dr. Ngai Wai Fung is the Chairman of the Audit Committee

SHAREHOLDER INFORMATION

IMPORTANT DATES

Closure of Register of Members

December 31, 2019 to January 3, 2020
(both days inclusive)

Dividends

Interim Dividend : HKD3.0 cents per ordinary share
Payable : On or around January 14, 2020

Interim Period End

September 30

Board Lot

2,000 Shares

DEFINITION

Terms

"2007 Share Option Scheme"

"Audit Committee"

"Board"

"CEO"

"CIAM"

"Code"

"Company"

"Directors"

"European dollar(s)"

"Financial Statements"

"Group"

"HKD" or "HK dollar(s)"

"Hong Kong"

Definitions

the share option scheme adopted by the Company on September 15, 2007, which was expired in October 2017

the audit committee of the Company

the board of Directors

the chief executive officer of the Company

CITIC International Assets Management Limited

the Corporate Governance Code as set out in Appendix 14 to the Listing Rules

Bosideng International Holdings Limited, an exempted company incorporated in the Cayman Islands with limited liability on July 10, 2006

the director(s) of the Company

European dollar(s), the lawful currency of the European Union

the unaudited condensed consolidated interim financial statements for the six months ended September 30, 2019 set out in the Independent Review Report in this report

the Company and its subsidiaries

HK dollar(s), the lawful currency of Hong Kong

the Hong Kong Special Administrative Region of the PRC

DEFINITION

Terms

Definitions

"ITC SPC"	IC International Company Limited
"Japanese yen"	Japanese yen, the lawful currency of Japan
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
"New Surplus"	New Surplus International Investment Limited
"Nomination Committee"	the nomination committee of the Company
"OEM"	original equipment manufacturing
"Options"	share options granted under the Share Option Schemes
"Pound sterling"	Pound sterling, the lawful currency of the United Kingdom
"PRC" or "China"	the People's Republic of China
"Remuneration Committee"	the remuneration committee of the Company
"RMB" or "Renminbi"	the lawful currency of the PRC
"SFO"	the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong, as amended, supplemented or otherwise modified from time to time
"Shares"	ordinary share(s) in the share capital of the Company with nominal value of USD0.00001 each
"Share Award Scheme"	the share award scheme adopted by the Company on September 23, 2011
"Share Option Scheme"	the share option scheme adopted by the Company on August 25, 2017
"Share Option Schemes"	the 2007 Share Option Scheme and the Share Option Scheme
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"USD" or "US dollar(s)"	US dollar(s), the lawful currency of the United States of America
"%"	percentage



波司登
BOSIDENG

Bosideng International Holdings Limited
Incorporated in the Cayman Islands with limited liability
Stock Code: 3998

company.bosideng.com
www.bosideng.com