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AsiaInfo Technologies Limited

亞信科技控股有限公司

(Incorporated in the British Virgin Islands with limited liability)

(Stock Code: 1675)

ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2024

The Board of the Company is pleased to announce the audited consolidated results of the Group for the Reporting Period.

ANNUAL RESULTS HIGHLIGHTS:

- In the telecommunications industry, customers' investment in a cyclical downturn and significant cost reductions and efficiency enhancement have put great pressure on the Company's traditional business revenue. In the non-telecommunications industry, leveraging its mature order quality assessment procedure, the Company focused on the quality of development, and took the initiative to slow down the pace, the overall revenue decline.
- Revenue amounted to approximately RMB6,646 million, representing a year-on-year decrease of 15.8%.
- Revenue of Three New business* declined in the short term, with revenue of approximately RMB2,599 million, representing a year-on-year decrease of 10.3%, accounting for approximately 39.1% of total revenue, representing a year-on-year increase of 2.4 percentage points.
- Faced with declining revenue, the Company relied on the mature cost control mechanism to control costs and maintain a stable gross profit margin.
- Profit for the year amounted to approximately RMB516 million, representing an increase of 0.7% as compared with last year.
- Net profit margin reached 7.8%, representing an increase of 1.3 percentage points as compared with last year.
- The Board has attached great importance to Shareholders' interests and returns, and after giving due consideration to the Company's business development, profitability and cash flow level, the Board has recommended a final dividend of HK\$0.252 per Share, and a special dividend of HK\$0.160 per Share, amounting to a total of HK\$0.412 per Share.
- In 2025, the Company will adhere to the development strategy of seeking progress while maintaining stability through the dual focus on consolidating the foundation of the main business of telecommunications to ensure the stability of the business fundamentals and focusing on laying out the three major strategic growth points on the basis of adhering to the promotion and development of the Three New business including AI large model delivery business, 5G private network and application, and digital intelligence-driven operation, so as to promote the Company to achieve higher quality development.

Note:* Three New business represents digital intelligence-driven operation, vertical industries digitisation, and OSS business.

CHAIRMAN'S STATEMENT

Dear Shareholders,

In the past year, the macro-economy has been improving steadily, and the new quality productivity forces represented by AI, robotics, new energy, etc. have provided long-term development opportunities for various industries and enterprises. AsiaInfo fully embraced AI, leveraging its past technological and organisational competencies. We were committed to developing new growth engines by exploring emerging businesses such as large model delivery, 5G private network and application, the digital intelligence-driven operation business. Meanwhile, we deeply integrated AI+ cutting-edge new technologies to reduce costs and enhance efficiency, innovate and upgrade traditional businesses. Under the complex and volatile market environment, in the telecommunications industry, customers' investment in a cyclical downturn and significant cost reductions and efficiency enhancement have put great pressure on the Company's traditional business revenue. In the vertical industries, the Company focused on the quality of development, and took the initiative to slow down the pace.

OVERALL RESULTS

In 2024, due to the change in the investment pattern of the operator customers, the Company's BSS and other traditional businesses have been transformed to seek new businesses but were inevitably under pressure. The revenue decreased and there was only a slight increase in profit.

Operating revenue was approximately RMB6,646 million, representing a year-on-year decrease of 15.8%. Among them, revenue from traditional businesses such as BSS was approximately RMB4,046 million, representing a year-on-year decrease of 18.9%; Three New business suffered a short-term decline, revenue amounted to approximately RMB2,599 million, representing a year-on-year decrease of 10.3%, and the proportion to total revenue increased to 39.1%.

To cope with the transformation of traditional businesses, the Company achieved remarkable cost control through various cost reductions and efficiency enhancement initiatives such as rigidly controlling the size of staff, using AI tools to enhance delivery efficiency, strengthening centralised procurement and full coverage of one-stop official consumption platforms, etc., and the gross profit margin stood at 37.4%, remaining stable, and profit for the year was approximately RMB516 million, with the net profit margin increased to 7.8%, still maintaining good profitability.

The Board has attached great importance to Shareholders' interests and returns, and after giving due consideration to the Company's business development, profitability, and cash flow level, the Board has recommended a final dividend for 2024 of HK\$0.252 per Share and a special dividend of HK\$0.160 per Share, amounting to a total of HK\$0.412 per Share.

BUSINESS DEVELOPMENT

Decline in traditional business, slight decline in OSS business

Before the arrival of 6G, the overall investment in the telecommunications industry continued to be in a cyclical downturn, the Company's traditional BSS business faced the need for transformation and upgrading, to reduce costs and enhance efficiency to cope with the decline in traditional business revenue and to increase new revenue sources through technological innovation and customer expansion.

In terms of internal management, the Company intensified cost reductions and efficiency enhancement initiatives, actively promoted the transformation of the organisational structure of traditional businesses from an olive structure to a pyramid structure, reduced the delivery costs of the traditional businesses, at the same time, accomplished the purpose of cost reductions and efficiency enhancement by leveraging the internal empowerment of new tools such as AI/large model.

In terms of business development, the Company introduced innovative technologies such as "AI+" and "Large Model+" into traditional businesses to overcome challenges. In 2024, the Company made significant breakthroughs in the field of AI empowerment, with the total number of AI large model related projects exceeding 100, and business coverage continued to expand. At China Mobile, the Company successfully implemented core projects such as the multi-province operation analysis large model project and the mobile large model base project, while promoting the construction of the all-model convergence service platform and increasing the investment in the R&D of AI large model projects. At China Telecom, the Company focused on promoting a provincial research institute's network AI computing project, effectively enhancing the level of intelligent services. At China Unicom, the Company focused on building a self-intelligent network projects of co-pilot/large model/intelligent body etc., and cooperating with the software research institute to carry out AI large model projects, which has constructed a complete ecology for the application of AI technology. At the same time, the Company introduced DeepSeek V3, R1 base model, a deeply intelligent business support system, a Yuansi large full-stack model product system adapted to DeepSeek and placed it into operation, realising the closed loop of "domestic large model + arithmetic power + large model service + vertical scene", and achieved excellent results in more than 50 cases in telecommunications and other industries.

In terms of customer development, the Company achieved multi-dimensional breakthroughs, successfully acquired an important project of HKT (Hong Kong Telecom) and undertook the project of an operator in Southeast Asia, further expanding the overseas market; achieved significant results in developing the market for emerging operators and successfully signed the first billing project of a satellite operator, and won the air-ground HTS project of a satellite company owned by an operator, which laid a solid foundation for the subsequent expansion of the satellite telecommunications market. In the field of OSS business, the Company realised diverse expansion by successfully breaking into the OSS market of China Unicom to achieve breakthroughs in multiple provinces, and achieving breakthroughs in the OSS market of China Mobile in multiple provinces, which fully demonstrated the Company's competitive advantages in the field of OSS and its business expansion capabilities. In 2024, the revenue of BSS business amounted to approximately RMB3,948 million, representing a year-on-year decrease of 19.1%; while the revenue of OSS business was approximately RMB818 million, a slight year-on-year decrease of 1.8%.

Overall, the Company's partnership with traditional customers, such as operators, remained close and is expected to maintain a better market share in the long term. This business is still the core business of the Company with higher quality, providing long-term support for the Company's transformational development.

Digital Intelligence-driven Operation Business Stabilises and Rebounds

In 2024, the Company continued to deepen its focus on telecommunications, automobile, consumer and finance industries, and cooperated closely with Volcano Engine as a core ISV, and built a lifecycle private domain operation platform based on enterprise WeChat to create an integrated online and offline operation system.

The Company based on its comprehensive advantages of "data resources aggregation + industry scenario insights + AI", became an industry leader in results-based charging commerce models. In 2024, through model innovation and the establishment of advantages in "AI+Big Data", the Company has achieved significant growth in the automobile, consumer, finance and other industries.

In the automobile industry, the Company continued to provide digital intelligence platforms and precision marketing services for automobile travel industry chain customers, creating solutions and services such as lead rating, results-based marketing, and new media marketing middle platforms. The Company won projects such as Dongfeng Zhuolian Intelligent Customer Service, Remote Customer Data Platform of an automobile company, Traffic Operation Platform of an automobile company, and big data marketing service for an automobile brand, with the scale of orders increased by 35% year-on-year.

In the consumer industry, the Company provided scenario data value services such as market capacity monitoring, store location selection, customer segmentation, etc. for customers in the sectors of FMCG, commerce, tobacco, electricity, culture, tourism and fuel gas, as well as digital marketing system infrastructure for customers in the consumer industry. In 2024, the Company has obtained orders such as perimeter analysis and visitor analysis for a famous commercial project, customer group survey service for a leading international sportswear brand, crowd survey for a tobacco company, digital marketing service platform for a state-owned enterprise customer, and WeCom private domain operation for a large state-owned enterprise, with the scale of orders increased by 90% year-on-year.

In the finance industry, for banks, consumer finance, internet finance, insurance and fintech companies and other customers, the Company provided data platform and operational services, implementing marketing lead rating and private domain projects for a state-owned bank, insurance companies, fintech companies, consumer finance companies and other financial customers, and the scale of orders increased by 300% year-on-year.

Digital intelligence-driven operation business revenue stabilised and rebounded in 2024, achieving a revenue of approximately RMB1,106 million, representing an increase of 0.4% year-on-year, accounting for 16.6% of total revenue, and revenue from results-based and commission-based charging models accounted for 25.4% of the revenue of the digital intelligence-driven operation business.

Vertical Industries Digitisation Business Focusing on Quality and Refocusing on Development Direction

In 2024, the Company continued to be empowered by 5G, big data, AI and other innovative technologies, focusing on key industries such as energy, transportation, government affairs, etc., to create industrialised products and solutions, and to grasp opportunities for the upgrading of the vertical industries digitisation and intelligent transformation. Meanwhile, the Company also paid more attention to the balance control of the pace of development and quality. Leveraging its mature order quality assessment procedure, the Company accurately identified and proactively gave up high-risk and large-scale government and enterprise orders exceeding RMB1 billion. In the vertical industries market, the Company focused on two major fields, the development of 5G private network and application, and large model application and delivery.

In the energy industry, the Company continued to delve into the market, built up the advantage of 5G network, digital and intellectual one-stop capability, and promoted the extensive penetration of 5G private network and application in the fields of new energy and mining. In the nuclear power field, the Company further expanded market coverage, successfully signing the 5G private network project for units 3 and 4 of Xudabao Nuclear Power Plant, with a cumulative coverage of 25 units. Meanwhile, the Company took the lead in completing the project acceptance check at its two major bases in Zhejiang and Hainan and completed the national largest electric power 5G private network — Qinshan Nuclear Power 5G Private Network in December 2024, which was a milestone for the Company in the nuclear power field. In the field of new energy, the Company continued to expand its market share, successfully expanding its leading customers such as CGN New Energy, China Energy, Datang and State Power Investment Corporation, delving into the local energy market and cooperating with local energy enterprises such as the Inner Mongolia Energy Group. Smart wind farm solutions have been commercialised in 15 provinces including Hebei, Qinghai, Inner Mongolia, Guangdong, Guangxi, Anhui, Jiangsu and etc. In the field of mining, the Company has successfully expanded its clientele such as Zhengzhou Coal Industry Group, China Coal Technology & Engineering Group, China Coal Energy and other customers to provide the compilation of the standards for the intelligent mining park, intelligent construction, intelligent transportation, providing strong support for intelligent transformation of the mining industry. By the end of 2024, the Company's 5G private network has cumulatively shipped 50 sets of core networks and more than 21,000 base stations.

The business expansion in vertical industries involves large-scale customer orders, which means that revenue is significantly impacted by individual orders, leading to considerable volatility. In 2024, this segment of business experienced a revenue decline from the accurate identification and proactive giving up high-risk orders from RMB965 million to RMB676 million due to the construction cycle and adjustments of the 5G private network for nuclear power, accounting for 10.2% of the Company's total revenue.

Large Model Delivery Business Gains Momentum

As a representative of new quality productivity forces, the development of large model application has evolved rapidly and has become an emerging high-growth field. AsiaInfo, with its strong delivery capability advantage, would continue to increase its investment, and strive to become a leading enterprise that integrates the large model into all kinds of industries for the realisation of application delivery.

The Company was the earliest to start and the fastest to implement the large model delivery business. It has established long-term cooperative relationships with leading domestic cloud computing and large model vendors, and has developed and accumulated a collection of delivery tools with core competitiveness in more than 200 projects. Additionally, it has a mature team and management experience that undergo extensive training in various delivery tasks each year, forming a special set of “planning methodology + a set of tools + a professional team” for the large model delivery system of AsiaInfo.

Through the self-developed large model operational platform, the Company achieved fast POC (Proof of Concept) of projects and continued to reduce costs and enhance efficiency. The Company and leading foundational large model companies solidified their strategic partnerships and integrated their own advantageous capabilities to support the development of the large model industry. Through a highly customised large model business, the Company addressed the complex application scenarios of large model for the leading representational clients in business, defining the business implementation logic and standards, and building a formidable business stronghold against our rivals in terms of industry and technology. Mid-tier customers achieved the scale expansion of the business through the replication of the large model scenarios and the productised sales model. We ensured a continuous project revenue and profit sources of long-tail customers by means of standard product sales. Through strategic cooperation with leading cloud vendors and large model vendors such as Alibaba Cloud, Volcano Engine, Baidu AI Cloud, DeepSeek, etc., the Company has constructed an end-to-end industry large model solution covering vertical fields such as government and enterprise, energy, finance and transportation. In 2024, the Company has signed contracts with major clients such as SGCC, PetroChina, and Southern Airlines to provide high-value scenario-based large models such as intelligent diagnosis, power forecasting, exploration optimising, financial analysis, etc. The Company was also the pioneer of a dynamic knowledge operation system in the power industry, achieving technological breakthroughs such as “zero-training” comprehension of complex business metrics and cause analysis based on expert models.

The Company will firmly implement the development strategy to become a leading enterprise of large model delivery and make positive contributions to the development of large model application by leveraging its own advantages of technology accumulation and close cooperative relationships with major foundational large model manufacturers.

Deepening R&D layout, Cloud and Digital Intelligence products highly recognised by the industry

In 2024, the Company continued to deepen the strategic layout of the three major product systems of “Cloud Network”, “Digital Intelligence” and “IT”, and made significant breakthroughs in technological innovation and commercial implementation.

In the field of cloud network, the Company’s 5G private network products have achieved international leadership, which were successfully shortlisted in the 5G ToB private network project of China Broadnet Network and became the first winning bidder, the nuclear power industry solution was selected for the OMDIA’s Best Practice Report, and the wind power industry solution won the Network X “Global Best Industry Solution Award” and the first prize of the MIIT’s “Blooming Cup”. At the same time, the Company also innovated and launched AN Evo, the self-intelligent network product based on a large model, which helped operators’ networks to evolve to L4 level of self-intelligence. At Mobile World Congress (MWC) in March 2025, AsiaInfo’s 5G private network products won the “Market Development & Business Value Award” in GTI Awards for their outstanding product capabilities and wide range of industry applications.

In the field of digital intelligence, the Company has achieved domestic leadership and expanded internationally, with the full commercialisation of the “Yuansi” industry large model product system, constructing a complete closed loop from domestic large models to vertical scenarios, and successfully implemented in more than 100 cases in the fields of telecommunications, energy, and government affairs, etc. A number of products have been selected for international authoritative reports such as Gartner and Forrester, and the internationalisation process has been accelerated through products such as edge intelligent computing and trusted data circulation.

The Company has continued to consolidate its position as the first player in the domestic IT field, completed the reconstruction of AI Native on the PaaS platform, introduced the programming model Turing programmes and AI Infra infrastructure, and made breakthroughs in emerging technologies such as digital twins and blockchain, and achieved remarkable results in the construction of the ecosystem of innovative IT applications. The Company deeply participated in the work of 9 international standard organisations such as 3GPP and ITU, added 60 new standards and 202 patents, strengthened the research of 5G-A/6G key technologies, and made important breakthroughs in the direction of the integration of telecommunications, perception, computation and intelligence and the integration of space, sky and earth, continuing to lead the industry’s technological development and contributing to the innovation power of the global telecommunications industry. At the same time, the Company officially joined the AI-RAN Alliance to comprehensively promote the deep integration of artificial intelligence (AI) with radio access networks (RAN) and 5G OSS, and jointly build the future of wireless telecommunications oriented to Open AI Native.

SOCIAL RESPONSIBILITY

AsiaInfo insisted on innovation to lead high-quality sustainable development, and practiced ESG concepts through a “dual path” approach of industry empowerment and its own practices. We empowered through scientific and technological innovation, applying our digital intelligence products and services to socialisation scenarios, and providing low-carbon transformation solutions for various industries. In 2024, AsiaInfo helped customers to build 5G production private networks through its own highly efficient, stable, safe and reliable, ecological and open 5G private network software and hardware product system, and won the first prize of the “Blooming Cup” of the MIIT for the case of a 700MHz 5G private network, contributing to the green and efficient transformation in many fields such as the coal chemical industry, mineral deposit mining and industrial manufacturing. We upheld the concept of green and low carbon development and actively promoted our commitment to “realise complete carbon neutrality by 2028”. In 2024, we continued to explore green operations and green office models, and carried out the second phase of the AsiaInfo Building energy renovation project, which carried out the intelligent renovation of the use of natural water and electricity equipment and components, and detected the use of energy through the Changxi Xingyuan integrated energy management platform, and combined it with AI technology to carry out data collection and intelligent management and control, further improving energy efficiency and reducing carbon emissions. While focusing on its own development, AsiaInfo actively fulfilled its social responsibilities and helped rural revitalisation. We participated in the “Warm the West Scheme” through public welfare donations and other means as well as creating the “Xingyuan Xinxuan” brand, which helped to carry out the intelligent construction of new energy stations, while helping farmers with intelligence, driving local economic development, actively undertaking social responsibility, and sharing the development results with society.

In 2024, the Company received extensive external recognition and honours for its outstanding sustainable development practices and results, winning a number of prestigious awards such as the “KPMG ESG 50”, the “Xinhua Credit Jinlan Cup” and the “Xinhua Credit Pearl Cup”.

OUTLOOK

In 2025, the Company will adhere to the development strategy of seeking progress while maintaining stability through the dual focus on consolidating the foundation of the main business of telecommunications to ensure the stability of business fundamentals and focusing on laying out the three major strategic growth points on the basis of adhering to the promotion and development of the Three New business including the AI large model delivery business, 5G private network and application, and digital intelligence-driven operation, so as to promote the Company to achieve higher quality development.

In the field of traditional businesses, the Company will achieve refined operations through optimising operation modes, innovative management modes and reducing headcounts to improve efficiency, significantly improve cost-effectiveness, and ensure traditional business profitability. Specifically, the Company will further integrate AI and large model technology and comprehensively upgrade the intelligence level of business support systems, focusing on promoting customer joint innovation and R&D cooperation, centralising and intensifying the construction of support systems, the localised substitution of M domain, and market development of new customers, so as to effectively alleviate the downward pressure of BSS business; and focus on centralising and intensifying the operation of the layout network, application of “AI/large model/intelligent body+” technology, integration of resources in OSS market segments, and expansion of the network equipment business, and further expand our market share by continuously improving our technological capability and market penetration rate.

In the AI large model delivery business, the Company will expand its the strategic cooperation with Alibaba Cloud, Baidu AI Cloud, Volcano Engine and other leading foundational large model vendors, through resources integration and complementary advantages, collaboratively develop the large model application market and be committed to the industry leading enterprises. The Company will focus on refining the large model delivery platform construction, optimising the chain of delivery tools, innovating the delivery methodology, continuing to consolidate the core competitive advantages in delivery scale, quality control and cost optimisation, etc., and building a differentiated competitiveness with a high technology threshold.

In the field of 5G private network and application, the Company will further develop the integration of “5G+AI” technology, consolidate its leading position in nuclear power, new energy, the mining and other advantageous industries, and continue to expand the market share of 5G private network solutions. At the same time, the Company will actively expand emerging application scenarios such as power network, petroleum and petrochemical, airport, port, etc., and provide customised 5G private network products and industry solutions that create a differentiated competitive advantage and strive to become a leading enterprise in the 5G private network field. The Company will build a complete 5G private network industry ecosystem through technological innovation and scenarios engagement to achieve continuous expansion of market coverage.

In the field of digital intelligence-driven operation business, the Company will focus on key industries such as telecommunications, automobile, consumer, finance, etc., continue to strengthen data governance, model algorithms and scenario application capabilities, and develop the synergistic innovation with operators, Volcano Engine, Lingyang, Tencent, and other strategic partners in the field of AI and big data. The Company will fully leverage the technical advantages of “AI+Big Data”, accelerate the scale development of the results-based charging business model, and strive to become a leading enterprise in the results-based charging model industry.

On behalf of the Board of AsiaInfo, I would like to extend our sincerest gratitude to all Shareholders who have always given us their trust and support, to our customers who have cooperated with us, and to people from all walks of life who care about the development of AsiaInfo. At the same time, we would like to express our heartfelt respect to each and every one of our employees who have been working hard for the development of the Company and have been quietly dedicated to the Company. AsiaInfo's ability to venture steadily in the complex and changing market environment lies on your support and dedication.

RESULTS OF THE GROUP

Overview

The Group's key operating performance indicators for the Reporting Period are as follows:

	Year ended 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Revenue	6,645,689	7,890,620
Traditional business	4,046,226	4,991,482
Three New business	2,599,463	2,899,138
Gross profit	2,483,910	2,975,236
Gross profit margin	37.4%	37.7%
Profit for the year	515,690	512,312
Net profit margin	7.8%	6.5%

In 2024, the revenue from the Group amounted to approximately RMB6,646 million, representing a year-on-year decrease of 15.8%, among which, the revenue from Three New business amounted to approximately RMB2,599 million, representing a year-on-year decrease of 10.3%.

In 2024, the Group's gross profit was approximately RMB2,484 million, representing a year-on-year decrease of 16.5%, and the gross profit margin was 37.4%, representing a slight decrease of 0.3 percentage points as compared with last year. Profit for the year amounted to approximately RMB516 million, representing an increase of 0.7% as compared with last year. The net profit margin was 7.8%, representing an increase of 1.3 percentage points as compared with last year.

The Board is pleased to announce the audited consolidated results of the Group for the year ended 31 December 2024.

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME**

FOR THE YEAR ENDED 31 DECEMBER 2024

(Expressed in thousands of Renminbi)

	<i>Note</i>	2024 RMB'000	2023 <i>RMB'000</i>
Revenue	4	6,645,689	7,890,620
Cost of sales		<u>(4,161,779)</u>	<u>(4,915,384)</u>
Gross profit		2,483,910	2,975,236
Other income	5	67,162	124,980
Impairment losses under expected credit loss model, net of reversal		(172,768)	(115,797)
Other gains and losses		(32,903)	(271,624)
Selling and marketing expenses		(526,225)	(624,273)
Administrative expenses		(333,843)	(326,286)
Research and development (“R&D”) expenses		(905,248)	(1,094,914)
Share of results of associates		19,834	(13,718)
Finance costs		<u>(14,148)</u>	<u>(14,841)</u>
Profit before tax		585,771	638,763
Income tax expenses	6	<u>(70,081)</u>	<u>(126,451)</u>
Profit for the year	7	<u>515,690</u>	<u>512,312</u>
Item that will not be reclassified to profit or loss:			
Changes in the fair value of financial assets measured at fair value through other comprehensive income (“FVOCI”)		(13,023)	8,018
Item that may be reclassified subsequently to profit or loss:			
Exchange differences arising on translation of foreign operations		<u>(526)</u>	<u>(4,686)</u>
Other comprehensive income for the year		<u>(13,549)</u>	<u>3,332</u>
Total comprehensive income for the year		<u>502,141</u>	<u>515,644</u>

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME — CONTINUED**

FOR THE YEAR ENDED 31 DECEMBER 2024

(Expressed in thousands of Renminbi, unless otherwise stated)

	<i>Note</i>	2024 RMB'000	2023 <i>RMB'000</i>
Profit for the year attributable to:			
Equity holders of the Company		544,917	533,008
Non-controlling interests		(29,227)	(20,696)
		<u><u>544,917</u></u>	<u><u>533,008</u></u>
Total comprehensive income for the year attributable to:			
Equity holders of the Company		531,368	535,867
Non-controlling interests		(29,227)	(20,223)
		<u><u>531,368</u></u>	<u><u>535,867</u></u>
Earnings per share			
— Basic (RMB)	<i>9</i>	0.60	0.58
— Diluted (RMB)	<i>9</i>	0.59	0.57
		<u><u>0.60</u></u>	<u><u>0.58</u></u>
		<u><u>0.59</u></u>	<u><u>0.57</u></u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2024
(Expressed in thousands of Renminbi)

	<i>Note</i>	2024 RMB'000	2023 <i>RMB'000</i>
Non-current assets			
Property, plant and equipment		290,290	275,507
Right-of-use assets		232,614	255,772
Intangible assets		78,035	70,903
Goodwill	<i>10</i>	1,932,246	1,932,246
Investments in associates		45,989	72,112
Financial assets measured at fair value through profit or loss (“FVTPL”)		70,751	25,111
Financial assets measured at FVOCI		41,577	58,619
Deferred tax assets		131,381	155,787
Restricted bank deposits		430	100
Other non-current assets		38,078	39,745
		<u>2,861,391</u>	<u>2,885,902</u>
Current assets			
Inventories		274,752	101,530
Trade and notes receivables	<i>11</i>	2,065,075	1,513,032
Prepayments, deposits and other receivables		318,974	265,114
Contract assets	<i>12</i>	2,931,980	3,105,931
Financial assets measured at FVTPL		179,217	363,008
Amounts due from related parties		21,949	18,179
Restricted bank deposits		200,747	172,848
Term deposits		27,781	246,217
Cash and cash equivalents		1,618,100	2,612,771
		<u>7,638,575</u>	<u>8,398,630</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION — CONTINUED
AS AT 31 DECEMBER 2024
(Expressed in thousands of Renminbi)

	<i>Note</i>	2024 RMB'000	2023 <i>RMB'000</i>
Current liabilities			
Trade and notes payables	<i>13</i>	1,103,714	993,618
Contract liabilities	<i>12</i>	294,475	212,913
Deposits received, accrued expenses and other payables	<i>14</i>	1,640,373	2,655,547
Amounts due to related parties		11,935	3,645
Income tax payable		339,616	360,517
Lease liabilities		71,502	63,584
		<u>3,461,615</u>	<u>4,289,824</u>
Net current assets		<u>4,176,960</u>	<u>4,108,806</u>
Total assets less current liabilities		<u>7,038,351</u>	<u>6,994,708</u>
Non-current liabilities			
Deferred tax liabilities		309,985	280,500
Lease liabilities		87,167	113,809
		<u>397,152</u>	<u>394,309</u>
NET ASSETS		<u>6,641,199</u>	<u>6,600,399</u>
Capital and reserves			
Share capital		—	—
Reserves		6,682,425	6,615,739
Equity attributable to equity holders of the Company		6,682,425	6,615,739
Non-controlling interests		(41,226)	(15,340)
TOTAL EQUITY		<u>6,641,199</u>	<u>6,600,399</u>

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2024
(Expressed in thousands of Renminbi)

	Attributable to equity holders of the Company										
	Share capital <i>RMB'000</i>	Share premium <i>RMB'000</i>	Merger reserve <i>RMB'000</i>	Translation reserve <i>RMB'000</i>	Statutory surplus reserve ⁽¹⁾ <i>RMB'000</i>	Fair value reserve <i>RMB'000</i>	Other reserves <i>RMB'000</i>	Retained profits <i>RMB'000</i>	Sub-total <i>RMB'000</i>	Non- controlling interests <i>RMB'000</i>	Total equity <i>RMB'000</i>
At 1 January 2024	—	2,367,119	263,344	(26,357)	196,038	3,464	1,659,172	2,152,959	6,615,739	(15,340)	6,600,399
Profit for the year	—	—	—	—	—	—	—	544,917	544,917	(29,227)	515,690
Other comprehensive income	—	—	—	(526)	—	(13,023)	—	—	(13,549)	—	(13,549)
Total comprehensive income	—	—	—	(526)	—	(13,023)	—	544,917	531,368	(29,227)	502,141
Capital injections	—	—	—	—	—	—	—	—	—	659	659
Recognition of equity-settled share-based payments	—	—	—	—	—	—	92,677	—	92,677	—	92,677
Lapse of share options and restricted stock units	—	—	—	—	—	—	(51,381)	51,381	—	—	—
Dividends approved in respect of the previous year (<i>Note 8</i>)	—	—	—	—	—	—	—	(361,182)	(361,182)	—	(361,182)
Acquisition of additional equity interests in a subsidiary	—	—	(2,682)	—	—	—	—	—	(2,682)	2,682	—
Purchase of shares for share award scheme	—	(193,495)	—	—	—	—	—	—	(193,495)	—	(193,495)
Vesting of restricted stock units	—	89,006	—	—	—	—	(89,006)	—	—	—	—
Transfer to statutory surplus reserve	—	—	—	—	500	—	—	(500)	—	—	—
Other changes in equity for the year	—	(104,489)	(2,682)	—	500	—	(47,710)	(310,301)	(464,682)	3,341	(461,341)
At 31 December 2024	—	2,262,630	260,662	(26,883)	196,538	(9,559)	1,611,462	2,387,575	6,682,425	(41,226)	6,641,199

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY — CONTINUED
FOR THE YEAR ENDED 31 DECEMBER 2024
(Expressed in thousands of Renminbi)

	Attributable to equity holders of the Company										
	Share capital <i>RMB'000</i>	Share premium <i>RMB'000</i>	Merger reserve <i>RMB'000</i>	Translation reserve <i>RMB'000</i>	Statutory surplus reserve ⁽ⁱ⁾ <i>RMB'000</i>	Fair value reserve <i>RMB'000</i>	Other reserves <i>RMB'000</i>	Retained profits <i>RMB'000</i>	Sub-total <i>RMB'000</i>	Non- controlling interests <i>RMB'000</i>	Total equity <i>RMB'000</i>
At 1 January 2023	—	2,236,362	285,200	(21,661)	191,189	(4,091)	1,641,480	2,467,104	6,795,583	10,056	6,805,639
Profit for the year	—	—	—	—	—	—	—	533,008	533,008	(20,696)	512,312
Other comprehensive income	—	—	—	(4,696)	—	7,555	—	—	2,859	473	3,332
Total comprehensive income	—	—	—	(4,696)	—	7,555	—	533,008	535,867	(20,223)	515,644
Recognition of equity-settled share-based payments	—	—	—	—	—	—	101,648	—	101,648	—	101,648
Lapse of share options and restricted stock units	—	—	—	—	—	—	(5,594)	5,594	—	—	—
Dividends approved in respect of the previous year and the special dividends declared in current year (<i>Note 8</i>)	—	—	—	—	—	—	—	(847,898)	(847,898)	—	(847,898)
Acquisition of additional equity interests in subsidiaries	—	—	(21,856)	—	—	—	—	—	(21,856)	(5,173)	(27,029)
Purchase of shares for share award scheme	—	(9,648)	—	—	—	—	—	—	(9,648)	—	(9,648)
Vesting of restricted stock units	—	58,598	—	—	—	—	(58,598)	—	—	—	—
Exercise of share options	—	81,807	—	—	—	—	(19,764)	—	62,043	—	62,043
Transfer to statutory surplus reserve	—	—	—	—	4,849	—	—	(4,849)	—	—	—
Other changes in equity for the year	—	130,757	(21,856)	—	4,849	—	17,692	(847,153)	(715,711)	(5,173)	(720,884)
At 31 December 2023	—	2,367,119	263,344	(26,357)	196,038	3,464	1,659,172	2,152,959	6,615,739	(15,340)	6,600,399

Note:

- (i) In accordance with the articles of association of all subsidiaries established in the PRC, the PRC subsidiaries are required to set aside 10% of their profit after tax as per statutory financial statements determined under the PRC laws and regulations for the statutory surplus reserve fund until the reserve reaches 50% of their registered capital. Transfer to this reserve must be made before distributing dividends to equity owners of the subsidiaries. The statutory surplus reserve can be used to make up previous years' losses, expand the existing operations or convert into additional capital of the respective subsidiaries.

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 December 2024
(Expressed in thousands of Renminbi)

	2024	2023
	RMB'000	RMB'000
Operating activities		
Profit before tax	585,771	638,763
Adjustments for:		
Depreciation of property, plant and equipment	40,583	46,717
Depreciation of right-of-use assets	90,073	95,066
Amortisation of intangible assets	9,554	27,296
Impairment losses on goodwill and intangible assets	43,467	287,534
Net losses on disposal of property, plant and equipment and intangible assets	527	269
Finance costs	14,148	14,841
Net foreign exchange gain	(1,728)	(6,731)
Interest income on cash and cash equivalents, restricted bank deposits and term deposits	(24,873)	(42,282)
Net gains on disposal of financial assets measured at FVTPL	(6,438)	(12,002)
Changes in fair value of financial assets measured at FVTPL	(2,042)	(5,740)
Interest income from related parties	—	(3,424)
Share of results of associates	(19,834)	13,718
Write-down of inventories	40,449	—
Impairment losses under expected credit loss model, net of reversal	172,768	115,797
Share-based payment expenses	92,677	101,648
Others	—	783
Changes in working capital:		
Increase in inventories	(169,220)	(38,838)
Increase in trade and notes receivables	(607,293)	(290,555)
Increase in prepayments, deposits and other receivables	(99,364)	(61,872)
Decrease/(increase) in contract assets	114,687	(584,933)
(Increase)/decrease in amounts due from related parties	(3,770)	81,870
Decrease/(increase) in other non-current assets	1,667	(3,044)
Increase/(decrease) in amounts due to related parties	8,290	(13,549)
Increase in trade and notes payables	109,931	293,528
Increase/(decrease) in contract liabilities	80,107	(99,250)
Increase in restricted bank deposits	(24,803)	(9)
(Decrease)/increase in deposits received, accrued expenses and other payables	(515,813)	44,636
Cash (used in)/generated from operating activities	(70,479)	600,237
Income taxes paid	(33,066)	(18,735)
Net cash (used in)/generated from operating activities	(103,545)	581,502

CONSOLIDATED STATEMENT OF CASH FLOWS — CONTINUED
FOR THE YEAR ENDED 31 December 2024
(Expressed in thousands of Renminbi)

	2024	2023
	RMB'000	RMB'000
Investing activities		
Purchases of property, plant and equipment and intangible assets	(100,482)	(97,887)
Acquisition of investment in associates	(245)	(1,750)
Purchases of financial assets measured at FVTPL	(996,394)	(2,035,488)
Proceeds on disposal of property, plant and equipment	74	150
Proceeds on disposal of financial assets measured at FVTPL	1,186,901	2,377,184
Placement of term deposits	(163,267)	(126,530)
Withdrawal of term deposits	383,127	311,051
Loans provided to related parties	—	(7,100)
Interest received on hold of bank balance and deposits	5,574	36,670
Other cash flows arising from investing activities	495	(5,328)
Net cash generated from investing activities	315,783	450,972
Financing activities		
Capital element of lease rentals paid	(84,738)	(91,009)
Interest element of lease rentals paid	(10,250)	(11,799)
Proceeds from issue of shares under share option schemes	—	67,918
Proceeds from discounted bills payable	—	29,808
Payment for discounted bills payable	(30,000)	—
Payment for repurchase of shares	(193,495)	(9,648)
Dividends paid	(874,723)	(338,938)
Acquisition of additional interests in a subsidiary	(24,538)	—
Other cash flows arising from financial activities	10,046	—
Net cash used in financing activities	(1,207,698)	(353,668)
Net (decrease)/increase in cash and cash equivalents	(995,460)	678,806
Cash and cash equivalents at 1 January	2,612,771	1,933,250
Effect of exchange rate changes	789	715
Cash and cash equivalents at 31 December	1,618,100	2,612,771

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL INFORMATION

AsiaInfo Technologies was incorporated in the British Virgin Islands (“**BVI**”) as a company with limited liability and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”). The address of the registered office of the Company is Craigmuir Chambers, Road Town, Tortola, VG1110, British Virgin Islands.

The Company is an investment holding company. The principal activities of the Group are provision of software products and related services in the PRC.

The consolidated financial statements are presented in Renminbi (“**RMB**”), which is also the functional currency of the Company.

2. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The consolidated financial statements for the year ended 31 December 2024 comprise the Company and its subsidiaries (together referred to as the “**Group**”) and the Group’s interest in associates. The measurement basis used in the preparation of the financial statements is the historical cost basis except that the following assets and liabilities are stated at their fair value as explained in the accounting policies set out below.

The preparation of financial statements in conformity with HKFRSs requires the management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

3. CHANGES IN NEW ACCOUNTING POLICIES EFFECTIVE DURING THE YEAR

The HKICPA have issued the following amendments to HKFRSs and HKASs that are first effective for the current accounting period of the Group:

- Amendments to HKAS 1, *Presentation of financial statements — Classification of liabilities as current or non-current* (“2020 amendments”) and amendments to HKAS 1, *Presentation of financial statements — Non-current liabilities with covenants* (“2022 amendments”)
- Amendments to HKFRS 16, *Leases — Lease liability in a sale and leaseback*
- Amendments to HKAS 7, *Statement of cash flows and HKFRS 7, Financial instruments: Disclosures — Supplier finance arrangements*

None of these developments have had a material effect on how the Group’s results and financial position for the current period have been prepared or presented. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

4. REVENUE AND SEGMENT INFORMATION

The Group’s revenue is primarily generated from project-based software development contracts, under which the Group develops software products and provides services at fixed prices and/or variable prices. Revenue is recognised net of sales related taxes.

The performance obligation of rendering software products and related services is mainly derived from the project-based software development contracts and is satisfied over time which usually range from six months to eighteen months.

The rendering of data-driven operation services is mainly derived from performing data analysis services to analyse customer behaviour and operational efficiency. The performance obligation of rendering of data-driven operation services is satisfied over time, mainly ranging from one month to six months or the contract service period.

4. REVENUE AND SEGMENT INFORMATION — CONTINUED

The performance obligation of sale of third-party hardware and software is satisfied at a point in time when the control of hardware and software is transferred to the customer.

Disaggregation of revenue

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
<i>Timing of revenue recognition</i>		
At a point in time	279,234	549,430
Over time	6,366,455	7,341,190
	<u>6,645,689</u>	<u>7,890,620</u>
<i>Types of goods and services</i>		
Provision of services	6,452,326	7,433,350
Software development, operation and related services ⁽ⁱ⁾	6,264,696	7,293,677
Other services ⁽ⁱⁱ⁾	187,630	139,673
Sales of goods	193,363	457,270
	<u>6,645,689</u>	<u>7,890,620</u>

Notes:

- (i) The Group records contract liabilities when receiving consideration from customers prior to its provision of services or the amount is due. The transaction price allocated to performance obligations in relation to the non-refundable advance payments received that were unsatisfied amounted to RMB294,475,000 as at 31 December 2024 (31 December 2023: RMB212,913,000). As at 31 December 2024, the majority of transaction price allocated to the remaining performance obligations under the Group's existing contracts are expected to be recognised as revenue in the next 12 months.

Contract liabilities would be recognised as revenue upon the rendering of services. Almost all of the contract liabilities at the beginning of the financial years 2024 and 2023 have been recognised as revenue during the respective years. The management expects substantially all of the amount allocated to the unsatisfied contracts as at 31 December 2024 will be recognised as revenue during the year ending 31 December 2025.

- (ii) Other services represent revenue primarily generated from the provision of system integration services, etc.

4. REVENUE AND SEGMENT INFORMATION — CONTINUED

Segment information

The Group makes resources allocation decisions based on internal management functions and assesses the Group's business performance as one integrated business instead of by separate business lines or geographical regions. Accordingly, the Group has only one operating segment and therefore, no segment information is presented.

Geographical information

The Group's operations are in the PRC. Substantially all revenue of the Group and non-current assets of the Group are generated from and located in the PRC.

Information about the Group's revenue from external customers is presented based on the location of the signing parties of the sales or service contracts. During the years ended 31 December 2024 and 31 December 2023, substantially all the sales and service contracts were with signing parties located in the PRC.

Information about major customers

Revenue from customers of the corresponding years contributing over 10% of the total revenue of the Group during the Reporting Periods are as follows:

	Year ended 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Customer A	4,148,910	4,918,874
Customer B	897,056	1,079,086
Customer C	781,276	831,913

Note: The customers as shown above are at their group level which aggregates the customer's headquarters, provincial, municipal and specialised subsidiaries which enter into contracts with the Group individually.

5. OTHER INCOME

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Government grants ⁽ⁱ⁾	23,491	38,318
Interest income on bank balances, restricted bank deposits and term deposits	24,873	42,282
Net gains on disposal of financial assets measured at FVTPL ⁽ⁱⁱ⁾	6,438	12,002
Changes in fair value of financial assets measured at FVTPL ⁽ⁱⁱ⁾	2,042	5,740
Gain from additional input VAT credit ⁽ⁱⁱⁱ⁾	—	14,011
Others	10,318	12,627
	67,162	124,980

Notes:

- i. For the year ended 31 December 2024, government grants amounted to RMB17,251,000 (2023: RMB33,359,000) are related to high-tech industrial development. Government grants amounted to RMB6,240,000 (2023: RMB4,959,000) are mainly related to human resources related subsidies. The amounts have been recognised as other income, and there was no unfulfilled condition attached to these government grants in the year in which they were recognised.
- ii The financial assets measured at FVTPL substantially represent the financial products bought from bank, with no principal or return guaranteed.
- iii During the period from 1 January 2023 to 31 December 2023, the subsidiaries of the Group operating in the PRC were entitled to apply an additional 5% to the deductible input Value-added Tax (“VAT”) amount to offset the VAT payable upon meeting the requirements. During the period from 1 January 2024 to 31 December 2024, the subsidiaries of the Group operating in the PRC were no longer entitled to the aforesaid preferential VAT policy since the policy expired on 31 December 2023.

6. INCOME TAX EXPENSES

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Tax for current year:		
Current tax	12,171	89,994
Deferred tax	57,910	36,457
	70,081	126,451

Under the Law of the PRC on enterprise income tax (the “EIT Law”) and implementation regulations of the EIT Law, the tax rate of the PRC subsidiaries is 25% during the year ended 31 December 2024 (2023: 25%). Certain subsidiaries of the Company are entitled to enjoy the preferential tax rate of 10% and 15% (2023: 10%, 12.5% and 15%).

6. INCOME TAX EXPENSES — CONTINUED

The Group's subsidiaries operating in the PRC were eligible for certain tax credits of 200% deduction rates on certain R&D expenses for the year ended 31 December 2024 (2023: 200%).

According to the relevant tax law in the PRC, dividend distributed to foreign investors out of the profit generated from 1 January 2008 onwards shall be subject to withholding tax at 10% and withheld by the PRC entity, pursuant to Articles 3 and 37 of the EIT Law and Article 91 of its Detailed Rules for the Implementation of the Regulation.

Pursuant to the rules and regulations of the BVI, the Company is not subject to any income tax in the BVI.

The income tax expenses for the years ended 31 December 2024 and 31 December 2023 can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Profit before tax	<u>585,771</u>	<u>638,763</u>
Notional tax at applicable income tax rate of 10%	58,577	63,877
Tax effect of different tax rates of subsidiaries not applicable of 10% (2023: 10%)	3,850	3,698
Tax effect of share of results of associates	(1,983)	1,450
Tax credits on eligible R&D expenses	(70,746)	(81,198)
Tax effect of expenses and losses not deductible for tax purpose	38,097	69,452
Tax effect of deductible temporary differences and deductible tax losses for which no deferred tax asset was recognised, net of utilisation	10,572	1,687
Tax effect of income not taxable for tax purpose	(2,990)	(6,976)
Tax filing differences in prior years	704	(10,513)
Tax effect of withholding tax on profit distribution ⁽ⁱ⁾	<u>34,000</u>	<u>84,974</u>
Income tax expenses for the year	<u><u>70,081</u></u>	<u><u>126,451</u></u>

Note:

- i. Since the Group is able to control the timing of the reversal of temporary differences arising from the subsidiaries' undistributed profits, a corresponding deferred tax liability of RMB34,000,000 was recognised in 2024 as per the subsidiaries' profit distribution resolutions (2023: RMB84,974,000).

In 2024, the Hong Kong SAR Government amended the Inland Revenue Ordinance to introduce a domestic minimum top-up tax which will take effect from the year ending 31 December 2025. The adoption of the above amended tax laws does not have a material impact on the Group.

7. PROFIT FOR THE YEAR

	Year ended 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Profit for the year has been arrived at after charging:		
Staff costs, including Directors' and chief executive's remuneration		
Directors' remuneration	10,150	17,622
Employee benefit expenses		
Other staff costs (salaries, wages, allowance, bonus and others)	3,047,532	3,822,631
Contribution to retirement benefits scheme	368,424	363,300
Share-based compensation expenses	87,900	92,257
	<u>3,514,006</u>	<u>4,295,810</u>
Total staff costs		
Cost of inventories recognised as expenses (transferred into cost of sales)	169,833	381,506
Depreciation of property, plant and equipment	40,583	46,717
Depreciation of right-of-use assets	90,073	95,066
Amortisation of intangible assets	9,554	27,296
Expense of short-term and low value lease	54,016	52,990
Auditor's remuneration ⁽ⁱ⁾	6,567	7,721
	<u>6,567</u>	<u>7,721</u>

Note:

- i. The amount included audit service fee of RMB5,830,000 (2023: RMB6,550,000) and RMB737,000 (2023: RMB1,171,000) for the Company and the subsidiaries in the Group, respectively.

8. DIVIDENDS

(i) Dividends payable to equity holders of the Company attributable to the year

	2024 <i>RMB'000</i>	2023 <i>RMB'000</i>
Final dividend proposed after the end of the Reporting Period of HK\$0.252 (equivalent to RMB0.233) per share (2023: HK\$0.412 (equivalent to RMB0.373) per share)	218,265	348,617
Special dividend proposed after the end of the Reporting Period of HK\$0.160 (equivalent to RMB0.148) per share (2023: nil)	138,580	—
Special dividend declared on 4 December 2023 of HK\$0.600 (equivalent to RMB0.545) per share	—	510,014
	<u>356,845</u>	<u>858,631</u>

The dividends proposed after the end of the Reporting Period have not been recognised as a liability at the end of the Reporting Period. For the purpose of this note, the dividends payable was translated at the exchange rate at the end of the Reporting Period.

The special dividend declared on 4 December 2023 has been recognised as “dividends payables” as at 31 December 2023 and had been paid in January 2024.

(ii) Dividends payable to equity holders of the Company attributable to the previous financial year and paid during the year

	2024 <i>RMB'000</i>	2023 <i>RMB'000</i>
Final dividend in respect of the previous financial year, approved and paid during the year, of HK\$0.412 (equivalent to RMB0.373) per share (2023: HK\$0.401 (equivalent to RMB0.358) per share)	351,756	338,938
Special dividend approved in previous financial year and paid during the year of HK\$0.600 (equivalent to RMB0.545) per share (2023: nil)	509,675	—

For the purpose of this note, dividends were translated at the exchange rates at the respective payment dates.

9. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the ordinary equity holders of the Company is based on the following data:

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Earnings:		
Earnings for the purpose of calculating basic and diluted earnings per share	<u>544,917</u>	<u>533,008</u>
Number of shares:		
Issued shares at 1 January	935,304,312	929,315,321
Effect of shares repurchased	(26,958,842)	(17,299,177)
Effect of restricted stock units (“RSUs”) vested and share options exercised	<u>4,484,513</u>	<u>7,872,626</u>
Weighted average number of shares for the purpose of calculating basic earnings per share	<u>912,829,983</u>	<u>919,888,770</u>
Effect of dilutive potential shares:		
Share options and RSUs	<u>12,439,302</u>	<u>10,789,874</u>
Weighted average number of shares for the purpose of calculating diluted earnings per share	<u>925,269,285</u>	<u>930,678,644</u>

The calculations of basic earnings per share for the years ended 31 December 2024 and 31 December 2023 were based on the profit for the year attributable to the equity holders of the Company.

For the year ended 31 December 2024, the calculation of the number of shares for the purpose of basic earnings per share had taken into account the purchase of shares in respect of RSUs and the issuance of shares upon the vesting of RSUs. For the year ended 31 December 2023, the calculation of the number of shares for the purpose of basic earnings per share had taken into account the purchase of shares in respect of RSUs and the issuance of shares upon the exercise and vesting of share options and RSUs.

The computation of diluted earnings per share for the year ended 31 December 2024 did not assume the exercise of the share options under 2014 stock incentive plan (“**2014 Plan**”), the Pre-IPO share option scheme of the Company (“**Pre-IPO Share Option Scheme**”) and the share option scheme adopted on 25 November 2019 (“**2019 Share Option Scheme**”) since such share options had an anti-dilutive effect.

The computation of diluted earnings per share for the year ended 31 December 2023 did not assume the exercise of the share options under the 2014 Plan, certain share options under the Pre-IPO Share Option Scheme, certain share options under the 2019 Share Option Scheme since such share options had an anti-dilutive effect.

10. GOODWILL

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Cost:		
At 1 January and 31 December	<u>2,146,787</u>	<u>2,146,787</u>
Accumulated impairment losses:		
At 1 January	(214,541)	(24,160)
Impairment loss	<u>—</u>	<u>(190,381)</u>
At 31 December	<u>(214,541)</u>	<u>(214,541)</u>
Carrying amount:		
At 31 December	<u>1,932,246</u>	<u>1,932,246</u>

The goodwill was primarily arisen from the acquisition of Linkage Technologies International Holdings Limited in July 2010 and the acquisition of iResearch Consulting in January 2022, respectively, and was allocated to the Group's cash-generating units ("CGU") identified according to business operations as follows:

	2024	2023
	RMB'000	RMB'000
Software business	1,932,246	1,932,246
iResearch Consulting business	<u>—</u>	<u>—</u>
	<u>1,932,246</u>	<u>1,932,246</u>

The recoverable amount is determined by the management based on the higher of the fair value less costs of disposal and value in use. The management engaged an external valuer to determine the recoverable amounts of the CGU.

10. GOODWILL — CONTINUED

Impairment testing on goodwill

The recoverable amount of the Group's CGU has been determined based on a value in use calculation and is assessed by the management with reference to valuations carried out by an independent professional valuer, which has appropriate qualifications and experience in valuation of similar testing.

Software business:

The calculation uses cash flow projections based on financial budgets approved by the management covering a five-year period, and at a pre-tax discount rate of 17.5% for the year ended 31 December 2024 (2023: 18.5%). Key assumptions for the value in use calculations relate to the estimation of cash inflows and/or outflows which include revenue growth rate and gross profit margin, with expected gross profit margin for five-year period floating up and down within 1% compared with that of the year. The cash flows of the CGU beyond the five-year period are extrapolated using a 2.5% growth rate considering the relevant industry growth rate forecast and the economic condition of the market and period which does not exceed the long-term average growth rate for the industry. Such estimation is based on the past performance of the CGU, industry information and management's expectations for the market development, including the fluctuation in the software products and related services business in the current economic environment. The key assumptions used in estimating the recoverable amount are as follows:

	2024	2023
Average annual revenue growth rate during the forecast period	3.1%	6.6%
Average annual gross profit margin during the forecast period	37.9%	38.0%
Terminal revenue growth rate	2.5%	2.5%
Pre-tax discount rate	<u>17.5%</u>	<u>18.5%</u>

The recoverable amount of the CGU of software business was RMB7,520,000,000 as at 31 December 2024 (2023: RMB9,700,000,000), which was higher than the carrying amount of the CGU, including the goodwill. Therefore, for the year ended 31 December 2024, no impairment loss was recognised (2023: nil).

The table below sets forth a sensitivity analysis of the impact of variations in key assumptions, namely the discount rate and the terminal revenue growth rate, on the recoverable amount of the CGU of software business, where the headroom represents the excess of the recoverable amount over the carrying amount of the CGU of software business. The headroom amounts to RMB742,000,000 as at 31 December 2024 (2023: RMB3,116,000,000). The management believes that any reasonably possible change in assumptions would not cause the aggregate carrying amount of the CGU to exceed the recoverable amount.

10. GOODWILL — CONTINUED

Impairment testing on goodwill — Continued

Software business: — Continued

	Headroom	
	At 31 December	
	2024	2023
	RMB'000	RMB'000
Reasonably possible change in pre-tax discount rate		
0%	742,000	3,116,000
+0.5%	552,000	2,886,000
+1%	372,000	2,666,000
Reasonably possible change in terminal revenue growth rate		
0%	742,000	3,116,000
-0.5%	662,000	2,986,000
-1%	592,000	2,866,000

iResearch Consulting business:

The CGU of iResearch Consulting business (containing goodwill) has been reduced to its recoverable amount and an impairment loss on goodwill of RMB190,381,000 during 2023 was recognised, which was included in other gains and losses. The carrying amount of the goodwill in relation to iResearch Consulting business has been reduced to zero since 31 December 2023.

11. TRADE AND NOTES RECEIVABLES

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Notes receivables	502,052	215,548
Trade receivables	1,737,433	1,385,750
Amounts due from third parties	810,515	697,415
Amounts due from related parties	926,918	688,335
Less: allowance for credit losses	(174,410)	(88,266)
	2,065,075	1,513,032

For the purpose of data comparison, the amounts above included the trade and notes receivables from China Mobile Group.

The Group generally grants credit period of 30 days from the dates of acceptance reports when the Group had the right to consideration becoming unconditional. The extension of credit period to the customers may be granted on a discretionary basis by considering customer type, the current creditworthiness and the customer's financial condition and payment history with the Group.

11. TRADE AND NOTES RECEIVABLES — CONTINUED

Trade receivables relate to a number of independent customers that have a good track record with the Group. The allowance for doubtful debts of the Group is based on the evaluation of collectability and ageing analysis of individual trade debts performed by the management. A considerable amount of judgement is required in assessing the ultimate realisation of these receivables, including the current creditworthiness and the past collection history of each customer.

Notes receivables are bank acceptance notes and commercial acceptance notes issued by large enterprise customers, which the management believes that all the counterparties are of high credit quality and the expected credit loss is not significant.

Ageing of trade and notes receivables, net of allowance for credit losses, based on the dates when the Group has the right to bill, at the end of the years ended 31 December 2024 and 31 December 2023 is as follows:

	At 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
1–30 days	1,202,637	817,278
31–90 days	384,894	310,865
91–180 days	216,801	162,157
181–365 days	162,773	120,948
Over 365 days	97,970	101,784
	<u>2,065,075</u>	<u>1,513,032</u>

Movements in lifetime ECL that had been recognised for trade receivables in accordance with HKFRS 9 for the years ended 31 December 2024 and 31 December 2023 are as follows:

	<i>RMB'000</i>
At 1 January 2023	50,377
Allowance for trade receivables, net of reversal	46,816
Written-off as uncollectible	<u>(8,927)</u>
At 31 December 2023	88,266
Allowance for trade receivables, net of reversal	89,806
Written-off as uncollectible	<u>(3,662)</u>
At 31 December 2024	<u>174,410</u>

12. CONTRACT ASSETS AND CONTRACT LIABILITIES

The Group has rights to considerations from customers for the provision of software business. Contract assets arise when the Group has rights to considerations for completion of such services and not yet billed under the relevant contracts, and their rights are conditioned on factors other than passage of time. Any amount previously recognised as contract assets are transferred to trade receivables when the rights become unconditional. Remaining rights and performance obligations in a particular contract are accounted for and presented on a net basis, as either a contract asset or a contract liability.

	At 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Analysed for reporting purposes as follows:		
Contract assets	2,931,980	3,105,931
Contract liabilities	<u>(294,475)</u>	<u>(212,913)</u>

For the purpose of data comparison, the amounts included the contract assets and contract liabilities from China Mobile Group.

For the contract liabilities as at 31 December 2024 and 31 December 2023, almost all of the balances were expected to be recognised as revenue during the year ending 31 December 2025 and the year ended 31 December 2024, respectively.

Contract assets and contract liabilities are analysed and classified as current assets and current liabilities due to the contract assets and contract liabilities are expected to be recognised in normal operation cycle.

Movements in lifetime ECL that had been recognised for contract assets in accordance with HKFRS 9 for the year ended 31 December 2024 are as follows:

	<i>RMB'000</i>
At 1 January 2023	168,445
Allowance on contract assets, net of reversal	75,693
Written-off as uncollectible	<u>(12,104)</u>
At 31 December 2023	232,034
Allowance on contract assets, net of reversal	57,757
Written-off as uncollectible	<u>(30,620)</u>
At 31 December 2024	<u>259,171</u>

13. TRADE AND NOTES PAYABLES

	At 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Trade payables	865,626	838,962
Notes payables	238,088	154,656
	<u>1,103,714</u>	<u>993,618</u>

The table below sets forth, as at the end of the Reporting Period, the ageing analysis of the trade and notes payables presented based on the invoice date:

	At 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
1–90 days	601,728	668,112
91–180 days	77,546	46,680
181–365 days	244,346	85,801
Over 1 year	180,094	193,025
	<u>1,103,714</u>	<u>993,618</u>

The Group has financial risk management policies in place to ensure that sufficient working capital is maintained to meet its obligations when they fall due.

14. DEPOSITS RECEIVED, ACCRUED EXPENSES AND OTHER PAYABLES

	At 31 December	
	2024	2023
	<i>RMB'000</i>	<i>RMB'000</i>
Accrued payroll, welfare and other reimbursement	1,279,340	1,815,791
Dividends payables	—	508,555
Accrued expenses	115,735	117,182
Employee reimbursement payables	140,808	64,482
Other tax payables	70,179	69,211
Performance bond received	10,373	24,592
Advance from customers	1,578	11,636
Accrued liabilities	12,122	6,584
Others	10,238	37,514
	<u>1,640,373</u>	<u>2,655,547</u>

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Summary

In 2024, the macro environment remained complex, with growth slowing down in the telecommunications industry and increased efforts by operator customers to reduce costs and increase efficiency. These challenges have continued to pressurise the Company's traditional businesses. In addition, the new quality productive forces represented by AI provide long-term development opportunities for all industries. Against this backdrop, the Company has focused on the quality of its business development and has fully embraced AI, stabilised its basic business in the telecommunications industry through innovative means, focusing on the development of three growth engines, namely, large model applications and delivery, 5G private networks and applications, and digital intelligence-driven operation, to achieve high-quality development of its business.

During the Reporting Period, the operating revenue of the Company amounted to approximately RMB6,646 million, representing a year-on-year decrease of 15.8%. Among them, revenue from the traditional businesses amounted to approximately RMB4,046 million, representing a year-on-year decrease of 18.9%, while revenue from the Three New business amounted to approximately RMB2,599 million, representing a year-on-year decrease of 10.3%, and the proportion to total revenue increased to 39.1%. Faced with challenges, the Company put more effort in cost reductions and efficiency improvement, strictly controlled costs, thus achieving profit for the year of approximately RMB516 million, representing a year-on-year increase of 0.7%. The net profit margin was 7.8%, representing a year-on-year increase of 1.3 percentage points, demonstrating that profitability remains strong.

Digital intelligence-driven operation business stabilises and rebounds

In 2024, the Company completed the internal integration of its digital intelligence-driven operation business as the business started to recover gradually. At the same time, with the release and promotion of policies such as the "Three-Year Action Plan for Data Elements" and the "Action Plan for the Development of Trusted Data Space", digital operations in various industries had greater room for development. During the Reporting Period, the digital intelligence-driven operation business rebounded steadily. The revenue amounted to approximately RMB1,106 million, representing a year-on-year increase of 0.4%, among which orders in industries such as automobiles, consumer, and finance achieved significant growth. Digital intelligence-driven operation business accounted for 16.6% of total revenue, representing a year-on-year increase of 2.6 percentage points. At the same time, the Company continued its effort to promote the innovation in its business models. Revenue from results-based and commission-based charging models accounted for 25.4%, representing a year-on-year increase of 1.4 percentage points.

The Company further deepened its ecological cooperation. It provided core ISVs with “data firewheel” through Volcano Engine, Hi-Agent and other products in the automobile, consumer as well as general industries, and built a full lifecycle private domain operation platform based on enterprise WeChat and created an integrated online and offline operation system. The Company provided customers with AI-based business insight products, data operation products and services based on modelling and analysis of its own data as well as data from operators and the Internet, continued to deepen its effort in the telecommunication, automobile, consumer, finance and other industries.

In the automobile industry, the Company continued to provide digital intelligence platforms and precision marketing services for automobile travel industry chain customers, creating solutions and services such as lead rating, results-based marketing, and new media marketing middle platforms. In 2024, the Company has obtained Dongfeng Zhuolian Intelligent Customer Service, Customer Data Platform of an automobile company, Traffic Operation Platform of an automobile company, big data marketing service for an automobile brand and other projects with the scale of orders increased by 35% year-on-year.

In the consumer industry, the Company provided scenario data value services such as market capacity monitoring, store location analysis, customer segmentation, etc. for customers in the sectors of FMCG, commerce, tobacco, culture, tourism and fuel gas, as well as digital marketing platform for customers in the consumer industry. In 2024, the Company has obtained orders such as perimeter analysis and visitor analysis for a famous commercial project, business district insight services of a leading international sportswear brand, crowd survey for a tobacco company, SCRM of a gas company’s enterprise micro-private domain, ticketing and digital marketing services platform for a large indoor venue, with the scale of orders increased by 90% year-on-year.

In the finance industry, the Company provided data platform and operation services to customers in the fields of banks, consumer finance, internet finance, insurance and fintech. In 2024, the Company secured a state-owned bank, insurance companies, fintech companies, consumer finance companies and other financial customers of precision marketing, private domain operation projects, etc., and the scale of orders increased by 300% year-on-year.

Vertical Industries Digitisation Business Focusing on Quality and Refocusing on Development Direction

With the continuous improvement of computing infrastructure and the ongoing optimisation of computing models, large models will empower more industrial scenarios and drive digital economy to higher quality development. In 2024, the Company has placed greater emphasis on the development pace and quality of its vertical industries digitisation business, the Company proactively gave up some high-risk orders based on changes in the market environment and customer assessment, optimised its business layout and ensured the quality of its revenue.

During the Reporting Period, as the project timing of the Company's single extra-large order has brought about revenue fluctuations, as well as leveraging the Company's mature order quality assessment procedure, the Company accurately identified and proactively gave up high-risk and large-scale government and enterprise orders exceeding RMB1 billion. Hence, the revenue from the vertical industries digitisation business decreased by 30.0% year-on-year, amounting to RMB676 million. The Company has focused on two major fields, the development of 5G private networks and application, and large model application and delivery in the vertical industries market.

In the field of 5G private networks and application, the Company continued to deepen its effort in the energy industry, and further expand market coverage in nuclear power, new energy and mining. As of the end of 2024, the Company has delivered a total of 50 sets of core networks and more than 21,000 base stations of 5G private networks. In particular, the volume of delivery for new energy in 2024 recorded a year-on-year increase of more than 60%. In the nuclear power market, the Company signed a contract with Xudabao Nuclear Power Plant for its 5G private network for units 3 and 4, covering a total of 25, and has been contracted for China National Nuclear Corporation's Isotope 5G and smart management and control, and the "sea, land and air" integrated intelligence project of China General Nuclear Power Ningde Nuclear Power Plant. At the same time, the largest power 5G private network in the PRC was launched at Qinshan Nuclear Power and has completed project acceptance at Hainan Nuclear Power Base. In the new energy market, the Company have signed contracts with CGNP New Energy for 5G and offshore wind power industrial control communications in multiple provinces, and obtained 5G and smart station projects in multiple provinces from State Energy, Datang, State Power Investment Corporation, etc. The 5G private network smart wind farms have been commercialized in 15 provinces including Hebei, Qinghai, Inner Mongolia, Guangdong, Guangxi, Anhui, and Jiangsu. The 700MHz 5G private network case won the first prize of the 2024 "Blooming Cup" of the MIIT and the "Best Industry Solution Award" at the Network X 2024 European Communications Exhibition. In the mining market, the Company has acquired a number of customers in the coal industry and won bidding for the intelligent construction of China Coal Technology & Engineering Group, the intelligent construction of Zhengzhou Coal Industry Group, the intelligent transportation of a mining open-pit in China Coal Energy, and other projects, and compiled the standards for the intelligent mining park for a central state-owned enterprise. At the same time, the Company cooperated with Zhengzhou Coal Industry Group to establish a coal mining design institute and formed partnerships to deliver intrinsically safe 5G integrated base station products.

In the field of large model application and delivery, the Company has actively explored in-depth cooperation with foundational large model manufacturers such as Alibaba Cloud and Baidu AI Cloud. The Company has built a partnership of deep trust with Alibaba Cloud for 8 years. The Company is Alibaba Cloud's designated large model business service delivery partner, and has jointly established a large model innovation center with Alibaba Cloud. In 2024, the Company's results in exploring large model

application and delivery was apparent. It has formed a mature set of large model tools and methodologies, has an experienced delivery team, and has accumulated a large number of large model business opportunities. Its customers reach leading customers in many industries such as energy, electric power, aviation, tobacco, finance, government affairs, and medical care. During the Reporting Period, the Company signed more than 30 contracts for large model application and delivery orders, providing large model application and delivery services for many industry scenarios such as equipment intelligent diagnosis models, exploration models, large model platforms, and financial models for customers such as State Grid, China Petroleum, Zhejiang University of Science and Technology, Schneider, ASV, and Jiangsu Electric Power. In addition, the Company pioneered a dynamic knowledge operation system in the electric power industry, achieving technological breakthroughs such as “zero training” understanding of complex business indicators and cause analysis based on expert models.

Decline in traditional business, slight decline in OSS business

In 2024, the overall growth of the telecommunications industry slowed down. Capex investments were at a low point, and increased efforts were made to reduce costs and increase efficiency, all of which continued to put pressure on the Company’s traditional business. During the Reporting Period, the revenue from the Company’s traditional business amounted to RMB4,046 million, representing a year-on-year decrease of 18.9%, the revenue from OSS business amounted to RMB818 million, representing a year-on-year decrease of 1.8%. In the face of these challenges, the Company has simultaneously reduced expenditures and increased revenue, increased cost reductions and increased efficiency to cope with the decline in traditional business income, while also adding new sources of income through technological innovation and customer expansion.

In terms of internal management, the Company has stepped up measures to reduce costs and increase efficiency, actively promote the transformation of the organisational form of traditional business from an olive structure to a pyramid structure, and reduce the delivery cost of the traditional business. At the same time, through the internal empowerment of new tools such as AI/large models, it helps to achieve the goal of reducing costs and increasing efficiency.

In terms of business development, the Company continued to strengthen its AI empowerment and used innovative means to alleviate the downward pressure on its traditional business. In 2024, the implementation of AI empowerment projects has been accelerated, and the number of large model related projects has exceeded 100, including obtaining China Mobile’s large model projects in multiple provinces, undertaking the construction of a number of large model base projects for China Mobile, and winning the China Mobile’s full-model integration service platform project of a province. It has been awarded projects such as a group’s operation analysis large model project, China Telecom research institute’s integrated network AI communication and computation. It has also launched projects such as Unicom’s self-intelligent network deputy driver/large model/intelligent body and AI projects from China Unicom’s Software Research

Institute. At the same time, the Company introduced DeepSeek V3 and R1 base models, in-depth attention to the intelligent business support system, and the full stack of the Yuansi large model product system was adapted to DeepSeek and put into operation. It has achieved a closed loop of “domestic large model + computing power + large model service + vertical scenario”, and has achieved excellent results in more than 50 scenario tests in telecommunications and other industries.

In terms of new customer breakthroughs, the Company achieved breakthroughs in the HKT project and reached cooperation to jointly expand the global market. It also undertook a Southeast Asian operator project to further expand into overseas markets. The Company continued to make breakthroughs in the emerging operator market, successfully contracted the first billing project of a satellite operator, and won the air-ground HTS project of a satellite company owned by an operator. In addition, China Unicom’s OSS market has made breakthroughs in many provinces, while China Mobile’s OSS market has achieved breakthroughs in many provinces, continuing to expand OSS business market coverage.

Cloud Network and Digital Intelligence products highly recognised by the industry

In 2024, the Company continued to focus on the three major product systems of “Cloud Network”, “Digital Intelligence” and “IT”, and continuously strengthened its R&D and innovative strength and technological leading ability, and achieved significant breakthroughs in technological innovation and commercial implementation.

The cloud network continued its international leadership. The 5G private network product was shortlisted as the first winning bidder for the China Broadnet Network 5G ToB private network project. The first commercial application of 5G LAN technology in the nuclear power field was combined with the P5G network and applied at Qinshan Nuclear Power Plant. Nuclear power industry solutions were selected into the OMDIA’s Best Practice Report, and the wind power industry solution won Network X’s “Global Best Industry Solution Award” and the first prize of the MIIT’s “Blooming Cup”. It was selected for Gartner’s “Network Intelligence Global Mainstream Vendor Matrix” for three consecutive years and was newly selected for the “Network infrastructure Global Mainstream Vendor Matrix” and “Network IT Intelligence Global Mainstream Vendor Matrix”. The Company promoted the AI Native reconstruction and evolution of the 5G network intelligent product system, and innovatively created AN Evo, a high-end autonomous network product based on large models, which has been implemented in China Mobile, China Unicom’s headquarters and multiple provincial companies, helping operators accelerate the evolution of autonomous networks to L4. The “GenAI Empowered Computing Network” project jointly built with operators won the “Outstanding Innovation and Future Impact Award” in the open innovation category at the TMF.

Domestically, we are leading in the field of digital intelligence, whereas internationally a number of our products are leaders. The “Yuansi” industry large model product system has been fully commercialised and fully compatible with DeepSeek to build a closed loop of “domestic large model + computing power + large model service + vertical scenarios”, with more than 100 application cases implemented in telecommunications, energy, government affairs, transportation and other industries. The Company was awarded “Leaders” status in Gartner’s global “Magic Quadrant” in the field of telecommunications AI and ranked first in all three sub-divided settings. “Yuansi Industry Foundation Model” was selected as Forrester’s “Leading Suppliers of China’s Industry Foundation Model MaaS Platforms” and “Leading Supplier of China’s Industry Foundation Model AI Platforms”, and a number of digital intelligence products were featured in internationally authoritative reports such as Gartner and Forrester. AIOps products have won the second prize of the Beijing Science and Technology Progress Award. Products such as edge computing and trusted data circulation have accelerated the process of internationalisation. In addition, the Company has undertaken a number of major national scientific research projects, including the national-level mission of the MIIT’s AI platform “Revelation and Leadership” and the Ministry of Science and Technology’s “Cross-modal Dark Knowledge Application for General Vision” and other major projects.

Our IT products has maintained tier-1 position in the domestic market. The PaaS platform has completed its AI native reconstruction, added new programming large model Turing Programmer and AI Infra infrastructure, breakthroughs in emerging technologies such as digital twins and blockchain, and digital twin products have been selected into Gartner reports and IDC reports. The construction of the ecosystem of the innovative IT applications has achieved remarkable results.

By continuously participating in the work of 9 international/national technical standard setting organisations such as 3GPP, ITU, ETSI, IEEE, TMF, O-RAN, etc., the proportion of international standards of the Company increased gradually and from being followers to drivers, the Company accumulated a total of 330 international/domestic technical standards, including 60 new setting in 2024, and 12 new important positions will be held in standard organisations such as TMF AI4DEMworkstream chairman and 3GPP SA5 RedCap management feature standard reporter. Our products and technologies accumulated 202 international/domestic patents and 45 software copyrights. At the same time, the Company officially joined the AI-RAN Alliance to comprehensively promote the deep integration of AI with RAN and 5G OSS, and jointly built a future of wireless communications for Open AI Native. The Company continuously focused on 5G-A/6G evolution and innovation, strengthened the research, innovation and implementation of key technologies, make important breakthroughs in the integration of communications, perception, computation and intelligence and the integration of space, sky and earth, continue to strengthen research and innovation capabilities, and improve technology leadership capabilities.

Outlook

In 2025, the Company will adopt the business strategy of seeking progress while maintaining stability, adhere to innovative means to stabilise the basic business of the telecommunications industry, and focus on building three growth engines: large model application and delivery, 5G private network and application, and digital intelligence-driven operation on the basis of adhering to the promotion and development of the Three New business, to promote the Company's high-quality development.

In the field of traditional business, on the one hand, we continue to promote the transformation of the organisational form of traditional business from an olive structure to a pyramid structure, and reduce the delivery cost of traditional business. On the other hand, we utilised large models and other technical tools to increase internal empowerment and enhance work efficiency. At the same time, we will seize incremental opportunities such as AI empowerment, joint innovation/research and development, centralised/intensified construction of support systems, and domestic substitution of M domains to alleviate the downward pressure on the BSS business. In terms of the OSS business, we will seize the opportunities of network domain system centralisation/intensification and the application of "AI/large models/intelligent body" to continuously increase our market share.

In the field of large model application and delivery, the Company will deepen strategic cooperation with leading foundational large model manufacturers such as Alibaba Cloud and Baidu AI Cloud. Through resources integration and complementary advantages, the Company collaboratively developed the large model application and delivery market, and is committed to becoming a leading enterprise in the industry. The Company will continue to improve its large model delivery platform, tools, methodologies, etc., and continue to consolidate its core competence in delivery scale, quality control and cost optimisation to create a differentiated competitive advantage.

In the field of 5G private network and application, the Company will deepen the integrated solutions of 5G private networks + AI, consolidate its market leadership in nuclear power, new energy, mining and other industries, and continue to expand the market share of 5G private network solutions. At the same time, we will actively expand emerging application scenarios such as power grid, petroleum and petrochemical, airport, port, etc., and form differentiated competitive advantages by providing industry-specific 5G private network products and intelligent applications, striving to become a leading company in the field of 5G private networks and applications. The Company will build a complete 5G private network industry ecosystem through technological innovation and deep cultivation of scenarios to achieve continuous market coverage expansion.

In the field of the digital intelligence-driven operation business, the Company will continue to focus on telecommunications, automobile, consumer, finance and other industries, strengthen the construction of core capabilities such as data capacities, model capacities, business scenario capacities, etc. At the same time, the Company will deepen collaborative innovation in the fields of AI and big data with strategic partners such as Volcano Engine, Lingyang and other leading Internet companies and operators, give full play to the comprehensive advantages of “data resource aggregation + industry scenario insights + AI”, strive to become an industry leader in results-based charging commerce models.

FINANCIAL OVERVIEW

Summary

In 2024, in the face of the severe and complicated external environment and pressure challenges, the Company advanced the optimisation of business structure and the integration of resources, emphasised the high-quality of business development, strengthened cost control, and achieved the steady growth of profit under the short-term decline in scale indicators, demonstrating the boundless resilience of the Company’s operations.

In 2024, despite the impact brought about by the significant reduction in costs among major customers and the Company’s focus on the quality of new business development, the Company achieved operating revenue of approximately RMB6,646 million (2023: approximately RMB7,891 million), representing a year-on-year decrease of 15.8%. Among them, the revenue from the Three New business amounted to approximately RMB2,599 million (2023: approximately RMB2,899 million), representing a year-on-year decrease of 10.3%, and accounting for 39.1% of the total revenue, representing an increase of 2.4 percentage points as compared with last year.

In 2024, the Company realised gross profit of approximately RMB2,484 million (2023: approximately RMB2,975 million), representing a year-on-year decrease of 16.5%, and gross profit margin of 37.4% (2023: 37.7%), representing a year-on-year decrease of 0.3 percentage points. Profit for the year was at approximately RMB516 million (2023: approximately RMB512 million), representing a year-on-year increase of 0.7%, and net profit margin at 7.8% (2023: 6.5%), representing an increase of 1.3 percentage points as compared with last year.

In 2024, the Company realised basic earnings per Share of approximately RMB0.60 (2023: approximately RMB0.58), representing a year-on-year increase of 3.4%.

In 2024, as major customers enforce strict control on project payment scale due to assessment indicators, the Company's trade and notes receivables increased significantly year-on-year and, for the first time, the net cash used in operating activities was approximately RMB104 million, while for the corresponding period of 2023, the net cash generated from operating activities was approximately RMB582 million, representing a significant year-on-year decrease of 117.8%.

Revenue

In 2024, the Company continued to advance its strategic transformation, strengthen its ability to empower industries and digital transformation through the combination of technological innovations such as AI and big data, and promote its business deployment in various application areas. However, due to the impact of corporate customers, especially operator customers, who continued to significantly reduce costs due to their own growth pressure, the revenue amounted to approximately RMB6,646 million (2023: approximately RMB7,891 million), representing a year-on-year decrease of 15.8%, among which, the revenue from the Three New business amounted to approximately RMB2,599 million (2023: approximately RMB2,899 million), decreasing by 10.3% year-on-year, which accounted for 39.1% of total revenue (2023: 36.7%).

The following table sets forth the breakdown of our revenue by business category, both in absolute amounts and as percentages of the total revenue, for the periods indicated:

	2024		2023	
	<i>RMB'000</i>	%	<i>RMB'000</i>	%
Revenue				
Traditional business	4,046,226	60.9%	4,991,482	63.3%
BSS	3,948,045	59.4%	4,880,853	61.9%
Three New business	2,599,463	39.1%	2,899,138	36.7%
Digital intelligence-driven operation	1,106,203	16.6%	1,101,602	14.0%
Vertical industries digitisation	675,693	10.2%	965,264	12.2%
OSS	817,567	12.3%	832,272	10.5%
Total	<u>6,645,689</u>	<u>100.0%</u>	<u>7,890,620</u>	<u>100.0%</u>

Traditional businesses which include BSS business, sales of third-party software and hardware, and system integration services, bear the most significant impact coming from cost reductions by operator clients. Revenue from the BSS business amounted to approximately RMB3,948 million in 2024 (2023: approximately RMB4,881 million), representing a year-on-year decrease of 19.1%, accounting for 59.4% of the total revenue (2023: 61.9%).

Benefiting from the Company's continued industry-leading 5G network intelligent product capabilities, the OSS business achieved revenue of approximately RMB818 million in 2024 (2023: approximately RMB832 million), representing a slight year-on-year decrease of 1.8%, accounting for 12.3% of the total revenue.

The digital intelligence-driven operation business continued to improve as it achieved stability and rebounded. In 2024, it achieved revenue of approximately RMB1,106 million (2023: approximately RMB1,102 million), representing a slight year-on-year increase of 0.4%, accounting for 16.6% of the total revenue. With the development of the digital economy and the rebound of the external environment, the demand for digital intelligence services will remain strong in the future.

In 2024, affected by the uncertainty of the external economic environment, the Company actively adjusted the pace of digitisation business of vertical industries, focused on quality development, explored the application of technological innovation products such as large model and 5G private network, and achieved revenue of approximately RMB676 million (2023: approximately RMB965 million), representing a year-on-year decrease of 30.0%, accounting for 10.2% of the total revenue. We will further focus on the development of in-depth cooperation on energy, transportation, government affairs, etc., maintain competitive advantages, and continue to expand our market share.

Cost of sales

In 2024, the cost of sales was approximately RMB4,162 million (2023: approximately RMB4,915 million), representing a year-on-year decrease of 15.3%, the change of which was in line with the decrease in labour costs and non-labour costs resulting from the change in the business scale.

Gross profit and gross profit margin

In 2024, our gross profit was approximately RMB2,484 million (2023: approximately RMB2,975 million), representing a year-on-year decrease of 16.5%. Our gross profit margin was 37.4% (2023: 37.7%), representing a year-on-year decrease of 0.3 percentage points. In order to adapt to the changes in the economic downward cycle, the Company continued to optimise project delivery models and efficiency, increase cost control efforts, strictly control cost and expenditures, and maintained a relatively stable profitability.

Selling and marketing expenses

In 2024, the Company explored the market while controlling costs. Selling and marketing expenses amounted to approximately RMB526 million (2023: approximately RMB624 million), representing a decrease of 15.7% as compared with last year, accounting for 7.9% of the total revenue (2023: 7.9%).

Administrative expenses

In 2024, the Company relied on its digital management system, which has been built over the years and continued to be refined, to continue to improve its management effectiveness, and achieved administrative expenses of approximately RMB334 million (2023: approximately RMB326 million), representing a year-on-year increase of 2.3%, accounting for 5.0% of the total revenue (2023: 4.1%), which was mainly due to an increase in one-off compensation costs caused by personnel restructuring. After excluding the effect of such factor, a downward trend was noted.

R&D expenses

The Company paid great attention to the high-end leading technologies and products and continued to maintain its R&D investment at a reasonable level so as to focus on the core self-developed products such as AI and 5G private networks to support the Company in maintaining competitiveness in fierce market competition and achieving strategic transformation. In 2024, the R&D expenses amounted to approximately RMB905 million (2023: approximately RMB1,095 million), representing a year-on-year decrease of 17.3% and accounting for 13.6% of the total revenue (2023: 13.9%).

Income tax expenses

In 2024, income tax expenses amounted to approximately RMB70 million (2023: approximately RMB126 million), representing a year-on-year decrease of 44.6%, which was mainly attributable to the withholding income tax arising from the special dividend distribution in 2023.

Profit for the year

In 2024, we achieved profit for the year of approximately RMB516 million (2023: approximately RMB512 million), representing a year-on-year increase of 0.7%, and a net profit margin of 7.8% (2023: 6.5%), representing a year-on-year increase of 1.3 percentage points, mainly as a result of the Company's coordinated cost control in conjunction with business development, and the continuous cost reduction and efficiency improvement.

Dividend

The Board has resolved to recommend a declaration of a final dividend of HK\$0.252 (equivalent to RMB0.233) per Share (2023: HK\$0.412 (equivalent to RMB0.373) per Share) and a special dividend of HK\$0.160 (equivalent to RMB0.148) per Share. On 4 December 2023, a special dividend of HK\$0.600 (equivalent to RMB0.545) per Share was declared.

Financial position

The Company's overall financial position is sound. As at 31 December 2024, our total assets were approximately RMB10,500 million (31 December 2023: approximately RMB11,285 million), representing a year-on-year decrease of 7.0%. Total liabilities were approximately RMB3,859 million (31 December 2023: approximately RMB4,685 million), representing a year-on-year decrease of 17.6%. Net current assets were approximately RMB4,177 million (31 December 2023: approximately RMB4,109 million), representing a year-on-year increase of 1.7%. Net assets were approximately RMB6,641 million (31 December 2023: approximately RMB6,600 million), representing a year-on-year increase of 0.6%.

Goodwill

As at 31 December 2024, we had goodwill of approximately RMB1,932 million (31 December 2023: approximately RMB1,932 million), arisen from the business combination which was completed in 2010. The Company engaged a professional independent valuer to conduct an impairment assessment of the goodwill at the end of 2024. During the Reporting Period, we did not identify any goodwill impairment indicators and did not record any goodwill impairment losses.

Restricted bank deposits

As at 31 December 2024, restricted bank deposits amounted to approximately RMB201 million (31 December 2023: approximately RMB173 million), representing a year-on-year increase of 16.3%, which was mainly attributable to increase restricted funds earmarked for projects.

Trade and notes receivables

Our trade and notes receivables represented the outstanding trade and notes receivables from our customers for the purchase of our products or services. As at 31 December 2024, trade and notes receivables amounted to approximately RMB2,065 million (31 December 2023: approximately RMB1,513 million), representing a year-on-year increase of 36.5%. The turnover days of trade and notes receivables were approximately 105.5 days (2023: approximately 64.5 days). The above changes were mainly due to the enforcement of strict control on project payment scale by major customers due to assessment indicators (the above figures include trade and notes receivables with China Mobile Group).

Contract assets and contract liabilities

As at 31 December 2024, contract assets amounted to approximately RMB2,932 million (31 December 2023: approximately RMB3,106 million), representing a year-on-year decrease of 5.6%, mainly due to the reduction of income scale. As at 31 December 2024, contract liabilities amounted to approximately RMB294 million (31 December 2023: approximately RMB213 million), representing a year-on-year increase of 38.3%, mainly due to the increase of prepayment for new projects (the above figures include trade contract assets and contract liabilities with China Mobile Group).

Financial assets measured at fair value through profit or loss — current

As at 31 December 2024, financial assets measured at FVTPL amounted to approximately RMB179 million (31 December 2023: approximately RMB363 million), representing a year-on-year decrease of 50.6%, which was mainly due to the redemption of part of the wealth management products in view of production and operation needs. During the Reporting Period, no single wealth management products investment accounted for more than 5% of the Company's total assets.

Inventories

As at 31 December 2024, inventories amounted to approximately RMB275 million (31 December 2023: approximately RMB102 million), representing a year-on-year increase of 170.6%. The above changes were due to the increase in the costs to fulfill a contract.

Trade and notes payables

The trade and notes payables represented outstanding trade and notes payables to hardware, software and outsourcing service providers. As at 31 December 2024, the trade and notes payables amounted to approximately RMB1,104 million (31 December 2023: approximately RMB994 million), representing a year-on-year increase of 11.1%. The turnover days of trade and notes payables are approximately 92.0 days (2023: approximately 56.3 days). The above figures were mainly subject to normal changes in line with business development during the credit period.

Borrowings

As at 31 December 2024, the Group had no bank borrowings (31 December 2023: nil). The gearing ratio¹ was nil (31 December 2023: nil).

Note 1: Gearing ratio was calculated by dividing total bank borrowings by total equity and multiplied by 100%.

Contingencies

For the Reporting Period, save as disclosed in this announcement, we did not have any plan for material external debt financing, nor were there any material outstanding debt securities, charges, mortgages, or other material similar indebtedness, leasing commitments, guarantees or other material contingent liabilities.

Cash flow and financial resources

The net cash used in operating activities in 2024 amounted to approximately RMB104 million, which was primarily attributable to the enforcement of strict control on project payment scale by major customers due to assessment indicators. During the corresponding period in 2023, the net cash generated from operating activities amounted to approximately RMB582 million, representing a significant year-on-year decrease of 117.8%.

Our net cash generated from investing activities in 2024 was approximately RMB316 million (2023: approximately RMB451 million), representing a year-on-year decrease of 30.0%, which was mainly due to the redemption of wealth management products.

Our net cash used in financing activities in 2024 was approximately RMB1,208 million (2023: approximately RMB354 million), representing a year-on-year increase of 241.5%. The increase in net cash used in financing activities was mainly due to the payment of special dividend during the Reporting Period.

Cash and cash equivalents include cash at banks and other short-term deposits. The Company's bank balance and fixed deposits are denominated in RMB, US\$ and HK\$.

Foreign exchange risk

Foreign exchange risk is the risk of loss resulting from changes in foreign currency exchange rates. Fluctuations in exchange rates between RMB and other currencies in which the Group conducts business may affect its financial position and results of operations. The foreign exchange risk facing the Group mainly comes from movements in the HKD/RMB and USD/RMB exchange rates.

As of 31 December 2024, the Group did not have any foreign currency hedging activity. However, the management of the Group monitors foreign exchange exposure regularly and will consider hedging significant foreign currency exposure should the need arise.

Funding and working capital management

Funding and liquidity are managed by the treasury department. The treasury department is responsible for the overall management and implementation of the Group's internal funding, including developing the funding management policy of the Group, preparing the annual funding plan, supervising and evaluating the execution and implementation of funding plan and taking charge of the daily funding management of the members of the Group. We also adopt an intensive funding management policy and issue the administration measures on various aspects for funding management such as account management, capital budget, fund payment as well as credit and facility grants so as to ensure fund safety and improve the performance and efficiency in funding management.

Significant investments held, acquisitions and disposals and future plans for material investments or capital assets

Save as disclosed in this announcement, the Group had no significant investments held or material acquisitions and disposals of subsidiaries, associates and joint ventures in 2024, and did not approve any other material investments or capital asset purchases.

EMPLOYEES AND REMUNERATION POLICY

During the Reporting Period, the Group had a total of 12,868 (31 December 2023: 13,577) full-time employees. The Group strives to align the remuneration level of its employees with the market, so as to maintain competitiveness. The remuneration of employees is subject to the remuneration and bonus policy of the Group, and determined in accordance with the performance of each staff. The Group also provides comprehensive benefit packages and career development opportunities to its employees, including insurance benefits, etc. Internal and external training programs are provided according to changes in the industry, technological updates and the needs of employees.

According to the Group's remuneration policy, in evaluating the amount of remuneration payable to Directors and senior management, the factors to be considered by the Remuneration Committee include the salaries paid by similar companies, tenure, commitment, responsibilities and individual performance of Directors and senior management (as the case may be), etc.

The remuneration received by Directors and senior management include salaries, bonuses, contributions to pension schemes, long-term rewards (including share-based incentives), housing and other allowances, and benefits in kind in compliance with applicable laws, rules and regulations.

CLOSURE OF THE REGISTER OF MEMBERS

The Company will hold its upcoming AGM at 10:00 a.m. on Wednesday, 28 May 2025. The register of members of the Company will be closed from Friday, 23 May 2025 to Wednesday, 28 May 2025, both days inclusive, in order to determine the eligibility of Shareholders to attend the AGM, during which period no share transfers will be registered. To be eligible to attend the AGM, all properly completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Hong Kong branch share registrar of the Company, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Thursday, 22 May 2025.

The record date for qualifying to receive the proposed final dividend and special dividend is Friday, 6 June 2025. In order to determine the right of the Shareholders entitled to receive the proposed final dividend and special dividend, which is subject to the approval of the Shareholders in the AGM, the register of members of the Company will be closed from Tuesday, 3 June 2025 to Friday, 6 June 2025, both days inclusive, during which period no share transfers will be registered. To qualify for the final dividend and special dividend, all properly completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Hong Kong share registrar of the Company, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Monday, 2 June 2025. The final dividend and special dividend, if approved, will be paid on or around Friday, 20 June 2025.

CORPORATE GOVERNANCE

The Company is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. The Company has adopted the CG Code as its own code of corporate governance. The Company has applied the principles of the CG Code on the Company’s corporate governance structure and operation, and had complied with all applicable code provisions of the CG Code for the Reporting Period.

The Company will continue to review and monitor its corporate governance practices to ensure compliance with the CG Code.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as its own code of conduct regarding Directors’ securities transactions. Having made specific enquiries of all Directors, each of the Directors has confirmed that he/she had complied with the required standards as set out in the Model Code during the Reporting Period.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the Reporting Period, save for the purchase of a total of 34,339,200 Shares by the trustee on the Stock Exchange pursuant to the 2023 Share Award Scheme, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

EVENTS AFTER THE REPORTING PERIOD

There was no significant event that happened after the Reporting Period.

AUDIT COMMITTEE

The Audit Committee had, together with the management and external auditor of the Company, reviewed the accounting standards and practices adopted by the Group and the audited financial results of the Group for the Reporting Period.

PUBLICATION OF THE ANNUAL RESULTS ANNOUNCEMENT AND ANNUAL REPORT ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This annual results announcement is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.asiainfo.com). The annual report and the audited financial report for the Reporting Period will be published on the respective websites of the Stock Exchange and the Company in due course.

DEFINITIONS

In this annual results announcement, unless the context otherwise requires, the following expressions have the following meanings:

“AGM”	the forthcoming annual general meeting of the Company to be held on Wednesday, 28 May 2025
“Audit Committee”	the audit committee of the Company
“Board”	the board of Directors
“CG Code”	the Corporate Governance Code as set out in Appendix C1 to the Listing Rules
“China Mobile Group”, “China Mobile”	China Mobile Limited and its subsidiaries
“China Telecom”	China Telecom Corporation Limited
“China Unicom”	China United Network Communications Group Co., Ltd.

“Company”, “AsiaInfo” or “AsiaInfo Technologies”	AsiaInfo Technologies Limited (亞信科技控股有限公司), an international business company incorporated in the British Virgin Islands on 15 July 2003, whose Shares are listed on the Stock Exchange (stock code: 1675)
“Director(s)”	the director(s) of the Company
“ESG”	environment, social and governance
“ETSI”	the European Telecommunications Standards Institute, a non-profit communication standardisation organisation approved and established by the European Commission
“Group”	the Company and its subsidiaries
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“HK\$” or “HKD”	Hong Kong dollars, the lawful currency of Hong Kong
“IEEE”	the Institute of Electrical and Electronics Engineers
“iResearch Consulting”	Shanghai iResearch Marketing Consulting Co., Ltd., an indirect wholly-owned subsidiary of the Company
“ITU”	the International Telecommunication Union
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange
“MIIT”	Ministry of Industry and Information Technology of the PRC
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules
“PRC” or “China”	the People’s Republic of China
“Reporting Period”	the financial year ended 31 December 2024
“R&D”	research and development
“RMB”	Renminbi, the lawful currency of the PRC
“Share(s)”	ordinary share(s) of the Company
“Shareholder(s)”	holder(s) of the Share(s)
“Stock Exchange”	The Stock Exchange of Hong Kong Limited

“TMF”	the International Telecommunication Management Forum
“US”	the United States of America
“USD” or “US\$”	US dollars, the lawful currency of US
“%”	per cent

GLOSSARY OF TECHNICAL TERMS

This glossary of technical terms contains terms used in this announcement that are related to business of the Group. As such, these terms and their meanings may not always correspond to standard industry meaning or usage of these terms.

“AI”	artificial intelligence
“AIOps”	AI for IT operations, which combine big data and machine learning to automate IT operations processes, including event correlation, anomaly detection and causality determination
“BSS”	business support systems used for the management of customer information, customer business and service processes and customer related services and resources, often used together with OSS to form end-to-end comprehensive business and operation management systems for the telecom industry
“DSaaS”	digital intelligence-driven operation, namely the data-driven SaaS operation services
“FMCG”	fast moving consumer goods
“ISV”	independent software vendor
“IT”	information technology, the application of computers and communications equipment to store, retrieve, transmit and manipulate data
“O-RAN”	open radio access network
“OSS”	operations support systems, a collective term for the software solutions telecom operators use to support their network operations, often used together with BSS to support various end-to-end communications services

“PaaS”	platform as a service, a complete development and deployment environment in the cloud, with resources that enable one to deliver everything from simple cloud-based applications to sophisticated, cloud-enabled enterprise applications
“RAN”	radio access network
“SaaS”	software as a service, a software licensing and delivery model in which software is licensed on a subscription basis and is centrally hosted
“Three New business”	consists of digital intelligence-driven operation, vertical industries digitisation business, and OSS
“3D”	3-dimension, referring to a spacing system in which a direction vector is added in the flat second dimension system
“3GPP”	3rd Generation Partnership Project
“4G”	the fourth-generation of mobile communications technology, applied in amended mobile web access, IP telephony, gaming services, high-definition mobile TV, video conferencing, 3D television and cloud computing
“5G”	the fifth-generation of mobile communications technology which has higher speed and capacity and lower latency than 4G
“6G”	the sixth-generation of mobile communications technology which has higher speed and capacity and lower latency than 5G

By order of the Board
AsiaInfo Technologies Limited
TIAN Suning
Chairman and Executive Director

Hong Kong, 10 March 2025

As at the date of this announcement, the Board comprises:

Executive Directors: Dr. TIAN Suning, Mr. GAO Nianshu and Mr. KWOK Bernard Chuen Wah

Non-executive Directors: Mr. DING Jian, Mr. HE Zheng, Mr. YANG Lin, Ms. LIU Hong and Mr. E Lixin

Independent non-executive Directors: Dr. ZHANG Ya-Qin, Mr. GE Ming, Ms. TAO Ping and Dr. WANG Lei