

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*



## **ARES ASIA LIMITED**

*(Incorporated in Bermuda with limited liability)*

**(Stock Code: 645)**

### **ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2014**

#### **INTERIM RESULTS**

The board (the “Board”) of directors (the “Directors”) of Ares Asia Limited (the “Company”) is pleased to present the unaudited consolidated interim results of the Company and its subsidiaries (the “Group”) for the six months ended 30 September 2014 together with the comparative figures for the corresponding period in 2013 as follows:

#### **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

*For the six months ended 30 September 2014*

		<b>Unaudited</b>	
		<b>Six months ended</b>	
		<b>30 September</b>	
		<b>2014</b>	<b>2013</b>
	<i>Note</i>	<i>US\$'000</i>	<i>US\$'000</i>
<b>Continuing operation</b>			
<b>Turnover</b>	3	75,082	60,693
Cost of sales		<u>(73,667)</u>	<u>(59,772)</u>
<b>Gross profit</b>		1,415	921
Other revenue	4	13	10
Other net loss	4	(1)	—
Selling and distribution expenses		(210)	(153)
Administrative expenses		(1,337)	(1,434)
Finance costs		<u>(32)</u>	<u>—</u>

		<b>Unaudited</b>	
		<b>Six months ended</b>	
		<b>30 September</b>	
		<b>2014</b>	<b>2013</b>
	<i>Note</i>	<i>US\$'000</i>	<i>US\$'000</i>
<b>Loss from operations</b>		<b>(152)</b>	<b>(656)</b>
Net unrealised loss on financial asset designated at fair value through profit or loss	<i>10</i>	<u>—</u>	<u>(6,014)</u>
<b>Loss before taxation</b>	<i>5</i>	<b>(152)</b>	<b>(6,670)</b>
Income tax	<i>6</i>	<u>(90)</u>	<u>—</u>
<b>Loss from continuing operation</b>		<b>(242)</b>	<b>(6,670)</b>
<b>Discontinued operation</b>	<i>7</i>		
Profit/(loss) from discontinued operation		<u>3,203</u>	<u>(82)</u>
<b>Profit/(loss) and total comprehensive income for the period</b>		<u><b>2,961</b></u>	<u><b>(6,752)</b></u>
<b>Earnings/(loss) per share</b>			
Basic and diluted	<i>9</i>		
— Continuing operation		<b>(0.07) cent</b>	(1.96) cent
— Discontinued operation		<u><b>0.94 cent</b></u>	<u>(0.02) cent</u>
		<u><b>0.87 cent</b></u>	<u><b>(1.98) cent</b></u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 September 2014

		Unaudited At 30 September 2014 US\$'000	Audited At 31 March 2014 US\$'000
<b>Non-current assets</b>			
Property, plant and equipment		125	188
Intangible asset		357	357
Prepayments	11	<u>7,200</u>	<u>8,740</u>
		<u>7,682</u>	<u>9,285</u>
<b>Current assets</b>			
Financial asset designated at fair value through profit or loss	10	—	—
Trade and other receivables	11	48,068	10,730
Cash and cash equivalents	12	<u>12,483</u>	<u>9,363</u>
		<u>60,551</u>	<u>20,093</u>
<b>Current liabilities</b>			
Trade and other payables	13	9,547	6,581
Current taxation		90	—
Discounted bills with recourse	14	<u>32,838</u>	<u>—</u>
		<u>42,475</u>	<u>6,581</u>
<b>Net current assets</b>		<u>18,076</u>	<u>13,512</u>
<b>Net assets</b>		<u>25,758</u>	<u>22,797</u>
<b>Capital and reserves</b>			
Share capital		440	440
Reserves		<u>25,318</u>	<u>22,357</u>
<b>Total equity</b>		<u>25,758</u>	<u>22,797</u>

## NOTES TO THE UNAUDITED INTERIM FINANCIAL INFORMATION

### 1 Basis of preparation

The unaudited condensed consolidated interim financial statements for the six months ended 30 September 2014 (“Interim Financial Statements”) have been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”), including compliance with Hong Kong Accounting Standard (“HKAS”) 34 — “*Interim financial reporting*”, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorised for issue on 28 November 2014.

The Interim Financial Statements have been prepared in accordance with the same accounting policies adopted in the 2013/14 annual financial statements, except for (i) the discounted bills with recourse during the current period are recognised initially at fair value less attributable transaction costs and subsequent to initial recognition stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method; and (ii) the accounting policy changes that are expected to be reflected in the 2014/15 annual financial statements, details of which are set out in note 2.

The financial information relating to the financial year ended 31 March 2014 that is included in the Interim Financial Statements as being previously reported information do not constitute the Company’s statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 March 2014 are available from the Company’s registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 30 June 2014.

### 2 Changes in accounting policies

The HKICPA has issued the following amendments to HKFRSs and one new Interpretation that are first effective for the current accounting period of the Group and the Company:

- Amendments to HKFRS 10, HKFRS 12 and HKAS 27, *Investment entities*
- Amendments to HKAS 32, *Offsetting financial assets and financial liabilities*
- Amendments to HKAS 36, *Recoverable amount disclosures for non-financial assets*
- Amendments to HKAS 39, *Novation of derivatives and continuation of hedge accounting*
- HK(IFRIC) 21, *Levies*

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

#### ***Amendments to HKFRS 10, HKFRS 12 and HKAS 27, Investment entities***

The amendments provide consolidation relief to those parents which qualify to be an investment entity as defined in the amended HKFRS 10. Investment entities are required to measure their subsidiaries at fair value through profit or loss. These amendments do not have an impact on the Group’s interim financial report as the Company does not qualify to be an investment entity.

### ***Amendments to HKAS 32, Offsetting financial assets and financial liabilities***

The amendments to HKAS 32 clarify the offsetting criteria in HKAS 32. The amendments do not have an impact on the Group's interim financial report as they are consistent with the policies already adopted by the Group.

### ***Amendments to HKAS 36, Recoverable amount disclosures for non-financial assets***

The amendments to HKAS 36 modify the disclosure requirements for impaired non-financial assets. Among them, the amendments expand the disclosures required for an impaired asset or cash-generating unit whose recoverable amount is based on fair value less costs of disposal. The amendments does not have an impact on the Group's interim financial report as the Group has no impaired non-financial assets.

### ***Amendments to HKAS 39, Novation of derivatives and continuation of hedge accounting***

The amendments to HKAS 39 provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. The amendments do not have an impact on the Group's interim financial report as the Group has no derivatives.

### ***HK(IFRIC) 21, Levies***

The Interpretation provides guidance on when a liability to pay a levy imposed by a government should be recognised. The amendments do not have an impact on the Group's interim financial report as the guidance is consistent with the Group's existing accounting policies.

## **3 Turnover and segment reporting**

### ***(a) Turnover***

The Group is principally engaged in the coal trading business. Turnover represents the sales value of goods sold less returns, discounts and value added taxes and other sales taxes.

### ***(b) Segment reporting***

The Group commenced the coal trading business in October 2012 and discontinued the footwear business in January 2013.

In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group had two reportable segments — coal trading and footwear business, which are classified as continuing operation and discontinued operation (see note 7) respectively. No operating segments have been aggregated to form the reportable segments.

#### **Continuing operation**

— Coal trading : Sale of coal

#### **Discontinued operation**

— Footwear business : Manufacturing and sale of footwear products

(i) *Information about profit or loss, assets and liabilities*

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the period is set out below.

	For the six months ended 30 September					
	2014			2013		
	Continuing operation	Discontinued operation	Total	Continuing operation	Discontinued operation	Total
	Coal trading US\$'000	Footwear business US\$'000		Coal trading US\$'000	Footwear business US\$'000	
<b>Revenue</b>						
Reportable segment revenue	<u>75,082</u>	<u>—</u>	<u>75,082</u>	<u>60,693</u>	<u>—</u>	<u>60,693</u>
<b>Results</b>						
Reportable segment results (EBIT)	583	3,203	3,786	259	(82)	177
Net unrealised loss on financial asset designated at fair value through profit or loss			—			(6,014)
Unallocated head office and corporate expenses			(703)			(915)
Finance costs			(32)			—
Consolidated profit/(loss) before taxation			<u>3,051</u>			<u>(6,752)</u>
	As at 30 September 2014			As at 31 March 2014		
	Continuing operation	Discontinued operation	Total	Continuing operation	Discontinued operation	Total
	Coal trading US\$'000	Footwear business US\$'000		Coal trading US\$'000	Footwear business US\$'000	
<b>Assets</b>						
Segment assets	68,168	—	68,168	29,304	8	29,312
Unallocated head office and corporate assets			65			66
<b>Consolidated total assets</b>			<u>68,233</u>			<u>29,378</u>
<b>Liabilities</b>						
Segment liabilities	42,321	—	42,321	6,097	187	6,284
Unallocated head office and corporate liabilities			154			297
<b>Consolidated total liabilities</b>			<u>42,475</u>			<u>6,581</u>

The measure used for reporting segment result is “EBIT” i.e. “adjusted earnings before interest and taxes” of individual segment. To arrive at EBIT the Group’s earnings are further adjusted for items not specifically attributed to individual segments, such as directors’ and auditors’ remuneration and other head office or corporate administration costs.

(ii) *Geographical information*

All of the Group’s revenue from external customers was derived from customers based in the PRC (excluding Hong Kong), i.e. the location at which the goods delivered.

All of the Group’s property, plant and equipment are physically located in Hong Kong. The intangible asset and the non-current portion of prepayments were allocated also to Hong Kong which is the location of operation of the Group.

**4 Other revenue and net loss**

	<b>Six months ended</b>	
	<b>30 September</b>	
	<b>2014</b>	<b>2013</b>
	<i>US\$’000</i>	<i>US\$’000</i>
<b>Other revenue</b>		
<i>Continuing operation</i>		
Bank interest income	<u>13</u>	<u>10</u>
<b>Other net loss</b>		
<i>Continuing operation</i>		
Net foreign exchange loss	<u>(1)</u>	<u>—</u>

**5 Loss before taxation**

Loss before taxation is arrived at after charging:

	<b>Six months ended</b>	
	<b>30 September</b>	
	<b>2014</b>	<b>2013</b>
	<i>US\$’000</i>	<i>US\$’000</i>
<i>Continuing operation</i>		
Depreciation	64	62
Staff costs	924	982
Cost of inventories	<u>68,340</u>	<u>58,893</u>
<i>Discontinued operation</i>		
Staff costs	<u>—</u>	<u>29</u>

## 6 Income tax expense

	<b>Six months ended</b>	
	<b>30 September</b>	
	<b>2014</b>	2013
	<i>US\$'000</i>	<i>US\$'000</i>
Current tax — Hong Kong Profits Tax	<b>90</b>	—

The provision for Hong Kong Profits Tax is calculated by applying the estimated annual effective tax rate of 16.5% to the profit before taxation for the six months ended 30 September 2014. No provision for Hong Kong Profits Tax has been made for the six months ended 30 September 2013 as the Group's operations in Hong Kong sustained a loss for Hong Kong Profits Tax purpose. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant countries.

## 7 Discontinued operation

The Group ceased the operation of its footwear business in January 2013. Accordingly, the operating results of the footwear business are presented as discontinued operation. Further, as disclosed in the Company's announcement dated 26 February 2014, the Company entered into a sale and purchase agreement with Landway Investments Limited, a company wholly-owned by a director of Brave Win Industries Limited ("Brave Win") to dispose of (i) 1 share of Brave Win, representing 0.0000033% of the total issued share capital of Brave Win; (ii) the 1,000 shares of China Compass Investments Limited ("China Compass"), representing the entire issued share capital of China Compass; and (iii) the unsecured and interest free shareholder's loan in the principal amount of US\$1,579,000 owed by China Compass to the Company, at a consideration of US\$3,200,000 (the "Disposal"). The Disposal was completed on 10 April 2014.

Results of the discontinued operation:

	<b>Period from</b>	Six months
	<b>1 April 2014</b>	ended
	<b>to 10 April 2014</b>	30 September
	<i>US\$'000</i>	2013
		<i>US\$'000</i>
Administrative expenses	—	(82)
Loss before taxation	—	(82)
Income tax	—	—
Loss from operation	—	(82)
Gain on disposal of discontinued operation	<b>3,203</b>	—
Profit/(loss) for the period	<b>3,203</b>	(82)



## 8 Dividend

The Directors of the Company do not recommend the payment of an interim dividend for the six months ended 30 September 2014 (six months ended 30 September 2013: Nil).

## 9 Earnings/(loss) per share

### (a) Basic earnings/(loss) per share

The calculation of basic earnings/(loss) per share is based on the profit attributable to ordinary equity shareholders of the Company of US\$2,961,000 (six months ended 30 September 2013: loss of US\$6,752,000) and the weighted average of 340,616,934 ordinary shares (six months ended 30 September 2013: 340,616,934 ordinary shares) in issue during the period.

### (b) Diluted earnings/(loss) per share

The calculation of diluted earnings per share for the six months ended 30 September 2014 is based on the profit attributable to ordinary equity shareholders of the Company of US\$2,961,000 and the weighted average number of 341,407,268 ordinary shares after adjusting of all dilutive potential ordinary shares under the Company's share option scheme.

The calculation of diluted loss per share for the six months ended 30 September 2013 is the same as basic loss per share as there were no dilutive potential ordinary shares during that period.

## 10 Financial asset designated at fair value through profit or loss

	At 30 September 2014 US\$'000	At 31 March 2014 US\$'000
<b>At fair value:</b>		
Overseas unlisted exchangeable bond	—	—

As disclosed in the Company's announcements dated 30 May 2012 and 22 March 2013, Able Point Corporation Limited ("Able Point"), an indirectly wholly-owned subsidiary of the Company, entered into a subscription agreement ("Subscription Agreement") and a supplemental agreement ("Supplemental Agreement") on 30 May 2012 and 22 March 2013 respectively with PT Langit Timur Energy ("LTE"), PT Mandiri Arya Persada ("MAP", a non-wholly owned subsidiary of LTE which holds certain coal concessions in Indonesia) and PT Lintas Sanjaya, the non-controlling shareholder of LTE, to subscribe for a one year zero coupon secured exchangeable bond in a principal amount of US\$5,000,000 issued by LTE ("Exchangeable Bond"). The Exchangeable Bond could be extended for one year if mutually agreed by LTE and Able Point.

Subject to certain conditions as stipulated in the Subscription Agreement (as amended and supplemented by the Supplemental Agreement), Able Point can exercise the right to exchange the Exchangeable Bond into shares of MAP (the "Underlying Shares"). The equity interests of the Underlying Shares in MAP have been increased from 5% to 70% of the total issued and paid up capital of MAP on a fully diluted basis as agreed in the Supplemental Agreement.

LTE can redeem the Exchangeable Bond at any time prior to the maturity and the redemption price is fixed at approximately US\$6,084,000, representing a redemption premium of 21.6888% throughout the one-year period. In the case of the maturity date being extended for one year, the redemption price will be calculated based on a redemption premium of 41% on an accrual basis on the total outstanding principal amount of the Exchangeable Bond, starting from the first anniversary of the date of the issue of the Exchangeable Bond. Unless previously redeemed or converted, LTE shall redeem the Exchangeable Bond at 100% principal amount plus the redemption premium at maturity.

On 29 May 2013, LTE and Able Point agreed to extend the maturity date of the Exchangeable Bond to 29 May 2014 pursuant to the Subscription Agreement (as amended and supplemented by the Supplemental Agreement).

During the six months ended 30 September 2013, it was reported that the exploration results of MAP's coal concessions were not satisfactory. As a consequence, LTE and MAP faced significant financial difficulties and all the exploration activities of the underlying coal concessions were suspended. Given there was no further funding made available to MAP to support further exploration and evaluation activities, it was the intention of MAP to return the coal concessions to the relevant government authorities. As a result, it casted significant doubt on the going concern of LTE and MAP, and the ability of LTE to redeem the Exchangeable Bond when it reached the maturity date. The Group recognised net unrealised loss on financial asset designated at fair value through profit or loss of US\$6,014,000 during the six months ended 30 September 2013 and the Exchangeable Bond was stated at nil since then.

During the six months ended 30 September 2014, the Exchangeable Bond matured and LTE has issued a notice to the Group informing its financial inability to redeem the Exchangeable Bond and seeking for the Group's consent to exchange the Exchangeable Bond into the equity interest in MAP. Given the significant doubt on the going concern of LTE and MAP and the financial inability of LTE, the Exchangeable Bond continued to be stated at nil at 30 September 2014.

The Group has decided that it would not exercise the aforesaid right to exchange and is currently assessing other options to recover the Group's investment in the Exchangeable Bond.

## 11 Trade and other receivables

As of the end of the reporting period, the ageing analysis of trade debtors and bills receivable (which are included in trade and other receivables), based on the invoice date (or date of revenue recognition, if earlier), is as follows:

	<b>At 30 September 2014 US\$'000</b>	At 31 March 2014 US\$'000
Within 1 month	<b>13,371</b>	6,316
More than 1 month but within 2 months	<b>17,855</b>	—
More than 2 months but within 3 months	<b>11,243</b>	—
	<hr/>	<hr/>
Trade debtors and bills receivable	<b>42,469</b>	6,316
Prepayments and other receivables	<b>12,799</b>	13,154
	<hr/>	<hr/>
	<b>55,268</b>	19,470
<i>Less: Non-current portion of prepayments</i>	<b>(7,200)</b>	(8,740)
	<hr/>	<hr/>
	<b>48,068</b>	10,730
	<hr/> <hr/>	<hr/> <hr/>

The credit terms offered to customers of coal trading business are negotiated on a case-by-case basis. Irrevocable letters of credit up to a tenor of 90 days are usually required not later than 14 days prior to the expected date of vessels' arrival at loading port as stipulated in the sales agreements.

Based on past experience, management believes that no impairment allowance is necessary in respect of trade debtors and bills receivable as at 30 September 2014 as there has not been a significant change in credit quality and the balances are still considered fully recoverable. No impairment loss was recognised by the Group at 30 September 2014 (31 March 2014: Nil).

During the year ended 31 March 2014, the Group entered into coal sale and purchase agreements with a marketing agent of certain top coal miners in Indonesia. Under the agreements, the Group made prepayments of US\$13,000,000 to the marketing agent to secure long-term supply of thermal coal from the relevant coal miners. The prepayment would be recovered by deducting a pre-agreed amount per metric tonne of coal purchased by the Group.

At 30 September 2014, the unutilised prepayment of US\$12,236,000 (31 March 2014: US\$12,923,000) was included in "Prepayments and other receivables". The directors estimated that the prepayment expected to be recovered or recognised as expense after more than one year is US\$7,200,000 (31 March 2014: US\$8,740,000) which is recognised as non-current asset accordingly. All of the other trade and other receivables are expected to be recovered or recognised as expense within one year.

## 12 Cash and cash equivalents

	At 30 September 2014 <i>US\$'000</i>	At 31 March 2014 <i>US\$'000</i>
Deposits with banks	7,294	—
Cash at bank and in hand	<u>5,189</u>	<u>9,363</u>
	<u><b>12,483</b></u>	<u><b>9,363</b></u>

## 13 Trade and other payables

As of the end of the reporting period, the ageing analysis of trade creditors (which are included in trade and other payables), based on the invoice date, is as follows:

	At 30 September 2014 <i>US\$'000</i>	At 31 March 2014 <i>US\$'000</i>
Within 1 month	<u>8,614</u>	<u>5,935</u>
Trade creditors	8,614	5,935
Other creditors and accrued charges	<u>933</u>	<u>646</u>
	<u><b>9,547</b></u>	<u><b>6,581</b></u>

## 14 Discounted bills with recourse

Bills discounted with banks at an effective interest rate ranging from 1.48% to 1.73% per annum have maturity profiles of no more than 90 days.

## MANAGEMENT DISCUSSION AND ANALYSIS

### REVIEW OF OPERATIONS

- **Continuing Operation**

The Group continues to operate its coal trading business during the six months period from April 2014 to September 2014. The performance has continued to grow with a turnover of US\$75.08 million, representing a year on year increase of 23.7% or US\$14.39 million. During the period, the Group continued to sell thermal coals, with majority of the coal originated from Indonesia and Australia, to China, with a total volume of approximately 1.10 million metric tonnes (“MT”) as compared with approximately 0.88 million MT in corresponding period last year.

Selling, distribution and administrative expenses primarily consisted of employee benefits costs, rental and corporate expenses which amounted to approximately US\$1.55 million for the current period, which is comparable with US\$1.59 million of last reporting period.

Loss before taxation from Continuing Operation was approximately US\$0.15 million for the six months period ended 30 September 2014 as compared with a loss of US\$6.67 million for the same reporting period last year. When excluding the fair value loss of approximately US\$6.01 million in last year’s reporting period, loss before taxation from the continuing operation of this reporting period would be significantly narrowed by 77.3% or US\$0.51 million, as compared to US\$0.66 million of the same reporting period last year as level of operation continued to increase while corporate overheads reached a stable level.

- **Discontinued Operation**

The Group’s footwear manufacturing business was discontinued in January 2013. The gain from Discontinued Operation of US\$3.20 million mainly represented the gain on disposal of the Discontinued Operation (which is further discussed in the section “Disposal of Discontinued Operation” below).

### PROSPECT

The year 2014 is a very challenging year; very low thermal coal price in China and regionally, massive oversupply from domestic producers and regional including Indonesia and Australia, very low demand from China’s power plants due to low utilization and higher utilization of hydro and nuclear power plants. Despite all these challenges, the Company managed to trade 1.10 million MT of coal in the six months ended 30 September 2014 and recorded net profit from trading.

Looking ahead into next year, it looks like it would be another challenging year due to the lower than expected China's GDP growth which would translate into lower power plant utilization and hence lower demand for thermal coal. Considering the above factors plus the new import tariff for coal, the coal market in China is expected to stay on the weak side. The thermal coal price will continue to be under pressure and remain at its lows, given the slim possibility for a quick turnaround from the prolonged oversupply in the China coal market.

The Group will maintain its competitive advantage through the secured long-term supply of quality thermal coal originated from Indonesia's top coal mines at competitive pricing. This enables the Group to maintain the marginal contribution and minimize the adverse impact of market price fluctuations on the Group's profitability. We will further develop both our customer base and geographic business coverage to include Southeast Asia and North Asia and expand our overseas supplier network.

With the support of the new shareholder, Reignwood International Holdings Company Limited, the Group will continue to review the strategic directions of the Group with a view to enhance its future development.

## **DISPOSAL OF DISCONTINUED OPERATION**

As disclosed in the Company's annual report for the year ended 31 March 2014 and the announcement dated 26 February 2014, the Company entered into a sale and purchase agreement with Landway Investments Limited, a company wholly owned by a director of Brave Win Industries Limited ("Brave Win") to dispose of (i) 1 share of Brave Win, representing 0.0000033% of the total issued share capital of Brave Win; (ii) the 1,000 shares of China Compass Investments Limited ("China Compass"), representing the entire issued share capital of China Compass; and (iii) the unsecured and interest free shareholder's loan in the principal amount of US\$1.58 million owed by China Compass to the Company, at a consideration of US\$3.20 million (the "Disposal"). The Disposal was completed in April 2014 after it was approved by the Company's independent shareholders (i.e. other than those Company's shareholders who have a material interest (as defined in the Listing Rules) in the Disposal) at a special general meeting of the Company held on 10 April 2014 and the Group recorded a gain on disposal of discontinued operation of US\$3.20 million.

## **LIQUIDITY AND FINANCIAL RESOURCES**

We continue our conservative positioning in managing the Group's working capital.

As at 30 September 2014, cash on hand and at banks for the Group amounted to approximately US\$12.48 million as compared to US\$9.36 million as at 31 March 2014. The increase in cash was primarily the result of the consideration received from the disposal of China Compass and Brave Win during the six months ended 30 September 2014.

As at 30 September 2014, the Group had no other borrowings except for the discounted bills with recourse amounting to US\$32.84 million while the Group was debt-free as at 31 March 2014. The increase was due to bills receivable being discounted, with recourse, for matching the working capital requirement arising from the Group's trading activities. The discounting of bills receivable was a short term trade facility and the underlying bills receivable had maturity periods of 90 days or less and were covered by corresponding letters of credit. The gearing ratio, being net debt (total borrowings less cash on hand and at banks) to net assets attributable to owners of the Group was approximately 79.0% (31 March 2014: nil).

The Group implements tight control on its credit and collection policies. As stipulated in the sale and purchase agreements for the coal trading business, irrevocable letters of credit up to a tenor of 90 days by reputable banks are usually required not later than 14 days prior to the expected date of vessels' arrival at loading port. So far, the Group has not experienced any bad debts from its coal trading business.

The Group generally relied on its internally generated cash flows and the existing trade facilities to finance its day to day operations. There is no present plan for material capital expenditures and we believe that the Group has adequate liquidity to meet its current and future working capital requirements.

## **RISK OF CURRENCY FLUCTUATIONS**

The Group's assets and liabilities as well as the income and expenses derived from both the Continuing Operation and Discontinued Operation are mainly denominated in Hong Kong Dollars and United States Dollars (i.e. functional currency of the Company and its subsidiaries).

There is no significant exposure to the fluctuation of foreign exchange rates, but the Group is closely monitoring the financial market and would consider appropriate measures if required. Currently, the Group has no hedging arrangement for foreign currencies and has not entered into any financial derivatives arrangement.

## **EVENT AFTER THE REPORTING PERIOD**

On 17 October 2014, Ares Repco Limited, an indirect wholly-owned subsidiary of the Company, as a lessee, has entered into a lease agreement (the "Lease Agreement") with Reignwood International Investment (Group) Company Limited as a lessor in respect of the lease of the premises situated at Level 96, International Commerce Centre, 1 Austin Road West, Hong Kong with an area of approximately 3,100 square feet for a term of 3 years from 20 October 2014 to 19 October 2017 at a monthly rent of HK\$241,800, exclusive of rates, air-conditioning charges and property management fee, subject to the terms and conditions of the Lease Agreement.

The transactions stipulated under the Lease Agreement constituted continuing connected transactions for the Company under Chapter 14A of the Listing Rules. Details of the Lease Agreement have been disclosed in an announcement of the Company dated 17 October 2014.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the period.

## **EMPLOYEES AND REMUNERATION POLICY**

As at 30 September 2014, the Group had a total of 13 (31 March 2014: 13) full time employees in Hong Kong. The Group's emolument policy is to pay wages and salaries that are competitive in the industry in a way that will be motivational, fair and equitable, and that are dependent on individual's and the Group's performance. Apart from salaries, the Group also provides other fringe benefits to employees, which include share option scheme, provident fund schemes and bonus on performance basis.

## **COMPLIANCE WITH CORPORATE GOVERNANCE CODE**

The Company has complied with the code provisions (the "Code Provision(s)") of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules throughout the six months ended 30 September 2014, except for the following deviation:

Pursuant to the Code Provision A.4.1, non-executive directors should be appointed for a specific term, subject to re-election. The term of the independent non-executive Directors is not fixed but they are subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the Bye-laws of the Company.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as its code of conduct regarding Directors' securities transactions. All the members of the Board have confirmed that, following specific enquiries made by the Company, they have complied with the required standard as set out in the Model Code throughout the six months ended 30 September 2014.

## **AUDIT COMMITTEE**

The audit committee (the "Audit Committee") under the Board comprises all the three independent non-executive Directors, namely Mr. NGAN Hing Hon (Committee Chairman), Mr. YEUNG Kin Bond, Sydney and Mr. CHANG Tseng Hsi, Jesse.

The Audit Committee has reviewed with the management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including the review of the interim financial statements of the Group for the six months ended 30 September 2014.



## **PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT**

This results announcement is published at the websites of the Company at [www.aresiasia.com](http://www.aresiasia.com) and [www.irasia.com/listco/hk/aresasia](http://www.irasia.com/listco/hk/aresasia) and the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk). The interim report of the Company for the six months ended 30 September 2014 containing all the information required by the Listing Rules will be despatched to shareholders of the Company and available on the above websites in due course.

By Order of the Board of  
**ARES ASIA LIMITED**  
**ZHENG Yong Sheng**  
*Chairman*

Hong Kong, 28 November 2014

*As at the date of this announcement, the executive Directors are Mr. ZHENG Yong Sheng (Chairman), Mr. Junaidi YAP, Mr. RAN Dong and Mr. CHAN Tsang Mo, and the independent non-executive Directors are Mr. CHANG Tseng Hsi, Jesse, Mr. NGAN Hing Hon and Mr. YEUNG Kin Bond, Sydney.*