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(Stock Code: 1977)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2020

| Financial Highlights                         |                       |                    |
|--|-----------------------|--------------------|
|  | For the six m<br>30 J | onths ended<br>une |
|  | 2020                  | 2019               |
|  | HK\$M                 | HK\$M              |
| Revenue                                      | 2,441.1               | 2,079.3            |
| Gross profit                                 | 407.4                 | 364.9              |
| Profit attributable to owners of the Company | 106.9                 | 107.8              |
| Basic earnings per share                     | HK\$0.08              | HK\$0.10           |

The Board declared the payment of interim dividend of HK3.82 cents per share for the six months ended 30 June 2020.<sup>(i)</sup>

(i) The interim dividend for the six months ended 30 June 2020 is HK3.82 cents per share, amounted to HK\$53.48 million, representing a dividend payout ratio of 50%, based on the unaudited net profit of HK\$106.9 million.

## RESULTS

The board of directors (the "Board") of Analogue Holdings Limited (the "Company") is pleased to announce the unaudited interim results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 June 2020.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2020

|   |         | Six months end                         | -                                      |
|---|---------|--|--|
|   | NOTES   | 2020<br><i>HK\$'000</i><br>(Unaudited) | 2019<br><i>HK\$'000</i><br>(Unaudited) |
| <b>Revenue</b><br>Cost of sales and services  | 3       | 2,441,050<br>(2,033,696)               | 2,079,310<br>(1,714,440)               |
| Gross profit<br>Other income  |         | 407,354<br>9,319                       | 364,870<br>6,817                       |
| Other gains and losses<br>Impairment losses under expected credit loss model,<br>net of reversal                                    | 4<br>12 | 6,915<br>5,258                         | (1,516) (12,113)                       |
| Selling and distribution expenses<br>Administrative expenses  | 12      | (1,441)<br>(307,365)                   | (1,952)<br>(232,623)                   |
| Listing expenses<br>Share of results of associates<br>Finance costs   | 5       | 4,842<br>(1,976)                       | (6,992)<br>15,542<br>(1,174)           |
| Profit before tax   | 6       | 122,906                                | 130,859                                |
| Income tax expense  |         | (18,126)                               | (23,066)                               |
| Profit for the period   | 7       | 104,780                                | 107,793                                |
| Other comprehensive (expense) income<br>Items that will not be reclassified to profit or loss:<br>Loss on revaluation of properties |         | (736)                                  | _                                      |
| Income tax relating to loss on<br>revaluation of properties   |         | 121                                    |  |
|   |         | (615)                                  |  |
| Items that may be subsequently reclassified to<br>profit or loss:   |         |  |  |
| Exchange differences arising from translation<br>of foreign operations<br>Reclassification of exchange differences upon             |         | (8,366)                                | (993)                                  |
| disposal of interest in an associate<br>Reclassification of exchange differences upon   |         | 228                                    | -                                      |
| dilution of interest in an associate  |         |  | 20                                     |
|   |         | (8,138)                                | (973)                                  |
| Other comprehensive expense for the period, net of tax  |         | (8,753)                                | (973)                                  |
| Total comprehensive income for the period   |         | 96,027                                 | 106,820                                |

|  |       | Six months en                          |  |
|--|-------|--|--|
|  | NOTES | 2020<br><i>HK\$`000</i><br>(Unaudited) | 2019<br><i>HK\$`000</i><br>(Unaudited) |
| Profit for the period attributable to:                     |       |  |  |
| Owners of the Company<br>Non-controlling interests         |       | 106,878<br>(2,098)                     | 107,793                                |
|  |       | 104,780                                | 107,793                                |
| Total comprehensive income for the period attributable to: |       |  |  |
| Owners of the Company<br>Non-controlling interests         |       | 98,125<br>(2,098)                      | 106,820                                |
|  |       | 96,027                                 | 106,820                                |
|  |       | HK cents                               | HK cents                               |
| Earnings per share   |       |  |  |
| Basic  | 9     | 8                                      | 10                                     |

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** *As at 30 June 2020*

|  | NOTES    | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited) | As at<br>31 December<br>2019<br><i>HK\$`000</i><br>(Audited)                        |
|--|----------|--|---|
| Non-current assets<br>Investment properties<br>Property, plant and equipment<br>Right-of-use assets<br>Goodwill<br>Intangible assets<br>Deposits paid for acquisition of property, plant   | 17<br>10 | 4,860<br>143,612<br>63,606<br>130,629<br>117,750           | 4,900<br>145,980<br>35,073<br>-<br>6,017  |
| and equipment<br>Interests in associates<br>Restricted cash<br>Deferred tax assets   |          | 2,782<br>217,136<br>1,132<br>1,411                         | 908<br>228,746<br>  |
| Comment a secto  |          | 682,918  | 422,459   |
| Current assets<br>Inventories<br>Contract assets<br>Trade receivables<br>Other receivables, deposits and prepayments   | 11<br>12 | 72,946<br>1,167,390<br>972,760<br>110,272                  | 60,806<br>915,172<br>947,768<br>110,030   |
| Amount due from an associate<br>Amounts due from partners of joint operations<br>Financial assets at fair value through profit or loss<br>Tax recoverable<br>Pledged bank deposits<br>Bank balances and cash   |          | -<br>13,226<br>14,224<br>19,751<br>13,167<br>989,861       | $\begin{array}{r} - \\ 46,631 \\ 17,352 \\ 1,447 \\ 215,140 \\ 686,450 \end{array}$ |
|  |          | 3,373,597  | 3,000,796   |
| <b>Current liabilities</b><br>Trade and retention payables<br>Other payables and accrued expenses<br>Contract liabilities<br>Obligations in excess of interest in an associate<br>Amount due to a former shareholder of a subsidiary<br>Amounts due to non-controlling interests | 13<br>14 | 490,956<br>1,119,840<br>206,397<br>4,103<br>661<br>8,769   | 500,968<br>1,045,706<br>23,269<br>  |
| Amounts due to partners of joint operations<br>Derivative financial instruments<br>Lease liabilities   |          | 175<br>203<br>21,831                                       | 433<br>12,853   |
| Bank borrowings<br>Tax payable   |          | 1,066<br>31,367  | 36,539  |
|  |          | 1,885,368  | 1,619,768   |
| Net current assets   |          | 1,488,229  | 1,381,028   |
| Total assets less current liabilities  |          | 2,171,147  | 1,803,487   |

|   | NOTES    | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited)     | As at<br>31 December<br>2019<br><i>HK\$`000</i><br>(Audited) |
|---|----------|--|--|
| <b>Capital and reserves</b><br>Share capital<br>Reserves  |          | 14,000<br>1,774,949  | 14,000<br>1,747,804  |
| Equity attributable to owners of the Company Non-controlling interests  |          | 1,788,949<br>104,106   | 1,761,804  |
| Total equity  |          | 1,893,055  | 1,761,804  |
| Non-current liabilities<br>Bank borrowings<br>Other loan<br>Amount due to a former shareholder of a subsidiary<br>Lease liabilities<br>Deferred tax liabilities<br>Deferred income<br>Contingent consideration payables | 15<br>17 | 553<br>76,816<br>4,037<br>46,933<br>40,289<br>2,567<br>106,897 | <br>21,276<br>17,706<br>2,701<br>                            |
|   |          | 278,092  | 41,683   |
|   |          | 2,171,147  | 1,803,487  |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 June 2020

#### 1. BASIS OF PREPARATION

The condensed consolidated financial statements of Analogue Holdings Limited (the "Company") and its subsidiaries (together, the "Group") have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

#### 1A. SIGNIFICANT EVENTS AND TRANSACTIONS IN THE CURRENT INTERIM PERIOD

The outbreak of COVID-19 and the subsequent quarantine measures as well as the travel restrictions imposed by many countries have had negative impacts to the global economy, business environment and directly and indirectly affect the operations of the Group. The Group has temporarily delayed the works in different construction sites in an effort to contain the spread of the pandemic. On the other hand, the governments in Hong Kong, Macau, the PRC and the United States of America ("USA") have announced some financial measures and supports for corporates to overcome the negative impact arising from the pandemic. As such, the financial positions and performance of the Group were affected in different aspects, including increase in government grants and other loan in respect of COVID-19 related subsidies.

During the current interim period, the Group acquired a non-wholly owned subsidiary in the USA. Details are set out in Note 17.

During the current interim period, the Group recognised government grants of approximately HK\$11,813,000 (unaudited) in respect of COVID-19 related subsidies, of which approximately HK\$8,817,000 (unaudited) relates to Employment Support Scheme provided by the Hong Kong and Macau governments and was credited to cost of sales and services and administrative expenses.

During the current interim period, the Group obtained a government loan from USA government amounted to approximately US\$9,848,000 (unaudited) (equivalent to approximately HK\$76,816,000 (unaudited)). Details are set out in Note 15.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments, which are measured at revalued amounts or fair values, as appropriate.

Other than additional accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("HKFRSs") and application of certain accounting policies which became relevant to the Group, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2020 are the same as those presented in the Group's annual financial statements for the year ended 31 December 2019.

#### Application of amendments to HKFRSs

In the current interim period, the Group has applied the Amendments to References to the Conceptual Framework in HKFRS Standards and the following amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the annual period beginning on or after 1 January 2020 for the preparation of the Group's condensed consolidated financial statements:

Amendments to HKAS 1 and HKAS 8 Amendments to HKFRS 3 Amendments to HKFRS 9, HKAS 39 and HKFRS 7 Definition of Material Definition of a Business Interest Rate Benchmark Reform Except as described below, the application of the Amendments to References to the Conceptual Framework in HKFRS Standards and the amendments to HKFRSs in the current period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

#### 2.1 Impacts of application on Amendments to HKAS 1 and HKAS 8 Definition of Material

The amendments provide a new definition of material that states "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity." The amendments also clarify that materiality depends on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements taken as a whole.

The application of the amendments in the current period had no impact on the condensed consolidated financial statements. Changes in presentation and disclosures on the application of the amendments, if any, will be reflected on the consolidated financial statements for the year ending 31 December 2020.

#### 2.2 Accounting policies newly applied by the Group

In addition, the Group has applied the following accounting policies which became relevant to the Group in the current interim period.

#### **Basis of consolidation**

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

#### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value, except that:

- deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with HKAS 12 *Income Taxes* and HKAS 19 *Employee Benefits* respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with HKFRS 2 *Share-based Payment* at the acquisition date;
- assets (or disposal groups) that are classified as held for sale in accordance with HKFRS 5 *Non-current Assets Held for Sale and Discontinued Operations* are measured in accordance with that standard; and

• lease liabilities are recognised and measured at the present value of the remaining lease payments (as defined in HKFRS 16 *Leases*) as if the acquired leases were new leases at the acquisition date, except for leases for which (a) the lease term ends within 12 months of the acquisition date; or (b) the underlying asset is of low value. Right-of-use assets are recognised and measured at the same amount as the relevant lease liabilities, adjusted to reflect favourable or unfavourable terms of the lease when compared with market terms.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net amount of the identifiable assets acquired and the liabilities assumed as at acquisition date. If, after re-assessment, the net amount of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the relevant subsidiary's net assets in the event of liquidation are initially measured at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets or at fair value.

When the consideration transferred by the Group in a business combination includes a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively. Measurement period adjustments are adjustments that arise from additional information obtained during the "measurement period" (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured to fair value at subsequent reporting dates, with the corresponding gain or loss being recognised in profit or loss.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, and additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

#### Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business (see the accounting policy above) less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or group of cash-generating units) that is expected to benefit from the synergies of the combination, which represent the lowest level at which the goodwill is monitored for internal management purposes and not larger than an operating segment.

A cash-generating unit (or group of cash-generating units) to which goodwill has been allocated is tested for impairment annually or more frequently when there is indication that the unit may be impaired. For goodwill arising on an acquisition in a reporting period, the cash-generating unit (or group of cash-generating units) to which goodwill has been allocated is tested for impairment before the end of that reporting period. If the recoverable amount is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit (or group of cash-generating units). On disposal of the relevant cash-generating unit or any of the cash-generating unit within the group of cash-generating units, the attributable amount of goodwill is included in the determination of the amount of profit or loss on disposal. When the Group disposes of an operation within the cash-generating unit (or a cash-generating unit within a group of cash-generating units), the amount of goodwill disposed of is measured on the basis of the relative values of the operation (or the cash-generating unit) disposed of and the portion of the cash-generating unit (or the group of cash-generating units) retained.

#### Revenue from contracts with customers

#### **Provision of contracting services**

#### Recognition

The Group through a non-wholly owned subsidiary in USA provides contracting services under long-term contracts with customers in USA. Such contracts are entered into before the contracting services begin. Under the terms of the contracts, the Group's customers control the properties during the course of construction by the Group. Revenue from provision of contracting services is therefore recognised over time using input method. The progress towards complete satisfaction of a performance obligation is measured based on input method, which is to recognise revenue on the basis of the Group's efforts or inputs to the satisfaction of a performance obligation, that best depict the Group's performance in transferring control of goods or services.

#### Intangible assets

#### Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are recognised separately from goodwill and are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination with finite useful lives are reported at costs less accumulated amortisation and any accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Intangible assets acquired in a business combination with indefinite useful lives are carried at cost less any subsequent accumulated impairment losses.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains and losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### **Government grants**

The benefit of a government loan at a below-market rate of interest is treated as a government grant, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates.

#### Financial liabilities at fair value through profit or loss ("FVTPL")

Financial liabilities are classified as at FVTPL when the financial liability is contingent consideration of an acquirer in a business combination to which HKFRS 3 *Business Combinations* applies.

#### 3. REVENUE AND SEGMENT INFORMATION

The Group recognises revenue from three major sources, namely, contracting work, maintenance work and sales of goods.

#### (i) Disaggregation of revenue from contracts with customers

The following is an analysis of the Group's revenue from its major products and services:

|  | Six months ended 30 June |             |  |
|--|--------------------------|-------------|--|
|  | 2020                     | 2019        |  |
|  | HK\$'000                 | HK\$'000    |  |
|  | (Unaudited)              | (Unaudited) |  |
| Timing of revenue recognition and category of revenue  |                          |             |  |
| Recognised over time and long-term contracts           |                          |             |  |
| Contracting work                                       | 1,915,432                | 1,661,048   |  |
| Maintenance work                                       | 474,794                  | 341,326     |  |
|  | 2,390,226                | 2,002,374   |  |
| Recognised at a point in time and short-term contracts |                          |             |  |
| Sales of goods   | 50,824                   | 76,936      |  |
|  | 2,441,050                | 2,079,310   |  |
| Geographical information                               |                          |             |  |
| Hong Kong  | 1,870,783                | 1,885,122   |  |
| Mainland China   | 52,484                   | 73,891      |  |
| Macau  | 313,948                  | 104,987     |  |
| USA  | 195,977                  | 888         |  |
| Others   | 7,858                    | 14,422      |  |
|  | 2,441,050                | 2,079,310   |  |

#### (ii) Transaction price allocated to the remaining performance obligations for contracts with customers

The transaction price allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at the end of the respective reporting period are as follows:

|                  | As at       | As at       |
|------------------|-------------|-------------|
|                  | 30 June     | 31 December |
|                  | 2020        | 2019        |
|                  | HK\$'000    | HK\$'000    |
|                  | (Unaudited) | (Audited)   |
| Contracting work | 8,276,007   | 6,951,985   |
| Maintenance work | 2,268,820   | 2,258,393   |
| Sales of goods   | 223,973     | 198,107     |
|                  | 10,768,800  | 9,408,485   |

Information reported to the executive directors of the Company, being the chief operating decision maker ("CODM") for the purpose of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided. No operating segments identified by CODM have been aggregated in arriving at the reportable segments of the Group.

Specifically, the Group's reportable and operating segments are as follows:

| Building services:                                  | Provision of electrical and mechanical engineering building<br>services, including the design, installation, testing and<br>commissioning and maintenance of heating, ventilation and air-<br>conditioning system, fire service system, plumbing and drainage<br>system and electrical and extra low voltage system |
|---|---|
| Environmental engineering:                          | Provision of total solutions for the design, construction, operation<br>and maintenance of environmental engineering systems for<br>treatment of sewage, water, solid waste, sludge and gas   |
| Information, communication and technology ("ICBT"): | Provision of total solution for the design, hardware and software<br>development, installation and maintenance of infrastructure<br>communications and security and access systems  |
| Lifts and escalators:                               | Provision of i) total solution for design, supply and installation of<br>a wide range lifts and escalators offered under the trade name of<br>"Anlev Elex" and "TEI"; and ii) repair and maintenance services<br>for lifts and escalators   |

## **Reconciliation of segment revenue**

For the six months ended 30 June 2020 (Unaudited)

|   | Building<br>services<br>HK\$'000 | Environmental<br>engineering<br><i>HK\$'000</i> | ICBT<br><i>HK\$'000</i>    | Lifts and<br>escalators<br><i>HK\$'000</i> | Total<br><i>HK\$'000</i>       |
|---|----------------------------------|---|----------------------------|--|--------------------------------|
| Revenue<br>– Contracting work<br>– Maintenance work<br>– Sales of goods | 1,235,150<br>112,589<br>2,722    | 316,943<br>150,382<br>31,441                    | 174,644<br>59,763<br>6,858 | 188,695<br>152,060<br>9,803                | 1,915,432<br>474,794<br>50,824 |
| Total revenue   | 1,350,461                        | 498,766   | 241,265                    | 350,558                                    | 2,441,050                      |

For the six months ended 30 June 2019 (Unaudited)

|                    | Building<br>services<br><i>HK\$'000</i> | Environmental<br>engineering<br><i>HK\$'000</i> | ICBT<br><i>HK\$'000</i> | Lifts and<br>escalators<br><i>HK\$'000</i> | Total<br><i>HK\$'000</i> |
|--------------------|---|---|-------------------------|--|--------------------------|
| Revenue            |   |   |                         |  |                          |
| - Contracting work | 1,198,579                               | 248,666   | 164,001                 | 49,802                                     | 1,661,048                |
| - Maintenance work | 77,792                                  | 151,875   | 47,671                  | 63,988                                     | 341,326                  |
| – Sales of goods   | 13,752                                  | 49,491  | 3,945                   | 9,748                                      | 76,936                   |
| Total revenue      | 1,290,123                               | 450,032   | 215,617                 | 123,538                                    | 2,079,310                |

#### Segment revenue and results

The following is an analysis of the Group's revenue and results by operating and reportable segments: For the six months ended 30 June 2020 (Unaudited)

|   | Building<br>services<br>HK\$'000 | Environmental<br>engineering<br><i>HK\$'000</i> | ICBT<br><i>HK\$'000</i> | Lifts and<br>escalators<br><i>HK\$'000</i> | Inter<br>segment<br>elimination/<br>unallocated<br><i>HK\$`000</i> | Total<br><i>HK\$'000</i>  |
|---|----------------------------------|---|-------------------------|--|--|---|
| Revenue<br>– external<br>– inter-segment  | 1,350,461<br>                    | 498,766   | 241,265<br>16,763       | 350,558                                    | (19,205)   | 2,441,050   |
| Total revenue   | 1,352,305                        | 498,766   | 258,028                 | 351,156                                    | (19,205)   | 2,441,050   |
| Segment profit<br>Share of results of an associate<br>Bank interest income<br>Finance costs<br>Unallocated income<br>Unallocated expenses<br>Profit before tax<br>Income tax expense<br>Profit for the period | 52,455                           | 15,753  | 30,562                  | 16,693                                     | -  | 115,463<br>10,641<br>4,051<br>(1,976)<br>16,141<br>(21,414)<br>122,906<br>(18,126)<br>104,780 |
| Other segment information   |                                  |   |                         |  |  |   |
| Depreciation of property, plant and equipment<br>Depreciation of right-of-use assets<br>Impairment losses under expected  | 1,547<br>4,855                   | 781<br>633                                      | 577<br>2,433            | 2,483<br>2,522                             | 8,656<br>504   | 14,044<br>10,947  |
| credit loss model, net of reversal<br>(Gain) loss on disposal of property,  | (5,222)                          | 840   | (465)                   | (411)                                      | -  | (5,258)   |
| plant and equipment<br>Gain on derecognition of right-of-use  | (151)                            | -   | -                       | 23   | (30)   | (158)   |
| asset and lease liabilities<br>Amortisation of intangible assets  | (154)                            | -   |                         | 14,128                                     | -  | (154)<br>14,128   |

#### For the six months ended 30 June 2019 (Unaudited)

|  | Building<br>services<br>HK\$'000 | Environmental<br>engineering<br><i>HK\$'000</i> | ICBT<br><i>HK\$`000</i> | Lifts and<br>escalators<br><i>HK\$'000</i> | Inter<br>segment<br>elimination/<br>unallocated<br><i>HK\$'000</i> | Total<br><i>HK\$'000</i>  |
|--|----------------------------------|---|-------------------------|--|--|---|
| Revenue<br>– external  | 1,290,123                        | 450,032   | 215,617                 | 123,538                                    | _  | 2,079,310   |
| - inter-segment  | 1,080                            |   | 18,575                  | 31   | (19,686)   |   |
| Total revenue  | 1,291,203                        | 450,032   | 234,192                 | 123,569                                    | (19,686)   | 2,079,310   |
| Segment profit<br>Share of results of associates<br>Bank interest income<br>Finance costs<br>Unallocated income<br>Unallocated expenses<br>Profit before tax | 64,172                           | 25,064  | 36,240                  | 12,964                                     | -  | 138,440<br>15,542<br>1,581<br>(1,174)<br>7,500<br>(31,030)<br>130,859 |
| Income tax expense   |                                  |   |                         |  |  | (23,066)  |
| Profit for the period  |                                  |   |                         |  |  | 107,793   |
| Other segment information  |                                  |   |                         |  |  |   |
| Depreciation of property, plant and equipment<br>Depreciation of right-of-use assets<br>Impairment losses under expected                                     | 1,324<br>3,889                   | 620<br>95                                       | 560<br>2,020            | 1,852<br>548                               | 4,791<br>124   | 9,147<br>6,676  |
| credit loss model, net of reversal<br>Amortisation of intangible assets  | 3,262                            | 8,970   | (349)<br>13             | 230<br>278                                 | _  | 12,113<br>291   |

The accounting policies of the operating segments are the same as the Group's accounting policies. Segment profit represents the profit earned by each segment without allocation of central administration costs, certain other income, certain other gains and losses and share of results of certain associates. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Inter-segment revenue are charged at prevailing market rates.

#### Segment assets and liabilities

No analysis of the Group's assets and liabilities by operating segments is disclosed as it is not regularly provided to the CODM for review.

# 4. OTHER GAINS AND LOSSES

| Six months ended 30 June |  |      |
|--------------------------|--|------|
| 2020                     |  | 2019 |
|                          | HK\$'000   |      |
| (Unaudited)              | (Unaudited)  |      |
| (40)                     | 2,200  |      |
| (3,128)                  | 2,184  |      |
| (4,960)                  | _  |      |
| 158                      | _  |      |
| 154                      | _  |      |
| 757                      | (618)  |      |
| 13,974                   | _  |      |
|                          | (5,282)  |      |
| 6,915                    | (1,516)  |      |
|                          | 2020<br>HK\$'000<br>(Unaudited)<br>(40)<br>(3,128)<br>(4,960)<br>158<br>154<br>757<br>13,974<br> |      |

### 5. FINANCE COSTS

|  | Six months ended 30 June |             |
|--|--------------------------|-------------|
|  | 2020                     | 2019        |
|  | HK\$'000                 | HK\$'000    |
|  | (Unaudited)              | (Unaudited) |
| Interest expenses on bank borrowings             | 23                       | 62          |
| Interest expenses on lease liabilities           | 1,504                    | 841         |
| Interest expenses on other loan                  | 190                      | _           |
| Interest expenses on amount due to               |                          |             |
| a former shareholder of a subsidiary             | 33                       | _           |
| Ancillary costs in respect of banking facilities | 226                      | 271         |
|  | 1,976                    | 1,174       |

|                                       | Six months ended 30 June |                         |
|---------------------------------------|--------------------------|-------------------------|
|                                       | 2020<br>HK\$'000         | 2019<br><i>HK\$`000</i> |
|                                       | (Unaudited)              | (Unaudited)             |
| Current tax                           |                          |                         |
| Hong Kong                             | 17,328                   | 16,997                  |
| Macau                                 | 3,399                    | 1,619                   |
| PRC Enterprise Income Tax             | 1,736                    | 710                     |
| USA Federal Income Tax                | 1,358                    | -                       |
| USA State Income Tax                  | 429                      |                         |
|                                       | 24,250                   | 19,326                  |
| (Over) under provision in prior years |                          |                         |
| Hong Kong                             | (2,476)                  | -                       |
| Macau                                 | 51                       |                         |
|                                       | (2,425)                  | _                       |
| Deferred tax                          | (3,699)                  | 3,740                   |
|                                       | 18,126                   | 23,066                  |

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

Accordingly, the Hong Kong profits tax of the qualifying group entity is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

Under Macau Complementary Tax Law, companies are divided into Group A and Group B tax payers. Group A tax payers are assessed based on their actual taxable profits. Group B tax payers are assessed based on deemed profits ascertained by the Macau Finance Bureau. The Group has Group A and Group B tax payers and Macau Complementary Tax is calculated at a rate of 12% on the assessable profit above Macau Pataca ("MOP") 600,000 for both periods.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries of the Group is 25% for both periods.

The Company's subsidiaries and associates of the Group that are tax residents in the PRC are subject to the PRC dividend withholding tax at 10% when and if undistributed earnings out of profits that arose on or after 1 January 2008 are declared to be paid as dividends to its immediate holding company which is a non-PRC tax resident. According to the "Arrangement between the Mainland of China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income" and Guoshuifa [2008] No. 112, where the Hong Kong resident company directly owns at least 25% of the capital of the Mainland company, 5% dividend withholding tax rate is applicable. 5% withholding tax rate was used for both periods. A net provision for dividend withholding tax of approximately HK\$59,000 (unaudited) (six months ended 30 June 2019: HK\$662,000 (unaudited)) was charged to profit or loss for the six months ended 30 June 2020.

The Group's USA subsidiary is subject to USA corporate tax representing 21% of the applicable USA Federal Income Tax rate and an average Income Tax rate of 8.12% for State of New York, State of New Jersey and New York City jurisdictions for the six months ended 30 June 2020 for their operations in the USA.

|   | Six months ended 30 June               |  |
|---|--|--|
|   | 2020<br><i>HK\$`000</i><br>(Unaudited) | 2019<br><i>HK\$'000</i><br>(Unaudited) |
| Profit for the period has been arrived at after charging (crediting):                 |  |  |
| Staff costs (including directors' remuneration):                                      |  |  |
| – Directors' remuneration   | 16,210                                 | 18,858                                 |
| - Salaries and other benefits   | 580,175                                | 434,793                                |
| <ul> <li>Retirement benefit scheme contributions<br/>(excluding directors)</li> </ul> | 22,833                                 | 21,154                                 |
|   | 619,218                                | 474,805                                |
| Cost of inventories recognised as expenses  |  |  |
| (included in cost of sales and services)  | 108,562                                | 116,931                                |
| Depreciation of property, plant and equipment   | 14,044                                 | 9,147                                  |
| Depreciation of right-of-use assets   | 10,947                                 | 6,676                                  |
| Amortisation of intangible assets   | 14,128                                 | 291                                    |
| Write-down of inventories, net  | 1,410                                  | 1,602                                  |
| Loss from change in fair value of derivative financial instruments                    | 203                                    | 504                                    |
| Rental income from investment properties  | (68)                                   | (1,052)                                |
| Less: direct operating expenses incurred for investment properties                    |  |  |
| that generated rental income during the period  | 8                                      | 133                                    |
|   | (60)                                   | (919)                                  |
| Auditor's remuneration  | 2,127                                  | 2,023                                  |

#### 8. **DIVIDENDS**

Subsequent to the end of the current interim period, the directors of the Company have determined that an interim dividend of HK3.82 cents per share amounting to HK\$53,480,000 in aggregate will be paid to owners of the Company whose names appear in the register of members of the Company as at the close of business on 16 September 2020.

During the current interim period, a second interim dividend of HK5.07 cents per share in respect of the year ended 31 December 2019 (six months ended 30 June 2019: Nil) was declared and paid to owners of the Company. The aggregate amount of the second interim dividend declared and paid in the current interim period amounted to HK\$70,980,000 (six months ended 30 June 2019: Nil).

#### 9. EARNINGS PER SHARE

The calculation of basic earnings per share attributable to the owners of the Company is based on the following data:

|  | Six months ended 30 June |                         |
|--|--------------------------|-------------------------|
|  | 2020<br><i>HK\$'000</i>  | 2019<br><i>HK\$`000</i> |
|  | (Unaudited)              | (Unaudited)             |
| <b>Earnings</b><br>Earnings for the purposes of calculating basic earnings per share         |                          |                         |
| (profit for the period attributable to the owners of the Company)                            | 106,878                  | 107,793                 |
| <b>Number of ordinary shares</b><br>Number of ordinary shares for the purpose of calculating |                          |                         |
| basic earnings per share   | 1,400,000,000            | 1,050,000,000           |

The number of ordinary shares issued and fully paid as at 30 June 2020 and 31 December 2019 are 1,400,000,000.

For the six months ended 30 June 2019, the number of ordinary shares for the purpose of calculating basic earnings per share has been determined on the assumption that 1,050,000,000 ordinary shares of the Company were in issue and issuable for period ended 30 June 2019, comprising an aggregate of 9,360,000 ordinary shares in issue and adjusted for the effect of capitalisation issue of 1,040,640,000 ordinary shares as if the capitalisation issue had been effective on 1 January 2019.

No diluted earnings per share was presented as there were no potential ordinary shares in issue for both periods.

#### **10. INTANGIBLE ASSETS**

During the current interim period, backlog contracts and brand name amounted to approximately HK\$73,866,000 and HK\$51,994,000, respectively, were acquired in a business combination as set out in Note 17.

The backlog contracts have finite useful lives and amortised on a straight-line basis over 16 months. The brand name is considered by the management of the Group as having an indefinite useful life because it is expected to contribute to net cash inflows indefinitely.

#### 11. CONTRACT ASSETS

|  | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited) | As at<br>31 December<br>2019<br><i>HK\$'000</i><br>(Audited) |
|--|--|--|
| Contract assets<br>Less: allowance for credit losses | 1,183,136<br>(15,746)                                      | 915,172  |
|  | 1,167,390  | 915,172  |

As at 30 June 2020, contract assets include retention receivables of approximately HK\$401,372,000 (unaudited) (31 December 2019: HK\$368,566,000 (audited)). The Group generally provides their customers with one-year warranty period. Upon the expiration of retention period, the customers will provide a final inspection and acceptance certificate and pay the retention within the term specified in the contract.

Retention receivables are interest-free and repayable at the end of retention period of the respective construction contract. The Group did not have any retention receivables that were past due but not impaired at the end of the reporting period.

The changes in contract assets are due to i) adjustments arising from changes in the measure of progress of contracting work, ii) reclassification to trade receivables when the Company has unconditional right to the consideration or iii) addition arising from acquisition of a subsidiary as set out in Note 17.

Details of the allowance for credit losses are set out in Note 12.

#### **12. TRADE RECEIVABLES**

|   | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited) | As at<br>31 December<br>2019<br><i>HK\$`000</i><br>(Audited) |
|---|--|--|
| Trade receivables<br>Less: allowances for credit losses | 931,643<br>(39,951)  | 953,961<br>(53,542)  |
| Unbilled revenue (Note)<br>Bills receivables            | 891,692<br>79,009<br>2,059                                 | 900,419<br>42,853<br>4,496                                   |
|   | 972,760  | 947,768  |

*Note:* Unbilled revenue represents accrued revenue for works performed by the Group but yet to bill. The Group has unconditional right to the payment of the unbilled revenue which is expected to be billed within 90 days and received within 12 months from the end of the reporting period.

As at 30 June 2020 and 31 December 2019, the Group's bills receivables are of age within six months.

The Group generally allows credit period ranging from 14 to 90 days. The Group will assess the credit quality of each potential customer and define rating and credit limit for each customer.

Aging analysis of trade receivables net of allowance for credit losses presented based on the invoice dates are as follows:

|   | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited) | As at<br>31 December<br>2019<br><i>HK\$`000</i><br>(Audited) |
|---|--|--|
| 0 – 30 days<br>31 – 90 days<br>91 – 360 days<br>Over 1 year | 422,389<br>204,430<br>239,034<br>25,839                    | 587,087<br>224,085<br>84,677<br>4,570                        |
| Total   | 891,692  | 900,419  |

The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected loss provision for trade receivables and contract assets.

Trade receivables and contract assets with significant balances and credit-impaired are assessed for ECL individually. The remaining trade receivables and contract assets, they are assessed collectively based on the Group's internal credit rating, historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

During the six months ended 30 June 2020, the Group recognised a net impairment allowance for trade receivables of approximately HK\$3,106,000 (unaudited) (six months ended 30 June 2019: HK\$3,122,000 (unaudited)), based on the provision matrix. A net reversal of impairment allowance of approximately HK\$22,007,000 (unaudited) (six months ended 30 June 2019: a net impairment allowance of approximately HK\$8,991,000 (unaudited)) was made on debtors with significant balances and credit impaired debtors.

During the six months ended 30 June 2020, the Group recognised a net impairment allowance for contract assets of approximately HK\$13,643,000 (unaudited) (six months ended 30 June 2019: Nil (unaudited)), based on the provision matrix. Impairment allowance for contract assets as at 31 December 2019 was not material.

#### 13. TRADE AND RETENTION PAYABLES

|  | As at<br>30 June<br>2020<br><i>HK\$'000</i><br>(Unaudited) | As at<br>31 December<br>2019<br><i>HK\$'000</i><br>(Audited) |
|--|--|--|
| Trade payables<br>Trade accruals<br>Retention payables<br>Bills payables | 309,649<br>55,048<br>126,259<br>                           | 311,640<br>58,039<br>127,479<br>3,810<br>500,968             |

As at 31 December 2019, the Group's bills payables are due within six months.

The credit period on trade payables is ranging from 0 to 90 days. The aging analysis of the Group's trade payables below is presented based on the invoice date at the end of the reporting period:

|   | As at       | As at       |
|---|-------------|-------------|
|   | 30 June     | 31 December |
|   | 2020        | 2019        |
|   | HK\$'000    | HK\$'000    |
|   | (Unaudited) | (Audited)   |
| 0 – 30 days   | 162,225     | 188,793     |
| 31 – 90 days  | 62,559      | 55,566      |
| 91 – 360 days   | 49,152      | 27,233      |
| Over 1 year   | 35,713      | 40,048      |
|   | 309,649     | 311,640     |
| OTHER PAYABLES AND ACCRUED EXPENSES                   |             |             |
|   | As at       | As at       |
|   | 30 June     | 31 December |
|   | 2020        | 2019        |
|   | HK\$'000    | HK\$'000    |
|   | (Unaudited) | (Audited)   |
| Accrued staff costs                                   | 146,798     | 129,052     |
| Accrued contract costs                                | 918,984     | 873,365     |
| Receipt in advance – government grants in relation to |             |             |
| Employment Support Scheme                             | 16,710      | -           |

Others

14.

### **15. OTHER LOAN**

During the current interim period, the Group's USA subsidiary obtained a government loan from USA government amounted to approximately US\$9,848,000 (unaudited) (equivalent to approximately HK\$76,816,000 (unaudited)) (31 December 2019: Nil). The loan is unsecured, carries interest at fixed rate of 1% per annum and due in two years from the date of the loan advanced. The proceeds were used to finance its daily operation.

37,348

1,119,840

43,289

1,045,706

#### 16. PLEDGE OF ASSETS

At the end of the reporting period, the Group pledged the following assets of the Group to secure general banking facilities granted to the Group:

|                           | As at       | As at       |
|---------------------------|-------------|-------------|
|                           | 30 June     | 31 December |
|                           | 2020        | 2019        |
|                           | HK\$'000    | HK\$'000    |
|                           | (Unaudited) | (Audited)   |
| Properties                | 70,300      | 71,600      |
| Investment properties     | 4,860       | 4,900       |
| Bank deposits             | 13,167      | 215,140     |
| Financial assets at FVTPL |             | 16,293      |
|                           | 88,327      | 307,933     |

#### 17. ACQUISITION OF A SUBSIDIARY

On 31 March 2020, a wholly-owned subsidiary of the Company entered into a stock purchase agreement (the "Agreement") with six independent individuals (the "Sellers"), to purchase 34 issued shares of Transel Elevator & Electric Inc., ("TEI"), representing 51% of the equity interests in TEI for an aggregate consideration of US\$35.70 million (equivalent to approximately HK\$278.46 million). TEI is a corporation incorporated in New York that is principally engaged in the business of providing new construction, modernisation, repair and maintenance services in the vertical transportation sector for both residential and commercial real estate customers. The above acquisition had been completed on 31 March 2020 and accounted for as acquisition of business using the acquisition method.

As of the date of approval of these condensed consolidated financial statements, the process of allocating the purchase price for the acquisition of TEI was still on-going by the directors of the Company with the assistance of an independent professional valuation firm. The preliminary purchase price allocation as set out below is also based on preliminary appraisals and other estimates by management and is subject to change, pending finalisation of the valuation of the assets acquired and liabilities assumed. The difference between the purchase price and the value of the assets acquired and the liabilities assumed of approximately HK\$130,629,000 was provisionally recognised as goodwill.

#### **Consideration transferred (determining on a provisional basis)**

|   | HK\$'000 |
|---|----------|
| Cash  | 139,230  |
| Contingent consideration arrangement (Note) | 101,937  |
|   | 241,167  |

- *Note:* Based on the Agreement, out of the aggregate consideration of US\$35.70 million (equivalent to approximately HK\$278.46 million), US\$17.85 million (equivalent to approximately HK\$139.23 million) was paid in cash upon the completion of the acquisition. The remaining consideration of US\$17.85 million (equivalent to approximately HK\$139.23 million) will be deferred and payable as follows:
  - US\$10.71 million (equivalent to approximately HK\$83.54 million) will be paid to the Sellers within 5 business days after the final determination of the first deferral payment, which will be calculated based on actual performance of TEI for the period from 1 July 2020 to 30 June 2021 (the "First Deferral Payment"); and

(ii) US\$7.14 million (equivalent to approximately HK\$55.69 million) will be paid to the Sellers within 5 business days after the final determination of the second deferral payment, which will be calculated based on actual performance of TEI for the period from 1 July 2021 to 30 June 2022 (the "Second Deferral Payment").

Approximately HK\$101,937,000 represents the estimated fair value of the First Deferral Payment and Second Deferral Payment. The fair value of such contingent arrangement amounted to approximately HK\$106,897,000 as at the end of the current interim period and has been included in contingent consideration payables on the condensed consolidated statement of financial position.

Acquisition-related costs amounting to approximately HK\$9,138,000 have been excluded from the consideration transferred and have been recognised directly as an expense when they are incurred. Acquisition-related costs amounting to approximately HK\$5,545,000 have been recognised as an expense prior to the current interim period. The remaining amounts of approximately HK\$3,593,000 have been recognised in the current interim period within the "administrative expenses" line item in the condensed consolidated statement of profit or loss and other comprehensive income.

#### Assets and liabilities recognised at the date of acquisition (determining on a provisional basis)

|   | HK\$'000  |
|---|-----------|
| Non-current assets                          |           |
| Property, plant and equipment               | 5,692     |
| Right-of-use assets                         | 35,509    |
| Intangible assets                           | 125,860   |
| Restricted cash                             | 1,132     |
| Deferred tax assets                         | 460       |
| Current assets                              |           |
| Inventories                                 | 1,412     |
| Contract assets                             | 108,502   |
| Trade receivables                           | 286,445   |
| Other receivables, deposits and prepayments | 1,004     |
| Tax recoverable                             | 3,054     |
| Bank balances and cash                      | 68,624    |
| Current liabilities                         |           |
| Trade and retention payables                | (104,495) |
| Other payables and accrued expense          | (45,641)  |
| Contract liabilities                        | (138,770) |
| Lease liabilities                           | (6,568)   |
| Bank borrowings                             | (55,652)  |
| Amount due to a former shareholder          | (656)     |
| Amounts due to shareholders                 | (8,769)   |
| Non-current liabilities                     |           |
| Bank borrowings                             | (825)     |
| Amount due to a former shareholder          | (4,204)   |
| Lease liabilities                           | (28,941)  |
| Deferred tax liabilities                    | (26,431)  |
|   | 216,742   |

In the opinion of the directors of the Company, the fair value of the receivables acquired (which principally comprised of trade and other receivables) approximated to the gross contractual amounts, the best estimate at acquisition date of the contractual cash flows of the receivables expected to be collected.

#### Non-controlling interests (determining on a provisional basis)

The non-controlling interest (49%) in TEI recognised at the acquisition date was measured by reference to the proportionate share of recognised amounts of net assets of TEI and amounted to approximately HK\$106,204,000.

#### Goodwill arising on acquisition (determining on a provisional basis)

|   | HK\$'000  |
|---|-----------|
| Consideration transferred                       | 241,167   |
| Plus: non-controlling interests (49% in TEI)    | 106,204   |
| Less: recognised amounts of net assets acquired | (216,742) |
| Goodwill arising on acquisition                 | 130,629   |

Goodwill arose on the acquisition of TEI because the acquisition will allow the Group to gain local presence, knowledge and more than 30 years' experience in the USA lifts and escalators market. These benefits are not recognised separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets.

#### Net cash outflows arising on acquisition of TEI

|                                       | HK\$'000 |
|---------------------------------------|----------|
| Consideration paid in cash            | 139,230  |
| Less: bank balances and cash acquired | (68,624) |
|                                       | 70,606   |

Goodwill arising on this acquisition is deductible for tax purpose.

#### Impact of acquisition on the results of the Group

Included in the profit for the current interim period is loss of approximately HK\$4,281,000 contributed by TEI's operation. Revenue for the current interim period includes approximately HK\$195,940,000 generated from TEI.

The pro-forma information provided in this paragraph is for illustrative purposes only and is not necessarily an indication of revenue and results of operations of the Group that actually would have been achieved had the acquisition been completed on 1 January 2020, nor is it intended to be a projection of future results. Had the acquisition of TEI been completed on 1 January 2020, revenue for the current interim period of the Group would have been approximately HK\$2,691,052,000, and the profit for the current interim period would have been approximately HK\$123,294,000.

In determining the 'pro-forma' revenue and profit of the Group had TEI been acquired at the beginning of the current interim period, the directors of the Company calculated depreciation and amortisation of property, plant and equipment, right-of-use assets and intangible assets based on the recognised amounts of property, plant and equipment, right-of-use assets and intangible assets at the date of the acquisition.

#### **18. EVENT AFTER THE REPORTING PERIOD**

Major transaction involving the disposal of 2% of equity interests in TEI.

On 10 August 2020, the Group entered into a share purchase agreement with Mr. Mark Gregorio, a non-controlling shareholder of TEI, to sell 2% of equity interest in TEI for a consideration of US\$1.4 million (equivalent to approximately HK\$10.92 million). The above disposal had been completed on 10 August 2020.

The directors of the Company are still assessing the financial impact of the above disposal to the Group at the date of the issuance of these condensed consolidated financial statements.

For details, please refer to the announcement of the Company dated 11 August 2020.

# MANAGEMENT DISCUSSION AND ANALYSIS

# **INTERIM BUSINESS REVIEW**

## Overview

The first half of 2020 saw some very challenging times with the COVID-19 pandemic stifling economic activities worldwide. In mitigation, the Group put tremendous and extra efforts into its businesses, and its hard work was rewarded with a record high order book. During the reporting period, the Group submitted a total of 913 tenders or quotations each worth over HK\$1 million and was awarded 155 tenders and quotations of over HK\$1 million each, totalling approximately HK\$1.90 billion. As at 30 June 2020, the overall value of outstanding contracts in hand was approximately HK\$10.77 billion, approximately HK\$1.90 billion, or 21.4%, more than that amount at 30 June 2019. The Group is pleased to report that all its four business segments, namely Building Services, Environmental Engineering, Information, Communications and Building Technologies (ICBT) and Lifts and Escalators, were able to maintain high amounts of outstanding contracts in hand during the reporting period.

The Group recorded a total revenue of HK\$2,441.1 million in the first six months of 2020, 17.4% higher than the same period in 2019.

In the reporting period, the maintenance business, which undertakes repair, servicing, operation, and associated minor alteration and fitting out works, saw a steadily growing maintenance services market, which is less susceptible to the ups and downs in the economic cycle and construction cycle of large contracting projects, and thus able to provide a stable income stream. The maintenance business also helps the Group to maintain ties with customers after the new construction projects are completed. In the first half of 2020, maintenance contracts amounting to HK\$474.8 million accounted for 19.5% of the Group's total revenue, 39.1% more than that in the same period last year. Moreover, in the reporting period, approximately HK\$439.2 million worth of maintenance contracts were secured, representing 16.9% of the value of contracts awarded based on work nature, and 80.1% and 3.0% based respectively on contracting works and sale of goods.

With all of the aforementioned factors taken into account, the Group recorded for the reporting period a consolidated net profit attributable to owners of the Company of HK\$106.9 million, representing a slight decrease of 0.83% compared with that in the same period in 2019.

## **Building Services**

Building services remained the largest business segment of the Group in the reporting period in terms of revenue. This encompasses the design, installation, testing and commissioning and maintenance of heating, ventilation and air conditioning ("HVAC") systems, fire services ("FS") systems, plumbing and drainage ("P&D") systems, electrical ("EL") and extra-low voltage ("ELV") systems, as well as combined electrical and mechanical ("E&M") engineering services package contracts. Customers in Hong Kong, Macau and Mainland China are served over a wide range of residential, commercial, industrial, and institutional buildings and premises, data centres, hospitals and health care establishments, and infrastructure facilities such as airports, public transportation, roads and tunnels. In the reporting period, the segment made special efforts in executing projects on hand to reduce the impact of the pandemic. The major contracting projects in-progress each of awarded value over HK\$100 million included:

- A package project including HVAC, EL, FS, and Building Management System ("BMS") for a mixed-use development in Kai Tak
- A package project including HVAC, EL, FS, and P&D for a commercial complex development in Kai Tak
- A package project including HVAC, EL, FS, P&D, and BMS for a public mortuary
- A package project including HVAC, EL, FS, and P&D installation for the guestroom renovation of a hotel in Admiralty
- A EL installation project at a commercial development of a railway station in Tai Wai
- A P&D installation project for a mixed-use development in Chek Lap Kok
- A FS installation project for a mixed-use development in Chek Lap Kok
- A HVAC & EL installation project for a hotel development in Macau
- A EL installation project for a commercial development in Shanghai
- A package project including HVAC, EL, FS, P&D, BMS, cum ELV for a government data centre complex in Cheung Sha Wan
- A package project including HVAC, EL, P&D, and interior fit-out for a data centre in Fotan
- A package of HVAC, EL, P&D, and Sea Water Pumping System for an infrastructure facility in Chek Lap Kok

As evidenced by a steady increase in its maintenance revenue, the building services segment has continued to develop the related capability and expertise. During the reporting period, maintenance, associated minor alteration and fitting out works were undertaken for a wide range of residential, commercial, industrial, and institutional buildings and premises, data centres, hospitals, as well as infrastructures.

As at 30 June 2020, the building services segment had HK\$6,028.5 million worth of outstanding contracts in hand, which represented HK\$994.1 million, or 19.7%, more than that amount at 30 June 2019.

# **Environmental Engineering**

The environmental engineering segment provides total solutions that cover the design, construction, maintenance and operation of environmental engineering systems and treatment plants for water, sewage, sludge, solid wastes and gas projects.

With unmatched technical expertise and a proven track record in project delivery, the segment has been a leader in the environmental engineering market in Hong Kong. In the reporting period, the major contracting projects in progress each valued over HK\$100 million included:

- Advance works for re-provisioning of a water treatment plant in Shatin
- A design and build project for a leachate treatment plant at the landfill in Tseung Kwan O
- A design and build project for a sewage treatment plant at San Wai
- Expansion of a water treatment plant in Tai Po

In addition, six contracts were won in Mainland China to upgrade existing plants, which are already using the Group's technologies to comply with the new environmental standards in Mainland China. A sewage treatment project was also secured in Vietnam, the second of such projects undertaken outside Hong Kong and Mainland China.

Equipped with advanced proprietary technologies and a strong track record in Hong Kong and Mainland China, the Group will continue to bolster its competitive edges and explore business opportunities in overseas markets, particularly in relevant Belt and Road countries, by collaborating with local partners. During the reporting period, the Group participated in establishing a new standard of advanced sewage treatment called "Fenton Oxidation Process for wastewater treatment (芬頓氧化法廢水處理工程技術規範)". The new standard has been included in the environmental protection standards of the People's Republic of China ("PRC") (中華人民共和國國家環境保 護標準) which were announced in January 2020. This achievement will open the Group to more business opportunities for providing services to high concentration organic wastewater treatment facilities.

In the reporting period, the segment also rendered maintenance and operation services to existing environmental facilities of clients from government departments, utility companies and public organisations in Hong Kong, generating a stream of stable revenue for the Group.

For the environmental engineering segment, more projects with high contract sums were completed in this reporting period which led to a lower amount of outstanding contracts. As at 30 June 2020, the value of outstanding contract of the segment was in the sum of HK\$2,068.1 million, representing a decrease of HK\$706.8 million, or 25.5%, relative to that amount at 30 June 2019.

# ICBT

The Information, Communications and Building Technologies ("ICBT") segment is dedicated to offering green and intelligent building solutions. It endeavours to facilitate Hong Kong's evolution into a smart city by integrating a wide range of information and communication technologies with building energy and management technologies. With dedicated in-house research and development capability and through collaboration with market-leading hardware and software partners, universities and research institutes, the ICBT segment customises software and one-stop engineering solutions to meet the diverse needs of customers.

Intelligent building system technologies such as BMS, ELV & Security Systems are evolving rapidly. There are increasing business opportunities for existing buildings to upgrade existing systems with the latest technologies to better optimise energy use and overall operational efficiency. In the reporting period, the major contracting projects in progress each valued over HK\$35 million included:

- Design, supply and installation of the vehicle examination equipment and related control system for an examination facility in Tsing Yi
- Supply and installation of the ELV system for a commercial development complex in Kai Tak
- Supply and installation of the ELV system for hospital expansion in Pok Fu Lam
- Supply and installation of the ELV system for an office development in Quarry Bay
- Design, supply and installation of automatic passenger and vehicle clearance solutions for a boundary crossing facility in Lantau
- Design, supply and installation of the BMS system for an exhibition complex in Wan Chai

In the reporting period, the Group actively promoted a self-developed Cloud-based AI Energy Management Platform to the market. This platform, which works on a monthly subscription model, has caught the eyes of many reputable clients, some of whom have already placed orders while others are discussing further orders. Retro-commissioning is another new technological service the Group has been developing since 2019, and good progress has been made in introducing the service to the government and commercial sectors.

In the Intelligent Transport realm, the Group has already received its first order on Automated Guided Vehicular ("AGV") smart parking systems and has progressed to the installation stage. More business opportunities in AGV are expected in the coming years. The Group is also pursuing Free Flow Tolling, Electronic Road Pricing and other Intelligent Transport business opportunities.

During the reporting period, the ICBT segment continued to grow the related maintenance services backed by the Group's proven work experience and expertise. A wide range of maintenance works for BMS, ELV Systems, automatic passenger and vehicle clearance solutions were offered to government clients, commercial premises and public organisations in Hong Kong.

As at 30 June 2020, the value of outstanding contracts of the segment amounted to HK\$887.8 million, representing an increase of HK\$232.6 million, or 35.5%, over that amount at 30 June 2019.

# Lifts and Escalators

The lifts and escalators segment undertakes the design, manufacturing (under the trade name "Anlev"), sale, installation and maintenance of a wide range of lifts, escalators and moving walkways, including heavy-duty escalators for public transport and large cargo and vehicular lifts, meeting different user requirements. By the second quarter of 2020, Anlev Elex Elevator Ltd ("Anlev Elex"), the Group's wholly-owned subsidiary, has achieved for 30 consecutive quarters the highest safety and quality performance rating in the Lift Contractors' Performance Rating and Escalator Contractors' Performance Rating systems of the Hong Kong Electrical and Mechanical Services Department, since the launch of the rating systems in January 2013.

With this outstanding performance rating in safety and quality, this segment continued to see steady growth in order intake, revenue and gross profit in the first half of 2020. In the reporting period, the major contracting projects in progress in Hong Kong each valued over HK\$10 million included:

- Refurbishment of escalators and walkway systems in the Mid-levels of the Central
- A design and build project of lifts and escalators for hospital expansion in Pok Fu Lam
- Design, supply and installation of lifts for a government premise in the Kowloon east region
- Design, supply and installation of lifts and escalators for an industrial complex in Kwai Chung
- Design, supply and installation of lifts for a mixed-use development in Kai Tak
- Design, supply and installation of lifts and escalators for a public mortuary

The Group landed the first order from the Hong Kong Housing Authority ("HKHA") in 2019 and the second order in the reporting period. As HKHA is the single largest customer in the lift market in Hong Kong, the Group is committed to and positive about building up a share of this important market.

Highly rated by clients, the maintenance services of the lifts and escalators segment continued to develop during the reporting period, catering to the needs of government clients, offices, residential buildings, amusement parks and public organisations in Hong Kong.

The Group acquired in March 2020 51% equity interests in TEI, which was originally one of the Group's distributors in the U.S. On 10 August 2020, the Group disposed of 2% equity interests in TEI and continued to hold 49% equity interests in TEI upon completion of the disposal.

The Group will continue to actively pursue overseas markets and support its overseas distributors in bidding for projects, including metro/railway tenders in South Korea, Australia and Mexico. New agreements were signed with distributors in Eurasia and Eastern Europe regions. On top of growing its distributor network, the Group will explore other promising overseas acquisition opportunities.

As at 30 June 2020, the value of outstanding contracts of the lifts and escalators segment amounted to HK\$1,784.4 million, representing an increase of HK\$1,384.0 million, or 345.6% over that amount at 30 June 2019.

# **Innovation, Resources Management and Other Operation Issues**

The Group's innovation committee has been spearheading with internal funding support development initiatives in different business segments as well as digitisation of its construction and maintenance processes to achieve more effective communication, safer operation, more efficient use of resources and generation of useful data.

Modular Integrated Construction ("MiC"), for example, is used for the first time in the InnoCell project under the building services segment for the Hong Kong Science and Technology Park. The project is expected to be completed by the end of 2020. The ATAL Building Services Prefabrication & Modularisation Construction Technology ("ABSPM"), adopted in the Fu Shan Public Mortuary project, is making good progress with prefabrication and modular units in the production stage. Such innovative construction methods will be applied in other similar contracts to enhance safety, quality and productivity, and to mitigate the acute problems of shortage and ageing of site workers expected in Hong Kong in the coming years.

Advanced processes developed in the environmental engineering segment include the 3rd generation high rate clarifier for mobile sewage treatment plant, and the advanced treatment process for treating high ammonia loading sewage. The solid waste treatment process in sludge/ organic waste co-digestion developed in collaboration with a university aims to maximise the operational efficiency.

The proprietary "IoT Platform", under the ICBT segment has been implemented in several prestigious grade-A premises and shopping malls, gaining recognition and giving the Group credentials. All building systems and IoT devices are integrated on a centralised control platform, thus transforming the ways facilities can be managed. The technology offers wide range of analytics applications to enhance and optimise building performance. In particular, the energy analytics module of IoT Platform is an award-winning application at the American Society of Heating, Refrigerating and Air-Conditioning Engineers ("ASHRAE") Hong Kong Chapter Technology Award 2020 and Hong Kong ICT Awards 2019.

The Anlev Predictive Maintenance & Remote Monitoring System, developed by the lifts and escalators segment, provides real-time lift monitoring, enabling more scientific gauging of lift performance, thereby reducing markedly site manpower cost. In addition, scaffold-less lift installation and Automatic Wire Rope Breakage Laser Detector are developed to enhance work safety respectively through innovative processes and equipment.

Integrated Building Information Modelling ("BIM") is another focus of the Group's development, providing multi-dimensional digital tools to add value to projects throughout their life-cycle of design, planning, construction, operation and maintenance, and assets management. BIM is crucial for prefabrication and MiC. The Group has been strengthening its engineering team with more experienced and competent BIM modellers, qualified BIM professionals and engineers well-versed in applying BIM in projects.

In addition, a new Director (Training and Development) was recruited in April 2020. During the reporting period, over 230 training courses of around 6,000 training hours (external and internal) were organised for employees. More investment in training will be made in the coming years to groom a team of talent for succession purpose.

The Group maintained the main thrust of its operation notwithstanding COVID-19 in the first half of 2020. It has in place a system of precautionary measures including protective masks and sanitiser for staffs and site workers. The Group will continue to stay alert and take timely necessary actions to mitigate risks.

## FINANCIAL REVIEW

## Revenue

For the six months ended 30 June 2020, the Group recorded revenue of HK\$2,441.1 million, representing an increase of HK\$361.8 million, or 17.4%, when compared with the same period last year.

## **Gross Profit**

In the first six months ended 30 June 2020, the Group made an overall gross profit of HK\$407.4 million, representing an increase of HK\$42.5 million or 11.6% as compared with the same period last year (six months ended 30 June 2019: HK\$364.9 million).

The gross profit margin was 16.7% in the six months ended 30 June 2020, representing a decrease of 0.8% against the 17.5% margin in the same period last year.

## **Other Income**

The Group recorded other income of HK\$9.3 million during the first six months of 2020, representing an increase of HK\$2.5 million or 36.8% as compared to the same period last year (six months ended 30 June 2019: HK\$6.8 million). The main contributing factors in the first 6 months of 2020 was an increase in bank interest income.

## Administrative Expenses

Compared with the first six months of 2019, administrative expenses of the Group in the reporting period increased by approximately HK\$74.7 million, of which HK\$11.9 million was related to provision for annual leave and long service payment and HK\$44 million was related to the operating costs of TEI, which became part of the Group's administrative expenses on 1 April 2020. Since 10 August 2020, the Group disposed of 2% interest in TEI. The remaining variances increased by approximately 8.1%.

# Liquidity and Financial Resources

The Group's overall liquidity remained healthy.

As at 30 June 2020, the Group had a total cash and bank balances (excluding pledged bank deposits) of HK\$989.9 million, representing an increase of HK\$303.4 million or 44.2% from HK\$686.5 million as at 31 December 2019.

As at 30 June 2020, the total cash and bank balances were denominated as to 73.6% in HK\$ or MOP, 12.3% in RMB, 11.1% in USD and 3.0% in other currencies (31 December 2019: 87.5%, 10.5% and 2.0% respectively in HK\$ or MOP, RMB and other currencies).

As at 30 June 2020, the Group had banking facilities in respect of bonds, bank overdraft and loans, and other trade finance of approximately HK\$1,705.1 million (31 December 2019: HK\$1,570.2 million), of which approximately HK\$647.3 million (31 December 2019: HK\$332.4 million) had been utilised.

## Use of proceeds from Listing

The aggregate net proceeds raised by the Company from the listing of its shares pursuant to the global offering of the Company in July 2019 (the "Global Offering") were approximately HK\$335.7 million.

The following table sets out the proposed application of the net proceeds and the actual usage up to 30 June 2020:

|   | Net<br>proceeds from<br>Global Offering<br><i>HK\$'M</i> | Utilised<br>amount up to<br>30 June 2020<br><i>HK\$'M</i> | Unutilised<br>amount as at<br>30 June 2020<br>(the "Remaining<br>Proceeds")<br><i>HK\$</i> *M | Expected timeline<br>for utilising the<br>Remaining Proceeds |
|---|--|---|---|--|
| Supporting the expansion and development of the building services segment ( <i>Note</i> )   |  |   |   |  |
| <ul> <li>building services for data centres</li> </ul>  | 33.55  | 18.83   | 14.72   | On or before 31 December 2021                                |
| - building services for healthcare and infrastructure facilities  | 33.55  | 4.62  | 28.93   | On or before 31 December 2021                                |
| Enhancing engineering capabilities in the environmental engineering segment   |  |   |   |  |
| - acquisition of, investment in, cooperating or forming joint ventures  | 59.3   | -   | 59.3  | On or before 31 December 2021                                |
| <ul> <li>additional investment in development of advanced environmental<br/>process technologies</li> </ul>   | 41.4   | 0.5   | 40.9  | On or before 31 December 2021                                |
| Enhancing engineering capabilities of the ICBT segment (Note)   |  |   |   |  |
| - setting up dedicated research and development teams   | 19.3   | 5.1   | 14.2  | On or before 31 December 2021                                |
| <ul> <li>acquisition of, or investment in, companies which possess innovative technology</li> </ul>   | 47.8   | _   | 47.8  | On or before 31 December 2021                                |
| <ul> <li>Expansion and development of the lifts and escalators segment</li> <li>expanding existing manufacturing facilities and construction of a new production plant</li> </ul> | 54.1   | -   | 54.1  | On or before 31 December 2021                                |
| <ul> <li>setting up export sales office and sales and service centres in<br/>Mainland China</li> </ul>  | 13   |   | 13  | On or before 31 December 2021                                |
| General working capital   | 33.7   | 22.4  | 11.3  | On or before 31 December 2020                                |
| Total   | 335.7  | 51.45   | 284.25  |  |

*Note:* The expected timeline for full utilisation of the Remaining Proceeds have been extended for one more year as compared to the initial plan. During the first half in 2020, a certain number of business opportunities have been delayed in both the public sector (e.g. large-scale healthcare and infrastructure projects) and the private sector. Additionally, the timeline of exploring research and development and partnership opportunities have also been delayed due to the pandemic lockdown in many countries and the closure of some research institutions' premises over a period of time.

The Board had closely monitored the use of net proceeds with reference to those disclosed in the prospectus of the Company dated 28 June 2019. Since 2020, the corporate and commercial environment has changed significantly due to (i) the pandemic outbreak and the corresponding lockdown measures that have been strictly enforced in many countries and (ii) the fast-changing China-U.S. relationship. The uncertain economic and market conditions make the identification, negotiation and completion of some of the Group's corporate transactions and investments more challenging. The Group has managed to minimize the impact and delays on the day-to-day business caused by the above factors.

The Board will continue to assess the plans for utilisation of the Remaining Proceeds as set out above in this announcement, and may further revise or amend such plans, where necessary, to cope with the changing market conditions and strive for better business performance for the Group.

The expected timeline of full utilisation of the Remaining Proceeds is based on the Directors' best estimation barring unforeseen circumstances, and would be subject to change based on the future development of market conditions. Should there be any material change in the intended use of the Remaining Proceeds, the Company will make appropriate announcement(s) in due course.

# **Gearing Ratio and Indebtedness**

As at 30 June 2020, the Group's gearing ratio (being gross borrowings divided by total equity) stood at 4.1% (31 December 2019: Nil). All the gross borrowings at end June 2020 were made by TEI. The loans are unsecured and interest bearing.

## **Charges on Group Assets**

The Group had pledged assets of HK\$88.3 million as at 30 June 2020, representing a reduction of HK\$219.6 million or 71.3% compared against the end of last year (pledged assets amounted to HK\$307.9 million as at 31 December 2019). These included bank deposits denominated in RMB, properties and investment properties pledged to banks to secure general short-term banking facilities for certain subsidiaries of the Company.

# **Capital Commitment**

As at 30 June 2020, the Group had capital commitment of HK\$2.3 million contracted but not provided for in the condensed consolidated financial statements for upgrading its human resources management system and ERP system (31 December 2019: HK\$5.1 million).

## **Contingent Liabilities**

As at 30 June 2020, the Group had outstanding performance bonds of HK\$438.3 million (31 December 2019: HK\$308 million), given by banks in favor of the Group's customers as security for the due performance and observance of the Group's obligations under the contracts entered into between the Group and its customers. If the Group fails to provide satisfactory performance to its customers to whom performance bonds have been given, such customers may demand the banks to pay to them the sum or sum stipulated in such demand. The Group will become liable to compensate such banks accordingly. The performance bonds will be released upon completion of the contracting works.

# **Human Resources**

As at 30 June 2020, the Group had 2,728 employees, including 77 contract and 222 term contract hires, in Hong Kong, Macau, Mainland China and USA.

The Group believes in staff development and is committed to creating an environment in which employees will take pride in their work. The Group is ready to compete in the market for the best skills available and provide competitive remuneration to attract and retain talents. As quality and committed employees are fundamental to customer satisfaction and ultimately the success of the Group, the remuneration policy is also performance-linked – designed to share the fruit of its success with employees – to motivate staff in helping the Group achieve its strategic business goals. To serve that important purpose, the Group has a comprehensive system of goals setting and performance appraisal in place. As an equal opportunity employer, the Group treats all employees fairly.

Remunerations of directors and senior management, which are recommended by the remuneration committee of the Board and approved by the Board, are subject to periodic review.

The Group requires employees to act with integrity and upholds a high standard of business ethics when working with customers and business partners. A full set of Code of Conduct which sets out the standard of ethics and conducts expected of the Group and its staff is available for reference by employees via the Group's intranet.

The Group aspires to become an innovative, leading and sustainable multi-disciplinary E&M engineering group. The Group embraces continuous improvement, encourages life-long learning and strives to build a culture that treasures innovation. To support staff development, the Group invests ample resources in training its managers, engineers and technicians.

# **Corporate Recognition**

Many awards from organisations including the ASHRAE and the Hong Kong Professional Building Inspection Academy were received in the reporting period, recognising the Group's outstanding performances and achievements in innovation and quality areas.

The Group will continue to innovate and diligently adhere to the required quality, safety and environmental standards in delivering services and products and assuring workplace safety for all stakeholders.

# OUTLOOK

The China-U.S. trade conflicts and the COVID-19 pandemic have impacted the performance and outlook of economies around the world, including Hong Kong, Macau and Mainland China, which are the Group's three major business regions.

Nonetheless, the Group sees plenty of growth opportunities for it ahead which are summarised below:

# Hong Kong:

- The government earmarked HK\$200 billion for the 10-year Hospital Development Plan
- The government investing in environmental infrastructures like the landfill sites, co-digestion of organic and sewage sludge treatment facilities and upgrading of various sewage treatment plants and water treatment plants
- The commitment to developing the Third Runway of the Hong Kong International Airport and the SkyCity
- The Kai-Tak Development and the Lok Ma Chau Loop Innovation and Technology Park at the border, which will support growth of the digital information sector and demand for data centre infrastructures
- The government has continued to expend on public works to around HK\$100 billion per annum in the coming few years, taking the overall construction-related spending to HK\$300 billion per annum

# Macau:

- The Macau Government has continued to invest in infrastructure projects, including the Macao Light Rapid Transit System, Islands District Medical Complex, an organic waste treatment plant and re-location of a sewage treatment plant
- New gambling and hotel development projects, such as Galaxy Macau Phase 4, Studio City Phase 2 and Wynn Cotai Phase 2, are forthcoming

# Mainland China:

- Upgrading of existing wastewater treatment plants to meet new discharge standard requires switching to advanced treatment processes, underpinned by advanced technical expertise and considerable investment
- The national strategic development plan of the Greater Bay Area will drive demand for quality E&M services of the nine major mainland cities, Hong Kong and Macau therein
- Continuing urbanisation coupled with tightening safety standards and rising quality expectation in Mainland China will make her the largest market in the world for the supply, installation and maintenance of lifts and escalators, which the Group has started to nurture since early 2019

With the abovementioned factors working in the Group's favour, the Group managed to secure a total order intake of HK\$2.60 billion in the first half of 2020 as compared to HK\$3.52 billion in the same period of 2019. It maintained a record high value of outstanding contracts in hand of approximately HK\$10.77 billion as at 30 June 2020, compared to HK\$8.87 billion as at 30 June 2019 and HK\$9.41 billion as at 31 December 2019. As at the date of this announcement, active negotiation was underway for a number of tenders and quotations submitted in the first half of 2020. Moreover, a healthy pipeline of tenders is anticipated for the second half of 2020 and beyond. Therefore, the Group remains cautiously optimistic about its business outlook in the second half of 2020 and in the next few years.

On top of striving for organic growth by constantly taking its technologies and skills to higher levels, the Group sees merger and acquisition of businesses with strengths complementary to its own as an effective way to quickly grow its business. This together with identifying partners and joint venture opportunities for the different business segments, they will enable the Group to widen the scope and geographical footprint of its business. It will use internal resources and/or, if appropriate, seek external financing to fund these initiatives. The Group would make applicable disclosures should there be definitive legal agreements made for such transactions, as required under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

With eyes set on fortifying its market leadership and maximising reward to shareholders, the Group continues to invest in innovation, technology, process improvement and people, to heighten productivity and competitiveness for seizing new business opportunities.

# MATERIAL ACQUISITION AND DISPOSAL OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

On 31 March 2020 (Eastern Time Zone), the Group entered into a stock purchase agreement with certain then independent third parties in respect of the acquisition of 51% equity interests in TEI at an aggregate consideration of US\$35.70 million (equivalent to approximately HK\$278.46 million). The acquisition was completed on 31 March 2020 and TEI became an indirect non-wholly owned subsidiary of the Company. For further details of the acquisition, please refer to the announcement of the Company dated 31 March 2020.

In August 2020, the Company has reassessed the regulatory, operating and business environment in the U.S. and has determined with the board of TEI that it is in the best interest for TEI to have TEI's local management increase their equity stakes in TEI due to latest changing China–U.S. tension. Accordingly, the Group has disposed of 2% equity interests in TEI on 10 August 2020 (Eastern Time Zone). The Directors consider that the disposal of 2% equity shares of TEI would serve the best commercial interests as a whole of the Company, its shareholders and investors, TEI and its shareholders, and other stakeholders and business partners of TEI including its customers and suppliers, after taking into account the business and customer base of TEI. The disposal was completed on 10 August 2020. For further details of the disposal, please refer to the announcement of the Company dated 11 August 2020.

# **INTERIM DIVIDEND**

The Board has declared an interim dividend of HK3.82 cents per share of the Company (the "Share") for the reporting period (the "Interim Dividend") to the shareholders whose names appear on the register of members of the Company (the "Register of Members") as at the close of business on Wednesday, 16 September 2020. The Interim Dividend is expected to be paid to the shareholders of the Company (the "Shareholders") on or about Tuesday, 29 September 2020.

## **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of ascertaining Shareholders' entitlement to the Interim Dividend, the Register of Members will be closed from Tuesday, 15 September 2020 to Wednesday, 16 September 2020, both days inclusive, during which period no transfer of Shares will be registered. The Shares will be traded ex-dividend as from Friday, 11 September 2020. In order to be entitled to the Interim Dividend, Shareholders must lodge all transfer documents accompanied by the relevant share certificates with the branch share registrar and transfer office of the Company in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration by no later than 4:30 p.m. on Monday, 14 September 2020.

# COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company is committed to maintaining high standards of corporate governance practices and procedures. The Company adopted the principles and code provisions of the Corporate Governance Code set out in Appendix 14 to the Listing Rules as the basis of the Company's corporate governance practices.

During the reporting period, the Company has complied with all the code provisions set out in the Corporate Governance Code.

# **REVIEW OF INTERIM RESULTS**

The Audit Committee of the Company was established by the Board for the purposes of, among other things, reviewing and providing supervision over the Group's financial reporting process and internal controls. It currently comprises two independent non-executive directors and one non-executive director of the Company. The Audit Committee has reviewed the Group's unaudited condensed consolidated interim financial statements for the six months ended 30 June 2020 and discussed financial related matters with the management and the external auditors of the Company.

The unaudited condensed consolidated interim financial statements of the Group for the six months ended 30 June 2020 have been reviewed by the Company's external auditor, Deloitte Touche Tohmatsu, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the reporting period.

# PUBLICATION OF THE INTERIM RESULTS AND 2020 INTERIM REPORT ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This interim results announcement is published on the respective websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.atal.com).

The Company's 2020 interim report containing all the information required under the Listing Rules will be despatched to the Shareholders and will be published on the respective websites of the Stock Exchange and the Company in due course.

On behalf of the Board of ANALOGUE HOLDINGS LIMITED Dr. Poon Lok To, Otto Chairman

Hong Kong, 28 August 2020

As at the date of this announcement, the executive directors of the Company are Dr. Poon Lok To, Otto, Mr. Law Wei Tak and Mr. Chan Hoi Ming; the non-executive director of the Company is Dr. Mak Kin Wah and the independent non-executive directors of the Company are Mr. Chan Fu Keung, Mr. Lam Kin Fung, Jeffrey and Mr. Wong King On, Samuel.