

# 越秀房地產投資信託基金 YUEXIU REAL ESTATE INVESTMENT TRUST

(a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))

(Stock Code: 00405)







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# PROFILE OF YUEXIU REAL ESTATE INVESTMENT TRUST ("YUEXIU REIT")

Yuexiu REIT is a Hong Kong real estate investment trust constituted by a trust deed entered into on 7 December 2005 (the "Trust Deed") between HSBC Institutional Trust Services (Asia) Limited as the trustee (the "Trustee") and Yuexiu REIT Asset Management Limited as the manager of Yuexiu REIT ("Manager") as modified by the First Supplemental Deed dated 25 March 2008, the Second Supplemental Deed dated 23 July 2010, the Third Supplemental Trust Deed dated 25 July 2012, the Fourth Supplemental Deed dated 3 April 2020 and the Fifth Supplemental Deed dated 28 May 2021 made between the same parties. Yuexiu REIT was listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 21 December 2005 (the "Listing Date").

Yuexiu REIT's property portfolio (the "Properties") consists of six commercial properties located in Guangzhou, one commercial property located in Shanghai, one commercial property located in Wuhan, one commercial property located in Hangzhou, and two floors of commercial building located in Hong Kong. Yuexiu REIT is the first listed real estate investment trust in the world which invests in real properties in the mainland of the People's Republic of China (the "PRC").

## **UNITHOLDERS CALENDAR**

UNITHOLDERS
CALENDAR 2025-2026

## **MAY 2026**

**PAYMENT OF FINAL DISTRIBUTION FOR 2025** 

## **MARCH 2026**

**ANNOUNCEMENT OF 2025 ANNUAL RESULTS** 

## **OCTOBER 2025**

PAYMENT OF DISTRIBUTION FOR SIX-MONTH PERIOD ENDED 30 JUNE 2025

## **AUGUST 2025**

**PUBLICATION OF 2025 INTERIM REPORT** 

## **MAY 2025**

PAYMENT OF FINAL DISTRIBUTION FOR 2024 AND ANNUAL GENERAL MEETING

## **APRIL 2025**

**PUBLICATION OF 2024 ANNUAL REPORT** 

## **DISTRIBUTION**

In accordance with the Trust Deed, Yuexiu REIT is required to distribute no less than 90% of Total Distributable Income to the Unitholders. The Manager also has the discretion under the Trust Deed, where there are surplus funds, to distribute amounts in addition to that set out in the Trust Deed. At the time of announcing the distribution for any particular year, the Manager shall consider whether to exercise such discretion having regard to factors including but not limited to Yuexiu REIT's funding requirements, its earnings and financial position, its growth strategies, operating and capital requirements, surplus disposal proceeds, compliance with relevant laws, regulations and covenants (including existing limitations on borrowings as prescribed in the REIT Code), other capital management considerations, the overall stability of distributions and prevailing industry practices.

In order to manage the financial affairs of Yuexiu REIT with greater flexibility in a volatile economic environment, the Manager has decided to adjust the payout ratio to 90% for the period from 1 July 2024 to 31 December 2024 (the "2024 Final Period"), resulting in an overall payout ratio of approximately 96% for the full year. The retained distributable funds in this period will be used for capital expenditure within 2025 or partial repayment of borrowings, etc..

In light of the above, the Manager has determined that the final distribution to the Unitholders for the 2024 Final Period will be approximately RMB0.0254 which is equivalent to Hong Kong Dollars ("HK\$") 0.0275 (2023: RMB0.0303 which was equivalent to HK\$0.0334) per Unit. Such final distribution per Unit is subject to adjustment once new units are issued to the Manager (in satisfaction of the Manager's fees) prior to the record date for the 2024 Final Period distribution. A further announcement will be made to inform Unitholders of the final distribution per Unit for the 2024 Final Period.

The final distribution for the 2024 Final Period, together with the interim distribution of Yuexiu REIT for the six-month period from 1 January 2024 to 30 June 2024 (the "2024 Interim Period") being approximately RMB0.0371 which is equivalent to HK\$0.0405 (2023: RMB0.0541 which was equivalent to HK\$0.0590) per Unit, represents a total distribution to each Unitholder for the Reporting Year of approximately RMB0.0625 which is equivalent to HK\$0.0680 (2023: approximately RMB0.0844 which was equivalent to HK\$0.0924).

The total distribution amount for the Reporting Year, being approximately RMB314,767,000 (2023: RMB409,842,000), includes an amount of approximately RMB153,579,000 (2023: RMB170,273,000), that is capital in nature. The total distribution amount for the Reporting Year comprises the distributable amount calculated pursuant to the formula set out in the OC (being approximately RMB254,749,000) plus a further distribution of approximately RMB60,018,000 having regard to the abovementioned discretion of the Manager under the Trust Deed to distribute excess amounts where it has surplus funds. Further details regarding the breakdown of the total distributable amount are set out in the Distribution Statement.

Distributions payable to the Unitholders will be paid in Hong Kong dollars. The exchange rate between the RMB and Hong Kong dollars adopted by the Manager is the central parity rate, as announced by the People's Bank of China, for the five business days preceding the date of declaration of distributions.

## **DISTRIBUTION YIELD**

Disregarding new units to be issued prior to the relevant record date with respect to the Manager's fees, Distribution per Unit ("DPU") for the Reporting Year is approximately HK\$0.0680 (2023: HK\$0.0924), of which approximately HK\$0.0327 (2023: HK\$0.0381) is attributable to capital items, representing a yield of approximately 7.08% (2023: 7.33%) per Unit based on the closing price of HK\$0.96 per Unit as at 31 December 2024 (2023: HK\$1.26).

## **CLOSURE OF REGISTER OF UNITHOLDERS**

The record date for the final distribution will be 10 April 2025. The register of Unitholders will be closed from 10 April 2025 to 11 April 2025, both days inclusive, during which period no transfer of units will be effected. In order to qualify for the distribution, all unit certificates with completed transfer forms must be lodged with Yuexiu REIT's unit registrar, Tricor Investor Services Limited, at 17/F Far East Finance Centre, 16 Harcourt Road, Hong Kong, not later than 4:30 p.m. on 9 April 2025. The final distribution will be paid on 23 May 2025 to the Unitholders whose names appear on the register of Unitholders on 10 April 2025.

## PERFORMANCE SUMMARY

## **FINANCE**



Gross revenue (RMB million)



2,031.54

2.7%

Year-on-Year ("YOY")



Net property income (RMB million)

1,444.93

2.1% yoy



(Losses)/earnings per unit - Basic (RMB)

(0.064)

6,500.0% YOY



Portfolio Valuation (RMB million)

42,308.01

0.6% yoy



NAV attributable to each unitholder (RMB)

2.91

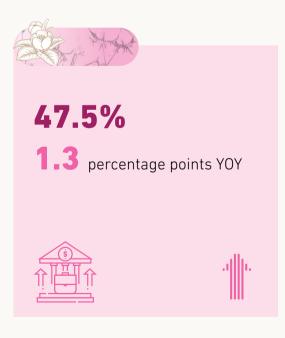
**8.5%** YOY



# YEAR-END PROPERTY OCCUPANCY RATE



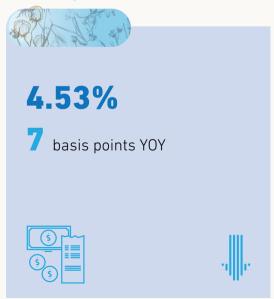
## **DEBT RATIO**



## **DISTRIBUTION (RMB million)**



# AVERAGE EFFECTIVE INTEREST RATE



## **CHAIRMAN'S STATEMENT**

# DEAR UNITHOLDERS OF YUEXIU REIT,

On behalf of the management team of Yuexiu REIT Asset Management Limited ("Manager"), the Manager of Yuexiu Real Estate Investment Trust ("Yuexiu REIT"), I am very pleased to present to you the 2024 annual report of Yuexiu REIT.

**LIN DELIANG** 

Chairman

The year 2024 was a turning point for the global economy towards recovery, and a critical year for China to realise the goals and tasks of its 14th Five-Year Plan. Looking back on this year, the international landscape was complicated and evolving, characterised by diverged regional development, intensified geopolitical conflicts and further restructuring of global industrial and supply chains, all of which have significantly increased uncertainties and cast a chill over economic development. China's economy faced pronounced structural contradictions and insufficient effective demand, as reflected by a clear trend of consumption downgrading and a continued sluggish investment scale. In particular, investment in real estate development fell by more than 10% year-on-year. Meanwhile, the temporary frustration in the transition from old to new industrial growth drivers exacerbated the challenges to stable economic growth. Due to the impact of weak expectations, office tenants have become more prudent in lease expansion, with more emphasis on "cost efficiency"; highend hotels and serviced apartments were affected by consumption downgrades; while retail malls and clothing wholesale markets were hit by consumption downturn. Confronting severe market conditions and intense industry competition, the management team united in a concerted effort to deepen lean management practices and strengthen risk controls, which combined with the quality of our premium properties and the excellent efforts made by all members of the management team, thereby delivering a relatively robust performance for the Unitholders.

## **RESULTS AND DISTRIBUTION**

As at 31 December 2024, Yuexiu REIT maintained ten high-quality properties with an area of ownership of 1,184,156.5 sq.m. and a total rentable area of 803,984.1 sq.m.. The overall occupancy rate was 84.5%, and the unit rent was RMB191.9 per sq.m. per month. During the Reporting Year, Yuexiu REIT recorded a total operating revenue of approximately RMB2,031,536,000, representing a decrease of 2.7% as compared to RMB2,086,855,000 for the same period last year.

In 2024, Yuexiu REIT's total distribution amounted to approximately RMB314,767,000, representing a decrease of approximately 23.2% as compared to the total distribution of RMB409,842,000 for 2023. In order to manage the financial affairs of Yuexiu REIT with greater flexibility in a volatile economic environment, the Manager has decided to adjust the payout ratio to 90% for the period from 1 July 2024 to 31 December 2024 (the "2024 Final Period"), resulting in an overall payout ratio of approximately 96% for the full year. The retained distributable funds in this period will be used for capital expenditure within 2025 or partial repayment of borrowings, etc.. The distribution is approximately HK\$0.0680 per Unit for 2024 (2023: approximately HK\$0.0924). Based on the closing price of HK\$0.96 on 31 December 2024, the yield was approximately 7.08%.

## **MACRO ECONOMY**

Looking back over the past year, the international development landscape remained volatile, marked by reemerged geopolitical conflicts, rising trade protectionism and regional development disparities. Against
this backdrop, the global macroeconomy has successfully moved towards a moderate recovery,
with year-on-year growth recorded in global trade in goods. China's economic development has
been generally stable, with steady progress, making it a key contributor to global economic
growth. According to preliminary calculations by China's National Bureau of Statistics,



## **CHAIRMAN'S STATEMENT**

China's GDP reached RMB134,908.4 billion in 2024, maintaining its position as the world's second largest economy with a year-on-year growth rate of 5%. This growth rate ranked among the highest among major global economies, underscoring China's role as a major driver of global economic growth and demonstrating its strong resilience. During the year, the Chinese government introduced a "trade-in of old consumer goods" subsidy policy to stimulate consumption, contributing to a total retail sales of consumer goods of RMB48,789.5 billion, which represents a year-on-year increase of 3.5%. Major efforts were also made to foster new quality productive forces, injecting vitality and momentum into the transformation of the industrial structure. Additionally, we were pleased to see the easing of inflationary pressures in the United States during the year, prompting the US Federal Reserve to initiate interest rate cuts starting from the third quarter, with a cumulative reduction of 100 basis points for the year. Meanwhile, China maintained a relatively low interest rate environment, marking a synchronised shift towards monetary easing by the world's two largest economies, which is expected to gradually reduce corporate financing costs.

Guangzhou faced noticeable structural adjustment pressure in its economic development, which combined with insufficient effective demand and weak market expectations, resulted in relatively weak economic growth momentum. In 2024, the city GDP reached RMB3,103.250 billion, representing a year-on-year growth of 2.1%, marking a significant slowdown. While consumption of bulk commodities such as automobiles contracted significantly, the "trade-in of old consumer goods" policy stimulated growth in household and home appliance consumption. The city's total retail sales of consumer goods amounted to RMB1,105.577 billion, substantially in line with the previous year. Export performance improved significantly, with the total value of exports grew by 7.8% to RMB700,548 million, effectively supporting a 3.0% year-on-year increase in the city's total foreign trade value. As one of the cities in the Guangdong-Hong Kong-Macao Greater Bay Area with the closest cooperation with the Chinese Academy of Sciences, Guangzhou has actively promoted the mutual reinforcement in industrial development and technological advancement in recent years. Guangzhou has leveraged technological innovation to empower industrial transformation and upgrading, with a focus on fostering and developing sectors with new quality productive force, including integrated circuit, ultra-high-definition video and new-type display, aerospace equipment manufacturing, among other industries. These emerging industries have accumulated strength and become new driving forces for high-quality economic development.

Shanghai secured steady progress in its economic development, with new growth drivers continuously strengthening. In 2024, the city GDP grew by 5.0% to RMB5,392.671 billion, maintaining its position as the leading economic centre in China. Shanghai's industrial structure has been consistently optimising, with the output value of integrated circuits and artificial intelligence (AI) in the advanced manufacturing industries increasing by 20.8% and 7.1% year-on-year, respectively. Among the industrial strategic emerging industries, the new generation information technology industry and the highend equipment industry recorded growth of 7.1% and 5.1%, respectively, in the output value. The number of high-tech enterprises exceeded 25,000 during the year. With the establishment of the Shanghai International Reinsurance Exchange and the IMF Shanghai Regional Center during the year, Shanghai has further strengthened its role as a financial hub, with the total transaction value of the city's financial markets increasing by 8.2% year-on-year to RMB3,650.30 trillion. In contrast, the consumer market was relatively sluggish, with the city's total retail sales of consumer goods amounting to RMB1,794.019 billion, representing a year-on-year decrease of 3.1%.

Wuhan's economic development has achieved steady growth with improved quality. In 2024, the city GDP increased by 5.2% year-on-year to RMB2,110.623 billion, with the added value of the tertiary industry growing by 6.1% to RMB1,401.496 billion. The new quality productive forces was building up at an accelerated pace, with the added value of high-tech manufacturing enterprises above the designated size increasing by 23.7%. The production of smartphones, opto-electronic devices, lithium-ion batteries and new energy vehicles increased by 66.5%, 28.3%, 28.0% and 18.9%, respectively. The consumer market remained stable, with the city's total retail sales of consumer goods reaching RMB793,187 million, representing a year-on-year increase of 5.3%.

Hangzhou maintained steady economic development, with accelerated cultivation of new quality productive forces. In 2024, the city GDP reached RMB2,186.0 billion, representing a year-on-year increase of 4.7%. The service sector's contribution rate to economic growth reached 78.1%. Emerging industries continued to accumulate growth momentum, with the added value of the manufacture of computers, communication equipment and other electronic equipment and the manufacture of automobiles increasing by 7.5% and 16.7%, respectively. The city's total exports of goods amounted to RMB595.0 billion, representing a year-on-year increase of 11.5%, 4.4 percentage points higher than the national average. The city's total retail sales of consumer goods amounted to RMB788.4 billion, representing a year-on-year increase of 2.8%.

## **MARKET REVIEW**

### Office Leasing Market

In 2024, the Grade A office market in Guangzhou faced significant pressure on rents and occupancy rates. This was mainly due to the pursuit of cost efficiency by enterprises, which resulted in shrinking demand for office space in core business districts. Additionally, new supply in emerging business districts such as Pazhou and International Finance City has intensified competition for customers, as they offered favourable rents and attracted tenants from the internet and technology industries, putting more competitive pressure on traditional business districts like Zhujiang New Town and Tianhe North (Tianhe Bei). According to market research data, there were five projects delivered and launched to the market throughout the year, with new supply of Grade A office space in Guangzhou exceeding 230,000 sq.m., pushing the market stock to over 7,180,000 sq.m., which represents a year-on-year increase of 3.4%. The net absorption was 58,000 sq.m., and both Zhujiang New Town and Tianhe North recorded negative net absorption. The citywide vacancy rate climbed to 19.6%. During the year, many landlords adopted a strategy of boosting transactions with lower prices to stabilise occupancy rates. Rental levels continued to decline, with an average rent of RMB135.4 per sq.m. per month, representing a year-on-year decrease of 6.5%. In terms of industrial momentum, office leasing demand from enterprises in information technology, finance, professional services, retail, and trade industries remained relatively stable, contributing over 50% to the total leasing transactions for the year.

The office market in Shanghai experienced a slow recovery in demand, while new supply continued to increase and rents showed no sign of stopping their decline. According to market research data, throughout the year, the new supply of Grade A office space in Shanghai reached 1,385,000 sq.m., pushing the total stock to 19,730,000 sq.m.. The rental level fell to RMB5.9 per sq.m. per day and the vacancy rate climbed to 22.7%. The falling rental level led to an increase in cost-driven relocation and upgrading demand, driving the net absorption of Grade A office space to 696,000 sq.m. throughout the year, representing a year-on-year increase of 8.1%. The finance and professional services, IT, and manufacturing and trade industries contributed over 70% to the demand for office space in Shanghai.

## **CHAIRMAN'S STATEMENT**

The office market in Wuhan saw a significant slowdown in new supply, with destocking as the keynote. According to market research data, throughout the year, the citywide new supply of Grade A office space reached 35,000 sq.m., representing a year-on-year decrease of 78.4%. The total stock rose slightly to 2,955,000 sq.m.. The net absorption and vacancy rate was 51,000 sq.m. and 38.2%, respectively, representing a year-on-year decrease of 41.4% and 1 percentage point, respectively. Half of the annual leasing transactions came from corporate demand for office upgrades. Services, IT and manufacturing were the top three industries in terms of demand, with small-area products dominating. The rental level remained in a downward trend, with the average rent for Grade A office space at RMB81.3 per sq.m. per month, representing a year-on-year decrease of 9%.

The office market in Hangzhou remained under tremendous destocking pressure, despite a temporary slowdown in new supply. According to market research data, throughout the year, the citywide new supply of Grade A office space decreased by 62% year-on-year to 86,000 sq.m., and the net absorption decreased by 29.6% year-on-year to 79,000 sq.m.. The vacancy rate remained largely flat at 27.5%. Cost control drove relocation and replacement activities, with small-area, furnished products well accepted by the market. New rental demand mainly came from the IT, finance and professional services industries. Landlords' bargaining power remained weak and the rental level decrease by 5.3% year-on-year to RMB4.3 per sq.m. per day.

#### **Retail Market**

In 2024, Guangzhou saw only one shopping mall launched to the market, namely the Canton Tower Shopping Mall (114,000 sq.m.), which opened in the fourth quarter. According to market research data, the total stock of retail malls in the city rose slightly to 7,558,000 sq.m.. In terms of market demand, the net absorption for the year was 109,000 sq.m., the lowest level in the past decade, and most of which were pre-leased area of the new project mentioned above, reflecting the weak desire of brands for lease expansion amid a consumption downgrade. To stabilise the occupancy rate, shopping mall owners adopted more aggressive tenant solicitation strategies to facilitate the lease of vacant space by lowering rents. The citywide vacancy rate was 12.2%, representing a year-on-year decrease of 0.6 percentage point.

In the past year, Wuhan saw a new supply of retail spaces of nearly 1,000,000 sq.m., bringing the total stock in the city to over 8,500,000 sq.m. by the end of the third quarter. Newly opened shopping malls during the year included Wuhan MixC, Wuhan SKP and Hanjie Wanda Plaza, which drove the upgrading of the high-end retail segment and the expansion of trendy retail operations, resulting in a positive leasing performance. According to market research data, by the end of the third quarter, the average first floor rent in Wuhan's retail market decreased by 1.4% to RMB355.8 per sq.m. per month, while the vacancy rate decreased by 2.2 percentage points to 9.9%. This reflects the consistent strategy of "boosting transactions with lower prices" adopted by the landlords to offset the negative impact of insufficient domestic demand on lease expansion by the brands.

## **Clothing Wholesale Market**

2024 has been another challenging year for the clothing wholesale market, characterised by insufficient domestic demand, overall pressure on export markets, further transformation of traditional channels and integration with innovative channels, and the continuous adjustment to the industry structure amid competition for tenants for existing areas. According to data from the China National Textile and Apparel Council, China had 862 textile and apparel wholesale markets with an area of over 10,000 sq.m. in 2024, representing a year-on-year increase of 0.23%, while the total transaction value remained largely unchanged year on year. The 44 leading markets across China together accounted for more than 70% of the market share of the country's textile and apparel wholesale market. While online consumption patterns kept evolving, the online traffic benefits for apparel e-commerce showed signs of diminishing, and consumers are gradually returning to physical stores. Promoting online and offline two-way traffic through exhibitions, purchasing festivals, fashion weeks and other initiatives, further strengthening the resource integration capabilities and improving service quality have become effective means to consolidate competitive advantages and promote turnover growth.

#### Hotel and Serviced Apartment Market

The Chinese Mainland hotel market showed a "rise followed by decline" pattern in 2024. While the first quarter extended the recovery momentum from 2023, overall demand started to contract from the second quarter onward, due to the impact of macroeconomic downturn, weak consumer spending and the diversion effect of outbound tourism, among other factors. According to data from China's National Immigration Administration, the country registered 20,115,000 visa-free entries by foreigners in 2024, representing a year-on-year increase of 112.3%, partially offsetting the decline in domestic demand. STR data indicated that the average daily rate (ADR) of Mainland hotels recorded year-on-year decreases for three consecutive quarters, and only luxury hotels recorded occupancy growth for the year. The luxury hotel segment in Guangzhou recorded an occupancy rate of 74.9%, representing a year-on-year increase of 1.9 percentage points; ADR and revenue per available room (RevPAR) were RMB1,255.0 and RMB940.4, respectively, representing a year-on-year decrease of 2.4% and increase of 0.1%, respectively.

#### **BUSINESS OPERATING STRATEGIES**

Deeply understanding and adapting to the changes in the industry, the Manager adhered to the lean management principle, proactively controlled risks and implemented practical, effective, targeted and dynamically balanced asset management strategies, with a view to achieving timely feedback and solid support for occupancy rate, rental level, tenant structure and property valuation. The Manager seized market opportunities in a proactive manner, dynamically reviewed the operational strategies for different business segments, and continuously sought to optimise and adjust the tenant structure to deliver a long-term sustained business growth and stable rental returns.

In terms of **office buildings**, with deeper insights into market demands, the Manager increased the supply of furnished units and promoted iterative upgrades of product standards, thereby effectively shortening the tenant solicitation cycle; by leveraging its platform advantages for resource integration, strengthened collaboration with government departments, industry associations and tenants to consolidate and expand the office ecosystem; focusing on tenant needs and experience enhancement, diversified its service offerings to create a clean and comfortable workplace environment and provide premium, attentive soft services; improved service quality to enhance tenant loyalty and thus reinforcing project competitiveness; embedded the green, low-carbon, healthy and safe concept into all aspect of office operations, and introduced WELL standards to strengthen human-centric care, organised tenant open days to add vitality to the workspace, and collaborated with stakeholders to promote sustainable development of the building ecosystem.

## **CHAIRMAN'S STATEMENT**

In terms of **retail shopping malls**, the Manager strengthened partnerships with brand owners to expand the retail brand portfolio by 230% while continuously enhanced brand quality; optimised the brand portfolio in light of consumption trends by introducing multiple emerging brands in food and beverage, beauty, and children's sectors, thereby enriching consumption scenarios to foster new drivers of sales growth points; combined with continuous innovation represented by its three self-created festivals, "Fashion Festival (悦潮), Shopping Festival (悦購) and Food Festival (悦食)", aiming to achieve sustainable growth in customer flow and sales; organised diversified theme events that were well received by the public to practice ESG and social welfare initiatives and thus enhancing market influence and reputation; initiated lease renewals with expiring units and key tenants in advance and implemented business solicitation in advance to retain a reserve of customers, thereby ensuring seamless tenant transitions and stabilising the project operations; systematically operated membership and private communities, expanding membership point redemption scenarios to promote members' consumption.

In terms of **wholesale market**, the Manager refined project market positioning through dynamic adjustment of leasing strategies to attract high-quality tenants; established specialised category zones and optimised customer flow routes, driving steady growth in occupancy rates; arranged lease renewals for expiring floors and units in advance and renewed in batches according to merchant performance, and guided tenants to proactively enhance their operations, in an effort to revitalise the in-venue business atmosphere; regularly collaborated with tenants on promotion initiatives to expand brand awareness and reputation; utilised government and industry association resources to facilitate omni-channel marketing, highlighting White Horse Building's profound expertise and forward-looking vision in the fashion industry; actively explored new transaction models and promote the development of a smart market. During the year, the White Horse Smart Selection Platform was officially launched, aiming to foster a second performance growth curve for online transactions through AI, VR and other technological means.

In terms of **the hotel**, the Manager developed flexible pricing strategies for room services to secure a share in the highend market, and capitalised on the opportunities arising from holiday economy to drive revenue growth; closely monitored market trends and competitor dynamics, with upgrades in terms of product offerings, channels and marketing; adopted a dual-track approach of core sales channels and new media promotion to reinforce the leading position of Four Seasons Hotel in the local luxury market. As for the catering operations, by consistently improving restaurant service quality and taking full advantage of product differentiation advantages, the Manager won multiple Michelin awards, demonstrating market recognition while effectively increasing brand visibility and appeal, particularly among international travellers.

In terms of **the serviced apartments**, the Manager dynamically optimised customer structure to capture market opportunities, and capitalised on national visa-free policies through greater marketing efforts targeting inbound traveller, which offset the impact of declining domestic demand; invested in facility renovation and upgrades to improve product competitiveness and effectively raise ADR; by stabilising the long-term tenant base while attracting more short-term tenants, achieved growth both in occupancy rates and room rates, which drove overall revenue to new heights and helped maintaining the market-leading competitiveness.

#### **INVESTMENT AND FINANCIAL STRATEGY**

The Manager adhered to a prudent and reliable investment development strategy, developed high development potential cities based on the Guangdong-Hong Kong-Macao Greater Bay Area, and expanded the evaluation scope of investment properties to include sustainable development standards. The Manager will review the operation and investment returns of its properties from time to time. Upholding the policy of continuous optimisation of asset portfolio, the Manager will also dispose of non-core projects with weakening growth in a timely manner and strive to create steady and sustainable returns for the Unitholders.

Yuexiu REIT implemented stable and prudent financial policies. As at 31 December 2024, the ratio of total borrowings to total assets of the Yuexiu REIT was 47.5%, which still had room for the upper limit of 50.0% as stipulated in the REIT Code. The Manager paid close attention to the changes in interest rates and exchange rates, proactively expanded capital channels, made reasonable planning for overseas loans as they fall due in future and sought to obtain an appropriate average rate of financing cost, thus ensuring the effective management of liquidity risks.

As for interest rate management, the Manager utilised the capital cost advantage of Renminbi to replace high-interest overseas loans, thereby saving part of the financing cost. Throughout 2024, loans of more than RMB4.5 billion in total were secured to refinance offshore HKD-denominated debt, effectively lowering the Yuexiu REIT's overall financing costs. At the end of 2024, the overall interest rate of Yuexiu REIT's financing was 4.16% per annum, representing a decrease of 58 basis points from 4.74% at the beginning of the year. The average interest payment rate for the year was 4.53%, representing a year-on-year decrease of 7 basis points from 4.60% in 2023.

With regard to foreign exchange management, the Manager continued its focus on the market dynamics, actively adjusted the financing structure and timely used foreign exchange hedging tool at reasonable cost to monitor foreign exchange exposure. As at the end of 2024, the proportion of RMB financing increased to approximately 60% from approximately 39% at the beginning of the year, and the foreign exchange risk exposure was approximately 40%.

The Manager continued its work in maintaining a stable credit rating of the Yuexiu REIT. As of the end of 2024, based on the confidence in Yuexiu REIT's operating capability and stable cash flow expectation, two international rating agencies granted Yuexiu REIT an investment-grade rating.

### **ASSET ENHANCEMENT STRATEGIES**

The Manager continues to implement strategic asset enhancement plans and explore opportunities for asset appreciation by reviewing the property portfolio of the Yuexiu REIT on a regular basis, thereby maintaining a competitive advantage in the market and increasing returns of the projects. Meanwhile, the Manager has targeted at the contact points of customers to carry out asset optimisation to improve customer satisfaction and experience, achieving continuous enhancement in rental value of the properties of Yuexiu REIT. Additionally, through asset appreciation projects, the Manager is committed to enhancing the energy-saving and carbon-reduction capabilities of properties, while elevating safety standards to support the achievement of ESG goals. The total investment in asset appreciation and improvement projects for the year amounted to approximately RMB38.97 million.

## **CHAIRMAN'S STATEMENT**

## SUSTAINABLE DEVELOPMENT

The Manager actively promotes the integration of ESG considerations into day-to-day decision-making and operational thinking, adopts a holistic and long-term perspective on ESG capability building, integrates ESG standards into business practices, and regards ESG as an effective tool to drive overall high-quality development to improve its management level and efficiency on an ongoing basis. By virtue of its overall ESG performance, Yuexiu REIT has received high recognition from multiple mainstream international ESG ratings, including the MSCI ESG BB rating, a Green Four Star rating and A-rating (highest level) for public disclosure by the Global Real Estate Sustainability Benchmark (GRESB), and "Low Risk" rated by Sustainalytics. Furthermore, Yuexiu REIT's score in Standard & Poor's Corporate Sustainability Assessment (CSA) rose to 42, higher than 79% of the global real estate companies included in the assessment.

## **PROSPECTS**

Looking ahead to 2025, the global environment is poised for a moderate recovery, albeit amid increasing uncertainties in geopolitics and trade policies. Lacklustre domestic demand has resulted in weak consumption, while numerous structural challenges have emerged during the transition and upgrading from old to new industries. The sluggish investment sentiment has yet to be improved under weak expectations. During the final year of the 14th Five-Year Plan, it is anticipated that technological advancements will facilitate industrial transformation and upgrading, and positive effects of policies will continue to stimulate consumption and investment. Various challenges and difficulties are expected to be gradually resolved, affirming that the basic trend of China's long-term growth remains unchanged.

In 2025, with a focus on its main tasks of "boosting economic growth, ensuring security, hosting the National Games, and improving quality", Guangzhou will advance high-quality development and accelerate the construction of the Guangdong-Hong Kong-Macao Greater Bay Area. To this end, Guangzhou will prioritise industry development, build a manufacturing city, make full efforts to build a modernised industrial system, foster and expand new quality productive forces at a faster pace, and concentrate on building itself into an advanced manufacturing hub in China. It will also strive to comprehensively expand domestic demand by unleashing social consumption potential, while simultaneously expanding effective investment, thereby accelerating the integrated development of domestic and foreign trade. Guangzhou's GDP growth rate in 2025 is expected to stand at around 5%, with similar growth rates for fixed asset investment and total retail sales of consumer goods, and total value of imports and exports is expected to grow at a rate of around 3%.

In 2025, Grade A office in Guangzhou is expected to see a new supply of more than 900,000 sq.m., of which 56% originating from International Finance City and 44% from Pazhou, while the mature business districts, including Zhujiang New Town, Sports Centre and Yuexiu Business District, are expected to maintain the existing stock in the short term. Due to weak demand and increased supply, overall vacancy rate will remain high, exerting persistent pressure on rental levels. Over the next five years, International Finance City and Pazhou are projected to remain the primary sources of new supply, collectively accounting for more than 95%. By the end of 2029, Guangzhou's total stock may rise to exceed 9,600,000 sq.m..

In 2025, the prime retail property market in Guangzhou is about to see a new supply of 295,000 sq.m., primarily originating from sub-core business districts. Over the next five years, new supply will also concentrate in Panyu, Liwan and other sub-core business districts. Despite the limited new supply, core business districts still face downward pressure on rental levels due to consumption downturn.

In 2025, as industry competition remains fierce, the clothing wholesale market in China will see an even more prominent Matthew effect, with high-quality apparel trading platforms expected to gain more opportunities to grow their market shares by virtue of their stronger resource integration capabilities. As one of Guangdong's advantageous industries, the textile and apparel industry as a whole is rapidly shifting from the traditional model with low added value to a model characterized by personalization, fashion, customization and greenness. Thanks to the ongoing integration and strengthening of the supply chain, digital platforms covering the whole process, from textile production, raw material trading, clothing design to product distribution, have been continuously improved, and the resulting improvement in operational efficiency has consolidated the cost advantages. With the deep integration of online and offline scenarios, offline scenario incubation has become a priority for the clothing wholesale market, while building an online e-commerce platform and introducing live streaming will help tenants expand their online sales channels.

The forecast for hotel market performance in 2025 shows positive signs. With the growing desire for high-quality consumption and increasing proportion of middle- and high-income groups, the demand for mid- to high-end hotels is expected to continue to grow, and luxury hotels will continue to enjoy a more optimistic prospect than other grades. More specifically, the global economic recovery has boosted business travellers, China's visa-free entry policy encouraged tourism travellers, and the pursuit of a higher quality of life drove recreation and vacation travellers, all of which have generated solid demand for luxury hotels. The catering operations saw sluggish demand due to consumption downturn, making it difficult to recover to the revenue level of 2019, which has put higher requirements on service quality improvement and cost control.

In 2025, Shanghai will focus on its primary mission of building itself into an international economic centre, financial centre, trade centre, shipping centre, and technological innovation centre (collectively referred to as the "five centres"). It will promote the integrated development of technological innovation and industrial innovation to accelerate the construction of a modern industrial system; vigorously foster and expand strategic emerging industries, for example, by implementing the "Shanghai plans" for the development of integrated circuits, biomedicine and AI, and launching the "AI+" initiative to accelerate the development of the AI industry. It will cultivate and support strategic emerging industries and future industries, such as the low-altitude economy, new energy vehicles and robotics. The GDP growth target for Shanghai in 2025 is set at around 5%.

In 2025, Shanghai Grade A office market will witness new supply concentrating in secondary and non-core business districts, pushing up the total stock in the market to 1,650,000 sq.m.. The vacancy rate is expected to decline following an initial rise. Over the next three years, rental levels of Grade A offices in Shanghai are projected to keep declining.

In 2025, Wuhan will prioritize the construction of a technological innovation centre with national influence, actively promoting the establishment of national opto-electronic information, digital design and manufacturing innovation centres, developing high-quality national pilot area for Al innovative applications, and cultivating and expanding emerging industries. It will also seek to expand the scope of the "trade-in of old consumer goods" policy, with an aim to stimulate mass consumption potential and boost domestic demand. The GDP growth target for Wuhan in 2025 is set at around 6%.

## **CHAIRMAN'S STATEMENT**

Wuhan's Grade A office market will see continuous growth in supply in 2025, with over 500,000 sq.m. of prime grade-A offices expected to be delivered and launched to the market within the year, further intensifying market competition. By the end of 2027, the total stock in the market may rise to more than 4,700,000 sq.m.. As a result, rental rates are expected to extend the downward trend in the near future and vacancy rates will further rise to over 40%.

In 2025, Hangzhou will focus on building itself as a city with higher levels of innovation vitality. It will support the development of advanced manufacturing, vigorously promote the development of five emerging industries with great potential: general artificial intelligence, low-altitude economy, humanoid robots, brain-inspired intelligence and synthetic biology, and accelerate the construction of a distinctive modern service industry system. The GDP growth target for Hangzhou in 2025 is set at around 5.5%.

Hangzhou will see seven office projects delivered and launched to the market in 2025, including premium projects such as Hangzhou IFC and Hangzhou Highlong Plaza, adding over 500,000 sq.m. of new supply. To alleviate part of the supply pressure, the Hangzhou government has implemented regulatory adjustment on approximately 330,000 sq.m. of land for the change from commercial to residential use. However, it is expected that the city-wide rental levels will remain under pressure in the near future and vacancy rates will remain high. Hangzhou has garnered global attention as a leading hub for technological innovation, with expectations that AI and computational economy will continue to bring new industrial momentum.

We are cautiously optimistic that with the combination of its premium portfolio of properties coupled with its professional management team, Yuexiu REIT will adhere to its original aspiration of maximising asset value. Through the implementation of proactive and prudent leasing strategies, Yuexiu REIT will strive to tap the potential of business solicitation and tenants acquisition, further attract customer flows through diverse festive-themed events, deepen the digital empowerment to promote talents acquisition and operation, keenly grasp the potential opportunities to steadily advance debt restructuring, and expand financing opportunities in the capital market to effectively reduce financing costs, continuously generating stable return to the Unitholders.

## **APPRECIATION**

We would like to take this opportunity to express our sincere gratitude to the Directors, senior management and staff for their dedicated hard work in the development of Yuexiu REIT, and our heartfelt thanks to all Unitholders, tenants and business partners for their strong support for Yuexiu REIT.

### **LIN DELIANG**

Chairman

Hong Kong, 17 March 2025

#### **BUSINESS REVIEW**

In 2024, the complex and volatile global economic situation, coupled with the ongoing geopolitical conflicts, cast a shadow over the economic recovery. The US Federal Reserve has started interest rate cuts during the year, but at a slower pace than expected. 2024 was also a critical year for China to accomplish its objectives and tasks set out in its 14th Five-Year Plan. During the year, however, China faced a series of macroeconomic challenges, including insufficient effective demand, weak consumption and a continuous decline in investment scale. Due to the expectation for a sluggish economy, tenants in office buildings adopted a more prudent approach to expansion and placed greater emphasis on achieving "lower cost for high efficiency". In addition, luxury hotels and apartments were plagued by a consumption downgrade, and retail shopping malls and the clothing wholesale market also faced the impact of the weakening consumption. As such, with a view to boosting the economy, the Chinese government made vigorous efforts in developing new quality productive forces – represented by artificial intelligence and low-altitude economy – during the year, introduced a policy directed at the "trade-in of old consumer goods", issued ultra-long-term special China Government Bonds and lowered the Loan Prime Rate (LPR). These integrated measures managed to inject new momentum into and strengthened confidence in domestic economic growth, thus achieving steady progress in China's economy. According to the National Bureau of Statistics, China's gross domestic product (GDP) grew 5% year on year in 2024, demonstrating the resilience of the economy.

In the face of operating pressure, the Manager maintained a firm confidence, strengthened risk management, formulated asset management strategies based on a thorough assessment of the actual situation, and made every effort to stabilize operating fundamentals. Specifically, for office buildings, the Manager increased the supply of furnished units to meet market demand, successfully introduced a number of quality tenants, thereby effectively shortening the business solicitation cycle. For retail shopping malls, the Manager introduced emerging popular brands, while at the same time boosting customer flow and consumption by organising diversified themed activities. For hotel, the Manager formulated flexible pricing strategies to seize market share and enhanced the reputation of their catering facilities. For serviced apartments, the Manager retained long-stay customer groups while attaining more short-stay customers. For the clothing wholesale market, the Manager helped boost tenant sales via multiple channels, thereby promoting the steady recovery of both rental level and occupancy rates. Through the effective asset management strategies, the Manager has taken full advantage of favourable policies and market opportunities, and effectively secured a generally stable operating income for Yuexiu REIT during the year, but high interest rates weakened the overall distribution.

## PROPERTY PORTFOLIO AND VALUATION

As of 31 December 2024, Yuexiu REIT's portfolio of properties consisted of ten properties, namely, White Horse Building Units ("White Horse Building"), Fortune Plaza Units and certain parking space ("Fortune Plaza"), City Development Plaza Units and certain parking space ("City Development Plaza"), Victory Plaza Units ("Victory Plaza"), Guangzhou International Finance Center ("GZIFC"), Yuexiu Financial Tower ("Yuexiu Financial Tower"), located in Guangzhou; Yue Xiu Tower ("Shanghai Yue Xiu Tower"), located in Shanghai; Wuhan Yuexiu Fortune Centre, Starry Victoria Shopping Centre and certain parking space ("Wuhan Properties"), located in Wuhan; Hangzhou Victory Business Centre Units and certain parking space ("Hangzhou Victory"), located in Hangzhou; and 17th and 23rd Floors of Yue Xiu Building Units ("Hong Kong Yue Xiu Building"), located in Hong Kong. The total gross floor area of the properties was 1,184,156.5 sq.m. and the total rentable area was 803,984.1 sq.m. (excluding 1,408.3 sq.m. of parking space of Fortune Plaza; 2,104.3 sq.m. of parking space of City Development Plaza; 91,460.9 sq.m. of hotel, 51,102.3 sq.m. of serviced apartments, 76,512.3 sq.m. of parking space and 7,752.5 sq.m. of other ancillary facilities area of GZIFC; 13,502.6 sq.m. of parking space and 2,610.4 sq.m. of specific purpose area of Shanghai Yue Xiu Tower; 62,785.8 sq.m. of parking space and 12,415.1 sq.m. of common facilities area of Wuhan Properties; 17,663.6 sq.m. of parking space of Hangzhou Victory; 10,289.1 sq.m. of parking space and 29,797.1 sq.m. of common facilities area of Yuexiu Financial Tower, and the following statistics of both aggregate rented area and occupancy rate have excluded the above areas).

## PARTICULARS OF THE PROPERTIES ARE AS FOLLOWS:

						Property		
			Year of	Gross	Rentable	Occupancy	Number of	
Property	Туре	Location	Completion	Floor Area	Area	Rate <sup>(1)</sup>	Lease <sup>(1)</sup>	Unit Rent(1)
								(RMB/sq.m./
				(sq.m.)	(sq.m.)			month)
White Horse Building	Wholesale mall	Yuexiu District,	1990	50,199.3	50,128.9	97.1%	869	448.0
		Guangzhou						
Fortune Plaza	Grade A office	Tianhe District, Guangzhou	2003	42,763.5	41,355.2 <sup>(2)</sup>	92.4%	112	143.2
City Development	Grade A office	Tianhe District,	1997	44,501.7	42,397.4(3)	92.7%	82	134.9
Plaza		Guangzhou						
Victory Plaza	Retail shopping mall	Tianhe District,	2003	27,698.1	27,262.3	96.6%	28	240.3
GZIFC	Commercial complex	Guangzhou Tianhe District.	2010	457,356.8	230,266.9	88.0%	248	217.8
		Guangzhou		,				
Including:	Grade A office			267,804.4	183,539.6(4)	85.3%	189	230.6
	Retail shopping mall			46,989.2	46,727.3	98.3%	59	174.3
	Hotel			91,460.9(5)	N/A	N/A	N/A	N/A
	Serviced apartments			51,102.3	N/A	N/A	N/A	N/A
Shanghai Yue Xiu Tower	Grade A office	Pudong New District, Shanghai	2010	62,139.4	46,026.3(6)	89.5%	118	202.9
Wuhan Properties	Commercial complex	-		248,194.2	172,993.3	68.4%	223	66.2
		Wuhan						
Including:	Grade A office		2016	139,937.1	129,446.7(7)	61.1%	129	76.5
	Retail shopping mall		2015	45,471.4	43,546.6(8)	90.0%	94	45.5
	Commercial parking spaces		2015-2016	47,182.9	N/A	N/A	N/A	N/A
	Residential parking spaces		2014-2016	15,602.8	N/A	N/A	N/A	N/A
Hangzhou Victory	Grade A office	Shangcheng District, Hangzhou	2017	40,148.4	22,484.8(9)	97.7%	34	128.6
Yuexiu Financial	Grade A office	Tianhe District,	2015	210,282.9	170,196.8(10)	83.7%	191	197.7
Tower		Guangzhou						
Hong Kong Yue Xiu Building	Office	Wanchai, Hong Kong	1985	872.2	872.2	100.0%	4	327.5
Total				1,184,156.5	803,984.1	84.5%	1,909	191.9

#### Notes:

- (1) As at 31 December 2024;
- (2) Excluding 1,408.3 sq.m. of parking space;
- (3) Excluding 2,104.3 sq.m. of parking space;
- (4) Excluding 76,512.3 sq.m. of parking space and 7,752.5 sq.m. of other ancillary facilities area;
- (5) Including 2,262.0 sq.m. of hotel ancillary facilities area and refuge floor area;
- (6) Excluding 13,502.6 sq.m. of parking space and 2,610.4 sq.m. of specific purpose area (management office, owners' committee office, bicycle parking space and refuge floor);
- (7) Excluding 10,490.3 sq.m. of common facilities area and refuge floor area;
- (8) Excluding 1,924.8 sq.m. of common facilities area;
- (9) Excluding 17,663.6 sq.m. of parking space;
- (10) Excluding 10,289.1 sq.m. of parking space and 29,797.1 sq.m. of common facilities area.

## **SEGMENTS OF THE PROPERTIES ARE AS FOLLOWS:**

				Percentage			
				point		Percentage	
				increase/		increase/	
				(decrease)		(decrease)	
				as compared		as compared	
				to the same	Unit Rent	to the same	
Rental	Gross Floor	Rentable	Occupancy	period in	(tax	period in	Operating
Property	Area	Area	Rate <sup>(1)</sup>	2023	exclusive)(1)	2023	Income <sup>(2)</sup>
					(RMB/sq.m./		
	(sq.m.)	(sq.m.)			month)		(RMB'000)
Office	871,235.3	636,319.1 <sup>(3)</sup>	81.7%	(0.8)%	178.1	(3.9)%	1,150,422
Retail Shopping Mall	120,158.7	117,536.1(4)	94.8%	0.6%	144.6	(2.2)%	167,088
Wholesale	50,199.3	50,128.9(5)	97.1%	1.3%	448.0	(0.2)%	206,203

### Notes:

- (1) As at 31 December 2024;
- (2) For the year ended 31 December 2024;
- (3) Excluding 1,408.3 sq.m. of parking space of Fortune Plaza; 2,104.3 sq.m. of parking space of City Development Plaza; 76,512.3 sq.m. of parking space and 7,752.5 sq.m. of other ancillary facilities area of GZIFC; 13,502.6 sq.m. of parking space and 2,610.4 sq.m. of specific purpose area (management office, owners' committee office, bicycle parking space and refuge floor) of Shanghai Yue Xiu Tower; 62,785.8 sq.m. of parking space and 10,490.3 sq.m. of specific purpose area (common facilities area and refuge floor) of Wuhan Yuexiu Fortune Centre; 17,663.6 sq.m. of parking space of Hangzhou Victory and 10,289.1 sq.m. of parking space and 29,797.1 sq.m. of common facilities area of Yuexiu Financial Tower;
- (4) Excluding 435.9 sq.m. of other ancillary facilities area of Victory Plaza, 261.9 sq.m. of other ancillary facilities area of GZIFC Shopping Mall and 1,924.8 sq.m. of other ancillary facilities area of Wuhan Starry Victoria Shopping Centre;
- (5) Excluding 70.4 sq.m. of other ancillary facilities area of White Horse Building.

Operational Property	Туре	Commencement of Operation	Gross Floor Area (sq.m.)	No. of Units (units)	Average Occupancy Rate <sup>(1)</sup>	Average Room Rate <sup>(1)</sup> (RMB)
Four Seasons Hotel Guangzhou Ascott Serviced Apartments GZIFC	Five-star hotel High-end serviced apartments	August 2012 September 2012	91,460.9 51,102.3	344	81.5% 90.5%	2,136

#### Notes:

- (1) From 1 January 2024 to 31 December 2024;
- (2) Both hotel and serviced apartments are entrusted operation.

## **PROPERTY VALUATION**

On 31 December 2024, revaluation of the portfolio of properties of Yuexiu REIT was carried out by Savills Valuation and Professional Services Limited, an independent professional valuer, and the revalued market value was approximately RMB42.308 billion.

The following table summarises the valuation of each of the properties as at 31 December 2024 and 31 December 2023:

Name of Property	Valuation as at 31 December 2024 RMB million	Valuation as at 31 December 2023 RMB million	Increase/ (decrease) percentage
White Horse Building	4,815	4,805	0.2%
Fortune Plaza	1,240	1,248	(0.6)%
City Development Plaza	1,022	1,028	(0.6)%
Victory Plaza	959	956	0.3%
GZIFC	18,990	19,001	(0.1)%
Shanghai Yue Xiu Tower	2,918	2,992	(2.5)%
Wuhan Properties	3,359	3,481	(3.5)%
Hangzhou Victory	625	624	0.2%
Yuexiu Financial Tower	8,284	8,315	(0.4)%
Hong Kong Yue Xiu Building	96	109	(11.9)%
Total	42,308	42,559	(0.6)%

### LEASE EXPIRY OF THE PROPERTIES

In the next five years and beyond, in respect of the rented area, percentage of expiring leases of Yuexiu REIT Properties each year will be 30.1%, 26.0%, 22.0%, 10.7% and 11.2% respectively. In respect of basic monthly rentals, percentage of lease expiry each year will be 28.2%, 25.8%, 25.0%, 12.4% and 8.6% respectively.

## Revenue decreased slightly

In 2024, the properties of Yuexiu REIT recorded total revenue of approximately RMB2,031,536,000, representing a decrease of 2.7% as compared to the same period of the previous year. Among which, White Horse Building, Fortune Plaza, City Development Plaza, Victory Plaza, GZIFC, Shanghai Yue Xiu Tower, Wuhan Properties, Hangzhou Victory, Yuexiu Financial Tower and Hong Kong Yue Xiu Building accounted for approximately 10.1%, 3.7%, 3.4%, 3.7%, 49.6%, 4.8%, 5.0%, 1.7%, 17.8% and 0.2% of the total revenue, respectively.

The following table sets out a comparison of revenue in respect of the Properties between the reporting period and the same period of the previous year:

Name of Property	Revenue in 2024 RMB million	Revenue in 2023 RMB million	Increase/ (Decrease) Compared to 2023 RMB million	Increase/ (Decrease) %
White Horse Building	206.2	183.9	22.3	12.1%
Fortune Plaza	75.2	76.1	(0.9)	(1.2)%
City Development Plaza	69.8	70.9	(1.1)	(1.6)%
Victory Plaza	74.4	74.3	0.1	0.1%
GZIFC				
Office	429.1	427.3	1.8	0.4%
Retail shopping mall	70.6	68.4	2.2	3.2%
Hotel	388.5	416.6	(28.1)	(6.7)%
Serviced apartment	119.5	119.0	0.5	0.4%
Shanghai Yue Xiu Tower	97.5	104.6	(7.1)	(6.8)%
Wuhan Properties	101.4	108.3	(6.9)	(6.4)%
Hangzhou Victory	34.1	35.2	(1.1)	(3.1)%
Yuexiu Financial Tower	362.0	399.0	(37.0)	(9.3)%
Hong Kong Yue Xiu Building	3.2	3.3	(0.1)	(3.0)%
Total	2,031.5	2,086.9	(55.4)	(2.7)%

The following table sets out a comparison of net property income in respect of the Properties between the reporting period and the same period of the previous year:

Name of Property	Net Property Income in 2024 RMB million	Net Property Income in 2023 RMB million	Increase/ (Decrease) Compared to 2023 RMB million	Increase/ (Decrease) %
White Horse Building	175.2	154.3	20.9	13.5%
Fortune Plaza	63.9	64.7	(0.8)	(1.2)%
City Development Plaza	59.1	60.2	(1.1)	(1.8)%
Victory Plaza	63.0	63.1	(0.1)	(0.2)%
GZIFC				
Office	357.9	356.0	1.9	0.5%
Retail shopping mall	60.3	58.4	1.9	3.3%
Hotel	100.6	106.9	(6.3)	(5.9)%
Serviced apartment	67.2	65.8	1.4	2.1%
Shanghai Yue Xiu Tower	88.4	95.1	(6.7)	(7.0)%
Wuhan Properties	75.9	81.9	(6.0)	(7.3)%
Hangzhou Victory	28.0	29.2	(1.2)	(4.1)%
Yuexiu Financial Tower	302.3	336.4	(34.1)	(10.1)%
Hong Kong Yue Xiu Building	3.1	3.3	(0.2)	(6.1)%
Total	1,444.9	1,475.3	(30.4)	(2.1)%

## GZIFC – OFFICE: IMPLEMENTING VARIOUS MEASURES TO STABILISE THE OCCUPANCY RATE; SHOPPING MALL: ENRICHING BRAND PORTFOLIO AND ORGANASING ACTIVITIES TO INCREASE SALES AND CUSTOMER FLOW

In 2024, Guangzhou's office leasing market saw weak demand, while market supply continued to increase. As an iconic building and landmark in the core area, GZIFC took a leading position in terms of tenant viscosity and market competitiveness among peers with its good tenant structure and supportive service system. This year, the office building of GZIFC prioritised occupancy stability and successfully renewed leases with a number of quality tenants under the strategy of "one distinctive policy for each key customer", with a renewal rate of more than 80% for the year and a total renewed area of more than 42,000 sq.m., thus effectively securing high-quality customer resources. To match the market demand, GZIFC launched small and medium-sized furnished units with a total area of approximately 7,200 sq.m. for the year, of which more than 80% were successfully rented out within the year, reflecting the effectiveness of the strategies. During the year, GZIFC successfully facilitated two renowned law firms and an investment company to expand their existing lease areas by more than 3,800 sq.m. in aggregate, and introduced quality new tenants, including a Fortune 500 multinational bank and a securities firm, to take up more than 5,000 sq.m.. The occupancy rate of the office building of GZIFC was 85.3% at the end of the period, substantially in line with the previous year.

During the year, the retail shopping mall GZIFC Shopping Mall actively regulated and adjusted its brand portfolio and optimised the tenant structure, introducing new brand merchants such as bakeries, fast food chains, high-end coffee shops and trendy snack shops to match the demand for business and fast dining. Newly introduced brands recorded a year-on-year increase of more than 15% in sales as compared to the existing brands, effectively boosting the sales of the shopping mall. GZIFC Shopping Mall organised a series of activities which have gained massive popularity, including its 8th anniversary celebration event, the "Wanderings in Companions Festival" summer programme and the exclusive joint activities of The Phantom of the Opera - Guangzhou Station staged at the Guangzhou Opera House. By doing so, GZIFC Shopping Mall elevated the vibe of its location and further raised its popularity, leading to an increase of 7.4% in customer flow as compared to the same period last year. GZIFC Shopping Mall recorded a high occupancy rate of 98.3% at the end of the period, substantially in line with the previous year.

## FOUR SEASONS HOTEL AND ASCOTT SERVICED APARTMENTS – ROOM OCCUPANCY RATE INCREASED YEAR ON YEAR AND RESTAURANTS WERE PRESENTED WITH MULTIPLE MICHELIN AWARDS

In 2024, the average occupancy rate of Four Seasons Hotel was 81.5%, representing a year-on-year increase of 1.6 percentage points. The average room rate was RMB2,136, representing a year-on-year decrease of 4.6%. The revenue per available room (RevPAR) was RMB1,740, representing a year-on-year decrease of 2.6%. The RevPAR competitive index of the hotel was 114.8, representing a year-on-year decrease of 1.8 percentage points. By formulating flexible pricing strategies, Four Seasons Hotel has capitalized the market demand released by international trade fairs and holiday economy, thus seizing a share of the high-end market. The RevPAR competitive index has maintained a dominant position among major hotel competitors for the eleventh consecutive year. Yu Yue Heen, the Chinese restaurant of Four Seasons Hotel, retained its title of "one Michelin star" restaurant in Guangzhou, CATCH was awarded the 2024 "Michelin Guide Selected Restaurant (Plate Award)" in Guangzhou, and the Chinese Executive Chef won the 2024 "Michelin Guide Young Chef Award" in Guangzhou.

In 2024, the average occupancy rate of Ascott Serviced Apartments reached 90.5%, representing a year-on-year increase of 0.3 percentage point. The average room rate was RMB1,119, representing a year-on-year increase of 0.1%. The RevPAR was RMB1,013, representing a year-on-year increase of 0.5%. The RevPAR competitive index reached 140, maintaining a high level among competitor apartments. Benefiting from the implementation of China's visa-free policy, the inbound tourists have become a new driving force to offset the decline in domestic demand. According to the National Immigration Administration of China, 20.115 million foreigners entered China visa-free in 2024, up by 112.3% year on year. The management grasped precisely the changing trends of its customer groups, actively tapped into the long-stay needs of its core customer groups and thus managed to retain its long-stay customer groups, achieved a renewal rate of nearly 50% for long-term rental business. Meanwhile, as the growing demand from inbound foreign tourists led to an increase in the number of short-stay customers, the annual revenue hit a record high. The Apartments ranked first both in operating revenue and gross operating profit (GOP) in Ascott China for nine consecutive years since 2016.

# YUEXIU FINANCIAL TOWER – LAUNCHING FURNISHED UNITS TO SHORTEN THE BUSINESS SOLICITATION CYCLE, SUCCESSFULLY RENEWING LEASES WITH EXISTING CUSTOMERS AND INTRODUCING A NUMBER OF QUALITY TENANTS

Over the past year, Yuexiu Financial Tower was inevitably facing the challenge of insufficient demand for offices in Guangzhou, but its market competitiveness in the region remained strong. Yuexiu Financial Tower regarded occupancy stability as its top priority and successfully renewed leases for more than 26,000 sq.m. for the year, including three renowned domestic premium financial enterprises, recorded a renewal rate of more than 60%. In order to enhance the attractiveness of its products, Yuexiu Financial Tower proactively analysed the needs of its potential customers and launched furnished units with a total area of approximately 14,000 sq.m. for the year, of which more than 90% was successfully rented out within the year, effectively shortened the business solicitation cycle and supported rental levels, which indicated that the product standards were well received in the market. The newly introduced tenants included a major domestic brand law firm and four premium financial enterprises, which contributed to the continuous improvement in the tenant structure. For tenants with significant reduction in rental costs, Yuexiu Financial Tower successfully retained six tenants not intended to renew their leases upon expiration by adjusting their units in the Tower through leasing strategies such as relocating to another floor with reduced leased area, thereby effectively mitigated operating risks. This reflected the flexibility and agility of the business promotion team. Yuexiu Financial Tower recorded an occupancy rate of 83.7% at the end of the period, representing a year-on-year decrease of 4.8 percentage points.

## WHITE HORSE BUILDING – NOTICEABLE RESULTS IN TRANSFORMATION AND UPGRADING, WITH STEADY INCREASE IN BOTH OCCUPANCY RATE AND RENTAL LEVEL

Against the backdrop of a sluggish apparel market and intense external competition, White Horse Building continued to consolidate its position of "China Brand Apparel International Trading Centre" during the year. By proactively adjusting the leasing strategy for the second floor, optimising the dynamics of customer flow for the fourth floor, and completing the acceptance check of the renovation project of public area for the third floor, generating improved business ambience and supporting facilities in the building, successfully renewed leases with existing customers and introduced a number of quality tenants. The occupancy rate of White Horse Building was elevated to 97.1% at the end of the period, set a new high in the past five years. Under the "going global" approach, White Horse Building integrated different resources to enhance tenant exposure and recognition. In particular, collaborated with its 11 original premium apparel brands, to participate in the 2024 China International Fashion Fair; organised the 2024 Guangzhou White Horse Garment Market Procurement Festival, cooperated with tenants to display the latest developments and future trends of the fashion industry in a holistic manner; and together with its premium brands, made their debut in the 2024 China (Guangzhou) International Fashion Industry Conference, tactfully incorporated elements of the 2025 National Games and invited sports champions and elites to visit the stores on site. White Horse Building had also taken the initiative to explore new digital models and promoted the construction of an Al-driven smart market. During the year, it officially launched the White Horse Smart Selection Platform, on which 276 brands had already joined so far. At the same time, utilisation of the cutting-edge technologies such as Al fitting, VR shopping and live online broadcast to create the second online performance growth curve from online transactions. The development results of White Horse Building attracted much attention from all walks of life. It was awarded the 2024 National Intellectual Property Protection on Regulated Market Cultivation Target by China National Intellectual Property Administration, the 2024 Industry Promotion Award at China International Fashion Fair (Spring) by China Commercial Circulation Association of Textile and Apparel, Top Ten (Professional) Leading Markets by the Organising Committee of China Commodity Trading Market Conference, and Five-Star Commodity Trading Market by Guangzhou Municipal Commerce Bureau and Guangzhou Municipal Administration for Market Regulation, among other awards and honors, demonstrating its influence and benchmark status in the industry.

# FORTUNE PLAZA, CITY DEVELOPMENT PLAZA – OVERALL OPERATIONS REMAINED STABLE, CONTINUOUS OPTIMISATION OF TENANT STRUCTURE

Fortune Plaza introduced many quality tenants during the year, including a leading daily accessories company, thus continuing to optimise its tenant structure. Despite the fact that a tenant renting a large area did not renew its lease upon expiration, the business solicitation team seamlessly introduced a technology company to take up the whole floor, thereby effectively resolved the vacancy risk. Fortune Plaza also successfully renewed leases with many quality tenants, including an international investment company with a petrochemical industry background, and recorded an occupancy rate of 92.4% at the end of the period, substantially in line with that of the previous year. During the year, City Development Plaza successfully introduced a government-owned sports service agency, renting out vacant area of approximately 2,500 sq.m., which not only improved the occupancy rate but also expanded its reputation in the industry. City Development Plaza renewed leases with three quality tenants for a total of approximately 2,300 sq.m. during the year, and recorded an occupancy rate of 92.7% at the end of the period, representing a year-on-year increase of 4 percentage points.

# VICTORY PLAZA – STABILISING SALES OF ANCHOR TENANT, RECORDING GROWTH IN BOTH CUSTOMER FLOW AND OCCUPANCY RATE

Located in the core business district of Tiyu West Road, Tianhe District, Guangzhou, Victory Plaza actively integrated various resources to stabilise the sales of its anchor tenant, Uniqlo, in Victory Plaza Shop, including diversified theme events jointly organised with IKEA Sleep Hub, Book Center, Information Times, etc., which were widely welcomed by the public. The number of customers visiting The Uniqlo Victory Plaza Shop increased by 4% year-on-year, and its annual sales ranked first in China once again. The mall's customer flow for the year increased by 5% year-on-year. For units that had been vacant for a long time, the business promotion team successfully introduced two branded aesthetic medicine companies to further enrich the consumption scenarios. Victory Plaza recorded newly contracted area of more than 1,300 sq.m. and renewed leasing area of more than 1,200 sq.m. for the year, with an occupancy rate of 96.6% at the end of the period, representing a year-on-year increase of 3.1 percentage points.

# SHANGHAI YUE XIU TOWER – LAUNCHING FURNISHED UNITS TO MATCH DEMANDS, OPTIMISING TENANT STRUCTURE TO IMPROVE RISK RESILIENCE

The situation of oversupply in the office market of core business district in Shanghai remained unchanged, therefore market competition was relatively fierce. With occupancy stability as its primary goal, Shanghai Yue Xiu Tower launched furnished products to meet tenants' needs for move-in ready units, and recorded a newly contracted area of more than 9,900 sq.m. for the year, the largest since 2020. The financial industry has always been one of the main sources of demand for offices in Shanghai, but the industry has experienced a particularly significant decline in recent years. In order to improve the risk resilience of its tenant structure, Shanghai Yue Xiu Tower actively introduced certain quality tenants from the commercial service and information technology industries during the year, including a prominent new energy vehicle joint venture (for more than 500 sq.m.) and a renowned joint venture providing digital technology services (for more than 2,500 sq.m.). Thanks to the lease renewal plans formulated in advance adopting the principle of "one distinctive policy for each key customer", Shanghai Yue Xiu Tower recorded a renewal rate of more than 70%, and the occupancy rate was 89.5% at the end of the period, substantially in line with the previous year.

# WUHAN PROPERTIES – INTRODUCING QUALITY TENANTS FOR THE OFFICE BUILDING TO IMPROVE OCCUPANCY RATE, OPTIMISING BRAND PORTFOLIO OF THE SHOPPING MALL TO BOOST CUSTOMER FLOW AND SALES

Over the past year, demand in the office market in Wuhan continued to shrink and vacancy rate remained high in the market. In order to respond effectively to market competition, Wuhan Yuexiu Fortune Centre continued to promote the renovation and adjustment of vacant units and offered more small and medium-sized office units, which drove the newly contracted area for the year to exceed 27,000 sq.m., remained in a high-ranking level in the industry, whilst a number of quality tenants were introduced. More than 19,000 sq.m. of leasing area were renewed during the year with certain outstanding enterprises, including a liquor enterprise and a dairy products company among the Top 500 Enterprises in China, and the Hubei branch of a global leading elevator company, recorded a renewal rate of more than 60%. Wuhan Yuexiu Fortune Centre continued to maintain and enhance its tenant promotion channels by holding 2 recommendation seminars and more than 10 industry chain activities throughout the year. It was selected by government departments as the "Municipal New Demonstration Building in Digital Economy Industry" and "Demonstration Building in Software Industry of Qiaokou District", and thus continued to expand its influence in the industry.

Starry Victoria Shopping Centre continued to optimise different business formats for its portfolios. By tapping deeply into emerging brands that were popular among consumers, it adjusted the category matrix of business formats and brands on the 1st and 2nd floors of Hall A and the 2nd floor of Hall B, enriched the range of children related amenities and activated the overall retail ambience. The shopping mall recorded a year-on-year increase of 21% in customer flow and a year-on-year increase of 8% in sales for the year. The business solicitation team successfully retained five tenants with large leasing areas and renewed leases with them, and engaged new tenants in advance to seamlessly take up expiring areas. The newly contracted area exceeded 6,600 sq.m., and the occupancy rate was 90% at the end of the period, substantially in line with the previous year.

# HANGZHOU VICTORY – SUCCESSFULLY RENEWED LARGE-AREA LEASES UPON EXPIRY, MAINTAINING A HIGH OCCUPANCY RATE

Over the past year, the expired leasing area of Hangzhou Victory accounted for nearly half of its total area. Coupled with the economic downturn, lease renewal was facing multiple challenges. Despite the enormous pressure, the business solicitation team worked vigorously to strengthen and maintain relationship with tenants, and inquired about their intentions in advance, thereby successfully renewing leases for more than 10,000 sq.m., including a local Internet technology company from Zhejiang and the Zhejiang branch of a provincial state-owned enterprise in Shanxi Province. Hangzhou Victory newly introduced a number of high-quality tenants during the year, including a biotech company and an asset management company. These two companies alone leased more than 2,500 sq.m. in total, effectively filled up the vacated units released by major tenants who terminated their leases before expiration at the end of 2023. In addition, a construction company among Fortune 500 companies was successfully introduced, contributing to a steady tenant structure. Hangzhou Victory maintained a high occupancy rate of 97.7% at the end of the period.

# ACTIVE PROMOTION OF PROJECTS FOR ASSET APPRECIATION, ACHIEVING VALUE PRESERVATION AND APPRECIATION OF PROPERTIES

In 2024, the Manager continued to invest in a number of asset upgrading and renovation projects, with a view to continue to improve product competitiveness, energy conservation and carbon reduction performance and safety assurance level of the asset portfolio. The total investment for the year was approximately RMB38.97 million.

In terms of product competitiveness improvement, for office buildings, the Manager furnished vacant units in GZIFC, Yuexiu Financial Tower, Fortune Plaza, City Development Plaza, Wuhan Yuexiu Fortune Centre and Shanghai Yue Xiu Tower to create furnished office units meeting market demand, which effectively shortened the tenant solicitation cycle and stabilised the rental level. For hotel and serviced apartments, the Manager carried out the renovation project of ceiling lighting in the kitchens at Four Seasons Hotel Guangzhou, the upgrading and renovation project of mosquito screens in guest rooms and the renovation project of bathrooms in Room 10, Room 11 and Room 01 at Ascott Serviced Apartments GZIFC to ensure service quality. For public areas, the Manager carried out the project of replacing facade film of the signboard at GZIFC, the renovation project of the public area on third floor at White Horse Building, and the upgrading and renovation project of the public area on typical floors at Wuhan Yuexiu Fortune Centre. For underground garage, the Manager carried out the renovation projects of underground garage and facilities at Hangzhou Victory.

In terms of equipment and facilities upgrades, the Manager replaced equipment and facilities with long service life and poor performance to ensure the normal operation of the projects while striving to improve energy efficiency and promote the achievement of energy conservation and carbon reduction targets. Such efforts included the renovation project of the cooling source system at Yuexiu Financial Tower, the upgrading and renovation project of the air-conditioning system at White Horse Building, the retrofit project of certain air-conditioning system terminal, as well as the upgrading and renovation project of elevator system in the podium at Fortune Plaza, the replacement project of Transformer No. 2 at City Development Plaza, and the upgrading and renovation project of central air-conditioning equipment in the podium at Victory Plaza.

In terms of safety and security enhancement, during the year, the Manager carried out the renovation projects of the peripheral flowerbeds near Fushan Road and No. L9 and No. L10 elevator systems at Shanghai Yue Xiu Tower, and the digital transformation project of surveillance system of the logistics areas and the water leakage retrofit project of the podium ceiling at Four Seasons Hotel Guangzhou.

# PROACTIVE MANAGEMENT IN FINANCING RISK AND EFFECTIVE STABILISATION IN FINANCING COST

In terms of liquidity management, with regard to the 5-year bonds of HK\$1.12 billion, the 3-year syndicated loan of HK\$4.8 billion, and remaining portion of the 3-year syndicated loan of HK\$1.2 billion, all due in 2024, Manager in 2024 obtained the short-term loan of RMB530 million, the 3-year loan of HK\$1.12 billion, the 3-year loan of RMB2.8 billion, and the 3-year HK\$1,805 million equivalent HKD/RMB loan for the purpose of refinancing the maturing loans so as to ensure effective monitor on the liquidity risk.

As for interest rate management, in order to curb US inflation, the US Federal Reserve announced a total of eleven interest rate hikes from 2022 to 2023, with a cumulative increase of 525 basis points. Hong Kong dollar followed the sharp interest rate hike. Although the US Federal Reserve announced three interest rate cuts in the second half of 2024 with a cumulative reduction of 100 basis points, interest rates in offshore markets remained high. Separately, China's domestic loan prime rate (LPR) was lowered three times in 2024, placing the RMB interest rate market on a downward trend. Taking advantage of the position of the RMB interest rate market, the Manager continued to research various financing instruments and actively adjusted the financing structure in order to mitigate the impact of the interest rate market on the operating results of Yuexiu REIT. A total of more than RMB4.5 billion in loans were obtained in February and December 2024 to refinance offshore HKD floating rate loans, and therefore the overall financing costs of Yuexiu REIT have been effectively reduced. The average HIBOR(1m) in 2024 was 11 basis points higher than that in 2023. While maintaining appropriate floating rate exposure, the Manager proactively adjusted the financing structure to minimise the impact of the interest rate market. At the end of 2024, the overall interest rate of Yuexiu REIT's financing was 4.16% per annum, representing a decrease of 58 basis points from 4.74% at the beginning of the year; the average interest payment rate for the year was 4.53%, representing a year-on-year decrease of 7 basis points from 4.60% in 2023.

With regard to foreign exchange management, due to the combined effects of US dollar interest rate hikes and RMB interest rate cuts since 2022, both US dollar and Hong Kong dollar appreciated significantly against RMB and are expected to remain at relatively high levels. The Manager continued its focus on the market dynamics by adopting effective management strategies, actively adjusted the financing structure and timely used foreign exchange hedging tool at reasonable cost to monitor foreign exchange exposure. In 2024, Yuexiu REIT's accumulated net exchange loss for the whole year was RMB48 million (2022: net exchange loss of RMB622 million). The debt structure has been continuously optimised, with the proportion of RMB financing rising from 39% at the beginning of 2024 to 60% at the end of the year.

## **LOOKING AHEAD TO 2025**

The global environment remains complex and challenging, with increasing uncertainties in geopolitics and trade policies. According to the World Economic Outlook Update released by the International Monetary Fund (IMF), global growth is projected at 3.3 percent both in 2025 and 2026, indicating a moderate recovery but still below the historical (2000-2019) average of 3.7 percent. On the one hand, economic growth and inflation have slowed down in the United States, although the US Federal Reserve announced three interest rate cuts in the second half of 2024 with a cumulative reduction of 100 basis points, the market adopted a wait-and-see sentiment on the US Federal Reserve's timeline and intensity in implementing interest rate cuts. US dollar and Hong Kong dollar interest rates are expected to remain at high levels for a certain period of time. On the other hand, China regarded economic stability as its top priority, adopted a moderately lose monetary policy to boost the economy, and vigorously stimulated investment and consumption to expand domestic demand, therefore the RMB interest rates remain at a relatively low level. New quality productive forces are growing at an accelerated pace and are expected to create new dynamics in industries. China set its GDP growth target for 2025 at around 5%.

In terms of asset management, the Manager will keep abreast of economic development trends and implement proactive, prudent and flexible leasing strategies, while at the same time integrating the concepts of low-carbon, green, intelligent, and healthy practices into all aspects of business operations. By dynamically reviewing the growth potential of asset portfolio, the Manager will keenly seize potential opportunities, continuously enhance the market competitiveness of asset portfolio, and promote sustainable development.

In terms of financing management, in light of the rising foreign interest rates and the relatively low cost of RMB, the Manager will continue to review and make reasonable adjustments to its financing structure depending on expectations of market developments, and introduce low-cost RMB financing through various RMB financing channels to seek more favourable financing costs to offset interest rate risk.

In respect of renovation projects, the Manager is planning to invest mainly in asset appreciation projects for GZIFC, Yuexiu Financial Tower, White Horse Building, Fortune Plaza, City Development Plaza, Shanghai Yue Xiu Tower, Wuhan Yuexiu Fortune Centre, and Hangzhou Victory, in order to achieve value preservation and appreciation of the properties and ensure the sound operation of the projects.

In 2025, the Manager will maintain a prudent and optimistic attitude, implement positive and prudent operating strategies to manage risks proactively, in an effort to generate stable returns for the Unitholders.

## **FINANCIAL REVIEW**

## **FINANCIAL RESULTS**

Yuexiu REIT gross income and net property income were lower than the corresponding period of 2023. The following is a summary of Yuexiu REIT financial results for the Reporting Year:

			(Decrease)/
	2024	2023	Increase
	RMB'000	RMB'000	%
Gross income	2,031,536	2,086,855	(2.7)%
Hotel and serviced apartment direct expenses	(320,248)	(342,867)	(6.6)%
Leasing agent fees	(47,105)	(47,469)	(0.8)%
Property related taxes (Note 1)	(214,336)	(217,125)	(1.3)%
Other property expenses (Note 2)	(4,918)	(4,132)	19.0%
Total property operating expenses	(586,607)	(611,593)	(4.1)%
Net property income	1,444,929	1,475,262	(2.1)%
Withholding tax	(42,390)	(40,633)	4.3%
Depreciation and amortisation	(139,772)	(139,876)	(0.1)%
Manager's fees	(167,929)	(170,273)	(1.4)%
Trustee fees	(12,551)	(12,734)	(1.4)%
Other trust expenses (Note 3)	(27,636)	(5,014)	451.2%
Total non-property expenses	(390,278)	(368,530)	5.9%
Profit before finance income, finance expenses and tax	1,054,651	1,106,732	(4.7)%
Finance income	28,080	36,180	(22.4)%
Finance expenses	(999,983)	(1,068,321)	(6.4)%
Profit before tax	82,748	74,591	10.9%
Income tax expense	(153,996)	(251,452)	(38.8)%
Loss after income tax before fair value (loss)/gain on			
investment properties, fair value gain on derivative			
financial instruments, impairment of goodwill and the			
gain on construction payable adjustment	(71,248)	(176,861)	(59.7)%
Fair value (loss)/gain on investment properties	(321,859)	27,579	(1,267.0)%
Fair value gain on derivative financial instruments	26,747	145,327	(81.6)%
Impairment loss on goodwill	(20,867)	_	N/A
Gain on construction payable adjustment	50,638	_	N/A
Net loss after income tax before transactions with Unitholders	(336,589)	(3,955)	8,410.5%

Note 1 Property related tax included urban real estate tax, land use right tax, urban construction and maintenance tax, education surcharge, local education surcharge and stamp duties.

Note 2 Other property expenses included valuation fee, insurance premium, impairment allowance and other expenses.

Note 3 Other trust expenses included audit fees, legal counselling fees, printing charges, unit registrar fees, listing fees, exchange differences from operation, value added tax, Manager's fee adjustment in 2023 and miscellaneous expenses.

## **FINANCIAL REVIEW**

Gross income and net property income during the Reporting Year were approximately RMB2,031,536,000 (2023: RMB2,086,855,000) and RMB1,444,929,000 (2023: RMB1,475,262,000) respectively, which represented a decrease of approximately 2.7% and 2.1% respectively while comparing with 2023.

Gross income included income from office, wholesales, retail, hotel and serviced apartments. Gross income analysis is listed in the following table:

	Chinese Mainland RMB'000	Hong Kong RMB'000	2024 RMB'000	2023 RMB'000
Office	1,147,222	3,200	1,150,422	1,204,633
Wholesales	206,203	_	206,203	183,918
Retail	167,088	_	167,088	162,670
Hotel and serviced apartments	507,823	_	507,823	535,634
Total	2,028,336	3,200	2,031,536	2,086,855

Net property income amounted to approximately RMB1,444,929,000 (2023: RMB1,475,262,000) representing approximately 71.1% (2023: 70.7%) of total gross income, after deduction of hotel and serviced apartments direct expenses, property related taxes, leasing agent fees and other property expenses. Net property income analysis is listed in the following table:

	Chinese Mainland RMB'000	Hong Kong RMB'000	2024 RMB'000	2023 RMB'000
Office	958,891	3,100	961,991	1,011,167
Wholesales	175,239	_	175,239	154,327
Retail	139,902	_	139,902	137,057
Hotel and serviced apartments	167,797	_	167,797	172,711
Total	1,441,829	3,100	1,444,929	1,475,262

Hotel and serviced apartments direct expenses were approximately RMB320,248,000 (including depreciation expense of approximately RMB11,902,000 incurred in connection with right-of-use assets and interest expense of approximately RMB730,000 incurred in connection with lease liabilities), a decrease of 6.6% as compared with 2023. It was mainly due to a decrease in the average room rate of hotels in 2024.

Leasing agents' fee decreased by approximately 0.8% as compared with 2023. It was mainly due to a decrease in gross income.

Property related taxes decreased by approximately 1.3% as compared with 2023. It was mainly due to a decrease in gross income.

Depreciation and amortisation charge was mainly due to the fact that hotel and serviced apartments of GZIFC were booked as fixed assets and land use right incurring the depreciation and amortisation charge.

Other trust expenses increased by approximately 451.2%. It was mainly due to the foreign exchange loss from operation. Excluding this foreign exchange loss from operation of approximately RMB12,662,000 (2023: foreign exchange gain from operation of approximately RMB23,402,000) and reversal of other expenses, other trust expenses incurred for the Reporting Year amounted to approximately RMB30,060,000 (2023: RMB28,416,000).

The Manager's fees decreased by approximately 1.4%.

The Trustee's fees decreased by approximately 1.4%.

The finance income received for the Reporting Year amounted to approximately RMB28,080,000 (2023: RMB36,180,000).

During the Reporting Year, the depreciation of Renminbi against Hong Kong Dollar and United States Dollar resulted in an exchange loss of approximately RMB74,368,000 (2023: RMB143,659,000). Excluding the exchange loss, the finance expenses incurred for the Reporting Year amounted to approximately RMB925,615,000 (2023: the finance expenses were approximately RMB924,662,000). The average one-month Hong Kong Interbank Offered Rate ("HIBOR") for 2024 was higher than that of 2023 by approximately 11 basis points and led to an increase in interest cost on the floating portion of debt.

Loss after tax before transactions with Unitholders amounted to approximately RMB336,589,000 (2023: loss after income tax before transactions with Unitholders of approximately RMB3,955,000), which represented a decrease of 8,410.5%, mainly due to a fair value loss on investment properties.

### **Net Asset Value**

The net assets attributable to Unitholders per Unit as at 31 December 2024 was approximately RMB2.91 (2023: RMB3.18), which represented a decrease of approximately 8.5%.

### **Deferred Units**

According to the offering circular in relation to the acquisition of GZIFC dated 30 June 2012, commencing from 31 December 2016, Yuexiu REIT will, on 31 December of each year, issue to Yuexiu Property Company Limited ("YXP") (or YXP Nominee) such number of Deferred Units as shall be equal to the maximum number of Units that may be issued to YXP (or YXP Nominee) and its concert parties which, when aggregated with the Manager Fee Units that are expected to be issued during the period of 12 months after the relevant Issue Date, will not trigger an obligation on the part of YXP (and parties acting in concert with it) to make a mandatory general offer under Rule 26 of the Takeovers Code for all Units not already owned or agreed to be acquired by them at the relevant time.

As stated in the circular dated 13 November 2021 ("2021 Circular"), in light of the subscription price of the Rights Issue (being HK\$3.20) being at a discount greater than 10% of the average of the daily closing prices of the Units for the five consecutive trading days preceding the date of the 2021 Announcement (being HK\$3.67), the Deferred Units Issue Price shall be adjusted by multiplying the current Deferred Units Issue Price (being HK\$4.00 per Unit) by the fraction as set out under the Indebtedness Agreement and further described in the 2021 Circular (the "Deferred Units Issue Price Adjustment"). The Deferred Units Issue Price Adjustment has taken effect upon the completion of the Rights Issue, which has taken place on 26 January 2022.

### **FINANCIAL REVIEW**

Accordingly, following the Deferred Units Issue Price Adjustment and the Deferred Units Arrangement Modification (as described in the announcement on 31 December 2021), and assuming no other Deferred Units Adjustment Events eventuate, the balance of the Assignment consideration will be settled by the issuance of 329,808,584 Deferred Units (the "Further Deferred Units") in aggregate at HK\$3.861652 per Unit. Given the number of 2024 Deferred Units issued was substantially lower compared to the number of Deferred Units issued in each of the last two years, such balance is expected to be fully settled at the earliest by 31 December 2027 by the issuance of Further Deferred Units.

On 31 December 2024, Yuexiu REIT issued 20,000,000 Units (being the "2024 Deferred Units") at a price of HK\$3.861652 per Unit to a wholly-owned subsidiary of YXP in partial satisfaction of the outstanding consideration from the Yuexiu REIT's investment in Guangzhou International Finance Center in 2012.

### **New Units Issued and Unit Activity**

In respect of the partial settlement of the Manager's Fee during the relevant periods, Yuexiu REIT issued 80,000,000 and 75,000,000 new units at HK\$1.05 and HK\$0.96 per Unit on 24 March 2024 and 2 September 2024, respectively. On 31 December 2024, referring to the terms disclosed in the Circular dated 30 June 2012 and the Circular dated 13 November 2021, Yuexiu REIT issued 20,000,000 Units at a price of HK\$3.861652 per Unit to Dragon Yield Holding Limited (a whollyowned subsidiary of YXP) in partial satisfaction of the outstanding consideration from its investment in GZIFC in 2012.

### Waiver of Manager's Fee in 2024

For the period, the Manager has decided to waive the Manager's fees of RMB40,000,000 to mitigate the impact of the economic downturn on the performance of Yuexiu REIT, demonstrating its utmost commitment to protecting the interests of the Unitholders. The amount of such waiver of Manager's Fee will be reflected in the financial statements for 2025 (2023: waiver of Manager's fees of RMB7,354,000 has been reflected in the financial statements for 2024).

### **Deferred Manager Fee Units**

Referring to an announcement on 24 March 2024, RMB3,275,674 (which is equivalent to approximately HK\$3,610,473) has been deferred and settled by issuing another tranche of new Units at the applicable Market Price at such later date which the REIT Manager considers is in the interests of the independent Unitholders provided the Trustee has no objection to such issuance.

Referring to an announcement on 2 September 2024, RMB19,393,162 (which is equivalent to approximately HK\$21,238,815) has been deferred and settled by issuing another tranche of new Units at the applicable Market Price at such later date which the REIT Manager considers is in the interests of the independent Unitholders provided the Trustee has no objection to such issuance.

As at 31 December 2024, a total of 5,090,738,171 units were issued by Yuexiu REIT.

The Unit price of Yuexiu REIT reached a high of HK\$1.26 and a low of HK\$0.80 during the Reporting Year. The average trading volume amounted to approximately 2,866,000 Units per day during the Reporting Year (2023: approximately 4,000,000 Units).

The closing price of the Units as at 31 December 2024 was HK\$0.96, representing a discount of approximately 68.2% as compared to the net assets (including net assets attributable to deferred Unitholders) attributable to Unitholders per Unit as at 31 December 2024.

### **CAPITAL AND FINANCIAL STRUCTURE**

The Group's borrowings are as follows:

	As at 31 December 2024 RMB'000	As at 31 December 2023 RMB'000
Bank borrowings and notes		
Denominated in RMB	12,330,465	7,954,404
Denominated in HK\$	5,373,870	9,473,012
Denominated in USD	2,875,621	2,827,140
Total bank borrowings and notes	20,579,956	20,254,556
Maturity analysis		
Within one year	4,607,000	5,844,681
Two to five years	15,972,956	14,409,875
Beyond five years	_	_
The effective interest rate (per annum) of the bank		
borrowings and notes at the balance sheet date		
RMB	3.63%	3.49%
HK\$	6.17%	6.39%
USD	2.72%	2.72%

The overall interest rate per annum of the bank borrowings and notes at the balance sheet date was 4.16% (2023: 4.74%). The average effective interest rate was approximately 4.53% (2023: 4.60%) for the year.

In 2024, the Manager adopted a series of liquidity management measures. It managed the annual interest rate at a reasonable level and was alert for the foreign exchange risk.

On 5 February 2024, Yuexiu REIT, through its offshore project company, entered into a facility agreement with a bank in connection with a three-year unsecured and fixed rate short-term revolving loan facility of RMB530,000,000. It was drawn down on 7 February 2024 for repayment of offshore bank loans.

On 6 May 2024, Yuexiu REIT, through its offshore project company, entered into a facility agreement with an onshore bank in connection with a three-year unsecured and floating rate term loan facility of HK\$1,120,000,000. It was drawn down on 7 May 2024 for repayment of offshore bonds.

### **FINANCIAL REVIEW**

On 11 December 2024, Yuexiu REIT, through its offshore project company, entered into a facility agreement with an onshore bank in connection with a three-year unsecured and floating rate term loan facility of RMB2,800,000,000. It was drawn down on 13 December 2024 for repayment of offshore bank loans.

On 19 December 2024, Yuexiu REIT, through its offshore project company, entered into a green club loan facility agreement with certain banks in connection with a three-year unsecured term loan facility provided in the combination of HK\$ and RMB in an amount equivalent to HK\$1,805,000,000. It was drawn down on 23 December 2024 for repayment of offshore bank loans.

As at 31 December 2024, total borrowings of Yuexiu REIT amounted to approximately RMB20,579,956,000 (calculation of total borrowings based on bank loan and other borrowings, excluding capitalization of debt-related expenses), representing approximately 47.5% (2023: 46.2%) of total assets. The gearing ratio was below the maximum borrowing limit of 50% as stipulated in the REIT Code (which was amended in December 2020).

As at 31 December 2024, total liabilities of Yuexiu REIT (excluding net assets attributable to Unitholders) amounted to approximately RMB27,266,607,000, representing approximately 63.0% (2023: 61.6%) of total assets of Yuexiu REIT.

### **CASH POSITION**

Cash and cash equivalents and short-term deposit balance of Yuexiu REIT as at 31 December 2024 amounted to approximately RMB1,446,154,000. Yuexiu REIT has sufficient financial resources to satisfy its financial commitments and working capital requirements.

The Manager has adopted a prudent approach in cash management to ensure flexibility to meet the operational needs and the distributions of Yuexiu REIT.

### **ACCOUNTING TREATMENTS**

Units recorded as Financial Liabilities: Distributions to Unitholders as Finance Costs

Pursuant to Rule 7.12 of the REIT Code and the terms of the Trust Deed, Yuexiu REIT is required to distribute to the Unitholders not less than 90% of its audited annual net income after tax (subject to certain adjustments as defined in the Trust Deed).

Yuexiu REIT has a limited life of 80 years from the date of establishment. Accordingly, the Units contain contractual obligations to pay cash distributions and also upon termination of the trust, a share of all net cash proceeds derived from the sale or realisation of the assets of Yuexiu REIT less any liabilities, in accordance with Unitholders' proportionate interests in Yuexiu REIT at the date of the termination of Yuexiu REIT.

In accordance with the Hong Kong Accounting Standards 32 ("HKAS 32"), Yuexiu REIT has, for accounting purposes, classified its Units as financial (not legal) liabilities.

On the basis of the HKAS 32, distributions to be paid to the Unitholders are represented as finance costs and are therefore presented as expenses in the consolidated statement of profit or loss and other comprehensive income. Consequently, Yuexiu REIT has, for accounting purposes, recognised distributions as finance costs in its consolidated statement of profit or loss and other comprehensive income.

The above accounting treatment does not have any impact on the net assets attributable to the Unitholders.

### **SUMMARY OF ALL REAL ESTATE SALES AND PURCHASES**

Yuexiu REIT or any of its subsidiaries did not enter into any real estate sale and purchase during the Reporting Year.

### **REAL ESTATE AGENTS ENGAGED BY YUEXIU REIT**

During the Reporting Year, Yuexiu REIT had engaged Guangzhou Yuexiu Yicheng Business Operation Management Co., Ltd. ("Yicheng BM"), Guangzhou Baima Business Operation Management Co., Ltd. ("Baima BM") and Guangzhou IFC Business Management Co., Ltd. ("GZ IFC Management") to provide designated leasing, marketing, tenancy management and property management services (collectively, "Leasing Agents") to the Properties.

During the Reporting Year, Yuexiu REIT paid/payable service fees to Yicheng BM, Baima BM and GZ IFC Management in the amounts of RMB24,347,000, RMB6,170,000 and RMB16,588,000 respectively.

### REPURCHASE, SALE OR REDEMPTION OF UNITS

Yuexiu REIT may, subject to the fulfillment of certain requirements, repurchase its own Units on the Stock Exchange.

During the Reporting Year, there was no repurchase, sale or redemption of Units by Yuexiu REIT or its subsidiaries.

### **EMPLOYEES**

As at 31 December 2024, Yuexiu REIT employed 597 and 129 employees in China for hotel operation through its branch company and for serviced apartments operation through its subsidiary respectively, mainly to fulfill its operating functions and provision of services for hotel and serviced apartments.

Save as disclosed above, Yuexiu REIT is managed by the Manager. Yuexiu REIT does not employ any staff directly.

### **FINANCIAL REVIEW**

### **ISSUANCE OF ANNUAL REPORT**

The annual report of Yuexiu REIT for the Reporting Year will be dispatched to the Unitholders on or before 30 April 2025.

### **ANNUAL GENERAL MEETING**

The date and notice of the annual general meeting will in due course be published and dispatched to the Unitholders in accordance with the Trust Deed.

### SUMMARY OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

### ADHERING TO THE PRINCIPLE OF SUSTAINABLE DEVELOPMENT

Yuexiu Real Estate Investment Trust (Yuexiu REIT) is managed by the Manager, who also delegates the tenancy management and marketing services functions of each property to Baima BM, Yicheng BM, and GZ IFC Management (depending on the specific context, Yuexiu REIT, the Manager, and the parties who have been delegated with these functions are hereinafter individually or collectively referred to as "We"). We uphold the concept of sustainable development while maintaining the industry-leading asset appreciation capability, commercial operation capability, and capital management capability. We have established the three sustainable development principles of economic winwin development, environment green development, and society inclusive development, committed to creating long-term values.

### CONSOLIDATING THE SUSTAINABLE DEVELOPMENT MANAGEMENT STRUCTURE

The Board guides and supervises sustainable development work, and is responsible for ESG management and disclosure; a Sustainability Steering Group has been established at the management level; the Sustainability Working Group and Sustainability Teams of Properties have been established at the execution level. We integrate the sustainable development concept with the existing business and control models, continuously improve the development and management of ESG policies, and promote achievement of the short-, medium- and long-term sustainable development goals. In line with the Climate Risk Management Policy, we continue to refine management policies and processes related to energy and carbon, driving improvements in digital and intelligent levels.

### MAINTAINING COMMUNICATIONS WITH STAKEHOLDERS

We consider tenants, customers, employees, government and regulators, unitholders and investors, ESG third-party evaluation institutions, suppliers, media, and communities as our main stakeholders. To achieve the sustainable development goals, we give back to our stakeholders by taking a series of measures, including carrying out property asset appreciation and service innovation to enhance customer satisfaction and trust. In addition, we improve employee care policies to create a safe, fair, inclusive, and open work atmosphere, take effective measures to implement energy conservation, emission reduction, and waste disposal to reduce the impact of property operations on the environment, and advocate public welfare, charity, and poverty alleviation activities to help social groups in need.

### **CONDUCTING THE ANALYSIS OF MATERIAL ISSUES**

Based on various results of regulatory requirements analysis, media research, comparison with peers, questionnaire surveys, and on-the-spot property investigation, we have reviewed and identified material issues as the basis for the preparation of Environmental, Social and Governance Report (ESG Report), ensuring that ESG-related information is reasonably disclosed. This year, the number of material issues was maintained at 25. We actively explored the potential financial impact of ESG by focusing on material issues.

### **EMPHASISING ESG CAPACITY BUILDING**

We viewed ESG with a holistic and long-term perspective, advocated the deep integration of ESG standards into business development, actively practiced lean management, and firmly promoted sustainable development strategies and goals under the guidance of the Board. Over the past year, the Manager continued to intensify its efforts in areas such as addressing climate change, green leasing, green office, green consumption, green supply chain and green finance, and achieved results in various stages. The ESG achievements made by Yuexiu REIT in the past year are summarised as follows.

### SUMMARY OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

### Governance and Economic Achievements

Proportion of Independent Nonexecutive Directors of the Manager 50%

### ESG training coverage rate for Directors

100%

Compliance and anti-corruption training coverage rate

100%

### ESG risk management

Potential financial impact analysis indicator system

Proportion of female Director of the Manager

12.5%

### Proportion of female employees

- The Manager: 43.9%
- Hotel and serviced apartments: 52.6%

Proportion of female among employees at manager level and above

- The Manager: 42.4%
- Hotel and serviced apartments: 51.9%

Proportion of financing related to green and sustainability 36.3%

Asset appreciation investment for business, quality, and image RMB27.08 million

### **Environmental Achievements**

# Green building certification (Newly obtained this year) Guangzhou International Finance Center (GZIFC):

- Certificate of China Green Building (One-Star)
- Certified by the Guangzhou
   Association of Building Economy
   Promotion as a "Zero-Carbon,
   Digital, Intelligent, Energy Saving and Carbon-Reducing
   3-Star Building"

### At the end of the reporting period:

- 3 properties have obtained LEED Platinum Certificates. The floor areas of these properties account for approximately 68.2%
- 3 properties have obtained Certificates of China Green Building
- 3 properties have obtained zerocarbon-related certificates

### Carbon emission intensity Scope 1 + Scope 2:

- Office buildings, retail malls, and wholesale mall: Decreased by 20.0% compared to the base year
- Hotel and serviced apartments: Decreased by 19.8% compared to the base year

**Scope 3:** Continuous improvement of statistical standards

### Power consumption intensity

- Office buildings, retail malls, and wholesale mall: Decreased by 8.2% compared to the base year
- Hotel and serviced apartments: Decreased by 5.0% compared to the base year

### Water consumption intensity

 Office buildings, retail malls, and wholesale mall: Decreased by 8.0% compared to the base year

### Wast

- Hazardous waste: 100% entrusted to professional third party for recycling and treatment
- Non-hazardous waste: Continuous promotion of waste sorting and paperless offices

Asset appreciation investment for energy conservation and carbon reduction

RMB7.09 million

Digital energy consumption monitoring coverage rate

Approximately 84.9%

Green lease convention coverage rate

Approximately 32.3%

Number of charging piles 149

### Social Achievements

**Customer satisfaction** 

99.5%

Four Seasons Hotel Guangzhou "Michelin" Awards

3 awards

Asset appreciation investment in safety and security

RMB4.8 million

Fire drill coverage rate

100%

Employee training coverage rate

100%

Average training hours of employees

55 hours

Hours of engagement in public welfare activities

715 hours

Value of the clothes donations organised by White Horse

**Building** 

Approximately RMB300,000

Number of public welfare activities in M space of GZIFC

7

### **OBTAINING WIDELY RECOGNITION FROM THE MARKET**

Thanks to the effective implementation of ESG measures, Yuexiu REIT achieved outstanding performance in multiple mainstream ESG ratings, which demonstrated the recognition by the capital market. Yuexiu REIT and its properties have also received several ESG-related awards in recognition of our sustainable development achievements.

# BB Rating by MSCI ESG Green Four Star and Public Disclosure Grade A rating (the highest rating) by Global Real Estate Sustainability Benchmark (GRESB) ESG Low Risk Rating by Sustainalytics 42 scores, surpassing 79% of the global peers (in the real estate industry) by S&P Global Corporate Sustainability Assessment (CSA) A- Rating by HKQAA

### SUMMARY OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

# TOP 10 ESG Development Performance of Commercial Real Estate Enterprises in 2024 by Guandian 2024 Sustainable Development Industry Model Award and 2024 ESG Outstanding Case Award by 3rd International Green Zero-Carbon Festival ESG Pioneer Award by International Federation of Finance & Real Estate (IFFRE) First Prize of Green Building Technology Progress Award of Guangzhou Guangzhou International Finance Center received Zero Carbon Hotel Outstanding Contribution Award Four Seasons Hotel Guangzhou received

For more information on the environmental, social and governance performance of Yuexiu REIT this year, please refer to the Environmental, Social and Governance Report 2024. After released, the Report can be viewed or downloaded on the website of Yuexiu REIT or HKEXnews.

### **OVERVIEW OF THE PROPERTIES**

The property portfolio of Yuexiu REIT comprises ten high-quality properties, namely GZIFC, Yuexiu Financial Tower, White Horse Building, Fortune Plaza, City Development Plaza, Victory Plaza, Shanghai Yue Xiu Tower, Wuhan Properties, Hangzhou Victory and Hong Kong Yue Xiu Building.

### **LOCATION OF THE PROPERTIES**

The Properties of Yuexiu REIT are located in the core business districts ("CBD") of Guangzhou, Shanghai, Wuhan, Hangzhou and Hong Kong, the PRC. In particular, both GZIFC and Yuexiu Financial Tower are located at the core financial business district of the Zhujiang New Town which is located on the new axis of Guangzhou, and enjoys favorable geographical advantages, with well-developed commercial and thriving cultural activities in the surrounding areas integrating natural landscape and arts of the new town center, which is the new icon of Guangzhou City. The White Horse Building is located in the Liuhua business and exhibition area of Guangzhou, adjacent to Guangzhou Railway Station with a diversity of wholesale markets specializing in apparels, shoes and leatherware in the surrounding areas. Fortune Plaza, City Development Plaza and Victory Plaza are located in the north end of the Guangzhou Tianhe CBD, which is located on the new axis of Guangzhou and being one of the top three CBDs in China approved by the State where prime grade-A office buildings are located, with highly concentrated metro line networks, convenient transportation, established and sound ancillary facilities. Shanghai Yue Xiu Tower is located at 388 Fushan Road, Pudong New District, Shanghai Municipality, PRC and only 2 kilometres away from the Little Lujiazui central district. Due to its convenient traffic conditions, Yue Xiu Tower can be reached by various rail transit lines in the vicinity and is adjacent to the intersection of metro lines 2, 4, 6 and 9. Wuhan Yuexiu Fortune Centre and Starry Victoria Shopping Centre, located in Hankou Riverside Business District in Wuhan, the capital of Hubei Province, Central China, enjoy high transport accessibility as they are directly connected to Metro Line 1 and the planned Metro Line 10. Hangzhou Victory is located in Qianjiang New Town, Shangcheng District, Hangzhou, Zhejiang Province, PRC, enjoys high transport accessibility as the two metro stations, within a walking distance to Sanbao Station and Yudao Station, are adjacent to the intersection of two metro lines (line 6 and line 9) and one airport express line. Hong Kong Yue Xiu Building is adjacent to Wan Chai Station on the Island line of the Hong Kong MTR system, with established and sound ancillary facilities and a strong business atmosphere in the surrounding areas.

### 46 Yuexiu Real Estate Investment Trust (3) **PROPERTY PORTFOLIO** 地鐵交換站點 地鐵站點 METRO INTERCHANGE STATION METRO STATION • WHITE HORSE BUILDING • SHANGHAI YUE XIU TOWER VICTORY PLAZA WUHAN YUEXIU FORTUNE **CENTRE AND STARRY** 2號線 CITY DEVELOPMENT PLAZA | 梓元崗 Line 2 **VICTORIA SHOPPING CENTRE** FORTUNE PLAZA • HANGZHOU VICTORY Ⅲ 廣州火車站 **BUSINESS CENTER** • GUANGZHOU IFC GUANGZHOU RAILWAY STATION • HONG KONG YUE XIU • YUEXIU FINANCIAL TOWER **BUILDING** Y 流花 LIHILL **SHANGHAI** 世紀大道站 Century Avenue Station 廣東省人民政府 GUANGDONG PROVINCIAL PEOPLE'S GOVERNMENT 1號線 LINE 1 ● 礄口路站 2號線 众 Qiaokou Road Station 6號線 廣州市人民政府 LINE 6 GUANGZHOU MUNICIPAL PEOPLE'S GOVERNMENT 08 07 **™**西門口 XIMENKOU 礄口區 QIAOKOU DISTRICT 公園前 🔟 GONG YUAN QIAN **HANGZHOU HONG KONG** 機場快線 AIRPORT EXPRESS 御道站 🐚 灣仔站 🔀 Yudao Station 10 Wan Chai Station **(h)** 09 港島線 Island Line 三堡站 (前 4號線 LINE 4 彭埠大橋 6號線







城建大廈 CITY DEVELOPMENT PLAZA



財富廣場 FORTUNE PLAZA







### **AREA OF PROPERTIES**

The property portfolio of Yuexiu REIT has an area of ownership of 1,184,156.5 sq.m. and a rental area of 803,984.1 sg.m.. As at 31 December 2024, the overall occupancy rate of the property portfolio was 84.5%.



### **PROPERTY VALUATION**

According to the valuation report issued by Savills Valuation and Professional Services Limited, the property portfolio of Yuexiu REIT was valued at a total value of RMB42.308 million as at 31 December 2024.



### **OPERATING INCOME GENERATED BY** THE PROPERTIES

In 2024, Yuexiu REIT recorded a total annual operating income of RMB2.031.54 million.



### **LEASE EXPIRY OF THE PROPERTIES**

In terms of rental area in the next five years and beyond, the proportion of lease expiry of the Properties for each year will be 30.1%, 26.0%, 22.0%, 10.7% and 11.2% respectively. In terms of basic monthly rentals, the proportion of lease expiry for each year will be 28.2%, 25.8%, 25.0%, 12.4%, and 8.6% respectively.



By rental area By basic monthly rentals

# GUANGZHOU TIANHE DISTRICT

## GUANGZHOU IFC



Guangzhou International Finance Center (GZIFC) is located in the central business district (CBD) of Zhujiang New Town, the most radiant and glamourous CBD in Guangzhou. It is a landmark of mixed-use premium grade commercial complex in Guangzhou.

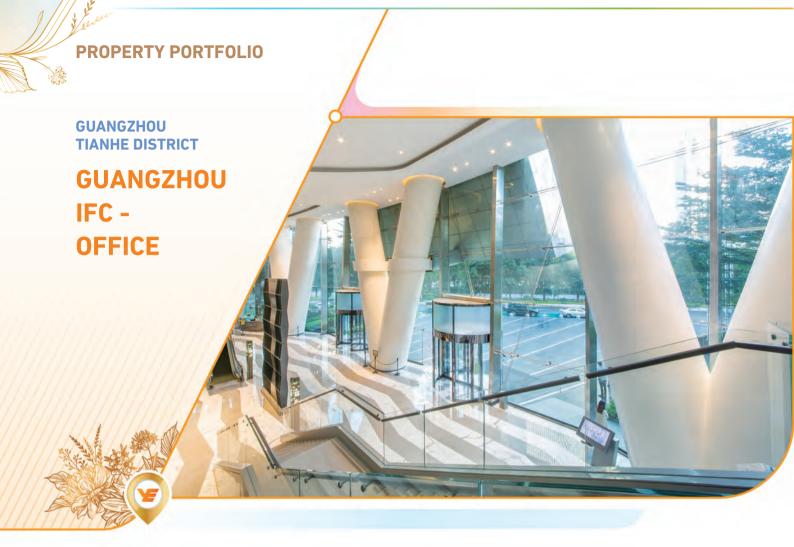
The property is in an excellent location of the core CBD which is on the axis of Guangzhou, where the Metro Line 3 and Line 5 and the Automatic Passenger Mover System (APM) intersect. It is 45 minutes from Guangzhou Baiyun International Airport, 40 minutes from Guangzhou South Railway Station, 10 minutes from Guangzhou East Railway Station, 45 minutes from Nansha Expressway, and 15 minutes from Pazhou convention and exhibition business district, facilitating quick and easy business connection.

Having a total gross floor area of 457,000 sq.m., the property comprises a main tower with 103 floors above the ground and 4 floors underground, and a 28-storey annex building. It has 58 floors of Grade A offices, 6 floors of shopping mall, a carpark with 1,700 parking spaces, a five-star hotel with 344 guest rooms, and 314 units of luxury serviced apartments.

GUANGZHOU IFC - A GLOBAL
BUSINESS LEADER AND GUANGDONGHONG KONG-MACAU GREATER BAY
AREA URBAN LANDMARK COMPLEX







The main tower of the property is 432 meters tall, being one of the world's top ten skyscrapers. The property is designed by the renowned architectural firm, Wilkinson Eyre Architects, and its structural works are undertaken by Arup. The property won the "Highly Commended Mixed-use Project" Award of the International Property Awards at the Asia Pacific Presentation Ceremony in 2012, and the honour of "The Most Outstanding Architecture outside the European Union" awarded by the Lubetkin Prize granted by the Royal Institute of British Architects (RIBA) in a global competition. The property also won the Lu Ban Award in 2013, representing the highest honour in quality control and engineering level in the construction industry of China. In 2017 for the first time, it was granted the LEED V4 standard platinum level certification for the operation stage, and obtained the LEED V4.1 standard platinum level renewal certification for the operation stage in 2023. It obtained its first BOMA CHINA COE certifications in 2019 (renewed in 2022) and first BOMA 360 Performance Program certification in 2020 (renewed in 2023), becoming the first REITs asset program that won both BOMA COE and BOMA 360 certifications in the Asia Pacific region. In 2021, it won the first batch of "Super Grade A Office Buildings" (超甲級寫字樓) in Guangzhou, "Best Practice Award for Operation Management · Urban Complex" (運營管理



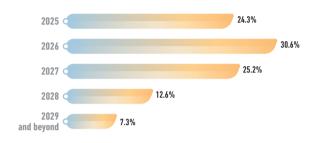
最佳實踐獎·城市綜合體), and "2021 Outstanding Contribution Award for Asian Real Estate Commercial Landmark Buildings" (2021亞洲不動產商業地標建築傑出貢獻獎). In 2024, it was awarded the "Certificate of Green Building Design Label of China (One-Star)" and the "Zero-Carbon, Digital, Intelligent, Energy-Saving, and Carbon-Reducing 3-star Building" by the Guangzhou Association of Building Economy Promotion.

### (I) OFFICE BUILDING

The offices of Guangzhou IFC are on the 4th to 65th floors of the main tower. It has a gross floor area of 268,000 sq.m. and commenced operation in July 2011. As an iconic building and a landmark in southern China, Guangzhou IFC has attracted many multinational companies and renowned enterprises to

lease its office space. Currently its tenants include renowned companies or institutions such as Bank of America, Société Générale, the British Consulate, Lucent Bell, Cooper Electric, Dassault Systemes, Dow Chemical, Mitsubishi Electric, GLP, BSH Home Appliances, AIA, China Export & Credit Insurance, China Life, ZURICH, Datong Insurance, Bank of China, China Construction Bank, Agricultural Bank of China, BOCOM Schroders, Bank of Taiwan, CMB Wing Lung Bank, CCB Fintech, JD Allianz, Youngy Group, H&H International, FAW-Volkswagen, FAW Hongqi, Yuexiu Group, AllBright Law Firm, Deacons, LHP Law Firm, Guan Ling Law Firm, Celue Law Firm and CBRE.

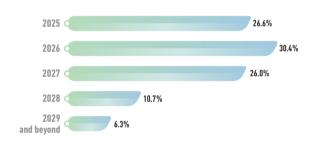
### **BY RENTAL AREA**



### **TENANT AREA PERCENTAGE BY INDUSTRY**



### BY BASIC MONTHLY RENTALS



### **RENTAL PERCENTAGE BY INDUSTRY**



### TOP 10 TENANTS BY RENTAL INCOME (AS AT 31 DECEMBER 2024)

Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Yuexiu Group and its subsidiaries	Mixed	39.0%	31.8%
CCB Fintech	Information Technology	3.6%	4.1%
China Export Credit Insurance Corporation			
Guangdong Branch	Finance	3.5%	3.6%
Health and Happiness (H&H) China Limited	Commercial Services	2.8%	2.8%
AllBright Law Firm (Guangzhou)	Commercial Services	2.0%	2.2%
Youngy Group and its subsidiaries	Commercial Services	1.8%	2.1%
CMB Wing Lung Bank Ltd Guangzhou Branch	Finance	1.8%	1.6%
BEIJING CELUE LAW FIRM (Guangzhou)	Commercial Services	1.7%	2.1%
Guangzhou Dabenxiang Technology Co., Ltd.	Commercial Services	1.7%	1.9%
Bei Jing Guan Ling (Guangzhou) Law Firm	Commercial Services	1.6%	2.1%
Total		59.5%	54.3%

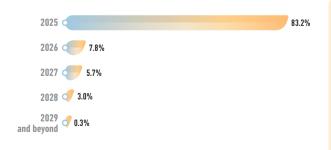


### (II) SHOPPING MALL

The shopping mall occupies a total of six floors of the podium. It has a gross floor area of 47,000 sq.m. and commenced operation in November 2010. The shopping mall has a diversified brand portfolio covering department stores, convenient shopping, new energy vehicles, fast dining, specialty catering and high-end Chinese cuisine. The occupancy rate of the shopping mall has been maintaining at a high level for a long time.



### **BY RENTAL AREA**

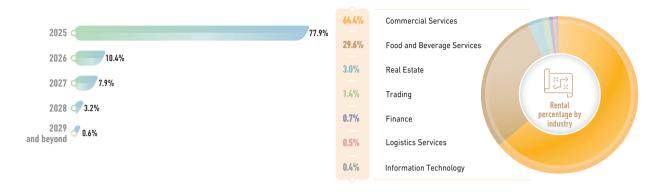


### **TENANT AREA PERCENTAGE BY INDUSTRY**



### BY BASIC MONTHLY RENTALS

### **RENTAL PERCENTAGE BY INDUSTRY**



### **TOP 10 TENANTS BY RENTAL INCOME (AS AT 31 DECEMBER 2024)**

Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Guangzhou Friendship Group Co., Ltd. Guangzhou NIO Automobile Sales and	Commercial Services	35.8%	56.8%
Service Co., Ltd.	Commercial Services	12.8%	2.9%
Yuexiu Group and its subsidiaries  AVATR (Chongqing) Automobile	Food and Beverage	6.8%	5.7%
Sales Service Co., Ltd.	Commercial Services	5.2%	0.7%
Guangzhou Peninsula Catering			
Services Co., Ltd.	Food and Beverage	3.2%	2.9%
Welcom Fitness Management Consulting	Cultural, Sports and		
(Guangzhou)	Entertainment	2.8%	3.4%
Guangzhou Guojin Shishangletao			
Catering Management Limited	Food and Beverage	2.4%	4.2%
Youyue Restaurant of Zhujiang New Town,			
Tianhe District, Guangzhou	Food and Beverage	2.2%	2.3%
Guangzhou ChangLaiDaPaiDang Catering Co., Ltd.	Food and Beverage	1.9%	1.8%
Guangzhou Taishen Catering Co., Ltd.	Food and Beverage	1.8%	1.7%
Total		74.9%	82.4%



### (III) FOUR SEASONS HOTEL GUANGZHOU

Four Seasons Hotel Guangzhou is entrusted to Four Seasons Group, the world-famous hotel brand management company, for operation and management. The hotel occupies the 68th to 100th floor of the main tower of Guangzhou International Finance Center, and the 1st to 5th floor (partial) of the podium, with a gross floor area of about 91,000 sq.m..

Four Seasons Hotel Guangzhou provides comprehensive service support, including conference and banquet facilities with a gross floor area of approximately 14,000 sq.m., CATCH (Asian seafood restaurant) on the 100th floor, which own the 2024 "Michelin Guide Selected Restaurant (Plate Award)" in Guangzhou, Tian Bar on the 99th floor, Kumoi (Japanese restaurant) and Caffe Mondo (Italian buffet) on the 72nd floor, the Yu Yue Heen (one Michelin star Chinese restaurant) on the 71st floor, the Atrium on the 70th floor, Dolcetto Cafe on the first floor, and Hua Spa (a SPA clubhouse, a sky swimming pool and a fitness center) on the 69th floor. There is a grand tapering atrium rising from 70th through 100th floor. There is also a reception hall on the 1st floor of the hotel lobby to provide guests with convenient and efficient concierge services.

Four Seasons Hotel Guangzhou, which has maintained a dominant position among major hotel competitors for the eleventh consecutive year, adheres to its consistent objectives of making guests feel at home, creating an exclusive and prestigious experience for every honourable guest with the most attractive and quality services.

					Average
	Date of inception	Area of ownership	Number of rooms	Average occupancy rate	room rate (RMB/night)
Four Seasons Hotel Guangzhou	August 2012	91,460.9	344	81.5%	2,136



### (IV) ASCOTT IFC GUANGZHOU

Luxury serviced apartments under the operation and management of Ascott are located on the 6th to 28th floor of the property's annex building, with a gross floor area of 51,000 sq.m..

Ascott IFC Guangzhou provides 314 sets of elegant stylish luxury apartments for global business travelers. From one bedroom to three bedrooms, each apartment has separate living room and dining area with a fully equipped kitchen as well as a high-quality home theater system, allowing travelers to enjoy pleasant and comfortable living for both long-stay residential and leisure purposes. The 24-hour security patrol and CCTV surveillance system can ensure a safe and well protected residence for travelers.

Ascott IFC Guangzhou is highly recognised by the market for its quality services and has ranked first in operating revenue in Ascott China for nine consecutive years since 2016.

					Average
	Date of inception	Area of ownership	Number of rooms	Average occupancy rate	room rate (RMB/night)
Ascott IFC Guangzhou	September 2012	51,102.3	314	90.5%	1,119

GUANGZHOU
TIANHE DISTRICT

# YUEXIU FINANCIAL TOWER



Yuexiu Financial Tower is located in the core area of Zhujiang New Town, the core CBD of Guangzhou. It is on the axis of Zhujiang New Town with GZIFC. The straight-line distance between the two buildings is only 700 meters, both of which are among the top ten skyscrapers in Guangzhou. With convenient transportation, it is within walking distance of Zhujiang New Town Station (the transfer station of Metro Line 3 and Line 5), and 200 meters from Xiancun Station, the transfer station of Metro Line 13 and Line 18. Metro Line 18 is a key vertical line connecting Guangzhou Tianhe District with Panyu District and Nansha District from north to south, while Metro Line 13 serves as a key horizontal line running through the Guangzhou Metro network from east to west in Guangzhou City. In addition to the subway line, the property is also adjacent to the passenger automatic transportation system (APM) connecting other areas of Tianhe District with Haizhu District. The property has the only office building apron in Guangzhou with access to the "Guangzhou-Shenzhen-Zhuhai" helicopter route. The property is widely recognized for its outstanding design, quality and infrastructure, and has won several building certifications, including LEED V4.1 Standard Platinum Level Certification for the operation stage, WELL Intermediate Platinum Certification and China Construction Engineering Luban Prize (National Prime-quality Project) (中國建設工程魯班獎(國家優質工程)), the latter of which represents the highest honour in construction quality of China. In 2021, it won "Best Practice Award for Operation Management · Green Building" (運營管理最佳實踐獎.綠色建築), "Super Grade A Office Buildings" (超甲級商務寫字樓), "New Landmark of China's Building Economy" (中國樓宇經濟新地標), "Commercial Property Value Performance Award" (商辦物業價值表 現獎), and "Excellent Green Project" (優秀綠色項目). In 2022, it won "Demonstration (Pilot) Unit of Building Digitalized Emergency Rescue" (樓宇數智化應急救援示範(試點)單位), "Champion Award for Annual Real Estate Finance Innovation Achievement" (年度地產金融創新成就冠軍獎) and "2022 Performance Award for Commercial Property Operation" (2022 年度商辦資產運營表現獎). In 2023, it was awarded "2023 Property Operation Landmark Building" (2023物業運營標誌 樓宇) and was certified by the Guangzhou Association of Building Economy Promotion as one of Guangzhou's first "Zero-Carbon, Digital, Intelligent, Energy-Saving, and Carbon-Reducing 3-star Building" (零碳數智節能降碳三星級樓宇).

YUEXIU FINANCIAL TOWER –
A CORE BENCHMARK PROPERTY IN ZHUJIANG
NEW TOWN AND ASSET MANAGEMENT CENTRE
PLATFORM IN THE GREATER BAY AREA

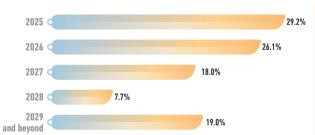






The property was completed in August 2015, with a building height of approximately 309 meters and 68 floors (including a 4-storey retail component and a 64-storey office component), with a total gross floor area of 210,282.9 sq.m.. A number of well-known companies have settled in, including Allianz Insurance Group, Mead Johnson, Deloitte, WeWork, China Resources, Everbright Group, Ping An, Chong Hing Bank, E fund, Lenovo, Kaiyue Hotel Management, GP Corp, ZTE, Hyundai Korea, Teligen, Baxter Medical, Digtech Law Firm, etc..

### **BY RENTAL AREA**

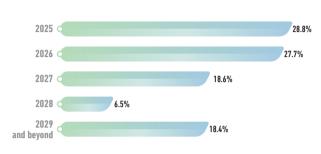


### **TENANT AREA PERCENTAGE BY INDUSTRY**



### **BY BASIC MONTHLY RENTALS**

### **RENTAL PERCENTAGE BY INDUSTRY**





### **TOP 10 TENANTS BY RENTAL INCOME (AS AT 31 DECEMBER 2024)**

Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
A subsidiary of Yuexiu Group	Mixed	27.6%	22.3%
Liweishi (Guangzhou) Business Information			
Consulting Co., Ltd.	Commercial Services	7.4%	5.6%
Guangzhou Wanglaoji Health Industry			
Co., Ltd. and its affiliates	Manufacturing	4.0%	3.8%
E Fund Management Co., Ltd.	Finance	4.0%	4.0%
Guangzhou Intelligence Communication			
Technology Co., Ltd.	Information Technology	3.6%	4.3%
Kaiyue Hotel Consulting Service			
(Guangzhou) Co., Ltd.	Commercial Services	3.3%	3.5%
Everbright Group	Finance	2.8%	2.7%
Deloitte & Touche LLP and its affiliates	Commercial Services	2.6%	3.9%
MeadJohnson Nutrition (China) Co., Ltd.	Manufacturing	2.3%	2.9%
ZTE Corporation	Information Technology	2.1%	2.6%
Total		59.7%	55.6%

GUANGZHOU -YUEXIU DISTRICT

# WHITE HORSE BUILDING



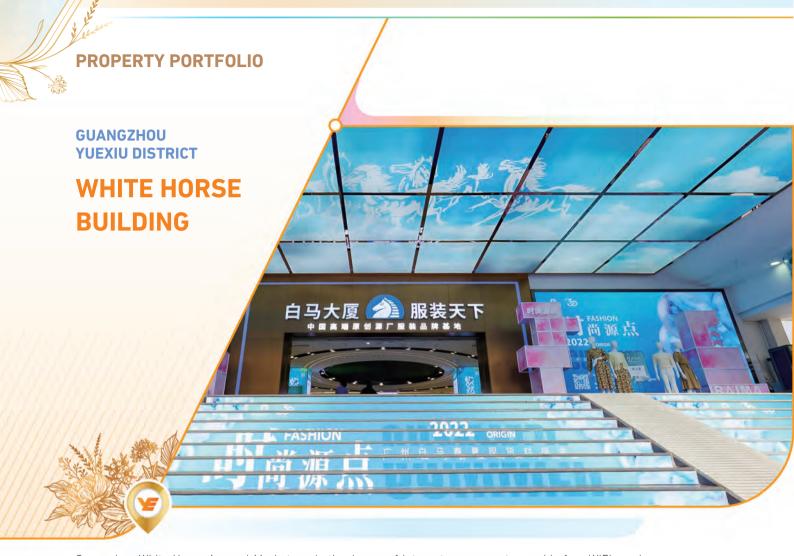
Located in the heart of Liuhua business and exhibition area, a famous fashion center in China, which is close to the Guangzhou Railway Station, Guangdong Bus Station and Guangzhou Bus Station, located at the intersection of the Metro Line 2, Line 5 and Line 11, enjoying greatly convenient traffic, the White Horse Building, which was completed in 1990, formally commenced operation on 8 January 1993. It comprises 4 storeys of shopping mall, 5 storeys of offices and 1 level of underground carpark spaces, among which Yuexiu REIT holds an area of ownership of approximately 50,000 sq.m..

More than 1,000 fashion manufacturers from various regions across the country congregate in the Guangzhou White Horse Apparel Market. The Market is mainly engaged in medium-to-high end fashionable men's and women's branded apparel and adheres to the competitive advantages featuring "Original Brands, High Quality Products, Primary Source of Goods and Manufacturers' Direct Sales". 80% of the tenants in the Market operate their own factories and are capable of independent product R&D and manufacturing. Their products are widely popular worldwide, covering over 30 provinces, municipalities and autonomous regions in the PRC, as well as over 70 countries and regions such as the United States, Russia, the Middle East, Southeast Asia and Western Europe. The Market has an average daily traffic flow of 40,000 customers with an annual trading amount of over RMB10 billion.

WHITE HORSE BUILDING CHINA BRAND APPAREL INTERNATIONAL
TRADING CENTRE







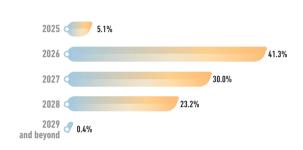
Guangzhou White Horse Apparel Market made timely use of Internet resources to provide free WIFI services across the Market. The WeChat of Guangzhou White Horse Apparel Market (WeChat ID: BAIMA\_MARKET) has been created to concurrently provide purchasers with the latest fashion information and recommendation of superior brands and sources of goods, which creates limitless business opportunities through mobile phones. Meanwhile, the Market provides more comprehensive information services for merchants by actively exploring the new media image-text short video marketing model.



After years of cultivation and development, the Guangzhou White Horse Apparel Market has become a bellwether in the wholesale industry of garments in the country, and has won various recognition and awards, such as the Top 10 Professional Markets of Fashion in China, CNTAC Product Development and Promotion Award, the First Incubation

Bases for Fashion Brands in China, National Civilized Market, Guangdong Civilized Market, Guangdong Fashion Apparel International Purchase Centre, Guangdong Famous Brand, Leading Enterprise in Guangdong Modern Wholesale Market, China E-Commerce Modelling Enterprise, 2013-2014 Top 100 E-Commerce Enterprises in Guangdong, 2018 Silk Road Textile Industry Influence Innovation Market, the Most Influential Brand Market in China over the Past 40 Years of Reform and Opening-Up, Chinese Apparel Brand Incubation Base Service Model, 2019 Guangdong Apparel Industry Benchmarking Professional Market and Special Innovation Award of Fashion Trendy of 2020 China Textile and Apparel Dealers Award (2020年中國紡織服裝 流通大獎時尚引領特別創新獎). In 2023, the property won the national honorary titles of "Top 100 Comprehensive Commodity Markets in China" (中國商品市場綜合百強市場) and "Fashion Market of China Commodity Market" (中國商品市場時尚市場). In 2024, it also won the national and regional honorary titles such as the National Intellectual Property Protection on Regulated Market Cultivation Target, the "2024 Industry Promotion Award" at China International Fashion Fair (Spring), Top Ten (Professional) Leading Markets, and Five-Star Commodity Trading Market. As of 31 December 2024, White Horse Building recorded a high occupancy rate of 97.1%, set a new high in the past five years.

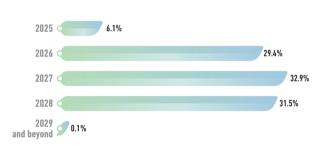
### **BY RENTAL AREA**



### **TENANT AREA PERCENTAGE BY REGION**



### BY BASIC MONTHLY RENTALS



### **RENTAL PERCENTAGE BY REGION**



### **TOP 10 TENANTS BY RENTAL INCOME (AS AT 31 DECEMBER 2024)**

Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Fu Xiaohong	Commercial Services	1.0%	0.9%
Li Tie	Commercial Services	0.9%	0.7%
Guo Shuying	Commercial Services	0.8%	0.5%
Li Xinyou	Commercial Services	0.8%	0.6%
Xue Mei	Commercial Services	0.7%	0.5%
Wu Wei	Commercial Services	0.7%	0.5%
Shang Xiumei	Commercial Services	0.7%	0.5%
Li Baodong	Commercial Services	0.7%	0.4%
Ou Jingzhi	Commercial Services	0.6%	0.4%
Lin Jianguo	Commercial Services	0.6%	0.6%
Total		7.5%	5.6%

**GUANGZHOU - TIANHE DISTRICT** 

## FORTUNE PLAZA



Located on Ti Yu Dong Road which is known as the "Guangzhou Wall Street", and also at the heart of the Tianhe CBD, Fortune Plaza is easily accessible and adjacent to two important business districts, being Zhujiang New Town in the south and Tianhe North in the north, benefiting greatly from its geographical advantages with many restaurants, recreational and living ancillary facilities in its adjacent areas. The property is erected above the Tianhe Sports Center Station, which is the interchange of Metro Line 1 and Line 3 with various public transport stations. This project has a total gross floor area of over 80,000 sq.m., comprising 2 levels of underground carpark spaces, a 6-storey commercial podium, a single-storey hanging garden clubhouse and 2 grade-A office towers with 26 storeys and 36 storeys respectively, among which Yuexiu REIT holds an area of ownership of approximately 43,000 sq.m.. The property is among the few intelligent 5A Grade-A office buildings purely for office use in the Tianhe CBD business circle in Guangzhou. Inside the building, there are banks, a business center, a large conference center, convenience stores and a grand clubhouse, which provide all-round and convenient ancillary business services for business people in the building.

FORTUNE PLAZA PREMIUM GRADE-A COMMERCIAL
BUILDING AND MODEL OF NATIONAL
PROPERTY MANAGEMENT

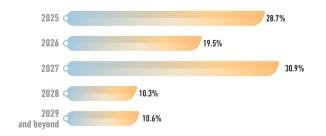






As an iconic building and landmark in the Tianhe CBD of Guangzhou, Fortune Plaza is the top choice for renowned companies. The property has been recognized as the "Model of National Property Management" and "Building Sustainability Authentication Flag in 2020" (二〇二〇年樓宇可持續發展指數驗證標誌) and is well received by customers in the industry. The existing tenants of Fortune Plaza include many renowned enterprises, such as Chevron, AEON Group, Guangfa Bank, Ping An Bank, COSCO Shipping, CITS American Express, Swatch Group, Master Meditech, Yaeher Healthcare, Dongguan Securities, Chinasoft International, Farben and Zhongke Integrated.

### **BY RENTAL AREA**

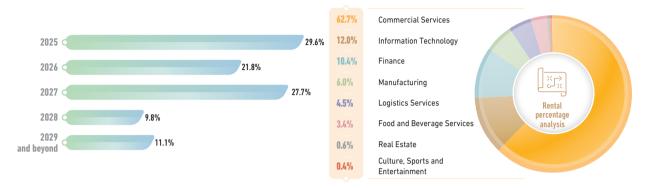


### **TENANT AREA PERCENTAGE BY INDUSTRY**



### BY BASIC MONTHLY RENTALS

### **RENTAL PERCENTAGE BY INDUSTRY**



### **TOP 10 TENANTS BY RENTAL INCOME (AS AT 31 DECEMBER 2024)**

Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Chinasoft International Limited	Commercial Services	9.5%	11.2%
Guangdong AEON Teem CO., Ltd.	Commercial Services	4.9%	5.9%
Guangdong Development Banking Co., Ltd.			
Guangzhou Branch	Finance	4.1%	1.7%
SMH Watch Service Center Co., Ltd. Guangzhou Brand	ch Commercial Services	3.1%	2.6%
COSCO Shipping Logistics (Guangzhou) Co., Ltd.	Logistics Services	2.9%	2.6%
廣州市悦冠智能科技有限公司	Information Technology	2.9%	2.6%
CITS American Express Southern Air Services Ltd.	Logistics Services	2.8%	2.6%
Cyril Human Resources	Commercial Services	2.5%	2.8%
Guangzhou Master Meditech Co., Ltd.	Commercial Services	2.5%	2.6%
Ping An Bank Co., Ltd. Guangzhou Branch	Finance	2.4%	1.6%
Total		37.6%	36.2%

**GUANGZHOU - TIANHE DISTRICT** 

# CITY DEVELOPMENT PLAZA



Located at the junction of Tianhe North Road and Tiyu West Road, City Development Plaza faces Tianhe Sports Center and is adjacent to landmark buildings such as CITIC Tower and Victory Plaza. With bus stops within easy reach, it is just a 5-minute walk from Linhexi Station of the Metro Line 3 and Automatic Passenger Mover System and has many restaurants and ancillary facilities in its adjacent areas. City Development Plaza has a total gross floor area of over 70,000 sq.m., comprising 2 levels of underground carpark spaces, a 4-storey commercial podium and a 28-storey high-end office building, of which area of ownership of approximately 45,000 sq.m. was held by Yuexiu REIT. With a uniquely large green area square of 5,000 sq.m., it provides a super large area for holding events by its business and office customers, and is a commercial complex integrating office, finance, business and food and beverage functions. It is one of the first buildings to receive the honour of "Model Of Property Management" (物業管理示範大廈) in China, and was awarded the "Building Sustainability Authentication Flag" (樓宇可持續發展指數驗證標誌) in 2018.

CITY DEVELOPMENT PLAZA PREMIUM GRADE-A COMMERCIAL
BUILDING AND MODEL OF NATIONAL
PROPERTY MANAGEMENT

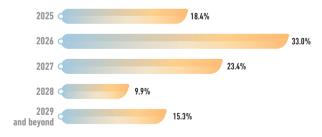




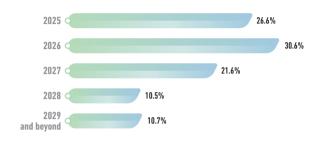


Existing quality tenants of City Development Plaza include many famous enterprises, such as SPD Bank, Guangfa Bank, General Mills, China Merchants Renhe Life Insurance, Wangsu Science & Technology, Dongxing Securities, Spectris, Labcorp, WUYIGE Certified Public Accountants, Zhenglin Engineering (正林工程), Tian Qin Technology (天勤科技).

#### **BY RENTAL AREA**







#### **RENTAL PERCENTAGE BY INDUSTRY**



Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
A subsidiary of Yuexiu Group	Mixed	26.3%	26.6%
Guangzhou Wisevalley Development Co., Ltd. Shanghai Pudong Development Bank,	Commercial Services	14.2%	19.9%
Guangzhou Branch	Finance	9.9%	2.0%
Guangdong Development Banking Co., Ltd.			
Guangzhou Branch	Finance	3.6%	1.8%
Wangsu Science & Technology Co., Ltd.			
Guangzhou Branch	Information Technology	2.2%	2.1%
Fuqirui Pharmaceutical R&D (Beijing)			
Co., Ltd. Guangzhou Branch	Commercial Services	2.1%	2.1%
Shenzhen Jinwen Network Technology Co., Ltd.	Commercial Services	2.0%	2.6%
General Mills Trading (Shanghai) Co., Ltd.			
Guangzhou Branch	Commercial Services	1.7%	1.7%
Shanghai Spectris Instrumentation & Systems			
Co., Ltd. Guangzhou Branch	Commercial Services	1.4%	1.5%
Mane (Shanghai) Flavor & Fragrance Co., Ltd.	Manufacturing	1.4%	1.4%
Total		64.8%	61.7%

**PROPERTY PORTFOLIO** 

**GUANGZHOU - TIANHE DISTRICT** 

### VICTORY PLAZA



Located at the junction of Tianhe Road and Tiyu West Road and the interchange of Metro Line 1 and Line 3, with Metro Line 10 under construction, Victory Plaza is at the core of the most prosperous area of Tianhe CBD and enjoys a strong and well-developed business environment. With a magnificent diamond shape and contemporary look, it is no doubt the business landmark of Tianhe CBD. With a total gross floor area of approximately 140,000 sq.m., the complex comprises 4 levels of underground carpark spaces, a 6-storey shopping mall, a single-storey hanging garden clubhouse and two grade A office buildings with 52 storeys and 36 storeys respectively, among which Yuexiu REIT holds the shopping mall with area of ownership of approximately 28,000 sq.m..

Its shopping mall was renamed as "VT101" on 28 September 2014. With the proposition of "Fast Fashion, Slow Living, A New Home for the Young" and integrating fast fashion, global trends, culture and creativity, its shopping mall focuses on young people, students, white collars and young families as the target customers to build a cluster of flagship stores in the business circle of Tianhe Road through the introduction of renowned international brands and restaurants, providing consumers with a diversified experience.

It has introduced tenants including Uniqlo's largest and latest flagship store in southern China, Guangzhou McDonald's first future canteen flagship store, GU's first flagship store in southern China, Starbucks, Peet's Coffee, HEYTEA, CHAGEE (霸 王茶姬), J·M Chef (僑美食家), Tai Er, Wuxi Cantonese Restaurant (吳系粵菜館), YE&CO, Xiao Li Yuan (小荔園), COLINMINT, KeYu and Lao Xiang Cun. It has integrated fast fashion, global trend, culture and creativity, and art space.

VICTORY PLAZA FAST FASHION, SLOW LIVING,
A NEW HOME FOR THE YOUNG

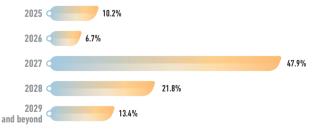




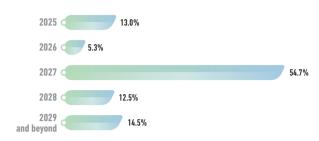


In 2019, Victory Plaza won many prestigious awards including the "Best Popularity Award", the "Star of the Originality Services", the "Good City Love Unit" by Guangzhou Charity Association. In 2020, Victory Plaza was awarded the "2nd China Commercial Property Planning Festival i.e. 3rd Golden Light Awards Ceremony" (第二屆中國商業地產企劃節暨第三屆金燈獎頒獎盛典), and awarded "Golden Light Award – Excellent Scene Award" (金燈獎·卓越場景獎) for three successive years which represents the influence of decoration in China. In 2021, it won the titles of "Popular Commercial Complex of the Year" (年度最受歡迎商業綜合體), "Top Ten Most Popular Check-in Points in Guangzhou" (廣州十大最受歡迎打卡點) and "Member of YOUNG City YEAH City Night Consumption Alliance" (YOUNG城YEAH市夜間消費聯盟成員).

#### **BY RENTAL AREA**







#### **RENTAL PERCENTAGE BY INDUSTRY**



Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Fast Retailing (China) Trading Co., Ltd.			
Victory Plaza Shop	Commercial Services	34.5%	39.5%
GU Shanghai Trading Co., Ltd. Guangzhou Ti			
Yu West Road Shop	Commercial Services	10.3%	5.5%
Industrial and Commercial Bank of China Limited,			
Guangzhou Dezheng Zhong Road Sub-branch	Finance	7.5%	1.6%
China Merchants Bank Co., Ltd. Guangzhou Branch	Finance	7.4%	2.9%
Guangdong Sanyuan McDonald's			
Food Company Limited	Food & Beverage Services	6.6%	4.8%
J.M. Developments (Limited Partnership)	Food & Beverage Services	5.2%	10.5%
廣州駿興西餐廳有限公司	Food & Beverage Services	2.6%	4.1%
Guangzhou Xin Ying Dong Education Consultancy			
Co., Ltd.	Commercial Services	2.5%	2.7%
Guangdong Starbucks Coffee Co., Ltd.	Food & Beverage Services	2.4%	1.4%
廣州市吳越餐飲管理服務有限公司	Food & Beverage Services	2.3%	2.8%
Total		81.3%	75.8%

**PROPERTY PORTFOLIO** 

SHANGHAI PUDONG NEW DISTRICT

### YUE XIU TOWER



Shanghai Yue Xiu Tower, located in Zhuyuan commercial district, Pudong, Shanghai, is only 2 kilometers from the centre of small Lujiazui Finance and Trade Zone. The property, being completed in September 2010, consists of a 25-storey Grade A office building attached with a 2-storey basement, as well as its retail space and car park, with a total gross floor area of 62,139.4 sq.m. and a rental gross floor area of 59,528.9 sq.m. (of which the area of the office building and retail space is 46,026.3 sq.m.). Yue Xiu Tower is situated at the transfer point of Metro Line 2, Line 4, Line 6 and Line 9 and surrounded by many retail and auxiliary facilities, such as banks, convenience stores and restaurants.

Existing tenants of Yue Xiu Tower include many renowned enterprises, including Wicresoft, COFCO Futures, Shanxi Trust, Nabtesco, Chong Hing Bank, Hongta Securities, Nanjing Securities, CPIC, Yong An Insurance, Access World, Sulzer Pumps Equipment and Changan Ford.

SHANGHAI YUE XIU TOWER CONCENTRATED LOCATION FOR HIGH-GROWTH
FINANCIAL ENTERPRISES,
PREMIUM PROPERTY IN THE CORE AREA
OF ZHUYUAN CBD IN PUDONG, SHANGHAI

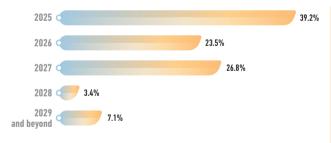




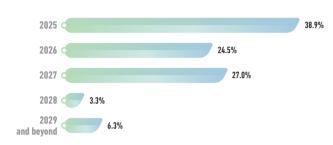




#### **BY RENTAL AREA**







#### **RENTAL PERCENTAGE BY INDUSTRY**



Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
A subsidiary of Yuexiu Group	Mixed	18.7%	14.8%
Shanghai Wicresoft Co. Ltd.	Commercial Services	5.3%	6.1%
Hongta Securities Co., Ltd.	Finance	4.2%	4.5%
Shanghai Nabtesco Business Management			
Co., Ltd. and its affiliates	Manufacturing	3.5%	3.2%
Shanghai Shengbin Medical Consulting			
Service Co., Ltd.	Commercial Services	3.2%	2.3%
Sixiangjia Financial Leasing (Shanghai) Co., Ltd.	Finance	3.2%	3.0%
Shanghai Xuantong Industrial Development Co., Ltd.	Commercial Services	2.1%	2.4%
Shanghai Zhengjia Clinical of TCM	Commercial Services	2.1%	2.1%
Sulzer Pumps Wastewater Shanghai Co., Ltd.			
and its affiliates	Manufacturing	1.9%	1.9%
Access World (Shanghai) Logistics Co., Ltd.	Logistics Services	1.8%	1.8%
Total		46.0%	42.1%

**PROPERTY PORTFOLIO** 

WUHAN - QIAOKOU DISTRICT

# WUHAN PROPERTIES YUEXIU FORTUNE CENTRE



Yuexiu Fortune Centre, located in Hankou Riverside Business District which is an emerging business district in Wuhan, is currently the tallest International Grade A office building completed in Wuhan. As the only International Grade A office building in Hankou and in the riverside area of Hankou, Yuexiu Fortune Centre enjoys excellent riverside views in three directions. The property is located within the second ring of Wuhan, with well-developed public transportation offering easy access to three towns in Wuhan. It is connected to Hanyang by Yuehu Bridge on the south side. Two metro lines intersect at Qiaokou Road station (Metro Line 1 is in operation and Metro Line 10 is under planning). Hanjiang Avenue Expressway, next to the Yuexiu Fortune Centre, is directly connected to the Wuhan Tianhe International Airport. The property won the "2021 Asia Real Estate Annual Office Development Gold Award" (2021亞洲不動產年度寫字樓開發項目金獎) in 2021. In 2022 for the first time, it was granted the LEED V4.1 standard platinum level certification for the operation stage. In 2023, it obtained the "Net Zero-Carbon Building Excellence Certification" jointly issued by BRE and TÜV Rheinland. In 2024, it was selected as the "Municipal New Demonstration Building in Digital Economy Industry" and "Demonstration Building in Software Industry of Qiaokou District".

YUEXIU FORTUNE CENTRE –
A RIVERSIDE BUSINESS LANDMARK
COMPLEX IN QIAOKOU, WUHAN





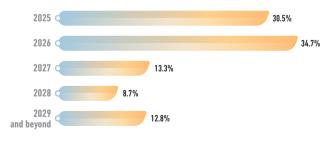






Yuexiu Fortune Centre was completed in August 2016, with a height of 330 metres and a total gross floor area of 129,446.7 sq.m., comprising a 68-storey office building. The tenants are mainly premium domestic and foreign companies, including Fortune 500 companies, such as SAP, Gezhouba Group, Carrier Air Conditioning, Hitachi and China Textile, as well as a number of renowned enterprises, including Mengniu Dairy, Luzhou Laojiao, McQuay, Stellantis, FAW Hongqi, GAC Component, Dongguan Securities, AVIVA-COFCO, New China Life Insurance, Sumitomo Heavy Industries, Prolog, China Construction First Group, Kingdee Software, Gunagdong Guangxin and DHH Law Firm.

#### **BY RENTAL AREA**



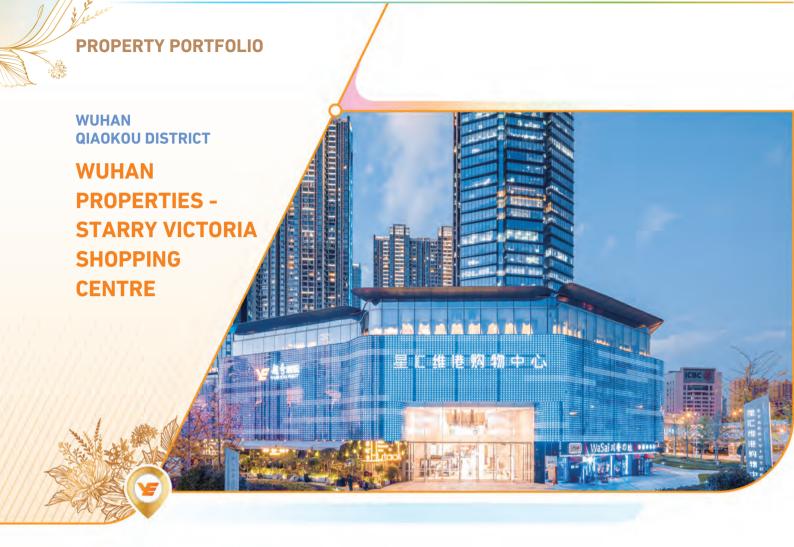


## 2025 34.8% 2026 31.5% 2027 12.2% 2028 9.2% 2029 and beyond 12.3%

#### **RENTAL PERCENTAGE BY INDUSTRY**



Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Gezhouba Group Supply Chain Management Co., Ltd.			
and its affiliates	Trading	8.2%	5.2%
BEIJING DHH (WUHAN) LAW FIRM	Commercial Services	7.7%	6.6%
Guangdong Guangxin Communication			
Service Co., Ltd.	Information Technology	6.2%	8.1%
AVIVA-COFCO Life Insurance Co., Ltd. Hubei Branch	Finance	3.9%	3.8%
武漢越秀商業管理有限公司	Commercial Services	3.9%	3.2%
Guangzhou Yue City Business Operation			
Management Co., Ltd. Wuhan Branch	Commercial Services	3.7%	4.1%
New China Life Insurance Co., Ltd. Wuhan			
Central Branch	Finance	3.2%	3.1%
Country Garden Life Services Group Co., Ltd.	Commercial Services	2.9%	2.3%
Wuhan Ma Lian Technology Co., Ltd.	Information Technology	2.5%	3.1%
Hubei Griffin High-tech Industrial Development			
Co., Ltd.	Manufacturing	2.2%	2.2%
Total		44.4%	41.7%

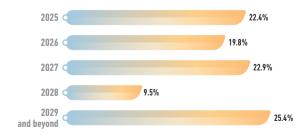


#### (II) WUHAN STARRY VICTORIA SHOPPING CENTRE

Starry Victoria Shopping Centre is the first Hong Kong lifestyle-oriented neighborhood shopping centre in Wuhan. Office staff and family-oriented consumers are its target consumer groups. It is also the first shopping centre built with a covered walkway to the metro. The 5-storey shopping arcade (inclusive of a 1-storey basement) has a gross floor area of 45,471.4 sg.m. with 1,134 commercial carpark spaces and 375 residential carpark spaces.

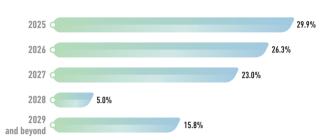
Starry Victoria Shopping Centre provides supplementary services to office and residence services, F&B and life experience stores. Existing tenants of Starry Victoria include many renowned enterprises, including Zhongbai Life Theatre, XDF, KFC, Pizza Hut, Tao Heung, KenGee, Starbucks, Luckin Coffee, Huimailong (匯麥龍), Hotwind, Huawei, Xiaomi, Be True Shine, BYD, Bestore, Watsons, Chow Tai Fook, Xibeimowang, Cai Lin Ji and HOdo Home.

#### **BY RENTAL AREA**





#### **RENTAL PERCENTAGE BY INDUSTRY**





Wuhan Today Dream Trading Co., Ltd.  Total	Commercial Services	2.0% 36.8%	0.5% <b>35.7%</b>
	Entertainment	2.2%	3.4%
Wuhan Xingyi Entertainment Co., Ltd.	Culture, Sports and		
Management Co., Ltd.	Food and Beverage Services	2.2%	0.7%
Wuhan Chen Xiang Gui Catering	1 Joa and Develage Jel vices	2.2/0	0.770
Luckin Coffee (Wuhan) Limited	Food and Beverage Services	2.2%	0.7%
Yum! Brands (Wuhan) Limited	Food and Beverage Services	2.7%	2.2%
Wuhan Hengxiuhui Catering Management Co., Ltd.	Food and Beverage Services	2.8%	1.8%
Bestore Co., Ltd.	Commercial Services	4.1%	1.2%
武漢市武昌區新東方科技教育培訓 學校有限公司 and its affiliates	Commercial Services	4.4%	4.4%
Zhongbai Warehouse Supermarket Co., Ltd.	Entertainment Commercial Services	7.4% 6.8%	12.0% 8.8%
Wuhan Insun Starry Victoria Cinema Co., Ltd.	Culture, Sports and		
Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area

#### **PROPERTY PORTFOLIO**

HANGZHOU -SHANGCHENG DISTRICT

## VICTORY BUSINESS CENTER



Hangzhou Victory Business Center is located in Qianjiang New Town, Shangcheng District, Hangzhou, Zhejiang Province, within only 10-minute walking distance from the junction (Sanbao Station and Yudao Station) at which two metro lines (line 6 and line 9) and one airport express line intersect, and enjoys greater accessibility to the Xiaoshan International Airport, Asian Games Village and other main metro stations. The project was completed in January 2017, with a total gross floor area of more than 70,000 sq.m., including two 18-storey Grade A office buildings, four blocks of detached villa-style office buildings and 2 levels of underground carpark spaces, among which Yuexiu REIT holds two office buildings and 2 levels of underground carpark spaces, with an area of ownership of approximately 22,000 sq. m.. The property was awarded "Guangsha Award" (廣廈獎) in 2021.

Hangzhou Victory Business Center Tower Block 2 has attracted a number of renowned enterprises, including Bank of China, Sijiqing Sub-district Office, China Construction Third Engineering Bureau, China Railway 15th Bureau, Shanxi Road & Bridge, CCCC Water Resources and Hydropower, AUKAROSS, Yiqiwan Technology, Caitong Securities, Suijiu Assets and Yuexiu Property.

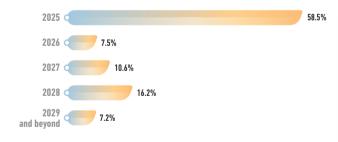
HANGZHOU VICTORY –
A NEW OFFICE ENVIRONMENT WITH
270-DEGREE CIRCULAR-SCREEN
DIAMOND OFFICE BUILDINGS







#### **BY RENTAL AREA**



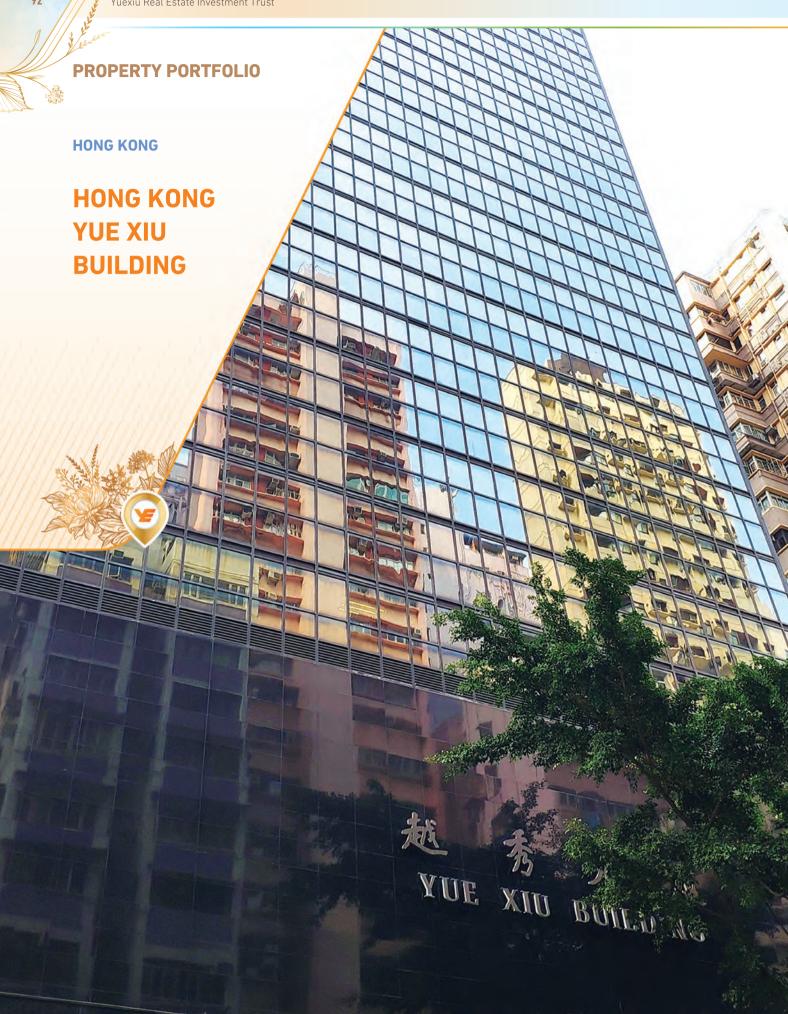




#### **RENTAL PERCENTAGE BY INDUSTRY**



Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
A subsidiary of Yuexiu Group	Real Estate	25.0%	22.4%
Sijiqing Sub-district Government Office of			
Shangcheng District, Hangzhou	Commercial Services	14.5%	14.3%
CCCC Water Resources and Hydropower			
Construction Co., Ltd.	Real Estate	7.1%	6.5%
Shanxi Road & Bridge Construction Group Co., Ltd.			
Zhejiang Traffic Engineering Branch	Real Estate	5.9%	5.7%
Hangzhou AUKAROSS Biotechnology Co., Ltd.	Commercial Services	5.7%	5.7%
Zhejiang Yiqiwan Internet Technology Co., Ltd.	Information Technology	5.5%	5.7%
Caitong Securities Co., Ltd. Securities Branch			
in Jiangxiu Street, Hangzhou	Finance	5.2%	5.7%
Hangzhou Suijiu Asset Management Co., Ltd.	Finance	5.2%	5.7%
Qianyun Community Committee of Sijiqing			
Sub-district, Shangcheng District,			
Hangzhou, Zhejiang Province	Commercial Services	4.3%	4.8%
杭州威學文化傳播有限公司	Commercial Services	3.6%	3.5%
Total		82.0%	80.0%



#### HONG KONG YUE XIU BUILDING - AN ESTABLISHED COMMERCIAL BUILDING

Hong Kong Yue Xiu Building is located in Hong Kong Island, within only 1-minute walking distance from Wan Chai Station on MTR Island line. The property, completed in July 1985, is a 27-storey (including car park) commercial building. Yuexiu REIT holds the 17th and 23rd floors of Hong Kong Yue Xiu Building, the existing tenants of which include three Hong Kong listed companies, namely Yuexiu Property, Yuexiu REIT and Yuexiu Transport.

#### **BY RENTAL AREA**

#### **TENANT AREA PERCENTAGE BY INDUSTRY**





#### BY BASIC MONTHLY RENTALS

#### **RENTAL PERCENTAGE BY INDUSTRY**





Name of Tenant	Туре	% of Total Monthly Rentals	% of Total Gross Rented Area
Yuexiu Property Company Limited Yuexiu REIT Asset Management Limited Yuexiu Transport Infrastructure Limited	Real Estate Finance Logistics Services	50.0% 25.0% 25.0%	50.0% 25.0% 25.0%
Total		100.0%	100.0%

#### **REPORT OF THE TRUSTEE**

#### TRUSTEE REPORT TO THE UNITHOLDERS

We hereby confirm that, in our opinion, the Manager of Yuexiu Real Estate Investment Trust has, in all material respects, managed Yuexiu Real Estate Investment Trust in accordance with the provisions of the Trust Deed dated 7 December 2005, as amended by the First Supplemental Deed dated 25 March 2008, the Second Supplemental Deed dated 23 July 2010, the Third Supplemental Deed dated 25 July 2012, the Fourth Supplemental Deed dated 3 April 2020 and the Fifth Supplemental Deed dated 28 May 2021 for the financial year ended 31 December 2024.

#### **HSBC Institutional Trust Services (Asia) Limited**

(in its capacity as the trustee of Yuexiu Real Estate Investment Trust)

Hong Kong, 17 March 2025

#### **DIRECTORS' AND SENIOR EXECUTIVES' PROFILES**

#### **DIRECTORS**

The Directors of the Manager are:



Mr. LIN Deliang

Chairman, Executive Director and Chief Executive Officer





Ms. OU Haijing

Executive Director and Deputy Chief Executive Officer





Non-Executive Director





Mr. ZENG Zhizhao

Non-Executive Director





Mr. CHAN Chi On, Derek

Independent Non-Executive Director





Mr. CHAN Chi Fai, Brian

Independent Non-Executive Director





Mr. CHEUNG Yuk Tong

Independent Non-Executive Director





Mr. CHEN Xiaoou

Independent Non-Executive Director



#### **DIRECTORS' AND SENIOR EXECUTIVES' PROFILES**



Mr. LIN Deliang

CHAIRMAN, EXECUTIVE DIRECTOR AND CHIEF EXECUTIVE OFFICER



Mr. Lin has been appointed as Chairman on 14 August 2018 and is an Executive Director and Chief Executive Officer of the Manager and as one of the Responsible Officers licensed under the Securities & Futures Ordinance ("SFO") and is authorized to carry out type 9 regulated activities.

Prior to joining the Manager, Mr. Lin participated in and was in charge of investment planning, sales and marketing programmes for various large scale residential and commercial properties of the Yuexiu Property Company Limited ("Yuexiu Property"), a company listed on The Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange") (Stock Code: 00123). After joining Guangzhou City Construction & Development Co. Ltd. (廣州市城市建設開發有限公司) ("GCCD") in 1992, Mr. Lin held various managerial positions in the investment development department of GCCD as well as in Xingye Real Estate Agent Co., Ltd. (being a subsidiary of Yuexiu Property) and Guangzhou Investment (HK Property) Company Limited. He participated in and was responsible for the operations management of properties located in, among others, Hong Kong, Macau, France and Singapore from 2003 to 2005. In 2006, Mr Lin was deputy general manager of Guangzhou Dongfang Hotel Group of Guangzhou Yue Xiu Holdings Limited ("Yue Xiu Group"), responsible for financial revenue management, hotel brand development, and tourism affairs etc. Mr. Lin is a qualified Real Estate Appraiser of China, China Land Valuer and China Real Estate Agent.

After joining the Manager, Mr. Lin was responsible for organizing to implement Yuexiu REIT's acquisition of Guangzhou International Finance Center and a series of major capital operation projects in Shanghai, Wuhan and Hangzhou since 2009. As a composite professional of "DOS" (develop, operate and securitise) in the real estate investment and financing and securitization field, Mr. Lin has accumulated nearly 30 years of practical experience in large property positioning and planning, investment development, commercial operations, and capital operations.

Mr. Lin graduated from Jinan University in the PRC with professional studies in corporate management, and obtained a bachelor degree in economics. He completed a MBA postgraduate course at South China University of Technology from 2004 to 2005.

#### **EXECUTIVE DIRECTOR AND DEPUTY CHIEF EXECUTIVE OFFICER**

#### Ms. OU Haijing

Ms. OU Haijing is an Executive Director, and has been the Deputy Chief Executive Officer of the Manager since 26 April 2019 and one of the Manager's Responsible Officers licensed under the SFO since 27 September 2018.

Since October 2016, Ms. Ou has been the head of asset management, primarily responsible for project management and operation including leasing, property operation and asset enhancement. Prior to this role, Ms. Ou was responsible for the internal governance and human resources management of the Manager from May 2009 to September 2016, and headed the investment team of the Manager from 2007 to 2009. Before joining the Manager, Ms. Ou was mainly engaged in the capital operations and had participated in various mergers and acquisitions of Yue Xiu Group, including the listing of Yuexiu REIT. Ms. Ou has over 10 years of experience in internal governance in Yuexiu REIT. She is now a licensed person under the SFO and is authorised to carry out regulated activities of type 9.

Ms. Ou graduated from Jinan University in the PRC with professional studies in international economics and trade and economic law, and obtained a bachelor's degree in Economics and a bachelor's degree in Law (i.e. a double degree). Subsequently, she completed postgraduate studies in Finance at the Lingnan College of Sun Yat-Sen University in 2003.

#### **DIRECTORS' AND SENIOR EXECUTIVES' PROFILES**

#### **NON-EXECUTIVE DIRECTORS**

#### Mr. LI Feng

Mr. Li Feng is a Non-Executive Director of the Manager.

Mr. Li is currently the chief capital officer of Yue Xiu Group, mainly responsible for formulating and implementing major capital operation, organizing industrial development and financing coordination, upgrading the customer resource management, and a press spokesman of Yue Xiu Group. Mr. Li is also the Chairman of Chong Hing Bank Limited and Yue Xiu Securities Holdings Limited, a director of Yuexiu Financial Holdings Limited and Guangzhou Yuexiu Capital Holdings Group Co., Ltd. (廣州越秀資本控股集團股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 000987). Mr. Li was the Chairman of Yuexiu Transport Infrastructure Limited (("Yuexiu Transport"), a company listed on the Hong Kong Stock Exchange (Stock Code: 01052)). He is familiar with business of listed companies and the operations of capital markets, and has extensive practical experience in capital operations.

Mr. Li graduated from South China University of Technology and Jinan University, and obtained a bachelor of Engineering, master of Business Administration and the qualification of a Senior Engineer in China. Mr. Li is the president of Association of Guangzhou Belt and Road Investment Enterprises, member of Guangzhou Housing Provident Fund Management Committee and director of Guangzhou People's Association for Friendship with Foreign Countries.

#### Mr. ZENG Zhizhao

Mr. Zeng Zhizhao is a Non-executive Director of the Manager.

Mr. Zeng joined Yue Xiu Group in July 2005 and is currently acting as the general manager of the finance department of Yue Xiu Group, Yue Xiu and Guangzhou Yue Xiu Enterprises Holdings Limited.

Mr. Zeng has extensive experience in capital operations. Mr. Zeng has held various positions with Yue Xiu Group where he worked as, among others, deputy manager and senior manager and certain other positions of the capital department from July 2005 to April 2014, as deputy director of capital operations of the capital department from April 2014 to November 2015, as deputy general manager of the capital department from November 2015 to March 2019, as general manager of the capital department from March 2019 to January 2021, and as deputy general manager of Yuexiu Property from January 2021 to March 2024, where he was mainly responsible for organizing and implementation of major capital operations projects, co-ordination of investor relations of listed companies within the Yue Xiu Group, capital operations, post-investment management of the headquarters of Yue Xiu Group and management of financial and operation of listed companies of the real estate sector within the Yue Xiu Group. Mr. Zeng was also involved in various capital operation projects including, among others, the acquisition of Guangzhou International Finance Center by Yuexiu REIT, acquisition of Chong Hing Bank Limited, and issuance of certain bonds.

Mr. Zeng received a bachelor's degree in International Finance in July 1999, a master's degree in Finance in July 2002, and a doctorate degree in Finance in July 2005, each from Xiamen University in Xiamen, PRC. He has been a certified public accountant in the PRC since June 2002. He has also obtained the qualification of financial economist in the PRC in December 2007 and the qualification of fund practitioner of Asset Management Association of China in May 2017.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

#### Mr. CHAN Chi On, Derek

Mr. Chan is an Independent Non-Executive Director ("INED") of the Manager.

Mr. Chan has over 30 years of experience in the financial services industry and is a co-author of a book on listing procedures and securities rules and regulation in Hong Kong.

Mr. Chan is currently the chairman of Halcyon Capital Limited and Halcyon Securities Limited, which are engaged in corporate finance and securities businesses in Hong Kong respectively. He worked for the Hong Kong Stock Exchange from 1989 to 1996 and was an executive director of Haitong International Securities Group Limited (formerly known as Taifook Securities Group Limited), and had been the head of its corporate finance division for 16 years until the end of 2012.

Mr. Chan is also currently an independent non-executive director of Longfor Group Holdings Limited (Stock Code: 00960), China Conch Venture Holdings Limited (Stock Code: 00586) and Embry Holdings Limited (Stock Code: 01388). The shares of the companies mentioned above are listed on the Hong Kong Stock Exchange.

Mr. Chan graduated from The Hong Kong University of Science and Technology with a master's degree in Business Administration in 1994 and from The University of Hong Kong with a bachelor's degree in Social Sciences (majoring in Economics) in 1985.

#### Mr. CHAN Chi Fai, Brian

Mr. Chan is an INED of the Manager.

Mr. Chan is currently a director of the Hong Kong Parkview Group. He has been heavily involved in the overall development of the Hong Kong Parkview Group since he joined the group in 1990. With projects and investment properties in Hong Kong, PRC, Singapore and United Kingdom, the Hong Kong Parkview Group is principally engaged in property development and hospitality.

Prior to joining the Hong Kong Parkview Group, Mr. Chan worked in the banking sector from 1978 to 1989, the first 7 years of which was with a reputable international bank. The last position Mr. Chan held before leaving his banking career was as group financial controller of IBI Asia (Holding) Limited. During his 11 years in banking, Mr. Chan was involved in international banking operations, mergers and acquisitions as well as financial and risk management.

Mr. Chan is a certified public accountant with professional accounting qualifications in Hong Kong and United Kingdom, and has a higher diploma in Business Studies from The Hong Kong Polytechnic University.

#### **DIRECTORS' AND SENIOR EXECUTIVES' PROFILES**

#### Mr. CHEUNG Yuk Tong

Mr. Cheung is an INED of the Manager.

Mr. Cheung joined Baker & McKenzie in 1982 and worked in the Chicago, Beijing, Shanghai and Hong Kong offices of the firm. He was a partner in the corporate group of Baker & McKenzie's Hong Kong office, and was co-head of its Hong Kong and China mergers and acquisitions practice until June 2013 when he ceased to be a partner of Baker & McKenzie. His practice was focused in the areas of mergers and acquisitions and corporate finance.

Mr. Cheung was a member of the Judging Panel for the Corporate Governance Excellence Awards organized by the Hong Kong Chamber of Listed Companies from 2012 to 2015. He was also a member of the Takeovers and Mergers Panel and the Takeovers Appeals Committee of the Securities and Futures Commission of Hong Kong from 2012 to 2014.

Mr. Cheung graduated from The University of Hong Kong with an LL.B. and a postgraduate certificate in Laws, and from the London School of Economics with an LL.M.. He was admitted as a solicitor in Hong Kong and England, and as an attorney-at-law in New York, United States.

#### Mr. CHEN Xiaoou

Mr. Chen is an INED of the Manager.

Mr. Chen, has over 25 years of professional experience in large scale real estate asset management and investment, fund management, development, planning and design and international business operations. He has been living and working in PRC, the United States, Hong Kong, Singapore and Australia for many years. He is the China Chapter Deputy Chairman of Asia Pacific Real Estate Association, Fellow of The Building Owners and Managers Association China ("BOMA") and a BOMA-certified commercial real estate expert.

Mr. Chen is the chairman of F.O.G. Capital & Asset Management Corporation, and had been vice president, China, of CDPQ-Ivanhoe Cambridge. His past experience also includes an executive position in New World China Land Limited, the China property flagship of New World Development Company Limited, a company listed on the Hong Kong Stock Exchange (Stock Code: 00017). He had worked as an architectural designer and urban planner in United States. Mr. Chen's management record includes large scale mixed-use development, high-end residential, retail, office and hotel projects.

Mr. Chen is a visiting professor of Cheung Kong Graduate School of Business, and was also the MBA Mentor for The School of Business of Renmin University of China. He received an AMDP (Advanced Management Development Program in Real Estate) certificate from Harvard University Graduate School of Design in 2010, obtained a master of Architecture degree from University of New South Wales in Australia in 1999, and obtained a bachelor of Architecture degree from Northwestern Polytechnical University in China in 1992.

#### **COMPENSATION OF DIRECTORS OF THE MANAGER**

All fees and compensation of the Directors and senior executives of the Manager were borne by the Manager and not by Yuexiu REIT or any of its controlled entities.

#### INDEPENDENCE OF DIRECTORS

The Manager has received written annual confirmation of independence from each of the four INEDs of the Manager confirming his independence based on the criteria set out in the Compliance Manual and the Manager considered all INEDs to be independent.

#### SENIOR EXECUTIVES OF THE MANAGER

#### Mr. LIN Deliang

Mr. Lin is the Chairman, Chief Executive Officer, Executive Director and one of the Responsible Officers of the Manager. Details on his business and working experience have been set out in the subsection headed "Directors" above.

#### Ms. OU Haijing

Ms. OU is an Executive Director, and has been the Deputy Chief Executive Officer of the Manager and one of the Responsible Officers. Details on her business and working experience have been set out in the subsection headed "Directors" above.

#### Mr. YU Tat Fung

Mr. Yu is the company secretary and has been appointed as the compliance manager of the Manager on 1 March 2010. Mr. Yu has been the company secretary of Yuexiu Property and Yuexiu Transport since October 2004. Mr. Yu has also been the company secretary of Yuexiu Services Group Limited (listed on the Stock Exchange with stock code: 6626) since February 2021. Mr. Yu has also been the company secretary and group general counsel of Yue Xiu since January 2014 and February 2017, respectively. Throughout the said positions, Mr. Yu has been responsible for advising respective board of directors on, among others, corporate governance and compliance matters. Mr. Yu obtained a bachelor's degree in social sciences from The University of Hong Kong in November 1981. He attained the Solicitors' Final Examination in England in November 1983. Mr. Yu was admitted as a solicitor of the Supreme Court of Hong Kong in April 1986. He was also admitted to the Bar of the Province of British Columbia in Canada in February 1995. Mr. Yu confirmed that he had taken no less than 15 hours of relevant professional training during the Year.

#### Mr. KWAN Chi Fai

Mr. Kwan is the Chief Financial Officer and one of the Responsible Officers of the Manager. He is responsible for the financial management of the Manager. Prior to joining Yue Xiu Group in January 2007, Mr. Kwan was the financial controller of 2 companies which are listed on the Hong Kong Stock Exchange. He has over 25 years of experience in finance, accounting and taxation.

Mr. Kwan is a member of Chartered Professional Accountants of Canada, the Hong Kong Institute of Certified Public Accountants and the Association of International Accountants. He obtained a master degree in business administration and a bachelor degree in accounting from The University of Hong Kong.

#### **DIRECTORS' AND SENIOR EXECUTIVES' PROFILES**

#### Ms. YOU Quan

Ms. You is the general manager of the project development department of the Manager. She is mainly responsible for the capital technical alteration, risk control and facility management operations of the properties. Before joining the Manager by the end of 2018, Ms. You was a project manager of TaiKoo Hui Guangzhou Development Co., Ltd and the HVAC director of Guangzhou City Construction & Development Design Institute Co. Ltd. for nearly 10 years. She has successively held positions such as technology and design department director, design and engineering department deputy director, regional director, project management department general manager of subsidiaries of Yuexiu Property since 2010. She has rich experience in both engineering and operations management, involved in management of 5-star hotels, like Four Seasons Hotel Guangzhou, and super high-rise buildings and city level multi-functional commercial complexes, like Guangzhou IFC and TaiKoo Hui.

Ms. You graduated from the HVAC, Gas and Refrigeration Department of Chongqing University of Architecture in 1995 with a master degree in engineering. She has a wide range of professional knowledge and is the holder of certified Public Utility Engineer (HVAC) qualification, senior HVAC engineer license, fire facility design certificate, building equipment engineer license.

#### Mr. DAI Jiakai

Mr. Dai is the Owner Representative of hotels and apartments of the Manager and is responsible for owner supervision of hotels and apartments of the Manager. Before joining the Manager in 2021, Mr. Dai worked in Marriott International Inc. for nearly eight years, served as director of food and beverage, resident manager and general manager, and participated in the preparation for opening of high-star hotels. He has extensive experience in hotel operation and management.

#### Mr. LIU Bihong

Mr. Liu is the general manager of the internal audit department and the deputy general manager of the compliance department of the Manager, and is also the deputy head of the legal department of Yue Xiu. He is mainly responsible for the examination of the correctness and completeness of the records of the operations and transactions and risk management and control, and also responsible for the prevention and management of PRC legal risks, and provides PRC legal support for the Manager's business and investment acquisitions. He assists in compliance work to ensure conformity with the requirements of the regulatory bodies such as the Hong Kong Stock Exchange and the SFC. He is also responsible for the corporate service of the Manager. Mr. Liu joined the GCCD Group in 1999 and worked in legal department. He was involved in the successful listing of Yuexiu REIT.

Mr. Liu obtained a bachelor's degree in engineering from Jilin University of Technology (吉林工業大學) in 1994 and graduated from the Sun Yat-sen University in 2005 with a Juris Master Degree. Mr. Liu has a wide range of professional knowledge and has gained professional qualifications successively in PRC, including Chinese Lawyer Qualification (1996), Certified Public Accountant (1998), Enterprise Legal Consultant (2000) and the Qualification for Registered Tax Agent (2001).

\* Mr. Liu was approved as one of the Responsible Officers of the Manager and resigned as the general manager of the internal audit department, the general manager of the enterprise services department and the deputy general manager of the compliance department as at 2 April 2025.

#### Mr. CHEN Yongqin

Mr. Chen is currently the general manager of the finance department of the Manager and is responsible for the finance, taxation and fund management of the Manager. Mr. Chen joined GCCD Group in 2005 and has successively held positions such as deputy manager and senior manager of the finance department of a subsidiary of GCCD. He has over 15 years of experience in finance and auditing in the real estate industry.

Mr. Chen graduated from the accounting department of Sun Yat-sen University in 2002 with a bachelor's degree in management. Mr. Chen is a Chartered Management Accountant (CIMA), Certified Internal Auditor (CIA), U.S. Certified Information System Auditor (CISA), Certified Fraud Examiner, and U.S. Certified Risk Manager. Mr. Chen is also an associate member of Association of International Accountants (AAIA), member of CPA Australia (CPA AU), member of Australia Institute of Public Accountants (IPA), member of U.K. Institute of Financial Accountants (IFA), member of International Forensic Certified Public Accountants Association and international affiliate of Hong Kong Institute of Certified Public Accountants (HKICPAIA).

#### THE LEASING AGENTS

#### THE LEASING AGENTS

Yicheng BM introduced quality management system, environmental management system and occupational health and safety management system in 2009 and has passed annual review and acquired re-certification. It maintained effective certificates of GB/T19001-2016/IS09001:2015, GB/T24001-2016/IS014001:2015, GB/T45001-2020/IS045001:2018 and GB/T23331-2020/IS050001:2018 as at 31 December 2022. In 2022, Yicheng BM newly obtained a certification for information security management system, certificate number GB/T22080-2016/IS0/IEC27001:2013.

Baima BM (previously known as Guangzhou White House Property Management Co. Ltd was incorporated in the PRC in 1998 and is 66.92% owned by Yuexiu Property as at 31 December 2021) provides leasing, marketing, tenancy management and property management services to White Horse Building and has been exclusively managing the property since 1998. It was GB/T19001-2016/ISO9001:2015 certified in 2018.

GZ IFC Management was incorporated in the PRC in 2012 to provide leasing, marketing and tenancy management services for the office buildings and retail mall of GZIFC and Shanghai Yue Xiu Tower.

#### **CONFLICTS OF INTEREST**

Yuexiu Property, its subsidiaries and associates are engaged in, amongst other things, investment in and development and management of commercial properties. Possible conflicts of interest may arise where Yuexiu REIT competes directly with Yuexiu Property and/or its subsidiaries or associates for property acquisitions and tenants. In order to address such potential conflicts of interest, the following arrangements have been made.

#### SEGREGATION OF OPERATIONAL LEASING AND MARKETING FUNCTIONS

The Yuexiu Property Group has effected an internal restructuring which resulted in Baima BM, Yicheng BM and GZ IFC Management (together "Leasing Agents") only being responsible for providing leasing and marketing services to Yuexiu REIT's properties and another company within the Yuexiu Property Group ("YXP Property Manager") will be responsible for providing such services to properties not belonging to Yuexiu REIT.

#### "CHINESE WALLS"

"Chinese Wall" procedures have been put in place to ensure that there is segregation of information between the Leasing Agents and the YXP Property Manager. These include having separate operating premises and IT systems, and separate reporting lines, for each of the Leasing Agents and the YXP Property Manager. Leasing Agents have on-site premises for their use in connection with their property management functions. The personnel and IT systems of the Leasing Agents and the YXP Property Manager have been physically segregated.

#### **CONTRACTUAL PROTECTION**

Contractual provisions have been included in each of the tenancy services agreements entered into between the Manager and Partat Investment Limited ("Partat"), Moon King Limited ("Moon King"), Full Estates Investment Limited ("Full Estates"), Keen Ocean Limited ("Keen Ocean"), Guangzhou Yue Xiu City Construction International Finance Center Co., Ltd ("GYCCIFC"), Guangzhou Jiayao Property Development Co., Ltd., Guangzhou Jingyao Property Development Co., Ltd., Guangzhou Jingyao Property Development Co., Ltd., (together as "Yuexiu Financial Tower Project Companies"), Shanghai Hong Jia Real Estate Development Co., Ltd. ("Shanghai Hong Jia"), Wuhan Yuexiu Property Development Limited ("Wuhan YXPD"), Hangzhou Yuehui Real Estate Development Co., Ltd. ("Hangzhou Yuehui") or, as the case may be, and the relevant Leasing Agent to provide that:

- (i) the Leasing Agents will at all times act in the best interests of Yuexiu REIT and exercise a reasonable standard of care, skill, prudence and diligence under the circumstances then prevailing that a reputable leasing agent would use in providing similar services for comparable local commercial properties;
- (ii) the Leasing Agents will adhere to the organisational charts and reporting lines agreed with the Manager and will act in accordance with the directions of the Manager;
- (iii) the Leasing Agents will implement the annual business plan and budget approved by the Manager every year and use its best endeavours to achieve the revenue targets in such approved annual business plan and budget; and
- (iv) if leasing or marketing opportunities in relation to any of the Properties become available to the Leasing Agents which the Leasing Agents, acting reasonably and in good faith, consider are or are likely to be in competition with the YXP Property Manager, the Leasing Agents will either:
  - refer all such business proposals to the Manager for vetting and confirmation before the relevant Leasing
     Agent proceeds with such proposals or opportunities; or
  - sub-contract to a third party leasing agent independent of the Yuexiu Property Group, to devise and implement the relevant business proposal.

Yuexiu Property, being the parent company of the Leasing Agents, has provided an undertaking to Yuexiu REIT that it will procure that the Leasing Agents will comply with the relevant provisions set out in the tenancy services agreements in this regard.

#### CORPORATE GOVERNANCE

With the objective of establishing and maintaining high standards of corporate governance, certain policies and procedures have been put in place to promote the operation of Yuexiu REIT in a transparent manner and with built-in checks and balances. Set out below is a summary of the key components of the corporate governance policies that have been adopted and are followed by the Manager and Yuexiu REIT.

#### **AUTHORISATION STRUCTURE**

Yuexiu REIT is a unit trust authorised by the SFC under section 104 of the SFO and regulated by the provisions of the REIT Code. The Manager has been authorised by the SFC under section 116 of the SFO to conduct the regulated activity of asset management. As at 31 December 2024, the Manager had three persons who were approved as Responsible Officers pursuant to the requirements of section 125 of the SFO and Rule 5.4 of the REIT Code; Mr. Lin Deliang and Ms. Ou Haijing, the Executive Directors of the Manager, are also Responsible Officers of the Manager pursuant to the requirements of section 125 of the SFO. Mr. Kwan Chi Fai is also a Responsible Officer. Mr. Liu Bihong was approved as one of the Responsible Officers as at 2 April 2025.

The Trustee is registered as a trust company under section 77 of the Trustee Ordinance (Chapter 29 of the Laws of Hong Kong), and is licensed by the SFC to conduct the regulated activity of providing depository services for SFC-authorized collective investment schemes.

#### **ROLES OF THE TRUSTEE AND MANAGER**

The Trustee is responsible under the Trust Deed for, among other things, the safe custody of the assets of Yuexiu REIT held by it on behalf of Unitholders. The Manager's role under the Trust Deed is to manage Yuexiu REIT in accordance with the Trust Deed and, in particular, to ensure that the financial and economic aspects of Yuexiu REIT's assets are professionally managed in the sole interests of the Unitholders.

#### **FUNCTIONS OF THE BOARD**

As at 31 December 2024, the board of Directors of the Manager ("Board") comprised eight members, four of whom are INEDs.

The Board principally oversees the day-to-day management of the Manager's affairs and the conduct of its business and is responsible for the overall governance of the Manager. The Board's functions are largely separated from, and independent of, the executive management function. The Board leads and guides the Manager's corporate strategy and direction. Day-to-day management functions and certain supervisory functions have been delegated to relevant committees of the Board and a schedule of matters specifically reserved to the Board has been formally adopted. The Board exercises its general powers within the limits defined by the Manager's articles of association ("Articles of Association"), with a view to ensuring that management discharges its duties and is compensated appropriately, and that sound internal control policies and risk management systems are maintained. The Board will also review major financial decisions and the performance of the Manager. In accordance with the REIT Code, the Manager is required to act in the best interests of the Unitholders, to whom it owes a fiduciary duty.

#### **ROLES OF THE KEY BOARD MEMBERS**

The roles of the key members of the Board are as follows:

- Chairman responsible for the overall leadership of the Board and the Manager generally.
- Chief Executive Officer responsible for the day-to-day operations of the Manager and supervises the Manager's
  management team to ensure that Yuexiu REIT is operating in accordance with its stated strategies, policies and
  regulations.
- INEDs govern the Manager through the Board and their participation in Board committees.

# **BOARD COMPOSITION**

The composition of the Board is determined using the following principles:

- the Board should comprise Directors with a broad range of commercial experience, including expertise in funds management and the property industry; and
- at least half of the Board and, in any event, not less than three Directors should comprise INEDs.

The composition will be reviewed regularly to ensure that the Board has the appropriate mix of expertise and experience.

# **BOARD MEETINGS**

Board meetings will normally be held at least four times a year at approximately quarterly intervals. To ensure that Directors will be given sufficient time to consider the issues to be tabled at the various Board meetings, details of the venue, time and agenda of the meeting are required to be given at least 10 clear days in advance of the meeting (except if there are exceptional circumstances or if the majority of Directors agree to a shorter period of notice).

No Board meeting, or any adjourned Board meeting, will be quorate unless a simple majority of Directors for the time being (excluding any Directors which the Manager has a right to exclude for that purpose, whether pursuant to a contract or otherwise) are present at the time when the relevant business is transacted. A Director who, whether directly or indirectly, has a material interest in a contract or proposed contract with the Manager, which is of significance to the Manager's business, he must declare the nature of his interest during the Board meeting or by giving a general notice to the Board, whichever is earlier before the question of entering into the contract is taken into consideration on behalf of the Manager.

A Director who is prohibited from voting by reason of a conflict of interest will not be counted for the purpose of establishing the necessary quorum for the meeting.

Matters to be considered by the Board will be adopted on the basis of a simple majority of votes.

# **CORPORATE GOVERNANCE**

The Manager has held ten full Board meetings, three of which were held by means of written resolutions, during the Reporting Year and the attendance of individual directors at such Board meetings is as follows:

Members of the Board	Number of meetings attended
Chairman and Executive Director Mr. Lin Deliang	10
Executive Director Ms. Ou Haijing	10
Non-executive Directors Mr. Li Feng Mr. Zeng Zhizhao	10 10
Independent Non-executive Directors  Mr. Chan Chi On, Derek  Mr. Chan Chi Fai, Brian	10 10
Mr. Cheung Yuk Tong Mr. Chen Xiaoou	10 10

# **BOARD COMMITTEES**

The Board has the power to delegate to committees consisting of such numbers of its body as it thinks fit. Various committees have been established to assist the Board in discharging its responsibilities. The committees of the Board have been set up with clear terms of reference to review specific issues or items and to then submit their findings and recommendations to the full Board for consideration and endorsement. Unless the decision making power has been vested in the relevant committee by the Board, the ultimate responsibility for making final decisions rests with the full Board and not the committees.

The committees of the Board are as follows:

### **AUDIT COMMITTEE**

The Audit Committee comprises INEDs only (at least one of whom must have appropriate professional qualifications or accounting or related financial management expertise) and should have at least three members. As at the date of this report, the members of the Audit Committee are Mr. Chan Chi On, Derek, Mr. Cheung Yuk Tong, Mr. Chan Chi Fai, Brian and Mr. Chen Xiaoou. Mr. Chan Chi Fai, Brian is the Chairman of the Audit Committee. Among other matters, it reviews the completeness, accuracy and fairness of Yuexiu REIT's financial statements and considers the scope, approach and nature of internal and external audit reviews, and is responsible for the overall risk management.

The Audit Committee's responsibilities also include:

- (1) appointing external auditor, reviewing their reports and guiding management to take appropriate actions to remedy faults or deficiencies identified in internal control.
- (2) monitoring the procedures in place to ensure compliance with applicable legislation, the REIT Code and the applicable Listing Rules.
- (3) reviewing all financial statements and internal audit reports.
- (4) reviewing and monitoring the procedures established to regulate connected party transactions, including ensuring compliance with the provisions of the REIT Code relating to transactions between Yuexiu REIT and a "connected person" (as defined in REIT Code).

The Audit Committee meets on a half yearly basis and otherwise on an as-needed basis. During the Reporting Year, the Audit Committee has held five meetings, none of which were held by means of written resolutions.

Audit Committee meetings were held during 2024 for considering and reviewing 2023 annual result, 2024 interim result, connected party transactions and other internal controls, risk management and compliance matters of Yuexiu REIT.

The attendance of members at such meetings is as follows:

Members attended	Number of meetings attended
Mr. Chan Chi Fai, Brian (Chairman)	5
Mr. Chan Chi On, Derek	5
Mr. Cheung Yuk Tong	5
Mr. Chen Xiaoou	5

The external auditor of Yuexiu REIT attended the Audit Committee meeting to report major audit issues and findings. The Audit Committee also met with the external auditor without the presence of the management team of the Manager twice during the Reporting Year.

## **FINANCE AND INVESTMENT COMMITTEE**

The Finance and Investment Committee comprises seven Directors, including the Chairman, the Chief Executive Officer and at least one INED. As at the date of this report, the members of the Finance and Investment Committee are Mr. Lin Deliang, Ms. Ou Haijing, Mr. Li Feng, Mr. Zeng Zhizhao, Mr. Chan Chi On, Derek, Mr. Chan Chi Fai, Brian and Mr. Chen Xiaoou. Mr. Lin Deliang is the Chairman of the Finance and Investment Committee. It is responsible for, among other matters, evaluating and making recommendations on proposed acquisitions and disposals of assets, approving budgets and reviewing actual expenses on all key expenditures and reviewing the quarterly financial performance, forecasts and annual financial plan of the Manager and Yuexiu REIT. The Finance and Investment Committee also reviews and recommends changes to financial authorities, policies or procedures in areas such as accounting, taxes, treasury, distribution payout, investment appraisal, management and statutory reporting.

# **CORPORATE GOVERNANCE**

Finance and Investment Committee meetings were held during 2024 for reviewing 2023 annual result, 2024 interim result, bank loan refinancing, foreign exchange and capital renovation of Yuexiu REIT.

The Finance and Investment Committee has held five meetings, none of which were held by means of written resolutions, during the Reporting Year, and the attendance of members at such meetings is as follows:

Members attended	Number of meetings attended
Mr. Lin Deliang (Chairman)	5
Ms. Ou Haijing	5
Mr. Li Feng	5
Mr. Zeng Zhizhao	5
Mr. Chan Chi On, Derek	5
Mr. Chan Chi Fai, Brian	5
Mr. Chen Xiaoou	5

#### **DISCLOSURES COMMITTEE**

The Disclosures Committee comprises the Chief Executive Officer and at least one INED. Among other matters, it is responsible for reviewing matters relating to the regular, urgent and forward looking disclosure of information to Unitholders and public announcements and circulars. The Disclosures Committee also oversees compliance with applicable legal requirements (including those relating to Yuexiu REIT's connected party transactions) and the continuity, accuracy, clarity, completeness and circulation of information disseminated by the Manager and Yuexiu REIT to the public and applicable regulatory agencies.

The Disclosures Committee's responsibilities also include:

- (1) Regularly review and recommend to the Board on matters of corporate disclosure issues and announcements, financial reporting, connected party transactions and potential areas of conflict of interests.
- (2) Oversee compliance with applicable legal requirements and the continuity, accuracy, clarity, completeness and circulation of information disseminated by both the Manager and the Yuexiu REIT to the public and applicable regulatory agencies.
- (3) Review and approve all material non-public information and all public regulatory filings of the Group prior to such information being disseminated to the public or filed with applicable regulatory agencies, as applicable.

The Disclosures Committee members are appointed by the Board from among the Directors. The Disclosures Committee presently consists of two members, namely, Mr. Lin Deliang and Mr. Chan Chi On, Derek. Mr. Chan Chi On, Derek is the Chairman of the Disclosures Committee.

The Disclosures Committee meets on a half yearly basis and otherwise on an as-needed basis. During the Reporting Year, fourteen meetings of the Disclosures Committee were held, nine of which were held by means of written resolutions.

The Disclosures Committee meetings were held during 2024 for considering and reviewing results announcements, interim and annual reports and other corporate disclosure issues of Yuexiu REIT.

The attendance of members at such meetings is as follows:

Members attended	Number of meetings attended
Mr. Chan Chi On, Derek (Chairman)	14
Mr. Lin Deliang	14

### REMUNERATION AND NOMINATION COMMITTEE

The Remuneration and Nomination Committee comprises of one member appointed by Manager and at least three INEDs. As at the date of this report, the members of the Remuneration and Nomination Committee are Mr. Lin Deliang, Mr. Chan Chi On, Derek, Mr. Chan Chi Fai, Brain and Mr. Cheung Yuk Tong. Mr. Cheung Yuk Tong is the Chairman of the Remuneration and Nomination Committee. Among other matters, it reviews the terms and conditions of employment of all staff and Directors (other than the members of the Remuneration and Nomination Committee, whose remunerations are determined by the Board) and recommends the manpower deployment plan (including the succession plan for the management of the Manager and the Board), remuneration and retirement policies and packages. It ensures that no Director is involved in deciding his own remuneration. It is also responsible for reviewing the structure, size and composition of the Board and its committees on an ongoing basis and for nominating, and providing recommendations on, persons for appointment, re-appointment or removal as Directors. If a member of the Remuneration and Nomination Committee is subject to re-appointment or removal, then such Director will abstain from participating in such discussions.

Remuneration and Nomination Committee meetings were held during 2024 for reviewing the performance of management and manpower deployment of the Yuexiu REIT and the Manager and reviewing the structure, size and composition of the Board and committees.

# **CORPORATE GOVERNANCE**

The Remuneration and Nomination Committee held four meetings, one of which was held by means of written resolution, during the Reporting Year and the attendance of members at such meetings is as follows:

Members attended	Number of meetings attended
Mr. Cheung Yuk Tong (Chairman)	4
Mr. Lin Deliang	4
Mr. Chan Chi On, Derek	4
Mr. Chan Chi Fai, Brian	4

# INDEPENDENT BOARD COMMITTEE

Independent Board Committee presently comprises of four INEDs, namely, Mr. Chan Chi On, Derek, Mr. Cheung Yuk Tong, Mr. Chan Chi Fai, Brian and Mr. Chen Xiaoou.

The Independent Board Committee did not hold any meeting during the Reporting Year.

Members attended	Number of meetings attended
Mr. Chan Chi On, Derek	0
Mr. Chan Chi Fai, Brian	0
Mr. Cheung Yuk Tong	0
Mr. Chen Xiaoou	0

Independent Board Committee meetings held by INEDs to review and approve the extension of existing continuing connected party transaction waiver and proposed new annual caps for certain continuing connected party transactions.

# **DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT**

In accordance with the Corporate Governance Code, all Directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant. The Company should be responsible for arranging and funding suitable training, placing an appropriate emphasis on the roles, functions and duties of a listed company director. The Directors should also provide the Company with their respective training records according to the Corporate Governance Code.

During the Reporting Year, the Directors have participated in relevant seminars or readings etc. which covered topics relating to the management and related regulations, as well as compliance issues with respect to the Listing Rules and the Securities and Futures Ordinance. Based on the Director's training records, trainings received by each Director during the Reporting Year are summarized as follows:

Name of Directors	Readings on publications and newspapers on updated information about economics, commerce, Directors duties, etc.	relevant to
Executive Directors  Mr. Lin Deliang  Ms. Ou Haijing	√ √	√ √
Non-Executive Directors Mr. Li Feng Mr. Zeng Zhizhao	$\sqrt{}$	√ √
Independent Non-Executive Directors  Mr. Chan Chi On, Derek  Mr. Chan Chi Fai, Brian  Mr. Cheung Yuk Tong  Mr. Chen Xiaoou	√ √ √ √	√ √ √ √

# APPOINTMENT AND REMOVAL OF DIRECTORS

Directors may be nominated for appointment by the Board following a recommendation made by the Remuneration and Nomination Committee. All Directors will be appointed for specific terms. One-fourth of the INEDs who are subject to retirement by rotation (if necessary, rounded up to the nearest whole number) will retire at every annual general meeting from and including the first annual general meeting and the retiring Directors on each occasion will be those who have been in office longest since their last appointment or re-appointment, but as between persons who became Directors on the same day, those to retire shall (unless they otherwise agree amongst themselves) be determined by ballot.

The Chairman has been appointed for the term of three years. Upon the expiration of such term, he may be re-appointed as a Chairman.

# **CORPORATE GOVERNANCE**

A Director may also be removed from office if served with a notice of removal signed by all of the other Directors. An outgoing Director must abstain from voting in respect of a resolution proposed at a Board meeting in respect of the appointment of his successor or his re-appointment.

Directors may be nominated for appointment and/or removal by the Board (following a recommendation made by the Remuneration and Nomination Committee), provided that if the Director so appointed is an INED, he/she shall hold office only until the next general meeting of the Yuexiu REIT and shall then be eligible for re-election at that meeting. Such re-election of INED shall be approved by Unitholders by way of an Ordinary Resolution.

Pursuant to the Articles of Association, a Director will need to vacate his office in certain circumstances, such as in the event that he becomes bankrupt, is convicted of an indictable offence, has been absent from Directors' meetings for six months or more without special leave of absence from the Board or fails to comply with the required standard set out in any code of conduct adopted by the Board and the Board resolves that he is thereby disqualified to continue as a Director.

# **RISK MANAGEMENT AND INTERNAL CONTROL**

To maintain a more effective and efficient business operation and sustainable business growth, Yuexiu REIT systematically determining business risk and setting up risk management structure, procedures and related contents.

Our risk management framework is guided by three defensive lines of risk management and control. First line of defense are the front line operation departments and different functional departments. They are responsible for monitoring performance against the operational and management indicators and will submit the control report regularly to the risk management team for review. The second line of defense is the risk management team. They are responsible for developing pertinent operational and management indicators, collecting, summarizing and analyzing the result from the control report. The third line of defense is the internal audit team responsible for carrying out independent objective assurance, evaluating the reasonableness of all risk indicators and operational procedures. Moreover, they need to report to the Board regularly.

The Board meets quarterly or more frequently, if necessary, to review the risk report submitted by the internal audit team and the effectiveness and adequacy of internal control of the major operation procedures of Yuexiu REIT.

Moreover, the Board has reviewed the financial performance of Yuexiu REIT, any risks relating to the assets of Yuexiu REIT, examined liability management and will act upon any comments from the auditor of Yuexiu REIT (where appropriate).

The Manager has appointed experienced and well-qualified management team to handle the day-to-day operations of the Manager and Yuexiu REIT. In assessing business risk, the Board has considered the economic environment and the property industry risk. It reviews management reports and feasibility studies on individual development projects prior to approving any major transactions.

#### **CONFLICT OF INTEREST**

The Manager has established the following procedures to deal with conflict of interest:

- 1) The Manager does not manage any other real estate investment trust or involve in any other real estate business.
- 2) All connected party transactions are monitored and undertaken according to the procedures and/or on terms in compliance with the REIT Code.
- 3) At least half of the Board comprise INEDs.
- 4) INED's appointment should be approved by Unitholders by way of an Ordinary Resolution.

# **GENERAL MEETINGS**

Yuexiu REIT will in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year. The Trustee or the Manager may at any time convene a meeting of Unitholders. The Manager will also convene a meeting of Unitholders if requested in writing by not less than two Unitholders registered as together holding not less than 10.0% of the issued and outstanding Units. Except for annual general meeting where at least 21 days' notice of the meeting will be given, at least 14 days' notice of other meetings will be given to the Unitholders and the notice will specify the time and venue of the meeting and the resolutions to be proposed.

Two or more Unitholders present in person or by proxy registered as holding not less than 10.0% of the Units for the time being in issue will form a quorum for the transaction of all businesses, except for the purpose of passing a special resolution. The quorum for passing a special resolution will be two or more Unitholders present in person or by proxy registered as holding not less than 25.0% of the Units in issue. The quorum for an adjourned meeting shall be such number of Unitholders who are present in person or by proxy regardless of the number of Units held by them.

### REPORTING AND TRANSPARENCY

Yuexiu REIT will prepare its financial statements in accordance with Hong Kong Financial Reporting Standards with a financial year-end of 31 December and a financial half-year of 30 June. In accordance with the REIT Code, the annual results for Yuexiu REIT will be announced no later than three months following each financial year end and the annual report and financial statements for Yuexiu REIT will be published and sent to Unitholders no later than four months following each financial year-end and the interim results no later than two months following each financial half-year. In addition, Yuexiu REIT aims to provide Unitholders with relevant operational information, such as occupancy levels and utilisation rates of the properties that it holds, along with the publication of such financial results following each financial year-end and financial half-year.

As required by the REIT Code, the Manager will ensure that public announcements of material information and developments with respect to Yuexiu REIT will be made on a timely basis in order to keep Unitholders appraised of the position of Yuexiu REIT.

# **CORPORATE GOVERNANCE**

#### **DISTRIBUTION PAYMENTS**

In accordance with the Trust Deed, Yuexiu REIT is required to distribute not less than 90% of Total Distributable Income to Unitholders. The Manager's policy is to distribute to Unitholders 100% of Yuexiu REIT's Total Distributable Income for each of the 2006, 2007 and 2008 financial years and thereafter at least 90% of Yuexiu REIT's annual Total Distributable Income in each subsequent financial year. As stated in the circular issued to Unitholders dated 30 June 2012, the Manager intended to distribute to the Unitholders an amount equal to 100% of Yuexiu REIT's Total Distributable Income and Additional Item for the financial years ended from 31 December 2012 to 31 December 2016 and no less than 90% thereafter.

The Manager also has the discretion under Trust Deed, where there are surplus funds, to distribute amounts in addition to that set out in the circular. At the time of announcing the distribution for any particular year, the Manager shall consider whether to exercise such discretion having regard to factors including but not limited to Yuexiu REIT's funding requirements, its earnings and financial position, its growth strategy, operating and capital requirements, compliance with relevant laws, regulations and covenants (including existing limitations on borrowings as prescribed in the REIT Code), other capital management considerations, the overall stability of distributions and prevailing industry practice.

# **ISSUES OF NEW UNITS POST-LISTING**

To minimise the possible material dilution of holdings of Unitholders, any further issue of Units will need to comply with the pre-emption provisions contained in the REIT Code. Such provisions require that further issues of Units be first offered on a pro rata pre-emptive basis to existing Unitholders except that Units may be issued: (i) free of such pre-emption rights; (ii) as consideration for the acquisition of additional real estate; and (iii) free of pre-emption rights in other circumstances provided that the approval of Unitholders by way of an ordinary resolution is obtained, provided that the number of Units issued under (i) and (ii) shall not exceed an aggregate maximum in any financial year of 20% of the number of Units in issue at the end of the previous financial year.

The Manager and Yuexiu REIT may issue Units or convertible instruments to a connected person, without the requirement of obtaining Unitholders approval where (i) the connected person receives a pro rata entitlement of Units and/or convertible instruments in its capacity as a Unitholder; (ii) Units are issued to the Manager to satisfy part or all of the Manager's remuneration; or (iii) when Units or convertible instruments are issued to a connected person within 14 days in a place and top up exercise, subject to certain conditions.

# INTERESTS OF, AND DEALINGS IN UNITS BY, THE MANAGER AS WELL AS DIRECTORS AND SENIOR MANAGEMENT OF THE MANAGER

To monitor and supervise any dealings of Units by the Directors and their associates, the Manager has adopted a code containing rules on dealings by the Directors and associated parties ("Code Governing Dealings in Units by Directors") equivalent to the Model Code for Securities Transactions by Directors of Listed Companies contained in the Listing Rules. Pursuant to this code, Directors wishing to deal in the Units must first have regard to Parts XIII and XIV of the SFO with respect to insider dealing and market misconduct as if these provisions of the SFO applied to the securities of Yuexiu REIT. In addition, there are occasions where Directors cannot deal in the Units even though the requirements of the SFO, if it applied, would not be contravened. A Director must not make any unauthorised disclosure of confidential information or make any use of such information for the advantage of himself or others. The Manager shall be subject to the same disclosure requirements as the Directors, mutatis mutandis.

Directors who are aware of or privy to any negotiations or agreements related to intended acquisitions or disposals which are significant transactions or connected party transactions under the REIT Code or any price-sensitive information must refrain from dealing in the Units as soon as they become aware of them or privy to them until proper disclosure of the information in accordance with the REIT Code and any applicable Listing Rules. Directors who are privy to relevant negotiations or agreements or any price-sensitive information should caution those Directors who are not so privy that there may be unpublished price-sensitive information and that they must not deal in Yuexiu REIT's securities for a similar period.

Interests held by Directors and their associates will be published in the annual and interim reports of Yuexiu REIT. To facilitate this, the Manager has adopted a code containing rules on disclosure of interests by Directors. The Manager shall be subject to the same dealing requirements as the Directors, mutatis mutandis.

The above codes may also be extended to senior executives, officers and other employees of the Manager or Yuexiu REIT as the Board may determine.

The Manager has also adopted procedures for monitoring of disclosure of interests by Directors, the chief executive of the Manager, and the Manager. The provisions of Part XV of the SFO are deemed by the Trust Deed to apply to, among other things, the Manager, the Directors and chief executive of the Manager and each Unitholder and all persons claiming through or under him.

# **CORPORATE GOVERNANCE**

Under the Trust Deed, Unitholders with a holding of 5.0% or more of the Units in issue will have a notifiable interest and will be required to notify the Hong Kong Stock Exchange, the Trustee and the Manager of their holdings in Yuexiu REIT. The Manager shall keep a register for these purposes and it shall record in the register, against a person's name, the particulars provided pursuant to the notification and the date of entry of such record. The said register shall be available for inspection by the public without charge during such hours as the register of Unitholders is available for inspection. In addition, the Manager maintains a website containing all important information concerning Yuexiu REIT. The Manager shall cause copies of all disclosure notices received to be promptly posted to its website.

#### MATTERS TO BE DECIDED BY UNITHOLDERS BY SPECIAL RESOLUTION

Pursuant to the Trust Deed, decisions with respect to certain matters require specific prior approval of Unitholders by way of special resolution. Such matters include, among other things, removing the Trustee and approving the termination of Yuexiu REIT.

# CONFIRMATION OF COMPLIANCE WITH CODE GOVERNING DEALINGS IN UNITS BY DIRECTORS

Specific enquiry has been made of all Directors and Manager and all of them confirmed they had complied with the required standard set out in the Code Governing Dealings in Units by Directors.

### **PUBLIC FLOAT**

Based on the information that is publicly available as at the date of this report, the Manager reports there was more than 25% of the Units held in public hands as required under the Listing Rules and the REIT Code.

## **COMPLIANCE WITH COMPLIANCE MANUAL**

Except from Article C.2.1 of the Corporate Governance Code, it is required that the roles of the Chairman and the Chief Executive Officer should be segregated and should not be performed by the same individual. At present, Mr. Lin Deliang is both the Chairman and Chief Executive Officer of the Manager. This structure was considered of more efficiency in business planning and decision-making for Yuexiu REIT. The Board also did not believe that the current structure of a single Chairman and Chief Executive Officer will compromise the balance of power and authority between the Board and the Manager's management.

Except for the abovementioned, the Manager has adopted an overall corporate governance framework of the Code of Best Practice that is designed to promote the operation of Yuexiu REIT in a transparent manner with built-in checks and balances which are critical to evaluate the performance of the Manager and consequently, the success of Yuexiu REIT which it manages.

The Manager has adopted a compliance manual (the "Compliance Manual") for use in relation to its management and operation of Yuexiu REIT which includes key policies and procedures for maintaining a high standard of corporate governance.

During the Reporting Year, the Manager has complied with the provisions of its Compliance Manual for its management of Yuexiu REIT.

# **AUDITOR**

The financial statements of Yuexiu REIT for the Reporting Year have been audited by Ernst & Young ("EY"). EY has been reappointed for performing the audit for the financial year ending 31 December 2025.

# **CONNECTED PARTY TRANSACTIONS**

The connected party transaction rules of the REIT Code govern transactions between the Yuexiu REIT Group and its connected persons (as defined in Rule 8.1 of the REIT Code). Such transactions will constitute connected party transactions for the purposes of the REIT Code.

# **CONTINUING CONNECTED PARTY TRANSACTIONS**

# **LEASING TRANSACTIONS**

Date	Connected Person	Relationship with Yuexiu REIT	Nature of Transaction	Aggregate Transaction Value for the 2024 Reporting Year (RMB)
22 November 2023	Guangzhou Yue Xiu Holdings Limited (" <b>GZYX</b> ")	An associate of the Manager	On 22 November 2023, the Manager (on behalf of Yuexiu REIT Group) entered into the Yuexiu Leasing Framework Agreement with GZYX setting out the terms and conditions and pricing policy governing the connected leasing transactions between Yuexiu REIT Group and Yuexiu connected persons group (being GZYX and its subsidiaries and associates) ("Yuexiu Connected Persons Group") which are either in place or to be entered into or renewed from time to time for the period from 1 January 2024 to 31 December 2026, subject to the annual caps of RMB545,918,000, RMB573,372,000 and RMB603,203,000 for the years ending 31 December 2024, 2025 and 2026, respectively.	369,015,000

# PROPERTY MANAGEMENT TRANSACTIONS

Date	Connected Person	Relationship with Yuexiu REIT	Nature of Transaction	Aggregate Transaction Value for the 2024 Reporting Year (RMB)
22 November 2023	GZYX	An associate of the Manager	On 22 November 2023, the Manager (on behalf of Yuexiu REIT Group) entered into the Yuexiu Property Management Framework Agreement with GZYX setting out the terms and conditions and pricing policy governing the connected property management transactions with the Yuexiu Connected Persons Group which are either in place or to be entered into or renewed from time to time for the period from 1 January 2024 to 31 December 2026.	N/A

# **CONNECTED PARTY TRANSACTIONS**

# **TENANCY SERVICES TRANSACTIONS**

Date	Connected Person	Relationship with Yuexiu REIT	Nature of Transaction	Aggregate Transaction Value for the 2024 Reporting Year (RMB)
22 November 2023	Yuexiu Property	An associate of the Manager	On 22 November 2023, the Manager (on behalf of Yuexiu REIT Group) entered into the Yuexiu Tenancy Services Framework Agreement with Yuexiu Property setting out the terms and conditions and pricing policy governing the connected tenancy services transactions with the Yuexiu Connected Persons Group which are either in place or to be entered into or renewed from time to time for the period from 1 January 2024 to 31 December 2026, subject to the annual caps of RMB62,352,000, RMB65,470,000 and RMB68,743,000 for the years ending 31 December 2024, 2025 and 2026, respectively.	47,105,000

### STAFF QUARTERS SUBLEASE

The following table sets forth information in relation to the sublease entered into between a connected person of Yuexiu REIT and Guangzhou Yue Xiu City Construction International Finance Center Co., Ltd., Four Seasons Hotel Branch\* (廣州越 秀城建國際金融中心有限公司四季酒店分公司) (being a branch company of a subsidiary of Yuexiu REIT):

Tenant	Location of unit	Relationship with Yuexiu REIT	GFA (sq.m.)	Sublease commencement/ renewal date					Sublease payment during the 2024 Reporting Year (RMB)
Guangzhou Yuexiu Star Apartment Management Co., Ltd.* (廣州越秀星寓公寓管理有限公司)	Guangzhou Tianhe District 邦華名悦	An associate of the Manager	7,411.05	1 December 2022	930,161	126	0	3	11,647,000

# TRADE MARK LICENCE AGREEMENTS

The following table sets forth information for the period in relation to the trade mark licences granted by the connected persons to Yuexiu REIT:

Grantor	Relationship with Yuexiu REIT	Property	Nature of Transaction	Amount paid/ payable for the 2024 Reporting Year	Licence maturity date
Baima BM	An associate of the Manager	White Horse Building	Trade Mark Licence Agreement (6)	- - - - -	27 November 2026, 6 December 2026, 13 January 2027, 13 December 2026, 20 January 2027 27 November 2026
Yue Xiu Enterprises (Holdings) ("Yue Xiu") (1)	An associate of the Manager	Fortune Plaza	Trade Mark Licence Agreement	-	Perpetuity (subject to early termination terms)

(1) The trademarks were assigned from Yue Xiu to GZYX.

### **CONSTRUCTION SETTLEMENT AGENCY AGREEMENT**

The following table sets forth information for the 2024 Reporting Year in relation to the prepaid construction payable by Yuexiu REIT to a connected person and the interest charged on the balance of prepaid construction payable:

Engineering Settlement Agent	Relationship with Yuexiu REIT	Date of the Agreement	Balance of Prepaid Construction Payable for the 2024 Reporting Year (RMB)	Nature of Transaction	Amount received/ receivable for the 2024 Reporting Year (RMB)
GCCD	An associate of the Manager	4 May 2012	40,106,000	Interest on the balance of construction payable	3,462,000

# **CONNECTED PARTY TRANSACTIONS**

# **ORDINARY BANKING SERVICES**

				The highest daily	Amount
				aggregate	of interest
			The balance of	amount of	received/
			bank deposits	bank deposits	receivable
			amount as at	within the 2024	within the 2024
Name	Nature of Transaction	Relationship with Yuexiu REIT	31 December 2024	Reporting Year	Reporting Year
			(RMB)	(RMB)	(RMB)
Chong Hing	Bank deposits	An associate of the Manager	4,701,000	75,383,614	326,000

				Amount of interest
				paid/payable
				within the 2024
Name	Nature of Transaction	Date of the Agreement		Reporting Year
Chong Hing	Loan	19 December 2024	HK\$37,000,000	RMB54,000

Name	Nature of Transaction	Relationship with Yuexiu REIT	Date of the Agreement	Amount of fees paid within the 2024 Reporting Year
Chong Hing	Commercial insurance	An associate of the Manager	7 December 2023	HK\$18,000

# **CORPORATE FINANCE TRANSACTIONS**

Name	Nature of Transaction	Date of the Agreement	Amount of fees paid/payable/amortized within the 2024 Reporting Year
Chong Hing	Bond (1)	17 March 2023	RMB43,000
Yue Xiu Securities	Bond (1)	17 March 2023	RMB56,000

<sup>(1)</sup> Chong Hing and Yue Xiu Securities were two of the underwriters.

### FINANCING OF THE DEFERRED COMPLETION PAYMENT

Name	Relationship with Yuexiu REIT	Date of agreement	Principal amount (RMB)	Amount of fees paid/ payable within the 2024 Reporting Year	Amount of interest paid/payable within the 2024 Reporting Year (RMB)
Guangzhou Construction & Development Holdings (China) Limited ("GCD (China)")(1)	An associate of the Manager	21 December 2017	20,000	-	_

<sup>(1)</sup> On 21 December 2018, Yuexiu REIT repaid the deferred completion payment of approximately RMB803,783,000 to GCD (China), and the balance of approximately RMB20,000 will be settled upon payment of tax by the counterparty.

# TRANSFER OF LOAN, RIGHTS AND OBLIGATIONS BY AN EXISTING LENDER TO A CONNECTED PERSON UNDER A FACILITY AGREEMENT

Yuexiu REIT Secure Shell Limited (being a wholly-owned subsidiary of Yuexiu REIT) (as borrower) (the "Borrower") entered into a facility agreement with several banks (as lenders) on 31 October 2019 in respect of HK\$5,200,000,000 term loan facilities (the "Facility Agreement"). The facilities were fully drawn down. The Borrower was notified that, on 17 August 2023, one of the lenders (being an independent third party) had sold and transferred by novation its interest, rights and obligations in respect of HK\$260,000,000 advanced under the Facility Agreement to Yue Xiu Investment Consultants Limited ("YXIC") (the "Transfer"). YXIC is a connected person of Yuexiu REIT by virtue of being an indirect wholly-owned subsidiary of Yue Xiu Enterprises (Holdings) Limited ("YXE"), which is the indirect holding company of the Manager and a substantial unitholder of Yuexiu REIT.

The Transfer was effected pursuant to the Facility Agreement, which allows a lender to, without the Borrower's consent, transfer by novation of any of its rights and obligations thereunder to another bank or financial institution or any other entity which is regularly engaged in or established for the purpose of making, purchasing or investing in loans. For the avoidance of doubt, Yuexiu REIT and the Borrower were not parties to or otherwise involved in the Transfer, and the terms of the Facility Agreement remain unchanged.

#### **HSBC GROUP\***

Set out below is the information in respect of the connected party transactions involving Yuexiu REIT and the HSBC Group.

(\*Note: "HSBC Group" means The Hongkong and Shanghai Banking Corporation Limited ("HSBC") and its subsidiaries and, unless expressly stated, shall not include the Trustee and its proprietary subsidiaries (being the subsidiaries of the Trustee except those subsidiaries formed in its capacity as the trustee of Yuexiu REIT)).

# **CONNECTED PARTY TRANSACTIONS**

#### **LEASING TRANSACTIONS**

Certain units of GZIFC have been leased to members of the HSBC Group as follows:

Tenant	Unit	Gross Floor Area (sq.m.)	Lease commencement date	Monthly rent (RMB)	Monthly rent per sq.m. (RMB)	Rent free period (days)	Term (years)	Rental income during the 2024 Reporting Year (RMB)
HSBC Bank (China) Company Limited, Guangzhou Branch	5001, 5002, 50	05B, 5006 1,969.84	15 September 2024	440,869	224	0	5	1,435,000

### CORPORATE FINANCE TRANSACTIONS AND ORDINARY BANKING SERVICES

The following table sets forth information for the period in relation to the corporate finance transactions and ordinary banking services made between the HSBC Group and Yuexiu REIT within the 2024 Reporting Year:

### ORDINARY BANKING SERVICES

				Amount of interest paid/payable
				within the 2024
Name	Nature of transaction	Date of agreement		Reporting Year
HSBC Group	Loan (1)	November 2019	HK\$343,752,000	RMB18,925,000

				Amount received within the 2024
Name	Nature of transaction	Date of agreement		Reporting Year
HSBC Group	Foreign Exchange Hedging (2)	October 2022	HK\$320,000,000	HK\$10,581,000

<sup>(1)</sup> HSBC Group was one of the lending banks.

(2) HSBC Group was one of the participating banks, and the foreign exchange hedging transaction with Yuexiu REIT has been completed during the 2024 Reporting Year.

# **CORPORATE FINANCE TRANSACTIONS**

Name	Nature of transaction	Date of agreement	Amount of fees paid/payable/amortized within the 2024 Reporting Year
HSBC Group	Bond (1)	26 January 2021	RMB1,000

(1) HSBC Group was one of the underwriters.

GZI REIT (Holding) 2005 Company Limited, Partat, Keen Ocean, Full Estates, Moon King, Ever Joint Investment International Limited ("Ever Joint"), Long Grace Holdings Limited ("Long Grace"), Profit Link Investment International Limited ("Profit Link"), San Bright Holdings Limited ("San Bright") and Yuexiu REIT MTN Company Limited have maintained interest bearing accounts with HSBC at arm's length and on commercial terms for deposits during the 2024 Reporting Year.

#### **WAIVER FROM STRICT COMPLIANCE**

A waiver from strict compliance with the disclosure requirement and Unitholders' approval under Chapter 8 of the REIT Code in respect of the transactions with connected persons of the Trustee has been granted by the SFC on 8 December 2005 subject to specific caps on fees payable by Yuexiu REIT for corporate finance services, review by the auditors for each relevant financial period, annual review by the Audit Committee and the INEDs and other terms and conditions. Details of the Waiver and its terms and conditions have been published in the Offering Circular.

# CONFIRMATION FROM TRUSTEE AND MANAGER ON CORPORATE FINANCE TRANSACTIONS WITH THE HSBC GROUP

The Trustee and the Manager both confirm that, with respect to the corporate finance transactions entered into with the HSBC Group under review: (i) the general conditions under the Waiver (details of which were disclosed in Yuexiu REIT's offering circular dated 12 December 2005) were complied with; and (ii) the Trustee was not involved in the making of any decision to enter into such transaction on behalf of Yuexiu REIT (subject to its duties of oversight under the REIT Code and the Trust Deed).

### **CONFIRMATION BY THE AUDIT COMMITTEE AND THE INEDS**

The INEDs of the Manager confirm that they have reviewed the terms of all relevant connected party transactions including those connected party transactions with the Yuexiu Connected Persons Group and the HSBC Group and that they are satisfied that these transactions have been entered into:

- (a) in the ordinary and usual course of business of Yuexiu REIT;
- (b) on normal commercial terms (to the extent that there are comparable transactions) or, where there are not sufficient comparable transactions to judge whether they are on normal commercial terms, on terms no less favourable to or from Yuexiu REIT than terms available from or to (as appropriate) independent third parties; and
- (c) in accordance with the relevant agreement and the Manager's internal procedures governing them (if any) on terms that are fair and reasonable and in the interests of the Unitholders as a whole.

# **CONNECTED PARTY TRANSACTIONS**

#### **CONFIRMATION BY THE AUDITOR OF YUEXIU REIT**

Ernst & Young, auditor of Yuexiu REIT, was engaged to report on Yuexiu REIT and its subsidiaries' continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions on leasing transactions, property management transactions, tenancy services transactions, construction settlement agency agreement, financing of the deferred completion payment, naming rights agreement, corporate finance transactions and ordinary banking services of loans, from pages 282 to 291 of the Annual Report in accordance with the waiver from strict compliance with disclosure requirements under Chapter 8 of the REIT Code granted by the SFC. A copy of auditor's letter has been provided by Yuexiu REIT to the SFC.

# **MANAGER'S FEES**

During the 2024 Reporting Year, the aggregate amount of fees payable by Yuexiu REIT to the Manager under the Trust Deed was approximately RMB167,929,000, all of which was settled by the issuance of new Units. For the avoidance of doubt, the services provided by the Manager pursuant to the Trust Deed are not treated as connected party transactions of Yuexiu REIT.

# TRUSTEE'S FEES

During the 2024 Reporting Year, the aggregate amount of fees payable by Yuexiu REIT to the Trustee under the Trust Deed was approximately RMB12,551,000. For the avoidance of doubt, the services provided by the Trustee pursuant to the Trust Deed are not treated as connected party transactions of Yuexiu REIT.

# INTERESTS HELD BY THE MANAGER AND ITS DIRECTORS AND CHIEF EXECUTIVE OFFICER

The REIT Code requires that connected persons of Yuexiu REIT shall disclose their interests in Units. In addition, under the provisions of Part XV of the SFO, the Trust Deed is also deemed to be applicable, among other things, to the Manager, the Directors and the Chief Executive Officer of the Manager.

The interests and short positions held by the Directors and the Chief Executive Officer of the Manager in the Units required to be recorded in the register kept by the Manager under Schedule 3 of the Trust Deed are set out below:

Interests and short positions in the Units:

Name of Directors	As a Nature of interest		Approximate % of interest	Beneficial interests	t 31 December  Approximate % of interest	2024 % Change of interest
Mr. Lin Deliang	_	Nil	_	Nil	_	_
Ms. Ou Haijing	Beneficial	54,606	0.001111	54,606	0.001073	(0.110027)
Mr. Li Feng	Beneficial	5,287	0.0001078	5,287	0.000104	(0.010676)
Mr. Zeng Zhizhao	_	Nil	_	Nil	_	_
Mr. Chan Chi On, Derek	_	Nil	_	Nil	_	_
Mr. Chan Chi Fai, Brian	_	Nil	_	Nil	_	_
Mr. Cheung Yuk Tong	_	Nil	_	Nil	_	_
Mr. Chen Xiaoou	_	Nil	_	Nil	_	_

# **CONNECTED PARTY TRANSACTIONS**

# **INTERESTS HELD BY SUBSTANTIAL HOLDERS**

The following persons have interests or short position in the Units required to be recorded in the register kept by the Manager under Schedule 3 of the Trust Deed:

Long position in the Units:

	As at 31 D	ecember 2024				
Name of	Nature of	Interests	Approximate	Interests	Approximate	% Change
Substantial Unitholder	Interest	in Units	% of interest	in Units	% of interest	of interest
GZYX <sup>(1)</sup>	Deemed	2,577,525,389 (4)	52.43 (5)	2,758,087,701 <sup>(3)</sup>	54.18 <sup>(6)</sup>	1.75
	Total	2,577,525,389 (4)	52.43 (5)	2,758,087,701 (3)	54.18 (6)	1.75
Yue Xiu	Beneficial	37,428	_	37,428 <sup>(3)</sup>	_	_
	Deemed	2,577,487,961 (4)	52.43 (5)	2,758,050,273 (3)	54.18 (6)	1.75
	Total	2,577,525,389 (4)	52.43 (5)	2,758,087,701 (3)	54.18 <sup>(6)</sup>	1.75
$YXP^{(2)}$	Beneficial	2,425,640	0.049%	2,425,640	0.05	0.001
	Deemed	2,092,900,109 (4)	42.57 (5)	2,273,462,421 (3)	44.66 (6)	2.09
	Total	2,095,325,749 (4)	42.62 (5)	2,275,888,061 (3)	44.71 (6)	2.09
Dragon Yield Holding Limited	Beneficial	1,762,700,787 (4)	35.86 (5)	1,762,700,787 (3)	34.63 (6)	(1.23)
("Dragon Yield")	Deemed	_	_	_	_	_
	Total	1,762,700,787 (4)	35.86 (5)	1,762,700,787 (3)	34.63 (6)	(1.23)
Beyond Best Global Limited	Beneficial	225,000,000	4.58	225,000,000	4.42	(0.16)
("BBG")	Deemed	2,352,525,389	47.86	2,533,087,701	49.76	1.9
	Total	2,577,525,389 (7)	52.43	2,758,087,701 (7)	54.18	1.75
Radiant World Investment	Deemed	2,577,525,389	52.43	2,758,087,701	54.18	1.75
Limited	Total	2,577,525,389 <sup>(7)</sup>	52.43	2,758,087,701 (7)	54.18	1.75
Sun Advance Limited ("SA")	Deemed	2,577,525,389	52.43	2,758,087,701	54.18	1.75
	Total	2,577,525,389 (7)	52.43	2,758,087,701 (7)	54.18	1.75
TONG WING CHI	Deemed	2,577,525,389	52.43	2,758,087,701	54.18	1.75
	Total	2,577,525,389 (7)	52.43	2,758,087,701 (7)	54.18	1.75
Victory Success Consulting	Deemed	2,577,525,389	52.43	2,758,087,701	54.18	1.75
Limited	Total	2,577,525,389(7)	52.43	2,758,087,701 (7)	54.18	1.75

(1) Further information in relation to interests of corporations controlled by GZYX as at 31 December 2024:

			Direct	Number of Shares	
	Name of Controlling		Interest	Long	Short
Name of Controlled Corporation	Shareholder	% Control	(Y/N)	Position	Position
Yue Xiu	GZYX	100.00	Υ	37,428	_
Yue Xiu	GZYX	100.00	N	2,758,087,701	_
Bosworth International Limited	Yue Xiu	100.00	Υ	84,564,548	_
YXP	Yue Xiu	43.39	N	2,273,462,961	_
YXP	Yue Xiu	43.39	Υ	2,425,640	_
Dragon Yield	YXP	100.00	Υ	1,762,700,787	_
Yue Xiu International Investment Limited ("YXII")	YXP	100.00	Υ	510,761,634	_
Novena Pacific Limited	Yue Xiu	100.00	Υ	17,703,885	_
Morrison Pacific Limited	Yue Xiu	100.00	Υ	4,946,376	_
Greenwood Pacific Limited	Yue Xiu	100.00	Υ	4,248,089	_
Goldstock International Limited	Yue Xiu	100.00	Υ	1,102,672	_
Yuexiu Capital Holdings Limited ("YXCH")	Yue Xiu	100.00	Υ	84,940,000	_
YXCH	Yue Xiu	100.00	N	51,274,376	_
Yue Xiu Finance Company Limited	Yue Xiu	100.00	Υ	1,902,194	_
Golden Harbor Limited ("GH")	YXCH	100.00	N	51,274,376	_
Star Grid Limited	Yue Xiu	100.00	N	276,274,376	_
SA	Star Grid Limited	100.00	N	276,274,376	_
Golden Harbor Limited Partnership ("GHLP")	GH as general partner	0.00	Υ	51,274,376	_
GHLP	SA as limited partner	100.00	Υ	51,274,376	_
BBG	SA	50.00	Υ	225,000,000	_

- (2) The deemed interest as at 31 December 2024 in 2,273,465,421 Units were held through Dragon Yield and YXII, both are wholly-owned subsidiaries of YXP.
- (3) The number of units includes 212,808,584 deferred units. Yuexiu REIT will, on 31 December of each year, issue a number of deferred units to YXP (or YXP's nominee). Further details are included in the circular dated 17 December 2021 of Yuexiu REIT.
- (4) Details are included in the offering circular dated 17 December 2021 of Yuexiu REIT.
- (5) After deducting the unissued deferred units, the approximate interest held by GZYX and Yue Xiu will be approximately 43.12%, while the approximate interest in Yuexiu REIT held by YXP and Dragon Yield will be approximately 37.89% and 31.122% respectively.
- (6) After deducting the unissued deferred units, the approximate interest held by GZYX and Yue Xiu will be approximately 45.08%, while the approximate interest in Yuexiu REIT held by YXP and Dragon Yield will be approximately 40.024% and 30.445% respectively.
- (7) On 16 June 2022, BBG, owned 50% by Radiant World Investment Limited, entered into a loan agreement with Yue Xiu which agreed to provide a loan of HK\$712,000,000 to BBG to acquire 225,000,000 Units. Such loan agreement falls under section 317(1)(b) of the SFO; BBG is deemed to be interested in Yue Xiu's interest of 55.05% in Units under section 318 of the SFO. On 20 June 2022, BBG entered into an agreement to purchase 225 million Units for HK\$3.20 per Unit from GHLP which was completed on 21 June 2022. Further details are included in the announcement on 20 June 2022.

# **CONNECTED PARTY TRANSACTIONS**

# INTERESTS HELD BY SENIOR EXECUTIVES OF THE MANAGER

Interests in the Units held by senior executives of the Manager, being connected persons of Yuexiu REIT, are set out below:

	!		-			
		As at 1 January 2024		As at 31 December 2024		
	Nature of	Interests	Approximate	Interests	Approximate	% Change
Name of Senior Executive	interest	in Units	% of interest	in Units	% of interest	of interest
Mr. Liu Bihong	Beneficial	225	0.0000046%	225	0.0000044%	(0.0000002%)

# **INTERESTS HELD BY OTHER CONNECTED PERSON**

		As at 1 January 2024		As at 31 December 2024		
	Nature of	Interests	Approximate	Interests	Approximate	% Change
Name of Senior Executive	interest	in Units	% of interest	in Units	% of interest	of interest
Trustee	Deemed <sup>(1)</sup>	1,477,431	0.03%	1,525,122	0.03%	-

<sup>(1)</sup> Associate of the Trustee (as defined in the REIT Code)

Save as disclosed above, the Manager is not aware of any connected persons of Yuexiu REIT, including Savills Valuation and Professional Services Limited, holding any Units as at 31 December 2024.

# **INVESTOR RELATIONS REPORT**

The Manager and the investor relations team attached great importance to mutual communication with investors and hold meetings and conference calls with institutional investors and analysts on a regular basis, ensuring that the management to talk to investors directly as and when appropriate. The Board regularly reviews investor relations reports and briefings from the management, including feedback from the meetings with institutional investors, bond investors and others, analyst forecasts, summaries of research reports, latest market updates and unit price performance of Yuexiu REIT, aiming to keep itself fully informed about the progress and effectiveness of investor relations initiatives. Investor relations activities in 2024:

Month	Venue	Activity
March	Hong Kong	Held the investor meeting and press conference for the 2023 annual results presentation
	Hong Kong	Participated in the 2023 annual results roadshow organised by Citibank
May	Guangzhou	Organised the investors' reverse roadshow
June	Hong Kong	Participated in the 2024 Asia Pacific Property Investment Summit organised by Citibank
August	Hong Kong	Held the investor meeting and press conference for the 2024 interim results presentation
	Hong Kong	Participated in the 2024 interim results roadshow organised by Citibank

# **INVESTOR RELATIONS REPORT**

### **INCLUDED IN 4 RESEARCH REPORTS**

Held face-to-face, conference calls and video conferences with nearly 60 investors

In the past 19 years since the listing of Yuexiu REIT, the Manager has always placed investor relations in an important position. Through persistent efforts, it has steadily increased the exposure of Yuexiu REIT in the capital market. Looking forward, the Manager and the investor relations team will stick to their original aspirations to constantly optimise the quality and level of communication, endeavour to strengthen information communication with investors, and promote their in-depth understanding of Yuexiu REIT. We will actively provide the latest information to global investors, and continuously enhance the Group's governance and transparency, so as to gain more trust and support from investors.

# PROPERTY VALUATION REPORT

Yuexiu REIT Asset Management Limited

as the "Manager" of "Yuexiu Real Estate Investment Trust"

17B, Yue Xiu Building, No. 160 Lockhart Road, Wanchai, Hong Kong

AND

**HSBC Institutional Trust Services (Asia) Limited** 

as the "Trustee" of "Yuexiu Real Estate Investment Trust"

3rd Floor, Tower 3, HSBC Centre, No. 1 Sham Mong Road, Kowloon, Hong Kong

17 March 2025

Our Ref: GV/2025/YX/0002/CC/ES/SN/al

Dear Sirs,

Savills Valuation and Professional Services Limited Room 1208, 12/F

1111 King's Road, Taikoo Shing, Hong Kong

> T: (852) 2801 6100 F: (852) 2530 0756

EA Licence: C-023750

savills.com

- RE: (1) GUANGZHOU INTERNATIONAL FINANCE CENTRE, NO. 5 ZHU JIANG WEST ROAD, TIANHE DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (2) VARIOUS UNITS IN WHITE HORSE BUILDING, NOS. 14, 16 AND 18 ZHAN NAN ROAD, YUEXIU DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (3) VARIOUS UNITS AND 110 CAR PARKING SPACES AT BASEMENT LEVELS 1 AND 2 IN FORTUNE PLAZA, NOS. 114, 116 AND 118 TI YU EAST ROAD, TIANHE DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (4) VARIOUS UNITS AND 179 CAR PARKING SPACES AT BASEMENT LEVELS 1 AND 2 IN CITY DEVELOPMENT PLAZA, NOS. 185, 187 AND 189 TI YU WEST ROAD, TIANHE DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (5) VARIOUS UNITS IN VICTORY PLAZA, NO. 101 TI YU WEST ROAD, TIANHE DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (6) TOWER 2 AND 315 CAR PARKING SPACES (INCLUDING 80 MECHANICAL CAR PARKING SPACES AND 23 PUBLIC CAR PARKING SPACES) AT BASEMENT LEVELS 1 AND 2, HANGZHOU VICTORY BUSINESS CENTER, NO. 9 JIANGXIU STREET, QIANJIANG NEW TOWN, JIANGGAN DISTRICT, HANGZHOU, ZHEJIANG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
  - (7) YUEXIU TOWER, NO. 388 FUSHAN ROAD, LOT NO. QIU 2/9 JIEFANG 302, WEIFANG XINCUN STREET, PUDONG NEW DISTRICT, SHANGHAI, THE PEOPLE'S REPUBLIC OF CHINA
  - (8) WUHAN YUEXIU FORTUNE CENTRE, STARRY VICTORIA SHOPPING CENTRE AND VARIOUS CAR PARKING SPACES, NO. 1 ZHONGSHAN AVENUE, QIAOKOU DISTRICT, WUHAN, HUBEI PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA

# PROPERTY VALUATION REPORT

- (9) YUEXIU FINANCIAL TOWER, NO. 28 ZHUJIANG EAST ROAD, TIANHE DISTRICT, GUANGZHOU, GUANGDONG PROVINCE, THE PEOPLE'S REPUBLIC OF CHINA
- (10) UNITS 1 TO 3 ON 17/F, YUEXIU BUILDING, NOS, 160-174 LOCKHART ROAD, WANCHAI HONG KONG
- (11) UNITS 1 TO 3 ON 23/F, YUEXIU BUILDING, NOS. 160-174 LOCKHART ROAD, WANCHAI HONG KONG

#### INSTRUCTIONS

We refer to the instructions from the Manager and the Trustee of "Yuexiu Real Estate Investment Trust" ("Yuexiu REIT") for us to value the captioned properties (individually referred to as the "Property" and collectively referred to as the "Properties") located in the People's Republic of China (the "PRC") and Hong Kong, we confirm that we have inspected the Properties, made relevant enquiries and investigations as well as obtained such further information as we consider necessary for the purpose of providing you with our opinion of the market values of the Properties as at 31 December 2024 ("the Valuation Date") for accounting purpose.

### **BASIS OF VALUATION**

Our valuation of each property is our opinion of its market value on a 100% interest basis which we would define as intended to mean "the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's-length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion."

Moreover, market value is understood as the value of an asset or liability estimated without regard to costs of sale or purchase (or transaction) and without offset for associated taxes or potential taxes.

Our valuation has been undertaken in accordance with the HKIS Valuation Standards 2024 of The Hong Kong Institute of Surveyors ("HKIS"), which incorporates the International Valuation Standards ("IVS"), and (where applicable) the relevant HKIS or jurisdictional supplement. We have also complied with the requirements set out in Chapter 6.8 of the Code on Real Estate Investment Trusts (the "REIT Code").

# **IDENTIFICATION AND STATUS OF THE VALUER**

The subject valuation exercise will be handled by Mr. Charles C. K. Chan and Mr. Eddie C. K. So. Mr. Charles C. K. Chan is the Managing Director of Savills Valuation and Professional Services Limited ("SVPSL") and a Fellow of the HKIS (General Practice Division) with over 40 years' experience in valuation of properties in Hong Kong. Mr. Eddie C. K. So is the Senior Director of SVPSL and a Member of the HKIS (General Practice Division) with over 30 years' experience in valuation of properties in Hong Kong. Both of them have sufficient knowledge of the relevant market, the skills and understanding to handle the subject valuation exercise competently.

Prior to your instructions for us to provide this valuation services in respect of the Properties, SVPSL has been involved in valuation of the Properties in past 12 months.

We confirm that we are independent of the scheme, the Manager, the Trustee and each of the significant holders of the scheme in accordance with the REIT Code issued by the Securities and Futures Commission in Hong Kong (the "SFC"). We are not aware of any instance which would give rise to potential conflict of interest from SVPSL or Mr. Charles C. K. Chan or Mr. Eddie C. K. So in the subject exercise. We confirm SVPSL, Mr. Charles C. K. Chan and Mr. Eddie C. K. So are in the position to provide objective and unbiased valuation for the Properties.

#### **VALUATION APPROACHES**

In arriving at our opinion of values, we have considered relevant general and economic factors and in particular have investigated recent sales and leasing transactions and/or offerings of comparable properties. In the course of our valuation, we have principally adopted Income Capitalization Method or Discounted Cash Flow Analysis ("DCF Analysis") and cross-checked by the Direct Comparison Method for properties located in the PRC. We have principally adopted Direct Comparison Method and cross-checked by the Income Capitalization Method for properties located in Hong Kong.

#### INCOME CAPITALIZATION METHOD

The Income Capitalization Method is an approach of valuation whereby the existing rental incomes of all lettable units of each property are capitalized for the respective unexpired terms of contractual tenancies. We have also taken into account the reversionary market rents after the expiry of tenancies in capitalization whilst vacant units are assumed to be let at their respective market rents as at the Valuation Date. The summation of the capitalized value of the term income for the leased portion, the capitalized value of the reversion income (i.e. market rental income) as appropriately deferred for the leased portion and the capitalized value of the vacant portion provides the market value of each property.

#### DCF ANALYSIS

DCF Analysis is an approach of valuation where a discount rate is applied to a series of cash flows over an investment horizon including a terminal value to discount them to a present value. We have adopted a 5-year projection time frame in our DCF Analysis depending on the type of property. In preparing the DCF Analysis, the income and expenses over the coming 5 years from the Valuation Date are itemized and projected annually taking into account either the historical operating accounts or the contractual tenancies, and the expected growth of income and expenses. The net cash flows from the 6th year onward are capitalized at appropriate terminal capitalization rates for the properties. The terminal values are then discounted at our adopted rates that reflect the rates of return that adequately compensate the investors for the risks taken.

# **DIRECT COMPARISON METHOD**

Direct Comparison Method as a reference check for the valuations arrived from Income Capitalization Method and DCF Analysis and valuation method for Hong Kong property whereby comparable sales transactions and/or listings of comparable properties as available in the market are collected and analyzed. Appropriate adjustments are applied to the comparable properties to adjust for the discrepancies between the Properties and the comparables.

# PROPERTY VALUATION REPORT

#### TITLE INVESTIGATIONS

We have been provided with extracts of the documents relating to the properties in the PRC. We have caused land searches to be made at the Land Registry for the properties in Hong Kong. However, we have not searched the original documents to verify ownership or to ascertain the existence of any amendments which may not appear on the copies handed to us.

# **SOURCE OF INFORMATION**

In the course of our valuation, we have relied to a very considerable extent on the information given by the Manager and accepted advice on such matters as planning approvals, statutory notices, easements, tenure, particulars of occupancy, tenancy details, operating accounts, site and floor areas, ESG matters (if any) and all other relevant matters. Dimensions, measurements and areas included in the valuation report are based on the information contained in the documents provided to us and are therefore only approximations. No on-site measurements have been taken. We have had no reason to doubt the truth and accuracy of the information provided to us by the Manager which is material to our valuation. We are also advised by the Manager that no material facts have been omitted from the information supplied.

### **VALUATION ASSUMPTIONS**

In valuing the properties in the PRC, we have assumed that, unless otherwise stated, transferable land use rights in respect of the properties for their specific terms at nominal annual land use fees have been granted and that any premium payable has already been fully paid. Unless otherwise stated, we have also assumed that the owners of the properties have good legal titles to the properties and have free and uninterrupted rights to use, occupy, lease or assign the properties.

No allowance has been made in our valuation for any charges, mortgages or amounts owing on any property nor for any expenses or taxation which may be incurred in effecting a sale. Unless otherwise stated, it is assumed that the Properties are free from encumbrances, restrictions and outgoings of any onerous nature which could affect their values.

We have relied on the advice given by Yuexiu REIT regarding the title to the Properties and the interests in the Properties.

# SUSTAINABILITY AND ESG CONSIDERATION

ESG criteria are a set of standards which can be used to measure the performance of a business or investment in terms of sustainability. These criteria are increasingly being integrated into real estate valuation. At a property level, this includes environmental and climate impacts, the impact of buildings on the health and well-being of tenants/occupiers and local communities, and how a building is managed to encourage sustainable practices.

Nevertheless, quantifying the impact of ESG on value requires specialized expertise and would take time to become evident. A data-driven analysis is essential to understand how ESG performance translates into value.

In these regards, we are unable to quantify the potential impact of ESG matters, if any, on value, as we are not in the position of an expert on the assessment of sustainability and ESG matters. You are recommended to make further enquiries and/or obtain further specialist or expert advice regarding ESG matters if necessary.

### SITE INSPECTION

We have inspected the exterior and where possible, the interior of the Properties. On-site inspections for the Properties located in Guangzhou were carried out by Mr. Sam Ngai (Associate Director) in December 2024. Ms. Jason Lv (Senior Valuer) inspected the Properties in Wuhan in December 2024. Ms. Alice Yin (Senior Manager) inspected the Properties located in Hangzhou in December 2024. Ms. Serena Shao (Valuer) inspected the Properties located in Shanghai in December 2024. Mr. Harrison Liu (Assistant Valuer) inspected the Properties in Hong Kong in January 2025. During the course of our inspections, we did not note any serious defects. However, no structural survey has been made and we are therefore unable to report as to whether the properties are free from rot, infestation or any other defects. No tests were carried out on any of the services.

## MARKET COMMENTARY

#### **SHANGHAI**

# **OVERVIEW**

Shanghai, situated on the banks of the Yangtze River Delta, is one of the most important economic, commercial, financial and communications centres of China. It is one of four municipalities directly controlled by the central government of China and is China's most cosmopolitan city with a long history of foreign economic and cultural exchange.

Shanghai is also a major centre for education, manufacturing, tourism, shipping and transportation. In 2024, the Port of Shanghai was the world's largest container port for consecutive 15 years, and became the first in the world to see the annual container throughput exceed 51.5 million TEUs by the end of December 2024. The Pudong International Airport is the second busiest airports in China by passenger traffic and ranked 9<sup>th</sup> busiest in the world by seats, according to OAG in 2024, while the Shanghai Metro is the largest metro system in the world.

Shanghai was the third largest city in the world with a population of approximately 24.8 million. The tier-1 city has a big lead in attracting foreign regional headquarters (RHQs) of multinational corporations (MNCs) and R&D centres than any other city in China. As of the end of 2024, Shanghai hosted 1,016 multinational regional headquarters and 591 foreign-funded R&D centres, making it a top destination for foreign investment in China. During the year, according to government statistics, Shanghai hosted 49 new innovative enterprise headquarters, and a total of 25,000 high-tech enterprises had been established in the city.

# **SHANGHAI ECONOMIC OVERVIEW**

#### **GDP**

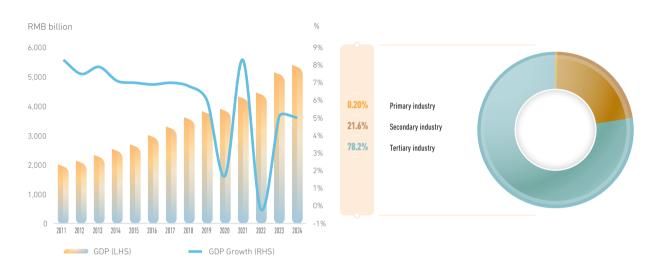
The economy of Shanghai expanded by 5.0% year-on-year (y-o-y) to reach RMB5,392.7 billion in 2024 as the global economy turned out to be weaker-than-expected. Total value added of the tertiary industry sector increased 5.7% y-o-y to RMB4,218.9 billion in 2024 and contributed 78.2% of total economic output in 2024. The secondary and primary industry sectors registered a drop of 0.9% and a rise of 2.4%, respectively, on a yearly basis.

# PROPERTY VALUATION REPORT

Major positives of development in 2024 included a sustainable development of the three leading industries in Shanghai, i.e. integrated circuits, artificial intelligence and biomedicines, which grew 20.8%, 7.1% and 3.3%, respectively, and reached a combined output value to RMB1.8 trillion, whereas total import and export volume of foreign trade hit a record high of RMB4.27 trillion.

# **SHANGHAI GDP AND GDP GROWTH**

# **GDP COMPOSITION**



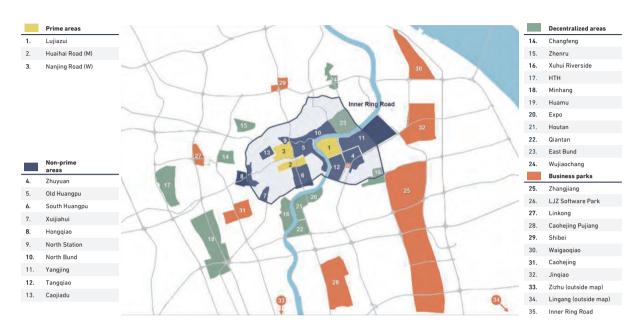
Source: Shanghai Statistics Bureau.

### SHANGHAI OFFICE MARKET

# **Major Office Submarkets**

Geographically, the Huangpu River separates central Shanghai into two areas: Puxi (west of Huangpu River) and Pudong (east of Huangpu River). The Shanghai Grade A office market can also be divided into the Central Business District (CBD, prime and non-prime) and a rapidly emerging decentralized office district, and a business park sector which has been developed in more remote districts from the conversion of space initially from industrial purpose to office use to cater for requirements especially from advanced and high-tech sectors. The evolvement and growth of the Shanghai office market in its current form and shape is largely a result of and driven by the gradual expansion of the city and its metro network plus infrastructure facilities, and its continued economic development.

According to Savills, there are 13 major core-sub-markets in the CBD of Shanghai, of which nine in Puxi and four in Pudong. Core prime markets (Prime areas) include Nanjing West Road, Huaihai Middle Road and Lujiazui, whereas core other areas (Non-prime areas) including Zhuyuan, Xujiahui, Hongqiao and others are characterised by their geographically central location, excellent accessibility, mature business environment and premium quality office stock which command the highest rents in the city. The majority of Grade A office developments located in these sub-markets typically attract multinational corporations as well as other international and large local companies to set up their headquarters and regional offices.



Source: Savills Research (plan for identification purposes only).

### Stock

Total Grade A office stock in the CBD area of Shanghai grew to approximately 12.32 million square metres ("sq.m.") with the prime CBD area accounting for approximately 5.0 million sq.m., whereas the non-prime CBD area took up the bulk of stock and grew to 7.32 million sq.m.. Total Grade A office stock in the decentralized office areas amounted to approximately 7.41 million sq.m. by the end of 2024.

# Supply, Demand and Vacancy

As at end-2024, Shanghai's overall Grade A office (excluding business park) stock totaled 19.73 million sq.m. of gross floor area ("GFA"), representing an increase of 7.5% y-o-y, driven primarily by a significant expansion of the decentralized area market and the core non-prime CBD area market. Total stock of prime CBD area increased 2.05% y-o-y to approximately 5.0 million sq.m. and accounted for approximately 25.32% of total stock.

A total of 17 new Grade A office projects with an aggregate GFA of approximately 1,385,000 sq.m. were put into market in 2024. New supply in prime CBD areas include projects as Park Avenue Central (吉寶靜安中心) in Nanjing Road (W) submarket, and CPIC Xintiandi Commercial Centre T1 and T2 (太平洋新天地商業中心T1及T2) in Huaihai Road (M) submarket. The bulk of new Grade A office projects are located either in core non-prime CBD areas or decentralized areas.

# **PROPERTY VALUATION REPORT**

In the Zhuyuan CBD submarket, new supply in 2024 pipeline included Phase II of Lujiazui Financial Holding Plaza (陸家嘴 金控廣場二期) with a total GFA of 58,800 sq.m..

Total net absorption increased 8.1% y-o-y to approximately 696,400 sq.m. in 2024. Excluding self-use space, take-up in 1H 2024 was much higher than the latter half, as companies adopted a more cautious approach while leasing transactions were characterized by smaller average sizes. Decentralised areas accounted for nearly 70% of the total take-up in 2024, reflecting strong demand for office spaces in these submarkets. With new supply exceeding overall demand, the vacancy rate for Grade A offices continued its upward trajectory since 1Q 2023, reaching 22.7% in 4Q 2024, up 2.0 percentage points (ppts) for the full year.

Finance and retail and trade sectors were the main sources of demand in 2024, accounting for 20.6% and 17.5% of leasing activity, respectively. Domestic companies accounted for 62% of recorded leases in 2024.

By location, disregarding self-use space, the top three submarkets that recorded the largest take-up in 2024 were Zhenru (130,000 sq.m.), Xuhui Riverside (125,000 sq.m.), and North Bund (61,000 sq.m.).

# **CORE GRADE A OFFICE SUPPLY, DEMAND AND VACANCY**

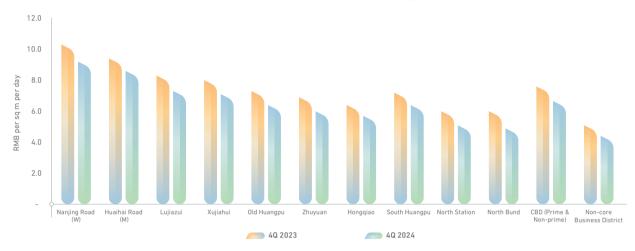


Source: Savills Research

# **Office Rents**

Average Grade A office rents fell 3.3% y-o-y to RMB5.9 per sq.m. per day in 4Q 2024. Average prime, non-prime and decentralized rents fell by 1.6%, 4.3%, and 3.3% y-o-y to RMB8.2, RMB5.8 and RMB4.4 per sq.m. per day, respectively. The average Grade A office rents in Zhuyuan dropped from RMB6.9 per sq.m. per day in 4Q 2023 to RMB6.0 per sq.m. per day in 4Q 2024, down 4.76% q-o-q and 13.04% y-o-y, whereas the office vacancy rate at Zhuyuan recorded a 7.9 ppts increase on a quarterly basis to 121.3% in 4Q 2024.

# **AVERAGE GRADE A OFFICE RENTS IN SHANGHAI, Q4 2024 VS Q4 2023**



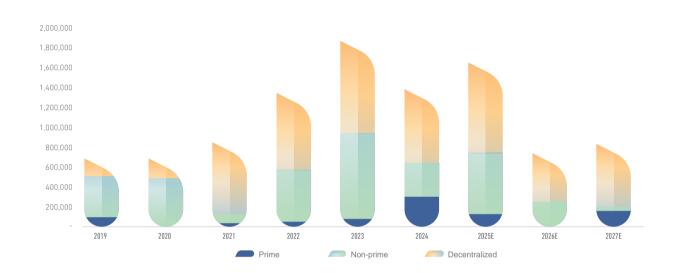
Source: Savills Research

# **PROPERTY VALUATION REPORT**

## **Future Supply and Outlook**

Grade A office supply pipeline in 2025 is anticipated to reach 1.65 million sq.m., and the supply surge will continue to shape a strong tenant favourable environment impacting rental rates and vacancy levels. With the current pace of absorption, vacancy rate could reach a new high of 24% by the end of 2025.

# **SUPPLY OF GRADE A OFFICES BY SUBMARKETS, 2019 -2027E**



Source: Savills Research

Despite these challenges, several positive signs are emerging in the market. Government fiscal and monetary support measures are in place to help stimulate demand. Key industries such as gaming, education, green infrastructure, artificial intelligence, and low-altitude economy continue to show growth potential, which may offset some of the negative trends in the office leasing market. Additionally, demand for office upgrades from tenants in older buildings is on the rise, and domestic leading enterprises are consolidating office space, which could help provide some stability to the overall market.

## HANGZHOU

#### **OVERVIEW**

Hangzhou, the capital of Zhejiang Province, is the economic, cultural, science and educational centre of Zhejiang Province and the second largest central city in the Yangtze River Delta (YRD) after Shanghai. Hangzhou is strategically located in the south of the YRD and is a major transportation hub in Southeast China. There are three railroads and four expressways in the city that are well connected to Shanghai, contributing to the "amalgamation" of Shanghai and Hangzhou.

Hangzhou is the base for technology majors such as Alibaba Group and NetEase, and is home to venture capital funds, big data firms, and hundreds of technology-linked companies. At present, Hangzhou has served as a base for 30% of the China's software businesses and is one of the top ten software industry bases in China. Among the list of Fortune 500 companies, 37 have settled in Hangzhou. In addition, Hangzhou continued to remain a top City for China's Top 500 companies, with 25 companies headquartered in the city making the list in 2024 and represented a diverse range of industries including internet technology, advanced manufacturing, petrochemicals and chemical fibers, information technology, energy and environmental protection, and trade services. This has created a strong investment environment for the modern service industry.

#### HANGZHOU ECONOMIC OVERVIEW

#### **GDP**

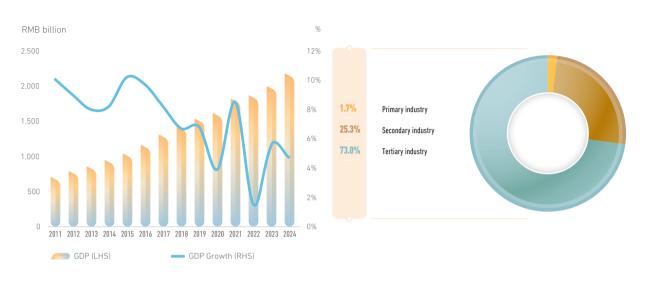
GDP of Hangzhou expanded 4.7% y-o-y and reached RMB2,186.0 billion in 2024, making the city the eighth among provincial capital cities and municipalities in China. The economic growth of Hangzhou in recent years has been built on the "1+6" industrial structure to move the city forward to a digitized economy. The "1+6" industrial structure comprises digitized economy sector and other major services and manufacturing sectors. In 2024, the total value added of the city's digital economy reached RMB630.5 billion, representing an increase of 7.1% over a year earlier and accounting for 28.1% of GDP.

The services sector continued to become the major driver for economic output with its total value added grew 5.0% y-o-y and accounted for 78.0% of economic growth in 2024. The city's revenue from information transmission, software and information technology services advanced 7.2% over a year earlier, whereas leasing and business services increased by 14.4% over 2023.

Industrial sector in Hangzhou indicated a steady recovery, with industrial value added increased 4.0% y-o-y and reached RMB440.9 billion in 2024. Key industries, including electronics, machinery, and automotive manufacturing, posted substantial gains with growth rates of 7.5%, 5.7% and 16.7%, respectively.

## HANGZHOU GDP AND GDP GROWTH

### **GDP COMPOSITION**



Source: Hangzhou Statistics Bureau

## Disposable Income and Expenditure

Steady economic performance has supported household income growth. Average disposable income per capita for urban households in Hangzhou increased 3.4% in 2024 to RMB83,356, 53.8% above the 2024 national average and the fourth highest amongst urban households of all cities in China. Consumer expenditure per capita for urban households increased 5.1% in 2024 to RMB56,878.

## HANGZHOU DISPOSABLE INCOME PER CAPITA

## HANGZHOU CONSUMPTION EXPENDITURE PER CAPITA



Source: Hangzhou Statistics Bureau

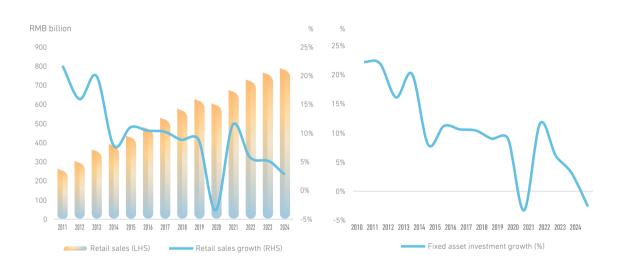
#### **Retail Sales and Fixed Asset Investment**

Consumer spending showed signs of recovery, with retail sales of consumer goods in Hangzhou up 2.8% y-o-y to RMB788.4 billion in 2024 and its growth mainly driven by supportive policies such as subsidies for car purchases and incentives for upgrading household appliances. By category, retail sales of physical goods increased 3.2% y-o-y whereas food and beverage sales up by 0.8%. According to data from the Department of Commerce, online retail sales in Hangzhou surpassed 1.18 trillion yuan for the first eleven months of 2024.

Fixed asset investment contracted 2.9% from a year earlier, however, with positives from industrial investments and infrastructure construction investments which gained 1.6% and 3.8% y-o-y, respectively. Investments in sectors such as general equipment manufacturing, special equipment manufacturing and automotive industry all recorded a substantial growth of 8.9%, 17.0% and 31.0%, respectively, while overall private investment expanded 4.8% from a year ago.

## **HANGZHOU RETAIL SALES**

## HANGZHOU FIXED ASSET INVESTMENT



Source: Hangzhou Statistics Bureau

### HANGZHOU OFFICE MARKET

#### Major Office Submarkets

The Grade A office market of Hangzhou has seen rapid growth in the past decade. Before the development of Qianjiang New City (QJNC), the city's Grade A office stock was mainly in prime areas like Huanglong and Wulin. Starting from 2010, Qianjiang New City has received a large amount of new supply and accounted for approximately 37.0% of total Grade A office market stock in 2024. With improved infrastructure development, continued economic growth and intensive government planning, the Grade A office market expanded into a number of non-prime areas such as Qingchun Road, one of the major streets in Hangzhou where a number of governmental financial institutions including Zhejiang Province Securities Regulatory Commission and Zhejiang Province Banking Regulatory Commission are located and attracted major tenants in the financial and pharmaceutical sectors. Other major non-prime areas include, inter-alia, Future Sci-tech City, Binjiang, Yunhe and Qianjiang Century City which is a newly developed area for the 2022 Asian Games.

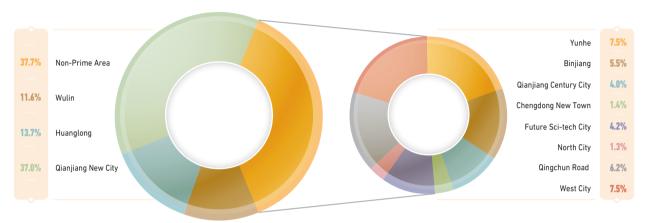


Source: Savills Research (plan for identification purposes only).

## Stock

Total stock of Grade A office in Hangzhou grew 6.4% y-o-y to approximately 2.74 million sq.m. in 2024. Prime office areas, i.e. Wulin, Huanglong and Qianjiang New City accounted for approximately 62.3% of total stock.

## **GRADE A OFFICE STOCK BY SUBMARKET**



Source: Savills Research

## Supply, Demand and Vacancy

No new supply of Grade A office properties was recorded in the first three quarters of 2024. Only two Grade A office development projects, New World China Front Tower (新世界中國壹山), located in Wangjiang New Town which is southwest of the Qianjiang New City submarket area, and TCC C.F. Koo Building (台泥公亮大樓) located in QJCC, with a combined GFA of 86,000 sq.m., were completed in Q4 2024.

Net annual take-up amounted to 79,000 sq.m. in 2024, representing a drop of 29.6% from a year earlier, underscoring however a lack of demand whereas companies remain cautious in the short term. Demand from finance sector and service companies, especially in the legal and educational sectors, remains positive. New lease demand was limited in size and scope, driven primarily by relocations focused on cost savings.

Vacancy rates of Hangzhou's Grade A office market increased 1.7 ppts on a quarterly basis to 27.5% in Q4 2024 but down 0.5 ppts as compared to a year ago, a drop due mainly to absorption of existing stock and lowered new supply.

## **GRADE A OFFICE SUPPLY, DEMAND AND VACANCY**



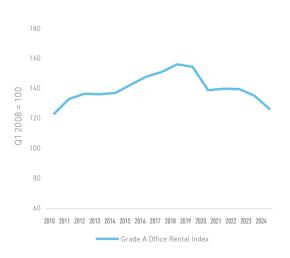
Source: Savills Research

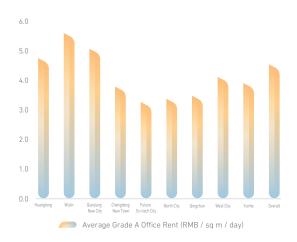
## Office Rents

Grade A office rents fell 1.6% quarter-on-quarter (q-o-q) and 5.3% y-o-y on index basis in Q3 2024 to an average of RMB4.3 per sq.m. per day. Office rents in prime area submarket retreated 0.7% q-o-q and 3.7% y-o-y on index basis to RMB4.8 per sq.m. per day, with average Grade A office rents in Huanglong, Wulin and QJNC at RMB4.5, RMB5.3 and RMB4.8 per sq.m. per day, respectively, in Q3 2024.

## HANGZHOU GRADE A OFFICE RENTAL INDEX

## AVERAGE GRADE A OFFICE RENT BY SUBMARKETS





Source: Savills Research

## **Future Supply and Outlook**

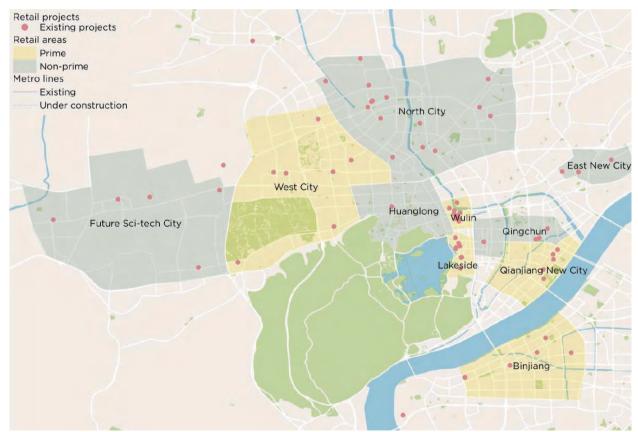
Supply pipeline in 2025 will include seven office projects with a total GFA of approximately 538,500 sq.m. due for completion, with landmark projects such as The IFC and Westlake 66 developed by Sun Hung Kai Properties and Hang Lung Group, respectively.

The local government has accelerated a land use conversion scheme in which, in 2024, over 500 mu (approximately 333,000 sq.m.) of commercial-zoned land being converted into residential use, which will help ease the current situation in the office market. It is highly likely however that the market will remain a tenant-favoured one in the short run with piled-up pressure on both rents and vacancy in the short term.

#### HANGZHOU RETAIL MARKET

#### Major Retail Submarkets

Hangzhou's retail market evolved and expanded in the past two decades and accumulated a total stock of over 8.27 million sq.m. of high-quality retail space in 2024. The retail prime areas include Lakeside, Wulin, Qianjiang New City (QJNC), West City and Binjiang submarkets. Lakeside and Wulin, east of West Lake, are traditional prime shopping areas in Hangzhou while QJNC has developed into a prime retail area in the past decade. The retail market spread out to non-prime areas including the north and south of the centre city as well as Qingchun, and to suburban areas such as Xiaoshan and Yuhang.

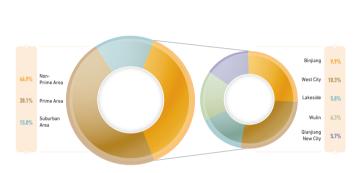


Source: Savills Research (plan showing the prime and non-prime area submarkets and for identification purposes only).

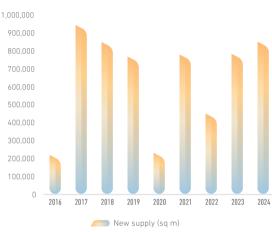
## Supply and Stock

In 2024, a total of eight new prime retail properties with a combined GFA of approximately 835,000 sq.m. were launched in market, as total stock of Hangzhou's prime retail property market increased to approximately 8.27 million sq.m.. The prime area submarket accounted for approximately 38.1% or 3.14 million sq.m. in GFA, of total stock, whereas the non-prime and suburban area submarkets accounted for approximately 46.9% and 15.0%, or 3.88 million and 1.24 million sq.m., of total stock.

## **RETAIL PROPERTY STOCK BY SUB-MARKET**



## **NEW RETAIL SUPPLY IN HANGZHOU**



Source: Savills Research

## **Rents and Vacancy Rate**

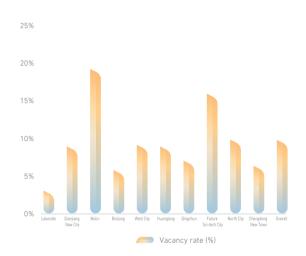
The supportive policies to boost consumption have increased short-term demand and gave retailers confidence in government support. In 2024, several districts in Hangzhou have issued consumption subsidies for categories such as automobiles, electronics, shopping malls, supermarkets, and cultural tourism. This, coupled with the tenacious efforts paid by owners to actively filling vacancies in their quality benchmark projects and a strong year-end demand from shoppers, helped bring down overall vacancy rate for prime retail properties in Hangzhou to 9.9% in Q4 2024, remained unchanged y-o-y. Vacancy rates in prime areas increased by 0.2 ppts y-o-y to 8.6%, while vacancy rates in non-prime areas remained flat at 9.5% and decreased by 1.1 ppts to 11.3% in suburban areas.

Leasing demand for sports and outdoor categories has continued to rise, bucking the broader trend in general retail, as both domestic and international brands increasingly enter the Hangzhou market. In addition, first stores of several popular casual dining chains have recently opened in Hangzhou, expanding dining options within shopping centres.

## **VACANCY RATE OF RETAIL PROPERTIES**

## **RETAIL VACANCY RATE BY SUBMARKETS**

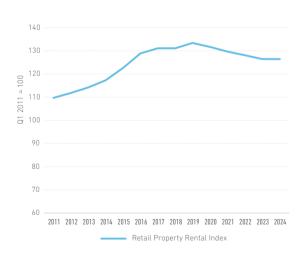




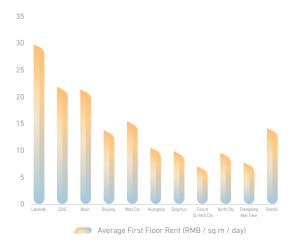
Source: Savills Research

First-floor rents remained stable in 4Q 2024 at an average of RMB14.2 per sq.m. per day, up 0.2% y-o-y. Prime and non-prime area rents remained stable at an average of RMB25.4 and RMB9.1 per sq.m. per day, respectively, during the same quarter, while Lakeside, Qianjiang New City and Wulin submarket maintained the highest rents in Hangzhou.

HANGZHOU RETAIL
PROPERTY RENTAL INDEX



AVERAGE FIRST FLOOR RENT BY SUBMARKETS



Source: Savills Research

### **Future Supply and Outlook**

Hangzhou is set to launch six new projects in 2025, adding a total of 689,000 sq.m. of retail space, with the majority slated for completion in the second half of the year. The market will see continued entries from mid-range to high-end developments by prominent developers such as Hang Lung, Kerry Properties, and China Resources. These new projects will further elevate Hangzhou's retail landscape, driving consumption growth and expanding the variety of brands available to shoppers. In response to this influx of new competition, existing developments will need to reassess their tenant mixes, prompting asset managers to explore innovative concepts and embrace emerging brands.

### **FUTURE RETAIL SUPPLY PIPELINE IN 2025**

			Expected
Name of Property	GFA (sq.m.)	Precinct	Launch
The Ring Dream Centre (光環夢中心)	235,000	Xiaoshan (蕭山)	Q3 2025
Westlake 66 (恒隆廣場)	98,000	Wulin (武林)	Q4 2025
Kerry Parkside (嘉裡城)	80,000	Wenhui (文暉)	Q4 2025
Asia-Olympic MixC World (亞奧萬象天地)	100,000	QJCC (錢江世紀城)	Q4 2025
Longfor Fengshouhu Paradise Walk		Chengdong New Town	
(龍湖豐收湖天街)	136,000	(城東新城)	Q4 2025

Source: Savills Research

#### **WUHAN**

### **OVERVIEW**

Wuhan is the provincial capital of Hubei province, a national central city, a national innovative city and a core city of the Yangtze River Economic Belt situated in central China on the middle reaches of the Yangtze River. Known as the "thoroughfare of China", Wuhan commands one of the most strategic locations of any city in China which serves as a critical industrial, research and education base and integrated transport hub for the nation, and is the political, economic and commercial centre in Central China region. Wuhan has the largest inland port in the Yangtze River, and is one of the four largest railway hubs in China, with high-speed trains reaching 26 provincial capitals nationwide.

The strong position and strength of Wuhan in transportation and logistics, industry development, education and research enhance the city's ability to strive for technological innovation, one of the main driving forces for its economic development. Wuhan is the only megacity in central China region that possesses 92 colleges and 101 research institutes with an abundant talent pool. As such Wuhan also attracted a multitude of firms and companies, particularly tech firms setting up businesses in the city. According to government statistics, in 2023, the number of small and medium-sized tech firms in Wuhan soared 44.9% y-o-y to 12,582, while the number of high-tech companies surpassed the threshold of 16,000 in 2024.

#### **WUHAN ECONOMIC OVERVIEW**

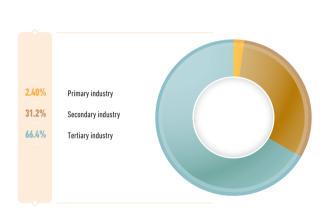
#### **GDP**

Wuhan's GDP expanded 5.2% y-o-y and reached RMB2,110.6 billion in 2024. It became the first city in central China to have an economy larger than RMB2.0 trillion since 2023 and ranked ninth among provincial capital cities and municipalities in China. Major growth drivers derived from the continued recovery of the services sector, which grew 6.1% y-o-y and accounted for 66.4% of total economic output, while total value added of secondary industry increased 3.5% y-o-y. Major positives in the manufacturing sector included electronic equipment, with total value added increased 34.8% from a year earlier, whereas total value added of the high-tech industry increased 23.7% y-o-y, accounting for 20.8% of total value added of industries above a designated size in 2024.

## **WUHAN GDP AND GDP GROWTH**

## 

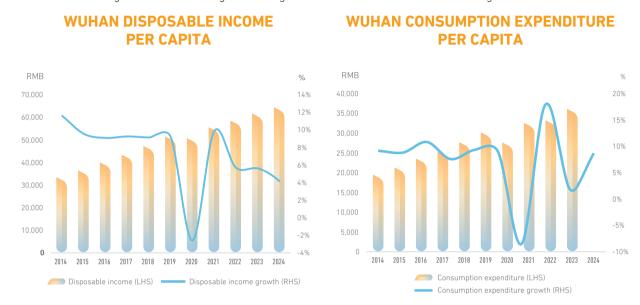
## **GDP COMPOSITION**



Source: Wuhan Statistics Bureau

## Disposable Income and Expenditure

Disposable income per capita for urban households in Wuhan increased 4.3% in 2024 to RMB64,346, 18.7% above the 2024 national average and the second highest amongst urban households in central China region.



Source: Wuhan Statistics Bureau

Note: Figure of per capita consumption expenditure of urban residents in Wuhan in 2024 is not available in the public domain

### Retail Sales and Fixed Asset Investment

Wuhan has gradually recovered from the setback by the pandemic with both GDP and average disposable income for urban households surpassed pre-pandemic levels. With a population of approximately 13.77 million in 2023, Wuhan boasts the largest retail market in central China region in terms of sales volume. Retail sales continued its gradual recovery and increased 5.3% y-o-y to RMB793.2 billion in 2024 and ranked ninth among all cities across China.

The overall fixed asset investment in Wuhan increased by 3.1% in 2024, major drivers of which being investment in industries and infrastructure, which increased by 15.1% and 8.0% respectively from a year earlier.



Source: Wuhan Statistics Bureau

## **WUHAN OFFICE MARKET**

## **MAJOR OFFICE SUBMARKETS**

Throughout the years, Wuhan's Grade A office market has been evolved and expanded from its traditional central business districts to emerging areas such as Wuchang Riverside and Jiedaokou in Wuchang, and more lately to Sixin (四新) Ecocity in Hanyang District and new office district in Hanyang. The prime CBD areas in Wuhan include Jianshe Avenue submarket, the traditional financial street where most of the big domestic and foreign banks, insurance companies and financial institutions have a presence; Hankou Riverside, the area which commands the highest rent in Wuhan with high-quality buildings and management; and Zhongnan-Zhongbei Road submarket, Wuchang district's oldest business area benefitting from easy public transport access with tenants comprise mainly domestic financial and real estate companies. The non-prime CBD areas include, inter alia, Wuchang Riverside submarket which is a developing area just across the Yangtze River catering to a mix of SOEs, international companies and domestics private companies.



#### Prime CBD

- Jianshe Avenue
- 2. Zhongnan-Zhongbei Road
- 3. Hankou Riverside

#### Non-Prime CBD

- 4. Hangkong Road
- 5. Optics Valley

### **Emerging Market**

- 6. Wuchang Riverside
- 7. Wuhan CBD
- 8. Jiedaokou
- 9. Sixin
- 10. Hanyang

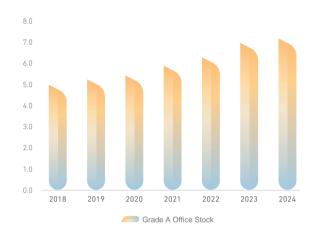
 $Source: Savills \ Research \ (plan \ for \ identification \ purposes \ only).$ 

#### Stock

Total stock of Grade A office in Wuhan increased 1.2% y-o-y to approximately 2.96 million sq.m. in 2024. Prime CBD areas, i.e. Jianshe Avenue, Zhongnan-Zhongbei Road and Hankou Riverside accounted for approximately 56.4% of total stock.

## GRADE A OFFICE STOCK, 2019 -2024 GRADE







Source: Savills Research

## Supply, Demand and Vacancy

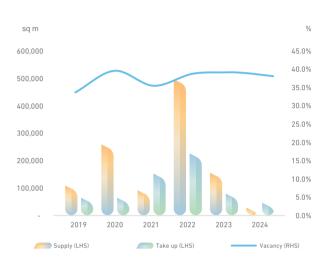
New office supply in Wuhan was restricted to 35,000 sq.m. in 2024, down 78.4% from 2023. The World Fortune Center (世界城中心), located in Optics Valley submarket, was the only new office project being launched and made up total Grade A office stock to 2.96 million sq.m., up 1.2% increase y-o-y by the end of 2024.

Total net absorption down 41.4% y-o-y to 51,000 sq.m. in 2024. Annual take-up peaked at Q3 2024, recorded at 28,000 sq.m. and accounted for over 54.9% of annual total, whereas net absorption dropped down to 9,500 sq.m. in Q4 2024. Upgrades and relocations were the main drivers of new leasing demand, contributing 70.5% of total net absorption. Expansions and new set-ups accounted for the remaining 29.5%. Demand was mainly driven by the services sector, with dominance of consumer service providers including education (教育), beauty (美體美容) and wellness firms (經營上樓) accounting for 32.6% in 2024. IT and manufacturing sectors ranked second and third, taking up 18.8% and 10.4% of annual take up respectively.

In Q4 2024, the average vacancy rate of Grade A office dropped by 0.3 ppts q-o-q and 1.0 ppts y-o-y to 38.2%.

## GRADE A OFFICE SUPPLY, DEMAND AND VACANCY

## **OFFICE DEMAND BY INDUSTRY**





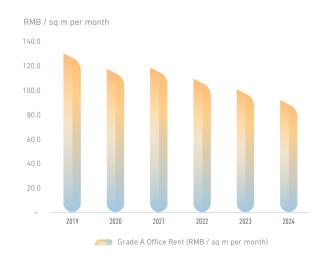
Source: Savills Research

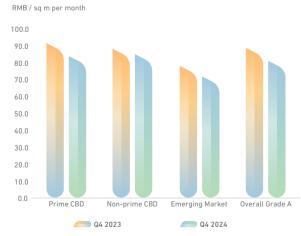
## Office Rents

Average Grade A office rent continued its downward trend in 2024 and dropped 4.0% q-o-q and 9.0% y-o-y to RMB81.3 per sq.m. per month in Q4 2024. Average rent in prime CBD area dropped 4.6% q-o-q and 9.4% y-o-y to RMB84.0 per sq.m. per month.

## **GRADE A OFFICE RENTS. 2019 -2024**

## **GRADE A OFFICE RENT BY SUBMARKET**





Source: Savills Research

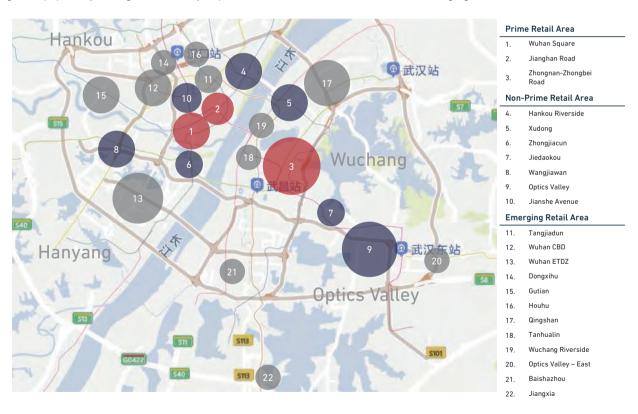
## **Future Supply and Outlook**

While supply pipeline has been subdued in 2024, it is anticipated that new supply of Grade A office in Wuhan will be over 502,000 sq.m. in total in 2025 and concentrated mainly in Hankou Riverside and Hangkong Road submarket. Future supply from 2025 to 2027 is expected to reach 1.7 million sq.m. and will place persistent pressure on the market, impacting both vacancy and rental levels. The vacancy rate of Grade A office is expected to stay at the current level or surpass 40%, while a downward trajectory for rents, in the region from 7% to 9%, is forecasted in 2025.

## WUHAN RETAIL MARKET

## **MAJOR RETAIL SUBMARKETS**

Wuhan's retail market has been traditionally dominated by prime retail catchment areas in Wuhan Square precinct, Jianghan Road precinct and Zhongnan-Zhongbei Road precinct. With connectivity improvements throughout years of development, a number of new catchment areas have sprung up in non-prime retail precincts or even in fringe areas of the city. Major non-prime retail areas include Hankou Riverside and Jianshe Avenue in Hankou District, Zhongjiacun and Wangjiawan in Hanyang District, and Xudong, Jiedaokou and Optics Valley in Wuchang District. The extension of the Wuhan Metro has enabled formation of new retail catchments in peripheral areas such as Baishazhou and Jiangxia, which has gained popularity through connectivity improvements and rental discounts these emerging retail areas offered.



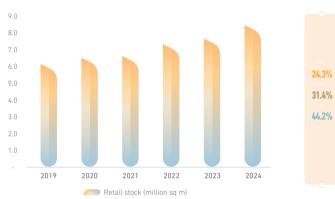
Source: Savills Research (plan for identification purposes only).

#### Stock

Total retail stock of Wuhan increased 10.7% in Q3 2024 to approximately 8.5 million sq.m. as compared against Q4 2023. Prime retail area accounts for approximately 24.3% of total stock.

## WUHAN RETAIL STOCK, 2019 -2024

## **WUHAN RETAIL STOCK BY SUBMARKET**





Source: Savills Research

## Supply, Demand and Vacancy

A total of five shopping malls with an aggregate GFA of approximately 799,000 sq. m. were put into the market up to Q3 2024. New supply included the refurbished and reopened Shopping Mall (中商世界里 ● 鵬程銷品茂) in Xudong (徐東大街) submarket, Wuchang MixC (武昌萬象城) in Wuchang Riverside (武昌沿江) submarket, Min Zhong Le Yuan (民眾樂園) in Jianghan Road (江漢路) submarket, and Wuhan SKP (武漢SKP) and Wanda Plaza (Han Street) (漢街萬達廣場), both located in Zhongnan-Zhongbei Road (中南一中北路) submarket.

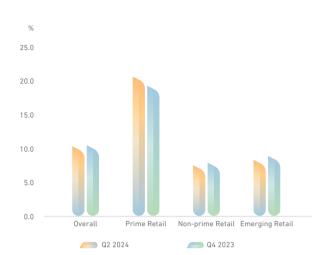
Passenger traffic is on course back to the pre-pandemic level and in turn its gradual recovery continues to boost sentiment for consumption. Total net take-up of shopping mall space reached 768,000 sq.m. up to Q3 2024, with services and retail category accounting for 18% and 48% of net take-up.

Driven by the newly opened projects for the first three quarters of 2024, leasing activity in the market performed well. The citywide vacancy rate edged down 0.3 ppts q-o-q and fell 2.4 ppts y-o-y to 10.4% in Q2, and further down to 9.9% in Q3 2024. Emerging retail area maintained active leasing performance, with the vacancy rate down 0.8 ppts to 8.4%, while the prime and non-prime retail areas increased 0.6 ppts and 0.2 ppts to 20.7% and 7.6%, respectively, in Q2 2024.

## WUHAN RETAIL SUPPLY, DEMAND AND VACANCY



## **RETAIL VACANCY BY SUBMARKET**



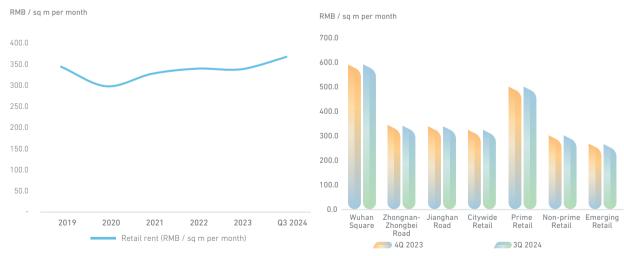
Source: Savills Research

#### **Rents**

Developers kept lowering rent expectations to attract ideal tenants. Shopping mall ground-floor rents declined 0.6% q-o-q and 1.4% y-o-y to an average of RMB355.8 per sq.m. per month by Q3 2024. The average rent in the emerging area decreased 1.0% q-o-q, while the prime and secondary areas dipped 0.4% and 0.2%, respectively.

## **WUHAN RETAIL RENT, 2019 -2024**





Source: Savills Research

## **Future Supply and Outlook**

Looking forward, pipeline retail properties scheduled for completion in 2024 will include up to 10 quality shopping malls with a combined GFA of over 1.3 million sq.m.. These quality shopping malls include, among others, Wuhan SKP (武漢 SKP), Wuhan MixC (武昌萬象城) and Citylane (武漢遠洋裡) which will be well received with high pre-commitment rates and committed occupancies. The entry of quality projects together with continued consumption recovery will help boost retail sentiment and it is forecasted that net absorption will reach 1.23 million sq.m. in 2024, whereas overall vacancy be edged down to 10.4% in the next four quarters.

#### **GUANGZHOU**

## **OERVIEW**

Guangzhou is the capital city of Guangdong Province, located on the northern edge of the Pearl River Delta. A major South China Sea port, Guangzhou is China's southern gateway to the world as well as a hub city of the Belt and Road Initiative and has a central role in the development blueprint for the Greater Bay Area (GBA). The tier-one city is one of the largest cities in China behind the likes of Beijing and Shanghai, with a population of approximately 18.83 million in 2023. It is also one of China's nine 'National Central Cities'.

Guangzhou is also an important political, economic, industrial, and cultural center as well as a major transportation hub in the South China region. The Port of Guangzhou was the fifth and the sixth busiest port in China and the world respectively, handling 21.75 million TEU up to October 2024. The Guangzhou Baiyun International Airport ranked the seventh busiest global airport for 2024 with 48.8 million seats according to OAG.

The vibrant economic growth and the strategic advantages enjoyed by Guangzhou have made the city one of the most important investment destinations in the region. According to the latest survey conducted by the American Chamber of Commerce in South China (AmCham South China) and released in February 2024, Guangzhou tops in the most preferred investment destinations of China for seven consecutive years, followed by other tier-1 cities as Shenzhen, Shanghai and Beijing. It is reported by the municipal government that, in 2024, over 8,300 new foreign-invested enterprises were established in Guangzhou, representing an increase of 25.0% from the previous year. Guangzhou has also attracted up to 362 Fortune 500 companies to invest in the city over the years. In addition, the proportion of European and US foreign investments continue to rise, accounting for 10.2% of the city's total, a 4.1 ppts increase from 2023.

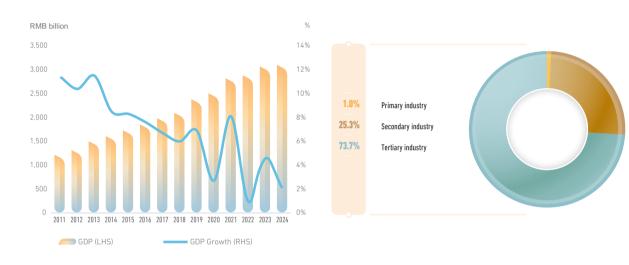
## **GUANGZHOU ECONOMIC OVERVIEW**

GDP

In 2024, GDP of Guangzhou expanded 2.1% y-o-y to RMB3,103.3 billion and the city has become the fourth city in China to have an economy larger than RMB3.0 trillion since a year earlier. Major drivers for growth stemmed from the service sector, as total value added of the tertiary industry increased 2.6% y-o-y and accounted for 73.7% of total GDP. The value added of manufacturing industry maintained a slow growth of 0.7%, dragged by a weak automotive industry during this year.

## **GUANGZHOU GDP AND GDP GROWTH**

## **GDP COMPOSITION**



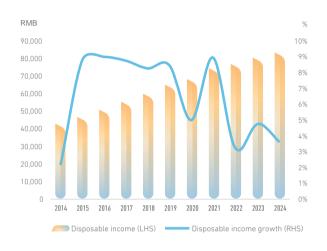
Source: Guangzhou Statistics Bureau

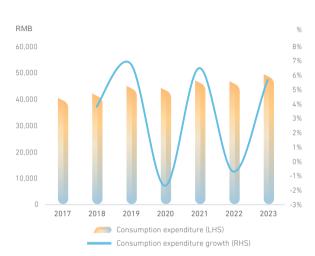
## Disposable Income and Expenditure

Per capita disposable income of urban households in Guangzhou rose 3.6% y-o-y to RMB83,436 in 2024.

## GUANGZHOU DISPOSABLE INCOME PER CAPITA

## GUANGZHOU CONSUMPTION EXPENDITURE PER CAPITA





Source: Guangzhou Statistics Bureau

Note: Figure of per capita consumption expenditure of urban residents in Guangzhou in 2024 is not available in the public domain

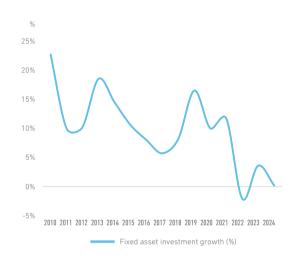
## **Retail Sales and Fixed Asset Investment**

Retail sales of consumer goods in Guangzhou reached RMB1,101.3 billion in 2024, representing a nominal growth of 0.03% y-o-y and surpassing the threshold of one trillion-yuan mark for four consecutive years. In retail sales term, Guangzhou is the largest retail market in Southern China and the fourth largest in China after Shanghai, Beijing and Chongqing. Meanwhile, fixed asset investment grew 0.2% over last year.

## **GUANGZHOU RETAIL SALES**

## RMB billion 1,200 16% 14% 1,000 12% 10% 800 8% 600 2% 400 0% 200 -4% 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Retail sales (LHS) Retail sales growth (RHS)

## **GUANGZHOU FIXED ASSET INVESTMENT**



Source: Guangzhou Statistics Bureau

#### **GUANGZHOU OFFICE MARKET**

## **MAJOR OFFICE SUBMARKETS**

Grade A office market in Guangzhou originates from the traditional business area of Yuexiu District, which emerged in the late 1990s. The market rapidly spread out and developed along the Tianhe North (Tianhe Bei) area in the early- and mid-2000s, which hosts a number of state-owned enterprises, government agencies and institutes; and afterwards Zhujiang New Town, the central business district of Guangzhou with a large cluster of high-quality Grade A office buildings since 2010 and many new high-end residential projects. This area continues to attract tenants as it further develops into a cluster area for global Fortune 500 enterprises. The prime office area in Guangzhou also includes the Pazhou submarket, which starts out as an exhibition area with a strong hotel market and gradually evolved into a business area and home to the Pazhou E-commerce headquarter zone, an emerging master-planned area targeting large domestic IT/e-commerce related companies; and Guangzhou International Financial City, a master-planned area to the east of Zhujiang New Town, with development since late 2018 and targeting tenants in the finance sector.

A number of new emerging Grade A office submarkets developed in other fringe areas taking advantage of urban renewal schemes and development of metro transportation facilities. These include the Baiyun New Town in Baiyun District, Lijao in Haizhu District, Yuzhu in Huangpu District, Guangzhou South Station and Changlong-Wanbo in Panyu District, which have a total stock of approximately 2.08 million sq.m. in 2023.



## Prime CBD

- 1. Zhujiang New Town
- 2. Tianhe Bei
- 3. Yuexiu

### **Greater CBD**

- 4. Pazhou
- 5. International Financial City

## **Emerging Market**

- 6. Changlong Wanbo
- 7. Yuzhu
- 8. Baiyun New Town
- 9. Lijao
- 10. Guangzhou South Station

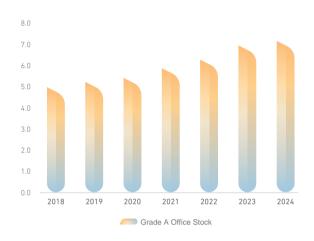
Source: Savills Research (plan for identification purposes only).

#### Stock

Total stock of Prime and Greater CBD Grade A office in Guangzhou grew 3.4% y-o-y to approximately 7.2 million sq.m. in 2024. Zhujiang New Town is the largest submarket in area terms and accounted for approximately 44.0% of total stock.

## **GRADE A OFFICE STOCK IN GUANGZHOU**

## GUANGZHOU GRADE A OFFICE BY SUBMARKET





Source: Savills Research

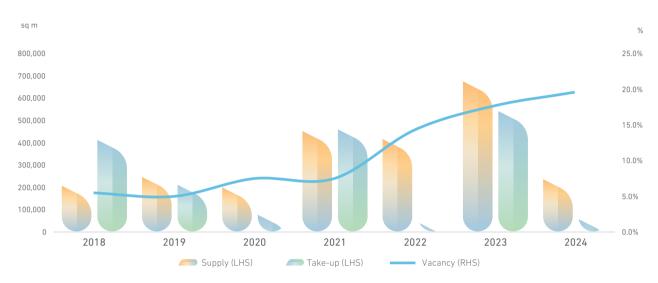
## Supply, Demand and Vacancy

In 2024 a total of 5 new projects with a combined GFA of approximately 237,000 sq.m. were put into market. Total stock of prime Grade A office in Guangzhou increased 3.4% y-o-y to approximately 7.2 million sq.m..

New office leasing demand was constrained given a lukewarm and highly cautious attitude from occupiers towards the market, as net take-up reached a six-year low to approximately 58,000 sq.m., a recorded 66.0% lower than the average level for the past five years (2019 – 2023). Relocation was the major driver of leasing demand, accounting for over 50% of total take-up, while new set ups and expansions accounted for 16.2% and 5.5% of take-up respectively.

The vacancy rate for Grade A office increased 1.5% q-o-q and 1.9% y-o-y to 19.6% in Q4 2024. Pazhou and International Finance City submarket were the two most active in office leasing in 2024. The vacancy rate of Zhujiang New Town submarket dropped 0.8% q-o-q and 1.3% y-o-y to 12.5% during the corresponding period.

## **GRADE A OFFICE SUPPLY, DEMAND AND VACANCY**

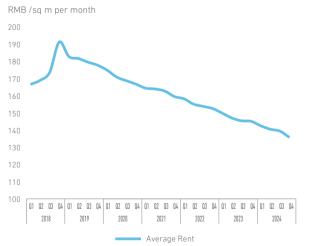


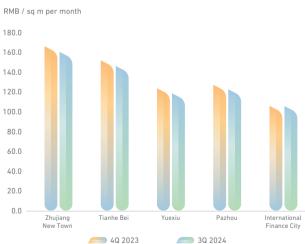
Source: Savills Research

#### Office Rents

The average rent of Grade A office in Guangzhou continued its downward trajectory with a 2.7% q-o-q and 6.5% y-o-y drop to RMB135.4 per sq.m. per month. The average rent for Zhujiang New Town submarket dropped to approximately RMB157.3 per sq.m. per month, down 2.0% q-o-q and 5.3% y-o-y.

## GRADE A OFFICE RENT, Q1 2018 - Q4 2024 GRADE A OFFICE RENT BY SUBMARKET





Source: Savills Research

## **Future Supply and Outlook**

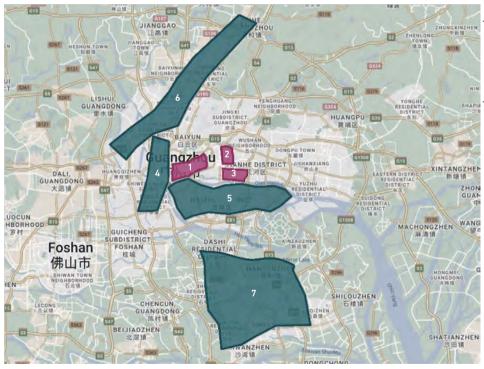
Looking forward, a new supply peak after 2016 is forecasted in 2025 with total new supply will exceed 900,000 sq.m., pushing total stock to over 8 million sq.m.. It is estimated that five new office developments with an aggregate GFA of approximately 260,000 sq.m. will be due for completion and put on market in Q1 2025.

The external environment to the office market will remain rough and challenging in the near term. It is expected that landlords of both existing and new properties will continue offering incentives and concessions to tenants in order to remain competitive in the market and will further impact average Grade A office rent to further edge down from the current level.

#### **GUANGZHOU RETAIL MARKET**

#### Major Retail Submarkets

Throughout the years, the Guangzhou retail market has evolved from a department store-led market to a shopping mall-led market with the gradual establishment of three prime retail catchments in Tianhe Road, Zhujiang New Town, and Yuexiu district. With improved transportation and metro development, a number of new retail precincts in non-prime and more remote districts such as Haizhu, Liwan, Baiyun and Panyu emerged rapidly over the last decade, and have now accounted for over 70% share in area terms.



#### Prime Retail Area

- 1. Yuexiu
- 2. Tianhe Road
- Zhujiang New Town

### Non-Prime Retail Area

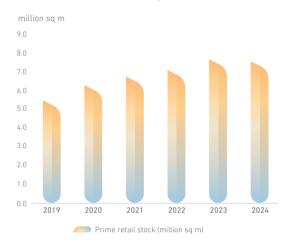
- 4. Liwan
- Haizhu
- 6. Baiyun
- 7. Panyu

Source: Savills Research (plan for identification purposes only).

## Stock

Only one mall opening with approximate GFA of 114,000 sq.m. was registered in 2024 and, taking into account of the close of Science Town Mall (科學城商業廣場) for renovation during Q2 2024, total stock of prime retail space in Guangzhou stood at 7.56 million sq.m. by the end of 2024.

## PRIME RETAIL STOCK IN GUANGZHOU, 2019 -2024



## PRIME RETAIL STOCK IN GUANGZHOU BY SUBMARKET



Source: Savills Research

## Supply, Demand and Vacancy

New supply have been shrunk to a six-year low of 114,000 sq.m. with the addition of the Canton Tower Plaza (廣州塔廣場) in Q4 2024. As retail sales slowed down with minimal growth in 2024 and consumers became increasingly conscious, retail property owners and operators prioritized and moved to new brands and first stores which have the strongest consumer appeal and tailored for footfall attractions. Annual take-up reached 109,483 sq.m. in 2024, among which the F&B sector continued to dominate new store opening activities throughout 2024, accounting for over 40% of the total leasing demand within the year.

Vacancy rate of prime retail properties fell by 0.6 ppts y-o-y to 12.2% in Q4 2024, the lowest since 2019, partly due to a high precommitment at the new completion project.

## PRIME RETAIL SUPPLY. DEMAND AND VACANCY



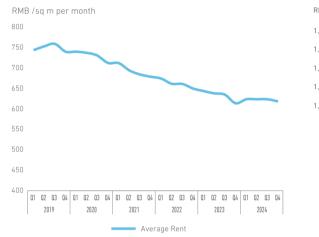
Source: Savills Research

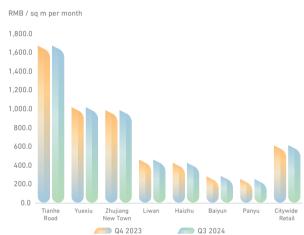
## Rents

Retailers remained cost sensitive despite improved market sentiment and retail confidence. Broadly speaking, the prime retail market remained a retailer-favoured market and average rents of most shopping malls remained steady, while average rents for new mall openings were typically low. The average citywide retail first-floor rents dropped 3.4% q-o-q and 4.7% y-o-y to RMB618.7 per sq.m. per month in Q4 2024, whereas average prime retail first-floor rent in Zhujiang New Town remained stable and unchanged at RMB991.7 per sq.m. per month during the corresponding period.

## **PRIME RETAIL RENT. Q1 2019 - Q4 2024**

## PRIME RETAIL RENT BY SUBMARKET





Source: Savills Research

## **Future Supply and Outlook**

The overall retail environment is likely to improve as China has made it clear that it will roll out targeted measures to boost consumption in fostering economic growth in 2025. More favourable policies and measures regarding consumer goods trade-in, creating diversified consumption scenarios, expanding consumption in the services sectors and promoting cultural and tourism economy development are expected to introduce, which in turn will likely have a positive boost to overall retail performances.

Inasmuch as this amicable and potentially favourable environment for retailers and operators alike, the retail supply pipeline in 2025 will remain ample with five new shopping centres are due for completion in secondary prime areas and expected to increase the overall retail stock by 3.9% y-o-y. The active management by continuously adjusting brand mix to prioritize and accommodate ever-changing consumption demand shall remain key to asset performances by owners and operators, whereas overall prime retail rent will remain precarious and are likely to continue its downward shift in 2025.

#### **GUANGZHOU HOTEL MARKET**

## **TOURISM MARKET OVERVIEW**

The removal of China's pandemic control measures at the end of 2022 and the re-opening for international travel were major boosts to the tourism industry of Guangzhou. Overnight tourist arrivals to Guangzhou reached 55.4 million in 2023, representing 45.0% growth y-o-y, whereas international tourists and domestic tourists arrivals increased 144.9% and 40.8% y-o-y to 3.8 million and 51.7 million, respectively. Domestic travellers continued to occupy as Guangzhou's largest source market, contributing 93.2% to overnight visitor arrivals in 2023.

In the first six months of 2024, overnight tourist arrivals to Guangzhou increased 10.5% y-o-y to 25.3 million, of which international tourists increased 67.5% over a year earlier. Total tourism receipts increased 10.6% y-o-y and recorded at RMB150.1 billion.

	2015	2016	2017	2018	2019	2020	2021	2022	2023	H1 2024
Overnight tourist arrivals (million)	56.6	59.4	62.8	65.3	67.7	41.8	43.1	38.2	55.4	27.5
Domestic visitors' arrivals (million)	48.5	50.8	53.8	56.3	58.7	39.7	41.4	36.7	51.7	25.3
International visitors' arrivals (million)	8.0	8.6	9.0	9.0	9.0	2.1	1.6	1.5	3.8	2.3
Total tourism receipts (RMB billion)	287.2	321.7	361.4	400.8	445.5	267.9	288.6	224.6	330.9	150.1
Domestic tourism receipts (RMB billion)	252.1	280.0	318.8	357.9	400.3	257.8	281.7	217.7	312.1	N/A

Source: Guangzhou Statistics Bureau. 2023 figures from Culture, Radio & Television and Tourism Administration of Guangzhou Municipality (廣州市文化廣電旅游局)

Total number of star-rated hotels in Guangzhou dropped to 124 in 2023. During the same period, total number of 5-star hotels increased to 25, whereas total number of 4-star hotels increased as well to 31. Total number of guestrooms increased 14.9% y-o-y to 75,999 in 2023.

	2015	2016	2017	2018	2019	2020	2021	2022	2023
Number of star-rated hotels	204	188	180	170	160	152	135	125	124
Number of 5-star hotels	23	22	22	22	22	23	22	24	25
Number of 4-star hotels	38	38	34	35	29	28	29	29	31
Number of guestrooms	77,893	88,335	92,568	91,962	91,004	91,004	78,764	66,128	75,999

Source: Guangzhou Statistics Bureau. 2024 figures are not available in the public domain

## **Existing Supply**

Supply of 5-star hotels in 2024 included, among others, the regenerated and retrofitted Yuexiu Hotel Guangzhou, Curio Collection by Hilton (廣州越秀賓館,希爾頓格芮精選酒店) (200 guestrooms, Yuexiu, Q1 2024) and the Xanadu Guangzhou, Vignette Collection (洲至奢選廣州香嵐酒店), (276 guestrooms, Guangzhou International Biotech Island (GIBI, 廣州國際生物島), Q4 2024).

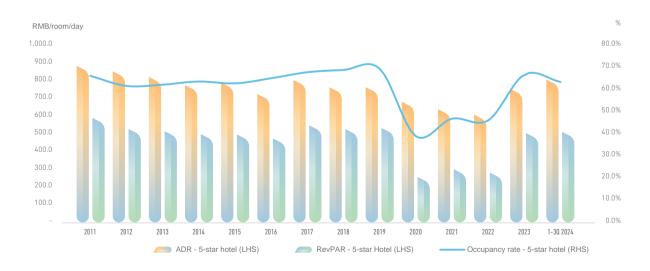
#### **Future Supply**

Upscale hotels in the next three year's supply pipeline include Avani Hotel (安凡尼酒店), the first Avani by Minor Hotels (美諾酒店集團) in Guangzhou, which is scheduled to open in 4Q 2025, and the new InterContinental Hotel (洲際酒店) in Guangzhou Science City (廣州科學城), which is set to open before 2027 featuring 300 exquisitely appointed rooms and suites.

#### **Hotel Market Performance**

Guangzhou has been one of the major business and conference hubs in southern China for the past few decades. The Canton Fair and Spring fair and other conferences support Guangzhou's hotel market and have been one of the major impetuses to impact the performance of 5-star hotels in Guangzhou. In 2023, ADR and RevPAR of 5-star hotels in Guangzhou reached RMB757.9 and RMB508.8 per room per day respectively, indicating a rising trajectory and almost back to pre-pandemic level in 2019. Occupancy rate reached 67.1% during 2023, or a 20.7 ppts increase as compared to 2022 average. With the continued recovery of the tourism industry in 2024, ADR and RevPAR of 5-star hotels in Guangzhou increased 7.1% and 1.7% y-o-y to RMB811.4 and RMB511.6 per room per day respectively for the first three quarters of 2024, whereas occupancy rate dropped 3.3 ppts as compared to full year of 2023. The luxury hotel segment in Guangzhou has been resilient throughout the pandemic and its ADR growth is expected to continue to outperform the broader hotel market.

## PERFORMANCE OF 5-STAR HOTELS IN GUANGZHOU



Source: Ministry of Culture and Tourism of the PRC, compiled by Savills

#### **GUANGZHOU SERVICED APARTMENT MARKET**

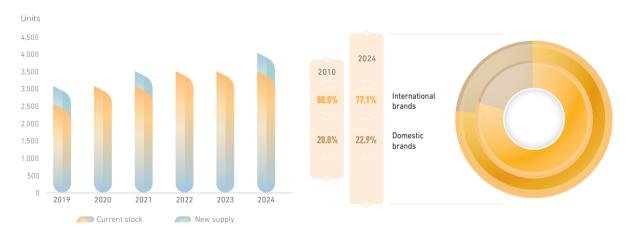
The Guangzhou serviced apartment market has developed for more than two decades since the entry of Oakwood Gold Arch Residence Guangzhou (廣州金亞花園奧克伍德華庭酒店公寓) on Ersha Island to the market in 2000. The city has experienced rapid growth and international trade since China's reform and opening up, which fueled the sectoral market development and attracted a series of internationally well-known serviced apartment operators such as Ascott, Frasers, and Oakwood as well as several leading hotel brands such as the Ritz-Carlton and Rosewood to tap into the market.

International operators continue to dominate the market, accounting for 77.1% of serviced apartments under operation, while local players such as LN Hospitality and Yuexiu Group accounting for 22.9% of total stock in 2023. With the development of Guangzhou throughout this period, leasing demand has evolved and shifted from Huanshi East Road to Tianhe Road and afterwards Zhujiang New Town.

The market consists of four major submarkets of Tianhe Road, Zhujiang New Town, Huanshi East Road and Ersha Island. The citywide stock reached 4,058 units in 2024, with Zhujiang New Town accounting for 38.9%.

# NEW SUPPLY AND TOTAL STOCK OF SERVICED APARTMENT MARKET IN GUANGZHOU

## **GUANGZHOU SERVICED APARTMENT MARKET PLAYERS, 2010 VS 2024**



Source: Savills Research

## **Existing Supply**

The Ascott Pazhou Guangzhou (廣州雅詩閣琶洲服務公寓) and Modena by Fraser Nansha Guangzhou (廣州南沙輝盛名 致服務公寓) were opened in Q2 and Q3 2024, respectively, and provided a total of 528 apartment units and suites. Total stock increased 15.0% y-o-y to 4,058 units in 2024.

## **Future Supply**

New supply is expected to be significant with seven new projects adding 1,469 units scheduled to be completed in the next three years, increasing stock by 36.2%.

## Future Supply for the Serviced Apartment Market, 2025 - 2026

Name of Project	Location	No. of Units
Frasers Suites Pazhou	Haizhu	228
Yuexiu Hotel Guangzhou by The Crest Collection	Yuexiu	196
Ascott Yuexiu Guangzhou	Yuexiu	210
Citadines Knowledge City Guangzhou	Huangpu	240
Citadines Huadi River Guangzhou	Liwan	200
Citadines Huadu Lake Guangzhou	Huadu	203
Ascott Ouhao Guangzhou	Nansha	192

Source: Savills Research

## **Serviced Apartment Market Performance**

Leasing demand initially derived from long-term stay hotel expatriate tenants that desired larger units, greater privacy and tailored services and amenities. This demand base created a relatively stable market with the citywide vacancy rate remaining below 20% from 2010 to 2019.

The outbreak of COVID in 2020 and stricter border controls greatly dented demand from the expatriate community that was unwilling or unable to return to China, pushing up the citywide vacancy rate to a historical high of 30.1% in Q2 2020. Domestic demand helped fill the shortfall to an extent, with individuals with the financial means or unable to acquire properties due to purchases restrictions, choosing to splurge on experiential living. Serviced apartments also proved popular with live streamers utilizing the space as a luxury home office. Other creative uses also emerged, with some units occupied by postnatal care centres. As a result, the vacancy rate started falling but remained elevated compared to pre-COVID levels.

China eased travel restrictions in early 2023, with more international business travellers returning to Guangzhou though it will take time to fully recover, if it ever does, and will unlikely have a meaningful impact in the short term. The citywide average vacancy rate edged up 0.3 ppt in 1Q 2023 to 26.3% and higher in the second quarter to 28.2%.

Landlords and operators in the past have tended to rely upon rental discounts to attract new tenants, which partly explained rental falls from 2018 to 2021. Giving rising operational costs, especially additional COVID related operational burdens, however, landlords and operators have more recently turned to offering non-financial incentives and benefits, such as service package upgrades (i.e. including breakfasts or more room cleaning services) to retain existing occupiers and attract new tenants. Rents remained stable in 1Q 2023 at an average of RMB218.5 per sq.m. per month but dropped 1.97% in the second quarter to an average of RMB214.2 per sq.m. per month.

## AVERAGE VACANCY RATE, 1Q 2019 -2Q 2023



## **AVERAGE RENT, 1Q 2019 -2Q 2023**



Source: Savills Research

## **Serviced Apartment Market Outlook**

The market will remain challenging in the short-term and landlords should continue to focus on operational efficiencies on maintaining occupancy rates, ideally a mix of short and long stay tenants with the former paying higher rates and the latter supporting more stable occupancy.

### HONG KONG

## HONG KONG'S OFFICE PROPERTY MARKET

#### Introduction

The Hong Kong economy maintained a steady growth in 2024, with its full year real GDP growing by 2.5%, moderating from 3.2% in 2023. The growth was mainly ascribed to the improvement of the external sector, with goods exports gaining 4.7% for full year, whereas services exports expanded 4.8%, driven by further growth of visitor arrivals and improvement in other cross-border economic activities. The outlook, however, will be challenging with a modest and uncertain trade outlook posed by a contentious Sino-US trade relations, and a weak domestic consumption restrained by an ageing and shrinking population.

The Hong Kong office leasing market is facing unprecedented challenges, with record-high vacancy rates and a 40% decline in rents since 2019. The market will remain clouded by negative factors from trade tariffs, the uncertain interest rate regime to a looming new office supply that will hinder market recovery, resulting in a deeper decline in office rents than expected over the next few years.

#### Supply

According to the Rating and Valuation Department, total office stock increased 1.1% y-o-y to approximately 142.7 million square feet (sq. ft) (internal floor area) in 2024. Grade A, Grade B and Grade C office space account for 66.1%, 22.8% and 11.1% of total stock, respectively.

In 2024, it is estimated that approximately 1.58 million sq.ft of private office will be due for completion, of which Grade A offices account for 99.3%, or approximately 1.57 million sq.ft, of this potential new supply. The Central and Western District will contribute approximately 43% of the forecast completion in 2024.

### Leasing Trend

Despite a gradual economic recovery and a challenging demand landscape for office space, there has been a notable increase in office take-up, with over 1.3 million sq.ft registered in the first three quarters of 2024. This figure nearly triples the annual take-up rates recorded in both 2022 and 2023 and approaches the ten-year average prior to the COVID-19 pandemic. Emerging and revitalized office demand has been driven by family offices, the innovation and technology sector, and talent-related professional services, all supported by renewed government initiatives. The shift away from remote work, with approximately 80% of companies returning to full office operations, has also contributed to improved occupancy rates in office spaces.

## Vacancy

During Q3 2024, there were approximately 10.7 million sq.ft net of vacant office space in the market. Overall vacancy rate dropped 0.3 ppts q-o-q to 14.5% in Q3 2024, as market sentiment improved after the first interest-rate cut was realized during the quarter, and a stimulus package from China announced proved positive to the market. There was a general ease of vacancy rates across most sub-districts, with notable drop recorded in Central, Tsimshatsui and Mongkok sub-districts.

Vacancy rate in Wanchai/CWB submarket fell 0.2 ppts q-o-q to 11.1% in Q3 2024.

#### Rental Trend

Overall Grade A office rent in Q4 2024 dropped 6% y-o-y and remained soft in the final quarter of 2024. According to Rating and Valuation Department, Grade A office rent in Wan Chai/Causeway Bay dropped 8.0% q-o-q and 12.1% y-o-y to HK\$52.12 per sq.ft in Q3 2024.

#### Outlook

Looking ahead, while office demand is expected to recover gradually, oversupply will pose a significant challenge to the market. With the projected addition of 6.4 million sq.ft of new supply between 2025 and 2027, this will result in a total of 17.1 million sq.ft of available space over the next three years. Even if demand stabilizes at approximately 1.3 million square feet annually, office vacancy rates are expected to increase to around 17.0% during this period. Consequently, the vacancy overhang will drag office rents further down in near term, with projected decline by an additional 5% to 10% in 2025.

## **LIMITING CONDITIONS**

Neither the whole or any part of this valuation report nor any reference thereto may be included in any document, circular or statement without our prior written approval of the form and context in which it will appear.

In accordance with our standard practice, we must state that this valuation report is for the use only of the party to whom it is addressed for the stated purpose and shall be relied upon by each of the Trustee, the Manager and the Unitholders of the Yuexiu REIT, and no responsibility is accepted to any third party for the whole or any part of its contents.

## **REMARKS**

We thereby confirm that:

- 1. We have no present or prospective interest in Yuexiu REIT Properties and are not a related corporation of nor have relationship with the Manager, the Trustee or any other party or parties which Yuexiu REIT is contracting with;
- 2. We are authorised to practice as valuer and have the necessary expertise and experience in valuing similar types of properties;
- 3. Our opinion has been given on fair and unbiased basis; and
- 4. We are acting as an independent valuer as defined in "HKIS Valuation Standards 2024" published by The Hong Kong Institute of Surveyors, which incorporates the IVS.

## **CURRENCY**

Unless otherwise stated, all money amounts in Group I are stated in Renminbi ("RMB") and the money amounts in Group II are stated in Hong Kong Dollars ("HK\$").

We enclose herewith our summary of values and valuation report.

Yours faithfully, For and on behalf of

## Savills Valuation and Professional Services Limited

Charles C. K. Chan

MSc FRICS FHKIS MCIArb R.P.S. (GP)

Managing Director

EDDIE C. K. SO

MRICS MHKIS R.P.S. (GP)
Senior Director

Note: Mr. Charles C. K. Chan is a professional surveyor who has over 40 years' experience in valuation of properties in Hong Kong and 35 years' experience in valuation of properties in the PRC.

Mr. Eddie C. K. So is a professional surveyor who has over 30 years' experience in valuation of properties in the Hong Kong.

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## **SUMMARY OF VALUES**

No.	Property	Market Value in existing state as at 31 December 2024
Group I -	- Properties located in the PRC	
1.	Guangzhou International Finance Centre, No. 5 Zhu Jiang West Road, Tianhe District, Guangzhou, Guangdong Province, the PRC	RMB18,990,000,000
2.	Various Units in White Horse Building, Nos. 14, 16 and 18 Zhan Nan Road, Yuexiu District, Guangzhou, Guangdong Province, the PRC	RMB4,815,000,000
3.	Various Units and 110 Car Parking Spaces at Basement Levels 1 and 2 in Fortune Plaza, Nos. 114, 116 and 118 Ti Yu East Road, Tianhe District, Guangzhou, Guangdong Province, the PRC	RMB1,240,000,000
4.	Various Units and 179 Car Parking Spaces at Basement Levels 1 and 2 in City Development Plaza, Nos. 185, 187 and 189 Ti Yu West Road, Tianhe District, Guangzhou, Guangdong Province, the PRC	RMB1,022,000,000
5.	Various Units in Victory Plaza, No. 101 Ti Yu West Road, Tianhe District, Guangzhou, Guangdong Province, the PRC	RMB959,000,000

		Market Value
		in existing state as at
No.	Property	31 December 2024
Group I – I	Properties located in the PRC	
6.	Tower 2 and 315 car parking spaces	RMB625,000,000
	(including 80 mechanical car parking spaces and	
	23 public car parking spaces)	
	at Basement Levels 1 and 2,	
	Hangzhou Victory Business Center,	
	No. 9 Jiangxiu Street,	
	Qianjiang New Town,	
	Jianggan District,	
	Hangzhou,	
	Zhejiang Province,	
	the PRC	
7.	Yuexiu Tower,	RMB2,918,000,000
	No. 388 Fushan Road,	
	Lot No. Qiu 2/9 Jiefang 302,	
	Weifang Xincun Street,	
	Pudong New District,	
	Shanghai,	
	the PRC	
8.	Wuhan Yuexiu Fortune Centre,	RMB3,358,700,000
	Starry Victoria Shopping Centre	
	and various car parking spaces,	
	No. 1 Zhongshan Avenue,	
	Qiaokou District,	
	Wuhan,	
	Hubei Province	
	the PRC	
9.	Yuexiu Financial Tower,	RMB8,284,000,000
	No. 28 Zhujiang East Road,	
	Tianhe District,	
	Guangzhou,	
	Guangdong Province,	
	the PRC	
TOTAL		RMB42,211,700,000
		,,,,

		Market \
		in existing state
No.	Property	31 December 3
Group II -	– Properties located in Hong Kong	
10.	Units 1 to 3 on 17/F,	HK\$51,000
	Yuexiu Building,	
	Nos. 160-174 Lockhart Road,	
	Wanchai, Hong Kong	
11.	Units 1 to 3 on 23/F,	HK\$53,000
	Yuexiu Building,	
	Nos. 160-174 Lockhart Road,	
	Wanchai, Hong Kong	
TOTAL		HK\$104,000

#### **VALUATION REPORT**

#### **GROUP I – PROPERTIES LOCATED IN THE PRC**

#### Market Value in Particulars of existing state as at 31 December 2024 No. Property **Description and Tenure** Occupancy As at the Valuation Date, Completed in 2010 and 2011 in stages, the Property, named RMB18,990,000,000 Guangzhou International "Guangzhou International Finance Centre" ("GZ-IFC") comprises retail, office and carpark (RENMINBI FIGHTEEN BILLION Finance Centre. a comprehensive mix-user development ("main building") portions of the Property No. 5 Zhu Jiang with a 103-storey above the ground, a 4-storey underground having the occupancy NINE HUNDRED West Road, and a 28-storey annex building erected over a site of about rates of 98.41%, 85.33% AND NINETY MILLION) Tianhe District. 27,508.00 sq. m. consisting of a shopping mall, office, serviced and 100.00% respectively Guangzhou, apartment, a luxury hotel and 1,679 below ground car parking were let to various tenants Guangdong spaces having a total gross floor area of about 457,356.68 at an aggregate monthly Province, sq. m. rent of approximately the PRC RMB42,700,000 (exclusive Retail of value-added tax, The retail portion of the Property comprises the 6-storey management fees and utility shopping mall podium from Basement 1 to Level 5 of GZ-IFC charges) with the last expiry with a total gross floor area of about 46,989.16 sq. m. including date on 28 February 2031; a staff canteen of about 2,698.93 sq. m. on Level 4. whilst the serviced apartment and hotel portions of the Office Property were operated by The office portion of the Property is provided on Levels 4 3rd parties under respective to Level 65 of GZ-IFC as well as Levels 27 and 28 of annex management agreement(s) building having a total gross floor area of about 183,539.65 and consultancy sg. m. agreement(s). Serviced Apartment The serviced apartment portion of the Property is currently operated as a serviced apartment under the tradename of "Ascott IFC Guangzhou" at Levels 6 to 28 of the annex building of GZ-IFC with 314 apartment units having a total gross floor area of about 51,102.26 sq. m. including a clubhouse on Level 6 of about 2,866.96 sq. m. Hotel The hotel portion of the Property is currently operated as a luxury hotel under the tradename of "Four Seasons Hotel Guangzhou" providing 344 hotel guestrooms at Levels 68 to 100 of GZ-IFC with ancillary facilities such as food and beverage, conference rooms, fitness centre, SPA, swimming pool and so on provided therein having a gross floor area of about 89.198.83 sq. m. Carpark & Ancillary Areas The Property also includes a total of 1,679 below ground car parking spaces as well as ancillary areas for refuge floor, machine and facilities' room having a gross floor area of about 71,082.79 sq. m. and 15,443.99 sq. m. respectively. The Property is held under granted land use rights for a term of 40 years from 23 June 2008 for commercial, tourism and entertainment uses; and a term of 50 years from 23 June 2008 for office use.

#### Note:

- 1. Pursuant to a set copy of various Certificates of Real Estate Ownership, the ownership of the Property is vested in 廣州越秀城建國際金融中心有限公司 (Guangzhou Yue Xiu City Construction International Finance Centre Co., Ltd.).
- 2. Pursuant to a set copy of various Certificates of Real Estate Ownership, part of the Property, including Unit 620, Unit 720, Unit 730, Unit 820, Unit 830, Unit 920, Unit 930, Unit 1020, Unit 1130, Unit 1120, Unit 1130, Unit 1220, Unit 1230, Unit 1320, Unit 1330, Unit 1420, Unit 1430, Unit 1520, Unit 1530, Unit 1620, Unit 1630, Unit 1720, Unit 1730, Unit 1820, Unit 1830, Unit 1930, Unit 2020, Unit 2030, Unit 2120, Unit 2130, Unit 2220, Unit 2320, Unit 2320, Unit 2330, Unit 2420, Unit 2430, Unit 2520, Unit 2530, Unit 2620, Unit 2630, Unit 2720, Unit 2730, Unit 2820, Unit 2830, Unit 4501, Unit 4502, Unit 4503, Unit 4504, Unit 4505, Unit 4505, Unit 4601, Unit 4602, Unit 4603, Unit 4604, Unit 4605, Unit 4606, Unit 4701, Unit 4702, Unit 4703, Unit 4704, Unit 4705, Unit 4706, Unit 5001, Unit 5002, Unit 5003, Unit 5004, Unit 5005, Unit 5006, Unit 5101, Unit 5102, Unit 5103, Unit 5104, Unit 5105, Unit 5106, Unit 5201, Unit 5202, Unit 5203, Unit 5204, Unit 5205, Unit 5206, Unit 5301, Unit 5302, Unit 5303, Unit 5304, Unit 5305, Unit 5306, Unit 5401, Unit 5402, Unit 5403, Unit 5404, Unit 5405, Unit 5405, Unit 5406, Unit 5407, Unit 5501, Unit 5502, Unit 5503, Unit 5504, Unit 5505, Unit 5506, Unit 5507, Unit 5601, Unit 5602, Unit 5603, Unit 5603, Unit 5604, Unit 5605, Unit 5605, Unit 5806, Unit 5807, Unit 5701, Unit 5702, Unit 5703, Unit 5704, Unit 5705, Unit 5706, Unit 5707, Unit 5801, Unit 5802, Unit 5803, Unit 5804, Unit 5805, Unit 5806, Unit 5807, Unit 5807, Unit 6201, Unit 6301, Unit 6401, Unit 6501, Unit 6801, Unit 6801, Unit 6801, Unit 6801, Unit 5802, Unit 5803, Unit 5804, Unit 5805, Unit 5806, Unit 5807, Unit 5807, Unit 6401, Unit 6301, Unit 6401, Unit 6501, Unit 6801, Unit 6
- 3. The serviced apartment portion of the Property is subject to and carries the benefits to an operation contract for an initial term of 10 years renewable for a further term of 10 years from the date of opening at a basic management fee of 2.0% on total revenue and an incentive management fee varied from 3.0% to 6.0% on adjusted Gross Operating Profits in each financial year.
- 4. The hotel portion of Property is subject to and carries the benefits to a hotel operating agreement and a hotel consultancy agreement for an initial term of 15 years renewable for a further term of 10 years from the date of opening at a consultancy fee of 1.75% on total revenue, a basic management fee of 0.25% on total revenue and an incentive management fee varied from 2.0% to 8.0% on adjusted Gross Operating Profits in each financial year.
- 5. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Retail Office Carpark	46,727.28 183,539.65 71,082.79	45,982.34 156,609.37 71,082.79	RMB92,600,000 RMB403,300,000 RMB16,700,000
Total	301,349.72	273,674.50	RMB512,600,000

6. Annual net property income exclusive of value-added tax as at the Valuation Date and gross floor area breakdown of the serviced apartment and hotel portions of the Property are tabulated as follows:

Use	Gross Floor Area (sq. m.)	No. of Unit/ Guestroom	Annual Net Property Income (Approximately)
Serviced Apartment Hotel	51,102.26 89,198.83	314 344	RMB70,000,000 RMB116,000,000
Total	140,301.09	658	RMB186,000,000

7. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail portion of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	6.94%
1	2	8.88%
2	3	4.64%
3	4	3.86%
4	5	11.11%
5	6	4.56%
6	7	0.00%
7	8	0.00%
8	9	60.01%
9	10	0.00%
10	Or more	0.00%
Total		100.00%

8. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the retail portion of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	83.20%
In 2026	7.80%
In 2027	5.70%
In 2028	3.00%
In 2029 and afterward	0.30%
Total	100.00%

9. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the office portion of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	3.90%
1	2	3.56%
2	3	51.36%
3	4	8.39%
4	5	11.62%
5	Or more	21.17%
Total		100.00%

10. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the office portion of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	35.87%
In 2026	29.81%
In 2027	14.85%
In 2028	12.31%
In 2029 and afterward	7.16%
Total	100.00%

- 11. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value(s) of the Property.
- 12. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 13. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Retail	Income Capitalization Approach	Term Yield	4.75% per annum
		Reversionary Yield	5.25% per annum
Office	Income Capitalization Approach	Term Yield	4.50% per annum
		Reversionary Yield	5.00% per annum
Serviced Apartment	Discounted Cash Flow Analysis	Average Daily Rate	RMB1,200 per room per night
		Occupancy Rate	91.50% in Year-1 of Projection
		Discount Rate	5.50% per annum
Hotel	Discounted Cash Flow Analysis	Average Daily Rate	RMB2,270 per room per night
		Occupancy Rate	83% in Year-1 of Projection
		Discount Rate	8.50% per annum
Carpark	Income Capitalization Approach	Term Yield	4.75% per annum
		Reversionary Yield	5.25% per annum

14. Breakdown market values of the Property as at the Valuation Date are listed as follows:

Portion	Income Capitalization Approach	Discounted Cash Flow Analysis	Market Value
Retail	RMB2,907,000,000	Not Applicable	RMB2,907,000,000
Office	RMB10,669,000,000	Not Applicable	RMB10,669,000,000
Serviced Apartment	Not Applicable	RMB2,218,000,000	RMB2,218,000,000
Hotel	Not Applicable	RMB2,596,000,000	RMB2,596,000,000
Carpark	RMB600,000,000	Not Applicable	RMB600,000,000
Total			RMB18,990,000,000

- 15. The estimated net yield of the Property is 3.62% which is derived from the estimated rental received for the retail, office and carpark portion as well as annual net property income from the serviced apartment and hotel portions in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.
- 16. We have been requested to provide the notional apportionment of land and building elements of the serviced apartment portion of the Property based on the market value of the serviced apartment portion of the Property as at the Valuation Date. Our opinion of the building element of the serviced apartment portion of the Property represents our estimate of the new replacement cost of such portion including professional fees and finance charges, from which deductions are then made to allow for physical deterioration and all relevant forms of obsolescence and optimization. The land element of the serviced apartment portion of the Property is arrived at by deducting the building element of the serviced apartment portion of the Property from its market value. We are of the opinion that the notional apportionment the land and building elements of the serviced apartment portion of the Property based on the market value as at the Valuation Date are RMB1,554,000,000 (RENMINBI ONE BILLION FIVE HUNDRED AND FIFTY FOUR MILLION) and RMB664,000,000 (RENMINBI SIX HUNDRED AND SIXTY FOUR MILLION) respectively. Kindly note that the said apportioned values should not be used other than financial reporting purpose.
- 17. We have been requested to provide the notional apportionment of land and building elements of the hotel portion of the Property based on the market value of the hotel portion of the Property as at the Valuation Date. Our opinion of the building element of the hotel portion of the Property represents our estimate of the new replacement cost of such portion including professional fees and finance charges, from which deductions are then made to allow for physical deterioration and all relevant forms of obsolescence and optimization. The land element of the hotel portion of the Property is arrived at by deducting the building element of the hotel portion of the Property from its market value. We are of the opinion that the notional apportionment the land and building elements of the hotel portion of the Property based on the market value as at the Valuation Date are RMB1,295,000,000 (RENMINBI ONE BILLION TWO HUNDRED AND NINETY FIVE MILLION) and RMB1,301,000,000 (RENMINBI ONE BILLION THREE HUNDRED AND ONE MILLION) respectively. Kindly note that the said apportioned values should not be used other than financial reporting purpose.

No. Property		Description and Tenure		Particulars of Occupancy	Market V existing state 31 December
2. Various Univ White Hors Nos. 14, 16 Zhan Nan R Yuexiu Distr Guangzhou, Guangdong Province, the PRC	se Building, and 18 Road, rict,	Building which is a 10-sto floor mainly for management basement carpark) commerci or about 1990 with two exten to 1997 and 1998 to 2000 res	oss floor area of approximately	As at the Valuation Date, the Property having an occupancy rate of 96.99% was let to various tenants at an aggregate monthly rent of approximately RMB21,200,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry	RMB4,815,0 (RENMINB BILLION HUNDRE FIFTEEN M
		Level (Use)	Approximate Gross Floor Area (sq. m.)	date on 30 September 2029.	
		Lower Ground (Storage)	1,121.68		
		Level 1 (Commercial)	7,667.04		
		Level 2 (Commercial)	7,199.80		
		Level 3 (Commercial)	7,684.91		
		Level 4 (Commercial)	7,695.56		
		Level 5 (Commercial)	7,466.39		
		Level 6 (Commercial)	7,443.90		
		Level 7 (Commercial)	2,003.54		
		Level 8 (Commercial)	1,916.53		
		Total	50,199.35		
		of 40 years from 7 June 200 to Level 3 with aggregate grosq. m. and portion of Level 4 of about 7,164.20 sq. m.; and 2008 for office and storage aggregate gross floor area of Level 4 with aggregate gross	ranted land use rights for a term 5 for commercial use on Level 1 loss floor area of about 22,551.75 with aggregate gross floor area a term of 50 years from 23 June use on Lower Ground Floor with about 1,121.68 sq. m., portion of floor area of about 531.36 sq. m., gregate gross floor area of about		

#### Note:

- 1. Pursuant to a set copy of various Certificates of Real Estate Ownership, the ownership of the Property is vested in 柏達投資有限公司 (Partat Investment Limited).
- 2. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Commercial	50,128.90	48,612.16	RMB254,600,000
Total	50,128.90	48,612.16	RMB254,600,000

3. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	14.51%
1	2	24.75%
2	3	27.59%
3	4	8.75%
4	5	8.68%
5	6	9.01%
6	7	6.71%
Total		100.00%

4. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	5.10%
In 2026	41.30%
In 2027	30.00%
In 2028	23.20%
In 2029 and afterward	0.40%
Total	100.00%

- 5. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 6. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 7. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Commercial	Income Capitalization Approach	Term Yield Reversionary Yield	7.00% per annum 7.50% per annum

3. The estimated net yield of the Property is 5.29% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024
3. \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Various Units and 110 car parking spaces at Basement Levels 1 and 2 in Fortune Plaza, Nos. 114, 116 and 118 Ti Yu East Road, Tianhe District, Guangzhou, Guangdong Province,	majority portion in Fortune Pla office tower ("East Tower") and Tower") erected over a 6-store a 2-storey basement carpark. The Property has a total grow 42,763.50 sq. m. including	the Property comprises large za which consists of a 30-storey d a 20-storey office tower ("West y retail commercial podium and ss floor area of approximately 1110 car parking spaces of at Basement Levels 1 and 2 and	As at the Valuation Date, majority of the Property having an occupancy rate of 92.36% was let to various tenants at an aggregate monthly rent of approximately RMB5,500,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry date on 31 October 2030;	RMB1,240,000,000 (RENMINBI ONE BILLION TWO HUNDRED AND FORTY MILLION)
	the PRC	Level (Use)	Approximate Gross Floor Area (sq. m.)	whilst the remaining portion of the Property was vacant. The car parking spaces were	
		Commercial Office Carpark	16,678.37 24,676.84 1,408.29	subject to a master lease agreement expiring on 18 December 2026 at a monthly	
		Total	42,763.50	rent of approximately RMB195,800.	
	The Property is held under granted land use rights for a term of 40 years from 26 November 2002 for commercial use; and a term of 50 years for office use.				

## Note:

- 1. Pursuant to a set copy of various Certificates of Real Estate Ownership, the ownership of the retail and office portions of the Property having an aggregate gross floor area of about 40,356.19 sq. m. is vested in 金峰有限公司 (Moon King Limited).
- 2. Pursuant to a set copy of Certificate of Real Estate Ownership, the ownership of part of the Property (i.e. Unit 1701 of East Tower) having a gross floor area of about 999.01 sq. m. is vested in 廣州越秀城建國際金融中心有限公司 (Guangzhou Yue Xiu City Construction International Finance Centre Co., Ltd.)

- 3. Pursuant to a set copy of various Realty Title Certificates, the ownership of the carpark portion of the Property having an aggregate gross floor area of about 1,408.29 sq. m. is vested in 廣州市城市建設開發有限公司 (Guangzhou City Development Construction Development Company Limited).
- 4. Yuexiu REIT holds the following units in Fortune Plaza as of the Valuation Date.

Tower	Use	Level/Unit
Basement	Carpark	Basement Levels 1 and 2
Podium	Commercial	Unit 109, Level 2, Level 4 and Level 5
East Tower	Office	Unit 801, Unit 802, Unit 803, Unit 805, Unit 806, Unit 808, Unit 903, Unit 905, Unit 906, Unit 908, Unit 1101, Unit 1102, Unit 1108, Unit 1201, Unit 1202, Unit 1203, Unit 1205, Unit 1206, Unit 1208, Unit 1301, Unit 1302, Unit 1303, Unit 1305, Unit 1306, Unit 1308, Unit 1401, Unit 1402, Unit 1403, Unit 1405, Unit 1406, Unit 1408, Unit 1701, Unit 1901, Unit 1902, Unit 1903, Unit 1905, Unit 1908, Unit 1908, Unit 2705, Unit 2801, Unit 3401 and Units 3501 & 3601
East Tower	Commercial	Level 37
West Tower	Office	Level 8, Level 9, Level 10, Unit 1101, Unit 1102, Unit 1103, Unit 1105, Unit 1106, Unit 1108, Unit 1201, Unit 1202, Unit 1203, Unit 1205, Unit 1206, Unit 1208, Unit 1301, Unit 1302, Unit 1303, Unit 1305, Unit 1306, Unit 1308, Unit 1401, Unit 1402, Unit 1403, Level 15, Level 16, Level 17, Level 18, Unit 1902, Unit 1903, Unit 1905, Unit 1906, Units 2401 & 2501 and Level 26
West Tower	Commercial	Level 27

5. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Retail Office Carpark	16,678.37 24,676.84 1,408.29	16,419.02 21,776.58 1,408.29	RMB30,300,000 RMB35,700,000 RMB2,300,000
Total	42,763.50	39,603.89	RMB68,300,000

6. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail and office portions of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	1.54%
1	2	9.69%
2	3	35.47%
3	4	12.65%
4	5	14.98%
5	Or more	25.67%
Total		100.00%

7. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the retail and office portions of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	28.70%
In 2026	19.50%
In 2027	30.90%
In 2028	10.30%
In 2029 and afterward	10.60%
Total	100.00%

- 3. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 9. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 10. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Retail	Income Capitalization Approach	Term Yield Reversionary Yield	6.00% per annum 6.50% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	6.00% per annum 6.50% per annum
Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	6.00% per annum 6.50% per annum

- 11. The estimated net yield of the Property is 5.51% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.
- 12. We are of the opinion that the market value of the Property under the ownership of Guangzhou Yue Xiu City Construction International Finance Centre Co., Ltd. (i.e. Unit 1701 of East Tower) as at the Valuation Date is RMB26,300,000 (RENMINBI TWENTY SIX MILLION AND THREE HUNDRED THOUSAND).

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024	
4.	Various Units and 179 Car Parking Spaces at Basement Levels 1 and 2 in City Development Plaza, Nos. 185, 187 and 189 Ti Yu West Road, Tianhe District, Guangzhou, Guangdong Province,	majority portion in City Develop 28-storey office commercial by basement carpark.  The Property has a total gros 44,501.61 sq. m. including	As at the Valuation Date majority of the Property having an occupancy rate of 92.20% was less floor area of approximately g 179 car parking spaces of at Basement Levels 1 and 2 with charges) with the last expiry		RMB1,022,000,000 (RENMINBI ONE BILLION AND TWENTY TWO MILLION)	
	the PRC	Level (Use)  Commercial Office	Approximate Gross Floor Area (sq. m.) 11,757.54 30,639.82	whilst the remaining portion of the Property was vacant. The car parking spaces were subject to a master lease agreement expiring on 18 December 2026 at a monthly		
	of 40 years from 27 .	<u> </u>	2,104.25 44,501.61			
		The Property is held under gra of 40 years from 27 January 1 term of 50 years from 27 Janua	997 for commercial use; and a	RMB300,000.		

#### Note:

- 1. Pursuant to a set copy of various Certificates of Real Estate Ownership, the ownership of the retail and office portions of the Property is vested in 福達地產投資有限公司 (Full Estate Investment Limited).
- 2. Pursuant to a set copy of various Realty Title Certificates, the ownership of the carpark portion of the Property having an aggregate gross floor area of about 2,104.25 sq.m. is vested in 廣州市城市建設開發有限公司 (Guangzhou City Development Construction Development Company Limited).

3. Yuexiu REIT holds the following units in City Development Plaza as of the Valuation Date.

Level/Unit Level/Unit
Basement Levels 1 and 2
Unit 101, Unit 102, Unit 103, Unit 201, Unit 202
Portion of Level 1 (Atrium)
Level 3
Unit 6A, Unit 6C, Unit 6D, Unit 6E, Unit 6F, Unit 6G, Unit 6I, Unit 6J, Unit 7A, Unit 7H, Unit 7J, Unit 8C, Unit 8D, Unit 8E, Unit 8F, Unit 8G, Unit 8H, Unit 9D, Unit 9E, Unit 9F, Unit 9G, Unit 9H, Unit 10A, Unit 10C, Unit 10D, Unit 10E, Unit 10F, Unit 10G, Unit 10H, Unit 10I, Unit 11A, Unit 11B, Unit 11C, Unit 11D, Unit 11E, Unit 11F, Unit 11G, Unit 11H, Unit 11I, Unit 11J, Level 16, Unit 17A, Unit 17B, Unit 17C, Unit 17D, Unit 17E, Unit 17F, Unit 17G, Unit 17J, Unit 17J, Unit 18A, Unit 18B, Unit 18C, Unit 18D, Unit 18E, Unit 18F, Unit 18G, Unit 18H, Unit 18I, Unit 18J, Unit 19A, Unit 19B, Unit 19C, Unit 19D, Unit 19E, Unit 19F, Unit 19G, Unit 19H, Unit 19I, Unit 19J, Unit 20A, Unit 20B, Unit 20C, Unit 20D, Unit 20E, Unit 20F, Unit 20G, Unit 20H, Unit 22B, Unit 21B, Unit 21C, Unit 21D, Unit 21E, Unit 21F, Unit 21G, Unit 21I, Unit 22A, Unit 22B, Unit 22C, Unit 22D, Unit 22E, Unit 22F, Unit 23G, Unit 23H, Unit 23I, Unit 23J, Unit 23A, Unit 23B, Unit 23C, Unit 23D, Unit 23E, Unit 23F, Unit 23G, Unit 24H, Unit 24I, Unit 25A, Unit 25B, Unit 25C, Unit 25D, Unit 25E, Unit 25F, Unit 25G, Unit 25H, Unit 26I, Unit 26J, Unit 26B, Unit 26B, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26H, Unit 26I, Unit 26D, Unit 26D, Unit 26F, Unit 26G, Unit 26H, Unit 26I, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26I, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26H, Unit 26I, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26I, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26I, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26H, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26H, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26H, Unit 26H, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26F, Unit 26H, Unit 26I, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F, Unit 26F, Unit 26H, Unit 26J, Unit 26J, Unit 26D, Unit 26D, Unit 26F, Unit 26F
Unit 27A, Unit 27B, Unit 27C, Unit 27D, Unit 27E, Unit 27F, Unit 27G, Unit 27H, Unit 27I, Unit 27J, Unit 28A, Unit 28B, Unit 28C, Unit 28D, Unit 28E, Unit 28F, Unit 28G, Unit 28H, Unit 28I and Unit 28J

4. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Commercial Office Carpark	11,757.54 30,639.82 2,104.25	9,816.72 29,271.76 2,104.25	RMB18,500,000 RMB44,800,000 RMB3,600,000
Total	44,501.61	41,192.73	RMB66,900,000

5. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail and office portions of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	2.21%
1	2	8.95%
2	3	31.44%
3	4	13.81%
4	5	14.81%
5	Or more	28.78%
Total		100.00%

6. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the retail and office portions of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	18.40%
In 2026	33.00%
In 2027	23.40%
In 2028	9.90%
In 2029 and afterward	15.30%
Total	100.00%

- 7. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 8. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 9. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Commercial	Income Capitalization Approach	Term Yield Reversionary Yield	6.50% per annum 7.00% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	6.50% per annum 7.00% per annum
Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	6.50% per annum 7.00% per annum

10. The estimated net yield of the Property is 6.55% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

Completed in or about 2003, commercial retail podium name of Basement 1 to Level 6.  The Property has a total gros 27,698.14 sq. m. with breakdow	ed "Victory Plaza" from portion s floor area of approximately	As at the Valuation Date, the Property having an occupancy rate of 96.28% was let to various tenants at an aggregate monthly rent of approximately RMB5,600,000	RMB959,000,000 (RENMINBI NINE HUNDRED AND FIFTY NINE MILLION)
		exclusive of value-added tax,	
Level/Unit	Approximate Gross Floor Area (sq. m.)	management fees and utility charges) with the last expiry date on 9 May 2030; whilst the remaining portion of the Property was vacant.	
	*		
_	Basement 1 (Part of) Level 1 (101) Level 1 (102) Level 1 (Others) Level 2 Level 3 Level 4 Level 5 Level 6  Total	Level/Unit         Gross Floor Area (sq. m.)           Basement 1 (Part of)         1,809.21           Level 1 (101)         473.71           Level 1 (102)         1,553.52           Level 1 (Others)         1,006.22           Level 2         3,968.92           Level 3         4,756.74           Level 4         4,756.74           Level 5         4,769.85           Level 6         4,603.23	Level/Unit  Gross Floor Area (sq. m.)  Basement 1 (Part of) Level 1 (101) Level 1 (102) Level 2 Level 2 Level 3 Level 4 Level 4 Level 4 Level 5 Level 5 Level 6  Total  Approximate Gross Floor Area (sq. m.)  1,809.21 473.71 1,553.52 1,006.22 1,553.52 1,006.22 1,006

## Note:

- 1. Pursuant to a set copy of various Certificates of Real Estate Ownership, the ownership of the Property is vested in 京澳有限公司 (Keen Ocean Limited).
- 2. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Commercial	27,262.27	26,248.02	RMB67,000,000
Total	27,262.27	26,248.02	RMB67,000,000

3. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	1.44%
1	2	0.00%
2	3	1.03%
3	4	41.05%
4	5	4.87%
5	Or more	51.61%
Total		100.00%

4. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	10.20%
In 2026	6.70%
In 2027	47.90%
In 2028	21.80%
In 2029 and afterward	13.40%
Total	100.00%

- 5. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 6. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 7. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Commercial	Income Capitalization Approach	Term Yield Reversionary Yield	6.00% per annum 6.50% per annum

8. The estimated net yield of the Property is 6.99% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024	
6.	Tower 2 and 315 car parking spaces (including 80 mechanical car parking spaces and 23 public car parking spaces) at Basement Levels 1 and 2, Hangzhou Victory Business Center, No. 9 Jiangxiu Street,Qianjiang New Town, Jianggan District, Hangzhou, Zhejiang Province, the PRC	of Hangzhou Victory Business 18-storey office building (includ and 2) over-mounting a 2-store The Property has a total gros 40,148.41 sq. m. including 315 80 mechanical car parking spa	perty comprises the Tower 2 is Center which consists of an ling retail units on both Levels 1 is Basement car park.  It is floor area of approximately is car parking spaces (including aces and 23 public car parking 1 and 2 with breakdown as	As at the Valuation Date, the retail and office portions of the Property having an occupancy rate of 98.5% was let to various tenants at an aggregate monthly rent of approximately RMB2,800,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry date on 7 October 2029; whilst the remaining portion of the Property was vacant.  The car parking spaces were subject to a master lease agreement expiring on 31 December 2026 at a monthly rent of RMB187,500.	retail and office portions of the Property having an occupancy rate of 98.5% was let to various tenants at an aggregate monthly rent of approximately RMB2,800,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry	
		Level (Use)	Approximate Gross Floor Area (sq. m.)			
		Retail Office Carpark	2,353.21 20,131.62 17,663.58		subject to a master lease agreement expiring on 31	
		Total	40,148.41			
		installed in 48 car park Level 1 of the Property	al car parking system is ing spaces at Basement y. The said mechanical n provide a total of 80 spaces.			
		ŭ	the Property have been to expire on 3 July 2054 use.			

## Note:

1. Pursuant to the State-owned Land Use Rights Certificate No. Hang Jiang Guo Yong (2014) Di 100062 dated 2 August 2014, the land use rights of a parcel of land with a site area of approximately 12,132.00 sq. m. have been granted to 杭州越輝房地產開發有限公司 (Hangzhou Yuehui Real Estate Development Co., Ltd.)("Project Company") for a term due to expire on 3 July 2054 for commercial services use.

 Pursuant to the following Realty Title Certificates, the land use rights and the ownership of the Property with a total gross floor area of approximately 22,484.83 sq. m. are vested in the Project Company for a term due to expire on 3 July 2054 for commercial services use. Details of the certificates are as follows:

	Certificate No.	Address	Gross Floor Area (sg. m.)	Usage
		7,000	(04:)	00090
1	Zhe (2018) Hang Zhou Shi Bu Dong Chan Quan Di 0159197	Charaltania de Taura 2	1/0 50	Retail
ı		Shop 1 on Level 1 of Tower 2	142.58	кетан
2	Zhe (2018) Hang Zhou Shi Bu Dong Chan Quan Di 0159196	Chan 2 and avail 1 of Tavan 2	149.92	D-t-il
Z		Shop 2 on Level 1 of Tower 2	149.92	Retail
3	Zhe (2018) Hang Zhou Shi Bu Dong Chan Quan Di 0159198	Shop 3 on Level 1 of Tower 2	111.99	Retail
3		Shop 3 on Level 1 of Tower 2	111.77	Retail
4	Zhe (2018) Hang Zhou Shi Bu Dong Chan Quan Di 0159200	Shop 4 on Level 1 of Tower 2	108.68	Retail
4	Zhe (2018) Hang Zhou Shi Bu Dong Chan	Shop 4 on Level 1 of Tower 2	100.00	Retail
5	Quan Di 0159199	Shop 5 on Level 1 of Tower 2	108.69	Retail
J	Zhe (2018) Hang Zhou Shi Bu Dong Chan	Shop 5 on Level 1 of Tower 2	100.07	Retail
6	Quan Di 0159201	Shop 6 on Level 1 of Tower 2	93.57	Retail
U	Zhe (2018) Hang Zhou Shi Bu Dong Chan	Shop o on Level 1 of Tower 2	75.57	rretait
7	Quan Di 0263273	Unit 201 of Tower 2	18.97	Store
,	Zhe (2018) Hang Zhou Shi Bu Dong Chan	Offic 201 of 10wel 2	10.77	Store
8	Quan Di 0159132	Shop 202 of Tower 2	660.16	Restaurant
O	Zhe (2018) Hang Zhou Shi Bu Dong Chan	3110p 202 01 10Wel 2	000.10	restaurant
9	Quan Di 0159131	Shop 203 of Tower 2	958.65	Restaurant
•	Zhe (2018) Hang Zhou Shi Bu Dong Chan		700.00	
10	Quan Di 0159179	Levels 3 to 18 of Tower 2	20,131.62	Office
Total			22,484.83	

- 3. Pursuant to the Realty Title Certificate No. Zhe (2018) Hang Zhou Shi Bu Dong Chan Quan Di 0159179, Levels 3 to 18 of Tower 2 of the Property is not permitted for strata-title sale. As the shareholders of the Project Company can transfer Levels 3 to 18 through the sale of all equity interest in the Project Company, we are thus instructed by the Manager to value the Property on the hypothetical assumption that it is freely transferrable in the market.
- 4. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Retail Office Carpark	2,353.21 20,131.62 17,663.58	2,353.21 19,794.97 17,663.58	RMB3,280,000 RMB30,340,000 RMB2,250,000
Total	40,148.41	39,811.76	RMB35,870,000

5. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail and office portions of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	38.75%
1	2	10.66%
2	3	10.35%
3	4	6.35%
4	5	20.84%
5	Or more	13.05%
Total		100.00%

6. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the retail and office potions of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	58.50%
In 2026	7.50%
In 2027	10.60%
In 2028	16.20%
In 2029 and afterward	7.20%
Total	100.00%

- 7. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 8. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 9. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Retail	Income Capitalization Approach	Term Yield Reversionary Yield	5.0% per annum 5.5% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	5.0% per annum 5.5% per annum
Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	5.0% per annum 5.5% per annum

10. The estimated net yield of the Property is 5.74% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value of as at the Valuation Date.

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024
7. Yuexiu Tower, No. 388 Fushan Road, Lot No. Qiu 2/9 Jiefang 302, Weifang Xincun Street, Pudong New District, Shanghai, the PRC		a 25-storey (including refuge to building with a 2-level baseme 1 as well as 1st and 2nd flow to retail use; whilst the upper designed for office use.  The Property has a site area of	erty, namely "Yuexiu Tower", is floor on 14th floor) commercial nt carpark. Portion of Basement ors of the Property is devoted floors (except 14th Floor) are approximately 10,641.00 sq. m. approximately 62,139.35 sq. m.	As at the Valuation Date, the retail and office portions of the Property having an occupancy rate of 88.84% was let to various tenants at an aggregate monthly rent of approximately RMB7,980,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry date on 31 July 2029; whilst	RMB2,918,000,000 (RENMINBI TWO BILLION NINE HUNDRED AND EIGHTEEN MILLION)
		Use	Approximate Gross Floor Area (sq. m.)	the remaining portion of the Property was vacant.	
		Retail Office Carpark Bicycle Carpark Management Office Refuge Floor	6,256.70 39,769.63 13,502.58 1,296.18 276.53 1,037.73	The car parking spaces were subject to a master lease agreement expiring on 31 December 2026 at a monthly rent of approximately RMB143,000.	
		Total	62,139.35		
	and carpark uses are of Real Estate Owner. remainder is quoted f Shanghai Municipality The Property provides 273 basement and 27 above-grour The Property is held under o	rivate car parking spaces on			

#### Note:

- 1. Pursuant to a copy of Realty Title Certificate No. Hu (2019) Pu Zi Bu Dong Chan Quan Di 129581 Hao, the land use rights and the ownership of the Property with site area and total gross floor area of approximately 10,641.00 sq.m. and 59,528.91 sq. m. are vested in 上海宏嘉房地產開發有限公司 for a term due to expire on 6 January 2055 for commercial and office uses.
- 2. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Retail Office Carpark	6,256.70 39,769.63 13.502.58	6,256.70 34,634.53 13,502.58	RMB14,010,000 RMB81,810,000 RMB1,710,000
Total	59,528.91	54,396.81	RMB97,530,000

3. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail and office portions of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	1.90%
1	2	17.48%
2	3	40.02%
3	4	19.93%
4	5	17.66%
5	Or more	3.01%
Total		100.00%

4. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the office and retail portions of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	39.20%
In 2026	23.50%
In 2027	26.80%
In 2028	3.40%
In 2029 and afterward	7.10%
Total	100.00%

- 5. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 6. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 7. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Retail	Income Capitalization Approach	Term Yield Reversionary Yield	4.00% per annum 4.50% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	4.00% per annum 4.50% per annum
Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	4.00% per annum 4.50% per annum

8. The estimated net yield of the Property is 3.34% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024
8.	Wuhan Yuexiu Fortune Centre, Starry Victoria Shopping Centre and various car parking spaces, No. 1 Zhongshan Avenue, Qiaokou District, Wuhan, Hubei Province,	68-storey office tower, namely a 5-storey shopping arcade (inc known as Starry Victoria Shop) office and retail portions ("Com 375 car parks for residential The Property was completed in	floor area of about 248,194.22	As at the Valuation Date, portion of the retail of the Property having an occupancy rate of 90.53% was subject to various tenancies with the latest one due to expire on 11 November 2035 at a total monthly rent of approximately RMB1,580,000 (exclusive of value-added tax, management fees and utility charges);	RMB3,358,700,000 (RENMINBI THREE BILLION THREE HUNDRED FIFTY EIGHT MILLION AND SEVEN HUNDRED THOUSAND)
	the PRC  Use  Approximate  Gross Floor Area  (sq. m.)		Gross Floor Area	whilst the remaining portion of the retail portion was vacant.	
		Retail Office Commercial Carpark Residential Carpark Ancillary facilities	43,546.60 129,446.74 47,182.94 15,602.82 12,415.12	of the Property having an occupancy rate of 59.27% was subject to various tenancies	
		Total	248,194.22	expire on 31 October 2029 at a total monthly rental of	
		, ,	ranted land use rights from 27 commercial, and financial and	approximately RMB5,690,000 (exclusive of value added tax, management fees and utility charges); whilst the remaining portion of the office tower was vacant.  The commercial and residential car parking spaces were subject to two master lease agreements expiring on 31 December 2024 at a total monthly rent of approximately	

#### Note:

- 1. Pursuant to a State-owned Land Use Rights Certificate No.: Wu Guo Yong (2011) Di No. 380 dated 15 August 2011, the land use rights of the Property is vested in 武漢越秀地產開發有限公司 (Wuhan Yuexiu Property Development Limited) ("Wuhan Yuexiu").
- 2. Pursuant to 455 Realty Title Certificates dated between 21 November 2017 and 8 December 2017, the ownership of the aboveground portion of the Property with an aggregate gross floor area of 169,524.88 sq. m. is vested in Wuhan Yuexiu.
- 3. Annual rental income exclusive of value-added tax of the retail and office portions of the Property as at the Valuation Date are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Retail Office Carpark	43,546.60 129,446.74 62,785.76	39,195.02 76,728.81 62,785.76	RMB18,950,000 RMB68,270,000 RMB10,980,000
Total	235,779.14	178,709.59	RMB98,200,000

4. Based on the tenancy information provided by Wuhan Yuexiu, our analysis of the tenancy duration profile for the retail portion of the Property as at the Valuation Date is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	8.35%
1	2	4.50%
2	3	23.12%
3	4	5.02%
4	5	15.78%
5	Or more	43.23%
Total		100.00%

5. Based on the tenancy information provided by Wuhan Yuexiu, our analysis of the tenancy expiry profile for the retail portion of the Property as at the Valuation Date is set out below:

Year of Expiry	Proportion by Floor Area
In 2025 In 2026 In 2027 In 2028 In 2029 and afterward	22.40% 19.80% 22.90% 9.50% 25.40%
Total	100.00%

6. Based on the tenancy information provided by Wuhan Yuexiu, our analysis of the tenancy duration profile for the office portion of the Property as at the Valuation Date is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	11.78%
1	2	29.44%
2	3	21.94%
3	4	10.99%
4	5	9.61%
6	Or more	16.24%
Total		100.00%

7. Based on the tenancy information provided by Wuhan Yuexiu, our analysis of the tenancy expiry profile for the office portion of the Property as at the Valuation Date is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	30.50%
In 2026	34.70%
In 2027	13.30%
In 2028	8.70%
In 2029 and afterward	12.80%
Total	100.00%

- 8. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 9. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 10. In the course of our valuation of the Property, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Retail	Income Capitalization Approach	Term Yield Reversionary Yield	5.50% per annum 6.00% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	5.00% per annum 5.50% per annum
Commercial Carpark Spaces	Income Capitalization Approach	Term Yield Reversionary Yield	5.50% per annum 6.00% per annum
Residential Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	5.50% per annum 6.00% per annum

<sup>11.</sup> The estimated net yield of the Property is 2.92% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

No.	Property	Description and Tenure		Particulars of Occupancy	Market Value in existing state as at 31 December 2024		
9. Yuexiu Financial Tower, No. 28 Zhujiang East Road, Tianhe District, Guangzhou, Guangdong Province, the PRC  Level (Use)  Completed in 2015, the Property comprises a commercial block which consists of a 68-storey office commercial building majority having a rate of 8 to vario an aggrerate	9.	Tower, No. 28 Zhujiang East Road, Tianhe District, Guangzhou, Guangdong Province,	block which consists of a 68-st erected over a 4-storey baseme The Property has a total gros 210,282.94 sq. m. including approximately 10,289.05 sq. r	corey office commercial building ent. ss floor area of approximately g 827 car parking spaces of	majority of the Property having an occupancy rate of 83.92% was let to various tenants at an aggregate monthly rent of approximately RMB25,000,000 (exclusive of value-added tax, management fees and utility charges) with the last expiry	majority of the Property naving an occupancy rate of 83.92% was let to various tenants at an aggregate monthly rent of approximately RMB25,000,000 (exclusive	
	therito	Level (Use)	• • • • • • • • • • • • • • • • • • • •	management fees and utility charges) with the last expiry		management fees and utility charges) with the last expiry	
	date on 31 December 2030; whilst the remaining portion of the Property was vacant.  The car parking spaces were						
		Total	210,282.94	subject to a master lease agreement expiring on 31			
		of 40 years from 16 April 2007	for commercial use; and a term	December 2025 at a monthly rent of approximately RMB1,120,000.			

#### Note:

1. Pursuant to Yue (2017) Guangzhou Shi Bu Dong Chan Quan Di 00051478 Hao and eight hundred and eighty eight copies of real estate ownership certificate, the ownership of the Property is vested in 廣州佳耀置業有限公司 (Guangzhou Jiayao Property Development Co., Ltd.)("Guangzhou Jiayao"), 廣州譽耀置業有限公司 (Guangzhou Yuyao Property Development Co., Ltd.)("Guangzhou Jingyao Property Development Co., Ltd.)("Guangzhou Jingyao"), and 廣州晉耀置業有限公司 (Guangzhou Jinyao Property Development Co., Ltd.)("Guangzhou Jinyao")(together as "Yuexiu Financial Tower Project Companies") with details as below:

	Gros	s Floor Area (sq.	m.)	Let	ttable Area (sq.m.	)
	Retail	Office	Carpark	Retail	Office	Carpark
Guangzhou Jiayao	3,818.19	40,002.01	2,850.98	2,859.51	29,855.08	2,850.98
Guangzhou Yuyao	_	38,197.68	2,835.48	_	27,918.98	2,835.48
Guangzhou Jingyao	_	43,840.57	2,934,87	_	30,865.34	2,934.87
Guangzhou Jinyao	_	44,338.36	1,667.72		30,959.37	1,667.72
Total	3,818.19	166,378.62	10,289.05	2,859.51	119,598.77	10,289.05

2. Annual rental income exclusive of value-added tax as at the Valuation Date and lettable area breakdown of the Property are tabulated as follows:

Use	Lettable Area (sq. m.)	Leased Lettable Area (sq. m.)	Annual Rental Income (Approximately)
Commercial Office Carpark	3,818.19 166,378.62 10,289.05	3,818.19 139,017.36 10,289.05	RMB10,300,000 RMB292,300,000 RMB14,200,000
Total	180,485.86	153,124.60	RMB316,800,000

3. Based on the tenancy information provided by the Manager, our analysis of the tenancy duration profile for the retail and office portions of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than Proportion or Equal To (Year) Area	by Floor
0	1	4.90%
1	2	12.71%
2	3	31.39%
3	4	7.71%
4	5	17.77%
5	Or more	25.52%
Total	1	00.00%

4. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry profile for the retail and office portions of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	29.20%
In 2026	26.10%
In 2027	18.00%
In 2028	7.70%
In 2029 and afterward	19.00%
Total	100.00%

- 5. Save as disclosed, we understand that the Property has no material rent review provisions; and we are not aware of any sub-lease or tenancy or any material options or rights of pre-emption which may materially affect the value of the Property.
- 6. As advised by the Manager, the property management income of the Property covers all relevant property management expenses; and the monthly property management fee is payable by tenants.
- 7. In the course of our valuation, we have adopted the following key assumptions:

Portion	Valuation Approach	Parameter	Assumption
Commercial	Income Capitalization Approach	Term Yield Reversionary Yield	4.50% per annum 5.00% per annum
Office	Income Capitalization Approach	Term Yield Reversionary Yield	4.50% per annum 5.00% per annum
Carpark	Income Capitalization Approach	Term Yield Reversionary Yield	4.75% per annum 5.25% per annum

8. The estimated net yield of the Property is 3.82% which is derived from the estimated rental received in Year-2024 excluding the value-added tax divided by the market value as at the Valuation Date.

## **GROUP II - PROPERTIES LOCATED IN HONG KONG**

No.	Property	Description and Tenure	Particulars of Occupancy	Market Value in existing state as at 31 December 2024
10.	Units 1 to 3 on 17/F, Yue Xiu Building, Nos. 160-174 Lockhart Road, Wanchai, Hong Kong  An aggregate of 48/1,294 equal and undivided shares of and in The Remaining Portions of Sections A, B and C of Inland Lot No. 2794 and The Remaining Portions of Inland Lot Nos. 2793, 5685, 5686 and 5687	Yue Xiu Building is situated on the southern side of Lockhart Road between O'brien Road and Fleming Road. It comprises a 27-storey (including basement) commercial building completed in July 1985.  The Property comprises all 3 office units on the 17/F of Yue Xiu Building. It has a total marketing gross floor area of about 4,694 sq.ft (436.08 sq.m).  Vertical transportation within Yue Xiu Building is facilitated by 4 lifts and 2 staircases.  Inland Lot No. 2794 is held from the Government under Government Lease with a term of 99 years renewable for 99 years commencing from 6 March 1929 whilst Inland Lot Nos. 2793, 5685, 5686 and 5687 are held from the Government under respective Government Leases with terms of 99 years renewable for 99 years commencing from 25 May 1929.	The Property is currently partitioned into two offices, which are subject to two tenancies expiring on 31 May 2027 as at the Valuation Date. As per the tenancy agreements, the total monthly rental receivable for the Property is HK\$154,400.	HK\$51,000,000 (HONG KONG DOLLARS FIFTY ONE MILLION)

#### Notes:

- 1. The registered owner of the Property is Artlife Investment Limited.
- 2. The property, inter alia, is subject to the following encumbrances:
  - i) Management Undertaking in favor of The Government of Hong Kong dated 2 March 1987 vide Memorial no. UB3310418
  - ii) Deed of Mutual Covenant and Management Agreement dated 2 March 1987 vide Memorial no. UB3321663 and reregistered on the same date vide Memorial no. UB4395115
- 3. The Property lies within an area zoned "Commercial" under the approved Wan Chai District Outline Zoning Plan No. S/H5/31 dated 2 May 2023.

4. Based on the tenancy information provided by the Manager, our analysis of the tenancy of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	0.00%
1	2	0.00%
2	3	100.00%
3	Or more	0.00%
Total		100.00%

5. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	0.00%
In 2026	0.00%
In 2027	100.00%
In 2028	0.00%
In 2029 and afterward	0.00%
Total	100.00%

No.	Property	Description and Tenure	Particulars of Occupancy	Market Value in existing state as at 31 December 2024
11.	Units 1 to 3 on 23/F, Yue Xiu Building, Nos. 160-174 Lockhart Road, Wanchai,	Yue Xiu Building is situated on the southern side of Lockhart Road between O'brien Road and Fleming Road. It comprises a 27-storey (including basement) commercial building completed in July 1985.	The Property is currently partitioned into two offices, which are subject to two tenancies expiring on 30 November 2025 as at the	HK\$53,000,000 (HONG KONG DOLLARS FIFTY THREE MILLION)
	Hong Kong	The Property comprises all 3 office units on the 23/F of Yue Xiu Building. It has a total marketing gross floor area of about 4,694	Valuation Date. As per the tenancy agreements, the total	
	An aggregate of 48/1,294 equal and	sq.ft (436.08 sq.m).	monthly rental receivable for the Property is HK\$154,000.	
	undivided shares of and in The Remaining Portions of Sections	Vertical transportation within Yue Xiu Building is facilitated by 4 lifts and 2 staircases.		
	A, B and C of Inland	Inland Lot No. 2794 is held from the Government under		
	Lot No. 2794 and The	Government Lease with a term of 99 years renewable for 99		
	Remaining Portions of Inland Lot Nos.	years commencing from 6 March 1929 whilst Inland Lot Nos. 2793, 5685, 5686 and 5687 are held from the Government		
	2793, 5685, 5686 and 5687	under respective Government Leases with terms of 99 years renewable for 99 years commencing from 25 May 1929.		

#### Notes:

- 1. The registered owner of the Property is Shine Wealth Investment Limited.
- 2. The property, inter alia, is subject to the following encumbrances:
  - i) Management Undertaking in favor of The Government of Hong Kong dated 2 March 1987 vide Memorial no. UB3310418
  - ii) Deed of Mutual Covenant and Management Agreement dated 2 March 1987 vide Memorial no. UB3321663 and re-registered on the same date vide Memorial no. UB4395115
- 3. The Property lies within an area zoned "Commercial" under the approved Wan Chai District Outline Zoning Plan No. S/H5/31 dated 2 May 2023.
- 4. Based on the tenancy information provided by the Manager, our analysis of the tenancy of the Property is set out below:

Lease Term Greater Than (Year)	Lease Term Less Than or Equal To (Year)	Proportion by Floor Area
0	1	100.00%
1	2	0.00%
2	3	0.00%
3	Or more	0.00%
Total		100.00%

5. Based on the tenancy information provided by the Manager, our analysis of the tenancy expiry of the Property is set out below:

Year of Expiry	Proportion by Floor Area
In 2025	100.00%
In 2026	0.00%
In 2027	0.00%
In 2028	0.00%
In 2029 and afterward	0.00%
Total	100.00%

## INDEPENDENT AUDITOR'S REPORT



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#### To the Unitholders of Yuexiu Real Estate Investment Trust

(a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))

#### **OPINION**

We have audited the consolidated financial statements of Yuexiu Real Estate Investment Trust ("Yuexiu REIT") and its subsidiaries (the "Group") set out on pages 218 to 291, which comprise the consolidated statement of financial position as at 31 December 2024, and the consolidated statement of profit and loss and other comprehensive income, the consolidated distribution statement, the consolidated statement of net assets attributable to unitholders and changes in equity, the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2024, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### **Key Audit Matter**

#### How our audit addressed the Key Audit Matter

## Valuation of investment properties and the building portions of hotel and serviced apartments included in property, plant and equipment

The Group's investment properties amounting to approximately RMB37,494 million and the building portions of hotel and serviced apartments included in property, plant and equipment amounting to approximately RMB1,974 million (together the "Subject Properties") were carried at fair value at 31 December 2024. Changes in the fair values of the investment properties and the building portions of hotel and serviced apartments included in property, plant and equipment during the year ended 31 December 2024 were recorded in profit or loss and other comprehensive loss of approximately RMB322 million and RMB82 million respectively.

We assessed the Valuer's independence and objectivity by reading their terms of engagement with the Group and considering their fee arrangements and any other services provided to the Group. We assessed the Valuer's competence and capabilities by understanding their experience, reputation and professional certification.

We read the Valuer's report and understood the valuation was carried out in accordance with HKIS Valuation Standards 2020 of The Hong Kong Institute of Surveyors, incorporating the International Valuation Standards and the requirements set out in Chapter 6.8 of the Code on Real Estate Investment Trusts (the "REIT Code").

We checked on a sample basis, the data used by the Valuer to perform the valuation to appropriate supporting documents, including key terms of lease agreements, rental income schedules, gross floor area information for investment properties and the year of completion for the building portions of hotel and serviced apartments included in property, plant and equipment.

## INDEPENDENT AUDITOR'S REPORT

#### **Key Audit Matter**

# The valuations were carried out by an independent professional valuer (the "Valuer") engaged by Yuexiu REIT Asset Management Limited, the Manager of Yuexiu REIT (the "Manager").

We identified the valuations of the Subject Properties as a key audit matter due to the significance of the Subject Properties and the valuations of the Subject Properties involved significant judgements and estimations.

Relevant disclosures are included in notes 2.4, 4(a), 13 and 15 to the consolidated financial statements.

#### How our audit addressed the Key Audit Matter

We involved our internal valuation specialists in assessing the valuation methodologies, inputs and key assumptions with the Valuer and the Manager. We assessed the reasonableness of the inputs and key assumptions applied in the valuations of the Subject Properties by comparing them to published industry reports, comparable market transactions, and with reference to the age, nature and location of each property.

We evaluated the adequacy of disclosures related to the valuation of investment properties and the building portions of hotel and serviced apartments included in property, plant and equipment.

#### OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The Manager of Yuexiu REIT is responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF THE MANAGER AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Manager is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA, and for such internal control as the Manager determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Manager is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Manager either intends to liquidate the Group or to cease operations or have no realistic alternative but to do so.

In addition, the Manager is required to ensure that the consolidated financial statements have been properly prepared in accordance with the relevant provisions of the trust deed dated 7 December 2005, as amended by the first supplemental deed on 25 March 2008, the second supplemental deed on 23 July 2010, the third supplemental deed on 25 July 2012, the fourth supplemental deed on 3 April 2020 and the fifth supplemental deed on 28 May 2021 (the "Trust Deed") and the relevant disclosure provisions of Appendix C of the Code on Real Estate Investment Trusts issued by the Securities and Futures Commission of Hong Kong.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

In addition, we are required to assess whether the consolidated financial statements of the Group have been properly prepared, in all material respects, in accordance with the relevant provisions of the Trust Deed and the relevant disclosure provisions of Appendix C of the REIT Code.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

# INDEPENDENT AUDITOR'S REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Manager.
- Conclude on the appropriateness of the Manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information
  of the entities or business units within the Group as a basis for forming an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and review of the audit work performed for purposes
  of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# REPORT ON MATTERS UNDER THE RELEVANT PROVISIONS OF THE TRUST DEED AND THE RELEVANT DISCLOSURE PROVISIONS OF APPENDIX C OF THE REIT CODE

In our opinion, the consolidated financial statements have been properly prepared, in all material respects, in accordance with the relevant provisions of the Trust Deed and the relevant disclosure provisions of Appendix C of the REIT Code.

The engagement partner on the audit resulting in this independent auditor's report is Hui Kin Fai, Stephen.

#### **Ernst & Young**

Certified Public Accountants Hong Kong 17 March 2025

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2024

		Year ended 31 December	
	Notes	2024	2023
		RMB'000	RMB'000
Revenue	5	2,031,536	2,086,855
Operating expenses, net	6	(946,384)	(978,938)
Fair value (losses)/gains on investment properties	15	(321,859)	27,579
Net gains on derivative financial instruments	19	26,747	145,327
Finance income	9	28,080	36,180
Finance expenses	10	(1,000,713)	(1,069,506)
(Loss)/profit before income tax and			
transactions with unitholders		(182,593)	247,497
Income tax expense	11	(153,996)	(251,452)
Loss after income tax before			
transactions with unitholders		(336,589)	(3,955)
Transactions with unitholders	27	611,600	187,476
Transactions with amiliotacis		011,000	107,170
Profit after income tax after			
transactions with unitholders		275,011	183,521
Other comprehensive loss for the year:			
Items that will not be reclassified to profit or loss			
Change in fair value of property, plant and equipment			
- Gross	13	(82,129)	18,258
- Tax		23,002	(5,114)
		(59,127)	13,144
Items that may be reclassified to profit or loss			•
Exchange differences on translation of			
foreign operations		(232,512)	(205,109)
Other comprehensive loss for the year, net of tax		(291,639)	(191,965)
Total comprehensive loss for the year		(16,628)	(8,444)

	Attributable to				
	Unitholders before transactions with unitholders RMB'000	Transactions with unitholders (note 27) RMB'000	Unitholders after transactions with unitholders RMB'000	Non- controlling interests RMB'000	Total RMB'000
Profit/(loss) for the year ended 31 December 2023 Other comprehensive income: Items that will not be reclassified to profit or loss	4,625	187,476	192,101	(8,580)	183,521
Change in fair value of property, plant and equipment, net of tax  Items that may be reclassified to profit or loss  Exchange differences on translation of	13,008	_	13,008	136	13,144
foreign operations	(205,109)	_	(205,109)	_	(205,109)
Total comprehensive loss for the year ended 31 December 2023	(187,476)	187,476	_	(8,444)	(8,444)
(Loss)/profit for the year ended 31 December 2024 Other comprehensive loss:	(320,577)	611,600	291,023	(16,012)	275,011
Items that will not be reclassified to profit or loss Change in fair value of property, plant and	<b>/</b> · · ·		<b></b>	(14.1)	(72.427)
equipment, net of tax  Items that may be reclassified to profit or loss  Exchange differences on translation of	(58,511)	_	(58,511)	(616)	(59,127)
foreign operations	(232,512)	_	(232,512)	_	(232,512)
Total comprehensive loss for the year ended 31 December 2024	(611,600)	611,600	_	(16,628)	(16,628)

#### Notes:

- In accordance with the trust deed dated 7 December 2005, as amended by the first supplemental deed on 25 March 2008, the second supplemental deed on 23 July 2010, the third supplemental deed on 25 July 2012, the fourth supplemental deed on 3 April 2020 and the fifth supplemental deed on 28 May 2021 (the "Trust Deed"), Yuexiu REIT is required to distribute to the unitholders not less than 90% of its total distributable income for each financial year. Yuexiu REIT has a limited life of 80 years from the date of establishment. Accordingly, the units contain contractual obligations to pay cash distributions and also upon termination of the trust, a share of all net cash proceeds derived from the sale or realisation of the assets of Yuexiu REIT less any liabilities, in accordance with unitholders' proportionate interests in Yuexiu REIT at the date of termination of Yuexiu REIT. The unitholders' funds are therefore classified as a financial liability rather than equity in accordance with HKAS 32 Financial Instruments: Disclosure and Presentation. Consistent with unitholders' funds being classified as a financial liability, the distributions to unitholders are recognised in the consolidated statement of profit or loss and other comprehensive income. The classification does not have an impact on the net assets attributable to unitholders. It only affects how unitholders' funds are disclosed in the consolidated statement of profit or loss and other comprehensive income. Total distributable income is determined in the consolidated distribution statement.
- (iii) (Loss)/earnings per unit, based upon (loss)/profit after income tax before transactions with unitholders attributable to unitholders and the average number of units in issue, are presented in Note 12.

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AS AT 31 DECEMBER 2024

		As at 31 D	ecember
	Notes	2024	2023
		RMB'000	RMB'000
Non-current assets			
Property, plant and equipment	13	1,974,360	2,131,64
Right-of-use assets	14	1,095,174	1,156,36
Investment properties	15	37,494,008	37,771,14
Deferred assets, prepayments, deposits and		21,111,000	51,111,11
other receivables	17	185,465	203,23
Goodwill	18	839,001	859,86
		41,588,008	42,122,25
Current assets			
Inventories	21	2,860	3,07
Trade and lease receivables	20	18,775	22,22
Amounts due from related parties	29	156,247	58,45
Deferred assets, prepayments, deposits and			
other receivables	17	61,333	88,96
Derivative financial instruments	19	_	12,01
Tax recoverable		11,541	11,36
Bank deposits	22	50,000	110,00
Cash and cash equivalents	22	1,396,154	1,417,72
		1,696,910	1,723,82
Total assets		43,284,918	43,846,08
		40,204,710	40,040,00
Equity		(((0.004)	(227.25
Reserves		(618,381)	(327,35
Retained earnings		618,381	327,35
		_	-
Non-controlling interests		1,188,933	1,206,83
Total equity		1,188,933	1,206,83
Current liabilities			
Trade payables	24	16,517	14,26
Rental deposits, current portion	25	218,685	216,44
Receipts in advance	25	102,138	111,39
Accruals and other payables	25	442,628	489,51
Amounts due to related parties	29	122,850	123,82
Borrowings	26	4,607,000	5,844,68
Lease liabilities	14	11,826	11,96
Tax payable	17	85,572	58,74
• •			
		5,607,216	6,870,82

		As at 31 Dece	
	Notes	2024	2023
		RMB'000	RMB'000
Non-current liabilities, other than net assets			
attributable to unitholders			
Rental deposits, non-current portion	25	163,143	192,097
Borrowings	26	15,972,956	14,409,875
Deferred tax liabilities	23	5,523,292	5,521,648
Lease liabilities	14	_	11,826
		21,659,391	20,135,446
Total liabilities, other than net assets			
attributable to unitholders		27,266,607	27,006,270
Net assets attributable to unitholders	27	14,829,378	15,632,979
Total equity and liabilities		43,284,918	43,846,081
Net current liabilities		(3,910,306)	(5,146,996)
Units in issue ('000)	27	5,090,738	4,915,738
Net assets attributable to unitholders per unit (RMB)		RMB 2.91	RMB 3.18

On behalf of the Board of Directors of Yuexiu REIT Asset Management Limited, as the manager of Yuexiu REIT (the "Manager")

# **CONSOLIDATED DISTRIBUTION STATEMENT**

FOR THE YEAR ENDED 31 DECEMBER 2024

		Year ended 31 December		
Note	es	2024 RMB'000	2023 RMB'000	
(Loss) /profit after income tax before transactions with		IIII D CCC	11112 000	
unitholders attributable to unitholders		(320,577)	4,625	
		(0=0,011,	.,,	
Adjustments for the total distributable income (i)		277,359	(66,879)	
<ul><li>Fair value losses/(gains) on investment properties</li><li>Deferred taxation in respect of fair value changes on</li></ul>		2//,357	(00,079)	
investment properties charged to profit or loss		(72,712)	41,773	
Different depreciation and amortisation charge on		(,,	,	
investment properties, property, plant				
and equipment and land use rights under				
China Accounting Standards ("CAS")		(393,418)	(392,673)	
<ul> <li>Net gains on derivative financial instruments</li> </ul>	)	(26,747)	(145,327)	
– Gain on construction fee settlement, net of tax		(23,156)	_	
– Impairment loss on goodwill		20,867	_	
– Manager's fee adjustment		(7,354)		
		(545,738)	(558,481)	
		(040), 00)	(000,101)	
Additional items (ii)				
- Different depreciation and amortisation charge on				
investment properties, property, plant				
and equipment and land use rights under CAS		393,418	392,673	
- Depreciation and amortisation of property, plant and				
equipment and land use rights under HKFRSs		138,360	138,464	
- Deferred taxation in respect of the depreciation and				
amortisation of investment properties, property,			101.055	
plant and equipment and land use rights		100,779	101,357	
– Manager's fee paid and payable in units in lieu of		4/5.000	150 050	
cash		167,929	170,273	
- Foreign exchange losses on financing activities 10	'	74,368	143,659	
- Discretionary distribution			21,897	
Distributable income after additional items		329,116	409,842	
Distributable amount at 1 January		148,750	190,680	
Distributions paid during the year (iii) 27	'	(333,955)	(451,772)	
Distributable amount at 31 December (iv)		143,911	148,750	
Final distribution declared		129,520	148,750	
Payout ratio (v)		90%	100%	
Payout ratio (v) Distribution per unit, declared (vi)		70% RMB0.0254	RMB0.0303	
Distribution per unit, dectared (VI)		KMDU.0234	KU0.U0U3	

#### Notes:

- (i) Under the terms of the Trust Deed, the total distributable income is the consolidated profit/(loss) after income tax before transactions with unitholders attributable to unitholders adjusted to eliminate the effects of certain non-cash adjustments which have been recorded in the consolidated statement of profit or loss and other comprehensive income for the relevant year.
- (ii) Pursuant to the circular dated 30 June 2012, the Manager intends to distribute certain additional items on top of the total distributable income under the Trust Deed.
- (iii) A final distribution for the period from 1 July 2023 to 31 December 2023 of RMB0.0298 (equivalent to HK\$0.0328) per unit and an interim distribution for the period from 1 January 2024 to 30 June 2024 of RMB0.0365 (equivalent to HK\$0.0398) per unit, totalling RMB333,955,000 (2023: RMB451,772,000), were paid to unitholders on 24 May 2024 and 25 October 2024, respectively.
- (iv) Pursuant to the Trust Deed, Yuexiu Real Estate Investment Trust ("Yuexiu REIT") is required to distribute to Unitholders no less than 90% of its distributable income for each financial year.
- (v) The Manager has decided to distribute 90% (2023: 100%) of its distributable income as the final distribution for the period from 1 July 2024 to 31 December 2024.
- (vi) A final distribution for the period from 1 July 2024 to 31 December 2024 of RMB0.0254 (equivalent to HK\$0.0275) per unit, totalling RMB129,520,000 (equivalent to HK\$140,307,000), was declared by the Board of the Manager on 17 March 2025.

# CONSOLIDATED STATEMENT OF NET ASSETS ATTRIBUTABLE TO UNITHOLDERS AND CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2024

	_		Equity		
	Net assets attributable to unitholders RMB'000	Retained earnings RMB'000	Reserves RMB'000	Non- controlling interests RMB'000	Total RMB'000
At 1 January 2023	16,104,395	135,257	(135,257)	1,217,242	17,321,637
Issuance of units (Note 27)	167,832	_	_	_	167,832
(Loss)/profit for the year ended 31 December 2023 attributable to: — Unitholders — Equity holders	(187,476) —	— 192,101	_ _	— (8,580)	(187,476) 183,521
Distributions paid to  — Unitholders  — Equity holders	(451,772) —	_ _	_ _	— (1,966)	(451,772) (1,966)
Change in fair value of property, plant and equipment, net of tax Exchange differences on translation of foreign operations	_	_	13,008	136	13,144
At 31 December 2023	15,632,979	327,358	(327,358)	1,206,832	16,839,811
At 1 January 2024	15,632,979	327,358	(327,358)	1,206,832	16,839,811
Issuance of units (Note 27)	141,954	_	_	_	141,954
(Loss)/profit for the year ended 31 December 2024 attributable to: — Unitholders — Equity holders	(611,600) —	 291,023	Ξ	— (16,012)	(611,600) 275,011
Distributions paid to  - Unitholders  - Equity holders	(333,955) —		=	— (1,271)	(333,955) (1,271)
Change in fair value of property, plant and equipment, net of tax	_	_	(58,511)	(616)	(59,127)
Exchange differences on translation of foreign operations	_	_	(232,512)	_	(232,512)
At 31 December 2024	14,829,378	618,381	(618,381)	1,188,933	16,018,311

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED 31 DECEMBER 2024

		Year ended 31 December	
	Notes	2024	2023
		RMB'000	RMB'000
Cash flows from operating activities			
Cash generated from operations	28(a)	1,246,153	1,452,090
Interest paid		(886,701)	(854,716)
Income tax paid		(140,807)	(146,263)
Net cash generated from operating activities		218,645	451,111
Cash flows from investing activities			
Additions of investment properties		(47,160)	(45,726)
Additions of property, plant and equipment		(15,739)	(22,302)
Disposal of property, plant and equipment		451	41
Interest received		24,618	36,180
Increase in bank deposits		(50,000)	(90,000)
Redemption on maturity of bank deposits		110,000	30,000
Net cash from/(used in) investing activities		22,170	(91,807)
Cash flows from financing activities			
Distributions paid		(335,226)	(453,738)
Proceeds from borrowings, net of transaction costs	28(c)	5,969,453	6,776,240
Repayment of borrowings	28(c)	(5,933,129)	(6,797,528)
Settlement of derivative financial instruments	28(c)	40,889	210,258
Principal elements of lease payments	28(c)	(11,965)	(12,207)
Net cash used in financing activities		(269,978)	(276,975)
Net (decrease)/increase in cash and cash equivalents		(29,163)	82,329
Cash and cash equivalents at beginning of the year		1,417,727	1,333,773
Effects of exchange rate changes on cash and cash equivalents		7,590	1,625
Cash and cash equivalents at end of the year	22	1,396,154	1,417,727

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 1. GENERAL INFORMATION

Yuexiu Real Estate Investment Trust ("Yuexiu REIT") and its subsidiaries (together, the "Group") are mainly engaged in the leasing of commercial properties in the People's Republic of China (the "PRC").

Yuexiu REIT is a Hong Kong collective investment scheme constituted as a unit trust by the Trust Deed entered into between the Manager and HSBC Institutional Trust Services (Asia) Limited, as the trustee of Yuexiu REIT (the "Trustee") on 7 December 2005 (as amended by the First Supplemental Deed dated 25 March 2008, the Second Supplemental Deed dated 23 July 2010, the Third Supplemental Deed dated 25 July 2012, the Fourth Supplemental Deed dated 3 April 2020 and the Fifth Supplemental Deed dated 28 May 2021) and authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) subject to the applicable conditions imposed by Securities and Futures Commission of Hong Kong from time to time. The address of its registered office is 17B, Yue Xiu Building, 160-174 Lockhart Road, Wanchai, Hong Kong.

Yuexiu REIT was listed on The Stock Exchange of Hong Kong Limited on 21 December 2005.

### 2. ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These consolidated financial statements of Yuexiu REIT have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). In addition, these consolidated financial statements have been prepared in accordance with the relevant provisions of the Trust Deed and the relevant disclosure requirements set out in Appendix C of the Code on Real Estate Investment Trusts (the "REIT Code"). The consolidated financial statements have been prepared under the historical cost basis, except for the investment properties, hotel, serviced apartments and derivative financial instruments which are carried at fair value. These financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

The preparation of consolidated financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires the Manager to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

As at 31 December 2024, the Group's current liabilities exceeded its current assets by RMB3,910 million (31 December 2023: RMB5,147 million) due to the borrowings of RMB4,607 million which will fall due within twelve months from the balance sheet date (31 December 2023: borrowings of RMB5,845 million which fell due within twelve months from the balance sheet date). Taking into account the financial resources available, including further limit available under the Guaranteed Medium Term Note Programme of Yuexiu REIT MTN Company Limited ("MTN Programme"), and the available debts and notes limit, the Manager considers the Group has adequate resources to meet its liabilities as and when they fall due as well as its working capital and operating requirements for the foreseeable future. Accordingly, the directors consider it is appropriate in preparing the consolidated financial statements on a going concern basis.

#### 2.2 Changes in accounting policies and disclosures

The Group has adopted the following revised HKFRSs for the first time for the current year's financial statements.

Amendments to HKFRS 16	Lease Liability in a Sale and Leaseback
Amendments to HKAS 1	Classification of Liabilities as Current or Non-current
Amendments to HKAS 1	Non-current Liabilities with Covenants
Amendments to HKAS 7 and HKFRS 7	Supplier Finance Arrangements

The adoption of these revised standards did not result in any significant impact on the results and financial position of the Group.

# 2.3 Issued but not yet effective Hong Kong Financial Reporting Standards

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements. The Group intends to apply these new and revised HKFRSs, if applicable, when they become effective.

HKFRS 18	Presentation and Disclosure in Financial Statements <sup>3</sup>
HKFRS 19	Subsidiaries without Public Accountability: Disclosures <sup>3</sup>
Amendments to HKFRS 9 and HKFRS 7	Amendments to the Classification and Measurement
	of Financial Instruments <sup>2</sup>
Amendments to HKFRS 9 and HKFRS 7	Contracts Referencing Nature-dependent Electricity <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor
	and its Associate or Joint Venture⁴
Amendments to HKAS 21	Lack of Exchangeability <sup>1</sup>
Annual Improvements to HKFRS	Amendments to HKFRS 1, HKFRS 7,
Accounting Standards – Volume 11	HKFRS 9, HKFRS 10 and HKAS 72

- Effective for annual periods beginning on or after 1 January 2025
- <sup>2</sup> Effective for annual periods beginning on or after 1 January 2026
- Effective for annual/reporting periods beginning on or after 1 January 2027
- No mandatory effective date yet determined but available for adoption

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.3 Issued but not yet effective Hong Kong Financial Reporting Standards (continued)

HKFRS 18 replaces HKAS 1 Presentation of Financial Statements. While a number of sections have been brought forward from HKAS 1 with limited changes, HKFRS 18 introduces new requirements for presentation within the statement of profit or loss, including specified totals and subtotals. Entities are required to classify all income and expenses within the statement of profit or loss into one of the five categories: operating, investing, financing, income taxes and discontinued operations and to present two new defined subtotals. It also requires disclosures about management-defined performance measures in a single note and introduces enhanced requirements on the grouping (aggregation and disaggregation) and the location of information in both the primary financial statements and the notes. Some requirements previously included in HKAS 1 are moved to HKAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, which is renamed as HKAS 8 Basis of Preparation of Financial Statements. As a consequence of the issuance of HKFRS 18, limited, but widely applicable, amendments are made to HKAS 7 Statement of Cash Flows, HKAS 33 Earnings per Share and HKAS 34 Interim Financial Reporting. In addition, there are minor consequential amendments to other HKFRSs. HKFRS 18 and the consequential amendments to other HKFRSs are effective for annual periods beginning on or after 1 January 2027 with earlier application permitted. Retrospective application is required. The Group is currently analysing the new requirements and assessing the impact of HKFRS 18 on the presentation and disclosure of the Group's financial statements.

Except for HKFRS 18, the directors of the Manager anticipate that the adoption of these revised standards would not result in any significant impact on the results and financial position of the Group.

#### 2.4 Material accounting policies

#### Subsidiaries

A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by Yuexiu REIT. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

Generally, there is a presumption that a majority of voting rights results in control. When Yuexiu REIT has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (i) the contractual arrangement with the other vote holders of the investee;
- (ii) rights arising from other contractual arrangements; and
- (iii) the Group's voting rights and potential voting rights.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset.

#### 2.4 Material accounting policies (continued)

#### Subsidiaries (continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), any non-controlling interest and the exchange fluctuation reserve; and recognises the fair value of any investment retained and any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss and other comprehensive income, statement of net assets attributable to unitholders and changes in equity and balance sheet respectively.

#### **Business combinations**

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement and the fair value of any pre-existing equity interest in the subsidiary. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Business combinations (continued)

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date; any gains or losses arising from such remeasurement are recognised in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with HKFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

#### Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Manager that make strategic decisions.

#### Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in RMB, which is Yuexiu REIT's functional currency and the Group's presentation currency.

## 2.4 Material accounting policies (continued)

Foreign currency translation (continued)

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign exchange gains and losses that relate to borrowings are presented in the consolidated statement of profit or loss and other comprehensive income within "finance income" or "finance expenses". All other foreign exchange gains and losses are presented in the consolidated statement of profit or loss and other comprehensive income on a net basis within "operating expenses, net".

#### (iii) Group companies

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet:
- income and expenses for each statement of profit or loss and statement of comprehensive income
  are translated at average exchange rates (unless this is not a reasonable approximation of the
  cumulative effect of the rates prevailing on the transaction dates, in which case income and
  expenses are translated at the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Property, plant and equipment and depreciation

(i) Hotel and serviced apartments comprise mainly buildings, leasehold improvements and fixtures and furniture of hotel and serviced apartments, and are stated at fair value less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluation is performed with sufficient regularity by independent professional qualified valuers. Changes arising on the revaluation are dealt with in other comprehensive income and are accumulated in the revaluation reserve, except that, when a deficit arises on revaluation, it will be charged to the profit or loss to the extent that it exceeds the amount held in the reserve in respect of that same asset immediately prior to revaluation. When a surplus arises on revaluation, it will be credited to the profit or loss to the extent that a deficit on revaluation in respect of that same asset had previously been charged to the profit or loss.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

When a revalued asset is sold, the amount included in the revaluation reserve is transferred to net assets attributable to unitholders.

(ii) All other property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

The building portion of hotel and serviced apartments is depreciated over the shorter of the unexpired term of the legal titles and their estimated useful lives, being no more than 40 years after the date of completion.

Leasehold improvements, furniture and fixtures and office supplies 3-20 years

Motor vehicles 5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "operating expenses, net" in the consolidated statement of profit or loss and other comprehensive income.

#### 2.4 Material accounting policies (continued)

#### Investment properties

Investment property, principally comprising leasehold land, office buildings and shopping mall, is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group. It also includes properties that are being constructed or developed for future use as investment properties. Pieces of land held under operating leases are accounted for as investment properties when the rest of the definition of an investment property is met.

Investment property is initially measured at cost, including related transaction costs and where applicable borrowing costs. After initial recognition at cost, investment properties are carried at fair value, representing open market value determined at each reporting date by external valuers. The carrying value of the investment property is reviewed every six months and is independently valued by external valuer at least annually. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value. Any gain or loss arising on disposal of the investment property (calculated as the difference between the disposal proceeds and the carrying amount, including revaluation of the asset) is recognised in the consolidated statement of profit or loss and other comprehensive income in the period in which the investment property is disposed of. Changes in fair values are recorded in the profit or loss.

#### Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets of the acquired subsidiaries.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### Derivative financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The derivative financial instruments is classified as a non-current asset or liability when the remaining maturity is more than 12 months; it is classified as a current asset or liability when the remaining maturity is less than 12 months.

For derivative financial instruments that do not qualify for hedge accounting, changes in fair value are recognised immediately in profit or loss.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Impairment of non-financial assets

Intangible assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

#### Inventories

Inventories comprise primarily food, beverages and operating supplies and are stated at the lower of cost and net realisable value. Cost is calculated on the weighted average basis. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

#### Financial assets

#### (i) Classification

The Group classifies its financial assets in either those to be measured subsequently at fair value (either through other comprehensive income ("OCI") or through profit or loss), or those to be measured at amortised cost. The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in the profit or loss. The Group reclassifies debt investments when and only when its business model for managing those assets changes.

Purchases and sales of financial assets are recognised on the trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

A financial asset is initially measured at its fair value plus, in the case of a financial asset not at fair value through profit or loss ("FVPL"), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### 2.4 Material accounting policies (continued)

#### Financial assets (continued)

(i) Classification (continued)

Debt instruments are subsequently measured depending on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in the profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in the consolidated statement of profit or loss and other comprehensive income.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income ("FVOCI"). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as separate line item in the consolidated statement of profit or loss and other comprehensive income.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A
  gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or
  loss and presented net within other gains/losses, net in the period in which it arises.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Financial assets (continued)

#### (i) Classification (continued)

Equity investments are subsequently measured at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment.

Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other operating expenses, net in profit or loss as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### (ii) Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade and lease receivables, the Group applies the HKFRS 9 simplified approach, which requires expected lifetime losses to be recognised from initial recognition of the receivables. Cash and cash equivalents are also subject to the impairment requirements of HKFRS 9.

#### Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for leases of real estate for which the Group is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

#### 2.4 Material accounting policies (continued)

#### Leases (continued)

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payments that are based on an index or a rate, initially measured using the index or rate
  as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, which does not have recent third party financing; and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Leases (continued)

Lease payments are allocated between the principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each year.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Short-term leases of less than twelve months and leases of low-value assets are recognised on a straight-line basis as an expense in the consolidated statement of profit or loss and other comprehensive income.

Lease income from operating leases where the Group as a lessor is recognised in income on a straight-line basis over the lease term. Initial direct costs incurred in obtaining an operating lease are added to the carrying amount of the underlying asset and recognised as an expense over the lease term on the same basis as lease income. The respective leased assets are included in the balance sheet based on their nature.

#### 2.4 Material accounting policies (continued)

#### Rental deposits

Rental deposits are financial liabilities with fixed or determinable repayments. They arise when the Group enters into lease agreements directly with tenants. They are included in current liabilities, except for maturities greater than twelve months after the balance sheet date. These are classified as non-current liabilities.

Rental deposits are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. At initial recognition, the difference between the carrying amount of the financial liability and the actual consideration received is treated as initial premiums and recognised as rental income over the lease term, on a straight-line basis.

#### Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash on hand and at banks, and short-term highly liquid deposits with a maturity of generally within three months that are readily convertible into known amounts of cash, subject to an insignificant risk of changes in value and held for the purpose of meeting short-term cash commitments.

# Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### **Provisions**

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as an interest expense.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### **Borrowings**

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of profit or loss and other comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

#### **Borrowing costs**

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised in the profit or loss in the period in which they are incurred.

#### Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (i) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the PRC where Yuexiu REIT and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### 2.4 Material accounting policies (continued)

#### Current and deferred income tax (continued)

#### (ii) Deferred income tax

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill and the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

#### (iii) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Revenue recognition

#### (i) Rental income

Operating lease rental income is recognised on a straight-line basis over the period of the lease. When the Group provides incentives to its tenants, the cost of incentives will be recognised over the lease term, on a straight-line basis, as a reduction of rental income. The difference between the gross receipt of rental and operating lease rental recognised over the lease term is recognised as deferred assets.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 Material accounting policies (continued)

#### Revenue recognition (continued)

(ii) Hotel and serviced apartment income

Hotel and serviced apartment income is recognised in the accounting period in which the services are rendered.

#### (iii) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method.

#### Distributions to unitholders

In accordance with the Trust Deed, Yuexiu REIT is required to distribute to unitholders not less than 90% of the Group's profit for each financial year subject to adjustments allowed under the REIT Code and the Trust Deed. Yuexiu REIT has a limited life of 80 years from the date of establishment. These units are therefore classified as financial liabilities and presented under "net assets attributable to unitholders" in accordance with HKAS 32 and, accordingly, the distributions to unitholders are therefore presented as "transactions with unitholders" in the profit or loss.

#### Employee benefits

# (i) Pension obligations

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory or contractual basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (ii) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of HKAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### 3. FINANCIAL RISK MANAGEMENT

#### (a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

The Manager of Yuexiu REIT identifies and evaluates financial risks. The Manager provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk and liquidity risk.

#### (i) Market risk

#### (a) Foreign exchange risk

The Group operates principally in the Chinese Mainland with most of the transactions denominated in RMB. The Group's exposure to foreign exchange risk relates principally to its cash and cash equivalents, short-term bank deposits, bank borrowings denominated primarily in Hong Kong dollar ("HK\$") and United States dollar ("USD") and an amount due to the Manager.

At 31 December 2024, if RMB had weakened/strengthened by 1% against HK\$ and USD with all other variables held constant, reserves and profit or loss before income tax and transactions with unitholders for the year ended 31 December 2024 would have been approximately RMB80,138,000 lower/higher (2023: RMB121,382,000 lower/higher).

#### (b) Cash flow interest rate risk

The Group's cash flow interest rate risk mainly arises from borrowings with variable rates which expose the Group to cash flow interest rate risk.

With regard to cash flow interest rate risk of borrowings, when opportunities arise, the Group considers the use of interest rate swaps to fix the interest costs for the long term. At 31 December 2024, if interest rates on borrowings had been 1% higher/lower with all other variables held constant, profit before income tax and transactions with unitholders for the year ended 31 December 2024 would have been approximately RMB81,736,000 lower/higher (At 31 December 2023, if interest rates on borrowings and derivative financial instruments had been 1% higher/lower with all other variables held constant, profit before income tax and transactions with unitholders for the year ended 31 December 2023 would have been approximately RMB96,151,000 lower/higher), mainly as a result of higher/lower interest expense on floating rate borrowings.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 3. FINANCIAL RISK MANAGEMENT (continued)

#### (a) Financial risk factors (continued)

#### (i) Market risk (continued)

(b) Cash flow interest rate risk (continued)

The exposures of the Group's borrowings to interest rate changes are as follows:

	As at 31 December 2024 RMB'000	% of total borrowings	As at 31 December 2023 RMB'000	% of total borrowings
Variable rate borrowings	9,245,470	45%	9,615,113	47%
Fixed rate borrowings	11,334,486	55%	10,639,443	53%
Total	20,579,956	100%	20,254,556	100%

The percentage of total borrowings shows the proportion of borrowings that are currently at variable rates in relation to the total amount of borrowings.

#### (ii) Credit risk

Credit risk is managed on a group basis. Credit risk arises from cash and cash equivalents, amounts due from related parties, deposits and other receivables and deposits with banks and financial institutions, as well as credit exposures to tenants and hotel customers, including outstanding receivables.

The table below shows the bank deposit balance of the major banks at the balance sheet date. The credit risk for bank deposits and bank balances is considered by the Group to be minimal as such amounts are generally placed with reputable banks with good ratings.

	Year ended 31 December		
	2024 RMB'000	2023 RMB'000	
DBS Bank	514,608	377,081	
Bank of China	396,839	488,411	
China Merchants Bank	186,055	44,150	
The Hongkong and Shanghai Banking Corporation Limited	124,320	8,013	
Ping An Bank	122,481	127,782	
Other banks	101,501	481,940	
	1,445,804	1,527,377	

#### 3. FINANCIAL RISK MANAGEMENT (continued)

#### (a) Financial risk factors (continued)

#### (ii) Credit risk (continued)

The Group has no policy to limit the amount of credit exposure to any financial institution.

In respect of credit exposures to tenants, which include lease receivables and certain tenant-related other receivables, credit risk exposure is minimised by undertaking transactions with a large number of counterparties and conducting credit reviews on prospective tenants. The Group also has policies in place to ensure that rental deposits equivalent to 2 to 3 months' rentals are required from tenants prior to the commencement of leases. It also has other monitoring procedures to ensure that follow-up action is taken to recover overdue debts. Accordingly, management considered that the expected credit loss on a collective basis is minimal. In addition, the Group regularly reviews the recoverable amount of each long overdue receivable on an individual basis to ensure that adequate provision for impairment losses is made for potentially irrecoverable amounts, which uses a lifetime expected loss allowance for lease receivables. The Group has also incorporated forward-looking information, which takes into account the macroeconomic factors in estimating the expected credit loss. The Group has no significant concentrations of credit risk. The carrying amount of the receivables included in the consolidated statement of financial position represents the Group's maximum exposure to credit risk in relation to these financial assets.

Other receivables mainly represented the property maintenance fund paid to local governments under enacted laws and regulations. The counterparties have strong financial capabilities and there is no history of default. The Group has assessed that there is no significant increase of credit risk for other receivables and the expected credit losses for other receivables are minimal.

#### (iii) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding from committed credit facilities and operating cash flow. The Group has short-term bank deposits and cash and cash equivalents of RMB1,446,154,000 as at 31 December 2024 (2023: RMB1,527,727,000). Due to the nature of the underlying business, the Manager maintains flexibility by adjusting the amount of distributions to be paid for the percentage in excess of 90% of the distributable income. The Group also maintains flexibility in funding by maintaining availability under committed credit lines.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

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# 3. FINANCIAL RISK MANAGEMENT (continued)

#### (a) Financial risk factors (continued)

# (iii) Liquidity risk (continued)

	Within one year RMB'000	Between one and two years RMB'000	Between two and five years RMB'000	Over five years RMB'000	Total RMB'000
As at 31 December 2024					
Rental deposits	218,685	93,267	85,415	8,049	405,416
Trade payables	16,517	_	_	_	16,517
Accruals and other payables	442,628	_	_	_	442,628
Amounts due to related parties	122,850	_	_	_	122,850
Bank borrowings					
– Principal to be repaid	4,607,000	5,223,579	6,374,865	_	16,205,444
– Interest payables	584,816	367,601	207,042	_	1,159,459
Other borrowings					
– Principal to be repaid	_	4,374,512	_	_	4,374,512
– Interest payables	138,447	21,140	_	_	159,587
Lease liabilities	12,063	_	_	_	12,063

	Within one year RMB'000	Between one and two years RMB'000	Between two and five years RMB'000	Over five years RMB'000	Total RMB'000
As at 31 December 2023					
Rental deposits	216,642	108,431	105,062	4,052	434,187
Trade payables	14,263	_	_	_	14,263
Accruals and other payables	489,511	_	_	_	489,511
Amounts due to related parties	123,829	_	_	_	123,829
Bank borrowings					
– Principal to be repaid	4,829,882	3,958,331	6,126,462	_	14,914,675
– Interest payables	767,284	356,874	268,575	_	1,392,733
Other borrowings					
– Principal to be repaid	1,014,799	_	4,325,081	_	5,339,880
– Interest payables	152,142	137,327	20,658	_	310,127
Lease liabilities	12,695	12,063	_	_	24,758

#### 3. FINANCIAL RISK MANAGEMENT (continued)

#### (b) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for unitholders and benefits for other stakeholders.

Consistent with others in the industry, the Manager monitors capital on the basis of the gearing ratio. This ratio is calculated as total borrowings (including current and non-current borrowings) divided by the total asset value as shown in the consolidated balance sheet.

During 2024, the Group's strategy was to maintain a gearing ratio not exceeding 50% (2023: 50%). The gearing ratios at 31 December 2024 and 2023 were as follows:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Total borrowings (note 26) Total asset value	20,579,956 43,284,918	20,254,556 43,846,081
Gearing ratio	48%	46%

## (c) Fair value estimation

The carrying amounts of the Group's current financial assets and current financial liabilities approximate to their fair values due to their short maturities.

The fair value of non-current financial assets and financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

See Note 13 for disclosures of property, plant and equipment, Note 15 for investment properties, and Note 19 for derivative financial instruments.

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#### 4. CRITICAL ACCOUNTING ESTIMATES

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Manager makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

(a) Estimate of fair value of property, plant and equipment and investment properties

The best evidence of fair value is current prices in an active market for similar lease and other contracts. In the absence of such information, the directors of the Manager determine the amount within a range of reasonable fair value estimates. In making their judgement, the directors of the Manager consider information from a variety of sources including:

- (i) current prices in an active market for properties of different nature, condition or location (or subject to different lease or other contracts), adjusted to reflect those differences;
- (ii) recent prices of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices.

The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition. These valuations are reviewed annually by external valuers.

The fair value of property, plant and equipment and investment properties is determined by using valuation technique. Details of the judgement and assumptions have been disclosed in Notes 13 and 15 respectively.

(b) Estimate of impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2.4. The assessment of recoverable amount calculations requires the use of estimates.

(c) Estimates of fair values of derivative financial instruments

Fair values are arrived at using valuations provided by the counterparty banks/valuer for each reporting period with reference to market data. Actual results may differ when assumptions and market conditions changes.

#### 5. REVENUE AND SEGMENT INFORMATION

The chief operating decision-maker has been identified as the executive directors of the Manager. Management determines the operating segments based on the Group's internal reports, which are then submitted to the executive directors for performance assessment and resource allocation.

The executive directors consider the business by nature of business activities and assess the performance of hotel and serviced apartments, office rental and wholesale and shopping mall.

The executive directors assess the performance of the operating segments based on a measure of segment results. This measurement basis excludes the effects of non-recurring expenditure from the operating segments and other unallocated operating costs. Other information provided, except as noted below, to the executive directors is measured in a manner consistent with that in the consolidated financial statements.

Total assets excluded corporate assets which are not directly attributable to segments.

The revenue from external parties reported to the executive directors is measured in a manner consistent with that in the consolidated statement of profit or loss and other comprehensive income.

	Hotel and serviced apartments RMB'000	Office RMB'000	Wholesale and shopping mall RMB'000	Total RMB'000
Year ended 31 December 2024				
Revenue from external customers	507,823	1,150,422	373,291	2,031,536
Segment results	28,756	609,223	346,051	984,030
Depreciation	139,772	_	_	139,772
Fair value (losses)/gains on investment properties	_	(352,769)	30,910	(321,859)

	Hotel and serviced apartments RMB'000	Office RMB'000	Wholesale and shopping mall RMB'000	Total RMB'000
Year ended 31 December 2023				
Revenue from external customers	535,634	1,204,633	346,588	2,086,855
Segment results	34,020	1,057,083	273,048	1,364,151
Depreciation	139,877	_	_	139,877
Fair value gains/(losses) on investment properties		45,916	(18,337)	27,579

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# 5. REVENUE AND SEGMENT INFORMATION (continued)

	Hotel and serviced apartments RMB'000	Office RMB'000	Wholesale and shopping mall RMB'000	Total RMB'000
As at 31 December 2024				
Total reportable segment assets	3,425,824	29,352,439	9,415,435	42,193,698
As at 31 December 2023				
Total reportable segment assets	3,642,780	30,036,284	9,280,305	42,959,369

A reconciliation of total segment results to (loss)/profit before income tax and transactions with unitholders is provided as follows:

	Year ended 31 December		
	2024 RMB'000	2023 RMB'000	
Segment results	984,030	1,364,151	
Net gains on derivative financial instruments	26,747	145,327	
Finance income	28,080	36,180	
Finance expenses	(1,000,713)	(1,069,506)	
Unallocated operating costs (Note)	(220,737)	(228,655)	
(Loss)/profit before income tax and transactions with unitholders	(182,593)	247,497	

Note: Unallocated operating costs include mainly the manager's fee, legal and professional expenses and other operating expenses.

## 5. REVENUE AND SEGMENT INFORMATION (continued)

A reconciliation of reportable segment assets to total assets is provided as follows:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Total reportable segment assets Unallocated assets	42,193,698 1,091,220	42,959,369 886,712
Total assets	43,284,918	43,846,081

Note: Unallocated assets include mainly cash and cash equivalents of the holding company and goodwill.

The Group's revenue by nature is as follows:

	Year ended 31 December	
	2024 20	
	RMB'000	RMB'000
Hotel and serviced apartment operations		
Room	335,486	319,532
Food and beverages	145,064	117,330
Others	27,273	98,772
Property rentals	1,523,713	1,551,221
	2,031,536	2,086,855

The following is an analysis of the Group's revenue by timing of satisfaction of performance obligations:

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Revenue recognised at a point in time	160,426	213,221
Revenue recognised over time	346,670	319,794
Other sources	1,524,440	1,553,840
	2,031,536	2,086,855

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## 6. EXPENSES BY NATURE, NET

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Property management fees (i) (Note 29(a))	47,105	47,469
Employee benefit expenses (Note 7)	113,511	116,149
Real estate tax	202,423	203,286
Flood prevention fee, urban construction and maintenance tax,		
education surcharge and local education surcharge	8,373	10,623
Withholding tax (ii)	42,390	40,633
Depreciation of property, plant and equipment (Note 13)	90,487	90,592
Depreciation of staff quarters (Note 14)	11,902	10,102
Depreciation of land use rights (Note 14)	49,285	49,285
Cost of inventories sold or consumed in operation	94,604	114,007
Other direct expenses on hotel and serviced apartments	99,500	101,424
Manager's fee (Note 8) (Note 29(a))	167,929	170,273
Trustee's fee (Note 29(a))	12,551	12,734
Valuation fees	995	1,162
Legal and professional fee	7,930	4,063
Auditor's remuneration	2,400	2,400
Bank charges	592	442
Foreign exchange losses/(gains) arising from operating activities	12,662	(23,402)
Impairment of goodwill	20,867	_
Write back of construction payable	(50,638)	_
Manager's fee adjustment	(7,354)	_
Others	18,870	27,696
Total operating expenses, net	946,384	978,938

#### Notes:

- (i) The Group received leasing, marketing and tenancy management services from three leasing agents, namely, Guangzhou Yuexiu Yicheng Business Operation Management Co., Ltd. ("Yicheng BM"), Guangzhou Baima Business Operation Management Co., Ltd. ("Baima BM") and Guangzhou IFC Business Management Co., Ltd. ("GZ IFC Management") (formerly named as Guangzhou Yuexiu Asset Management Company Limited ("GZ AM")).
- (ii) Withholding tax on the rental income and interest income derived from properties located in Chinese Mainland and held by BVI companies is calculated at a rate of 10%.

#### 7. EMPLOYEE BENEFIT EXPENSES

	Year ended 3	Year ended 31 December	
	2024 RMB'000	2023 RMB'000	
Wages, salaries and bonus	73,875	75,904	
Pension costs	9,342	8,518	
Social security costs and staff welfare	30,294	31,727	
	113,511	116,149	

#### Pension scheme arrangements

Certain subsidiaries of Yuexiu REIT in Chinese Mainland are required to participate in defined contribution retirement plans organised by the respective Provincial or Municipal Governments. The Group has no further obligation for the actual payment of pensions beyond its contributions. The state-sponsored retirement plans are responsible for the entire pension obligations payable to retired employees.

#### 8. MANAGER'S FEE

Pursuant to the Trust Deed, the Manager is entitled to receive remuneration for its services as the manager of Yuexiu REIT, which is the aggregate of a base fee of 0.3% per annum of the carrying value of the deposited property; a service fee of 3% per annum of net property income; a transaction fee of 1% of the consideration for the acquisition of any real estate from an external party and a transaction fee of 0.5% of the gross sale price of the disposal of any part of a deposited property comprising Real Estate, as defined in the Trust Deed.

	Year ended 3	Year ended 31 December	
	2024 RMB'000	2023 RMB'000	
Manager's fee:			
In the form of units	167,929	170,273	

Pursuant to the announcement dated 15 January 2024, all of the manager's fee for the year ended 31 December 2024, will be paid in the form of units. In accordance with the Trust Deed, the Manager fee units for the year ended 31 December 2024 are expected to be issued on 1 April 2025. Also in accordance with the Trust Deed, the issue price of the units (and consequentially the number of units to be issued to the Manager) will be calculated based on the higher of (i) the closing price of the units on the trading day immediately preceding 1 April 2025 and (ii) the average closing price of the units in the 10 trading days immediately preceding 1 April 2025.

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## 9. FINANCE INCOME

	Year ended 3	Year ended 31 December	
	2024 RMB'000	2023 RMB'000	
Interest income from bank deposits Interest income from a related company (Note 29(a))	24,618 3,462	32,727 3,453	
	28,080	36,180	

## **10. FINANCE EXPENSES**

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Interest expense for bank borrowings Interest expense for other borrowings Interest and finance charges paid/payable for lease liabilities (Note 14)	753,512 152,763 730	743,441 159,324 1,185
Amortisation of transaction costs for borrowings  Foreign exchange losses on financing activities	19,340 74,368	21,897 143,659
	1,000,713	1,069,506

## 11. INCOME TAX EXPENSE

For the subsidiaries incorporated and operated in Chinese Mainland, they are subject to corporate income tax at a rate of 25% under the Corporate Income Tax Law of the People's Republic of China (the "China CIT Law").

For other subsidiaries with operations in China, the corporate income tax was paid by way of withholding tax as disclosed in Note 6(ii).

No Hong Kong profits tax has been provided as the Group has no assessable profits in Hong Kong.

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Current income tax		
– corporate income tax	93,303	72,225
– withholding tax	36,047	43,664
Deferred income tax (Note 23)	24,646	135,563
	153,996	251,452

#### 11. INCOME TAX EXPENSE (continued)

The tax on the Group's (loss)/profit before income tax and transactions with unitholders differs from the theoretical amount that would arise using the corporate income tax rate of Chinese Mainland as follows:

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
(Loss)/profit before income tax and transactions with unitholders	(182,593)	247,497
Tax calculated at the domestic tax rate of 25%	(45,648)	61,874
Expenses not deductible for tax purposes	1,053	1,221
Under provision in prior years	4,958	2,027
Withholding tax on unremitted earnings of subsidiaries (Note a)	35,580	63,928
Utilisation of previously unrecognised tax losses	_	(831)
Tax losses for which no deferred income tax asset was recognised	195,158	176,412
Effect of different tax rates	30,427	23,978
Other tax deduction	(67,532)	(77,157)
	153,996	251,452

Note a:

According to the China CIT Law, a withholding tax of 10% or 5% will be levied on the immediate holding companies outside Chinese Mainland when their Chinese Mainland subsidiaries pay dividends out of profits earned after 1 January 2008.

## 12. (LOSS)/EARNINGS PER UNIT BASED UPON (LOSS)/PROFIT AFTER INCOME TAX BEFORE TRANSACTIONS WITH UNITHOLDERS ATTRIBUTABLE TO UNITHOLDERS

## (a) Basic

Basic (loss)/earnings per unit based upon (loss)/profit after income tax before transactions with unitholders attributable to unitholders is calculated by dividing the (loss)/profit after income tax before transactions with unitholders attributable to unitholders by the weighted average number of units in issue during the year.

	Year ended 3	31 December
	2024	2023
(Loss)/profit after income tax before transactions with unitholders attributable to unitholders (RMB'000)	(320,577)	4,625
Weighted average number of units in issue ('000)	5,002,642	4,842,400
Basic (loss)/earnings per unit (RMB)	(0.064)	0.001

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# 12. (LOSS)/EARNINGS PER UNIT BASED UPON (LOSS)/PROFIT AFTER INCOME TAX BEFORE TRANSACTIONS WITH UNITHOLDERS ATTRIBUTABLE TO UNITHOLDERS (continued)

#### (b) Diluted

Diluted (loss)/earnings per unit based upon (loss)/profit after income tax before transactions with unitholders attributable to unitholders is calculated by adjusting the weighted average number of units outstanding to assume conversion of all dilutive potential units. Yuexiu REIT has deferred units (Note 27) outstanding and the manager's fee in form of units during the year which are dilutive potential units. The deferred units outstanding and manager's fee in form of units during the year ended 31 December 2024 are not included in the calculation of diluted loss per unit because they are antidilutive for the year ended 31 December 2024.

	Year ended 31 December	
	2024	2023
(Loss)/profit after income tax before transactions with unitholders		
attributable to unitholders (RMB'000)	(320,577)	4,625
Weighted average number of units in issue ('000)	5,002,642	4,842,400
Adjustments for deferred units ('000)	_	232,809
Adjustments for manager's fee in form of units ('000)	_	149,122
Weighted average number of units for diluted		
(loss)/earnings per unit ('000)	5,002,642	5,224,331
Diluted (loss)/earnings per unit (RMB)	(0.064)	0.001

## 13. PROPERTY, PLANT AND EQUIPMENT

	Hotel and serviced apartments RMB'000	Office supplies RMB'000	Motor vehicles RMB'000	Total RMB'000
At 1 January 2023				
Cost	2,421,202	13,083	8,747	2,443,032
Accumulated depreciation	(927,266)	(12,839)	(8,308)	(948,413)
Fair value gains on revaluation	689,064			689,064
Net book amount	2,183,000	244	439	2,183,683
Year ended 31 December 2023				
Opening net book amount	2,183,000	244	439	2,183,683
Additions	20,340	_	_	20,340
Disposal	(6)	_	(41)	(47)
Depreciation (Note 6)	(90,592)	_	_	(90,592)
Fair value gains on revaluation	18,258	_		18,258
Closing net book amount	2,131,000	244	398	2,131,642
At 31 December 2023				
Cost	2,441,406	13,083	7,922	2,462,411
Accumulated depreciation	(1,017,728)	(12,839)	(7,524)	(1,038,091)
Fair value gains on revaluation	707,322			707,322
Net book amount	2,131,000	244	398	2,131,642
Year ended 31 December 2024				
Opening net book amount	2,131,000	244	398	2,131,642
Additions	15,739	_	_	15,739
Disposal	(123)	_	(282)	(405)
Depreciation (Note 6)	(90,487)	_	_	(90,487)
Fair value losses on revaluation	(82,129)	_		(82,129)
Closing net book amount	1,974,000	244	116	1,974,360
At 31 December 2024				
Cost	2,454,691	13,083	2,287	2,470,061
Accumulated depreciation	(1,105,884)	(12,839)	(2,171)	(1,120,894)
Fair value gains on revaluation	625,193	_	_	625,193
Net book amount	1,974,000	244	116	1,974,360

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#### 13. PROPERTY, PLANT AND EQUIPMENT (continued)

If hotel and serviced apartments had not been revalued, it would have been included in these consolidated financial statements at historical cost less accumulated depreciation of RMB1,187,645,000 (2023: RMB1,308,624,000).

As at 31 December 2024, property, plant and equipment with an aggregate carrying amount of RMB1,758 million (2023: RMB1,897 million) were pledged as collateral for the Group's bank borrowings (Note 26).

#### Valuation processes of the Group

The Group measures hotel and serviced apartments at fair value. Hotel and serviced apartments were revalued by Savills Valuation and Professional Services Limited ("Savills"), being an independent qualified valuer not related to the Group as at 31 December 2024 (2023: Savills).

The Group's finance department includes a team that reviews the valuations performed by the independent valuer for financial reporting purposes. This team reports directly to senior management. Discussions of valuation processes and results are held between management and the valuer at least once every six months, in line with the Group's interim and annual reporting dates.

At each financial year end, the finance department:

- Verifies all major inputs to the independent valuation report
- Assesses property valuation movement when compared to the prior year valuation report
- Holds discussions with the independent valuer

#### Valuation techniques

Fair value measurements using significant unobservable inputs

The fair value of the building portions of hotel and serviced apartments of Guangzhou International Finance Centre ("Guangzhou IFC") is derived using the depreciated replacement cost method.

The depreciated replacement cost method involves estimation of the market redevelopment costs of the building portions of hotel and serviced apartments of Guangzhou IFC which include building costs, finance costs and professional fee. Depreciation is also considered to reflect the physical deterioration, functional and economic obsolescence to derive the fair value.

The overall fair value (including land and building portions) of hotel and serviced apartments in Chinese Mainland is generally derived using the discounted cash flow analysis. Due to the lack of land transactions in market, the fair value of land, for disclosure purposes only as set out in Note 14, is therefore calculated as the difference between the overall fair value (including land and building portions) under the discounted cash flow analysis and the fair value of building portions under the depreciated replacement cost method.

The building portions of hotel and serviced apartments in property, plant and equipment are included in Level 3 (2023: Level 3) of the fair value hierarchy.

## 13. PROPERTY, PLANT AND EQUIPMENT (continued)

#### Significant inputs used to determine fair value

Building costs are estimated by reference to market construction costs of other similar buildings. The higher the building costs, finance costs and professional fee, the higher the fair value will be.

Discount rates are estimated by Savills (2023: Savills) based on the risk profile of hotel and serviced apartments being valued. The higher the rates, the lower the fair value will be. Prevailing market room rents are estimated based on recent lettings for hotel and serviced apartments in Chinese Mainland, within the subject properties and other comparable properties. The lower the rents, the lower the fair value will be.

The adopted valuation assumptions in the depreciated replacement cost method are summarised as follows:

#### As at 31 December 2024

	Depreciated replacement cost method		
	Building costs (RMB/m²)	Finance costs (% of construction costs)	Professional fee (% of construction costs)
Hotel	18,000	4.75	3
Serviced apartments	16,200	4.75	3

#### As at 31 December 2023

	Depreciated replacement cost method		
	Building costs (RMB/m²)	Finance costs (% of construction costs)	Professional fee (% of construction costs)
Hotel	19,000	4.75	3
Serviced apartments	17,100	4.75	3

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## 14. LEASE

The consolidated statement of financial position shows the following amounts relating to leases:

	Land use rights RMB'000	Staff quarters RMB'000	Total RMB'000
Right-of-use assets			
At 1 January 2023	1,182,832	32,916	1,215,748
Depreciation (Note 6)	(49,285)	(10,102)	(59,387)
At 31 December 2023	1,133,547	22,814	1,156,361
At 1 January 2024	1,133,547	22,814	1,156,361
Depreciation (Note 6)	(49,285)	(11,902)	(61,187)
At 31 December 2024	1,084,262	10,912	1,095,174

On 22 November 2022, the Group entered into a renewal lease contract with Guangzhou Yuexiu Star Apartment Management Co., Ltd. in respect of the staff quarters used as accommodation for some of the hospitality staff for a further term of three years with effect from 1 December 2022.

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Lease liabilities		
Current portion	11,826	11,965
Non-current portion	_	11,826
	11,826	23,791

As at 31 December 2024, the fair value of land use rights was approximately RMB2,840 million (2023: RMB2,657 million). The change in fair value is not reflected in the consolidated financial statements.

As at 31 December 2024, right-of-use assets were pledged with an aggregate net book amount of approximately RMB1,002 million (2023: RMB1,050 million) as collateral for the Group's bank borrowings (Note 26).

## 14. LEASE (continued)

The consolidated statement of profit or loss and other comprehensive income shows the following amounts relating to leases:

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Depreciation charge of right-of-use assets (Note 6)		
Land use rights	49,285	49,285
Staff quarters	11,902	10,102
	61,187	59,387
Interest expense (included in finance expenses) (Note 10)	730	1,185

The total cash outflows for leases in 2024 was RMB12,695,000 (2023: RMB12,207,000).

## 15. INVESTMENT PROPERTIES

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Opening balance	37,771,146	37,702,232
Exchange differences	2,150	1,619
Capitalised expenditure	42,571	39,716
Fair value (losses)/gains during the year, included in profit or loss under		
"Fair value (losses)/gains on investment properties"	(321,859)	27,579
Closing balance	37,494,008	37,771,146
Fair value (losses)/gains for the year included in profit or loss for assets held at the end of the year, under "Fair value (losses)/gains on		
investment properties"	(321,859)	27,579

In the consolidated statement of profit or loss and other comprehensive income, direct operating expenses relating to investment properties in 2024 amounted to RMB246,581,000 (2023: RMB291,931,000), among which, RMB31,949,000 (2023: RMB32,036,000) was related to investment properties that were vacant.

As at 31 December 2024, investment properties with an aggregate carrying value of approximately RMB3,720 million (2023: RMB3,753 million) were pledged as collateral for the Group's bank borrowings (Note 26).

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#### 15. INVESTMENT PROPERTIES (continued)

#### Valuation processes of the Group

The Group measures its investment properties at fair value. The investment properties were revalued by Savills, being an independent qualified valuer not related to the Group as at 31 December 2024 (2023: Savills).

The Group's finance department includes a team that reviews the valuations performed by the independent valuer for financial reporting purposes. This team reports directly to senior management. Discussions of valuation processes and results are held between management and the valuer at least once every six months, in line with the Group's interim and annual reporting dates.

At each financial year end, the finance department:

- Verifies all major inputs to the independent valuation report
- Assesses property valuation movement compared to the prior year valuation report
- Holds discussions with the independent valuer

#### Valuation techniques

### (a) Investment properties in Chinese Mainland

As at 31 December 2024 and 2023, Savills relied on the income capitalisation method as the primary approach and cross-checked by the direct comparison approach. The use of the income capitalisation method is in line with the market practice of property valuation for income-producing commercial assets which are the main asset class of the Group.

The income capitalisation method is based on the capitalisation of the current passing rental income and potential reversionary income of the property from the date of valuation at appropriate investment yields to arrive at the capital value. Appropriate adjustments or deductions for rent-free periods, ongoing vacancy voils, marketing periods and non-recoverable expenses for the vacant space have been considered.

The income capitalisation method is used to capitalise the unexpired rental income of contractual tenancies. It has also taken into account the reversionary market rent after the expiry of tenancies in capitalisation. The prevailing market rents adopted in the valuation have made reference to recent lettings and other similar comparable properties in the vicinity.

#### 15. INVESTMENT PROPERTIES (continued)

#### Valuation techniques (continued)

## (b) Investment properties in Hong Kong

As at 31 December 2024 and 2023, Savills relied on the direct comparison approach for the valuation of investment properties located in Hong Kong. Sales prices of comparable properties in close proximity are adjusted for differences in key attributes such as property size. The key input under this approach is the price per square foot from current year sales of comparable properties.

The investment properties are included in Level 3 (2023: Level 3) of the fair value hierarchy.

#### Significant inputs used to determine fair value

## (a) Investment properties in Chinese Mainland

Capitalisation rates are estimated by Savills as at 31 December 2024 and 2023 based on the risk profile of the properties being valued. The higher the rates, the lower the fair value will be.

Prevailing market rents are estimated based on recent lettings, within the subject properties and other comparable properties. The lower the rents, the lower the fair value will be.

The adopted valuation assumptions in the income capitalisation method are summarised as follows:

#### As at 31 December 2024

	Fair value (RMB'000)	Monthly market unit rent (RMB per sq.m.)	Capitalisation rate (per annum)
Office	26,955,600	75 to 274	4.50% to 7.00%
Wholesale and shopping mall	10,442,000	32 to 1,018	4.50% to 7.50%

### As at 31 December 2023

	Fair value (RMB'000)	Monthly market unit rent (RMB per sq.m.)	Capitalisation rate (per annum)
Office Wholesale and shopping mall	27,246,400	78 to 275	4.50% to 7.00%
	10,416,000	33 to 1,023	4.50% to 7.50%

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## 15. INVESTMENT PROPERTIES (continued)

## Significant inputs used to determine fair value (continued)

(b) Investment properties in Hong Kong

Sales prices are estimated based on recent market transactions. The higher the prices, the higher the fair value will be.

The adopted valuation assumption in the direct comparison approach is as follows:

#### As at 31 December 2024

	Fair value (RMB'000)	Unit sales price (HKD per sf.)
17/F, Hong Kong Yue Xiu Building	47,228	13,281
23/F, Hong Kong Yue Xiu Building	49,080	13,802

## As at 31 December 2023

	Fair value (RMB'000)	Unit sales price (HKD per sf.)
17/F, Hong Kong Yue Xiu Building	53,467	15,365
23/F, Hong Kong Yue Xiu Building	55,279	15,885

## 16. SUBSIDIARIES

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
GZI REIT (Holding) 2005 Company Limited <sup>3</sup>	Hong Kong, limited liability company	Investment holding	1 ordinary share of HK\$1	100%
Yuexiu REIT 2012 Company Limited <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Yuexiu REIT MTN Company Limited ("REIT MTN") <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
Yuexiu REIT 2013 Company Limited <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Partat Investment Limited <sup>4</sup>	British Virgin Islands, limited liability company	Leasing of commercial properties in Chinese Mainland	1 ordinary share of USD1	100%
Moon King Limited <sup>4</sup>	British Virgin Islands, limited liability company	Leasing of commercial properties in Chinese Mainland	1 ordinary share of USD1	100%
Full Estates Investment Limited <sup>4</sup>	British Virgin Islands, limited liability company	Leasing of commercial properties in Chinese Mainland	1 ordinary share of USD1	100%
Keen Ocean Limited <sup>4</sup>	British Virgin Islands, limited liability company	Leasing of commercial properties in Chinese Mainland	1 ordinary share of USD1	100%
Tower Top Development Ltd. ("Tower Top") <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	10,000 ordinary shares of USD1	99.99%
Bliss Town Holdings Ltd. <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	99.99%

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Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
Hoover Star International Ltd. <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	99.99%
Miller Win Group Ltd. <sup>4</sup>	British Virgin Islands, limited liabilit y company	Investment holding	1 ordinary share of USD1	99.99%
Shinning Opal Management Ltd. <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	99.99%
Ever Joint Investment International Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding	1 ordinary share of HK\$1	99.99%
Long Grace Holdings Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	1 ordinary share of HK\$1	99.99%
Profit Link Investment International Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	1 ordinary share of HK\$1	99.99%
San Bright Holdings Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	1 ordinary share of HK\$1	99.99%
Guangzhou Yuecheng Industrial Ltd. <sup>1,4</sup>	Chinese Mainland, limited liability company	Investment holding in Chinese Mainland	Registered capital of HK\$300 million	99.99%
Guangzhou Yuesheng Industrial Ltd. <sup>1,4</sup>	Chinese Mainland, limited liability company	Investment holding in Chinese Mainland	Registered capital of HK\$300 million	99.99%
Guangzhou Yuehui Industrial Ltd. <sup>1,4</sup>	Chinese Mainland, limited liability company	Investment holding in Chinese Mainland	Registered capital of HK\$300 million	99.99%
Guangzhou Yueli Industrial Ltd. <sup>1,4</sup>	Chinese Mainland, limited liability company	Investment holding in Chinese Mainland	Registered capital of HK\$300 million	99.99%

	Place of	Principal activities	Particulars of issued share	
Name	incorporation and kind of legal entity	and place of operation	capital/ registered capital	Interest held (Note)
Guangzhou Yue Xiu City Construction International Finance Centre Co., Ltd. <sup>4</sup>	Chinese Mainland, limited liability company	Property management and property leasing in Chinese Mainland	Registered capital of RMB2,650 million	98.99%
Guangzhou IFC Hospitality Management Co., Ltd. <sup>4</sup>	Chinese Mainland, limited liability company	Hospitality management in Chinese Mainland	Registered capital of RMB5 million	98.99%
Shanghai Hong Jia Real Estate Development Co., Ltd. <sup>1,4</sup>	Chinese Mainland, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of USD28.5 million	100%
Bestget Enterprises Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	257,614,000 ordinary shares of HK\$257,614,000	100%
Fully Cheer Management Ltd. <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Sure Win International Holdings Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	1 ordinary share of HK\$1	100%
Wuhan Yuexiu Property Development Limited <sup>2,4</sup>	Mainland China, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB2,200,000,000	67%
Yuexiu REIT 2017 Company Limited <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Wealthy Reach Holdings Limited <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%

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Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
Prime Glory Group Holdings Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding in Hong Kong	1 ordinary share of HK\$1	100%
Guangzhou Xiujiang Industries Development Co., Limited <sup>1,4</sup>	Chinese Mainland, limited liability company	Investment holding in Chinese Mainland	Registered capital of RMB550,000,000	100%
Hangzhou Yuehui Real Estate Development Co., Limited <sup>4</sup>	Chinese Mainland, limited liabilit company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB470,000,000	100%
Yuexiu REIT 2018 Company Limited <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
廣州晉耀置業有限公司 4	Chinese Mainland, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB1,000,000	100%
廣州譽耀置業有限公司4	Chinese Mainland, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB1,000,000	100%
廣州景耀置業有限公司 4	Chinese Mainland, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB1,000,000	100%

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
廣州佳耀置業有限公司4	Chinese Mainland, limited liability company	Leasing of commercial properties in Chinese Mainland	Registered capital of RMB1,000,000	100%
廣州匯盛實業投資合夥企業(有限合夥) 4	Chinese Mainland, limited liability company	Investing holding	Registered capital of RMB8,100,000,000	100%
廣州駿盛經濟資訊諮詢有限公司1.4	Chinese Mainland, limited liability company	Investing holding	Registered capital of RMB1,000,000	100%
Legend Smart (China) Limited <sup>4</sup>	Hong Kong, limited liability company	Investment holding	1 ordinary share of HK\$1	100%
Gain Force Investments Limited ("Gain Force") <sup>4</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Yuexiu REIT Secure Shell Limited ("Secure Shell") <sup>3</sup>	British Virgin Islands, limited liability company	Investment holding	1 ordinary share of USD1	100%
Blow Light Investments Limited <sup>4</sup>	Hong Kong, limited liability company	Leasing of commercial properties in Hong Kong	Registered capital of HK\$10,000	100%

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#### 16. SUBSIDIARIES (continued)

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Interest held (Note)
Artform Investment Limited <sup>4</sup>	Hong Kong, limited liability company	Leasing of commercial properties in Hong Kong	Registered capital of HK\$100,000	100%
Shine Wealth Investment Limited <sup>4</sup>	Hong Kong, limited liability company	Leasing of commercial properties in Hong Kong	1 ordinary share of HK\$1	100%
Artlife Investment Limited <sup>4</sup>	Hong Kong, limited liability company	Leasing of commercial properties in Hong Kong	1 ordinary share of HK\$1	100%

The non-controlling interests in respect of each subsidiary are not individually or collectively material to the Group.

#### Notes:

- <sup>1</sup> These companies are registered as wholly foreign owned enterprises under PRC law.
- These companies are registered as Sino-foreign equity joint ventures under PRC law.
- Shares of these companies are held directly by Yuexiu REIT.
- Shares of these companies are held indirectly by Yuexiu REIT.

## 17. DEFERRED ASSETS, PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

Rental income is recognised on an accrued basis by averaging out the impact of rent-free periods, contracted rental escalations and such other terms affecting the cash received from rental income under each tenancy agreement. Thus, rental income is recognised on a straight-line basis for the entire lease term of each tenancy agreement, which effectively amortises the impact of rent-free periods, contracted rental escalations and other relevant terms on the rental income over the relevant lease periods. The temporary difference between the rental income as set out in the lease agreements and accounting rental income is reflected as deferred assets. Deferred assets which are expected to be realised within twelve months after the balance sheet date are classified as current assets. The balance of prepayments, deposits and other receivables mainly represents other tax prepayments, deposits for utilities and property maintenance fund. The deferred assets, prepayments, deposits and other receivables are denominated in RMB and HKD.

#### **18. GOODWILL**

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Cost Accumulated impairment	859,868 (20,867)	859,868 —
Net book amount	839,001	859,868

Goodwill is monitored by management. The goodwill is presented below:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
The PRC	839,001	859,868

Goodwill of the Group mainly represents the deferred income tax liabilities in relation to the investment properties acquired through business combinations. Each entity held the investment properties is identified as a separate cash-generating unit. The recoverable amount of each cash-generating unit has been determined based on a value in use calculation using cash flow projections based on the forecast covering a five-year period approved by senior management. The discount rate applied to the cash flow projections is 7.51% (2023: 7.86%). The growth rate used to extrapolate the cash flows beyond the five-year period is 2% (2023: 3%). Other key assumptions used for goodwill impairment are consistent with those used in the valuation of investment properties.

The results of the tests undertaken as at 31 December 2024 indicated there is an impairment loss for the investment property in Wuhan. A fully impairment of RMB20,867,000 was provided. The impairment was attributable to the overall decline of rental market in Wuhan.

## 19. DERIVATIVE FINANCIAL INSTRUMENTS

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Foreign exchange contracts	_	12,015

The notional principal amounts of the outstanding foreign exchange forward contracts at 31 December 2023 were HK\$1,120,000,000 due on 28 May 2024. During the year, the foreign exchange forward contracts have been settled.

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## 19. DERIVATIVE FINANCIAL INSTRUMENTS (continued)

The following amounts were recognised in profit or loss in relation to derivatives:

	As at 31 December  2024 2023  RMB'000 RMB'000	
Unrealised fair value changes of derivative financial instruments  Net realised gains from derivative financial instruments	 26,747	35,277 110,050
	26,747	145,327

## 20. TRADE AND LEASE RECEIVABLES

	As at 31 December  2024 2023  RMB'000 RMB'000	
Trade and lease receivables Loss allowance	20,751 (1,976)	23,523 (1,294)
Trade and lease receivables, net	18,775	22,229

Due to the short-term nature of the current receivables, the fair values of trade and lease receivables approximate to their carrying amounts.

The credit terms of the Group are generally within three months. The aging analysis of trade and lease receivables by the invoice date is as follows:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
0 - 30 days 31 - 90 days 91 - 180 days	13,363 4,590 815	16,902 4,339 572
181 - 365 days  Over 1 year	1,700 283	257 1,453
	20,751	23,523

The Group applies the HKFRS 9 simplified approach, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

The Group's trade and lease receivables are mainly denominated in RMB.

#### 21. INVENTORIES

The balance of inventories mainly consists of food, beverage, consumables and operating supplies.

#### 22. BANK DEPOSITS AND CASH AND CASH EQUIVALENTS

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Cash at banks and on hand	1,294,763	1,233,148
Bank deposits with original maturity of less than three months	101,391	184,579
Cash and cash equivalents  Bank deposits with original maturity of more than three months	1,396,154	1,417,727
and less than twelve months	50,000	90,000
Bank deposits with original maturity of more than twelve months	_	20,000
Total	1,446,154	1,527,727
Maximum exposure to credit risk	1,445,804	1,527,377

As at 31 December 2024, included in the bank deposits and cash and cash equivalents of the Group are bank deposits of approximately RMB1,104,452,000 (2023: RMB1,289,621,000) denominated in RMB, which is not a freely convertible currency in the international market. The remittance of these funds out of Chinese Mainland is subject to exchange control restrictions imposed by the Chinese government.

The credit quality of bank deposits and cash and cash equivalents has been assessed by reference to external credit ratings (if available) or to historical information about the counterparty default rates as disclosed in Note 3(a)(ii). The existing counterparties do not have defaults in the past.

The carrying amounts of bank deposits and cash and cash equivalents approximate to their fair values.

The effective interest rates (per annum) of the deposits at the balance sheet date were as follows:

	As at 31 December	
	2024	2023
Bank deposits with original maturity of more than twelve months	_	2.60%
Bank deposits with original maturity of less than twelve months	1.25% to 4.15%	1.70% to 4.90%

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## 22. BANK DEPOSITS AND CASH AND CASH EQUIVALENTS (continued)

Bank deposits and cash and cash equivalents are denominated in the following currencies:

	As at 31 [	As at 31 December	
	2024 RMB'000	2023 RMB'000	
RMB	1,104,801	1,289,971	
HK\$	324,852	221,353	
USD	16,501	16,403	
	1,446,154	1,527,727	

## 23. DEFERRED TAX LIABILITIES

The movements in the net deferred tax liabilities are as follows:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Beginning of the year  Deferred taxation charged to profit or loss (Note 11)  Deferred taxation (credited)/charged to reserves	5,521,648 24,646 (23,002)	5,380,971 135,563 5.114
End of the year	5,523,292	5,521,648

The movements in deferred tax assets (prior to offsetting the balances within the same taxation jurisdiction) during the year are as follows:

	Tax losses and others RMB'000
At 1 January 2023	18,633
Charged to profit or loss	(5,029)
At 31 December 2023	13,604
At 1 January 2024	13,604
Charged to profit or loss	(2,564)
At 31 December 2024	11,040

## 23. DEFERRED TAX LIABILITIES (continued)

The movements in deferred tax liabilities (prior to offsetting the balances within the same taxation jurisdiction) during the year are as follows:

	Fair value change RMB'000	Withholding tax in respect of unremitted earnings of subsidiaries RMB'000	Accelerated depreciation allowance and others RMB'000	Total RMB'000
Year ended 31 December 2023				
At 1 January 2023	3,805,054	635,601	958,949	5,399,604
Charged to profit or loss	30,667	20,264	79,603	130,534
Charged to reserves	4,565	549	_	5,114
At 31 December 2023	3,840,286	656,414	1,038,552	5,535,252
Year ended 31 December 2024				
At 1 January 2024	3,840,286	656,414	1,038,552	5,535,252
(Credited)/charged to profit or loss	(72,546)	(467)	95,095	22,082
Credited to reserves	(20,532)	(2,470)		(23,002)
At 31 December 2024	3,747,208	653,477	1,133,647	5,534,332

## **24. TRADE PAYABLES**

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Trade payables	16,517	14,263

The aging analysis of the trade payables, based on their invoice date, is as follows:

	As at 31 Do	As at 31 December	
	2024 RMB'000	2023 RMB'000	
0 - 30 days 31 - 90 days 91 - 180 days 180 - 365 days	9,585 5,111 1,272 549	7,796 3,443 970 761	
Over 1 year	16,517	1,293 14,263	

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## 25. RENTAL DEPOSITS, RECEIPTS IN ADVANCE, ACCRUALS AND OTHER PAYABLES

	As at 31 [	As at 31 December	
	2024	2023	
	RMB'000	RMB'000	
Rental deposits			
Current portion	218,685	216,442	
Non-current portion	163,143	192,097	
	381,828	408,539	
Receipts in advance			
Current portion	102,138	111,392	
Accrued urban real estate tax	53,752	54,137	
Accrued withholding tax payable	9,663	7,050	
Accrued surcharge tax	21,659	15,568	
Construction payable	121,852	179,854	
Transaction costs payable for the acquisition of Gain			
Force (the "Acquisition") (i)	_	7,731	
Accrued interest expenses	113,410	93,106	
Accruals for other operating expenses	122,292	132,065	
Accruals and other payables	442,628	489,511	
	926,594	1,009,442	

- (i) On 23 December 2021, the Group completed the acquisition of the 100% equity interests in Gain Force and its subsidiaries, which are engaged in the leasing of Yuexiu Financial Tower, an international Grade A office building located in Guangzhou.
- (ii) The carrying amounts of rental deposits, receipts in advance and accruals and other payables approximate to their fair values. The majority of the Group's rental deposits, receipts in advance and accruals and other payables are denominated in RMB and HKD.

## 26. BORROWINGS

	As at 31 [	As at 31 December	
	2024	2023	
	RMB'000	RMB'000	
Current			
Short-term bank borrowings			
- Unsecured	530,000	_	
Current portion of long-term borrowings			
Bank borrowings			
– Secured (Note a)	165,000	165,000	
- Unsecured	3,912,000	4,664,882	
Other borrowings, unsecured (Note b)	_	1,014,799	
	4,607,000	5,844,681	
Non-current			
Long-term borrowings			
Bank borrowings			
– Secured (Note a)	4,947,900	5,110,233	
- Unsecured	10,727,544	9,804,443	
Other borrowings, unsecured (Note b)	4,374,512	5,339,880	
Total long-term borrowings	20,049,956	20,254,556	
Less: current portion of long-term borrowings	(4,077,000)	(5,844,681)	
Non-current portion of long-term borrowings	15,972,956	14,409,875	
Analysed into:			
Unsecured	15,632,056	15,144,323	
Secured	4,947,900	5,110,233	
	20,579,956	20,254,556	

#### Note a:

As at 31 December 2024, bank loans of approximately RMB4,948 million (2023: RMB5,110 million) are secured by certain parts of Guangzhou IFC with a carrying value of RMB6,480 million (2023: RMB6,700 million).

The Group's borrowings are repayable as follows:

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Within one year Between one year and five years	4,607,000 15,972,956	5,844,681 14,409,875
	20,579,956	20,254,556

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## 26. BORROWINGS (continued)

The effective interest rates (per annum) of the borrowings at the balance sheet date were as follows:

	As at 31 December	
	2024	2023
RMB	3.63%	3.49%
HK\$	6.17%	6.39%
USD	2.72%	2.72%

The carrying amounts of the borrowings are denominated in RMB, HK\$ and USD and approximate to their fair values.

	As at 31 December		
	2024 RMB'000	2023 RMB'000	
RMB	12,330,465	7,954,404	
HK\$	5,373,870	9,473,012	
USD	2,875,621	2,827,140	
	20,579,956	20,254,556	

#### Note b:

On 2 February 2021, REIT MTN, a wholly owned subsidiary of Yuexiu REIT, issued and sold a total principal amount of USD\$400 million of 2.65% notes due in February 2026 to investors under the MTN Programme, which was updated in January 2021.

On 28 May 2019 and 14 June 2019, REIT MTN, issued and sold HK\$770 million and HK\$350 million principal amounts of 3.6% additional notes to investors under the MTN Programme, which were matured and have been repaid in 2024.

On 24 March 2023, MOON KING LIMITED, a wholly owned subsidiary of Yuexiu REIT, issued and sold a RMB1,500 million principal amount of 4.15% guaranteed notes due in March 2026.

#### 27. NET ASSETS ATTRIBUTABLE TO UNITHOLDERS

	Year ended 31 December	
	2024 RMB'000	2023 RMB'000
Opening balance	15,632,979	16,104,395
Issuance of units	141,954	167,832
Transfer to the consolidated statement of profit or loss and		
other comprehensive income	(611,600)	(187,476)
Distributions paid during the year	(333,955)	(451,772)
Closing balance	14,829,378	15,632,979

The movements in the number of existing units are as follows:

	Year ended 31 December	
	2024	2023
Units in issue ('000)		
Opening balance	4,915,738	4,783,780
Manager's fee in form of units (Note a)	155,000	109,958
Issuance of deferred units during the year (Note b)	20,000	22,000
Closing balance	5,090,738	4,915,738

Note a:

During the year, 155,000,000 units were issued for payment of the manager's fee (2023: 109,957,846 units).

Note b:

Pursuant to the terms disclosed in the circular dated 30 June 2012, Yuexiu REIT will, on 31 December of each year, issue to YXP a certain number of units starting from 31 December 2016 (the "Deferred Units"). The number of Deferred Units to be issued to YXP each year, when aggregated with the Manager Fee Units to be issued within 12 months of the issue, will be limited to the maximum number of units which will not trigger an obligation on the part of YXP to make a mandatory general offer under Rule 26 of the Takeovers Code for all units not already owned or agreed to be acquired by YXP at the relevant time. Accordingly, 20,000,000 Deferred Units were issued on 31 December 2024 (2023: 22,000,000 Deferred Units).

Pursuant to the terms disclosed in the 2021 Circular, in light of the subscription price of the Rights Issue (being HK\$3.20) being at a discount greater than 10% of the average of the daily closing prices of the Units for the five consecutive trading days preceding the date of the announcement (being HK\$3.67), which was made on 24 October 2021 in relation to the Acquisition, the issue price for the Deferred Units (the "Deferred Units Issue Price") shall be adjusted by multiplying the current Deferred Units Issue Price (being HK\$4.00 per unit) by the fraction as set out under the indebtedness agreement dated 28 May 2012 between YXP, the Trustee and the Manager and further described in the 2021 Circular (the "Deferred Units Issue Price Adjustment"). The adjusted Deferred Units Issue Price is HK\$3.86 per unit and the number of Deferred Units to be issued was adjusted to 329,809,000 units following the Deferred Units Issue Price Adjustment. The Deferred Units Issue Price Adjustment took effect upon the completion of the Rights Issue on 26 January 2022.

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## 28. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

(a) Reconciliation of (loss)/profit before income tax and transactions with unitholders to cash generated from operations:

	Year ended 31 December		
	2024	2023	
	RMB'000	RMB'000	
(Loss)/profit before income tax and transactions with unitholders	(182,593)	247,497	
Adjustments for:			
– Depreciation expenses of property, plant and equipment	90,487	90,592	
- Depreciation of right-of-use assets	61,187	59,387	
– Amortisation of transaction costs for bank borrowings	19,340	21,897	
– Foreign exchange losses on financing activities	74,368	143,659	
- Fair value losses/(gains) on investment properties	321,859	(27,579)	
– Fair value gains on derivative financial instruments	(26,747)	(145,327)	
- Foreign exchange losses/(gains) on operating activities	16,583	(23,402)	
– (Gains)/losses on disposal of property, plant and equipment	(46)	6	
– Impairment allowance for trade and lease receivables	682	529	
- Interest income	(28,080)	(36,180)	
– Interest and finance charges paid/payable for lease liabilities	730	1,185	
– Interest expenses	906,275	902,765	
– Manager's fee adjustment	(7,354)	_	
- Write back of construction payable	(50,638)	_	
– Goodwill impairment	20,867	_	
Changes in working capital:			
– Deferred assets	50,912	36,525	
- Inventories	217	3	
– Trade and lease receivables	4,136	10,444	
- Amounts due from related parties	(97,797)	(13,222)	
– Prepayments, deposits and other receivables	(5,507)	7,276	
– Trade payables	2,254	(10,927)	
– Rental deposits	(26,711)	12,314	
– Receipts in advance	(9,254)	14,839	
– Accruals and other payables	(22,821)	28,647	
– Amounts due to related parties	133,804	131,162	
Cash generated from operations	1,246,153	1,452,090	

## (b) Major non-cash transaction:

During the year ended 31 December 2024, 155,000,000 units (2023: 109,957,846 units) amounting to RMB141,953,880 (2023: RMB167,832,130) were issued for payment of the manager's fee.

## 28. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

## (c) Debt reconciliation

	Liabilities from financing activities				
	Lease liabilities RMB'000	Derivative financial instruments, net RMB'000	Borrowings - repayable within one year RMB'000	Borrowings - repayable after one year RMB'000	Total RMB'000
Debt as at 1 January 2023	(33,002)	76,854	(4,364,124)	(15,541,033)	(19,861,305)
Cash flows	12,207	(210,258)	_	_	(198,051)
Proceeds from new borrowings	_	_	_	(6,776,240)	(6,776,240)
Repayment of borrowings	_	_	4,449,197	2,348,331	6,797,528
Interest expense on lease liabilities	(2,996)	_	_	_	(2,996)
Other non-cash movements	_	145,419	(5,929,754)	5,559,067	(225,268)
Debt as at 31 December 2023	(23,791)	12,015	(5,844,681)	(14,409,875)	(20,266,332)

	Liabilities from financing activities				
	Lease liabilities RMB'000	Derivative financial instruments, net RMB'000	Borrowings - repayable within one year RMB'000	Borrowings - repayable after one year RMB'000	Total RMB'000
Debt as at 1 January 2024	(23,791)	12,015	(5,844,681)	(14,409,875)	(20,266,332)
Cash flows	11,965	(40,889)	_	_	(28,924)
Proceeds from new borrowings	_	_	(530,000)	(5,439,453)	(5,969,453)
Repayment of borrowings	_	_	5,768,129	165,000	5,933,129
Interest expense on lease liabilities	(730)	_	_	_	(730)
Interest element of lease liabilities	730	_	_	_	730
Other non-cash movements	_	28,874	(4,000,448)	3,711,372	(260,202)
Debt as at 31 December 2024	(11,826)	_	(4,607,000)	(15,972,956)	(20,591,782)

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## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES

As at 31 December 2024, the Group was significantly influenced by YXP (incorporated in Hong Kong), which owns approximately 39% (2023: 38%) of Yuexiu REIT's units. The remaining 61% (2023: 62%) of the units are widely held.

The table set forth below summarised the names of connected/related companies and nature of relationship with Yuexiu REIT as at 31 December 2024:

Connected/related companies	Relationship with Yuexiu REIT
Yuexiu Property Company Limited ("YXP")	A major unitholder of Yuexiu REIT
The Manager	A subsidiary of YXP
GZ IFC Management <sup>1</sup>	A subsidiary of YXP
Yicheng BM <sup>1</sup>	A subsidiary of YXP
Guangzhou White Horse Clothings Market Ltd. ("White Horse JV")	A subsidiary of YXP
Baima BM	A subsidiary of YXP
Guangzhou Yuexiu Xingye Property Agent Ltd. ("Xingye") 1	A subsidiary of YXP
Guangzhou City Construction and Development Co., Ltd. ("GCCD") <sup>1</sup>	A subsidiary of YXP
Guangzhou Construction & Development Holdings (China) Limited ("GCD (China)")	A subsidiary of YXP
Guangzhou Yuexiu Holdings Limited ("GZYX") 1	Immediate holding company of Yue Xiu
Guangzhou Yuexiu Enterprises (Holdings) Ltd. ("YXE") 1	A subsidiary of GZYX
Guangzhou Yuexiu Capital Holdings Group Co., Ltd. ("GZYCHG")	A subsidiary of GZYX
Yue Xiu Enterprises (Holdings) Limited ("Yue Xiu")	A major shareholder of YXP
Guangzhou City Construction and Development Group Co., Ltd. ("GCCD BVI")	A subsidiary of YXE
Guangzhou Grandcity Development Ltd.	A subsidiary of YXP
Guangzhou Yue Xiu City Construction Jones Lang LaSalle Property Services Co., Ltd. ("GZ JLL") 1	A subsidiary of YXP
Guangzhou Suiqiao Development Co., Ltd. ("Suiqiao") 1	A subsidiary of Yue Xiu
Yue Xiu Investment Consultants Limited ("YXIC") 1	A subsidiary of YXE
Guangzhou Yuexiu Industrial Investment Fund Management Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG
Guangzhou Yuexiu Financial Leasing Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG
Guangzhou Yuexiu Capital Holdings Co., Ltd. 1	A subsidiary of GZYCHG
Guangzhou Yue Xiu Enterprises Development Ltd.	A subsidiary of YXE
Guangzhou Yue Tong Expressway Operations and  Management Company Limited ("Yue Tong") <sup>1</sup>	A subsidiary of Yue Xiu
Guangzhou Yue Peng Information Ltd. ("Yue Peng") <sup>1</sup>	A subsidiary of Yue Xiu
Yuexiu (China) Transport Infrastructure Investment Company Limited <sup>1</sup>	A subsidiary of Yue Xiu
Yuexiu Transport Infrastructure Limited ("Yuexiu Transport")	A subsidiary of Yue Xiu
Chong Hing Bank Limited ("Chong Hing Bank") <sup>1</sup>	A subsidiary of Yue Xiu

## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

The table set forth below summarised the names of connected/related companies and nature of relationship with Yuexiu REIT as at 31 December 2024 (Continued):

Connected/related companies	Relationship with Yuexiu REIT
Chong Hing Bank Limited Guangzhou Sub-Branch ("Chong Hing Guangzhou") <sup>1</sup>	A subsidiary of Yue Xiu
Chong Hing Bank Limited Shanghai Branch ("Chong Hing Shanghai") <sup>1</sup>	A subsidiary of Yue Xiu
Guangzhou Paper Group Ltd. 1	A subsidiary of YXE
Guangzhou Futures Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG
廣州市祥港房地產開發有限公司	A subsidiary of YXP
廣州市宏錦房地產開發有限公司	A subsidiary of YXP
廣州東耀房地產開發有限公司	A subsidiary of YXP
廣州市城建開發集團名特網絡發展有限公司「	A subsidiary of GZYX
廣州鵬燁貿易有限公司 1	A subsidiary of YXP
Guangzhou Yuexiu Financial Technology Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG
Shanghai Yuexiu Finance Leasing Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG
武漢康景實業投資有限公司 1	A subsidiary of YXP
廣州城建開發設計院有限公司「	A subsidiary of GZYX
廣州越秀商業地產經營管理有限公司 1	A subsidiary of YXP
Yue Xiu Consultants (Shenzhen) Co., Ltd.	A subsidiary of Yue Xiu
杭州越秀房地產開發有限公司「	A subsidiary of YXP
杭州越榮房地產開發有限公司	A subsidiary of YXP
杭州盛寅房地產開發有限公司	A subsidiary of YXP
杭州豐勝房地產開發有限公司	A subsidiary of YXP
杭州杭秀房地產開發有限公司「	A subsidiary of YXP
杭州越嘉房地產開發有限公司 1	A subsidiary of YXP
武漢越秀商業管理有限公司1	A subsidiary of YXP
廣州市品秀房地產開發有限公司	A subsidiary of YXP
Guangzhou Yuexiu Business Operation Management Co., Ltd. <sup>1</sup>	A subsidiary of YXP
廣州越秀星寓公寓管理有限公司	A subsidiary of YXP
廣州雋越房地產開發有限責任公司	A subsidiary of YXP
廣州越秀資本投資管理有限公司「	A subsidiary of GZYCHG
Guangzhou Yuexiu Kunpeng Private Equity Fund Management Co., Ltd.	A subsidiary of GZYCHG
廣州悦秀智訊科技信息有限公司「	A subsidiary of YXP
廣州白馬電子商務股份有限公司	A subsidiary of YXE
廣州城建開發裝飾有限公司 1	A subsidiary of YXP
廣州越秀城開房地產開發有限公司 1	A subsidiary of YXP
廣州城建開發工程造價諮詢有限公司 1	A subsidiary of YXP
廣期資本管理 (上海) 有限公司 1	A subsidiary of GZYCHG

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## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

The table set forth below summarised the names of connected/related companies and nature of relationship with Yuexiu REIT as at 31 December 2024 (Continued):

Connected/related companies	Relationship with Yuexiu REIT
廣州資產管理有限公司1	A subsidiary of GZYCHG
廣州東秀房地產開發有限公司 1	A subsidiary of YXP
廣州越秀華城房地產開發有限公司「	A subsidiary of YXP
廣州皇上皇集團股份有限公司1	A subsidiary of YXE
廣州風行乳業股份有限公司 1	A subsidiary of YXE
金鷹基金管理有限公司1	A subsidiary of GZYCHG
廣州宏勝房地產開發有限公司1	A subsidiary of YXP
廣州裕秀房地產開發有限公司1	An associate of YXP
廣州越冠房地產開發有限公司1	A subsidiary of YXP
廣州匯城實業發展有限公司 1	A subsidiary of YXP
廣州敏秀房地產開發有限公司1	A joint venture of YXP
廣州南方智媒產業園有限公司1	A subsidiary of YXP
廣州樾富房地產開發有限公司 1	A subsidiary of YXP
廣州市品薈房地產開發有限公司 1	A subsidiary of YXP
廣州越宏房地產開發有限公司1	An associate of YXP
廣州市佰城投資發展有限公司1	A subsidiary of YXP
Guangzhou Yuexiu Foods Group Co., Ltd. ("Yuexiu Foods") 1	A subsidiary of YXE
廣州越秀投資發展有限公司1	A subsidiary of YXE
廣州越創智數信息科技有限公司 1	A subsidiary of YXP
廣州皇上皇食品商貿有限公司1	A subsidiary of YXE
廣州市品輝房地產開發有限公司1	A subsidiary of YXP
廣州市品悦房地產開發有限公司 1	A subsidiary of YXP
廣州鳴泉居會議中心有限公司 1	A subsidiary of GZYX
廣州市悦冠智能科技有限公司1	A subsidiary of YXP
廣州悦秀會信息科技有限公司 1	A subsidiary of YXP
輝山乳業 (瀋陽) 銷售有限公司 1	A subsidiary of YXE
廣州市品臻房地產開發有限公司 1	An associate of YXP
廣州越秀物業發展有限公司 1	A subsidiary of YXP
廣州越建工程管理有限公司「	A subsidiary of YXP
廣州市穗港澳合作交流促進會 1	A subsidiary of YXP
湖北悦秀薈房地產經紀有限公司 1	A subsidiary of YXP
廣州越達投資有限責任公司 1	A subsidiary of Yue Xiu
Guangzhou Yuexiu Venture Investment Fund Management Co., Ltd. <sup>1</sup>	A subsidiary of GZYCHG

## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

The table set forth below summarised the names of connected/related companies and nature of relationship with Yuexiu REIT as at 31 December 2024 (Continued):

Connected/related companies	Relationship with Yuexiu REIT
廣州越創房地產開發有限公司「	An associate of YXP
Dragon Yield Holding Limited ("Dragon Yield")	A subsidiary of YXP
The Trustee	The Trustee of Yuexiu REIT
The Hongkong and Shanghai Banking Corporation Limited and its subsidiaries (the "HSBC Group")	Associates of the Trustee
Yue Xiu Securities Company Limited	A subsidiary of GZYX
Guangzhou Guang Zheng Hang Seng Research Co., Ltd. ("Guang Zheng")	A subsidiary of GZYCHG
Guangzhou Securities Co., Limited	A subsidiary of GZYCHG
廣州越秀地產工程管理有限公司	A subsidiary of YXP
中信証券華南股份有限公司	A subsidiary of GZYCHG
Guangzhou Yuexiu Property Development Co., Ltd.	A subsidiary of YXP
廣州天盈房地產開發有限公司	A subsidiary of YXP
廣州天越房地產開發有限公司	A subsidiary of YXP
杭州燚樂實業投資有限公司	A subsidiary of YXP
廣州城建開發宏城車場物業管理有限公司	A subsidiary of YXP
Guangzhou Yuexiu Fengxing Foods Group Co., Ltd ("YX Fengxing Foods")	A subsidiary of YXE
Savills Valuation and Professional Services Limited	The current principal valuer of
(the "Incumbent Valuer")	Yuexiu REIT
廣州國金商業經營管理有限公司上海分公司	A subsidiary of YXP

These connected companies are also considered as related companies of the Group. Transactions and balances carried out with these related companies are disclosed in notes (a) and (b) below.

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## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

## (a) Transactions with connected/related companies

	Year ended 31 December	
	2024	2023
	RMB'000	RMB'000
Asset management fee paid/payable to		
– the Manager	167,929	170,273
Property management fees paid/payable to		
– Yicheng BM	24,347	25,284
– Baima BM	6,170	5,517
– GZ IFC Management	16,588	16,668
Rental income received/receivable from		
– Xingye	263	2,677
– Yicheng BM	7,761	7,760
- GCCD	16,292	16,363
– YXE	_	9,416
– Suiqiao	553	569
– Guangzhou Futures Co., Ltd.	429	860
– Guangzhou Yuexiu Industrial Investment Fund Management Co., Ltd.	946	995
– GZ JLL	18,402	19,646
– Guangzhou Yuexiu Financial Leasing Co., Ltd.	16,069	13,572
– GZ IFC Management	13,387	10,727
– Guangzhou Yuexiu Capital Holdings Co., Ltd.	24,781	23,474
– Yue Tong	9,051	2,072
– Yue Peng	735	756
– Guangzhou Paper Group Ltd.	279	279
– Chong Hing Guangzhou	16,817	16,315
– Chong Hing Shanghai	5,441	5,303
- 廣州市城建開發集團名特網絡發展有限公司	_	1,278
- 廣州鵬燁貿易有限公司	2,205	1,870
– Guangzhou Yuexiu Financial Technology Co., Ltd.	401	406
– Shanghai Yuexiu Finance Leasing Co., Ltd.	5,876	5,965

## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

## (a) Transactions with connected/related companies (continued)

	Year ended 31 December		
	2024	2023	
	RMB'000	RMB'000	
Rental income received/receivable from			
- 武漢越秀商業管理有限公司	2,827	3,095	
- 廣州城建開發設計院有限公司	931	1,676	
- 廣州越秀商業地產經營管理有限公司	810	651	
- 廣州越秀資本投資管理有限公司	4,084	4,227	
- 杭州越秀房地產開發有限公司	5,352	5,337	
– Guangzhou Yuexiu Business Operation Management Co., Ltd.	_	6	
- 廣州悦秀智訊科技信息有限公司	3,163	2,290	
- 廣州城建開發工程造價諮詢有限公司	_	667	
- 廣州城建開發裝飾有限公司	_	303	
- 廣期資本管理(上海)有限公司	3,700	3,182	
- 廣州資產管理有限公司	18,181	17,705	
- 廣州越達投資有限責任公司	_	7,227	
– Guangzhou Yuexiu Venture Investment Fund Management Co., Ltd.	5,717	4,297	
– the HSBC Group	1,435	_	
- 廣州國金商業經營管理有限公司上海分公司	1,138	_	
- 杭州燚樂實業投資有限公司	817	_	
- 廣州越秀城開房地產開發有限公司	1,866	10,824	
- 廣州越秀華城房地產開發有限公司	40,550	40,271	
- 廣州越宏房地產開發有限公司	16	8,808	
- 廣州市佰城投資發展有限公司	8,818	8,794	
– GZYX	62,742	55,790	
- 廣州越秀投資發展有限公司	279	279	
- 廣州越創智數信息科技有限公司	323	358	
- 杭州杭秀房地產開發有限公司	800	1,066	
- 杭州越嘉房地產開發有限公司	1,624	2,163	
- 金鷹基金管理有限公司	8,033	8,011	
- 廣州宏勝房地產開發有限公司	_	4,732	
- 廣州市品輝房地產開發有限公司	_	818	
- 廣州越冠房地產開發有限公司	4,065	6,225	

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## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

(a) Transactions with connected/related companies (continued)

	Year ended 31 December		
	2024	2023	
	RMB'000	RMB'000	
Rental income received/receivable from			
- 廣州市品悦房地產開發有限公司	2,888	1,636	
- 廣州市穗港澳合作交流促進會	390	387	
- 廣州市品薈房地產開發有限公司	6,354	404	
- 廣州鳴泉居會議中心有限公司	_	35	
- 廣州市品臻房地產開發有限公司	2,132	8,433	
- 廣州市悦冠智能科技有限公司	1,794	522	
- 廣州悦秀會信息科技有限公司	14	11	
- 輝山乳業 (瀋陽) 銷售有限公司	45	491	
- 廣州越建工程管理有限公司	4,507	2,982	
- 廣州天盈房地產開發有限公司	13,578	_	
- 廣州天越房地產開發有限公司	8,928	_	
- 廣州越秀物業發展有限公司	9,621	26	
– YXP	1,546	1,664	
– the Manager	847	833	
– Yuexiu Transport	847	833	

## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

## (a) Transactions with connected/related companies (continued)

	Year ended 31 December		
	2024 RMB'000	2023 RMB'000	
Naming right income received/receivables from – YXP	-	20,000	
Interest income received/receivable from  — GCCD  — Chong Hing Guangzhou  — the HSBC Group	3,462 326 644	3,453 592 54	
Trustee's fee paid/payable to - the Trustee	12,551	12,734	
Principal element of lease payments paid to - 廣州越秀星寓公寓管理有限公司	12,695	12,207	
Interest expense paid/payable to  – the HSBC Group  – YXIC  – Chong Hing Guangzhou  – YXP	18,925 14,234 54 —	18,429 5,038 — —	
Bond underwriter's fee paid/payable to  – the HSBC Group  – the Chong Hing Bank  – Yue Xiu Securities Company Limited	1 43 56	2 36 47	
Commercial insurance fee paid to  – the Chong Hing Insurance	16	_	

#### Note:

i) All transactions with connected/related companies were carried out in accordance with the terms of the relevant agreements governing the transactions.

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## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

#### (b) Balances with related companies

	As at 31 December		
	2024	2023	
	RMB'000	RMB'000	
Amount due from GCCD (i)	142,212	42,063	
Amount due from YXP	_	10,000	
Amount due from GCD (China)	14,035	6,387	
Amount due to Yicheng BM	2,034	6,535	
Amount due to Baima BM	213	13,990	
Amount due to the Manager	106,497	87,110	
Amount due to GZ IFC Management	1,535	3,653	
Amount due to GCD (China)	1,570	1,540	
Amount due to GCCD BVI	10,000	10,000	
Amount due to YXP	1,001	1,001	
Bank deposit in Chong Hing Bank	4,701	4,688	
Bank deposit in HSBC Group	105,641	8,012	
Bank borrowing from the HSBC Group	318,328	312,574	
Bank borrowing from Chong Hing Bank	34,263	_	
Derivative financial instrument from the HSBC Group	_	1,206	
Rental income receivables from related companies	1,782	1,141	
Receipts in advance from related companies	2,823	4,507	
Rental deposits from related companies (ii)	68,697	78,728	
Trade payables to related companies	2,765	1,196	
Borrowing from the YXIC (iii)	240,770	235,617	

Except for the borrowing from YXIC as disclosed in (iii) below and an amount due from GCCD of approximately RMB40 million (31 December 2023: RMB40 million) which is unsecured, interest bearing at 9% per annum and repayable on settlement of the related construction fee payable, all other balances with related companies are unsecured, interest-free and repayable on demand. All the balances are denominated in RMB and reasonable approximations to their fair values.

#### Notes:

- (i) Pursuant to the settlement agency agreement entered into between GCCD and Tower Top, GCCD would be responsible for settling the outstanding construction costs related to the construction of Guangzhou IFC. The receivable balance of RMB40 million (2023: RMB40 million) as at year end represents the initial amount transferred to GCCD less the settlement of construction payable. To the extent that there are residual funds after settlement of all outstanding construction costs, GCCD will be required to refund the surplus cash to Tower Top after the settlement of such costs.
- (ii) Rental deposits from related companies are included as rental deposits in the consolidated statement of financial position.
- (iii) The balance represented the outstanding borrowing of HK\$260,000,000 due to Yue Xiu Investment Consultants Limited ("YXIC") as of 31 December 2024. The borrowing is at an interest rate of HIBOR plus 1.5% with a five-year term commencing on 29 April 2020, which was originally drawn down under the facility agreement between Secure Shell (as borrower) and several banks (as lenders) (the "Facility Agreement") and was subsequently transferred from one of the original lenders to YXIC on 17 August 2023. Pursuant to the Facility Agreement, Yuexiu REIT and Secure Shell were not parties to or otherwise involved in the transfer.

## 29. CONNECTED PARTY TRANSACTIONS AND SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (continued)

#### (c) Key management compensation

There was no key management compensation for the year ended 31 December 2024 (2023: Nil).

## **30. CAPITAL COMMITMENTS**

	As at 31 December	
	2024 RMB'000	2023 RMB'000
Capital commitments in respect of property, plant and equipment and investment properties		
Contracted but not provided for	53,747	35,588

## 31. FUTURE MINIMUM RENTAL RECEIVABLES

The future minimum rental receivables under non-cancellable operating leases are as follows:

	As at 31 December		
	2024 RMB'000		
Within one year  Between one year and five years  Over five years	1,530,934 2,005,528 34,734	1,106,763 1,448,178 21,429	
	3,571,196	2,576,370	

## 32. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the board of directors of the Manager on 17 March 2025.

## **PERFORMANCE TABLE**

AS AT 31 DECEMBER 2024

	2024	2023	2022	2021	2020
Net assets attributable to					
Unitholders (RMB)	14,829,378,000	15,632,979,000	16,104,395,000	14,717,852,000	14,584,563,000
Net asset attributable to					
Unitholders per unit					
(including net assets attributable					
to deferred Unitholder) (RMB)	2.91	3.18	3.37	4.31	4.42
(Equivalent to HK\$)	3.14	3.51	3.77	5.27	5.25
The highest premium of the traded					
price to net asset value (HK\$)	N/A	N/A	N/A	N/A	0.10
The highest discount of the traded					
price to net asset value (HK\$)	2.34 <sup>(i)</sup>	2.41(i)	2.45	2.07	2.05
Net (loss)/yield per unit	(6.67)% <sup>(ii)</sup>	0.1% <sup>(ii)</sup>	(6.07)%	5.9%	4.7%
Number of units in issue (units)	5,090,738,171	4,915,738,171	4,783,780,325	3,417,224,428	3,303,113,665

#### Notes:

- (i) The highest premium is calculated based on the highest traded price of HK\$1.26 (2023: HK\$2.69) on The Stock Exchange of Hong Kong Limited during the year ended 31 December 2024. The highest discount is calculated based on the lowest traded price of HK\$0.80 (2023: HK\$1.10) on The Stock Exchange of Hong Kong Limited during the year ended 31 December 2024.
- (ii) Net (loss)/yield per unit is calculated based on (loss)/profit after tax before transactions with unitholders per unit for the year ended 31 December 2024 over the closing price of HK\$0.96 (2023: HK\$1.26) as at 31 December 2024.

## **FIVE YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of Yuexiu REIT for the last five financial years is set out below:

	Year ended 31 December				
	2024	2023	2022	2021	2020
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Results					
(Loss)/profit after tax before					
transactions with Unitholders	(336,589)	(3,955)	(510,940)	674,562	587,121

	As at 31 December				
	2024 RMB'000	2023 RMB'000	2022 RMB'000	2021 RMB'000	2020 RMB'000
Assets and Liabilities					
Total assets	43,284,918	43,846,081	43,866,432	43,862,248	36,260,137
Total Liabilities, other than net					
assets attributable to Unitholders	27,266,607	27,006,270	26,544,795	27,938,370	20,487,471
Net assets attributable to Unitholders	14,829,378	15,632,979	16,104,395	14,717,852	14,584,563

## **CORPORATE AND INVESTOR RELATIONS INFORMATION**

#### **BOARD OF DIRECTORS OF THE MANAGER**

#### **EXECUTIVE DIRECTORS**

Mr. Lin Deliang *(Chairman)*Ms. Ou Haijing

#### **NON-EXECUTIVE DIRECTORS**

Mr. Li Feng Mr. Zeng Zhizhao

## **INDEPENDENT NON-EXECUTIVE DIRECTORS & AUDIT COMMITTEE MEMBERS**

Mr. Chan Chi On, Derek Mr. Chan Chi Fai, Brian Mr. Cheung Yuk Tong Mr. Chen Xiaoou

## **RESPONSIBLE OFFICERS OF THE MANAGER**

Mr. Lin Deliang Ms. Ou Haijing Mr. Kwan Chi Fai Mr. Liu Bihong (approved on 2 April 2025)

## **COMPANY SECRETARY OF THE MANAGER**

Mr. Yu Tat Fung

## **CHIEF FINANCIAL OFFICER OF THE MANAGER**

Mr. Kwan Chi Fai

## **TRUSTEE**

HSBC Institutional Trust Services (Asia) Limited

#### **AUDITOR OF YUEXIU REIT**

Ernst & Young (Certified Public Accountants and Registered PIE Auditor)

#### **PRINCIPAL VALUER**

Savills Valuation and Professional Services Limited

## HONG KONG LEGAL ADVISER

Baker & McKenzie

## PRINCIPAL BANKERS OF YUEXIU REIT

Bank of China (Hong Kong) Limited

Bank of Communications Co., Ltd.

China CITIC Bank Co., Ltd.

China Merchants Bank Co., Ltd.

China Minsheng Banking Corp., Ltd.

DBS Bank Ltd.

Industrial and Commercial Bank of China (Asia) Limited

Industrial Bank Co., Ltd.

Nanyang Commercial Bank, Limited

Ping An Bank Co., Ltd.

The Hong Kong and Shanghai Banking Corporation Limited

#### WEBSITES TO ACCESS INFORMATION IN RELATION TO YUEXIU REIT

http://www.yuexiureit.com http://www.hkex.com.hk

## **REGISTERED OFFICE OF THE MANAGER**

Flat B, 17/F Yue Xiu Building 160 Lockhart Road Wanchai, Hong Kong

## **UNIT REGISTRAR AND TRANSFER OFFICE**

Tricor Investor Services Limited 17/F, Far East Finance Center 16 Harcourt Road, Hong Kong

## **CORPORATE AND INVESTOR RELATIONS INFORMATION**

## **LISTING EXCHANGE**

UNITS:

The Stock Exchange of Hong Kong Limited-00405

BOND:

The Stock Exchange of Hong Kong Limited US\$400,000,000 2.65% Notes due 2026

(Stock code: 40577)

Chongwa (Macao) Financial Asset Exchange Company Limited RMB1,500,000,000 4.15% Guaranteed Notes due 2026

(Stock code: MOXLB2350)

## **INVESTOR RELATIONS**

For further information about Yuexiu REIT, please contact: Mr. Jiang Yongjin Email: yxft.ir@yuexiureit.com

