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**NAGACORP**

金界控股有限公司

**NAGACORP LTD.**

金界控股有限公司

*(Incorporated in the Cayman Islands with limited liability)*

**Stock code: 3918**

**ANNOUNCEMENT OF INTERIM RESULTS  
FOR THE SIX MONTHS ENDED 30 JUNE 2019**

**Unaudited condensed consolidated interim results for the six months ended 30 June 2019**

- Gross gaming revenue increased by 22% to US\$872.4 million
- Mass Market gross gaming revenue increased by 38% to US\$222.5 million
- Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) increased by 41% to US\$327.8 million
- Net profit increased by 36% to US\$245.1 million
- VIP rollings increased by 38% to US\$23.2 billion
- Mass Market table buy-ins increased by 32% to US\$756.3 million
- Mass Market EGM bills-in increased by 29% to US\$1.3 billion
- Basic earnings per share of US cents 5.65
- An interim dividend for Shareholders of US cents 3.39 per Share (or equivalent to HK cents 26.27 per Share) has been declared, representing a payout ratio of 60% based on the net profit generated for the Period. The interim dividend shall be paid on Tuesday, 20 August 2019.

The board of directors (the “Board”) of NagaCorp Ltd. (the “Company” and together with its subsidiaries, the “Group”) is pleased to announce the unaudited interim results of the Group for the six months ended 30 June 2019 (the “Period”). The Board has resolved to declare an interim dividend for shareholders of the Company (the “Shareholders”) of US cents 3.39 per ordinary share of the Company (the “Shares”) (or equivalent to HK cents 26.27 per Share) for the Period, representing a dividend payout ratio of 60% based on the net profit generated for the Period. The interim dividend shall be paid on Tuesday, 20 August 2019.

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF INCOME**

	<i>Notes</i>	<b>Six months ended 30 June</b>	
		<b>2019</b>	<b>2018</b>
		<i>US\$'000</i>	<i>US\$'000</i>
		<i>(Unaudited)</i>	<i>(Unaudited)</i>
<b>Revenue</b>	2	<b>891,559</b>	732,955
Cost of sales		<u>(483,293)</u>	<u>(423,456)</u>
<b>Gross profit</b>		<b>408,266</b>	309,499
Other income		<b>7,149</b>	4,417
Administrative expenses		<b>(28,849)</b>	(35,200)
Other operating expenses		<u><b>(108,963)</b></u>	<u>(90,684)</u>
<b>Profit from operations</b>		<b>277,603</b>	188,032
Finance costs	3	<u><b>(17,316)</b></u>	<u>(3,494)</u>
<b>Profit before taxation</b>	4	<b>260,287</b>	184,538
Income tax	5	<u><b>(15,182)</b></u>	<u>(4,407)</u>
<b>Profit attributable to owners of the Company</b>		<u><b>245,105</b></u>	<u>180,131</u>
<b>Earnings per share (US cents)</b>			
<b>Basic</b>	7	<u><b>5.65</b></u>	<u>4.15</u>
<b>Diluted</b>	7	<u><b>5.65</b></u>	<u>4.15</u>

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	<b>Six months ended 30 June</b>	
	<b>2019</b>	<b>2018</b>
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
<b>Profit for the period</b>	<b>245,105</b>	180,131
<b>Other comprehensive income for the period:</b>		
Item that may be reclassified subsequently to profit or loss:		
- exchange differences from translation of foreign operations	<u>54</u>	<u>(596)</u>
<b>Total comprehensive income attributable to owners of the Company for the period</b>	<b><u>245,159</u></b>	<b><u>179,535</u></b>

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

		<b>30 June</b>	31 December
		<b>2019</b>	2018
	<i>Notes</i>	<i>US\$'000</i>	<i>US\$'000</i>
		<i>(Unaudited)</i>	<i>(Audited)</i>
<b>Non-current assets</b>			
Property, plant and equipment	9	<b>1,506,404</b>	1,275,596
Right-of-use assets		<b>88,368</b>	-
Interest in leasehold land held for own use under operating lease		-	26,634
Intangible assets	10	<b>57,334</b>	59,107
Prepayments for acquisition, construction and fitting-out of property, plant and equipment		<b>62,094</b>	84,364
Promissory notes	11	<b>9,608</b>	9,372
		<b>1,723,808</b>	1,455,073
<b>Current assets</b>			
Consumables		<b>2,679</b>	2,051
Trade and other receivables	12	<b>136,927</b>	117,140
Prepaid current tax		<b>7,714</b>	-
Certificates of deposit, fixed deposits and other liquid funds		<b>153,068</b>	76,441
Cash and cash equivalents		<b>169,924</b>	316,536
		<b>470,312</b>	512,168
<b>Current liabilities</b>			
Trade and other payables	13	<b>139,812</b>	79,711
Contract liabilities		<b>10,023</b>	10,023
Lease liabilities		<b>2,627</b>	-
Current tax liability		-	2,374
		<b>152,462</b>	92,108
<b>Net current assets</b>		<b>317,850</b>	420,060
<b>Total assets less current liabilities</b>		<b>2,041,658</b>	1,875,133
<b>Non-current liabilities</b>			
Senior notes	14	<b>292,945</b>	291,118
Contract liabilities		<b>39,771</b>	44,146
Lease liabilities		<b>50,182</b>	-
		<b>382,898</b>	335,264
<b>NET ASSETS</b>		<b>1,658,760</b>	1,539,869
<b>CAPITAL AND RESERVES</b>			
Share capital		<b>54,263</b>	54,263
Reserves		<b>1,604,497</b>	1,485,606
<b>TOTAL EQUITY</b>		<b>1,658,760</b>	1,539,869

*Notes:*

**1. Basis of preparation and principal accounting policies**

The unaudited condensed consolidated financial statements for the Period have been prepared in accordance with International Accounting Standard (“IAS”) 34 “Interim Financial Reporting” issued by the International Accounting Standards Board (the “IASB”) and the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Stock Exchange” and the “Listing Rules”, respectively).

The unaudited condensed consolidated financial information has been prepared on the historical basis except for certain financial instruments which are measured at fair value.

The unaudited condensed consolidated financial statements contain selected explanatory notes which include an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group after the financial year ended 31 December 2018. The unaudited condensed consolidated financial statements do not include all of the information required for a full set of annual financial statements prepared in accordance with all applicable International Financial Reporting Standards (“IFRS”) adopted by the IASB, and should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2018 (the “2018 annual financial statements”).

In preparing the unaudited condensed consolidated financial statements, the significant judgements made by the management in applying the Group’s accounting policies and the key sources of estimation uncertainty were the same as those that applied to the 2018 annual financial statements, except for new significant judgements and key sources of estimation uncertainty related to the application of IFRS 16.

Except as disclosed below, the unaudited condensed consolidated financial information has been prepared in accordance with the same accounting policies and methods of computation adopted by the Group in its 2018 annual financial statements.

Adoption of new or revised standards and interpretations relevant to the Group and effective on 1 January 2019:

IFRS 16	Leases
IFRIC-Interpretation 23	Uncertainty over Income Tax Treatments
Amendments to IFRS 9	Prepayment Features with Negative Compensation
Annual Improvements to IFRSs 2015-2017 Cycle	Amendments to IFRS 3, Business Combinations
Annual Improvements to IFRSs 2015-2017 Cycle	Amendments to IFRS 11, Joint Arrangements
Annual Improvements to IFRSs 2015-2017 Cycle	Amendments to IAS 12, Income Taxes
Annual Improvements to IFRSs 2015-2017 Cycle	Amendments to IAS 23, Borrowing Costs

Except for IFRS 16 Leases (“IFRS 16”), none of the new or revised standards and interpretations have had a material effect on the Group’s accounting policies. The Group has not applied any new standard or interpretation that is not yet effective for the Period. The impact of the adoption of IFRS 16 is summarised below.

**IFRS 16**

IFRS 16 supersedes IAS 17 Leases (“IAS 17”), IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases, and requires lessees to account for all leases under a single on-balance sheet model.

Lessor accounting under IFRS 16 is substantially unchanged under IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application.

**The effect of adoption of IFRS 16 is as follows:**

Impact on the unaudited condensed consolidated statement of financial position as at 30 June 2019  
(increase/(decrease)):

	<i>US\$'000</i>
<b>Assets</b>	
<i>Non-current assets</i>	
Right-of-use assets	88,368
Interest in leasehold land held for own use under operating lease	<u>(34,436)</u>
Total non-current assets	<u><u>53,932</u></u>
<i>Current assets</i>	
Trade and other receivables	<u>(2,147)</u>
Total current assets	<u><u>(2,147)</u></u>
Total assets	<u><u>51,785</u></u>
<b>Liabilities</b>	
<i>Current liabilities</i>	
Lease liabilities	<u>2,627</u>
Total current liabilities	<u><u>2,627</u></u>
<i>Non-current liabilities</i>	
Lease liabilities	<u>50,182</u>
Total non-current liabilities	<u><u>50,182</u></u>
Total liabilities	<u><u>52,809</u></u>
<b>Equity</b>	
Retained profits	<u>(1,024)</u>
Total Equity	<u><u>(1,024)</u></u>

Impact on the unaudited condensed consolidated statement of income for the Period (increase/(decrease)):

	<i>US\$'000</i>
Operating lease expenses (included in administrative expenses)	(4,118)
Depreciation and amortisation expense (included in other operating expenses)	2,403
Net exchange loss (included in other operating expenses)	<u>19</u>
Profit from operations	1,696
Finance costs	2,720
Income tax	<u>-</u>
Profit attributable to owners of the Company	<u>(1,024)</u>

Impact on the unaudited condensed consolidated statement of cash flows for the Period (increase/(decrease)):

	<i>US\$'000</i>
Net cash flows from operating activities	3,923
Net cash flows from financing activities	<u>(3,923)</u>

Impact on segment information disclosures for the Period (increase/(decrease)):

	Casino operations <i>US\$'000</i>	Hotel and entertainment operations <i>US\$'000</i>
Segment results	1,842	1,989
Segment assets	22,324	28,309
Segment liabilities	<u>22,769</u>	<u>28,864</u>

The adoption of IFRS 16 has no significant impact on earnings per share for the Period.

**(a) Nature of the effect of adoption of IFRS 16**

The Group has lease contracts for various items of property, plant and equipment and interest in leasehold land. Before the adoption of IFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. A lease was classified as a finance lease if it transferred substantially all of the risks and rewards incidental to ownership of the leased asset to the Group; otherwise it was classified as an operating lease. Finance leases were capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments were apportioned between interest (recognised as finance costs) and reduction of the lease liability. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under trade and other receivables and trade and other payables, respectively. Upon adoption of IFRS 16, the Group applied a single recognition and measurement approach for all leases, except for lease contracts with a lease term of 12 months or less and do not contain a purchase option (“short-term leases”) and lease contracts for which the underlying asset is of low value (“low-value assets”). The standard provides specific transition requirements and practical expedients, which have been applied by the Group.

### *Leases previously accounted for as operating leases*

The Group recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application. The weighted average of the incremental borrowing rates used for determination of the remaining lease payments was 10%.

To ease the transition to IFRS 16, the Group applied a practical expedient at the date of initial application of IFRS 16 whereby it elected not to apply the requirements of IFRS 16 in respect of the recognition of lease liabilities and right-of-use assets to leases for which the remaining lease term ends within 12 months from the date of initial application of IFRS 16, i.e. where the lease term ends on or before 31 December 2019.

Based on the foregoing, as at 1 January 2019:

- Right-of-use assets of US\$82,969,000 were recognised and presented separately in the consolidated statement of financial position. This includes lease assets of US\$26,634,000 which were reclassified from interest in leasehold land held for own use under operating lease.
- Lease liabilities of US\$53,993,000 were recognised and presented separately in the consolidated statement of financial position.
- Prepayments included in trade and other receivables of US\$2,342,000 related to previous operating leases were derecognised.

The following table reconciles the operating lease commitments as at 31 December 2018 to the opening balance for lease liabilities recognised as at 1 January 2019:

	<i>US\$'000</i>
Operating lease commitments at 31 December 2018	118,986
Less: commitments relating to leases exempt from capitalisation:	
- short-term leases and other leases with remaining lease term ending on or before 31 December 2019	(879)
	<u>118,107</u>
Less: total future interest expense	<u>(64,114)</u>
Lease liabilities recognised at 1 January 2019	<u>53,993</u>



**(b) Summary of new accounting policies**

Set out below are the new accounting policies of the Group upon adoption of IFRS 16, which have been applied from the date of initial application:

***Right-of-use assets***

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

***Lease liabilities***

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate.

The variable lease payments that do not depend on an index or a rate are recognised as expense in the period during which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

***Short-term leases and leases of low-value assets***

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of assets that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

**(c) Amounts recognised in the unaudited condensed consolidated financial position and unaudited condensed consolidated statement of income**

The movements of the carrying amounts of the Group's right-of-use assets and lease liabilities during the Period are set out below:

	Right-of-use assets			Lease liabilities <i>US\$'000</i>
	Leasehold land <i>US\$'000</i>	Buildings <i>US\$'000</i>	Equipment <i>US\$'000</i>	
As at 1 January 2019	43,789	26,915	12,265	53,993
Additions	8,000	-	-	-
Depreciation expense	(1,092)	(1,141)	(368)	-
Interest expense	-	-	-	2,720
Payments	-	-	-	(3,923)
Exchange difference	-	-	-	19
As at 30 June 2019	<u>50,697</u>	<u>25,774</u>	<u>11,897</u>	<u>52,809</u>

The Group recognised rental expense from variable lease payments of US\$7,690,000 for the Period.

**2. Revenue**

Revenue represents net house takings arising from casino operations and income from other operations which are set out as follows:

	Six months ended 30 June	
	2019 <i>US\$'000</i> <i>(Unaudited)</i>	2018 <i>US\$'000</i> <i>(Unaudited)</i>
Casino operations – gaming tables	<b>796,060</b>	653,958
Casino operations – electronic gaming machines (“EGM”)	<b>76,346</b>	59,908
Hotel room income, sales of food and beverage and others	<b>19,153</b>	19,089
	<u><b>891,559</b></u>	<u>732,955</u>

The following table provides information about trade receivables and contract liabilities from contracts with customers.

	30 June 2019 <i>US\$'000</i> <i>(Unaudited)</i>	31 December 2018 <i>US\$'000</i> <i>(Audited)</i>
Receivables	<b>89,808</b>	75,136
Contract liabilities	<u><b>49,794</b></u>	<u>54,169</u>

The contract liabilities mainly relate to the advance consideration received from customers. US\$4,375,000 of the contract liabilities as of 31 December 2018 has been recognised as revenue for the Period from performance obligations satisfied during the Period.

### 3. Finance costs

	Six months ended 30 June	
	2019	2018
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Interest expenses and transaction costs relating to senior notes (Note 14)	15,940	3,494
Interest on lease liabilities	2,720	-
	<u>18,660</u>	<u>3,494</u>
Less: Interest expenses capitalised into capital work in progress	(1,344)	-
	<u>17,316</u>	<u>3,494</u>

### 4. Profit before taxation

Profit before taxation is arrived at after charging:

	Six months ended 30 June	
	2019	2018
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Amortisation of casino licence premium	1,773	1,773
Depreciation and amortisation		
– Own assets	45,780	42,920
– Right-of-use assets	2,601	-
Staff costs		
– Salaries, wages and other benefits	59,233	45,768
– Contributions to defined contribution retirement scheme	22	24

### 5. Income tax

Income tax on the profit or loss represents:

(1) the monthly gaming obligation payment of US\$585,176 (six months ended 30 June 2018: US\$520,157) and (2) monthly non-gaming obligation payment of US\$214,338 (six months ended 30 June 2018: US\$214,338) payable to The Ministry of Economy and Finance of Cambodia (the “MOEF”) by NagaWorld Limited Gaming Branch and NagaWorld Limited Hotel and Entertainment Branch, the Group’s branches registered in Cambodia. The Group was not subject to Hong Kong, Malaysian, Cayman Islands or Russian income taxes for the Period (six months ended 30 June 2018: Nil).

	Six months ended 30 June	
	2019	2018
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Current tax expense		
- Current period	<u>15,182</u>	<u>4,407</u>

During the Period, the Group recognised additional obligation payments to the MOEF of US\$10,385,000 (six months ended 30 June 2018: Nil) which is included in the amounts above.

## 6. Dividends payable to owners of the Company attributable to the period

	Six months ended 30 June	
	2019	2018
	US\$'000	US\$'000
	(Unaudited)	(Unaudited)
Interim dividend declared after the end of reporting period		
2019: US cents 3.39 per Share	147,063	-
2018: US cents 2.49 per Share	-	108,079
	<u>147,063</u>	<u>108,079</u>

The final dividend of US\$126,268,000 for the year ended 31 December 2018 was proposed in February 2019 and paid in May 2019.

## 7. Earnings per share

The calculation of basic and diluted earnings per share is based on the consolidated profit attributable to owners of the Company of US\$245,105,000 (six months ended 30 June 2018: US\$180,131,000) and the weighted average number of shares of 4,341,008,041 (six months ended 30 June 2018: 4,341,008,041) in issue during the Period.

There were no dilutive potential Shares during the Period (six months ended 30 June 2018: Nil).

## 8. Segment information

The Group manages its businesses by segments, which comprise a mixture of business activities (casino, hotel and entertainment). The Group has identified the following two main reportable segments in a manner consistent with the way in which information is reported internally to the Group's senior executive management (the "SEM") for the purpose of resource allocation and performance assessment.

- Casino operations: this segment comprises all gaming activities at both Naga 1 and Naga 2 ("combined NagaWorld complex").
- Hotel and entertainment operations: this segment comprises the operations of leisure, hotel and entertainment activities.

### *Segment revenue and results*

The SEM monitors the revenue and results attributable to each reportable segment as follows:

Revenue and expenses are allocated to the reportable segments with reference to the revenue generated by those segments and expenses incurred by those segments or which would otherwise arise from the depreciation and amortisation of assets attributed to those segments.

Segment revenue and results are the measures reported to the SEM for the purpose of resource allocation and performance assessment. No segment assets and liabilities are presented as the information is not reported to the SEM in the resource allocation and assessment of performance.

	<b>Casino operations</b> <i>US\$'000</i>	<b>Hotel and entertainment operations</b> <i>US\$'000</i>	<b>Total</b> <i>US\$'000</i>
<b>Segment revenue:</b>			
<b>Six months ended 30 June 2019 (Unaudited):</b>			
Timing of revenue recognition			
At a point in time	832,384	8,758	841,142
Transferred overtime	<u>40,022</u>	<u>10,395</u>	<u>50,417</u>
Revenue from external customers	872,406	19,153	891,559
Inter-segment revenue	<u>(389)</u>	<u>4,480</u>	<u>4,091</u>
Reportable segment revenue	<u><u>872,017</u></u>	<u><u>23,633</u></u>	<u><u>895,650</u></u>

<b>Six months ended 30 June 2018 (Unaudited):</b>			
Timing of revenue recognition			
At a point in time	691,841	10,710	702,551
Transferred overtime	<u>22,025</u>	<u>8,379</u>	<u>30,404</u>
Revenue from external customers	713,866	19,089	732,955
Inter-segment revenue	<u>(865)</u>	<u>7,242</u>	<u>6,377</u>
Reportable segment revenue	<u><u>713,001</u></u>	<u><u>26,331</u></u>	<u><u>739,332</u></u>

	<b>Casino operations</b> <i>US\$'000</i>	<b>Hotel and entertainment operations</b> <i>US\$'000</i>	<b>Total</b> <i>US\$'000</i>
<b>Segment profit:</b>			
<b>Six months ended 30 June (Unaudited)</b>			
2019	339,851	3,435	343,286
2018	<u>237,683</u>	<u>2,728</u>	<u>240,411</u>

Reconciliation of reportable segment revenue and profit to revenue and profit per the unaudited condensed consolidated financial statements is as follows:

	<b>Six months ended 30 June</b>	
	<b>2019</b>	<b>2018</b>
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
<b>Revenue</b>		
Reportable segment revenue	895,650	739,332
Elimination of inter-segment revenue	<u>(4,091)</u>	<u>(6,377)</u>
<b>Consolidated revenue</b>	<u><u>891,559</u></u>	<u><u>732,955</u></u>
<b>Profit</b>		
Reportable segment profit	343,286	240,411
Other revenue	2,441	219
Depreciation and amortisation	(50,154)	(44,693)
Finance costs	(17,316)	(3,494)
Unallocated head office and corporate expenses	<u>(17,970)</u>	<u>(7,905)</u>
<b>Consolidated profit before taxation</b>	<u><u>260,287</u></u>	<u><u>184,538</u></u>

## 9. Property, plant and equipment

During the Period, the Group acquired property, plant and equipment totalling US\$276,592,000 (six months ended 30 June 2018: US\$145,256,000).

## 10. Intangible assets

The intangible assets include the casino licence premium, and the exclusivity premium of the casino licence for the exclusivity period to the end of 2035; in total consideration of US\$108,000,000, less accumulated amortisation of US\$50,666,000 (31 December 2018: US\$48,893,000).

## 11. Promissory notes

On 6 September 2013, the Company entered into an investment agreement (the “Investment Agreement”) with certain Russian governmental authorities, pursuant to which the Company agreed to invest at least 11.6 billion Russian Rubles (“RUB”) (approximately US\$350.0 million based on then current exchange rates), in a gaming and resort development project in Vladivostok, Russia.

In December 2014, in accordance with the terms of the Investment Agreement including the requirement to obtain a bank guarantee, a subsidiary of the Company remitted approximately US\$8.9 million from its Hong Kong bank account to a Russian bank account of the Company’s Russian subsidiary Primorsky Entertainment Resorts City LLC (“PERC”). This amount was deposited in the same Russian bank as fixed deposits, against which promissory notes were subsequently issued. In February 2015, PERC purchased these promissory notes in RUB to provide collateral for the issuance of a bank guarantee from the same bank, which was required under the Investment Agreement.

The promissory notes (the “Promissory Notes”) in total amount of RUB469,100,000 (approximately US\$9,608,000) (31 December 2018: US\$9,372,000) bear an interest of 6.6% per annum and the maturity date of which is 2,909 days from the date of issue, i.e. 30 January 2023.

## 12. Trade and other receivables

	<b>30 June</b>	31 December
	<b>2019</b>	2018
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Audited)</i>
Trade receivables, net of allowance for impairment loss	<b>89,808</b>	75,136
Deposits, prepayments and other receivables	<b>47,119</b>	42,004
	<b>136,927</b>	117,140

The ageing analysis of trade receivables (net of allowance for impairment loss) is as follows:

	<b>30 June</b>	31 December
	<b>2019</b>	2018
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Audited)</i>
Current to within 1 month	<b>83,837</b>	67,931
1 to 3 months	<b>45</b>	343
3 to 6 months	<b>251</b>	638
6 to 12 months	<b>1,099</b>	3,095
More than 1 year	<b>4,576</b>	3,129
	<b>89,808</b>	75,136

The credit policy for gaming receivables is five to thirty days (31 December 2018: five to thirty days) from end of tour. The credit policy on non-gaming receivables is thirty days from end of month (31 December 2018: thirty days from end of month).

### 13. Trade and other payables

	<b>30 June 2019</b>	31 December 2018
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Audited)</i>
Trade payables	<b>13,594</b>	5,341
Unredeemed casino chips	<b>12,082</b>	12,279
Deposits	<b>35,821</b>	6,323
Construction creditors	<b>12,898</b>	6,764
Interest payable	<b>3,125</b>	3,125
Accruals and other creditors	<b>62,292</b>	45,879
	<b><u>139,812</u></b>	<u>79,711</u>

Included in trade and other payables are trade creditors with the following ageing analysis as at the end of the reporting period:

	<b>30 June 2019</b>	31 December 2018
	<i>US\$'000</i>	<i>US\$'000</i>
	<i>(Unaudited)</i>	<i>(Audited)</i>
Due within 1 month or on demand	<b>13,245</b>	4,992
Due after 1 month but within 3 months	-	277
Due after 3 months but within 6 months	<b>37</b>	72
Due after 6 months but within 1 year	<b>312</b>	-
Due after 1 year	-	-
	<b><u>13,594</u></b>	<u>5,341</u>

### 14. Senior notes

On 14 May 2018, the Company entered into a purchase agreement with Credit Suisse (Hong Kong) Limited and Morgan Stanley & Co. International plc in connection with the issue of senior notes (the "Senior Notes") by the Company of an aggregate principal amount of US\$300,000,000 with maturity on 21 May 2021. The Senior Notes bear interest at a rate of 9.375% per annum, payable semi-annually in arrears on 21 May and 21 November of each year, commencing on 21 November 2018. These Senior Notes cannot be converted into Shares.

The obligations under the Senior Notes are secured by guarantees given by certain subsidiaries of the Company.

**MARKET REVIEW**

The Cambodian economy continued to register stable growth during the Period. The International Monetary Fund is projecting real gross domestic product (“GDP”) growth of 6.8% in 2019 and 6.7% in 2020, with an inflation rate of 2.6% and 2.8% respectively (Source: International Monetary Fund - World Economic Outlook Database April 2019).

In the first 5 months of 2019, visitation to Cambodia continued to grow, with international arrivals increasing 11% to 2.9 million visitors. Visitation from the Asia Pacific region was a key driver, with a 16% growth rate. China continues to be the leading source of visitation to Cambodia, growing by 40% to 1.1 million visitors in the first 5 months of 2019, while visitation from South East Asian countries including Malaysia, Indonesia and Thailand also increased by double digit growth rates of 10%, 17% and 10% respectively. China (38%), Vietnam (11%) and Laos (7%) are the top three sources of arrivals, collectively accounting for 56% of total visitation to Cambodia. Arrivals at Phnom Penh International Airport grew 18% over the same period (Source: Ministry of Tourism, Cambodia). The overall increase in visitation to Cambodia contributes to the growth of the Group.

The Group achieved an increase in gross gaming revenue (“GGR”) of 22% to US\$872.4 million and an increase in net profit of 36% to US\$245.1 million for the Period, continuing the journey of healthy and steady growth. The stable business volume and revenue growth across all segments of the business are attributed to the following:

- 1. Political Stability, increasing FDI and Business-Related Visitation to Cambodia:** The official and smooth formation of the new Royal Government of Cambodia for another 5-year term from 6 September 2018 has contributed to the continued political stability of the operating environment, leading to increased foreign direct investments (“FDI”) and tourism growth. FDI inflow into Cambodia amounted to US\$3.1 billion in 2018, representing an 11% increase from US\$2.8 billion in 2017 (Source: The World Bank). A close geopolitical relationship with China and China’s “Belt and Road” policy further drives business-related visitation to Cambodia. International business-related travel into Cambodia increased to 567,357 visitors in the first 5 months of 2019, representing a 148% increase from 228,721 visitors in the same period in 2018, and 77% of such travel originated from China. International business-related travel from South East Asian countries into Cambodia also grew rapidly, with visitation from Malaysia, Vietnam, Indonesia and Singapore increasing by 50%, 30%, 70% and 27% respectively (Source: Ministry of Tourism, Cambodia). The increase in FDI and business travels have promoted visitation to NagaWorld, resulting in improved business volume growth. Furthermore, it is expected that the much-anticipated casino law shall be due to be promulgated within 2019, further strengthening the regulatory environment which has been improving in recent years. The Group is confident that it will continue to enjoy the benefits of long-term win-win private public partnership initiatives which further fuel the growth of tourism to Cambodia.
- 2. Naga 2’s Contribution:** Naga 2 significantly increased the appeal, capacity, quality, range and reach of VIP, mass gaming and non-gaming offerings, such as up-market gaming and complementary entertainment facilities and equally attractive non-gaming products/facilities including spa, theatre, shopping, competitive rooms and food and beverage (“F&B”) offerings. Naga 2 has been transformative and has provided the Group with a competitive integrated casino resort product comparable to integrated resorts in other established gaming destinations in Asia.
- 3. Visitation and Tourism Growth:** The Mass Market segment continued to benefit from visitation and tourism growth in Cambodia, and continued to underpin visitor headcount growth at the combined NagaWorld complex. In particular, visitation from China increased substantially, and China is the leading source of visitation to Cambodia, growing by 40% to 1.1 million visitors in the first 5 months of 2019. Cambodia also benefits from 877 weekly scheduled in-bound international flights (an increase from 738 and 386 of such flights in June 2018 and December 2013 respectively). As a result, the average daily foot traffic and customer spend at the combined NagaWorld complex continues to grow.
- 4. VIP Business Growth:** The increase in VIP business volume of the Group during the Period was driven by the continued influx of tourists, especially visitation from China, and increased footfall



to NagaWorld, in particular at Naga 2 where there has been customer demand for higher table limits and hence, increased rollings. A few large Macau-based junket operators have set up fixed based operations and officially commenced bringing in VIP players to NagaWorld during the Period. In addition, another notable Macau-based junket operator, Suncity Group, has moved its operation in Naga 2 to a dedicated larger space that accommodates more VIP tables and other supporting entertainment facilities. Overall, both South East Asian and Macau-based junket operators have contributed to increased VIP rollings during the Period.

5. **Financial Strength:** The market capitalisation of the Company increased to approximately US\$6 billion (as at 23 July 2019), representing a growth of over 13 times from US\$441 million since the Company's initial public offering in October 2006. The Company's US\$300 million Senior Notes are rated "B1" by Moody's Investors Service (one notch above Cambodia's sovereign rating) and "B+" by S&P Global Ratings, whereby its yield to maturity compressed further to 5.8% as at 22 July 2019 from 9.375% on issuance in May 2018. The Company has continued to adopt a prudent finance policy of nil to low gearing ratio. As at 30 June 2019, the Company maintained a net cash position with 0.5x debt to EBITDA ratio.
6. **Naga 1 Upgrade:** The renovation for Naga 1 with the refurbishment of 500 hotel rooms out of a total of 750 hotel rooms caused minimal disruption to the Group's business volume growth during the Period. The Group believes that the completion of the Naga 1 upgrade project is expected to contribute positively towards the Group's business volume growth.

Management of the Group continues to adopt a conservative gaming policy, diluting the risks by offering more incentives to junket operators. With improvements in operating efficiencies and rigorous financial discipline on costs control, the Group has been able to keep its operating costs reasonably low. Despite the significant increase in gross floor areas (gaming and non-gaming) following the completion and opening of Naga 2, the increase in administrative and operating expenses were relatively low.

At the corporate level, on 28 June 2019, the Group was awarded "Asia's Best CEO (Investor Relations)", "Best Investor Relations Company" and "Best Investor Relations Professional" at "The 9th Asian Excellence Awards 2019", which was organized by Corporate Governance Asia. The Group is committed to creating long-term value for all stakeholders and continuously strives to be a good corporate citizen by carrying out its business in a socially responsible way.

## BUSINESS REVIEW

**Table 1: Performance Highlights**

For the Period and the comparable period of the immediately preceding financial year:

	<b>1H2019</b> <i>US\$'000</i>	1H2018 <i>US\$'000</i>	Increase %
<b>Mass Market: Public Floor Tables</b>			
– Buy-ins	<b>756,263</b>	573,764	32
– Win rate	<b>19.3%</b>	17.6%	
– Revenue	<b>146,190</b>	101,134	45
<b>Mass Market: EGM</b>			
– Bills-in	<b>1,341,330</b>	1,042,571	29
– Win rate	<b>8.7%</b>	8.1%	
– Revenue	<b>76,346</b>	59,908	27
<b>VIP Market</b>			
– Rollings	<b>23,180,385</b>	16,839,635	38
– Win rate	<b>2.8%</b>	3.3%	
– Revenue	<b>649,870</b>	552,824	18
<b>GGR</b>	<b>872,406</b>	713,866	22

## Mass Market (Public Floor Tables and EGM)

The Group continued to achieve solid growth in the Mass Market segment where Public Floor Tables buy-ins increased by 32% and EGM bills-in increased by 29%. The business volume growth is attributable to the increasing visitation at the combined NagaWorld complex as a result of the tourism growth into Cambodia, particularly from China which recorded a 40% growth in the first 5 months of 2019. Overall, Mass Market GGR increased by 38% to US\$223 million.

The NagaWorld Rewards loyalty program continues to enable the Group to understand its players' profile, create targeted marketing promotions and rollout player development initiatives to increase the frequency of visitation and gaming spend.

## VIP Market

The Group's VIP Market comprises players brought in by junket operators, who are either under a commission or incentive program, and direct players without an intermediary. The competitive overseas junket incentive program introduced in March 2013 continues to enable the Group to balance the increase in table limits while managing volatility and credit risk.

The VIP Market segment continues to register strong growth, as a result of increasing market acceptance of the combined NagaWorld complex as an integrated gaming and entertainment destination. During the Period, two junket operators commenced fixed base operations at Naga 2, contributing to the increase in the number of higher end VIP players from the region and rollings. Overall, the VIP Market segment has seen a 38% increase in rollings to US\$23.2 billion, with a win rate of 2.8%. This has translated into an 18% increase in VIP Market revenue to US\$649.9 million during the Period.

## Non-Gaming – Hotel, F&B and Entertainment

Non-gaming revenue remained stable at US\$19.2 million. The 2,000-seat theatre in Naga 2 has also attracted local interest and the hosting of international shows is expected to increase both gaming and non-gaming business volume.

## Revenue and Gross Profit Analysis

Table 2(a)

1H2019	Revenue		Gross Profit		Gross Profit Margin
	US\$m	%	US\$m	%	%
Mass Market	222.5	25	219.1	54	98
VIP Market	649.9	73	173.0	42	27
Non-Gaming	19.2	2	16.2	4	84
<b>Total</b>	<b>891.6</b>	<b>100</b>	<b>408.3</b>	<b>100</b>	<b>46</b>

Table 2(b)

1H2018	Revenue		Gross Profit		Gross Profit Margin
	US\$m	%	US\$m	%	%
Mass Market	161.1	22	156.1	50	97
VIP Market	552.8	75	138.2	45	25
Non-Gaming	19.1	3	15.2	5	80
<b>Total</b>	<b>733.0</b>	<b>100</b>	<b>309.5</b>	<b>100</b>	<b>42</b>

The Group recorded a gross profit increase of 32% to US\$408.3 million for the Period, which was in line with the business volume growth across all segments. Overall gross profit margin increased to 46% (six months ended 30 June 2018: 42%), as a result of the higher percentage of revenue contribution from the Mass Market segment and higher gross profit margins recorded across all business segments. The Mass Market segment continued to generate a high gross profit margin of 98%.

#### **Administrative and Other Operating Expenses (Before Impairment Losses, Depreciation and Amortisation)**

Administrative and other operating expenses before impairment losses, depreciation and amortisation increased by 6% to US\$86.5 million during the Period. These increases in expenses were required to support higher business volume across all segments, in addition to the hiring of experienced and qualified staff to facilitate regional marketing efforts and ongoing property enhancements of the combined NagaWorld complex.

#### **Finance Costs**

During the Period, the Group incurred finance costs of US\$17.3 million (six months ended 30 June 2018: US\$3.5 million) for the interest expenses and transaction costs relating to the Senior Notes issued.

#### **Net Profit**

Net profit attributable to the Shareholders, or net profit, increased by 36% to US\$245.1 million for the Period. The net profit margin for the Period increased to 28% (six months ended 30 June 2018: 25%) as a result of the increase in contribution from the Mass Market segment, which has a higher profit margin.

Basic earnings per share was US cents 5.65 (HK cents 43.79) and US cents 4.15 (HK cents 32.16) for 1H2019 and 1H2018 respectively.

### **FINANCIAL REVIEW**

#### **Pledge of Assets**

In December 2014, in accordance with the terms of the Investment Agreement in respect of the development of an integrated resort in Vladivostok, Russia, a subsidiary of the Company remitted approximately US\$8.9 million from its Hong Kong bank account to a Russian bank account of the Company's Russian subsidiary, PERC. This amount was deposited in the same Russian bank as fixed deposits, which were pledged and against which the Promissory Notes were subsequently issued to provide collateral for the issuance of a bank guarantee from the same bank, which was required under the Investment Agreement.

#### **Contingent Liabilities**

Based on the formula stated in Clause 3.3 of the service agreement entered into between the Company and Tan Sri Dr Chen Lip Keong ("Dr Chen"), an executive director and the Chief Executive Officer of the Company, both parties acknowledge and agree that Dr Chen is entitled to a performance incentive of US\$18,570,000 for the financial year ended 31 December 2018 (the "2018 Performance Incentive Entitlement").

Pursuant to a resolution passed by the Board on 22 July 2019, the Board considered the matter relating to the payment of the 2018 Performance Incentive Entitlement and resolved to appeal to the generosity and good judgement of Dr Chen to defer such entitlement. The Company and Dr Chen agreed that it was in the interests of the Company to defer the 2018 Performance Incentive Entitlement until the achievement of certain key performance indicators (the "KPIs") in 2019. The Company and Dr Chen agreed that subject to the achievement of the KPIs, the deferral of the 2018 Performance Incentive Entitlement should be extended to 2019 or beyond at the sole election of Dr Chen, and that the Company and Dr Chen shall negotiate in good faith a reasonable timeframe which is in the best interests of the Company.

For record purposes, Dr Chen has foregone total performance incentive entitlement of US\$18.6 million from the financial years 2010 to 2014.

Except for the above and other than the additional obligation payments as described in note 5, there were no other contingent liabilities as at 30 June 2019.

### **Exchange Rate Risk**

The Group's income is earned principally in United States Dollars ("US\$"). The Group's expenditure is paid principally in US\$ and to a lesser extent in Cambodian Riel and RUB. The Group therefore does not have any significant exposure to foreign currency risk and therefore has not entered into any currency hedging transactions.

### **Issue of New Shares**

No Shares were issued by the Company during the Period.

### **Liquidity, Financial Resources and Gearing**

As at 30 June 2019, the Group had total cash and bank balances, certificates of deposit, fixed deposits and other liquid funds of US\$323.0 million (31 December 2018: US\$393.0 million). The cash and bank balances, certificates of deposit, fixed deposits and other liquid funds were mainly denominated in US\$.

As at 30 June 2019, the Group had net current assets of US\$317.9 million (31 December 2018: US\$420.1 million). The Group had net assets of about US\$1.7 billion as at 30 June 2019 (31 December 2018: US\$1.5 billion).

As at 30 June 2019, the Group had outstanding Senior Notes with a carrying amount of US\$292.9 million (31 December 2018: US\$291.1 million).

As at 30 June 2019, the presentation of the Group's gearing ratio calculated as total debts less cash and bank balances, certificates of deposit, fixed deposits and other liquid funds divided by equity, is not applicable as the Group's cash and bank balances, certificates of deposit, fixed deposits and other liquid funds were more than the Group's debt (31 December 2018: Not applicable).

### **Capital and Reserves**

As at 30 June 2019, the capital and reserves attributable to Shareholders was US\$1.7 billion (31 December 2018: US\$1.5 billion).

### **Employees**

As at 30 June 2019, the Group employed a total work force of 8,013 (31 December 2018: 8,551), stationed in Cambodia, China, Hong Kong, Macau, Malaysia, Singapore, Thailand, the United Kingdom, the United States and Russia. The remuneration and staff costs for the Period were US\$59.3 million (six months ended 30 June 2018: US\$45.8 million).

### **Employee Benefits**

Salaries, annual bonuses, paid annual leave, contributions to a defined contribution retirement scheme, seniority payments and costs to the Group of non-monetary benefits are accrued in the Period in which the associated services are rendered by employees of the Group. Where payment or settlement is deferred and the effect of such would be material, these amounts are stated at their present value.

### **Trade Receivables and Credit Policy**

The Group continues to monitor the changes in trade receivables. Net trade receivables increased from US\$75.1 million (as at 31 December 2018) to US\$89.8 million (as at 30 June 2019).

During the Period, the Group prudently made provision for impairment loss of US\$1.2 million (six months ended 30 June 2018: Nil). The bad debts written off was US\$5.8 million (six months ended 30 June 2018: Nil), whereby impairment loss had been fully provided for in previous years.

The Group has adhered to strict credit policies implemented since 2009. From time to time, the Group will review its policies to ensure that they are competitive and are in line with the Group's risk management strategy. During the Period, the credit policy for gaming receivables was five to thirty days from end of tour, while the credit policy on non-gaming receivables remained as thirty days from end of month.

### **Very Substantial Acquisition and Connected Transaction - Naga 3 Project**

The Group operates the largest integrated resort in the Kingdom of Cambodia and in the Mekong region. In order to capture the fast-growing tourism and economic growth in Cambodia and capitalise further on the Group's favourable competitive position and the supportive regulatory environment, the Group announced the proposed development and construction of a multi-entertainment, comprehensive and integrated resort complex ("Naga 3"). Set within five modern purpose-built towers, the Company expects that Naga 3 will complement the existing facilities of Naga 1 and Naga 2, with a quality standard set to rival that of the integrated resorts located in Macau. Upon completion, Naga 3 is expected to comprise of two 66-storey hotels, two 45-storey hotels, one 48-storey condotel, one three-level basement and one eleven-level multi-entertainment podium.

On 12 April 2019, the Group (through its subsidiary, Naga 3 Company Limited) entered into a guaranteed maximum sum design and build agreement (the "DBA") with CCAG Asia Co., Ltd. (the "Contractor"), pursuant to which the Contractor undertakes together with its sub-contractors to develop and deliver to the Group a fully completed and operational Naga 3 with a total built-up area of up to 544,801 square metres for a maximum sum of US\$3,515,011,000. The DBA constitutes a very substantial acquisition of the Company under Rule 14.06(5) of the Listing Rules and is therefore subject to approval by the Shareholders at an extraordinary general meeting of the Company (the "Extraordinary General Meeting").

On 14 April 2019, the Company as the issuer entered into a subscription agreement (the "Subscription Agreement") with ChenLipKeong Fund Limited, a special purpose vehicle wholly owned by Dr Chen, an executive director, the Chief Executive Officer and the controlling shareholder of the Company, as the subscriber (the "Subscriber"), pursuant to which the Company has conditionally agreed to issue, and the Subscriber has conditionally agreed to subscribe for 1,142,378,575 settlement shares (subject to adjustments under the terms of the Subscription Agreement) with a par value of US\$0.0125 each at the price of HK\$12.00 per share (subject to adjustments under the terms of the Subscription Agreement) for the subscription sum, which shall be paid by the Subscriber for the funding of Naga 3 pursuant to the terms of the Subscription Agreement. The Subscription Agreement and the transaction(s) contemplated thereunder constitute a connected transaction of the Company under the Listing Rules, and the Subscription Agreement is therefore subject to approval by the Company's independent Shareholders at the Extraordinary General Meeting.

Please refer to the Company's announcements dated 3 April 2019, 14 April 2019, 24 April 2019, 7 May 2019, 27 May 2019, 27 June 2019 and 21 July 2019, and the Shareholders' circular dated 22 July 2019 for further details of the Naga 3 transactions.

### **Significant Investments Held, Material Acquisitions or Disposals of Subsidiaries**

There were no significant investments held or material acquisitions or disposals of subsidiaries, associates or joint ventures during the Period.

### **Events after Reporting Period**

No major subsequent events have occurred since the end of the Period and up to the date of this announcement.

## **PROJECT UPDATES AND PROSPECTS**

### **Update on the Investment Project in Vladivostok**

In respect of the Group's gaming and resort development project in Vladivostok, Russia, site clearing commenced in 2016.

An office has been established in the city centre of Vladivostok, Russia and certain key personnel have been appointed to monitor various aspects of the progress of the project, which remains broadly on schedule for completion in 2019.

The Group believes that its strategy to diversify its business geographically and expand into new casino markets will drive revenue growth in the long term.

## **Prospects**

The continued growth of visitation to Cambodia is a reflection of the development of Cambodia as a prominent regional tourism and investment destination, brought about by continued political and social stability in the country. The expected promulgation of the casino law in 2019 is another significant step forward in the investment and tourism prospects for Cambodia.

China remains the world's largest market in outbound tourism with nearly 150 million outbound visitations made by Chinese travellers in 2018, an increase of 14.7% year-on-year according to a report issued by the China Tourism Academy and Ctrip (Source: Hong Kong Economic Journal, 14 March 2019). The Group is well-positioned to tap the vast potential of the wave of consumerism from China, from which outbound visitation is expected to reach 200 million by 2020; Chinese per-capita international tourism spend is also expected to reach above US\$2,000 by 2020, representing a 49% growth from 2018 to 2020 (Source: CLSA, 19 July 2017 and 14 June 2018). Chinese arrivals to Cambodia of about 1.1 million visitors in the first 5 months of 2019 (mainly driven by business-related travel) represents a small percentage of the potential opportunities. Cambodia is targeting to attract at least 5.5 million Chinese tourists by 2025 (Source: The Commercial News, 15 January 2019).

Similarly, South East Asian countries, which have an estimated total population of 648 million, remains one of the Group's core target markets. Visitation to Cambodia from South East Asian countries including Malaysia, Indonesia and Thailand increased by double digit growth rates of 10%, 17% and 10% respectively in the first 5 months of 2019. In particular, international business-related travel from Malaysia, Vietnam, Indonesia and Singapore into Cambodia increased by 50%, 30%, 70% and 27% respectively.

The strong growth in business-related travel (whereby such visitors tend to have higher disposal incomes and longer average length of stays) into Cambodia augurs well for the Group's future growth, in particular the Mass Market segment, which has always been the Group's key focus market. This is also in line with the Naga 3 development, whereby around 92% of total gross floor area will be allocated for non-gaming activities.

Flight connectivity between Cambodia and regional countries continues to improve. Direct weekly flights into Cambodia has increased from 738 (June 2018) to 877 (June 2019). As part of commemorating the 60th anniversary of diplomatic relations between Indonesia and Cambodia, direct flights between Phnom Penh and Jakarta was established in June 2019, with a total of 7 direct weekly flights. With the anticipated robust growth in visitations, the Cambodian Minister of Tourism (His Excellency Thong Khun) estimated that Cambodia will require 100,000 extra hotel rooms by 2028, of which 60,000 are required for the luxury high-end segment (Source: Khmer Times, 6 September 2018). Given the close geopolitical relationship between Cambodia and China and the continued influx of business-related travel from South East Asian countries, the Group sees good prospects ahead and will continue to be well-positioned as a notable emerging integrated resort in Asia.

The vision of the Group is to build the largest comprehensive, multi-entertainment riverine integrated resort in the world and position the Group as a competitive gaming powerhouse with a firm footing in the Asia Pacific region. Currently, the Group operates the largest integrated resort in the Kingdom of Cambodia and in the Mekong region.

Since its inception in 1994, the Company has been growing steadily, with its market capitalization multiplying more than 13 times from US\$441 million since its listing in October 2006 to approximately US\$6 billion as at 23 July 2019. Since listing, the Company has paid out more than US\$1 billion in dividends. The Group's business operations have also raised the international economic profile, attracted FDI, enhanced tourism and contributed to the socio-economic development of Cambodia. In 2018, the Group contributed approximately 23% to local tourism GDP and approximately 1.3% of national GDP in Cambodia (Source: MOEF classification of rooms and F&B compared with the Group's 2018 annual report).

Cambodia is expected to register 7% of GDP growth in 2019 (Source: Macroeconomic and Banking Sector Development in 2018 and Outlook for 2019 prepared by the National Bank of Cambodia). Following more than two decades of strong economic growth, Cambodia has attained lower middle-income status with gross national income per capita reaching US\$1,230 in 2017. Driven by garment exports and tourism, Cambodia sustained an average growth rate of 7.7% between 1995 and 2017, making the country the sixth fastest-growing economy in the world. As global demand peaks in 2018, economic growth is expected to reach 7%, compared to 6.9% in 2017. Growth is expected to remain robust over the medium term (Source: The World Bank). Cambodia is expected to attract at least 5.5 million Chinese visitors by 2025, and recorded an impressive increase of 67% in 2018 (with 2,024,443 Chinese arrivals) as compared to 2017 (with 1,210,782 Chinese arrivals) (Source: Ministry of Tourism of Cambodia). A close geopolitical relationship with China helps drive Cambodia's economic and tourism growth. China's "Belt and Road" policy also further drives a large number of business travellers, resulting in a construction boom in the city of Phnom Penh and overall tourism and other business growth in Cambodia in recent years.

The smooth and official formation of a new government for another 5-year term from 6 September 2018 provides continued political stability, social security, tourism and economic development in the operating environment. It is expected that the much-anticipated casino law shall be promulgated in 2019, further strengthening the regulatory environment that has been improving in recent years.

The Company, through its wholly-owned subsidiary, is licensed to operate casinos in Cambodia for a period of 70 years, expiring in 2065. During this 70-year period, the Group has exclusive rights up to 2035 to operate casinos within a 200-kilometre radius (except the Cambodia-Vietnam border area, Bokor, Kirirom Mountains and Sihanoukville) of Phnom Penh, the capital city of Cambodia. This unique position has helped the Group to attain steady growth and to deliver impressive and consistently improving financial performance. Some of the key features of the casino license are the lack of restrictions on the number of tables, EGM, gaming space, gaming promoter commission and rebates, each of which allows the Company great flexibility to optimize its operations over time.

The Company believes that Phnom Penh is geographically located in the middle of an area which is a corridor of fast economic growth and tourism development. Its favourable location as a tourist destination and its good connectivity and network of international flights enable Phnom Penh to attract both South East Asian and North Asian (especially Chinese) visitors. In addition, the combined NagaWorld complex is situated in the heart of the city, in close proximity to places of interest such as the Royal Palace, gardens and eateries.

Having considered the uniqueness of a casino monopoly in the heart of a capital city, and after having operated successfully for the past 24 years in a region with political stability and consistent tourism and economic growth, the Group's vision of building Naga 3, a complex with 4,720 bays (which only satisfy 4.7% of the 100,000 total estimated additional hotel rooms required by the Ministry of Tourism by 2028) paves the way for more success for the Group, greatly enhancing its competitiveness and its footing as an Asian gaming powerhouse. As stated in the unaudited operational highlights for the three months ended 31 March 2019, the hotel occupancy rate of the combined NagaWorld complex has already increased to 86% by March 2019. The Company believes that the launch of Naga 3 is not only timely, but also the answer to solve future capacity problems and a surer way to continue the Company's journey of earnings growth, especially after the recent successful ramping up of Naga 2.

Naga 1, Naga 2 and Naga 3 are sited in the city of Phnom Penh next to one of Asia's biggest rivers, the romantic and mystic Mekong River. This inspires and encourages the Company to develop the largest riverine integrated resort in the world and enhances the competitiveness of the Group as one of Asia's gaming powerhouses.

The US-China trade war has undoubtedly created uncertainty in the macro business environment. However, the Group's business is expected to be relatively less affected due to the following reasons:

1. **Well balanced customer base and Mass Market focus:** The Group serves a wide and geographically diverse customer base, mainly from both South East Asia and North Asia. About 54% of the Group's gross profit was contributed from the Mass Market segment, which is of lower risk, lower volatility and a higher profit margin.

2. **Business-related travel being the main purpose of visitation to Cambodia:** During the first 5 months of 2019, international business-related travel into Cambodia increased by 148% to 567,357 visitors. The US-China trade war has in fact encouraged Chinese factories to relocate to lower cost countries such as Cambodia, which is consistent with the influx of foreign capital and expatriates into Cambodia, especially its capital Phnom Penh (Source: CICC, 19 July 2019).
3. **Flexibility in current licensing environment:** With no restrictions on the number of tables, EGM, game types, gaming space, gaming promoter commission and rebates, the Company has great flexibility to optimize its operations over time, including the ability to react robustly to changes in market demand and alter its operations to best suit customers' needs.
4. **Close geopolitical relationship between China and Cambodia:** The close geopolitical relationship helps drive Cambodia's economic and tourism growth. China's "Belt and Road" policy drives a large number of business travellers, resulting in a construction boom in the city of Phnom Penh and overall tourism and other business growth in Cambodia in recent years.

Management is optimistic about the Group's future business prospects. Naga 1, Naga 2 and Naga 3 are sited in the city of Phnom Penh next to one of Asia's biggest rivers, the romantic and mystic Mekong River. This inspires and encourages the Company to develop the biggest riverine integrated resort in the world, thereby enhancing the competitiveness of the Group as one of Asia's gaming powerhouses, with high quality standards set to rival other established integrated resorts in the region.

#### **COMPLIANCE WITH CORPORATE GOVERNANCE CODE**

Having reviewed the corporate governance practices of the Company, and considered, amongst other things, the findings of reviews conducted by independent professional parties, the directors of the Company (the "Directors") confirm that the Company has complied with all the applicable code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules for the Period.

#### **COMPLIANCE WITH MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code of conduct in respect of transactions in securities of the Company by the Directors. Having made specific enquiry, the Company confirms that the Directors have complied with the required standard set out in the Model Code during the Period.

#### **REVIEW BY AUDIT COMMITTEE AND EXTERNAL AUDITOR**

The unaudited interim results for the Period have been reviewed by the audit committee of the Company, which was of the opinion that the preparation of such results complied with the applicable accounting standards and requirements and that adequate disclosure has been made.

The unaudited interim results for the Period have also been reviewed by the external auditor of the Company.

#### **INTERIM DIVIDEND**

The Board has resolved to declare payment of an interim dividend for Shareholders of US cents 3.39 per Share (or equivalent to HK cents 26.27 per Share) for the Period. This represents a payout ratio of approximately 60%, based on the net profit generated for the Period. The interim dividend is payable to the Shareholders whose names appear on the register of members of the Company at the close of business on Thursday, 8 August 2019.

The interim dividend shall be paid on Tuesday, 20 August 2019.



## **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of determining the entitlement to the interim dividend for the Period, the Company's register of members will be closed on Thursday, 8 August 2019, on which no transfer of Shares will be registered. The ex-dividend date will be Tuesday, 6 August 2019. In order to qualify for the interim dividend for the Period, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Computershare Hong Kong Investor Services Limited located at Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Wednesday, 7 August 2019.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the Period, the Company did not redeem any of its listed securities nor did the Company or any of its subsidiaries purchase or sell any of such securities.

## **PUBLICATION OF FINANCIAL INFORMATION**

This announcement is available for viewing on the Company's website at [www.nagacorp.com](http://www.nagacorp.com) and the website of Hong Kong Exchanges and Clearing Limited at [www.hkexnews.hk](http://www.hkexnews.hk). The interim report of the Company for the Period containing, among others, the interim financial information of the Group, will be despatched to the Shareholders and published on the above websites in due course.

By Order of the Board  
**NagaCorp Ltd.**  
**Lam Yi Lin**  
*Company Secretary*

Hong Kong, 23 July 2019

As at the date of this announcement, the Directors are:

*Executive Directors*

Tan Sri Dr Chen Lip Keong, Philip Lee Wai Tuck and Chen Yiy Fon

*Non-executive Director*

Timothy Patrick McNally

*Independent Non-executive Directors*

Lim Mun Kee, Michael Lai Kai Jin and Leong Choong Wah

For the purpose of this announcement, amounts denominated in US\$ have been converted to Hong Kong dollars ("HK\$") and RUB at the respective exchange rates of US\$1.0 to HK\$7.75 (as at 31 December 2018: HK\$7.75) and US\$1.0 to RUB63.08 (as at 31 December 2018: RUB69.47).