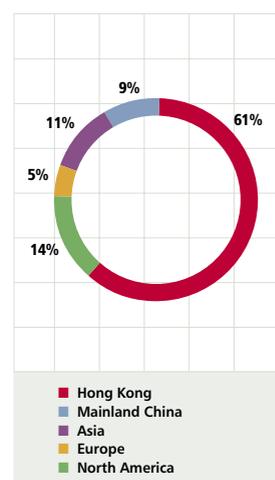


## Analysis by core business of group turnover, ebit and profit

|  | 1999<br>HK\$ millions | 1998<br>HK\$ millions | Percentage<br>change |         |
|--|-----------------------|-----------------------|----------------------|---------|
| <b>Turnover</b>  |                       |                       |                      |         |
| Ports and related services                               | 12,121                | 10,754                | +                    | 13%     |
| Telecommunications                                       | 8,491                 | 7,388                 | +                    | 15%     |
| Property development and holdings                        | 11,225                | 9,192                 | +                    | 22%     |
| Retail, manufacturing and other services                 | 23,805                | 21,580                | +                    | 10%     |
| Infrastructure   | 6,729                 | 6,668                 | +                    | 1%      |
| Energy   | 7,179                 | 5,351                 | +                    | 34%     |
| Finance and investment                                   | 2,822                 | 4,085                 | -                    | 31%     |
| Total  | 72,372                | 65,018                | +                    | 11%     |
| <b>Earnings before interest expense<br/>and taxation</b> |                       |                       |                      |         |
| Ports and related services                               | 4,823                 | 4,540                 | +                    | 6%      |
| Telecommunications                                       | 563                   | 474                   | +                    | 19%     |
| Property development and holdings                        | 2,334                 | 2,851                 | -                    | 18%     |
| Retail, manufacturing and other services                 | 1,313                 | 845                   | +                    | 56%     |
| Infrastructure   | 3,728                 | 3,518                 | +                    | 6%      |
| Energy   | 714                   | 579                   | +                    | 23%     |
| Finance and investment                                   | 2,990                 | 3,576                 | -                    | 16%     |
| Total  | 16,465                | 16,383                | +                    | 1%      |
| <b>Profit attributable to the shareholders</b>           |                       |                       |                      |         |
| Ports and related services                               | 2,989                 | 3,080                 | -                    | 3%      |
| Telecommunications                                       | 116,736               | 551                   | +                    | 21,086% |
| Property development and holdings                        | (198)                 | (1,479)               | +                    | 87%     |
| Retail, manufacturing and other services                 | 32                    | 3,318                 | -                    | 99%     |
| Infrastructure   | 2,629                 | 2,408                 | +                    | 9%      |
| Energy   | 372                   | 315                   | +                    | 18%     |
| Finance and investment                                   | (5,215)               | 513                   | -                    | 1,117%  |
| Total  | 117,345               | 8,706                 | +                    | 1,248%  |

The above information includes the Company, its subsidiary companies and its proportionate share of associated companies' and jointly controlled entities' amounts. The graph of EBIT by geographical area includes EBIT shown above plus the profit on disposal of Orange plc and the profit from the IPO of Partner Communications Company Ltd.

Turnover by  
geographical area 1999



EBIT by  
geographical area 1999

