



Newsletter- March 2018

Contracted Sales (unaudited)

March 2018

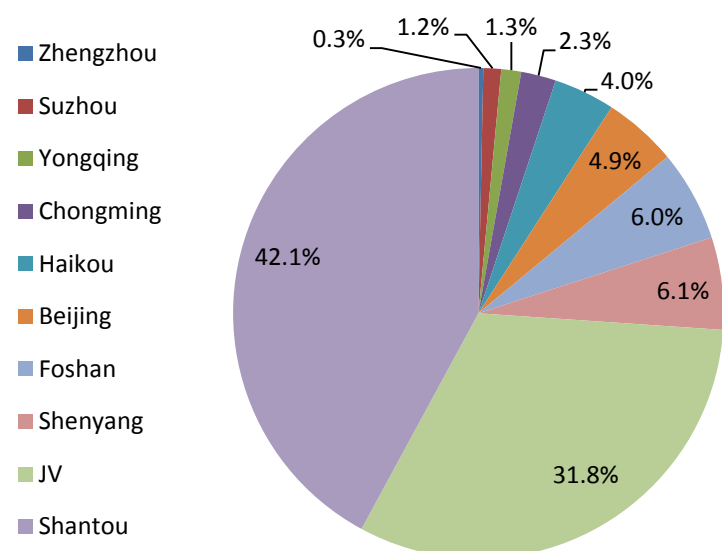
- ❑ **Contracted sales amount:** approx. RMB 657 mn;
- ❑ **Contracted GFA sold:** approx. 60,300 sq.m.;
- ❑ **ASP:** approx. RMB 10,900 / sq.m.;
- ❑ **Contracted lease of investment properties:** approx. RMB 7 mn;
- ❑ **Contracted leased area of investment properties:** approx. 1,599 sq.m.

Three Months Ended 31 March 2018

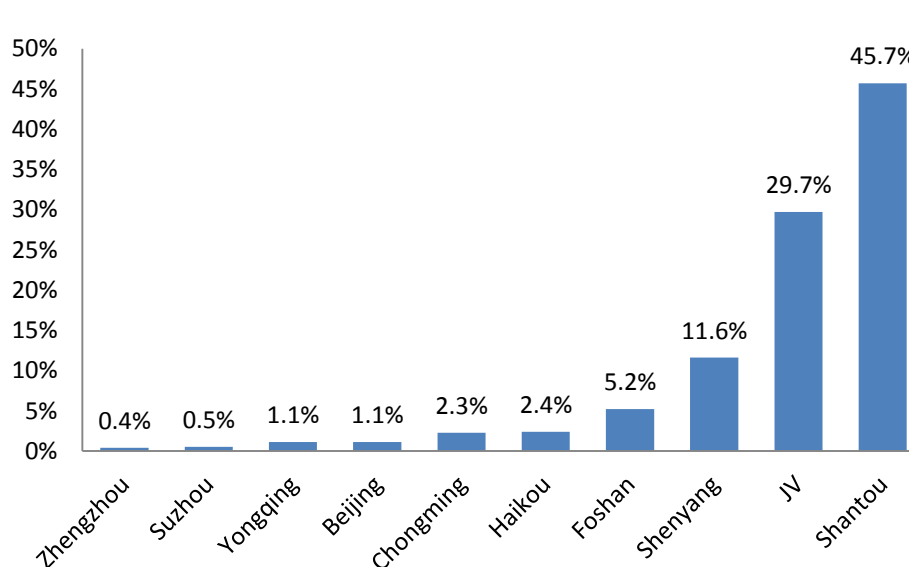
- ❑ **Contracted sales amount:** approx. RMB 2,033 mn;
- ❑ **Contracted GFA sold:** approx. 159,100 sq.m.;
- ❑ **ASP:** approx. RMB 12,800 / sq.m.;
- ❑ **Contracted lease of investment properties:** approx. RMB 643 mn;
- ❑ **Contracted leased area of investment properties:** approx. 45,692 sq.m.

Breakdown of Contracted Sales in 1Q 2018

(By Sales Amount)



(By GFA Sold)



Disclaimer: In view of the uncertainties involved in investment and sales process, there may exist discrepancies between the above figures and those disclosed in our regular financial reports. As such, the above is for reference only.

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