



Newsletter- December 2017

Contracted Sales (unaudited)

December 2017

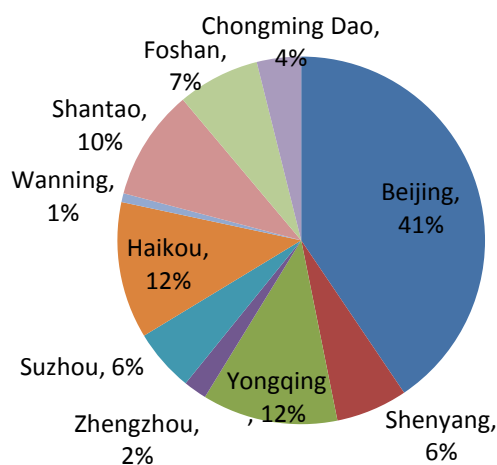
- **Contracted sales amount:** approx. RMB5.045bn;
- **Contracted GFA sold:** approx. 255,300 sq.m.;
- **ASP:** approx. RMB19,800/sq.m..

Twelve Months Ended 31 December 2017

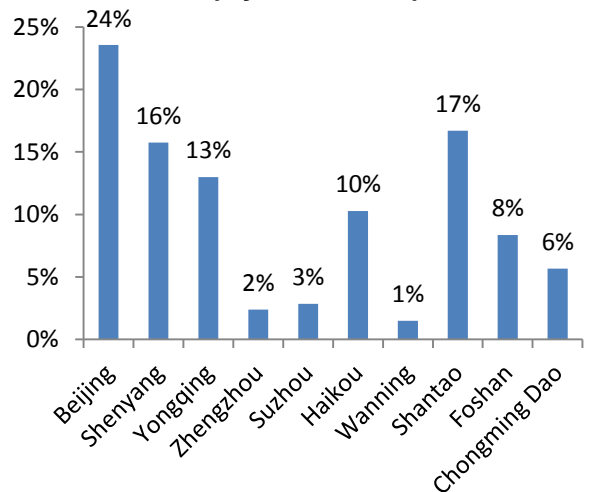
- **Contracted sales amount:** approx. RMB14.876bn;
- **GFA sold:** approx. 914,800 sq.m.;
- **ASP:** approx. RMB16,300/sq.m..

Sales Breakdown in 2017

(By Sales Amount)



(By GFA Sold)



Note: Regarding to the sales breakdown, Contracted sales for the period did not include those from the companies in which Guorui Properties held equity interests of less than 20%.

Disclaimer: In view of the uncertainties involved in investment and sales process, there may exist discrepancies between the above figures and those disclosed in our regular financial reports. As such, the above is for reference only.

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