The directors of the Company present their report together with the audited financial statements of the Group for the year ended 30 June 2018 (the "Financial Statements").

## **PRINCIPAL ACTIVITIES**

The principal activity of the Company is investment holding and investment management. The principal activities of the subsidiaries which materially affected the results or assets of the Group during the year include principal investment, property development and investment, hospitality and leisure business. The principal activities of the associates which materially affected the results of the Group during the year include commercial banking business, Islamic banking services, insurance and takaful business, investment banking, futures and stockbroking and asset management business.

The analysis of the principal activities and locations of operations of the Company and its principal subsidiaries during the year is set out in note 16 to the Financial Statements.

## **BUSINESS REVIEW**

The business review of the Group for the year ended 30 June 2018 are provided in the Chairman's Statement and Management Discussion and Analysis sections of this annual report.

## SUBSIDIARIES

Particulars of the principal subsidiaries of the Company are set out in note 16 to the Financial Statements.

## FINANCIAL STATEMENTS

The consolidated net profit of the Group for the year ended 30 June 2018 and the state of the Company's and the Group's affairs as at that date are set out in the Financial Statements on pages 67 to 165.

## **DIVIDENDS**

An interim dividend of HK\$1.00 (2017: HK\$1.00) per share totalling HK\$329,051,000 (2017: HK\$329,051,000) was paid on 26 March 2018. The directors do not recommend the payment of any final dividend in respect of the year ended 30 June 2018 (2017: HK\$3.00 per share totalling HK\$987,152,000).

## MAJOR CUSTOMERS AND SUPPLIERS

During the year, the five largest customers of the Group accounted for less than 30% of the total turnover of the Group and the five largest suppliers of the Group accounted for less than 30% of the total purchases of the Group.

## CHARITABLE DONATIONS

Donations made by the Group during the year amounted to US\$1,141,000 (2017: US\$876,000).

## SHARE CAPITAL, CONVERTIBLE SECURITIES AND WARRANTS

The Company did not issue any new share, convertible securities and warrants during the year. Details of the share capital of the Company are shown in note 32 to the Financial Statements.

## EQUITY-LINKED AGREEMENTS

Other than the Share Option Scheme of the Company as disclosed in this Directors' Report, no equity-linked agreement was entered into by the Company subsisted at the end of the year or at any time during the year ended 30 June 2018.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company, nor any of its other subsidiaries, purchased, sold or redeemed any of the Company's listed securities during the year ended 30 June 2018.

## PROPERTIES

Particulars of the major development properties, properties held for sale and investment properties of the Group are shown on pages 166 to 168.

## **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's Bye-Laws or the laws in Bermuda.

## DIRECTORS

The directors during the year and up to the date of this report are:

Kwek Leng Hai – *Executive Chairman* Tang Hong Cheong – *President & CEO* Kwek Leng San\* Tan Lim Heng\* Volker Stoeckel\*\* Roderic N. A. Sage\*\* David Michael Norman\*\*

#### \* Non-executive director

\*\* Independent non-executive director

In accordance with Bye-Law 99 and Code A.4.2 of the Code of Corporate Governance Practices of the Company, Messrs Tang Hong Cheong, Tan Lim Heng and Roderic N. A. Sage will retire from office by rotation at the forthcoming annual general meeting of the Company (the "AGM"). All of them, being eligible, will offer themselves for re-election at the AGM.

## DIRECTORS' SERVICE CONTRACTS

None of the directors has a service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

# DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Details of the continuing connected transactions and material related party transactions are set out in this Directors' Report and note 39 to the Financial Statements respectively. Save as disclosed, no other transaction, arrangement or contract that is significant in relation to the Group's business to which the Company or any of its holding company, subsidiaries or fellow subsidiaries was a party and in which a director or his connected entity had, directly or indirectly, a material interest subsisted at the end of the year or at any time during the year ended 30 June 2018.

## MANAGEMENT CONTRACT

No contract, other than employment contracts, concerning the management and administration of the whole or any substantial part of the Company's business was entered into or existed during the year ended 30 June 2018.

# **INDEMNITY OF DIRECTORS**

Pursuant to the Bye-Laws of the Company, every director of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities which he may sustain or incur in or about the execution of the duties of his office or otherwise in relation thereto. The Company maintains directors' and officers' liability insurance which gives appropriate cover for any legal action brought against its directors.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2018, the interests and short positions of the directors of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of the Company ("Model Code") were disclosed as follows in accordance with the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). Certain information herein is based on additional information of the relevant events on or before 30 June 2018 with the disclosure deadlines under the SFO falling after 30 June 2018.

### (A) The Company

	Number of * (				
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of the Company	
Kwek Leng Hai	3,800,775	-	3,800,775	1.16%	
Tang Hong Cheong	130,000	-	130,000	0.04%	Note
Kwek Leng San	209,120	-	209,120	0.06%	
Tan Lim Heng	566,230	-	566,230	0.17%	
David Michael Norman	4,000	_	4,000	0.00%	

\* Ordinary shares unless otherwise specified in the Note

Note:

The total interests of 130,000 shares/underlying shares comprised 10,000 ordinary shares of the Company and an option in respect of 120,000 underlying shares of the Company pursuant to an executive option scheme of a Hong Leong Group company.

## (B) Associated Corporations

a) Hong Leong Company (Malaysia) Berhad ("HLCM")

	Nu (			
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of HLCM
Kwek Leng Hai Kwek Leng San	420,500 160,895	-	420,500 160,895	2.61% 1.00%

#### \* Ordinary shares

## b) GuocoLand Limited ("GLL")

	Number of * (				
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of GLL	
Kwek Leng Hai	35,290,914	_	35,290,914	2.98%	
Tang Hong Cheong	865,000	-	865,000	0.07%	Note
Tan Lim Heng	1,337,777	_	1,337,777	0.11%	
Volker Stoeckel	1,461,333	_	1,461,333	0.12%	

\* Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 865,000 shares/underlying shares comprised 65,000 ordinary shares of GLL and an option of 800,000 underlying shares of GLL pursuant to an executive option scheme of a Hong Leong Group company.

## (B) Associated Corporations (cont'd)

c) Hong Leong Financial Group Berhad ("HLFG")

	Nu (l			
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of HLFG
Kwek Leng Hai	2,526,000	_	2,526,000	0.22%
Tang Hong Cheong	249,146	_	249,146	0.02%
Kwek Leng San	654,000	_	654,000	0.06%
Tan Lim Heng	267,813	_	267,813	0.02%

### \* Ordinary shares

d) GuocoLand (Malaysia) Berhad ("GLM")

	Number of * (				
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of GLM	
Kwek Leng Hai Tang Hong Cheong Tan Lim Heng	226,800 300,000 326,010	- - -	226,800 300,000 326,010	0.03% 0.04% 0.05%	Note

\* Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 300,000 shares/underlying shares comprised 195,000 ordinary shares of GLM and an option of 105,000 underlying shares of GLM pursuant to an executive option scheme of a Hong Leong Group company.

## (B) Associated Corporations (cont'd)

e) GL Limited ("GL")

	Number of * (				
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of GL	
Tang Hong Cheong Tan Lim Heng	430,000 1,100,000	-	430,000 1,100,000	0.03% 0.08%	Note

\* Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 430,000 shares/underlying shares comprised 300,000 ordinary shares of GL and an option of 130,000 underlying shares of GL pursuant to an executive option scheme of a Hong Leong Group company.

### f) The Rank Group Plc ("Rank")

## Number of \*shares/underlying shares (Long Position)

Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of Rank	
Kwek Leng Hai	1,026,209	_	1,026,209	0.26%	
Tang Hong Cheong	200,000	_	200,000	0.05%	Note
Kwek Leng San	56,461	_	56,461	0.01%	
Tan Lim Heng	152,882	_	152,882	0.04%	

\* Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 200,000 shares/underlying shares comprised 70,000 ordinary shares of Rank and an option of 130,000 underlying shares of Rank pursuant to an executive option scheme of a Hong Leong Group company.

## (B) Associated Corporations (cont'd)

g) Hong Leong Industries Berhad ("HLI")

	Number of *shares (Long Position)				
Director	Personal interests	Family interests	Corporate interests	Total interests	Approx. % of the issued share capital of HLI
Kwek Leng Hai	190,000	_	_	190,000	0.06%
Tang Hong Cheong Kwek Leng San	300,000 2,300,000	15,000 -	-	315,000 2,300,000	0.10% 0.72%

\* Ordinary shares

h) Hong Leong Bank Berhad ("HLB")

	Nu (			
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of HLB
Kwek Leng Hai Kwek Leng San	5,510,000 536,000		5,510,000 536,000	0.26% 0.03%

\* Ordinary shares

i) Malaysian Pacific Industries Berhad ("MPI")

		Imber of *shares Long Position)		
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issue share capital of MPI
Kwek Leng Hai	71,250	_	71,250	0.04%

\_

1,260,000

0.63%

1,260,000

\* Ordinary shares

Kwek Leng San

## (B) Associated Corporations (cont'd)

j) Lam Soon (Hong Kong) Limited ("LSHK")

	Nu (I			
Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of LSHK
Kwek Leng Hai Tang Hong Cheong Tan Lim Heng	2,300,000 700,000 274,000	- - -	2,300,000 700,000 274,000	0.95% 0.29% 0.11%

#### \* Ordinary shares

k) Hume Industries Berhad ("HIB")

#### Number of \*shares/underlying shares (Long Position)

	(Long Footdor)					
Director	Personal interests	Family interests	Corporate interests	Total interests	Approx. % of the issued share capital of HIB	
Kwek Leng Hai Tang Hong Cheong Kwek Leng San	205,200 1,405,600 3,921,600	_ 16,200 _	- - -	205,200 1,421,800 3,921,600	0.04% 0.30% 0.82%	Note

Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 1,421,800 shares/underlying shares comprised 1,291,800 ordinary shares of HIB (including family interest) and an option of 130,000 underlying shares of HIB pursuant to an executive option scheme of a Hong Leong Group company.

#### I) Southern Steel Berhad ("SSB")

#### Number of \*shares/underlying shares (Long Position)

Director	Personal interests	Corporate interests	Total interests	Approx. % of the issued share capital of SSB	
Tang Hong Cheong	131,000	_	131,000	0.03%	Note

\* Ordinary shares unless otherwise specified in the Note

#### Note:

The total interests of 131,000 shares/underlying shares comprised 71,000 ordinary shares of SSB and an option of 60,000 underlying shares of SSB pursuant to an executive option scheme of a Hong Leong Group company.

Save as disclosed above, as at 30 June 2018, none of the directors of the Company had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or otherwise notified by the directors of the Company pursuant to the Model Code required to be disclosed in accordance with the Listing Rules.

# SHARE OPTIONS

### The Company

Executive Share Option Scheme 2012 (the "ESOS 2012")

The ESOS 2012 was approved by the shareholders of the Company at the special general meeting on 14 November 2012 (the "Approval Date") and took effect on 16 November 2012 (the "Effective Date") for grant of options over newly issued and/or existing shares of the Company to executives or directors of the Company or any of its subsidiaries (the "Eligible Executives") from time to time. The ESOS 2012 provides an opportunity for the Eligible Executives to participate in the equity of the Company and aligning the Company's long term interests with those of the shareholders.

A trust (the "ESOS Trust") is in place for the purpose of acquiring existing shares of the Company from time to time to satisfy the exercise of options which may be granted under the ESOS 2012. A wholly owned subsidiary of the Company as the trustee is responsible for administering the ESOS Trust.

The number of new shares of the Company that may be issued upon exercise of all share options to be granted under the ESOS 2012 shall not in aggregate exceed 10% of the issued share capital of the Company as at the Approval Date, i.e. 32,905,137 which represents 10% of the shares in issue of the Company as at the date of this report. The maximum entitlement for any Eligible Executives in respect of the total number of shares issued and to be issued upon exercise of options granted and to be granted in any 12-month period up to the date of the latest grant shall not exceed 1% of the shares of the Company in issue as at any date of grant.

The option price per share payable upon exercise of any share option will be determined by the directors upon the grant of the share option. It will not be less than the greatest of (a) the average closing price of a share as stated in the daily quotation sheets issued by the Stock Exchange for the five business days immediately preceding the day of offer of such share option; (b) the closing price of a share as stated in the Stock Exchange's daily quotation sheet on the day of offer of such a share option; and (c) the nominal value of a share.

A nominal consideration of HK\$1 is payable on acceptance of the share option within 30 days inclusive of, and from the date of making such offer. The exercise period of the share option shall fall within the period from the date of grant and ending on the tenth anniversary of the date of grant in respect of such offer.

The life of the ESOS 2012 is 10 years from the Effective Date. The ESOS 2012 shall remain valid and effective till 15 November 2022.

No option has ever been granted to any Eligible Executives pursuant to the ESOS 2012 up to 30 June 2018.

# SHARE OPTIONS (cont'd)

## GuocoLand Limited ("GLL")

GuocoLand Limited Executives' Share Option Scheme 2008 (the "GLL ESOS 2008")

The GLL ESOS 2008 was approved by the shareholders of GLL on 17 October 2008 and further approved by the shareholders of the Company pursuant to Chapter 17 of the Listing Rules on 21 November 2008 (the "GLL ESOS Effective Date"). Under the GLL ESOS 2008, options may be granted over newly issued and/or existing shares of GLL to eligible participants including employees and executive directors of GLL and its subsidiaries (collectively the "GLL Group") who are not GLL's controlling shareholders or their associates.

The GLL ESOS 2008 provides an opportunity for the employees of the GLL Group who have contributed to the growth and development of the GLL Group to participate in the equity of GLL.

During the financial year, the administration of the GLL ESOS 2008 has been delegated to GLL Remuneration Committee. The GLL Remuneration Committee shall select confirmed employees (including executive directors) of the GLL Group to become participants in the GLL ESOS 2008.

The number of GLL shares over which the GLL Remuneration Committee may grant options under the GLL ESOS 2008 on any date shall not in aggregate exceed 15% of the issued share capital of GLL on the day preceding that date, provided that the maximum aggregate number of new GLL shares over which the GLL Remuneration Committee may grant options when added to the number of new GLL shares issued and issuable in respect of all options granted under the GLL ESOS 2008, shall not exceed 10% of the issued share capital of GLL as at the GLL ESOS Effective Date. As at the date of this report, the total number of new GLL shares available for issue under the GLL ESOS 2008 is 118,337,327, which represents approximately 10% of the issued share capital of GLL.

The maximum entitlement of any participant in respect of the total number of new GLL shares issued and to be issued upon the exercise of options granted in any 12-month period shall not exceed 1% of the share capital of GLL in issue as at any date of grant.

The grant of option to a participant shall be accepted within 30 days from the date on which an option is granted accompanied by a payment of S\$1 as consideration.

# SHARE OPTIONS (cont'd)

## GuocoLand Limited ("GLL") (cont'd)

GuocoLand Limited Executives' Share Option Scheme 2008 (the "GLL ESOS 2008") (cont'd)

The exercise price per GLL share shall be fixed as follows:

- (1) where the option is granted without any discount, the exercise price shall be a price equal to the 5-day weighted average market price of the GLL shares immediately prior to the date of grant of the option for which there was trading in the GLL shares ("Market Price"); and
- (2) where the option is granted at a discount, the exercise price shall be the Market Price discounted by not more than:
  - (a) 20%; or
  - (b) such other maximum discount as may be permitted under the Listing Manual of the Singapore Exchange Securities Trading Limited.

An option shall be exercisable on any date after the following date:

- (1) where the option is granted without any discount:
  - (a) the second anniversary of the date of grant (for participants who have been employed for less than one year); or
  - (b) the first anniversary of the date of grant (for all other participants);
- (2) where the option is granted at a discount, the second anniversary of the date of grant,

and ending on a date not later than 10 years after the date of grant.

The GLL ESOS 2008 shall continue to be in force at the discretion of the GLL Remuneration Committee, subject to a maximum period of 10 years commencing on the GLL ESOS Effective Date till 20 November 2018. The termination of GLL ESOS 2008 would not affect options which have been granted thereunder and accepted but which remain unexercised on termination.

# SHARE OPTIONS (cont'd)

## GuocoLand Limited ("GLL") (cont'd)

GuocoLand Limited Executives' Share Option Scheme 2008 (the "GLL ESOS 2008") (cont'd)

Details of the options outstanding for the financial year ended 30 June 2018 are as follows:

		No. of GLL shares comprised in options						
Grantees	Date of grant	As at 1 Jul 2017	Granted during the year	Exercised during the year	Lapsed during the year	As at 30 Jun 2018	Notes	Exercise price per GLL share
Executive Director Choong Yee How	8 December 2017	_	20,000,000	-	-	20,000,000	1 to 3	S\$1.984
Other Executives	8 December 2017	-	19,700,000	-	_	19,700,000	2&3	S\$1.984
	Total	-	39,700,000	-	_	39,700,000		

Notes:

- The board of directors of GLL has resolved that the exercise of the option in respect of 20,000,000 GLL shares granted to Mr. Choong Yee How would be satisfied by the transfer of existing GLL shares. Such option is not subject to Chapter 17 of the Listing Rules.
- 2. The exercise price of S\$1.984 per GLL share was set at a discount of 5.8% to the market price of GLL shares based on the 5-day weighted average market price of GLL shares immediately prior to 8 December 2017 being the date of grant. Each option, shall be exercisable, in whole or in part, subject to vesting conditional on certain performance targets being met following the end of the performance period concluding in the financial year 2018/19 and 2020/21. The options may be exercisable and valid up to 30 months from the date of vesting.
- 3. Based on the Black-Scholes option pricing model, the fair values of the options granted as at the date of grant ranged from S\$0.241 to S\$0.285 per option. The assumptions in the Black-Scholes model used to estimate the value of the options are as follows:
  - risk-free interest rate ranged from 1.51% to 1.79%, based on the historical yield of Singapore Government Securities bonds in issue for the expected option life period on the date of grant;
  - expected volatility ranged from 12.96% to 16.35%, based on the historical volatility for the expected option life period prior to the date of grant;
  - expected dividend yield of 2.95%, based on the past one year's historical dividend payout over the market share price of GLL on the ex-dividend date; and
  - expected option life of 1.94 years to 5.94 years.

The Black-Scholes option pricing model requires the input of subjective assumptions which can affect the fair value estimates. As such, the model does not necessarily provide a single definitive measure of the fair value of the share options granted.

# SHARE OPTIONS (cont'd)

## GL Limited ("GL")

The GL Executives' Share Option Scheme 2008 (the "GL ESOS 2008")

The GL ESOS 2008 was approved by the shareholders of GL on 17 October 2008, and by the shareholders of the Company on 21 November 2008 (the "GGL Approval Date") for the purpose of compliance with Chapter 17 of the Listing Rules. The GL ESOS 2008 allows the grant of options over newly issued and/or existing shares of GL to confirmed employees (including executive directors) of GL and its subsidiaries (collectively the "GL Group"). Non-executive directors of GL, directors and employees of associated companies of GL, and directors and employees of and GL's controlling shareholders or their associates are not eligible to participate in the GL ESOS 2008.

The primary aim of the GL ESOS 2008 is to align the long-term interests of GL employees with those of the shareholders of GL and to encourage such employees to assume greater responsibility for the performance of the businesses which they manage.

GL's Remuneration Committee ("RC"), comprising directors of GL who are not participants of GL ESOS 2008, administers the GL ESOS 2008.

The aggregate of: (a) the number of GL shares over which the RC may grant options under the GL ESOS 2008 on any date (the "Date"); and (b) the number of GL shares transferred and to be transferred, and new shares issued and allotted and to be issued and allotted pursuant to all options granted under the GL ESOS 2008, shall not exceed 15% of the issued share capital of GL on the day preceding the Date, provided that the aggregate of: (i) the number of new GL shares to be issued and allotted and over which the RC may grant options under the GL ESOS 2008; and (ii) the number of new GL shares which have been issued and allotted or which are to be issued and allotted to meet all options granted under the GL ESOS 2008, shall not exceed 10% of the issued share capital of GL as at the GGL Approval Date. As at the date of this report, the total number of new GL Shares available for issue under GL ESOS 2008 is 136,806,363, which represents 10% of the issued share capital of GL.

The maximum entitlement of any participant in respect of the new GL shares issued and allotted and to be issued and allotted upon the exercise of options granted in any 12-month period shall not exceed 1% of the share capital of GL in issueas at the date of such grant.

The grant of an option to a participant shall be accepted within 30 days from the date on which such option is granted accompanied by a payment of S\$1 as consideration.

The exercise price per GL share shall be a price equal to the 5-day weighted average market price of GL shares immediately prior to the date of grant of the relevant option for which there was trading in the GL shares. An option shall be exercisable within such period commencing on the date after (a) the second anniversary of the date of grant (for participants who have been employed for less than one year) and (b) the first anniversary of the date of grant (for all other participants) and ending on a date not later than 10 years after the date of grant.

The GL ESOS 2008 shall continue to be in force at the discretion of the RC, subject to a maximum period of 10 years commencing from the GGL Approval Date (i.e. 20 November 2018). The termination of GL ESOS 2008 would not affect options which have been granted thereunder and accepted but which remain unexercised on termination.

# SHARE OPTIONS (cont'd)

## GL Limited ("GL") (cont'd)

The GL Executives' Share Option Scheme 2008 (the "GL ESOS 2008") (cont'd)

Details of the options outstanding for the financial year ended 30 June 2018 are as follows:

		No. of GL shares comprised in options						
Grantees	Date of grant	As at 1 Jul 2017	Granted during the year	Exercised during the year	Lapsed/ Cancelled during the year	As at 30 Jun 2018	Notes	Exercise price per GL share
Eligible employees	13 May 2013	10,000,000	-	-	8,000,000	2,000,000	1	S\$0.86
Eligible employees	21 September 2015	9,500,000	-	-	9,500,000	-	2	S\$0.80
Eligible employees	3 April 2018	-	37,250,000	_	_	37,250,000	3&4	S\$0.741
		19,500,000	37,250,000	-	17,500,000	39,250,000		

Notes:

- 1. The options that were granted on 13 May 2013 will vest in 2 tranches:
  - i. First tranche up to 35% of the relevant GL shares vested upon achievement of applicable performance targets at the end of the financial year ended 30 June 2016.
  - ii. Second tranche up to 65% of the relevant GL shares will vest within 3 months after the end of the financial year ending 30 June 2019 upon achievement of applicable performance targets.

Each tranche, once vested, is exercisable as follows:

- a. 40% of that tranche is exercisable within 6 months from vesting date;
- b. 40% of that tranche is exercisable from the commencement of the 13th month to the end of the 18th month from vesting date; and
- c. 20% of that tranche is exercisable from the commencement of the 25th month to the end of the 30th month from vesting date.
- 2. There is no option granted on 21 September 2015 remained outstanding as at 30 June 2018.
- 3. Upon the RC's decision to vest and determination of the number of GL shares under the option to be vested ("Vested Option Shares"), subject to Note 4 below, the Vested Option Shares shall be exercisable within such periods (each an "Exercise Period") as follows:
  - a. 40% of the total Vested Option Shares ("Total Vested Shares") is exercisable from the date of notification of entitlement for the Total Vested Shares ("Vesting Date") up to two (2) months from the Vesting Date;
  - b. another 40% of the Total Vested Shares is exercisable within 2 months from the first anniversary of the Vesting Date; and
  - c. the remaining 20% of the Total Vested Shares is exercisable within 2 months from the second anniversary of the Vesting Date.
- 4. Any part of the Vested Option Shares not exercised within the relevant prescribed Exercise Period shall forthwith lapse.

Notwithstanding the vesting of any of the shares under the option, if the RC considers that the Company is not able to sustain its achievement in respect of the applicable performance targets post the relevant vesting date, the RC may at its sole and absolute discretion without any compensation or liability to the grantee, revoke all or reduce the number of the Vested Option Shares exercisable by the grantee during the relevant prescribed Exercise Periods that have not commenced as at the date of notification of such revocation or reduction to the grantee.

# SHARE OPTIONS (cont'd)

### GuocoLand (Malaysia) Berhad ("GLM")

Executive Share Scheme (the "GLM ESS")

The Executive Share Option Scheme of GLM (the "GLM ESOS") was approved by the shareholders of GLM on 11 October 2011 and further approved by the shareholders of the Company pursuant to Chapter 17 of the Listing Rules on 25 November 2011 (the "Approval Date"). The GLM ESOS which took effect on 21 March 2012 (the "Effective Date") allows the grant of options over newly issued and/or existing shares of GLM to eligible executives and/or directors of GLM and its subsidiaries ("Eligible Participants"). It provides an opportunity for the Eligible Participants who have contributed to the growth and development of GLM and its subsidiaries to participate in the equity of GLM.

The shareholders of GLM and the Company had subsequently on 21 October 2013 and 19 November 2013 respectively, approved the amendments to the Bye-Laws of the GLM ESOS to incorporate an executive share grant scheme (the "GLM ESGS"). While the GLM ESGS is not subject to Chapter 17 of the Listing Rules, the GLM ESOS remains in compliance with the said Listing Rules. The GLM ESGS together with the GLM ESOS have been combined and renamed as the GLM ESS.

The number of GLM shares over which the GLM's Board of Directors ("GLM Board") may grant options under the GLM ESOS and any other executive share option schemes shall not in aggregate exceed 10% of the issued and paid-up ordinary share capital (excluding treasury shares) of GLM from time to time provided that the total number of new GLM shares which may be issued upon exercise of options to be granted under the GLM ESOS shall not exceed 10% of the issued and paid-up ordinary share capital of GLM as at the Approval Date. Accordingly, the maximum number of new GLM shares available for issue over which options under the GLM ESOS may be granted is 70,045,851, which represents approximately 10% of the issued and paid-up ordinary share capital of GLM as at the date of this report.

The maximum entitlement of any Eligible Participant in respect of the total number of new GLM shares issued and to be issued upon the exercise of options granted in any 12-month period shall not exceed 1% in nominal value of the issued and paid-up ordinary share capital of GLM as at any date of grant.

The grant of an option to an Eligible Participant shall be accepted within 30 days from such date of offer (or such longer period of time as may be permitted by the GLM Board at its discretion) accompanied by a payment of RM1.00 as non-refundable consideration.

The GLM Board may at its discretion determine the exercise price for each GLM share provided that such exercise price so fixed shall not be at a discount of more than 10% (or such discount as the relevant authorities shall permit) from the 5-day weighted average market price of GLM shares preceding the date of offer. An option shall be exercisable during the option period which shall be determined by the GLM Board provided that such period shall not be more than 10 years from the Effective Date.

The GLM ESS shall continue to be in force until 20 March 2022.

# SHARE OPTIONS (cont'd)

## GuocoLand (Malaysia) Berhad ("GLM") (cont'd)

Executive Share Scheme (the "GLM ESS") (cont'd)

Details of the options during the year ended 30 June 2018 are as follows:

		No. of GLM shares comprised in options						
Grantees	Date of grant	As at 1 Jul 2017	Granted during the year	Exercised during the year	Lapsed during the year	As at 30 Jun 2018	Notes	Exercise price per GLM share
Eligible Participants	11 December 2017	-	20,000,000	-	2,000,000	18,000,000	1&2	RM1.16
		_	20,000,000	-	2,000,000	18,000,000		

Notes:

- 1. The board of directors of GLM has resolved that the exercise of the options in respect of all the 20,000,000 GLM shares would be satisfied by the transfer of existing GLM shares. Such options are not subject to Chapter 17 of the Listing Rules and the disclosure of the fair value of such options is not required.
- 2. The closing market price of GLM share immediately before the date of grant was RM1.15 per share. The vesting of the options granted is subject to the achievement of certain performance criteria by the grantees over two performance periods concluding at the end of the financial years ending 30 June 2019 and 30 June 2021 respectively. The exercise period of the vested options will be up to the 30th month from the respective vesting dates to be determined.

# SHARE OPTIONS (cont'd)

### The Rank Group Plc ("Rank")

#### The Long Term Incentive Plan ("LTIP")

The rules of the LTIP were approved by Rank's shareholders on 22 April 2010 with amendments thereto approved on 22 April 2015. It was further approved by the shareholders of the Company pursuant to Chapter 17 of the Listing Rules on 24 November 2015 (the "Approval Date"). The LTIP is an equity-based incentive scheme pursuant to which executive directors and other senior executives (the "Eligible Participants") of Rank and its subsidiaries may be granted awards (the "Awards"), including, among others, ordinary shares of Rank ("Rank Shares"), options ("Options") and Company Share Option Plan ("CSOP") options or cash. It provides an opportunity for the Eligible Participants to participate in the equity of Rank with the aim of aligning their interests with those of Rank's shareholders through the creation of shareholder value over the long term. Pursuant to the LTIP, the exercise of the Options or CSOP options shall be satisfied through issue of new Rank Shares and/or transfer of existing Rank Shares out of treasury or otherwise. The rules of the LTIP pertaining to the grant of Options and CSOP options, the exercise of which are to be satisfied by issue of new Rank Shares, are subject to Chapter 17 of the Listing Rules.

The total number of unissued Rank Shares in respect of which Awards may be granted under the LTIP shall not, when aggregate of: (a) the number of Rank Shares issued, or capable of issue, pursuant to the Options or CSOP options; and (b) other awards or rights granted under any other Employees' Share Scheme adopted by Rank, exceed 10% of Rank's ordinary share capital as at the Approval Date. As at the date of this report, the total number of new Rank Shares which can be issued pursuant to the Awards granted under LTIP or any other Employees' Share Scheme adopted by Rank is 39,068,352, which represents 10% of the issued share capital of Rank.

Subject to the approval by the shareholders of the Company in accordance to the Listing Rules, no Eligible Participant may be granted an Option or a CSOP Option or other Awards if such grant would entitle that Eligible Participant to acquire a number of Rank Shares in any 12-month period that represents more than 1% of the ordinary share capital of Rank from time to time.

Subject to the directors of Rank having determined the extent to which any performance target has been satisfied, an Award shall vest on or as soon as practicable following the date or dates set out in the award certificate (or in the absence of any such date or dates being expressed in the award certificate, the third anniversary of the date of grant). Following its vesting, an Option or a CSOP option shall remain exercisable so long as the Option holder or CSOP option holder is an Eligible Participant at any time until the day before the tenth anniversary of the date of grant unless otherwise determined by the directors of Rank on or before the date of grant. An Option or a CSOP option shall lapse automatically, if it remains unexercised on its expiry.

In respect of an Option, the exercise price per Rank Share to be paid by the Option holder on the exercise of the Option (subject to any subsequent adjustment pursuant to any variation of capital of Rank) shall be: (a) nil; (b) the nominal value of a Rank Share; or (c) such other price at the discretion of the directors of Rank, save that if and to the extent that the Option is to be satisfied by the issue of new Rank Shares directly to the Option holder, the exercise price of the Options shall be not less than the nominal value of a Rank Share. In respect of a CSOP option, the exercise price per Rank Share under CSOP option to be paid by the CSOP option holder shall be not less than the market value of a Rank Share on the date of grant. If and to the extent that the exercise of the CSOP option is to be satisfied by the issue of new Rank Shares, such exercise price shall be not less than the nominal value of a Rank Share.

Since the establishment of the LTIP up to 30 June 2018, no Option or CSOP option had ever been granted pursuant to the LTIP.

#### Others

During the year, Mr. Tang Hong Cheong held shares of certain subsidiaries of HLCM acquired under an executive option scheme maintained by a Hong Leong Group company.

Apart from disclosed in the Directors' Report, at no time during the year was the Company, any of its subsidiaries, holding companies or subsidiaries of its holding companies a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

# DISCLOSABLE INTERESTS AND SHORT POSITIONS OF SHAREHOLDERS

As at 30 June 2018, other than the interests and short positions of the directors of the Company disclosed above, the persons who had interests or short positions in the shares and underlying shares of 5% or more in the Company's issued share capital as recorded in the register maintained by the Company under Section 336 of the SFO are as follows.

	N	umber of shares/		Approx. % of the issued
Shareholders	Capacity u	inderlying shares	Notes	share capital
Quek Leng Chan ("QLC")	Personal interests	1,056,325 (Long Position)	1	
	Interest of controlled corporations	(Long Position) (Long Position)		
	Total interests	250,482,117		76.12%
Hong Leong Company (Malaysia) Berhad ("HLCM")	Interest of controlled corporations	248,825,792 (Long Position)	2&3	75.62%
HL Holdings Sdn Bhd ("HLH")	Interest of controlled corporations	248,825,792 (Long Position)	3 & 4	75.62%
Hong Leong Investment Holdings Pte Ltd ("HLInvt")	Interest of controlled corporations	248,825,792 (Long Position)	3&5	75.62%
Davos Investment Holdings Private Limited ("Davos")	Interest of controlled corporations	248,825,792 (Long Position)	3&6	75.62%
Kwek Leng Kee ("KLK")	Interest of controlled corporations	248,825,792 (Long Position)	3&7	75.62%
Elliott Capital Advisors, L.P. ("ECA")	Interest of controlled corporations	29,635,716 (Long Position)	8	9.01%
First Eagle Investment Management, LLC ("FEIM")	Investment Manager	22,972,846 (Long Position)	9	6.98%
Credit Suisse Group AG ("CS")	Interest of controlled	20,127,395 (Long Position)	10	6.12%
	corporations	20,120,000 (Short Position)		6.11%

# DISCLOSABLE INTERESTS AND SHORT POSITIONS OF SHAREHOLDERS (cont'd)

#### Notes:

1. The interest of controlled corporation of QLC comprised 242,208,117 ordinary shares of the Company and 8,274,000 underlying shares of other unlisted cash settled derivatives, and were directly held by:

#### Number of shares/underlying shares

GuoLine Overseas Limited ("GOL")	236,524,930
GuoLine Capital Limited ("GCL")	5,200,000
GuoLine International Limited ("GIL")	3,074,000
Asian Financial Common Wealth (PTC) Limited ("AFCW")	4,026,862
Chaghese Limited ("CL")	600,000

AFCW was wholly owned by Guoco Management Company Limited which in turn was wholly owned by the Company. The Company was 71.88% owned by GOL. GOL, GCL and GIL were wholly owned by GuoLine Capital Assets Limited which in turn was wholly owned by HLCM. HLCM was 49.11% owned by QLC as to 2.43% under his personal name and 46.68% via HLH which was wholly owned by him.

- 2. The interests of HLCM comprised 240,551,792 ordinary shares of the Company and 8,274,000 underlying shares of other unlisted cash settled derivatives, and were directly held by GOL, GCL, GIL and AFCW as set out in Note 1 above.
- 3. The interests of HLCM, HLH, HLInvt, Davos and KLK are duplicated.
- 4. HLH was deemed to be interested in these interests through its controlling interests of 46.68% in HLCM as set out in Notes 1 and 2 above.
- 5. HLInvt was deemed to be interested in these interests through its controlling interests of 34.69% in HLCM.
- 6. Davos was deemed to be interested in these interests through its controlling interests of 33.59% in HLInvt.
- 7. KLK was deemed to be interested in these interests through his controlling interests of 41.92% in Davos.
- 8. ECA was deemed to be interested in these interests comprising 19,263,215 shares held by Elliott International, L.P. ("EILP") and 10,372,501 shares held by The Liverpool Limited Partnership ("LLP"). EILP was 100% controlled by Hambledon Inc. which in turn was 100% controlled by ECA. LLP was 100% controlled by Liverpool Associates, Ltd. which in turn was 100% controlled by Elliott Associates, L.P. which was controlled by ECA.
- 9. FEIM was deemed to be interested in these interests held by various management accounts and funds controlled by it. The Company was subsequently notified by FEIM that, as at 30 June 2018, FEIM was deemed to be interested in 22,922,846 shares of the Company (held by various management accounts and funds controlled by it), representing approximately 6.97% of the total issued share capital of the Company.
- 10. Among these interests 1,000 shares (long position) and 7,395 shares (long position) are directly held by Credit Suisse (Hong Kong) Limited and Credit Suisse International respectively and 20,119,000 shares (long position) and 20,120,000 shares (short position) are directly held by Credit Suisse Securities (Europe) Limited. All the above companies are direct/indirect wholly owned subsidiaries of CS. CS is therefore deemed to be interested in these interests.

Save as disclosed above, as at 30 June 2018, the Company had not been notified by any person (other than the directors of the Company) who had interests or short positions in the shares or underlying shares of the Company of 5% or more which should be disclosed pursuant to the Part XV of the SFO or as recorded in the register maintained by the Company under Section 336 of the SFO.

# INTERESTS IN CONTRACTS AND CONNECTED TRANSACTIONS

#### **Continuing Connected Transactions**

#### Master Services Agreements

The following master services agreements dated 7 July 2017 were entered into by the Company (together with its subsidiaries, the "Group") with certain Hong Leong group companies for the provision by the latter of management services include, among other things, overview and/or oversight of businesses and operations, investment management and financial management disciplines, treasury and risk management, key managerial recruitment and retention as well as other operating practices and procedures, accounting, corporate advisory, legal, company secretarial and other services (the "Services"):

- 1. the master service agreement entered into by the Company with GuoLine Group Management Co. Limited ("GGMC") for provision of the Services by GGMC to the subsidiaries of the Group excluding the subsidiaries incorporated, resident or having principal place of business in Hong Kong and Malaysia (the "GGMC Agreement");
- 2. the master service agreement entered into by the Company with GOMC Limited ("GOMC") for provision of the Services by GOMC to the Company and its subsidiaries incorporated, resident or having principle place of business in Hong Kong (the "GOMC Agreement"); and
- 3. the master service agreement entered into by the Company with HL Management Co Sdn Bhd ("HLMC") for provision of the Services by HLMC to the subsidiaries of the Group incorporated, resident or having principal place of business in Malaysia (the "HLMC Agreement").

#### (collectively, the "Master Services Agreements").

The Master Services Agreements are for a term of three financial years from 1 July 2017 to 30 June 2020.

The fees payable under the respective Master Services Agreements comprise a monthly fee (the "Monthly Fee") as agreed from time to time between the Company or such service recipient and the relevant service provider and an annual fee (the "Annual Fee") equal to three per cent of the annual profit before tax of such service recipient as shown in its audited profit and loss account for the relevant financial year, subject to appropriate adjustment (for example, to avoid double counting of profit), if any.

The total fees, being the sum of the Monthly Fee, the Annual Fee and the total amount of any fees paid or payable by the Group to any Hong Leong Group company for services of a similar nature as the Services, are subject to an annual cap of HK\$503 million (the "Annual Cap") for each of the three financial years ended 30 June 2020.

GGMC, GOMC and HLMC are indirect wholly-owned subsidiaries of HLCM and thus they are associates of connected persons of the Company under the Listing Rules. The Master Services Agreements constituted continuing connected transactions for the Company under Chapter 14A of the Listing Rules.

# INTERESTS IN CONTRACTS AND CONNECTED TRANSACTIONS (cont'd)

## Continuing Connected Transactions (cont'd)

Master Services Agreements (cont'd)

The independent non-executive directors of the Company had reviewed the transactions under the Master Services Agreements during the year and confirmed that:

- a. the transactions under the Master Services Agreements for the year were entered into:
  - in the ordinary and usual course of business of the Group;
  - on normal commercial terms; and
  - in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.
- b. the total services fees paid and payable by the Group under the respective Master Services Agreements for the year were as follows:

	Services fees
	paid and
	payable by
	the Group
	HK\$'000
GGMC Agreement	149,996
GOMC Agreement	4,832
HLMC Agreement	8,203
Total:	163,031

(<HK\$503 million)

The aggregate services fees paid and payable by the Group under the Master Services Agreements for the year amounted to approximately HK\$163.0 million which did not exceed the Annual Cap of HK\$503 million as disclosed in the Company's announcement dated 7 July 2017.

# INTERESTS IN CONTRACTS AND CONNECTED TRANSACTIONS (cont'd)

## Continuing Connected Transactions (cont'd)

#### Banking Transactions

The Group has from time to time entered into, and may in future enter into, among others, the following transactions with the authorised financial institutions within Hong Leong Group from time to time during the year including Hong Leong Bank Berhad, Hong Leong Islamic Bank Berhad, Hong Leong Bank Vietnam Limited, Hong Leong Bank (Cambodia) PLC and Hong Leong Investment Bank Berhad (collectively, "Hong Leong Financial Institutions"):

- 1. placing of deposits by the Group with Hong Leong Financial Institutions; and
- 2. purchase of and/or subscription for debt securities issued by Hong Leong Financial Institutions by the Group,

(collectively, the "Banking Transactions").

The Banking Transactions are part of the treasury activities of the Group in the ordinary and usual course of its business. The treasury functions involve the management of cashflows and cash resources, which the Group conducts with various financial institutions.

Hong Leong Financial Institutions are associates of connected person (as defined under the Listing Rules) of the Company by virtue of the fact that they are indirect subsidiaries of HLCM, the ultimate holding company and a deemed substantial shareholder of the Company. The Banking Transactions constitute continuing connected transactions for the Company under Chapter 14A of the Listing Rules.

From time to time during the year, the Group entered into deposit transactions which involved placing of deposits (including savings, current and other deposits in various currencies) with Hong Leong Financial Institutions as the deposit accepting banks (the "Deposit Transactions"). The Deposit Transactions were based on the relevant market rates at the time of each transaction and are broadly the same as those engaged by the Group with other unconnected financial institutions. The interest rate for the savings and time deposits for various currencies placed by the Group with the Hong Leong Financial Institutions ranged from 0% to 5.2% per annum. The tenor of the time deposits ranged from overnight to 6 months. As at 30 June 2018, the balance of deposits placed by the Group with Hong Leong Financial Institutions was approximately US\$32.2 million.

The independent non-executive directors of the Company had reviewed the Banking Transactions during the year and confirmed that:

- a. during the year, there is no subscription for or purchase by the Group of debt securities issued by Hong Leong Financial Institutions;
- b. during the year, the maximum aggregate outstanding balance of deposits placed by the Group with Hong Leong Financial Institutions was approximately US\$51.5 million which did not exceed the cap amount of US\$190 million or its equivalent as disclosed in the announcement of the Company dated 19 June 2015; and
- c. the Deposit Transactions were entered into:
  - in the ordinary and usual course of business of the Group;
  - on normal commercial terms or better; and
  - in accordance with the relevant documents governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

# INTERESTS IN CONTRACTS AND CONNECTED TRANSACTIONS (cont'd)

#### Continuing Connected Transactions (cont'd)

#### Auditor's Review

Pursuant to Rule 14A.56 of the Listing Rules, the Company's auditors were engaged to report on the Group's continuing connected transactions as mentioned above in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditors have issued an unqualified letter containing their findings and conclusions in respect of the continuing connected transactions disclosed by the Group on pages 57 to 59 of this Annual Report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditors' letter has been provided by the Company to the Stock Exchange.

## DIRECTORS' INTERESTS IN COMPETING BUSINESS

Mr. Kwek Leng Hai is a director of HLCM, the ultimate holding company of the Company, which is a conglomerate based in Malaysia with diversified businesses in banking and financial services, manufacturing and distribution, property development and investment as well as hospitality and leisure. Mr. Tang Hong Cheong is a director of HL Holdings Sdn Bhd, a deemed substantial shareholder of the Company by virtue of its controlling interest in HLCM.

The above directors are considered as having interests in business apart from the Group's business, which is likely to compete, directly or indirectly, with the Group's business under Rule 8.10 of the Listing Rules.

## SUFFICIENCY OF PUBLIC FLOAT

According to the information that is publicly available to the Company and within the knowledge of the directors, the Company maintained sufficient public float at all times during the year.

## AUDITOR

A resolution for the re-appointment of KPMG as auditor of the Company is to be proposed at the forthcoming annual general meeting.

By Order of the Board

Tang Hong Cheong President & CEO

Hong Kong, 3 September 2018