

## GROUP PROFILE

Guoco Group Limited (“Guoco”) (Stock Code: 53), listed on The Stock Exchange of Hong Kong Limited, is an investment holding and investment management company with the vision of achieving long term sustainable returns for its shareholders and creating prime capital value.

Guoco’s operating subsidiary companies and investment activities are principally located in Hong Kong, China, Singapore, Malaysia, Vietnam and the United Kingdom. Guoco has four core businesses, namely, Principal Investment; Property Development and Investment; Hospitality and Leisure Business; and Financial Services.



### PRINCIPAL INVESTMENT

Our Principal Investment business has been built up into a core business of the Group with a team of well-trained and experienced investment professionals covering equity and direct investments as well as treasury operations. Committed to its mission to create attractive risk weighted returns and capital value to the Group, the team is supported by up-to-date information systems and technological infrastructure as well as solid risk management processes and control mechanism. Ongoing resources are allocated to enhance our investment infrastructure to cater for the business needs.

Our investment team focuses on long-term cycle trends and related investment opportunities and actively looks for under-valued counters that offer attractive recovery potential.

Our treasury team focuses on global economic conditions, forex and interest rate trends, and strategic trading ideas. It also manages major financial exposures of the Group and hedging proposals to manage the Group’s liquid assets.

Guoco’s Board Investment Committee, chaired by Mr. Kwek Leng Hai (Guoco’s Executive Chairman), has the overall responsibility to oversee the principal investment activities of the Group and guide the process governing the Group’s core investment and treasury operations.



### PROPERTY DEVELOPMENT AND INVESTMENT

**GuocoLand Limited** (“GuocoLand”), a public company listed on the Main Board of the Singapore Exchange (the “SGX”) since 1978, is a premier property company with operations in the geographical markets of Singapore, China, Malaysia and Vietnam. In 2017, GuocoLand marked its expansion beyond Asia into the new markets of the United Kingdom and Australia through a strategic partnership with Eco World Development Group Berhad in Eco World International Berhad.

Headquartered in Singapore, the principal business activities of GuocoLand and its subsidiaries are property development, property investment, hotel operations and property management, and it is focused on achieving scalability, sustainability and growth in its core markets. GuocoLand’s portfolio comprises residential, hospitality, commercial, retail and integrated developments spanning across the region.

In Singapore, GuocoLand has successfully developed 35 residential projects yielding approximately 10,000 apartments and homes, and Tanjong Pagar Centre, its flagship integrated mixed-use development with premium Grade A offices at Guoco Tower, a dynamic lifestyle and F&B retail space, luxurious apartments at Wallich Residence, the 5-star business hotel Sofitel Singapore City Centre and a landscaped urban park.

In China, it has a sizeable portfolio of properties spanning across the major cities of Beijing, Shanghai, Nanjing, Tianjin and Chongqing. GuocoLand's 65% owned subsidiary, GuocoLand (Malaysia) Berhad, which is listed on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Malaysia"), is an established property developer of community-centric residential townships and innovative commercial and integrated development projects in Malaysia.



## HOSPITALITY AND LEISURE BUSINESS

**GL Limited** ("GL"), the Group's Hospitality subsidiary, is a public company listed on the Main Board of the SGX. GL's hospitality business is operated out of GLH Hotels Limited ("GLH") in the United Kingdom.

GLH is the largest owner-operator hotel company in London with 15 hotels, with 13 hotels in top London locations. It owns and operates 11 hotels under four owned brands – Amba Hotels, Guoman Hotels, Thistle Hotels and Thistle Express Hotels including the iconic hotels – The Grosvenor Hotel, The Royal Horseguards, The Tower Hotel and The Cumberland which is to be relaunched in Spring 2019 as the Hard Rock Hotel, London.

In addition to its hospitality business, GL owns real estate in Hawaii and rights to royalties from the production of oil and natural gas in Australia's Bass Strait.

**The Rank Group Plc** ("Rank") is a leading European gaming company, headquartered in Great Britain and listed on the London Stock Exchange.

Rank's businesses comprise three established gaming based entertainment operations in Great Britain, Spain and Belgium. They are: Mecca – a leading bingo operator in Great Britain with 88 clubs and a digital business offering both online and mobile bingo; Grosvenor Casinos – the leading casino operator with 52 casinos in Great Britain along with one casino in Belgium and an online and mobile casino business; Enracha – an operator of nine premium bingo clubs in Spain and an online and mobile casino business; and YoBingo.es – a leading Spanish digital bingo business.



## FINANCIAL SERVICES

**Hong Leong Financial Group Berhad** ("HLFG"), an associated company of the Group, is an integrated financial services group listed on the Main Market of Bursa Malaysia. HLFG's commercial banking subsidiary is Hong Leong Bank Berhad ("HLB") which is also listed on the Main Market of Bursa Malaysia. HLB Group currently has a distribution network over 280 branches in Malaysia, Singapore, Hong Kong, Vietnam and Cambodia, and wholly-owned subsidiaries in Vietnam and Cambodia, providing comprehensive services in personal financial services, treasury, corporate and commercial banking. HLB also has a presence in China via an interest of 17.99% in the Bank of Chengdu Co., Ltd. ("BOCD") which has been listed on the Shanghai Stock Exchange since 31 January 2018 and 49% in Sichuan Jincheng Consumer Finance Limited Company, a joint venture company between BOCD and HLB.

HLB's Islamic banking subsidiary, namely Hong Leong Islamic Bank Berhad ("HLISB"), offers its customers a wide range of innovative solutions which amongst others include structured finance, business and corporate banking, personal financial services, Islamic global markets and wealth management.

HLFG's insurance interests are made up of a 70% interest in Hong Leong Assurance Berhad which provides life insurance services in Malaysia, a 30% interest in MSIG Insurance (Malaysia) Bhd which provides general insurance services in Malaysia, a 100% interest in Hong Leong Insurance (Asia) Limited which provides general insurance business in Hong Kong, a 65% interest in Hong Leong MSIG Takaful Berhad focusing on Family Takaful business and a 100% interest in HL Assurance Pte. Ltd. which provides general insurance business in Singapore.

HLFG's other financial services interests are held through Hong Leong Capital Berhad ("HLCB") which is listed on the Main Market of Bursa Malaysia. HLCB has two main subsidiaries namely, Hong Leong Investment Bank Berhad ("HLIB") and Hong Leong Asset Management Bhd ("HLAM"). HLIB is involved in investment banking, stockbroking business, futures broking and related financial services, while HLAM's main businesses are unit trust management, fund management and sale of unit trusts.

As at 30 June 2018, the HLFG Group employs over 10,000 employees to deliver quality and competitive financial products and services to customers in Malaysia, Singapore, Hong Kong, Vietnam, Cambodia and China.