



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.86*

52-week Share Price:
**HK\$6.82 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$23,541M*

FYE: 31 Dec

* As at 9 April 2018

Pre-sales Overview

In March 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 12 new projects in whole or in phases, with a total saleable area of approximately 130,000 sqm.

Greentown Group sold 1,790 units with a saleable area of approximately 250,000 sqm in March 2018. Monthly sales** reached approximately RMB6.7 billion, with an approximate average selling price of RMB27,404 per sqm. From January to March 2018, Greentown Group recorded contracted sales of approximately RMB15.1 billion involving a saleable area of 650,000 sqm, of which approximately RMB8.1 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 March 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.0 billion, of which approximately RMB0.5 billion was attributable to the Group.



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In addition, in March 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 350,000 sqm, with a total contracted amount of approximately RMB4.7 billion. From January to March 2018, the total contracted sales of the projects under project management reached approximately RMB12.8 billion, with a total saleable area of approximately 910,000 sqm.

Taking into account all of the above, for the three months ended 31 March 2018, Greentown Group recorded total contracted sales of approximately RMB27.9 billion, involving a total saleable area of approximately 1,560,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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