



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$11.62\***

52-week Share Price:  
**HK\$6.82 -  
HK\$14.06**

Shares Outstanding:  
**2,168M**

Market Cap:  
**HK\$25,188M\***

FYE: 31 Dec

\* As at 5 March 2018

## Pre-sales Overview

In February 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 5 new projects in whole or in phases, with a total saleable area of approximately 80,000 sqm.

Greentown Group sold 1,362 units with a saleable area of approximately 180,000 sqm in February 2018. Monthly sales\*\* reached approximately RMB4.2 billion, with an approximate average selling price of RMB22,876 per sqm. From January to February 2018, Greentown Group recorded contracted sales of approximately RMB7.7 billion involving a saleable area of 370,000 sqm, of which approximately RMB4.4 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 28 February 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.9 billion, of which approximately RMB1.0 billion was attributable to the Group.



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In addition, in February 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 300,000 sqm, with a total contracted amount of approximately RMB4.3 billion. From January to February 2018, the total contracted sales of the projects under project management reached approximately RMB8.1 billion, with a total saleable area of approximately 560,000 sqm.

Taking into account all of the above, for the two months ended 28 February 2018, Greentown Group recorded total contracted sales of approximately RMB15.8 billion, involving a total saleable area of approximately 930,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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