



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.74*

52-week Share Price:
**HK\$6.06 -
HK\$11.30**

Shares Outstanding:
2,165M

Market Cap:
HK\$23,257M*

FYE: 31 Dec

* As at 4 January 2018

Pre-sales Overview

In December 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 7 new projects in whole or in phases, with a total saleable area of approximately 140,000 sqm.

Greentown Group sold 2,760 units with a saleable area of approximately 710,000 sqm in December 2017. Monthly sales* reached approximately RMB15.7 billion, with an approximate average selling price of RMB22,184 per sqm. From January to December 2017, Greentown Group recorded contracted sales of approximately RMB103.3 billion involving a saleable area of 4,440,000 sqm, of which approximately RMB54.9 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 December 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB0.7 billion, of which approximately RMB0.4 billion was attributable to the Group.



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.74*

52-week Share Price:
**HK\$6.06 -
HK\$11.30**

Shares Outstanding:
2,165M

Market Cap:
HK\$23,257M*

FYE: 31 Dec

* As at 4 January 2018

In addition, in December 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 650,000 sqm, with a total contracted amount of approximately RMB7.9 billion. From January to December 2017, the total contracted sales of the projects under project management reached approximately RMB43.0 billion, with a total saleable area of approximately 3,830,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2017, Greentown Group recorded total contracted sales of approximately RMB146.3 billion, involving a total saleable area of approximately 8,270,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

Mr. Simon Fung
Chief Financial Officer
Tel: +852 2523 3138
Fax: +852 2523 6608
Email: simoncfung@chinagreentown.com

Ms. Sherry Xu
Investor Relations
Tel: + 86 571 8790 2207
Fax: + 86 571 8790 1717
Email: sherry@chinagreentown.com