

## Fantasia Recorded Contract Sales of Approximately RMB1.4 billion for November, Up 42.46% YoY

In November 2013, Fantasia has achieved contract sales of approximately RMB1.4 billion and gross floor area (“GFA”) sold of approximately 165,216 square meters, representing an increase of 42.46% and 38.21%, respectively. As of 30 November 2013, Fantasia recorded accumulated contract sales of approximately RMB8.096 billion and accumulated GFA sold of 1,097,839 square meters.

11.81% of the contract sales in November came from urban complex projects. 34.05% and 54.14% came from boutique upscale residence projects and mid-to-high end residence projects respectively. Contract sales from Chengdu-Chongqing Economic Zone, the Pearl River Delta, the Yangtze River Delta and Beijing-Tianjin Metropolitan Area accounted for 13.70%, 19.00%, 65.97% and 1.33% of the contract sales in November, respectively.

### Accumulated Contract Sales Amounts and Area Sold for 2013 (up to 30 November 2013)

1. City	Project Name	Type	GFA Sold (sq.m)	Sales Amount (RMB0'000)
Shenzhen	Love Forever	Mid-to-high end residence	58.16	95.96
	Funian Plaza	Urban complex	543.61	1,699
Chengdu	Future Plaza	Urban complex	53,855	59,696
	Fantasia Town	Mid-to-high end residence	94,154	42,763
	Love Forever	Mid-to-high end residence	9,346	8,685
	Funian Plaza	Urban complex	62,735	66,539
	Grande Valley	Boutique upscale residence	22,139	24,417
	Mont Conquerant	Boutique upscale residence	2,829	2,118

	Long Nian International Center	Urban complex	35,790	42,030
	Meinian Plaza	Urban complex	5,762	3,738
	My Place	Mid-to-high end residence	49.59	53.56
	Hairun Plaza	Urban complex	267.66	23.58
Dongguan	Mont Conquerant	Boutique upscale residence	3,518	3,488
	Wonderland	Boutique upscale residence	59,486	41,252
Tianjin	Future Plaza	Urban complex	-470	-138
	Love Forever	Boutique upscale residence	57,081	38,664
Huizhou	Special Town	Mid-to-high end residence	136,316	72,180
	Love Forever	Mid-to-high end residence	68,767	32,233
Suzhou	Special Town	Boutique upscale residence	119,345	68,082
	Lago Paradise	Mid-to-high end residence	5,985	7,475
Wuxi	Yixing Town on the Water	Urban complex	45.31	38
	Love Forever	Mid-to-high end residence	24,432	17,928
	Hairun Complex	Urban complex	8,433	9,491
Dali	Art Wisdom	Mid-to-high end residence	12,402	8,517
Guilin	Fantasia Town	Urban complex	173,063	91,737
	Lakeside Eden	Boutique upscale residence	29,439	28,996
Nanjing	Yuhuatai Project	Urban complex	20,219	44,318
Ningbo	Love Forever	Mid-to-high end residence	21,001	20,680
Shanghai	Shanghai Belgravia	Boutique upscale residence	20,953	40,500
Huayi	NorthSea Mangrove	Mid-to-high end residence	50,297	33,183
<b>Total</b>			<b>1,097,839</b>	<b>810,482</b>

### **Pre-sales Permits and Delivery Permits obtained in November 2013**

<b>No.</b>	<b>Project Name</b>	<b>Pre-Sale Permit</b>	<b>Delivery Permit</b>
1	Huizhou Special Town Phase 5	35,120.25	--
2	Lago Paradise 4# Land Parcel	5,156.40	--
3	Suzhou Special Town	2,125.64	--
4	Guilin Fantasia Town Residence	45,830.70	--
5	Guilin Fantasia Town Commercial	8,382.91	--
6	Shenzhen Anbo Phase 1	--	34,430.00

### **Review for November**

Sales Summary: In November, Fantasia recorded a significant increase in sales, both QoQ and YoY. Among various types of products, sales of rigid-demand projects still remained prominent. For instance, Chengdu Fantasia Town, Huizhou Special Town and Ningbo Love Forever maintained their hot sales momentum as they did in last month and became major contributors to the sales performance.

### **Outlook for December**

In December, in addition to adequate available-for-sales inventory, Fantasia will launch 6 projects (mainly rigid-demand projects) such as Guilin Lakeside Eden, Guilin Fantasia Town, Chengdu Fantasia Town and Singapore Love Forever. Through the widening the marketing channel and enhancing sales efforts in December, the company is very confident to complete the full year sales target of RMB10 billion.

*Note: Data in this monthly newsletter are subject to audit and may be adjusted from time to time*

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