

Newsletter – January 2013

Fantasia recorded contract sales of RMB 862 million a year-on-year increase of 869%

In January 2013, Fantasia recorded contract sales of approximately RMB862 million and contract sales area of approximately 93,481 sq.m., representing a year-on-year increase of 869% and 799% respectively.

74% of the Company's monthly contract sales in January came from the sales of urban complex projects and 17% of which came from the boutique upscale residence projects. Contract sales from Chengdu-Chongqing Economic Zone, the Pearl River Delta, the Yangtze River Delta and Beijing-Tianjin Metropolitan Area accounted for 66%, 25%, 7% and 2% of the total monthly contract sales respectively.

Accumulated Contract Sales Amount and Area for 2013 (as at 31 January 2013)

City	Project name	Category	Sales amount (RMB'000)	Sales area (sq.m.)
Chengdu	Funian Plaza	Urban complex	398,009	34,988
	Long Nian International Center	Urban complex	96,931	6,802
	Future Plaza	Urban complex	16,724	1,619
	Grande Valley	Boutique upscale residence	6,187	550
	Fantasia Town	Mid-to-high end residence	37,892	8,492
	Others		7,406	1,068
	Dongguan	Wonderland	Boutique upscale residence	51,712

	Mont Conquerant	Boutique upscale residence	13,444	1,431
Tianjin	Love Forever	Boutique upscale residence	16,818	864
Huizhou	Fantasia Special Town	Mid-to-high end residence	27,775	5,635
	Love Forever	Mid-to-high end residence	9,354	1,769
Suzhou	Lago Paradise	Boutique upscale residence	8,360	795
Wuxi	Hailrun Complex	Urban complex	6,954	741
	Love Forever	Boutique upscale residence	13,042	1,712
Dali	Art Wisdom	Mid-to-high end residence	917	138
Guilin	Fantasia Town	Urban complex	83,624	15,254
	Lakeside Eden	Boutique upscale residence	29,076	2,215
Nanjing	Yuhuatai Project	Urban complex	37,488	1,840
Total			861,713	93,481

In January 2013, Phase 2 of Tianjin Love Forever (GFA: 31,611 sq.m.) obtained construction permit.

Review for January

After exceeding the annual sales target in 2012, the Company continued to actively explore the market in January which is the traditional off-season period by maintaining relationship with existing customers, driving sales up by having old owners bring new buyers. The successful marketing strategy pushes the sales amount up significantly

on a year-on-year basis which brings a good start for the Company's whole year sales. "Rigid Demand" products continually achieved excellent sale performances. Guilin Fantasia Town recorded a monthly sale of more than one hundred units and leading the total sales in the region. Dongguan Wonderland and Chengdu Fantasia Town recorded excellent sales as well and ranked in the top three of the regional sales. Commercial products Nanjing Yuhuatai Project and Chengdu Long Nian International Huashengtang continually attract a lot of attentions in the market.

On January 6, the Company signed a strategic agreement with Shenzhen CATIC Decoration Design Engineering Co., Ltd, which is one of Top Hundred China Building Decoration Enterprises. Both sides will embark upon extensive cooperation in the decoration of hotels, office buildings, apartments, shopping malls and other areas.

In January, with the excellent sales performance and well regulated internal management, the Company was elected as the "2012 China Real Estate Excellence Top 100 List" and "2012 China's Real Estate Management and Team Excellence", hosted by the Guandian Real Estate New Media organization. Furthermore, Nanjing Yuhuatai Project received "2012 China (Nanjing) Commercial Real Estate Awards" issued by the Yangzi Evening News.

Outlook for February

Chinese New Year will be celebrated in February while the Company is currently having 20 projects for sale in 10 cities including different tourist cities such as Guilin, Dali and Chengdu. Driven by the Spring Festival travel, the trading volume is expected to grow steadily.

Note: The data in this monthly newsletter are subject to audit.

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