



**CHINA MERCHANTS LAND LIMITED**

**招商局置地有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 978)**

**(the "Company")**

*Website: <http://cmland.hk/en/web/>*

## **PROCEDURES FOR SHAREHOLDERS TO PROPOSE A PERSON FOR ELECTION AS A DIRECTOR**

Subject to the articles of association of the Company and The Companies Law of the Cayman Islands, the Company may, in general meeting by ordinary resolution, elect any person to be a director of the Company either to fill a casual vacancy on the board of directors of the Company (the "**Board**"), or as an addition to the existing Directors.

A proposing shareholder (the "**Proposer**") may propose a person other than the Proposer him/herself or a director of the Company (the "**Candidate**") for election as a Director at a general meeting by lodging the following documents at the Company's head office and principal place of business in Hong Kong or the Company's Registered Office in the Cayman Islands as below, for the attention of the Company Secretary:

1. A notice in writing signed by the Proposer, giving of his/her intention to propose the Candidate for election;
2. A notice in writing signed by the Candidate indicating his/her willingness to be elected, together with the Candidate's biographical details and information as required by Rule 13.51(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited; and
3. The Candidate's signed written consent to the publication of his/her personal data.

The minimum length of the period during which such notices are given shall be at least seven days. This seven days' notice period of lodgment of such notices shall commence no earlier than the day after the Company's dispatch of the notice of the general meeting appointed for such election and end no later than seven days prior to the date of such general meeting.

***Head Office and***

***Principal Place of Business in Hong Kong***

Room 2603-2606 26/F., China Merchants Tower,  
Shun Tak Centre,  
Nos. 168-200 Connaught Road Central,  
Hong Kong

***Registered Office***

P.O. Box 309, Uglan House,  
Grand Cayman,  
KY1-1104,  
Cayman Islands