招商局置地有限公司
CHINA MERCHANTS LAND LIMITED

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# 招商局置地有限公司

*(Incorporated in the Cayman Islands with limited liability)*
**(Stock Code: 978)**

## UNAUDITED OPERATING STATISTICS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2025

The board of directors (the "**Board**") of China Merchants Land Limited (the "**Company**") is pleased to announce certain unaudited operating statistics of the Company and its subsidiaries (the "**Group**"), together with its associated companies and joint venture companies.

For the nine months ended 30 September 2025, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB25,662 million (representing a year-on-year decrease of approximately 8.44%) with an aggregate contracted sales area of approximately 994,540 square meters (representing a year-on-year decrease of approximately 23.26%). The average selling price for the nine months ended 30 September 2025 amounted to approximately RMB25,803 per square meter (representing a year-on-year increase of approximately 19.32%).

For the period from 1 July 2025 to 30 September 2025, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB9,569 million (representing a year-on-year increase of approximately 14.70%) with an aggregate contracted sales area of approximately 273,582 square meters (representing a year-on-year decrease of approximately 36.03%). The average selling price for the period from 1 July 2025 to 30 September 2025 amounted to approximately RMB34,978 per square meter (representing a year-on-year increase of approximately 79.29%).

The above-mentioned operating statistics is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited annual or interim reports to be published by the Company due to various uncertainties during the process of collecting and collating such statistics. As such, the above statistics is provided for investors' reference only. Investors are advised to exercise caution and not to place undue reliance on such statistics when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

By order of the Board
**China Merchants Land Limited**
**JIANG Tiefeng**
*Chairman*

Hong Kong, 24 October 2025

*As at the date of this announcement, the Board comprises Mr. JIANG Tiefeng, Mr. YU Zhiliang and Mr. LI Yao as non-executive Directors; Dr. SO Shu Fai, Mr. WONG King Yuen and Ms. CHEN Yan as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. IP Man Ki Ryan as independent non-executive Directors.*