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**CHINA MERCHANTS LAND LIMITED**

**招商局置地有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 978)**

**UNAUDITED OPERATING STATISTICS FOR  
THE YEAR ENDED 31 DECEMBER 2021**

The board of directors (the “**Board**”) of China Merchants Land Limited (the “**Company**”) is pleased to announce certain unaudited operating statistics of the Company and its subsidiaries (the “**Group**”), together with its associated companies and joint venture companies.

For the period from 1 October 2021 to 31 December 2021, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB18,077 million (representing a year-on-year increase of approximately 7%) with an aggregate contracted sales area of approximately 747,037 square meters (representing a year-on-year decrease of approximately 16%). The average selling price for the period from 1 October 2021 to 31 December 2021 amounted to approximately RMB24,198 per square meter.

For the year ended 31 December 2021, the Group, together with its associated companies and joint venture companies, achieved aggregate contracted sales of approximately RMB55,196 million (representing a year-on-year increase of 11%) with an aggregate contracted sales area of approximately 2,392,049 square meters (representing a year-on-year decrease of 13%). The average selling price for the year ended 31 December 2021 amounted to approximately RMB23,075 per square meter.

The above-mentioned operating statistics is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited annual or interim reports to be published by the Company due to various uncertainties during the process of collecting and collating such statistics. As such, the above statistics is provided for investors' reference only. Investors are advised to exercise caution and not to place undue reliance on such statistics when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

By order of the Board  
**China Merchants Land Limited**  
**XU Yongjun**  
*Chairman*

Hong Kong, 17 January 2022

*As at the date of this announcement, the Board comprises Mr. XU Yongjun, Mr. HUANG Junlong and Ms. LIU Ning as non-executive Directors; Dr. SO Shu Fai, Mr. YU Zhiliang and Mr. WONG King Yuen as executive Directors and Dr. WONG Wing Kuen, Albert, Ms. CHEN Yanping, Dr. SHI Xinping and Mr. HE Qi as independent non-executive Directors.*