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招商局置地有限公司
CHINA MERCHANTS LAND LIMITED

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(Incorporated with limited liability in the Cayman Islands)

(Stock Code: 978)

VOLUNTARY ANNOUNCEMENT
ACQUISITION OF LAND

China Merchants Land Limited (the “**Company**”) is pleased to announce that, on 18 March 2016, 招商局地產(南京)有限公司 (Merchants Nanjing Real Estate Co., Ltd.), a non wholly-owned subsidiary of the Company, obtained the Land Transfer Confirmation (土地成交確認書) for the land use right of the land parcel in Nanjing City, Jiangsu Province, the People’s Republic of China (the “**Land**”) for a total consideration of RMB4,820 million.

The Land is situated from Jiangjiayuan in the east to South Rehe Road in the west, from Chaha’er Road in the south to Nanjing No.52 Middle School in the north, Gulou District, Nanjing City, Jiangsu Province (江蘇省南京市鼓樓區, 東至姜家園, 南至察哈爾路, 西至熱河南路, 北至南京市第五十二中學). The Land has a total site area of 62,728.1 sq.m. and its permitted plot ratio is 2.57. The Land is designated for commercial and residential usage. The term for the residential land usage is 70 years while the commercial land usage is 40 years.

The Company and its subsidiaries (the “**Group**”) is principally engaged in the development, sale, lease, investment and management of properties in the PRC.

In view of the location and the designated use of the Land, the directors of the Company (the “**Directors**”) consider that the acquisition of the Land is in line with the business development strategy and plan of the Group. The Directors further consider that the acquisition is a transaction of revenue nature and is carried out in the ordinary and usual course of business and are on normal commercial terms which are fair and reasonable and in the interests of the shareholders of the Company as a whole.

This announcement is made by the Company on a voluntary basis.

On behalf of the Board
China Merchants Land Limited
Mr. Xu Yongjun
Chairman

Hong Kong, 8 April 2016

As at the date of this announcement, the Board comprises Mr. Xu Yongjun, Mr. Huang Junlong, Mr. Yan Chengda and Ms. Liu Ning as non-executive Directors; Dr. So Shu Fai, Mr. Yu Zhiliang and Mr. Wong King Yuen as executive Directors and Dr. Wong Wing Kuen, Albert, Ms. Chen Yanping, Dr. Shi Xinping and Mr. He Qi as independent non-executive Directors.