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**UNAUDITED OPERATING STATISTICS  
FOR THE YEAR ENDED 31 DECEMBER 2015**

The board of directors (the “**Board**”) of China Merchants Land Limited (the “**Company**”) is pleased to announce certain unaudited operating statistics of the Company and its subsidiaries (the “**Group**”), together with its associates. For the period from 1 October 2015 to 31 December 2015, the Group, together with its associates, achieved aggregate contracted sales of approximately RMB2,921.8 million with an aggregate contracted sales area of approximately 244,173 square meters. The average selling price for the period from 1 October 2015 to 31 December 2015 amounted to approximately RMB11,966 per square meter.

For the year ended 31 December 2015, the Group, together with its associates, achieved aggregate contracted sales of approximately RMB8,950.2 million (representing a year-on-year decrease of 2%), with an aggregate contracted sales area of approximately 787,010 square meters (representing a year-on-year increase of 9%). The average selling price for the year ended 31 December 2015 amounted to approximately RMB11,372 per square meter.

The above-mentioned sales data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or interim basis due to various uncertainties during the process of collecting and collating such sales information. As such, the above data is provided for investors’ reference only. Investors are advised to exercise caution and not to place undue reliance on such information when dealing in the securities of the Company. When in doubt, investors are advised to seek professional advice from professional or financial advisers.

On behalf of the Board  
**China Merchants Land Limited**  
**Ms. Wu Zhenqin**  
*Chairman*

Hong Kong, 15 January 2016

*As at the date of this announcement, the Board comprises Dr. So Shu Fai and Mr. Yu Zhiliang as Executive Directors; Ms. Wu Zhenqin and Ms. Liu Ning as Non-executive Directors and Dr. Wong Wing Kuen, Albert, Ms. Chen Yanping, Dr. Shi Xinping and Mr. He Qi as Independent Non-executive Directors.*