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## **VOLUNTARY ANNOUNCEMENT ACQUISITION OF LAND**

China Merchants Land Limited (the “**Company**”) is pleased to announce that, on 28 March 2014 and 3 April 2014, 招商局地產(南京)有限公司(Merchants Nanjing Real Estate Co., Ltd.) (“**Merchants Nanjing Real Estate**”), a non wholly-owned subsidiary of the Company, obtained the Land Transfer Confirmations (土地成交確認書) for the land use right of two land parcels in Nanjing City, the People’s Republic of China.

On 28 March 2014, Merchants Nanjing Real Estate obtained the Land Transfer Confirmation for the land situated at south of 12th Xue Road and east of Wushi Road, High-tech Park, Jiangning District, Nanjing (南京市江寧區高新園學十二路以南、務實路以東) for a total consideration of RMB305 million. The land has a total site area of 37,538 sq. m. and its permitted plot ratio is between 1.0 to 1.5. The land is designated for Type 2 housing purpose with a term of usage for 70 years.

On 3 April 2014, Merchants Nanjing Real Estate further obtained the Land Transfer Confirmation for the land situated at east of 7th Guihuajing Road, Jiangning Airport Industrial District, Nanjing (南京市江寧空港開發區規劃經七路以東) for a total consideration of RMB578 million. The land has a total site area of 110,872 sq. m. and its permitted plot ratio is 1.44. The land is designated for Type 2 housing and elementary community centre purpose with a term of usage for 70 years.

The Company and its subsidiaries (the “**Group**”) is principally engaged in the development, sale, lease, investment and management of properties in the PRC.

In view of the location and the designated use of the Land, the directors of the Company (the “**Directors**”) consider that the acquisition of the Land is in line with the business development strategy and plan of the Group. The Directors further consider that the acquisition is a transaction of revenue nature and is carried out in the ordinary and usual course of business and are on normal commercial terms which are fair and reasonable and in the interests of the shareholders of the Company as a whole.

This announcement is made by the Company on a voluntary basis.

On behalf of the Board  
**China Merchants Land Limited**  
**Mr. He Jianya**  
*Chairman*

Hong Kong, 9 April 2014

*As at the date of this announcement, the Board comprises Dr. So Shu Fai, Mr. Xian Yaoqiang, Mr. Liu Zhuogen and Mr. Yu Zhiliang as Executive Directors; Mr. He Jianya, Ms. Wu Zhenqin and Ms. Liu Ning as Non-executive Directors and Dr. Wong Wing Kuen, Albert, Ms. Chen Yanping, Dr. Shi Xinping and Mr. He Qi as Independent Non-executive Directors.*