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招商局置地有限公司
CHINA MERCHANTS LAND LIMITED

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(Incorporated with limited liability in the Cayman Islands)

(Stock Code: 978)

**VOLUNTARY ANNOUNCEMENT
ACQUISITION OF LAND**

China Merchants Land Limited (the “**Company**”) is pleased to announce that, on 30 December 2013, Harpen Compnay Limited, a non wholly-owned subsidiary of the Company, has obtained the Land Transfer Confirmation (土地成交確認書) for the land use right of the land parcel in Foshan City, Guangdong Province, the People’s Republic of China (the “**Land**”) for a total consideration of RMB1,042.8 million.

The Land is situated at Lot “Xinyou Innovative Technology Industrial Park”, Beihu 1st Road, Luocun Management Office, ShishanTown, Nanhai District, Foshan City (佛山市南海區獅山鎮羅村管理處北湖一路“信友產業園”地段). The Land has a total site area of 99,317 sq.m. and its permitted plot ratio is between 2 and 3. The Land is designated for a mix of residential usage and wholesale and retail usage. The term for residential usage is 70 years and for wholesale and retail usage is 40 years.

The Company and its subsidiaries (the “**Group**”) is principally engaged in the development, sale, lease, investment and management of properties in the PRC.

In view of the location and the designated use of the Land, the directors of the Company (the “**Directors**”) consider that the acquisition of the Land is in line with the business development strategy and plan of the Group. The Directors further consider that the acquisition is a transaction of revenue nature and is carried out in the ordinary and usual course of business and are on normal commercial terms which are fair and reasonable and in the interests of the shareholders of the Company as a whole.

This announcement is made by the Company on a voluntary basis.

On behalf of the Board
China Merchants Land Limited
Mr. He Jianya
Chairman

Hong Kong, 2 January 2014

As at the date of this announcement, the Board comprises Dr. So Shu Fai, Mr. Hu Jianxin, Mr. Liu Zhuogen and Mr. Yu Zhiliang as Executive Directors; Mr. He Jianya, Ms. Wu Zhenqin and Ms. Liu Ning as Non-executive Directors and Dr. Wong Wing Kuen, Albert, Ms. Chen Yanping, Dr. Shi Xinping and Mr. He Qi as Independent Non-executive Directors.