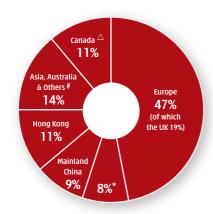
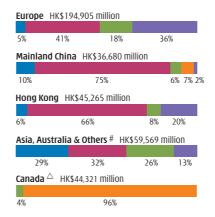
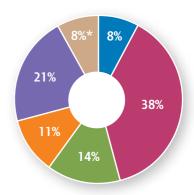
## Analyses of Core Business Segments by Geographical Location

## 2017 Total Revenue

HK\$414,837 million

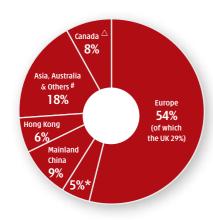


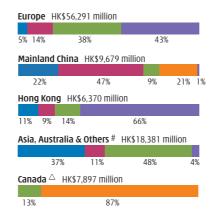


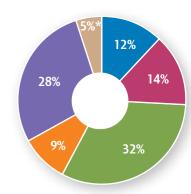


## 2017 Total EBITDA

HK\$104,354 million

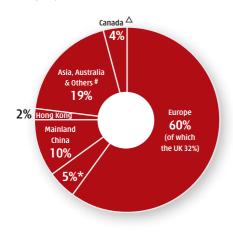


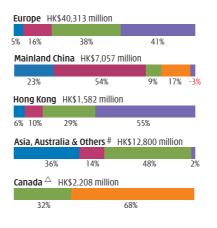


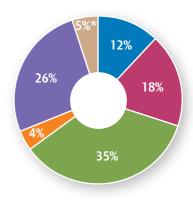


## 2017 Total EBIT

HK\$67,592 million







Finance & Investments and Others

Infrastructure Represents contributions from Finance & Investments and Others

Retail

- # Includes Panama, Mexico and the Middle East
- Includes contribution from the USA for Husky Energy Δ

Energy

Telecommunications

Ports & Related Services